Module Handbook
Information Engineering and Management (M.Sc.)
Summer Term 2014
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1 Structure of the Master Programme in Information Engineering and Management

The Master programme in *Information Engineering and Management* has 4 terms. The terms 1 to 3 of the programme are method–oriented and provide the students with state-of-the-art knowledge in informatics, business administration, operations research, economics, statistics and law. The interdisciplinary approach is especially emphasized in the interdisciplinary seminar.

It is recommended to study the courses in the following sequence:

- The (mandatory) modules in business administration and operations research should be studied in the first two terms of the programme.
- The interdisciplinary seminar module should be taken until the end of the third term of the programme.
- The (elective) modules from business administration, economics, operations research, and statistics, from informatics, and from law should be studied in the first three terms of the programme.
- The 4-th term is reserved for the Master Thesis in which the student proves his ability for independent scientific research in informatics, the economic sciences, and law.

Figure 1 shows a summary of this recommendation with the structure of the disciplines and with credit points allocated to the modules of the programme.

![Figure 1: Structure of the Master Programme in Information Engineering and Management (Recommendation)](image-url)

---

*: The amount of credit points for the modules shown in the figure are only examples. In the elective field of „Informatics“ 33 CP have to be gained in total. The elective field of „BA/EC/OR/STAT“ has to be covered with 18 CP in total; whereby 9 CP have to be gained within a module of BA.
2 Module Handbook - a helpful guide throughout the studies

The programme exists of several subjects (e.g. business administration, economics, operations research). Every subject is split into modules and every module itself exists of one or more interrelated courses. The extent of every module is indicated by credit points (CP), which will be credited after the successful completion of the module. Some of the modules are obligatory. According to the interdisciplinary character of the programme, a great variety of individual specialization and deepening possibilities exists for a large number of modules. This enables the student to customize content and time schedule of the programme according to personal needs, interest and job perspective. The module handbook describes the modules belonging to the programme. It describes:

- the structure of the modules
- the extent (in CP),
- the dependencies of the modules,
- the learning outcomes,
- the assessment and examinations.

The module handbook serves as a necessary orientation and as a helpful guide throughout the studies. The module handbook does not replace the course catalogue, which provides important information concerning each semester and variable course details (e.g. time and location of the course).

Begin and completion of a module

Every module and every course is allowed to be credited only once. The decision whether the course is assigned to one module or the other (e.g. if a course is selectable in two or more modules) is made by the student at the time of signing in for the corresponding exam. The module is succeeded, if the general exam of the module and/or if all of its relevant partial exams have been passed (grade min 4.0). In order to that the minimum requirement of credits of this module have been met.

General exams and partial exams

The module exam can be taken in a general exam or several partial exams. If the module exam is offered as a general exam, the entire content of the module will be reviewed in a single exam. If the module exam exists of partial exams, the content of each course will be reviewed in corresponding partial exams. The registration for the examinations takes place online via the self-service function for students. The following functions can be accessed on https://studium.kit.edu/meinsemester/Seiten/pruefungsanmeldung.aspx:

- Sign in and sign off exams
- Retrieve examination results
- Print transcript of records

For further and more detailed information also see https://studium.kit.edu/Seiten/FAQ.aspx.

Repeating exams

Principally, a failed exam can repeated only once. If the repeat examination (including an eventually provided verbal repeat examination) will be failed as well, the examination claim is lost. Requests for a second repetition of an exam require the approval of the examination committee. A request for a second repetition has to be made without delay after loosing the examination claim. A counseling interview is mandatory. For further information see http://www.wiwi.kit.edu/serviceHinweise.php.
Bonus accomplishments and additional accomplishments

**Bonus accomplishments** can be achieved on the basis of entire modules or within modules, if there are alternatives at choice. Bonus accomplishments can improve the module grade and overall grade by taking into account only the best possible combination of all courses when calculating the grades. The student has to declare a Bonus accomplishment as such at the time of registration for the exams. Exams, which have been registered as Bonus accomplishments, are subject to examination regulations. Therefore, a failed exam has to be repeated. Failing the repeat examination implies the loss of the examination claim.

**Additional accomplishments** are voluntarily taken exams, which have no impact on the overall grade of the student and can take place on the level of single courses or on entire modules. It is also mandatory to declare an additional accomplishment as such at the time of registration for an exam. Up to 2 modules with a minimum of 9 CP may appear additionally in the certificate. After the approval of the examination committee, it is also possible to include modules in the certificate, which are not defined in the module handbook. Single additional courses will be recorded in the transcript of records. Courses and modules, which have been declared as bonus accomplishments, can be changed to additional accomplishments.

Further information

More detailed information about the legal and general conditions of the programme can be found in the examination regulation of the programme (in the appendix).

Used abbreviations

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3 Actual Changes

Important changes are pointed out in this section in order to provide a better orientation. Although this process was done with great care, other/minor changes may exist. Please also check our updates on http://www.wiwi.kit.edu/lehreMHB.php#mhb_aktuell

IW4BWLIS5 - Communications & Markets (S. 27)

Anmerkungen
All practical Seminars offered at the IM can be chosen for Special Topics in Information Engineering & Management. Please update yourself on www.iism.kit.edu/im/lehre.
The module will be offered latest until SS 2014.

IW4VWL9 - Social Choice Theory (S. 50)

Anmerkungen
See German version.

IW4VWL10 - Telecommunications Markets (S. 51)

Anmerkungen
The module will be offered latest until SS 2014.

IW4STAT1 - Mathematical and Empirical Finance (S. 60)

Anmerkungen
The course Portfolio and Asset Liability Management [2520357] will not be offered any more from summer term 2015 on. The examination will probably be offered latest until summer term 2014.
The course Stochastic Calculus and Finance [2521331] will not be offered any more from winter term 2014/2015 on. The examination will probably be offered latest until winter term 2013/14.

2540506 - Recommender Systems (S. 345)

Anmerkungen
As of summer term 2014 this lecture is hold in alternation with the lecture “2540533 - Personalization and Services”. The current schedule can be seen on the chair’s website (http://www.em.uni-karlsruhe.de).

2511402 - Intelligent Systems in Finance (S. 231)

Anmerkungen
The content of the lecture will permanently be adapted to actual developments. This can be the cause to changes of the described contend and schedule.
The course “Intelligent Systems in Finance” will not be offered any more from summer term 2016 on. The examination will be offered latest until summer term 2015 (repeaters only).

2520525 - Introduction to Game Theory (S. 184)

Anmerkungen
This course was formerly named “Game Theory I”.

2540502 - Markets and Organizations: Principles (S. 254)

Anmerkungen
The former name of the lecture was Electronic Markets (Foundations).
As of winter term 2014/15 this lecture is hold in alternation with “2540531 - Business Dynamics”. The current schedule can be seen on the chair’s website (http://www.em.uni-karlsruhe.de).

24124 - Web Engineering (S. 465)

Anmerkungen
The course is lectured for the last time in the summer term 2014. Examination is possible until summer term 2015.

2520357/2520358 - Portfolio and Asset Liability Management (S. 310)

Anmerkungen
The course Portfolio and Asset Liability Management [2520357] will not be offered any more from summer term 2015 on. The examination will probably be offered latest until summer term 2014.
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<td>24880</td>
<td>Practical Course Web Engineering (S. 320)</td>
<td>The course is lectured for the last time in the summer term 2014. Examination is possible until summer term 2015.</td>
</tr>
<tr>
<td>2520337</td>
<td>Stochastic and Econometric Models in Credit Risk Management (S. 427)</td>
<td>The course Stochastic and Econometric Models in Credit Risk Management [2520337] will no longer be offered. The examination will be offered latest until summer term 2014.</td>
</tr>
<tr>
<td>2540462</td>
<td>Communications Economics (S. 154)</td>
<td>The course will be offered latest until summer term 2014. The examination will be offered latest until winter term 2014/15 (repeaters only).</td>
</tr>
<tr>
<td>2540531</td>
<td>Business Dynamics (S. 148)</td>
<td>As of winter term 2014/15 this lecture is hold in alternation with “2540502 - Markets and Organizations: Principles”. The current schedule can be seen on the chair’s website (<a href="http://www.em.uni-karlsruhe.de">http://www.em.uni-karlsruhe.de</a>).</td>
</tr>
<tr>
<td>2581961</td>
<td>Supply Chain Management with Advanced Planning Systems (S. 438)</td>
<td>This lecture will have 3.5 Credits from summer term 2014.</td>
</tr>
<tr>
<td>2521331</td>
<td>Stochastic Calculus and Finance (S. 428)</td>
<td>The course Stochastic Calculus and Finance [2521331] will not be offered any more from winter term 2014/2015 on. The examination will be offered latest until winter term 2013/2014.</td>
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<tr>
<td>2581992</td>
<td>Risk Management in Industrial Supply Networks (S. 350)</td>
<td>This lecture will be held for the first time again in winter term 2014/15.</td>
</tr>
<tr>
<td>2540533</td>
<td>Personalization and Services (S. 308)</td>
<td>As of summer term 2014 this lecture is hold in alternation with the lecture “2540506 - Recommendersystems”. The current schedule can be seen on the chair's website (<a href="http://www.em.uni-karlsruhe.de">http://www.em.uni-karlsruhe.de</a>).</td>
</tr>
</tbody>
</table>
4 Mandatory Modules

4.1 All Subjects

Module: Information Engineering and Management [IW4WIIW]

**Coordination:** C. Weinhardt, A. Geyer-Schulz

**Degree programme:** Informationswirtschaft (M.Sc.)

**Subject:** Business Administration (obligatory)

<table>
<thead>
<tr>
<th>ID</th>
<th>Course</th>
<th>Hours per week</th>
<th>Term</th>
<th>CP</th>
<th>Responsible Lecturer(s)</th>
</tr>
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<tbody>
<tr>
<td>2540450</td>
<td>Principles of Information Engineering and Management (p. 219)</td>
<td>2/1 W</td>
<td>5</td>
<td>10</td>
<td>H. Gimpel, W. Michalk</td>
</tr>
<tr>
<td>2540500</td>
<td>Business Administration in Information Engineering and Management (p. 150)</td>
<td>2/1 S</td>
<td>5</td>
<td>10</td>
<td>A. Geyer-Schulz</td>
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**ECTS Credits:** 10  
**Cycle:** Every term  
**Duration:** 2

**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of each course of this module, whose sum of credits meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

None.

**Learning Outcomes**

The student

- understands and analyzes the central role of information as an economic good, a production factor, and a competitive factor,
- identifies, evaluates, prices, and markets information goods,
- evaluates informations flows and the value of information in an interdisciplinary context,
- works out solutions in teams,
- transfers models from Business Administration to situations in business whose basic conditions are changed due to the implementation of information and communication technology,
- applies methods from Business Administration (Decision theory, game theory, operations research, etc.) to questions of Information Engineering and Management,
- analyzes the potential to automate the decision making process in businesses by databases,
- describes the process to extract relevant data for decision making from operational accounting systems.

**Content**

The module Information Engineering and Management comprises the lectures Principles of Information Engineering and Management [2540450] and Business Administration in Information Engineering and Management [2540500].

In the lecture Principles of Information Engineering and Management, a clear distinction of information as a production, competitive, and economic good is introduced. The central role of information is explained through the concept of the “information lifecycle”. The single phases from extraction/generation through storage transformation and evaluation until the marketing and usage of information are analyzed from the business administration perspective and the microeconomic perspective. The state of the art of economic theory is presented throughout the different phases of the information lifecycle. The lecture is complemented by accompanying exercise courses.

In the lecture Business Administration in Information Engineering and Management, classical Business Administration is applied to businesses in an information- and communication-technological environment. The process to extract relevant data for decision making from operational accounting systems receives special attention. In order to do so, topics such as activity-based costing and transaction costs models are addressed. The automation of the decision making process in businesses by data bases is...
another focus of the module. To solve such issues within a company, relevant methods such as decision theory and game theory are lectured. Finally, complex business relevant questions in a dynamically changing environment are addressed by presenting models and methods from system dynamics.
Module: Stochastic Models in Information Engineering and Management [IW4WWOR]

Cooperation: K. Waldmann
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Operations Research (obligatory)

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Courses in module

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<tr>
<td>2550679</td>
<td>Markov Decision Models I (p. 429)</td>
<td>2/1/2</td>
<td>W</td>
<td>5</td>
<td>K. Waldmann</td>
</tr>
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</table>

Learning Control / Examinations

The assessment of the module is in a written examination according to §4(2), 1 of the examination regulation. In each term (usually in March and July), one examination is held for both courses. The grade of the module corresponds to the grade of this examination.

Conditions

None.

Learning Outcomes

The lecture provides students with knowledge of modern techniques of stochastic modelling. Students are able to properly describe and analyze basic stochastic systems.

Content

Markov chains are no longer a nice theory but an important tool in order to model, analyse, and optimize a stochastic system as it evolves over time.

Topics overview: Markov chains, Poisson Processes.

Remarks

The planned lectures and courses for the next two years are announced online (http://www.ior.kit.edu/)
### Module: Interdisciplinary Seminar Module [IW4IWSEM]

**Coordination:** Studiendekan (Fak. f. Wirtschaftswissenschaften), Studiendekan/in (Fak. f. Informatik)

**Degree programme:** Informationswirtschaft (M.Sc.)

**Subject:**

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### Courses in module

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<tr>
<td>2540510</td>
<td>Master Seminar in Information Engineering and Management (p. 268)</td>
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<tr>
<td>SemiIW</td>
<td>Seminar Information Engineering and Management (p. 376)</td>
<td>2 W/S</td>
<td>3</td>
<td>C. Weinhardt</td>
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<tr>
<td>SemIP2</td>
<td>Seminar in Industrial Production (p. 375)</td>
<td>2 W/S</td>
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<td>F. Schultmann, M. Fröhling</td>
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<tr>
<td>SemEW</td>
<td>Seminar Energy Economics (p. 367)</td>
<td>2 W/S</td>
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<td>W. Fichtner, P. Jochem, D. Kelles, R. McKenna, V. Bertsch, B. Neibecker</td>
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<tr>
<td>2572197</td>
<td>Seminar in strategic and behavioral marketing (p. 386)</td>
<td>2 W</td>
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<tr>
<td>2577915</td>
<td>Seminar: Management and Organization (p. 394)</td>
<td>2 W/S</td>
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<td>H. Lindstädt</td>
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<tr>
<td>2579904</td>
<td>Seminar Management Accounting (p. 378)</td>
<td>2 W/S</td>
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<td>M. Wouters</td>
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<tr>
<td>2579905</td>
<td>Special Topics in Management Accounting (p. 412)</td>
<td>2 W</td>
<td>3</td>
<td>M. Wouters, S. Morales, M. Kirchberger</td>
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<tr>
<td>SemTuE1</td>
<td>Entrepreneurship Seminar (p. 369)</td>
<td>3 W</td>
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<td>O. Terzidis</td>
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<tr>
<td>SemTuE2</td>
<td>Seminar Innovation management (p. 370)</td>
<td>3 W</td>
<td>3</td>
<td>M. Weissenberger-Eibl</td>
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<tr>
<td>2530280</td>
<td>Seminar in Finance (p. 372)</td>
<td>2 W/S</td>
<td>5</td>
<td>M. Uhrig-Homburg, M. Ruckes</td>
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<tr>
<td>2595475</td>
<td>Seminar Mobility Services (p. 379)</td>
<td>2 W</td>
<td>4</td>
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<tr>
<td>SemFBV1</td>
<td>Seminar in Insurance Management (p. 385)</td>
<td>2 W/S</td>
<td>3</td>
<td>U. Werner</td>
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<tr>
<td>n.n.</td>
<td>Seminar Financial Economics and Risk Management (p. 373)</td>
<td>2 W/S</td>
<td>3</td>
<td>M. Ulrich</td>
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<tr>
<td>SemWIOR1</td>
<td>Seminar Stochastic Models (p. 383)</td>
<td>2 W/S</td>
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<td>K. Waldmann</td>
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<tr>
<td>SemWIOR2</td>
<td>Seminar Economic Theory (p. 468)</td>
<td>2 W/S</td>
<td>3</td>
<td>C. Puppe</td>
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<tr>
<td>SemWIOR3</td>
<td>Seminar in Experimental Economics (p. 388)</td>
<td>2 W/S</td>
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<tr>
<td>n.n.</td>
<td>Seminar in Behavioral and Experimental Economics (p. 371)</td>
<td>2 W/S</td>
<td>3</td>
<td>P. Reiss</td>
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<tr>
<td>n.n.</td>
<td>Seminar on Morals and Social Behavior (p. 380)</td>
<td>2 W/S</td>
<td>3</td>
<td>N. Szech</td>
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<tr>
<td>2550131</td>
<td>Seminar in Continous Optimization (p. 389)</td>
<td>2 W/S</td>
<td>3</td>
<td>O. Stein</td>
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<tr>
<td>2550491</td>
<td>Seminar in Discrete Optimization (p. 387)</td>
<td>2 W/S</td>
<td>3</td>
<td>S. Nickel</td>
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<tr>
<td>SemSTAT</td>
<td>Seminar in Enterprise Information Systems (p. 364)</td>
<td>2 W/S</td>
<td>3</td>
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<tr>
<td>SemAIFB1</td>
<td>Seminar in Enterprise Information Systems (p. 364)</td>
<td>2 W/S</td>
<td>3</td>
<td>R. Studer, A. Oberweis, T. Wolf, R. Kneuper</td>
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<tr>
<td>SemAIFB2</td>
<td>Seminar Efficient Algorithms (p. 366)</td>
<td>2 W/S</td>
<td>3</td>
<td>R. Schmeck</td>
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<tr>
<td>SemAIFB3</td>
<td>Seminar Complexity Management (p. 377)</td>
<td>2 W/S</td>
<td>3</td>
<td>D. Seese</td>
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<tr>
<td>SemAIFB4</td>
<td>Seminar Knowledge Management (p. 384)</td>
<td>2 W</td>
<td>3</td>
<td>R. Studer</td>
<td></td>
</tr>
</tbody>
</table>
**Learning Control / Examinations**
The assessment in this module is regulated by § 4 (2) 3, of the examination regulation for the Master Information Engineering and Management. Further details will be defined for each seminar separately.

**Conditions**
Students should have experience with literature search in informatics, economics, business administration, and law. They should know the methods of scientific work, presentation techniques for scientific presentations, as well as the form requirements of scientific publications (guide line for authors) and review processes for scientific publications. For further details see German version.

**Learning Outcomes**
- In the interdisciplinary seminar Information Engineering and Management students investigate a recent topic in Information Engineering and Management with the scientific methods of the disciplines of the degree programme.
- They develop interdisciplinary solution approaches on the base of the state-of-the art in the disciplines.
- They present selected solution approaches and methods on an expert level and they defend and rationalize the selected solution approaches and methods in a discussion with scientific arguments.
- They write a seminar paper whose form is appropriate for a scientific journal.
- They revise their paper taking into account the reviews of their tutors in an appropriate manner.

**Content**
The Students will be coached by a group of tutors which consists in each case of an tutor of informatics, economics and law.
Module: Master Thesis [IW4IWMATHEESIS]

Coordination: Studiendekan (Fak. f. Wirtschaftswissenschaften), Vorsitzender des Prüfungsausschusses
Degree programme: Informationswirtschaft (M.Sc.)

<table>
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<th>ECTS Credits</th>
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<tbody>
<tr>
<td>30</td>
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</table>

Learning Control / Examinations
Examination by two examiners from the two faculties. For details refer to examination regulation. The examiner has to be involved in the degree programme. Involved in the degree programme are the persons that coordinate a module or a lecture of the degree programme.

Conditions
Regulated in §11 of the examination regulation.
The requirements for the examiner are described in §14 (2) of the examination regulation.

Learning Outcomes
The student
- investigates a topic in Information Engineering and Management autonomously in a scientific manner at the state-of-the-art of the research in the field.
- shows a comprehensive understanding of the methods and approaches relevant for the investigation of the topic chosen.
- selects appropriate scientific methods and he uses them in a correct way. If necessary, he modifies methods in a suitable way or he develops them.
- compares his results with competing approaches critically and he evaluates his results.
- communicates his results clearly and in a scientific form in his master thesis.

Content
- The master thesis shows that the candidate can autonomously investigate a problem from his discipline with scientific methods according to the state-of-the-art of the discipline within a specified time period.
- The master thesis can be written in German or English.
- The topic of a master thesis can be accepted or chosen by each of the examiners according to examination regulation. The examiner accepting a topic for a master thesis acts as the first supervisor of this thesis.
- Writing a master thesis with a supervisor who is not a member of the two faculties participating in the degree programme (Departement of Informatics, Department of Economics and Management) requires acceptance by the examination board of the degree programme. The candidate must have an opportunity to make suggestions for the topic of the master thesis.
- Candidates can write a master thesis in teams. However, this requires that the contribution and performance of each candidate to the thesis is identifiable according to objective criteria which allow a unique delineation of each candidate's contribution. The contribution of each candidate regarded in isolation must fulfill the requirements a individual master thesis.
- In exceptional cases and upon request of the candidate, the chairman of the examination board chooses a supervisor and requests that this supervisor provides the candidate with a topic for the master thesis within 4 weeks after the request. In this case, the candidate is informed by the chairman of the examination board about the topic selected.
- Topic, specification of research tasks and the volume of the master thesis should be limited by the supervisor, so that the master thesis can be written with the assigned workload of 30 credits (750-900h).
- The master thesis must contain the following declaration of the candidate: “I truthfully assure that I have autonomously written this master thesis. I have quoted all sources used precisely and completely. I have labelled everything which has been taken from the work of others with or without change.” A master thesis without this declaration will not be accepted.
- The date of the assignment of the topic to a candidate as well as the date of delivery of the master thesis should be registered at the examination board. The candidate can return a topic for the master thesis only one time and only within a period of two month after he has received the topic. Upon a request of the candidate with reasons supporting an extension, the examination board may extend the deadline for the delivery of the master thesis by a maximum of three months. A master thesis not delivered within time is graded as “fail” except when the candidate is not responsible for this delay (e.g. protection of motherhood).
- The master thesis is reviewed and graded by the supervisor and the additional examiner. The team of supervisor and examiner must represent both faculties participating in the degree programme (Department of Informatics, Department of Economics and Management). At least one of the two must be professor or junior professor. If the grades of the supervisor and the examiner differ, the examination board sets the mark within this limit.
- Reviewing and grading should be done within 8 weeks after delivery of the master thesis.
5 Elective Modules

5.1 Business Administration

Module: Advanced CRM [IW4BWLISM1]

<table>
<thead>
<tr>
<th>ID</th>
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<tr>
<td>2540508</td>
<td>Customer Relationship Management (p. 160)</td>
<td>2/1</td>
<td>W</td>
<td>4.5</td>
<td>A. Geyer-Schulz</td>
</tr>
<tr>
<td>2540506</td>
<td>Recommender Systems (p. 345)</td>
<td>2/1</td>
<td>S</td>
<td>4.5</td>
<td>A. Geyer-Schulz</td>
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<tr>
<td>2540533</td>
<td>Personalization and Services (p. 308)</td>
<td>2/1</td>
<td>S</td>
<td>4.5</td>
<td>A. Sonnenbichler</td>
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<tr>
<td>2540518</td>
<td>Social Network Analysis in CRM (p. 410)</td>
<td>2/1</td>
<td>S</td>
<td>4.5</td>
<td>A. Geyer-Schulz</td>
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<tr>
<td>2540531</td>
<td>Business Dynamics (p. 148)</td>
<td>2/1</td>
<td>W</td>
<td>4.5</td>
<td>A. Geyer-Schulz, P. Glenn</td>
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<tr>
<td>2595501</td>
<td>Service Analytics (p. 396)</td>
<td>2/1</td>
<td>S</td>
<td>4.5</td>
<td>T. Setzer, H. Fromm</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Learning Outcomes
The student
- understand service competition as a sustainable competitive strategy and understand the effects of service competition on the design of markets, products, processes and services,
- models, analyzes and optimizes the structure and dynamics of complex business applications,
- develops and realizes personalized services, especially in the field of recommendation services,
- analyzes social networks and knows their application field in CRM,
- works in teams.

Content
Besides the foundations of modern customer oriented and service oriented management, developments of CRM systems are lectured together with tools for analysis and optimization of such systems. An overview of general aspects and concepts of personalization and their importance for service provider and customers is given. Then, different categories of recommendation systems are presented: Ranging from explicit recommendation services like reviews to implicit services like the calculation of recommendations based on the historic data about products and/or customers.

There exist a trend towards viewing economic systems and social systems as networks. This approach allows for the application of different methods from mathematics, economic sciences, sociology and physics. In CRM, net work analyses may provide benefits calculating customer network values.

CRM processes and marketing campaigns are just two examples of dynamic systems that are characterized by feedback loops between different process steps. By means of the tools of business dynamics such processes can be modelled. Simulations of complex systems allow the analysis and optimization of business processes, marketing campaigns, and organizations.

Remarks
The course Social Network Analysis in CRM [2540518] is currently not offered.
Module: Electronic Markets [IW4BWLISM2]

**Coordination:** A. Geyer-Schulz

**Degree programme:** Informationswirtschaft (M.Sc.)

**Subject:** Business Administration

<table>
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**Courses in module**

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<td>2540502</td>
<td>Markets and Organizations: Principles (p. 254)</td>
<td>2/1</td>
<td>W</td>
<td>4,5</td>
<td>A. Geyer-Schulz</td>
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<tr>
<td>2540460</td>
<td>Market Engineering: Information in Institutions (p. 262)</td>
<td>2/1</td>
<td>S</td>
<td>4,5</td>
<td>C. Weinhardt, M. Adam</td>
</tr>
<tr>
<td>2561232</td>
<td>Telecommunication and Internet Economics (p. 444)</td>
<td>2/1</td>
<td>W</td>
<td>4,5</td>
<td>K. Mitusch</td>
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<tr>
<td>2540531</td>
<td>Business Dynamics (p. 148)</td>
<td>2/1</td>
<td>W</td>
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<td>A. Geyer-Schulz, P. Glenn</td>
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**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

None.

**Learning Outcomes**

The student

- knows coordination and motivation methods and analyzes them regarding their efficiency,
- classifies markets and describes the roles of the participants in a formal way,
- knows the conditions for market failure and knows and develops countermeasures,
- knows institutions and market mechanisms, their fundamental theories and empirical research results,
- knows the design criteria of market mechanisms and a systematical approach for creating new markets,
- models, analyzes and optimizes the structure and dynamics of complex business applications.

**Content**

What are the conditions that make electronic markets develop and how can one analyze and optimize such markets? In this module, the selection of the type of organization as an optimization of transaction costs is treated. Afterwards, the efficiency of electronic markets (price, information and allocation efficiency) as well as reasons for market failure are described. Finally, motivational issues like bounded rationality and information asymmetries (private information and moral hazard), as well as the development of incentive schemes, are presented. Regarding the market design, especially the interdependencies of market organization, market mechanisms, institutions and products are described and theoretical foundations are lectured.

Electronic markets are dynamic systems that are characterized by feedback loops between many different variables. By means of the tools of business dynamics such markets can be modelled. Simulations of complex systems allow the analysis and optimization of markets, business processes, policies, and organizations.

Topics include:

- classification, analysis, and design of markets
- simulation of markets
- auction methods and auction theory
- automated negotiations
- nonlinear pricing
- continuous double auctions
- market-maker, regulation, control
Module: Market Engineering [IW4BWLISM3]

Coordination:  C. Weinhardt  
Degree programme:  Informationswirtschaft (M.Sc.)  
Subject:  Business Administration  

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Courses in module

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<td>2540460</td>
<td>Market Engineering: Information in Institutions (p. 262)</td>
<td>2/1</td>
<td>S</td>
<td>4.5</td>
<td>C. Weinhardt, M. Adam</td>
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<td>2590408</td>
<td>Auction Theory (p. 133)</td>
<td>2/1</td>
<td>W</td>
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<td>2540454</td>
<td>eFinance: Information Engineering and Management for Securities Trading (p. 181)</td>
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<td>2590458</td>
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<td>2540489</td>
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<td>eEnergy: Markets, Services, Systems (p. 179)</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Market Engineering: Information in Institutions [2540460] is compulsory and must be examined.

Learning Outcomes
The students

- know the design criterias of market mechanisms and the systematic approach to create new markets,
- understand the basics of the mechanism design and auction theory,
- analyze and evaluate existing markets regarding the missing incentives and the optimal solution of a given market mechanism, respectively,
- develop solutions in teams.

Content
This module explains the dependencies between the design von markets and their success. Markets are complex interaction of different institution and participants in a market behave strategically according to the market rules. The development and the design of markets or market mechanisms has a strong influence on the behavior of the participants. A systematic approach and a thorough analysis of existing markets is inevitable to design, create and operate a market place successfully. The approaches for a systematic analysis are explained in the mandatory course Market Engineering [2540460] by discussing theories about mechanism design and institutional economics. The student can deepen his knowledge about markets in a second course.
Module: Business & Service Engineering [IW4BWLISM4]

Coordination: C. Weinhardt
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Business Administration

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<td>2540456</td>
<td>Business Models in the Internet: Planning and Implementation (p. 211)</td>
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<td>2595477</td>
<td>Practical Seminar Service Innovation (p. 395)</td>
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Learning Control / Examinations
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Learning Outcomes
The student should

- learn to develop and implement new markets with regards to the technological progresses of information and communication technology and the increasing economic networking
- learn to restructure and develop new business processes in markets under those conditions
- understand service competition as a sustainable competitive strategy and understand the effects of service competition on the design of markets, products, processes and services.
- improve his statistics skills and apply them to appropriate cases
- learn to elaborate solutions in a team

Content
This module addresses the challenges of creating new kinds of products, processes, services, and markets from a service perspective in the context of new developed information and communication technologies and the globalization process. The module describes service competition as a business strategy in the long term that leads to the design of business processes, business models, forms of organization, markets, and competition. This will be shown by actual examples from personalized services, recommender services and social networks.

Remarks
All practical Seminars offered at the IM can be chosen for Special Topics in Information Engineering & Management. Please update yourself on www.iism.kit.edu/im/lehre.
Module: Communications & Markets [IW4BWLISM5]

Cooperation: C. Weinhardt
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Business Administration

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Learning Control / Examinations
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Communications Economics [2540462] is compulsory and must be examined.

Learning Outcomes
The student is able to

- understand the game theoretic basics of Industrial Economics
- understand the relationship between incentive mechanisms and the network economy
- analyse and evaluate markets and auction mechanisms using methods from game theory
- elaborate solutions in a team

Content
The module has a focus on applied game-theoretic analysis of information exchange and incentive mechanisms. Single participants in a market make decisions concerning their products, the price determination and competitive position, which can change the situation in a market. These changes inflict a change in corporate policy. Approaches from game-theory in industrial economics and mechanism design are offering analytic tools by which one can systematically deduce strategic decisions for businesses, given a certain market situation.

Remarks
All practical Seminars offered at the IM can be chosen for Special Topics in Information Engineering & Management. Please update yourself on www.iism.kit.edu/im/lehre.

The module will be offered latest until SS 2014.
Module: Service Management [IW4BWLISM6]

Coordination: C. Weinhardt, H. Fromm
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Business Administration

ECTS Credits: 9
Cycle: Every term
Duration: 1

Courses in module

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<td>2595505</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Business and IT Service Management [2590484] is compulsory and must be examined.

Learning Outcomes
The students
- understand the basics of developing and managing IT-based services,
- understand and apply OR methods in service management,
- systematically use vast amounts of available data for planning, operation, personalization and improvement of complex service offerings, and
- understand and analyze innovation processes in corporations.

Content
The module service management addresses the basics of developing and managing IT-based services. The lectures contained in this module teach the basics of developing and managing IT-based services and the application of OR methods in the field of service management. Moreover, students learn to systematically analyze vast amounts of data for planning, operation and improvement for complex service offerings. These tools enhance operational and strategic decision support and help to analyze and understand the overall innovation processes in corporations. Current examples from research and industry demonstrate the relevance of the topics discussed in this module.

Remarks
In the summer term fo 2012, the lectures eServices and Management of Business Networks were taken out of this module. They will be continued to be offered exclusively in the Bachelor modules. Modules correctly opened before the summer term, are not affected by this change.
### Module: Service Analytics [IW4BWLKSR1]

**Coordination:** H. Fromm, C. Weinhardt  
**Degree programme:** Informationswirtschaft (M.Sc.)  
**Subject:** Business Administration

<table>
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**Learning Control / Examinations**  
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.  
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**  
The course Service Analytics [2595501] is compulsory and must be examined.

**Recommendations**  
Basic knowledge of Operations Research, Descriptive Statistics, and Inferential Statistics is assumed.

**Learning Outcomes**  
The student should learn to

- Understand different scenarios where analytics is applied in a service context
- Distinguish different analytics methods and concepts and learn when to apply them
- Apply analytics tools in a service context
- Analyze and solve real-world business problems through leveraging analytics

**Content**  
Modern economies have turned into “servitized” economies – with almost 70% of the gross value added being derived from the tertiary sector and with an increasing number of industrial companies proceeding to engage in service-type offerings. The adoption of analytics applied to services for leveraging the full potential of big data is still in its infancy - some areas like web analytics are more advanced, some other areas are just starting. This module strives to provide an overview on analytics methods applied in a service context and introduces different scenarios where analytics is applied to improve different kinds of services. The module offers the opportunity to apply and deepen this knowledge in hands-on tutorials and seminars.
Module: Service Design Thinking [IW4BWLKSR2]

**Coordination:** C. Weinhardt
**Degree programme:** Informationswirtschaft (M.Sc.)
**Subject:** Business Administration

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**Courses in module**

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**Learning Control / Examinations**
The assessment is carried out as a general exam (according to Section 4(2), 3 of the examination regulation). The overall grade of the module is the grade of the examination (according to Section 4(2), 3 of the examination regulation).

**Conditions**
The course Service Design Thinking is compulsory and must be examined.

**Recommendations**
This course is held in English – proficiency in writing and communication is required.

**Learning Outcomes**
- Deep knowledge of the innovation method “Design Thinking”, as introduced and promoted by Stanford University
- Development of new, creative solutions through extensive observation of oneself and one’s environment, in particular with regard to the relevant service users
- Know how to use prototyping and experimentation to visualize one's ideas, to test and iteratively develop them, and to converge on a solution
- Communicate, work and present in an interdisciplinary and international project setting

**Content**
- Paper Bike: Learning about the basic method elements by building a paper bike that has to fulfill a given set of challenges.
- Design Space Exploration: Exploring the problem space through customer and user observation.
- Critical Function Prototype: Identification of critical features from the customer’s perspective that can contribute to the solution of the overarching problem. Building and testing prototypes that integrate these functionalities.
- Dark Horse Prototype: Inverting earlier assumptions and experiences, which leads to the inclusion of new features and solutions.
- Funky Prototype: Integration of the individually tested and successful functions to a complete solution, which is further tested and developed.
- Functional Prototype: Further selection and convergence of existing ideas. Building a higher resolution prototype that can be tested by customers.
- Final Prototype: Preparing and presenting the final solution to the customer.

**Remarks**
Due to the project nature of the course, the number of participants is limited. For further information see the course description.
Module: Finance 1 [IW4BWLFBV1]

Coordination: M. Uhrig-Homburg, M. Ruckes
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Business Administration

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<td>2530550</td>
<td>Derivatives (p. 172)</td>
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Learning Outcomes
The student

- has core skills in economics and methodology in the field of finance
- assesses corporate investment projects from a financial perspective
- is able to make appropriate investment decisions on financial markets

Content
The courses of this module equip the students with core skills in economics and methodology in the field of modern finance. Securities which are traded on financial and derivative markets are presented, and frequently applied trading strategies are discussed. A further focus of this module is on the assessment of both profits and risks in security portfolios and corporate investment projects from a financial perspective.
Module: Finance 2 [IW4BWLFBV2]

Coordination: M. Uhrig-Homburg, M. Ruckes
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Business Administration

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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
It is only possible to choose this module in combination with the module F1 (Finance) [IW4BWLFBV1]. The module is passed only after the final partial exam of F1 (Finance) is additionally passed.

Learning Outcomes
The student has advanced skills in economics and methodology in the field of modern finance.

Content
The module Finance 2 is based on the module Finance 1. The courses of this module equip the students with advanced skills in economics and methodology in the field of modern finance on a broad basis.

Remarks
Only in the winter term 2011/2012 the lecture Market Microstructure [2530240] could be replaced by the lecture eFinance: Information Engineering and Management for Securities Trading [2540454] within the corresponding module. Who wanted to replace it in this way had to make the first attempt at passing the examination at the regular examination dates of this winter term 2011/2012. The general regulation concerning the second attempt at passing the examination remains unchanged. The lecture eFinance: Information Engineering and Management for Securities Trading [2540454] must not be chosen in all other cases within this module.
Module: Insurance Management I [IW4BWLFBV6]

Cooperation: U. Werner
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Business Administration

ECTS Credits: 9  Cycle: Every term  Duration: 1

Courses in module

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Learning Control / Examinations
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Learning Outcomes
See German version.

Content
See German version.
### Module: Insurance Management II [IW4BWLFBV7]

**Coordination:** U. Werner  
**Degree programme:** Informationswirtschaft (M.Sc.)  
**Subject:** Business Administration

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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

#### Conditions

It is only possible to choose this module in combination with the module Insurance Management I. The module is passed only after the final partial exam of Insurance Management I has been passed.

#### Recommendations

The courses chosen from the modules Insurance Management I or Insurance Management II are supposed to complement each other. Advice and information is available from the person responsible for the examination process at the Insurance Department of FBV.

#### Learning Outcomes

See German version.

#### Content

See German version.

#### Remarks

See German version.
Module: Strategic Corporate Management and Organization [IW4BWL01]

**Coordination:** H. Lindstädt

**Degree programme:** Informationswirtschaft (M.Sc.)

**Subject:** Business Administration

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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

None.

**Learning Outcomes**

**Content**

The module emphasizes the following aspects: The students learn models and frameworks which are used in strategic management and managing organizations. In addition, the module provides knowledge about management concepts and their practical application.

The module addresses three focal points: First, the students will learn models, frameworks and theoretical findings of the economic organization theory. Further, questions of a value-based concern leadership are discussed. Finally, the limitations of the basic models of economic decision theory are identified and advanced concepts are developed.
Module: Strategic Decision Making and Organization Theory [IW4BWL0U3]

**Coordination:** H. Lindstädt  
**Degree programme:** Informationswirtschaft (M.Sc.)  
**Subject:** Business Administration

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**Learning Control / Examinations**

The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

None.

**Learning Outcomes**

**Content**
Module: Industrial Production II [IW4BWL1IP2]

**Coordination:** F. Schultmann  
**Degree programme:** Informationswirtschaft (M.Sc.)  
**Subject:** Business Administration

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<td>2/0</td>
<td>W</td>
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<td>Material Flow Analysis and Life Cycle Assessment (p. 431)</td>
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<td>2581956</td>
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### Learning Control / Examinations

The assessment is carried out as partial exams (according to section 4 (2), 1 SPO) of the core course *Planning and Managing of Industrial Plants* [2581952] and one further single course of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

### Conditions

The course *Planning and Managing of Industrial Plants* [2581952] and at least one additional activity are compulsory and must be examined.

### Learning Outcomes

- Students shall be able to describe the tasks of tactical production management with special attention drawn upon industrial plants.
- Students shall understand the relevant tasks in plant management (projection, realisation and supervising tools for industrial plants).
- Students shall be able to describe the special need of a techno-economic approach to solve problems in the field of tactical production management.
- Students shall be proficient in using selected techno-economic methods like investment and cost estimates, plant layout, capacity planning, evaluation principles of production techniques, production systems as well as methods to design and optimize production systems.
- Students shall be able to evaluate techno-economical approaches in planning tactical production management with respect to their efficiency, accuracy and relevance for industrial use.

### Content

- Planning and Management of Industrial Plants: Basics, circulation flow starting from projecting to techno-economic evaluation, construction and operating up to plant dismantling.

### Remarks

Apart from the core course the courses offered are recommendations and can be replaced by courses from the Module Industrial Production III.
Module: Industrial Production III [IW4BWLIIP6]

**Coordination:** F. Schultmann  
**Degree programme:** Informationswirtschaft (M.Sc.)  
**Subject:** Business Administration

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<td>2581954</td>
<td>Production and Logistics Management (p. 336)</td>
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<td>2581963</td>
<td>The Management of R&amp;D Projects with Case Studies (p. 201)</td>
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<td>Supply Chain Management with Advanced Planning Systems (p. 438)</td>
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<td>Risk Management in Industrial Supply Networks (p. 350)</td>
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**Learning Control / Examinations**  
The assessment is carried out as partial exams (according to section 4 (2), 1 SPO) of the core course *Production and Logistics Management* [2581954] and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.  
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**  
The course *Production and Logistics Management* [2581954] and at least one additional activity are compulsory and must be examined.

**Learning Outcomes**

- Students describe the tasks concerning general problems of an operative production and logistics management.
- Students describe the planning tasks of supply chain management.
- Students use proficiently approaches to solve general planning problems.
- Students explain the existing interdependencies between planning tasks and applied methods.
- Students describe the mail goals and set-up of software supporting tools in production and logistics management (i.e. APS, PPS-, ERP- and SCM Systems).
- Students discuss the scope of these software tools and their general disadvantages.

**Content**

- Planning tasks and exemplary methods of production planning and control in supply chain management.
- Supporting software tools in production and logistics management (APS, PPS- and ERP Systems).
- Project management in the field of production and supply chain management.

**Remarks**

Apart from the core course the courses offered are recommendations and can be replaced by courses from the Module Industrial Production II.

Coordination: W. Fichtner  
Degree programme: Informationswirtschaft (M.Sc.)  
Subject: Business Administration

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<td>eEnergy: Markets, Services, Systems (p. 179)</td>
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<td>C. van Dinther, C. Weinhardt</td>
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. Additional courses might be accredited upon request.

Conditions
The lecture Basics of Liberalised Energy Markets [2581998] has to be examined.

Recommendations
The courses are conceived in a way that they can be attended independently from each other. Therefore, it is possible to start the module in winter and summer term.

Learning Outcomes
The student
- gains detailed knowledge about the new requirements of liberalised energy markets,
- describes the planning tasks on the different energy markets,
- knows solution approaches to respective planning tasks.

Content
Basics of Liberalised Energy Markets: The European liberalisation process, energy markets, pricing, market failure, investment incentives, market power
Energy Trade and Risk Management: trade centres, trade products, market mechanisms, position and risk management
Gas-Markets: producing countries, provision structures, market places, pricing
Energy Policy: Management of energy flows, energy-political targets and instruments (emission trading etc.)
Simulation Game in Energy Economics: Simulation of the German electricity system
Module: Energy Economics and Technology [IW4BWLIIP5]

Coordination: W. Fichtner
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Business Administration

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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. Additional courses might be accredited upon request.

Conditions
None.

Recommendations
The courses are conceived in a way that they can be attended independently from each other. Therefore, it is possible to start the module in winter and summer term.

Learning Outcomes
The student
- gains detailed knowledge about present and future energy supply technologies (focus on final energy carriers electricity and heat),
- knows the techno-economic characteristics of plants for energy provision, for energy transport as well as for energy distribution and demand,
- is able to assess the environmental impact of these technologies.

Content
**Strategical Aspects of Energy Economy**: Long-term planning methods, generation technologies
**Technological Change in Energy Economics**: Future energy technologies, learning curves, energy demand
**Heat Economy**: district heating, heating technologies, reduction of heat demand, statutory provisions
**Energy Systems Analysis**: Interdependencies in energy economics, energy systems modelling approaches in energy economics
**Energy and Environment**: emission factors, emission reduction measures, environmental impact
**Efficient Energy Systems and Electric Mobility**: concepts and current trends in energy efficiency, Overview of and economical, ecological and social impacts through electric mobility
Module: Entrepreneurship (EnTechnon) [IW4BWLENT1]

Coordination: O. Terzidis, A. Presse
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Business Administration

ECTS Credits | Cycle | Duration
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9 | Every term | 2

Courses in module

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<td>2545001</td>
<td>Entrepreneurship (p. 194)</td>
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<td>O. Terzidis, W. Runge, A. Presse</td>
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<td>O. Terzidis, B. Kneisel, Dr. H. Haller</td>
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<td>Business Planning (p. 212)</td>
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<td>2545003</td>
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<td>2540456</td>
<td>Business Models in the Internet: Planning and Implementation (p. 211)</td>
<td>2/1</td>
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<td>R. Studer, M. Maleshkoa, F. Keppmann</td>
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<td>Case studies seminar: Innovation management (p. 202)</td>
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<td>2545016</td>
<td>Roadmapping (p. 351)</td>
<td>2</td>
<td>S</td>
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<td>D. Koch</td>
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</table>

Learning Control / Examinations
See German version.

Conditions
None.

Learning Outcomes

Content
Module: Innovation Management [IW4BWLENT2]

Coordination: M. Weissenberger-Eibl
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Business Administration

<table>
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<td>2545020</td>
<td>Knowledge Transfer in Innovation Management (p. 469)</td>
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<td>Entrepreneurial Leadership &amp; Innovation Management (p. 193)</td>
<td>2</td>
<td>W</td>
<td>3</td>
<td>O. Terzidis, C. Linz</td>
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</table>

Learning Control / Examinations
See German version.

Conditions
The lecture “Innovation Management” and one of the seminars of the chair for Innovation and Technology Management are compulsory. The second seminar can be chosen from the courses of the module.

Recommendations
None.

Learning Outcomes
Students develop a comprehensive understanding of the innovation process and its conditionality. There is an additional focus on the concepts and processes which are of particular relevance with regard to shaping the entire process. Various strategies and methods are then taught based on this.

After completing the module, students should have developed a systemic understanding of the innovation process and be able to shape this by developing and applying suitable methods.

Content
The Innovation Management lecture course teaches concepts, strategies and methods which help students to form a systemic understanding of the innovation process and how to shape it. Building on this holistic understanding, the seminar courses then go into the subjects in greater depth and address specific processes and methods which are central to innovation management.
Module: Marketing Management [IW4BWLMAR5]

Coordination: M. Klarmann
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Business Administration

ECTS Credits 9  Cycle Every term  Duration 1

Courses in module

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<tr>
<th>ID</th>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
Only one of the following courses can be counted towards the final grade of the module: Marketing Strategy Business Game, Business Plan Workshop or Strategic Brand Management.

Learning Outcomes
Content
The aim of this module is to deepen central marketing contents in different areas. Therefore the students can choose between the following marketing courses:

- “Product and Innovation Marketing”
- “Market Research” – this course has to be completed successfully by students interested in seminar or master thesis positions at the chair of marketing
- “Strategic and Behavioral Marketing”
- “Strategic and Innovative Decision Making in Marketing”
- “Business Plan Workshop”
- “Marketing and Strategy Business Game”

Remarks
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).
### Module: Sales Management [IW4BWLMAR6]

**Coordination:** M. Klarmann, M. Artz  
**Degree programme:** Informationswirtschaft (M.Sc.)  
**Subject:** Business Administration

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#### Courses in module

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<td>2572156</td>
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<td>2</td>
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<td>2572157</td>
<td>Pricing (p. 330)</td>
<td>2</td>
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<td>2572182</td>
<td>Case Studies in Pricing (p. 152)</td>
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<td>2572180</td>
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#### Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

#### Conditions

None.

#### Learning Outcomes

**Content**

The aim of the module is to deepen the sales management knowledge of the students. Theoretical approaches often have a combined view on marketing and sales, whereas in practical surroundings the sales department is completely separated from the marketing tasks. Given this fact, we concentrate on pure sales management topics and address different facets of the sales management. Students can choose between the following courses:

- “Sales Management and Retailing”
- “Pricing”
- “Market Research” - this course has to be completed successfully by students interested in seminar or master thesis positions at the chair of marketing
- “Case Studies in Pricing”
- “Sales Strategy and Control”

#### Remarks

For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).
Module: Strategy, Communication, and Data Analysis [IW4BWLMAR7]

Coordination: B. Neibecker
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Business Administration

<table>
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<tr>
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<td>2571165</td>
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<td>2/1</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Learning Outcomes
Beyond the learning outcomes given with the individual courses the module opens the possibility for a systematic consolidation in marketing.

Content
The core product is everything a customer or business consumer receives. Marketers must understand what it takes to develop a new product successfully. It is important to understand that innovations differ in their degree of newness (up to radical innovations). This helps to determine how quickly the products will be adopted by a target market. Market orientation is on the front side of the medal, the reverse side includes meeting the needs of diverse stakeholders. To find out the critical drivers of success a deep understanding of analytical and statistical methods is essential. As a result, the developing of an effective marketing strategy is discussed as an empirical, scientific process. In addition, consumer behavior approaches in marketing are discussed as an important research area with a strong interdisciplinary and empirical orientation.

Remarks
For further information please contact Marketing & Sales Research Group (marketing.ism.kit.edu).
Module: Management Accounting [IW4BWLIBU1]

**Coordination:** M. Wouters

**Degree programme:** Informationswirtschaft (M.Sc.)

**Subject:** Business Administration

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### Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 13 SPO) of the courses of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

### Conditions

None.

### Learning Outcomes

Students have knowledge about various management accounting techniques through study of literature and practice.

### Content

The module consists of two courses “Management Accounting 1” and “Management Accounting 2”. The emphasis is on structured learning of management accounting techniques.

### Remarks

Students who like this module are probably also interested in the courses

- 2530216 Financial Management
- 2530210 Management Accounting
5.2 Economics

Module: Applied Strategic Decisions [IW4VWL2]

Coordination: P. Reiss
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Economics

<table>
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Courses in module

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<td>Advanced Game Theory (p. 111)</td>
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<td>2590408</td>
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<td>Predictive Mechanism and Market Design (p. 329)</td>
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<td>Corporate Financial Policy (p. 158)</td>
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<td>2520365</td>
<td>Decision Theory (p. 195)</td>
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<td>S</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Advanced Game Theory is obligatory. Exception: The course Introduction to Game Theory [2520525] was completed.

Recommendations
Basic knowledge in game theory is assumed.

Learning Outcomes
Students

- can model and analyze complex situations of strategic interaction using advanced game theoretic concepts;
- are provided with essential and advanced game theoretic solution concepts on a rigorous level and can apply them to understand real-life problems;
- learn about the experimental method, ranging from designing an economic experiment to data analysis.

Content
The module provides solid skills in game theory and offers a broad range of game theoretic applications. To improve the understanding of theoretical concepts, it pays attention to empirical evidence as well.

Remarks
The course Advanced Game Theory is not offered before Winter 2014/15.
The course Predictive Mechanism and Market Design is not offered each year.
Module: Allocation and Equilibrium [W4VWL7]

Coordination: C. Puppe
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Economics

ECTS Credits: 9
Cycle: Every term
Duration: 1

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<th>ID</th>
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<td>Advanced Topics in Economic Theory (p. 112)</td>
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<td>25549</td>
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<td>2/1</td>
<td>W</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Recommendations
Micro- and macroeconomical knowledge corresponding to the content of the economical courses of the Bachelor Programme is assumed.

Learning Outcomes
Content
Remarks
See German version.
Module: Macroeconomic Theory [IW4VWL8]

Coilitation: M. Hillebrand
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Economics

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### Courses in module

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### Learning Control / Examinations

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The overall grade of the the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

### Conditions

None.

### Recommendations

Grundlegende mikro- und makroökonomische Kenntnisse, wie sie beispielsweise in den Veranstaltungen Volkswirtschaftslehre I (Mikroökonomie) [2600012] und Volkswirtschaftslehre II (Makroökonomie) [2600014] vermittelt werden, werden vorausgesetzt. Aufgrund der inhaltlichen Ausrichtung der Veranstaltung wird ein Interesse an quantitativ-mathematischer Modellierung vorausgesetzt.

### Learning Outcomes

Content
Module: Social Choice Theory [IW4VWL9]

Coordination: C. Puppe
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Economics

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Courses in module

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<td>Welfare Economics (p. 470)</td>
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<td>C. Puppe, P. Reiss</td>
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Learning Control / Examinations
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Recommendations
Micro- and macroeconomical knowledge corresponding to the content of the economical courses of the Bachelor Programme is assumed.

Learning Outcomes

Content

Remarks
See German version.
Module: Telecommunications Markets [IW4VWL10]

**Coordination:** K. Mitusch  
**Degree programme:** Informationswirtschaft (M.Sc.)  
**Subject:** Economics

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**Learning Control / Examinations**

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**Conditions**

None.

**Learning Outcomes**

The module shall provide students with a general understanding of the economic correlations and structures of modern telecommunications markets. A broad overview over market structures, actors and relations of the different markets will be given and students shall acquire the means to analyze the interactions between different actors both qualitatively and by applying methods of industrial economics. On this basis students are able to examine practical issues from different perspectives and to assess the different practices.

**Content**

Accompanied by rapid technological developments the telecommunications markets have undergone substantial changes since their liberalization in the late 90s. Besides the former state-owned monopoly incumbents, a large number of new actors has established on different levels of the industry. While particularly on the service level, intensive competition has developed, some infrastructure elements still qualify as natural monopolies and are subject to regulation. With the rising number of actors, services and applications the economic correlations of these markets are getting more and more complex. Growing data volumes and technological developments give rise to new infrastructure investments. Actors have to consider direct and indirect network effects as they operate on several markets simultaneously and regulators need to keep the balance between fostering competition and incentivizing investments. The rapidly developing markets pose many issues that are worth to be discussed.

The two sector specific courses are complementary and address the most relevant aspects and economic effects that have influenced the development of telecommunications markets in the recent past and will most probably influence them in the future. For some topics the methods of industrial economics are applied, which makes the third course of the module, Industrial Organization, a perfect supplement to either of the two courses.

**Remarks**

The module will be offered latest until SS 2014.
Module: Economic Theory and its Application in Finance [IW4VWL14]

Coordination: K. Mitusch
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Economics

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<td>Advanced Topics in Economic Theory (p. 112)</td>
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<td>M. Hillebrand, K. Mitusch</td>
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<td>Corporate Financial Policy (p. 158)</td>
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<td>2530555</td>
<td>Asset Pricing (p. 131)</td>
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Conditions
The course „Advanced Topics in Economic Theory“ is compulsory and must be examined.

Recommendations
None.

Learning Outcomes
Students will learn the methods of formal economic modeling, particularly of General Equilibrium Theory and contract theory, as well as their applications to the topics in Finance, specifically the areas of financial markets and institutions and corporate finance. This will yield many useful insights into the relationship between firms and investors and the functioning of financial markets.

Content
The mandatory course „Advanced Topics in Economic Theory“ is devoted in equal parts to General Equilibrium Theory and to contract theory. The course „Asset Pricing“ will apply techniques of General Equilibrium Theory to valuation of financial assets. The courses „Corporate Financial Policy“ and „Finanzintermediation“ will apply the techniques of contract theory to issues of corporate finance and financial institutions.
Module: Microeconomic Theory [IW4VWL15]

Coordination: C. Puppe
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Economics

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Learning Control / Examinations
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Recommendations
None.

Learning Outcomes

Content
Module: Collective Decision Making [IW4VWL16]

Coordination: C. Puppe
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Economics

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<td>25539</td>
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<td>2561127</td>
<td>Public Management (p. 339)</td>
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Learning Control / Examinations
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Recommendations
None.

Learning Outcomes
Content
Module: Experimental Economics [IW4VWL17]

Coordination: P. Reiss
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Economics

ECTS Credits: 9
Cycle: Every term
Duration: 1

Courses in module

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<td>2540489</td>
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<td>Predictive Mechanism and Market Design (p. 329)</td>
<td>2/1</td>
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<td>Topics in Experimental Economics (p. 449)</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Experimental Economics [2540489] is compulsory and must be examined.

Recommendations
Basic knowledge in mathematics, statistics, and game theory is assumed.

Learning Outcomes
Students

- are acquainted with the methods of Experimental Economics along with its strengths and weaknesses;
- understand how theory-guided research in Experimental Economics interacts with the development of theory;
- are provided with foundations in data analysis;
- design an economic experiment and analyze its outcome.

Content
The module Experimental Economics offers an introduction into the methods and topics of Experimental Economics. It also fosters and extends knowledge in theory-guided experimental economics and its interaction with theory development. Throughout the module, readings of selected papers are required.

Remarks
- The course Advanced Game Theory is not offered before Winter 2014/15.
- The course Predictive Mechanism and Market Design is not offered each year.
5.3 Operations Research


Coordination: S. Nickel
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Operations Research

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<td>2550486</td>
<td>Facility Location and Strategic Supply Chain Management (p. 422)</td>
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<td>W</td>
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<tr>
<td>2550488</td>
<td>Tactical and Operational Supply Chain Management (p. 440)</td>
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<td>S</td>
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<td>2550480</td>
<td>Operations Research in Supply Chain Management (p. 296)</td>
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<td>Operations Research in Health Care Management (p. 295)</td>
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<td>Hospital Management (p. 245)</td>
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<td>2550498</td>
<td>Practical seminar: Health Care Management (with Case Studies) (p. 328)</td>
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<td>Software Laboratory: OR Models II (p. 408)</td>
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<td>Discrete-event Simulation in Production and Logistics (p. 198)</td>
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Conditions
See German version.

Recommendations
Basic knowledge as conveyed in the module Introduction to Operations Research [WI1OR] is assumed.

Learning Outcomes
The student
- is familiar with basic concepts and terms of Supply Chain Management,
- knows the different areas of SCM and their respective optimization problems,
- is acquainted with classical location problem models (in planes, in networks and discrete) as well as fundamental methods for distribution and transport planning, inventory planning and management,
- is familiar with general procedures and characteristics of Health Care Management and the possibilities for adapting mathematical models for non-profit organizations,
- is able to model practical problems mathematically and estimate their complexity as well as choose and adapt appropriate solution methods.

Content
Supply Chain Management is concerned with the planning and optimization of the entire, inter-company procurement, production and distribution process for several products taking place between different business partners (suppliers, logistics service
providers, dealers). The main goal is to minimize the overall costs while taking into account several constraints including the satisfaction of customer demands.

This module considers several areas of SCM. On the one hand, the determination of optimal locations within a supply chain is addressed. Strategic decisions concerning the location of facilities as production plants, distribution centers or warehouses are of high importance for the rentability of Supply Chains. Thoroughly carried out, location planning tasks allow an efficient flow of materials and lead to lower costs and increased customer service. On the other hand, the planning of material transport in the context of supply chain management represents another focus of this module. By linking transport connections and different facilities, the material source (production plant) is connected with the material sink (customer). For given material flows or shipments, it is considered how to choose the optimal (in terms of minimal costs) distribution and transportation chain from the set of possible logistics chains, which asserts the compliance of delivery times and further constraints. Furthermore, this module offers the possibility to learn about different aspects of the tactical and operational planning level in Supply Chain Management, including methods of scheduling as well as different approaches in procurement and distribution logistics. Finally, issues of warehousing and inventory management will be discussed.

Health Care Management addresses specific Supply Chain Management problems in the health sector. Important applications arise in scheduling and internal logistics of hospitals.

Remarks
Some lectures and courses are offered irregularly.
The planned lectures and courses for the next three years are announced online.
Module: Mathematical Programming [IW4OR6]

**Coordination:** O. Stein  
**Degree programme:** Informationswirtschaft (M.Sc.)  
**Subject:** Operations Research

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<td>Mixed Integer Programming II (p. 207)</td>
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<td>2550484</td>
<td>Graph Theory and Advanced Location Models (p. 217)</td>
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

See German version.

**Learning Outcomes**

The student

- names and describes basic notions for advanced optimization methods, in particular from continuous and mixed integer programming, location theory, and graph theory,
- knows the indispensable methods and models for quantitative analysis,
- models and classifies optimization problems and chooses the appropriate solution methods to solve also challenging optimization problems independently and, if necessary, with the aid of a computer,
- validates, illustrates and interprets the obtained solutions,
- identifies drawbacks of the solution methods and, if necessary, is able to makes suggestions to adapt them to practical problems.

**Content**

The modul focuses on theoretical foundations as well as solution algorithms for optimization problems with continuous and mixed integer decision variables, for location problems and for problems on graphs.

**Remarks**

The lectures are partly offered irregularly. The curriculum of the next three years is available online (www.ior.kit.edu).

For the lectures of Prof. Stein a grade of 30 % of the exercise course has to be fulfilled. The description of the particular lectures is more detailed.
Module: Stochastic Modelling and Optimization [IW4OR7]

Coordination: K. Waldmann
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Operations Research

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<td>25688</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
See German version.

Learning Outcomes
The student knows and understands stochastic relationships and has a competent knowledge in modelling, analyzing and optimizing stochastic systems in economics and engineering.

Content
Topics overview:
Markov Decision Models II: Queuing Systems, Stochastic Decision Processes
Simulation I: Generation of random numbers, Monte Carlo integration, Discrete event simulation, Discrete and continuous random variables, Statistical analysis of simulated data.
Simulation II: Variance reduction techniques, Simulation of stochastic processes, Case studies.
Quality Control I: Statistical Process Control, Acceptance Sampling, Design of experiments
Quality Control II: Reliability of complexe systems with and without repair, Maintenance
OR-orientied modeling and analysis of real problems: project-based modelling and analysis

Remarks
The planned lectures and courses for the next two years are announced online (http://www.ior.kit.edu/)
5.4 Statistics

Module: Mathematical and Empirical Finance [IW4STAT1]

Coordination: W. Heller
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Statistics

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Courses in module

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<td>2520357/2520358</td>
<td>Portfolio and Asset Liability Management (p. 310)</td>
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<td>2521331</td>
<td>Stochastic Calculus and Finance (p. 428)</td>
<td>2/1 W</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

None.

Learning Outcomes

Content

Remarks

The course Portfolio and Asset Liability Management [2520357] will not be offered any more from summer term 2015 on. The examination will probably be offered latest until summer term 2014.

The course Stochastic Calculus and Finance [2521331] will not be offered any more from winter term 2014/2015 on. The examination will probably be offered latest until winter term 2013/14.
Module: Statistical Methods in Risk Management [IW4STAT2]

Cooration: W. Heller
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Statistics

ECTS Credits: 9
Cycle: Every term
Duration: 1

Courses in module

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<td>Statistical Methods in Financial Risk Management (p. 423)</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Learning Outcomes
Content
5.5 Informatics

Module: Computer Security [IW4INSICH]

Coordination: J. Müller-Quade
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

<table>
<thead>
<tr>
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<td>24137</td>
<td>Signals and Codes (p. 403)</td>
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<tr>
<td>24629</td>
<td>Symmetric Encryption (p. 439)</td>
<td>2</td>
<td>W</td>
<td>3</td>
<td>J. Müller-Quade</td>
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<td>24691</td>
<td>Cryptographic Voting Schemes (p. 247)</td>
<td>2</td>
<td>S</td>
<td>3</td>
<td>J. Müller-Quade</td>
</tr>
</tbody>
</table>

Learning Control / Examinations

Conditions
None.

Learning Outcomes

The student

- knows and understands the basic commonly used algorithms, their design, correctness and efficiency analysis, implementation, documentation and application,
- an handle new algorithmic problems, using this understanding,
- can apply the mathematical approaches learned in the basic computer science and mathematics courses to solve problems. Main topics are here formal correctness arguments and a mathematical analysis of efficiency.
- deals with a restricted problem in the field of computer security within the seminar,
- analyzes and discusses the problems associated to a distinct discipline in the lectures and in the final seminar paper,
- discusses, presents and defends subject-specific arguments within a given task,
- organizes the preparation of the final papers largely independent.

Content

Theoretical and practical aspects of computer security

- Development of safety goals and classification of threats
- Presentation and comparison of different formal access control models
- Formal description of authentication systems, presentation and comparison of different authentication methods (passwords, biometrics, challenge-response protocols)
- Analysis of typical vulnerabilities in programs and web applications and development of appropriate protective methods / avoidance strategies
- Overview of opportunities for side channel attacks
- Introduction to key management and Public Key Infrastructure
- Presentation and comparison of current safety certifications
- Block ciphers, hash functions, digital signature, public key encryption and digital signatures (RSA, ElGamal), and various methods of key exchange (e.g., Diffie-Hellman)
- Presentation of combinations of cryptographic modules using currently used protocols such as Secure Shell (SSH) and Transport Layer Security (TLS)
Module: Advanced Topics in Cryptography [IW4INFKRYP]

**Coordination:** J. Müller-Quade  
**Degree programme:** Informationswirtschaft (M.Sc.)  
**Subject:** Informatics

![ECTS Credits](image)

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<td>24623</td>
<td>Selected topics in Cryptography (p. 134)</td>
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<td>How Statistics Begins to Understand the Difference Between Cause and Effect (p. 467)</td>
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<td>Digital signatures (p. 176)</td>
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<td>3</td>
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<td>24165</td>
<td>Side-Channel Attacks in Cryptography (p. 356)</td>
<td>2/0</td>
<td>W</td>
<td>3</td>
<td>J. Müller-Quade, Antonio Almeida</td>
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**Learning Control / Examinations**
Lectures will be assessed in an oral overall exam on all taken lectures according to sec. 4 subsec. 2 no. 2 study and examination regulations.

The grade of the module is the average of the single grades weighted by the related credit points and cut off after the first decimal place.

**Conditions**
None.

**Learning Outcomes**
The student
- will be familiar with the theoretical foundations and the basic mechanisms of computer security and cryptography.
- can understand and explain the methods of computer security and cryptography,
- will be able to read and understand the latest scientific papers,
- will be able to critically assess appropriate security solutions, and identify weaknesses / threats,
- can design an own security solution to a given problem, (eg. later in the a master's thesis).

**Content**
The module is intended to provide depth theoretical and practical aspects of IT security and cryptography.
- Development of safety goals and classification of threats.
- Formal description of authentication systems.
- Analysis of typical vulnerabilities in programs and web applications and development of appropriate protective methods / avoidance strategies
- Overview of opportunities for side channel attacks
- Introduction to key management and Public Key Infrastructure
- Presentation and comparison of current safety certifications.
- The current research issues from some of the following areas are covered:
Block ciphers, hash functions,
Public-key encryption, digital signature, key exchange.
Basic security protocols such as fair coin toss over the phone, Byzantine Agreement, Dutch Flower Auctions, Zero Knowledge.
Threat models and security definitions.
Modular design and protocol composition.
Security definitions of simulatability.
Universal Composability.
Deniability as an additional safety feature.
Electronic Voting.
Module: Introduction to Algorithmics [IW4INEAT]

**Coordination:** D. Wagner  
**Degree programme:** Informationswirtschaft (M.Sc.)  
**Subject:** Informatics

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**Courses in module**

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<th>ID</th>
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<tr>
<td>24819</td>
<td>Algorithm Design Seminar (p. 358)</td>
<td>2</td>
<td>W/S</td>
<td>4</td>
<td>D. Wagner</td>
</tr>
</tbody>
</table>

**Conditions**

None.

**Learning Outcomes**

The student
- gains basic insights into the most important areas of algorithmics,
- identifies algorithmic problems from different areas of application and can formulate these in a formal manner,
- comprehends and determines the running times of algorithms,
- knows basic algorithms and data structures and can transfer this knowledge to new problems.

**Content**

This module conveys knowledge of basic theoretical and practical aspects of algorithmics. It covers common methods for the design and analysis of basic algorithmic problems as well as the fundamentals of common algorithmic methods such as approximations algorithms, linear programming, randomized algorithms, parallel algorithms and parameterized algorithms.
Module: Advanced Algorithms: Design and Analysis [IW4INAADA]

Coordination: D. Wagner
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

ECTS Credits: 9
Cycle: Every term
Duration: 2

Courses in module

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<td>24171</td>
<td>Randomized Algorithms (p. 342)</td>
<td>2/1</td>
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<td>24602</td>
<td>Parallel Algorithms (p. 304)</td>
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<td>AVG</td>
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Learning Control / Examinations

Conditions
None.

Learning Outcomes
The student
- knows advanced methodical approaches with respect to the design and analysis of algorithms,
- can comment on theoretical aspects of algorithmics in a qualified and well-structured manner,
- identifies algorithmic problems from different areas and can formulate these formally,
- can analyze and judge the computational complexity of algorithmic problems from different areas,
- can recognize and design suitable algorithmic techniques to solve algorithmic problems.

Content
This module conveys profound knowledge concerning theoretical aspects of algorithmics. Its focus is on the design and analysis of advanced algorithms, particularly, on algorithms for graphs, randomized algorithms, parallel algorithms and algorithms for NP-hard problems.
Module: Advanced Algorithms: Engineering and Applications [IW4INAALGOB]

Coordination: D. Wagner
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

ECTS Credits: 9
Cycle: Every term
Duration: 2

Courses in module

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<td></td>
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<td>M. Nöllenburg, D. Wagner</td>
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</table>

Learning Control / Examinations

Conditions
None.

Learning Outcomes

The Student

- knows advanced methodical approaches concerning the design of algorithms and their applications,
- can comment on the practical aspects of algorithmics in a qualified and well-structured manner,
- identifies algorithmic problems from different areas of application and can formulate these formally,
- can judge the computational complexity of algorithmic problems,
- recognizes suitable algorithmic techniques for solving these problems and can transfer and apply knowledge of these techniques to new problems,
- can implement solutions based on algorithmic techniques for practical problems and can evaluate these

Content

This module conveys profound knowledge concerning practical aspects of algorithmics and covers applications of algorithms for practical problems. Its focus is on the design, the practical implementation and the evaluation of algorithms, particularly, algorithms for graphs, parallel algorithms, algorithms for NP-hard problems, optimization algorithms inspired by nature, as well as algorithms from various areas of application.
Module: Language Technology and Compiler [IW4INCOMP1]

**Coordination:** G. Snelting
**Degree programme:** Informationswirtschaft (M.Sc.)
**Subject:** Informatics

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<th>ECTS Credits</th>
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**Courses in module**

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<td>24661</td>
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<td>4/2</td>
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**Learning Control / Examinations**
The assessment consists of an oral exam (approx. 30 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations.
The grade of the module corresponds to the grade of the oral exam.

**Conditions**
None.

**Learning Outcomes**
The student

- knows the importance of language and compiler technologies in other areas of computer science
- learns the theoretical foundations and practical methods which form the foundation for the compiler passes: lexical analysis, syntactic analysis, semantic analysis, code generation and code optimization
- has received an overview over the state of the art in compiler construction
- is able to apply his knowledge in practice when constructing a compiler (e.g. In the compiler lab)
- is able to follow advanced courses (e.g. Compiler 2)

**Content**

- Structure of a compiler
- Lexical analysis
- Syntactic analysis
- Semantic analysis
- Code generation
- Code optimization
- Specific technologies: LL-Parser, LR/LALR-Parser, attributed grammars, instruction selection, register allocation, runtime mechanisms, memory management, static single assignment form and its usage in optimization
Module: Software Systems [IW4INSWS]

Coordination: R. Reussner
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

ECTS Credits: 9
Cycle: Every term
Duration: 2

Courses in module

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<td>24667</td>
<td>Component Based Software Architecture (p. 240)</td>
<td>2 S</td>
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<td>R. Reussner, Andreas Rentschler</td>
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<td>24660</td>
<td>Software Development for Modern, Parallel Platforms (p. 409)</td>
<td>2 S</td>
<td>3</td>
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<td>24112</td>
<td>Multicore Computers and Computer Clusters (p. 282)</td>
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<td>SpezVer</td>
<td>Specification and Verification of Software (p. 419)</td>
<td>3 W</td>
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<td>B. Beckert, P. Schmitt</td>
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<td>24293</td>
<td>Multicore Programming in Practice: Tools, Models, Languages (p. 325)</td>
<td>4 W/S</td>
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<td>W. Tichy, T. Karcher, L. Rodriguez</td>
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<tr>
<td>24164</td>
<td>Software-Evolution (p. 407)</td>
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<td>K. Krogmann, K. Krogmann</td>
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<tr>
<td>24187</td>
<td>Natural Language Processing and Software Engineering (p. 421)</td>
<td>2 W</td>
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<td>2400038</td>
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<tr>
<td>24657</td>
<td>(p. 278)</td>
<td>2 S</td>
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<td>R. Reussner, Lucia Kapova</td>
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<td>24625</td>
<td>Applying Formal Verification (p. 128)</td>
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<td>2/1 S</td>
<td>4</td>
<td>F. Padberg</td>
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</table>

Learning Control / Examinations
The assessment consists of an oral exam on the contents of each taken lecture and practical courses (approx. 25 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations.

Lesegruppe Softwaretechnik: ungraded assessment according to sec. 4 subsec. 2 no. 3 study and examination regulations.
The lecture Multicore Programming in Practice: Tools, Models, Languages [24293] will have a graded assessment according to sec. 4 subsec. 2 no. 3 study and examination regulations. The assessment is explained in the course description.
The lecture Multicore Computers and Computer Clusters will have an assessment consists of a written exam according to section 4 subsection 2 no. 1 study and examination regulations.
The grade of the module is the average of the single grades weighted by the related credit points.

Conditions
The lecture Multicore Programming in Practice [24293] can not be taken in the study course Information Engineering and Management.

Learning Outcomes
In the courses that comprise this module, students learn different approaches and techniques for systematic and high-quality development of software systems, e.g. requirements engineering, implementing components and services, use of parallelism and multi-core platforms, as well as the verification of created software systems.

Content
The content will be explained in the course descriptions.

Remarks
The lecture Multikernpraktikum is no longer offered.
The lecture Praktikum Performance von Anwendungen auf Cloud-Großrechner IBM z10 is no longer offered.
The lecture Security Engineering is not offered any longer.
Module: Software Methods [IW4INSWM]

**Coordination:** R. Reussner

**Degree programme:** Informationswirtschaft (M.Sc.)

**Subject:** Informatics

**ECTS Credits**

<table>
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<th>ID</th>
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<td>24667</td>
<td>Component Based Software Architecture (p. 240)</td>
<td>2</td>
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<td>24156</td>
<td>Empirical Software Engineering (p. 187)</td>
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<td>24634</td>
<td>Modern Development Environments using the example of .NET (p. 281)</td>
<td>2</td>
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<td>Automatic Software Parallelization (p. 136)</td>
<td>2/1</td>
<td>S</td>
<td>3</td>
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</table>

**Learning Control / Examinations**

The assessment consists of an oral exam on the taken lectures and practical courses (approx. 45 minutes) according to section 4 subsection 2 no. 2 study and examination regulations. The grade of the module corresponds to the grade of the oral exam.

**Conditions**

None.

**Learning Outcomes**

The students learn the foundations and advanced methods for systematic planning, design, implementation, evaluation and enhancement of software systems. By acquiring knowledge and capabilities to critically evaluate modern technologies, the students are enabled to use these technologies purposefully and effectively. Apart from functional viewpoints and software properties, extra-functional properties such as security and performance are taught. Additionally, an overview of current research topics and challenges are offered.

**Content**

The content is explained in the course descriptions.
Module: Applied Web Engineering [IW4INPWE]

**Coordination:** H. Hartenstein

**Degree programme:** Informationswirtschaft (M.Sc.)

**Subject:** Informatics

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<tr>
<td>24124</td>
<td>Web Engineering (p. 465)</td>
<td>2/0</td>
<td>W</td>
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<td>H. Hartenstein, M. Nußbaumer</td>
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<td>24880</td>
<td>Practical Course Web Engineering (p. 320)</td>
<td>4</td>
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**Learning Control / Examinations**

The assessment consists of an oral exam (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations. The assessment is based on practical work and presentations according to § 4(2), 3 study and examination regulations. The grade of the module is the average of the single grades weighted by the related credit points.

**Conditions**

None.

**Recommendations**

Knowledge of HTML is required, basic programming knowledge (e.g. Java, C++/C or C#, etc.) is expected.

**Learning Outcomes**

- Students know the fundamentals as well as current methodologies and techniques in the field of Web Engineering and can apply them in practice. They have gained insights and first experiences in managing Web projects as well as in analyzing, structuring and describing problems in the field of Web Engineering.
- Students have acquired knowledge about state-of-the-art Web-based concepts, technologies and frameworks. They have developed a fundamental understanding of server- and client-side technologies and their interaction.
- Students have the ability to design Web-based systems autonomously with regard to the aspects data, interaction, navigation, presentation, communication and processing.
- Students are able to understand and interpret scientific papers and standard specifications and are confident in using the domain-specific language.

**Content**

The module is designed as an introduction to the discipline of Web Engineering, covering both theory and practice. The focus is on approaches and methods fostering a systematic construction of Web-based applications and systems. The different phases and aspects of the Web application lifecycle are examined as well. It helps students to look at the Web phenomenon from different perspectives - e.g. as a Web designer, analyst, architect, component engineer, program manager, product manager or CIO. Methods for dealing with requirements, design, architecture, implementation and management are discussed and applied in a project.

The module will convey practical knowledge of the Web’s fundamental languages and technologies, like (X)HTML/CSS and XML/XSL. Furthermore component-based Web engineering approaches and frameworks are applied in the software project. Another thematic focus of the course is on Web services as a fundamental building block for constructing service-oriented applications. By realizing a software project, the structured and disciplined application of the learnt technologies is emphasized.
Module: Wireless Networking [IW4INWN]

Coordination: M. Zitterbart
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

ECTS Credits: 8
Cycle: Every term
Duration: 1

Courses in module

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<td>24104</td>
<td>Wireless Sensor-Actuator-Networks</td>
<td>2/0</td>
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<td></td>
<td>(p. 178)</td>
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<tr>
<td>24669</td>
<td>Modeling and Simulation of Networks and</td>
<td>2/0</td>
<td>S</td>
<td>4</td>
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<td></td>
<td>Distributed Systems (p. 279)</td>
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<tr>
<td>24643</td>
<td>Mobile Communication (p. 275)</td>
<td>2/0</td>
<td>W</td>
<td>4</td>
<td>O. Waldhorst, M. Zitterbart</td>
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<tr>
<td>24146</td>
<td>Ubiquitous Computing (p. 450)</td>
<td>2/0</td>
<td>W</td>
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<tr>
<td>24601</td>
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<td>Protocols (p. 290)</td>
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<tr>
<td>24128</td>
<td>Telematics (p. 446)</td>
<td>3</td>
<td>W</td>
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Learning Control / Examinations
The assessments for the individual courses consist of oral exams (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations.
The grade of the module is the average of the single grades weighted by the related credit points.
It is recommended to take the exams at the same time as part of an overall exam.

Conditions
The lecture Telematics [24128] must be taken if it has not been passed yet. If the lecture Telematics [24128] has not been passed yet, it has to be the first exam or examined simultaneously with the second chosen lecture.

Recommendations
Knowledge of the lecture Introduction in Computer Networks [24519] or Networked IT-Infrastructures [24074] is recommended as a basis for this module.

Learning Outcomes
Each student should be able
- to learn and use the concepts and principals of wireless network design
- to identify the flaws and benefits of wireless communication systems
- to judge the performance of protocols, wireless networks and architectures
- master advanced protocols, architectures and algorithms of wireless communication systems

Content
This module details selected aspects of wireless communication systems. This includes beside the requirements of secure and multimedia-based communication also the realization and controllability of large communication systems and networks. An important aspect is benchmarking and mastering the used algorithms, protocols and architectures. Also actual developments and applications are in the focus of this module.
Module: Networking Labs [IW4INNL]

Coordination: H. Hartenstein
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

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Courses in module

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<td>Modeling and Simulation of Networks and Distributed Systems (p. 279)</td>
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<td>S</td>
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<tr>
<td>24878</td>
<td>Practical Course Modeling and Simulation of Networks and Distributed Systems (p. 316)</td>
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<td>H. Hartenstein</td>
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<tr>
<td>24149</td>
<td>IT-Security Management for Networked Systems (p. 237)</td>
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<td>W</td>
<td>5</td>
<td>H. Hartenstein</td>
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<tr>
<td>24601</td>
<td>Network Security: Architectures and Protocols (p. 290)</td>
<td>2/0</td>
<td>S</td>
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<td>M. Schöller</td>
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Learning Control / Examinations
The assessments for the individual lectures consist of oral exams (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations. The assessments for practical courses will be assessments according to sec. 4 subsec. 2 no. 3 study and examination regulations. The grade of the module is the average of the single grades weighted by the related credit points.

Conditions
- Knowledge of the lectures *Introduced in Computer Networks* [24519] or *Networked IT-Infrastructures* [24074] is recommended as a basis for this module.
- The lecture *Telematics* [24128] is presumed to be known.

One of the following combinations can be taken:
- Modeling and Simulation of Networks and Distributed Systems (24669) and Practical Course Modeling and Simulation of Networks and Distributed Systems (24878)
- Modeling and Simulation of Networks and Distributed Systems (24669) and IT-Security Management for Networked Systems (24149)

Learning Outcomes
Each student should be able
- to learn and apply the concepts and principals of wireless network design
- to identify the flaws and benefits of wireless communication systems
- to judge the performance of protocols, wireless networks and architectures
- master advanced protocols, architectures and algorithms of wireless communication systems

Content
This module details and applies selected aspects of communication systems. This includes beside the requirements of secure and multimedia-based communication also the realization and controllability of large communication systems and networks. An important aspect is benchmarking and mastering the used algorithms, protocols and architectures. Also actual developments and applications are in the focus of this module.

Remarks
If the lecture *Telematics* [24128] has not been taken yet, it has to be the first exam or examined simultaneously with the second chosen lecture.
Module: Future Networking [IW4INFN]

Coordination: M. Zitterbart
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

ECTS Credits: 8
Cycle: Every term
Duration: 1

Courses in module

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<td>24674</td>
<td>Next Generation Internet (p. 291)</td>
<td>2/0</td>
<td>S</td>
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<td>R. Bless, M. Zitterbart</td>
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<tr>
<td>24132</td>
<td>Multimedia Communications (p. 284)</td>
<td>2/0</td>
<td>W</td>
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<td>24643</td>
<td>Mobile Communication (p. 275)</td>
<td>2/0</td>
<td>W</td>
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<td>24128</td>
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<td>3</td>
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Learning Control / Examinations
The assessments for the individual courses consist of oral exams (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations. The grade of the module is the average of the single grades weighted by the related credit points. It is recommended to take the exams at the same time as part of an overall exam.

Conditions
The lecture Telematics [24128] must be taken if it has not been passed yet. If the lecture Telematics [24128] has not been passed yet, it has to be the first exam or examined simultaneously with the second chosen lecture.

Recommendations
Knowledge of the lecture Introduction in Computer Networks [24519] or Networked IT-Infrastructures [24074] is recommended as a basis for this module.

Learning Outcomes
Each student should be able

- to learn and use the concepts and principals of future network design
- to identify the flaws and benefits of future communication systems
- to judge the performance of protocols, future networks and architectures
- master advanced protocols, architectures and algorithms of future communication systems

Content
This module details selected aspects of future communication systems. This includes beside the requirements of secure and multimedia-based communication also the realization and controllability of large communication systems and networks. An important aspect is benchmarking and mastering the used algorithms, protocols and architectures. Also actual developments and applications are in the focus of this module.
### Module: Networking [IW4INNW]

- **Coordination:** M. Zitterbart
- **Degree programme:** Informationswirtschaft (M.Sc.)
- **Subject:** Informatics

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#### Courses in module

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<td>S</td>
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<td>R. Bless, M. Zitterbart</td>
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<td>2/0</td>
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<td>2/0</td>
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#### Learning Control / Examinations

The assessments for the individual courses consist of oral exams (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations. The grade of the module is the average of the single grades weighted by the related credit points. It is recommended to take the exams at the same time as part of an overall exam.

#### Conditions

None.

#### Recommendations

Knowledge of the lecture *Introduction in Computer Networks* [24519] or *Networked IT-Infrastructures* [24074] is recommended as a basis for this module.

#### Learning Outcomes

Each student should be able to

- to learn and use the concepts and principals of wired network design
- to identify the flaws and benefits of wired communication systems
- to judge the performance of protocols, wired networks and architectures
- master advanced protocols, architectures and algorithms of wired communication systems

#### Content

This module details selected aspects of wired communication systems. This includes beside the requirements of secure and multimedia-based communication also the realization and controllability of large communication systems and networks. An important aspect is benchmarking and mastering the used algorithms, protocols and architectures. Also actual developments and applications are in the focus of this module.

Coordination: M. Zitterbart
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

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Courses in module

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<tr>
<td>24629</td>
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<td>S</td>
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<td>J. Müller-Quade</td>
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<tr>
<td>24941</td>
<td>Security (p. 402)</td>
<td>3/1</td>
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<td>SemiKryp3</td>
<td>Seminar in Cryptography (p. 361)</td>
<td>2</td>
<td>W/S</td>
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Learning Control / Examinations
The assessments for the individual courses consist of oral exams (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations. The assessment of the seminar consists of a graded assessment according to sec. 4 subsec. 2 no. 3 study and examination regulations.
The assessment of the course Seminar in Cryptography [SemiKryp3] consists of a written seminar thesis and a presentation thereof according to sec. 4 subsec. 2 no. 3 study and examination regulations. The grade is the average of the weighted single grades (generally 50% seminar thesis, 50% presentation). The seminar can be taken in this module with 2 credit points. This has to be approved by the examiner.
The assessment of the lecture Security consists of a written exam (approx. 60 minutes) according to sec. 4 subsec. 2 no. 1 study and examination regulations.
The grade of the module is the average of the single grades weighted by the related credit points.
It is recommended to take the exams at the same time as part of an overall exam.

Conditions
- Exactly one of the following lectures has to be taken: Network Security: Architectures and Protocols [24601] or Network and IT-Security Management [24149].
- Furthermore the following lectures can be chosen from: Symmetric encryption [24629] or Seminar in Cryptography [SemiKryp2] or Security [24941]

Recommendations
The lecture Security is a basis for this module.

Learning Outcomes
Each student should be able
- to recall the basic security mechanisms and theoretical foundations of networking security and cryptography
- to read and understand actual academic papers
- to judge the security level of actual security solutions
- to identify possible attacks on security solutions

Content
This module details selected aspects of networking security and cryptography in theory and praxis.
Module: Communication and Database Systems [IW4INKD]

**Coordination:** K. Böhm, M. Zitterbart

**Degree programme:** Informationswirtschaft (M.Sc.)

**Subject:** Informatics

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<td>Every 2nd term, Summer Term</td>
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**Courses in module**

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<tr>
<td>24516</td>
<td>Database Systems (p. 168)</td>
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<tr>
<td>24519</td>
<td>Introduction in Computer Networks (p. 185)</td>
<td>2/1</td>
<td>S</td>
<td>4</td>
<td>M. Beigl, M. Zitterbart</td>
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</tbody>
</table>

**Learning Control / Examinations**

The assessment of the lecture *Introduction in Computer Networks* consists of a written exam according to section 4 subsection 2 no. 1 study and examination regulations.

The assessment of the lecture *Database Systems* consists of a written exam according to section 4 subsection 2 no. 1 study and examination regulations.

The grade of the module is the average of the single grades weighted with the related credit points and cut off after the first decimal place.

**Conditions**

None.

**Learning Outcomes**

The students will

- have learned fundamentals of data communication as well as the design of communication systems,
- be familiar with the composition of the different protocols and their mechanisms and be able to design simple protocols on their own,
- have understood the relationships between the different communication layers,
- be able to explain the benefits of database technology at the end of the course,
- have understood the development of database applications and be able to set up and access simple databases,
- be familiar with the terminology and the underlying database theory.

**Content**

Distributed information systems are worldwide information repositories which are accessible by everybody at any place of the world at any time. The physical distance is bridged by telecommunication systems, while database management technology manages and coordinates data for arbitrary periods of time. In order to understand globally running processes, one has to understand both data transmission techniques and database technology. Besides the telecommunication and database technologies on their own, an understanding of their cooperation is required, too.
Module: Innovative Concepts of Data and Information Management [IW4INIKDI]

Coordination: K. Böhm  
Degree programme: Informationswirtschaft (M.Sc.)  
Subject: Informatics

<table>
<thead>
<tr>
<th>ECTS Credits</th>
<th>Cycle</th>
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Courses in module

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<th>CP</th>
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<tr>
<td>24114</td>
<td>Data Warehousing and Mining (p. 164)</td>
<td>2/1</td>
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<td>Database Implementation and Tuning (p. 166)</td>
<td>2/1</td>
<td>S</td>
<td>5</td>
<td>K. Böhm</td>
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<tr>
<td>2400020</td>
<td>Deployment of Database Systems (p. 165)</td>
<td>2/1</td>
<td>W</td>
<td>5</td>
<td>K. Böhm</td>
</tr>
<tr>
<td>24109</td>
<td>Distributed Data Management (p. 457)</td>
<td>2/1</td>
<td>W</td>
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<td>K. Böhm, A. Rashid</td>
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<tr>
<td>24141</td>
<td>Information Integration and Web Portals (p. 223)</td>
<td>2</td>
<td>W</td>
<td>3</td>
<td>J. Mülle, A. Rashid</td>
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<tr>
<td>24605</td>
<td>Data Privacy Protection in Interconnected Information Systems (p. 170)</td>
<td>2</td>
<td>S</td>
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<td>K. Böhm, Buchmann</td>
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<td>PLV</td>
<td>Selling IT-Solutions Professionally (p. 327)</td>
<td>2</td>
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<td>PMP</td>
<td>Project Management in Practice (p. 337)</td>
<td>2</td>
<td>S</td>
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<td>K. Böhm, W. Schnober</td>
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<tr>
<td>24522</td>
<td>Mechanics and Applications of Workflow Systems (p. 466)</td>
<td>0/1</td>
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<tr>
<td>24111</td>
<td>(p. 244)</td>
<td>3</td>
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<td>24310</td>
<td>(p. 322)</td>
<td>2</td>
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<td>2400015</td>
<td>Indexing Structures for Efficient Query Processing on Large Databases (p. 221)</td>
<td>2</td>
<td>S</td>
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<td>K. Böhm, E. Müller</td>
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<tr>
<td>24647</td>
<td>Data Mining Paradigms and Methods for Complex Databases (p. 163)</td>
<td>2/1</td>
<td>S</td>
<td>5</td>
<td>K. Böhm, E. Müller</td>
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Learning Control / Examinations
The assessment consists of partial examinations on the selected courses that satisfy the minimum requirement of credit points. The assessments are explained in the course descriptions. The grade of the module is the average of the single grades weighted by the related credit points.

Conditions
None.

Recommendations
It is recommended to take the module Communication and Database Systems in advance.

Learning Outcomes
The students
- know the research area of information systems in its various facets and are able to do scientific work in this area,
- are able to develop complex information systems on their own,
- are able to structure and manage complex projects in the field of information systems with unpredictable difficulties,
- are able to explain and to discuss complex aspects of the topics covered by this module with both experts and informed outsiders.

Content
This module aims at exposing students to modern information management, both, in ‘breadth’ and ‘depth’. We achieve ‘breadth’ by means of a close inspection and comparison of different systems and their respective aims. We achieve ‘depth’ by means
of an extensive examination of the underlying concepts and design alternatives, their assessment as well as by discussing applications.

Remarks
The courses of this module are offered irregularly. Nonetheless, it is guaranteed that the module can be passed anytime.
Module: Theory and Practice of Data Warehousing and Mining [IW4INDWMTP]

Coordination: K. Böhm
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

<table>
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Courses in module

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<tr>
<td>24874</td>
<td>Analyzing Big Data - Laboratory Course (p. 321)</td>
<td>2</td>
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<td>K. Böhm</td>
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<td>Deployment of Database Systems (p. 165)</td>
<td>2/1</td>
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<tr>
<td>db_impl</td>
<td>Database Implementation and Tuning (p. 166)</td>
<td>2/1</td>
<td>S</td>
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<td>Distributed Data Management (p. 457)</td>
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Learning Control / Examinations
The assessment consists of an oral exam on the contents of the selected lecture (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations. The practical course requires an additional certificate following sec. 4 subsec. 2 no. 3 study and examination regulations. The grade of the module is the grade of the oral exam.

Conditions
At least one practical course has to be taken.

Recommendations
It is recommended to take the lecture Data Warehousing and Mining [24118] if it has not been taken yet.

Learning Outcomes
The students
- know the research area of information systems in its various facets and are able to do scientific work in this area,
- are able to explain and to discuss complex aspects of the topics covered by this module with both experts and informed outsiders,
- know the concepts, algorithms, techniques and selected tools in the areas of data warehousing and data mining,
- are familiar with the practical challenges of data analysis and are able to develop respective solutions on their own.

Content
This module aims at exposing students to modern information management, both, in ‘breadth’ and ‘depth’. We achieve ‘breadth’ by means of a close inspection and comparison of different systems and their respective aims. We achieve ‘depth’ by means of an extensive examination of the underlying concepts and design alternatives, their assessment as well as by discussing applications. In particular, we look at data warehousing and mining techniques not only from a theoretical point of view but deploy and realise such technologies in a practical course.

Remarks
The courses of this module are offered irregularly. Nonetheless, it is guaranteed that the module can be passed anytime.
Module: Theory and Practice of Database Technology [IW4INDBTP]

Coordination: K. Böhm
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

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Courses in module

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<tr>
<td>praktvd</td>
<td>Practical Course Distributed Data Management (p. 319) 2 W 4 K. Böhm</td>
</tr>
<tr>
<td>24109</td>
<td>Distributed Data Management (p. 457) 2/1 W 5 K. Böhm</td>
</tr>
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<td>24114</td>
<td>Data Warehousing and Mining (p. 164) 2/1 W 5 K. Böhm</td>
</tr>
<tr>
<td>2400020</td>
<td>Deployment of Database Systems (p. 165) 2/1 W 5 K. Böhm</td>
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<tr>
<td>db_impl</td>
<td>Database Implementation and Tuning (p. 166) 2/1 S 5 K. Böhm</td>
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<td>2400015</td>
<td>Indexing Structures for Efficient Query Processing on Large Databases (p. 221) 2 S 3 K. Böhm, E. Müller</td>
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<tr>
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<td>Data Mining Paradigms and Methods for Complex Databases (p. 163) 2/1 S 5 K. Böhm, E. Müller</td>
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Learning Control / Examinations
The assessment consists of an oral exam on the contents of the selected lecture (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations.
The practical course requires an additional certificate following sec. 4 subsec. 2 no. 3 study and examination regulations.
The grade of the module is the grade of the oral exam.

Conditions
One of the practical courses has to be taken.

Learning Outcomes

Content
This module aims at exposing students to modern information management, both, in ‘breadth’ and ‘depth’. We achieve ‘breadth’ by means of a close inspection and comparison of different systems and their respective aims. We achieve ‘depth’ by means of an extensive examination of the underlying concepts and design alternatives, their assessment as well as by discussing applications. In particular, we look at the topics of this module not only from a theoretical point of view but deploy and realise the respective technologies in a practical course.

Remarks
The courses of this module are offered irregularly. Nonetheless, it is guaranteed that the module can be passed anytime.
Module: Dynamic IT-Infrastructures [IW4INDITI]

Coordination: H. Hartenstein
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

ECTS Credits: 9
Cycle: Every term
Duration: 2

Courses in module

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<td>24669</td>
<td>Modeling and Simulation of Networks and Distributed Systems (p. 279)</td>
<td>2/0</td>
<td>S</td>
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<td>H. Hartenstein</td>
</tr>
<tr>
<td>24146</td>
<td>Ubiquitous Computing (p. 450)</td>
<td>2/0</td>
<td>W</td>
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<tr>
<td>24878</td>
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<td>0/2</td>
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<tr>
<td>24149</td>
<td>IT-Security Management for Networked Systems (p. 237)</td>
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<tr>
<td>24119</td>
<td>Distributed Systems - Grid and Cloud (p. 458)</td>
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<td>A. Streit, Jie Tao</td>
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<td>24074</td>
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<tr>
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<tr>
<td>24617</td>
<td>Parallel computer systems and parallel programming (p. 305)</td>
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<td>A. Streit</td>
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Learning Control / Examinations
The assessments of the lectures consist of oral exams (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations.
The assessments for practical courses and seminars will be graded assessments according to sec. 4 subsec. 2 no. 3 study and examination regulations.
The grade of the module is the average of the single grades weighted equally.

Conditions
The Practical Course Modeling and Simulation of Networks and Distributed Systems can only be taken if the lecture Modeling and Simulation of Networks and Distributed Systems is taken as well.

Recommendations
Knowledge of the lecture Introduction in Computer Networks [24519] or IT-Security Management for Networked Systems is recommended as a basis for this module.

Learning Outcomes
The students will get to know established as well as novel concepts for the design, implementation, operation and management of dynamic IT infrastructures (Web, Grid, Cloud, Internet):

• Getting to know established and novel concepts for IT infrastructures
• Application of methods for the evaluation and analysis of dynamic IT infrastructures
• Assessment of tools, protocols and procedures for the operation and management of dynamic IT infrastructures
• Assessment of the strengths and weaknesses of IT infrastructures
• Insight into the practical operation of dynamic IT infrastructures using the example of the operation within the Steinbuch Centre for Computing (SCC)

Content
This module covers various aspects of dynamic IT infrastructures such as layout, design, concept, development, operation and performance evaluation as well as optimization. These topics are considered from a theoretical-analytical approach as well as from the perspective of the practical experiences of day-to-day use. Being a modern IT service provider, the Steinbuch Centre for Computing (SCC) serves as object of study, since it combines both aspects in real life.
Module: Biosignal Processing [IW4INBSV]

Coordination: T. Schultz  
Degree programme: Informationswirtschaft (M.Sc.)  
Subject: Informatics

ECTS Credits: 9  
Cycle: Every term  
Duration: 1

Courses in module

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<td>Biosignals and User Interfaces (p. 143)</td>
<td>4</td>
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<td>24600</td>
<td>Multilingual Human-Machine Communication (p. 263)</td>
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<td>S</td>
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<tr>
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<td>Cognitive Modeling (p. 239)</td>
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<td>S</td>
<td>3</td>
<td>T. Schultz, F. Putze</td>
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<tr>
<td>24103</td>
<td>Design and Evaluation of innovative user interfaces (p. 174)</td>
<td>2</td>
<td>W</td>
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<tr>
<td>BCI</td>
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<td>2</td>
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Learning Control / Examinations

The assessment consists of an oral exam on the contents of the taken lectures (approx. 45 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations. The grade of the module is the average of the single grades weighted by the related credit points.

For appointments please e-mail helga.scherer@kit.edu. It is recommended to schedule an appointment well in advance.

Conditions

One of the lectures Biosignals and User Interfaces or Multilingual Human-Machine Communication must be part of the exam.

Learning Outcomes

- Introduction to biosignals, especially speech, motion, brain and muscle activity
- Foundations of production and recording of biosignals
- Foundations of automatic recognition and interpretation of biosignals
- Theory of biosignal processing
- Theory of statistical modeling
- Knowledge of the current state of the art in research and development
- Knowledge of many real-world applications
- Assessment of the potential, challenges and limitations of biosignals for human-machine interaction

Content

This module introduces students to the foundations and applications of automatic recording, processing and interpretation of biosignals. The production of biosignals will be explained, followed by methods for recording and preprocessing. Furthermore, the lecture will explain the foundations of statistical modeling as it is used in current systems. Many examples illustrate the practical application for human-machine interaction.
Module: Speech Processing [IW4INSV]

Coordination: T. Schultz
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

ECTS Credits 9 Cycle Every term Duration 1

Courses in module

<table>
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<td>24145</td>
<td>Principles of Automatic Speech Recognition (p. 218)</td>
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<td>W</td>
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<td>A. Waibel, Stüker</td>
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<tr>
<td>24103</td>
<td>Design and Evaluation of innovative user interfaces (p. 174)</td>
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<td>W</td>
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<td>T. Schultz, F. Putze</td>
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<td>2400007</td>
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<tr>
<td>NNsem</td>
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<td>A. Waibel, T. Asfour, J. Gehring, S. Stüker</td>
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Learning Control / Examinations

The assessment consists of an oral exam on the contents of the taken lectures (approx. 45 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations. The grade of the module is the average of the single grades weighted by the related credit points.

Practical course Automatic Speech Recognition: In addition the student needs to submit a certificate (not graded) as an assessment according to sec. 4 subsec. 2 no. 3 study and examination regulations.

For appointments please e-mail helga.scherer@kit.edu. It is recommended to schedule an appointment well in advance.

Conditions

None.

Learning Outcomes

- Introduction to the processing of natural speech
- Theory of signal processing
- Theory of statistical modeling of speech
- Foundations of machine learning methods for speech processing
- Knowledge of the current state of the art in research and development
- Knowledge of many real-world applications
- Assessment of the potential, challenges and limitations of speech processing for human-machine interaction and human-human communication.

Content

This module introduces students to the foundations and applications of automatic speech recognition and processing. The lecture will explain the foundations of statistical modeling of speech as it is used in current systems. Many examples from state of the art systems illustrate the practical application for human-machine interaction and human-human communication.

Remarks

Lecture slides are available as pdf at http://csl.anthropomatik.kit.edu. Current literature will be announced in the lectures, seminars and practical courses.
Module: Curves and Surfaces [IW4INKUF]

Coordination: H. Prautzsch
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

ECTS Credits: 9  Cycle: Every term  Duration: 1

Courses in module

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<tr>
<td>KFCAD2</td>
<td>Curves and Surfaces in CAD I (p. 248)</td>
<td>2 S</td>
<td>3</td>
<td>H. Prautzsch</td>
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<td>CFD2</td>
<td>Curves and Surfaces in CAD II (p. 249)</td>
<td>2 W</td>
<td>3</td>
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<tr>
<td>KFCAD3</td>
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<td>3</td>
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<td>3 oder 5</td>
<td>H. Prautzsch</td>
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<td>24626</td>
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Learning Control / Examinations
The assessment consists of an oral exam (approx. 45 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations.
The grade of the module corresponds to the grade of the oral exam.

Conditions
None.

Learning Outcomes
Gaining knowledge and deeper understanding in the area of Computer Aided Geometric Design (CAGD) and Geometric Computing.
Further, this module should enable the students to master typical CAGD tasks and to work on a master's thesis, in particular.

Content
Technics and algorithms for generating, representing, reconstructing, modifying, animating and analyzing free form geometries (curves, surfaces and bodies).

Remarks
Some courses are not offered every year, see http://i33www.ira.uka.de/pages/Lehre/VertiefungsgebietComputergraphik.html
Module: Context Sensitive Systems [IN4INKUS]

Coordination: M. Beigl
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

ECTS Credits: 9
Cycle: Every term
Duration: 2

Courses in module

<table>
<thead>
<tr>
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<td>24895</td>
<td>Practical Course: Context Sensitive Systems (p. 323)</td>
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Learning Control / Examinations

Conditions
None.

Learning Outcomes

Content
Module: Human-Machine-Interaction [IN4INMMI]

**Coordination:** M. Beigl

**Degree programme:** Informationswirtschaft (M.Sc.)

**Subject:** Informatics

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<td>Design Principles for Interactive Real-Time Systems (p. 214)</td>
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**Learning Control / Examinations**

**Conditions**

None.

**Learning Outcomes**

**Content**

**Coordination:** H. Prautzsch  
**Degree programme:** Informationswirtschaft (M.Sc.)  
**Subject:** Informatics

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<td>Medical Simulation Systems I (p. 271)</td>
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<td>ALGG</td>
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**Learning Control / Examinations**
The assessment consists of an oral exam on the contents of the taken lectures and practical courses (approx. 40 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations. The grade of the module corresponds to the grade of the oral exam.

**Conditions**
None.

**Learning Outcomes**
Fundamental knowledge in the area of geometric modelling and computer graphics with its applications in CAD/CAGD and medical simulation.

**Content**
Module: Foundations and Application of IT-Security [IW4INGAS]

**Coordination:** J. Müller-Quade  
**Degree programme:** Informationswirtschaft (M.Sc.)  
**Subject:** Informatics

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**Courses in module**

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<td>24941</td>
<td>Security (p. 402)</td>
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<td>SemiKryp2</td>
<td>Seminar in Cryptography (p. 360)</td>
<td>2</td>
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</table>

**Learning Control / Examinations**

**Conditions**

None.

**Learning Outcomes**

The student

- knows the theoretic background and the basic mechanisms of computer security and cryptography  
- understands the mechanisms of computer security and can explain them,  
- can read and understand the current scientific papers,  
- can evaluate the safety procedures and can recognize hazards,  
- can adapt mechanisms of computer security to new environment.  
- deals with a restricted problem in the field of cryptography within the seminar,  
- analyzes and discusses the problems associated to a distinct discipline in the lectures and in the final seminar paper,  
- discusses, presents and defends subject-specific arguments within a given task,  
- organizes the preparation of the final papers largely independent.

**Content**

- Theoretical and practical aspects of computer security  
- Development of safety goals and classification of threats  
- Presentation and comparison of different formal access control models  
- Formal description of authentication systems, presentation and comparison of different authentication methods (passwords, biometrics, challenge-response protocols)  
- Analysis of typical vulnerabilities in programs and web applications and development of appropriate protective protection methods / avoidance strategies  
- Introduction to key management and Public Key Infrastructure  
- Presentation and comparison of current safety certifications  
- Block ciphers, hash functions, digital signature, public key encryption and digital signatures (RSA, ElGamal), and various methods of key exchange (e.g., Diffie-Hellman)  
- Furthermore, an introduction to provable security is provided, which presents some of the key security concepts (e.g. IND-CCA).  
- Presentation of combinations of cryptographic modules using currently used protocols such as Secure Shell (SSH) and Transport Layer Security (TLS).
Module: Parallel Processing [IW4INPV]

Coordination: W. Karl
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

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<td>24161</td>
<td>Microprocessors II (p. 274)</td>
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<td>W</td>
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<td>Heterogeneous Parallel Computing Systems (p. 220)</td>
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<td>Software Development for Modern, Parallel Platforms (p. 409)</td>
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<td>Multicore Computers and Computer Clusters (p. 282)</td>
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<td>Models of Parallel Processing (p. 276)</td>
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<td>Algorithms in Cellular Automata (p. 119)</td>
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<td>Multicore Programming in Practice: Tools, Models, Languages (p. 325)</td>
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<td>Parallel Algorithms (p. 304)</td>
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<td>Automatic Software Parallelization (p. 117)</td>
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Learning Control / Examinations
The assessment consists of oral exams of the taken courses according to sec. 4 subsec. 2 no. 2 study and examination regulations. The lecture Multicore Programming in Practice: Tools, Models, Languages [24293] will have an assessment according to sec. 4 subsec. 2 no. 3 study and examination regulations. The assessment is explained in the course description. The lecture Multicore Computers and Computer Clusters will have an assessment consists of a written exam according to section 4 subsection 2 no. 1 study and examination regulations. Lecture Parallel Algorithms: The assessment consists of an oral exam according to sec. 4 subsec. 2 no. 2 study and examination regulations and an assessment according to sec. 4 subsec. 2 no. 3 study and examination regulations. Weighted 80 %, 20 %

The grade of the module is the average of the single grades weighted by the related credit points.

Conditions
The lecture Multicore Programming in Practice can not be taken in the study course Information Engineering and Management.

Learning Outcomes
Content
Module: Web Engineering [IW4INWEBE]

Coordination:  H. Hartenstein
Degree programme:  Informationswirtschaft (M.Sc.)
Subject:  Informatics

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Learning Control / Examinations
The assessment consists of an oral exam (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations. The grade of the module corresponds to the grade of the oral exam.

Conditions
None.

Learning Outcomes

- Students know fundamentals as well as current methodologies and techniques in the field of Web Engineering
- Students have gained insight into existing Web-oriented application platforms and development frameworks, and have the basic knowledge for system design close to current practices.
- Students can apply methods for analyzing current standards and technologies of the Web. Students are able to understand and interpret scientific papers and standard specifications and are confident in using the domain-specific terminology.
- Students are able to analyze, structure and describe problems in the field of Web Engineering as well as to design Web-based system architectures.

Content
This module will discuss the systematic construction of Web-based applications and systems by focusing on the different phases and aspects of the Web application lifecycle. It helps students to look at the Web phenomenon from different perspectives - e.g. as a Web designer, analyst, architect, component engineer, program manager, product manager or CIO. Students learn how to engineer Web applications and agile systems from requirements engineering, planning, design, development, testing, deployment and up to operation, maintenance and evolution. Many examples are shown and discussed, demonstrating the need for expecting change and staying agile. As this is not a programming course, students will be introduced to the core technology aspects and are encouraged to consolidate the details.
Module: Autonomous Robotics [IN4INAR]

Coordination: R. Dillmann
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

ECTS Credits 9
Cycle Every term
Duration 2

Courses in module

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<td>Robotics I – Introduction to robotics (p. 352)</td>
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<td>R. Dillmann, S. Schmidt-Rohr</td>
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<td>Robotics II - Programming of industrial and autonomous service robots (p. 353)</td>
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<td>Robotik III - Sensors in Robotics (p. 354)</td>
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<td>Biologically Inspired Robot (p. 141)</td>
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<td>Anthropomatics: Humanoid Robotics (p. 127)</td>
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Learning Control / Examinations

Conditions
None.

Learning Outcomes

Content
Module: Web Data Management [IW4INAIIFB4]

**Coordination:** R. Studer

**Degree programme:** Informationswirtschaft (M.Sc.)

**Subject:** Informatics

<table>
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### Courses in module

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<td>2511310</td>
<td>Semantic Web Technologies (p. 357)</td>
<td>2/1 S</td>
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**Learning Control / Examinations**
The assessment mix of each course of this module is defined for each course separately. The final mark for the module is the average of the marks for each course weighted by the credits and truncated after the first decimal.

**Conditions**
The lecture *Semantic Web Technologies II* [2511306] is obligatory and has to be absolved.

**Learning Outcomes**
Students

- develop ontologies for semantic web technologies and choose suitable representation languages,
- are able to provide data and applications via a cloud-based infrastructure,
- transfer the methods and technologies of semantic web technologies and cloud computing to new application sectors,
- evaluate the potential of semantic web technologies and the cloud computing approaches for new application sectors.

**Content**
The module Web Data Management covers the basic principles, methods and applications for intelligent systems in the World Wide Web. Cloud Services are essential for the decentralized, scalable provision of data and applications as well as the methods of semantic web based on the description of data and services via metadata in form of so called ontologies.

Formal principles and practical aspects such as knowledge modeling and available representation language tools for ontologies are covered in detail. Methods for the realization of intelligent systems within the World Wide Web are treated and applications as in Web 2.0 or Service Science are discussed and evaluated.

Furthermore the application of modern Cloud technologies for the use of software and hardware as a service via internet is introduced. Cloud technologies allow the efficient implementation of applications on distributed computer clusters and permit a high scalability as well as new business models in the internet.
Module: Intelligent Systems and Services [IW4INAIFB5]

**Coordination:** R. Studer

**Degree programme:** Informationswirtschaft (M.Sc.)

**Subject:** Informatics

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### Learning Control / Examinations

The assessment mix of each course of this module is defined for each course separately. The final mark for the module is the average of the marks for each course weighted by the credits and truncated after the first decimal.

### Conditions

None.

### Learning Outcomes

Students

- know the different machine learning procedures for the supervised as well as the unsupervised learning,
- identify the pros and cons of the different learning methods,
- apply the discussed network learning methods in specific scenarios,
- compare the practicality of methods and algorithms with alternative approaches.

### Content

In the broader sense learning systems are understood as biological organisms and artificial systems which are able to change their behavior by processing outside influences. Network learning methods based on symbolic, statistic and neuronal approaches are the focus of Computer Sciences.

In this module the most important network learning methods are introduced and their applicability is discussed with regard to different information sources such as data texts and images considering especially procedures for knowledge acquirement via data and text mining, natural analogue procedures as well as the application of organic learning procedures within the finance sector.
Module: Semantic Technologies [IW4INAIFB6]

Coordination: R. Studer
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

ECTS Credits: 8
Cycle: Every term
Duration: 1

Courses in module

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<td>A. Oberweis, H. Schmeck, D. Seese, R. Studer, S. Tai</td>
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Learning Control / Examinations
The assessment mix of each course of this module is defined for each course separately. The final mark for the module is the average of the marks for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Learning Outcomes
Content
Module: Ubiquitous Computing [IW4INAIFB7]

Coordination: H. Schmeck
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

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Learning Control / Examinations
The assessment mix of each course of this module is defined for each course separately. The final mark for the module is the average of the marks for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Learning Outcomes
Content
Module: Organic Computing [IW4INAIF8]

Coordination: H. Schmeck
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

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Learning Control / Examinations
The assessment mix of each course of this module is defined for each course separately. The final mark for the module is the average of the marks for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Learning Outcomes
Content
### Module: Development of Distributed Business Information Systems [IW4INAIFB11]

**Coordination:** A. Oberweis  
**Degree programme:** Informationswirtschaft (M.Sc.)  
**Subject:** Informatics

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<td>Database Systems and XML (p. 169)</td>
<td>2/1</td>
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<td>2511218</td>
<td>Requirements Analysis and Requirements Management (p. 124)</td>
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<td>2511404</td>
<td>IT Complexity in Practice (p. 260)</td>
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#### Learning Control / Examinations

The assessment mix of each course of this module is defined for each course separately. The final mark for the module is the average of the marks for each course weighted by the credits and truncated after the first decimal.

#### Conditions

The course Datenbanksysteme und XML [2511202] must be examined.

#### Learning Outcomes

The students

- are familiar with the requirements and limitations of distributed database systems,
- can ensure error-free operation and the consistency of distributed databases,
- can master methods and concepts of essential algorithms in distributed systems,
- are able to use methods of IT project management appropriate to current project phases and project contexts,
- can model and analyse an information system and evaluate alternative designs systematically.

#### Content

An enterprise information system contains the complete application software to store and process data and information in an organisation including design and management of databases, workflow management and strategic information planning.

Due to global networking and geographical distribution of enterprises as well as the increasing acceptance of eCommerce the application of distributed information systems becomes particular important.

This module teaches concepts and methods for design and application of information systems.
Module: Service Computing 1 [IW4INAIFB12]

Coordination: S. Tai
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

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Courses in module

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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 13 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

The course Service Oriented Computing 1 [2511500] is mandatory.

Learning Outcomes

The module introduces methods and technologies for implementing service-oriented architectures. Students will be able to structure, design, and engineer modern, Web-based service-oriented systems for enterprises and for business networks. Students will acquire knowledge about current standards and tools.

Content

The module covers knowledge about designing and implementing service-oriented architectures. In this context different aspects are considered:

- The module introduces basic concepts of a service-oriented architecture and discusses differences to traditional software development.
- The module introduces technologies for implementing service-oriented architectures, including technical standards in the area of Web Services and Web Computing. In addition, an overview of existing development methodologies and tools is given.
- Concepts and technologies for the distributed realization of highly scalable Services (Cloud Computing) are presented.

More details can be found at http://www.aifb.kit.edu/web/Lehrangebot_des_Instituts_AIFB/en.

Remarks

The module is new in summer term 2011. It replaces part of the modules Service Technology [IW4INAIFB1], Cloud Computing [IW4INAIFB2], Web Service Engineering [IW4INAIFB3] and Service Technologies [IW4INSER] which are not offered any more. The course “Web Servicee Engineering” will not be offered any more from summer term 2012 on. The examination will be offered latest until summer term 2013 (repeaters only).
Module: Service Computing 2 [IW4INAIFB13]

Coordination: S. Tai
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

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Courses in module

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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 13 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

It is only possible to choose this module in combination with the module Service Computing 1 [IW4INAIFB12]. The module is passed only after the final partial exam of Service Computing 1 is additionally passed.

Learning Outcomes

The module advances knowledge of methods and technologies for implementing service-oriented architectures. Students will be able to structure, design, and engineer modern, Web-based service-oriented systems for enterprises and for business networks. Students will acquire advanced knowledge about current standards and tools.

Content

The module covers knowledge about designing and implementing service-oriented architectures. In this context different aspects are considered:

- The module introduces basic concepts of a service-oriented architecture and discusses differences to traditional software development.
- The module introduces technologies for implementing service-oriented architectures, including technical standards in the area of Web Services and Web Computing. In addition, an overview of existing development methodologies and tools is given.
- Concepts and technologies for the distributed realization of highly scalable Services (Cloud Computing) are presented.

More details can be found at http://www.aifb.kit.edu/web/Lehrangebot_des_Instituts_AIFB/en.

Remarks

The module is new in summer term 2011. It replaces part of the modules Service Technology [IW4INAIFB1], Cloud Computing [IW4INAIFB2], Web Service Engineering [IW4INAIFB3] and Service Technologie [IW4INSER] which are not offered any more. The course “Web Servicee Engineering” will not be offered any more from summer term 2012 on. The examination will be offered latest until summer term 2013 (repeaters only).
Module: Fundamentals of Robotics [IW4INROB]

Co-ordination: R. Dillmann
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

<table>
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Learning Control / Examinations
The assessment consists of an oral exam on the contents of the taken lectures (approx. 45-60 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations.
The grade of the module corresponds to the grade of the oral exam.
The exam can be taken every semester during the lecture period.

Conditions
The course Robotics I – Introduction to robotics [24152] has to be taken, the remaining lectures can be chosen freely from the offered courses.

Recommendations
Previous attendance in practical courses offered at the institute is recommended to gain practical experiences in different areas of robotics, complementing and deepening the theoretical knowledge from lectures.

Learning Outcomes
Students gain knowledge about the essential components of robotic systems and robotic controllers and their interaction. They shall have the ability to identify the different problems in a robotic system and have knowledge on solution approaches and applicable methods. They shall be able to choose appropriate components for simple applications and to choose appropriate designs for these components based on the intended application.

Content
The module provides an overview of the domain of robotics with its different tasks, problems and subproblems. It covers industrial robots in industrial production as well as service robots. The emphases are in the areas of robot control, perception, modeling and programming.

Remarks
To sign up please send an e-mail to: sekrdill@anthropomatik.kit.edu
It is recommended to schedule an appointment well in advance.
Module: Medical Simulation and Neural Medicine [IW4INMSNM]

**Coordination:** R. Dillmann  
**Degree programme:** Informationswirtschaft (M.Sc.)  
**Subject:** Informatics

<table>
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<td>24676</td>
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<td>24139 / 24678</td>
<td>Human brain and central nervous system: anatomy, information transfer, signal processing, neurophysiology and therapy (p. 205)</td>
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### Learning Control / Examinations

The assessment consists of an oral exam on the contents of the taken lectures (approx. 30-40 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations.

The grade of the module corresponds to the grade of the oral exam.

The exam can be taken every semester during the lecture period. To sign up please send an e-mail to: sekretariat.dillmann@ira.uka.de. It is recommended to schedule an appointment well in advance.

### Conditions

Attendance of the lab classes and seminars on medical informatics offered by the institute is recommended since they offer the opportunity to extend theoretical and practical skills.

### Recommendations

Attendance of the lab classes and seminars on medical informatics offered by the institute is recommended since they offer the opportunity to extend theoretical and practical skills.

### Learning Outcomes

On completion of this module students will know the essential components of medical simulation systems and their interaction. The objective is a basic methodological understanding regarding the identification of different problems as well as imparting knowledge of fundamental solution approaches for the design of medical simulation systems. The lecture aims to impart the competence to conceive dedicated systems and to make important design decisions correctly.

Students will have an understanding of construction and the complex functions of the human brain and the central nerve system. The basic principles of neural physiology are conveyed. Furthermore, diagnostic procedures are presented, with a focus on computer assisted and robot assisted surgical procedures.

### Content

The module gives an overview of medical simulation systems and gives insight into applications of computer science to medical problems. Focus is on the fields of imaging and image processing, intra-operative assistance systems, and modeling and simulation of biological systems.

Furthermore, an overview on neural medicine and a basic understanding of physiology regarding senses and nerves is conveyed, which are an important interface to the innovative research area of neural prosthodontics. A close connection to the areas of imaging, image processing and operative support systems is shown. Concrete application examples from medical diagnosis and therapy are presented.
Module: Automated visual inspection [IW4INAS]

Coordination: J. Beyerer
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

ECTS Credits: 9
Cycle: Every term
Duration: 1

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Learning Control / Examinations
The assessment consists of an oral exam (approx. 45 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations. The grade of the module corresponds to the grade of the oral exam.

Conditions
The course Automated Visual Inspection and Image Processing has to be taken.

Learning Outcomes
Content
Module: Machine Vision [IW4INMVW]

Coordination: J. Beyerer
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

ECTS Credits: 9
Cycle: Every term
Duration: 1

Courses in module

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<th>Term</th>
<th>CP</th>
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<td>24169</td>
<td>Automated Visual Inspection and Image Processing (p. 137)</td>
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<td>J. Beyerer</td>
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<td>Pattern Recognition (p. 286)</td>
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</table>

Learning Control / Examinations
The assessment consists of an oral exam (approx. 45 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations. The grade of the module corresponds to the grade of the oral exam.

Conditions
At least one course offered by the chair of Beyerer has to be taken.

Learning Outcomes
Content
Module: Automated Planning and Decision-making [IW4INAPE]

Coordination: J. Beyerer
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

<table>
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Courses in module

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<td>J. Beyerer</td>
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Learning Control / Examinations
The assessment consists of an oral exam (approx. 45 minutes) according to section 4 subsection 2 no. 2 study and examination regulations. The grade of the module corresponds to the grade of the oral exam.

Conditions
The course Probabilistische Planung has to be taken.

Learning Outcomes
Content
Module: Image-based detection and classification [IN3INBDK]

Coordination: J. Beyerer
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Informatics

ECTS Credits: 9
Cycle: Every term
Duration: 1

Courses in module

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Learning Control / Examinations
The assessment consists of an oral exam (approx. 45 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations. The grade of the module corresponds to the grade of the oral exam.

Conditions
The course Pattern Recognition has to be taken.

Learning Outcomes
Content
5 ELECTIVE MODULES

5.6 Law


Coordination: T. Dreier
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Law

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Learning Control / Examinations

The assessment mix of each course of this module is defined for each course separately. The final mark for the module is the average of the marks for each course weighted by the credits and truncated after the first decimal.

Conditions

None.

Learning Outcomes

Content
Module: Private Business Law [IW4JURA5]

Coordination: Z. (ZAR)
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Law

<table>
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Learning Control / Examinations

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Conditions
None.

Recommendations

For the courses
- Civil Law for Advanced [24650]
- Law of Contracts [24671],

basic knowledge in civil law as taught in the courses Civil Law for Beginners [24012], Advanced Civil Law [24504], and Commercial and Corporate Law [24011] is required.

Learning Outcomes

The student
- has gained in-depth knowledge of German company law, commercial law and civil law;
- is able to analyze, evaluate and solve complex legal and economic relations and problems;
- is well grounded in individual labour law, collective labour law and commercial constitutional law, evaluates and critically assesses clauses in labour contracts;
- recognizes the significance of the parties to collective labour agreements within the economic system and has differentiated knowledge of labour disputes law and the law governing the supply of temporary workers and of social law;
- possesses detailed knowledge of national earnings and corporate tax law and is able to deal with provisions of tax law in a scientific manner and assesses the effect of these provisions on corporate decision-making.

Content

The module provides the student with knowledge in special matters in business law, like employment law, tax law and business law, which are essential for managerial decisions.
Module: Public Business Law [IW4JURA6]

**Coordination:** G. Sydow

**Degree programme:** Informationswirtschaft (M.Sc.)

**Subject:** Law

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**Learning Control / Examinations**

The assessment mix of each course of this module is defined for each course separately. The final mark for the module is the average of the marks for each course weighted by the credits and truncated after the first decimal.

**Conditions**

None.

**Learning Outcomes**

Content
Module: Governance, Risk & Compliance [IW4JURGRC]

Coordination: T. Dreier
Degree programme: Informationswirtschaft (M.Sc.)
Subject: Law

ECTS Credits 9
Cycle Every term
Duration 2

Courses in module

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Learning Control / Examinations

Conditions
None.

Learning Outcomes

Content
6 Courses

6.1 All Courses

Course: Advanced Game Theory [n.n.]

Coordinators: P. Reiss, C. Puppe

Part of the modules: Microeconomic Theory (p. 53), Applied Strategic Decisions (p. 47)

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Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None.

Recommendations
Basic knowledge of mathematics and statistics is assumed.

Learning Outcomes
The purpose of the course is to offer a rigorous investigation of game theory paying attention to new developments in the field. Students shall be able to model strategic interaction situations on a general level and to provide adequate solutions.

Content
This course offers an advanced and rigorous treatment of game theory.

Media
Slides, problem sets.

Literature
Compulsory textbook:

Additional Literature:
Course: Advanced Topics in Economic Theory [2520527]

**Coordinators:** M. Hillebrand, K. Mitusch

**Part of the modules:** Economic Theory and its Application in Finance (p. 52)[IW4VWL14], Microeconomic Theory (p. 53)[IW4VWL15], Allocation and Equilibrium (p. 48)[IW4VWL7]

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**Learning Control / Examinations**
The assessment consists of a written exam (60min) (following §4(2), 1 of the examination regulation) at the beginning of the recess period or at the beginning of the following semester.

**Conditions**
None.

**Recommendations**
This course is designed for advanced Master students with a strong interest in economic theory and mathematical models. Bachelor students who would like to participate are free to do so, but should be aware that the level is much more advanced than in other courses of their curriculum.

**Learning Outcomes**

**Content**
The course deals with basic elements of modern economic theory. It is divided into two parts. The first part introduces the microeconomic foundations of general equilibrium à la Debreu ("The Theory of Value", 1959) and Hildenbrand/Kirman ("Equilibrium Analysis",1988). The second part deals with asymmetric information and introduces the basic techniques of contract theory.

The course is largely based on the textbook “Microeconomic Theory” (Chapters 1-5, 10, 13-20) by A.Mas-Colell, M.D.Whinston, and J.R.Green.

**Literature**
The course is based on the excellent textbook “Microeconomic Theory” (Chapters 1-5, 10, 13-20) by A.Mas-Colell, M.D.Whinston, and J.R.Green.
### Course: Current issues in Innovation Management [2545018]

**Coordinators:** M. Weissenberger-Eibl

**Part of the modules:** Innovation Management (p. 42)\([IW4BWLENT2]\)

<table>
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</table>

**Learning Control / Examinations**
Die Erfolgskontrolle erfolgt in Form einer Erfolgskontrolle anderer Art (schriftliche Ausarbeitung) nach § 4(2), 3 SPO. Die Note ist die Note der schriftlichen Ausarbeitung.

**Conditions**
None.

**Recommendations**
None.

**Learning Outcomes**
The aim of the course is the thoroughly examination of a current issues in Innovation Management.

**Content**
The aim of the course is the thoroughly examination of a current issues in Innovation Management.
Course: Algorithm Engineering [24123]

Coordinators: P. Sanders, D. Wagner
Part of the modules: Advanced Algorithms: Design and Analysis (p. 66)[IW4INAADA], Advanced Algorithms: Engineering and Applications (p. 67)[IW4INAALGOB]

ECTS Credits
Hours per week
Term
Instruction language
5
2/1
Summer term
de

Learning Control / Examinations
Conditions
Lecture Algorithmn Design

Learning Outcomes
The students come to know the methodology of algorithm engineering. Moreover, examples of well done algorithm engineering are presented.

Content
• What is algorithm engineering, why is it interesting, ...?
• Realistic models of machines and applications
• Practice-oriented design of algorithms
• Implementation techniques
• Experimental methods
• Analysis of measured data

The above skills are taught using concrete examples. In the past the following topics from the area of fundamental algorithms and data structures have been used for example:

• linked lists without special cases
• Sorting: parallel, external, superscalar,...
• Priority queues (cache efficiency,...)
• Search trees for integer keys
• Full-text indexing
• Graph algorithms: minimum spanning trees (external,...), route planning

The best practical and theoretical techniques known are considered. In most cases, these techniques are very different from the methods taught in a beginner’s course.

Media
Slides, Scriptum, scientific papers, source codes

Literature
Elective literature:
• K. Mehlhorn, P. Sanders, Algorithms and Data Structures - The Basic Toolbox, Springer 2008
Course: Algorithms for Ad-Hoc and Sensor Networks [AAS]

**Coordinators:** D. Wagner

**Part of the modules:**
- Advanced Algorithms: Engineering and Applications (p. 67)\[IW4INAALGOB\]
- Advanced Algorithms: Design and Analysis (p. 66)\[IW4INAADA\]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Recommendations**
Basic knowledge of graph theory and algorithm engineering are helpful.

**Learning Outcomes**
Students acquire a deep and systematic understanding of algorithmic questions in geometric distributed systems and relevant technologies. They learn how to model tasks in communication and self-organization as geometric and graph-theoretic problems. They understand the development and analysis of centralized and distributed algorithms in the field of sensor networks and are able to apply this knowledge to other fields of research in computer science.

**Content**
Sensor networks consist of a large number of tiny computing devices that communicate with small range radio transmissions and observe their immediate environment with simple sensors.

Sensor network technology is the result of the development in the integration of microcontrollers, memory and radio chips, sensors for pressure, light, temperature, chemicals etc.

Wireless sensor networks have attracted an enormous attention among research from diverse scientific communities.

They inspired a novel class of algorithmic problems arising from the unique combination of geometry and computation, e.g. new routing paradigms and topology control.

This lecture covers a variety of fundamental algorithmic issues arising in sensor networks, especially with the different models as graph theoretic or geometric problems and with the design of distributed algorithms.

**Media**
Slides.

**Literature**

**Elective literature:**
Course: Algorithms for Routing [24638]

**Coordinators:** D. Wagner

**Part of the modules:** Advanced Algorithms: Design and Analysis (p. 66) [IW4INAADA], Advanced Algorithms: Engineering and Applications (p. 67) [IW4INAALGOB]

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<td>Summer term</td>
<td>de</td>
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</table>

**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Recommendations**
Basic knowledge of graph theory and algorithm engineering is helpful.

**Learning Outcomes**
The goal of this course is to give the students a first impression on the problem of route planning and thereby applying knowledge from the fields of graph theory and algorithmics. On one hand, occurring problems are reduced to their algorithmic core and then solved efficiently. On the other hand, several modeling aspects and their interpretations are discussed. Students learn to apply the presented methods and techniques to related problems autonomously.

**Content**
Finding optimal routes in transportation networks is an everyday problem. While formerly routes used to be planned manually at the kitchen table using maps, automated route planning established in most parts of today's society: the best railway itinerary is obtained from the Internet while routes in road networks are often computed by mobile devices.

An approach to compute best connections emerges from graph theory. The transportation network is modeled as a directed graph wherein the route is computed by a shortest path algorithm. When using travel times as metric in the graph, the resulting route is the provably quickest connection. Dijkstra's algorithm - developed in 1959 - solves the shortest path problem optimally. However, realistic transportation networks are by far too big (the road network of western and central Europe consists of approximately 45 Million segments) for Dijkstra's algorithm to be fast enough for practical use. Hence, current research focuses on the development of so-called speed-up techniques for Dijkstra's algorithm. Thereby these methods use a two-phased approach: in a preprocessing step the network is enriched with additional information which is then used to accelerate Dijkstra's algorithm during the computation of shortest paths.

This course gives an overview of state-of-the-art algorithms for efficient route planning, from which some are discussed in more detail.

**Media**
slides

**Literature**
Elective literature:
Course: Algorithms for Memory Hierarchies [ASH]

Coordinators: P. Sanders, N. Sitchinava
Part of the modules: Parallel Processing (p. 90) [IW4INPV]

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Learning Control / Examinations

Conditions

None.

Learning Outcomes

The students will:

- learn about the models of computation for data too large to fit in local memory
- learn the techniques in I/O-efficient and cache-efficient algorithm design for such massive data.

Content

The course will cover the following models:
- External Memory Model
- Cache-oblivious Model
- Parallel External Memory Model

The course will also cover techniques in designing I/O-efficient, cache-oblivious and parallel I/O-efficient algorithms in the following topics:
- Fundamental algorithms: sorting, scanning, prefix sums
- Computational geometry
- Graph algorithms
- Data structures
Course: Algorithms II [24079]

Coordinators: D. Wagner, P. Sanders
Part of the modules: Introduction to Algorithmics (p. 65)

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Learning Control / Examinations
The assessment consists of a written exam (approx. 120 minutes) according to section 4 subsection 2 no. 1 study and examination regulations.

Conditions
See module description.

Learning Outcomes
The student
- gains profound insight into the most important aspects of algorithmics
- identifies algorithmic problems in different areas of application and can formulate these in a formal manner
- comprehends and determines the running times of algorithms
- knows fundamental algorithms and data structures and can apply this knowledge to new problems.

Content
This course conveys knowledge of basic theoretical and practical aspects of algorithmics. It covers common methods for the design and analysis of basic algorithmic problems as well as the fundamentals of common algorithmic methods such as approximations algorithms, linear programming, randomized algorithms, parallel algorithms and parameterized algorithms.
Course: Algorithms in Cellular Automata [24622]

Coordinators: T. Worsch

Part of the modules: Parallel Processing (p. 90)[IW4INPV], Advanced Algorithms: Design and Analysis (p. 66)[IW4INAADA], Advanced Algorithms: Engineering and Applications (p. 67)[IW4INAALGOB]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes
Students get acquainted with the basic and important approaches to and techniques for fine-grained parallel algorithms. They are able to develop simple CA algorithms themselves which use these techniques and to assess the quality.

Content
Cellular automata are an important model for fine-grained parallelism, which was developed by John von Neumann using a suggestion by S. Ulam.

In the course important basic algorithms (e.g. for synchronization) and techniques for the design of efficient fine-grained algorithms are introduced. The application of these algorithms in different problem areas shown. Besides self-replication, which was von Neumann's motivation, pattern transformations and problem known from sequential algorithms like sorting, this also includes typical parallel problems like leader election and the modelling of real phenomena.

Contents:
- computational complexity
- pattern recognition
- self-reproduction
- sorting
- synchronization
- leader election
- discretization of continuous systems
- sandpile model

Media
lecture notes and slides in pdf format; computer demonstrations

Literature
Elective literature:
Course: Algorithms for Visualization of Graphs [AVG]

Coordinators: D. Wagner

Part of the modules: Advanced Algorithms: Design and Analysis (p. 66)\[IW4INAADA\], Advanced Algorithms: Engineering and Applications (p. 67)\[IW4INAALGOB\]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Recommendations
Basic knowledge of graph theory and algorithmics is helpful.

Learning Outcomes
The students acquire a systematic understanding of algorithmic problems and solutions in the area of graph visualization, which builds upon existing knowledge in graph theory and algorithmics. The problems at hand are reduced to their algorithmic core and are subsequently solved efficiently – if possible from the complexity point-of-view. The students learn to apply the presented methods and techniques autonomously to related questions. They are enabled to work on current research questions in graph drawing.

Content
Networks are relational data that increasingly occur in various applications. Examples range from physical networks, for example, transport or supply networks, to abstract networks, for example, social networks. Network visualization is a basic tool to explore and understand such networks.

Mathematically, networks are modeled as graphs and the visualization problem reduces to the algorithmic core problem of finding a suitable graph layout, that is, determining the positions of vertices and edges in the plane. Depending on the application and the properties of the graph at hand different constraints and optimization criteria apply. The corresponding research area of graph drawing uses approaches from algorithmics, graph theory, and computational geometry.

In the course of the lecture, a representative selection of visualization algorithms is presented.

Media
Blackboard, slides, script.

Literature
Elective literature:

- Di Battista, Eades, Tamassia, Tollis: Graph Drawing, Prentice Hall 1999
- Kaufmann, Wagner: Drawing Graphs, Springer-Verlag, 2001
Course: Computational Geometry [ALGG]

Coordinators: M. Nöllenburg, D. Wagner
Part of the modules: Algorithms in Computer Graphics (p. 88)[IW4INACG], Advanced Algorithms: Design and Analysis (p. 66)[IW4INAADA]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Recommendations
Basic knowledge of algorithms and data structures (e.g. from the lectures Algorithms I + II) is expected.

Learning Outcomes
After successful participation in this module students shall be able to

- explain concepts, structures and problem definitions that were presented in class
- execute algorithms on example instances, analyze them and explain their properties
- select which algorithms and data structures are suitable for solving a given geometric problem and adapt them appropriately
- analyze new geometric problems and design own solutions based on the concepts and techniques presented in this lecture

Content
Spatial data are processed in various subfields of computer science, e.g. in computer graphics, visualization, geographic information systems, robotics etc. The area of computational geometry deals with the design and analysis of geometric algorithms and data structures. In this module we present common techniques and concepts in computational geometry in the context of selected and applied geometric questions.

Media
blackboard, slides, excercise sheets

Literature
Mark de Berg, Otfried Cheong, Marc van Kreveld, Mark Overmars: Computational Geometry Algorithms and Applications, Springer Verlag 2008
Rolf Klein: Algorithmische Geometrie, Springer Verlag 2005
Course: [ALGK]

Coordinators: M. Nöllenburg, D. Wagner

Part of the modules: Algorithms in Computer Graphics (p. 88)[IW4INACG], Advanced Algorithms: Design and Analysis (p. 66)[IW4INAADA], Advanced Algorithms: Engineering and Applications (p. 67)[IW4INAALGOB]

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Learning Control / Examinations

Conditions
None.

Learning Outcomes

Content
Course: Algorithms for Internet Applications [2511102]

Coordinators: H. Schmeck

Part of the modules: Intelligent Systems and Services (p. 94)[IW4INAIFB5], Ubiquitous Computing (p. 96)[IW4INAIFB7]

ECTS Credits: 5

Hours per week: 2/1

Term: Winter term

Instruction language: en

Learning Control / Examinations
The assessment consists of a written exam (60 min) (according to Section 4(2), 1 of the examination regulation) and an additional written examination (called “bonus exam”, 45 min) (according Section 4(2), 3 of the examination regulation).

The grade of this course is the achieved grade in the written examination. If this grade is at least 4.0 and at most 1.3, a passed bonus exam will improve it by one grade level (i.e. by 0.3 or 0.4).

Conditions
None.

Learning Outcomes
The students will learn to master methods and concepts of essential algorithms within Internet applications and to develop capabilities for innovative improvements. The course aims at teaching advanced concepts for the design and application of algorithms with respect to the requirements in networked systems. Based on a fundamental understanding of taught concepts and methods the students should be able to select appropriate concepts and methods for problem settings in their future professional life, and - if necessary - customize and apply them in an adequate way. The students will be capable to find appropriate arguments for their chosen approach to a problem setting.

In particular, the student will:

• know the structure and elementary protocols of the Internet (TCP/IP) and standard routing algorithms (distance vector and link state routing),

• know methods of information retrieval in the WWW, algorithms for searching information and be able to assess the performance of search engines,

• know how to design and use cryptographic methods and protocols to guarantee and check confidentiality, data integrity and authenticity,

• know algorithmic basics of electronic payment systems and of electronic money.

Content
Internet and World Wide Web are changing our world, this core course provides the necessary background and methods for the design of central applications of the Internet. After an introduction into Internet technology the following topics are addressed: information retrieval in the www, structure and functioning of search engines, foundations of secure communication, electronic payment systems and digital money, and - if time permits - security architectures.

Media
Powerpoint slides with annotations on graphics screen, access to Internet resources, recorded lectures

Literature


Elective literature:

• Further references will be given in the course.

Information Engineering and Management (M.Sc.)
Module Handbook, Date: 26.02.2014
Course: Requirements Analysis and Requirements Management [2511218]

Coordinator: R. Kneuper
Part of the modules: Development of Distributed Business Information Systems (p. 98)[IW4/INAIFB11]

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Learning Control / Examinations
The assessment of this course is a written or (if necessary) oral examination according to §4(2) of the examination regulation.

Conditions
None.

Learning Outcomes
The students have a full understanding of the foundations of the analysis and management of requirements as part of the development process of software and systems. They know the main terminology and approaches of this topic, and are able to express requirements themselves using different description methods.

Content
The analysis and management of requirements is a central task in the development of software and systems, addressing the border between the application discipline and computer science. The adequate performance of this task has a decisive influence on the whether or not a development project will be successful. The lecture provides an introduction to this topic, using the syllabus for the “Certified Professional for Requirements Engineering” (CPRE) as a guideline.

Lecture structure:
1. Introduction and overview, motivation
2. Identifying requirements
3. Documenting requirements (in natural language or using a modelling language such as UML)
4. Verification and validation of requirements
5. Management of requirements
6. Tool support

Literature
Literature will be given in the lecture.
Course: Applied Differential Geometry [ADG]

Coordinator: H. Prautzsch
Part of the modules: Curves and Surfaces (p. 85)[IW4INKUF]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes
Students are introduced into an active research area and will be acquainted with the important specifics.

Content
Elements of differential geometry as curvature, isophotes, geodesics, curvature lines, offset curves and surfaces, minimal surfaces, optimal parametrizations, developable surfaces, unfoldings. These concepts are introduced for smooth surfaces and similar discrete concepts are discussed for triangular meshes.

Media
Blackboard and slides

Literature
Elective literature:
See [http://i33www.ira.uka.de/pages/Lehre/Vorlesungen/AngewandteDifferentialgeometrie.html](http://i33www.ira.uka.de/pages/Lehre/Vorlesungen/AngewandteDifferentialgeometrie.html)
Course: Planning and Management of Industrial Plants [2581952]

**Coordinators:** F. Schultmann

**Part of the modules:** Industrial Production II (p. 37)[IW4BWLIIP2]

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**Learning Control / Examinations**
The assessment consists of a written exam (90 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

**Conditions**
None.

**Learning Outcomes**
- Students shall be able to describe the tasks of plant management.
- Students shall be proficient in using selected methods of investment and cost estimates.
- Students shall be able to consider necessary processing and logistical requirements of designing industrial plants.
- Students shall be able to discuss interdependencies between capacity planning, process design and plant optimization.
- Students shall be proficient in discussing and applying selected methods of quality management, plant maintenance and plant dismantling.

**Content**
Industrial plant management incorporates a complex set of tasks along the entire life cycle of an industrial plant, starting with the initiation and erection up to operating and dismantling.

During this course students will get to know special characteristics of industrial plant management. Students will learn important methods to plan, realize and supervise the supply, start-up, maintenance, optimisation and shut-down of industrial plants. Alongside, students will have to handle the inherent question of choosing between technologies and evaluating each of them. This course pays special attention to the specific characteristics of plant engineering, commissioning and investment.

**Media**
Media will be provided on the e-learning platform.

**Literature**
will be announced in the course
Course: Anthropomatics: Humanoid Robotics [24644]

Coordinators: T. Asfour

Part of the modules: Autonomous Robotics (p. 92)[IN4INAR]

ECRS Credits 3  Hours per week 2  Term Summer term  Instruction language de

Learning Control / Examinations
The assessment consists of an oral exam (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations.

Conditions
None.

Learning Outcomes

• Students will be introduced to state-of-the-art approaches in the field of human-centered, i.e. anthropomatic systems and in particular humanoid robots.

• Selected topics related to perception, action and cognition will be discussed to extend the theoretical and practical knowledge in the area of humanoid robotics.

Content
In this lecture, current research activities in the area of humanoid robotics are presented that deal with the implementation of complex sensorimotor capabilities in humanoid robots. The following methods and algorithms, including their advantages and disadvantages, as well as the state of the art will be discussed:

• Building humanoid robots
  - Biomechanical models of the human body
  - Mechatronics of humanoid robots

• Active Perception
  - Active vision and active touch
  - Visuo-haptic exploration

• Grasping
  - Grasping in humans
  - Grasp planning for single and dual-hand tasks

• Imitation-learning: Observation, representation and reproduction
  - Acquisition and analysis of human motion
  - Action representations: DMPs, HMMs, Splines
  - Mapping and motion reproduction

• Two-legged locomotion
  - Walking and body balancing in humans
  - Active body balancing in humanoid robots

• From Signals to Symbols
  - From features to objects and from motions to actions
  - Object-Action Complexes: Semantic sensorimotor categories

Media
Slides

Literature
Elective literature:
scientific papers on the subject, will be made available on the lecture homepage.
### Course: Applying Formal Verification [24625]

**Coordinators:** B. Beckert  
**Part of the modules:** Software Systems (p. 69) [IW4INSWS]

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**Learning Control / Examinations**

**Conditions**
None.

**Learning Outcomes**

**Content**
Course: Employment Law I [24167]

Coordinators: A. Hoff
Part of the modules: Private Business Law (p. 108)

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Learning Control / Examinations
The assessment consists of a written exam following §4, Abs. 2, 1 of the SPO.

Conditions
None.

Learning Outcomes
It is the aim of this lecture to provide a solid insight into individual-related labour law. The students will understand the importance of labour law as an integral part of social market economy. They will be able to review contractual provisions in employment contracts and to evaluate labour law conflicts.

Content
Students will be introduced to all labour law regulations concerning the beginning, enforcement and termination of an employment. The lecture provides an introduction into procedural matters. A labour court's trial will be attended.

Literature
TBA at the beginning of the course.
Course: Employment Law II [24668]

**Coordinators:** A. Hoff

**Part of the modules:** Private Business Law (p. 108)[IW4JURA5]

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**Learning Control / Examinations**
The assessment consists of a written exam following §4, Abs. 2, 1 of the SPO.

**Conditions**
None.

**Learning Outcomes**
Based on the knowledge gained in the lecture on Labour Law I, the students are to gain a deeper insight into labour law.

**Content**
Students will gain insight into the statutory rights of employees and tariff law. They learn about the importance of employers associations and unions for the economy and gain adequate knowledge of laws concerning industrial action, supply of temporary workers and social security law.

**Literature**
Tba at the beginning of the course.
Course: Asset Pricing [2530555]

Coordinators: M. Uhrig-Homburg, M. Ruckes
Part of the modules: Finance 2 (p. 32)[IW4BWLFBV2], Finance 1 (p. 31)[IW4BWLFBV1], Economic Theory and its Application in Finance (p. 52)[IW4VWL14]

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Learning Control / Examinations
Conditions
None.

Recommendations
We strongly recommend knowledge of the basic topics in investments (bachelor course), which will be necessary to be able to follow the course.

Learning Outcomes
The objective of this course is to become familiar with advanced concepts in asset pricing (in particular the stochastic discount factor model). The second half of the course will put a focus on empirical questions related to the previous part. We strongly recommend knowledge of the basic topics in investments (bachelor course), which will be necessary to be able to follow the course.

Content
This lecture deals with the valuation of risky cash flows. A stochastic discount model and a central equation will be introduced, which form the basis of nearly every valuation model in finance. That includes the valuation of stocks, bonds and derivatives. The first part of the lecture will present the theory, the second part covers empirical questions related to this approach.

Literature
Basic literature

Elective literature
Course: Asymmetric Encryption Schemes [24115]

**Coordinators:** J. Müller-Quade

**Part of the modules:** Advanced Topics in Cryptography (p. 63)\[IW4INFKRYP\]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
none

**Recommendations**
Basic knowledge of algebra is helpful.

**Learning Outcomes**
- The student will learn both the methods and mechanisms of cryptography in practice, as well as the theoretical foundations of cryptography.
- The student should be able to critically assess algorithms and protocols and to identify vulnerabilities/threats.

**Content**
This course will show the students the theoretical and practical aspects of Public Key Cryptography.
- The most important primitives of cryptography will be covered, as there are: one-way function, hash function, digital signature, public key encryption and digital signatures (RSA, ElGamal), and various methods of key exchange (e.g. Diffie-Hellman) with their strengths and weaknesses.
- In addition to public-key systems, the lecture provides knowledge about number-theoretic algorithms for solving problems such as primality testing, factoring large numbers and computing discrete logarithms in finite groups. Thus the choice of parameters and the related level of security of a cryptographic system can be estimated.
- Furthermore, an introduction to provable security is provided, which presents some of the key security concepts (e.g. IND-CCA).
- The combination of cryptographic modules will be treated on for currently used protocols such as Secure Shell (SSH), Transport Layer Security (TLS) and anonymous digital money.
Course: Auction Theory [2590408]

Coordinators: K. Ehrhart
Part of the modules: Market Engineering (p. 25)[IW4BWLISM3], Communications & Markets (p. 27)[IW4BWLISM5], Applied Strategic Decisions (p. 47)[IW4VWL2]

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Learning Control / Examinations
The assessment of this course is a written examination (following §4(2), 1 SPO) of 60 mins. The exam is offered each semester.

Conditions
None.

Recommendations
We suggest to attend either Game Theory I or Decision Theory beforehand.

Learning Outcomes
The student
- learns the game-theoretic modeling and analysis of auctions,
- learns about various auction formats and their specific characteristics,
- understands the challenge for participating in auctions as bidder,
- understands the challenge of designing auctions as auctioneer,
- gains insight into practice by case studies,
- participates in and analyzes demonstration experiments.

Content
This course deals with the analysis and modeling of auction which are based on game theory. This also includes aspects of applying and designing auctions as well as experiences with auctions. Main topics are:
- Single- and multi-unit auctions
- Selling and procurement auctions
- Electronic auctions (e.g. eBay, C2C, B2B)
- Multi-attributive auctions.

Media
Script, overhead slides, additional printed material.

Literature
- Ehrhart, K.-M. und S. Seifert: Auktionstheorie, Skript zur Vorlesung, KIT, 2011
- Ausubel, L.M. und P. Cramton: Demand Reduction and Inefficiency in Multi-Unit Auctions, University of Maryland, 1999
Course: Selected topics in Cryptography [24623]

**Coordinators:** J. Müller-Quade

**Part of the modules:** Advanced Topics in Cryptography (p. 63)[IW41NFKRP]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**
- The student will be taught that the cryptographic security of applications exceeds the question of good encryption
- The most important cryptographic building blocks for larger security applications are to be understood and can be used
- The difficulties in the composition (e.g. in a modular design) of security applications should be understood, as well as new techniques which enable a modular design.

**Content**
- Basic security protocols such as fair coin toss over the phone, Byzantine Agreement, Dutch Flower Auctions, Zero Knowledge
- Threat models and security definitions
- Modular design and protocol composition
- Security definitions of simulatability
- Universal Composability
- Deniability as an additional safety feature
- Electronic Voting
Course: Automatic Test Generation [2400038]

**Coordinators:** M. Taghdiri

**Part of the modules:** Software Systems (p. 69) [IW4INSWS]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**
The students will learn about modern software testing approaches. They will understand pros and cons of these techniques and can evaluate what else has to be done in order to make them fully applicable to real-life programs.

**Content**
In this lecture, we cover a number of recently-developed techniques for generating test cases for software systems. The techniques are automatic, represent different approaches, and provide various guarantees.

Topics include:

- Exhaustive test generation,
- Random test generation,
- Directed random test generation,
- Test generation based on symbolic execution,
- Concolic test generation.

For more information, please visit http://asa.iti.kit.edu/

**Media**
Slides, research papers

**Literature**
Will be announced in the lecture.
Course: Automatic Software Parallelization [APS]

**Coordinators:** F. Padberg

**Part of the modules:** Software Methods (p. 70)[IW4INSWM], Parallel Processing (p. 90)[IW4INPV], Software Systems (p. 69)[IW4INSWS]

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**Learning Control / Examinations**

**Conditions**

None.

**Learning Outcomes**

Content
Course: Automated Visual Inspection and Image Processing [24169]

**Coordinators:** J. Beyerer

**Part of the modules:** Image-based detection and classification (p. 106)[IN3INBDK], Machine Vision (p. 104)[IW4INMVW], Automated visual inspection (p. 103)[IW4INAS]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Recommendations**
Basic knowledge of optics and signal processing are helpful.

**Learning Outcomes**
- students have a sound knowledge regarding the basic concepts and methods of image processing
- students are in the position to work out and to evaluate solution concepts for problems of automated visual inspection
- students have a sound knowledge of the different sensors and methods for the acquisition of image data as well as of the relevant optical principles
- students know different concepts to describe image data and they know the essential system theoretical concepts and interrelations

**Content**
- sensors and concepts for image acquisition
- light and colour
- image signals (system theory, Fourier transformation, stochastic processes)
- excursion to wave optics
- pre-processing and image enhancement
- image restoration
- segmentation
- morphological image processing
- texture analysis
- detection
- image pyramids, multi scale analysis and wavelet-transform

**Media**
Slides (pdf).

**Literature**
Elective literature:
Course: Basics of Liberalised Energy Markets [2581998]

Coordinators: W. Fichtner
Part of the modules: Energy Economics and Energy Markets (p. 39)

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Learning Control / Examinations
The assessment consists of a written exam according to Section 4(2), 1 of the examination regulation.

Conditions
None.

Learning Outcomes

Content
1. The European liberalisation process
   1.1 The concept of a competitive market
   1.2 The regulated market
   1.3 Deregulation in Europe
2. Pricing and investments in a liberalised power market
   2.1 Merit order
   2.2 Prices and investments
   2.3 Market flaws and market failure
   2.4 Regulation in liberalised markets
   2.5 Additional regulation mechanisms
3. The power market and the corresponding submarkets
   3.1 List of submarkets
   3.2 Types of submarkets
   3.3 Market rules
4. Risk management
   4.1 Uncertainties in a liberalised market
   4.2 Investment decisions under uncertainty
   4.3 Estimating future electricity prices
   4.4 Portfolio management
5. Market power
   5.1 Defining market power
   5.2 Indicators of market power
   5.3 Reducing market power
6. Market structures in the value chain of the power sector

Media
Media will likely be provided on the e-learning platform ILIAS.

Literature

Elective literature:
Course: Provable Security in Cryptography [24166]

**Coordinators:** D. Hofheinz

**Part of the modules:** Advanced Topics in Cryptography (p. 63)[IW4INFKRYP]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None

**Learning Outcomes**
The student

- knows the foundations of the security analysis of cryptographic systems that offer provable security guarantees
- understands and explains cryptographically desirable and provable security guarantees of cryptographic systems,
- understands and explains examples of provably secure cryptographic systems

**Content**
When is an encryption scheme secure? What type of security is guaranteed by a digital signature scheme? How can secure cryptographic systems be constructed? These and more questions are the topic of this lecture. We put particular emphasis on concrete examples: we will present several cryptographic schemes (such as encryption schemes) and analyze their security properties. In this, the notion of a security proof will play a central role. We endeavour to find mathematical proofs that a given system achieves certain desirable properties under well-defined complexity-theoretic assumptions.
Course: Image Data Compression [2400060]

Coordinators: A. Pak, J. Beyerer
Part of the modules: Image-based detection and classification (p. 106)\[IN3INBDK\], Automated visual inspection (p. 103)\[IW4INAS\], Machine Vision (p. 104)\[IW4INMVW\]

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Learning Control / Examinations

Conditions
None.

Learning Outcomes

First, the students will learn various kinds, sources, and uses of image-type data, and the forms of their compression. Next, the basic concepts of information theory, related to data communication and coding will be introduced. Based on these concepts, the general principles and characterisation criteria will be developed in order to compare various schemes of image data representation and coding. After that, the class goes through the details of a few selected algorithms of entropy coding, pre-coding, and 1D-signal de-correlation.

The following part of the class will be devoted to 2D transform-based de-correlation methods, including Discrete Fourier Transform, Discrete Cosine Transform, Walsh-Hadamard Transform, and the Discrete Wavelet Transform. Next, the temporal correlations and their use in video coding will be discussed.

As important related topics, the human visual system and the statistics of natural images will be considered. In addition, the students will learn about two non-standard applications of image data coding: digital watermarking and steganography. As an exercise, several simple steganographic schemes will be analyzed.

Content

This module conveys to the students the theoretical and practical aspects of the principal stages in image data acquisition and compression. The discussion progresses from the coding of un-correlated sequential data streams to de-correlation of natural 2D images and to exploitation of temporal correlations in video data coding. Each considered technique is provided with a statistical justification and characterised with basic information-theoretic metrics.

In the end of the class, an outlook is given to non-conventional image-based information coding schemes (watermarking and steganography).
Course: Biologically Inspired Robot [24619]

**Coordinators:** R. Dillmann, Arne Rönnau  
**Part of the modules:** Autonomous Robotics (p. 92)[IN4INAR]

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**Learning Control / Examinations**  
The assessment is explained in the module description.

**Conditions**  
None.

**Recommendations**  
Previous attendance of the lecture „Robotics I“ is recommended.

**Learning Outcomes**  
Students will comprehend application and design principles of the biomimetics approach in robotics. They have gained the ability to develop biologically inspired models for kinematics, mechanics, control, perception and cognition.

**Content**  
This lecture is complementary to the lecture Robotics I (Robotik 1). It focuses on robots whose mechanical construction, sensor concepts or control method are inspired by nature. In detail, the lecture start by presenting and discussing the state of the art for such biomimetic robots, e.g. walker robots, snake-like and humanoid robots, and also sensor and actuation concepts are introduced. The main focus of the lecture is to present concepts for the control of such robots, where the locomotion is shown in great detail. Also, behavior-based control approaches are introduced, which can be reflexive as well as adaptive. The lecture closes with an outlook on future developments and the construction of applications for these robots.

**Media**  
Slides

**Remarks**  
To sign up please send an e-mail to: sekretariat.dillmann@ira.uka.de
It is recommended to schedule an appointment well in advance.
Course: Biomedic Systems for Person Identification [2403011]

**Coordinators:** M. Saquib Sarfraz

**Part of the modules:** Machine Vision (p. 104)[IW4INMVW]

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**Learning Control / Examinations**

**Conditions**
None.

**Learning Outcomes**

**Content**
Course: Biosignals and User Interfaces [24105]

**Coordinators:** T. Schultz, C. Herff, D. Heger

**Part of the modules:** Biosignal Processing (p. 83) [IW4INBSV]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**
The students are introduced to the basics of biosignal processing, including the emergence of biosignals, recording mechanisms, and interpretation methodology, and get to know their potential in applications related to human-machine interfaces. They learn to analyze and describe the challenges and chances when using biosignals for user interfaces.

In order to achieve this, students are acquainted with the basic methods of biosignal acquisition, signal processing, and machine learning and classification. The current state-of-the-art in research and development is illustrated with many application examples. After having participated in this lecture, the students shall be able to transfer their knowledge to new requirements in modern biosignal processing.

The practical courses in biosignal processing (24905 and 24289) offer an opportunity to transfer the knowledge obtained in the lectures to a practical scenario.

**Content**
This module introduces into technologies which use different human biosignals for acquiring information and thereby revolutionize the design of user interfaces. The main focus is the interaction of humans and machines. We first give an overview of the range of human biosignals, concentrating on those signals which may be recorded non-invasively, like the brain activity (electroencephalogram – EEG), which may be recorded from the head surface, the muscular activity (electromyogram – EMG), which may be recorded from the skin, eye activity (electrooculogram – EOG), and further signals like skin conductance, pulse and breathing frequency.

Subsequently we cover the basics of measuring, processing, and classifying and interpreting these signals. We illustrate these topics with multiple examples of how these methods are used both in literature as well as in our own research. Further information is available at http://csl.anthropomatik.kit.edu.

**Media**
slides (online at http://csl.anthropomatik.kit.edu)

**Literature**
**Elective literature:**
Will be announced in the lecture.

**Remarks**
Language of the lecture: German (English by request)
Course: Exchanges [2530296]

Coordinators: J. Franke
Part of the modules: Finance 2 (p. 32)[IW4BWLFBV2]

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Learning Control / Examinations

Conditions
None.

Learning Outcomes
Students learn about current developments regarding organisation of exchanges and securities trading.

Content
- Organisation of exchanges: Changing Zeitgeist - Corporates instead of cooparative structures
- Market models: order driven vs. market maker - Liquidity provision for less frequently traded securities
- Trading systems: The end of an era? - No more need for running traders?
- Clearing: Diversity instead of uniformity - Safety for all?
- Settlement: Increasing importance - Does efficient settlement assure the “value added” of exchanges in the long run?

Literature

Elective literature:
Educational material will be offered within the lecture.
Course: Brain-Computer Interfaces [BCI]

Coordinators: T. Schultz, C. Herff, D. Heger
Part of the modules: Biosignal Processing (p. 83)[IW4INBSV]

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Learning Control / Examinations

Conditions
None.

Learning Outcomes

Content
Course: Business Activity Management [2511506]

Coordinators: C. Janiesch
Part of the modules: Service Computing 1 (p. 99)[IW4INAIIFB12], Service Computing 2 (p. 100)[IW4INAIIFB13]

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Learning Control / Examinations
The assessment of this course is a written examination (60min.) in the first week after lecture period (nach §4(2), 1 SPO).

Conditions
None.

Recommendations
The course might be combined with the lecture “Service Oriented Computing 1”.

Learning Outcomes
Students will acquire a deep and systematic understanding of how process data can be accessed and KPI can be measures in service-oriented and event-driven processes in order to allow for decision making in real-time. Equipped with practical and research-based knowledge, they will be enabled to engineer business activity management applications with state-of-art technologies and gain a broad understanding of methods and best practices for their own work.

Content
The lecture “Business Activity Management” covers technical and organizational aspects with respect to the development and use of modern real-time monitoring and management systems for business process management and service-oriented computing. It introduces background, trends, and technologies of BPM, Business Intelligence, Complex Event Processing and their combination towards business activity management.

The topics of the lecture include e.g.:

- Business Intelligence
- Process Modeling
- Business Rules
- Complex Event Processing
- Event-driven Architectures
- Event-driven Business Process Management
- Software for BPM, BI, and CEP
- BPM in the Cloud

Media
Slides in PDF-format will be provided via the course webpages.

Literature
Compulsory literature will be announced in the course.
Course: Business and IT Service Management [2595484]

Coordinators: G. Satzger, J. Kunze von Bischhoffshausen
Part of the modules: Service Management (p. 26)[IW4BWLISM6]

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Learning Control / Examinations
The assessment of this course is a written examination (60 min.) (following §4(2), 1 SPO) and by submitting written papers as part of the exercise (following §4(2), 3 SPO).

Conditions
None.

Learning Outcomes
Students understand the importance of “servitization” for organizations, the challenges for the management of service-oriented enterprises and the interdependence of business and IT services.
Students learn standard concepts and methods of service-oriented management and are able to apply them in practical case studies.
Student get familiar with current research and tools and are able to critically evaluate them.
Students practice to communicate in English and to work on solutions in teams.

Content
The rapid development of information and communication technology transforms many enterprises towards service-oriented structures: with new digital services, new business models and process structures within larger service networks. Thus, strategic and operative management of service-oriented enterprises increasingly gains importance. In this course, we want to systematically acquire relevant know-how and apply this to real word examples. Particular focus will be on the interdependence of business, IT and legal aspects.

The course will be taught in English. It should provide ample opportunity for active participation of students. The course will integrate presentations of experts from business practice as well as a comprehensive case study (“en bloc” for 1 day) in which students will actively work on the strategic service-oriented shift of an enterprise.

Media
Presentation (pdf)

Literature
Maister, David H., Managing The Professional Service Firm, 1997
Teboul, J., Service is Front Stage: Positioning services for value advantage, 2006
Grönroos, Service Management and Marketing, 2007
# Course: Business Dynamics [2540531]

**Coordinator:** A. Geyer-Schulz, P. Glenn  
**Part of the modules:** Advanced CRM (p. 23)[IW4BWLISM1], Electronic Markets (p. 24)[IW4BWLISM2]

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## Learning Control / Examinations

Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulation and by submitting written papers as part of the exercise following §4 (2), 3 of the examination regulation. The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from excercise work will be added. The grades of this lecture are assigned following the table below:

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## Conditions

None.

## Learning Outcomes

Students

- acquire the system thinking worldview for economics
- utilize different methods and tools to map the structure of complex economic systems
- are able to relate dynamic effects to these structures
- learn how to simulate systems within the computer for testing purposes
- use simulation results to improve models
- can independently as well as in teams model, analyze, and optimize business processes and applications
- know how to offer business dynamics as a consulting service and work together with client teams

## Content

Corporate growth, the diffusion of new technologies, business processes, project management, product development, service quality management — all these are examples for application areas of business dynamics. They all are dynamic systems that are characterized by feedback loops between many different variables. By means of the tools of business dynamics such systems can be modelled. Simulations of complex systems allow the analysis, the goal centered design, as well as the optimization of markets, business processes, policies, and organizations.

## Media

- Slides

## Literature


## Remarks

As of winter term 2014/15 this lecture is hold in alternation with “2540502 - Markets and Organizations: Principles”. The current schedule can be seen on the chair’s website (http://www.em.uni-karlsruhe.de).
## Course: Business Plan Workshop [2572184]

**Coordinators:** M. Klarmann, O. Terzidis

**Part of the modules:** Marketing Management (p. 43)[IW4BWLMAR5], Entrepreneurship (EnTechnon) (p. 41)[IW4BWLENT1]

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**Learning Control / Examinations**
See German version.

**Conditions**
None.

**Learning Outcomes**

**Content**
In this workshop the students work in groups to develop a business plan for an innovative business concept.

**Remarks**
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).
Course: Business Administration in Information Engineering and Management [2540500]

Coordinators: A. Geyer-Schulz
Part of the modules: Information Engineering and Management (p. 17)[IW4WWIW]

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Learning Control / Examinations
Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulation and by submitting written papers as part of the exercise following §4 (2), 3 of the examination regulation.
The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from excersise work will be added. The grades of this lecture are assigned following the table below:

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Conditions
None.

Recommendations
Basic knowledge from Operations Research (linear programming) and from decision theory are expected.

Learning Outcomes
The student

- transfers models from Business Administration to situations in business whose basic conditions are changed due to the implementation of information and communication technology,
- applies methods from Business Administration (Decision theory, game theory, operations research, etc.) to questions of Information Engineering and Management,
- analyzes the potential to automize the decision making process in businesses by data bases,
- describes the process to extract relevant data for decision making from operational accounting systems.

Content
In this lecture, classical Business Administration is applied to businesses in an information- and communication-technological environment. The process to extract relevant data for decision making from operational accounting systems receives special attention. In order to do so, topics such as activity-based costing and transaction costs models are addressed. The automization of the decision making process in businesses by data bases is another focus of the module. To solve such issues within a company, relevant methods such as decision theory and game theory are lectured. Finally, complex business relevant questions in a dynamically changing environment are adressed by presenting models and methods from system dynamics.

Media
Slides, Audio.

Literature
Course: Case Studies in Pricing [2572182]

**Coordinators:** M. Klarmann, Mitarbeiter
**Part of the modules:** Sales Management (p. 44)[IW4BWLMAR6]

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**Learning Control / Examinations**

**Conditions**
None.

**Learning Outcomes**

**Content**
The students work in groups applying theories to solve case studies for price management.

**Remarks**
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).
Course: Cloud Computing [2511504]

Coordinators: S. Tai
Part of the modules: Service Computing 1 (p. 99)[IW4INAIFB12], Service Computing 2 (p. 100)[IW4INAIFB13], Web Data Management (p. 93)[IW4INAIFB4]

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Learning Control / Examinations
Conditions
None.

Learning Outcomes
The course introduces concepts, methods, and techniques of Cloud Computing for providing and consuming IT resources, development- and runtime environments, and software applications of all kinds as Web services.

Content
Building on compute and storage virtualization, Web (service) technology, and distributed systems, Cloud Computing provides scalable, network-centric, abstracted IT infrastructure, platforms, and software applications as on-demand services that are billed by consumption. Innovative business models and cost efficiency are associated with Cloud Computing. The lecture introduces Cloud Computing, covering topics such as:

- Fundamentals: Virtualization, Service-orientation
- Cloud services: IaaS, PaaS, SaaS
- Cloud storage, distributed systems architecture
- Cloud service engineering, programming models
- Cloud service quality

Literature
Course: Communications Economics [2540462]

ECOS Credits | Hours per week | Term | Instruction language
-------------|---------------|------|---------------------
4,5          | 2/1           | Summer term | en

Learning Control / Examinations
The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulation) and by submitting written essays as part of the exercise (according to §4(2), 3 of the examination regulation). 80% of the final grade is based on the written exam and 20% is based on assignments from the exercises. The points obtained in the exercises only apply to the first and second exam of the semester in which they were obtained.

Conditions
None.

Recommendations
Formally, there are no prerequisites to visiting this class. The course is aimed at MA students with a solid background in economics, preferably, but not necessarily, in Industrial Organization. The course is complementary to the course Telekommunikations- und Internetökonomie [2561232] which is held in German and deals with more advanced topics in communications economics.

Learning Outcomes
The course will provide students with an introduction to the economic, technological and legal (regulatory) foundations of telecommunications markets. Moreover, students will get acquainted with current regulatory economic challenges, such as local loop unbundling, regulation of the Internet, or assignment of spectrum licenses.

Content
The lessons of this course include:

- The Demand of Telecommunications Services
- Technological and Economic Principles of Telecommunications Infrastructure
- Foundations of (Telecommunications) Regulation
- One-Way Access & Access Pricing
- Frequency Licenses and Spectrum Assignment
- The Economics and the Design of Telecommunications Tariffs
- The Economics of the Internet

Term Paper:
Each student is required to submit a short term paper (4 pages) on a current topic in telecommunications regulation. The topic will be presented in the first lecture and students have time for the remainder of the course to work on the term paper. The term paper is graded and accounts for 20% of the final grade.

Tutorials:
In addition, complementary tutorials will be held every two weeks. Exercise sheets will be submitted to the students in advance. Solutions to the exercises will be presented during the tutorials.

Media
- PowerPoint
- E-learning platform ILIAS

Literature

Remarks
The course will be offered latest until summer term 2014. The examination will be offered latest until winter term 2014/15 (repeaters only).
Course: Complexity Management [2511400]

Coordinators: D. Seese
Part of the modules: Development of Distributed Business Information Systems (p. 98)[IW4INAIFB11], Organic Computing (p. 97)[IW4INAIFB8]

<table>
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<th>ECTS Credits</th>
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<td>5</td>
<td>2/1</td>
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Learning Control / Examinations
The assessment of this course consists of a written examination (60 min) (following §4(2), 1 SPO). The exam will be offered every semester and may be repeated at every ordinary exam date. Questions are in English, answers are possible in German or in English. In case that only a small number of candidates apply for the examination there will be offered an oral examination according to Section 4(2),1 of the examination regulation.

Conditions
None.

Recommendations
A basic knowledge in informatics is suitable.

Learning Outcomes
Students will be enabled to acquire abilities, methods and instruments in the area of complexity management and learn to use them in an innovative way. The students should be enabled to find arguments for the solution of problems in this area. The basic goal of the lecture is to enable to understand the difficulties to manage complex systems and processes.

Content
Complexity is one of the biggest challenges of our time. Central questions are: - Why humans often fail in complex situations? - What is complexity? - What are reasons for complexity? - Which parameters are essential to control complexity? - How systems have to be designed to reduce their complexity and to enable management of complexity? The lecture gives a survey on fundamental results and handles the following topics: - Understanding of the difficulties produced by complex systems and complex processes - Foundations: modelling complex systems, complexity theory, descriptive, structural and parametric complexity, dynamic systems, topology, dimension, non-linearity, chaos, randomness and emerging structures, human shortcomings, simulation - Complexity of products and production - Complexity of markets - How to improve complexity management? - Decision support by intelligent use of IT

Media
The slides of the lectures will be provided on the website of the lecture.

Literature
see lecture

Remarks
The content of the lecture will permanently be adapted to actual developments. This can be the cause to changes of the described contend and schedule.

The course “Complexity Management” will not be offered any more from summer term 2016 on. The examination will be offered latest until summer term 2015 (repeaters only).
Course: Computational Economics [2590458]

**Coordinators:** P. Shukla, S. Caton  
**Part of the modules:** Development of Distributed Business Information Systems (p. 98)[IW4INAIFB11], Market Engineering (p. 25)[IW4BWLISM3]

**ECTS Credits**  
4,5  
**Hours per week**  
2/1  
**Term**  
Winter term  
**Instruction language**  
en
**Learning Control / Examinations**
The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulation). By successful completion of the exercises (according to §4(2), 3 of the examination regulation) a bonus can be obtained. If the grade of the written exam is at least 4.0 and at most 1.3, the bonus will improve it by one grade level (i.e. by 0.3 or 0.4). The bonus only applies to the first and second exam of the semester in which it was obtained.

**Conditions**  
None.

**Learning Outcomes**
The student

- understands the methods of Computational Economics and applies them on practical issues,
- evaluates agent models considering bounded rational behaviour and learning algorithms,
- analyses agent models based on mathematical basics,
- knows the benefits and disadvantages of the different models and how to use them,
- examines and argues the results of a simulation with adequate statistical methods,
- is able to support the chosen solutions with arguments and can explain them.

**Content**
Examining complex economic problems with classic analytical methods usually requires making numerous simplifying assumptions, for example that agents behave rationally or homogeneously. Recently, widespread availability of computing power gave rise to a new field in economic research that allows the modeling of heterogeneity and forms of bounded rationality: Computational Economics. Within this new discipline, computer based simulation models are used for analyzing complex economic systems. In short, an artificial world is created which captures all relevant aspects of the problem under consideration. Given all exogenous and endogenous factors, the modelled economy evolves over time and different scenarios can be analyzed. Thus, the model can serve as a virtual testbed for hypothesis verification and falsification.

**Media**
- PowerPoint

**Literature**

**Elective literature:**

**Remarks**
This course is offered in cooperation with the Institute of Applied Informatics and Formal Description Models (AIFB).
Course: Computer Vision for Human-Computer Interaction [24180]

**Coordinators:** R. Stiefelhagen
**Part of the modules:** Machine Vision (p. 104)[IW4INMVW]

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<tr>
<td>6</td>
<td>4</td>
<td>Winter term</td>
<td>de</td>
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</table>

**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**
The student acquires a basic understanding of computer vision topics within the context of human-computer interaction and learns how to apply them.

**Content**
In this lecture current projects of the field of image processing will be presented which deal with the visual perception of persons re. human-computer interaction.

In respect of the individual topics we will discuss various methods and algorithms, their pros and cons and state of the art:

- Face detection and localisation
- Facial expression
- Assessment of head turns and viewing direction
- Person tracking and localisation
- Articulated body tracking
- Gesture recognition
- Audio-visual speech recognition
- Multi-camera environments
- Tools and libraries

**Media**
Slides

**Literature**
**Elective literature:**
Corresponding scientific publications will be published on the lecture website.
Course: Corporate Financial Policy [2530214]

**Coordinators:** M. Ruckes

**Part of the modules:** Finance 2 (p. 32)[IW4BWLFBV2], Applied Strategic Decisions (p. 47)[IW4VWL2], Economic Theory and its Application in Finance (p. 52)[IW4VWL14]

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<td>2/1</td>
<td>Summer term</td>
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### Learning Control / Examinations

#### Conditions
None.

### Learning Outcomes
Students are told profound knowledge about appropriate financing of firms.

### Content
The course deals with the theory of corporate finance:
- Financing contracts
- Financing capacity
- Issuance of securities
- Capital structure
- Payout policy
- Liquidity management
- Corporate acquisitions and restructurings

### Literature

**Elective literature:**

**Course: Current Issues in the Insurance Industry [2530350]**

**Coordinators:** W. Heilmann  
**Part of the modules:** Insurance Management II (p. 34)[IW4BLFLB7], Insurance Management I (p. 33)[IW4BLFLB6]

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<td>Summer term</td>
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**Learning Control / Examinations**  
The assessment consists of a written exam (according to Section 4 (2), 1 of the examination regulation). The exam takes place every semester. Re-examinations are offered at every ordinary examination date.

**Conditions**  
None.

**Recommendations**  
For the understanding of this course knowledge of *Private and Social Insurance* [2530050] is required.

**Learning Outcomes**  
Knowledge and understanding of important current characteristics of insurance, e.g. insurance markets, lines, products, investment, company pension schemes, corporate structures and governance as well as controlling.

**Content**  
Current topics in insurance markets.

**Literature**  
**Elective literature:**  
Farny, D. Versicherungsbetriebslehre. Verlag Versicherungswirtschaft; Auflage: 5. 2011  
Koch, P. Versicherungswirtschaft - Ein einführender Überblick. Verlag Versicherungswirtschaft. 2005  
Tonndorf, F., Horn, G., and Bohner, N. Lebensversicherung von A-Z. Verlag Versicherungswirtschaft. 1999  
Deutsch, E. Das neue Versicherungsvertragsrecht. Verlag Versicherungswirtschaft. 2008  
Schwebler, Knauth, Simmert. Kapitalanlagepolitik im Versicherungsbinnenmarkt. 1994  
Seng, Betriebliche Altersversorgung. 1995  
von Treuberg, Angermayer. Jahresabschluss von Versicherungsunternehmen. 1995

**Remarks**  
Block course. For organizational reasons, please register with the secretay of the chair: thomas.mueller3@kit.edu.
Course: Customer Relationship Management [2540508]

Coordinators: A. Geyer-Schulz
Part of the modules: Advanced CRM (p. 23)[IW4BWLSM1]

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<td>2/1</td>
<td>Winter term</td>
<td>en</td>
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Learning Control / Examinations
Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulation and by submitting written papers as part of the exercise following §4 (2), 3 of the examination regulation.
The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from excersise work will be added. The grades of this lecture are assigned following the table below:

<table>
<thead>
<tr>
<th>Grade</th>
<th>Minimum points</th>
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<tbody>
<tr>
<td>1.0</td>
<td>95</td>
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<tr>
<td>1.3</td>
<td>90</td>
</tr>
<tr>
<td>1.7</td>
<td>85</td>
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<tr>
<td>2.0</td>
<td>80</td>
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<tr>
<td>2.3</td>
<td>75</td>
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<tr>
<td>2.7</td>
<td>70</td>
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<tr>
<td>3.0</td>
<td>65</td>
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<tr>
<td>3.3</td>
<td>60</td>
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<tr>
<td>3.7</td>
<td>55</td>
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<tr>
<td>4.0</td>
<td>50</td>
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5.0 0

Conditions
None.

Learning Outcomes
The students
- understand service management as an economic basis for Customer Relationship Management and learn the resulting consequences for the management, the organisation itself and their departments,
- design and develop service concepts and service systems at a conceptual level,
- work on case studies in the CRM-area in small groups with limit time,
- learn English as the technical language in the area of CRM and consult internationale literature from this field for the case studies.

Content
The course begins with an introduction into Service Management as the strategic concept which also covers all CRM applications. The course is divided in the basics of Service Management as well as different topics within this concept like external and internal marketing, quality management and organizational requirements.

Media
Slides, Audio, Reader

Literature

Elective literature:
Course: Data and Storage Management [24074]

Coordinators: B. Neumair

Part of the modules: Dynamic IT-Infrastructures (p. 82)[IW4INDITI]

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<tr>
<td>4</td>
<td>2</td>
<td>Winter term</td>
<td>de</td>
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</table>

Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes

Content
Course: Data Mining [2520375]

Coordinators: G. Nakhaeizadeh
Part of the modules: Statistical Methods in Risk Management (p. 61)[IW4STAT2]

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<td>5</td>
<td>2</td>
<td>Winter / Summer Term</td>
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</table>

Learning Control / Examinations

Conditions
None.

Learning Outcomes

Content
Part one: Data Mining
Why Data Mining?

- What is Data Mining?
- History of Data Mining
- Conferences and Journals on Data Mining
- Potential Applications
- Data Mining Process:
  - Business Understanding
  - Data Understanding
  - Data Preparation
  - Modeling
  - Evaluation
  - Deployment
  - Interdisciplinary aspects of Data Mining
  - Data Mining tasks
  - Data Mining Algorithms (Decision Trees, Association Rules,
  - Regression, Clustering, Neural Networks)
  - Fuzzy Mining
  - OLAP and Data Warehouse
  - Data Mining Tools
  - Trends in Data Mining
Part two: Examples of application of Data Mining

- Success parameters of Data Mining Projects
- Application in industry
- Application in Commerce

Literature

U. Fayyad, G. Piatetsky-Shapiro, P. Smyth, R. Uthurusamy, editors, Advances in Knowledge Discovery and Data Mining, AAAI/MIT Press, 1996 (order on line from Amazon.com or from MIT Press).

- Jiawei Han, Micheline Kamber, Data Mining : Concepts and Techniques, 2nd edition, Morgan Kaufmann, ISBN 1558609016, 2006.
- David J. Hand, Heikki Mannila and Padhraic Smyth, Principles of Data Mining, MIT Press, Fall 2000
- Pang-Ning Tan, Michael Steinbach, Vipin Kumar, Introduction to Data Mining, Pearson Addison wesley (May, 2005).
  Hardcover: 769 pages. ISBN: 0321321367
Course: Data Mining Paradigms and Methods for Complex Databases [24647]

Coordinators: K. Böhm, E. Müller

Part of the modules: Innovative Concepts of Data and Information Management (p. 78)[IW4INIKDI], Theory and Practice of Database Technology (p. 81)[IW4INDBTP], Theory and Practice of Data Warehousing and Mining (p. 80)[IW4INDWMT]

ECTS Credits

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Learning Control / Examinations
It will be announced at least 6 weeks in advance if the assessment consists of a written exam (approx. 60 minutes) according to sec. 4 subsec. 2 no. 1 study and examination regulations or of an oral exam (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations.

Conditions
None.

Recommendations
Knowledge about database systems, e.g. from the lecture Database Systems.
Basics in data mining, e.g. from the lecture Data Warehousing and Mining

Learning Outcomes
At the end of the lecture, the participants should be aware of – and able to explain – the necessity of advanced data mining concepts. They should be able to assess and compare different approaches of data analysis on large and complex databases with respect to efficiency and applicability. The participants should have gained insights into the current research issues in the area of data mining and should understand which problems are currently unsolved.

Content
The lecture provides insights into advanced data mining methods that form the basis for an emerging research area. Traditional data mining methods have been considered for several years in the literature and are covered by basic data mining lectures. However, due to the large and complex databases used in today’s applications, some of these traditional methods are applicable only on relatively small and simple problem instances. Recently, research has addressed this challenge by proposing novel data mining paradigms for large and high dimensional databases. They aim at scalability with respect to size and dimensionality of databases in today’s and future applications.

The lecture will derive novel challenges for data mining out of recent application scenarios. The focus will be on advanced data mining paradigms for knowledge discovery in high dimensional data. We will highlight the characteristic properties of different paradigms and discuss algorithmic solutions in each of these paradigms. Furthermore, novel evaluation techniques will be presented that enable evaluation of these data mining methods in real world applications.

Overview of the content:
- Motivation of novel challenges based on today’s application demands.
- Overview of traditional data mining techniques and their drawbacks.
- Abstract challenges due to high dimensional databases.
- Novel data mining paradigms: Subspace Clustering and Projected Clustering aiming at cluster detection in projections of high dimensional data.
- Novel solutions aiming at elimination of redundancy in data mining results. Quality improvement by optimization techniques.
- Knowledge extraction by alternative views on the data. Search for alternatives compared to given results. Analysis of orthogonal subspace projections.
- Outlier mining techniques in high dimensional databases. Challenges and recent solutions in research and industrial projects.
- Overview on our future work in this research area.

Media
Slides
Course: Data Warehousing and Mining [24114]

**Coordinators:** K. Böhm

**Part of the modules:** Theory and Practice of Data Warehousing and Mining (p. 80)[IW4INDMWT], Theory and Practice of Database Technology (p. 81)[IW4INDBTP], Innovative Concepts of Data and Information Management (p. 78)[IW4INIKDI]

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<td>Winter term</td>
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**Learning Control / Examinations**
The assessment consists of an oral exam according to section 4 subsection 2 no. 2 study and examination regulations.

**Conditions**
This course cannot be combined with the courses Knowledge Discovery [2511302] and/or Data Mining [2520375].

**Recommendations**
Knowledge about database systems, e.g. from the lecture Database Systems

**Learning Outcomes**
At the end of the lecture, the participants should be aware of – and able to explain – the necessity of data warehousing and of data mining concepts. They should be able to assess and compare different approaches of management and analysis of large datasets with respect to efficiency and applicability. The participants should have gained an insight into the current research issues in the area of data warehousing and data mining and should understand which problems are currently unsolved.

**Content**
Data warehouses and data mining raise much interest from practitioners with huge amounts of data, e.g., in retail, finance and the insurance sector. Both warehousing and mining are motivated by the desire for keeping track of large and possibly distributed datasets and for extracting interesting relations from such data, ideally with minimal effort. A data warehouse is a repository which is fed with data from one or more operational database systems. The data is preprocessed allowing for a fast evaluation of complex analytical queries (OLAP, Online Analytical Processing). In contrary, data mining provides techniques for discovering patterns in large datasets.

**Media**
Slides.

**Literature**
- Jiawei Han, Micheline Kamber: Data Mining: Concepts and Techniques. 2nd edition, Morgan Kaufmann Publishers, March 2006.

**Elective literature:**
Further literature will be mentioned at the end of each chapter in the lecture slides.
Course: Deployment of Database Systems [2400020]

Coordinators: K. Böhm

Part of the modules: Theory and Practice of Data Warehousing and Mining (p. 80)[IW4INDWMTP], Theory and Practice of Database Technology (p. 81)[IW4INDBTP], Innovative Concepts of Data and Information Management (p. 78)[IW4INIKDI]

ECTS Credits: 5
Hours per week: 2/1
Term: Winter term
Instruction language: de

Learning Control / Examinations
It will be announced at least 6 weeks in advance if the assessment consists of an 1h written exam according to section 4 subsection 2 no. 1 study and examination regulations or of a 20 minute oral exam according to section 4 subsection 2 no. 2 study and examination regulations.

Conditions
None.

Recommendations
Knowledge about database systems, e.g., from the lecture Database Systems [24516] and Introduction in Computer Networks [24519].

Learning Outcomes
At the end of the course, the participants should be able to explain and compare database concepts (especially data models and query languages) - in more breadth, compared to database courses at the undergraduate level. They should know and be able to assess the different possibilities to store complex user data using database technology.

Content
This course introduces students to the deployment of modern database technology, in both breadth and depth. 'Breadth' is reached by the detailed study and comparison of different philosophies and data models, together with respective query languages. For instance, we address both so-called NoSQL database concepts as well as semistructured databases (i.e., XML databases, with XQuery as one query language) and graph databases. 'Depth' is reached by the study of several non-trivial applications, such as management of XML or e-commerce data using relational database technology. Since all these applications are generic problems themselves, the study of such applications is interesting in itself already.

Media
Slides.

Literature

Elective literature:
Course: Database Implementation and Tuning [db_impl]

K. Böhm

Innovative Concepts of Data and Information Management (p. 78)[IW4INIKDI], Theory and Practice of Database Technology (p. 81)[IW4INDBTP], Theory and Practice of Data Warehousing and Mining (p. 80)[IW4INDWMT]

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Learning Control / Examinations
It will be announced in advance if the assessment consists of an 1h written exam according to section 4 subsection 2 no. 1 study and examination regulations or of a 20 minute oral exam according to section 4 subsection 2 no. 2 study and examination regulations.

Conditions
Knowledge about database systems, e.g. from the lectures Database Systems and Introduction in Computer Networks.

Learning Outcomes
The lecture follows several goals. From the point of view of methodical engineering of large scale systems, the role of architecture and non functional properties should be understood. From the algorithmically point of view, it should be comprehensible at which point in the architecture which functional and non functional properties define the building blocks of the implementation. Furthermore, it will be important to understand how the architectural properties influence the algorithms and which range of possibilities is feasible. As well, the participants of the lecture should become familiar with the classical algorithms of database technology and get a feeling for its fields of application. From the point of view of a database administrator, the participants should understand which performance related parameters are vital if a certain query profile is given and how such parameters are connected with the underlying algorithms.

Content
Database systems form the backbone of all kinds of information processing. Without such systems, business management, commerce, research and development – as well as everything in the areas of mobile communication, genetics and the web – is not possible. Therefore, nowadays it belongs to the general knowledge of computer science, to understand how such systems are composed. In addition to that, many techniques which are today common sense in in computer science, have there roots in database technology. Finally, many specialists are needed, so called database administrators, who are able to configure the functionality and performance of database systems. Without the knowledge of what happens inside such systems, it is hardly possible to configure and tune them.

Such knowledge will be thought in this lecture. As an orientation framework serves a reference architecture which primarily comes from performance optimisation. Its essential components are the memory and query engine as well as transaction management. These components are discussed following a layered architecture from file management at the bottom to the user interface at the top level. This layered architecture allows for determining methodically the necessary and possible means of performance improvement as well as identifying their place within the architecture. Therefore, the lecture also contributes in the area of software engineering of large scale systems.

Media
Slides.

Literature
Elective literature:
- G.Saake, A.Heuer, K.-U.Sattler: Datenbanken: Implementierungstechniken. 2. Aufl. mitp-Verlag, 2005
Course: Practical Course Database Systems [24286]

**Coordinators:** K. Böhm

**Part of the modules:** Theory and Practice of Database Technology (p. 81)[IW4INDBTP]

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<tr>
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<td>2</td>
<td>Winter term</td>
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**Learning Control / Examinations**
The assessment will be an assessment according to sec. 4 subsec. 2 no 3. study and examination regulations and consists of several parts (projects, experiments, presentations and reports). The course will be assessed with “passed” or “failed” (according to sec. 9 subsec. 3 study and examination regulations). For passing the practical course, all partial exercises must have been passed successfully. If the course is dropped after the first session, it will be marked with “failed”.

**Conditions**
Knowledge about database systems, e.g. from the lecture “Communications and Database Systems”.

**Learning Outcomes**
In the practical course, the knowledge from the lecture “Deployment of Database Systems” is reinforced on a practical level. The focus is on database-application programming, the usage of interactive query languages and database design. Furthermore, the students should learn to work in teams in order to work on various projects successfully.

**Content**
The practical course database systems lets students learn how to deploy database systems in practice, as a supplement to the different lectures on database technology. The participants will work in selected projects with commercial (object-)relational and XML database technology. Furthermore, database design will be practised with real-world examples. The following projects are planned for the course:

- Accessing databases, in particular from user programs,
- data management with non-conventional database technology,
- database design.

Working in teams is another important aspect of all projects.

**Media**
- Slides.
- Practical course notes.

**Literature**
Please refer to the literature from the lecture “Deployment of Database Systems”.

**Elective literature**
Please refer to the literature from the lecture “Deployment of Database Systems”.
Course: Database Systems [24516]

**Coordinators:** K. Böhm

**Part of the modules:** Communication and Database Systems (p. 77)[IW4INKD]

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**Learning Control / Examinations**

**Conditions**
None.

**Recommendations**
It is recommended but not mandatory to attend lectures covering communication networks, system architecture and software engineering.

**Learning Outcomes**
The student

- is able to explain the benefits of database technology,
- has understood the development of database applications including its models and methods,
- is able to set up and query simple databases,
- is familiar with the terminology and the fundamentals of the underlying theory.

**Content**
Database systems are one of the crucial software fundamentals in modern information systems. Therefore, they belong to the core subjects in university curriculums in the area of computer science. The goal of the lecture is to obtain the basic knowledge to work with database systems. Key aspects are database models for design and implementation (ER models, relational model), languages for database systems (SQL) and its theoretical foundation (relational algebra) as well as aspects of transaction processing, data integrity and views.

**Media**
Slides.

**Literature**
- Andreas Heuer, Kai-Uwe Sattler, Gunther Saake: Datenbanken - Konzepte und Sprachen, 3. Aufl., mitp-Verlag, Bonn, 2007
- Alfons Kemper, André Eickler: Datenbanksysteme. Eine Einführung, 7. Aufl., Oldenbourg Verlag, 2009

**Elective literature:**
Course: Database Systems and XML [2511202]

Coordinators: A. Oberweis

Part of the modules: Development of Distributed Business Information Systems (p. 98)[IW4INAIFB11], Intelligent Systems and Services (p. 94)[IW4INAIFB5]

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Learning Control / Examinations
The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation in the first week after lecture period.

Conditions
None.

Learning Outcomes
Students know the basics of XML, as well as appropriate data models and are capable of generating XML documents. They are able to use XML database systems and to formulate queries to XML documents. Furthermore, they know to assess the use of XML in operational practice in different application contexts.

Content
Databases are a proven technology for managing large amounts of data. The oldest database model, the hierarchical model, was replaced by different models such as the relational or the object-oriented data model. The hierarchical model became particularly important with the emergence of the Extensible Markup Language XML. XML is a data format for structured, semi-structured, and unstructured data. In order to store XML documents consistently and reliably, databases or extensions of existing database systems are required. Among other things, this lecture covers the data model of XML, concepts of XML query languages, aspects of storage of XML documents, and XML-oriented database systems.

Media
Slides, access to internet resources.

Literature
- W. Kazakos, A. Schmidt, P. Tomchyk: Datenbanken und XML. Springer-Verlag 2002
- R. Elmasri, S. B. Navathe: Grundlagen der Datenbanksysteme. 2002
- G. Vossen: Datenbankmodelle, Datenbanksprachen und Datenbankmanagementsysteme. Oldenbourg 2000
Course: Data Privacy Protection in Interconnected Information Systems [24605]

**Coordinators:** K. Böhm, Buchmann

**Part of the modules:** Innovative Concepts of Data and Information Management (p. 78) [IW4INIKDI]

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**Learning Control / Examinations**
It will be announced in advance if the assessment consists of an 1h written exam according to section 4 subsection 2 no. 1 study and examination regulations or of a 20 minute oral exam according to section 4 subsection 2 no. 2 study and examination regulations.

**Conditions**
Knowledge about database systems, distributed information systems, system architecture and communication infrastructures, e.g. from the lectures Database Systems [24516] and Introduction in Computer Networks [24519].

**Learning Outcomes**
At the end of the lecture, the participants are aware of the objectives and basic principles of informational self-determination. The participants are able to name and explain the fundamental challenges and impacts of data privacy protection for both individuals and society. Furthermore, the participants are expected to know and to apply current methods and technologies for data privacy protection, e.g., spatial and temporal cloaking. The objective of the lecture is to enable the participants to assess and analyze the risks of unknown technologies towards privacy, to propose methods that can be expected to deal with such risks, and to measure the effectiveness of the methods proposed.

**Content**
This lecture is intended to explain the impacts of interconnected information systems on data privacy. The lecture addresses both current information systems that can be observed on the Internet and information systems that are under development yet. In order to tackle these challenges, a number of technical methods have been proposed and discussed in research and practice. The lecture introduces such approaches, and points out how effective they are in ensuring data privacy. An examination of the social implications of data privacy challenges and privacy enhancing technologies concludes the lecture.

**Media**
lecture slides

**Literature**
Will be announced in the lecture.
Course: Data Protection Law [24018]

Coordinators: G. Sydow
Part of the modules: Public Business Law (p. 109)[IW4JURA6], Governance, Risk & Compliance (p. 110)[IW4JURGRC]

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Learning Control / Examinations
The assessment consists of an written exam (approx. 60 min.) according to § 4(2), 1 SPO.

Conditions
None.

Recommendations
Parallel to the lectures tutoria are offered in which legal thinking and argumentation is practised. Their attendance is strongly recommended.
During the semester, test exams to each lecture are offered with extensive coaching. During the lecture-free time, a Q-and-A-lecture is offered.
Details on the homepage of the ZAR (www.kit.edu/zar)

Learning Outcomes
Increasing significance of information technology for data processing and interconnectedness of the society by means of telecommunication does not only enhance the social and economical relevance of data in general, it raises the question about legal rules for the protection of personalised data as well. The problem for those who are responsible for the application of law is that national rules in this area are in constant flux due to technological progress and Europeanisation of law. Additionally there is a vast number of sector-specific regulation (such as labour law). Bearing all this in mind, the lecture's main focus is the presentation of the basic principles of the German Federal Act on Data Protection (Bundesdatenschutzgesetz). In doing so, new concepts of data protection like self-data protection or system data protection will be analysed. A further focal point is the examination of evolution of sector-specific data protection law, considering as example regulation of data protection in connection with teleservice or mediaservice. Students should learn how to negotiate their ways in the interaction of different levels of legal norms and solve simple problems of data protection law.

Content
After illustrating contents and history of data protection law there will be presented backgrounds with respect to Community law and under constitutional law. Further on, the German Federal Act on Data Protection will be focussed. At this will be set forth basic principles of regulation (such as necessity), personalised data as an object of regulation, rights of those who are affected as well as the legitimacy of different procedures of data processing. Oranisational regulations, particularly data security official will be approached as well. Further on, in a case study current concepts of data protection and the problem of video surveillance will be discussed. Finally, there are three units on sector-specific regulation of telecommunication and teleservice / mediaservice.

Media
extensive script with cases; content structure, further information in the lectures

Literature
Will be announced in the course.

Elective literature:
Will be announced in the course.

Remarks
In cooperation with the House of Competence, Students should be rhetorical trained asking and answering questions (short-answer-and-question-technique). Therefor most likely a coach will attend several lessons.
Course: Derivatives [2530550]

Coordinators: M. Uhrig-Homburg
Part of the modules: Finance 1 (p. 31)[IW4BWFBV1], Finance 2 (p. 32)[IW4BWFBV2]

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Learning Control / Examinations
Conditions
None.

Learning Outcomes
The objective of the Derivatives lecture is to become familiar with financial markets, especially derivatives markets. Traded securities and frequently used trading strategies will be introduced. Furthermore the pricing of derivatives will be derived and their use in risk management will be discussed.

Content
The lecture deals with the application areas and valuation of financial derivatives. After an overview of the most important derivatives and their relevance, forwards and futures are analysed. Then, an introduction to the Option Pricing Theory follows. The main emphasis is on option valuation in discrete and continuous time models. Finally, construction and usage of derivatives are discussed, e.g. in the context of risk management.

Media
Slides, Exercises/Exercise sheets

Literature
• Hull (2012): Options, Futures, & Other Derivatives, Prentice Hall, 8th Edition

Elective literature:
**Course: Design Thinking [2545010]**

**Coordinators:** O. Terzidis, B. Kneisel, Dr. H. Haller

**Part of the modules:** Entrepreneurship (EnTechnon) (p. 41)[IW4BWLENT1], Innovation Management (p. 42)[IW4BWLENT2]

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**Learning Control / Examinations**

**Conditions**
None.

**Learning Outcomes**
See German version.

**Content**
See German version.

**Literature**
See German version.

**Remarks**
The seminar content will be published on the website of the institute.

Up to two courses in the field of Design Thinking can be credited.
Course: Design and Evaluation of innovative user interfaces [24103]

Coordinators: T. Schultz, F. Putze
Part of the modules: Speech Processing (p. 84)[IW4INSV], Biosignal Processing (p. 83)[IW4INBSV]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Recommendations
Knowledge in the area of biosignal processing or cognitive systems is helpful.

Learning Outcomes
Students have a general overview of the methods from design to evaluation of user interfaces which make use of technique for natural or implicit interaction. Students can classify systems according to the scientific state of the art, evaluate their abilities and limitations and they have basic knowledge for the design of new interfaces.

Content
The lecture centers on innovative user interfaces which make use of technique for biosignal- or speech processing. This comprises on the one hand systems which support natural explicit interaction like spoken dialog systems or systems with gesture input. On the other hand, this comprises also interfaces for implicit interaction, for example by employing biosignal based recognition of emotion or mental workload. The lecture begins with an introduction of the necessary theoretical foundation. Following lectures deal with the design and evaluation of end-to-end systems. A focus of the lecture are the advantages but also the new challenges of such systems, for example in the area of multimodality. Another key point is how real users deal with innovative interfaces and with which methods strengths and weaknesses of such interfaces can be investigated systematically.

Media
Slides.

Literature
Will be announced in the lecture.
Course: Developing Business Models for the Semantic Web [2513305]

**Coordinators:** R. Studer, M. Maleshkova, F. Keppmann

**Part of the modules:** Entrepreneurship (EnTechnon) (p. 41)[IW4BWLENT]

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**Learning Control / Examinations**
Non exam assessment (seminar paper) (following §4(2), 3 of the examination regulation).

**Conditions**
None.

**Recommendations**
As a recommendation to attending the seminar, basic knowledge about semantic technologies and concepts should be available. This may be acquired by attending one of the following lectures — Wissensmanagement, Semantic Web Technologies 1, Semantic Web Technologies 2 or by studying related literature. Furthermore the topic entrepreneurship should be of interest.

**Learning Outcomes**
The Student

- analyzes and develops in small teams a business model from an idea to a complete business plan or
- treats a special topic from the area of Semantic Web in businesses and entrepreneurship.
- learns about basic concepts and problem areas and considers these while building the business plan for a particular business idea.
- understands and considers the viewpoints of different stakeholders in the area of entrepreneurship and their influences on own business idea.

**Content**
Semantic technologies such as RDF, SPARQL, OWL, and RIF are still standardised only in their first versions. Still, the multitude of integrated technologies provides the basis for development of new applications and creates, with the help of the initial standardisations, a foundation for attracting investors. The potential and future developments in the field are exemplified by the growing popularity and importance of data, being published as Linked Data, as well as by the increase in applications developed outside the scope of research. The seminar “Developing Business Models for the Semantic Web” aims to explore these opportunities for new business models and business ventures.

The seminar takes place on a weekly basis and consists of two main parts. The first part is a series of presentations, held by external experts who share their experience in the area of entrepreneurship. The aim is to engage a wide variety of presenters, including applicants to programs for supporting young business ventures, startup founders, and people in leadership positions in established companies. Further guest lecturers include experts in the field of business and startup development, tax and enterprise law, as well as entrepreneurs, who have sold their startups or had to give up their ideas.

The second part consists of the contributions of seminar participants. They are required to develop a business model, starting with the initial idea and building it up to a complete business plan. This development process is accompanied by feedback sessions, pitches, mid-term presentations and a final presentation. The student presentations alternate with presentations given by external experts. Furthermore, besides on the development of a business plan, student can work on a specific topic such as “Analysing Existing Business Models on the Web” or “Using Open Source in Startups”.

The seminar pass can be obtained by submitting a completed seminar thesis (i.e. the business plan or the specific topic) and by regularly attending the seminar presentations.
Course: Digital signatures [24654]

Coordinators: D. Hofheinz
Part of the modules: Advanced Topics in Cryptography (p. 63)[IW4INKFYRYP]

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Learning Control / Examinations
Conditions
None.

Learning Outcomes
The student
- knows important signature schemes that are relevant in theory and practice
- understands basic security notions and their relation
- is able to understand and apply basic proof techniques

Content
Digital signatures are a fundamental primitive of modern cryptography. Their practical applications include, for instance, authenticated e-mail or certificate hierarchies on the internet.
This lecture will give an overview of important signature schemes with theoretical or practical relevance. This includes:
- One-time signatures, tree-based signatures, and chameleon hash functions
- RSA-based signatures
- Signatures in bilinear groups
Goal of this lecture is not only to describe these schemes, but also to discuss their security. Therefore we will introduce various security notions for digital signatures, and analyze whether the presented schemes provably meet these notions (under certain hardness assumptions).
Depending on the student's preferences, the remaining time will be used to discuss advanced topics, such as:
- Schnorr signatures
- Programmable hash functions
- Tightness of reductions
- Analysis of hardness assumptions in the generic group model
Course: Document Management and Groupware Systems [2511212]

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Learning Control / Examinations
The assessment consists of a 1h written exam in the first week after lecture period according to Section 4(2), 1 of the examination regulation).

Conditions
None.

Learning Outcomes
Students master the basics of integration and structure of document management systems (DMS) and know the complete DMS process - from document capture of the archiving until retrieval. Students know how to realize operative workflows. They know which activities are needed to carry out the conceptual design and installation of DMS and they are able to apply a DMS as an archive system, workflow system and retrieval system. Furthermore, they know groupware systems exemplarily and can use them for collaborative tasks.

Content
The lecture gives basics of document management and groupware systems. It covers different system categories, their interaction and their use areas and illustrates this with concrete examples. These include document management in the strict sense, scanning, Document Imaging (acquisition and visualization of scanned documents), indexing, electronic archiving, retrieval of relevant documents, workflow, groupware, and office communications.

Media
Slides, access to internet resources.

Literature

Elective literature:
Further literature is given in each lecture individually.
Course: Wireless Sensor-Actuator-Networks [24104]

Coordinators: M. Zitterbart
Part of the modules: Wireless Networking (p. 72)[IW4INWN], Future Networking (p. 74)[IW4INFN]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Recommendations
Knowledge of the lectures Introduction in Computer Networks [24519] (or similar lectures) and Telematics [24128].

Learning Outcomes
The objective of this lecture is to present topics in research. As sensor networks are more and more becoming part of our daily-life, this lecture does not only focus on classical topics, such as time-synchronization and routing, but also on security and safety.

Content
Due to the emerging miniaturization of microcontrollers during the past years a new field of research established: wireless sensor networks. These are networks that consist of huge amounts of tiny, autonomous sensor nodes which are able to fulfill some assigned sensing task totally unattended and self-organizing. One important characteristic is their restricted resources wrt/ computational power, memory and communication capacity, which is due to the node's scarce energy resources. Under these conditions, traditional communication architectures and protocols seem to be not well suited. The lecture will cover essential concepts, protocols and architectures which were developed with respect to the special needs of those networks. Topics of the course will be: hardware platforms for sensornetworks, media access control protocols, naming and addressing, time synchronization, localization of sensor nodes, topology control, a bunch of specialized routing protocols, service- and data-centric view of communication, security, and robustness.

Media
Slides.

Literature
Course: eEnergy: Markets, Services, Systems [2540464]

Coordinators: C. van Dinther, C. Weinhardt
Part of the modules: Energy Economics and Energy Markets (p. 39)[IW4BWLIP4], Market Engineering (p. 25)[IW4BWLISM3]

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Learning Control / Examinations
The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulation). By successful completion of the exercises (according to §4(2), 3 of the examination regulation) a bonus can be obtained. If the grade of the written exam is at least 4.0 and at most 1.3, the bonus will improve it by one grade level (i.e. by 0.3 or 0.4). The bonus only applies to the first and second exam of the semester in which it was obtained.

Conditions
None.

Learning Outcomes
The student
• understands the tasks and basic structure of the energy economy, in particular concerning electricity markets,
• understands the change in the energy economy and the necessity for the development of a Smart Grid,
• knows the market mechanisms in the energy market and their role in coordination and allocation of electric energy,
• is able to describe the relation between OTC, spot and balancing energy markets,
• knows the regulation specifications for energy markets and can reflect them critically,
• is able to model smart grid mechanisms and to evaluate them by simulation based methods.

Content
Scope of the lecture eEnergy: Markets, Services, Systems is economics and information management in energy markets. Integration of the growing number of renewable energy sources imposes new challenges on energy markets and the power system. To improve coordination between supply and demand it is necessary to interlink centralized and decentralized generators as well as consumers by means of ICT. Current electricity networks are extended by intelligent IT components thus incorporating the “Smart Grid”. Existing market structures for electricity have to be adjusted for a successful implementation of demand side management and integration of an increasing number of renewable energy producers as well as electric vehicles. Apart from regulatory and economic concepts, methods for modeling and analysis of energy markets are introduced and explained during the course.

The lecture is structured as follows:

1. Electricity Markets
   Market Models, EEX (spot and futures market), OTC Trading, Market Coupling

2. Regulation
   Charges and Incentives, Network Congestion (Management)

3. Demand Side Management
   Smart Meters, Tariffs, Price Elasticity, Storage Systems, Electric Mobility

4. Modeling and Analysis of Energy Markets

Media
• PowerPoint
• E-learning platform ILIAS

Literature

Remarks
The lecture has also been added in the IIP Module Basics of Liberalised Energy Markets.
Course: Efficient Energy Systems and Electric Mobility [2581006]

Coordinators: R. McKenna, P. Jochem
Part of the modules: Energy Economics and Technology (p. 40)

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Learning Control / Examinations
Conditions
None.

Learning Outcomes
- Understand the concept of energy efficiency as applied to specific systems
- Obtain an overview of the current trends in energy efficiency
- Be able to determine and evaluate alternative methods of energy efficiency improvement
- Overview of technical and economical stylized facts on electric mobility
- Judging economical, ecological and social impacts through electric mobility

Content
This lecture series combines two of the most central topics in the field of energy economics at present, namely energy efficiency and electric mobility. The objective of the lecture is to provide an introduction and overview to these two subject areas, including theoretical as well as practical aspects, such as the technologies, political framework conditions and broader implications of these for national and international energy systems.

The energy efficiency part of the lecture provides an introduction to the concept of energy efficiency, the means of affecting it and the relevant framework conditions. Further insights into economy-wide measurements of energy efficiency, and associated difficulties, are given with recourse to several practical examples. The problems associated with market failures in this area are also highlighted, including the Rebound Effect. Finally and by way of an outlook, perspectives for energy efficiency in diverse economic sectors are examined.

The electric mobility part of the lecture examines all relevant issues associated with an increased penetration of electric vehicles including their technology, their impact on the electricity system (power plants and grid), their environmental impact as well as their optimal integration in the future private electricity demand (i.e. smart grids and V2G). Besides technical aspects the user acceptance and behavioral aspects are also discussed.

Media
Media will likely be provided on the e-learning platform ILIAS.

Literature
Will be announced in the lecture.
Course: eFinance: Information Engineering and Management for Securities Trading [2540454]

Coordinators: C. Weinhardt
Part of the modules: Finance 2 (p. 32)[IW4BWLBV2], Market Engineering (p. 25)[IW4BWLISM3]

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Learning Control / Examinations
The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulation) and by submitting written essays as part of the exercise (according to §4(2), 3 of the examination regulation). 70% of the final grade is based on the written exam and 30% is based on assignments from the exercises. The points obtained in the exercises only apply to the first and second exam of the semester in which they were obtained.

Conditions
None.

Learning Outcomes
The students
• are able to understand the theoretical and practical aspects of securities trading,
• are able to handle the relevant electronic tools for the evaluation of financial data,
• are able to identify the incentives of the traders for participation in different market platforms,
• are able to analyse capital marketplaces concerning their efficiency, weaknesses and technical configuration,
• are able to apply theoretical methods of econometrics,
• are able to understand, criticize and present articles with a finance-scientific background,
• learn to elaborate solutions in a team.

Content
The theoretical part of the course examines the New Institutions Economics which provides a theoretically found explanation for the existence of markets and intermediaries. Building upon the foundations of the market micro structure, several key parameters and factors of electronic trading are examined. These insights gained along a structured securities trading process are complemented and verified by the analysis of prototypical trading systems developed at the institute as well as selected trading systems used by leading exchanges in the world. In the more practical-oriented second part of the lecture, speakers from practice will give talks about financial trading systems and link the theoretical findings to real-world systems and applications.

Media
• Powerpoint presentations
• recorded lecture available on the internet

Literature

Elective literature:
### Course: Introduction to Video Analysis [24684]

**Coordinators:** J. Beyerer, Arens  
**Part of the modules:** Image-based detection and classification (p. 106)[IN3INBDK], Machine Vision (p. 104)[IW4INMVW]

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**Learning Control / Examinations**  
The assessment is explained in the module description.  
**Conditions**  
None.

**Learning Outcomes**

**Content**
Course: Introduction to Information Fusion [24172]

Coordinators: M. Heizmann

Part of the modules: Image-based detection and classification (p. 106)[IN3INBDK], Machine Vision (p. 104)[IW4INMVW], Automated visual inspection (p. 103)[IW4INAS]

ECTS Credits 3  Hours per week 2  Term Winter term  Instruction language de

Learning Control / Examinations
The assessment is explained in the module description.

Conditions None.

Recommendations
Knowledge of the basic principles of stochastics is helpful.

Learning Outcomes
- students have a sound knowledge of different methods for the specification of knowledge subject to uncertainty and its preparation for the purpose of information fusion
- with regard to conditions, model assumptions, methods, and results, students are able to master different concepts of information fusion
- students are in the position, to analyse problems of information fusion and to describe them formally, to synthesize possibilities of solution, and to evaluate the different approaches of information fusion regarding their suitability for a solution

Content
- basics and methods of information fusion
- assumptions for fusion
- specification of information subject to uncertainty
- pre-processing for information fusion, registration
- fusion architectures
- probabilistic methods: Bayesian Fusion, Kalman filter, tracking
- formulation of fusion problems by means of energy functionals
- Dempster-Shafer theory
- fuzzy fusion

Media
Slides (pdf), work sheets including solutions.

Literature
Elective literature:
- David L. Hall: Mathematical Techniques in Multisensor Data Fusion. 2. Aufl., Artech House, 2004 (Fusionssysteme allgemein)
- Edward Waltz, James Linas: Multisensor Data Fusion. Artech House, 1990 (Fusionssysteme allgemein)
Course: Introduction to Game Theory [2520525]

Coordinators: C. Puppe, P. Reiss
Part of the modules: Social Choice Theory (p. 50)

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Learning Control / Examinations
The assessment consists of a written exam (60 minutes) according to Section 4(2),1 of the examination regulation. The exam takes place in the recess period and can be resited at every ordinary examination date.

Conditions
None.

Recommendations
Basic knowledge of mathematics and statistics is assumed.

Learning Outcomes
This course offers an introduction to the theoretical analysis of strategic interaction situations. At the end of the course, students shall be able to analyze situations of strategic interaction systematically and to use game theory to predict outcomes and give advice in applied economics settings.

Content
The course focuses on non-cooperative game theory. It discusses models, solution concepts, and applications for simultaneous games as well as sequential games. Various solution concepts, e.g., Nash equilibrium and subgame-perfect equilibrium, are introduced along with more advanced concepts. A short introduction to cooperative game theory is given if there is sufficient time.

Media
Slides, problem sets.

Literature
Compulsory textbook:

Additional Literature:

Remarks
This course was formerly named “Game Theory I”.

Information Engineering and Management (M.Sc.)
Module Handbook, Date: 26.02.2014
Course: Introduction in Computer Networks [24519]

Coordinators: M. Beigl, M. Zitterbart
Part of the modules: Communication and Database Systems (p. 77)

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Recommendations
It is recommended but not mandatory to attend lectures covering system architecture and software engineering.

Learning Outcomes

Content
Today’s Internet is arguably the most well-known and most complex artefact ever created by mankind: hundreds of millions connected computers and connecting networks. Millions of users who connect at any time to the Internet via various devices such as mobile phones, PDAs or laptops. Given the large scale as well as the diversity of the Internet, the question arises to which extent it is possible to understand the complex structures behind. Here, this lecture tries to provide an introduction to the world of computer networks by presenting theoretical and practical aspects of computer networks. Therefore, it covers basics of telecommunications engineering, fundamental protocol mechanisms as well as the layers model of current computer networks. Hence, we present all layers starting with the physical medium layer up to the application layer.

Media
Slides.

Literature

Elective literature:

Remarks
This lecture replaces the communication part of the lecture Kommunikation und Datenhaltung.
Course: Emissions into the Environment [2581962]

**Coordinators:** U. Karl

**Part of the modules:** Industrial Production II (p. 37)[IW4BWLIIP2]

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**Learning Control / Examinations**
The assessment consists of an oral (30 minutes) or a written (60 minutes) exam (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

**Conditions**
None.

**Learning Outcomes**
The student should identify problems of industrial pollution control.
The student knows solutions to these problems and their ways of application.

**Content**
The course will provide an overview of sources of air pollution, waste and municipal waste; methods to monitor and to reduce/manage pollutant flows; regulatory framework on national and international level.

**A Air pollution control**
- Introduction and definitions
- Sources and pollutants
- Regulatory framework
- Emission monitoring
- Air pollution control measures

**B Waste management and Recycling**
- Introduction and regulatory framework
- Statistics and logistics
- Recycling and disposal
- Waste treatment

**C Waste water treatment**
- Municipal waste water treatment systems
- Sewage sludge disposal

**Media**
Media will be provided on learning platform.

**Literature**
*Elective literature:*
A compilation of documents is made available on the web.
Course: Empirical Software Engineering [24156]

**Coordinators:** W. Tichy

**Part of the modules:** Software Methods (p. 70) [IW4INSWM]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Recommendations**
Basic knowledge of statistics.

**Learning Outcomes**
At the end of the course the student should be able...

- to describe empirical methodology in software engineering
- to list common sources of errors and how to avoid them
- to explain and to apply statistical analysis methods
- to name and to comment on examples of empirical studies in software engineering
- to plan and to implement empirical studies

**Content**
The course illustrates the role of empiricism in software engineering. It presents well-established empirical methods and points out common pitfalls in empirical studies. Statistical methods for data analysis and representation are taught. Recent scientific publications are used to exemplify the theoretical concepts.
Course: Theory of endogenous growth [2561503]

Coordinators: I. Ott
Part of the modules: Macroeconomic Theory (p. 49)

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Learning Control / Examinations
The assessment consists of a written exam (60 min) according to Section 4(2), 1 of the examination regulation. The exam takes place in every semester. Re-examinations are offered at every ordinary examination date. Students will be given the opportunity of writing and presenting a short paper during the lecture time to achieve a bonus on the exam grade. If the mandatory credit point exam is passed, the awarded bonus points will be added to the regular exam points. A deterioration is not possible by definition, and a grade does not necessarily improve, but is very likely to (not every additional point improves the total number of points, since a grade can not become better than 1). The voluntary elaboration of such a paper can not countervail a fail in the exam.

Conditions
None.

Recommendations
Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2600012], and Economics II [2600014]. In addition, an interest in quantitative-mathematical modeling is required.

Learning Outcomes
Students shall be given the ability to understand, analyze and evaluate selected models of endogenous growth theory.

Content
- Basic models of endogenous growth
- Human capital and economic growth
- Modelling of technological progress
- Diversity Models
- Schumpeterian growth
- Directional technological progress
- Diffusion of technologies

Media
- lecture slides
- exercises

Literature
Excerpt:
Course: Energy and Environment [2581003]

Coordinators: U. Karl, n.n.
Part of the modules: Energy Economics and Technology (p. 40)

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Learning Control / Examinations
The examination will be in form of a written exam acc. to §4(2), 2 ER.

Conditions
None.

Learning Outcomes
Content
The focus of the lecture is put on environmental impacts of fossil fuel conversion and related assessment methods. The list of topics is given below.

- Fundamentals of energy conversion
- Air pollutant formation from fossil fuel combustion
- Control of air pollutant emissions from fossil-fuelled power plants.
- Measures to improve conversion efficiency of fossil fuelled power plants.
- External effects of energy supply (Life Cycle Assessment of selected energy systems)
- Integrated Assessment models supporting the European Thematic Strategy on Air
- Cost-effectiveness analyses and cost-benefit analyses of air pollution control measures
- Monetary evaluation of external effects of energy supply (external costs)
**Course: Energy Trade and Risk Management [2581020]**

**Coordinators:** K. Hufendiek

**Part of the modules:** Energy Economics and Energy Markets (p. 39)[IW4BWLIIP4]

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**Learning Control / Examinations**
The assessment consists of a written exam according to Section 4(2), 1 of the examination regulation.

**Conditions**
None.

**Learning Outcomes**
The student
- has acquired a broad understanding of the different energy commodity markets (power, emissions, gas, oil, hard coal)
- knows the major products traded on the relevant energy commodity markets
- has a deep understanding of pricing mechanisms on these markets
- knows the major evaluation methods from financial mathematics being able to be used for evaluating energy commodity products
- knows the key risk evaluation methods of energy commodity trading (VaR, CVaR, ...).

**Content**
1. Introduction to Markets, Mechanisms, Interactions
2. Basics of Risk Management
3. Oil Markets
4. Gas Markets
5. Coal Markets
6. Emission Markets
7. Simulation Game
8. Power Markets
9. Risk Management in Utilities

**Media**
Media will likely be provided on the e-learning platform ILIAS.

**Literature**
**Elective literature:**
www.riskglossary.com
Course: Energy Policy [2581959]

**Coordinators:** M. Wietschel

**Part of the modules:** Energy Economics and Energy Markets (p. 39)

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**Learning Control / Examinations**

**Conditions** None.

**Learning Outcomes**

**Content**
The course deals with material and energy policy of policy makers and includes the effects of such policies on the economy as well as the involvement of industrial and other stakeholders in the policy design. At the beginning the neoclassical environment policy is discussed. Afterwards the Sustainable Development concept is presented and strategies how to translate the concept in policy decision follows. In the next part of the course an overview about the different environmental instruments classes, evaluation criteria for these instruments and examples of environmental instruments like taxes or certificates will be discussed. The final part deals with implementation strategies of material and energy policy.

**Literature**
Will be announced in the lecture.
Course: Energy Systems Analysis [2581002]

Coordinator: V. Bertsch
Part of the modules: Energy Economics and Technology (p. 40)[IW4BWLIIP5]

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Learning Control / Examinations
The assessment consists of a written exam according to Section 4(2), 1 of the examination regulation.

Conditions
None.

Learning Outcomes

Content
1. Overview and classification of energy systems modelling approaches
2. Usage of scenario techniques for energy systems analysis
3. Unit commitment of power plants
4. Interdependencies in energy economics
5. Scenario-based decision making in the energy sector
6. Visualisation and GIS techniques for decision support in the energy sector

Media
Media will likely be provided on the e-learning platform ILIAS.

Remarks
Since 2011 the lecture is offered in winter term. Exams can still be taken in summer term.
Course: Entrepreneurial Leadership & Innovation Management [2545012]

Coordinators: O. Terzidis, C. Linz

Part of the modules: Entrepreneurship (EnTechnon) (p. 41)[IW4BWLENT1], Innovation Management (p. 42)[IW4BWLENT2]

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Learning Control / Examinations
Non exam assessment (following §4(2), 3 of the examination regulation).

Conditions
None.

Learning Outcomes
- Seize what determines entrepreneurial performance
- Identify entrepreneurial opportunities and evaluate them
- Develop and sharpen innovative business ideas
- Pitch a business idea in front of potential share-/stakeholders
- Lead new business growth by driving the enterprise evolution
- Effectively deal with critical challenges and overcome obstacles

Content
On campus the seminar combines foundational knowledge, real-world examples, and practical exercise/group work sessions.
Course: Entrepreneurship [2545001]

Coordinators: O. Terzidis, W. Runge, A. Presse
Part of the modules: Entrepreneurship (EnTechnon) (p. 41)[IW4BWLENT1], Innovation Management (p. 42)[IW4BWLENT2]

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Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation).

Conditions
None.

Learning Outcomes
Students are generally introduced to the topic of entrepreneurship. After successful completion of the lecture they should have an overview of the sub-areas of entrepreneurship and have to be able to understand basic concepts of entrepreneurship.

Content
This lecture, as an obligatory part of the module “Entrepreneurship”, introduces basic concepts of entrepreneurship. It approaches the individual steps of dynamic corporate development. The focus here is the introduction to methods for generating innovative business ideas, the translation of patents into business concepts and general principles of financial planning. Other topics are the design and use of service-oriented information systems for founders, technology management, business model generation and lean startup methods for the implementation of business ideas in the way of controlled experiments in the market.

In WS 13/14, the lecture will have a technical and scientific focus. It will be lectured in cooperation with Dr. Wolfgang Runge.

Attention: Different lecture hall in 12 Feb 2014: HS III (Chemie).

Directly following the lectures the KIT Entrepreneurship Talks will take place from 17:30 to 18:15, where successful entrepreneurs share their experiences from the early stages of their companies.

More details: http://etm.entechnon.kit.edu/211.php
Course: Decision Theory [2520365]

Coordinators:  K. Ehrhart
Part of the modules:  Applied Strategic Decisions (p. 47)[IW4VWL2]

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Learning Control / Examinations
The assessment of this course is a written examination (following §4(2), 1 SPO) of 60 mins. The exam is offered each semester.

Conditions
None.

Recommendations
See corresponding module information.
Knowledge in mathematics and statistics is required.

Learning Outcomes
The student will be made familiar with the basics in modern decision making particularly under uncertainty so that she will be able to analyze concrete decision problems and to develop simple solution procedures. By being confronted with experimental results in decision making the student should also be able to evaluate the behavioral part of decision making.

Content
This course deals with problems of decision making particularly under uncertainty. We introduce the expected utility theory of Neumann/Morgenstern and the prospect theory of Kahnemann/Tversky and discuss the concepts of stochastic dominance, risk aversion, loss aversion, reference points etc. We also consider the empirical validity of the different approaches. Additionally, the lecture provides an introduction to the theory of findings (epistemology), particularly with respect to decision theory.

Media
Script, overhead slides, additional printed material.

Literature
- Ehrhart, K.-M. und S.K. Berninghaus (2012): Decision Theory, Script, KIT.
Course: Gas-Markets [2581022]

Coordinators:  A. Pustisek
Part of the modules:  Energy Economics and Energy Markets (p. 39)

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Learning Control / Examinations
The assessment consists of a written exam according to Section 4(2), 1 of the examination regulation.

Conditions
None.

Learning Outcomes
• Technical and economic principles of the natural gas industry
• Assessment of natural gas as energetic source
• Classification and assessment of the natural gas industry in a political and economic context
• Assessment of decisions, actions taken and consequences thereof in the natural gas industry
• Recognition, assessment and valuation of interdependencies between different energy markets
• Development of a qualified market view for natural gas markets

Content
• Introduction and principles
  – Definition and composition of natural gas
  – Main physical parameters of natural gas
  – The natural gas value chain and its interdependencies to other fuels
• Natural gas markets
  – Brief overview of sources and production (incl. shale gas)
  – Worldwide reserves of natural gas
  – Worldwide and European natural gas production and consumption
  – Natural gas market structure in Europe and Germany (incl. the role of hubs)
  – European and German energy (esp. natural gas) prices and their development
  – Parameters not harmonized in European natural gas markets and consequences thereof
• Natural gas (commodity) contracts
  – The impact of the market structure modification to contract structure
  – Main elements of natural gas purchase and sales contracts
  – General comparison of traditional and market based pricing
• Natural gas transportation
  – Technical description of pipeline transportation
  – Historical development of the European natural gas (pipeline) transportation system (incl. new projects)
  – LNG transportation
  – Comparison of LNG and pipeline transportation
  – Main elements of natural gas transportation contracts
  – Costs of natural gas transportation
  – Natural gas transportation pricing systems
  – Transportation capacity trading
• Natural gas storage
  – Storage functions and parameters
  – Technical description of natural gas storages
– Storage types
– Natural gas storage in Europe
– Main elements of natural gas storage contracts
– Costs of storage
– Natural gas storage pricing

• Special topics
  – Selected aspects of regulation and legislation relevant for the natural gas industry
  – Portfolio management and risk management in the natural gas industry
  – Brief overview of revenue management applied in the natural gas industry
  – Brief overview of bio-methane and its impact to natural gas markets in Germany

**Media**

Media will likely be provided on the e-learning platform ILIAS.
Course: Discrete-event Simulation in Production and Logistics [2550488]

**Coordinators:** S. Nickel, S. Spieckermann

**Part of the modules:** Operations Research in Supply Chain Management and Health Care Management (p. 56) [IW4OR4]

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**Learning Control / Examinations**
The assessment consists of a written paper and an oral exam (according to §4(2), 3 of the examination regulation).

**Conditions**
Basic knowledge as conveyed in the module *Introduction to Operations Research* [WI1OR] is assumed.

**Recommendations**
Besides knowledge of Operations Research students are assumed to be familiar with the following topics:

- Introduction in Statistics
- Programming basics (algorithms and data structures)
- Basic knowledge in production and logistics

**Learning Outcomes**
The course covers basic concepts of discrete event simulation models and qualifies students for the computer-based usage of simulation systems. This enables students to structure simulation studies according to process models. Additionally, students deepen their knowledges for logical issues and discover the importance of statistical methods in in modeling and evaluation of simulation models. Students gain insight to coupled systems of simulation and meta-heuristics, and they are able to characterize simulation programs.

**Content**
Simulation of production and logistics systems is an interdisciplinary subject connecting expert knowledge from production management and operations research with mathematics/statistics as well as computer science and software engineering. With completion of this course, students know statistical foundations of discrete simulation, are able to classify and apply related software applications, and know the relation between simulation and optimization as well as a number of application examples. Furthermore, students are enabled to structure simulation studies and are aware of specific project scheduling issues.

**Remarks**
Due to capacity restrictions, registration before course start is required. For further information see the webpage of the course. The course is planned to be held every summer term. The planned lectures and courses for the next three years are announced online.
Course: European and International Law [24666]

Coordinators: G. Sydow
Part of the modules: Public Business Law (p. 109)[IW4JURA6]

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Learning Control / Examinations
The assessment consists of an written exam (approx. 60 min.) according to § 4(2), 1 SPO.

Conditions
None.

Recommendations
Parallel to the lectures tutoria are offered in which legal thinking and argumentation is practised. Their attendance is strongly recommended.
During the semester, test exams to each lecture are offered with extensive coaching. During the lecture-free time, a Q-and-A-lecture is offered. Details on the homepage of the ZAR (www.kit.edu/zar)

Learning Outcomes
Due to the Europeanization of national law, the examination of European law is indispensable for everyone aiming to gain basic legal knowledge. Hardly any national activity can be imagined without the consideration of presetting of European Community law. By comparison, the influence of international law is of small importance. In light of this, the lecture predominantly deals with European law and imparts the knowledge of the EU law necessary for the students in order to comprehend how the national law is being covered by European Community law defaults. Afterwards, the student should be able to solve questions regarding European legislation in a problem-oriented manner. As the subject matter partly will be acquired in discourse with the students, it is necessary to acquire a corpus juris (e.g. Beck-Texte “Europarecht”).

Content
The lecture predominantly deals with the European law: in the origin, this contains an analysis of history from the EEC to EC and EU, of participants (parliament, commission, council, European Court of Justice), of sources of law (regulations, directives, final judgements, opinions, recommendations) and legislative procedure. Further, the lecture focuses on the basic liberties of the EC, which enable a free flow of goods (for example of beer not matching the German purity law), persons (like the professional footballer Bosman), services (like entrepreneurial activities) and capital. In addition, the charter of fundamental rights of the EC and the rules of competition will be discussed, in each case in the light of a concrete legal case. Moreover, the fundamental rights of the European Convention on Human Rights (ECHR) are being introduced. Concluding, a short survey of international law, especially of the World Trade Organization (WTO), will be given.

Media
extensive script with cases; content structure, further information in the lectures

Literature
Further details will be announced in the lecture.

Elective literature:
Further details will be announced in the lecture.
Course: Experimental Economics [2540489]

**Coordinators:** M. Adam, C. Weinhardt

**Part of the modules:** Experimental Economics (p. 55)[IW4VWL17], Market Engineering (p. 25)[IW4BWLISM3], Applied Strategic Decisions (p. 47)[IW4VWL2]

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**Learning Control / Examinations**
The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulation). By successful completion of the exercises (according to §4(2), 3 of the examination regulation) a bonus can be obtained. If the grade of the written exam is at least 4.0 and at most 1.3, the bonus will improve it by one grade level (i.e. by 0.3 or 0.4). The bonus only applies to the first and second exam of the semester in which it was obtained.

**Conditions**
See corresponding module information.

**Learning Outcomes**
The students should learn

- how to gain scientific experience and knowledge (philosophy of science),
- how Game Theory and Experimental Economics influenced each other in scientific research,
- about the methods as well as the strengths and weaknesses of Experimental Economics,
- some examples of experimental research, such as markets and auctions, coordination games, bargaining, decision making under risk,
- how to evaluate data.

**Content**
Experimental Economics have become a separate field in Economics. Nearly all fields of the economic discipline use economic experiments to verify theoretical results. Besides being used for empirical validation, this method is applied in political and strategic consulting. The lecture gives an introduction to experimental methods in economics and shows differences to experiments in natural sciences. Scientific studies are used to show exemplary applications.

**Media**
- PowerPoint
- E-learning platform ILIAS
- Classroom experiments or experiments in the computer laboratory will be conducted

**Literature**
- Strategische Spiele; S. Berninghaus, K.-M. Ehrhart, W. Güth; Springer Verlag, 2nd ed., 2006.
- Experimental Methods: A Primer for Economists; D. Friedman, S. Sunder; Cambridge University Press, 1994.

**Remarks**
The Lecture was taken over by Marc Adam, PhD, in the winter term 2011/12.
Course: The Management of R&D Projects with Case Studies [2581963]

Coordinators: H. Schmied
Part of the modules: Industrial Production III (p. 38)[IW4BWLIIP6]

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Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None.

Learning Outcomes
- Students shall be able to discuss different tasks of R&D-management.
- Students shall be able to apply common approaches to solve these general problems.

Content
- The communication between R&D, production and marketing.
- Problems concerning measuring the productivity of the R&D system.
- Methods for improving the productivity of R&D systems.
- Planning of R&D projects with the help of the Communication-Matrix-Methods for controlling R&D projects’ progress.
- The marketing of scientific skills.
- The communication matrix as a tool for the implementation of simultaneous engineering.
- Case studies.

Literature
will be announced in the course
Course: Case studies seminar: Innovation management [2545019]

Coordinators: M. Weissenberger-Eibl

Part of the modules: Innovation Management (p. 42)[IW4BWLENT2], Entrepreneurship (EnTechnon) (p. 41)[IW4BWLENT1]

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Learning Control / Examinations
Non exam assessment (following §4(2), 3 of the examination regulation).

Conditions
None.

Recommendations
Prior attendance of the course Innovation Management [2545015] is recommended.

Learning Outcomes
Students develop a differentiated understanding of a specific method of innovation management and its application by actively participating in the block seminar.

Content
The objective of the seminar is to master selected concepts and methods of innovation management and then to apply these practically. Working in groups, the students apply the described concepts and methods of innovation management to a case study from the automotive industry to answer specific questions. Accordingly, the block seminar involves a switch from input to the application of this input. At the end, the results of the group work are presented in the form of a seminar paper and discussed by the whole course.

A short introduction to presentation techniques is planned to help students prepare the seminar papers.
Course: Fixed Income Securities [2530260]

Coordinators: M. Uhrig-Homburg
Part of the modules: Finance 2 (p. 32)[IW4BWLFBV2]

**ECTS Credits**: 4,5
**Hours per week**: 2/1
**Term**: Winter term
**Instruction language**: de

**Learning Control / Examinations**
**Conditions**
None.

**Learning Outcomes**
The objective of this course is to become familiar with national and international bond markets. Therefore, we first have a look at financial instruments that are of particular importance. Thereafter, specific models and methods that allow the evaluation of interest rate derivatives are introduced and applied.

**Content**
The lecture deals with both German and international bond markets, which are an important source of funding for both the corporate and the public sector. After an overview of the most important bond markets, various definitions of return are discussed. Based on that, the concept of the yield curve is presented. The modelling of the dynamics of the term structure of interest rates provides the theoretical foundation for the valuation of interest rate derivatives, which is discussed in the last part of the lecture.

**Literature**


**Elective literature:**

Course: Financial Intermediation [2530232]

Coordinators: M. Ruckes
Part of the modules: Finance 2 (p. 32)[IW4BWLFBV2], Applied Strategic Decisions (p. 47)[IW4VWL2], Economic Theory and its Application in Finance (p. 52)[IW4VWL14]

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Learning Control / Examinations
Conditions
None.

Learning Outcomes
Students are introduced to the theoretical fundamentals of financial intermediation.

Content
• Arguments for the existence of financial intermediaries
• Bank loan analysis, relationship lending
• Competition in the banking sector
• Stability of the financial system
• The macroeconomic role of financial intermediation

Literature
Elective literature:
• Freixas/Rochet (1997): Microeconomics of Banking, MIT Press.
Course: Human brain and central nervous system: anatomy, information transfer, signal processing, neurophysiology and therapy [24139 / 24678]

Coordinators: U. Spetzger
Part of the modules: Medical Simulation and Neural Medicine (p. 102)[IW4INMSNM]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Recommendations
Prior attendance at lecture, seminars and laboratory in Medical Simulation Systems is recommended but not mandatory.

Learning Outcomes
The students get an insight into neuromedicine and establish a general appreciation to the field of neuroinformatics. In particular, anatomy, information transfer, signal processing, neurophysiology and therapy are covered. Furthermore, the sensoric physiology, various malfunctions of the central nervous system, diagnostic procedures and different modern therapy modalities and treatment options are introduced.

Content
The lecture wants to impart basic knowledge for students of computer sciences and bridges the information gap between engineering and medicine. The purpose is to describe the basis of the composition of the human brain with anatomical details of neural cells and nerve tissue. This represents the comprehension of the complex structure and the sequels within the human brain and spinal cord. It will improve the understanding of sensomotor-prostheses and artificial limbs and closely links to robotic systems. Furthermore, image-guided planning and computer-assisted surgical procedures in neurosurgery are demonstrated on different examples.

Media
Slides or electronic files of the presentations

Literature
Course: Mixed Integer Programming I [25138]

**Coordinators:** O. Stein  
**Part of the modules:** Mathematical Programming (p. 58)

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**Learning Control / Examinations**  
The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation. The examination is held in the semester of the lecture and in the following semester.  
Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite.  
The examination can also be combined with the examination of Mixed Integer Programming II [25140]. In this case, the duration of the written examination takes 120 minutes.

**Conditions**  
None.

**Recommendations**  
It is strongly recommended to visit at least one lecture from the Bachelor program of this chair before attending this course.

**Learning Outcomes**  
The student  
- knows and understands the fundamentals of linear mixed integer programming,  
- is able to choose, design and apply modern techniques of linear mixed integer programming in practice.

**Content**  
Many optimization problems from economics, engineering and natural sciences are modeled with continuous as well as discrete variables. Examples are the energy minimal design of a chemical process in which several reactors may be switched on or off, or the time minimal covering of a distance with a vehicle equipped with a gear shift. While optimal points can be defined straightforwardly, for their numerical identification an interplay of ideas from discrete and continuous optimization is necessary.  
The lecture treats methods for the numerical solution of linear optimization problems which depend on continuous as well as discrete variables. It is structured as follows:  
- Existence results and concepts of linear as well as convex optimization  
- LP relaxation and error bounds for rounding  
- Gomory's cutting plane method  
- Benders decomposition

Part II of the lecture treats nonlinear mixed integer programs.  
The lecture is accompanied by computer exercises in which you can learn the programming language MATLAB and implement and test some of the methods for practically relevant examples.

**Media**  
Lecture notes.

**Literature**  
Elective literature:  
- J. Kallrath: Gemischt-ganzzahlige Optimierung, Vieweg, 2002  
- D. Li, X. Sun: Nonlinear Integer Programming, Springer, 2006  

**Remarks**  
The lecture is offered irregularly. The curriculum of the next three years is available online (kop.ior.kit.edu).
# Course: Mixed Integer Programming II [25140]

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## Learning Control / Examinations
The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation.

The examination is held in the semester of the lecture and in the following semester.

Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite.

The examination can also be combined with the examination of Mixed Integer Programming I [25138]. In this case, the duration of the written examination takes 120 minutes.

### Conditions
None.

### Recommendations
It is strongly recommended to visit at least one lecture from the Bachelor program of this chair before attending this course.

## Learning Outcomes
The student
- knows and understands the fundamentals of convex and of nonconvex mixed integer programming,
- is able to choose, design and apply modern techniques of nonlinear mixed integer programming in practice.

## Content
Many optimization problems from economics, engineering and natural sciences are modeled with continuous as well as discrete variables. Examples are the energy minimal design of a chemical process in which several reactors may be switched on or off, or the time minimal covering of a distance with a vehicle equipped with a gear shift. While optimal points can be defined straightforwardly, for their numerical identification an interplay of ideas from discrete and continuous optimization is necessary.

Part I of the lecture deals with linear mixed integer programs. Part II treats methods for the numerical solution of optimization problems which depend nonlinearly on continuous as well as discrete variables. It is structured as follows:
- Concepts of convex optimization
- Mixed integer convex programming (branch and bound methods)
- Mixed integer nonconvex programming
- Generalized Benders decomposition
- Outer approximation methods
- Heuristics

The lecture is accompanied by computer exercises in which you can learn the programming language MATLAB and implement and test some of the methods for practically relevant examples.

## Media
Lecture notes.

## Literature
**Elective literature:**
- J. Kallrath: Gemisch-ganzzahlige Optimierung, Vieweg, 2002
- D. Li, X. Sun: Nonlinear Integer Programming, Springer, 2006

## Remarks
The lecture is offered irregularly. The curriculum of the next three years is available online (kop.ior.kit.edu).
Course: Geometric basics for Geometry Processing [2400058]

Coordinators: H. Prautzsch
Part of the modules: Curves and Surfaces (p. 85)[W4INKUF]

ECTS Credits | Hours per week | Term | Instruction language
--- | --- | --- | ---
3 | 2 | Winter term | de

Learning Control / Examinations
Conditions
None.

Learning Outcomes
Besoming familiar with geometric concepts that are fundamental for Computer Aided Geometric Design / Geometry Processing.

Content
Affine, euclidean and projective transformations, perspective images, stereo images, reconstruction, volume and distance computations, intersections, medial axis transformation, generalized barycentric coordinates, gear tooth techniques.
Course: Geometric Optimization [24175]

Coordinators: H. Prautzsch
Part of the modules: Algorithms in Computer Graphics (p. 88)[IW4INACG]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes

Content
Method of least squares, Levenberg-Marquardt-algorithm, best fitting planes, iterated closed point algorithm, FEM, animation transfer, approximation with developable surfaces, smoothing of surfaces, parametrizations with minimal distortion, numerical stability, exact arithmetic, smallest enclosing spheres etc.

Media
Blackboard, slides.

Literature
Various papers and textbook chapters as announced during the course.
Course: Developing and Validating Business Ideas [2545024]

Coordinators: H. Haller, C. Hardt, M. Völkel
Part of the modules: Entrepreneurship (EnTechnon) (p. 41)[IW4BWLENT1]

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Learning Control / Examinations
Non exam assessment (following §4(2), 3 of the examination regulation).

Conditions
None.

Recommendations
None.

Learning Outcomes
Students learn to take the first steps in order to detect and minimize risks before and while founding a business.
In particular, they have practical experience in
1) Finding and validating relevant customer problems
2) Designing and testing solutions for these problems
3) Finding target groups and testing channels to reach them
4) as well as their willingness to pay.

Content
The focus of this seminar is on the early stages of founding a business, up to the point where a start-up would be ready to acquire venture capital. In this seminar, you will acquire and actively use practical skills.
Contents include the Lean Startup process, interviews with potential customers, successful communication in teams, Business Model Canvas, Value Proposition Canvas, business modeling with spreadsheets, creative rapid prototyping of solutions and user experience basics.
Course: Business Models in the Internet: Planning and Implementation [2540456]

Coordinators: H. Gimpel, R. Knapper

Part of the modules: Business & Service Engineering (p. 26)[IW4BWLI4][IW4BWLI3M], Entrepreneurship (EnTechnon) (p. 41)[IW4BWLENT1]

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Learning Control / Examinations
The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulation) and by submitting written essays as part of the exercise (according to §4(2), 3 of the examination regulation). 50% of the final grade is based on the written exam and 50% is based on assignments from the exercises. Successful completion of the exercises is a prerequisite for admission to the written exam. The points obtained in the exercises only apply to the first and second exam of the semester in which they were obtained.

Conditions
None.

Learning Outcomes
The student
- is able to list the most important features of web application lifecycles,
- analyses, designs and implements web applications,
- evaluates and argues internet business models with special requirements and features,
- is able to estimate the practicability of business models.

Content
The emergence of internet economy has resulted in an accelerated evolution of commerce models in eBusiness. Early adopters have experimented with a variety of new business models, technologies and application designs. At the same time, there has been a growing demand for new standards to facilitate the exchange of information, catalogue content and transactions between buyers and sellers. But the true understanding of how to bring buyers and sellers together is still widely missing, leading to multiple cases of costly missed investments. This course focuses on the design and implementation of successful business models for eBusiness applications for the World Wide Web (WWW), imparting the basic knowledge for building successful eBusiness applications. We consider not only technical foundations of eBusiness applications but also economical aspects. In small groups, students develop and implement an eBusiness model that is eventually discussed with a representative from the venture capitalist industry.

Media
- PowerPoint
- Recorded lecture available on the internet
- Videoconferencing, if circumstances allow

Literature
Will be announced within the course.
Course: Business Planning [2545005]

**Coordinators:** O. Terzidis, A. Presse, J. Stohr

**Part of the modules:** Entrepreneurship (EnTechnon) (p. 41)[IW4BWLENT1]

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**Learning Control / Examinations**

**Conditions**

None.

**Learning Outcomes**

See German version.

**Content**

See German version.

**Literature**

See German version.
Course: Business Strategies of Banks [2530299]

Coordinators: W. Müller
Part of the modules: Finance 2 (p. 32)[IW4BWLFBV2]

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Learning Control / Examinations
Conditions: None.

Learning Outcomes
Students are told the basics of commercial banking.

Content
The management of a bank is in charge of the determination and implementation of business policy - taking into account all relevant endogenous and exogenous factors - that assures the bank's success in the long run. In this context, there exists a large body of banking models and theories which are helpful in describing the success and risk of a bank. This course is meant to be the bridging of banking theory and practical implementation. In the course of the lectures students will learn to take on the bank management's perspective.

The first chapter deals with the development of the banking sector. Making use of appropriate assumptions, a banking policy is developed in the second chapter. The design of bank services (ch. 3) and the adequate marketing plan (ch. 4) are then built on this framework. The operational business of banks must be guided by appropriate risk and earnings management (ch. 5 and 6), which are part of the overall (global) bank management (ch. 7). Chapter eight, at last, deals with the requirements and demands of bank supervision as they have significant impact on a bank's corporate policy.

Literature
Elective literature:
- A script is disseminated chapterwise within the lecture.
- Hartmann-Wendels, Thomas; Pfingsten, Andreas; Weber, Martin; 2000, Bankbetriebslehre, 2. Auflage, Springer
Course: Design Principes for Interactive Real-Time Systems" [24648]

**Coordinators:** E. Peinsipp-Byma, O. Sauer
**Part of the modules:** Human-Machine-Interaction (p. 87)\[IN4INMMI]\n
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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**
**Content**
Course: Global Optimization I [2550134]

Coordinators: O. Stein
Part of the modules: Mathematical Programming (p. 58)[IW4OR6]

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Learning Control / Examinations
The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation. The examination is held in the semester of the lecture and in the following semester.
Prerequisite for admission to the written examination is attaining at least 50% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite.
The examination can also be combined with the examination of Global Optimization II [2550136]. In this case, the duration of the written examination takes 120 minutes.

Conditions
None.

Learning Outcomes
The student

- knows and understands the fundamentals of deterministic global optimization,
- is able to choose, design and apply modern techniques of deterministic global optimization in practice.

Content
In many optimization problems from economics, engineering and natural sciences, numerical solution methods are only able to efficiently identify local optimizers, while it is much harder to find globally optimal points. This corresponds to the fact that by local search it is easy to find the summit of the closest mountain, but that the search for the summit of Mount Everest is rather elaborate.
Part I of the lecture treats methods for global optimization of convex functions under convex constraints. It is structured as follows:

- Introduction, examples, and terminology
- Existence results
- Optimality in convex optimization
- Duality, bounds, and constraint qualifications
- Numerical methods

Nonconvex optimization problems are treated in part II of the lecture.
The lecture is accompanied by computer exercises in which you can learn the programming language MATLAB and implement and test some of the methods for practically relevant examples.

Media
Lecture notes.

Literature
Elective literature:

- W. Alt Numerische Verfahren der konvexen, nichtglatten Optimierung Teubner 2004
- C.A. Floudas Deterministic Global Optimization Kluwer 2000
- R. Horst, H. Tuy Global Optimization Springer 1996

Remarks
Part I and II of the lecture are held consecutively in the same semester.
Course: Global Optimization II [2550136]

Coordinators: O. Stein
Part of the modules: Mathematical Programming (p. 58)

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Learning Control / Examinations
The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation. The examination is held in the semester of the lecture and in the following semester. Prerequisite for admission to the written examination is attaining at least 50% of the exercise points. Therefore the online-registration to the written examination is subject to fulfilling the prerequisite. The examination can also be combined with the examination of Global Optimization I [2550134]. In this case, the duration of the written examination takes 120 minutes.

Conditions
None.

Learning Outcomes
The student

- knows and understands the fundamentals of deterministic global optimization,
- is able to choose, design and apply modern techniques of deterministic global optimization in practice.

Content
In many optimization problems from economics, engineering and natural sciences, numerical solution methods are only able to efficiently identify local optimizers, while it is much harder to find globally optimal points. This corresponds to the fact that by local search it is easy to find the summit of the closest mountain, but that the search for the summit of Mount Everest is rather elaborate.
The global solution of convex optimization problems is subject of part I of the lecture. Part II of the lecture treats methods for global optimization of nonconvex functions under nonconvex constraints. It is structured as follows:

- Introduction and examples
- Convex relaxation
- Interval arithmetic
- Convex relaxation via \( \alpha \)BB method
- Branch and bound methods
- Lipschitz optimization

The lecture is accompanied by computer exercises in which you can learn the programming language MATLAB and implement and test some of the methods for practically relevant examples.

Media
Lecture notes.

Literature
Elective literature:

- W. Alt Numerische Verfahren der konvexen, nichtglatten Optimierung Teubner 2004
- C.A. Floudas Deterministic Global Optimization Kluwer 2000
- R. Horst, H. Tuy Global Optimization Springer 1996

Remarks
Part I and II of the lecture are held consecutively in the same semester.
Course: Graph Theory and Advanced Location Models [2550484]

Coordinators: S. Nickel
Part of the modules: Mathematical Programming (p. 58)[IW4OR6]

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Learning Control / Examinations
The assessment is a 120 minutes written examination (according to §4(2), 1 of the examination regulation). The examination is held in the term of the lecture and the following lecture.

Conditions
Basic knowledge as conveyed in the module Introduction to Operations Research [WI1OR] is assumed.

Learning Outcomes
The lecture is divided into two parts: In the first part “Graph Theory”, basic concepts and algorithms of Graph Theory are presented, which are used in engineering, economic and socio-scientific problems. The students become acquainted with models and methods in order to optimize on graphs and networks. The second part “Advanced Location Models” addresses some selected advanced topics of location theory. The students become familiar with praxis-relevant and current research topics and learn about solution concepts of different location problems.

Content
Graph Theory is an important part of Discrete Mathematics. A special attraction is in its clearness and variety of proof techniques. Object of the first part “Graph Theory” is the mediation of basic graph theoretical concepts and algorithms, which are deployed in many areas. In focus is the modeling of different problems with graph theoretical methods and their solutions with efficient algorithms. Significant focal points are Shortest Paths, Flows, Matchings, Colorings and Matroids. A variety of application areas of location theory has attracted increasing research interest within the last decades, because location decisions are a critical factor in strategic planning. In the second part “Advanced Location Models”, some current research questions of modern industrial location theory are discussed after a short introduction. Thereby, practical models and suitable solution methods for location problems in general networks are presented. The lecture goes into details about Pareto Solutions in Networks, Ordered Median Problems, Covering Problems and Allocation Problems.

Literature
- Diestel: Graph Theory, 3rd edition, Springer, 2006
- Bondy, Murt: Graph Theory, Springer, 2008
- Nickel, Puerto: Location Theory, Springer, 2005

Remarks
The lecture is planned to be held in the winter term 2014/2015. The planned lectures and courses for the next three years are announced online.
Course: Principles of Automatic Speech Recognition [24145]

Coordinates: A. Waibel, Sebastian Stüker
Part of the modules: Speech Processing (p. 84)[IW4INSV]

ECTS Credits 6  Hours per week 4  Term Winter term  Instruction language de

Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes
The students are introduced to the principles of the automatic recognition of speech. They are going to get to know the basic layout of a speech recognition system as well as the application of concepts and methods from the area of machine learning, that are utilized in automatic speech recognition.

In order to gain a deeper understanding and in order to motivate the applied techniques, the students shall get to understand the basic concept of human speech production. From this the students shall be able to derive the construction of a speech recognition system.

Further, the students shall be able to analyze different application scenarios for speech recognition systems, and, based on the complexity of the application scenario, be able to design an appropriate speech recognition system.

In particular, the students shall study the details of the components of a speech recognition system - pre-processing, acoustic model, language model and search. After completing this class the students shall be able to implement and apply these components themselves. The students will further gain the ability to access and evaluate the performance of concrete instances of speech recognition systems.

Finally, the students shall be introduced to the principles of advanced techniques in automatic speech recognition, such as the use of model space and feature space adaption and their application.

Content
This class explains the layout of state-of-the-art speech recognition systems. The layout will be motivated based on the human speech production process und its properties. The class treats all processing steps of automatic speech recognition systems in detail: signal pre-processing, training of suitable, statistical models, and the actual recognition process. The focus will be on statistical methods, as they are being used in current speech recognition systems. In this way the state-of-the-art of the area of automatic speech recognition will be communicated. Further the class will introduce alternative Methods, which were the foundation of the current methods and which are still being used in special circumstances.

Using sample applications und examples from current research projects, the current state-of-the-art and the performance of current systems will be illustrated.

In addition to the basic techniques, the class will also introduce advanced technologies in speech recognition, in order to illustrate the training and application of modern, high-performing speech recognition systems.

Media
Slides, additional materials

Literature
- Xuedong Huang, Alex Acero, Hsiao-wuen Hon, Spoken Language Processing, Prentice Hall, NJ, USA, 2001

Elective literature:
- Schukat-Talamazzini, Automatische Spracherkennung
**Course: Principles of Information Engineering and Management [2540450]**

**Coordinators:** H. Gimpel, W. Michalk

**Part of the modules:** Information Engineering and Management (p. 17)[IW4WWIW]

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**Learning Control / Examinations**
The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulation). By successful completion of the exercises (according to §4(2), 3 of the examination regulation) up to 6 bonus points can be obtained. The bonus points only apply to the first and second exam of the semester in which they were obtained.

**Conditions**
None.

**Learning Outcomes**
The students should be able to understand and analyze the central role of information as an economic good, a production factor, and a competitive factor in today’s societies. Students are supposed to be able to identify, evaluate, price, and market information goods with the help of the concepts and methods taught in the lecture. Furthermore, students learn basic aspects about information systems and information flows within and between organizations, as well as their design parameters.

**Content**
Information plays a central role in today’s society. The resulting structures and processes cannot be explained intuitively with traditional approaches of economic theory. Formerly, information has only been implicitly treated as a production factor; its role as a competitive factor used to be neglected. In order to deal with the central role of information we developed the concept of the “information lifecycle” that systematizes all phases from information generation to information distribution. The single phases of that cycle,

- extraction/generation,
- storage,
- transformation,
- evaluation,
- marketing
- and usage of information

are analyzed from the business administration perspective and the microeconomic perspective. The state of the art of economic theory is presented across this information lifecycle within the lectures. The content of the lecture is deepened in accompanying lecture courses.

**Media**
- PowerPoint
- E-learning platform ILIAS

**Literature**
Course: Heterogeneous Parallel Computing Systems [24117]

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**Coordinators:**  W. Karl

**Part of the modules:** Parallel Processing (p. 90)[IW4INPV]

**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**

**Content**

**Media**
Slides
## Course: Indexing Structures for Efficient Query Processing on Large Databases [2400015]

### Coordinators:
K. Böhm, E. Müller

### Part of the modules:
Theory and Practice of Data Warehousing and Mining (p. 80) [IW4INDWMTP], Theory and Practice of Database Technology (p. 81) [IW4INDBTP], Innovative Concepts of Data and Information Management (p. 78) [IW4INIKDI]

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### Learning Control / Examinations
**Conditions**
None.

### Learning Outcomes
**Content**
Course: Industrial Services [2595505]

Coordinators: H. Fromm, P. Korevaar
Part of the modules: Service Management (p. 28)[IW4BWLM6], Service Analytics (p. 29)[IW4BWLKSR1]

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Learning Control / Examinations
A final written exam will be conducted

Conditions
None.

Learning Outcomes
Participants understand the interrelation between Front-Office (Customer view, e.g. material availability, technician skills, maintenance quality, repair time) and Back-Office (Provider view, e.g. distribution planning, inventory optimization, technician work schedule, call center). They learn about forecasting algorithms for sporadic demands, which are typical in spare part supply, and they apply common inventory optimization models for stock planning. They also become familiar with full-cost service contracts, as well as with the latest product related services that have been enabled only in recent years by modern IT and mobile technology.

Content
Services are becoming ever more important in business. Today, the gross income share of services in Germany exceeds 70%. Following this trend, many companies that previously focused solely on the sale of goods, strive to an extension of their business model: In order to realize new competitive advantages in domestic and international markets, they enrich their material goods with customer-specific services. This transformation to a provider of integrated solutions is called “Servitization” (Neely 2009). For this reason, so-called industrial services to companies of increasing importance. They benefit from the increasingly detailed data collected (on “Big Data”), e.g. concerning user profiles, failure statistics, usage history, accrued expenses, etc. Only these data allow in principle to end products and spare parts are delivered faster, cheaper and more targeted and technicians can be used more efficiently with the correct skills. This requires, however, also suitable methods of optimization, prognosis or predictive modeling. When used properly, such methods can minimize logistics costs, increase availability, prevent potential failures and improve repair planning. This is also enabled by latest “Technology Enabled Services” along with corresponding data transfer and analysis (“Internet of Things”, automatic error detection, remote diagnostics, centralized collection of consumption data, etc.). The change from goods manufacturer to a provider of integrated solutions requires new services, transformation of business models as well as intelligent new contract types, which are addressed in the course as well.

More specifically, the lessons of this lecture will include:

- Servitization – The Manufacturer’s Transformation to Integrated Solution Provider
- Service Levels – Definitions, Agreements, Measurements and Service Level Engineering
- The “Services Supply Chain”
- Spare Parts Planning – Forecasting, Assortment Planning, Order Quantities and Safety Stocks
- Distribution Network Planning – Network Types, Models, Optimization
- Service Technician Planning
- Condition Monitoring, Predictive Maintenance, Diagnose Systems
- Call Center Services
- Full Service Contracts
- IT-enabled Value-Add Services – Industrial Service Innovation
Course: Information Integration and Web Portals [24141]

**Coordinators:** J. Mülle, A. Rashid

**Part of the modules:** Innovative Concepts of Data and Information Management (p. 78)

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**Learning Control / Examinations**

It will be announced in advance if the assessment consists of an 1h written exam according to section 4 subsection 2 no. 1 study and examination regulations or of a 20 minute oral exam according to section 4 subsection 2 no. 2 study and examination regulations.

**Conditions**

Knowledge about database systems, e.g. from the lecture *Database Systems* [24516].

**Learning Outcomes**

The students obtain...

• Knowledge about state-of-the-art technologies (e.g., J2EE, JSF, .NET, XML) for building web applications and ability to evaluate their usage in concrete scenario.

• Proficiency in architectural approaches for building scalable web applications and integration of heterogeneous systems (e.g., multi-tier architectures, Model-View-Controller, mediator architectures, service-oriented architectures).

• Ability to analyze integration problems at different levels (presentation, services, information, technology).

• Proficiency in applying virtual and materialized integration approaches to concrete scenarios.

• Knowledge about core concepts and technologies for service-oriented architectures.

• Knowledge about potentials of ontologies for integration on service and information level.

**Content**

Building web portals, bundling an information offer from different information sources for a specific target group, serves as a showcase problem for the lecture. Using a fictional sample port, this problem is approached from different viewpoints within the three major parts of the lecture. The first part is dedicated to scalable and maintainable web applications. Multi-tier architectures and component frameworks (J2EE, .NET) are the main topics. In addition to that, the principle of separation of content, layout and behavior is illustrated for different web technologies (e.g., JSP, JSF, AJAX). The second part follows the theme of integration of autonomous systems, which are typically encountered in inter-organizational cooperation. Within this part, information integration approaches (virtual vs. materialized) and service-oriented integration are presented and assessed. Usage potentials of ontologies for integration scenarios complement this part. The third part is dedicated to recent developments and real-world systems and products, presented by company representatives in the areas of portal, web and integration technology.

**Media**

• Slides.

• Tutorial materials (Execution-Environment, Source-Code, Examples).

**Literature**

• Wassilios Kazakos, Andreas Schmidt, Peter Tomczyk: Datenbanken und XML. Konzepte, Anwendungen, Systeme, Heidelberg/Berlin: Springer, März 2002

**Elective literature**

• Serge Abiteboul, Peter Buneman, Dan Suciu: Data on the Web: from Relations to Semistructured Data and XML, Morgan Kaufmann, 1999, ISBN: 155860622X

Course: Information Technology and Business Information [2571162]

Coordinators: B. Neibecker
Part of the modules: Strategy, Communication, and Data Analysis (p. 45) [IW4BWLMAR7]

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Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation).

Conditions
None.

Learning Outcomes
Students have learned the following outcomes and competences:

- To specify the key terms in marketing research
- To design a market research project
- To identify the main research trends
- To analyze and interpret high level academic articles
- To learn interactive skills to work in teams and to follow a goal-oriented approach
- To gain understanding of methodological research to develop concrete plans for marketing decision-making

Content
The goal of the course is to create a text that is comprehensive, practical, applied, and managerial and that presents a balanced coverage of both, quantitative and qualitative approaches. It takes the perspective of users of marketing research and set out to reflect the current trends in the use of computers (e.g. statistical packages and online research). The course covers as main topics an introduction to interactive multimedia systems, techniques of internet marketing research, methods of primary data collection including questionnaires and scaling of psychological attributes, methods of observation, program analyzer, psychobiological methods, content analysis and cognitive response approach, experimental designs and panels, secondary data collection, management support systems, a case study in marketing decision support and an overview of philosophy of science.

Literature
(Literature is in English and German, see German description)
Course: Content-based Image and Video Retrieval [24628]

**Coordinates:** R. Stiefelhagen, Hazim Ekenel

**Part of the modules:** Machine Vision (p. 104) [IW4INMVW]

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**Learning Control / Examinations**
The assessment consists of an oral exam (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations.

**Conditions**
Basic knowledge of pattern recognition, as taught in the module *Cognitive Systems* [IN3INKS / IN4INKS], is expected.

**Learning Outcomes**
This lecture deals with various topics of content-based image and video analysis and includes the following topics:

- Image segmentation and descriptors
- Basic knowledge of machine learning for content-based image and video analysis as well as video cut detection
- Classification of TV genres
- Evaluation of content-based image and video analysis methods
- Automated tagging of persons in photo albums and social networks
- Detection of duplicates (copy detection)
- Semantics in images and videos
- Automatic and interactive search / relevance feedback
- Tools and libraries for image- and video analysis

**Content**
The number of easily accessible multimedia is increasing drastically. Therefore methods of automatic analysis, which support the users to find the contents requested, are becoming more and more important. For this purpose different technologies are required. On the one hand, the content of the multimedia data is to be modelled in an adequate way, which allows an efficient and successful search, and on the other hand appropriate audio-visual analysis procedures are required. The search can then be either done fully automatically or involve the user interactively in the search process.

This lecture deals with various topics of content-based image and video analysis and includes the following topics:

- Image segmentation and descriptors
- Basic knowledge of machine learning for content-based image and video analysis as well as video cut detection
- Classification of TV genres
- Evaluation of content-based image and video analysis methods
- Automated tagging of persons in photo albums and social networks
- Detection of duplicates (copy detection)
- Semantics in images and videos
- Automatic and interactive search / relevance feedback
- Tools and libraries for image and video analysis

**Media**
Slides

**Remarks**
The course is lectured in German and English.
Course: Innovation Management [2545015]

**Coordinators:** M. Weissenberger-Eibl

**Part of the modules:**
- Entrepreneurship (EnTechnon) (p. 41)[IW4BWLENT1], Innovation Management (p. 42)[IW4BWLENT2]

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**Learning Control / Examinations**
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

**Conditions**
None.

**Learning Outcomes**
The aim of the course Innovation Management is for students to develop an understanding of the different phases and concepts of the innovation process. On this basis, different strategies and methods are taught which are particularly significant in this context. Ideally, after successful completion of the course, students have acquired key competences in innovation management.

**Content**
The course ‘Innovation Management’ offers scientific concepts which facilitate the understanding of the different phases of the innovation process and resulting strategies and appropriate methodologies suitable for application. The concepts refer to the entire innovation process so that an integrated perspective is made possible. This is the basis for the teaching of strategies and methods which fulfil the diverse demands of the complex innovation process. The course focuses particularly on the creation of interfaces between departments and between various actors in a company’s environment and the organisation of a company’s internal procedures. In this context a basic understanding of knowledge and communication is taught to the specific characteristics of the respective actors. Subsequently methods are shown which are suitable for the profitable and innovation-led implementation of integrated knowledge.

**Media**
Script.
Course: Insurance Marketing [2530323]

Coordinators: E. Schwake

Part of the modules: Insurance Management I (p. 33)[IW4BWLFBV6], Insurance Management II (p. 34)[IW4BWLFBV7]

ECTS Credits: 4,5
Hours per week: 3/0
Term: Summer term
Instruction language: de

Learning Control / Examinations
The assessment consists of oral presentations (incl. papers) within the lecture (according to Section 4 (2), 3 of the examination regulation) and a final oral exam (according to Section 4 (2), 2 of the examination regulation).

The overall grade consists of the assessment of the oral presentations incl. papers (50 percent) and the assessment of the oral exam (50 percent).

Conditions
None.

Learning Outcomes
See German version.

Content
See German version.

Literature
Elective literature:

- Farny, D.. Versicherungsbetriebslehre (Kapitel III.3 sowie V.4). Karlsruhe 2011
- Kurtenbach / Kühmann / Käßer-Pawelka. Versicherungsmarketing... Frankfurt 2001
- Wiedemann, K.-P./Klee, A. Ertragsorientiertes Zielkundenmanagement für Finanzdienstleister, Wiesbaden 2003
Course: Insurance Production [2530324]

**Coordinators:** U. Werner

**Part of the modules:** Insurance Management I (p. 33)[IW4BWLFBV6], Insurance Management II (p. 34)[IW4BWLFBV7]

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**Learning Control / Examinations**
The assessment consists of oral presentations (incl. papers) within the lecture (according to Section 4 (2), 3 of the examination regulation) and a final oral exam (according to Section 4 (2), 2 of the examination regulation).
The overall grade consists of the assessment of the oral presentations incl. papers (50 percent) and the assessment of the oral exam (50 percent).

**Conditions**
None.

**Learning Outcomes**
See German version.

**Content**
See German version.

**Literature**
**Elective literature:**

**Remarks**
This course is offered on demand. For further information, see: http://insurance.fbv.uni-karlsruhe.de
Course: Insurance Risk Management [2530335]

Coordinators: H. Maser
Part of the modules: Insurance Management II (p. 34)[IW4BWLFBV7], Insurance Management I (p. 33)[IW4BWLFBV6]

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Learning Control / Examinations
The assessment consists of a written or an oral exam (according to Section 4 (2), 1 or 2 of the examination regulation).

Conditions
None.

Learning Outcomes
Getting to know basic principles of risk management in insurance companies and credit institutions.

Content

Literature
Elective literature:

- "Mindestanforderungen an ein (Bank-)Risikomanagement", www.bafin.de

Remarks
Block course. For organizational reasons, please register with the secretary of the chair: thomas.mueller3@kit.edu.
Course: Integrated Network and Systems Management [INS]

**Coordinators:** B. Neumair
**Part of the modules:** Dynamic IT-Infrastructures (p. 82)[IW4INDITI]

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**Learning Control / Examinations**
**Conditions**
None.

**Learning Outcomes**
**Content**
Course: Intelligent Systems in Finance [2511402]

Coordinators: D. Seese
Part of the modules: Intelligent Systems and Services (p. 94)[IW4INAIFB5]

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Learning Control / Examinations
The assessment is a written examination. See the German part for special requirements to be admitted for the examination.

Conditions
None.

Learning Outcomes
- The students acquire abilities and knowledge of methods and systems from the area of machine learning and learn how to use them in the area of finance, which is the core area of application of this lecture.
- It is taught the ability to choose and change these methods and systems adequate to the situation and to use them for problem solving in the area of finance.
- The students get the ability to find strategic and creative answers in their search for solutions for precisely defined, concrete and abstract problems.
- At the same time the lecture aims to give foundational knowledge and methods in the context of their application in practise. On the basis of the basic understanding of concepts and methods of informatics the students should be able to comprehend quickly the new developments in the area and to use them correctly.

Content
A new generation of computing methods, commonly known as “intelligent systems”, has recently been successfully applied to a variety of business and financial modelling tasks. In many application fields these novel methods outperform traditional statistical techniques. The lecture provides a comprehensive coverage of the area, including foundations and applications. In particular it deals with genetic algorithms, neural networks, support vector machines, fuzzy-logic, expert systems and intelligent hybrid systems. The presented applications focus on the finance area.

Media
Slides.

Literature
see lecture

Remarks
The content of the lecture will permanently be adapted to actual developments. This can be the cause to changes of the described contend and schedule.

The course “Intelligent Systems in Finance” will not be offered any more from summer term 2016 on. The examination will be offered latest until summer term 2015 (repeaters only).
Course: International Production [2581956]

Coordinators: H. Sasse
Part of the modules: Industrial Production II (p. 37)[IW4BWLIIIP2]

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Learning Control / Examinations
The examination will be in form of a written exam acc. to §4(2), 1 ER. Exams are offered in every semester and can be re-examined at every ordinary examination date.

Conditions
None.

Learning Outcomes
Students are taught advanced knowledge in the field of international production and the internationalization strategies of manufacturing companies. They acquire a basic understanding of international production companies and learn about the relevant business and economic models and schools of thought on the subject. Different approaches of the design of internationalization strategies and production networks are presented and relevant location factors for their particular design are investigated. Students learn about the risks of internationalization and methods of risk minimization. Issues of supply chain management are discussed in the context of different approaches to the discrete manufacturing and the process industry. The course concludes with selected case studies from the process and discrete manufacturing industry.

Content
• Fundamentals of international business
• Forms of international cooperation and value creation
• Site selection
• Cost driven internationalization and site selection
• Sales and customer driven internationalization and site selection
• Challenges, risks and risk mitigation
• Management of international production sites
• Types and case studies of international production

Media
Media will be provided on the e-learning platform.

Literature
Will be announced in the course.
Course: International Risk Transfer [2530353]

Coordinators: W. Schwehr
Part of the modules: Insurance Management I (p. 33)[IW4BWLFBV6], Insurance Management II (p. 34)[IW4BWLFBV7]

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Learning Control / Examinations
The assessment consists of a written exam (according to Section 4 (2), 1 of the examination regulation).
The exam takes place every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None.

Learning Outcomes
Becoming acquainted with the various possibilities of international risk transfer.

Content
How are the costs of potential major damages financed and covered on a global scale? Traditionally, direct insurers and, especially, reinsurers are conducting a global business, Lloyd's of London is a turntable for international risks, and global industrial enterprises are establishing captives for self insurance. In addition to this, capital markets and insurance markets are developing innovative approaches to cover risks, which were hard to insure in the past (e.g. weather risk). The lecture will elucidate the functioning and the background of these different possibilities of international risk transfer.

Literature

Remarks
Block course. For organizational reasons, please register at the secretary of the chair: thomas.mueller3@kit.edu.
Course: International Finance [2530570]

Coordinators: M. Uhrig-Homburg, Dr. Walter
Part of the modules: Finance 2 (p. 32) [BW4FWFBV2]

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Learning Control / Examinations
Conditions
None.

Learning Outcomes
The objective of this course is to become familiar with the basics of investment decisions on international markets and to manage foreign exchange risks.

Content
The main aspects of this course are the chances and the risks which are associated with international transactions. We carry out our analysis from two distinct perspectives: First the point of view of an international investor second that, of an international corporation. Several alternatives to the management of foreign exchange risks are shown. Due to the importance of foreign exchange risks, the first part of the course deals with currency markets. Furthermore current exchange rate theories are discussed.

Literature
Elective literature:

Course: Cost and Management Accounting [2530210]

Coordinators: T. Lüdecke
Part of the modules: Finance 2 (p. 32)[IW4BWLFBV2]

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Learning Control / Examinations
The assessment consists of a written exam (60 min) taking place in the recess period (according to §4 (2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None.

Learning Outcomes
This course aims at providing students with the understanding of the purposes of alternative costing systems as well as the use of relevant information for decision making. The course will also examine techniques for the purpose of cost management and accounting for control.

Content
- Design of Cost Systems
- Cost Classifications, Cost Behavior, and Principles of Cost Allocation
- Activity-based Costing
- Product Costing
- Production Decisions
- Cost-based Pricing
- Cost Management
- Decisions under Risk
- Cost Accounting for Control

Literature
Elective literature:
Course: Internet Law [24354]

Coordinators: T. Dreier

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Conditions
None.

Learning Outcomes
It is the aim of this course to give the students an overview of the legal rules that are touched upon when the Internet is used as a means of communications and for doing business. These legal rules range from the law governing domain names, issues concerning the electronic formation of contracts, distance and electronic commerce contracts, to the issue liability and questions of unfair competition. Students shall understand how the legal rules depend upon, and interact with, the economic background, legislative policy and information and communication technologies. Students shall learn about the rules of national, European and international copyright law and to apply these legal rules in practical cases.

Content
The course deals with the legal rules that are touched upon when the Internet is used as a means of communications and for doing business. These legal rules range from the law governing domain names, issues concerning the electronic formation of contracts, distance and electronic commerce contracts, to the issue liability and questions of unfair competition. Students shall understand how the legal rules depend upon, and interact with, the economic background, legislative policy and information and communication technologies. Students shall learn about the rules of national, European and international copyright law and to apply these legal rules in practical cases.

Media
Slides

Literature
Script, Internetrecht (Internet Law)

Elective literature:
Additional literature tba in class.

Remarks
It is possible that this course will be taught in the summer instead of the winter semester.
Course: IT-Security Management for Networked Systems [24149]

Coordinators: H. Hartenstein

Part of the modules: Networking Security - Theory and Praxis (p. 76)[IW4INNTP], Dynamic IT-Infrastructures (p. 82)[IW4INDITI], Ubiquitous Computing (p. 96)[IW4INAFB7], Networking Labs (p. 73)[IW4INNL]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
Basics in computer networks, according to the lectures Database Systems [24516] and Introduction in Computer Networks [24519] and Networked IT-Infrastructures [24074] respectively are required.

Learning Outcomes
The objective of this lecture is to teach the basics of IT security management for networked systems. In this lecture, both methodological and technical approaches are shown. Furthermore, insights into current research are provided during the course.

Content
The course of this module teaches how to manage modern highly distributed IT systems and services. As a foundation, key concepts and models commonly used in the areas of IT Security Management, Network Management, Identity Management, and IT Service Management are introduced and discussed.

Based on these concepts, selected technical architectures, protocols, and tools found within the mentioned areas of interest are evaluated. Among others, IT security workflows are illustrated by means of the "BSI Grundschutz". It is explained how highly distributed computer networks can be monitored and controlled, and the management of public IP networks is evaluated. The course also focuses on Identity and Access Management as well as Firewalls, Intrusion Detection, and Prevention. Furthermore, concrete examples taken from the daily operation of the Steinbuch Centre for Computing (SCC), for instance in the context of the glass fiber backbone KITnet, are discussed to underline presented conclusions. By presenting current research activities in the areas of Peer-to-Peer networks (e.g. BitTorrent) and social networks (e.g. Facebook) management approaches are put into a global context.

Media
Slides

Literature
Course: Knowledge Discovery [2511302]

Coordinators: R. Studer
Part of the modules: Intelligent Systems and Services (p. 94) [IW4INAIFB5]

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Learning Control / Examinations
The assessment consists of an 1h written exam following §4, Abs. 2, 1 of the examination regulation. Students can be awarded a bonus on their final grade if they successfully complete special assignments.

Conditions
None.

Learning Outcomes
Familiarity with fundamentals of Knowledge Discovery, Data Mining and Machine Learning. Standard algorithms, representations, applications and processes needed for knowledge discovery projects are covered.

Content
The lecture provides an overview of machine learning and data mining techniques for knowledge discovery from large data sets. These techniques are examined in respect of algorithms, applicability to different data representations and application in the real world. Topics of the lectures comprise the whole Machine Learning and Data Mining process like CRISP, data warehousing, OLAP-techniques, learning algorithms, visualization and empirical evaluation. Covered learning techniques range from traditional approaches like decision trees, neural networks and support vector machines to selected approaches resulting from current research. Discussed learning problems are amongst others featurevector-based learning, text mining and social network analysis.

Media
Slides.

Literature
- M. Berhold, D. Hand (eds). Intelligent Data Analysis - An Introduction. 2003
- P. Tan, M. Steinbach, V. Kumar: Introduction to Data Mining, 2005, Addison Wesley
Course: Cognitive Modeling [24612]

**Coordinators:** T. Schultz, F. Putze  
**Part of the modules:** Biosignal Processing (p. 83)[W4INBSV]

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**Learning Control / Examinations**  
The assessment is explained in the module description.

**Conditions**  
None.

**Recommendations**  
Knowledge in the area of cognitive systems or biosignal processing is helpful.

**Learning Outcomes**  
Students have a general overview of the methods for modeling human cognition and affect in the context of human-machine interaction. They are capable of modeling human behavior in a given application, e.g. to simulate realistic virtual environments or to enable natural interaction between user and machine.

**Content**  
The lecture centers on the modeling of human cognition and affect in the context of human-machine interaction. It deals with models which can be used by computer systems to describe, explain and predict human behavior. Important topics of the lecture are: human behavior models, human learning (similarities and differences to machine learning), knowledge representation, models of affect and cognitive architectures. The relevance of cognitive modeling for future computer systems is pointed out and examples of open research questions in the area of human-machine interaction are given.

**Media**  
Slides.

**Literature**  
**Elective literature:**  
Will be announced in the lecture.
Course: Component Based Software Architecture [24667]

**Coordinators:** R. Reussner, Andreas Rentschler

**Part of the modules:** Software Methods (p. 70)[IW4INSWM], Software Systems (p. 69)[IW4INSWS]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**
The students learn the advantages of component-based software development and understand its connection to software engineering and software architectures. Basic concepts such as design of component-based architectures, interoperability checks and parametric contracts for interfaces form the foundations for understanding current component models and meta-models from industry and research. The students analyse the advantages and disadvantages of these component models, thus learning to evaluate them in a critical way. Important techniques and approaches from practice and academia are presented, such as Enterprise Java Beans, SOA, middleware, product line, design-time performance prediction and code generation from models. The students become acquainted with languages for architecture description and modeling (e.g. UML), as well as with structured methods for evaluation of architectures (e.g. SAAM). An introduction to model-driven software development (MDSD) and model-driven architectures (MDA) showcases the ongoing developments and is illustrated using architectural patterns.

**Content**
Enterprise Java Beans (EJBs), CORBA or COM - component-based software development is successful in industry, and shows widespread and growing support within the software engineering discipline. The advantages of component-based software development include the reusability of components and thereby an increased efficiency in the development, shortened development cycles and hence a reduction of time-to-market.

From a scientific point of view, statements about the compatibility and functionality of connected components need particular attention. In addition, component-based approaches are particularly suited for the engineering of software with predictable quality attributes. This allows, for example, determining performance and reliability characteristics before the actual implementation of a software system. On this basis, one can make informed decisions about alternatives during the design phase of software.

In the lecture, paradigms and techniques for a systematic approach to design, implementation and testing of software components will be taught. These include, among other things, UML for the description of static and dynamic aspects of components, interface design, parameterized contracts, component adaptation and interoperability. Using the Palladio component model, trends and advanced technologies are presented, such as performance prediction at design time, role models for design and development of component-based software, and model-driven code generation.

The course deals with UML as a language for describing components and architectures. The evaluation of architectures is illustrated by the SAAM and ATAM process. Attention is also paid to the development process, where the emphasis is placed on developing using model-driven architecture (MDA). In this context, the lecture deals with technologies such as MOF, OCL and architecture-and model-driven software development (AC-MDSD). Modern middleware such as Java EE / EJB is presented together with taxonomy of different types of middleware. Furthermore, software product lines, SOA (service-oriented architectures) and architectural pattern are covered in the course. The treatment of functional architectural features will be complemented by presentation of the methods for analysis of extra-functional properties of architectures, including model-based method for predicting the performance.

**Media**
Slides

**Literature**
- Paul Clements et al.: “Documenting Software Architectures: Views and Beyond” (Addison-Wesley, Boston, 2005)

**Elective literature:**
• J. Cheesman, J Daniels, *UML Components*, Addison-Wesley, 2000
• C. Atkinson et al., *Component-based Product Line Engineering with UML*, Addison-Wesley, 2002
• Martin Fowler, *Analysis Patterns - Reusable Object Models* Addison-Wesley, 1997
• Stephen J. Mellor: “MDA Distilled” (Addison-Wesley, Boston, 2004)
• John Cheesman and John Daniels: “UML Components” (Addison-Wesley, Boston, 2001)
• Colin Atkinson et al.: “Component-based Product Line Engineering with UML” (Addison-Wesley, Boston, 2002)
• Desmond Francis D’Souza, Alan Cameron Wills: “Object, Components and Frameworks with UML - The Catalysis Approach” (Addison-Wesley, Boston, 1999)

**Remarks**
This lecture will be offered from the summer term 2011 on. It replaces the lectures *Component Based Software Engineering* and *Software Architecture*. 
## Course: Context Sensitive Systems [24658]

**Coordinators:** M. Beigl  
**Part of the modules:** Context Sensitive Systems (p. 86)[IN4INKUS]

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### Learning Control / Examinations
The assessment is explained in the module description.

### Conditions
None.

### Learning Outcomes

### Content

### Literature
Course: Convex Analysis [2550120]

Coordinators: O. Stein
Part of the modules: Mathematical Programming (p. 58)[IW4OR6]

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Learning Control / Examinations
The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation. The examination is held in the semester of the lecture and in the following semester. Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite.

Conditions
None.

Recommendations
It is strongly recommended to visit at least one lecture from the Bachelor program of this chair before attending this course.

Learning Outcomes
The student
- knows and understands the fundamentals of convex analysis,
- is able to choose, design and apply modern techniques of convex analysis in practice.

Content
Convex Analysis deals with properties of convex functions and convex sets, in particular with respect to the minimization of convex functions over convex sets. That the involved functions are not necessarily assumed to be differentiable allows a number of applications which are not covered by techniques from smooth optimization, e.g. approximation problems with respect to the Manhattan or maximum norms, classification problems or the theory of statistical estimates. The lecture develops along another, geometrically simple example, where a nonsmooth obstacle set is to be described by a single smooth convex constraint such that minimal and maximal distances to the obstacle can be computed. The lecture is structured as follows:
- Introductory examples and terminology
- Convex subdifferential, Lipschitz continuity and the safety margin
- Normal cones, error bounds and the maximal distance

Media
Lecture notes.

Literature
Elective literature:

Remarks
The lecture is offered irregularly. The curriculum of the next three years is available online (www.ior.kit.edu).
Course: Mechanisms and Applications of Workflow Systems [24111]

Coordinators: J. Mülle, Silvia von Stackelberg
Part of the modules: Innovative Concepts of Data and Information Management (p. 78)[IW4NIKDI]

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Learning Control / Examinations

It will be announced in advance if the assessment consists of a written exam (approx. 60 minutes) according to section 4 subsection 2 no. 1 study and examination regulations or of an oral exam (approx. 20 minutes) following according to section 4 subsection 2 no. 2 study and examination regulations.

Conditions

None.

Recommendations

Knowledge about database systems, e.g. from the lecture Database Systems [24516].

Learning Outcomes

A goal of the course is that the participants are able to model workflows, to explain modelling aspects and their relationships, to compare modelling methods, and to evaluate the usability of these methods in different application areas. They should understand the technical construction of workflow-management systems with the most important components and different architectures and implementation alternatives. Finally, the participants should have obtained an overview on actual relevant standardization proposals and how to use these approaches, and they should be aware of actual research topics.

Content

Workflow Management Systems (WFMS) support the management of business processes according to pre-defined process descriptions. Managing processes flexibly, i.e., handle deviations, e.g., in order to catch exceptions, adapt processes to modified process environments or to support ad-hoc workflows, becomes more and more important.

The course starts with discussing WFMS in the context of business-information systems and their relationship with the more common business-process modelling. Petri nets and pi-calculus are introduced as basic formalisms. Then, methods to model workflows and the design process for workflow-management applications are presented in detail and supplemented with exercises.

An advanced aspect is new research in WFMS technology. In particular, the use of internet techniques like web services and standardization approaches for process modeling, orchestration, and choreography in service-oriented architectures will be presented.

In the realization part of the course, various implementation techniques and architectural issues to realize workflow-management systems as well as diverse system types and concrete workflow-management systems are presented.

Further, the course presents application-driven procedures for changing and adapting workflows to new requirements, especially business process reengineering and continuous process improvement.

The course concludes with recent research areas and results, e.g., methods and techniques to support flexible, adaptive workflows, security of workflows and process mining.

Media

Slides.

Literature


Elective literature

Will be announced in the lecture.
Course: Hospital Management [2550493]

**Coordinators:** S. Nickel, Hansis

**Part of the modules:** Operations Research in Supply Chain Management and Health Care Management (p. 56) [IW4OR4]

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**Learning Control / Examinations**

The assessment consists of attendance, a seminar thesis and a final exam (according to §4(2), 1 of the examination regulation). The examination is held in the term of the lecture and the following lecture.

**Conditions**

See German version.

**Learning Outcomes**

Students gain insight into fundamental work flows in hospitals. They learn that the application of Operations Research methods can also be useful in so-called non-profit-organisations. In addition, the most important application areas for mathematical models, e.g. personnel planning or quality management, will be discussed.

**Content**

The lecture “Hospital management” presents internal organization structures, work conditions and work environments at the example of hospitals and relates this to common and expected conditions of other service industries. Covered topics include normative environment, intra-organizational structure, personnel management, quality, external networking and market appearance. Students have the possibility to participate in a final exam.

**Remarks**

The lecture is held in every semester. The planned lectures and courses for the next three years are announced online.
Course: Credit Risk [2530565]

Coordinators: M. Uhrig-Homburg
Part of the modules: Finance 2 (p. 32)[IW4BWLFBV2]

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Learning Control / Examinations
Conditions
None.

Learning Outcomes
The objective of this course is to become familiar with the credit markets and the credit risk indicators like ratings, default probabilities and credit spreads. The students learn about the components of credit risk (e.g. default time and default rate) and quantify these in different theoretical models to price credit derivatives.

Content
The lecture deals with the diverse issues arising in the context of measuring and controlling credit risk. At first, the theoretical and empirical relations between ratings, probabilities of default, and credit spreads are analysed. After that, the focus is on the valuation of credit risk. Finally, the management of credit risk, e.g. using credit derivatives and credit portfolio analysis, is examined, and the legal framework and its implications are discussed.

Literature


Elective literature:

Course: Cryptographic Voting Schemes [24691]

Coordinators: J. Müller-Quade
Part of the modules: Advanced Topics in Cryptography (p. 63)[IW4INFKRYP], Computer Security (p. 62)[IW4INSICH]

ECTS Credits 3
Hours per week 2
Term Summer term
Instruction language de

Learning Control / Examinations
Conditions None.

Learning Outcomes
The student will be introduced to the basics of cryptographic voting schemes.
• The student should be able to understand different cryptographic voting systems and to describe properties as well as advantages and disadvantages.
• The student should be able to understand and employ cryptographic primitives necessary for cryptographic voting schemes.
• The student should be able to understand and employ the fundamental definitions and security notions for election schemes.
• The student should learn to assess the security requirements of an election, identify potential attacks and appraise security measures.

Content
This course will present a detailed overview over current cryptographic voting systems for booth voting as well as remote voting (mail voting and internet voting).
• The most important cryptographic primitives such as commitments, homomorphic encryption schemes, mix nets and zero-knowledge proofs will be covered.
• The course presents and explains current security notions for cryptographic voting schemes.
• During the course the requirements of an election, especially with regard to booth and remote voting, will be discussed. From this, attack scenarios are developed and compared to the security properties of the voting schemes and to established security notions.
Course: Curves and Surfaces in CAD I [KFCAD2]

Coordinators: H. Prautzsch
Part of the modules: Curves and Surfaces (p. 85)[IW4INKUF]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes
Knowledge of basic techniques enabling the student to attend advanced courses as „Curves and Surfaces II and III“, „Rational Splines“ or „Subdivision algorithm“

Content
Bézier-and B-spline techniques, constructive algorithms, underlying geometric structures, as described in the book “Bézier-and B-spline techniques”.

The first course covers curves and tensor product surfaces, the second course is on constructions of smooth free form surfaces and the third course is devoted to box splines, multivariate splines, fair surfaces, scattered data interpolation and selected topics.

Media
Blackboard, slides.

Literature
• Prautzsch, Boehm, Paluszny: Bézier and B-Spline Techniques, Springer 2002

Elective literature:
• Farin: Curves and Surfaces for CAGD, Fifth Edition, 2002
• de Boor: A practical guide to splines, 2001
**Course: Curves and Surfaces in CAD II [CFD2]**

**Coordinators:** H. Prautzsch

**Part of the modules:** Curves and Surfaces (p. 85)[IW4INKUF]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
Knowledge of the lecture “Curves and surfaces in CAD I” or otherwise acquired knowledge of bezier and b-spline techniques for curves.

**Learning Outcomes**
Knowledge of basic techniques enabling the student to attend advanced courses as „Curves and Surfaces III“, „Rational Splines“ or „Subdivision algorithm“.

**Content**
Bézier-and B-spline techniques, constructive algorithms, underlying geometric structures, as described in the book “Bézier-and B-spline techniques”.

The first course covers curves and tensor product surfaces, the second course is on constructions of smooth free form surfaces and the third course is devoted to box splines, multivariate splines, fair surfaces, scattered data interpolation and selected topics.

**Media**
Blackboard, slides.

**Literature**
- Prautzsch, Boehm, Paluszny: Bézier and B-Spline Techniques, Springer 2002

**Elective literature:**
- de Boor: A practical guide to splines, 2001
Course: Curves and Surfaces in CAD III [KFCAD3]

**Coordinates:**
H. Prautzsch

**Part of the modules:**
Curves and Surfaces (p. 85)[IW4INKUF]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Recommendations**
It is recommended to attend the lecture "Curves and Surfaces in CAD II".

**Learning Outcomes**
Knowledge of basic techniques enabling the student to attend advanced courses as „Curves and Surfaces III”, „Rational Splines” or „Subdivision algorithm”

**Content**
Bèzier-and B-spline techniques, constructive algorithms, underlying geometric structures, as described in the book “Bèzier-and B-spline techniques”. The first course covers curves and tensor product surfaces, the second course is on constructions of smooth free form surfaces and the third course is devoted to box splines, multivariate splines, fair surfaces, scattered data interpolation and selected topics.

**Remarks**
The lecture will presumably be offered again in the summer term 2011.
### Course: Reading Group Context Sensitive Systems [24696]

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#### Coordinators:
M. Beigl

#### Part of the modules:
Context Sensitive Systems (p. 86) [IN4INKUS]

#### Learning Control / Examinations

**Conditions**
None.

#### Learning Outcomes

**Content**

Information Engineering and Management (M.Sc.)
Module Handbook, Date: 26.02.2014
Course: Reading Group Human-Machine-Interaction [24697]

Coordinators: M. Beigl
Part of the modules: Human-Machine-Interaction (p. 87)[IN4INMMI]

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Learning Control / Examinations

Conditions
None.

Learning Outcomes

Content
Course: Reading Group [24125 / 24673]

Coordinators: R. Reussner
Part of the modules: Software Systems (p. 69) [IW4INSWS], Software Methods (p. 70) [IW4INSWM]

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Learning Control / Examinations
The assessment (not graded) consists of participation in discussions and presentation of an article from a learned journal or conference proceedings.

Conditions
None.

Learning Outcomes
Through critical reading and analysis of scientific publications, the participants of the reading group learn to evaluate and to review related work and scientific publications in general. Thus, they learn how to write good papers, and how to avoid the usual pitfalls. By analysing cutting-edge research papers, the participants gain additional knowledge in the area of software engineering, and the discussions of the reading group complement the conventional self-study for the lectures and exams. The reading group also serves as a forum for networking with peers working in the area of software engineering.

Content
The contents of the reading group cover a broad area, from multi-core programming and performance prediction for enterprise software, over SOA and software evolution and evaluation of software architectures. The concrete scientific publications that are read and discussed are suggested by the participants, and the organisers then select papers that promise the largest benefits to the participants. Thus, the publications are selected dynamically, allowing for new and “hot” papers to be read and discussed. Additionally, visionary and ground-breaking papers of the last few years are discussed where appropriate.

Media
Electronic versions of learned journals will be made available to all participants.

Literature
The learned journals covered in the reading group.

Elective literature:
Sources referenced in the learned journals covered in the reading group.
Course: Markets and Organizations: Principles [2540502]

Coordinators: A. Geyer-Schulz
Part of the modules: Electronic Markets (p. 24)[IW4BWLiSM2]

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Learning Control / Examinations
Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulation and by submitting written papers as part of the exercise following §4 (2), 3 of the examination regulation.
The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from excersise work will be added. The grades of this lecture are assigned following the table below:

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<tr>
<th>Grade</th>
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Conditions
None.

Learning Outcomes
The student
- has an overview about the different organizational form and their efficiency,
- names coordination methods and motivation methods and evaluates them regarding their efficiency,
- knows, in the context of markets as a coordination form, the conditions under which markets are not efficient (market failure),
- knows phenomena like adverse selections and moral hazard,
- names reasons for these phenomena and develops methods to encounter them.

Content
What are the conditions that make markets develop? The first part of the lecture treats the selection of the type of organization as an optimization of transaction costs. The second part includes the efficiency of markets (price, information and allocation efficiency) as well as reasons for market failure.
Besides a centralistic approach, markets can be used for decentral coordination of plans and activities. Hereby, optimality can be guaranteed, if the coordination problem has no design or innovation characteristics. Viewed from a bottom-up perspective, given the coordination problem, it is possible to answer questions regarding the centralization or decentralization, the design of coordination mechanisms, and the coherence of business strategies. The last part of the lecture consists of motivation problems, like bounded rationality and information asymmetries (private information and moral hazard) and the development of incentive systems.

Literature
Elective literature:

Remarks
The former name of the lecture was *Electronic Markets (Foundations)*.
As of winter term 2014/15 this lecture is hold in alternation with “2540531 - Business Dynamics”. The current schedule can be seen on the chair’s website (http://www.em.uni-karlsruhe.de).
Course: Management Accounting 1 [2579900]

Coordinators: M. Wouters

Part of the modules: Management Accounting (p. 46)[IW4BWLIBU1]

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Learning Control / Examinations
The assessment consists of a written exam (90 minutes) (following §4(2), 1 of the examination regulation) at the end of each semester.

Conditions
The examination “Business Administration: Finance and Accounting” must have been completed before starting this course.

Learning Outcomes
Students have an understanding of theory and applications of management accounting topics. They can use financial information for various purposes in organizations.

Content
The course covers topics in management accounting in a decision-making framework. Some of these topics in the course MA1 are: short-term planning, investment decisions, budgeting and activity-based costing.

We will use international material written in English.

We will approach these topics primarily from the perspective of the users of financial information (not so much from the controller who prepares the information).

The course builds on an introductory level of understanding of accounting concepts from Business Administration courses in the core program. The course is intended for students in Industrial Engineering.

Media
The recorded lectures and the teaching materials are available on Ilias during the current and next semester.

Literature


• In addition, several papers that will be available on ILIAS.
# Course: Management Accounting 2 [2579902]

**Coordinators:** M. Wouters  
**Part of the modules:** Management Accounting (p. 46)[IW4BWLIBU1]

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## Learning Control / Examinations
The assessment consists of a written exam (90 minutes) (following §4(2), 1 of the examination regulation) at the end of each semester.

## Conditions
The examination “Business Administration: Finance and Accounting” must have been completed before starting this course.

## Recommendations
It is recommended to take part in the course “Management Accounting 1” before this course.

## Learning Outcomes
Students have an understanding of theory and applications of management accounting topics. They can use financial information for various purposes in organizations.

## Content
The course covers topics in management accounting in a decision-making framework. Some of these topics in the course MA2 are: cost estimation, product costing and cost allocation, financial performance measures, transfer pricing, strategic performance measurement systems and customer value propositions. We will use international material written in English. We will approach these topics primarily from the perspective of the users of financial information (not so much from the controller who prepares the information).

The course builds on an introductory level of understanding of accounting concepts from Business Administration courses in the core program. The course is intended for students in Industrial Engineering.

## Media
The recorded lectures and the teaching materials are available on ILIAS during the current and next semester.

## Literature
- In addition, several papers that will be available on ILIAS.
Course: Managing New Technologies [2545003]

Coordinators: T. Reiß
Part of the modules: Entrepreneurship (EnTechnon) (p. 41)[IW4BWLENT1]

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Learning Control / Examinations
Written exam 100% following §4, Abs. 2.

Conditions
None.

Learning Outcomes
New technologies can contribute substantially to the international competitiveness of different industrial sectors. This course provides the necessary knowledge for understanding how industrial enterprises and policy-makers are dealing with the challenge to realise in time the potentials of new technologies and to use them most efficiently. Key tasks of the management of new technologies will be practised.

Content
The course provides an overview of the international development of a selected number of key technologies such as biotechnology, nanotechnology, neurotechnologies, converging technologies. Methods for monitoring new technologies including foresight approaches will be presented and the economic and social impacts of new technologies will be discussed.

Media
Slides.

Literature
- Hausschildt/Salomo: Innovationsmanagement; Borchert et al.: Innovations- und Technologiemanagement;
- Specht/Möhrle; Gabler Lexikon Technologiemanagement
Course: Management of IT-Projects [2511214]

**Coordinators:** R. Schätzle

**Part of the modules:** Development of Distributed Business Information Systems (p. 98) [W4/NAIBF11]

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**Learning Control / Examinations**
The assessment of this course is a written examination (60 min) in the first week after lecture period according to Section 4(2), 1 of the examination regulation.

**Conditions**
None.

**Learning Outcomes**
Students know the terminology of IT project management and typical used methods for planning, handling and controlling. They are able to use methods appropriate to current project phases and project contexts and they know how to consider organisational and social impact factors.

**Content**
The lecture deals with the general framework, impact factors and methods for planning, handling, and controlling of IT projects. Especially following topics are addressed:

- project environment
- project organisation
- project planning including the following items:
  - plan of the project structure
  - flow chart
  - project schedule
  - plan of resources
- effort estimation
- project infrastructur
- project controlling
- risk management
- feasibility studies
- decision processes, conduct of negotiations, time management.

**Media**
Slides, access to internet resources.

**Literature**
- B. Hindel, K. Hörmann, M. Müller, J. Schmied. Basiswissen Software-Projektmanagement. dpunkt.verlag 2004

Further literature is given in each lecture individually.
Course: IT Complexity in Practice [2511404]

**Coordinators:** D. Seese, Kreidler

**Part of the modules:** Development of Distributed Business Information Systems (p. 98)[IW41NAIFB11]

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**Learning Control / Examinations**
see German version.

**Conditions**
see German version.

**Learning Outcomes**
see German version.

**Content**
see German version

**Literature**

**Elective literature:**
Will be announced in the lecture.
Course: Trademark and Unfair Competition Law [24136 / 24609]

Coordinators: Y. Matz

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Learning Control / Examinations
Conditions
None.

Learning Outcomes
It is the aim of this course to provide students with knowledge in the area of trademark rights in the national as well as the European and International context. The course deals with the structure of trademark rights, especially with the procedures of registration and the claims, that result from the infringements of trademark rights, as well as with the right of other marks in the MarkenG.

Content
The course deals with the subject matter of trademark rights: what is a trademark, how can I get the registration of a trademark, what rights and claims do owner of trademarks have, which other marks do exist? The students shall learn about the rules of national, European an international trademark law.

Literature
Course: Market Engineering: Information in Institutions [2540460]

**Coordinators:** C. Weinhardt, M. Adam

**Part of the modules:** Electronic Markets (p. 24)[IW4BWLISM2], Market Engineering (p. 25)[IW4BWLISM3], Applied Strategic Decisions (p. 47)[IW4VWL2], Communications & Markets (p. 27)[IW4BWLISM5]

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**Learning Control / Examinations**
The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulation). By successful completion of the exercises (according to §4(2), 3 of the examination regulation) up to 6 bonus points can be obtained. The bonus points only apply to the first and second exam of the semester in which they were obtained.

**Conditions**
None.

**Learning Outcomes**
The students
- understand the role of an economist as an engineer to design markets,
- compare different markets and market mechanisms to evaluate their efficiency,
- apply game theoretic modelling and mechanism design as well as auction theory for interdisciplinary evaluation.

**Content**
The ongoing advancements in information technology have revolutionized traditional business processes and given rise to electronic marketplaces. In contrast to physical marketplaces, electronic markets do not just evolve, but must be carefully designed, implemented and monitored and evaluated. Moreover electronic markets demand open and flexible platforms as well as adequate standards and information services. Future Market Engineers must therefore be able to consider the economic, legal and technological dimension of markets simultaneously. The lecture focuses on the discussion of (1) Microstructure, (2) IT infrastructure, and (3) Business Structure of electronic markets. Hence, students will be taught the economic incentives that a market can impose on market participants, development models for implementing markets, and business models for the application of markets.

**Media**
- PowerPoint
- E-learning platform ILIAS

**Literature**
Course: Marketing Strategy Business Game [2571176]

**Coordinators:** M. Klarmann, Mitarbeiter

**Part of the modules:** Marketing Management (p. 43) [IW4BWLMAR5]

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**Learning Control / Examinations**

**Conditions**
None.

**Learning Outcomes**

**Content**
Using Markstrat, a marketing strategy business game, students work in groups representing a company that competes on a simulated market against the other groups’ companies.

**Remarks**
For further information please contact Marketing & Sales Research Group (marketing.ism.kit.edu).
**Course: Market Research [2571150]**

**Coordinators:** M. Klarmann

**Part of the modules:** Marketing Management (p. 43)[IW4BWLMAR5], Sales Management (p. 44)[IW4BWLMAR6]

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**Learning Control / Examinations**

**Conditions**
Please note that this course has to be completed successfully by students interested in seminar or master thesis positions at the chair of marketing.

**Learning Outcomes**

**Content**
Topics addressed in this course are for example:

- Theoretical foundations of market research
- Statistical foundations of market research
- Measuring customer attitudes
- Understanding customer reactions
- Strategical decision making

**Remarks**
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).
Course: Market Microstructure [2530240]

**Coordinators:** T. Lüdecke

**Part of the modules:** Finance 2 (p. 32) [IW4BWLFBV2]

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**Learning Control / Examinations**

**Conditions**
Knowledge of the content of the course Asset Pricing [2530555] is assumed.

**Learning Outcomes**
This lecture makes students familiar with the fundamental models of trading in financial markets. It starts with generic design features of financial markets which are used to frame price discovery as the key element of the trading process. The link between market design and market quality is pointed out by using alternative measures of market quality. Seminal models of market microstructure are used to show how dealer inventory and/or asymmetric information affect market prices and the pricing of securities. Theoretical models are shown to provide predictions which are consistent with empirical evidence.

**Content**
The focus of this lecture is on the question how the microstructure of financial markets affects price discovery and market quality. First, issues in designing market structure are presented and linked to fundamental dimensions of market quality, i.e. liquidity and trading costs. In particular, the services and privileges of market makers are stressed. The main part of the lecture covers inventory-models of dealer markets and models of information-based trading. The final part gives attention to some econometric models to analyze the short-term behavior of security prices.

**Media**
Slides.

**Literature**
keine

**Elective literature:**
See reading list.
## Course: Machine Learning 1 - Basic Methods [24150]

**Coordinators:** R. Dillmann, J. Zöllner, Bär, Lösch  

**Part of the modules:**  
Image-based detection and classification (p. 106) [IN3INBDK], Automated visual inspection (p. 103) [IW4INAS]

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**Learning Control / Examinations**  
The assessment is explained in the module description.  
The exam can be taken every semester during the lecture period.

**Conditions**  
None.

**Recommendations**  
Previous attendance of the lectures Formal Systems and Cognitive Systems is helpful, but not mandatory.

**Learning Outcomes**
- The students gain knowledge on the standard methods in the domain of machine learning.  
- The ability to classify and evaluate machine learning methods is exercised.  
- Students are to gain the necessary knowledge in the machine learning domain to be able to choose appropriate models and methods for given problems.

**Content**  
The research domain of knowledge acquisition and machine learning is an expanding area with lots of ongoing research projects. The acquisition of new knowledge can take place in different ways. A system can use recorded experience, it can be trained, or it can deduce new knowledge from large background knowledge.

This lecture covers symbolic learning approaches like inductive learning (learning from examples, learning by observation), deductive learning (explanation-based learning) and learning from analogies as well as subsymbolic techniques like neural networks and genetic algorithms. The lecture introduces the basic principles and structures of learning systems and analyzes known algorithms. The construction and method of operation of learning systems is shown and explained on different examples, mainly from the fields of robotics and image processing.

**Media**  
Lecture slides

**Literature**  
Lecture slides are available as PDF.  

**Elective literature:**  

More (specific) literature on selected topics will be announced in the lecture.
## Course: Machine Learning 2 – Advanced methods [24620]

**Coordinators:** J. Zöllner, R. Dillmann, M. Lösch, T. Bär  
**Part of the modules:** Image-based detection and classification (p. 106)[IN3INBDK]

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### Learning Control / Examinations
The assessment is explained in the module description.

### Conditions
None.

### Recommendations
Prior attendance of the lecture *Machine Learning* or a comparable lecture will be helpful in comprehending the lecture, but it is not mandatory.

### Learning Outcomes
- The students should improve and extend their knowledge on the standard methods in the domain of applied machine learning.
- The ability to integrate and apply machine learning methods in reasoning and decision making systems is exercised.
- Students are to gain the necessary knowledge in the applied machine learning domain to be able to evaluate and choose appropriate models and methods for given problems.

### Content
The domain of machine reasoning and machine inference under uncertainty or partial knowledge using machine learning is an expanding area with many ongoing research projects.

The focus of this lecture lies within the integration and application of machine learning algorithms and covers different aspect starting with dimensionality reduction, feature analysis and selection, semi-supervised learning and methods of probabilistic reasoning (Dempster Shafer, Dynamic and Object Oriented Bayesian Networks, POMDP etc.).

The lecture introduces the basic principles and structures and analyzes known algorithms. The structure and operation mode of applied learning systems is shown and explained on different application areas, mainly from the field of technical, semi-autonomous systems.

### Media
Slides.

### Literature
Lecture slides are available as PDF.

**Elective literature:**
- More (specific) literature on selected topics will be announced in the lecture.

### Remarks
Until summer term 2011 the course was entitled *Machine Learning 2 – integration and application of ML methods.*
Course: Master Seminar in Information Engineering and Management [2540510]

**Coordinators:** A. Geyer-Schulz

**Part of the modules:** Interdisciplinary Seminar Module (p. 20) [IW4IWSEM]

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**Learning Control / Examinations**

The assessment of this course is according to §4(2), 3 of the examination regulation in form of an examination of the written seminar thesis and a presentation.

The grade is given, if the presentation is held and the seminar thesis is handed in.

The grade of this course is based on the grade of the seminar thesis. The presentation can improve or worsen the grade of the seminar thesis by up to two grade levels (up to 0.7 grades).

**Conditions**

None.

**Learning Outcomes**

The student is able to

- to perform a literature search for a given topic, to identify, find, value and evaluate the relevant literature.
- to commit to a topic (pr.n., in teamwork); this may include technical conceptual work and implementation.
- to write his seminar thesis of 15-20 pages in a structured scientific manner.
- to communicate his results in a presentation with discussion afterwards.

**Content**

The seminar servers on one hand to improve the scientific working skills. On the other hand, the student should work intensively on a given topic and develop a scientific work, that is based on a profound literature research.
Course: Mathematical Theory of Democracy [25539]

**Coordinators:** A. Melik-Tangyan

**Part of the modules:** Collective Decision Making (p. 54)[IW4VWL16], Social Choice Theory (p. 50)[IW4VWL9]

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**Learning Control / Examinations**

**Conditions**
None.

**Learning Outcomes**

**Content**
The mathematical theory of democracy deals with the quantitative evaluation of the representative capacity of single decision makers and representative bodies like president, parliament, or council of ministers. The model is used to analyse the Athenian democracy with its selection of representatives by lottery, to estimate the popularity of parties and coalitions in Germany, and to revise Arrow's paradox about the inevitability of a dictator. Moreover, the idea of representativeness is applied to non-societal OR-domains like MCDM, DAX predictions, or traffic control, based on the observation that certain objects can represent properties/behavior of other objects.
Course: Mechano-Informatics and Robotics [2400077]

**Coordinators:** T. Asfour

**Part of the modules:** Autonomous Robotics (p. 92)[IN4INAR]

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**Learning Control / Examinations**

**Conditions**
None.

**Learning Outcomes**

**Content**
Course: Medical Simulation Systems I [24173]

**Coordinators:** R. Dillmann, Röhl, Speidel

**Part of the modules:** Algorithms in Computer Graphics (p. 88)[IW4INACG], Medical Simulation and Neural Medicine (p. 102)[IW4INMSNM]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**
The student gains insight into medical computer science. In particular, special methods and algorithms in medical image acquisition, image processing, segmentation, registration and visualization are covered. After attending the lecture, the student should be able to analyze a given problem, choose appropriate methods and design a system in the field of preoperative diagnosis and intraoperative assistance.

**Content**
The research field of medical computer science and simulation systems is an expanding area with lots of ongoing research projects. Systems are needed for preoperative diagnosis as well as intraoperative assistance. The lecture covers the process chain starting with image acquisition up to intraoperative assistance.

The lecture focuses on imaging, image processing, segmentation, registration and visualization with augmented reality. The design of special systems system in the field of preoperative diagnosis and intraoperative assistance is shown and explained on different examples. Numerous examples of research projects and clinical life give an insight in this area of computer science.

**Media**
Slides.
Course: Medical Simulation Systems II [24676]

**Coordinators:** R. Dillmann, Unterhinninghofen, Suwelack

**Part of the modules:** Algorithms in Computer Graphics (p. 88)[IW4INACG], Medical Simulation and Neural Medicine (p. 102)[IW4INMSNM]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Recommendations**
Prior attendance of the lecture Medical Simulation Systems I [24173] is recommended.

**Learning Outcomes**
The student will gain insight into the field of medical informatics. In particular methods concerning medical fluid and structure mechanics as well as finite-element-methods are imparted. On successful completion of this lecture the student will be able to conceive systems and to make important design decisions correctly. Furthermore team work and free speech are trained.

**Content**
The lecture deals with the field of medical simulation systems. Continuing lecture Medical Simulation Systems I, modeling and simulation of biological systems are considered. The focus is on solid mechanics for describing soft tissue and on fluid mechanics for describing blood flow. Furthermore finite element methods are presented as a numerical technique for the computation of the simulations. Insights in clinical problems and applications as well as in clinical validation methods complete the lecture.

**Media**
Slides.
Course: Human-Machine-Interaction [24659]

Coordinators: M. Beigl, Takashi Miyaki
Part of the modules: Human-Machine-Interaction (p. 87)[IN4INMMI]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**
120h

**Content**

**Literature**
Course: Microprocessors II [24161]

**Coordinators:** W. Karl

**Part of the modules:** Parallel Processing (p. 90)[IW4INPV]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**

**Content**

**Media**
Slides
Course: Mobile Communication [24643]

<table>
<thead>
<tr>
<th>Coordinators:</th>
<th>O. Waldhorst, M. Zitterbart</th>
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<tbody>
<tr>
<td>Part of the modules:</td>
<td>Wireless Networking (p. 72) [IW4INWN], Future Networking (p. 74) [IW4INFN]</td>
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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Recommendations
Knowledge of the lectures *Introduction in Computer Networks* [24519] (or similar lectures) and *Telematics* [24128].

Learning Outcomes
The students are introduced to the fundamental terms used in mobile communications. They are equipped with a portfolio of basic methods for implementing mobile communication systems. Furthermore, they learn how prominent mobile communication systems with practical relevance are structured and operated. In this context, the students will develop an understanding of typical problems in mobile communication systems and learn how to choose and apply methods from the portfolio to solve them.

Content
The course starts with a discussion of typical problems related to wireless transmissions, e.g., signal propagation and fading, reflections and interference. Subsequently, it develops a portfolio of methods for modulation of digital data, multiplexing, coordination of concurrent medium access, and mobility management. To illustrate where and how these methods are applied in practice, typical mobile communication systems are introduced. These include wireless local area networks using IEEE 802.11, wireless personal area networks using Bluetooth, as well as wireless telecommunication systems using GSM, UMTS with HSPA and LTE. Discussions of network-layer mechanisms (e.g., mobile ad-hoc networks and MobileIP) and transport layer protocols close the course.

Media
Slides.

Literature
J. Schiller; Mobilkommunikation; Addison-Wesley, 2003.

Elective literature:
- H. Kaaranen, A. Ahtiainen, et. al., UMTS Networks – Architecture, Mobility and Services, Wiley Verlag, 2001.
- What You Should Know About the ZigBee Alliance http://www.zigbee.org.
Course: Models of Parallel Processing [24606]

Coordinators: T. Worsch
Part of the modules: Parallel Processing (p. 90)[IW4INPV]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes
Students know the basic methods of parallel processing and different possibilities to realize them on models which use different approaches to parallelism, and the relevant basic notions from computational complexity. Students are able to assess the efficiency of parallel algorithms for different parallel models, to identify weak points and to develop approaches to remove them.

Content
- Models of the first machine class (Turing machines, cellular automata, random access machines with weak instruction sets) and models of the second machine class (PRAM, uniform circuit families, alternating TM, tree CA, RAM with powerful instruction sets) and models “beyond” the second machine class (NL-PRAM)
- Aspects of physical realizability
- MPI

Media
Slides.

Literature
Vollmar, Worsch: Modelle der Parallelverarbeitung, Teubner
Elective literature:
Scientific articles of journals and conferences.
Course: Modeling Strategic Decision Making [2577908]

Coordinators: H. Lindstädt

Part of the modules: Strategic Corporate Management and Organization (p. 35)[IW4BWLUO1], Strategic Decision Making and Organization Theory (p. 36)[IW4BWLUO3]

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Learning Control / Examinations
Written exam 100% following §4, Abs. 2.

Conditions
None.

Learning Outcomes
Starting from the basic model of economic decision theory, fundamental decision principles and calculi for multi-attribute decisions in certain and uncertain conditions up to subjective expected utility theory and the economic assessment of information are described. To confront numerous infringements by decision-makers against principles and axioms of this calculus, in addition non-expected utility calculi and advanced models for decisions by economic agents are discussed; these are especially important for management decisions.

Within the chapter concerning leadership frameworks the students are given the possibility to individually analyze their management style on the basis of classical concepts of leadership. These concepts will be presented and discussed in detail.

Content
- Principles of strategic management decisions
- Leadership: Classical leadership concepts
- Basic economic decision models
- Limits of the basic models and advanced concepts
- Advanced models: individual decisions with uncertainty and vague information

Media
Slides.

Literature
Learning Outcomes
The students should be enabled to understand model-driven approaches to software engineering, as well as to use and assess them. Specifically, this includes creating own meta-models and transformations in accordance with established development processes as well as applying current standards defined by the OMG (MOF, QVT, XMI, UML, etc.). Moreover, the theoretical backgrounds of model transformation languages should be known. Beyond that, students are expected to critically reflect the standards and techniques and to be able to name the respective advantages and disadvantages as well as to weigh them up against each other.

Content
Model-driven software development is directed towards developing software systems based on models. To this end, models are used not only for documentational purposes within the analysis or design phase, as it is common for classical software development, but rather are perceived as primary artifacts of the software development process, ideally allowing for the system to be fully generated from the models. Perceiving models as primary artifacts yields a number of advantages, such as an increased abstraction level of the system specification, an improved communication between stakeholders by the use of domain-specific languages (DSL), and an improved efficiency of the software creation using automatic transformations from created models to the source code constituting the system. However, there are yet unsolved challenges when using model-driven software development, such as model versioning and evolution of DSLs, maintenance of transformations or the combination of teamwork and MDSD. Although MDSD is due to the mentioned benefits already employed in practice, these challenges pose a potential for current research.

The lecture introduces concepts and techniques related to MDSD. As a foundation, the systematic design of meta-models and DSLs is covered along with all required parts (concrete and abstract syntax, static and dynamic semantics). Thereafter, the lecture discusses concepts of transformation languages and gives an introduction into a number of selected transformation languages. The integration of MDSD into the software development process lays the foundation for their practical use. The remainder of the lecture deals with advanced issues like model versioning, model coupling, MDSD standards, teamwork based on models, testing of software created using model-driven techniques, as well as the maintenance and evolution of models, meta-models and transformations. Finally, model-driven approaches for the analysis of software architecture models are covered. The lecture delves deeper into concepts of existing lectures like software engineering and compiler construction. Beyond that, transformation languages make use of graph grammars, logical calculi or relational algebras.
Course: Modeling and Simulation of Networks and Distributed Systems [24669]

**Coordinators:** H. Hartenstein

**Part of the modules:** Wireless Networking (p. 72)[IW4INWN], Networking Labs (p. 73)[IW4INNL], Dynamic IT-Infrastructures (p. 82)[IW4INDITI], Networking (p. 75)[IW4INNW]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
Basic knowledge in computer networks, according to the lectures Database Systems and Introduction in Computer Networks is required. Additionally the lecture Wahrscheinlichkeitstheorie und Statistik is required.

**Learning Outcomes**
The goal of this lecture is on the one hand to introduce the theoretical basics of discrete event-based simulation and on the other hand to give insight into the practical work of conducting simulation studies, particularly for Internet protocols and services as well as for ubiquitous networks and systems. Special emphasis is given to the appropriate modeling of the different building blocks of simulation environments for networks and distributed systems.

**Content**
The simulation of networks and distributed systems is a means to analyze and evaluate protocols in a quick and cost-efficient way and is therefore a valuable tool in the research of networks and distributed systems. While analytical approaches are often challenged by the complexity of scenarios and field tests are challenged by a high hardware configuration effort and resulting costs, simulations allow for the efficient investigation of the parameter space regarding network topologies, communication patterns and dependencies to other protocols. However, simulation results are only of relevance if the modeling and evaluation has been done accurately. Therefore, the lecture provides the required basics in mathematics and algorithms, practical experience in the use of simulators and simulation tools as well as an illustration of how simulations can be applied to answer recent research questions, e.g. in the field of vehicular networks or social networks.

**Media**
Slides

**Literature**


**Remarks**
The course was known as *Simulation von Rechnernetzen* till the winter term 09/10.
Course: Modelling, Measuring and Managing of Extreme Risks [2530355]

Coordinators: U. Werner, S. Hochrainer

Part of the modules: Insurance Management I (p. 33)[IW4BWLFBV6], Insurance Management II (p. 34)[IW4BWLFBV7]

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Learning Control / Examinations
Non exam assessment (following §4(2), 3 of the examination regulation).

Conditions
None.

Recommendations
None.

Learning Outcomes
See German version.

Content
- Threshold models, generalized pareto distribution, threshold selection, parameter estimation, point process characterization, estimation under maximum domain: Pickands’s estimator, Hill’s estimator, Deckers-Einmahl-de Haan estimator.
- Catastrophe model approaches, simulation of earthquakes, hurricanes, and floods, vulnerability functions, loss estimation. Indirectvsdirecteffects.
- Case study presentations: Household level index based insurance systems (India, Ethiopia, SriLanka, China), insurance back-up systems coupled with public private partnerships (France, US), Reinsurance approaches (Munich Re, Swiss Re, Allianz).
- Climate Change topics: IPCC report, global and climate change.

Literature
Course: Modern Development Environments using the example of .NET [24634]

Coordinators: W. Tichy, Gelhausen, Ladani
Part of the modules: Software Methods (p. 70) [IW4INSWM]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
Good programming skills in Java are required.

Learning Outcomes
- Being able to explain and compare the concepts of modern programming platforms;
- Being able to compare performance predictions for miscellaneous implementation methods;
- Being able to judge effects of newly introduced programming constructs and make behavioral predictions.

Content
The first part of the course is to thoroughly elaborate on the programming language C# on the basis of the ECMA standard 334. The focus will be on extensions in comparison with Java. The main part of the lecture will be to study the exact semantics and the complete syntax of programming constructs. Going into detail especially with marginal cases will help to understand the internal functionality of a modern programming language.

The second part of the lecture will deal with the runtime environment CLR. In the course of this, tasks as well as protection and performance potentials of modern virtual machines will be discussed.
Course: Multicore Computers and Computer Clusters [24112]

Coordinators: W. Tichy
Part of the modules: Parallel Processing (p. 90)[IW4INPV], Software Systems (p. 69)[IW4INSWS]

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Learning Control / Examinations
The assessment consists of a written exam according to section 4 subsection 2 no. 1 study and examination regulations.

Conditions
None.

Recommendations
The course requires basic knowledge of C/C++, Java, operating systems, computer architecture. The course is self-contained, but can be taken in conjunction with the summer course „Software Engineering for Modern, Parallel Platforms“.

Learning Outcomes
Understand basics of systems architecture, programming models, algorithms for parallel shared-memory and distributed-memory systems.

Content
This course discusses system architectures and programming approaches for parallel shared-memory and distributed-memory systems. For shared-memory systems, the course explains how to write parallel programs in OpenMP, Java, and other models (e.g., Transactional Memory); it elaborates on MPI and ZPL for distributed-memory architectures. The course also discusses basics of networking (Gigabit Ethernet, Myrinet, Infiniband), resource management and scheduling, as well as parallel algorithms needed for cluster programming.

Media
Lecture presentations

Literature
Elective literature:
Additional literature will be announced in class.
**Course: Multilingual Human-Machine Communication [24600]**

**Coordinators:** T. Schultz, F. Putze

**Part of the modules:** Speech Processing (p. 84) [IW4INSV], Biosignal Processing (p. 83) [IW4INBSV]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**
The students will be introduced to the foundations of automatic speech recognition and processing. The lecture begins with the theoretical background on signal processing and models of speech production and perception. The focus here is on statistical methods. The current state of the art is presented using many real-world applications. After attending the lecture, students should be able to assess the potential as well as the challenges and limitations of modern speech technology and applications.

**Content**
The lecture offers an introduction to the foundations of automatic speech recognition and processing. The lecture begins with the theoretical background on signal processing and models of speech production and perception. The focus here is on statistical methods. Then, the central approaches and methods for a successful transition from theory to practice are presented. The current requirements for speech recognition and processing regarding globalization and multilingualism are illustrated using several examples of state of the art systems.

For further information, see [http://csl.anthropomatik.kit.edu](http://csl.anthropomatik.kit.edu).

**Media**
slides (online at [http://csl.anthropomatik.kit.edu](http://csl.anthropomatik.kit.edu))

**Literature**
 Elective literature:
Xuedong Huang, Alex Acero und Hsiao-wuen Hon, Spoken Language Processing, Prentice Hall PTR, NJ, 2001

**Remarks**
Language of the lecture: German (English by request)
# Course: Multimedia Communications [24132]

**Coordinators:** R. Bless, M. Zitterbart  
**Part of the modules:** Future Networking (p. 74) [IW4INFN], Networking (p. 75) [IW4INNW]

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### Learning Control / Examinations
The assessment is explained in the module description.

### Conditions
None.

### Recommendations
Knowledge of the lectures *Introduction in Computer Networks* [24519] (or similar lectures) and *Telematics* [24128].

### Learning Outcomes
Objective of the lecture is to present techniques, protocols, and latest developments in Internet-based multimedia communications. Especially in the context of increasing amount of voice communications over the Internet (Voice over IP), key technologies and protocols such as RTP and SIP are intensively discussed so that their function and principles are understood in detail.

### Content
This lecture describes techniques and protocols to transmit audio and video data over the Internet. Topics are audio/video conferences, audio/video transport protocols, Voice over IP SIP for signaling, establishment and control of multimedia sessions, RTP for transport of multimedia data over the Internet, RTSP for control of A/V streams, ENUM, A/V Streaming, Middleboxes and Caches, DVB, Advanced TV and Video on Demand.

### Media
Slides. Protocol traces.

### Literature

**Weiterführend:**
Course: Multivariate Methods [2520317]

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**Coordinators:** W. Heller

**Part of the modules:** Statistical Methods in Risk Management (p. 61)[IW4STAT2]

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**Learning Control / Examinations**

**Conditions**
None.

**Learning Outcomes**

**Content**

**Literature**

- Dobson A.J.: An Introduction to Statistical Modelling, Chapman and Hall
Course: Pattern Recognition [24675]

Coordinators: J. Beyerer

Part of the modules: Image-based detection and classification (p. 106)[IN3INBDK], Automated Planning and Decision-making (p. 105)[IW4INAPE], Automated visual inspection (p. 103)[IW4INAS], Machine Vision (p. 104)[IW4INMVW]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Recommendations
Knowledge of the basic principles of stochastics, signal and image processing are helpful.

Learning Outcomes
- students have a sound knowledge for the selection, construction, and properties of features which are useful for the characterization of objects that have to be classified
- students have a sound knowledge for the selection and adaptation of appropriate classifiers for different tasks
- students are in the position to solve pattern recognition problems, considering the efficiency of classifiers and interrelations of the processing chain object - pattern - features - classifier

Content
Features:
- types of features
- exploration of the feature space
- transformation of the features
- distance measures within the feature space
- normalization of features
- selection and construction of features
- reduction of the dimension of the feature space

Classifiers:
- Bayesian decision theory
- parameter estimation
- parameter free methods
- linear classifiers
- support vector machine
- template matching, matched filter
- classification with rejection
- classification with regard to nominal features

General principles:
- Vapnik-Chervonenkis theory
- evaluation of classifiers
- boosting

Media
Slides (pdf).

Literature
Elective literature:
Course: Nature-inspired Optimisation Methods [251106]

Coordinators: S. Mostaghim, P. Shukla

Part of the modules: Organic Computing (p. 97)[IW4INAIFB8], Advanced Algorithms: Design and Analysis (p. 66)[IW4INAADA], Advanced Algorithms: Engineering and Applications (p. 67)[IW4INAALGOB]

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Learning Control / Examinations
The assessment consists of a written exam (60 min) (according to Section 4(2), 1 of the examination regulation) and an additional written examination called ‘bonus exam’, 60 min (according Section 4(2), 3 of the examination regulation) or a selection of exercises. The bonus exam may be split into several shorter written tests.

The grade of this course is the achieved grade in the written examination. If this grade is at least 4.0 and at most 1.3, a passed bonus exam will improve it by one grade level (i.e. by 0.3 or 0.4).

Conditions
None.

Learning Outcomes
To learn:

1. Different nature-inspired methods: local search, simulated annealing, tabu search, evolutionary algorithms, ant colony optimization, particle swarm optimization
2. Different aspects and limitation of the methods
3. Applications of such methods
4. Multi-objective optimization methods
5. Constraint handling methods
6. Different aspects in parallelization and computing platforms

Content
Many optimization problems are too complex to be solved to optimality. A promising alternative is to use stochastic heuristics, based on some fundamental principles observed in nature. Examples include evolutionary algorithms, ant algorithms, or simulated annealing. These methods are widely applicable and have proven very powerful in practice. During the course, such optimization methods based on natural principles are presented, analyzed and compared. Since the algorithms are usually quite computational intensive, possibilities for parallelization are also investigated.

Media
Powerpoint slides with annotations on graphics screen, access to Internet resources, recorded lectures

Literature

Weiterführende Literatur:
Course: Meshes and point clouds [24122]

Coordinators: H. Prautzsch

Part of the modules: Curves and Surfaces (p. 85)[IW4INKUF], Algorithms in Computer Graphics (p. 88)[IW4INACG]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes
Students are introduced into an active research area and will be acquainted with the important common techniques.

Content
Data structures for point clouds and triangular meshes, triangulation algorithms, marching cubes, fairing and mesh smoothing, parametrization, hierarchical representations, segmentation, deformation transfer, animation.

Media
Blackboard and slides

Literature
Elective literature:
See http://i33www.ira.uka.de/pages/Lehre/Vorlesungen/NetzeUndPunktwolken.html
Course: Network Security: Architectures and Protocols [24601]

Coordinators: M. Schöller
Part of the modules: Wireless Networking (p. 72)[IW4INWN], Networking Labs (p. 73)[IW4INNL], Networking (p. 75)[IW4INNW], Networking Security - Theory and Praxis (p. 76)[IW4INNTP]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Recommendations
Knowledge of the lectures Introduction in Computer Networks [24519] (or similar lectures) and Telematics [24128].

Learning Outcomes
The course aims at teaching fundamental concepts of the design of secure communication protocols. More advanced topics include existing security protocols of the internet and local networks.

Content
The lecture Network Security: Architectures and Protocols considers challenges and technologies in the design of secure communication protocols, as well as topics of data security and privacy. Complex systems like Kerberos will be discussed explicitly and their design decision considering security aspects will be outlined. A special focus is set on PKI-basics, infrastructures, as well as on specific PKI-formats. Furthermore, an emphasis is set on the commonly used security protocols IPSec, TLS/SSL, and protocols of infrastructure security.

Media
Slides.

Literature

Elective literature:
- Carlisle Adams and Steve Lloyd. Understanding PKI. Addison Wesley, 2003
Course: Next Generation Internet [24674]

Coordinators: R. Bless, M. Zitterbart
Part of the modules: Future Networking (p. 74)[IW4INFN], Networking (p. 75)[IW4INNW]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Recommendations
Knowledge of the lectures Introduction in Computer Networks [24519] (or similar lectures) and Telematics [24128].

Learning Outcomes
Objective of the lecture is to present latest developments in Internet-based networks and to explain the related advanced methods and techniques that are used. Furthermore, architectural principles of the current Internet are discussed and it is described which new challenges threaten the Internet architecture.

Content
In the main focus of the lecture are latest developments in the area of Internet-based network technologies. At first architectural principles of the current Internet are described and discussed. Next, nowadays and future challenges are presented. Methods to support quality of service (QoS), signaling of QoS requirements as well as IPv6 and multicast support for group communications are described. Application of the presented technologies in IP-based networks are discussed. Advanced approaches like active and programmable networks are presented in this lecture and recent developments in peer-to-peer networks.

Media
Slides

Literature

Elective literature:
Ralf Steinmetz, Klaus Wehrle (Eds) Peer-to-Peer Systems and Applications LNCS 3854, Springer 2005
**Course: Nonlinear Optimization I [2550111]**

**Printers: O. Stein**

**Part of the modules:** Mathematical Programming (p. 58)

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**Learning Control / Examinations**

The assessment consists of a written exam (60 minutes) according to Section 4(2), 1 of the examination regulation. The exam takes place in the semester of the lecture and in the following semester. Prerequisite for admission to the written examination is attaining at least 50% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite. The examination can also be combined with the examination of Nonlinear Optimization II [2550113]. In this case, the duration of the written examination takes 120 minutes.

**Conditions**
None.

**Learning Outcomes**

The student

- knows and understands fundamentals of nonlinear optimization,
- is able to choose, design and apply modern techniques of nonlinear optimization in practice.

**Content**

The lecture treats the minimization of smooth nonlinear functions under nonlinear constraints. For such problems, which occur very often in economics, engineering, and natural sciences, we derive optimality conditions that form the basis for numerical solution methods. The lecture is structured as follows:

- Introduction, examples, and terminology
- Existence results for optimal points
- First and second order optimality conditions for unconstrained problems
- Optimality conditions for unconstrained convex problems
- Numerical methods for unconstrained problems (line search, steepest descent method, variable metric methods, Newton method, Quasi Newton methods, CG method, trust region method)

Constrained problems are the contents of part II of the lecture.

The lecture is accompanied by computer exercises in which you can learn the programming language MATLAB and implement and test some of the methods for practically relevant examples.

**Media**
Lecture notes.

**Literature**

Elective literature:

- W. Alt, Nichtlineare Optimierung, Vieweg, 2002
- M.S. Bazaraa, H.D. Sherali, C.M. Shetty, Nonlinear Programming, Wiley, 1993

**Remarks**
Part I and II of the lecture are held consecutively in the same semester.
Course: Nonlinear Optimization II [2550113]

Coordinators: O. Stein
Part of the modules: Mathematical Programming (p. 58)

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<th>ECTS Credits</th>
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<th>Term</th>
<th>Instruction language</th>
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<tr>
<td>4.5</td>
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<td>Summer term</td>
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</table>

Learning Control / Examinations

The assessment consists of a written exam (120 minutes) according to §4(2), 1 of the examination regulation. The exam takes place in the semester of the lecture and in the following semester. Prerequisite for admission to the written examination is attaining at least 50% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite. The exam can also be combined with the examination of Nonlinear Optimization I [2550111]. In this case, the duration of the written exam takes 120 minutes.

Conditions

None.

Learning Outcomes

The student

- knows and understands fundamentals of nonlinear optimization,
- is able to choose, design and apply modern techniques of nonlinear optimization in practice.

Content

The lecture treats the minimization of smooth nonlinear functions under nonlinear constraints. For such problems, which occur very often in economics, engineering, and natural sciences, we derive optimality conditions that form the basis for numerical solution methods. Part I of the lecture treats unconstrained optimization problems. Part II of the lecture is structured as follows:

- Topology and first order approximations of the feasible set
- Theorems of the alternative, first and second order optimality conditions for constrained problems
- Optimality conditions for constrained convex problems
- Numerical methods for constrained problems (penalty method, multiplier method, barrier method, interior point method, SQP method, quadratic optimization)

The lecture is accompanied by computer exercises in which you can learn the programming language MATLAB and implement and test some of the methods for practically relevant examples.

Media

Lecture notes.

Literature

Elective literature:

- W. Alt, Nichtlineare Optimierung, Vieweg, 2002
- M.S. Bazaraa, H.D. Sherali, C.M. Shetty, Nonlinear Programming, Wiley, 1993

Remarks

Part I and II of the lecture are held consecutively in the same semester.
Course: Public Media Law [24082]

Coordinators: C. Kirchberg
Part of the modules: Public Business Law (p. 109)[IW4JURA6]

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<tr>
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<td>2</td>
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</table>

Learning Control / Examinations
Conditions
None.

Learning Outcomes
As the traditional media (print, radio, TV) the “new media” (online-services and the Internet) is governed by public law, yet with a different extent of regulation and with apparent effects on private law. The main influences for the media law are constitutional law and European community law. The lecture aims at providing an overview of the common grounds and differences of the current media law regime and of the conceivable perspectives of media convergence. Current developments in politics and economics, which are relevant for public media law, will be used as examples in the lecture. Besides, it is planned to attend a court hearing of the Federal Constitutional Court (Bundesverfassungsgericht) and/or the Federal Court (Bundesgerichtshof).

Content
Initially, the lecture will deal with the constitutional basis of the media law regime. i.e. the responsibilities of the Federal and the State legislatures, freedom of speech, freedom of information, constitutional media rights (Art. 5 para. 1 Constitutional Law) and its limitations by general laws, the ban on censorship and the counterstatement law. In addition, the European community principles on broadcasting and media law will be part of the lecture. Next will be an overview of the individual media laws, namely the broadcasting law (especially Rundfunkstaatsvertrag) the press law of the States and the statute on the so-called “telemedia” services. Finally, the protection of minors in the media will be dealt with (Act on Protection of Minors and Treaty on the Protection of Minors in the Media).

Literature
To understand the legal framework it is necessary for the students to have the relevant statutes, for example “Telemediarecht, Telekommunikations- und Multimediarecht”, beck-Texte im dtv, 7. Auflage 2007.
As an introduction it is recommended to read: Frank Fechner, Medienrecht, Verlag Mohr Siebeck, Verlag Mohr Siebeck, 8. Auflage 2007.
Course: Operations Research in Health Care Management [2550495]

**Coordinators:** S. Nickel

**Part of the modules:** Operations Research in Supply Chain Management and Health Care Management (p. 56)[IW4OR4]

- **ECTS Credits:** 4,5
- **Hours per week:** 2/1
- **Term:** Winter / Summer Term
- **Instruction language:** de

**Learning Control / Examinations**

The assessment is a 120 minutes written examination (according to §4(2), 1 of the examination regulation). The examination is held in the term of the lecture and the following lecture.

**Conditions**

Basic knowledge as conveyed in the module *Introduction to Operations Research* [WI1OR] is assumed.

**Learning Outcomes**

The target of this lecture is to show possible applications of well-known methods of Operations Research applied to health services. The students gain the ability to use quantitative models for the operations planning and logistics in a hospital environment, e.g. appointment, transportation, operating room planning or nurse rostering as well as inventory management and layout planning. Furthermore the advantages and benefits of simulation models and OR methods to plan home health care services are discussed.

**Content**

In the last years reforms of the German health system, e.g. the introduction of the G-DRG-system, have put an increasing cost pressure on hospitals. Therefore their target is to improve quality, transparency, and efficiency of hospital services, e.g. by reducing the length of stay of patients. To achieve this, processes have to be analyzed in order to optimize them if necessary. When looking at the targets of optimization not only efficiency but also quality of care and patient satisfaction (e.g. waiting times) have to be taken into account.

Besides hospitals also home health care services and their planning are discussed in this lecture. Because of the demographic development this is an emerging field in the health care sector. Here, e.g. nurse rosters have to be built which give details about which nurse visits which patient at what time. While doing so different targets have to be regarded, e.g. the continuity of nurse-patient relationship or the minimization of the distances the nurses have to travel.

**Literature**

**Elective literature:**

- Fleßa: Grundzüge der Krankenhausbetriebslehre, Oldenbourg, 2007
- Fleßa: Grundzüge der Krankenhaussteuerung, Oldenbourg, 2008

**Remarks**

The lecture is planned to be held in the summer term 2014. The planned lectures and courses for the next three years are announced online.
**Course: Operations Research in Supply Chain Management [2550480]**

**Coordinators:** S. Nickel  
**Part of the modules:** Operations Research in Supply Chain Management and Health Care Management (p. 56)[IW4OR4]

<table>
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<td>4.5</td>
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</table>

**Learning Control / Examinations**  
The assessment is a 120 minutes written examination (according to §4(2), 1 of the examination regulation). The examination is held in the term of the lecture and the following lecture.

**Conditions**  
Basic knowledge as conveyed in the module *Introduction to Operations Research* [WI1OR] is assumed.

**Recommendations**  
Advanced knowledge of Operations Research (e.g., as conveyed in the lectures *Facility Location and Strategic SCM, Tactical and operational SCM*) is recommended.

**Learning Outcomes**  
The lecture conveys basic and advanced modeling techniques playing an important role in today's problem solving occurring in supply networks. The focus is set on mathematical approaches to technical-economical problems, and the derivation of optimal solutions. Students are enabled to classify problems both conceptually and mathematically, and to identify central variables and parameters in a specific problem setting. Additionally, current developments in operations research and supply chain management are reflected and evaluated by students.

**Content**  
Supply Chain Management constitutes a general tool for logistics process planning in supply networks. To an increasing degree quantitative decision support is provided by methods and models from Operations Research. The lecture "OR in Supply Chain Management" conveys concepts and approaches for solving practical problems and presents an insight to current research topics. The lecture's focus is set on modeling and solution methods for applications originating in different domains of a supply chain. The emphasis is put on mathematical methods like mixed integer programming, valid inequalities or column generation, and the derivation of optimal solution strategies.  
In form and content, the lecture addresses all levels of Supply Chain Management: After a short introduction, the tactical and operational level will be discussed with regard to inventory models, scheduling as well as cutting and packing. The strategic level will be discussed in terms of layout planning. Another main focus of the lecture is the application of methods from online optimization. This optimization discipline has gained more and more importance in the optimization of supply chains over the several past years due to an increasing amount of dynamic data flows.

**Literature**


**Remarks**  
The lecture is held in the winter term 2013/14.  
The planned lectures and courses for the next three years are announced online.
Course: Optimization in a Random Environment [25687]

Coordinators: K. Waldmann
Part of the modules: Stochastic Modelling and Optimization (p. 59)

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<td>Winter / Summer Term</td>
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Learning Control / Examinations
The assessment consists of an 1h written exam following Section 4(2), 1 of the examination regulation. Credit from the voluntary computer lab is accounted for in the overall grade raising the exam grade by 0.6 (according to Section 4(2), 3 of the examination regulation).

Conditions
None.

Learning Outcomes
Students are enabled to apply their knowledge about techniques and methodology on current problems such as the measurement and evaluation of operational risk as required by the Basel II accord. Subject matter of the course will be announced in due time.

Content
The course is concerned with the quantitative analysis of selected problems arising in economics, engineering, and natural sciences. Subject matter of the course will be announced in due time.

Media
Blackboard, Slides, Flash Animations, Simulation Software

Literature
Lecture Notes.

Elective literature:
problem-oriented

Remarks
The lecture is offered irregularly. The curriculum of the next two years is available online.
Course: OR-oriented modeling and analysis of real problems (project) [25688]

**Coordinators:** K. Waldmann

**Part of the modules:** Stochastic Modelling and Optimization (p. 59) [IW4OR7]

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**Learning Control / Examinations**
Presentation and documentation of the results.

**Conditions**
None.

**Learning Outcomes**
Students are enabled to apply their knowledge about techniques and methodology on real problems and to develop a practically oriented solution in an OR-lab; e.g. in the public health sector. Subject matter of the course will be announced in due time.

**Content**
The course is concerned with the quantitative analysis of selected problems arising in economics, engineering, and natural sciences. Subject matter of the course will be announced in due time.

**Media**
Blackboard, Slides, OR-Lab

**Literature**
Problem oriented

**Elective literature:**
problem-oriented

**Remarks**
The lecture is offered irregularly. The curriculum of the next two years is available online.
Course: Organic Computing [2511104]

Coordinators: H. Schmeck, S. Mostaghim
Part of the modules: Organic Computing (p. 97)[IW4INAIFB8], Ubiquitous Computing (p. 96)[IW4INAIFB7], Advanced Algorithms: Engineering and Applications (p. 67)[IW4INAALGOB]

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<td>2/1</td>
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Learning Control / Examinations
The assessment of this course consists of a written examination (60 min) (following §4(2), 1 SPO) and of submitting written exercises that recapitulate the content of the course. The exercises include theoretical questions as well as practical programming. For providing a successful solution to all exercises, a bonus will be granted, improving the grade of a passed exam by one grade-step (0.3 or 0.4, respectively, following §4(2), 3 SPO). The course will be offered every second semester (summer term) and exams may be repeated at every ordinary exam date.

Conditions
None.

Learning Outcomes
The student acquires the ability to master methods and concepts of Organic Computing and to demonstrate innovation skills regarding the used methods. Therefore the course aims at the teaching of fundamentals and methods of Organic Computing within the context of its applicability in practice. On the basis of a fundamental understanding of the taught concepts and methods the students should be able to choose the adequate methods and concepts, if necessary further develop them according to the situation and use them properly when facing related problems in their later job. The students should be capable of finding arguments for the chosen solutions and express them to others.

Content
The mission of Organic Computing is to tame complexity in technical systems by providing appropriate degrees of freedom for self-organized behaviour adapting to changing requirements of the execution environment, in particular with respect to human needs. According to this vision an organic computer system should be aware of its own capabilities, the requirements of the environment, and it should be equipped with a number of “self-x” properties allowing for the anticipated adaptiveness and for a reduction in the complexity of system management. These self-x properties are self-organisation, self-configuration, self-optimization, self-healing, self-protection and self-explanation. In spite of these self-x properties, an organic system should be open to external control actions which might be necessary to prevent undesired behaviour.

Media
powerpoint slides with annotations using a tablet pc access to applets and Internet resources lecture recording (camtasia).

Literature

Elective literature:


Further references will be announced in class.
Course: Managing Organizations [2577902]

Coordinators: H. Lindstädt
Part of the modules: Strategic Corporate Management and Organization (p. 35)[IW4BWL0U1]

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Learning Control / Examinations
The assessment will consist of a written exam (60 min) taking place at the beginning of the recess period (according to Section 4 (2), 2 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None.

Learning Outcomes
The course should enable the participants to assess the strengths and weaknesses of existing organisational structures and rules using systematic criteria. Here concepts and models for designing organisation structures, regulating organisational processes and managing organisational changes are presented and discussed using case studies. The course is structured to relate to actions and aims to give students a realistic view of the opportunities and limits of rational design approaches.

Content
- Principles of organisational management
- Managing organisational structures and processes: the selection of design parameters
- Ideal-typical organisational structures: choice and effect of parameter combinations
- Managing organisational changes

Media
Slides.

Literature

The relevant excerpts and additional sources are made known during the course.
Course: Organization Theory [2577904]

Coordinators: H. Lindstädt

Part of the modules: Strategic Corporate Management and Organization (p. 35) [IW4BWLUO1], Strategic Decision Making and Organization Theory (p. 36) [IW4BWLUO3]

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</table>

Learning Control / Examinations
The assessment consists of a written exam following §4, Abs. 2, 1 of the examination regulation.

Conditions
None.

Learning Outcomes
The participants are made familiar with mostly classical principles of economic organisational theory and institutional economics. This includes transaction cost theory and agency-theory approaches, models for the function and design of organisational information and decision-making systems, transfer price models to coordinate the exchange of goals and services within companies, models on incentive systems and relative performance tournaments as well as selected OR optimisation approaches to designing organisational structures. The course therefore lays the basis for a deeper understanding of the advanced literature on this key economic area.

Content
- Basic considerations and institution-economic principles of organisational theory
- Transfer prices and internal market-price relationships
- Design and coordination without conflicting objectives
- Economic evaluation of information
- Organisation under asymmetric information and conflicting objectives: agency theory principles

Media
Folien.

Literature

The relevant excerpts and additional sources are made known during the course.
# Course: P&C Insurance Simulation Game [INSGAME]

**Coordinators:** U. Werner  
**Part of the modules:** Insurance Management I (p. 33)[IW4BWLFBV6], Insurance Management II (p. 34)[IW4BWLFBV7]

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<td>3</td>
<td>Winter term</td>
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</table>

**Learning Control / Examinations**
- Conditions: None.

**Learning Outcomes**
- Content
Course: Parallel Algorithms [24602]

Coordinators: P. Sanders

Part of the modules: Parallel Processing (p. 90)[IW4INPV], Advanced Algorithms: Design and Analysis (p. 66)[IW4INAADA], Advanced Algorithms: Engineering and Applications (p. 67)[IW4INAALGOB]

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Term: Winter term

Instruction language: de

Learning Control / Examinations

The assessment is explained in the module description.

Conditions

None.

Recommendations

Knowledge from lectures as Algorithms I/II are recommended.

Learning Outcomes

The Students are to learn basic techniques for the design of parallel algorithms as well as a selection of important parallel algorithms.

Content

Models and their relationship to real machines:

- Shared memory - PRAM
- Message passing, BSP
- Circuits

Analysis: speedup, efficiency, scalability

Basic techniques:

- SPMD
- Parallel divide and conquer
- Collective communication
- Load balancing

Examples of real algorithms:

- Collective Communication (also for large data sets): broadcast, reduce, prefix sums, all-to-all exchange
- Matrix arithmetic
- Sorting
- List ranking
- Minimum spanning trees
- Load balancing: master worker with adaptive problem size, random polling, random distribution

Media

Slides (pdf), scientific articles

Literature

Elective literature:

- Sanders, Worsch. Parallele Programmierung mit MPI – ein Praktikum
- Kumar, Grama, Gupta und Karypis. Introduction to Parallel Computing.
- JáJá. An Introduction to Parallel Algorithms
Course: Parallel computer systems and parallel programming [24617]

**Coordinators:** A. Streit

**Part of the modules:** Dynamic IT-Infrastructures (p. 82)[IW4INDITI]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Recommendations**
Basic knowledge of the lecture *Rechnerstrukturen* [24570] is helpful.

**Learning Outcomes**

1.

2. Students shall learn the basic terms of parallel architectures and the concepts of their programming. They acquire knowledge about the different supercomputer architectures and learn about different types by examples from the past and present.

3. They learn methods and techniques for the design, evaluation and optimization of parallel programs, which can be applied in research and industrial projects.

4. Students can analyze, structure, and describe problems in the field of parallel programming. They can develop solutions for problems concerning different classes of parallel computers.

**Content**
The lecture is an introduction to the world of modern parallel computing systems, supercomputing and high-performance computing (HPC) as well as the programming of these systems.

At the beginning exemplary parallel computing systems are presented and grouped. In detail shared-memory and distributed-memory systems, hybrid systems and vector computers are presented. Examples of today most powerful supercomputers in the world are given as well as an introduction of existing supercomputers at KIT.

The second part highlights the programming of such parallel computer systems, the necessary paradigms of programming, the basics of parallel software, as well as the design of parallel programs. An introduction to state-of-the-

**Media**
Slides, program examples

**Literature**

1.


Course: Parametric Optimization [2550115]

**Coordinators:** O. Stein
**Part of the modules:** Mathematical Programming (p. 58)

<table>
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</table>

**Learning Control / Examinations**
The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation. The examination is held in the semester of the lecture and in the following semester. Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite.

**Conditions**
None.

**Recommendations**
It is strongly recommended to visit at least one lecture from the Bachelor program of this chair before attending this course.

**Learning Outcomes**
The student
- knows and understands the fundamentals of parametric optimization,
- is able to choose, design and apply modern techniques of parametric optimization in practice.

**Content**
Parametric Optimization deals with the impact of parameter changes on the solution of optimization problems. In practical applications this is of fundamental importance, for example, to assess the quality of a numerically computed solution or to derive quantitative statements about its parameter dependence. Moreover, many optimization algorithms are controlled by varying parameters, and applications may be found in noncooperative game theory, geometric optimization and robust optimization. The lecture provides a mathematically sound introduction to these topics and is structured as follows:

- Introductory examples and terminology
- Stability and regularity conditions
- Sensitivity
- Applications: semi-infinite optimization and Nash games

**Media**
Lecture notes.

**Literature**
Elective literature:

**Remarks**
The lecture is offered irregularly. The curriculum of the next three years is available online (www.ior.kit.edu).
Course: Patent Law [24656]

Coordinators: P. Bittner


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<td>2/0</td>
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</table>

Learning Control / Examinations

Conditions
None.

Learning Outcomes
It is the aim of this course to provide students with knowledge in the area of patent law and the business of technical intellectual property that builds upon, and goes beyond the knowledge the students have already acquired in the general lecture of Industrial and intellectual property law. Students shall understand how the legal rules depend upon, and interact with, the economic background and the legislative policy in the field of technical intellectual property, particularly in the field of information and communication technologies. Students shall learn about the rules of national, European and international patent law as well as know-how protection law and to apply these legal rules in practical cases, in particular in the area of utilizing technical intellectual property through agreements and lawsuits. The conflict between the monopoly of a patent and the antitrust law policies in Europe will be reviewed with the students.

Content
The course deals with the subject matter of the law of technical intellectual property, in particular inventions, patents, utility models, design patents, know-how, the rights and obligations of employees as creators of technical IP, licensing, limitations and exceptions to patenting, term of protection, enforcement of the rights and defence against these in invalidation and revocation actions. The course does not merely focus on German patent law, but likewise puts European, US and international patent law into perspective. Students shall understand how the legal rules depend upon, and interact with, the economic background and the legislative policy in the field of technical intellectual property, particularly in the field of information and communication technologies. Students shall learn about the rules of national, European and international patent law as well as know-how protection law and to apply these legal rules in practical cases, in particular in the area of utilizing technical intellectual property through agreements and lawsuits. The conflict between the monopoly of a patent and the antitrust law policies in Europe will be reviewed with the students.

Media
transparencies

Literature
• Schulte, Rainer Patentgesetz Carl Heymanns Verlag, 7. Aufl. 2005 ISBN 3-452-25114-4

Elective literature:
tba in the transparencies
Course: Personalization and Services [2540533]

Coordinators: A. Sonnenbichler
Part of the modules: Business & Service Engineering (p. 26)[IW4BWLISM4], Advanced CRM (p. 23)[IW4BWLISM1]

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Learning Control / Examinations
Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulation and by submitting written papers as part of the exercise following §4 (2), 3 of the examination regulation.

The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from exercise work will be added. The grades of this lecture are assigned following the table below:

<table>
<thead>
<tr>
<th>Grade</th>
<th>Minimum points</th>
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<tbody>
<tr>
<td>1.0</td>
<td>95</td>
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Conditions
None.

Learning Outcomes
The student

• knows the options and opportunities of personalization especially in the area of Internet based services
• knows important methods for authentication, authorization, and accounting
• can use these methods practically in internet-based services.

Content
Media
Slides.

Remarks
As of summer term 2014 this lecture is held in alternation with the lecture “2540506 - Recommendersystems”. The current schedule can be seen on the chair’s website (http://www.em.uni-karlsruhe.de).
Course: Simulation Game in Energy Economics [2581025]

Coordinators: W. Fichtner

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Learning Control / Examinations
The assessment consists of a written exam according to Section 4(2), 1 of the examination regulation.

Conditions
Visiting the course “Introduction to Energy Economics”

Learning Outcomes
Understanding for market mechanisms, pricing and investment decisions in a liberalised electricity market.

Content
- Introduction
- Agents and market places in the electricity industry
- Selected planning tasks of energy service companies
- Methods of modelling in the energy sector
- Agent-based simulation: The PowerACE model
- Simulation game: Simulation in energy economics (electricity and emission trading, investment decisions)

The lecture is structured in a theoretical and a practical part. In the theoretical part, the students are taught the basics to carry out simulations themselves in the practical part which comprises amongst others the simulation of the power exchange. The participants of the simulation game take a role as a power trader in the power market. Based on various sources of information (e.g. prognosis of power prices, available power plants, fuel prices), they can launch bids in the power exchange.

Media
Media will likely be provided on the e-learning platform ILIAS.

Literature
Elective literature:
Course: Portfolio and Asset Liability Management [2520357/2520358]

Coordinators: W. Heller

Part of the modules: Mathematical and Empirical Finance (p. 60)[IW4STAT1], Statistical Methods in Risk Management (p. 61)[IW4STAT2]

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Learning Control / Examinations
The assessment of this course consists of a written examination (following §4(2), 1 SPO) and of possible additional assignments during the course (following §4(2), 3 SPO).

Conditions
None.

Learning Outcomes
Introduction and deepening of various portfolio management techniques in the financial industry.

Content
Portfolio theory: principles of investment, Markowitz-portfolio analysis, Modigliani-Miller theorems and absence of arbitrage, efficient markets, capital asset pricing model (CAPM), multi factorial CAPM, arbitrage pricing theory (APT), arbitrage and hedging, multi factorial models, equity-portfolio management, passive strategies, active investment.

Asset liability: statistical portfolio analysis in stock allocation, measures of success, dynamic multi seasonal models, models in building scenarios, stochastic programming in bond and liability management, optimal investment strategies, integrated asset liability management.

Media
transparencies, exercises.

Literature
To be announced in lecture.

Elective literature:
To be announced in lecture.

Remarks
The course Portfolio and Asset Liability Management [2520357] will not be offered any more from summer term 2015 on. The examination will probably be offered latest until summer term 2014.
Course: Practical Course in Algorithm Design [ALGTprak]

**Coordinators:** P.Sanders, D. Wagner

**Part of the modules:** Advanced Algorithms: Design and Analysis (p. 66)[IW4INAADA], Advanced Algorithms: Engineering and Applications (p. 67)[IW4INAALGOB]

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**Learning Control / Examinations**
The assessment consists of an oral exam according to sec. 4 subsec. 2 no. 2 study and examination regulations. In addition there will be multiple projects and a final presentation.

**Conditions**
None.

**Recommendations**
Knowledge of the lecture Algorithms II is recommended.

**Learning Outcomes**
The purpose of the practical course in algorithm design is to make learned knowledge work. The students are given varying topics from algorithmics, which they have to implement in small working groups. Possible Topics are, for example, algorithms for flow problems, shortest path problems, or clustering techniques. In this way students learn to write efficient code.

**Content**
In the practical course *Algorithm Engineering* the students are given miscellaneous questions from algorithmics, which they have to implement independently in small working groups. The main focus lies on object oriented programming with Java or C++. Linear programming may also occur.
Course: Advanced Lab Applied Informatics [25070p]

Coordinators: A. Oberweis, H. Schmeck, D. Seese, R. Studer, S. Tai
Part of the modules: Development of Distributed Business Information Systems (p. 98)[IW4INAIFB11], Organic Computing (p. 97)[IW4INAIFB8], Intelligent Systems and Services (p. 94)[IW4INAIFB5], Web Data Management (p. 93)[IW4INAIFB4], Semantic Technologies (p. 95)[IW4INAIFB6]

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Learning Control / Examinations
The assessment of this course are practical work, presentations and a written seminar thesis according to §4(2), 3 of the examination regulation. Practical work, presentations and a written thesis are weighted according to the course.

Conditions
None.

Learning Outcomes
Students are able to

- implement a prototype at the computer based on the given topic.
- write the thesis with a minimal learning curve by using format requirements such as those recommended by well-known publishers.
- give presentations in a scientific context in front of an auditorium. These techniques are presented and learned during the course.
- present results of the research in written form as generally found in scientific publications.

Content
The lab intensifies and extends specific topics which are discussed within corresponding lectures. Knowledge of these lecture topics is an advantage but not a precondition.

Media
Slides, access to internet resources

Literature
Literature will be given individually.

Remarks
The title of this course is a generic one. Specific titles and the topics of offered seminars will be announced before the start of a semester in the internet at http://www.aifb.uni-karlsruhe.de/Lehre
Course: Practical Course Automatic Speech Recognition [24298]

Coordinators: A. Waibel, Stüker
Part of the modules: Speech Processing (p. 84) [IW4INSV]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Recommendations
The prior completion or parallel attendance of the lecture *Principles of Automatic Speech Recognition* [24145] is of advantage.

Learning Outcomes

- The students experience the implementation of algorithms from the area of automatic speech recognition in the example of the Janus Recognition Toolkit.
- The students learn to autonomously study an existing software using an existing documentation and under human supervision.
- The students improve their teamwork skills and their ability to conduct a project in a team, managing the project flow themselves.
- The student learns to communicate with his co-students taking this class, as well as with the supervisor of the class.
- After completion of this class, the student will be familiar with the use of the speech recognition system Janus Recognition Toolkit.
- This class teaches the necessary steps in designing and training a speech recognition system.
- The students learn the basic skills for participating and conducting competitive evaluations for automatic speech recognition systems.

Content

- Using the „Janus“ speech recognition system, which has been developed at our institute, the students shall learn through consecutive exercises the methods for training and evaluating a state-of-the-art speech recognition system.
- The open object structure of Janus makes it possible, to gain insight into every stage of the training and recognition process, and to enhance the understanding of the methods applied.
- During the first half of the class, the students complete a tutorial for learning the use of the Janus Recognition Toolkit and the use of the scripting language Tcl/Tk which is necessary in order to control Janus.
- During the second half of the class the students will train in teamwork a speech recognition system for a surprise language, and will participate in a competitive evaluation.

Media
web-based tutorial

Literature
Elective literature:

- A. Waibel, K.F. Lee: Readings in Speech Recognition
- F. Jelinek: Statistical Methods of Speech Recognition
- Schukat-Talamazzini: Automatische Spracherkennung
Course: Lab Class Cloud Computing [25820]

**Coordinators:** S. Tai

**Part of the modules:** Service Computing 1 (p. 99)[IW4INAIFB12], Service Computing 2 (p. 100)[IW4INAIFB13]

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**Learning Control / Examinations**
The assessment of this course is according to §4(2), 3 of the examination regulation in form of an examination of the written seminar thesis, a presentation and a project. The final mark is based on the examination of the written seminar thesis and the project but can be upgraded or downgraded according to the quality of the presentation.

**Conditions**
None.

**Recommendations**
The lectures *Service Oriented Computing 1* and/or *Cloud Computing* are recommended.

**Learning Outcomes**
Students will acquire the technical expertise to provide and use cloud systems and services. Thereby, they will be enabled to develop practical cloud solutions for concrete problems.

**Content**
The “Praktikum (lab class) Cloud Computing” provides a practical introduction to Cloud Computing. Virtualization technology, Service-oriented Architectures and Web services provide the basis for building Cloud systems. Students will learn how to use these Cloud technologies. Based on concrete application scenarios, the class focuses on the practical development of Cloud services (applications, platforms and infrastructure). This includes the complete development lifecycle of a large-scale software project and its implementation in small project teams.

**Literature**
Will be announced at the kick-off event.
Course: Practical course: Geometric Modeling [24884]

Coordinators: H. Prautzsch, Diziol
Part of the modules: Algorithms in Computer Graphics (p. 88) [IW41NACG]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
Programming knowledge in C++

Learning Outcomes
Practical skills to work with free form curves and surfaces. Team work.

Content
Classical techniques of computer aided geometric design, interpolation, periodic curves, approximation, tensor product surfaces, curvature, offsets, ball pivoting algorithm.

AC ++ library is used and it has to be extended.

Media
Practical course material, slides

Literature
Elective literature:
Course: Practical Course Modeling and Simulation of Networks and Distributed Systems [24878]

Coordinators: H. Hartenstein
Part of the modules: Networking Labs (p. 73)[IW4INNL], Dynamic IT-Infrastructures (p. 82)[IW4INDITI]

ECTS Credits: 5
Hours per week: 0/2
Term: Summer term
Instruction language: de

Learning Control / Examinations
The assessment is explained in the module description.

Conditions
Basic knowledge in computer networks, according to the lectures Database Systems and Introduction in Computer Networks or Telematics is required.
The requirements are explained in the module description.

Learning Outcomes
The students learn to understand and apply basic concepts of the simulation of networks and distributed systems. More specifically students will learn to formulate and model problems of networks and distributed systems, e.g., the Internet and ubiquitous networks, to analyze them via simulation and to discuss their findings.

Content
The simulation of networks and distributed systems is a means to analyze and evaluate protocols in a quick and cost-efficient way and is therefore a valuable tool in the research of networks and distributed systems. While analytical approaches are often challenged by the complexity of scenarios and field tests are challenged by a high hardware configuration effort and resulting costs, simulations allow for the efficient investigation of the parameter space regarding network topologies, communication patterns and dependencies to other protocols. However, simulation results are only of relevance if the modeling and evaluation has been done accurately.

In this practical course the students will acquire practical experiences by using the concepts, tools and simulators introduced in the lecture.

More specifically the following topics are covered:

- Introduction to the simulation of computer networks and distributed systems in general
- Hands-on experience with respect to state-of-the-art simulators, in particular ns-3, OMNeT++ and OPNET
- Simulation of wired and wireless networks
- Distributed simulations
- Agent-based simulations
- How to implement your own simulator: algorithms and their quality

Media
Slides, problems, code fragments

Literature

Remarks
The lecture was known as Praktikum Simulation von Rechnernetzen till the winter term 09/10.
Course: Lab Protocol Engineering [PEprak]

**Coordinators:** M. Zitterbart

**Part of the modules:** Networking (p. 75)[IW4INNW]

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**Learning Control / Examinations**

**Conditions**
None.

**Learning Outcomes**

Content
### Course: Advanced Lab in Ubiquitous Computing [24146p]

**Coordinators:** H. Schmeck

**Part of the modules:** Ubiquitous Computing (p. 96)

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#### Learning Control / Examinations

**Conditions**
None.

#### Learning Outcomes

**Content**
Course: Practical Course Distributed Data Management [praktvd]

Coordinators: K. Böhm
Part of the modules: Theory and Practice of Database Technology (p. 81)[IW4INDBTP]

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Learning Control / Examinations
The assessment will be an assessment according to sec. 4 subsec. 2 no 3. study and examination regulations and consists of several parts (projects, experiments, presentations and reports). The course will be assessed with “passed” or “failed” (according to sec. 9 subsec. 3 study and examination regulations). For passing the practical course, all partial exercises must have been passed successfully. If the course is dropped after the first session, it will be marked with “failed”.

Conditions
Course Database Systems has to passed.
Knowledge about database systems, e.g. from the lectures Database Systems, as well as basic knowledge of Java programming.

Learning Outcomes
During this practical course, the students should

1. deepen selected topics from the lecture “Distributed Data Management” in the context of sensor networks,
2. gain experiences in programming sensor nodes,
3. develop self-containedly a solution for a given problem from the research-area of query processing in sensor networks and
4. get experience in developing and programming in teams as well as getting familiar with the according tools.

Content
Characteristics of modern information systems like massively distributed data creation, query processing over the internet and an increased demand regarding the robustness of such systems require distributed storage and query processing. Traditional database systems initially did not meet these new requirements, but met them by offering additional software extensions. These extensions suffer from the fact that the original system was not designed with a distributed system in mind and therefore the extension either only offer limited functionality or their applicability is tailored to a specific scenario. This course offers a broad introduction into distributed database technology, that does not have the drawbacks of afore mentioned extensions. Furthermore the participants get an in-depth look on selected research topics through theoretical course work and hands-on experience with different distributed database systems: The first block of the course will introduce database schemas for distributed storage and based on this, the participants will use SQL to execute queries over distributedly stored data. The second block of the course will focus on query processing in sensor networks, which is an application of distributed databases, where extensions of standard database technology are not sufficient for several reasons. After an introductory phase into sensor databases, the students will develop a solution to a complex research problem over several weeks. For the development and testing of this solution, we will provide Sun SPOT sensor nodes (www.sunspotworld.com).

Media
- Slides.
- Practical course notes.

Literature
Please refer to the literature from the lecture “Distributed Data Management”.

Elective literature:
Please refer to the literature from the lecture “Distributed Data Management”.

Remarks
The course is not offered.
Course: Practical Course Web Engineering [24880]

Coordinators: H. Hartenstein, M. Nußbaumer, M. Keller

Part of the modules: Applied Web Engineering (p. 71) [IW4INPWE]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
The lecture Web Engineering (24124) has to be taken.

Recommendations
Knowledge of HTML is required, basic programming knowledge (e.g. Java, C++/C or C#, etc.) is expected.

Learning Outcomes
The practical course is based on the lecture Web Engineering. The exercise help develop a fundamental understanding of server- and client-side technologies and their interaction. According to the lecture the aspects data, interaction, navigation, presentation, communication and processes are covered.

A larger project will be realized in the second half of the practical course, to broaden the knowledge about the whole Web application lifecycle and the project management process. The project and most of the exercises will be carried out in form of teamwork.

Content
The practical course consists of two parts. In the first half the basic technologies and methods of the Web Engineering discipline are introduced. This includes declarative languages like (X)HTML/CSS and XML/XSL as well as component-based approaches and frameworks. Another thematic focus of the course is on Web services as a fundamental building block for realizing service-oriented applications. The second half of the practical course emphasizes the structured and disciplined application of the learnt technologies and methods by realizing a software project.

Media
Slides, homepages.

Remarks
The course is lectured for the last time in the summer term 2014. Examination is possible until summer term 2015.
Course: Analyzing Big Data - Laboratory Course [24874]

Coordinators: K. Böhmi
Part of the modules: Theory and Practice of Data Warehousing and Mining (p. 80)[IW4INDWMT]

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Learning Control / Examinations
The assessment will be an assessment according to sec. 4 subsec. 2 no 3. study and examination regulations and consists of several parts (projects, experiments, presentations and reports). The course will be assessed with “passed” or “failed” (according to sec. 9 subsec. 3 study and examination regulations). For passing the practical course, all partial exercises must have been passed successfully. If the course is dropped after the first session, it will be marked with “failed”.

Conditions
None.

Learning Outcomes
In this practical course, the students should transfer the theoretical knowledge from the lecture “Data Warehousing and Mining” into practice. In this process, the students will also learn how to work with common tools and how to deploy them. In the data warehousing block, the students should learn how to set up data warehouses and should become familiar with the data-cube model. In the data mining block, the students should become familiar with the common data-mining techniques. They will be confronted with the typical problems in data mining and will learn how to develop solutions. Furthermore, the students should learn to work in teams in order to work on various projects successfully.

Content
The practical course data warehousing and mining will deepen the theoretical knowledge from the lecture “Data Warehousing and Mining”, with a focus on practical aspects and common tools. The course is divided into two blocks, data warehousing and data mining. The data warehousing block focuses on data preprocessing and building data warehouses. The data-mining block roughly follows the KDD process with practical knowledge-discovery examples in businesses. With such examples, the different data-mining concepts are investigated. The focus is on techniques for clustering, classification and discovering frequent itemsets and association rules. Working in teams is another important aspect in the whole course.

Media
- Slides.
- Practical course notes.

Literature
Elective literature:
Course: [24310]

Coordinators: K. Böhm, E. Müller
Part of the modules: Innovative Concepts of Data and Information Management (p. 78)[IW4INIKDI]

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Learning Control / Examinations
The assessment will be an assessment according to sec. 4 subsec. 2 no. 3 study and examination regulations and consists of multiple parts. The performance is assessed on the basis of projects, experiments, presentations and reports. The course will be assessed with “passed” or “failed” (according to sec. 9 subsec. 3 study and examination regulations). For passing the practical course, all partial exercises must have been passed successfully. If the course is dropped after the first session, it will be marked with “failed”.

Conditions
Good knowledge in the field of Data Mining, e.g. from the lecture Data Mining Paradigms and Methods for Complex Databases [24647] is required. Furthermore, knowledge of programming in Java is required.

Recommendations
The practical course is recommended as preparation for evaluating data mining techniques in theses.

Learning Outcomes

Content

Literature

# Course: Practical Course: Context Sensitive ubiquitous Systems [24895]

**Coordinators:** M. Beigl  
**Part of the modules:** Context Sensitive Systems (p. 86) [IN4INKUS]

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**Learning Control / Examinations**  
The assessment is explained in the module description.

**Conditions**  
None.

## Learning Outcomes

### Content

### Literature

Course: Practical Course: Sensor-based HCI Systems [24875]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**
120h

**Content**

**Literature**
- Introduction:
  - John Krumm, Ubiquitous Computing Fundamentals
Course: Multicore Programming in Practice: Tools, Models, Languages [24293]

**Coordinators:** W. Tichy, T. Karcher, L. Rodriguez

**Part of the modules:** Software Systems (p. 69)[IW4INSWS], Parallel Processing (p. 90)[IW4INPV]

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**Learning Control / Examinations**
The assessment will be an assessment according to sec. 4 subsec. 2 no. 3 study and examination regulations and consists of multiple parts. The performance is assessed on the basis of exercise sheets, results of a programming project, a final presentation and a final report.

**Conditions**
This course can **not** be taken in the study course Information Engineering and Management.

**Recommendations**
The course requires basic knowledge of C/C++, Java, operating systems, computer architecture, software engineering.

**Learning Outcomes**
Understand basics of parallel programming for multicore systems. Use parallel programming languages and tools.

**Content**
Multicore processors are standard and require parallel programming. This course focuses on developing the practical skills that are necessary for the development of parallel programs for shared-memory parallel computers. It presents selected topics from parallel programming models, parallel design patterns, programming languages, and debugging techniques for parallel programs. This course has a significant amount of practical work: labs, case studies, and a large software project have to be completed throughout the semester. This course can be graded with a mark for Diplom/Master’s students in Computer Science, but alternatively can also be graded with a „Praktikumsschein“ for Diplom students due to is large amount of practical work. The grading is entirely done throughout the course; there is no exam after the course. The course requires pre-registration.

**Media**
Slides

**Literature**
Will be announced in the lecture.

**Elective literature:**
Will be announced in class.
Course: Consulting in Practice [PUB]

Coordinators: K. Böhm, Stefan M. Lang
Part of the modules: Innovative Concepts of Data and Information Management (p. 78) [IW4INIKDI]

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**Learning Control / Examinations**
The assessment will be an assessment according to sec. 4 subsec. 2 no 3. study and examination regulations and consists of several parts. These include talks, market studies, projects, case studies and reports. The course will be assessed with “passed” or “failed”. For passing the practical course, all partial exercises must have been passed successfully.

**Conditions**
None.

**Learning Outcomes**
At the end of the course, the participants

- have gained knowledge and understanding for the activities of the consulting process in general,
- have gained function-specific knowledge and understanding of IT consulting,
- have an overview about consulting companies,
- know concrete consulting examples,
- have experienced how effective teams work and
- have got an insight into the professional field “consulting”.

**Content**
The market for consulting services grows annually by 20% and is therefore one of the leading growth sectors and professional fields in the future. This trend is in particular driven by the IT industry. Here, widely used standard software moves the focus of the future professional field from software development to consulting. In this context, consulting services have usually a broad definition, reaching from pure IT-focused consulting (e.g., deployment of SAP) to strategic consulting (strategy, organisation etc). In contrast to common rumors, a qualification in business studies is not a must. This opens up a diversified and exciting field with exceptional development perspectives for computer science students. The copurse deals thematically with the two fields consulting in general and function-specific consulting (with IT consulting as an example).

The structure of the course is oriented along the phases of a consulting project:

- **Diagnosis:** The consultant as an analytic problem solver.
- Strategic adjustment/redesign of the core processes: Optimisation/redesign of essential business functionality to solve the diagnosed problems in cooperation with the client.
- Implementation: Installation of the solutions in the client’s organisation for assuring the implementation.

Emphasised topics in the course are:

- Elementary problem solving: Problem definition, structuring of problems and focussing through the usage of tools (e.g., logic and hypothesis trees), creative techniques, solution systems etc.
- Obtaining information effectively: Access of information sources, interview techniques etc.
- Effective communication of findings/recommendations: Analysis/planning of communication (media, audience, formats), communication styles (e.g., top-down vs. bottom-up), special topics (e.g., arrangement of complex information) etc.
- Efficient teamwork: Tools for optimising efficient work, collaboration with clients, intellectual and process leadership in the team etc.

**Media**
Slides, case studies.

**Remarks**
Seats are limited, so please register with Prof. Böhm’s office. This course is offered every three semesters.
Course: Selling IT-Solutions Professionally [PLV]

**Coordinators:** K. Böhm, Hellriegel

**Part of the modules:** Innovative Concepts of Data and Information Management (p. 78)[IW4INIKDI]

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**Learning Control / Examinations**
The assessment will be an assessment according to sec. 4 subsec. 2 no 3. study and examination regulations and consists of several parts. These include group work and role playing, written summaries and the presentation thereof and occasionally playing roles such as account manager, sales manager and project manager. The course will be assessed with “passed” or “failed”. For passing the practical course, all partial exercises must have been passed successfully.

**Conditions**
None.

**Learning Outcomes**
At the end of the course, the participants:

1. Have gained knowledge and understanding for the sales process.
2. Have obtained knowledge and understanding for typical roles and tasks.
3. Have gained an insight into practical and application-oriented aspects through an extensive case study and role plays.

**Content**
One of the key qualifications in IT sales (activities related to the customer) is the understanding of sales mechanisms as well as having the corresponding basic skills. This applies not only to the marketing staff, but also to consultants of customers, project managers and developers. After a short overview of the different types of businesses and the resulting requirements regarding marketing and sales in general, the course focuses in particular on the process of selling IT-solutions professionally.

The topics are structured as follows:

1. Understanding the market: which information regarding the markets of clients and suppliers needs to be obtained and where can such information be found.
2. Knowing the customer: what should a provider know about the customer and its staff? This goes up to the question with which characters one has to deal with.
3. Planning the sales process: sales builds on phases, milestones and formally describable intermediate results.
4. Building a sales team: solutions are developed and sold with a team consisting of “players” having different expertise. How does one play this game?
5. Positioning the solution: obviously, it is necessary to develop a solution which is competitive, both technically and commercially.
6. To contract: what is important at the very last steps: how to convince the customers.

Based on a real-world case study, the students have the opportunity to reflect and practice the learned theory by means of teamwork and role plays. This aims at establishing a first connection to reality. The topics of the course are enriched with many examples from practice.

**Media**
Presentation, case studies and group work material.

**Literature**
Elective literature:
Reiner Czichos: Creaktives Account-Management.

**Remarks**
Seats are limited, so please register with Prof. Böhm’s office.
This course is offered every three semesters, with the next time being in the winter term 2010/2011.
Course: Practical seminar: Health Care Management (with Case Studies) [2550498]

**Coordinators:** S. Nickel

**Part of the modules:** Operations Research in Supply Chain Management and Health Care Management (p. 56) [IW4OR4]

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**Learning Control / Examinations**
The assessment consists in a case study, the writing of a corresponding paper, and an oral exam (according to §4(2), 2 of the examination regulation).

**Conditions**
None.

**Recommendations**
Basic knowledge as conveyed in the module Introduction to Operations Research [WI1OR] is assumed.

**Learning Outcomes**
The practical seminar will take place in a hospital in Karlsruhe such that the students are confronted with real problems. The target of this seminar is to develop solutions for these problems using well-known methods of Operations Research. Consequently the students’ ability to analyze processes and structures, to collect relevant data as well as to develop and solve models will be promoted.

**Content**
Processes in a hospital are often grown historically (“We have always done it this way”), so that there has not been the need to analyze processes until reforms of the health system have put increasing pressure on hospitals. Consequently, nowadays hospitals look for possibilities to improve their processes. The students are confronted with case studies and are asked to develop a solution. Therefore they have to collect and analyze relevant data, processes and structures. When developing the solution the students have to bear in mind that besides the economic efficiency also the quality of care and patient satisfaction (e.g. measured in waiting time) may not be neglected in the health care sector.

**Literature**

**Elective literature:**
- Fleßa: Grundzüge der Krankenhausbetriebslehre, Oldenbourg, 2007
- Fleßa: Grundzüge der Krankenhausteuerung, Oldenbourg, 2008

**Remarks**
The lecture is offered every term.
The planned lectures and courses for the next three years are announced online.
Course: Predictive Mechanism and Market Design [2520402/ 2520403]

Coordinators: P. Reiss

Part of the modules: Experimental Economics (p. 55)[IW4VWL17], Applied Strategic Decisions (p. 47)[IW4VWL2]

ECTS Credits 4,5
Hours per week 2/1
Term Winter term
Instruction language en

Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None.

Recommendations
Basic knowledge of mathematics, statistics, and game theory is assumed.

Learning Outcomes
Students
  • are provided with theoretical predictions in a variety of applications of mechanism and market design;
  • learn about the robustness and usefulness of theoretical predictions in mechanism and market design;
  • shall be able to design mechanisms and market for real-life problems.

Content
Frequently economic agents - individuals, firms, the government - need to define allocation mechanisms and can design the rules of market interactions. Examples include the provision of public goods (e.g., the reduction of CO2 emissions), the solution of matching problems (e.g., the assignment in kidney exchange), resource allocation (e.g., radio spectrum usage rights), and procurement (e.g., choice of supplier and contractual terms). Theoretical predictions are derived and confronted with data from the laboratory and the field. The course focusses on the interplay of theory with evidence to learn about the accuracy and the robustness of the theoretical predictions.

Media
Slides, problem sets.

Literature
A selection of published papers is compulsory reading for the course. The course syllabus provides references and is announced at the beginning of the course.

Remarks
See German version.
Course: Pricing [2572157]

Coordinators: M. Klarmann
Part of the modules: Sales Management (p. 44)[IW3WLMAR6], Strategy, Communication, and Data Analysis (p. 45)[IW3WLMAR7]

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Learning Control / Examinations
Conditions
None.

Learning Outcomes
For further information please contact the chair of marketing.

Content
This course addresses central elements and peculiarities of pricing goods and services. The topics are below others:

- Price demand functions
- Concept of the price elasticity of demand
- Key concepts of behavioral pricing
- Decision-making areas in pricing

Remarks
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).
Course: Principles of Insurance Management [2550055]

Coordinators: U. Werner
Part of the modules: Insurance Management II (p. 34)[IW4BWLFBV7], Insurance Management I (p. 33)[IW4BWLFBV6]

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Learning Control / Examinations
The assessment consists of oral presentations (incl. papers) within the lecture (according to Section 4 (2), 3 of the examination regulation) and a final oral exam (according to Section 4 (2), 2 of the examination regulation).
The overall grade consists of the assessment of the oral presentations incl. papers (50 percent) and the assessment of the oral exam (50 percent).

Conditions
None.

Learning Outcomes
See German version.

Content
See German version.

Literature
- U. Werner. Einführung in die Versicherungsbetriebslehre. Skript zur Vorlesung.

Elective literature:
Will be announced during the lecture.
Course: Private and Social Insurance [2530050]

Coordinators: W. Heilmann, K. Besserer
Part of the modules: Insurance Management II (p. 34)[IW4BWLFBV7], Insurance Management I (p. 33)[IW4BWLFBV6]

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Learning Control / Examinations
The assessment consists of a written exam (according to Section 4 (2), 1 of the examination regulation).
The exam takes place every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None.

Learning Outcomes
Getting to know basic terms and functioning of private and social insurance.

Content
Basic terms of insurance, i.e. characteristics, judicial and political background and functioning of private and social insurance as well as their economic and societal and political meaning.

Literature
Elective literature:

Remarks
Block course. For organizational reasons, please register with the secretariat of the chair: thomas.mueller3@kit.edu
Course: Probabilistic Planning [24603]

**Coordinators:** J. Beyerer, Marco Huber

**Part of the modules:** Automated Planning and Decision-making (p. 105)[IW4INAPE]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**

**Content**
Course: Problem solving, communication and leadership [2577910]

Coordinators: 
H. Lindstädt

Part of the modules: 
Strategic Corporate Management and Organization (p. 35)

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Learning Control / Examinations
The assessment consists of a written exam (30 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None.

Recommendations
None.

Learning Outcomes
The course deals with various aspects of problem solving and communication processes and is divided into two parts. The first part of the course addresses the fundamental steps in the problem-solving process; namely, problem identification, problem structuring, problem analysis and communication of solution. Ideas for structuring problem solving processes will be discussed and the perquisites for and principles of structured communication based on charts and presentations will be explained. The second part of the course addresses important concepts in leadership, including the context-specificity of influence, the choice of leader and the characteristics of employees. The course content reflects current issues in management and communication practice and is oriented toward the practical application of theoretical insights to these issues. In this respect, the course aims to develop interdisciplinary skills.

Content
PART A: Problem solving and communication
I Importance of problem solving and communication
II Problem identification
III Problem structuring
IV Problem analysis
V Communication and presentation: structuring and implementation
VI Management of problem solving processes: shaping the context
PART B: Leadership: classical concepts
VII Choosing a leader: Fiedler's concept
VIII Context-specificity of influence: Vroom/Yetton's normative model
IX Characteristics of employees: Hersey/Blanchard-model

Media
Slides.

Literature
The relevant excerpts and additional sources are made known during the course.
Course: Product and Innovation Marketing [2571154]

Coordinators: M. Klarmann
Part of the modules: Marketing Management (p. 43)[IW4BWLMAR5]

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Learning Control / Examinations

Conditions
None.

Learning Outcomes

Content
This course addresses topics around the management of new as well as existing products. After the foundations of product management, especially the product choice behavior of customers, students get to know in detail different steps of the innovation process. Another section regards the management of the existing product portfolio.

Remarks
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).
Course: Production and Logistics Management [2581954]

**Coordinators:** M. Fröhling

**Part of the modules:** Industrial Production III (p. 38)[IW4BWLIIP6]

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**Learning Control / Examinations**
The assessment consists of a written exam (90 minutes) (following § 4(2), 1 of the examination regulation). The exam takes place in every semester. Reexaminations are offered at every ordinary examination date.

**Conditions**
None.

**Learning Outcomes**
- Students discuss the basic tasks of an operative production and logistics management.
- Students discuss approaches to solve these tasks and shall be able to apply certain ones.
- Students explain the interdependencies between the tasks and methods to solve.
- Students discuss possible IT tools for production and logistics management.
- Students describe emerging trends in production and logistics management.

**Content**
This course covers central tasks and challenges of operational production and logistics management. Systems analytically, central planning tasks are discussed. Exemplary solution approaches for these tasks are presented. Further practical approaches are explained. Students get to know the set-up and mode of operation of planning systems such as PPS-, ERP- and Advanced Planning Systems to cope with the accompanying planning tasks. Alongside to MRP II, students will be introduced to integrated supply chain management approaches in Supply Chain Management.

**Media**
Media will be provided on the e-learning platform.

**Literature**
will be announced in the course
Course: Project Management in Practice [PMP]

**Coordinators:** K. Böhm, W. Schnober

**Part of the modules:** Innovative Concepts of Data and Information Management (p. 78) [IW4INIKDI]

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**Learning Control / Examinations**
The assessment is an assessment according to sec. 4 subsec. 2 no 3. study and examination regulations and consists of several parts. These include presentations, project work, papers and seminar theses. The course will be assessed with “passed” or “failed” (according to sec. 7 subsec. 3 study and examination regulations). For passing the practical course, all partial exercises must have been passed successfully.

**Conditions**
None.

**Learning Outcomes**
At the end of the course, the participants:

- Know the principles of project management and are able to make use of them in real-world case studies.
- Have profound knowledge about project phases, principles of project planning, fundamental elements such as project charter & scope definitions, descriptions of project goals, activity planning, milestones, project-structure plans, agenda and cost planning and risk management. Further, they know principle elements of project implementation, crisis management, escalation and, last but not least, project-termination activities.
- Understand and are able to adopt the fundamentals of planning as well as the subjective factors which are relevant in a project. This includes topics such as communication, group processes, teambuilding, leadership, creative solution methods and risk-assessment methods.

The following key skills are taught:

- Project planning
- Project control
- Communication
- Leadership behavior
- Crisis management
- Identification of and solutions of difficult situations
- Team building
- Motivation (of oneself and of others)

**Content**

- General project conditions
- Project goals / creative methods for identifying project goals and priorities
- Project planning
- Activity planning
- Cost/time/resource planning
- Phase models
- Risk management
- Project control / success control / monitoring
- Crisis management
- Project termination / lessons learned

**Media**
Slides, SW-screenshots, misc. presentation techniques

**Remarks**
The course materials are partly in English. Places are limited, so please register with Prof. Böhm’s office. This course is offered every three semesters, with the next time being in the winter term 2010/2011.
Course: Practical Course Computer Vision for Human-Computer Interaction [24893]

Coordinators: R. Stiefelhagen, Manuel Martinez
Part of the modules: Machine Vision (p. 104)[IW4INMVW]

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Learning Control / Examinations
The assessment consists of a written summary of the lab work and a presentation thereof according to sec. 4 subsec. 2 no. 3 study and examination regulations. The grade corresponds to the grade of the written summary, but may be raised or lowered by up to two grade points by the performance in the presentation and in the practical tasks.

Conditions
- Basic knowledge of computer vision and man-machine interaction is helpful.
- Knowledge of C/C++ and/or Python is required.

Learning Outcomes
The student acquires practical experience in computer vision methods in the field of human-computer interaction. For this purpose the student should understand the basic ideas of computer vision and learn how to apply them. The student learns in teams how to build up a computer vision system, to develop solutions for arising practical problems and finally to evaluate the components developed.

In addition to this, the student should gather his first experience in estimating the time requirements for the individual development phases. An additional goal is to foster the students’ ability to present his own work by working in teams and giving a final presentation.

Content
The purpose of this practical course is the implementation of computer vision methods and machine learning in real systems for the visual perception of humans and their environment.

For this purpose we will present a comprehensive topic and propose several subprojects matching with the topic which can be dealt with by individual students or in small teams. We also encourage the students to suggest their own ideas / projects related to our topic. Each subproject team is to present their work and especially share their experience made with practical problems and in finding solutions.

As it is intended to develop practical systems in this course our focus will be on the realisation of real-time capable, interactive systems which are intended to be tested ideally in realistic environments. Since practical problems often occur in this context and usually cannot be covered in a lecture, the imparting of experience on how to handle practical problems is an important part of this course.

For more information please refer to: http://cvhci.anthropomatik.kit.edu/
**Course: Public Management [2561127]**

**Coordinators:** B. Wigger, Assistenten

**Part of the modules:** Strategic Decision Making and Organization Theory (p. 36) [IW4BWLUO3], Collective Decision Making (p. 54) [IW4VWL16]

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**Learning Control / Examinations**

The assessment consists of an 1h written exam following Art. 4, para. 2, clause 1 of the examination regulation. The grade for this course equals the grade of the written exam.

**Conditions**

Basic knowledge of Public Finance is required.

**Learning Outcomes**

**Content**

The lecture „Public Management“ deals with the economic theory of public sector administration. It is divided into four parts. The first section gives an overview of the legal framework of governmental administration in the Federal Republic of Germany and introduces the classical theory of administration as developed by Weber. Part two studies concepts of public decision-making, which have a significant impact on the operation of public sector administrations and where one focus is on consistency problems of collective decision-making. The third chapter deals with efficiency problems arising in conventionally organized public administrations and companies. X-inefficiency, information and control problems, the isolated consideration of income-spending-relations as well as rent-seeking problems will be considered. In section four the concept of New Public Management, which is a new approach to public sector administration that is mainly based in contract theory, is introduced. Its foundations in institutional economics are developed, with a focus on the specific incentive structures in self-administered administrations. Finally, the achievements of New Public Management approaches are discussed.

**Literature**

**Elective literature:**

Course: Quality Control I [2550674]

Coordinators: K. Waldmann

Part of the modules: Stochastic Modelling and Optimization (p. 59)[IW4OR7]

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Learning Control / Examinations
The assessment consists of an 1h written exam following Section 4(2), 1 of the examination regulation. Credit from the voluntary computer lab is accounted for in the overall grade raising the exam grade by 0.6 (according to Section 4(2), 3 of the examination regulation).

Conditions
None.

Learning Outcomes
The lecture provides students with knowledge of modern techniques in quality management. Students learn to use the techniques, such as control charts, experimental design, efficiently and targeted.

Content
Topics overview: Introduction to TQM, Statistical Process Control (control charts), Acceptance Sampling (sampling plans), Design and Analysis of Experiments

Media
Blackboard, Slides, Flash Animations.

Literature
Lecture Notes

Elective literature:
- Montgomery, D.C. (2005): Introduction to Statistical Quality Control (5e); Wiley.

Remarks
The lecture is offered irregularly. The curriculum of the next two years is available online.
Course: Quality Control II [25659]

**Coordinators:** K. Waldmann

**Part of the modules:** Stochastic Modelling and Optimization (p. 59)[IW4OR7]

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**Learning Control / Examinations**
The assessment consists of an 1h written exam following Section 4(2), 1 of the examination regulation. Credit from the voluntary computer lab is accounted for in the overall grade raising the exam grade by 0.6 (according to Section 4(2), 3 of the examination regulation).

**Conditions**
None.

**Learning Outcomes**
The lecture provides students with knowledge of modern techniques in reliability engineering.

**Content**
Topics overview: Reliability Theory (structure function, reliability of complex systems, modeling and estimating lifetime distributions, systems with repair), Maintenance

**Media**
Blackboard, Slides, Flash Animations.

**Literature**
Lecture Notes

**Elective literature:**

**Remarks**
The lecture is offered irregularly. The curriculum of the next two years is available online.
Course: Randomized Algorithms [24171]

Coordinators: T. Worsch
Part of the modules:
Advanced Algorithms: Design and Analysis (p. 66)[IW4INAADA], Advanced Algorithms: Engineering and Applications (p. 67)[IW4INAALGOB]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes
Students know the important approaches and techniques for the use of randomization in algorithms, as well as tools for their analysis.

Students are able to find weak points in deterministic algorithms, to develop randomized approaches to eliminate them, and to assess them using tools from probability theory.

Content
Randomised algorithms are not deterministic. Their behavior depends on the outcome of random experiments. One of the first uses is Rabin's randomized test for primality. Meanwhile for a multitude of problems randomized algorithms have been described which are faster (at least in some sense) than deterministic algorithms. In addition sometimes randomized algorithms are easier to understand and/or implement than deterministic algorithms.

During the course not only different kinds of randomized algorithms (Las Vegas, Monte Carlo, ...)) are presented: the foundations from probability theory needed e.g. for the analysis of the time complexity are presented, too. Also, important concepts like Markov chains are treated. Since stochastic methods are gaining importance in more and more areas in computer science, the course will also be useful outside the area of randomized algorithms.

Topics: probabilistic complexity classes, routing in hypercubes, game theory, random walks, randomized graph algorithms, randomized hashing, randomized online algorithms

Media
lecture notes and slides in pdf format;

Literature
- J. Hromkovic: Randomisierte Algorithmen, Teubner, 2004

Elective literature:
Course: Rationale Splines [rsp]

Coordinators: H. Prautzsch
Part of the modules: Curves and Surfaces (p. 85)[IW4INKUF]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Recommendations
Prior attendance of the lecture “Curves and Surfaces in CAD I” is not mandatory but helpful.

Learning Outcomes
A deep fundamental geometric understanding for the construction of curves and surfaces used in CAD, CAGD, and Computer Vision

Content
Projective spaces, quadrics, rational curves, rational Bézier and B-Spline representation, offset curves and surfaces, parametrization of quadrics, triangular patches on quadrics, cyclides.

Media
Blackboard and slides.

Literature
Elective literature:
**Course: [RIO]**

**Coordinators:** G. Sydow

**Part of the modules:** Interdisciplinary Seminar Module (p. 20) [IW4IWSEM]

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<td>Summer</td>
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**Learning Control / Examinations**

**Conditions**
None.

**Recommendations**
Parallel to the lectures tutoria are offered in which legal thinking and argumentation is practised. Their attendance is strongly recommended.

During the semester, test exams to each lecture are offered with extensive coaching. During the lecture-free time, a Q-and-A-lecture is offered. Details on the homepage of the ZAR (www.kit.edu/zar)

**Learning Outcomes**

**Content**

**Media**
extensive script with cases; content structure, further information in the lectures
Course: Recommender Systems [2540506]

Coordinators:  
A. Geyer-Schulz

Part of the modules:  
Business & Service Engineering (p. 26)[IW4BWLISM4], Advanced CRM (p. 23)[IW4BWLISM1]

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Learning Control / Examinations
Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulation and by submitting written papers as part of the exercise following §4 (2), 3 of the examination regulation. The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from excersive work will be added. The grades of this lecture are assigned following the table below:

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<thead>
<tr>
<th>Grade</th>
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Conditions
None.

Learning Outcomes
The student
- is proficient in different statistical, data-mining, and game theory methods of computing implicit and explicit recommendations
- evaluates recommender systems and compares these with related services

Content
At first, an overview of general aspects and concepts of recommender systems and its relevance for service providers and customers is given. Next, different categories of recommender systems are discussed. This includes explicit recommendations like customer reviews as well as implicit services based on behavioral data. Furthermore, the course gives a detailed view of the current research on recommender systems at the Chair of Information Services and Electronic Markets.

Media
Folien, Aufzeichnung der Vorlesung im Internet.

Literature


Elective literature:


Remarks
As of summer term 2014 this lecture is hold in alternation with the lecture "2540533 - Personalization and Services". The current schedule can be seen on the chair’s website (http://www.em.uni-karlsruhe.de).
## Course: Corporate Compliance [GRC]

**Coordinators:** T. Dreier, N.N.

**Part of the modules:** Governance, Risk & Compliance (p. 110)[IW4JURGRC]

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### Learning Control / Examinations

**Conditions**

None.

### Learning Outcomes

**Content**

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Information Engineering and Management (M.Sc.)

Module Handbook, Date: 26.02.2014
Course: Regulation Theory and Practice [2560234]

Coordinators: K. Mitusch
Part of the modules: Energy Economics and Energy Markets (p. 39)

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Learning Control / Examinations
Result of success is made by a 60 minutes written examination during the semester break (according to §4(2), 1 ERSC). Examination is offered every semester and can be retried at any regular examination date.

Conditions
May not be examined, when the examination of Regulation [26026] was already taken.

Recommendations
Basic knowledge and skills of microeconomics from undergraduate studies (bachelor’s degree) are expected. Particularly helpful but not necessary: Industrial Economics and Principal-Agent- or Contract theories. Prior attendance of the lecture Competition in Networks [26240] is helpful in any case but not considered a formal precondition.

Learning Outcomes
The lecture provides insights into the regulation of network or infrastructure industries. Students should learn the basic aims and possibilities as well as the problems and limits of regulation. A central goal is to achieve an understanding of regulation as an incentive system under problems of severe asymmetric information. The lecture is suited for all students who want to work in companies of the network sectors – or who would like to become active on the side of regulators or in the respective political areas. Students should be able to apply general formal methods to the practice of regulation.

Content
In network industries – like transport, utilities or communication – the forces of competition often fail in certain critical areas, so that monopolies will arise. In these cases the usual competition laws often turn out to be insufficient. Then they are complemented by special regulation laws. Accordingly, the regulation authority (in Germany the federal network agency, Bundesnetzagentur) is in charge for network industries side by side with the Federal Cartel Office as another supervisory authority. The lecture begins with a short description about the history of regulation and its relation to competition policies. Then it turns to the aims, the possibilities and the practice of regulation which are presented and analyzed critically. This happens from both a theoretical (microeconomic modelling) perspective as well as from a practical perspective with the help of various examples.

Literature
Literature and lecture notes are handed out during the course.
**Course: Risk Communication [2530395]**

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**Learning Control / Examinations**

The assessment consists of oral presentations (incl. papers) within the lecture (according to Section 4 (2), 3 of the examination regulation) and a final oral exam (according to Section 4 (2), 2 of the examination regulation).

The overall grade consists of the assessment of the oral presentations incl. papers (50 percent) and the assessment of the oral exam (50 percent).

**Conditions**

None.

**Learning Outcomes**

See German version.

**Content**

See German version.

**Literature**

**Elective literature:**


Munich Re. Risikokommunikation. Was passiert, wenn was passiert? www.munichre.com

Course: Risk Management in Industrial Supply Networks [2581992]

Coordinators: M. Wiens
Part of the modules: Industrial Production III (p. 38)[IW4BWLIIP6]

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Learning Control / Examinations
The assessment consists of an oral (30 minutes) or a written (60 minutes) exam (following § 4(2), 1 of the examination regulation). The exam takes place in every semester. Reexaminations are offered at every ordinary examination date.

Conditions
None.

Learning Outcomes
Students shall learn methods and tools to manage risks in complex and dynamically evolving supply chain networks. Students learn the characteristics of modern logistics and supply chain management including trends such as globalization, lean production and e-business and learn to identify and analyze the arising risks. On the basis of this overview on supply chain management, the students gain knowledge about approaches and methods of industrial risk management. These approaches will be adapted to answer the specific questions arising in supply chain management. Key aspects include the identification of major risks, which provide the basis for the development of robust networks, and the design of strategic and tactic risk prevention and mitigation measures. In this manner, students will gain knowledge in designing and steering of robust internal and external value-creating networks.

Content
- supply chain management: introduction, aims and trends
- industrial risk management
- definition und characterization of risks: sourcing and procurement, demand, production and infrastructure
- identification of risks
- risk controlling
- risk assessment and decision support tools
- risk prevention and mitigation strategies
- robust design of supply chain networks
- supplier selection
- capacity management
- business continuity management

Media
Media will be provided on the e-learning plattform.

Literature
will be announced in the course

Remarks
This lecture will be held for the first time again in winter term 2014/15.
Course: Roadmapping [2545016]

Coordinators: D. Koch
Part of the modules: Innovation Management (p. 42)[IW4BWLENT2], Entrepreneurship (EnTechnon) (p. 41)[IW4BWLENT1]

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Learning Control / Examinations
Non exam assessment (following §4(2), 3 of the examination regulation).

Conditions
None.

Recommendations
Prior attendance of the course Innovation Management [2545015] is recommended.

Learning Outcomes
The “Roadmapping” seminar aims to discuss and develop different thematic aspects linked with the roadmapping method. Seminar topics are assigned at the beginning of the course. These should be presented and discussed at the end. The first seminars give impulses on roadmapping which should then be discussed to establish an understanding of the process and to ensure the targeted preparation of the seminar topics.

Content
Roadmapping is a method used to support innovation decisions in the early phase of innovation management. The roadmapping process addresses the procedure of constructing roadmaps which can then be assessed. Roadmapping provides structured and graphical visualizations of preferably future-oriented topics which have innovation potentials. The benefits of the roadmapping method lie in the structured bundling of both technology- and market-driven individual topics and the joint setting of priorities and processes to achieve predetermined corporate targets. As a rule, roadmaps represent a consensus reached by the people involved in their compilation. For this reason, roadmaps are suited to the designation and initial prioritization of emerging technologies and corresponding development projects.

Media
Slides.
**Course: Robotics I – Introduction to robotics [24152]**

**Coordinators:** R. Dillmann, S. Schmidt-Rohr

**Part of the modules:** Autonomous Robotics (p. 92) [IN4INAR]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Recommendations**
It is recommended to attend “Cognitive Systems” prior to this lecture. It is further recommended to attend “Robotik II” and „Robotik III” in conjunction with „Robotik I”.

**Learning Outcomes**
This lecture gives an overview of basic methods and components for building and running a robotic platform. The lecture aims at the communication of methodical understanding regarding the organization of robot system architectures.

**Content**
The lecture gives an overview of the research field of robotics. Robotic systems in industrial manufacturing as well as service robots are covered. The key aspects consist in modelling of robots as well as methods for robot control.

First, the different system and control components of a robotic platform are discussed. Methods for robot modelling such as kinematics and dynamics modelling are covered. Based on these models, approaches for control, planning and collision avoidance are discussed. Finally, robot architectures are introduced which comprise the previously studied approaches and models.

**Media**
Slides

**Literature**
**Elective literature:**
Fu, Gonzalez, Lee: Robotics - Control, Sensing, Vision, and Intelligence
Course: Robotics II - Programming of industrial and autonomous service robots [24712]

**Coordinators:** R. Dillmann, Schmidt-Rohr, Jäkel

**Part of the modules:** Autonomous Robotics (p. 92)[IN4INAR]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Recommendations**
Previous attendance of the lecture „Robotics I“ is helpful, but not mandatory.

**Learning Outcomes**
The student has to understand the main principles and differences concerning methods for programming industrial robots on the one hand and autonomous service robots on the other hand. The student has to be able to present and describe applicable programming concepts for realistic robotic application scenarios.

**Content**
Complementary to the lectures „Robotik I“ and „Robotik III“, the programming and task modeling aspects of robotics are presented more closely. Different methods like manual, textual and graphic programming of robots as well as the necessary tools are discussed. Furthermore, the internal modeling of environment and task knowledge in the robot as well as suitable planning methods are presented. Finally, decision making and planning approaches for autonomous service robots are discussed with a focus on dynamic, real world settings and the latest state of the art.

**Media**
Slides, script, work sheets
Course: Robotik III - Sensors in Robotics [24635]

**Coordinators:** R. Dillmann, Meißner, Gonzalez, Aguirre

**Part of the modules:** Autonomous Robotics (p. 92)

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Recommendations**
Previous attendance of the lecture „Robotik I“ is helpful, but not mandatory.

**Learning Outcomes**
The student has to understand the principles of sensors that are essential and common in robotics. The student has to understand the data flow, starting from the physical measurement, over digitization, application of the sensor model to image processing, feature extraction and the integration of the information in an environment model. The student has to be able to propose suitable sensor concepts for simple tasks and to justify them.

**Content**
The lecture Robotics III complements the lecture Robotics I with a broad overview over sensors used in robotics and the interpretation of their data. One focus of the lecture is on the topic of computer vision, which is being dealt with from data acquisition, over calibration to object recognition and localization.

Sensors are important subcomponents of control circuits and enable robots to perform their tasks safely. Furthermore sensors serve to capture the environment as well as dynamical processes and actions in the surroundings of the robots. The topics that are addressed in the lecture, are as follows: Sensor technology for a whole taxonomy of sensor systems (including image and 3D sensors), sensor modeling (including color calibration and hdr imaging), theory and practice of digital signal processing, machine vision, multi-sensor integration and fusion.

Among others, sensor systems such as relative position sensors (optical encoders, potentiometer), velocity sensors (encoder, tachometer), acceleration sensors (piezo-resistive, piezo-electric, optical and others), inertial sensors (gyroscope, gravimeter and others), tactile sensors (foil sensors, pressure sensitive materials and others), proximity sensors, distance sensors (ultrasonic, laser, time-of-flight, interferometry, structured light, stereo camera systems and others), image sensors (photodiode, CCD and others), absolute position sensors (GPS, fiducial markers). Laser sensors as well as image sensors are dealt with priority.

**Media**
Slides, script.
Course: Sales Strategy and Control [2572180]

Coordinators: M. Artz

Part of the modules: Sales Management (p. 44)[IW4BWLMAR6]

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Learning Control / Examinations

Conditions

None.

Learning Outcomes

After successfully attending the course, students will be able to design and run an effective salesforce from a theoretical and practical perspective. They will be aware of the several different opportunities how salesforce management can be designed and what the specific trade-offs between different opportunities are, given the underlying sales strategy of the firm. In this regard, the course complements the lecture “Vertriebsmanagement und Handelsmarketing”.

Content

This course covers the management of a salesforce from a strategic perspective. The following aspects shown in the table of contents below are treated in detail. Every aspect is discussed from a theoretical and a practitioner’s perspective in class. Given its importance in practice, a specific weight is given to align salespeople with firm’s strategic sales targets and performance measurement and compensation systems.

Table of Contents:
1. Basics of Sales Strategy
2. Implications of sales strategy for sales force management
3. The operative personal selling process
4. Organization of the salesforce
5. Selecting, hiring, and promoting salespeople
6. Developing, delivering, and reinforcing a sales training
7: Motivating a sales force
8: Sales force performance measurement & compensation
9: Sales force quotas & expenses
10: Leadership of a sales force
11: Analysis of sales volume, marketing cost and profitability
12: Ethical and Legal Responsibilities of Sales Managers
Course: Side-Channel Attacks in Cryptography [24165]

Coordinators: J. Müller-Quade, Antonio Almeida
Part of the modules: Advanced Topics in Cryptography (p. 63)[IW4INFKRYP]

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Learning Control / Examinations

Conditions
None.

Learning Outcomes

The student
• will be familiar with the theoretical foundations and the basic mechanisms of IT-security and cryptography.
• can understand and explain the methods of IT-security and cryptography,
• can understand and explain attacks of systems via side-channels,
• will be able to read and understand the latest scientific papers,
• will be able to critically assess the vulnerability of systems to side-channels attacks
• can evaluate different countermeasures to side-channel attacks

Content

Many cryptographic schemes are based on simple assumptions whose validity is rarely questioned. Nevertheless, a wide variety of attacks against real implementations of these algorithms is known. These attacks take advantage of implementation details. Some Examples are:

• Simple Power Analysis
• Differential Power Analysis
• Timing attacks
• Fault Induction
• TEMPEST
• Stack-overflow attacks
• QKD side channels
Course: Semantic Web Technologies [2511310]

Coordinators: R. Studer, A. Harth
Part of the modules: Web Data Management (p. 93), Semantic Technologies (p. 95)

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Learning Control / Examinations
The assessment consists of an 1h written exam following §4, Abs. 2, 1 of the examination regulation or of an oral exam (20 min) following §4, Abs. 2, 2 of the examination regulation.
The exam takes place every semester and can be repeated at every regular examination date.

Conditions
Lectures on Informatics of the Bachelor on Information Management (Semester 1-4) or equivalent are required.

Recommendations
None.

Learning Outcomes
The student
- understands the motivation and foundational ideas behind Semantic Web and Linked Data technologies, and is able to analyse and realise systems
- demonstrates basic competency in the areas of data and system integration on the web
- masters advanced knowledge representation scenarios involving ontologies

Content
"Semantic Web" denotes an extension of the World Wide Web with meta data and applications to make the meaning (semantics) of data on the web usable in intelligent systems, e.g. in e-commerce and internet portals.
Central concepts are the representation and processing of knowledge in form of ontologies and the access via Linked Data. This lecture provides the foundations of knowledge representation and processing for the corresponding technologies and presents example applications.
The following topics are covered:
- Resource Description Framework (RDF) and RDF Schema (RDFS)
- Web Architecture and Linked Data
- Web Ontology Language (OWL)
- Rule languages
- Applications

Media
Lecture notes.

Literature
See German version.

Remarks
The lecture supersedes the existing SWT-1 and SWT-2 lectures beginning from SS 2014. The exams SWT-1 and SWT-2 will be offered latest until winter term 2014/15.
Course: Algorithm Design Seminar [24819]

**Coordinates:** D. Wagner

**Part of the modules:** Introduction to Algorithmics (p. 65)[IW4INEAT], Advanced Algorithms: Engineering and Applications (p. 67)[IW4INAALGOB], Advanced Algorithms: Design and Analysis (p. 66)[IW4INAADA]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**
Students shall

- conduct literature research starting from a given topic, identify, locate, evaluate and summarize relevant literature.
- compose their written elaboration (and later their bachelor/masters thesis) with a minimum of introductory effort, and thereby respect given templates similar to those enforced in standard scientific publication processes.
- devise a presentation in the context of the scientific topic. To this end, techniques are presented that enable the processing and the presentation of content in a way suitable for the audience.
- present their research results in a written form similar to standard scientific dissemination.

**Content**
Various current topics that build upon the contents of the associated lectures.

**Remarks**
This lecture is offered irregularly.
Course: Seminar in Applied Informatics [25070s]

Coordinators: A. Oberweis, H. Schmeck, D. Seese, R. Studer, S. Tai
Part of the modules: Semantic Technologies (p. 95)[IW4/NAIFB6]

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Learning Control / Examinations
The assessment is done according to §4(2), 3 of the examination regulation in form of an evaluation of the seminar presentation and a written seminar report. The weighting of the individual marks (presentation and report) is announced at the beginning of the seminar.

Conditions
None.

Learning Outcomes
Students are able to

- do literature search based on a given topic: identify relevant literature, find, assess and evaluate this literature.
- write the seminar thesis (and later the Bachelor-/Masterthesis) with a minimal learning curve by using format requirements such as those recommended by well-known publishers.
- give presentations in a scientific context in front of an auditorium. These techniques are presented and learned during the seminar.
- present results of the research in written form as generally found in scientific publications.

Content
The seminar intensifies and extends specific topics which are discussed within corresponding lectures. The actual topics are changing each semester. Knowledge of these lecture topics is an advantage but not a precondition.

Media
Slides, Access to internet resources

Literature
Literature will be given individually.

Remarks
The title of this course is a generic one. Specific titles and the topics of offered seminars will be announced before the start of a semester in the internet at http://www.aifb.uni-karlsruhe.de/Lehre
Course: Seminar in Cryptography [SemiKryp2]

Coordinators: J. Müller-Quade

Part of the modules: Foundations and Application of IT-Security (p. 89)[IW4INGAS]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes
The student
- deals with a restricted problem in the field of cryptography,
- analyzes and discusses the problems associated to a distinct discipline in the final seminar paper,
- discusses, presents and defends subject-specific arguments within a given task,
- organizes the preparation of the final papers largely independent.

Content
The seminar deals with current topics in the research field of cryptography. These are e.g.
- provable security
- side channel attacks;
- new Public-Key systems;
- quantum cryptography
Course: Seminar in Cryptography [SemiKryp3]

Coordinators: J. Müller-Quade
Part of the modules: Networking Security - Theory and Praxis (p. 76)[IW4INNTP]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes
The student
- deals with a restricted problem in the field of cryptography,
- analyzes and discusses the problems associated to a distinct discipline in the final seminar paper,
- discusses, presents and defends subject-specific arguments within a given task,
- organizes the preparation of the final papers largely independent.

Content
The seminar deals with current topics in the research field of cryptography. These are e.g.
- provable security
- side channel attacks;
- new Public-Key systems;
- quantum cryptography
Course: Seminar in Law [rechtsem]

Coordinators: T. Dreier
Part of the modules: Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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Learning Control / Examinations

Conditions
None.

Recommendations
Parallel to the lectures tutoria are offered in which legal thinking and argumentation is practised. Their attendance is strongly recommended.
During the semester, test exams to each lecture are offered with extensive coaching. During the lecture-free time, a Q-and-A-lecture is offered. Details on the homepage of the ZAR (www.kit.edu/zar)

Learning Outcomes
It is the goal of the seminar to enable students to independent scientific research regarding legal issues in the area of information management and engineering. The seminar covers legal issues of information law and commercial law, from internet law, the law of intellectual property, competition law and data protection law to contract law. The subjects to be discussed comprise issues of national, European and international law. Written papers shall also discuss the information technology issues and economic questions related to the legal problem at issue.

Content
The seminar covers legal issues of information law, from internet law, the law of intellectual property, competition law and data protection law to contract law. The subjects to be discussed comprise issues of national, European and international law. Each seminar focuses on a different set of issues. Written papers shall also discuss the information technology issues and economic questions related to the legal problem at issue. The current topics will be announced before start of term.
Students can participate in all seminars offered by the ZAR/IIR (however, students can participate in seminars of the master study cours, seminars in cooperation with the University of Freiburg and other specially marked seminars if special permission has been granted).

Media
extensive script with cases; content structure, further information in the lectures

Literature
Tba in the lecture.
Course: Seminar in Security [SemSich]

Coordinators: J. Müller-Quade

Part of the modules: Computer Security (p. 62)[IW4INSICH]

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Learning Control / Examinations
The assessment consists of a written seminar thesis and a presentation thereof according to sec. 4 subsec. 2 no. 3 study and examination regulations. The grade is the average of the weighted single grades (generally 50% seminar thesis, 50% presentation).

Conditions
None.

Learning Outcomes
The student
- deals with a restricted problem in the field of computer security,
- analyzes and discusses the problems associated to a distinct discipline in the final seminar paper,
- discusses, presents and defends subject-specific arguments within a given task,
- organizes the preparation of the final papers largely independent.

Content
The seminar deals with current topics in the research field of computer security. These are e.g.
- Side channel attacks;
- Network security;
- Communication protocols;
Course: Seminar in Enterprise Information Systems [SemAIFB1]

Part of the modules: Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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Learning Control / Examinations
The assessment of this course is according to §4(2), 3 SPO in form of an examination of the written seminar thesis and a presentation.
The final mark is based on the examination of the written seminar thesis but can be upgraded or downgraded according to the quality of the presentation.
The seminar is for bachelor as well as master students. The differentiation will be made by selection of different topics and different standards of evaluation.

Conditions
See corresponding module information.

Learning Outcomes
Students are able to

• do literature search based on a given topic: identify relevant literature, find, assess and evaluate this literature.
• write the seminar thesis (and later the Bachelor-/Masterthesis) with a minimal learning curve by using format requirements such as those recommended by well-known publishers.
• give presentations in a scientific context in front of an auditorium. These techniques are presented and learned during the seminar.
• present results of the research in written form generally found in scientific publications.

Content
The seminar intensifies and extends specific topics which are discussed within corresponding lectures. Knowledge of these lecture topics is an advantage but not a precondition.
Specific titles and the topics of offered seminars will be announced before the start of a semester in the internet at http://www.aifb.uni-karlsruhe.de/Lehre

Literature
Literature will be given individually in the specific seminar.
Course: Seminar Image Analysis and Fusion [BAFsem]

Coordinators: J. Beyerer

Part of the modules: Image-based detection and classification (p. 106)[IN3INBDK], Automated Planning and Decision-making (p. 105)[IW4INAPE], Automated visual inspection (p. 103)[IW4INAS]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Recommendations
- Knowledge of the fundamental principles of stochastics and signal and image processing is helpful.
- Knowledge of the lectures "Introduction to Information Fusion", "Automated Visual Inspection and Image Processing", "Pattern Recognition" and "Probabilistische Planung" is helpful.

Learning Outcomes
The goal of the seminar is the exploration of the state-of-the-art methods and applications in the field of the image exploitation and fusion. Seminar will expand students' theoretical knowledge in the fields of information fusion, image and signal processing, pattern recognition and probabilistic planning that has been gained in the lectures and in individual studies, and will provide the opportunity to apply the knowledge in practical projects. The seminar further aims to strengthen students' skills in working scientifically.

Content
The seminar is closely connected to the lectures of the Vision and Fusion Laboratory (Lehrstuhl für Interaktive Echtzeitsysteme): Automated Visual Inspection and Image Processing, Pattern Recognition, Introduction to Information Fusion and Probabilistic Planning. The topics change every year. They are closely connected to the current research topics of the lab and may stem e.g. from the following research fields:

- variable image acquisition and processing
- information fusion
- deflectometry – reconstruction of specular surfaces
- image processing for driver assistance systems
- knowledge-based character recognition with smart cameras
- localization and map generation for mobile robots
- environment modeling and situation analysis
- systems theory of security for danger analysis
- multimodal man-machine interaction

Each participant will be required to individually complete a literature review on the topic of his/her choice and present his/her findings in the form of a paper (15-20 pages) and a talk (20 min). Participants will be offered hints concerning the preparation of the paper and the talk in the form of two introductory workshops. The first workshop, "Introduction into scientific writing" will take place right after the preliminary meeting, the second workshop, "Introduction to an effective presentation" will take place approx. two weeks previous to the presentation day.

Current topics and further updates can be found at the Vision and Fusion Laboratory homepage at http://ies.anthropomatik.kit.edu/lehre_lehre_seminar_baf.php.

Media
Slides, work sheets including solutions, evaluation sheet.

Literature
Elective literature: Dependent on topics, will be announced in the lecture.
**Course: Seminar Efficient Algorithms [SemAIFB2]**

**Coordinators:** H. Schmeck

**Part of the modules:** Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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**Learning Control / Examinations**

The assessment consists of a talk (presentation of 45-60 minutes) about the research topic of the seminar together with discussion, a written summary about the major issues of the topic (approx. 15 pages) and attending the discussions of the seminar (according Section 4(2), 3 of the examination regulation).

The grade of this course is achieved by the weighted sum of the grades (talk 50%, written summary 30% and discussion 20%).

This seminar is for bachelor as well as master students. The difference between them is calculated according to different evaluation mechanisms for the written summary work and the talk.

**Conditions**

See corresponding module information.

**Learning Outcomes**

The students should learn to work on research papers by searching for new topics in computer science and by presenting the major issues of the papers.

The master students should deepen their ability to develop independent insight into new scientific topics and to communicate them through oral presentation and written summary to others.

The students will learn to deal with critical discussions on scientific presentations and written summaries through active participation in the seminar.

**Content**

Topics include the new research issues of the research group “applied Informatics”. The new topics are in the area Organic Computing, Nature-inspired optimization and service oriented architectures.

The topics of the seminars are introduced around the end of the former semester on the board A12 of the institute AIFB (building 11.40) and in Internet http://www.aifb.kit.edu/web/SeminarePraktika

**Literature**

Will be announced at the beginning of the semester.

**Remarks**

There is a limited number of participants. The students have to register for the seminar.
Course: Seminar Energy Economics [SemEW]

**Coordinators:** W. Fichtner, P. Jochem, D. Keles, R. McKenna, V. Bertsch

**Part of the modules:** Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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**Learning Control / Examinations**

**Conditions**

None.

**Learning Outcomes**

**Content**
Course: Seminar eOrganization [SemAIFB5]

**Coordinators:** S. Tai

**Part of the modules:** Service Computing 1 (p. 99)[IW4INAIFB12], Service Computing 2 (p. 100)[IW4INAIFB13], Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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**Learning Control / Examinations**
The assessment of this course is according to §4(2), 3 SPO in form of an examination of the written seminar thesis (15-20 pages), a presentation and active participation in class.

The final mark is based on the examination of the written seminar thesis but can be upgraded or downgraded according to the quality of the presentation.

**Conditions**
None.

**Learning Outcomes**
Research in the field of eOrganization adhering to scientific standards.

**Content**
The seminar explores current research topics of Cloud Service Engineering (including service computing, service engineering, cloud computing and service networks). Each time, a particular focus theme will be chosen.
Course: Entrepreneurship Seminar [SemTuE1]

**Coordinators:** O. Terzidis

**Part of the modules:** Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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**Learning Control / Examinations**
See German version.

**Conditions**
None.

**Learning Outcomes**

**Content**
Course: Seminar Innovation management [SemTuE2]

**Coordinators:** M. Weissenberger-Eibl

**Part of the modules:** Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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**Learning Control / Examinations**
See German version.

**Conditions**
None.

**Learning Outcomes**

**Content**
Course: Seminar in Behavioral and Experimental Economics [n.n.]

Coordinators: P. Reiss
Part of the modules: Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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Learning Control / Examinations
Students write (according to Section 4 (2), 3 SPO) a seminar paper on an assigned topic (15-20 pages), present it in class and discuss results during seminar sessions. These three elements are graded individually. The seminar grade is the weighted average of these individual grades where the weighting is announced on the course syllabus.

Conditions
None.

Recommendations
Basic knowledge of mathematics, statistics, microeconomics, and game theory is assumed.

Learning Outcomes
Students develop basic academic writing skills by writing a seminar paper that is presented and discussed in class. For fostering academic writing skills, the grading of master students pays particular attention to a critical and deep coverage of the assigned topic.

Content
Seminar topics are announced online at http://io.econ.kit.edu (-> Studium und Forschung).

Media
Slides.

Literature
A selection of published papers is compulsory reading for the course.

Remarks
Language: german or english.
**Course: Seminar in Finance [2530280]**

**Coordinators:** M. Uhrig-Homburg, M. Ruckes

**Part of the modules:** Interdisciplinary Seminar Module (p. 20) [IW4IWSEM]

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**Learning Control / Examinations**

**Conditions**
None.

**Recommendations**
Knowledge of the content of the module *F1 (Finance)* [IW4BWFBV1] is assumed.

**Learning Outcomes**
The student gets in touch with scientific work. Through profound working on a specific scientific topic the student is meant to learn the foundations of scientific research and reasoning in particular in finance. Through the presentations in this seminar the student becomes familiar with the fundamental techniques for presentations and foundations of scientific reasoning. In addition, the student earns rhetorical skills.

**Content**
Within this seminar different topics of current concern are treated. These topics have their foundations in the contents of certain lectures. The topics of the seminar are published on the website of the involved finance chairs at the end of the foregoing semester.

**Literature**
Will be announced at the end of the foregoing semester.
Course: Seminar Financial Economics and Risk Management [n.n.]

Coordinators: M. Ulrich
Part of the modules: Interdisciplinary Seminar Module (p. 20) [IW4IWSEM]

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Learning Control / Examinations
See German version.

Conditions
None.

Learning Outcomes

Content
Course: Seminar in Modelling, Measuring and Managing of Extreme Risks [2530356]

Coordinators: U. Werner, S. Hochrainer

Part of the modules: Insurance Management I (p. 33) [W4BWLFBV6], Insurance Management II (p. 34) [W4BWLFBV7]

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Learning Control / Examinations
Non exam assessment (following §4(2), 3 of the examination regulation).

Conditions
None.

Recommendations
None.

Learning Outcomes
See German version.

Content
- Threshold models, generalized pareto distribution, threshold selection, parameter estimation, point process characterization, estimation under maximum domain: Pickands's estimator, Hill's estimator, Deckers-Einmahl-de Haan estimator.
- Catastrophe model approaches, simulation of earthquakes, hurricanes, and floods, vulnerability functions, loss estimation. Indirect vs direct effects.
- Case study presentations: Household level index based insurance systems (India, Ethiopia, Sri Lanka, China), insurance back-up systems coupled with public private partnerships (France, US), Reinsurance approaches (Munich Re, Swiss Re, Allianz).
- Climate Change topics: IPCC report, global and climate change.

Literature
Course: Seminar in Industrial Production [SemIIP2]

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**Learning Control / Examinations**
Assessment acc. to §4 (2), No.3 ER by assessing the written seminar thesis (approx. 20 pages), the oral presentation and active participation in public discussions. The final grade will be formed by weighing the individual assessment grades.

**Conditions**
Students should have completed the modules „Industrial Production I“ [WW3BWLIIP], „Industrial Production II“ [IW4BWLIIP2] or „Industrial Production III“ [WW3BWLIIP6].

**Learning Outcomes**
Students shall gain insights into selected research of the Institute of Industrial Production (IIP).

- Students search for, identify, review and evaluate relevant literature.
- Students prepare their seminar thesis (and later on bachelor/master thesis) with a minimum expense in becoming acquainted with their topic and general layout.
- Students produce an oral presentation in a scientific context by using the outlined techniques of scientific presentation.
- Students learn to present their written results in an adequate form for scientific publishing.

Students in M.Sc. studies will have to put special emphasis on a critical discussion and evaluation of their topic, since they will have to look into actual scientific results in the field of industrial production.

**Content**
This seminar covers actual topics of industrial production, logistics, environmental science, project management and similar fields. We recommend a successful attendance of previous IIP modules (not compulsory!). Actual topics covered in this seminar will be published before the start of semester.
Course: Seminar Information Engineering and Management  [SemIW]

Coordinators:  C. Weinhardt

Part of the modules:  Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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Learning Control / Examinations
The assessment consists of a seminar paper, a presentation of the results and the contribution to the discussion (according to §4(2), 3 of the examination regulation). The final grade is based on the evaluation of each component (seminar paper, oral presentation, and active participation).

Conditions
See corresponding module information.

Learning Outcomes
The student should be able to do a literature review based on a predefined topic in the context of information engineering and management. The approach comprises the identification of relevant literature according to the topic and an analysis as well as an evaluation of the methods presented in the literature. The student learns to present his results in a paper and in front of an audience on an academic level. This process gives him the knowledge and practice for further research work like a master thesis or a doctoral thesis.

Content
In the seminar the student should learn to apply the research methods to a predefined topic area. The topics are based on research questions in Information Engineering and Management across different industry sectors. This problem analysis requires an interdisciplinary examination.

Media
- PowerPoint
- E-learning platform ILIAS
- Software Tools, if necessary

Literature
The student will receive the necessary literature for his research topic.

Remarks
- Students from Bachelor and Master Course can visit the seminar. The research topic as well as the evaluation of the work and the presentation will have a different focus between Bachelor and Master Course.
- All the seminars offered at the chair of Prof. Dr. Weinhardt can be chosen. The current topics of the seminars are available at the following homepage: www.iism.kit.edu/im/lehre.
Course: Seminar Complexity Management [SemAIFB3]

**Coordinators:** D. Seese

**Part of the modules:** Interdisciplinary Seminar Module (p. 20) [IW4IWSEM]

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**Learning Control / Examinations**
see German version

**Conditions**
None.

**Learning Outcomes**
see German version

**Content**
see German version

**Literature**
Will be announced in the seminar.

**Remarks**
The number of participants is limited. Please take notice about the inscription procedure at the institutes website. Specific titles and the topics of offered seminars will be announced before the start of a semester on the website of AIFB.
Course: Seminar Management Accounting [2579904]

Coordinators: M. Wouters
Part of the modules: Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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Learning Control / Examinations
The final grade of the course is the grade awarded to the paper.

Conditions
The LV “Betriebswirtschaftslehre: Finanzwirtschaft und Rechnungswesen” (2600026) must have been completed before starting this seminar.

Learning Outcomes
Students are familiar with topics in management accounting literature and practice that are most relevant to their studies and to their research projects.

Content
The course will be a mix of lectures, discussions, and student presentations. Students will write a paper in small groups, and present this in the final week. You are to a large extent free to select your own topic. Meetings are concentrated in three weeks that are spread throughout the semester.

Week 1: Introductory lecture. You need to conduct a first literature search and at the end of the first week you should identify (provisionally) the topic for your paper.

Week 2: The purpose of the second week is to define the topics and research questions in much more detail. Different types of papers may be selected: literature review, research paper, descriptive case study, or teaching case. Students will present their ideas and all participants should ask questions, help each other focus, offer ideas, etc.

Week 3: In the third week we are going to present and discuss the final papers.

Media
The instructor uses a LCD projector and makes the slides available for the students. Students should have their own notebook computer with the usual software for spreadsheets, word processing, internet, etc.

Literature
Will be announced in the course.

Remarks
Maximum of 24 students.
Course: Seminar Mobility Services [2595475]

**Coordinators:** W. Michalk, B. Chlond, U. Leyn, H. Fromm

**Part of the modules:** Interdisciplinary Seminar Module (p. 20) [IW4IWSEM]

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**Learning Control / Examinations**
A final written exam will be conducted.

**Conditions**
See module description.

**Learning Outcomes**
The student should be able to do a literature review based on a predefined topic in the context of mobility services. The approach comprises the identification of relevant literature according to the topic and an analysis as well as an evaluation of the methods presented in the literature. The student learns to present his results in a paper and in front of an audience on an academic level.

**Content**
The seminar gives an insight in different aspects of services in the context of mobility. Changes in business models in the mobility sector as well as the adaptation of new demand patterns for mobility play a crucial role in this context. These shifts are accompanied by a technological evolution including new mobile devices that enable dynamic and flexible access to information.

In the seminar, the student should learn to apply the research methods to predefined research questions; in this context, e.g. literature reviews, structured interviews, and the comparison of business models are employed.
Course: Seminar on Morals and Social Behavior [n.n.]

Coordinators: N. Szech
Part of the modules: Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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Learning Control / Examinations
Students write a seminar paper on an assigned topic (10 – 15 pages), present it in class and discuss results during seminar sessions. These three elements are graded individually. The seminar grade is the weighted average of these individual grades where the weighting is announced on the course syllabus.

Conditions
None.

Recommendations
None.

Learning Outcomes
The student

- develops an own idea for an economic experiment in this research direction.

Content
Seminar topics are announced online at http://polit.econ.kit.edu.

Literature
A selection of published papers and books.
Course: Seminar Service Science, Management & Engineering [2595470]

Part of the modules: Interdisciplinary Seminar Module (p. 20) [IW4IWISEM]

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Learning Control / Examinations
The assessment of this course is according to §4(2), 3 SPO in form of an examination of the written seminar thesis (15-20 pages), a presentation and active participation in class.
The final mark is based on the examination of the written seminar thesis but can be upgraded or downgraded according to the quality of the presentation.

Conditions
See corresponding module information.

Recommendations
Lecture eServices [2595466] is recommended.

Learning Outcomes
Autonomously deal with a special topic in the Service Science, Management and Engineering field adhering to scientific standards.

Content
Each Semester, the seminar will cover topics from a different selected subfield of Service Science, Management & Engineering. Topics include service innovation, service economics, service computing, transformation and coordination of service value networks as well as collaboration for knowledge intensive services.
See the KSRI website for more information about this seminar: www.ksri.kit.edu

Literature
The student will receive the necessary literature for his research topic.
Course: [SemSTAT]

**Coordinators:** N.N.

**Part of the modules:** Interdisciplinary Seminar Module (p. 20) [IW4IWSEM]

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**Learning Control / Examinations**

**Conditions**

None.

**Learning Outcomes**

**Content**
Course: Seminar Stochastic Models [SemWIOR1]

**Coordinators:** K. Waldmann

**Part of the modules:** Interdisciplinary Seminar Module (p. 20) [IW4IWSEM]

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**Learning Control / Examinations**
The assessment of this course is in form of an examination of the written seminar thesis and a presentation. The final mark is the result of both the paper and its presentation.

**Conditions**
None.

**Learning Outcomes**
In case studies students comprehend stochastic relationships and gain deep knowledge of modelling, evaluation, and optimization of stochastic systems. In group presentations, students learn basic academic presentation and argument skills.

**Content**
The actual topic as well as the contemporary issues are available online.

**Media**
Power Point and related presentation techniques.

**Literature**
Will be presented with the actual topic.
Course: Seminar Knowledge Management [SemAIFB4]

Coordinators: R. Studer
Part of the modules: Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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Learning Control / Examinations
The success monitoring is done through a presentation about a research topic from the current topic of the seminar (45-60 minutes) followed by a discussion, a written summary of the main points (approx. 15 pages) and of active participation in discussions (in accordance with §4(2),3 SPO).
The total mark is composed of the graded and weighted success controls (50% lecture, 30% written paper, and 20% participation and discussion).
The seminar can be attended by both bachelor and master students. A differentiation is made by different topic assignment and evaluation standards for seminar paper and presentation.

Conditions
See module description.

Learning Outcomes
The students will learn to perform literature searches on current topics in computer science and holistic knowledge management as well as preparing and presenting the contents of scientific publications.

During the work on the seminar topics the master students will deepen their skills to autonomously comprehend current scientific knowledge and to convey it to others through oral presentations and written summaries.

Through active participation in the seminar, students acquire skills in critical appraisal of research topics and in oral and written presentation of independently developed research content.

Content
Each year, the seminar will cover topics from a different selected subfield of knowledge management, e.g.:

- Ontology-based knowledge management,
- Information Retrieval and Text Mining,
- Data Mining,
- Personal Knowledge Management,
- Case Based Reasoning (CBR),
- Collaboration and Social Computing,
- Business-process Oriented Knowledge Management.

Media
Slides.

Literature

Remarks
The number of students is limited. Students have to observe the designated registration process.
Course: Seminar in Insurance Management [SemFBV1]

**Coordinators:** U. Werner

**Part of the modules:** Interdisciplinary Seminar Module (p. 20) [IW4IWSEM]

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**Learning Control / Examinations**

**Conditions**

See corresponding module information.

The seminar is held within the courses of *Risk and Insurance Management* and *Insurance Management* ([WW3BWLFBV3], [WW3BWLFBV4] and [WW4BWLFBV6/7], respectively. A course taken as a seminar cannot be chosen as a part of a course module (and vice versa).

**Recommendations**

The seminar fits well with the bachelor modules *Risk and Insurance Management* [WW3BWLFBV3] as well as with the master modules *Insurance Management I* [IW4BWLFBV6] and *Insurance Management II* [IW4BWLFBV7]. These modules, though, are not required to be taken.

**Learning Outcomes**

See German version.

**Content**

The seminar is offered within the following courses:

- Principles of Insurance Management
- Insurance Accounting (s.o.)
- Insurance Marketing
- Insurance Production
- Service Management

For their contents refer to the information given for these courses.

**Literature**

Will be announced at the beginning of the lecture period.

**Remarks**

Some of the courses mentioned above are offered on demand. For further information, see: http://insurance.fbv.kit.edu.

To attend the course please register with the secretary of the chair: thomas.mueller3@kit.edu

Information Engineering and Management (M.Sc.)
Module Handbook, Date: 26.02.2014
Course: Seminar in strategic and behavioral marketing [2572197]

Coordinators: B. Neibecker
Part of the modules: Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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Learning Control / Examinations
The student is evaluated based on the written work, a presentation of the results in front of an audience and his contribution to the discussion.

Conditions
None.

Learning Outcomes
At the seminar (with a “Referat” as its goal) the student should be able to do a literature review based on a predefined topic in the context of marketing research. The approach comprises the identification of relevant literature according to the topic and an analysis as well as an evaluation of the methods presented in the literature. The student learns to present his results in a paper and in front of an audience on a academic level.

Content
In the seminar the student should learn to apply the research methods to a predefined topic area. The topics are based on research questions in marketing. This problem analysis requires an interdisciplinary examination. As a special option, the implementation of methodological solutions for market research can be accomplished and discussed with respect to its application.

Literature
Will be allocated according the individual topics.

Remarks
Students from Bachelor and Master Course can visit the seminar. The research topic as well as the evaluation of the work and the presentation will have a different focus between Bachelor and Master Course.
Course: Seminar in Discrete Optimization [2550491]

Coordinators: S. Nickel
Part of the modules: Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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Learning Control / Examinations
The assessment consists of a written seminar thesis of 20-25 pages and a presentation of 35-40 minutes (according to §4(2), 3 of the examination regulation).
The final mark for the seminar is the weighted average of the marks for the assessed assignments (seminar thesis 30 %, presentation 60%, handout 10%).
The seminar can be attended both by Bachelor and Master students. A differentiation will be achieved by different valuation standards for the seminar thesis and presentation.

Conditions
Basic knowledge as conveyed in the module Introduction to Operations Research [WI1OR] is assumed.

Learning Outcomes
The seminar aims at the presentation, critical evaluation and exemplary discussion of recent questions in discrete optimization. The focus lies on optimization models and algorithms, also with regard to their applicability in practical cases (especially in Supply Chain and Health Care Management).
The students get in touch with scientific working: The in-depth work with a special scientific topic makes the students familiar with scientific literature research and argumentation methods. As a further aspect of scientific work, especially for Master students the emphasis is put on a critical discussion of the seminar topic.
Regarding the seminar presentations, the students will be familiarized with basic presentational and rhetoric skills.

Content
The topics of the seminar will be announced at the beginning of the term in a preliminatory meeting. Dates will be announced on the internet.

Literature
Literature and relevant sources will be announced at the beginning of the seminar.

Remarks
The seminar is offered in each term.
Course: Seminar in Experimental Economics [SemWior3]

Coordinators: N. N.
Part of the modules: Interdisciplinary Seminar Module (p. 20) [IW4IWSEM]

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Learning Control / Examinations
Term paper and presentation

Conditions
See corresponding module information.
A course in the field of Game Theory should be attended beforehand.

Learning Outcomes
The seminar wants to deepen the methods of scientific work. Students shall learn to discuss critical the latest research results in Experimental Economics. Students learn the technical basics of presentation and to argument scientifically. Also rhetoric skills shall be amplified.

Content
The seminar’s topic will be announced before the beginning of each semester on the internet (http://www.wior.uni- karlsruhe.de/LS_Berninghaus/Studium/).

Media
Slides.

Literature
Will be announced at the end of the recess period.
Course: Seminar in Continuous Optimization [2550131]

**Coordinators:** O. Stein

**Part of the modules:** Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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**Learning Control / Examinations**

The assessment is composed of a 15-20 page paper as well as a 40-60 minute oral presentation according to §4(2), 3 of the examination regulation.

The total grade is composed of the equally weighted grades of the written and oral assessments.

The seminar is appropriate for bachelor as well as for master students. Their differentiation results from different assessment criteria for the seminar paper and the seminar presentation.

**Conditions**

See corresponding module information.

Attendance is compulsory.

Preferably at least one module offered by the institute should have been chosen before attending this seminar.

**Learning Outcomes**

The seminar aims at describing, evaluating, and discussing recent as well as classical topics in continuous optimization. The focus is on the treatment of optimization models and algorithms, also with respect to their practical application.

The student is introduced to the style of scientific work. By focussed treatment of a scientific topic the student learns the basics of scientific investigation and reasoning.

For further development of a scientific work style, master students are particularly expected to critically question the seminar topics.

With regard to the oral presentations the students become acquainted with presentation techniques and basics of scientific reasoning. Also rhetoric abilities may be improved.

**Content**

The current seminar topics are announced under http://kop.ior.kit.edu at the end of the preceding semester.

**Literature**

References and relevant sources are announced at the beginning of the seminar.
Course: Seminar: Dialog Modeling for Human-Machine Interaction [2400007]

Coordinators: A. Waibel, M. Schmidt
Part of the modules: Speech Processing (p. 84)[IW4INSV]

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Learning Control / Examinations
Conditions
None.

Learning Outcomes
Content
Since the rise of Artificial Intelligence people have been interested in communicating with machines. Today, speech dialog systems can be found in various areas, e.g., in cars, Apple's Siri or in robots assisting elderly people. Dialogs have to be suitably modeled for each use case; a car driver would prefer a goal-driven dialog to obtain information, whereas the elderly would rather like an entertaining dialog. It is aimed at acquiring knowledge about respective dialog modeling techniques.

In this seminar, students will acquaint themselves with topics concerning dialog modeling and will present their results as a talk supported by slides to the other participants of the course.
Course: Seminar: Multilingual Speech Recognition [mse]

Coordinators: A. Waibel, S. Stüker, M. Müller
Part of the modules: Speech Processing (p. 84)\[IW4INSV\]

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Learning Control / Examinations

Conditions

None.

Learning Outcomes

• The students learn to independently acquaint themselves with a novel, scientific topic and to process it for presentation.
• From the other presentations the students acquire deeper knowledge of sub-areas of multilingual speech recognition.
• By assessing their fellow students presentations the participants enhance their social skills.

Content

There are 4,000-7,000 languages in the world. In order to create speech recognition systems for as many as possible, multilingual speech recognition technologies have proven to be helpful. Multilingual speech recognition is concerned with the creation of speech recognition systems that work for multiple languages, or in the ideal case for all languages in the world. In this seminar students will acquaint themselves with topics from multilingual speech recognition and will present their results as a talk supported by slides to the other participants of the seminar.
Course: Seminar: Neural Networks and Artificial Intelligence [NNsem]

Coordinators: A. Waibel, T. Asfour, J. Gehring, S. Stüker
Part of the modules: Speech Processing (p. 84)[IW4INSV]

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Learning Control / Examinations

Conditions
None.

Learning Outcomes

Content
In many tasks that appear natural to us, the fastest computers are unable to match the performance of the human brain. Neural networks attempt to simulate the parallel and distributed architecture of the brain in order to master these skills with learning algorithms. In this context, focus is being put on neural network approaches to computer vision and speech recognition, robotics and other areas.

In this seminar students will acquaint themselves with literature from provided topics and will present their results as a talk supported by slides to the other participants of the seminar.
Course: Seminar: Ubiquitous Systems [24844]

Coordinators: M. Beigl
Part of the modules: Human-Machine-Interaction (p. 87)[IN4INMMI], Context Sensitive Systems (p. 86)[IN4INKUS]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes

Content

Literature
Introduction: John Krumm, Ubiquitous Computing Fundamentals. Further literature will be announced.
Course: Seminar: Management and Organization [2577915]

Coordinators: H. Lindstädt

Part of the modules: Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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Learning Control / Examinations
Term paper (50%) and presentation (50%).

Conditions
See corresponding module information.

Learning Outcomes
The aim of the seminar is to describe corporate and organisational management approaches, to assess them critically and clarify them using practical examples. The focus is on assessing the models with a view to their applicability and theoretical limits.

Content
The subjects are redefined each semester on the basis of current issues.

Media
Slides.

Literature
The relevant sources are made known during the course.
Course: Practical Seminar Service Innovation [2595477]

Coordinators: G. Satzger, M. Kohler, H. Fromm, N. Feldmann

Part of the modules: Business & Service Engineering (p. 26) [IW4BWLISM4], Interdisciplinary Seminar Module (p. 20) [IW4IWSEM]

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Learning Control / Examinations
The assessment of this course is according to §4(2), 3 SPO in form of a written documentation, a presentation of the outcome of the conducted practical components and an active participation in class. Please take into account that, beside the written documentation, also a practical component (such as a survey or an implementation of an application) is part of the course. Please examine the course description for the particular tasks. The final mark is based on the graded and weighted attainments (such as the written documentation, presentation, practical work and an active participation in class).

Conditions
None.

Recommendations
Knowledge of Service Innovation Methods is assumed. Therefore it is recommended to attend the course Service Innovation [2540468] beforehand.

Learning Outcomes
The student should be able to do a literature review based on a given topic in the context of service innovation. The approach comprises the identification of relevant literature according to the topic and an analysis as well as the evaluation of the methods presented in the literature. The practical work components should enable the student to learn about and independently use scientific methods employed e.g. in case studies or experiments. The student learns to present his results in a paper and in front of an audience on an academic level. This process is helpful for further scientific work like the master or doctoral thesis.

Content
The Practical Seminar Service Innovation conveys both a theoretical foundation and practical methods. Using a case example of real-world challenges in the area of Service Innovation, application and adaptation of innovation methods are taught and the results are presented. This project work applies conceptual, analytical and creative methods.

Literature
The foundational literature will be announced together with the individual topics.

Remarks
Due to the project work, the number of participants is limited and participation requires knowledge about models, concepts and approaches that are taught in the Service Innovation lecture. Having taken the Service Innovation lecture or demonstrating equivalent knowledge is a prerequisite for participating in this Practical Seminar. Details for registration will be announced on the web pages for this course.
Course: Service Analytics [2595501]

**Coordinators:** T. Setzer, H. Fromm

**Part of the modules:** Service Management (p. 28)[IW4BWLISM6], Advanced CRM (p. 23)[IW4BWLISM1], Service Analytics (p. 29)[IW4BWLKSR1]

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**Learning Control / Examinations**
The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulation). By successful completion of the exercises (according to §4(2), 3 of the examination regulation) a bonus can be obtained. If the grade of the written exam is at least 4.0 and at most 1.3, the bonus will improve it by one grade level (i.e. by 0.3 or 0.4). The bonus only applies to the first and second exam of the semester in which it was obtained.

**Conditions**
None.

**Recommendations**
The lecture is addressed to students with interests and basic knowledge in the topics of Operations Research, descriptive and inductive statistics.

**Learning Outcomes**
Participants are able to structure large sets of available data and to use that data for planning, operation, personalization of complex services, in particular for IT services. They learn a step-by-step approach starting with analyzing possibly incomplete data, techniques of multivariate statistics to filter data and to extract data features, forecast techniques, and robust planning and control procedures for enterprise decision support.

**Content**
Today's service-oriented companies are starting to optimize the way services are planned, operated, and personalized by analyzing vast amounts of data from customers, IT-systems, or sensors. As the statistical learning and business optimization world continues to progress, skills and expertise in advanced data analytics and data and fact-based optimization become vital for companies to be competitive. In this lecture, relevant methods and tools will be considered as a package, with a strong focus on their inter-relations. Students will learn to analyze and structure large amounts of potentially incomplete and unreliable data, to apply multivariate statistics to filter data and to extract key features, to predict future behavior and system dynamics, and finally to formulate data and fact-based service planning and decision models.

More specifically, the lessons of this lecture will include:
- Co-Creation of Value Across Enterprises
- Instrumentation, Measurement, Monitoring of Service Systems
- Descriptive, predictive, and prescriptive Analytics
- Usage Characteristics and Customer Dynamics
- Big Data, Dimensionality Reduction, and Real-Time Analytics
- System Models and What-If-Analysis
- Robust Mechanisms for Service Management
- Industry Applications of Service Analytics

**Tutorials**
Students will conduct lecture accompanying, guided exercises throughout the semester.

**Media**
- PowerPoint
- E-learning platform ILIAS

**Literature**
- Business Analytics for Managers, Jank, W., Springer, 2011

**Online Sources:**
Further readings will be provided in the lecture.

Remarks
This is a new lecture first offered in the summer term of 2012.
Course: Service Design Thinking [2595600]

Coordinators: C. Weinhardt
Part of the modules: Service Design Thinking (p. 30)[IW4BWLKSR2]

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Learning Control / Examinations
Non exam assessment (following §4(2), 3 of the examination regulation).

Conditions
The course is compulsory and must be examined.

Learning Outcomes
- Deep knowledge of the innovation method “Design Thinking”, as introduced and promoted by Stanford University
- Development of new, creative solutions through extensive observation of oneself and one’s environment, in particular with regard to the relevant service users
- Know how to use prototyping and experimentation to visualize one’s ideas, to test and iteratively develop them, and to converge on a solution
- Communicate, work and present in an interdisciplinary and international project setting

Content
- Paper Bike: Learning about the basic method elements by building a paper bike that has to fulfill a given set of challenges.
- Design Space Exploration: Exploring the problem space through customer and user observation.
- Critical Function Prototype: Identification of critical features from the customer’s perspective that can contribute to the solution of the overarching problem. Building and testing prototypes that integrate these functionalities.
- Dark Horse Prototype: Inverting earlier assumptions and experiences, which leads to the inclusion of new features and solutions.
- Funky Prototype: Integration of the individually tested and successful functions to a complete solution, which is further tested and developed.
- Functional Prototype: Further selection and convergence of existing ideas. Building a higher resolution prototype that can be tested by customers.
- Final Prototype: Preparing and presenting the final solution to the customer.

Remarks
Due to the project nature of the course, the number of participants is limited. For further information see german version.
Course: Service Innovation [2595468]

Coordinators: G. Satzger, M. Kohler, N. Feldmann
Part of the modules: Service Management (p. 28)[IW4BWLISM6], Business & Service Engineering (p. 26)[IW4BWLISM4]

ECTS Credits: 5
Hours per week: 2/1
Term: Summer term
Instruction language: en

Learning Control / Examinations
The assessment consists of an 1h written exam following §4(2), 3 SPO and of assignments during the course as an “Erfolgskontrolle anderer Art” following §4(2), 3 SPO.

Conditions
None.

Learning Outcomes
Understand the difference between innovation and invention, and how disruptive effects can be fast and wide-reaching.
Know examples for innovation in processes, organization and business models; understand how service and product innovation differ.
Understand the link between risk and innovation; be aware of obstacles to innovation and know how to overcome them.

Content
While innovation in manufacturing or agriculture can leverage a considerable body of research, experience and best practice, innovation in services has not reached the same level of maturity. In practice, while many organizations have a well-understood process for innovating in the product business, innovating in services is often still a fuzzy and complex undertaking. In this lecture we will discuss the state of research, compare product and service innovation, understand how innovation diffusion works, examine case studies on service innovation, compare open vs. closed innovation, learn how to leverage user communities to drive innovation and understand obstacles as well as enablers and how to manage, incentivize and foster service innovation.

Literature

• von Hippel, Erich (2007) Horizontal innovation networks - by and for users. Industrial and Corporate Change, 16:2

Elective literature:

Course: Service Oriented Computing 1 [2511500]

Coordinators: S. Tai
Part of the modules: Service Computing 1 (p. 99)[IW4INAIFB12]

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Learning Control / Examinations
The assessment of this course is a written examination (60min.) in the first week after lecture period (nach §4(2), 1 SPO).

Conditions
None.

Recommendations
Lecture AI2 [2511032] is recommended.

Learning Outcomes
The course introduces concepts, methods, and techniques of “service-oriented computing”, including languages for (Web) service description, methods and tools for the development of services, and platforms (middleware, runtimes) for the Web-based deployment, delivery, and execution of services. The course provides a solid technical foundation that enables the student to address the increasingly relevant challenges of developing “service-oriented architectures (SOA)” in the industry.

Content
Web services represent the next-generation of Web technology, and are an evolution of conventional distributed middleware. They enable new and improved ways for enterprise computing, including application interoperability and integration, and business process management. Modern software systems are being designed as service-oriented architectures (SOA), introducing increased agility and flexibility at both the software systems and the business level. Web services and SOA thus have a profound impact on software development and the businesses that they support. The course “Service-oriented Computing” introduces the concepts, methods and technology that provide a solid foundation in this area. Topics include:

- Service description
- Service engineering, including development and implementation
- Service composition (aggregation), including process-based service orchestration
- Interoperability formats and protocols
- Service platforms and runtimes (middleware)

Media
Slides, access to internet resources.

Literature
Will be announced in the lecture.
Course: Service Oriented Computing 2 [2511308]

Coordinators: R. Studer, S. Agarwal, B. Norton

Part of the modules: Service Computing 1 (p. 99)[IW4INAIFB12], Service Computing 2 (p. 100)[IW4INAIFB13], Intelligent Systems and Services (p. 94)[IW4INAIFB5]

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Learning Control / Examinations
The assessment consists of an 1h written exam following §4, Abs. 2, 1 of the examination regulation or of an oral exam (20 min) following §4, Abs. 2, 2 of the examination regulation.

Conditions
None.

Recommendations
It is recommended to attend the course Service-oriented Computing 1 [2511500] beforehand.

Learning Outcomes
Students will extend their knowledge and proficiency in the area of modern service-oriented technologies. Thereby, they acquire the capability to understand, apply and assess concepts and methods that are of innovative and scientific nature.

Content
Building upon basic Web service technologies the lecture introduces select topics of advanced service computing and service engineering. In particular, focus will be placed on new Web-based architectures and applications leveraging Web 2.0, Cloud Computing, Semantic Web and other emerging technologies.

Literature
Literature will be announced in the lecture.
Course: Security [24941]

Coordinators: D. Hofheinz

Part of the modules: Foundations and Application of IT-Security (p. 89)[IW4INGAS], Computer Security (p. 62)[IW4INSICH], Networking Security - Theory and Praxis (p. 76)[IW4INNTP]

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<tr>
<td>6</td>
<td>3/1</td>
<td>Summer term</td>
<td>de</td>
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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes
The student
- knows the theoretic background and the basic mechanisms of computer security and cryptography
- understands the mechanisms of computer security and can explain them,
- can read and understand the current scientific papers,
- can evaluate the safety procedures and can recognize hazards,
- can adapt mechanisms of computer security to new environment.

Content
- Theoretical and practical aspects of computer security
- Development of safety goals and classification of threats
- Presentation and comparison of different formal access control models
- Formal description of authentication systems, presentation and comparison of different authentication methods (passwords, biometrics, challenge-response protocols)
- Analysis of typical vulnerabilities in programs and web applications and development of appropriate protective protection methods / avoidance strategies
- Introduction to key management and Public Key Infrastructure
- Presentation and comparison of current safety certifications
- Block ciphers, hash functions, digital signature, public key encryption and digital signatures (RSA, ElGamal), and various methods of key exchange (e.g., Diffie-Hellman)
- Furthermore, an introduction to provable security is provided, which presents some of the key security concepts (e.g. IND-CCA).
- Presentation of combinations of cryptographic modules using currently used protocols such as Secure Shell (SSH) and Transport Layer Security (TLS).
Course: Signals and Codes [24137]

Coordinators: J. Müller-Quade
Part of the modules: Advanced Topics in Cryptography (p. 63)[IW4INFKRYP], Computer Security (p. 62)[IW4INSICH]

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<td>2</td>
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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None

Recommendations
Basic knowledge of linear algebra and probability theory are helpful.

Learning Outcomes
- The student should get an insight into the contemporary methods of signal- and coding theory.
- He / she should be able to analyze given systems and to perform changes to adapt a system to different conditions.
- Furthermore the student will be capable to understand ongoing research in the topic of the lecture.

Content
The course covers essentially the question of how the exchange of information can be realized reliably and efficiently. The lecture gives an overview of how to secure signals against random errors. In signal theory, source coding and the Theorem of Shannon will be covered. In the coding theory part, classical algebraic codes (as linear, cyclic, RS, BCH codes) will be presented as well as convolution codes.

Literature
Introduction to coding theory, J.H. van Lint, Springer
Course: Simulation I [2550662]

Coordinators: K. Waldmann
Part of the modules: Stochastic Modelling and Optimization (p. 59)[IW4OR7]

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Learning Control / Examinations
The assessment consists of an 1h written exam according to Section 4(2), 1 of the examination regulation. Credit from the voluntary computer lab is accounted for in the overall grade raising the exam grade by 0.6 (according to Section 4(2), 3 of the examination regulation).

Conditions
None.

Learning Outcomes
The lecture provides insights into the typical process in planning and conducting simulation studies.

Content
As the world is getting more complex it is often not possible to analytically provide key figures of interest without overly simplifying the problem. Thus efficient simulation techniques become more and more important. In the lecture important basic concepts are presented in terms of selected case studies.

Topics overview: Discrete event simulation, generation of random numbers, generating discrete and continuous random variables, statistical analysis of simulated data.

Media
Blackboard, Slides, Flash Animations, Simulation Software

Literature
- Lecture Notes

Elective literature:

Remarks
The lecture is offered irregularly. The curriculum of the next two years is available online.
Course: Simulation II [2550665]

Coordinators: K. Waldmann
Part of the modules: Stochastic Modelling and Optimization (p. 59)[IW4OR7]

ECTS Credits | Hours per week | Term | Instruction language
---|---|---|---
4.5 | 2/1/2 | Winter / Summer Term | de

Learning Control / Examinations
The assessment consists of an 1h written exam following Section 4(2), 1 of the examination regulation. Credit from the voluntary computer lab is accounted for in the overall grade raising the exam grade by 0.6 (according to Section 4(2), 3 of the examination regulation).

Conditions
Foundations in the field of Simulation [2550662] are desired.

Learning Outcomes
The lecture provides insights into the typical process in planning and conducting simulation studies.

Content
As the world is getting more complex it is often not possible to analytically provide key figures of interest without overly simplifying the problem. Thus efficient simulation techniques become more and more important. In the lecture important basic concepts are presented in terms of selected case studies.

Topics overview: Variance reduction techniques, simulation of stochastic processes, case studies.

Media
Blackboard, Slides, Flash Animations, Simulation Software

Literature
• Lecture Notes

Elective literature:

Remarks
The lecture is offered irregularly. The curriculum of the next two years is available online.
Course: Social Choice Theory [n.n.]

**Coordinators:** C. Puppe

**Part of the modules:** Collective Decision Making (p. 54)[IW4VWL16], Microeconomic Theory (p. 53)[IW4VWL15]

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**Learning Control / Examinations**

The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

**Conditions**

None.

**Recommendations**

None.

**Learning Outcomes**

**Content**
Course: Software-Evolution [24164]

Coordinators: K. Krogmann, K. Krogmann
Part of the modules: Software Systems (p. 69) [IW4INSWS], Software Methods (p. 70) [IW4INSWM]

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Learning Control / Examinations
The assessment consists of an oral exam (approx. 20 minutes) according to section 4 subsection 2 no. 2 study and examination regulations.

Conditions
None.

Recommendations
Knowledge on software engineering and software architectures is recommended.

Learning Outcomes
Students which participate in the lecture will learn the special challenges of long-living software systems. Furthermore, they will know the advantages of target-oriented software evolution in order to impact future development of a software system. The students will learn which means and concepts of software evolution are suitable for a certain scenario and which factors impact the software development process. To complement the theoretical foundations, the students will gain insights into practical examples and suitable tools which ease the handling of software-evolution. Participants of the lectures will get to know a cross section of implementation aspect, techniques, management, and concepts. The student will be able to analyse, evaluate, and improve software systems.

Content
The lecture software evolution covers the following topics: software development processes, specifics of long-living software systems, evolution scenarios of software systems, software architecture development, re-engineering, implementation techniques, architecture patterns, traceability, software evaluation approaches, maintainability analysis, and tools supporting software evolution.

Media
Slides.

Literature
- Ian Sommerville, Software Engineering (8th Edition), Addison Wesley (June 4, 2006)
- Oscar Nierstrasz, Stephane Ducasse and Serge Demeyer, Object-Oriented Reengineering Patterns, Square Bracket Associates (October 7, 2009)
Course: Software Laboratory: OR Models II [2550497]

**Coordinators:** S. Nickel

**Part of the modules:** Operations Research in Supply Chain Management and Health Care Management (p. 56) [IW4OR4]

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**Learning Control / Examinations**

The assessment is a 120 minutes examination, including a written and a practical part (according to §4(2), 1 of the examination regulation).

The examination is held in the term of the software laboratory and the following term.

**Conditions**

Successful completion of the course *Software Laboratory: OR-Models I* [2550490].

Basic knowledge as conveyed in the module *Introduction to Operations Research* [WI1OR] is assumed.

**Learning Outcomes**

The course is based on the first part of the software laboratory. The students advance to detailed modelling knowledge and use the software for the implementation of more complex solution methods. An important aspect lies on the practical application possibilities of OR software in combinatorial and nonlinear optimization problems.

**Content**

The task of solving combinatorial and nonlinear optimization problems imposes much higher requirements on suggested solution approaches as in linear programming.

During the course of this software laboratory, students get to know important methods from combinatorial optimization, e.g. Branch & Cut- or Column Generation methods and are enabled to solve problems with the software system IBM ILOG CPLEX Optimization Studio and the corresponding modeling language OPL. In addition, issues of nonlinear optimization, e.g. quadratic optimization, are addressed. As an important part of the software laboratory, students get the possibility to model combinatorial and nonlinear problems and implement solution approaches in the software system.

The software laboratory also introduces some of the most frequently used modelling and programming languages that are used in practice to solve optimization problems.

**Remarks**

Due to capacity restrictions, registration before course start is required. For further information see the webpage of the course. The planned lectures and courses for the next three years are announced online.
Course: Software Development for Modern, Parallel Platforms [24660]

**Coordinators:** W. Tichy

**Part of the modules:** Software Systems (p. 69)[IW4INSWS], Parallel Processing (p. 90)[IW4INPV]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
Basic knowledge in the fields of software engineering and programming languages.
Basic knowledge of the lecture *Multicore Computers and Computer Clusters* [24112] in the winter term is helpful.

**Recommendations**
The course requires basic knowledge of C/C++, Java, operating systems, computer architecture.
The course is self-contained, but can be taken in conjunction with the winter course „Multicore Computers and Computer Clusters“.

**Learning Outcomes**
Understand basics of parallel programming for shared-memory parallel systems, programming models and languages, and debugging techniques for parallel programs.

**Content**
Multicore processors make parallelism available for everyone. This course introduces the students to the basics of software development for parallel shared-memory architectures. In particular, it discusses parallel design patterns, parallelism in modern programming languages, parallel libraries, internals of OpenMP, and debugging techniques for shared memory parallel programs. The course also shows how to use graphics cards (GPGPU) for general-purpose data parallel computations. This course can be taken by Master's students in Computer Science and „Informationswirtschaft“.

**Literature**
Will be announced in the lecture.

**Elective literature:**
Will be announced in the lecture.
Course: Social Network Analysis in CRM [2540518]

Coordinators: A. Geyer-Schulz
Part of the modules: Advanced CRM (p. 23)[IW4BWLISM1]

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Learning Control / Examinations
Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulation and by submitting written papers as part of the exercise following §4 (2), 3 of the examination regulation.

The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from excersise work will be added. The grades of this lecture are assigned following the table below:

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<tr>
<th>Grade</th>
<th>Minimum points</th>
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<tr>
<td>1.0</td>
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<tr>
<td>1.3</td>
<td>90</td>
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<td>1.7</td>
<td>85</td>
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<td>2.7</td>
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<td>3.0</td>
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<td>3.7</td>
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Conditions
None.

Learning Outcomes
The objectives of this course are to give students an introduction to and overview of social network analysis as a methodological approach for analysis in different areas of business administration, especially customer relationship management. Theory as well as application of social network analysis will be discussed. Students will learn how to perform and interpret analysis results.

Content
The trend to view economic and social structures as networks allows to analyze these networks by well established and new methods from mathematics, business administration, sociology and physics. The goal of these analyses are to understand different aspects of these networks: In organizations (internal Marketing): Here networks analysis kann help to detect whether hierarchies and official structures are 'alive' or if so called 'hidden organizations' have evolved. In addition such results can reveal inefficient procedures or structures within an organization. In CRM: Within analytical CRM the concept of customer value can be enriched by enclosing the network value that customer offers to the company (Customer Network Value). In Marketing: To successfully implement a virale marketing strategy the knowledge of the structure of customer networks is essential. The dynamics on these networks are relevant if one wants to use these networks for marketing purposes. Internetstructure: For information services, such as e.g. search engines, isthe identification of relevant nodes and clusters is a the major service profided and thus relevant for business success.

The analysis should identify the relevant (central) nodes in a network, find cliques, describe their connections and, if relevant, describe also the direction of information flow within the network. To achieve this different methods will be discussed during the course.

Media
Folien

Literature

Remarks
The course is currently not offered.
Course: Special Topics in Management Accounting [2579905]

Coordinators: M. Wouters, S. Morales, M. Kirchberger
Part of the modules: Interdisciplinary Seminar Module (p. 20)[IW4IWSEM]

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Learning Control / Examinations
The final grade of the course is the grade awarded to the paper.

Conditions
The LV “Betriebswirtschaftslehre: Finanzwirtschaft und Rechnungswesen” (2600026) must have been completed before starting this seminar.

Learning Outcomes
Students are familiar with topics in management accounting literature and practice that are most relevant to their studies and to their research projects.

Content
The course will be a mix of lectures, discussions, and student presentations. Students will write a paper in small groups, and present this in the final week. Topics are selectively prediscibed. Meetings are concentrated in three weeks that are spread throughout the semester.

Week 1: Introductory lecture. You need to conduct a first literature search and at the end of the first week you should identify (provisionally) the topic for your paper.

Week 2: The purpose of the second week is to define the topics and research questions in much more detail. Different types of papers may be selected: literature review, research paper, descriptive case study, or teaching case. Students will present their ideas and all participants should ask questions, help each other focus, offer ideas, etc.

Week 3: In the third week we are going to present and discuss the final papers.

Media
The instructor uses a LCD projector and makes the slides available for the students. Students should have their own notebook computer with the usual software for spreadsheets, word processing, internet, etc.

Literature
Will be announced in the course.

Remarks
Maximum of 24 students.
Course: Special Topics in Information Engineering & Management [2540498]

Coordinators: C. Weinhardt
Part of the modules: Business & Service Engineering (p. 26)[IW4BWLISM4], Communications & Markets (p. 27)[IW4BWLISM5], Service Analytics (p. 29)[IW4BWLKSR1]

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Learning Control / Examinations
The assessment of this course is according to §4(2), 3 SPO in form of a written documentation, a presentation of the outcome of the conducted practical components and an active participation in class.
Please take into account that, beside the written documentation, also a practical component (such as a survey or an implementation of an application) is part of the course. Please examine the course description for the particular tasks.
The final mark is based on the graded and weighted attainments (such as the written documentation, presentation, practical work and an active participation in class)

Conditions
None.

Learning Outcomes
The student should be able to do a literature review based on a predefined topic in the context of information engineering and management. The approach comprises the identification of relevant literature according to the topic and an analysis as well as an evaluation of the methods presented in the literature. The practical work components should enable the student to learn and independently use scientific methods employed e.g. in case studies or experiments.
The student learns to present his results in a paper and in front of an audience on an academic level. This process is helpful for further scientific work like the bachelor, master or doctoral thesis.

Content
In this course the student should learn to apply the search methods to a predefined topic area. The topics are based on research questions in Information Engineering and Management across different industry sectors. This problem analysis requires an interdisciplinary examination. Experiments, case studies or software development can be part of the practical work that offers the students an opportunity to get a deeper insight into the field of Information Engineering and Management. The course also encompasses a documentation of the implemented work.

Media
- PowerPoint
- E-learning platform ILIAS
- Software tools for development, if needed

Literature
The basic literature will be made available to the student according to the respective topic.

Remarks
All the practical seminars offered at the chair of Prof. Dr. Weinhardt can be chosen in the Special Topics in Information Engineering & Management course. The current topics of the practical seminars are available at the following homepage: www.iism.kit.edu/im/lehre
The Special Topics Information Engineering and Management is equivalent to the practical seminar, as it was only offered for the major in “Information Management and Engineering” so far. With this course students majoring in “Industrial Engineering and Management” and “Economics Engineering” also have the chance of getting practical experience and enhance their scientific capabilities.
The Special Topics Information Engineering and Management can be chosen instead of a regular lecture (see module description). Please take into account, that this course can only be accounted once per module.
Course: Special Topics of Enterprise Information Systems [SBI]

Coordinators: A. Oberweis

Part of the modules: Development of Distributed Business Information Systems (p. 98)[IW4INAIFB11]

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Learning Control / Examinations
The assessment of this course is a written or (if necessary) oral examination according to §4(2) of the examination regulation.

Conditions
None.

Learning Outcomes
Students are able to handle methods and instruments in a subarea of “Enterprise Information Systems” and to show the capability to be innovative with regard to applied methods.

The course will impart knowledge of basics and methods in the context of their application in practice. Based on the understanding of the imparted concepts and methods students will be able to choose the appropriate methods and apply them in the right way for problems they will face in their professional life.

Students will be enabled to find arguments for solution approaches and to argue for them.

Content
This course is a placeholder for special courses that are offered in an irregular sequence and cover selected topics in the field of enterprise information systems. These topics include in particular the design and the management of database systems, the computer-support of business processes and strategic planning of information systems and their organization.

Literature
Will be announced at the beginning of the course.
Course: Special Topics of Efficient Algorithms [25700sp]

Coordinators: H. Schmeck
Part of the modules: Organic Computing (p. 97)[IW4INAIFB8]

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**Learning Control / Examinations**
The assessment consists of assignments or of a bonus exam (wrt §4 (2), 3 SPO), and a written exam (60 min.) in the week after the end of the lecturing period (wrt §4 (2), 1 SPO). The exam will be offered in every semester and can be repeated on regular examination dates.

If the mark obtained in the written exam is in between 1.3 and 4.0, a successful completion of the assignments or the bonus exam will improve the mark by one level (i.e. by 0.3 or 0.4).

**Conditions**
None.

**Learning Outcomes**
The student will learn how to use methods and concepts of efficient algorithms and how to demonstrate adequate innovative capabilities with respect to the used methods.

This course emphasizes the teaching of advanced concepts in relation to their applicability in the real world. Based on a fundamental understanding of the covered concepts and methods, students should know how to select appropriate concepts and methods for problem settings in their professional life, and, if necessary, to extend and apply them in an adequate form. The students should be enabled to find adequate arguments for justifying their chosen problem solutions.

**Content**
This course emphasizes the new topics in the area of algorithms, data structures, and computer infrastructures. The exact topics can vary according to the audiences and the time it is held.

**Literature**
Elective literature:
Will be announced in the lecture.

**Remarks**
This course can be particularly used for recognising the external courses with the topics in the area of algorithms, data-structures and computer infrastructures but are not associated in other courses in this subject area.
Course: Special Topics of Knowledge Management [25860sem]

Coordinators: R. Studer
Part of the modules: Intelligent Systems and Services (p. 94)[IW41NAIFB5]

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Learning Control / Examinations
Assessment is provided by a written exam of 60 minutes or an oral exam during the first few weeks after the lecturing period (acc. to §4(2), 1 or 2 SPO). The exam is offered each semester and may be repeated at the regular examination day.

Conditions
The lecture *Angewandte Informatik I - Modellierung* [2511030] is a prerequisite.

Learning Outcomes
The lecture serves as placeholder for course achievements abroad.
The students acquire the skills, methods and tools in one specialized topic of “knowledge management” to demonstrate their mastery and innovativeness.
The lecture aims at providing principles and methods in the context of the practical application of KM. On the basis of a fundamental understanding of concepts, methods, and tools, students will be able to work on advanced problems. The students will be able to find and argue for solutions of KM problems.

Content
The lecture serves as placeholder for course achievements abroad.
The lecture deals with special topics in the area of knowledge management (incl. Knowledge Discovery and Semantic Web).
The lecture deepens one of the following topics:

- Dynamic and Interoperable Systems in Knowledge Management
- Personal and Process-oriented Knowledge Management
- Formal Concept Analysis
- Semantic Search and Text Mining
- Combination of Social Software and Semantic Web

Literature
Elective literature:
Depends on the actual content.
### Course: Special Topics in Optimization I [2550128]

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#### Learning Control / Examinations
The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation.

The examination is held in the semester of the lecture and in the following semester.

Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite.

The examination can also be combined with the examination of Special Topics in Optimization II [25126]. In this case, the duration of the written examination takes 120 minutes.

#### Conditions
None.

#### Recommendations
It is strongly recommended to visit at least one lecture from the Bachelor program of this chair before attending this course.

#### Learning Outcomes
The student knows and understands fundamentals of a special topic in continuous optimization.

#### Content

#### Remarks
The lecture is offered irregularly. The curriculum of the next three years is available online (www.ior.kit.edu).
Course: Special Topics in Optimization II [2550126]

Coordinators: O. Stein

Part of the modules: Mathematical Programming (p. 58)\[IW4OR6\]

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Learning Control / Examinations
The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation.

The examination is held in the semester of the lecture and in the following semester.

Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite.

The examination can also be combined with the examination of Special Topics in Optimization I [25128]. In this case, the duration of the written examination takes 120 minutes.

Conditions
None.

Recommendations
It is strongly recommended to visit at least one lecture from the Bachelor program of this chair before attending this course.

Learning Outcomes
The student knows and understands fundamentals of a special topic in continuous optimization.

Content

Remarks
The lecture is offered irregularly. The curriculum of the next three years is available online (www.ior.kit.edu).
### Course: Specification and Verification of Software [SpezVer]

**Coordinators:** B. Beckert, P. Schmitt  
**Part of the modules:** Software Systems (p. 69)[IW4INSWS]

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**Learning Control / Examinations**  
The assessment is explained in the module description.

**Conditions**  
None.

**Learning Outcomes**

**Content**

**Media**  
Lecture notes and slides in english are available from the course website

**Literature**


**Elective literature:**  
Verification of Object-Oriented Software: The KeY Approach  
Bernhard Beckert, Reiner Hähnle, Peter H. Schmitt (Eds.)  
Springer-Verlag, LNCS 4334.
Course: Language Technology and Compiler [24661]

Coordinators: G. Snelting

Part of the modules: Language Technology and Compiler (p. 68)[IW4INCOMP1]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes
The student
- knows the importance of language and compiler technologies in other areas of computer science
- learns the theoretical foundations and practical methods which form the foundation for the compiler passes: lexical analysis, syntactic analysis, semantic analysis, code generation and code optimization
- has received an overview over the state of the art in compiler construction
- is able to apply his knowledge in practice when constructing a compiler (e.g. in the compiler lab)
- is able to follow advanced courses (e.g. Compiler 2)

Content
- Structure of a compiler
- Lexical analysis
- Syntactic analysis
- Semantic analysis
- Code generation
- Code optimization
- Specific technologies: LL-Parser, LR/LALR-Parser, attributed grammars, instruction selection, register allocation, runtime mechanisms, memory management, static single assignment form and its usage in optimization
Course: Natural Language Processing and Software Engineering [24187]

Coordinators: W. Tichy
Part of the modules: Software Systems (p. 69)[IW4INSWS], Software Methods (p. 70)[IW4INSWM]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes
Students are being introduced to the fundamental concepts of natural language processing. Students should be able to explain and use the covered methods. Students should know use cases of NLP in the field of software engineering and should be able to describe possible fields of application of text analysis systems in this context.

Content
This course covers the basics of natural language processing. Natural language processing is becoming more and more important. Potential applications include responding to textual commands, answering questions for online help systems, or searching the internet. Furthermore, the automatic analysis and transformation of software requirements documents is a new field of research. Thus, computational linguistics is of importance not only for application development but also for software engineering itself.

This course is for M.S. students of Informatics and Informationswirtschaft. It introduces the basics of natural language processing and application areas in software development. It covers the topics of parsing natural language, the inherent ambiguity of natural language, the concept of thematic roles and semantics, the automatic translation of texts into software models, and the creation and use of ontologies for text analysis, plus recent research advances.

Media
Lecture presentations (pdf), references

Literature

Additional literature will be announced in class.
Course: Facility Location and Strategic Supply Chain Management [2550486]

Coordinators: S. Nickel
Part of the modules: Operations Research in Supply Chain Management and Health Care Management (p. 56) [IW4OR]

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Learning Control / Examinations
The assessment consists of a written exam (120 min) according to Section 4 (2), 1 of the examination regulation.
The exam takes place in every semester.
Prerequisite for admission to examination is the successful completion of the online assessments.

Conditions
Basic knowledge as conveyed in the module Introduction to Operations Research [WW1OR] is assumed.

Learning Outcomes
The lecture covers basic quantitative methods in location planning in the context of strategic Supply Chain Planning. Besides the discussion of several criteria for the evaluation of the locations of facilities, the students are acquainted with classical location planning models (planar models, network models and discrete models) and advanced location planning models designed for Supply Chain Management (single-period and multi-period models). The exercises accompanying the lecture offer the possibility to apply the considered models to practical problems.

Content
Since the classical work “Theory of the Location of Industries” of Weber from 1909, the determination of an optimal location of a new facility with respect to existing customers is strongly connected to strategical logistics planning. Strategic decisions concerning the location of facilities as production plants, distribution centers or warehouses are of high importance for the rentability of supply chains. Thoroughly carried out, location planning allows an efficient flow of materials and leads to lower costs and increased customer service.
Subject of the course is an introduction to the most important terms and definitions in location planning as well as the presentation of basic quantitative location planning models. Furthermore, specialized location planning models for Supply Chain Management will be addressed as they are part in many commercial SCM tools for strategic planning tasks.

Literature
Elective literature:

- Love, Morris, Wesolowsky: Facilities Location: Models and Methods, North Holland, 1988

Remarks
The planned lectures and courses for the next three years are announced online.
Course: Statistical Methods in Financial Risk Management [2521353]

Coordinators: A. Nazemi
Part of the modules: Statistical Methods in Risk Management (p. 61)[IW4STAT2]

ECTS Credits 4.5 Hours per week 2/1 Term en

Learning Control / Examinations
The assessment of this course consists of a written examination (following §4(2), 1 SPO) and of possible additional assignments during the course (following §4(2), 3 SPO).

Conditions
None.

Learning Outcomes
Introduction of statistical methods, topics commonly covered by courses on advanced statistics and econometrics supplemented by the latest scientific results in this area

Content
Models for Credit Risk. Introduction to Operational Risk
Part 2: Optimal portfolio management: portfolio construction, long/short investing, transaction costs and turnover, performance analysis, asset allocation, benchmark timing. Integrating the equity portfolio management process, active versus passive portfolio management, tracking error (backward-looking versus forward looking tracking error, the impact of portfolio size, benchmark volatility and portfolio betas on tracking error), equity style management (types of equity styles, style classification system), passive strategies (constructing an index portfolio, index tracking and cointegration), active investing (top-down and bottom-up approaches to active investing, fundamental law of active management, strategies based on technical analysis, technical analysis and statistical pattern recognition, market-neutral strategies and statistical arbitrage), Application of Multifactor Risk Models( Risk Decomposition, Portfolio construction and Risk Control, Assessing the exposure of a portfolio, Risk control against a stock-market index, Tilting a portfolio).

Media
transparencies, exercises.

Literature

• Fat-Tailed and Skewed Asset Return Distributions: Implications for Risk Management, Portfolio selection, and Option Pricing, Rachev, S., Menn C. and Fabozzi F ., John Wiley, Finance, 2005

Remarks
URL: http://statistik.econ.kit.edu/
The course Statistical Methods in Financial Risk Management [2521353] will not be offered any more from winter term 2014/2015 on. The examination will be offered latest until winter term 2013/2014.
Course: Statistics and Econometrics in Business and Economics [2521325/2521326]

Coordinators: W. Heller
Part of the modules: Statistical Methods in Risk Management (p. 61)[IW4STAT2]

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Learning Control / Examinations

Conditions
Basic knowledge in statistics is required.

Learning Outcomes
statistically accurate use of financial market data, particularly time series analysis
Evaluation of various time series models and their applicability

Content
In Part 1 we will provide a thorough description of the quantitative part of investment theory paying attention to the mathematical, probabilistic and statistical methods now widely used in financial practice.
In Part 2 we shall study the methods of construction, identification and verification of the time-series models, which are among the most powerful instruments of the financial econometrics. The emphasis will be on the financial and economic indicators forecasting the financial time-series.

Media
transparencies lecture

Literature
e.g.
  • Franke/Härdle/Hafner: Einführung in die Statistik der Finanzmärkte.
  • Ruppert: Statistics and Finance
  • Cochran J.H.: Time Series for Macroeconomics and Finance

Elective literature:
See reading list
Course: Tax Law I [24168]

**Coordinators:** D. Dietrich

**Part of the modules:** Governance, Risk & Compliance (p. 110)[IW4JURGRC], Private Business Law (p. 108)[IW4JURA5]

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**Learning Control / Examinations**
The assessment consists of a written exam (approx. 45 minutes) according to section 4 subsection 2 no. 1 study and examination regulations.

**Conditions**
None.

**Learning Outcomes**
The target of the lecture is an introduction to national business tax law. The legal norms, spread on several individual tax laws, which are decisive for the taxation of the companies and their owners, will be treated. The focus is on basic fiscal knowledge realizable in practice as a component of modern business economics.

**Content**
Except for a basic knowledge of the existing German company types and the annual financial statements (balance sheet, statement of earnings), no fiscal previous knowledge is required. The lecture intends to give a current global overview about the most important elements of law. The focus is on trade or business companies in the most common forms such like sole traders, partnerships and corporations.

**Media**
transparencies

**Literature**

- Grashoff Steuerrecht, Verlag C. H. Beck, last edition
- Tipke/Lang Steuerrecht, Verlag C. H. Beck, last edition
Course: Tax Law II [24646]

Coordinators: D. Dietrich
Part of the modules: Private Business Law (p. 108)[IW4JURA5]

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Learning Control / Examinations
The assessment consists of a written exam following §4, Abs. 2, 1 of the SPO.

Conditions
None.

Learning Outcomes
It is the target of the lecture to provide extended knowledge in business administration related theory of taxation in the field of economics and law, based on the general lecture "introduction to corporate tax law". The students obtain the basis for an economic examination of the fiscal prescriptions and are able to assess the impact on business decisions. The emphasis is on such tax law regulations which allow possibilities for action and decision to the taxpayer.

Content
The lecture requires basic knowledge of commercial law and company law as well as of earnings tax law. Basic and current questions of German corporate taxation are systematically prepared in topic blocs; foils, leaflets and supplementary references are distributed in the individual sessions. There is room for discussion. A recent text collection of the tax laws will be necessary.

Media
transparencies

Literature
- Spangemacher, Gewerbesteuer, Band 5, Grüne Reihe, Erich Fleischer Verlag
- Falterbaum/Bolk/Reiß/Eberhart, Buchführung und Bilanz, Band 10, Grüne Reihe, Erich Fleischer Verlag
- Tipse, K./Lang, J., Steuerrecht, Köln, in der neuesten Auflage.
- Jäger/Lang Körperschaftsteuer, Band 6, Grüne Reihe, Erich Fleischer Verlag
- Lippross Umsatzsteuer, Band 11, Grüne Reihe, Erich Fleischer Verlag
- Plückebaum/Wendt/ Niemeier/Schlierenkämper Einkommensteuer, Band 3, Grüne Reihe, Erich Fleischer Verlag
Course: Stochastic and Econometric Models in Credit Risk Management [2520337]

Coordinators: Y. Kim
Part of the modules: Statistical Methods in Risk Management (p. 61)[IW4STAT2]

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Learning Control / Examinations

Conditions
None.

Learning Outcomes

Content
The deregulation of European markets and the advent of monetary union has resulted in greater liquidity and more competition, creating a truly homogeneous European credit market. Second, given the low level of nominal interest rates, investors are willing to take on more credit risk to boost returns. Third, the regulatory authorities are set to accept the use of internal models for risk management. This will enable banks to better identify and measure credit risk and therefore manage it more effectively.

The course is intended as a mathematically rigorous introduction to the stochastic and econometric models used in credit risk modeling. We will start with a review on term-structure models, and then continue with pricing credit risk and credit risk derivatives using

- firm’s value models,
- intensity models,
- pricing credit derivatives.

Literature
David Lando, Credit Risk Modeling: Theory and Applications, Princeton Series in Finance, 2004

Remarks
The course Stochastic and Econometric Models in Credit Risk Management [2520337] will no longer be offered. The examination will be offered latest until summer term 2014.
Course: Stochastic Calculus and Finance [2521331]

Coordinators: W. Heller

Part of the modules: Mathematical and Empirical Finance (p. 60)[W4STAT1]

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Learning Control / Examinations
The assessment of this course consists of a written examination (following §4(2), 1 SPO) and of possible additional assignments during the course (following §4(2), 3 SPO).

Conditions
None.

Learning Outcomes
After successful completion of the course students will be familiar with many common methods of pricing and portfolio models in finance. Emphasis will be put on both finance and the theory behind it.

Content
The course will provide rigorous yet focused training in stochastic calculus and finance. The program will cover modern approaches in stochastic calculus and mathematical finance. Topics to be covered:


Media
transparencies, exercises.

Literature
To be announced in lecture.

Elective literature:
- An Introduction to Stochastic Integration (Probability and its Applications) by Kai L. Chung, Ruth J. Williams, Birkhaueser,
- Methods of Mathematical Finance by Ioannis Karatzas, Steven E. Shreve, Springer 1998

Remarks
The course Stochastic Calculus and Finance [2521331] will not be offered any more from winter term 2014/2015 on. The examination will be offered latest until winter term 2013/2014.
Course: Markov Decision Models I [2550679]

Coordinators: K. Waldmann
Part of the modules: Stochastic Models in Information Engineering and Management (p. 19)[IW4WWOR], Stochastic Modelling and Optimization (p. 59)[IW4OR7]

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Learning Control / Examinations
The assessment consists of an 1h written exam following Section 4(2), 1 of the examination regulation. Credit from the voluntary computer lab is accounted for in the overall grade raising the exam grade by 0.6 ( according to Section 4(2), 3 of the examination regulation).

Conditions
None.

Learning Outcomes
The lecture provides students with knowledge of modern techniques of stochastic modelling. Students are able to properly describe and analyze basic stochastic systems.

Content
Markov Chains, Poisson Processes, Markov Chains in Continuous Time, Queuing Systems

Media
Blackboard, Slides, Flash Animations, Simulation Software

Literature
Bremaud, P. (1999): Markov Chains, Gibbs Fields, Monte Carlo Simulation, and Queues; Springer
Course: Markov Decision Models II [2550682]

**Coordinators:** K. Waldmann

**Part of the modules:** Stochastic Modelling and Optimization (p. 59) [IW4OR7]

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**Learning Control / Examinations**
The assessment consists of an 1h written exam following §4(2), 1 SPO. Credit from the voluntary computer lab is accounted for in the overall grade raising the exam grade by 0.6.

**Conditions**
Foundations in the field of the Markov Decision Models I [2550679] are desired.

**Learning Outcomes**
The lecture provides students with knowledge on Markov decision processes for analysis to control and optimize stochastic dynamic systems. They are able to apply the theory acquired and to adjust the models to actual problems. They develop the optimality criterion and can solve the resulting optimal value function efficiently to gain optimal policies and the optimal value.

**Content**
Markov decision models: Foundations, optimality criteria, solution of the optimality equation, optimality of simply structured decision rules, applications.

**Media**
Blackboard, Slides, Flash Animations, Simulation Software

**Literature**

**Elective literature:**

**Remarks**
The lecture is offered irregularly. The curriculum of the next two years is available online.
Course: Material Flow Analysis and Life Cycle Assessment [2581995]

Coordinators: L. Schebek
Part of the modules: Industrial Production II (p. 37)[IW4BWLIIP2]

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Learning Control / Examinations
The assessment consists of an oral (30 minutes) or a written (60 minutes) exam (following § 4(2), 1 of the examination regulation). The exam takes place in every semester. Reexaminations are offered at every ordinary examination date.

Conditions
None.

Learning Outcomes
- Students shall be aware of the important role of material flow systems for the economy and ecology.
- Students shall be proficient in understanding the basics and methodology of analytical tools for material flow analysis and Life Cycle Assessment.
- Students shall be able to apply Life Cycle Assessment in case studies.

Content
Materials – in the sense of raw materials taken from nature – represent the physical basis of the economy and the human society in general. At the same time, global environmental problems, e. g., the greenhouse effect, as well as economic problems, e.g., the availability and the price development of raw materials, are directly linked to the increasing use of specific materials like fossil carbon resources or metals. Hence, for the development of solution strategies, the understanding of material flow systems of the techno-sphere, i. e. the environment made by humans, is essential. The lecture is an introduction into basic system theory and modelling techniques of material flow analysis. On this basis, the methodology of the Life Cycle Assessment (LCA) is then presented, which comprises material flows and their environmental effects throughout the entire life cycle of production, use and disposal of products. For decision-makers in economy and policy, LCA serves as an instrument of analysis in order to compare the different possibilities of the design of products, technologies and services. In this lecture, the structure and particular modules of the Life Cycle Assessment are presented in detail. Furthermore, the applications of the Life Cycle Assessment in the context of decision support are explained, in particular within the context of development of innovative technologies. Recent developments of the Life Cycle Costing and the Social LCA will also be considered.

Media
Media will be provided on learning platform.

Literature
will be announced in the course
Course: Strategic Brand Management [2571185]

**Coordinators:** M. Klarmann, J. Blickhäuser

**Part of the modules:** Marketing Management (p. 43)[IW4BWLMAR5]

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**Learning Control / Examinations**
Non exam assessment (following §4(2), 3 of the examination regulation).

**Conditions**
None.

**Learning Outcomes**
See German version.

**Content**
Course: Strategical Aspects of Energy Economy [2581958]

Facilitators:
A. Ardone

Part of the modules:
Energy Economics and Technology (p. 40)]IW4BWLIP5]

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Learning Control / Examinations
The assessment consists of a written exam according to Section 4 (2),1 of the examination regulation.

Conditions
None.

Learning Outcomes
Students

• have in-depth knowledge of current and future technologies for power generation,
• know methods and approaches regarding short- to long-term electricity system planning and market modeling - in particular the cost of generating electricity.

Content
1) Energy supply
1.1 Basic concepts
1.2 Global supply & demand (oil, coal, gas, electricity)
2) Power plant types
2.1 Thermal power plants
2.2 Renewables
3) Cost of electricity generation
3.1 Cost depending on the investment (CAPEX)
3.2 Operational fixed cost (OPEX)
3.3 Variable cost
3.4 Full cost of power generation
4) Electricity markets
4.1 Development of power markets
5) Energy system planning
5.1 basic concepts
5.2 Drivers
5.3 Stages of power planning
5.4 Short-term optimization: dispatch decisions
5.5 Mid-term optimization: fuel procurement and overhaul planning
5.6 Long-term optimization: additions & Retirements
5.7 Mathematical tools for system planning and market modeling

Literature
Will be announced in the lecture.
Course: Strategic and Innovative Decision Making in Marketing [2571165]

Coordinators: B. Neibecker

Part of the modules: Strategy, Communication, and Data Analysis (p. 45)IW4BWLMAR7, Marketing Management (p. 43)IW4BWLMAR5

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Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation).

Conditions
See corresponding module information.

Learning Outcomes
Students have learned the following outcomes and competences:
- To specify the key terms in strategic management and innovation research, based on methodological and behavioral approaches
- To apply statistical tools to analyze and interpret strategic problems in marketing
- To identify the main research trends
- To analyze and interpret high level academic articles
- To learn interactive skills to work in teams and to follow a goal-oriented approach
- To gain understanding of methodological research to develop concrete plans for marketing decision-making

Content
The course places emphasis on the role of marketing in strategic planning. The planning and implementation stages are discussed using a case study in business portfolio analysis, talking about experience effects, approaches in defining strategic business units. A critical view on market orientation as a source of sustainable competitive advantage is given. Further topics are innovation and diffusion models, behavioral approaches to innovative decision processes and a discussion on Porter’s single diamond theory and globalization.

Literature

Course: Strategic Management of Information Technology [2511602]

**Coordinators:** T. Wolf

**Part of the modules:** Development of Distributed Business Information Systems (p. 98)[IW4INAIFB11]

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**Learning Control / Examinations**
The assessment of this course is a written or (if necessary) oral examination according to §4(2) of the examination regulation.

**Conditions**
None.

**Learning Outcomes**
Students know the outer frame of IT in an enterprise and know which functions IT has within an enterprise. They understand the organization and the content of these functions.

**Content**
The following topics will be covered: strategic planning of ICT, architecture of ICT, overall planning of ICT, outsourcing, operation and controlling of ICT.

**Media**
Slides, internet resources

**Literature**
Course: Supply Chain Management in the automotive industry [2581957]

Coordinators: T. Heupel, H. Lang

Part of the modules: Industrial Production III (p. 38)[IW4BWLIIP6]

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Learning Control / Examinations
The examination will be in form of a written exam acc. to §4(2), 1 ER. Exams are offered in every semester and can be re-examined at every ordinary examination date.

Conditions
None.

Recommendations
None.

Learning Outcomes
Students are taught knowledge, methods and tools in the field of automotive supply chain management. With the help of concrete examples of a global automotive company, they acquire a basic understanding of challenges in the implementation of those solutions. Students learn about theoretic concepts and their transfer to practice in designing value-added structures, procurement logistics, risk management, quality engineering, cost engineering, and purchasing. They are able to identify, analyze and assess problems and to design adequate solutions within those aspects. In the end of the lecture, students can integrate the aspects into the general context of automotive supply chain management and development process.

Content
- Automotive industry significance
- The automotive supply chain
- Adding value structures of the automotive supply chain and mastering of the production systems as factors of success in the SCM
- Strategic procurement logistics
- Risk management
- Quality engineering and management in the automotive supply chain
- Cost engineering and management in the automotive supply chain
- Purchasing (Supplier selection, contract management)
- Performance measurement of the supply chain / organization

Media
Media will be provided on the e-learning platform.

Literature
Will be announced in the course.

Remarks
None.
Course: Supply Chain Management in the Process Industry  [2550494]

Coordinators:  
S. Nickel

Part of the modules:  
Operations Research in Supply Chain Management and Health Care Management (p. 56) [IW4OR4]

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<td>4,5</td>
<td>2/1</td>
<td>Winter term</td>
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Learning Control / Examinations
The assessment is a 60 minutes written examination (according to §4(2), 1 of the examination regulation) (individual grading), case study presentation by student teams (team grading) and classroom participation (individual grading). The examination is held in the term of the lecture.

Conditions
Basic knowledge as conveyed in the module Introduction to Operations Research [WI1OR] is assumed.

Recommendations
Advanced knowledge of Operations Research (e.g., as conveyed in the lectures Facility Location and Strategic SCM, Tactical and operational SCM) is recommended.

Learning Outcomes
This course will focus on state-of-the art approaches for designing, planning and managing global supply chains in the process industry. Students will learn about examples of excellent supply chains, based on which they will be able to identify and study important building blocks, repeating patterns and concepts crucial to supply chain strategy, design and planning. The course covers specific challenges and approaches towards supply chain operations within the process industry with regards to transportation and warehousing. The course will show the interdisciplinary linkage of SCM with information systems, performance management, project management, risk management and sustainability management. A strong focus will be placed on identifying drivers for successful SCM and the transferability of gained knowledge into practice by using case studies and real life project documentations. Discussions, student presentations and classroom interaction will lead to a thorough understanding of the topic.

Content
The course "Supply Chain Management in the Process Industry" covers fundamental concepts in the field of supply chain management with special focus on process industry. Strategic, planning and operational topics within the end-to-end supply chain are examined, covering relevant approaches in design, processes and performance measurement. Additional focus within the course is on showing the interdisciplinary linkages SCM has with information systems, performance management, project management, risk management and sustainability management. The course is enriched by various insights from the world’s leading chemical company BASF, provided by executive management as real life examples and cases.

Literature
- Various case studies, which will be provided during the course

Remarks
The number of participants is restricted due to the execution of interactive case studies and the resulting examination effort. Due to these capacity restrictions, registration before course start is required (FCFS). For further information see the webpage of the course. The course is planned to be held every winter term. The planned lectures and courses for the next three years are announced online.
# Course: Supply Chain Management with Advanced Planning Systems [2581961]

**Coordinators:** M. Göbelt, C. Sürie  
**Part of the modules:** Industrial Production III (p. 38)[IW4BWLIIP6]

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## Learning Control / Examinations
The assessment consists of an oral (30 minutes) or a written (60 minutes) exam (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

## Conditions
None.

## Learning Outcomes
This lecture deals with supply chain management from a practitioner's perspective with a special emphasis on the software solution SAP SCM and the planning domain. First, the term supply chain management is defined and its scope is determined. Methods to analyze supply chains as well as indicators to measure supply chains are derived. Second, the structure of an APS (advanced planning system) is discussed in a generic way. Later in the lecture, the software solution SAP SCM is mapped to this generic structure. The individual planning tasks and software modules (demand planning, supply network planning, production planning / detailed scheduling, transportation planning / vehicle scheduling, global available-to-promise) are presented by discussing the relevant business processes, providing academic background, describing planning processes for a fictive company and showing the user interface and user-related processes in the software solution.

The lecture is supported by a self-explanatory tutorial, in which students can explore the software solution for the fictive company offline on their own.

## Content
1. Introduction to Supply Chain Management
   1.1. Supply Chain Management Fundamentals  
   1.2. Supply Chain Management Analytics
2. Structure of Advanced Planning Systems
3. SAP SCM
   3.1. Introduction / SCM Solution Map  
   3.2. Demand Planning  
   3.3. Supply Network Planning  
   3.4. Production Planning and Detailed Scheduling  
   3.5. Deployment  
   3.6. Transportation Planning and Vehicle Scheduling  
   3.7. [Optional] Global Available to Promise
4. SAP SCM in Practice
   4.1. Success Stories  
   4.2. SAP Implementation Methodology

## Remarks
This lecture will have 3.5 Credits from summer term 2014.
Course: Symmetric Encryption [24629]

**Coordinators:** J. Müller-Quade

**Part of the modules:** Advanced Topics in Cryptography (p. 63)[IW4INFKRYP], Computer Security (p. 62)[IW4INSICH], Networking Security - Theory and Praxis (p. 76)[IW4INNTP]

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<td>2</td>
<td>Summer term</td>
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**Learning Control / Examinations**
The assessment consists of an oral exam (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations.

**Conditions**
None.

**Learning Outcomes**
The student

- knows the most important algorithms and primitives of symmetric encryption,
- read and understand the latest scientific articles,
- can evaluate the security of given algorithms and recognizes problems

**Content**
This lecture provides the theoretical and practical aspects of symmetric cryptography.

- Historical ciphers will be covered if they are useful for assessing the security of current ciphers.
- Furthermore, block ciphers are covered. The two most important types of attacks (differential and linear cryptanalysis) will be presented.
- Furthermore, hash functions are covered. Here, attacks are in the focus and techniques to forge meaningful messages through the use of “meaningless collisions”.
Course: Tactical and Operational Supply Chain Management [2550488]

**Coordinators:**  
S. Nickel

**Part of the modules:**  
Operations Research in Supply Chain Management and Health Care Management (p. 56)[IW4OR4]

**ECTS Credits**  
4,5

**Hours per week**  
2/1

**Term**  
Summer term

**Instruction language**  
de

**Learning Control / Examinations**
The assessment consists of a written exam (120 minutes) according to Section 4(2), 1 of the examination regulation. The exam takes place in every the semester. Prerequisite for admission to examination is the succesful completion of the online assessments.

**Conditions**
Basic knowledge as conveyed in the module *Introduction to Operations Research* [WI1OR] is assumed.

**Learning Outcomes**
The main goal of the lecture is the presentation of fundamental techniques from procurement and distribution logistics. A further aspect is set on methods from inventory management and lot sizing. Students acquire the ability to efficiently utilize quantitative models from transportation planning (long-distance and distribution planning), inventory management and lot sizing in production. The introduced methods will be discussed in more detail and illustrated with case-studies in the accompanying exercises.

**Content**
The planning of material transport is an essential element of Supply Chain Management. By linking transport connections across different facilities, the material source (production plant) is connected with the material sink (customer). The general supply task can be formulated as follows (cf. Gudehus): For given material flows or shipments, choose the optimal (in terms of minimal costs) distribution and transportation chain from the set of possible logistics chains, which asserts the compliance of delivery times and further constraints. The main goal of the inventory management is the optimal determination of order quantities in terms of minimization of fixed and variable costs subject to resource constraints, supply availability and service level requirements. Similarly, the problem of lot sizing in production considers the determination of the optimal amount of products to be produced in a time slot.

The course includes an introduction to basic terms and definitions of Supply Chain Management and a presentation of fundamental quantitative planning models for distribution, vehicle routing, inventory management and lot sizing. Furthermore, case studies from practice will be discussed in detail.

**Literature**

**Elective literature:**
- Domschke: Logistik: Transporte, 5. Auflage, Oldenbourg, 2005
- Ghiani, Laporte, Musmanno: Introduction to Logistics Systems Planning and Control, Wiley, 2004
- Gudehus: Logistik, 3. Auflage, Springer, 2005

**Remarks**
The planned lectures and courses for the next three years are announced online.
Course: Technology Assessment [2545017]

Coordinators: D. Koch
Part of the modules: Innovation Management (p. 42) [IW4BWLENT2]

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Learning Control / Examinations
Non exam assessment (following §4(2), 3 of the examination regulation).

Conditions
None.

Recommendations
Prior attendance of the course Innovation Management [2545015] is recommended.

Learning Outcomes
The seminar “Technology Assessment” aims to discuss and develop different thematic aspects linked to the assessment of technology in an early phase of innovation management. Seminar topics are assigned at the beginning of the course. These will be presented and discussed at the end. In the first few seminars, impulses are given on the topic of technology assessment which should then be discussed to establish an understanding of the subject matter and ensure targeted preparation of the seminar topics.

Content
Technology Assessment can play a role at different points in the innovation process and support decisions for or against specific technology options. The seminar “Technology Assessment” focuses on the early phase or fuzzy front end of innovation management. Technology assessment is done here with a certain degree of uncertainty concerning future technology developments. Technology assessment can be connected to the use of methods such as scenario analysis or roadmapping but also to the classical generation of ideas. Different methods and approaches are discussed in the seminar, for example, market-technology portfolios etc. The early assessment of technologies is assigned particular importance given the limited resources in companies and uncertainty about future developments.

Media
Slides.
# Course: Technologies for Innovation Management [2545018]

**Coordinators:** D. Koch  
**Part of the modules:** Innovation Management (p. 42)[IW4BWLENT2]

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## Learning Control / Examinations
Non exam assessment (following §4(2), 3 of the examination regulation).

## Conditions
None.

## Recommendations
Prior attendance of the course *Innovation Management* [2545015] is recommended.

## Learning Outcomes
The seminar “Technologies for Innovation Management” aims to discuss and develop different thematic aspects linked to the use of technologies in innovation management. Seminar topics are assigned at the beginning of the course. These will be presented and discussed at the end. In the first few seminars, impulses are given on the topic “Technologies in Innovation Management”, which should then be discussed to establish an understanding of the subject matter and ensure targeted preparation of the seminar topics.

## Content
Technologies in innovation management can play a role at different points in the innovation process and support experts working in R&D contexts. The seminar “Technologies for Innovation Management” focuses on the early phase or fuzzy front end of innovation management. Technologies can be very important here, above all regarding the supply of information. In globally distributed R&D organizations, it is necessary to compile as much information about emerging technology developments as possible in the early phase of the innovation process. Information and communication technologies can be useful here. In this seminar, different technologies will be analyzed in terms of their usefulness for the early phase of innovation management from email through web 2.0 and social networks up to text mining and big data technologies etc.

## Media
Slides.
Course: Technological Change in Energy Economics [2581000]

Coordinators: M. Wietschel
Part of the modules: Energy Economics and Technology (p. 40) [IW4BWLIIP5]

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Learning Control / Examinations
The assessment consists of a written exam.

Conditions
None.

Learning Outcomes

Content
**Course: Telecommunication and Internet Economics [2561232]**

**Coordinators:** K. Mitusch

**Part of the modules:** Telecommunications Markets (p. 51) [IW4VWL10], Electronic Markets (p. 24) [IW4BWLISM2]

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**Learning Control / Examinations**

Result of success is made by a 60 minutes written examination during the semester break (according to §4(2), 1 ERSC). Examination is offered every semester and can be retried at any regular examination date.

**Conditions**

None.

**Recommendations**

Basic knowledge and skills of microeconomics from undergraduate studies (bachelor’s degree) are expected. Particularly helpful but not necessary: Industrial Economics. Prior attendance of the lecture „Competition in Networks“ [26240] or “Industrial Organisation” is helpful in any case but not considered a formal precondition. The english taught course “Communications Economics” is complementary and recommendet for anyone interested in the sector.

**Learning Outcomes**

The students should get an idea of the complex competition processes in the telecommunication and internet sector. Besides, they should get to know the analytic instruments with which these competitive processes can be analyzed. The basic patterns of the current debates on economic and regulation policies should become clear to them. The lecture is suited for all students who will deal in their professional life with these sectors. As the software industry shows similar problems, the lecture is also suited for students interested in this sector.

**Content**

Among the network sectors the telecommunication and internet sector is the most dynamic one and the one with and highest variety of phenomena. Problems of natural monopoly still exist in some parts. But there is also competition, not only at the service level but also at the infrastructural level. Both levels are characterized by (vertical) quality differentiations and by high technology dynamics. What should the regulation of this sector look like? How should the mutual network access prices of two telecommunication providers be regulated and how can regulators set incentives for infrastructure investments? The internet is a free market par excellence, because everybody can open internet businesses without high entry costs. Why then can a company like eBay dominate the market for internet-auction platforms so strongly? The causes of market concentration on the internet will be analyzed. So will be the economic implications of the Next Generations Networks.

**Literature**


Further literature will be provided during the lecture.
Course: Telecommunications Law [24632]

Coordinators:
G. Sydow

Part of the modules:
Public Business Law (p. 109)[IW4JURA6]

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Learning Control / Examinations
The assessment consists of a written exam (approx. 60 min.) according to § 4(2), 1 SPO.

Conditions
None.

Recommendations
Parallel to the lectures tutoria are offered in which legal thinking and argumentation is practised. Their attendance is strongly recommended.
During the semester, test exams to each lecture are offered with extensive coaching. During the lecture-free time, a Q-and-A-lecture is offered. Details on the homepage of the ZAR (www.kit.edu/zar)

Learning Outcomes
Telecommunications is the technical basis of the Information Engineering and Management. In which way for example UMTS is regulated, is of relevant importance for the supply of services in the world of the mobile contents services. The central defaults of the telecommunications regulation are in the telecommunications law (TKG). This was completely amended due to community-legal defaults 2004. The lecture procures for apprehending the basics of legal framework of the information society the essential knowledge in telecommunication law.

Content
The lecture offers an overview of the new TKG. The whole range of the regulation is treated: Of the material-legal instruments of the competition-creative economic regulation (market -, entrance -, payment regulation as well as special supervision of abuse) and the non-economic regulation (customer protection; Broadcasting; Assignment of frequencies, numbers and rights of way; secrecy of telecommunications; Data security and public security) up to the institutional arrangement of the regulation. To assist in the understanding the technical and economic bases are clarified as well as community and constitutional default sat at the beginning of the lecture.

Media
extensive script with cases; content structure, further information in the lectures

Literature
Since the law material is to be partly compiled in the discourse with the studying, a current version of the TKG is to be bring along to the lecture.
Further literature will be announced in the lecture.

Elective literature:
tba
Course: Telematics [24128]

Coordinators: M. Zitterbart
Part of the modules: Wireless Networking (p. 72)[IW4INWN], Networking (p. 75)[IW4INNW], Future Networking (p. 74)[IW4INFN]

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<td>3</td>
<td>Winter</td>
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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Recommendations
Knowledge of the lecture Introduction in Computer Networks [24519] or similar lectures is required.

Learning Outcomes
This course details selected protocols, architectures, techniques, and algorithms, which were already presented in the course Introduction in Computer Networks. Thus, overall knowledge and knowledge about problems that occur within a world-wide and dynamic network as well as solutions that are applied in order to avoid these problems is imparted in this course.

Content
This course addresses protocols, architectures, techniques, and algorithms that are used, e.g., for Internet routing and establishing of reliable end-to-end communication associations. In addition to different media access control mechanisms in local area networks further communication systems, e.g. line-switched ISDN, are detailed. It is intended that students additionally understand which possibilities for network management and administration currently exist.

Media
Slides.

Literature


Elective literature:
- Internet standards
- Selected journal articles
Course: Theory of Business Cycles [25549]

Coordinators: M. Hillebrand
Part of the modules: Allocation and Equilibrium (p. 48)[IW4VWL7], Macroeconomic Theory (p. 49)[IW4VWL8]

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Learning Control / Examinations
The assessment consists of 60 min. written exam (according to Section 4 (2), 1 of the examination regulation).
Exams are confined to the following dates: Beginning of the recess period (mid February) and beginning of the summer semester (early April).
Please note: There are no further examination dates for this course.

Conditions
None.

Recommendations
Basic knowledge in micro- and macroeconomics, as conveyed in the courses Economics I: Microeconomics [2600012] and Economics II: Macroeconomics [2600014], is assumed.
Participants are expected to bring a strong interest in mathematical economics and quantitative model building.

Learning Outcomes

Content
Business Cycle research strives to analyze and explain short-run fluctuations in key macroeconomic variables such as production output, income, employment, and prices. The course develops mathematical models which unveil the structural reasons for these fluctuations and the underlying economic mechanisms. Starting with the class of so-called Real Business Cycle (RBC) models, particular emphasis is placed on models of the labor market including models with labor indivisibilities, search-and matching, and home production. Based on the findings obtained, policy implications and the general scope for fiscal and monetary policy to stabilize the economy and foster production output, employment, and price stability are investigated. Numerical simulations based on realistic (calibrated) parameter choices are employed to replicate the empirically observed patterns and to quantify the effects of different policies. Participants are provided with MATLAB scripts allowing them to replicate the simulation results presented in class.

Literature
Elective literature:

Remarks
All classes will be held in English.
**Course: Theory of Economic Growth [2520543]**

**Coordinators:** M. Hillebrand  
**Part of the modules:** Macroeconomic Theory (p. 49)[IW4VWL8]

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**Learning Control / Examinations**  
The assessment consists of a 60 min. written exam (according to Section 4 (2), 1 of the examination regulation). Examinations are confined to the following dates: At the beginning of the recess period (mid July) and of the winter semester (early October).  
Please note: There are no further examination dates for this course.

**Conditions**  
None.

**Recommendations**  
Basic knowledge in micro- and macroeconomics, as conveyed in the courses Economics I: Microeconomics [2600012] and Economics II: Macroeconomics [2600014], is assumed. Participants are expected to bring a strong interest in mathematical economics and quantitative model building.

**Learning Outcomes**

**Content**  
The field of economic growth strives to analyze and explain the long-run evolution of economies. The aim of this course is to develop models which offer a mathematical description of the growth process and its structural determinants. Starting with the fundamental models by Solow, Kaldor, and Pasinetti, the main focus is on so-called overlapping generations (OLG) models. For this class of models, the theory of deterministic dynamical systems offers a rich set of mathematical tools to analyze the long-run behavior of the economy. In particular, conditions under which the growth path converges, diverges, or exhibits irregular (chaotic) fluctuations can be derived. Building on the insights obtained, a second set of questions deals with how economic policy can foster and stabilize the growth process. In this regard, the impact of governmental debt and intergenerational redistribution schemes such as Social Security on economic growth and welfare are investigated.

**Literature**  

**Remarks**  
All classes will be held in English.
Course: Topics in Experimental Economics [n.n.]

Coordinators: P. Reiss
Part of the modules: Experimental Economics (p. 55)[IW4VWL17]

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Learning Control / Examinations

Conditions
None.

Recommendations
Basic knowledge of Experimental Economics is assumed. Therefore, it is strongly recommended to attend the course Experimental Economics beforehand.

Learning Outcomes
Students

- are familiar with current research in experimental economics;
- can evaluate the results of an economic experiment and are able to assess its significance in the context of relevant research;
- master advanced methodic issues regarding the experimental method.

Content
The course covers selected topics in experimental economics and deepens the understanding of the experimental method. In particular, topics of current research into experimental and behavioral economics are discussed, along with a treatment of advanced methodic issues.

Media
Slides, problem sets.

Literature
A selection of published papers is compulsory reading for the course. The course syllabus provides references and is announced at the beginning of the course.

Remarks
The course is offered in summer 2016 for the first time. The course is not offered in every academic year.
Course: Ubiquitous Computing [24146]

Coordinators: M. Beigl

Part of the modules: Context Sensitive Systems (p. 86)[IN4INKUS], Wireless Networking (p. 72)[IW4INWN], Dynamic IT-Infrastructures (p. 82)[IW4INDITI], Human-Machine-Interaction (p. 87)[IN4INMMI], Ubiquitous Computing (p. 96)[IW4INAIFB7]

ECTS Credits 4
Hours per week 2/0
Term Winter term
Instruction language

Learning Control / Examinations
The assessment consists of an oral exam (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations.

Conditions None.

Learning Outcomes
The goal of this course is to introduce the foundations, the methods and the techniques of ubiquitous computing. After this course, students have gained knowledge and insights of existing ubiquitous computing systems and are enabled to design and evaluate such systems for the usage in everyday life and industrial environments.

Content
The course starts with an survey on ubiquitous computing in general and introduces a selection of representative work in this field. Basic paradigms and concepts are introduced, which provide the methodological background for the analysis and evaluation of ubiquitous computing systems. The course continues with an in-depth examination of the requirements and the device technology for embedded ubiquitous systems, communication networks and standards (e.g. Zigbee, RFID). Further, ubiquitous computing middleware is considered. A major aspect is context-aware computing. The emphasis is on the investigation of architectures and algorithms for context recognition in respect to formal and practical aspects. Finally, new human-computer interfaces and possibilities of the human-computer interaction are presented and discussed.

Media
Slides

Literature
Weiser and Brown The Coming Age of Calm Technology Xerox PARC, 1996
Vannevar Bush As we may think The Atlantic Monthly, July 1945
J. Raskin Computers by the Millions An Apple Document from 1979

Elective literature:

- L. Hallanäs, J. Redström Abstract Information Appliances Symposium on Designing Interactive Systems 2004
- Sinem Coleri Ergen ZigBee/IEEE 802.15.4 Summary September 10, 2004

Information Engineering and Management (M.Sc.)
Module Handbook, Date: 26.02.2014
## Course: Environmental Law [24140]

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<td>2</td>
<td>Winter term</td>
<td>de</td>
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### Learning Control / Examinations
The assessment consists of an 1h written exam (approx. 60 min) following §4, Abs. 2, 1 of the SPO. The assessment will be offered in every winter term and can be repeated at every regular examination date.

### Conditions
None.

### Recommendations
Knowledge of Law, esp. Public Law I or II are recommended. Parallel to the lectures tutorial are offered in which legal thinking and argumentation is practised. Their attendance is strongly recommended. During the semester, test exams to each lecture are offered with extensive coaching. During the lecture-free time, a Q-and-A-lecture is offered. Details on the homepage of the ZAR (www.kit.edu/zar)

### Learning Outcomes
Environmental law is a field of law that influences management in many regards. Students shall develop a feeling for the many different aspects of environmental law and its instruments. Aside from so-called “classical” approaches such as law-and-order students will learn about other, economic influenced, instruments such as the gathering and the transfer of information or the market for certifites. On this basis, the course will center around immissions and waste management law. Additionally, water law, protection of soil law and nature protection law will be covered. Students shall be enabled to deal with easy cases in regard to environmental law.

### Content
The lecture begins with an introduction into the special problems faced by environmental law. Different instruments, according to common goods theory, will be presented. In the main part of the lecture, immissions law, waste management law, water law, protection of soil law and nature protection law will be analyzed.

### Media
extensive script with cases; content structure, further information in the lectures

### Literature
Will be announced in the course.

### Elective literature:
Will be announced in the course.
Course: Management and Strategy [2577900]

**Coordinators:** H. Lindstädt

**Part of the modules:** Strategic Corporate Management and Organization (p. 35)[IW4BWLUO1]

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**Learning Control / Examinations**
The assessment consists of a written exam (60 min) taking place at the beginn of the recess period (according to §4 (2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

**Conditions**
None.

**Learning Outcomes**
The participants learn about central concepts of strategic management along the ideal-typical strategy process: internal and external strategic analysis, concept and sources of competitive advantages, their importance when establishing competitive and corporate strategies as well as strategy assessment and implementation. This aims in particular to provide a summary of the basic concepts and models of strategic management, i.e. to provide in particular an action-oriented integration.

**Content**
- Corporate management principles
- Strategic management principles
- Strategic analysis
- Competitive strategy: modelling and selection on a divisional level
- Strategies for oligopolies and networks: anticipation of dependencies
- Corporate strategy: modelling and evaluation on a corporate level
- Strategy implementation

**Media**
Slides.

**Literature**

The relevant excerpts and additional sources are made known during the course.
Course: Subdivision algorithms [24626]

Coordinators: H. Prautzsch
Part of the modules: Curves and Surfaces (p. 85)[IW4INKUF], Algorithms in Computer Graphics (p. 88)[IW4INACG]

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Learning Control / Examinations
The assessment is explained in the module description.

Conditions
None.

Learning Outcomes
Students should gain sound knowledge about subdivision techniques.

Content
Subdivision algorithms and methods to analyze them.

Media
Blackboard and slides

Literature
Elective literature:

- Peters, Reif. Subdivision surfaces. Springer 2008

Remarks
The lecture is offered in the winter term alternating with other lectures in the field of computer graphics. See http://i33www.ira.uka.de/pages/Lehre/VertiefungsgebietComputergraphik.html.
Course: Copyright [24121]

Coordinators: T. Dreier

Part of the modules: Governance, Risk & Compliance (p. 110)[IW4JURGRC], Intellectual Property Law (p. 107)[IW4JURA4]

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Learning Control / Examinations
The assessment consists of a written exam according to section 4 subsection 2 no. 1 study and examination regulations.

Conditions
None.

Learning Outcomes
It is the aim of this course to provide students with knowledge in the area of copyright that builds upon, and goes beyond the knowledge the students have already acquired in the general lecture of “Industrial and intellectual property law”. Students shall understand how the legal rules depend upon, and interact with, the economic background, legislative policy and information and communication technologies. Students shall learn about the rules of national, European and international copyright law and to apply these legal rules in practical cases.

Content
The course deals with the subject matter of copyright, the rights of authors, licensing, limitations and exceptions to copyright, term of protection, neighbouring rights, enforcement and collective administration of rights. The course does not merely focus on German copyright law, but likewise puts European and international copyright law into perspective. Students shall understand how the legal rules depend upon, and interact with, the economic background, legislative policy and information and communication technologies. Students shall learn about the rules of national, European and international copyright law and to apply these legal rules in practical cases.

Media
slides

Literature
Schulze, Gernot Meine Rechte als Urheber Verlag C.H.Beck, current edition

Elective literature:
Additional literature tba in class.

Remarks
It is possible that this course will be taught in the summer instead of the winter semester.
Course: Valuation [2530212]

Coordinators: M. Ruckes
Part of the modules: Finance 1 (p. 31)[IW4BWLFBV1], Finance 2 (p. 32)[IW4BWLFBV2]

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Learning Control / Examinations
Conditions
None.

Learning Outcomes
Students learn to assess and compare corporate investment projects from a financial point of view.

Content
Firms prosper when they create value for their shareholders and stakeholders. This is achieved by investing in projects that yield higher returns than their according cost of capital. Students are told the basic tools for firm and project valuation as well as ways to implement these tools in order to enhance a firm’s value and improve its investment decisions. Among other things, the course will deal with the valuation of firms and individual projects using discounted cash flow and relative valuation approaches and the valuation of flexibility deploying real options.

Literature
Elective literature:
Course: Behavioral Approaches in Marketing [2572167]

Coordinators: B. Neibecker
Part of the modules: Marketing Management (p. 43)[IW4BWLMA5], Strategy, Communication, and Data Analysis (p. 45)[IW4BWLMA7]

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Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation).

Conditions
See module description.

Learning Outcomes
Students have learned the following outcomes and competences:

• To specify the key terms in marketing and communication management
• To identify and define theoretical constructs in marketing communication, based on behavioral theory
• To indentify the main research trends
• To analyze and interpret high level academic articles
• To learn interactive skills to work in teams and to follow a goal-oriented approach
• To gain understanding of methodological research to develop concrete plans for marketing decision-making

Content
This course gives an introduction to consumer behavior and the influence of cognitive and emotional information processing on consumer decision making. The contribution of advertising response models is considered and faced with social and environmental aspects (e.g. cross-cultural influences) on consumer behavior, mass communication and internet advertising. In addition, a scientific case study on the effectiveness of TV-commercials is discussed. Central issues of the course:
Case Studies in brand management and advertising response.
Psychological factors (research design and test marketing / arousal / effectiveness of TV-commercials as case studies).
Emotions in marketing.
Information processing and retention in memory (schema theory / visual information processing/grounded theory).
Complex advertising response models (attitude towards the ad / attitude towards the brand / persuasion / context effects in learning / decision making / Means-end-theory and strategic advertising).
Social processes (culture / subculture / cross cultural influence / product design).
Neuromarketing.

Literature
(Literature is in English and German, see German description)
Course: Distributed Data Management [24109]

**Coordinators:** K. Böhm

**Part of the modules:** Innovative Concepts of Data and Information Management (p. 78)[IW4INIKDI], Theory and Practice of Database Technology (p. 81)[IW4INDBTP], Theory and Practice of Data Warehousing and Mining (p. 80)[IW4INDWMTP]

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**Learning Control / Examinations**
It will be announced in advance if the assessment consists of an 1h written exam according to section 4 subsection 2 no. 1 study and examination regulations or of a 20 minute oral exam according to section 4 subsection 2 no. 2 study and examination regulations.

**Conditions**
Knowledge about database systems, e.g. from the lectures *Introduction in Computer Networks* and *Database Systems*.

**Learning Outcomes**
At the end of the course, the participants should be able to explain the pros and cons of distributed data management. They should have understood that subtle differences in the problem formulation can lead to very different solutions. In particular, the participants should be able to explain and differentiate the fundamental approaches to guarantee consistency in a distributed environment and to explain and classify approaches for data management in highly distributed environments (e.g., Peer-to-Peer systems or sensor networks) and for query processing.

**Content**
In modern information systems, distribution is a fundamental issue. Centralised, monolithic database architectures will probably not play an important role any more in many scenarios. However, there are various unsolved principal problems in the field of distributed data management, or issues where existing solutions are not satisfactory. Truly, there are many products available, promising to facilitate distributed data management. However, these solutions are not always appropriate, application programmers have to develop large parts of the functionality on their own, or elegant, theoretically solid solutions lead to unsatisfactory runtime behaviour. (Therefore, you should not just choose this course if you are interested in the fundamental problems of distributed data management. If you have a special interest in practical aspects and applications, these topics are important as well.) The course introduces you to the theory of distributed data management and makes you familiar with the corresponding algorithms and methods. Topics of this course include correct and fault-tolerant concurrent executions of transactions in distributed environments (classical solutions as well as very recent developments) and data management in highly distributed environments.

**Media**
Slides.

**Literature**
Course: Distributed Systems - Grid and Cloud [24119]

Coordinators: A. Streit, Jie Tao
Part of the modules: Dynamic IT-Infrastructures (p. 82)[IW4INDITI]

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Learning Control / Examinations
The assessment consists of an oral exam (approx. 20 minutes) according to sec. 4 subsec. 2 no. 2 study and examination regulations.

Conditions
None.

Recommendations
Basic knowledge of the lecture Telematics is helpful.

Learning Outcomes

Content

Media
slides, example programs

Literature

Course: Civil Law for Advanced [24650]

Coordinator: Z. (ZAR)
Part of the modules: Private Business Law (p. 108)[IW4JURA5]

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Learning Control / Examinations
Condition
None.

Learning Outcomes
The course intends to build up extensive knowledge in German corporate law, trade law, and civil law especially in contract law. It is designed for students who have already passed the courses Civil Law for Beginners [24012], Advanced Civil Law [24504], and Commercial and Corporate Law [24011/24509]. At the end, students should be able to think through complex legal and economic questions.

Content
The course will focus on corporate law, trade law, and civil law, especially contract law. We will discuss legal problems on the basis of selected examples in an application-oriented way.

Literature
Course: Seminar: Governance, Risk & Compliance [GRCsem]

**Coordinators:** T. Dreier, N.N.

**Part of the modules:** Governance, Risk & Compliance (p. 110)[IW4JURGRC]

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**Learning Control / Examinations**

**Conditions**
None.

**Learning Outcomes**

**Content**
Course: Law of Contracts [24671]

**Coordinators:** Z. (ZAR)

**Part of the modules:** Governance, Risk & Compliance (p. 110)[IW4JURGRC], Private Business Law (p. 108)[IW4JURA5]

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**Learning Control / Examinations**

**Conditions**

None.

**Learning Outcomes**

The course will provide an overview of the forming of a contract. The purpose is to translate legal and economic aspects in a contract to secure the volitional position. The course will also consider international questions.

**Content**

The purpose of the course is to provide students with an understanding of the legal basics of forming a business contract. By means of special examples an overview of typical corporate contracts will be given. The course discusses the Limited (GmbH), ordinary partnership (OHG), limited partnership (KG), European Economic Interest Grouping (EWIV), club (Verein) and the public limited company (Aktiengesellschaft). In addition it will also focus on international relations.

**Literature**

Tba at the beginning of the course.
Course: Computer Contract Law [VGE]

**Coordinators:** M. Bartsch

**Part of the modules:** Intellectual Property Law (p. 107) [IW4JURA4]

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**Learning Control / Examinations**
The assessment consists of a written exam following §4, Abs. 2, 1 of the SPO.

**Conditions**
None.

**Learning Outcomes**
It is the aim of this course to provide students with knowledge in the area of contract formation and formulation in practice that builds upon the knowledge the students have already acquired concerning the legal protection of computer programs. Students shall understand how the legal rules depend upon, and interact with, the economic background and the technical features of the subject. The contract drafts shall be prepared by the students and will be corporately completed during the lecture. It is the aim of the course that students will be able to formulate contracts by themselves.

**Content**
The course deals with contracts from the following areas:
- Contracts of programming, licencing and maintaining software
- Contracts in the field of IT employment law
- IT projects and IT Outsourcing
- Internet Contracts

From these areas single contracts will be chosen and discussed (e.g. software maintenance, employment contract with a software engineer). Concerning the respective contract the technical features, the economic background and the subsumption in the national law of obligation (BGB-Schuldrecht) will be discussed. As a result different contractual clauses will be developed by the students. Afterwards typical contracts and conditions will be analysed with regard to their legitimacy as standard business terms (AGB). It is the aim to show the effects of the german law of standard business terms (AGB-Recht) and to point out that contracts are a means of drafting business concepts and market appearance.

**Media**
transparancies

**Literature**
- Langenfeld, Gerrit Vertragsgestaltung Verlag C.H. Beck, III. Aufl. 2004
- Heussen, Benno Handbuch Vertragsverhandlung und Vertragsmanagement Verlag C.H. Beck, II. Aufl. 2002
- Schneider, Jochen Handbuch des EDV-Rechts Verlag Dr. Otto Schmidt KG, III. Aufl. 2002

**Elective literature:**
tba in the transparencies
Course: Sales Management and Retailing [2572156]

**Coordinators:** M. Klarmann

**Part of the modules:** Sales Management (p. 44)[IW4BWLMAR6]

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**Learning Control / Examinations**

**Conditions**
None.

**Learning Outcomes**

**Content**
The aim of the course “Sales Management and Retailing” is on the one hand to give insights into the challenging realization of a successful sales management and on the other hand to discuss peculiarities of retailing contexts. The contents are below others:

- Customer relationship management (word-of-mouth-analysis, key account management, loyalty programs, complain management etc.)
- Retail marketing (trends, point of sale design etc.)
- Retailer-producer relationships

**Remarks**
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).
Course: Heat Economy [2581001]

**Coordinators:** W. Fichtner

**Part of the modules:** Energy Economics and Technology (p. 40) [W4BWLIIP5]

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**Learning Control / Examinations**
The assessment consists of a written exam according to Section 4(2), 1 of the examination regulation.

**Conditions**
None.

**Learning Outcomes**
The student gains detailed knowledge about heat generating technologies and their areas of application, in particular in the area of combined heat and power. The student is able to deal with technical and economic questions in this field.

**Content**
1. Introduction: Heat economy
2. CHP technologies (incl. calculation of profitability)
3. Heat systems (incl. calculation of profitability)
4. Distribution of heat
5. Demand for space heating and thermal insulation measures
6. Heat storage
7. Legal framework conditions
8. Laboratory experiment: compression heat pump

**Media**
Media will be provided on the e-learning platform ILIAS.
Course: Web Engineering [24124]

**Coordinators:** H. Hartenstein, M. Nußbaumer

**Part of the modules:** Applied Web Engineering (p. 71)[IW4INPWE]

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**Learning Control / Examinations**
The assessment is explained in the module description.

**Conditions**
None.

**Learning Outcomes**
- Students know fundamentals as well as current methodologies and techniques in the field of Web Engineering.
- Students have gained insight into existing Web-oriented application platforms and development frameworks, and have the basic knowledge for system design close to current practices.
- Students can apply methods for analyzing current standards and technologies of the Web. Students are able to understand and interpret scientific papers and standard specifications and are confident in using the domain-specific terminology.
- Students are able to analyze, structure and describe problems in the field of Web Engineering as well as to design Web-based system architectures.

**Content**
This lecture will discuss the systematic construction of Web-based applications and systems by focusing on the different phases and aspects of the Web application lifecycle. It helps students to look at the Web phenomenon from different perspectives - e.g. as a Web designer, analyst, architect, component engineer, program manager, product manager or CIO. Students learn how to engineer Web applications and agile systems from requirements engineering, planning, design, development, testing, deployment and up to operation, maintenance and evolution. Many examples are shown and discussed, demonstrating the need for expecting change and staying agile. As this is not a programming course, students will be introduced to the core technology aspects and are encouraged to consolidate the details.

**Media**
Slides

**Literature**
Will be announced in the lecture.

**Remarks**
The course is lectured for the last time in the summer term 2014. Examination is possible until summer term 2015.
Course: [24522]

**Coordinators:** K. Böhm

**Part of the modules:** Innovative Concepts of Data and Information Management (p. 78)

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**Learning Control / Examinations**

**Conditions**
None.

**Learning Outcomes**

**Content**

**Remarks**
The course is currently not lectured.
Course: How Statistics Begins to Understand the Difference Between Cause and Effect [WSUW]

Coordinators: D. Janzing

Part of the modules: Advanced Topics in Cryptography (p. 63)[IW4INFKRYP]

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Learning Control / Examinations

Conditions

• Basic knowledge in stochastic is helpful.
• The participants should be open for learning new mathematical terminology.

Learning Outcomes

• The students should understand why inferring causal structure from statistical data is a hard problem.
• They should understand current approaches and be able to judge them.

Content

• Formalization of causal structure via directed acyclic graphs (DAGs)
• Inferring causal relations using conditional statistical dependences
• Selection of potential causal hypotheses via the causal Markov condition
• Further restriction of potential hypotheses via the causal faithfulness condition
• Novel approaches to distinguishing between causal DAGs that induce the same conditional dependences
• Probability-free versions of statistical methods: learning causality from single observations.

Media

lecture notes

Literature

Elective literature:
Spirtes, Glymour and Scheines: Prediction, Causation and Search, 1993
Course: Seminar Economic Theory [SemWIOR2]

Coordinators: C. Puppe
Part of the modules: Interdisciplinary Seminar Module (p. 20) [IW4IWSEM]

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Learning Control / Examinations

Conditions
See corresponding module information. At least one of the courses *Game Theory I* [2520525] and *Welfare Economics* [2520517] should have been attended beforehand.

Learning Outcomes

Content

Literature
Will be announced at the end of the recess period.

Remarks
see German version.
Course: Knowledge Transfer in Innovation Management [2545020]

Coordinators: M. Weissenberger-Eibl, P. Roth
Part of the modules: Innovation Management (p. 42) [IW4BWLENT2]

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Learning Control / Examinations
Non exam assessment (following §4(2), 3 of the examination regulation).

Conditions
None.

Recommendations
Prior attendance of the course Innovation Management [2545015] is recommended.

Learning Outcomes
By actively participating in this seminar, students develop a differentiated understanding of knowledge transfer processes in the innovation process which will enable them to shape this process.

Content
The flow of knowledge is decisive for innovations to occur. Innovation management therefore focuses on processes which determine the transfer of knowledge. In this course, these processes are regarded in more detail and discussed based on important scientific studies. The understanding developed in this way then forms the basis for the management of knowledge flows and thus the management of innovations.
Course: Welfare Economics [2520517]

Coordinators: C. Puppe

Part of the modules: Allocation and Equilibrium (p. 48)[IW4VWL7], Social Choice Theory (p. 50)[IW4VWL9]

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Learning Control / Examinations
The assessment consists of a written exam at the end of the semester (according to Section 4 (2), 1 or 2 of the examination regulation).

Conditions
None.

Learning Outcomes

Content

Literature

Elective literature:


Remarks
For details see German version.
Studien- und Prüfungsordnung der Universität Karlsruhe (TH)  
für den Masterstudiengang Informationswirtschaft

vom 15. April 2009


Der Rektor hat seine Zustimmung am 15. April 2009 erteilt.

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§ 21 Einsicht in die Prüfungsakten
§ 22 In-Kraft-Treten
Die Universität Karlsruhe (TH) hat sich im Rahmen der Umsetzung des Bolognaprozesses zum Aufbau eines Europäischen Hochschulraumes zum Ziel gesetzt, dass am Abschluss der Studienrendenausbildung an der Universität Karlsruhe (TH) der Mastergrad stehen soll. Die Universität Karlsruhe (TH) sieht daher die an der Universität Karlsruhe (TH) angebotenen konsekutiven Bachelor- und Masterstudiengänge als Gesamtkonzept mit konsekutivem Curriculum.

Aus Gründen der Lesbarkeit ist in dieser Satzung nur die männliche Sprachform gewählt worden. Alle personenbezogenen Aussagen gelten jedoch stets für Frauen und Männer gleichermaßen.

I. Allgemeine Bestimmungen

§ 1 Geltungsbereich, Zweck der Prüfung

(1) Diese Masterprüfungsordnung regelt Studienablauf, Prüfungen und den Abschluss des Studiums im Masterstudiengang Informationswirtschaft an der Universität Karlsruhe (TH).

(2) Die Masterprüfung (§ 16 – 18) bildet den Abschluss dieses Studiengangs, der gemeinsam von der Fakultät für Informatik und der Fakultät für Wirtschaftswissenschaften an der Universität Karlsruhe (TH) angeboten wird. Durch die Masterprüfung soll festgestellt werden, ob der Studierende die für den Übergang in die Berufspraxis grundlegenden wissenschaftlichen Fachkenntnisse besitzt, die Zusammenhänge des Faches Informationswirtschaft überblickt und die Fähigkeit besitzt, nach wissenschaftlichen Methoden und Grundsätzen selbstständig zu arbeiten.

§ 2 Akademischer Grad


§ 3 Regelstudienzeit, Studienaufbau, Leistungspunkte

(1) Die Regelstudienzeit beträgt vier Semester. Sie umfasst neben den Lehrveranstaltungen Prüfungen und die Masterarbeit.

(2) Die im Studium zu absolvierenden Lehrinhalte sind in Module gegliedert, die jeweils aus einer Lehrveranstaltung oder mehreren, thematisch und zeitlich aufeinander bezogenen Lehrveranstaltungen bestehen. Der Studienplan beschreibt Art, Umfang und Zuordnung der Module zu einem Fach sowie die Möglichkeiten, Module untereinander zu kombinieren. Die Fächer und ihr Umfang werden in § 16 definiert.


(4) Der Umfang der für den erfolgreichen Abschluss des Studiums erforderlichen Studienleistungen wird in Leistungspunkten gemessen und beträgt insgesamt 120 Leistungspunkte.

(5) Die Verteilung der Leistungspunkte im Studienplan auf die Semester hat in der Regel gleichmäßig zu erfolgen.

(6) Lehrveranstaltungen können in englischer Sprache angeboten werden.

§ 4 Aufbau der Prüfungen


(2) Erfolgskontrollen sind:
   1. schriftliche Prüfungen,
   2. mündliche Prüfungen oder
   3. Erfolgskontrollen anderer Art.

Erfolgskontrollen anderer Art sind z.B. Vorträge, Marktstudien, Projekte, Fallstudien, Experimente, schriftliche Arbeiten, Berichte, Seminararbeiten und Klausuren, sofern sie nicht als schriftliche oder mündliche Prüfung in der Modul- oder Lehrveranstaltungsbeschreibung im Studienplan ausgewiesen sind.

(3) Mindestens 50 % einer Modulprüfung sind in Form von schriftlichen oder mündlichen Prüfungen (§ 4 Abs. 2, Nr. 1 und 2) abzulegen, die restlichen Prüfungen erfolgen durch Erfolgskontrollen anderer Art (§ 4 Abs. 2, Nr. 3). Ausgenommen hiervon ist die Prüfung nach § 16 Abs. 3.

§ 5 Anmeldung und Zulassung zu den Prüfungen

(1) Um an schriftlichen und/oder mündlichen Prüfungen (§ 4 Abs. 2, Nr. 1 und 2) teilnehmen zu können, muss sich der Studierende schriftlich oder per Online-Anmeldung beim Studienbüro anmelden. Hierbei sind die gemäß dem Studienplan für die jeweilige Modulprüfung notwendigen Studienleistungen nachzuweisen. Dies gilt auch für die Anmeldung zur Masterarbeit.

(2) Um zu schriftlichen und/oder mündlichen Prüfungen (§ 4 Abs. 2, Nr. 1 und 2) in einem bestimmten Modul zugelassen zu werden, muss der Studierende vor der ersten schriftlichen oder mündlichen Prüfung in diesem Modul beim Studienbüro eine bindende Erklärung über die Wahl des betreffenden Moduls und dessen Zuordnung zu einem Fach, wenn diese Wahlmöglichkeit besteht, abgeben.

(3) Die Zulassung darf nur abgelehnt werden, wenn der Studierende in einem mit der Informationswirtschaft vergleichbaren oder einem verwandten Studiengang bereits eine Diplomvorprüfung, Diplomprüfung, Bachelor- oder Masterprüfung endgültig nicht bestanden hat, sich in einem Prüfungsverfahren befindet oder den Prüfungsanspruch in einem solchen Studiengang verloren hat. In Zweifelsfällen entscheidet der Prüfungsausschuss.
Erfolgskontrolle auch nachträglich geändert werden. Dabei ist jedoch § 4 Abs. 3 zu berücksichtigen. Hierüber entscheidet der Prüfungsausschuss auf Antrag.

(3) Bei unvertretbar hohem Prüfungsaufwand kann eine schriftlich durchzuführende Prüfung auch mündlich oder eine mündlich durchzuführende Prüfung auch schriftlich abgenommen werden. Diese Änderung muss mindestens sechs Wochen vor der Prüfung bekannt gegeben werden.

(4) Weist ein Studierender nach, dass er wegen länger andauernder oder ständiger körperlicher Behinderung nicht in der Lage ist, die Erfolgskontrollen ganz oder teilweise in der vorgeschriebenen Form abzulegen, kann der zuständige Prüfungsausschuss – in dringenden Angelegenheiten, deren Erledigung nicht bis zu einer Sitzung des Ausschusses aufgeschoben werden kann, dessen Vorsitzender – gestatten, Erfolgskontrollen in einer anderen Form zu erbringen.

(5) Bei Lehrveranstaltungen in englischer Sprache können mit Zustimmung des Studierenden die entsprechenden Erfolgskontrollen in englischer Sprache abgenommen werden.


(7) Mündliche Prüfungen (§ 4 Abs. 2, Nr. 2) sind von mehreren Prüfern (Kollegialprüfung) oder von einem Prüfer in Gegenwart eines Beisitzenden als Gruppen- oder Einzelprüfungen abzuzeichnen und zu bewerten. Vor der Festsetzung der Note hört der Prüfer die anderen an der Kollegialprüfung mitwirkenden Prüfer an. Mündliche Prüfungen dauern in der Regel mindestens 15 Minuten und maximal 45 Minuten pro Studierenden. Dies gilt auch für die mündliche Nachprüfung gemäß § 8 Abs. 3.


(11) Schriftliche Arbeiten im Rahmen einer Erfolgskontrolle anderer Art haben dabei die folgende Erklärung zu tragen: „Ich versichere wahrheitsgemäß, die Arbeit selbstständig angefertigt, alle benutzten Hilfsmittel vollständig und genau angegeben und alles kenntlich gemacht zu haben, was aus Arbeiten anderer unverändert oder mit Abänderungen entnommen wurde.“ Trägt die Arbeit diese Erklärung nicht, wird diese Arbeit nicht angenommen. Die wesentlichen Gegenstände und Ergebnisse einer solchen Erfolgskontrolle sind in einem Protokoll festzuhalten.

(12) Bei mündlich durchgeführten Erfolgskontrollen anderer Art muss neben dem Prüfer ein Beisitzer anwesend sein, der zusätzlich zum Prüfer die Protokolle zeichnet.

§ 7 Bewertung von Prüfungen und Erfolgskontrollen

(1) Das Ergebnis einer Erfolgskontrolle wird von den jeweiligen Prüfern in Form einer Note festgesetzt.
Im Masterzeugnis dürfen nur folgende Noten verwendet werden:

1: sehr gut (very good) : hervorragende Leistung,
2: gut (good) : eine Leistung, die erheblich über den durchschnittlichen Anforderungen liegt,
3: befriedigend (satisfactory) : eine Leistung, die durchschnittlichen Anforderungen entspricht,
4: ausreichend (sufficient) : eine Leistung, die trotz ihrer Mängel noch den Anforderungen genügt,
5: nicht ausreichend (failed) : eine Leistung, die wegen erheblicher Mängel nicht den Anforderungen genügt.

Für die Masterarbeit, Modulprüfungen, Modulteilprüfungen und Profilmodule sind zur differenzierten Bewertung nur folgende Noten zugelassen:

1.0, 1.3 : sehr gut
1.7, 2.0, 2.3 : gut
2.7, 3.0, 3.3 : befriedigend
3.7, 4.0 : ausreichend
4.7, 5.0 : nicht ausreichend

Diese Noten müssen in den Protokollen und in den Anlagen (Transcript of Records und Diploma Supplement) verwendet werden.

Für Erfolgskontrollen anderer Art kann im Studienplan die Benotung mit „bestanden“ (passed) oder „nicht bestanden“ (failed) vorgesehen werden.

Bei der Bildung der gewichteten Durchschnitte der Fachnoten, Modulnoten und der Gesamtnote wird nur die erste Dezimalstelle hinter dem Komma berücksichtigt; alle weiteren Stellen werden ohne Rundung gestrichen.

Jedes Modul, jede Lehrveranstaltung und jede Erfolgskontrolle darf jeweils nur einmal angezählt werden. Die Anrechnung eines Moduls, einer Lehrveranstaltung oder einer Erfolgskontrolle ist darüber hinaus ausgeschlossen, wenn das betreffende Modul, die Lehrveranstaltung oder die Erfolgskontrolle bereits in einem grundständigen Bachelorstudiengang angerechnet wurde, auf dem dieser Masterstudiengang konsekutiv aufbaut.

Erfolgskontrollen anderer Art dürfen in Modulprüfungen oder Modulteilprüfungen nur eingezählt werden, wenn die Benotung nicht nach Absatz 3 erfolgt ist. Die zu dokumentierenden Erfolgskontrollen und die daran geknüpften Bedingungen werden im Studienplan festgelegt.

Eine Modulteilprüfung ist bestanden, wenn die Note mindestens „ausreichend“ (4.0) ist.


Die Ergebnisse der Masterarbeit, der Modulprüfungen bzw. der Modulteilprüfungen, der Erfolgskontrollen anderer Art sowie die erworbenen Leistungspunkte werden durch das Studienbüro der Universität erfasst.

Die Noten der Module eines Faches gehen in die Fachnote mit einem Gewicht proportional zu den ausgewiesenen Leistungspunkten der Module ein. Eine Fachprüfung ist bestanden, wenn
die für das Fach erforderliche Anzahl von Leistungspunkten über die im Studienplan definierten Modulprüfungen nachgewiesen wird.

(11) Die Gesamtnote der Masterprüfung, die Fachnoten und die Modulnoten lauten:

<table>
<thead>
<tr>
<th>Note</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>bis 1.5 : 1.5</td>
<td>sehr gut (very good)</td>
</tr>
<tr>
<td>von 1.6 bis 2.5 : 2.5</td>
<td>gut (good)</td>
</tr>
<tr>
<td>von 2.6 bis 3.5 : 3.5</td>
<td>befriedigend (satisfactory)</td>
</tr>
<tr>
<td>von 3.6 bis 4.0 : 4.0</td>
<td>ausreichend (sufficient)</td>
</tr>
</tbody>
</table>

(12) Zusätzlich zu den Noten nach Absatz 2 werden ECTS-Noten für Fachprüfungen, Modulprüfungen und für die Masterprüfung nach folgender Skala vergeben:

<table>
<thead>
<tr>
<th>ECTS-Note</th>
<th>Quote</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>A 10</td>
<td>gehört zu den besten 10% der Studierenden, die die Erfolgskontrolle bestanden haben,</td>
<td></td>
</tr>
<tr>
<td>B 25</td>
<td>gehört zu den nächsten 25% der Studierenden, die die Erfolgskontrolle bestanden haben,</td>
<td></td>
</tr>
<tr>
<td>C 30</td>
<td>gehört zu den nächsten 30% der Studierenden, die die Erfolgskontrolle bestanden haben,</td>
<td></td>
</tr>
<tr>
<td>D 25</td>
<td>gehört zu den nächsten 25% der Studierenden, die die Erfolgskontrolle bestanden haben,</td>
<td></td>
</tr>
<tr>
<td>E 10</td>
<td>gehört zu den letzten 10% der Studierenden, die die Erfolgskontrolle bestanden haben,</td>
<td></td>
</tr>
<tr>
<td>FX</td>
<td>nicht bestanden (failed) - es sind Verbesserungen erforderlich, bevor die Leistungen anerkannt werden,</td>
<td></td>
</tr>
<tr>
<td>F</td>
<td>nicht bestanden (failed) - es sind erhebliche Verbesserungen erforderlich.</td>
<td></td>
</tr>
</tbody>
</table>

Die Quote ist als der Prozentsatz der erfolgreichen Studierenden definiert, die diese Note in der Regel erhalten. Dabei ist von einer mindestens fünfjährigen Datenbasis über mindestens 30 Studierende auszugehen. Für die Ermittlung der Notenverteilungen, die für die ECTS-Noten erforderlich sind, ist das Studienbüro der Universität zuständig.


§ 8 Wiederholung von Prüfungen und Erfolgskontrollen, Erlöschen des Prüfungsanspruchs

(1) Studierende können eine nicht bestandene schriftliche Prüfung (§ 4 Abs. 2, Nr. 1) einmal wiederholen. Wird eine schriftliche Wiederholungsprüfung mit „nicht ausreichend“ bewertet, so findet eine mündliche Nachprüfung im zeitlichen Zusammenhang mit dem Termin der nicht bestandenen Prüfung statt. In diesem Falle kann die Note dieser Prüfung nicht besser als „ausreichend“ sein.

(2) Studierende können eine nicht bestandene mündliche Prüfung (§ 4 Abs. 2, Nr. 2) einmal wiederholen.
(3) Wiederholungsprüfungen nach Absatz 1 und 2 müssen in Inhalt, Umfang und Form (mündlich oder schriftlich) der ersten entsprechen. Ausnahmen kann der zuständige Prüfungsausschuss auf Antrag zulassen. Fehlversuche an anderen Hochschulen sind anzurechnen.

(4) Die Wiederholung einer Erfolgskontrolle anderer Art (§ 4 Abs. 2, Nr. 3) wird im Studienplan geregelt.


(6) Die Wiederholung einer bestandenen Erfolgskontrolle ist nicht zulässig.

(7) Eine Fachprüfung ist endgültig nicht bestanden, wenn mindestens ein Modul des Faches endgültig nicht bestanden ist.


(9) Ist gemäß § 34 Abs. 2 Satz 3 LHG die Masterprüfung bis zum Ende des siebten Fachsemesters dieses Studiengangs einschließlich etwaiger Wiederholungen nicht vollständig abgelegt, so erlischt der Prüfungsanspruch im Studiengang, es sei denn, dass der Studierende die Fristüberschreitung nicht zu vertreten hat. Die Entscheidung darüber trifft der Prüfungsausschuss. Die Entscheidung über eine Fristverlängerung und über Ausnahmen von der Fristregelung trifft der Prüfungsausschuss.

§ 9 Versäumnis, Rücktritt, Täuschung, Ordnungsverstoß


(2) Eine Prüfung gilt als mit „nicht ausreichend“ (5.0) bewertet, wenn der Studierende einen Prüfungstermin ohne triftigen Grund versäumt oder wenn er nach Beginn der Prüfung ohne triftigen Grund von der Prüfung zurücktritt. Dasselbe gilt, wenn die Masterarbeit nicht innerhalb der vorgesehenen Bearbeitungszeit erbracht wird, es sei denn, der Studierende hat die Fristüberschreitung nicht zu vertreten.

Versucht der Studierende, das Ergebnis einer mündlichen oder schriftlichen Prüfung (§ 4 Abs. 2, Nr. 1 und 2) durch Täuschung oder Benutzung nicht zugelassener Hilfsmittel zu beeinflussen, gilt die betreffende Prüfung als mit „nicht ausreichend“ (5.0) bewertet.


Absatz 1 - 6 gelten für Erfolgskontrollen anderer Art (§ 4 Abs. 2, Nr. 3) entsprechend.

Näheres regelt die Allgemeine Satzung der Universität Karlsruhe (TH) zur Redlichkeit bei Prüfungen und Praktika.

§ 10 Mutterschutz, Elternzeit, Wahrnehmung von Familienpflichten


§ 11 Masterarbeit


Thema, Aufgabenstellung und Umfang der Masterarbeit sind vom Betreuer so zu begrenzen, dass sie mit dem in Absatz 3 festgelegten Arbeitsaufwand bearbeitet werden kann.

Die Masterarbeit soll zeigen, dass der Studierende in der Lage ist, ein Problem aus seinem Fach selbstständig und in der vorgegebenen Zeit nach wissenschaftlichen Methoden, die dem

(4) Die Masterarbeit kann von jedem Prüfer nach § 14 Abs. 2 vergeben werden. Soll die Masterarbeit außerhalb der beiden nach § 1 Abs. 2 Satz 1 beteiligten Fakultäten angefertigt werden, so bedarf dies der Genehmigung des Prüfungsausschusses. Dem Studierenden ist Gelegenheit zu geben, für das Thema Vorschläge zu machen. Die Masterarbeit kann auch in Form einer Gruppenarbeit zugelassen werden, wenn der als Prüfungsleistung zu bewertende Beitrag des einzelnen Studierenden aufgrund objektiver Kriterien, die eine eindeutige Abgrenzung ermöglichen, deutlich unterscheidbar ist und die Anforderung nach Absatz 1 erfüllt.

(5) Bei der Abgabe der Masterarbeit hat der Studierende schriftlich zu versichern, dass er die Arbeit selbstständig verfasst hat und keine anderen als die von ihm angegebenen Quellen und Hilfsmittel benutzt hat, die wörtlich oder inhaltlich übernommenen Stellen als solche kenntlich gemacht und die Satzung der Universität Karlsruhe (TH) zur Sicherung guter wissenschaftlicher Praxis in der jeweils gültigen Fassung beachtet hat. Wenn diese Erklärung nicht enthalten ist, wird die Arbeit nicht angenommen. Bei Abgabe einer unwahren Versicherung wird die Masterarbeit mit „nicht ausreichend“ (5.0) bewertet.


(7) Die Masterarbeit wird von einem Betreuer sowie in der Regel von einem weiteren Prüfer aus der jeweils anderen Fakultät der beiden nach § 1 Abs. 2 Satz 1 beteiligten Fakultäten begutachtet und bewertet. Einer der beiden muss Juniorprofessor oder Professor sein. Bei nicht übereinstimmender Beurteilung der beiden Prüfer setzt der Prüfungsausschuss im Rahmen der Bewertung der beiden Prüfer die Note der Masterarbeit fest. Der Bewertungszeitraum soll acht Wochen nicht überschreiten.

§ 12 Zusatzleistungen und Zusatzmodule


(2) Der Studierende hat bereits bei der Anmeldung zu einer Prüfung in einem Modul diese als Zusatzleistungen zu deklarieren.

(4) Neben den im Studienplan definierten fachwissenschaftlichen Modulen und Leistungen können die Zusatzleistungen nach Absatz 1 - 3 auch aus dem Lehrangebot anderer Fakultäten und Einrichtungen gewählt werden.

§ 13 Prüfungsausschuss

(1) Für den Masterstudiengang Informationswirtschaft wird ein Prüfungsausschuss gebildet. Er besteht aus sechs stimmberechtigten Mitgliedern, die jeweils zur Hälfte von der Fakultät für Informatik und der Fakultät für Wirtschaftswissenschaften bestellt werden: vier Professoren, Juniorprofessoren, Hochschul- oder Privatdozenten, zwei Vertretern der Gruppe der akademischen Mitarbeiter nach § 10 Abs. 1 Satz 2 Nr. 2 LHG und einem Vertreter der Studierenden mit beratender Stimme. Im Falle der Einrichtung eines gemeinsamen Prüfungsausschusses für den Bachelor- und den Masterstudiengang Informationswirtschaft erhöht sich die Anzahl der Vertreter der Studierenden auf zwei Mitglieder mit beratender Stimme, wobei je ein Vertreter aus dem Bachelor- und aus dem Masterstudiengang stammt. Die Amtszeit der nichtstudentischen Mitglieder beträgt zwei Jahre, die des studentischen Mitglieds ein Jahr.

(2) Der Vorsitzende, sein Stellvertreter, die weiteren Mitglieder des Prüfungsausschusses sowie deren Stellvertreter werden von den jeweiligen Fakultätsräten bestellt, die Mitglieder der Gruppe der akademischen Mitarbeiter nach § 10 Abs. 1 Satz 2 Nr. 2 LHG und der Vertreter der Studierenden auf Vorschlag der Mitglieder der jeweiligen Gruppe; Wiederbestellung ist möglich. Der Vorsitzende und dessen Stellvertreter müssen Professor oder Juniorprofessor aus einer der beteiligten Fakultäten sein. Der Vorsitz wechselt zwischen den Fakultäten alle zwei Jahre. Der Vorsitzende des Prüfungsausschusses nimmt die laufenden Geschäfte wahr und wird durch die Prüfungssekretariate unterstützt.


(4) Der Prüfungsausschuss kann die Erledigung seiner Aufgaben in dringenden Angelegenheiten und für alle Regelfälle auf den Vorsitzenden des Prüfungsausschusses übertragen.


(6) In Angelegenheiten des Prüfungsausschusses, die eine an einer anderen Fakultät zu absolvierende Prüfungsleistung betreffen, ist auf Antrag eines Mitgliedes des Prüfungsausschusses ein fachlich zuständiger und von der betroffenen Fakultät zu nennender Professor, Juniorprofessor, Hochschul- oder Privatdozent hinzuziehen. Er hat in diesem Punkt Stimmrecht.

(7) Belastende Entscheidungen des Prüfungsausschusses sind schriftlich mitzuteilen. Sie sind zu begründen und mit einer Rechtsbehelfsbelehrung zu versehen. Widersprüche gegen Entscheidungen des Prüfungsausschusses sind innerhalb eines Monats nach Zugang der Entscheidung schriftlich oder zur Niederschrift beim Rektorat der Universität Karlsruhe (TH) einzulegen.

§ 14 Prüfer und Beisitzer

(1) Der Prüfungsausschuss bestellt die Prüfer und die Beisitzenden. Er kann die Bestellung dem Vorsitzenden übertragen.

(2) Prüfer sind Hochschullehrer und habilitierte Mitglieder sowie akademische Mitarbeiter der jeweiligen Fakultät, denen die Prüfungsbeauftragung übertragen wurde. Bestellt werden darf nur, wer mindestens
die dem jeweiligen Prüfungsgegenstand entsprechende fachwissenschaftliche Qualifikation erworben hat. Bei der Bewertung der Masterarbeit muss ein Prüfer Hochschullehrer sein.

(3) Soweit Lehrveranstaltungen von anderen als den unter Absatz 2 genannten Personen durchgeführt werden, sollen diese zum Prüfer bestellt werden, wenn die jeweilige Fakultät ihnen eine diesbezügliche Prüfungsbefugnis erteilt hat.

(4) Zum Beisitzenden darf nur bestellt werden, wer einen akademischen Abschluss in einem Studiengang der Informationswirtschaft, Informatik, Rechtswissenschaften, Wirtschaftswissenschaften oder einen gleichwertigen akademischen Abschluss erworben hat.

§ 15 Anrechnung von Studienzeiten, Anerkennung von Studien- und Prüfungsleistungen


(2) Werden Leistungen angerechnet, können die Noten – soweit die Notensysteme vergleichbar sind – übernommen werden und in die Berechnung der Modulnoten und der Gesamtnote einbezogen werden. Liegen keine Noten vor, muss die Leistung nicht anerkannt werden. Der Studierende hat die für die Anrechnung erforderlichen Unterlagen vorzulegen.

(3) Bei der Anrechnung von Studienzeiten und der Anerkennung von Studien- und Prüfungsleistungen, die außerhalb der Bundesrepublik erbracht wurden, sind die von der Kultusministerkonferenz und der Hochschulrektorenkonferenz gebilligten Äquivalenzvereinbarungen sowie Absprachen im Rahmen der Hochschulpartnerschaften zu beachten.

(4) Absatz 1 gilt auch für Studienzeiten, Studien- und Prüfungsleistungen, die in staatlich anerkannten Fernstudien- und an anderen Bildungseinrichtungen, insbesondere an staatlichen oder staatlich anerkannten Berufsakademien sowie an Fach- und Ingenieurschulen erworben wurden.


(6) Zuständig für die Anrechnungen ist der Prüfungsausschuss. Vor Feststellungen über die Gleichwertigkeit sind die zuständigen Fachvertreter zu hören. Der Prüfungsausschuss entscheidet in Abhängigkeit von Art und Umfang der anzurechnenden Studien- und Prüfungsleistungen über die Einstufung in ein höheres Fachsemester.

(7) Erbringt ein Studierender Studienleistungen an einer ausländischen Universität, soll die Gleichwertigkeit vorab durch einen Studienvertrag nach den ECTS-Richtlinien festgestellt und nach diesem verfahren werden.

(8) Zusatzleistungen, die ein Studierender für den Bachelorstudiengang Informationswirtschaft erbracht hat und die im Studienplan des Masterstudiengangs Informationswirtschaft vorgesehen sind, werden auf Antrag des Studierenden an den Prüfungsausschuss anerkannt.
II. Masterprüfung

§ 16 Umfang und Art der Masterprüfung

(1) Die Masterprüfung besteht aus den Fachprüfungen nach Absatz 2, dem interdisziplinären Seminarmodul nach Absatz 3 sowie der Masterarbeit nach § 11.

(2) In den ersten beiden Studienjahren sind Fachprüfungen aus folgenden Fächern durch den Nachweis von Leistungspunkten in einem oder mehreren Modulen abzulegen:

1. aus dem Fach Betriebswirtschaftslehre im Umfang von 10 Leistungspunkten,

Des Weiteren sind Fachprüfungen

1. aus wirtschaftswissenschaftlichen Fächern durch Module im Umfang von 18 Leistungspunkten,
2. aus dem Fach Informatik durch Module im Umfang von 33 Leistungspunkten,
3. aus dem Fach Recht durch Module im Umfang von 18 Leistungspunkten


(3) Ferner muss ein interdisziplinäres Seminarmodul im Umfang von 6 Leistungspunkten absolviert werden, das von je einem Prüfer nach § 14 Abs. 2 aus der Informatik, dem Recht und den Wirtschaftswissenschaften betreut wird.

(4) Als eine weitere Prüfungsleistung ist eine Masterarbeit gemäß § 11 anzufertigen.

§ 17 Bestehen der Masterprüfung, Bildung der Gesamtnote

(1) Die Masterprüfung ist bestanden, wenn alle in § 16 genannten Prüfungsleistungen mindestens mit „ausreichend“ bewertet wurden.

(2) Die Gesamtnote der Masterprüfung errechnet sich als ein mit Leistungspunkten gewichteter Notendurchschnitt. Dabei werden alle Prüfungsleistungen nach § 16 mit ihren Leistungspunkten gewichtet.

(3) Hat der Studierende die Masterarbeit mit der Note 1.0 und die Masterprüfung mit einer Gesamtnote von 1.0 abgeschlossen, so wird das Prädikat „mit Auszeichnung“ (with distinction) verliehen. Mit einer Masterarbeit mit der Note 1.0 und bis zu einer Gesamtnote von 1.3 kann auf Antrag an den Prüfungsausschuss das Prädikat „mit Auszeichnung“ (with distinction) verliehen werden.

§ 18 Masterzeugnis, Masterurkunde, Transcript of Records und Diploma Supplement

Das Zeugnis enthält die in den Fachprüfungen, den zugeordneten Modulprüfungen, im interdisziplinären Seminarmodul und der Masterarbeit erzielten Noten, deren zugeordnete Leistungspunkte und ECTS-Noten und die Gesamtnote und die ihr entsprechende ECTS-Note. Das Zeugnis ist von den Dekanen der beteiligten Fakultäten und vom Vorsitzenden des Prüfungsausschusses zu unterzeichnen.


Die Masterurkunde, das Masterzeugnis und das Diploma Supplement einschließlich des Transcript of Records werden vom Studienbüro der Universität ausgestellt.

III. Schlussbestimmungen

§ 19 Bescheid über Nicht-Bestehen, Bescheinigung von Prüfungsleistungen

(1) Der Bescheid über die endgültig nicht bestandene Masterprüfung wird dem Studierenden durch den Prüfungsausschuss in schriftlicher Form erteilt. Der Bescheid ist mit einer Rechtsbe- helfsbelehrung zu versehen.

(2) Hat der Studierende die Masterprüfung endgültig nicht bestanden, wird ihm auf Antrag und gegen Vorlage der Exmatrikulationsbescheinigung eine schriftliche Bescheinigung ausgestellt, die die erbrachten Prüfungsleistungen und deren Noten enthält und erkennen lässt, dass die Prüfung insgesamt nicht bestanden ist. Dasselbe gilt, wenn der Prüfungsanspruch erloschen ist.

§ 20 Ungültigkeit der Masterprüfung, Aberkennung des Mastergrades

(1) Hat der Studierende bei einer Prüfung getäuscht und wird diese Tatsache erst nach der Aushändigung des Zeugnisses bekannt, so kann der Prüfungsausschuss nachträglich die Noten für diejenigen Prüfungsleistungen, bei deren Erbringung der Studierende getäuscht hat, entsprechend berichtigen und die Prüfung ganz oder teilweise für „nicht bestanden“ erklären.

(2) Waren die Voraussetzungen für die Zulassung zu einer Prüfung nicht erfüllt, ohne dass der Studierende darüber täuschen wollte, und wird diese Tatsache erst nach Aushändigung des Zeugnisses bekannt, wird dieser Mangel durch das Bestehen der Prüfung geheilt. Hat der Kandidat die Zulassung vorsätzlich zu Unrecht erworben, so kann die Modulprüfung für „nicht ausreichend“ (5.0) und die Masterprüfung für „nicht bestanden“ erklärt werden.

(3) Dem Studierenden ist vor einer Entscheidung nach Absatz 1 und Absatz 2 Satz 2 Gelegenheit zur Äußerung zu geben.

(4) Das unrichtige Zeugnis ist zu entziehen und gegebenenfalls ein neues zu erteilen. Dies bezieht sich auch auf alle davon betroffenen Anlagen (Transcript of Records und Diploma Supplement). Mit dem unrichtigen Zeugnis sind auch die Masterurkunde, das Masterzeugnis und alle
Anlagen (Transcript of Records und Diploma Supplement) einzuziehen, wenn die Prüfung auf-
grund einer Täuschung für „nicht bestanden“ erklärt wurde.

(5) Eine Entscheidung nach Absatz 1 oder Absatz 2 Satz 2 ist nach einer Frist von fünf Jahren 
ab dem Datum des Prüfungszeugnisses ausgeschlossen.

(6) Die Aberkennung des akademischen Mastergrades richtet sich nach den gesetzlichen Be-
stimmungen.

§ 21 Einsicht in die Prüfungsakten

(1) Nach Abschluss der Masterprüfung wird dem Studierenden auf Antrag innerhalb eines Jahres 
Einsicht in seine Masterarbeit, die darauf bezogenen Gutachten und in die Prüfungsprotokolle 
gewährt.

(2) Für die Einsichtnahme in die schriftlichen Modulprüfungen, schriftlichen Modulteilprüfungen 
bzw. Prüfungsprotokolle gilt eine Frist von einem Monat nach Bekanntgabe des Prüfungsergeb-
nisses.

(3) Der Prüfer bestimmt Ort und Zeit der Einsichtnahme.

(4) Prüfungsunterlagen sind mindestens fünf Jahre aufzubewahren.

§ 22 In-Kraft-Treten

(1) Diese Satzung tritt am 1. Oktober 2009 in Kraft.

(2) Studierende, die auf Grundlage der Prüfungsordnung für den Masterstudiengang Informations-
wirtschaft vom 30. April 2006 (Amtliche Bekanntmachung der Universität Karlsruhe (TH) Nr. 9 
vom 07. Oktober 2006) ihr Studium an der Universität Karlsruhe (TH) aufgenommen haben, 
können einen Antrag auf Zulassung zur Prüfung letztmalig am 30. März 2013 stellen.

(3) Auf Antrag können Studierende, die ihr Studium an der Universität Karlsruhe (TH) auf Grund-
lage der Prüfungsordnung für den Masterstudiengang Informationswirtschaft vom 30. April 2006 
(Amtliche Bekanntmachung der Universität Karlsruhe (TH) Nr. 9 vom 07. Oktober 2006) begon-
nen haben, ihr Studium nach der vorliegenden Prüfungsordnung fortsetzen. Der Prüfungsaus-
enschuss stellt dabei fest, ob und wie die bisher erbrachten Prüfungsleistungen in den neuen Stu-
dienplan integriert werden können und nach welchen Bedingungen das Studium nach einem 
Wechsel fortgeführt werden kann.

Karlsruhe, den 15. April 2009

Professor Dr. sc. tech. Horst Hippler 
(Rektor)
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