Module Handbook
Economics Engineering (M.Sc.)
SPO 2007/2015
Summer term 2016
Stand: 08/01/2016
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<td>Special Topics of Enterprise Information Systems</td>
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<td>T-WIWI-102671</td>
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<td>Special Topics of Software- and Systemsengineering</td>
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<tr>
<td>Specialization in Food Process Engineering</td>
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<td>Specific Aspects in Taxation</td>
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<td>Statistical Modeling of generalized regression models</td>
<td>T-WIWI-103065</td>
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<td>Stochastic Calculus and Finance</td>
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<td>Strategic and Innovative Decision Making in Marketing</td>
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<td>Strategic Management of Information Technology</td>
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<tr>
<td>Strategic Transport Planning</td>
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<td>Strategic Aspects of Energy Economy</td>
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<td>Supply Chain Management</td>
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<td>Supply Chain Management in the Process Industry</td>
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<td>Team Work in the Area of Service Oriented Architectures</td>
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<td>Track Guided Transport Systems - Technical Design and Components</td>
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<td>Water Chemistry and Water Technology I</td>
<td>T-CIWVT-101900</td>
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<td>Water Chemistry and Water Technology II</td>
<td>T-CIWVT-101901</td>
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<td>Water Resource Management and Engineering Hydrology</td>
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Wildcard Additional Examinations 24 - T-WIWI-103828 958
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Wildcard Additional Examinations 26 - T-WIWI-103830 960
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Wildcard Key Competences Seminar 2 - T-WIWI-104681 971
Wildcard Key Competences Seminar 3 - T-WIWI-104682 972
Wildcard Key Competences Seminar 4 - T-WIWI-104683 973
Wildcard Key Competences Seminar 5 - T-WIWI-104684 974
Wildcard Key Competences Seminar 6 - T-WIWI-104685 975
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### X  Appendix: Study- and Examination Regulation SPO 2007 (2007/03/06 in german) 996
Part I

Structure of the Master program in Economics Engineering (M.Sc.) SPO 2015

The master program in Economics Engineering (M.Sc.) has 4 terms and consists of 120 credits (CP) including Master’s thesis. The master program further deepens or complements the scientific qualifications acquired in the bachelor program. The students should be made capable of independently applying scientific knowledge and methods and evaluate their implications and scope concerning solutions of complex scientific and social problems.

Furthermore, the student has to attend two seminars with a minimum of six CP within the seminar module. In addition to the key skills gained in the seminars (3 CP), the student has to acquire additional key skills totalling at least 3 credits.

<table>
<thead>
<tr>
<th>Term</th>
<th>Credits</th>
<th>Business Administration</th>
<th>Economics</th>
<th>Informatics</th>
<th>Operations Research</th>
<th>Electives 1</th>
<th>Electives 2</th>
<th>Master Thesis</th>
</tr>
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<tr>
<td>1</td>
<td>28,5</td>
<td>BUS 9 CP</td>
<td>ECON 9 CP</td>
<td>INFO 9 CP</td>
<td>OR 9 CP</td>
<td>Seminar Module 9 CP</td>
<td>Elect. Module 3 9 CP</td>
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<tr>
<td>2</td>
<td>30</td>
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<td>3</td>
<td>31,5</td>
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<td>ECON 9 CP</td>
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<td>Elect. Module 2 9 CP</td>
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<tr>
<td>4</td>
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<td></td>
<td>Master Thesis 30 CP</td>
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</table>

Figure 1: Structure of the Master program SPO2015 (Recommendation)

Figure 1 shows the structure of the subjects and the credits allocated to the subjects. The student has to choose four elective modules of the mentioned disciplines. Thereby it is only possible to select a maximum of two modules from the same discipline and it is only allowed to choose either one module in law or in sociology.

It is left to the student’s individual curriculum (taking into account the examination and module regulations), in which terms the chosen modules will be started and completed. However, it is highly recommended to complete all courses and seminars before beginning the Master’s thesis.
Part II

Structure of the Master’s degree program in Economics Engineering SPO 2007

The structure of the Master’s degree program in Economics Engineering SPO 2007 slightly differs from the structure following SPO 2015. Offered modules and courses are quite similar and equal the presentation in this module handbook. Nevertheless, there are still some specificities, summarized in the following illustration:

<table>
<thead>
<tr>
<th>Terms</th>
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<tbody>
<tr>
<td>The structure of the Master’s degree program in Economics Engineering is subdivided into a compulsory program and an elective program.</td>
<td></td>
</tr>
<tr>
<td>The exams are split into written exams, oral exams and non exam assessments.</td>
<td></td>
</tr>
</tbody>
</table>

Illustration 3 shows the structure of fields and modules and their correlated credit points following SPO 2007.

![Figure 3: Structure of the Master’s degree program in Economics Engineering SPO 2007 (recommended)](image)

The Study- and Examination Regulation SPO 2007 is part of the appendix.
Part III

Key Skills

The master program Economics Engineering (M.Sc.) at the Department of Economics and Management distinguishes itself by an exceptionally high level of interdisciplinarity. With the combination of business science, economics, informatics, operations research, mathematics as well as engineering and natural science, the integration of knowledge of different disciplines is an inherent element of the program. As a result, interdisciplinary and connected thinking is encouraged in a natural way. Furthermore, the seminar courses in the master degree program contribute significantly to the development of key skills by practicing to elaborate and write scientifically sound papers and presentations about special topics. The integrative taught key skills, which are acquired throughout the entire program, can be classified into the following fields:

Soft skills
1. Team work, social communication and creativity techniques
2. Presentations and presentation techniques
3. Logical and systematical arguing and writing
4. Structured problem solving and communication

Enabling skills
1. Decision making in business context
2. Project management competences
3. Fundamentals of business science
4. English as a foreign language

Orientational knowledge
1. Acquisition of interdisciplinary knowledge
2. Institutional knowledge about economic and legal systems
3. Knowledge about international organisations
4. Media, technology and innovation

The integrative acquisition of key skills especially takes place in several obligatory courses during the master program, namely
1. Seminar module
2. Mentoring of the Master’s thesis
3. Business science, economics and informatics modules

Besides the integrated key skills, the additive acquisition of key skills, which are totalling at least three credits within the seminar module, is scheduled. Students may choose freely among the offered courses of HoC, ZAK and Sprachenzentrum.
Part IV

Module Handbook - a helpful guide throughout the studies

The program exists of several subjects (e.g. business administration, economics, operations research). Every subject is split into modules and every module itself exists of one or more interrelated module component exams. The extent of every module is indicated by credit points (CP), which will be credited after the successful completion of the module. Some of the modules are obligatory. According to the interdisciplinary character of the program, a great variety of individual specialization and deepening possibilities exists for a large number of modules. This enables the student to customize content and time schedule of the program according to personal needs, interest and job perspective. The module handbook describes the modules belonging to the program. It describes particularly:

- the structure of the modules
- the extent (in CP),
- the dependencies of the modules,
- the learning outcomes,
- the assessment and examinations.

The module handbook serves as a necessary orientation and as a helpful guide throughout the studies. The module handbook does not replace the course catalogue, which provides important information concerning each semester and variable course details (e.g. time and location of the course).

Begin and completion of a module

Every module and every course is allowed to be credited only once. The decision whether the course is assigned to one module or the other (e.g. if a course is selectable in two or more modules) is made by the student at the time of signing in for the corresponding exam. The module is succeeded, if the general exam of the module and/or if all of its relevant partial exams have been passed (grade min 4.0). In order to that the minimum requirement of credits of this module have been met.

General exams and partial exams

The module exam can be taken in a general exam or several partial exams. If the module exam is offered as a general exam, the entire content of the module will be reviewed in a single exam. If the module exam exists of partial exams, the content of each course will be reviewed in corresponding partial exams. The registration for the examinations takes place online via the self-service function for students. The following functions can be accessed on https://studium.kit.edu/meinsemester/Seiten/pruefungsanmeldung.aspx:

- Sign in and sign off exams
- Retrieve examination results
- Print transcript of records

For further and more detailed information also see https://studium.kit.edu/Seiten/FAQ.aspx.

Types of exams

Following SPO 2015 exams are split into written exams, oral exams and alternative exam assessments. Exams are always graded. Non exam assessments can be repeated several times and are not graded. According to SPO 2007 exams are split into written exams, oral exams and non exam assessments. Non exam assessments are graded or not.
Repeating exams

Principally, a failed written exam, oral exam or alternative exam assessment can repeated only once. If the repeat examination (including an eventually provided verbal repeat examination) will be failed as well, the examination claim is lost. A request for a second repetition has to be made in written form to the examination comitee two months after loosing the examination claim. A counseling interview is mandatory.
For further information see http://www.wiwi.kit.edu/hinweiseZweitwdh.php.

Additional accomplishments

Additional accomplishments are voluntarily taken exams, which have no impact on the overall grade of the student and can take place on the level of single courses or on entire modules. It is also mandatory to declare an additional accomplishment as such at the time of registration for an exam. Additional accomplishments with at most 30 CP may appear additionally in the certificate.

Further information

More detailed information about the legal and general conditions of the program can be found in the examination regulation of the program (in the appendix).

Used abbreviations

<table>
<thead>
<tr>
<th>Abbreviation</th>
<th>Description</th>
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<td>LP/CP</td>
<td>Credit Points/ECTS</td>
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<td>course</td>
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<tr>
<td>RÜ</td>
<td>computing lab</td>
</tr>
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<td>S</td>
<td>summer term</td>
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<tr>
<td>Sem.</td>
<td>semester/term</td>
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<td>ER/SPO</td>
<td>examination regulations</td>
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<td>KS/SQ</td>
<td>key skills</td>
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<td>SWS</td>
<td>contact hour</td>
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<td>Ü</td>
<td>excercise course</td>
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<tr>
<td>V</td>
<td>lecture</td>
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<td>W</td>
<td>winter term</td>
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<td>Leistungspunkte/ECTS</td>
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<td>Lehrveranstaltung</td>
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<td>Wintersemester</td>
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Part V
Modules

Part VI
Modules

1 Master Thesis

Module: Module Masterarbeit [M-WIWI-101659]

Responsibility: Martin Ruckes
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory
Contained in: Master Thesis

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<td>Deutsch</td>
<td>4</td>
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Learning Control / Examinations
See German version.

Conditions
See German version.

Qualification Objectives
The student can independently handle a complex and unfamiliar subject based on scientific criteria and on the current state of research.
He/she is in a position to critically analyze and structure the researched information as well as derive principles and regularities. He/she knows how to apply the thereby achieved results to solve the task at hand. Taking into account this knowledge and his/her interdisciplinary knowledge, he/she can draw own conclusions, derive improvement potentials, propose and implement science-based decisions.
This is basically also done under consideration of social and/or ethical aspects.
He/she can interpret, evaluate and if required, graphically present the obtained results.
He/she is in a position to sensibly structure a research paper, document them and clearly communicate the results in scientific form.

Content
See German version.

Remarks
See German version.

Workload
The total workload for this module is approximately 900 hours. For further information see German version.
2 Economics

Module: Advanced Topics in Public Finance [M-WIWI-101511]

Responsibility: Berthold Wigger
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in:
Economics
Compulsory Elective Modules 1/Compulsory Modules/Economics
Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
Additional Examinations

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<td>Each term</td>
<td>2 semester</td>
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Compulsory

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<td>Berthold Wigger</td>
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</table>

Ergänzungsangebot

Non-Compulsory Block; min. 4,5, max. 5 ECTS

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<td>T-WIWI-102790</td>
<td>Specific Aspects in Taxation (S. 889)</td>
<td>4,5</td>
<td>Armin Bader, Berthold Wigger</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

The course “Public Management” is compulsory and must be examined.

Qualification Objectives

The student
- understands the theory and politics of taxation
- has knowledge in the area of public debt.
- understands efficiency problems of public organizations.
- is able to work on fiscal problems.

Content

As a branch of Economics, Public Finance is concerned with the theory and policy of the public sector and its interrelations with the private sector. It analyzes the economic role of the state from a normative as well as from a positive point of view. The normative view examines efficiency- and equity-oriented motives for government intervention and develops fiscal policy guidelines. The positive view explains the actual behavior of economic agents in public sector affairs.

In the course of the lectures within this module the students achieve knowledge in the areas of public revenues, national and international law of taxation and theory of public sector organizations.

Recommendations

Basic knowledge in the area of public finance and public management is required.
Remarks
Students who successfully passed the exam in „Public Management“ before the introduction of the module “Advanced Topics in Public Finance” in winter term 2014/15 are allowed to take both courses “Public Revenues” and “Specific Aspects in Taxation”. The module will be offered from winter term 2014/15.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: **Agglomeration and Innovation [M-WIWI-101497]**

**Responsibility:** Ingrid Ott  
**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:** Economics  
Compulsory Elective Modules 1/Compulsory Modules/Economics  
Compulsory Elective Modules 2/Compulsory Elective Modules/Economics  
Additional Examinations

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<tbody>
<tr>
<td>9</td>
<td>Each term</td>
<td>1 semester</td>
<td>4</td>
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**Wahlpflichtangebot**  
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<th>Identifier</th>
<th>Course</th>
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<tbody>
<tr>
<td>T-WIWI-103107</td>
<td>Spatial Economics (S. 879)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
</tr>
<tr>
<td>T-WIWI-102840</td>
<td>Innovationtheory and -Policy (S. 672)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
<td>4,5</td>
<td>Kay Mitsusch, Marten Hillebrand</td>
</tr>
</tbody>
</table>

**Learning Control / Examinations**  
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must add up to at least 9. The overall grade for the module is the average of the grades for each course weighted by the credits.

**Conditions**  
None

**Qualification Objectives**  
The student
- applies quantitative methods in the context of economic models  
- learns advanced micro- and macroeconomic theories  
- is able to derive policy recommendations based on theory  
- can identify the importance of alternative incentive mechanisms for the development and spread of innovations  
- begins to understand the connections between market form and the development of innovations  
- analyzes the determinants of the spatial distribution of economic activity  
- understands how processes of concentration result from the interplay of agglomeration and dispersion forces

**Content**  
The module comprises theories of incentives for the development of innovations as well as theories of wage-based labor mobility, which leads to spatial concentration processes. The microfounded optimality decisions of the actors are in each case transformed into macroeconomic results. In the context of the theory of innovations the diffusion of technological knowledge and the resulting effect on growth due to technological progress is discussed and economic-policy implications are derived. Spatial economics adds to the picture of economic activity by introducing a spatial point of view.

**Recommendations**  
Successful completion of the courses *Economics I: Microeconomics* and *Economics II: Macroeconomics* is required.

**Workload**  
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Applied Strategic Decisions [M-WIWI-101453]

Responsibility: Johannes Philipp Reiß

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Economics

Compulsory Elective Modules 1/Compulsory Modules/Economics

Compulsory Elective Modules 2/Compulsory Elective Modules/Economics

Additional Examinations

<table>
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<th>ECTS</th>
<th>Responsibility</th>
</tr>
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<tbody>
<tr>
<td>T-WIWI-102861</td>
<td>Advanced Game Theory (S. 519)</td>
<td>4,5</td>
<td>Karl-Martin Ehrhart, Clemens Puppe, Johannes Philipp Reiß</td>
</tr>
</tbody>
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Ergänzungsangebot

Non-Compulsory Block; min. 4,5, max. 5 ECTS

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<tbody>
<tr>
<td>T-WIWI-102613</td>
<td>Auction Theory (S. 533)</td>
<td>4,5</td>
<td>Karl-Martin Ehrhart</td>
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<tr>
<td>T-WIWI-102614</td>
<td>Experimental Economics (S. 629)</td>
<td>4,5</td>
<td>Christof Weinhardt, Timm Teubner</td>
</tr>
<tr>
<td>T-WIWI-102622</td>
<td>Corporate Financial Policy (S. 578)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<td>T-WIWI-102623</td>
<td>Financial Intermediation (S. 635)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102862</td>
<td>Predictive Mechanism and Market Design (S. 788)</td>
<td>4,5</td>
<td>Johannes Philipp Reiß</td>
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<tr>
<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
<td>4,5</td>
<td>Petra Nieken</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

The course Advanced Game Theory is obligatory. Exception: The course Introduction to Game Theory [2520525] was completed.

Qualification Objectives

Students

- can model and analyze complex situations of strategic interaction using advanced game theoretic concepts;
- are provided with essential and advanced game theoretic solution concepts on a rigorous level and can apply them to understand real-life problems;
- learn about the experimental method, ranging from designing an economic experiment to data analysis.

Content

The module provides solid skills in game theory and offers a broad range of game theoretic applications. To improve the understanding of theoretical concepts, it pays attention to empirical evidence as well.

Recommendations

Basic knowledge in game theory is assumed.
Remarks
The course *Predictive Mechanism and Market Design* is not offered each year.
The course “Decision Theory” [2520365] will not be offered any more from summer term 2015 on. The examination will be offered latest until winter term 2015/2016 (repeaters only).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Collective Decision Making [M-WIWI-101504]

Responsibility: Clemens Puppe

Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective

Contained in:
- Economics
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

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### Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9,5 ECTS

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<tr>
<td>T-WIWI-102617</td>
<td>Mathematical Theory of Democracy (S. 720)</td>
<td>4,5</td>
<td>Andranik Melik-Tangian</td>
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<tr>
<td>T-WIWI-102859</td>
<td>Social Choice Theory (S. 875)</td>
<td>4,5</td>
<td>Clemens Puppe</td>
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<td>T-WIWI-102740</td>
<td>Public Management (S. 812)</td>
<td>4,5</td>
<td>Berthold Wigger</td>
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</table>

### Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

### Conditions
None

### Qualification Objectives
Students
- are able to model practical problems of the public sector and to analyze them with respect to positive and normative questions,
- understand individual incentives and social outcomes of different institutional designs,
- are familiar with the functioning and design of democratic elections and can analyze them with respect to their individual incentives.

### Content
The focus of the module is on mechanisms of public decisions making, including voting and the aggregation of preferences and judgements.

### Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Economic Policy II [M-WIWI-101481]

Responsibility: Jan Kowalski
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics
Compulsory Elective Modules 1/Compulsory Modules/Economics
Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
Additional Examinations

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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-102896</td>
<td>Economic Integration in Europe (S. 595)</td>
<td>4,5</td>
<td>Jan Kowalski</td>
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<tr>
<td>T-WIWI-102840</td>
<td>Innovation and Policy (S. 672)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102897</td>
<td>International Economic Policy (S. 679)</td>
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<td>Jan Kowalski</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Remarks
Das Modul wird voraussichtlich eingestellt, da das Lehrangebot von Herrn Prof. Kowalski entfallen ist. Es kann daher ab Sommersemester 2016 nicht mehr neu belegt werden. Wer das Modul davor belegt hat, kann die Modulprüfung unter Beachtung der Regelungen zum letzten möglichen Prüfungsangebot von Herrn Prof. Kowalski abschließen.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Economic Theory and its Application in Finance [M-WIWI-101502]

Responsibility: Kay Mitusch

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Economics

Compulsory Elective Modules 1/Compulsory Modules/Economics
Compulsory Elective Modules 2/Compulsory Elective Modules/Economics

Additional Examinations

ECTS Language Level
9 Deutsch 4

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

<table>
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<tbody>
<tr>
<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
<td>4,5</td>
<td>Kay Mitusch, Marten Hillebrand</td>
</tr>
<tr>
<td>T-WIWI-102622</td>
<td>Corporate Financial Policy (S. 578)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102623</td>
<td>Financial Intermediation (S. 635)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102647</td>
<td>Asset Pricing (S. 532)</td>
<td>4,5</td>
<td>Marliese Uhrig-Homburg, Martin Ruckes</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Qualification Objectives
The students
- have learnt the methods of formal economic modeling, particularly of General Equilibrium Theory and contract theory
- will be able to apply these methods to the topics in Finance, specifically the areas of financial markets and institutions and corporate finance
- have gained many useful insights into the relationship between firms and investors and the functioning of financial markets

Content
The mandatory course “Advanced Topics in Economic Theory” is devoted in equal parts to General Equilibrium Theory and to contract theory. The course “Asset Pricing” will apply techniques of General Equilibrium Theory to valuation of financial assets. The courses “Corporate Financial Policy” and “Financial Intermediation” will apply the techniques of contract theory to issues of corporate finance and financial institutions.

Remarks
Das Modul wird für die Masterstudiengänge Wirtschaftsingenieurwesen und Technische Volkswirtschaftslehre nur im Wahlpflichtbereich angeboten.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Environmental Economics [M-WIWI-101468]

Responsibility: Kay Mitusch
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics

<table>
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<tbody>
<tr>
<td>9</td>
<td>Each term</td>
<td>1 semester</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9 ECTS

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<tbody>
<tr>
<td>T-WIWI-102615</td>
<td>Environmental Economics and Sustainability (S. 625)</td>
<td>5</td>
<td>Rainer Walz</td>
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<tr>
<td>T-WIWI-102616</td>
<td>Environmental and Resource Policy (S. 622)</td>
<td>4</td>
<td>Rainer Walz</td>
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<tr>
<td>T-WIWI-102650</td>
<td>Energy and Environment (S. 608)</td>
<td>4,5</td>
<td>Ute Karl</td>
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<tr>
<td>T-WIWI-100007</td>
<td>Transport Economics (S. 925)</td>
<td>4,5</td>
<td>Eckhard Szimba, Gernot Liedtke</td>
</tr>
<tr>
<td>T/INFO-101348</td>
<td>Environmental Law (S. 626)</td>
<td>3</td>
<td>Matthias Bäcker</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The students
- understand the treatment of non-market resources as well as future resource shortages
- are able to model markets of energy and environmental goods
- are able to assess the results of government intervention
- know legal basics and are able to evaluate conflicts with regard to legal situation

Content
Environmental degradation and increasing resource use are global challenges, which have to be tackled on a worldwide level. The module addresses these challenges from the perspective of economics, and imparts the fundamental knowledge of environmental and sustainability economics, and environmental and resource policy to the students. Additional courses address environmental law, environmental pressure, and applications to the transport sector.

Recommendations
Knowledge in the area of microeconomics and of the content of the course Economics I: Microeconomics [2600012], respectively, is required.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Experimental Economics [M-WIWI-101505]

Responsibility: Johannes Philipp Reiß
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics Compulsory Elective Modules 1/Compulsory Modules/Economics
Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
Additional Examinations

Wahlpflichtangebot
Non-Compulsory Block; min. 2, max. 2 Courses

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<tbody>
<tr>
<td>T-WIWI-102862</td>
<td>Predictive Mechanism and Market Design (S. 788)</td>
<td>4.5</td>
<td>Johannes Philipp Reiß</td>
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<tr>
<td>T-WIWI-102863</td>
<td>Topics in Experimental Economics (S. 917)</td>
<td>4.5</td>
<td>Johannes Philipp Reiß</td>
</tr>
<tr>
<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
<td>4.5</td>
<td>Petra Nieken</td>
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<tr>
<td>T-WIWI-102614</td>
<td>Experimental Economics (S. 629)</td>
<td>4.5</td>
<td>Christof Weinhardt, Timm Teubner</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Qualification Objectives
Students
• are acquainted with the methods of Experimental Economics along with its strengths and weaknesses;
• understand how theory-guided research in Experimental Economics interacts with the development of theory;
• are provided with foundations in data analysis;
• design an economic experiment and analyze its outcome.

Content
The module Experimental Economics offers an introduction into the methods and topics of Experimental Economics. It also fosters and extends knowledge in theory-guided experimental economics and its interaction with theory development. Throughout the module, readings of selected papers are required.

Recommendations
Basic knowledge in mathematics, statistics, and game theory is assumed.

Remarks
• The course Advanced Game Theory is not offered before Winter 2014/15.
• The course Predictive Mechanism and Market Design is not offered each year.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Growth and Agglomeration [M-WIWI-101496]

Responsibility: Ingrid Ott

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Economics

ECTS

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<tr>
<td>T-WIWI-102785</td>
<td>Theory of Endogenous Growth (S. 916)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-103107</td>
<td>Spatial Economics (S. 879)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102897</td>
<td>International Economic Policy (S. 679)</td>
<td>4,5</td>
<td>Jan Kowalski</td>
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Wahlpﬂichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial written exams (see the lectures descriptions). The overall grade for the module is the average of the grades for each course weighted by the credits.

Conditions
None

Qualification Objectives
The student
- gains deepened knowledge of micro-based general equilibrium models
- understands how based on individual optimizing decisions aggregate phenomena like economic growth or agglomeration (cities / metropolises) result
- is able to understand and evaluate the contribution of these phenomena to the development of economic trends
- can derive policy recommendations based on theory

Content
The module includes the contents of the lectures Endogenous Growth Theory [2561503], Spatial Economics [2561260] and International Economic Policy [2560254]. While the first two lectures have a more formal-analytic focus, the third lecture approaches fundamental ideas and problems from the field of international economic policy from a more verbal perspective.

The common underlying principle of all three lectures in this module is that, based on different theoretical models, economic policy recommendations are derived.

Recommendations
Attendance of the course Introduction Economic Policy [2560280] is recommended.
Successful completion of the courses Economics I: Microeconomics and Economics II: Macroeconomics is required.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
**Module: Innovation and growth [M-WIWI-101478]**

- **Responsibility:** Ingrid Ott
- **Organisation:** KIT-Fakultät für Wirtschaftswissenschaften
- **Curricular Anchorage:** Compulsory Elective
- **Contained in:**
  - Economics
  - Compulsory Elective Modules 1/Compulsory Modules/Economics
  - Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
  - Additional Examinations

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### Wahlpflichtangebot

- Non-Compulsory Block; min. 9, max. 10 ECTS

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<tr>
<td>T-WIWI-102840</td>
<td>Innovationtheory and -Policy (S. 672)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102785</td>
<td>Theory of Endogenous Growth (S. 916)</td>
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<td>Ingrid Ott</td>
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### Learning Control / Examinations

The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

### Conditions

- None

### Qualification Objectives

Students shall be given the ability to

- know the basic techniques for analyzing static and dynamic optimization models that are applied in the context of micro-and macroeconomic theories
- understand the important role of innovation to the overall economic growth and welfare
- identify the importance of alternative incentive mechanisms for the emergence and dissemination of innovations
- explain, in which situations market interventions by the state, for example taxes and subsidies, can be legitimized, and evaluate them in the light of economic welfare

### Content

The module includes courses that deal with issues of innovation and growth in the context of micro-and macroeconomic theories. The dynamic analysis makes it possible to analyze the consequences of individual decisions over time, and sheds light on the tension between static and dynamic efficiency in particular. In this context is also analyzed, which policy is appropriate to carry out corrective interventions in the market and thus increase welfare in the presence of market failure.

### Recommendations

Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2600012], and Economics II [2600014]. In addition, an interest in quantitative-mathematical modeling is required.

### Workload

Total expenditure of time for 9 credits: 270 hours

- Attendance time per lecture: 3x14h
- Preparation and wrap-up time per lecture: 3x14h
Rest: Exam Preparation

The exact distribution is subject to the credits of the courses of the module.
Module: Innovation Economics [M-WIWI-101514]

Responsibility: Ingrid Ott

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Economics
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

**Wahlpflichtangebot**

Non-Compulsory Block; min. 9, max. 10 ECTS

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<tr>
<td>T-WIWI-102840</td>
<td>Innovationtheory and -Policy (S. 672)</td>
<td>4.5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102812</td>
<td>Product and Innovation Marketing (S. 801)</td>
<td>3</td>
<td>Martin Klarmann</td>
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<tr>
<td>T-WIWI-102789</td>
<td>Seminar in Economic Policy (S. 843)</td>
<td>3</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102906</td>
<td>Methods in Economic Dynamics (S. 723)</td>
<td>1.5</td>
<td>Ingrid Ott</td>
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</table>

**Learning Control / Examinations**

The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
None

**Qualification Objectives**

Students shall be given the ability to:

- understand the important role of innovation for economic growth and welfare
- understand the relevance of alternative incentive mechanisms for the emergence and dissemination of innovations
- know basic terms of product and innovation concepts
- know fundamental concepts of innovation management
- work with fundamental theoretical innovation models and to implement them in appropriate computer algebra systems
- query appropriate data sources and to analyse and visualise them using statistical methods

**Content**

The module provides students with knowledge about implications of technological and organizational changes. Addressed economic issues are incentives for developing innovations, diffusion processes, and associated effects. In this context the module analyses appropriate policies in the presence of market failures to take corrective action on the market process and thus to increase the dynamic efficiency of economies.

Furthermore, the module offers the possibility to learn about different aspects of theoretical modelling of innovation-based growth as a part of the seminar and the methods-workshop. This includes the implementation of formal models in computer algebra systems as well as recording, processing and econometric analysis of related data from relational databases (concerning for example patents or trademarks). Moreover, methods of network theory are applied.

Finally, the module emphasises the business perspective: Issues of all stages of innovation processes will be discussed, from innovation strategies up to the market commercialisation.

**Recommendations**

Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2600012] and Economics II [2600014]. Further, it is assumed that students have interest in using quantitative-mathematical methods.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Macroeconomic Theory [M-WIWI-101462]

Responsibility: Marten Hillebrand

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Economics
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 10 ECTS

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<td>T-WIWI-102785</td>
<td>Theory of Endogenous Growth (S. 916)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102825</td>
<td>Theory of Economic Growth (S. 915)</td>
<td>4,5</td>
<td>Marten Hillebrand</td>
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<tr>
<td>T-WIWI-102824</td>
<td>Theory of Business Cycles (S. 914)</td>
<td>4,5</td>
<td>Marten Hillebrand</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
See German version.

Content
See German version

Remarks
The module will not be offered any more from summer term 2016.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Microeconomic Theory [M-WIWI-101500]

Responsibility: Clemens Puppe
Organization: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective

ECTS Language Level
9 Deutsch 4

Wahlpflichtangebot
Non-Compulsory Block; min. 1, max. 1 Courses, min. 9, max. 9 ECTS

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<tbody>
<tr>
<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
<td>4,5</td>
<td>Kay Mitsch, Marten Hillebrand</td>
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<tr>
<td>T-WIWI-102861</td>
<td>Advanced Game Theory (S. 519)</td>
<td>4,5</td>
<td>Karl-Martin Ehrhart, Clemens Puppe, Johannes Philipp Reiß</td>
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<td>T-WIWI-102859</td>
<td>Social Choice Theory (S. 875)</td>
<td>4,5</td>
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<td>T-WIWI-102613</td>
<td>Auction Theory (S. 533)</td>
<td>4,5</td>
<td>Karl-Martin Ehrhart</td>
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<tr>
<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
<td>4,5</td>
<td>Petra Nieken</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students

- are able to model practical microeconomic problems mathematically and to analyze them with respect to positive and normative questions,
- understand individual incentives and social outcomes of different institutional designs.

An example of a positive question is: which regulation policy results in which firm decisions under imperfect competition? An example of a normative question is: which voting rule has appealing properties?

Content
The student should gain an understanding of advanced topics in economic theory, game theory and welfare economics. Core topics are, among others, strategic interactions in markets, cooperative and non-cooperative bargaining (Advanced Game Theory), allocation under asymmetric information and general equilibrium over time (Advanced Topics in Economic Theory), voting and the aggregation of preferences and judgements (Social Choice Theory).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Network Economics [M-WIWI-101406]

Responsibility: Kay Mitusch
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics

Compulsory

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<th>ECTS</th>
<th>Recurrence</th>
<th>Duration</th>
<th>Level</th>
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<tr>
<td>T-WIWI-100005</td>
<td>Competition in Networks (S. 565)</td>
<td>4,5</td>
<td>Each term</td>
<td>1 semester</td>
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Ergänzungsangebot

Non-Compulsory Block; min. 4,5, max. 4,5 ECTS

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<tr>
<td>T-WIWI-100007</td>
<td>Transport Economics (S. 925)</td>
<td>4,5</td>
<td>Eckhard Szimba, Gernot Liedtke</td>
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<tr>
<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
<td>4,5</td>
<td>Kay Mitusch, Marten Hillebrand</td>
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<tr>
<td>T-WIWI-102712</td>
<td>Regulation Theory and Practice (S. 824)</td>
<td>4,5</td>
<td>Kay Mitusch</td>
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<tr>
<td>T-WIWI-102713</td>
<td>Telecommunication and Internet Economics (S. 910)</td>
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<td>Kay Mitusch</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module.

The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

In this module the lecture Competition in Networks [2561204] (Prof. Mitusch) has to be attended.

Qualification Objectives

The students

- have acquired the basic knowledge for a future job in a network company or in a regulatory agency, ministry etc.
- recognize the specific characterizations of network sectors, know fundamental methods for an economic analysis of network sectors and recognize the interfaces for an interdisciplinary cooperation of economists, engineers and lawyers
- understand the interactions between infrastructures, control systems, and the users of networks, especially concerning their implications on investments, price setting and competitive behavior, and they can model or simulate exemplary applications
- can assess the necessity of regulation of natural monopolies and identify regulatory measures that are important for networks.

Content

The module is concerned with network or infrastructure industries in the economy, e.g. telecommunication, traffic and energy sectors. These sectors are characterized by close interdependencies of operators and users of infrastructure as well as on states. States intervene in various forms, by the public and regulation authorities, due to the importance of network industries and due to limited abilities of markets to work properly in these industries. The students are supposed to develop a broad knowledge of these sectors and of the political options available.

Recommendations

Basics of microeconomics obtained within the undergraduate programme (B.Sc) of economics are required. Useful, but not necessary, are basic knowledge of industrial economics, principal agent theory, and contract theory.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Transport infrastructure policy and regional development [M-WIWI-101485]

Responsibility: Kay Mitsch
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics

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<tr>
<td>T-WIWI-100007</td>
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<td>Eckhard Szimba, Gernot Liedtke</td>
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<td>T-WIWI-103107</td>
<td>Spatial Economics (S. 879)</td>
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<td>Ingrid Ott</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The students
- understand the economic issues related to transport and regional development with a main focus on economic policy issues generated by the relationship of transport and regional development with the public sector
- are able to compare different considerations of politics, regulation and the private sector and to analyse and assess the respective decision problems both qualitatively and by applying appropriate methods from economic theory
- are prepared for careers in the public sector, particularly for public companies, politics, regulatory agencies, related consultancies, mayor construction companies or infrastructure project corporations

Content
The development infrastructure (e.g. transport, energy, telecommunications) has always been one of the most relevant factors for economic development and particularly influences the development of the regional economy. From the repertoire of state actions, investments into transport infrastructure are often regarded the most important measure to foster regional economic growth. Besides the direct effects of transport policy on passenger and freight transport, a variety of individual economic activities is significantly dependent on the available or potential transport options. Decisions on the planning, financing and realization of major infrastructure projects require a solid and far-reaching consideration of direct and indirect growth effects with the occurring costs. Through its combination of lectures the module reflects the complex interdependencies between infrastructure policy, transport industry and regional policy and provides its participants with a comprehensive understanding of the functionalities of one of the most important sectors of the economy and its relevance for economic policy.

Remarks
The courses Assessment of Public Policies and Projects I (winter term) and Assessment of Public Policies and Projects II (summer term) will no longer be part of this module. Student who have already had exams in this courses can integrate these exams in this module.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
3 BUSINESS ADMINISTRATION

Module: Business & Service Engineering [M-WIWI-101410]

Responsibility: Christof Weinhardt
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<td>T-WIWI-102639</td>
<td>Business Models in the Internet: Planning and Implementation (S. 549)</td>
<td>4,5</td>
<td>Rico Knapper, Timm Teubner</td>
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<tr>
<td>T-WIWI-102706</td>
<td>Special Topics in Information Engineering &amp; Management (S. 881)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102847</td>
<td>Recommender Systems (S. 822)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-102848</td>
<td>Personalization and Services (S. 766)</td>
<td>4,5</td>
<td>Andreas Sonnenbichler</td>
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<tr>
<td>T-WIWI-102641</td>
<td>Service Innovation (S. 866)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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<tr>
<td>T-WIWI-102799</td>
<td>Practical Seminar Service Innovation (S. 783)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The student should

- learn to develop and implement new markets with regards to the technological progresses of information and communication technology and the increasing economic networking
- learn to restructure and develop new business processes in markets under those conditions
- understand service competition as a sustainable competitive strategy and understand the effects of service competition on the design of markets, products, processes and services.
- improve his statistics skills and apply them to appropriate cases
- learn to elaborate solutions in a team

Content
This module addresses the challenges of creating new kinds of products, processes, services, and markets from a service perspective in the context of new developed information and communication technologies and the globalization process. The module describes service competition as a business strategy in the long term that leads to the design of business processes, business models, forms of organization, markets, and competition. This will be shown by actual examples from personalized services, recommender services and social networks.

Recommendations
None
Remarks
All practical Seminars offered at the IM can be chosen for Special Topics in Information Engineering & Management. Please update yourself on www.iism.kit.edu/im/lehre.

The courses Recommendersystems and Personalization and Services will take place in an alternating way from summer term 14. Details on the cycle and on the exams can be found on http://www.em.uni-karlsruhe.de/studies/.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Computational Finance [M-WIWI-101512]

Responsibility: Maxim Ulrich
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Compulsory

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<td>T-WIWI-10287</td>
<td>Computational Risk and Asset Management (S. 568)</td>
<td>4,5</td>
<td>Maxim Ulrich</td>
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<tr>
<td>T-WIWI-103110</td>
<td>Programming Internship: Solving Computational Risk and Asset Management Problems (S. 805)</td>
<td>4,5</td>
<td>Maxim Ulrich</td>
</tr>
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</table>

Learning Control / Examinations
Successful completion of this module requires the successful completion of the lecture Computational Risk and Asset Management and the programming seminar: Solving Computational Risk and Asset Management Problems.

Conditions
None

Qualification Objectives
The objective of this module is to become familiar with empirical and numerical algorithms necessary for quantitative asset and risk management.

The students will learn how to empirically estimate the return characteristics of assets (expected return, volatility, and cross-correlations) using simulated and real-world data and apply them to the strategic portfolio allocation concept of Markowitz.

Also they are capable to understand the intuition and algorithm behind empirical methods and obtain an understanding and working knowledge of important numerical concepts.

Content
Markowitz portfolio optimization (empirical and numerical implementation)
Generating random numbers
Techniques for Monte Carlo Simulations
Time-Series methods (ARMA, predictions, impulse response functions, Wold decomposition, VAR, Granger causality, unit roots, cointegration)
Maximum-Likelihood and Kalman Filtering
CAPM, Fama/French and Fama/MacBeth regressions to estimate risk premia (i.e. expected returns on investment)
numerical root finding
numerical optimization
numerical integration of ode's, pde's, and sde's.
analytical solution to simple ode's and sde's.

Recommendations
This module is self contained and does not have any pre-requisites. Knowledge of finance is helpful but not a must. All necessary financial, statistical and numerical concepts are introduced during the lecture. The programming seminar focuses on implementing and applying most of the tools to real-world problems. Lecture and programming seminar must be completed in the same semester.

Remarks
The courses of the module are held in English.
The module will not be offered any more in its old form (Computational Risk and Asset Management [2530371] with 9 credits) from winter term 2015/16. Students who are already assigned on the module can still finish it until winter term 2015/16 (repeaters only).
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Cross-functional Management Accounting [M-WIWI-101510]

Responsibility: Marcus Wouters
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage:
- Compulsory Elective

Contained in:
- Business Administration
- Compulsory Elective Modules 1/Compulsory Modules/Business Administration
- Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
- Additional Examinations

Compulsory

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<td>T-WIWI-102885</td>
<td>Advanced Management Accounting (S. 522)</td>
<td>4,5</td>
<td>Marcus Wouters</td>
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Ergänzungsangebot

Non-Compulsory Block; min. 4,5, max. 4,5 ECTS

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<td>Pricing (S. 796)</td>
<td>4,5</td>
<td>Ju-Young Kim</td>
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<td>T-WIWI-102812</td>
<td>Product and Innovation Marketing (S. 801)</td>
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<td>Martin Klarmann</td>
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<td>T-WIWI-102835</td>
<td>Marketing Strategy Business Game (S. 713)</td>
<td>1,5</td>
<td>Martin Klarmann</td>
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<td>T-WIWI-102621</td>
<td>Valuation (S. 932)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102803</td>
<td>Modeling Strategic Decision Making (S. 732)</td>
<td>4,5</td>
<td>Hagen Lindstädt</td>
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<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
<td>4,5</td>
<td>Petra Nieken</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course “Advanced Management Accounting” is compulsory and must be examined.

Qualification Objectives
Students will be able to apply advanced management accounting methods to managerial decision-making problems in marketing, finance, organization and strategy.

Recommendations
None

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Data Science: Advanced CRM [M-WIWI-101470]

Responsibility: Andreas Geyer-Schulz
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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Wahlpflichtangebot

Non-Compulsory Block; min. 9, max. 9 ECTS

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<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<td>T-WIWI-102848</td>
<td>Personalization and Services (S. 766)</td>
<td>4,5</td>
<td>Andreas Sonnenbichler</td>
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<td>T-WIWI-102642</td>
<td>Social Network Analysis in CRM (S. 876)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-102762</td>
<td>Business Dynamics (S. 547)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<td>T-WIWI-105778</td>
<td>Service Analytics A (S. 864)</td>
<td>4,5</td>
<td>Hansjörg Fromm, Thomas Setzer</td>
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<tr>
<td>T-WIWI-103549</td>
<td>Intelligent CRM Architectures (S. 678)</td>
<td>4,5</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

None

Qualification Objectives

The student

- understand service competition as a sustainable competitive strategy and understand the effects of service competition on the design of markets, products, processes and services,
- models, analyzes and optimizes the structure and dynamics of complex business applications,
- develops and realizes personalized services, especially in the field of recommendation services,
- analyzes social networks and knows their application field in CRM,
- works in teams.

Content

Besides the foundations of modern customer oriented and service oriented management, developments of CRM systems are lectured together with tools for analysis and optimization of such systems.

An overview of general aspects and concepts of personalization and their importance for service provider and customers is given. Then, different categories of recommendation systems are presented: Ranging from explicit recommendation services like reviews to implicit services like the calculation of recommendations based on the historic data about products and/or customers.

There exist a trend towards viewing economic systems and social systems as networks. This approach allows for the application of different methods from mathematics, economic sciences, sociology and physics. In CRM, network analyses may provide benefits calculating customer network values.

CRM processes and marketing campaigns are just two examples of dynamic systems that are characterized by feedback loops between different process steps. By means of the tools of business dynamics such processes

Recommendations

None
Remarks
The course Social Network Analysis in CRM [2540518] is currently not offered.
The courses Recommendersystems and Personalization and Services will take place in an alternating way from summer term 14.
Details on the cycle and on the exams can be found on http://www.em.uni-karlsruhe.de/studies/.
The module has been renamed to “Data Science: Advanced CRM” in winter term 2016/2017.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Data Science: Evidence-based Marketing [M-WIWI-101647]

Responsibility: Martin Klarmann

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

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<tr>
<td>T-WIWI-102811</td>
<td>Market Research (S. 710)</td>
<td>4,5</td>
<td>Martin Klarmann</td>
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<tr>
<td>T-WIWI-103139</td>
<td>Marketing Analytics (S. 711)</td>
<td>4,5</td>
<td>Martin Klarmann</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the rst decimal.

Conditions
In order to attend Marketing Analytics [2572170], students are required to have passed the course Market Research [2571150].

Qualification Objectives
Students
- possess advanced knowledge of relevant market research contents
- know many different qualitative and quantitative methods for measuring customer behavior, preparation of strategic decisions, making causal deductions, usage of social media data and sales forecasting
- possess the statistical skills required for working in marketing research

Content
This module provides in-depth knowledge of relevant quantitative and qualitative methods used in market research.
Students can attend the following courses:
- The course “Market Research” provides contents of practical relevance for measuring customer attitudes and customer behavior. The participants learn using statistical methods for strategic decision-making in marketing. Students who are interested in writing their master thesis at the Marketing & Sales Research Group are required to take this course.
- The course „Marketing Analytics“ is based on „Market Research“ and teaches advanced statistical methods for analyzing relevant marketing and market research questions.

Recommendations
None

Remarks

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Digital Service Systems in Industry [M-WIWI-102808]

Responsibility: Stefan Nickel, Wolf Fichtner

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Curricular Anchorage:

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

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<td>T-WIWI-102690</td>
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<tr>
<td>T-WIWI-102872</td>
<td>Challenges in Supply Chain Management (S. 558)</td>
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<td>T-WIWI-102822</td>
<td>Industrial Services (S. 664)</td>
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<tr>
<td>T-MACH-105159</td>
<td>Global Production and Logistics - Part 2: Global Logistics (S. 650)</td>
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<tr>
<td>T-WIWI-102784</td>
<td>Software Laboratory: OR Models II (S. 877)</td>
<td>4,5</td>
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<tr>
<td>T-WIWI-105776</td>
<td>Practical Seminar Special Topics in SSME (S. 784)</td>
<td>4,5</td>
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Identifier Course ECTS Responsibility
T-WIWI-102690 Basics of Liberalised Energy Markets (S. 537) 3 Wolf Fichtner
T-WIWI-102872 Challenges in Supply Chain Management (S. 558) 4,5 Robert Blackburn
T-WIWI-102822 Industrial Services (S. 664) 4,5 Hansjörg Fromm
T-MACH-105159 Global Production and Logistics - Part 2: Global Logistics (S. 650) 4 Kai Furmans
T-WIWI-102784 Software Laboratory: OR Models II (S. 877) 4,5 Christof Weinhardt, Rudi Studer, Stefan Nickel, Wolf Fichtner, Alexander Mädche, York Sure-Vetter, Gerhard Satzger
T-WIWI-105776 Practical Seminar Special Topics in SSME (S. 784) 4,5

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
This module can only be assigned as an elective module.

Qualification Objectives
Students
- understand the basics of the management of digital services applied on an industrial context
- gain an industry-specific insight into the importance and most relevant characteristics of information systems as key components of the digitalization of business processes, products and services
- are able to transfer and apply the models and methods introduced on practical scenarios and simulations.
- understand the control and optimization methods in the sector of service management and are able to apply them properly.

Content
This module aims at deepening the fundamental knowledge of digital service management in the industrial context. Various mechanisms and methods to shape and control connected digital service systems in different industries are discussed and demonstrated with real life application cases.

Recommendations
None

Remarks
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
_module: Electronic Markets [M-WIWI-101409]

Responsibility: Andreas Geyer-Schulz
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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### ECTS Language Level

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<td>T-WIWI-102821</td>
<td>Markets and Organizations: Principles (S. 714)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102713</td>
<td>Telecommunication and Internet Economics (S. 910)</td>
<td>4,5</td>
<td>Kay Mitusch</td>
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<tr>
<td>T-WIWI-102762</td>
<td>Business Dynamics (S. 547)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-102886</td>
<td>Business Administration in Information Engineering and Management (S. 545)</td>
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<tr>
<td>T-WIWI-105946</td>
<td>Price Management (S. 793)</td>
<td>4,5</td>
<td>Paul Glenn, Andreas Geyer-Schulz</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The student
- knows coordination and motivation methods and analyzes them regarding their efficiency,
- classifies markets and describes the roles of the participants in a formal way,
- knows the conditions for market failure and knows and develops countermeasures,
- knows institutions and market mechanisms, their fundamental theories and empirical research results,
- knows the design criteria of market mechanisms and a systematical approach for creating new markets,
- models, analyzes and optimizes the structure and dynamics of complex business applications.

Content
What are the conditions that make electronic markets develop and how can one analyse and optimize such markets?
In this module, the selection of the type of organization as an optimization of transaction costs is treated. Afterwards, the efficiency of electronic markets (price, information and allocation efficiency) as well as reasons for market failure are described. Finally, motivational issues like bounded rationality and information asymmetries (private information and moral hazard), as well as the development of incentive schemes, are presented. Regarding the market design, especially the interdependencies of market organization, market mechanisms, institutions and products are described and theoretical foundations are lectured.
Electronic markets are dynamic systems that are characterized by feedback loops between many different variables. By means of the tools of business dynamics such markets can be modelled. Simulations of complex systems allow the analysis and optimization of markets, business processes, policies, and organizations.
Topics include:
- classification, analysis, and design of markets
- simulation of markets
• auction methods and auction theory
• automated negotiations
• nonlinear pricing
• continuous double auctions
• market-maker, regulation, control

**Recommendations**
None

**Remarks**
The course *Electronic Markets: Principles* is not offered at the moment.
The course *Price Management* is offered for the first time in summer term 2016.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.

Responsibility: Wolf Fichtner
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<th>Identifier</th>
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<td>T-WIWI-102690</td>
<td>Basics of Liberalised Energy Markets (S. 537)</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 6 ECTS

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<tr>
<td>T-WIWI-102691</td>
<td>Energy Trade and Risk Management (S. 615)</td>
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<td>Dogan Keles, Wolf Fichtner, Clemens Cremer</td>
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<tr>
<td>T-WIWI-102607</td>
<td>Energy Policy (S. 613)</td>
<td>3,5</td>
<td>Martin Wietschel</td>
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<tr>
<td>T-WIWI-102692</td>
<td>Gas-Markets (S. 643)</td>
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<td>Andrej Marko Pustisek</td>
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<tr>
<td>T-WIWI-102693</td>
<td>Simulation Game in Energy Economics (S. 870)</td>
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<td>Wolf Fichtner</td>
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<tr>
<td>T-WIWI-102712</td>
<td>Regulation Theory and Practice (S. 824)</td>
<td>4,5</td>
<td>Kay Mitusch</td>
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<tr>
<td>T-WIWI-102794</td>
<td>eEnergy: Markets, Services, Systems (S. 596)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102889</td>
<td>Quantitative Methods in Energy Economics (S. 818)</td>
<td>4</td>
<td>Dogan Keles, Patrick Plötz</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations take place every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. Additional courses might be accredited upon request.

Conditions
The lecture Basics of Liberalised Energy Markets [2581998] has to be examined.

Qualification Objectives
The student
- gains detailed knowledge about the new requirements of liberalised energy markets,
- describes the planning tasks on the different energy markets,
- knows solution approaches to respective planning tasks.

Content
Basics of Liberalised Energy Markets: The European liberalisation process, energy markets, pricing, market failure, investment incentives, market power
Energy Trade and Risk Management: trade centres, trade products, market mechanisms, position and risk management
Gas-Markets: producing countries, provision structures, market places, pricing
Energy Policy: Management of energy flows, energy-political targets and instruments (emission trading etc.)
Simulation Game in Energy Economics: Simulation of the German electricity system
Recommendations
The courses are conceived in a way that they can be attended independently from each other. Therefore, it is possible to start the module in winter and summer term.

Remarks
The course “Basics of Liberalised Energy Markets” [2581998] will be reduced to 3 credits in winter term 2015/2016.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Energy Economics and Technology [M-WIWI-101452]

Responsibility: Wolf Fichtner
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular An-chorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<td>Energy and Environment (S. 608)</td>
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<td>T-WIWI-102633</td>
<td>Strategical Aspects of Energy Economy (S. 897)</td>
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<td>Armin Ardone</td>
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<td>T-WIWI-102694</td>
<td>Technological Change in Energy Economics (S. 907)</td>
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<td>Martin Wietschel</td>
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<td>T-WIWI-102695</td>
<td>Heat Economy (S. 652)</td>
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<td>Wolf Fichtner</td>
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<td>T-WIWI-102830</td>
<td>Energy Systems Analysis (S. 614)</td>
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<td>Valentin Bertsch</td>
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<td>T-WIWI-102793</td>
<td>Efficient Energy Systems and Electric Mobility (S. 599)</td>
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<td>Russell McKenna, Patrick Jochem</td>
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Learning Control / Examinations
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. Additional courses might be accredited upon request.

Conditions
None

Qualification Objectives
The student
- gains detailed knowledge about present and future energy supply technologies (focus on final energy carriers electricity and heat),
- knows the techno-economic characteristics of plants for energy provision, for energy transport as well as for energy distribution and demand,
- is able to assess the environmental impact of these technologies.

Content
Strategical Aspects of Energy Economy: Long-term planning methods, generation technologies
Technological Change in Energy Economics: Future energy technologies, learning curves, energy demand
Heat Economy: district heating, heating technologies, reduction of heat demand, statutory provisions
Energy Systems Analysis: Interdependencies in energy economics, energy systems modelling approaches in energy economics
Energy and Environment: emission factors, emission reduction measures, environmental impact
Efficient Energy Systems and Electric Mobility: concepts and current trends in energy efficiency, Overview of and economical, ecological and social impacts through electric mobility

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
M | Module: Entrepreneurship (EnTechnon) [M-WIWI-101488]

Responsibility: Orestis Terzidis
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Compulsory

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Wahlpflichtangebot
Non-Compulsory Block; min. 1, max. 2 Courses

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<td>Business Planning (S. 551)</td>
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<td>T-WIWI-102832</td>
<td>Business Plan Workshop (S. 550)</td>
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<td>T-WIWI-102866</td>
<td>Design Thinking (S. 588)</td>
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<td>Orestis Terzidis</td>
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<tr>
<td>T-WIWI-102833</td>
<td>Entrepreneurial Leadership &amp; Innovation Management (S. 619)</td>
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<tr>
<td>T-WIWI-102894</td>
<td>Entrepreneurship Research (S. 621)</td>
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Ergänzungsangebot
Non-Compulsory Block; max. 1 Courses

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<td>Managing New Technologies (S. 706)</td>
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<td>Thomas Reiß</td>
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<td>Innovation Management: Concepts, Strategies and Methods (S. 671)</td>
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<td>Marion Weissberger-Eibl</td>
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<tr>
<td>T-WIWI-102639</td>
<td>Business Models in the Internet: Planning and Implementation (S. 549)</td>
<td>4.5</td>
<td>Rico Knapper, Timm Teubner</td>
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<tr>
<td>T-WIWI-102851</td>
<td>Developing Business Models for the Semantic Web (S. 589)</td>
<td>3</td>
<td>Rudi Studer</td>
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<tr>
<td>T-WIWI-102852</td>
<td>Case Studies Seminar: Innovation Management (S. 556)</td>
<td>3</td>
<td>Marion Weissberger-Eibl</td>
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<tr>
<td>T-WIWI-102853</td>
<td>Roadmapping (S. 831)</td>
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<td>Daniel Jeffrey Koch</td>
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Learning Control / Examinations
See German version.

Conditions
None

Qualification Objectives
See German version.

Content
Die Vorlesungen bilden die Grundlage des Moduls und geben einen Überblick über die Gesamtthematik. Die Seminare vertiefen die Phasen der Gründungsprozesse von der Generierung einer Produkt- und Geschäftsidee, der Erfindung zur Innovation, die Planung (Geschäftsplan) und Umsetzung konkreter Gründungsvorhaben sowie die hierfür notwendigen und unterstützenden Prozesse. Die
Vorlesung Entrepreneurship bildet hierzu einen übergreifenden und verbindenden Rahmen.

**Recommendations**
None

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Finance 1 [M-WIWI-101482]

Responsibility: Marliese Uhrig-Homburg, Martin Ruckes

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Identifiers Course ECTS Responsibility

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<td>Derivatives (S. 587)</td>
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<td>T-WIWI-102621</td>
<td>Valuation (S. 932)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<td>T-WIWI-102647</td>
<td>Asset Pricing (S. 532)</td>
<td>4,5</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The student
- has core skills in economics and methodology in the field of finance
- assesses corporate investment projects from a financial perspective
- is able to make appropriate investment decisions on financial markets

Content
The courses of this module equip the students with core skills in economics and methodology in the field of modern finance. Securities which are traded on financial and derivative markets are presented, and frequently applied trading strategies are discussed. A further focus of this module is on the assessment of both profits and risks in security portfolios and corporate investment projects from a financial perspective.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Finance 2 [M-WIWI-101483]

Responsibility: Marliese Uhrig-Homburg, Martin Ruckes

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration

Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

Additional Examinations

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<td>Fixed Income Securities (S. 636)</td>
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<tr>
<td>T-WIWI-102622</td>
<td>Corporate Financial Policy (S. 578)</td>
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<td>Martin Ruckes</td>
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<td>T-WIWI-102645</td>
<td>Credit Risk (S. 580)</td>
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<td>Marliese Uhrig-Homburg</td>
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<tr>
<td>T-WIWI-102647</td>
<td>Asset Pricing (S. 532)</td>
<td>4,5</td>
<td>Marliese Uhrig-Homburg, Martin Ruckes</td>
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<tr>
<td>T-WIWI-102621</td>
<td>Valuation (S. 932)</td>
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<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102643</td>
<td>Derivatives (S. 587)</td>
<td>4,5</td>
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<td>T-WIWI-102646</td>
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<td>T-WIWI-102626</td>
<td>Business Strategies of Banks (S. 553)</td>
<td>3</td>
<td>Wolfgang Müller</td>
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<tr>
<td>T-WIWI-102625</td>
<td>Exchanges (S. 628)</td>
<td>1,5</td>
<td>Jörg Franke</td>
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<td>T-WIWI-102623</td>
<td>Financial Intermediation (S. 635)</td>
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<tr>
<td>T-WIWI-102600</td>
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<td>Financial Analysis (S. 633)</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

It is only possible to choose this module in combination with the module Finance 1. The module is passed only after the final partial exam of Finance 1 is additionally passed.

Modeled Conditions

The following conditions must be met:

- Module [M-WIWI-101482] Finance 1 has to be started before taking this module.

Qualification Objectives

The student is in a position to discuss, analyze and provide answers to advanced economic and methodological issues in the field of modern finance.

Content

The module Finance 2 is based on the module Finance 1. The courses of this module equip the students with advanced skills in economics and methodology in the field of modern finance on a broad basis.

Remarks

The courses eFinance: Information Engineering and Management for Securities Trading [2540454] and Financial Analysis [2530205] can be chosen from summer term 2015 on.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
**Module: Finance 3 [M-WIWI-101480]**

**Responsibility:** Marliese Uhrig-Homburg, Martin Ruckes

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Business Administration

**ECTS** | **Recurrence** | **Duration** | **Level**
---|---|---|---
9 | Each term | 1 semester | 4

**Wahlpflichtangebot**
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
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<td>Fixed Income Securities (S. 636)</td>
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<td>Credit Risk (S. 580)</td>
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<td>Marliese Uhrig-Homburg</td>
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<td>T-WIWI-102622</td>
<td>Corporate Financial Policy (S. 578)</td>
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<td>T-WIWI-102626</td>
<td>Business Strategies of Banks (S. 553)</td>
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<td>Wolfgang Müller</td>
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<tr>
<td>T-WIWI-102900</td>
<td>Financial Analysis (S. 633)</td>
<td>4.5</td>
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</table>

**Learning Control / Examinations**
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
It is only possible to choose this module in combination with the module Finance 1 and Finance 2. The module is passed only after the final partial exams of Finance 1 and Finance 2 are additionally passed.

**Modeled Conditions**
The following conditions must be met:

1. Module [M-WIWI-101482] Finance 1 has to be started before taking this module.
2. Module [M-WIWI-101483] Finance 2 has to be started before taking this module.

**Qualification Objectives**
The student is in a position to discuss, analyze and provide answers to advanced economic and methodological issues in the field of modern finance.

**Content**
The courses of this module equip the students with advanced skills in economics and methodology in the field of modern finance on a broad basis.

**Remarks**
The courses eFinance: Information Engineering and Management for Securities Trading [2540454] and Financial Analysis [2530205] can be chosen from summer term 2015 on.
3 BUSINESS ADMINISTRATION

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Industrial Production II [M-WIWI-101471]

Responsibility: Frank Schultmann

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory

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<tbody>
<tr>
<td>T-WIWI-102631</td>
<td>Planning and Management of Industrial Plants (S. 769)</td>
<td>5.5</td>
<td>Frank Schultmann</td>
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Ergänzungsangebot aus dem Modul Industrielle Produktion III
Non-Compulsory Block; max. 1 Courses

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<tr>
<td>T-WIWI-102763</td>
<td>Supply Chain Management with Advanced Planning Systems (S. 902)</td>
<td>3.5</td>
<td>Christopher Sürie, Mathias Göbelt</td>
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<tr>
<td>T-WIWI-102826</td>
<td>Risk Management in Industrial Supply Networks (S. 829)</td>
<td>3.5</td>
<td>Marcus Wiens</td>
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<tr>
<td>T-WIWI-102828</td>
<td>Supply Chain Management in the Automotive Industry (S. 900)</td>
<td>3.5</td>
<td>Tilman Heupel, Hendrik Lang</td>
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<tr>
<td>T-WIWI-103134</td>
<td>Project Management (S. 806)</td>
<td>3.5</td>
<td>Frank Schultmann</td>
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Ergänzungsangebot
Non-Compulsory Block; max. 1 Courses

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<tbody>
<tr>
<td>T-WIWI-102634</td>
<td>Emissions into the Environment (S. 605)</td>
<td>3.5</td>
<td>Ute Karl</td>
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<tr>
<td>T-WIWI-102882</td>
<td>International Management in Engineering and Production (S. 681)</td>
<td>3.5</td>
<td>Henning Sasse</td>
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<tr>
<td>T-WIWI-103133</td>
<td>Life Cycle Assessment (S. 693)</td>
<td>3.5</td>
<td>Heiko Keller</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to section 4 (2), 1 SPO) of the core course Planning and Managing of Industrial Plants [2581952] and one further single course of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Planning and Managing of Industrial Plants [2581952] and at least one additional activity are compulsory and must be examined.

Qualification Objectives
- Students shall be able to describe the tasks of tactical production management with special attention drawn upon industrial plants.
- Students shall understand the relevant tasks in plant management (projection, realisation and supervising tools for industrial plants).
- Students shall be able to describe the special need of a techno-economic approach to solve problems in the field of tactical production management.
• Students shall be proficient in using selected techno-economic methods like investment and cost estimates, plant layout, capacity planning, evaluation principles of production techniques, production systems as well as methods to design and optimize production systems.

• Students shall be able to evaluate techno-economical approaches in planning tactical production management with respect to their efficiency, accuracy and relevance for industrial use.

Content

• Planning and Management of Industrial Plants: Basics, circulation flow starting from projecting to techno-economic evaluation, construction and operating up to plant dismantling.

Remarks

Apart from the core course the courses offered are recommendations and can be replaced by courses from the Module Industrial Production III.

Workload

Total effort will account to 270 hours (9 credit points) and can be allocated according to the credit point rating. Therefore, a course with 3.5 credits requires an effort of approximately 105h and a course with 5.5 credits 165h. The total effort for each course consists of attending lectures and tutorials, examination times and the time an average student needs to prepare himself in order to pass the exam with an average grade.
Module: Industrial Production III [M-WIWI-101412]

Responsibility: Frank Schultmann
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<tr>
<td>T-WIWI-102632</td>
<td>Production and Logistics Management (S. 803)</td>
<td>5,5</td>
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Ergänzungsangebot aus dem Modul Industrielle Produktion II
Non-Compulsory Block; max. 1 Courses

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<td>Life Cycle Assessment (S. 693)</td>
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Ergänzungsangebot
Non-Compulsory Block; max. 1 Courses

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<td>Frank Schultmann</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to section 4 (2), 1 SPO) of the core course Production and Logistics Management [2581954] and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Production and Logistics Management [2581954] and at least one additional activity are compulsory and must be examined.

Qualification Objectives
- Students describe the tasks concerning general problems of an operative production and logistics management.
- Students describe the planning tasks of supply chain management.
- Students use proficiently approaches to solve general planning problems.
- Students explain the existing interdependencies between planning tasks and applied methods.
- Students describe the main goals and set-up of software supporting tools in production and logistics management (i.e. APS, PPS-, ERP- and SCM Systems).
Students discuss the scope of these software tools and their general disadvantages.

Content
- Planning tasks and exemplary methods of production planning and control in supply chain management.
- Supporting software tools in production and logistics management (APS, PPS- and ERP Systems).
- Project management in the field of production and supply chain management.

Remarks
Apart from the core course the courses offered are recommendations and can be replaced by courses from the Module Industrial Production II.

Workload
The course Production and Logistics Management [2581954] and at least one additional activity are compulsory and must be examined.
Module: Information Engineering [M-WIWI-101411]

**Responsibility:** Christof Weinhardt

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Business Administration

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Business Administration
- Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

**Additional Examinations**

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**Compulsory**

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<tr>
<td>T-WIWI-102638</td>
<td>Principles of Information Engineering and Management (S. 797)</td>
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**Ergänzungsangebot**

Non-Compulsory Block; min. 4, max. 4 ECTS

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<td>Market Engineering: Information in Institutions (S. 709)</td>
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<td>T-WIWI-102706</td>
<td>Special Topics in Information Engineering &amp; Management</td>
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<tr>
<td>T-WIWI-102794</td>
<td>eEnergy: Markets, Services, Systems (S. 596)</td>
<td>4.5</td>
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**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

The course *Principles of Information Engineering and Management* [2540450] is compulsory and must be examined.

**Qualification Objectives**

The student

- understands and analyzes the central role of information as an economic good, a production factor, and a competitive factor,
- identifies, evaluates, prices, and markets information goods,
- analyzes and evaluates existing markets regarding the missing incentives and the optimal solution of a given market mechanism, respectively,
- develop solutions in teams.

**Content**

In the lecture *Principles of Information Engineering and Management*, a clear distinction of information as a production, competitive, and economic good is introduced. The central role of information is explained through the concept of the “information lifecycle”. The single phases from existence/generation through allocation and evaluation until the distribution and usage of information are analyzed from the business administration perspective and the microeconomic perspective.

In a second course the student can deepen his knowledge on the one hand on the design and operation of markets and on the other hand on the impact of digital goods in network industries regarding the pricing policies, business strategies and regulation issues. If chosen, the course Special Topics in Information Engineering & Management additionally provides an opportunity of practical research in the aforementioned range of subjects.
Recommendations
None

Remarks
All practical Seminars offered at the IM can be chosen for *Special Topics in Information Engineering & Management*. Please update yourself on [www.iism.kit.edu/im/lehre](http://www.iism.kit.edu/im/lehre).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Innovation Management [M-WIWI-101507]

Responsibility: Marion Weissenberger-Eibl

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory

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<td>Innovation Management: Concepts, Strategies and Methods (S. 671)</td>
<td>3</td>
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Wahlpflichtangebot

Non-Compulsory Block; min. 1, max. 2 Courses

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<td>Roadmapping (S. 831)</td>
<td>3</td>
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<td>T-WIWI-102858</td>
<td>Technology Assessment (S. 909)</td>
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<td>T-WIWI-102852</td>
<td>Case Studies Seminar: Innovation Management (S. 556)</td>
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<td>T-WIWI-102873</td>
<td>Current Issues in Innovation Management (S. 581)</td>
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Ergänzungsangebot

Non-Compulsory Block; max. 1 Courses

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<td>Entrepreneurial Leadership &amp; Innovation Management (S. 619)</td>
<td>3</td>
<td>Carsten Linz, Orestis Terzidis</td>
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</table>

Learning Control / Examinations

See German version.

Conditions

The lecture “Innovation Management: Concepts, Strategies and Methods” and one of the seminars of the chair for Innovation and Technology Management are compulsory. The third course can be chosen from the courses of the module.

Qualification Objectives

Students develop a comprehensive understanding of the innovation process and its conditionality. There is an additional focus on the concepts and processes which are of particular relevance with regard to shaping the entire process. Various strategies and methods are then taught based on this. After completing the module, students should have developed a systemic understanding of the innovation process and be able to shape this by developing and applying suitable methods.

Content

The Innovation Management: Concepts, Strategies and Methods lecture course teaches concepts, strategies and methods which help students to form a systemic understanding of the innovation process and how to shape it. Building on this holistic understanding, the seminar courses then go into the subjects in greater depth and address specific processes and methods which are central to
innovation management.

Recommendations
None

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Insurance Management I [M-WIWI-101469]

Responsibility: Ute Werner
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<td>Principles of Insurance Management (S. 798)</td>
<td>4.5</td>
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<td>T-WIWI-102601</td>
<td>Insurance Marketing (S. 673)</td>
<td>4.5</td>
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<td>T-WIWI-102648</td>
<td>Insurance Production (S. 674)</td>
<td>4.5</td>
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<td>T-WIWI-102637</td>
<td>Current Issues in the Insurance Industry (S. 582)</td>
<td>2</td>
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<td>T-WIWI-102636</td>
<td>Insurance Risk Management (S. 675)</td>
<td>2.5</td>
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<tr>
<td>T-WIWI-102797</td>
<td>P&amp;C Insurance Simulation Game (S. 762)</td>
<td>3</td>
<td>Each term</td>
<td>1 semester</td>
<td>4</td>
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<tr>
<td>T-WIWI-102649</td>
<td>Risk Communication (S. 828)</td>
<td>4.5</td>
<td>Each term</td>
<td>1 semester</td>
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<tr>
<td>T-WIWI-102841</td>
<td>Modelling, Measuring and Managing of Extreme Risks (S. 733)</td>
<td>2.5</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
See German version.

Content
See German version.

Remarks

Workload
See German version.
Module: Insurance Management II [M-WIWI-101449]

Responsibility: Ute Werner

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

ECTS: 9
Recurrence: Each term
Duration: 1 semester
Level: 4

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tbody>
<tr>
<td>T-WIWI-102601</td>
<td>Insurance Marketing (S. 673)</td>
<td>4,5</td>
<td>Edmund Schwake</td>
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<tr>
<td>T-WIWI-102648</td>
<td>Insurance Production (S. 674)</td>
<td>4,5</td>
<td>Ute Werner</td>
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<tr>
<td>T-WIWI-102637</td>
<td>Current Issues in the Insurance Industry (S. 582)</td>
<td>2</td>
<td>Wolf-Rüdiger Heilmann</td>
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<tr>
<td>T-WIWI-102636</td>
<td>Insurance Risk Management (S. 675)</td>
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<td>Harald Maser</td>
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<td>T-WIWI-102649</td>
<td>Risk Communication (S. 828)</td>
<td>4,5</td>
<td>Ute Werner</td>
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<td>T-WIWI-102797</td>
<td>P&amp;C Insurance Simulation Game (S. 762)</td>
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<td>Ute Werner</td>
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<tr>
<td>T-WIWI-102603</td>
<td>Principles of Insurance Management (S. 798)</td>
<td>4,5</td>
<td>Ute Werner</td>
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<td>T-WIWI-102841</td>
<td>Modelling, Measuring and Managing of Extreme Risks</td>
<td>2,5</td>
<td>Ute Werner</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
It is only possible to choose this module in combination with the module Insurance Management I. The module is passed only after the final partial exam of Insurance Management I has been passed.

Modeled Conditions
The following conditions must be met:

- Module [M-WIWI-101469] Insurance Management I has to be started before taking this module.

Qualification Objectives
See German version.

Content
See German version.

Recommendations
The courses chosen from the modules Insurance Management I or Insurance Management II are supposed to complement each other. Advice and information is available from the person responsible for the examination process at the Insurance Department of FBV.

Remarks
See German version.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Management Accounting [M-WIWI-101498]

Responsibility: Marcus Wouters

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory

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<tr>
<td>T-WIWI-102800</td>
<td>Management Accounting 1 (S. 699)</td>
<td>4,5</td>
<td>Marcus Wouters</td>
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<tr>
<td>T-WIWI-102801</td>
<td>Management Accounting 2 (S. 700)</td>
<td>4,5</td>
<td>Marcus Wouters</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 13 SPO) of the courses of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students
• are familiar with various management accounting methods,
• can apply these methods for cost estimation, profitability analysis, and product costing,
• are able to analyze short-term and long-decisions with these methods,
• have the capacity to devise instruments for organizational control.

Content
The module consists of two courses “Management Accounting 1” and “Management Accounting 2”. The emphasis is on structured learning of management accounting techniques.

Remarks
Students who like this module are probably also interested in the courses

• 2530216 Financial Management
• 2530210 Management Accounting

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Market Engineering [M-WIWI-101446]

Responsibility: Christof Weinhardt

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration

Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

Additional Examinations

**ECTS**

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<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
<td>4.5</td>
<td>Christof Weinhardt</td>
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Ergänzungsangebot

Non-Compulsory Block; min. 4.5, max. 4.5 ECTS

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<tr>
<td>T-WIWI-102613</td>
<td>Auction Theory (S. 533)</td>
<td>4.5</td>
<td>Karl-Martin Ehrhart</td>
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<tr>
<td>T-WIWI-102600</td>
<td>eFinance: Information Engineering and Management for Securities Trading (S. 600)</td>
<td>4.5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102614</td>
<td>Experimental Economics (S. 629)</td>
<td>4.5</td>
<td>Christof Weinhardt, Timm Teubner</td>
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<tr>
<td>T-WIWI-102794</td>
<td>eEnergy: Markets, Services, Systems (S. 596)</td>
<td>4.5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-103131</td>
<td>Regulatory Management and Grid Management - Economic Efficiency of Network Operation (S. 825)</td>
<td>4.5</td>
<td>Christof Weinhardt</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

The course Market Engineering: Information in Institutions [2540460] is compulsory and must be examined.

Qualification Objectives

The students

- know the design criteria of market mechanisms and the systematic approach to create new markets,
- understand the basics of the mechanism design and auction theory,
- analyze and evaluate existing markets regarding the missing incentives and the optimal solution of a given market mechanism, respectively,
- develop solutions in teams.

Content

This module explains the dependencies between the design von markets and their success. Markets are complex interaction of different institution and participants in a market behave strategically according to the market rules. The development and the design of markets or market mechanisms has a strong influence on the behavior of the participants. A systematic approach and a thorough analysis of existing markets is inevitable to design, create and operate a market place successfully. the approaches for a systematic analysis are explained in the mandatory course Market Engineering [2540460] by discussing theories about mechanism design and institutional economics. The student can deepen his knowledge about markets in a second course.
Recommendations
None

Remarks
The course “Computational Economics” [2590458] will not be offered any more in this module from winter term 2015/2016 on. The examination will be offered latest until summer term 2016 (repeaters only).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Marketing Management [M-WIWI-101490]

Responsibility: Martin Klarmann
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<tr>
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<th>Duration</th>
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<tr>
<td>T-WIWI-102812</td>
<td>Product and Innovation Marketing (S. 801)</td>
<td>3</td>
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<td>T-WIWI-102811</td>
<td>Market Research (S. 710)</td>
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<td>T-WIWI-102619</td>
<td>Behavioral Approaches in Marketing (S. 539)</td>
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<td>T-WIWI-102618</td>
<td>Strategic and Innovative Decision Making in Marketing (S. 892)</td>
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<td>T-WIWI-102832</td>
<td>Business Plan Workshop (S. 550)</td>
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<td>T-WIWI-102835</td>
<td>Marketing Strategy Business Game (S. 713)</td>
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<td>T-WIWI-102842</td>
<td>Strategic Brand Management (S. 894)</td>
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<tr>
<td>T-WIWI-102901</td>
<td>Open Innovation - Concepts, Methods and Best Practices (S. 747)</td>
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<td>T-WIWI-102902</td>
<td>Marketing Communication (S. 712)</td>
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Identifier Chance
Non-Compulsory Block; min. 1 Courses, min. 9, max. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
Only one of the following courses can be counted towards the final grade of the module:

Exception: In summer term 2016 exceptionally two of the courses can be chosen or, in case one course has already been chosen previously, a second course can be chosen.

Qualification Objectives
Students
- have an advanced knowledge about central marketing contents
- have a fundamental understanding of the marketing instruments
- know and understand several strategic concepts and how to implement them
- are able to implement their extensive marketing knowledge in a practical context
- know several qualitative and quantitative approaches to prepare decisions in Marketing
- have the theoretical knowledge to write a master thesis in Marketing
- have the theoretical knowledge to work in/together with the Marketing department

Content
The aim of this module is to deepen central marketing contents in different areas. Therefore the students can choose between the following marketing courses:
- “Product and Innovation Marketing”
• “Market Research” – this course has to be completed successfully by students interested in seminar or master thesis positions at the chair of marketing
• “Strategic and Behavioral Marketing”
• “Strategic and Innovative Decision Making in Marketing”
• “Business Plan Workshop”
• "Marketing and Strategy Business Game"

Recommendations
None

Remarks
The course “Open Innovation – Concepts, Methods and Best Practices” [2571199] has been added summer 2015.
Please note that only one of the following courses can be chosen in the Marketing Management Module: Marketing Strategy Business Game, Strategic Brand Management, Open Innovation – Concepts, Methods and Best Practices or Business Plan Workshop. For further information please contact Marketing & Sales Research Group (marketing.ism.kit.edu).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Real Estate Economics and Sustainability [M-WIWI-101508]

Responsibility: David Lorenz
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

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<tr>
<td>9</td>
<td>Each winter term</td>
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**Compulsory**

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<tr>
<td>T-WIWI-102838</td>
<td>Real Estate Economics and Sustainability Part 1: Basics and Valuation (S. 820)</td>
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<tr>
<td>T-WIWI-102839</td>
<td>Real Estate Economics and Sustainability Part 2: Reporting and Rating (S. 821)</td>
<td>4,5</td>
<td>David Lorenz</td>
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</table>

**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The examination for the courses generally consist of a 60 minute written exam. A 20 minute oral exam is only offered after the second failure of the written exam. The exams for the respective parts (Part 1: Basics and Valuation and Part 2: Reporting and Rating) happen in the same semester in which the lectures take place.

Therefore, Part I currently only takes place in the winter semester and Part II takes place in the summer semester. In each semester there are two alternative dates for the exam and exams can be re-sat at any regular exam date.

The overall grade of the module is the average of the grades of each course weighted by the credits and truncated after the first decimal.

It is possible to include the grade of a seminar paper, dealing with a topic from the area of Real Estate Economics and Sustainability, into the final grade of the module (according to Section 4(2), 3 of the examination regulation). The seminar has a weight of 20 percent.

**Conditions**

None

**Qualification Objectives**

The student
- possesses an overview of key interrelationships within the real estate industry concerning macro- and microeconomic questions as well as the interaction of the industry’s key players;
- is aware of the basics concerning the sustainable development debate and knows about the possible contribution of buildings and the real estate industry to a more sustainable development;
- knows the basics, key methods and tools of property valuation and is able to apply them;
- is aware of the key influencing factors of a building’s market value and is able to factor in sustainability considerations into market value estimates;
- possess an overview of important other methods and processes – besides property valuation – which are applied within the real estate industry to assess property related risks (e.g. property ratings) and to communicate property performance towards third parties (e.g. sustainability assessment of buildings and sustainability reporting of companies).

**Content**

The implementation of sustainable development principles within the real estate industry requires taking into account sustainability considerations within real estate related procedures and decision making processes. Within this context, property valuation and valuation professionals play an important role.

Property valuations are carried out in almost any phase of the building life cycle and support, for example, financing as well as by and sell decisions.
Valuation methods and procedures, however, have to be adjusted to changing market participants’ preferences and their willingness to pay. For this reason, the issue of “valuation and sustainability” is of particular topicality and relevance. Within the real estate industry professionals are sought which combine micro- and macroeconomic knowledge and real estate specific expertise with knowledge and skills regarding the sustainability of buildings and building stocks.

The real estate industry offers attractive working and career opportunities. This teaching module / course therefore offers insights into key methods applied within the real estate industry (particularly valuation) and places them into the context of sustainable development. The focus of the module / course, however, is not only on theoretical content but also on the provisioning of linkages to real estate practice; this will be realized, amongst other issues, by practical tutorials which are offered in addition to the course lectures.

Recommendations
A combination with courses in the area of
- Finance
- Insurance
- Civil engineering and architecture
is recommended.

Particularly recommended is the successful completion of the following Bachelor-Modules:
- Real Estate Management I and II
- Design, Construction and Assessment of Green Buildings I and II

Remarks
See German version.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Sales Management [M-WIWI-101487]

Responsibility: Martin Klarmann

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

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**Compulsory**

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<tr>
<td>T-WIWI-102890</td>
<td>Sales Management and Retailing (S. 833)</td>
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**Ergänzungsangebot**

Non-Compulsory Block; min. 6, max. 6 ECTS

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<td>Pricing (S. 796)</td>
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<td>Ju-Young Kim</td>
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<tr>
<td>T-WIWI-102811</td>
<td>Market Research (S. 710)</td>
<td>4,5</td>
<td>Martin Klarmann</td>
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<tr>
<td>T-WIWI-102834</td>
<td>Case Studies in Sales and Pricing (S. 555)</td>
<td>1,5</td>
<td>Martin Klarmann</td>
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<tr>
<td>T-WIWI-102891</td>
<td>Price Negotiation and Sales Presentations (S. 794)</td>
<td>1,5</td>
<td>Martin Klarmann, Marc Schröder</td>
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<tr>
<td>T-WIWI-106137</td>
<td>Country Manager Simulation (S. 579)</td>
<td>1,5</td>
<td>Sven Feurer</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course.

Conditions

None

Economics Engineering (M.Sc.)
Modulhandbuch mit Stand 08/01/2016
Module: Service Analytics [M-WIWI-101506]

Responsibility: Christof Weinhardt, Hansjörg Fromm
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<tr>
<td>T-WIWI-105778</td>
<td>Service Analytics A (S. 864)</td>
<td>4.5</td>
<td>Hansjörg Fromm, Thomas Setzer</td>
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<tr>
<td>T-WIWI-105779</td>
<td>Service Analytics B - Enterprise Data Reduction and Prediction (S. 865)</td>
<td>4.5</td>
<td>Christof Weinhardt, Thomas Setzer</td>
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<tr>
<td>T-WIWI-102822</td>
<td>Industrial Services (S. 664)</td>
<td>4.5</td>
<td>Hansjörg Fromm</td>
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<tr>
<td>T-WIWI-105777</td>
<td>Business Intelligence Systems (S. 548)</td>
<td>4.5</td>
<td>Alexander Mädche</td>
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<tr>
<td>T-WIWI-102706</td>
<td>Special Topics in Information Engineering &amp; Management (S. 881)</td>
<td>4.5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102899</td>
<td>Modeling and Analyzing Consumer Behavior with R (S. 731)</td>
<td>4.5</td>
<td>Christof Weinhardt, Verena Dörner</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students
- know the theoretical bases and the key components of Business Intelligence systems,
- acquire the basic skills to make use of business intelligence and analytics software in the service context
- are introduced into various application scenarios of analytics in the service context
- are able to distinguish different analytics methods and apply them in context
- learn how to apply analytics software in the service context
- are trained for the structured compilation and solution of practice relevant problems with the help of commercial business intelligence software packages as well as analytics methods and tools

Content
The importance of services in modern economies is most evident – nearly 70% of gross value added are achieved in the tertiary sector and a growing number of industrial enterprises add customer specific services to their material goods or transform their business models fundamentally. The growing availability of data “Big Data” and their intelligent processing by applying analytic methods and business intelligence systems plays a key role.

It is the goal of the module to give students a comprehensive overview on the subject Business Intelligence & Analytics focusing on service issues. Various scenarios illustrate how the methods and systems introduced help to improve existing services or create innovative data-based services.
Recommendations
The courses Service Analytics A [2595501] or Service Analytics B [2540498] should be applied.

Remarks
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.
From the summer term 2016 the following courses should not be taken in the module Service Analytics
- Special Topics in Information Engineering & Management [2540498]
- Modeling and Analyzing Consumer Behaviour with R [2540470].

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Service Design Thinking [M-WIWI-101503]

Responsibility: Christof Weinhardt, Gerhard Satzger

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage:
- Compulsory Elective
- Business Administration
  - Compulsory Elective Modules 1
  - Compulsory Modules
  - Business Administration
  - Compulsory Elective Modules 2
  - Compulsory Elective Modules
  - Business Administration

Additional Examinations

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<th>Recurrence</th>
<th>Duration</th>
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<tr>
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<td>Each term</td>
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Compulsory

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<tbody>
<tr>
<td>T-WIWI-102849</td>
<td>Team Work in the Area of Service Oriented Architectures (S. 906)</td>
<td>9</td>
<td>Christof Weinhardt, Gerhard Satzger</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment is carried out as a general exam (according to Section 4(2), 3 of the examination regulation). The overall grade of the module is the grade of the examination (according to Section 4(2), 3 of the examination regulation).

Conditions
None

Qualification Objectives
- Deep knowledge of the innovation method “Design Thinking”, as introduced and promoted by Stanford University
- Development of new, creative solutions through extensive observation of oneself and one’s environment, in particular with regard to the relevant service users
- Know how to use prototyping and experimentation to visualize one’s ideas, to test and iteratively develop them, and to converge on a solution
- Communicate, work and present in an interdisciplinary and international project setting

Content
- Paper Bike: Learning about the basic method elements by building a paper bike that has to fulfill a given set of challenges.
- Design Space Exploration: Exploring the problem space through customer and user observation.
- Critical Function Prototype: Identification of critical features from the customer’s perspective that can contribute to the solution of the overarching problem. Building and testing prototypes that integrate these functionalities.
- Dark Horse Prototype: Inverting earlier assumptions and experiences, which leads to the inclusion of new features and solutions.
- Funky Prototype: Integration of the individually tested and successful functions to a complete solution, which is further tested and developed.
- Functional Prototype: Further selection and convergence of existing ideas. Building a higher resolution prototype that can be tested by customers.
- Final Prototype: Preparing and presenting the final solution to the customer.

Recommendations
This course is held in English – proficiency in writing and communication is required.

Remarks
Due to the project nature of the course, the number of participants is limited. For further information see the course description.
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
### Module: Service Economics and Management [M-WIWI-102754]

**Responsibility:** Christof Weinhardt, Gerhard Satzger

**Organisation:**

- KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:**

- Compulsory Elective

**Contained in:**

- Business Administration
- Compulsory Elective Modules 1/Compulsory Modules/Business Administration
- Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
- Additional Examinations

#### ECTS Language Level

<table>
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<th>Course</th>
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<th>Responsibility</th>
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<tbody>
<tr>
<td>T-WIWI-102881</td>
<td>Business and IT Service Management (S. 546)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
</tr>
<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
</tr>
<tr>
<td>T-WIWI-105772</td>
<td>Management of Information Systems (S. 703)</td>
<td>4,5</td>
<td>Alexander Mädche</td>
</tr>
</tbody>
</table>

#### Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

None

**Qualification Objectives**

**Students**

- understand the scientific basics of the management of digital services and corresponding systems
- gain a comprehensive insight in the importance and the most important features of information systems as an central component of the digitalization of business processes, products and services
- know the most relevant concepts and theories to shape the digital transformation process of service systems successfully
- understand the OR methods in the sector of service management and apply them adequately
- are able to use large amounts of available data systematically for the planning, operation and improvement of complex service offers and to design and control information systems
- are able to develop market-oriented coordination mechanisms and apply service systems.

**Content**

This module provides the foundation for the management of digital services and corresponding systems. The courses in this module cover the major concepts for a successful management of service systems and their digital transformation. Current examples from the research and practice enhance the relevance of the discussed topics.

**Recommendations**

None

**Remarks**

This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

**Workload**

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Service Innovation, Design & Engineering [M-WIWI-102806]

Responsibility: Alexander Mädche, Gerhard Satzger
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

ECTS Language Level
9 Deutsch 4

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

<table>
<thead>
<tr>
<th>Identifier</th>
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<th>ECTS</th>
<th>Responsibility</th>
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<tbody>
<tr>
<td>T-WIWI-102641</td>
<td>Service Innovation (S. 866)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
</tr>
<tr>
<td>T-WIWI-105773</td>
<td>Digital Service Design (S. 590)</td>
<td>4,5</td>
<td>Alexander Mädche</td>
</tr>
<tr>
<td>T-WIWI-102639</td>
<td>Business Models in the Internet: Planning and Imple-</td>
<td>4,5</td>
<td>Rico Knapper, Timm Teubner</td>
</tr>
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<td></td>
<td>mentation (S. 549)</td>
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<tr>
<td>T-WIWI-102799</td>
<td>Practical Seminar Service Innovation (S. 783)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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<tr>
<td>T-WIWI-105774</td>
<td>Practical Seminar: Digital Service Design (S. 785)</td>
<td>4,5</td>
<td>Norbert Koppenhagen, Alexander Mädche</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
Dependencies between courses:
The course Practical Seminar Service Innovation cannot be applied in combination with the course Practical Seminar Digital Service Design.

Qualification Objectives
Students
- know about the challenges, concepts, methods and tools of service innovation management and are able to use them successfully.
- have a profound comprehension of the development and design of innovative services and are able to apply suitable methods and tools on concrete and specific issues.
- are able to embed the concepts of innovation management, development and design of services into organisations
- are aware of the strategic importance of services, are able to present value creation in the context of services systems and to strategically exploit the possibilities of their digital transformation
- elaborate concrete and problem-solving solutions for practical tasks in teams.

Content
This module is designed to constitute the basis for the development of successful ICT supported innovations thus including the methods and tools for innovation management, for the design and the development of digital services and the implementation of new business models. Current examples from science and practice enhance the relevance of the topics addressed.

Recommendations
Attending the course Practical Seminar Service Innovation [2595477] is recommended in combination with the course Service Innovation [2595468].
Attending the course Practical Seminar Digital Service Design [new] is recommended in combination with the course Digital Service Design [new].

Remarks
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Service Management [M-WIWI-101448]

Responsibility: Christof Weinhardt, Gerhard Satzger

Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

Compiler

<table>
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<th>Identifier</th>
<th>Course</th>
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<tbody>
<tr>
<td>T-WIWI-102881</td>
<td>Business and IT Service Management (S. 546)</td>
<td>4.5</td>
<td>Gerhard Satzger</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4.5, max. 4.5 ECTS

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<tr>
<td>T-WIWI-102641</td>
<td>Service Innovation (S. 866)</td>
<td>4.5</td>
<td>Gerhard Satzger</td>
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<tr>
<td>T-WIWI-105778</td>
<td>Service Analytics A (S. 864)</td>
<td>4.5</td>
<td>Hansjörg Fromm, Thomas Setzer</td>
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<tr>
<td>T-WIWI-102822</td>
<td>Industrial Services (S. 664)</td>
<td>4.5</td>
<td>Hansjörg Fromm</td>
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<tr>
<td>T-WIWI-102899</td>
<td>Modeling and Analyzing Consumer Behavior with R (S. 731)</td>
<td>4.5</td>
<td>Christof Weinhardt, Verena Dorner</td>
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</tbody>
</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Business and IT Service Management [2590484] is compulsory and must be examined.

Qualification Objectives
The students
- understand the basics of developing and managing IT-based services,
- understand and apply OR methods in service management,
- systematically use vast amounts of available data for planning, operation, personalization and improvement of complex service offerings, and
- understand and analyze innovation processes in corporations.

Content
The module service management addresses the basics of developing and managing IT-based services. The lectures contained in this module teach the basics of developing and managing IT-based services and the application of OR methods in the field of service management. Moreover, students learn to systematically analyze vast amounts of data for planning, operation and improvement for complex service offerings. These tools enhance operational and strategic decision support and help to analyze and understand the overall innovation processes in corporations. Current examples from research and industry demonstrate the relevance of the topics discussed in this module.

Recommendations
None
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Services Marketing [M-WIWI-101649]

Responsibility: Ju-Young Kim

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration

Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

Additional Examinations

ECTS

Recurrence

Language

9

Once

Deutsch

Wahlpflichtangebot

Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-103140</td>
<td>Services Marketing (S. 869)</td>
<td>3</td>
<td>Ju-Young Kim</td>
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<tr>
<td>T-WIWI-103141</td>
<td>Online Marketing (S. 746)</td>
<td>4,5</td>
<td>Ju-Young Kim</td>
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<tr>
<td>T-WIWI-102902</td>
<td>Marketing Communication (S. 712)</td>
<td>4,5</td>
<td>Ju-Young Kim</td>
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<tr>
<td>T-WIWI-102883</td>
<td>Pricing (S. 795)</td>
<td>4,5</td>
<td>Ju-Young Kim</td>
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<tr>
<td>T-WIWI-102834</td>
<td>Case Studies in Sales and Pricing (S. 555)</td>
<td>1,5</td>
<td>Martin Klarmann</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the rst decimal.

Conditions

None

Qualification Objectives

Students

- gain knowledge about basic content and strategies of services marketing
- know about current topics (research and practice) in online marketing and learn how the transparency of the internet provides new opportunities to measure the success of marketing instruments
- get to know marketing communications objectives and strategies
- have a fundamental understanding of price management (in particular consumer behavior of pricing, pricing strategy, price determination)
- are able to implement their extensive sales and pricing knowledge in a practical context
- are able to implement their extensive marketing knowledge in a practical context
- have the knowledge to write a master thesis in Services Marketing

Content

understanding of services marketing. Besides the classical offline services, the module also focuses on online services. The course “Services Marketing” starts with an overview of basic content and strategies in services marketing.

Within the course “Online Marketing” students learn about current topics (research and practice) in online marketing and learn how the transparency of the internet provides new opportunities to measure the success of marketing instruments.

In “Marketingkommunikation” students learn about marketing communication objectives and strategies.

The course “Pricing” builds a fundamental understanding of price management.

In the course “Case Studies in Sales and Pricing” students work with case studies helping them to understand the bridge between theoretical and practical knowledge.

Recommendations

None
Remarks
new module starting winter term 2015/2016
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
See German version.
**Module: Strategic Decision Making and Organization [M-WIWI-101509]**

**Responsibility:** Hagen Lindstädt

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Business Administration

### Additional Examinations

<table>
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<tr>
<td>T-WIWI-102803</td>
<td>Modeling Strategic Decision Making (S. 732)</td>
<td>4,5</td>
<td>Hagen Lindstädt</td>
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<tr>
<td>T-WIWI-102740</td>
<td>Public Management (S. 812)</td>
<td>4,5</td>
<td>Berthold Wigger</td>
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<td>Pricing (S. 795)</td>
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<td>Ju-Young Kim</td>
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**Wahlpflichtangebot**

Non-Compulsory Block; min. 9, max. 9 ECTS

### Learning Control / Examinations

The module will not be offered any more from winterterm 2016/2017. Students who are already assigned on the module can still finish it until summer term 2017 (only for repeater).

### Conditions

None

### Qualification Objectives

See German version.

### Content


### Recommendations

None

### Remarks

The course “Organization Theory” will not be offered any more from summer term 2015 on. The examination will be offered latest until winter term 2015/2016 (repeaters only).

### Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Strategy, Communication, and Data Analysis [M-WIWI-101489]

Responsibility: Bruno Neibecker
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<tr>
<td>T-WIWI-102619</td>
<td>Behavioral Approaches in Marketing (S. 539)</td>
<td>4,5</td>
<td>Bruno Neibecker</td>
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<tr>
<td>T-WIWI-102618</td>
<td>Strategic and Innovative Decision Making in Marketing (S. 802)</td>
<td>4,5</td>
<td>Bruno Neibecker</td>
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<tr>
<td>T-WIWI-102635</td>
<td>Information Technology and Business Information (S. 668)</td>
<td>4,5</td>
<td>Bruno Neibecker</td>
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<td>Pricing (S. 795)</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students
- are familiar with general procedures and characteristics to develop new products and services under conditions of market orientation,
- can analyse customer needs, learn to realize competitive advantages and to work out interdisciplinary solutions,
- improve their statistic skills to cope with applied Marketing issues.

Content
The core product is everything a customer or business consumer receives. Marketers must understand what it takes to develop a new product successfully. It is important to understand that innovations differ in their degree of newness (up to radical innovations). This helps to determine how quickly the products will be adopted by a target market. Market orientation is on the front side of the medal, the reverse side includes meeting the needs of diverse stakeholders. To find out the critical drivers of success a deep understanding of analytical and statistical methods is essential. As a result, the developing of an effective marketing strategy is discussed as an empirical, scientific process. In addition, consumer behavior approaches in marketing are discussed as an important research area with a strong interdisciplinary and empirical orientation.

Recommendations
None

Remarks
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
## Informatics

### Module: Informatics [M-WIWI-101472]

**Responsibility:** Rudi Studer, Hartmut Schmeck, Andreas Oberweis, York Sure-Vetter, Johann Marius Zöllner

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Informatics

**Additional Examinations**

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<th>Recurrence</th>
<th>Duration</th>
<th>Level</th>
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<td>Each term</td>
<td>1 semester</td>
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### Wahlpflichtangebot

Non-Compulsory Block; min. 9, max. 10 ECTS

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<tr>
<td>T-WIWI-102658</td>
<td>Algorithms for Internet Applications (S. 526)</td>
<td>5</td>
<td>Hartmut Schmeck</td>
</tr>
<tr>
<td>T-WIWI-102759</td>
<td>Requirements Analysis and Requirements Management (S. 827)</td>
<td>4</td>
<td>Ralf Kneuper</td>
</tr>
<tr>
<td>T-WIWI-102651</td>
<td>Applied Informatics II - IT Systems for eCommerce (S. 531)</td>
<td>5</td>
<td>Johann Marius Zöllner</td>
</tr>
<tr>
<td>T-WIWI-102680</td>
<td>Computational Economics (S. 566)</td>
<td>4.5</td>
<td>Simon Caton, Pradyumn Kumar Shukla</td>
</tr>
<tr>
<td>T-WIWI-102661</td>
<td>Database Systems and XML (S. 586)</td>
<td>5</td>
<td>Andreas Oberweis</td>
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<tr>
<td>T-WIWI-102663</td>
<td>Document Management and Groupware Systems (S. 593)</td>
<td>4</td>
<td>Stefan Klink</td>
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<tr>
<td>T-WIWI-102655</td>
<td>Efficient Algorithms (S. 598)</td>
<td>5</td>
<td>Hartmut Schmeck</td>
</tr>
<tr>
<td>T-WIWI-102668</td>
<td>Enterprise Architecture Management (S. 618)</td>
<td>5</td>
<td>Thomas Wolf</td>
</tr>
<tr>
<td>T-WIWI-102666</td>
<td>Knowledge Discovery (S. 687)</td>
<td>5</td>
<td>Rudi Studer</td>
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<tr>
<td>T-WIWI-102667</td>
<td>Management of IT-Projects (S. 704)</td>
<td>5</td>
<td>Roland Schätzle</td>
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<tr>
<td>T-WIWI-102697</td>
<td>Business Process Modelling (S. 552)</td>
<td>5</td>
<td>Andreas Oberweis</td>
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<tr>
<td>T-WIWI-102679</td>
<td>Nature-Inspired Optimisation Methods (S. 740)</td>
<td>5</td>
<td>Pradyumn Kumar Shukla</td>
</tr>
<tr>
<td>T-WIWI-102659</td>
<td>Organic Computing (S. 759)</td>
<td>5</td>
<td>Hartmut Schmeck</td>
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<tr>
<td>T-WIWI-102874</td>
<td>Semantic Web Technologies (S. 837)</td>
<td>5</td>
<td>Rudi Studer, Andreas Harth</td>
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<tr>
<td>T-WIWI-105801</td>
<td>Service Oriented Computing (S. 868)</td>
<td>5</td>
<td>Barry Norton, Sudhir Agarwal, Rudi Studer</td>
</tr>
<tr>
<td>T-WIWI-102845</td>
<td>Smart Energy Distribution (S. 874)</td>
<td>4</td>
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<tr>
<td>T-WIWI-102895</td>
<td>Software Quality Management (S. 878)</td>
<td>5</td>
<td>Andreas Oberweis</td>
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<tr>
<td>T-WIWI-102676</td>
<td>Special Topics of Enterprise Information Systems (S. 885)</td>
<td>5</td>
<td>Andreas Oberweis</td>
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<td>Special Topics of Efficient Algorithms (S. 884)</td>
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<tr>
<td>T-WIWI-102678</td>
<td>Special Topics of Software- and Systemsengineering (S. 887)</td>
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<tr>
<td>T-WIWI-102671</td>
<td>Special Topics of Knowledge Management (S. 886)</td>
<td>5</td>
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<tr>
<td>T-WIWI-102669</td>
<td>Strategic Management of Information Technology (S. 895)</td>
<td>5</td>
<td>Thomas Wolf</td>
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<tr>
<td>T-WIWI-103112</td>
<td>Web Science (S. 941)</td>
<td>5</td>
<td>York Sure-Vetter</td>
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<td>T-WIWI-102662</td>
<td>Workflow-Management (S. 978)</td>
<td>5</td>
<td>Andreas Oberweis</td>
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<tr>
<td>T-WIWI-103523</td>
<td>Advanced Lab Informatics (S. 520)</td>
<td>4</td>
<td>Rudi Studer, Hartmut Schmeck, Andreas Oberweis, York Sure-Vetter, Johann Marius Zöllner</td>
</tr>
</tbody>
</table>
Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. For passing the module exam in every single partial exam the respective minimum requirements has to be achieved.
The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.
When every single examination is passed, the overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Please note the following information about the module component exams of Prof. Dr. H. Schmeck:
Algorithms for Internet Applications [T-WIWI-102658]: The examination will be offered latest until summer term 2017 (repeaters only).
Computational Economics [T-WIWI-102680]: The examination will be offered latest until summer term 2017 (repeaters only).
Efficient Algorithms [T-WIWI-102655]: The examination will be offered latest until winter term 2016/2017 (repeaters only).
Nature-inspired Optimization Methods Optimierungsverfahren [T-WIWI-102679]: The examination will be offered latest until winter term 2017/2018 (repeaters only).
Organic Computing [T-WIWI-102659]: The examination will be offered latest until winter term 2016/2017 (repeaters only).
Smart Energy Distribution [T-WIWI-102845]: The examination will be offered latest until winter term 2016/2017 (repeaters only).

Conditions
It is only allowed to choose one lab.

Qualification Objectives
The student
- has the ability to master methods and tools in a complex discipline and to demonstrate innovativeness regarding the methods used,
- knows the principles and methods in the context of their application in practice,
- is able to grasp and apply the rapid developments in the field of computer science, which are encountered in work life, quickly and correctly, based on a fundamental understanding of the concepts and methods of computer science,
- is capable of finding and defending arguments for solving problems.

Content
The thematic focus will be based on the choice of courses in the areas of Effiziente Algorithmen, Betriebliche Informations- und Kommunikationssysteme, Wissensmanagement, Komplexitätsmanagement and Software- und Systems Engineering.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
5 Operations Research

Module: Mathematical Programming [M-WIWI-101473]

Responsibility: Oliver Stein

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Operations Research

Compulsory Elective Modules 1/Compulsory Modules/Operations Research
Compulsory Elective Modules 2/Compulsory Elective Modules/Operations Research
Additional Examinations

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Recurrence</th>
<th>Duration</th>
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<tr>
<td>9</td>
<td>Each term</td>
<td>1 semester</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 10 ECTS

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<th>Identifier</th>
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<tr>
<td>T-WIWI-102719</td>
<td>Mixed Integer Programming I (S. 726)</td>
<td>4,5</td>
<td>Oliver Stein</td>
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<tr>
<td>T-WIWI-102720</td>
<td>Mixed Integer Programming II (S. 728)</td>
<td>4,5</td>
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<tr>
<td>T-WIWI-102733</td>
<td>Mixed Integer Programming I and II (S. 727)</td>
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<td>T-WIWI-102726</td>
<td>Global Optimization I (S. 646)</td>
<td>4,5</td>
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<td>T-WIWI-102727</td>
<td>Global Optimization II (S. 648)</td>
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<tr>
<td>T-WIWI-103638</td>
<td>Global Optimization I and II (S. 647)</td>
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<tr>
<td>T-WIWI-102723</td>
<td>Graph Theory and Advanced Location Models (S. 651)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102856</td>
<td>Convex Analysis (S. 575)</td>
<td>4,5</td>
<td>Oliver Stein</td>
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<td>T-WIWI-103635</td>
<td>Prerequisite for Nonlinear Optimization I (Master) (S. 790)</td>
<td>4,5</td>
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<tr>
<td>T-WIWI-102724</td>
<td>Nonlinear Optimization I (S. 742)</td>
<td>4,5</td>
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<tr>
<td>T-WIWI-103636</td>
<td>Prerequisite for Nonlinear Optimization II (Master) (S. 791)</td>
<td>4,5</td>
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<tr>
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<td>Nonlinear Optimization II (S. 744)</td>
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<td>T-WIWI-103637</td>
<td>Nonlinear Optimization I und II (S. 743)</td>
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<td>Parametric Optimization (S. 764)</td>
<td>4,5</td>
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<td>T-WIWI-102721</td>
<td>Special Topics in Optimization I (S. 882)</td>
<td>4,5</td>
<td>Oliver Stein</td>
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<td>T-WIWI-102722</td>
<td>Special Topics in Optimization II (S. 883)</td>
<td>4,5</td>
<td>Oliver Stein</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The student
- names and describes basic notions for advanced optimization methods, in particular from continuous and mixed integer programming, location theory, and graph theory,
- knows the indispensable methods and models for quantitative analysis,
- models and classifies optimization problems and chooses the appropriate solution methods to solve also challenging optimization problems independently and, if necessary, with the aid of a computer,
- validates, illustrates and interprets the obtained solutions,
- identifies drawbacks of the solution methods and, if necessary, is able to makes suggestions to adapt them to practical problems.
Content
The module focuses on theoretical foundations as well as solution algorithms for optimization problems with continuous and mixed integer decision variables, for location problems and for problems on graphs.

Remarks
The lectures are partly offered irregularly. The curriculum of the next three years is available online (www.ior.kit.edu). For the lectures of Prof. Stein a grade of 30% of the exercise course has to be fulfilled. The description of the particular lectures is more detailed.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.

Responsibility: Stefan Nickel

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Operations Research

Compulsory Elective Modules 1/Compulsory Modules/Operations Research
Compulsory Elective Modules 2/Compulsory Elective Modules/Operations Research
Additional Examinations

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<td>Facility Location and Strategic Supply Chain Management (S. 631)</td>
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<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-103061</td>
<td>Prerequisite for Facility Location and Strategic Supply Chain Management (S. 789)</td>
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<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102714</td>
<td>Tactical and Operational Supply Chain Management (S. 903)</td>
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<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-105040</td>
<td>Prerequisite for Tactical and Operational Supply Chain Management (S. 792)</td>
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<tr>
<td>T-WIWI-102715</td>
<td>Operations Research in Supply Chain Management (S. 753)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102784</td>
<td>Software Laboratory: OR Models II (S. 877)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102718</td>
<td>Discrete-Event Simulation in Production and Logistics (S. 592)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102723</td>
<td>Graph Theory and Advanced Location Models (S. 651)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to § 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Modeled Conditions
The following conditions must be met:

Qualification Objectives
The student
- is familiar with basic concepts and terms of Supply Chain Management,
- knows the different areas of SCM and their respective optimization problems,
- is acquainted with classical location problem models (in planes, in networks and discrete) as well as fundamental methods for distribution and transport planning, inventory planning and management,
- is able to model practical problems mathematically and estimate their complexity as well as choose and adapt appropriate solution methods.

Content
Supply Chain Management is concerned with the planning and optimization of the entire, inter-company procurement, production
and distribution process for several products taking place between different business partners (suppliers, logistics service providers, dealers). The main goal is to minimize the overall costs while taking into account several constraints including the satisfaction of customer demands.

This module considers several areas of SCM. On the one hand, the determination of optimal locations within a supply chain is addressed. Strategic decisions concerning the location of facilities as production plants, distribution centers or warehouses are of high importance for the rentability of Supply Chains. Thoroughly carried out, location planning tasks allow an efficient flow of materials and lead to lower costs and increased customer service. On the other hand, the planning of material transport in the context of supply chain management represents another focus of this module. By linking transport connections and different facilities, the material source (production plant) is connected with the material sink (customer). For given material flows or shipments, it is considered how to choose the optimal (in terms of minimal costs) distribution and transportation chain from the set of possible logistics chains, which asserts the compliance of delivery times and further constraints. Furthermore, this module offers the possibility to learn about different aspects of the tactical and operational planning level in Supply Chain Management, including methods of scheduling as well as different approaches in procurement and distribution logistics. Finally, issues of warehousing and inventory management will be discussed.

**Recommendations**

Basic knowledge as conveyed in the module *Introduction to Operations Research* [WI1OR] is assumed.

**Remarks**

Some lectures and courses are offered irregularly.
The planned lectures and courses for the next three years are announced online.

**Workload**

Total effort for 9 credits: ca. 270 hours

- Presence time: 84 hours
- Preparation/Wrap-up: 112 hours
- Examination and examination preparation: 74 hours

Responsibility: Stefan Nickel

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Operations Research

<table>
<thead>
<tr>
<th>ECTS</th>
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<td>9</td>
<td>Each term</td>
<td>1 semester</td>
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Wahlpflichtangebot

Non-Compulsory Block; min. 9, max. 11.5 ECTS

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<th>ECTS</th>
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<tr>
<td>T-WIWI-102872</td>
<td>Challenges in Supply Chain Management (S. 558)</td>
<td>4,5</td>
<td>Robert Blackburn</td>
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<td>T-WIWI-102718</td>
<td>Discrete-Event Simulation in Production and Logistics (S. 592)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<td>T-WIWI-102723</td>
<td>Graph Theory and Advanced Location Models (S. 651)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102787</td>
<td>Hospital Management (S. 659)</td>
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<td>T-WIWI-102715</td>
<td>Operations Research in Supply Chain Management (S. 753)</td>
<td>4,5</td>
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<tr>
<td>T-WIWI-102884</td>
<td>Operations Research in Health Care Management (S. 752)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102716</td>
<td>Practical Seminar: Health Care Management (with Case Studies) (S. 786)</td>
<td>7</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102784</td>
<td>Software Laboratory: OR Models II (S. 877)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-103061</td>
<td>Prerequisite for Facility Location and Strategic Supply Chain Management (S. 789)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102704</td>
<td>Facility Location and Strategic Supply Chain Management (S. 631)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102860</td>
<td>Supply Chain Management in the Process Industry (S. 901)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-105940</td>
<td>Prerequisite for Tactical and Operational Supply Chain Management (S. 792)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102714</td>
<td>Tactical and Operational Supply Chain Management (S. 903)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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</table>

Learning Control / Examinations

The assessment is carried out as partial exams (according to § 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

The course Challenges in Supply Chain Management can only be assigned if this module is assigned as an elective module.

Qualification Objectives

The student
- is familiar with basic concepts and terms of Supply Chain Management,
- knows the different areas of SCM and their respective optimization problems,
- is acquainted with classical location problem models (in planes, in networks and discrete) as well as fundamental methods for distribution and transport planning, inventory planning and management,
- is familiar with general procedures and characteristics of Health Care Management and the possibilities for adapting mathematical models for non-profit organizations,
• is able to model practical problems mathematically and estimate their complexity as well as choose and adapt appropriate solution methods.

Content
Supply Chain Management is concerned with the planning and optimization of the entire, inter-company procurement, production and distribution process for several products taking place between different business partners (suppliers, logistics service providers, dealers). The main goal is to minimize the overall costs while taking into account several constraints including the satisfaction of customer demands.

This module considers several areas of SCM. On the one hand, the determination of optimal locations within a supply chain is addressed. Strategic decisions concerning the location of facilities as production plants, distribution centers or warehouses are of high importance for the rentability of Supply Chains. Thoroughly carried out, location planning tasks allow an efficient flow of materials and lead to lower costs and increased customer service. On the other hand, the planning of material transport in the context of supply chain management represents another focus of this module. By linking transport connections and different facilities, the material source (production plant) is connected with the material sink (customer). For given material flows or shipments, it is considered how to choose the optimal (in terms of minimal costs) distribution and transportation chain from the set of possible logistics chains, which asserts the compliance of delivery times and further constraints. Furthermore, this module offers the possibility to learn about different aspects of the tactical and operational planning level in Supply Chain Management, including methods of scheduling as well as different approaches in procurement and distribution logistics. Finally, issues of warehousing and inventory management will be discussed.

Health Care Management addresses specific Supply Chain Management problems in the health sector. Important applications arise in scheduling and internal logistics of hospitals.

Recommendations
Basic knowledge as conveyed in the module Introduction to Operations Research [WI1OR] is assumed.

Remarks
Some lectures and courses are offered irregularly.
The planned lectures and courses for the next three years are announced online.
The module will not be offered any more from summer term 2016. Students who are already assigned on the module can still finish it until summer term 2017 (repeaters only).

Workload
Total effort for 9 credits: ca. 270 hours
• Presence time: 84 hours
• Preparation/Wrap-up: 112 hours
• Examination and examination preparation: 74 hours
Module: Service Operations [M-WIWI-102805]

Responsibility: Stefan Nickel
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Operations Research

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<tr>
<td>T-WIWI-102715</td>
<td>Operations Research in Supply Chain Management (S. 753)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102884</td>
<td>Operations Research in Health Care Management (S. 752)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102716</td>
<td>Practical Seminar: Health Care Management (with Case Studies) (S. 786)</td>
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<td>Stefan Nickel</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 1, max. 2 Courses

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<tr>
<td>T-WIWI-102718</td>
<td>Discrete-Event Simulation in Production and Logistics (S. 502)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102860</td>
<td>Supply Chain Management in the Process Industry (S. 901)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102787</td>
<td>Hospital Management (S. 659)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102872</td>
<td>Challenges in Supply Chain Management (S. 558)</td>
<td>4,5</td>
<td>Robert Blackburn</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
At least one of the three courses Operations Research in Supply Chain Management, Operations Research in Health Care Management or Practical seminar: Health Care Management has to be assigned.
The course Challenges in Supply Chain Management can only be assigned, if this module is assigned as an elective module.

Qualification Objectives
Students
- knows the theoretical bases and the key components of Business Intelligence systems,
- acquires the basic skills to make use of business intelligence and analytics software in the service context
- are introduced into various application scenarios of analytics in the service context
- are able to distinguish different analytics methods and apply them in context
- learn how to apply analytics software in the service context
are trained for the structured compilation and solution of practice relevant problems with the help of commercial business intelligence software packages as well as analytics methods and tools

Content
The importance of services in modern economies is most evident – nearly 70% of gross value added are achieved in the tertiary sector and a growing number of industrial enterprises add customer specific services to their material goods or transform their business models fundamentally. The growing availability of data “Big Data” and their intelligent processing by applying analytic methods and business intelligence systems plays a key role.

It is the goal of the module to give students a comprehensive overview on the subject Business Intelligence & Analytics focusing on service issues. Various scenarios illustrate how the methods and systems introduced help to improve existing services or create innovative data-based services.

Recommendations
The course Practical Seminar Health Care should be combined with the course OR in Health Care Management.

Remarks
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Stochastic Modelling and Optimization [M-WIWI-101454]

Responsibility: Karl-Heinz Waldmann

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Operations Research

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Operations Research

Compulsory Elective Modules 2/Compulsory Elective Modules/Operations Research

Additional Examinations

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<tr>
<td>T-WIWI-102628</td>
<td>Optimization in a Random Environment (S. 757)</td>
<td>4,5</td>
<td>Karl-Heinz Waldmann</td>
</tr>
<tr>
<td>T-WIWI-102730</td>
<td>OR-Oriented Modeling and Analysis of Real Problems (Project) (S. 761)</td>
<td>4,5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102728</td>
<td>Quality Control I (S. 815)</td>
<td>4,5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102729</td>
<td>Quality Control II (S. 816)</td>
<td>4,5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102627</td>
<td>Simulation I (S. 871)</td>
<td>4,5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102703</td>
<td>Simulation II (S. 872)</td>
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<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102710</td>
<td>Markov Decision Models I (S. 715)</td>
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<tr>
<td>T-WIWI-102711</td>
<td>Markov Decision Models II (S. 716)</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 10 ECTS

Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The student posses detailed knowledge in modelling, analyzing and optimizing stochastic systems in economy and engineering.

Content
Markov Decision Models II: Queuing Systems, Stochastic Decision Processes
Simulation I: Generation of random numbers, Monte Carlo integration, Discrete event simulation, Discrete and continuous random variables, Statistical analysis of simulated data.
Simulation II: Variance reduction techniques, Simulation of stochastic processes, Case studies.
Quality Control I: Statistical Process Control, Acceptance Sampling, Design of experiments
Quality Control II: Reliability of complexe systems with and without repair, Maintenance
OR-oriented modeling and analysis of real problems: project-based modelling and analysis

Remarks
The planned lectures and courses for the next two years are announced online (http://www.ior.kit.edu/).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
## 6 Compulsory Elective Modules 1

### 6.1 Seminars

<table>
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<td>Seminar in Business Administration A (Master)</td>
<td>3</td>
<td>Martin Klamann, Marlise Uhrig-Homburg, Christof Weinhardt, Andreas Geyer-Schulz, Ju-Young Kim, Hagen Lindstäd, Thomas Lützkendorf, Stefan Nickel, Marcus Wouters, Petra Nieken, Wolf Fichtner, Hansjörg Fromm, Ute Werner, David Lorenz, Gerhard Satzger, Frank Schultmann, Bruno Neibecker, Orestis Zöllner, Marion Weissenberger-Eibl, Martin Ruckes</td>
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<td>Martin Klamann, Marlise Uhrig-Homburg, Christof Weinhardt, Andreas Geyer-Schulz, Ju-Young Kim, Hagen Lindstäd, Thomas Lützkendorf, Stefan Nickel, Marcus Wouters, Petra Nieken, Wolf Fichtner, Hansjörg Fromm, Ute Werner, David Lorenz, Gerhard Satzger, Frank Schultmann, Bruno Neibecker, Orestis Zöllner, Marion Weissenberger-Eibl, Martin Ruckes</td>
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<td>Seminar in Economics B (Master)</td>
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<td>Rudi Studer, Hartmut Schmeck, Andreas Oberweis, York Sure-Vetter, Johann Marius Zöllner, Oliver Stein, Karl-Heinz Waldmann, Stefan Nickel</td>
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<tr>
<td>T-WIWI-103483</td>
<td>Seminar in Statistics A (Master)</td>
<td>3</td>
<td>Wolf-Dieter Heller, Melanie Schienle, Oliver Grothe</td>
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</tbody>
</table>
### Seminars

- **T-WIWI-103484** Seminar in Statistics B (Master) (S. 859) 3 Wolf-Dieter Heller, Melanie Schienle, Oliver Grothe
- **T-WIWI-103147** Seminar in Engineering Science (Master) (S. 846) 3 Fachvertreter ingenieurwissenschaftlicher Fakultäten
- **T-INFO-101997** Seminar: Legal Studies I (S. 862) 3 Thomas Dreier
- **T-INFO-105945** Seminar: Legal Studies II (S. 863) 3 Thomas Dreier
- **T-MATH-105944** Seminar in Mathematics (Master) (S. 855) 3 Günter Last, Martin Folkers

### SQ-Seminar

**Non-Compulsory Block; min. 3, max. 4 ECTS**

<table>
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<td>T-WIWI-104681</td>
<td>Wildcard Key Competences Seminar 2 (S. 518)</td>
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<td>Wildcard Key Competences Seminar 3 (S. 971)</td>
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<td>Wildcard Key Competences Seminar 8 (S. 976)</td>
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### Learning Control / Examinations

The modul examination consists of two seminars and of at least one key qualification (KQ) course (according to §4 (3), 3 of the examination regulation). A detailed description of every singled assessment is given in the specific course characterization. The final mark for the module is the average of the marks for each of the two seminars weighted by the credits and truncated after the first decimal. Grades of the KQ courses are not included.

### Conditions

- **Seminars**: Two seminars out of the course list, that have at least 3 CP each and are offered by a representative of the Department of Economics and Management or of the Center for applied legal studies (Department of Informatics), have to be chosen.
- Alternatively one of the two seminars can be absolved at a engineering department or at the Department of Mathematics. The seminar has to be offered by a representative of the respective department as well. The assessment has to meet the demands of the Department of Economics and Management (active participation, term paper with a workload of at least 80 h, presentation). This alternative seminar requires an official approval and can be applied at the examination office of the Department of Economics and Management. Seminars at the institutes wbk and IFL do not require these approval.
- **Key Qualification (KQ)-course(s)**: One or more courses with at least 3 CP in total of additional key qualifications have to be chosen among the courses [HoC, ZAK, Sprachenzentrum].

### Qualification Objectives

- The students are in a position to independently handle current, research-based tasks according to scientific criteria.
- They are able to research, analyze, abstract and critically review the information.
- They can draw own conclusions using their interdisciplinary knowledge from the less structured information and selectively develop current research results.
- They can logically and systematically present the obtained results both orally and in written form in accordance with scientific guidelines (structuring, technical terminology, referencing). They can argue and defend the results professionally in the discussion.

### Content

Competences which are gained in the seminar module especially prepare the student for composing the final thesis. Within the term paper and the presentation the student exercises himself in scientific working techniques supported by the supervisor. Beside advancing skills in techniques of scientific working there are gained integrative key qualifications as well. A detailed description of these qualifications is given in the section “Key Qualifications” of the module handbook. Furthermore, the module also includes additional key qualifications provided by the KQ-courses.

### Remarks

The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required.
The available places are listed on the internet: https://portal.wiwi.kit.edu.

**Workload**

The total workload for this module is approximately 270 hours. For further information see German version.
6.2 Compulsory Modules

6.2.1 Economics

Module: Advanced Topics in Public Finance [M-WIWI-101511]

Responsibility: Berthold Wigger
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective

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<th>Level</th>
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<td>2 semester</td>
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Compulsory

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<tr>
<td>T-WIWI-102740</td>
<td>Public Management (S. 812)</td>
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<td>Berthold Wigger</td>
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Ergänzungsangebot

Non-Compulsory Block; min. 4,5, max. 5 ECTS

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<td>Public Revenues (S. 814)</td>
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<tr>
<td>T-WIWI-102790</td>
<td>Specific Aspects in Taxation (S. 889)</td>
<td>4,5</td>
<td>Armin Bader, Berthold Wigger</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

The course “Public Management” is compulsory and must be examined.

Qualification Objectives

The student

- understands the theory and politics of taxation
- has knowledge in the area of public debt.
- understands efficiency problems of public organizations.
- is able to work on fiscal problems.

Content

As a branch of Economics, Public Finance is concerned with the theory and policy of the public sector and its interrelations with the private sector. It analyzes the economic role of the state from a normative as well as from a positive point of view. The normative view examines efficiency- and equity-oriented motives for government intervention and develops fiscal policy guidelines. The positive view explains the actual behavior of economic agents in public sector affairs.

In the course of the lectures within this module the students achieve knowledge in the areas of public revenues, national and international law of taxation and theory of public sector organizations.

Recommendations

Basic knowledge in the area of public finance and public management is required.
Remarks
Students who successfully passed the exam in „Public Management“ before the introduction of the module “Advanced Topics in Public Finance” in winter term 2014/15 are allowed to take both courses “Public Revenues” and “Specific Aspects in Taxation”. The module will be offered from winter term 2014/15.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Agglomeration and Innovation [M-WIWI-101497]

Responsibility: Ingrid Ott
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics
Compulsory Elective Modules 1/Compulsory Modules/Economics
Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
Additional Examinations

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<tr>
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<td>Spatial Economics (S. 879)</td>
<td>4.5</td>
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<tr>
<td>T-WIWI-102840</td>
<td>Innovation theory and -Policy (S. 672)</td>
<td>4.5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
<td>4.5</td>
<td>Kay Mitusch, Marten Hillebrand</td>
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Wahlplflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must add up to at least 9.
The overall grade for the module is the average of the grades for each course weighted by the credits.

Conditions
None

Qualification Objectives
The student
- applies quantitative methods in the context of economic models
- learns advanced micro- and macroeconomic theories
- is able to derive policy recommendations based on theory
- can identify the importance of alternative incentive mechanisms for the development and spread of innovations
- begins to understand the connections between market form and the development of innovations
- analyzes the determinants of the spatial distribution of economic activity
- understands how processes of concentration result from the interplay of agglomeration and dispersion forces

Content
The module comprises theories of incentives for the development of innovations as well as theories of wage-based labor mobility, which leads to spatial concentration processes. The microfounded optimality decisions of the actors are in each case transformed into macroeconomic results. In the context of the theory of innovations the diffusion of technological knowledge and the resulting effect on growth due to technological progress is discussed and economic-policy implications are derived. Spatial economics adds to the picture of economic activity by introducing a spatial point of view.

Recommendations
Successful completion of the courses Economics I: Microeconomics and Economics II: Macroeconomics is required.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Applied Strategic Decisions [M-WIWI-101453]

Responsibility: Johannes Philipp Reiß

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Economics

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

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<td>T-WIWI-102861</td>
<td>Advanced Game Theory (S. 519)</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4,5, max. 5 ECTS

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<td>Auction Theory (S. 533)</td>
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<td>Karl-Martin Ehrhart</td>
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<td>T-WIWI-102614</td>
<td>Experimental Economics (S. 629)</td>
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<td>Christof Weinhardt, Timm Teubner</td>
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<tr>
<td>T-WIWI-102622</td>
<td>Corporate Financial Policy (S. 578)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<td>T-WIWI-102623</td>
<td>Financial Intermediation (S. 635)</td>
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<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
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<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102862</td>
<td>Predictive Mechanism and Market Design (S. 788)</td>
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<tr>
<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
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<td>Petra Nieken</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Advanced Game Theory is obligatory. Exception: The course Introduction to Game Theory [2520525] was completed.

Qualification Objectives
Students

- can model and analyze complex situations of strategic interaction using advanced game theoretic concepts;
- are provided with essential and advanced game theoretic solution concepts on a rigorous level and can apply them to understand real-life problems;
- learn about the experimental method, ranging from designing an economic experiment to data analysis.

Content
The module provides solid skills in game theory and offers a broad range of game theoretic applications. To improve the understanding of theoretical concepts, it pays attention to empirical evidence as well.

Recommendations
Basic knowledge in game theory is assumed.
Remarks
The course *Predictive Mechanism and Market Design* is not offered each year.
The course “Decision Theory” [2520365] will not be offered any more from summer term 2015 on. The examination will be offered latest until winter term 2015/2016 (repeaters only).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Collective Decision Making [M-WIWI-101504]

Responsibility: Clemens Puppe
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics
Compulsory Elective Modules 1/Compulsory Modules/Economics
Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
Additional Examinations

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<td>2 semester</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9.5 ECTS

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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students
- are able to model practical problems of the public sector and to analyze them with respect to positive and normative questions,
- understand individual incentives and social outcomes of different institutional designs,
- are familiar with the functioning and design of democratic elections and can analyze them with respect to their individual incentives.

Content
The focus of the module is on mechanisms of public decisions making, including voting and the aggregation of preferences and judgements.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Economic Policy II [M-WIWI-101481]

Responsibility: Jan Kowalski

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<td>T-WIWI-102896</td>
<td>Economic Integration in Europe (S. 595)</td>
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<td>International Economic Policy (S. 679)</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Remarks
Das Modul wird voraussichtlich eingestellt, da das Lehrangebot von Herrn Prof. Kowalski entfallen ist. Es kann daher ab Sommersemester 2016 nicht mehr neu belegt werden. Wer das Modul davor belegt hat, kann die Modulprüfung unter Beachtung der Regelungen zum letzten möglichen Prüfungsangebot von Herrn Prof. Kowalski abschließen.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Economic Theory and its Application in Finance [M-WIWI-101502]

Responsibility: Kay Mitusch

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Economics

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<td>Advanced Topics in Economic Theory (S. 524)</td>
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<td>Corporate Financial Policy (S. 578)</td>
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<td>T-WIWI-102623</td>
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<td>T-WIWI-102647</td>
<td>Asset Pricing (S. 532)</td>
<td>4,5</td>
<td>Marliese Uhrig-Homburg, Martin Ruckes</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Qualification Objectives
The students
- have learnt the methods of formal economic modeling, particularly of General Equilibrium Theory and contract theory
- will be able to apply these methods to the topics in Finance, specifically the areas of financial markets and institutions and corporate finance
- have gained many useful insights into the relationship between firms and investors and the functioning of financial markets

Content
The mandatory course “Advanced Topics in Economic Theory” is devoted in equal parts to General Equilibrium Theory and to contract theory. The course “Asset Pricing” will apply techniques of General Equilibrium Theory to valuation of financial assets. The courses “Corporate Financial Policy” and “Financial Intermediation” will apply the techniques of contract theory to issues of corporate finance and financial institutions.

Remarks
Das Modul wird für die Masterstudiengänge Wirtschaftsingenieurwesen und Technische Volkswirtschaftslehre nur im Wahlpflichtbereich angeboten.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Environmental Economics [M-WIWI-101468]

Responsibility: Kay Mitusch

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Economics

Additional Examinations

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<td>Each term</td>
<td>1 semester</td>
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Wahlpfllichtangebot
Non-Compulsory Block; min. 9 ECTS

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<td>T-WIWI-102615</td>
<td>Environmental Economics and Sustainability (S. 625)</td>
<td>5</td>
<td>Rainer Walz</td>
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<tr>
<td>T-WIWI-102616</td>
<td>Environmental and Ressource Policy (S. 622)</td>
<td>4</td>
<td>Rainer Walz</td>
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<tr>
<td>T-WIWI-102650</td>
<td>Energy and Environment (S. 608)</td>
<td>4,5</td>
<td>Ute Karl</td>
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<tr>
<td>T-WIWI-100007</td>
<td>Transport Economics (S. 925)</td>
<td>4,5</td>
<td>Eckhard Szimba, Gernot Liedtke</td>
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<tr>
<td>T-INFO-101348</td>
<td>Environmental Law (S. 626)</td>
<td>3</td>
<td>Matthias Bäcker</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The students

- understand the treatment of non-market resources as well as future resource shortages
- are able to model markets of energy and environmental goods
- are able to assess the results of government intervention
- know legal basics and are able to evaluate conflicts with regard to legal situation

Content
Environmental degradation and increasing resource use are global challenges, which have to be tackled on a worldwide level. The module addresses these challenges from the perspective of economics, and imparts the fundamental knowledge of environmental and sustainability economics, and environmental and resource policy to the students. Additional courses address environmental law, environmental pressure, and applications to the transport sector.

Recommendations
Knowledge in the area of microeconomics and of the content of the course Economics I: Microeconomics[2600012], respectively, is required.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Experimental Economics [M-WIWI-101505]

Responsibility: Johannes Philipp Reiß
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics

ECTS Language Level
9 Deutsch 4

Wahlpflichtangebot
Non-Compulsory Block; min. 2, max. 2 Courses

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<tr>
<td>T-WIWI-102862</td>
<td>Predictive Mechanism and Market Design (S. 788)</td>
<td>4,5</td>
<td>Johannes Philipp Reiß</td>
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<tr>
<td>T-WIWI-102863</td>
<td>Topics in Experimental Economics (S. 917)</td>
<td>4,5</td>
<td>Johannes Philipp Reiß</td>
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<tr>
<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
<td>4,5</td>
<td>Petra Nieken</td>
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<tr>
<td>T-WIWI-102614</td>
<td>Experimental Economics (S. 629)</td>
<td>4,5</td>
<td>Christof Weinhardt, Timm Teubner</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Qualification Objectives
Students
- are acquainted with the methods of Experimental Economics along with its strengths and weaknesses;
- understand how theory-guided research in Experimental Economics interacts with the development of theory;
- are provided with foundations in data analysis;
- design an economic experiment and analyze its outcome.

Content
The module Experimental Economics offers an introduction into the methods and topics of Experimental Economics. It also fosters and extends knowledge in theory-guided experimental economics and its interaction with theory development. Throughout the module, readings of selected papers are required.

Recommendations
Basic knowledge in mathematics, statistics, and game theory is assumed.

Remarks
- The course Advanced Game Theory is not offered before Winter 2014/15.
- The course Predictive Mechanism and Market Design is not offered each year.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Growth and Agglomeration [M-WIWI-101496]

Responsibility: Ingrid Ott
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics

ECTS
Recurrence
Duration
Level
9
Each term
1 semester
4

Wahlplflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-102785</td>
<td>Theory of Endogenous Growth (S. 916)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
</tr>
<tr>
<td>T-WIWI-103107</td>
<td>Spatial Economics (S. 879)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102897</td>
<td>International Economic Policy (S. 679)</td>
<td>4,5</td>
<td>Jan Kowalski</td>
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</tbody>
</table>

Learning Control / Examinations
The assessment is carried out as partial written exams (see the lectures descriptions).
The overall grade for the module is the average of the grades for each course weighted by the credits.

Conditions
None

Qualification Objectives
The student
- gains deepened knowledge of micro-based general equilibrium models
- understands how based on individual optimizing decisions aggregate phenomena like economic growth or agglomeration (cities / metropolises) result
- is able to understand and evaluate the contribution of these phenomena to the development of economic trends
- can derive policy recommendations based on theory

Content
The module includes the contents of the lectures Endogenous Growth Theory [2561503], Spatial Economics [2561260] and International Economic Policy [2560254]. While the first two lectures have a more formal-analytic focus, the third lecture approaches fundamental ideas and problems from the field of international economic policy from a more verbal perspective.
The common underlying principle of all three lectures in this module is that, based on different theoretical models, economic policy recommendations are derived.

Recommendations
Attendance of the course Introduction Economic Policy [2560280] is recommended.
Successful completion of the courses Economics I: Microeconomics and Economics II: Macroeconomics is required.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Innovation and growth [M-WIWI-101478]

Responsibility: Ingrid Ott

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

ECTS: 9
Recurrence: Each term
Duration: 1 semester
Level: 4

Wahlplfichtangebot
Non-Compulsory Block; min. 9, max. 10 ECTS

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<th>Responsibility</th>
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<tr>
<td>T-WIWI-102840</td>
<td>Innovation theory and -Policy (S. 672)</td>
<td>4.5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102785</td>
<td>Theory of Endogenous Growth (S. 916)</td>
<td>4.5</td>
<td>Ingrid Ott</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students shall be given the ability to

- know the basic techniques for analyzing static and dynamic optimization models that are applied in the context of micro-and macroeconomic theories
- understand the important role of innovation to the overall economic growth and welfare
- identify the importance of alternative incentive mechanisms for the emergence and dissemination of innovations
- explain, in which situations market interventions by the state, for example taxes and subsidies, can be legitimized, and evaluate them in the light of economic welfare

Content
The module includes courses that deal with issues of innovation and growth in the context of micro-and macroeconomic theories. The dynamic analysis makes it possible to analyze the consequences of individual decisions over time, and sheds light on the tension between static and dynamic efficiency in particular. In this context is also analyzed, which policy is appropriate to carry out corrective interventions in the market and thus increase welfare in the presence of market failure.

Recommendations
Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2600012], and Economics II [2600014]. In addition, an interest in quantitative-mathematical modeling is required.

Workload
Total expenditure of time for 9 credits: 270 hours

Attendance time per lecture: 3x14h

Preparation and wrap-up time per lecture: 3x14h
Rest: Exam Preparation

The exact distribution is subject to the credits of the courses of the module.
Module: Innovation Economics [M-WIWI-101514]

Responsibility: Ingrid Ott
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchor: Compulsory Elective
Contained in: Economics

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<th>Responsibility</th>
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<tr>
<td>T-WIWI-102840</td>
<td>Innovation theory and Policy (S. 672)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102812</td>
<td>Product and Innovation Marketing (S. 801)</td>
<td>3</td>
<td>Martin Klarmann</td>
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<tr>
<td>T-WIWI-102789</td>
<td>Seminar in Economic Policy (S. 843)</td>
<td>3</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102906</td>
<td>Methods in Economic Dynamics (S. 723)</td>
<td>1,5</td>
<td>Ingrid Ott</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students shall be given the ability to
- understand the important role of innovation for economic growth and welfare
- understand the relevance of alternative incentive mechanisms for the emergence and dissemination of innovations
- know basic terms of product and innovation concepts
- know fundamental concepts of innovation management
- work with fundamental theoretical innovation models and to implement them in appropriate computer algebra systems
- query appropriate data sources and to analyse and visualise them using statistical methods

Content
The module provides students with knowledge about implications of technological and organizational changes. Addressed economic issues are incentives for developing innovations, diffusion processes, and associated effects. In this context the module analyses appropriate policies in the presence of market failures to take corrective action on the market process and thus to increase the dynamic efficiency of economies.

Furthermore, the module offers the possibility to learn about different aspects of theoretical modelling of innovation-based growth as a part of the seminar and the methods-workshop. This includes the implementation of formal models in computer algebra systems as well as recording, processing, and econometric analysis of related data from relational databases (concerning for example patents or trademarks). Moreover, methods of network theory are applied.

Finally, the module emphasises the business perspective: issues of all stages of innovation processes will be discussed, from innovation strategies up to the market commercialisation.

Recommendations
Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2600012] and Economics II [2600014]. Further, it is assumed that students have interest in using quantitative-mathematical methods.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Macroeconomic Theory [M-WIWI-101462]

Responsibility: Marten Hillebrand

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Economics
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

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<th>Duration</th>
<th>Level</th>
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<tr>
<td>9</td>
<td>Each term</td>
<td>2 semester</td>
<td>4</td>
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Wahlplflichtangebot
Non-Compulsory Block; min. 9, max. 10 ECTS

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<th>Identifier</th>
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<th>ECTS</th>
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<tbody>
<tr>
<td>T-WIWI-102785</td>
<td>Theory of Endogenous Growth (S. 916)</td>
<td>4.5</td>
<td>Ingrid Ott</td>
</tr>
<tr>
<td>T-WIWI-102825</td>
<td>Theory of Economic Growth (S. 915)</td>
<td>4.5</td>
<td>Marten Hillebrand</td>
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<tr>
<td>T-WIWI-102824</td>
<td>Theory of Business Cycles (S. 914)</td>
<td>4.5</td>
<td>Marten Hillebrand</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
See German version.

Content
See German version

Remarks
The module will not be offered any more from summer term 2016.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Microeconomic Theory [M-WIWI-101500]

Responsibility: Clemens Puppe
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics

Wahlpflichtangebot
Non-Compulsory Block; min. 1, max. 1 Courses, min. 9, max. 9 ECTS

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<tbody>
<tr>
<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
<td>4,5</td>
<td>Kay Mitsch, Marten Hillebrand</td>
</tr>
<tr>
<td>T-WIWI-102861</td>
<td>Advanced Game Theory (S. 519)</td>
<td>4,5</td>
<td>Karl-Martin Ehrhart, Clemens Puppe, Johannes Philipp Reiß</td>
</tr>
<tr>
<td>T-WIWI-102859</td>
<td>Social Choice Theory (S. 875)</td>
<td>4,5</td>
<td>Clemens Puppe</td>
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<tr>
<td>T-WIWI-102613</td>
<td>Auction Theory (S. 533)</td>
<td>4,5</td>
<td>Karl-Martin Ehrhart</td>
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<tr>
<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
<td>4,5</td>
<td>Petra Nieken</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students
- are able to model practical microeconomic problems mathematically and to analyze them with respect to positive and normative questions,
- understand individual incentives and social outcomes of different institutional designs.

An example of a positive question is: which regulation policy results in which firm decisions under imperfect competition? An example of a normative question is: which voting rule has appealing properties?

Content
The student should gain an understanding of advanced topics in economic theory, game theory and welfare economics. Core topics are, among others, strategic interactions in markets, cooperative and non-cooperative bargaining (Advanced Game Theory), allocation under asymmetric information and general equilibrium over time (Advanced Topics in Economic Theory), voting and the aggregation of preferences and judgements (Social Choice Theory).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Network Economics [M-WIWI-101406]

Responsibility: Kay Mitusch
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics

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Ergänzungsangebot
Non-Compulsory Block; min. 4.5, max. 4.5 ECTS

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<tr>
<td>T-WIWI-100007</td>
<td>Transport Economics (S. 925)</td>
<td>4.5</td>
<td>Eckhard Szimba, Gernot Liedtke</td>
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<tr>
<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
<td>4.5</td>
<td>Kay Mitusch, Marten Hillebrand</td>
</tr>
<tr>
<td>T-WIWI-102712</td>
<td>Regulation Theory and Practice (S. 824)</td>
<td>4.5</td>
<td>Kay Mitusch</td>
</tr>
<tr>
<td>T-WIWI-102713</td>
<td>Telecommunication and Internet Economics (S. 910)</td>
<td>4.5</td>
<td>Kay Mitusch</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
In this module the lecture Competition in Networks [2561204] (Prof. Mitusch) has to be attended.

Qualification Objectives
The students
- have acquired the basic knowledge for a future job in a network company or in a regulatory agency, ministry etc.
- recognize the specific characterizations of network sectors, know fundamental methods for an economic analysis of network sectors and recognize the interfaces for an interdisciplinary cooperation of economists, engineers and lawyers
- understand the interactions between infrastructures, control systems, and the users of networks, especially concerning their implications on investments, price setting and competitive behavior, and they can model or simulate exemplary applications
- can assess the necessity of regulation of natural monopolies and identify regulatory measures that are important for networks.

Content
The module is concerned with network or infrastructure industries in the economy, e.g. telecommunication, traffic and energy sectors. These sectors are characterized by close interdependencies of operators and users of infrastructure as well as on states. States intervene in various forms, by the public and regulation authorities, due to the importance of network industries and due to limited abilities of markets to work properly in these industries. The students are supposed to develop a broad knowledge of these sectors and of the political options available.

Recommendations
Basics of microeconomics obtained within the undergraduate programme (B.Sc) of economics are required. Useful, but not necessary, are basic knowledge of industrial economics, principal agent theory, and contract theory.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Transport infrastructure policy and regional development [M-WIWI-101485]

Responsibility: Kay Mitusch
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics
Compulsory Elective Modules 1/Compulsory Modules/Economics
Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
Additional Examinations

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<th>Duration</th>
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<tr>
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<td>Each term</td>
<td>2 semester</td>
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Compulsory

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<td>Transport Economics (S. 925)</td>
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<tr>
<td>T-WIWI-103107</td>
<td>Spatial Economics (S. 879)</td>
<td>4.5</td>
<td>Ingrid Ott</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The students
- understand the economic issues related to transport and regional development with a main focus on economic policy issues generated by the relationship of transport and regional development with the public sector
- are able to compare different considerations of politics, regulation and the private sector and to analyse and assess the respective decision problems both qualitatively and by applying appropriate methods from economic theory
- are prepared for careers in the public sector, particularly for public companies, politics, regulatory agencies, related consultancies, mayor construction companies or infrastructure project corporations

Content
The development infrastructure (e.g. transport, energy, telecommunications) has always been one of the most relevant factors for economic development and particularly influences the development of the regional economy. From the repertoire of state actions, investments into transport infrastructure are often regarded the most important measure to foster regional economic growth. Besides the direct effects of transport policy on passenger and freight transport, a variety of individual economic activities is significantly dependent on the available or potential transport options. Decisions on the planning, financing and realization of major infrastructure projects require a solid and far-reaching consideration of direct and indirect growth effects with the occurring costs. Through its combination of lectures the module reflects the complex interdependencies between infrastructure policy, transport industry and regional policy and provides its participants with a comprehensive understanding of the functionalities of one of the most important sectors of the economy and its relevance for economic policy.

Remarks
The courses Assessment of Public Policies and Projects I (winter term) and Assessment of Public Policies and Projects II (summer term) will no longer be part of this module. Student who have already had exams in this courses can integrate these exams in this module.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
### 6.2.2 Business Administration

**Module: Business & Service Engineering [M-WIWI-101410]**

**Responsibility:** Christof Weinhardt  
**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:**  
- Business Administration  
- Compulsory Elective Modules 1/Compulsory Modules/Business Administration  
- Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration  
- Additional Examinations

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<tr>
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<td>Each term</td>
<td>1 semester</td>
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**Wahlpflichtangebot**  
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-102639</td>
<td>Business Models in the Internet: Planning and Implementation (S. 549)</td>
<td>4,5</td>
<td>Rico Knapper, Timm Teubner</td>
</tr>
<tr>
<td>T-WIWI-102706</td>
<td>Special Topics in Information Engineering &amp; Management (S. 881)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102847</td>
<td>Recommender Systems (S. 822)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-102848</td>
<td>Personalization and Services (S. 766)</td>
<td>4,5</td>
<td>Andreas Sonnenbichler</td>
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<tr>
<td>T-WIWI-102641</td>
<td>Service Innovation (S. 866)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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<tr>
<td>T-WIWI-102799</td>
<td>Practical Seminar Service Innovation (S. 783)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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</table>

**Learning Control / Examinations**  
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.  
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**  
None

**Qualification Objectives**  
The student should
- learn to develop and implement new markets with regards to the technological progresses of information and communication technology and the increasing economic networking
- learn to restructure and develop new business processes in markets under those conditions
- understand service competition as a sustainable competitive strategy and understand the effects of service competition on the design of markets, products, processes and services.
- improve his statistics skills and apply them to appropriate cases
- learn to elaborate solutions in a team

**Content**  
This module addresses the challenges of creating new kinds of products, processes, services, and markets from a service perspective in the context of new developed information and communication technologies and the globalization process. The module describes service competition as a business strategy in the long term that leads to the design of business processes, business models, forms of organization, markets, and competition. This will be shown by actual examples from personalized services, recommender services and social networks.

**Recommendations**  
None
Remarks
All practical Seminars offered at the IM can be chosen for Special Topics in Information Engineering & Management. Please update yourself on www.iism.kit.edu/im/lehre.

The courses Recommendersystems and Personalization and Services will take place in an alternating way from summer term 14. Details on the cycle and on the exams can be found on http://www.em.uni-karlsruhe.de/studies/.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Computational Finance [M-WIWI-101512]

**Responsibility:** Maxim Ulrich

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Business Administration

**Compulsory Elective Modules 1/Compulsory Modules/Business Administration**

**Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration**

**Additional Examinations**

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<tr>
<td>9</td>
<td>Each winter term</td>
<td>1 semester</td>
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**Compulsory**

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<tr>
<td>T-WIWI-102878</td>
<td>Computational Risk and Asset Management (S. 568)</td>
<td>4.5</td>
<td>Maxim Ulrich</td>
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<tr>
<td>T-WIWI-103110</td>
<td>Programming Internship: Solving Computational Risk and Asset Management Problems (S. 805)</td>
<td>4.5</td>
<td>Maxim Ulrich</td>
</tr>
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</table>

**Learning Control / Examinations**

Successful completion of this module requires the successful completion of the lecture Computational Risk and Asset Management and the programming seminar: Solving Computational Risk and Asset Management Problems.

**Conditions**

None

**Qualification Objectives**

The objective of this module is to become familiar with empirical and numerical algorithms necessary for quantitative asset and risk management.

The students will learn how to empirically estimate the return characteristics of assets (expected return, volatility, and cross-correlations) using simulated and real-world data and apply them to the strategic portfolio allocation concept of Markowitz.

Also they are capable to understand the intuition and algorithm behind empirical methods and obtain an understanding and working knowledge of important numerical concepts.

**Content**

Markowitz portfolio optimization (empirical and numerical implementation)

Generating random numbers

Techniques for Monte Carlo Simulations

Time-Series methods (ARMA, predictions, impulse response functions, Wold decomposition, VAR, Granger causality, unit roots, cointegration)

Maximum-Likelihood and Kalman Filtering

CAPM, Fama/French and Fama/MacBeth regressions to estimate risk premia (i.e. expected returns on investment)

numerical root finding

numerical optimization

numerical integration of ode's, pde's, and sde's.

analytical solution to simple ode's and sde's

**Recommendations**

This module is self contained and does not have any pre-requisites. Knowledge of finance is helpful but not a must. All necessary financial, statistical and numerical concepts are introduced during the lecture. The programming seminar focuses on implementing and applying most of the tools to real-world problems. Lecture and programming seminar must be completed in the same semester.

**Remarks**

The courses of the module are held in English.

The module will not be offered any more in its old form (Computational Risk and Asset Management [2530371] with 9 credits) from winter term 2015/16. Students who are already assigned on the module can still finish it until winter term 2015/16 (repeaters only).
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Cross-functional Management Accounting [M-WIWI-101510]

Responsibility: Marcus Wouters
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Compulsory

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<tr>
<td>T-WIWI-102885</td>
<td>Advanced Management Accounting (S. 522)</td>
<td>4,5</td>
<td>Marcus Wouters</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4,5, max. 4,5 ECTS

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<tr>
<td>T-WIWI-102883</td>
<td>Pricing (S. 795)</td>
<td>4,5</td>
<td>Ju-Young Kim</td>
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<tr>
<td>T-WIWI-102812</td>
<td>Product and Innovation Marketing (S. 801)</td>
<td>3</td>
<td>Martin Klarmann</td>
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<tr>
<td>T-WIWI-102835</td>
<td>Marketing Strategy Business Game (S. 713)</td>
<td>1,5</td>
<td>Martin Klarmann</td>
</tr>
<tr>
<td>T-WIWI-102621</td>
<td>Valuation (S. 932)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102803</td>
<td>Modeling Strategic Decision Making (S. 732)</td>
<td>4,5</td>
<td>Hagen Lindstädt</td>
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<tr>
<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
<td>4,5</td>
<td>Petra Nieken</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course “Advanced Management Accounting” is compulsory and must be examined.

Qualification Objectives
Students will be able to apply advanced management accounting methods to managerial decision-making problems in marketing, finance, organization and strategy.

Recommendations
None

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Data Science: Advanced CRM [M-WIWI-101470]

Responsibility: Andreas Geyer-Schulz
Organization: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

- Compulsory Elective Modules 1/Compulsory Modules/Business Administration
- Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

**Wahlpflichtangebot**
Non-Compulsory Block; min. 9, max. 9 ECTS

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<th>Identifier</th>
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<tr>
<td>T-WIWI-102847</td>
<td>Recommender Systems (S. 822)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-102848</td>
<td>Personalization and Services (S. 766)</td>
<td>4,5</td>
<td>Andreas Sonnenbichler</td>
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<tr>
<td>T-WIWI-102642</td>
<td>Social Network Analysis in CRM (S. 876)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-102762</td>
<td>Business Dynamics (S. 547)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-105778</td>
<td>Service Analytics A (S. 864)</td>
<td>4,5</td>
<td>Hansjörg Fromm, Thomas Setzer</td>
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<tr>
<td>T-WIWI-103549</td>
<td>Intelligent CRM Architectures (S. 678)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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**Learning Control / Examinations**
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
None

**Qualification Objectives**
The student
- understands service competition as a sustainable competitive strategy and understand the effects of service competition on the design of markets, products, processes and services,
- models, analyzes and optimizes the structure and dynamics of complex business applications,
- develops and realizes personalized services, especially in the field of recommendation services,
- analyzes social networks and knows their application field in CRM,
- works in teams.

**Content**
Besides the foundations of modern customer oriented and service oriented management, developments of CRM systems are lectured together with tools for analysis and optimization of such systems.
An overview of general aspects and concepts of personalization and their importance for service provider and customers is given. Then, different categories of recommendation systems are presented. Ranging from explicit recommendation services like reviews to implicit services like the calculation of recommendations based on the historic data about products and/or customers. There exist a trend towards viewing economic systems and social systems as networks. This approach allows for the application of different methods from mathematics, economic sciences, sociology and physics. In CRM, net work analyses may provide benefits calculating customer network values.
CRM processes and marketing campaigns are just two examples of dynamic systems that are characterized by feedback loops between different process steps. By means of the tools of business dynamics such processes

**Recommendations**
None
Remarks
The course Social Network Analysis in CRM [2540518] is currently not offered.
The courses Recommendersystems and Personalization and Services will take place in an alternating way from summer term 14.
Details on the cycle and on the exams can be found on http://www.em.uni-karlsruhe.de/studies/.
The module has been renamed to “Data Science: Advanced CRM” in winter term 2016/2017.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Data Science: Evidence-based Marketing [M-WIWI-101647]

**Responsibility:** Martin Klarmann

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchor:** Compulsory Elective

**Contained in:** Business Administration

**Curricular An-chorage:** Compulsory Elective Modules 1/Compulsory Modules/Business Administration

**Curricular An-chorage:** Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

**Curricular An-chorage:** Additional Examinations

**ECTS:** 9

**Recurrence:** Once

**Language:** Deutsch

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**Wahlpflichtangebot**

Non-Compulsory Block; min. 9, max. 9 ECTS

<table>
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<tr>
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<th>ECTS</th>
<th>Responsibility</th>
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<tr>
<td>T-WIWI-102811</td>
<td>Market Research (S. 710)</td>
<td>4.5</td>
<td>Martin Klarmann</td>
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<tr>
<td>T-WIWI-103139</td>
<td>Marketing Analytics (S. 711)</td>
<td>4.5</td>
<td>Martin Klarmann</td>
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**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the rst decimal.

**Conditions**

In order to attend Marketing Analytics [2572170], students are required to have passed the course Market Research [2571150].

---

**Qualification Objectives**

Students

- possess advanced knowledge of relevant market research contents
- know many different qualitative and quantitative methods for measuring customer behavior, preparation of strategic decisions, making causal deductions, usage of social media data and sales forecasting
- possess the statistical skills required for working in marketing research

---

**Content**

This module provides in-depth knowledge of relevant quantitative and qualitative methods used in market research.

Students can attend the following courses:

- The course “Market Research” provides contents of practical relevance for measuring customer attitudes and customer behavior. The participants learn using statistical methods for strategic decision-making in marketing. Students who are interested in writing their master thesis at the Marketing & Sales Research Group are required to take this course.
- The course „Marketing Analytics“ is based on „Market Research“ and teaches advanced statistical methods for analyzing relevant marketing and market research questions.

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**Recommendations**

None

**Remarks**


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**Workload**

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Digital Service Systems in Industry [M-WIWI-102808]

Responsibility: Stefan Nickel, Wolf Fichtner

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration

Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

Additional Examinations

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

<table>
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<th>Course</th>
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<th>Language</th>
<th>Level</th>
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<tr>
<td>T-WIWI-102690</td>
<td>Basics of Liberalised Energy Markets (S. 537)</td>
<td>3</td>
<td>Deutsch</td>
<td>4</td>
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<tr>
<td>T-WIWI-102872</td>
<td>Challenges in Supply Chain Management (S. 558)</td>
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<tr>
<td>T-WIWI-102822</td>
<td>Industrial Services (S. 664)</td>
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<tr>
<td>T-MACH-105159</td>
<td>Global Production and Logistics - Part 2: Global Logistics (S. 650)</td>
<td>4</td>
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<td>T-WIWI-102784</td>
<td>Software Laboratory: OR Models II (S. 877)</td>
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<td>T-WIWI-105776</td>
<td>Practical Seminar Special Topics in SSME (S. 784)</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
This module can only be assigned as an elective module.

Qualification Objectives
Students
- understand the basics of the management of digital services applied on an industrial context
- gain an industry-specific insight into the importance and most relevant characteristics of information systems as key components of the digitalization of business processes, products and services
- are able to transfer and apply the models and methods introduced on practical scenarios and simulations.
- understand the control and optimization methods in the sector of service management and are able to apply them properly.

Content
This module aims at deepening the fundamental knowledge of digital service management in the industrial context. Various mechanisms and methods to shape and control connected digital service systems in different industries are discussed and demonstrated with real life application cases.

Recommendations
None

Remarks
This module is part of the KSRI teaching profile "Digital Service Systems". Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Electronic Markets [M-WIWI-101409]

Responsibility: Andreas Geyer-Schulz
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<td>T-WIWI-102821</td>
<td>Markets and Organizations: Principles (S. 714)</td>
<td>4,5</td>
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<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
<td>4,5</td>
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<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102713</td>
<td>Telecommunication and Internet Economics (S. 910)</td>
<td>4,5</td>
<td>Deutsch</td>
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<td>Kay Mitusch</td>
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<td>T-WIWI-102886</td>
<td>Business Administration in Information Engineering and Management (S. 545)</td>
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<td>T-WIWI-105946</td>
<td>Price Management (S. 793)</td>
<td>4,5</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The student
- knows coordination and motivation methods and analyzes them regarding their efficiency,
- classifies markets and describes the roles of the participants in a formal way,
- knows the conditions for market failure and knows and develops countermeasures,
- knows institutions and market mechanisms, their fundamental theories and empirical research results,
- knows the design criteria of market mechanisms and a systematic approach for creating new markets,
- models, analyzes and optimizes the structure and dynamics of complex business applications.

Content
What are the conditions that make electronic markets develop and how can one analyse and optimize such markets?
In this module, the selection of the type of organization as an optimization of transaction costs is treated. Afterwards, the efficiency of electronic markets (price, information and allocation efficiency) as well as reasons for market failure are described. Finally, motivational issues like bounded rationality and information asymmetries (private information and moral hazard), as well as the development of incentive schemes, are presented. Regarding the market design, especially the interdependencies of market organization, market mechanisms, institutions and products are described and theoretical foundations are lectured.
Electronic markets are dynamic systems that are characterized by feedback loops between many different variables. By means of the tools of business dynamics such markets can be modelled. Simulations of complex systems allow the analysis and optimization of markets, business processes, policies, and organizations.
Topics include:
- classification, analysis, and design of markets
- simulation of markets
• auction methods and auction theory
• automated negotiations
• nonlinear pricing
• continuous double auctions
• market-maker, regulation, control

Recommendations
None

Remarks
The course *Electronic Marktes: Principles* is not offered at the moment.
The course *Price Management* is offered for the first time in summer term 2016.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.

Responsibility: Wolf Fichtner
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<tr>
<td>T-WIWI-102690</td>
<td>Basics of Liberalised Energy Markets (S. 537)</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 6 ECTS

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<td>T-WIWI-102691</td>
<td>Energy Trade and Risk Management (S. 615)</td>
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<td>Dogan Keles, Wolf Fichtner, Clemens Cremer</td>
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<tr>
<td>T-WIWI-102607</td>
<td>Energy Policy (S. 613)</td>
<td>3,5</td>
<td>Martin Wietschel</td>
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<td>T-WIWI-102692</td>
<td>Gas-Markets (S. 643)</td>
<td>3</td>
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<td>T-WIWI-102693</td>
<td>Simulation Game in Energy Economics (S. 870)</td>
<td>3</td>
<td>Wolf Fichtner</td>
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<tr>
<td>T-WIWI-102712</td>
<td>Regulation Theory and Practice (S. 824)</td>
<td>4,5</td>
<td>Kay Mitusch</td>
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<tr>
<td>T-WIWI-102794</td>
<td>eEnergy: Markets, Services, Systems (S. 596)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102889</td>
<td>Quantitative Methods in Energy Economics (S. 818)</td>
<td>4</td>
<td>Dogan Keles, Patrick Plötz</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations take place every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. Additional courses might be accredited upon request.

Conditions
The lecture Basics of Liberalised Energy Markets [2581998] has to be examined.

Qualification Objectives
The student
- gains detailed knowledge about the new requirements of liberalised energy markets,
- describes the planning tasks on the different energy markets,
- knows solution approaches to respective planning tasks.

Content
Basics of Liberalised Energy Markets: The European liberalisation process, energy markets, pricing, market failure, investment incentives, market power
Energy Trade and Risk Management: trade centres, trade products, market mechanisms, position and risk management
Gas-Markets: producing countries, provision structures, market places, pricing
Energy Policy: Management of energy flows, energy-political targets and instruments (emission trading etc.)
Simulation Game in Energy Economics: Simulation of the German electricity system
Recommendations
The courses are conceived in a way that they can be attended independently from each other. Therefore, it is possible to start the module in winter and summer term.

Remarks
The course “Basics of Liberalised Energy Markets” [2581998] will be reduced to 3 credits in winter term 2015/2016.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Energy Economics and Technology [M-WIWI-101452]

Responsibility: Wolf Fichtner
Organization: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Modules/Business Administration
Additional Examinations

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<tr>
<td>T-WIWI-102650</td>
<td>Energy and Environment (S. 608)</td>
<td>4,5</td>
<td>Ute Karl</td>
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<tr>
<td>T-WIWI-102633</td>
<td>Strategical Aspects of Energy Economy (S. 897)</td>
<td>3,5</td>
<td>Armin Ardone</td>
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<tr>
<td>T-WIWI-102694</td>
<td>Technological Change in Energy Economics (S. 907)</td>
<td>3</td>
<td>Martin Wietschel</td>
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<tr>
<td>T-WIWI-102695</td>
<td>Heat Economy (S. 652)</td>
<td>3</td>
<td>Wolf Fichtner</td>
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<tr>
<td>T-WIWI-102830</td>
<td>Energy Systems Analysis (S. 614)</td>
<td>3</td>
<td>Valentin Bertsch</td>
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<tr>
<td>T-WIWI-102793</td>
<td>Efficient Energy Systems and Electric Mobility (S. 599)</td>
<td>3,5</td>
<td>Russell McKenna, Patrick Jochem</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations take place every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. Additional courses might be accredited upon request.

Conditions
None

Qualification Objectives
The student
- gains detailed knowledge about present and future energy supply technologies (focus on final energy carriers electricity and heat),
- knows the techno-economic characteristics of plants for energy provision, for energy transport as well as for energy distribution and demand,
- is able to assess the environmental impact of these technologies.

Content
Strategic Aspects of Energy Economy: Long-term planning methods, generation technologies
Technological Change in Energy Economics: Future energy technologies, learning curves, energy demand
Heat Economy: district heating, heating technologies, reduction of heat demand, statutory provisions
Energy Systems Analysis: Interdependencies in energy economics, energy systems modelling approaches in energy economics
Energy and Environment: emission factors, emission reduction measures, environmental impact
Efficient Energy Systems and Electric Mobility: concepts and current trends in energy efficiency, Overview of and economical, ecological and social impacts through electric mobility

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
### Module: Entrepreneurship (EnTechnon) [M-WIWI-101488]

**Responsibility:** Orestis Terzidis  
**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:** Business Administration

#### Compulsory

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<tbody>
<tr>
<td>T-WIWI-102864</td>
<td>Entrepreneurship (S. 620)</td>
<td>3</td>
<td>Orestis Terzidis</td>
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#### Wahlpflichtangebot

Non-Compulsory Block; min. 1, max. 2 Courses

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<tr>
<td>T-WIWI-102865</td>
<td>Business Planning (S. 551)</td>
<td>3</td>
<td>Orestis Terzidis</td>
</tr>
<tr>
<td>T-WIWI-102832</td>
<td>Business Plan Workshop (S. 550)</td>
<td>3</td>
<td>Martin Klarmann, Orestis Terzidis</td>
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<tr>
<td>T-WIWI-102866</td>
<td>Design Thinking (S. 588)</td>
<td>3</td>
<td>Orestis Terzidis</td>
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<tr>
<td>T-WIWI-102833</td>
<td>Entrepreneurial Leadership &amp; Innovation Management (S. 619)</td>
<td>3</td>
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<tr>
<td>T-WIWI-102894</td>
<td>Entrepreneurship Research (S. 621)</td>
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#### Ergänzungsangebot

Non-Compulsory Block; max. 1 Courses

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<td>T-WIWI-102612</td>
<td>Managing New Technologies (S. 706)</td>
<td>5</td>
<td>Thomas Reiß</td>
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<tr>
<td>T-WIWI-102893</td>
<td>Innovation Management: Concepts, Strategies and Methods (S. 671)</td>
<td>3</td>
<td>Marion Weissenerber-Eibl</td>
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<tr>
<td>T-WIWI-102639</td>
<td>Business Models in the Internet: Planning and Implementation (S. 549)</td>
<td>4,5</td>
<td>Rico Knapper, Timm Teubner</td>
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<tr>
<td>T-WIWI-102851</td>
<td>Developing Business Models for the Semantic Web (S. 589)</td>
<td>3</td>
<td>Rudi Studer</td>
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<tr>
<td>T-WIWI-102852</td>
<td>Case Studies Seminar: Innovation Management (S. 556)</td>
<td>3</td>
<td>Marion Weissenerber-Eibl</td>
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<td>T-WIWI-102853</td>
<td>Roadmapping (S. 831)</td>
<td>3</td>
<td>Daniel Jeffrey Koch</td>
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</table>

#### Learning Control / Examinations

See German version.

#### Conditions

None

#### Qualification Objectives

See German version.

#### Content

Die Vorlesungen bilden die Grundlage des Moduls und geben einen Überblick über die Gesamtthematik. Die Seminare vertiefen die Phasen der Gründungsprozesse von der Generierung einer Produkt- und Geschäftsidee, der Erfindung zur Innovation, die Planung (Geschäftsplan) und Umsetzung konkreter Gründungsvorhaben sowie die hierfür notwendigen und unterstützenden Prozesse. Die
Vorlesung Entrepreneurship bildet hierzu einen übergreifenden und verbindenden Rahmen.

Recommendations
None

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Finance 1 [M-WIWI-101482]

Responsibility: Marliese Uhrig-Homburg, Martin Ruckes
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<tbody>
<tr>
<td>T-WIWI-102643</td>
<td>Derivatives (S. 587)</td>
<td>4.5</td>
<td>Marliese Uhrig-Homburg</td>
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<tr>
<td>T-WIWI-102621</td>
<td>Valuation (S. 932)</td>
<td>4.5</td>
<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102647</td>
<td>Asset Pricing (S. 532)</td>
<td>4.5</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

None

Qualification Objectives

The student
- has core skills in economics and methodology in the field of finance
- assesses corporate investment projects from a financial perspective
- is able to make appropriate investment decisions on financial markets

Content

The courses of this module equip the students with core skills in economics and methodology in the field of modern finance. Securities which are traded on financial and derivative markets are presented, and frequently applied trading strategies are discussed. A further focus of this module is on the assessment of both profits and risks in security portfolios and corporate investment projects from a financial perspective.

Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Finance 2 [M-WIWI-101483]

Responsibility: Marliese Uhrig-Homburg, Martin Ruckes

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

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<tbody>
<tr>
<td>T-WIWI-102644</td>
<td>Fixed Income Securities (S. 636)</td>
<td>4,5</td>
<td>Marliese Uhrig-Homburg</td>
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<tr>
<td>T-WIWI-102622</td>
<td>Corporate Financial Policy (S. 578)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102645</td>
<td>Credit Risk (S. 580)</td>
<td>4,5</td>
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<td>Asset Pricing (S. 532)</td>
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<td>Marliese Uhrig-Homburg, Martin</td>
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<td>Martin Ruckes</td>
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<td>Derivatives (S. 587)</td>
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<tr>
<td>T-WIWI-102646</td>
<td>International Finance (S. 680)</td>
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<tr>
<td>T-WIWI-102626</td>
<td>Business Strategies of Banks (S. 553)</td>
<td>3</td>
<td>Wolfgang Müller</td>
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<td>T-WIWI-102625</td>
<td>Exchanges (S. 628)</td>
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<td>Jörg Franke</td>
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<td>eFinance: Information Engineering and Management for Securities Trading (S. 600)</td>
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<td>Financial Analysis (S. 633)</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
It is only possible to choose this module in combination with the module Finance 1. The module is passed only after the final partial exam of Finance 1 is additionally passed.

Modeled Conditions
The following conditions must be met:
- Module [M-WIWI-101482] Finance 1 has to be started before taking this module.

Qualification Objectives
The student is in a position to discuss, analyze and provide answers to advanced economic and methodological issues in the field of modern finance.

Content
The module Finance 2 is based on the module Finance 1. The courses of this module equip the students with advanced skills in economics and methodology in the field of modern finance on a broad basis.

Remarks
The courses eFinance: Information Engineering and Management for Securities Trading [2540454] and Financial Analysis [2530205] can be chosen from summer term 2015 on.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Finance 3 [M-WIWI-101480]

Responsibility: Marliese Uhrig-Homburg, Martin Ruckes

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Modules/Business Administration
Additional Examinations

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<td>Fixed Income Securities (S. 636)</td>
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<td>Credit Risk (S. 580)</td>
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<tr>
<td>T-WIWI-102622</td>
<td>Corporate Financial Policy (S. 578)</td>
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<td>Exchanges (S. 628)</td>
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<td>Jörg Franke</td>
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<tr>
<td>T-WIWI-102626</td>
<td>Business Strategies of Banks (S. 553)</td>
<td>3</td>
<td>Wolfgang Müller</td>
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<td>T-WIWI-102646</td>
<td>International Finance (S. 680)</td>
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<td>Financial Analysis (S. 633)</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
It is only possible to choose this module in combination with the module Finance 1 and Finance 2. The module is passed only after the final partial exams of Finance 1 and Finance 2 are additionally passed.

Modeled Conditions
The following conditions must be met:
1. Module [M-WIWI-101482] Finance 1 has to be started before taking this module.
2. Module [M-WIWI-101483] Finance 2 has to be started before taking this module.

Qualification Objectives
The student is in a position to discuss, analyze and provide answers to advanced economic and methodological issues in the field of modern finance.

Content
The courses of this module equip the students with advanced skills in economics and methodology in the field of modern finance on a broad basis.

Remarks
The courses eFinance: Information Engineering and Management for Securities Trading [2540454] and Financial Analysis [2530205] can be chosen from summer term 2015 on.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Industrial Production II [M-WIWI-101471]

Responsibility: Frank Schultmann
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

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<tr>
<td>T-WIWI-102631</td>
<td>Planning and Management of Industrial Plants (S. 769)</td>
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Ergänzungsangebot aus dem Modul Industrielle Produktion III
Non-Compulsory Block; max. 1 Courses

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<tr>
<td>T-WIWI-102763</td>
<td>Supply Chain Management with Advanced Planning Systems (S. 902)</td>
<td>3,5</td>
<td>Christopher Sürie, Mathias Göbelt</td>
</tr>
<tr>
<td>T-WIWI-102826</td>
<td>Risk Management in Industrial Supply Networks (S. 829)</td>
<td>3,5</td>
<td>Marcus Wiens</td>
</tr>
<tr>
<td>T-WIWI-102828</td>
<td>Supply Chain Management in the Automotive Industry (S. 900)</td>
<td>3,5</td>
<td>Tilman Heupel, Hendrik Lang</td>
</tr>
<tr>
<td>T-WIWI-103134</td>
<td>Project Management (S. 806)</td>
<td>3,5</td>
<td>Frank Schultmann</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to section 4 (2), 1 SPO) of the core course Planning and Managing of Industrial Plants [2581952] and one further single course of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Planning and Managing of Industrial Plants [2581952] and at least one additional activity are compulsory and must be examined.

Qualification Objectives
- Students shall be able to describe the tasks of tactical production management with special attention drawn upon industrial plants.
- Students shall understand the relevant tasks in plant management (projection, realisation and supervising tools for industrial plants).
- Students shall be able to describe the special need of a techno-economic approach to solve problems in the field of tactical production management.
- Students shall be proficient in using selected techno-economic methods like investment and cost estimates, plant layout, capacity planning, evaluation principles of production techniques, production systems as well as methods to design and optimize production systems.
- Students shall be able to evaluate techno-economical approaches in planning tactical production management with respect to their efficiency, accuracy and relevance for industrial use.

**Content**

- Planning and Management of Industrial Plants: Basics, circulation flow starting from projecting to techno-economic evaluation, construction and operating up to plant dismantling.

**Remarks**
Apart from the core course the courses offered are recommendations and can be replaced by courses from the Module Industrial Production III.

**Workload**
Total effort will account to 270 hours (9 credit points) and can be allocated according to the credit point rating. Therefore, a course with 3.5 credits requires an effort of approximately 105h and a course with 5.5 credits 165h.
The total effort for each course consists of attending lectures and tutorials, examination times and the time an average student needs to prepare himself in order to pass the exam with an average grade.
Module: Industrial Production III [M-WIWI-101412]

Responsibility: Frank Schultmann
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

**ECTS** | **Recurrence** | **Duration** | **Level**
--- | --- | --- | ---
9 | Each summer term | 1 semester | 4

**Compulsory**

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<tr>
<td>T-WIWI-102632</td>
<td>Production and Logistics Management (S. 803)</td>
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**Ergänzungsangebot aus dem Modul Industrielle Produktion II**
Non-Compulsory Block; max. 1 Courses

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<td>T-WIWI-102634</td>
<td>Emissions into the Environment (S. 605)</td>
<td>3.5</td>
<td>Ute Karl</td>
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<tr>
<td>T-WIWI-102882</td>
<td>International Management in Engineering and Production (S. 681)</td>
<td>3.5</td>
<td>Henning Sasse</td>
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<tr>
<td>T-WIWI-103133</td>
<td>Life Cycle Assessment (S. 693)</td>
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<td>Heiko Keller</td>
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**Ergänzungsangebot**
Non-Compulsory Block; max. 1 Courses

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<td>T-WIWI-102763</td>
<td>Supply Chain Management with Advanced Planning Systems (S. 902)</td>
<td>3.5</td>
<td>Christopher Sürie, Mathias Göbelt</td>
</tr>
<tr>
<td>T-WIWI-102826</td>
<td>Risk Management in Industrial Supply Networks (S. 829)</td>
<td>3.5</td>
<td>Marcus Wiens</td>
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<tr>
<td>T-WIWI-102828</td>
<td>Supply Chain Management in the Automotive Industry (S. 900)</td>
<td>3.5</td>
<td>Tilman Heupel, Hendrik Lang</td>
</tr>
<tr>
<td>T-WIWI-103134</td>
<td>Project Management (S. 806)</td>
<td>3.5</td>
<td>Frank Schultmann</td>
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</table>

**Learning Control / Examinations**
The assessment is carried out as partial exams (according to section 4 (2), 1 SPO) of the core course *Production and Logistics Management* [2581954] and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
The course *Production and Logistics Management* [2581954] and at least one additional activity are compulsory and must be examined.

**Qualification Objectives**
- Students describe the tasks concerning general problems of an operative production and logistics management.
- Students describe the planning tasks of supply chain management.
- Students use proficiently approaches to solve general planning problems.
- Students explain the existing interdependencies between planning tasks and applied methods.
- Students describe the mail goals and set-up of software supporting tools in production and logistics management (i.e. APS, PPS-, ERP- and SCM Systems).
- Students discuss the scope of these software tools and their general disadvantages.

Content
- Planning tasks and exemplary methods of production planning and control in supply chain management.
- Supporting software tools in production and logistics management (APS, PPS- and ERP Systems).
- Project management in the field of production and supply chain management.

Remarks
Apart from the core course the courses offered are recommendations and can be replaced by courses from the Module Industrial Production II.

Workload
The course *Production and Logistics Management* [2581954] and at least one additional activity are compulsory and must be examined.
**Module: Information Engineering [M-WIWI-101411]**

**Responsibility:** Christof Weinhardt

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Business Administration

**Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations**

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<tr>
<td>9</td>
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**Compulsory**

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<tr>
<td>T-WIWI-102638</td>
<td>Principles of Information Engineering and Management (S. 797)</td>
<td>5</td>
<td>Christof Weinhardt, Timm Teubner</td>
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**Ergänzungsangebot**

Non-Compulsory Block; min. 4, max. 4 ECTS

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<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
<td>4,5</td>
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<tr>
<td>T-WIWI-102706</td>
<td>Special Topics in Information Engineering &amp; Management (S. 881)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102794</td>
<td>eEnergy: Markets, Services, Systems (S. 596)</td>
<td>4,5</td>
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**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

The course *Principles of Information Engineering and Management* [2540450] is compulsory and must be examined.

**Qualification Objectives**

The student

- understands and analyzes the central role of information as an economic good, a production factor, and a competitive factor,
- identifies, evaluates, prices, and markets information goods,
- analyze and evaluate existing markets regarding the missing incentives and the optimal solution of a given market mechanism, respectively,
- develop solutions in teams.

**Content**

In the lecture *Principles of Information Engineering and Management*, a clear distinction of information as a production, competitive, and economic good is introduced. The central role of information is explained through the concept of the “information lifecycle”. The single phases from existence/generation through allocation and evaluation until the distribution and usage of information are analyzed from the business administration perspective and the microeconomic perspective.

In a second course the student can deepen his knowledge on the one hand on the design and operation of markets and on the other hand on the impact of digital goods in network industries regarding the pricing policies, business strategies and regulation issues. If choosen, the course Special Topics in Information Engineering & Management additionally provides an opportunity of practical research in the aforementioned range of subjects.
Recommendations
None

Remarks
All practical Seminars offered at the IM can be chosen for Special Topics in Information Engineering & Management. Please update yourself on www.iism.kit.edu/im/lehre.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Innovation Management [M-WIWI-101507]

Responsibility: Marion Weissenberger-Eibl
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Compulsory

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<tr>
<td>T-WIWI-102893</td>
<td>Innovation Management: Concepts, Strategies and Methods (S. 671)</td>
<td>3</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 1, max. 2 Courses

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<td>Roadmapping (S. 831)</td>
<td>3</td>
<td>Daniel Jeffrey Koch</td>
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<td>T-WIWI-102858</td>
<td>Technology Assessment (S. 909)</td>
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<td>T-WIWI-102854</td>
<td>Technologies for Innovation Management (S. 908)</td>
<td>3</td>
<td>Daniel Jeffrey Koch</td>
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<td>T-WIWI-102852</td>
<td>Case Studies Seminar: Innovation Management (S. 556)</td>
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<tr>
<td>T-WIWI-102873</td>
<td>Current Issues in Innovation Management (S. 581)</td>
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Ergänzungsangebot
Non-Compulsory Block; max. 1 Courses

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<td>Entrepreneurship (S. 620)</td>
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<td>Design Thinking (S. 588)</td>
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<tr>
<td>T-WIWI-102833</td>
<td>Entrepreneurial Leadership &amp; Innovation Management (S. 619)</td>
<td>3</td>
<td>Carsten Linz, Orestis Terzidis</td>
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</table>

Learning Control / Examinations
See German version.

Conditions
The lecture “Innovation Management: Concepts, Strategies and Methods” and one of the seminars of the chair for Innovation and Technology Management are compulsory. The third course can be chosen from the courses of the module.

Qualification Objectives
Students develop a comprehensive understanding of the innovation process and its conditionality. There is an additional focus on the concepts and processes which are of particular relevance with regard to shaping the entire process. Various strategies and methods are then taught based on this.
After completing the module, students should have developed a systemic understanding of the innovation process and be able to shape this by developing and applying suitable methods.

Content
The Innovation Management: Concepts, Strategies and Methods lecture course teaches concepts, strategies and methods which help students to form a systemic understanding of the innovation process and how to shape it. Building on this holistic understanding, the seminar courses then go into the subjects in greater depth and address specific processes and methods which are central to
innovation management.

Recommendations
None

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Insurance Management I [M-WIWI-101469]

Responsibility: Ute Werner
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

**Wahlpflichtangebot**
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
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<tr>
<td>T-WIWI-102601</td>
<td>Insurance Marketing (S. 673)</td>
<td>4.5</td>
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<td>T-WIWI-102648</td>
<td>Insurance Production (S. 674)</td>
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<td>T-WIWI-102637</td>
<td>Current Issues in the Insurance Industry (S. 582)</td>
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<td>Insurance Risk Management (S. 675)</td>
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<td>P&amp;C Insurance Simulation Game (S. 762)</td>
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<td>T-WIWI-102649</td>
<td>Risk Communication (S. 828)</td>
<td>4,5</td>
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<tr>
<td>T-WIWI-102841</td>
<td>Modelling, Measuring and Managing of Extreme Risks (S. 733)</td>
<td>2,5</td>
<td>Ute Werner</td>
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**Learning Control / Examinations**
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
None

**Qualification Objectives**
See German version.

**Content**
See German version.

**Remarks**

**Workload**
See German version.
Module: Insurance Management II [M-WIWI-101449]

Responsibility: Ute Werner

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

**Wahlpflichtangebot**
Non-Compulsory Block; min. 9, max. 9 ECTS

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<td>Ute Werner</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
It is only possible to choose this module in combination with the module Insurance Management I. The module is passed only after the final partial exam of Insurance Management I has been passed.

Modeled Conditions
The following conditions must be met:
- Module [M-WIWI-101469] Insurance Management I has to be started before taking this module.

Qualification Objectives
See German version.

Content
See German version.

Recommendations
The courses chosen from the modules Insurance Management I or Insurance Management II are supposed to complement each other. Advice and information is available from the person responsible for the examination process at the Insurance Department of FBV.

Remarks
See German version.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Management Accounting [M-WIWI-101498]

**Responsibility:** Marcus Wouters

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Business Administration
- Compulsory Elective Modules 1/Compulsory Modules/Business Administration
- Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
- Additional Examinations

### Compulsory

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<td>Management Accounting 1 (S. 699)</td>
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<td>Management Accounting 2 (S. 700)</td>
<td>4,5</td>
<td>Each term</td>
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**Learning Control / Examinations**
The assessment is carried out as partial exams (according to Section 4 (2), 13 SPO) of the courses of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
None

**Qualification Objectives**
Students
- are familiar with various management accounting methods,
- can apply these methods for cost estimation, profitability analysis, and product costing,
- are able to analyze short-term and long-decisions with these methods,
- have the capacity to devise instruments for organizational control.

**Content**
The module consists of two courses “Management Accounting 1” and “Management Accounting 2”. The emphasis is on structured learning of management accounting techniques.

**Remarks**
Students who like this module are probably also interested in the courses
- 2530216 Financial Management
- 2530210 Management Accounting

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Market Engineering [M-WIWI-101446]

Responsibility: Christof Weinhardt
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

Compulsory

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<td>4,5</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4,5, max. 4,5 ECTS

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<td>T-WIWI-102613</td>
<td>Auction Theory (S. 533)</td>
<td>4,5</td>
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<td>T-WIWI-102600</td>
<td>eFinance: Information Engineering and Management for Securities Trading (S. 600)</td>
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<td>T-WIWI-102614</td>
<td>Experimental Economics (S. 629)</td>
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<td>eEnergy: Markets, Services, Systems (S. 596)</td>
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<td>Christof Weinhardt</td>
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<td>T-WIWI-103131</td>
<td>Regulatory Management and Grid Management - Economic Efficiency of Network Operation (S. 825)</td>
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<td>Christof Weinhardt</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Market Engineering: Information in Institutions [2540460] is compulsory and must be examined.

Qualification Objectives
The students
- know the design criterias of market mechanisms and the systematic approach to create new markets,
- understand the basics of the mechanism design and auction theory,
- analyze and evaluate existing markets regarding the missing incentives and the optimal solution of a given market mechanism, respectively,
- develop solutions in teams.

Content
This module explains the dependencies between the design von markets and their success. Markets are complex interaction of different institution and participants in a market behave strategically according to the market rules. The development and the design of markets or market mechanisms has a strong influence on the behavior of the participants. A systematic approach and a thorough analysis of existing markets is inevitable to design, create and operate a market place successfully. the approaches for a systematic analysis are explained in the mandatory course Market Engineering [2540460] by discussing theories about mechanism design and institutional economics. The student can deepen his knowledge about markets in a second course.

Economics Engineering (M.Sc.)
Modulhandbuch mit Stand 08/01/2016
Recommendations
None

Remarks
The course “Computational Economics” [2590458] will not be offered any more in this module from winter term 2015/2016 on. The examination will be offered latest until summer term 2016 (repeaters only).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Marketing Management [M-WIWI-101490]

Responsibility: Martin Klarmann
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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Wahlpflichtangebot
Non-Compulsory Block; min. 1 Courses, min. 9, max. 9 ECTS

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<td>Market Research (S. 710)</td>
<td>4,5</td>
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<td>T-WIWI-102619</td>
<td>Behavioral Approaches in Marketing (S. 539)</td>
<td>4,5</td>
<td>Bruno Neibecker</td>
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<td>T-WIWI-102618</td>
<td>Strategic and Innovative Decision Making in Marketing (S. 892)</td>
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<td>Bruno Neibecker</td>
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<td>Business Plan Workshop (S. 550)</td>
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<td>T-WIWI-102835</td>
<td>Marketing Strategy Business Game (S. 713)</td>
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<td>1,5</td>
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<td>T-WIWI-102901</td>
<td>Open Innovation - Concepts, Methods and Best Practices (S. 747)</td>
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<tr>
<td>T-WIWI-102902</td>
<td>Marketing Communication (S. 712)</td>
<td>4,5</td>
<td>Ju-Young Kim</td>
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Learning Control / Examinations
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
Only one of the following courses can be counted towards the final grade of the module:
Exception: In summer term 2016 exceptionally two of the courses can be chosen or, in case one course has already been chosen previously, a second course can be chosen.

Qualification Objectives
Students
- have an advanced knowledge about central marketing contents
- have a fundamental understanding of the marketing instruments
- know and understand several strategic concepts and how to implement them
- are able to implement their extensive marketing knowledge in a practical context
- know several qualitative and quantitative approaches to prepare decisions in Marketing
- have the theoretical knowledge to write a master thesis in Marketing
- have the theoretical knowledge to work in/together with the Marketing department

Content
The aim of this module is to deepen central marketing contents in different areas. Therefore the students can choose between the following marketing courses:
- “Product and Innovation Marketing”
• “Market Research” – this course has to be completed successfully by students interested in seminar or master thesis positions at the chair of marketing
• “Strategic and Behavioral Marketing”
• “Strategic and Innovative Decision Making in Marketing”
• “Business Plan Workshop”
• “Marketing and Strategy Business Game”

Recommendations
None

Remarks
The course “Open Innovation – Concepts, Methods and Best Practices” [2571199] has been added summer 2015.
Please note that only one of the following courses can be chosen in the Marketing Management Module: Marketing Strategy Business Game, Strategic Brand Management, Open Innovation – Concepts, Methods and Best Practices or Business Plan Workshop.
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Real Estate Economics and Sustainability [M-WIWI-101508]

Responsibility: David Lorenz

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

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### Identifier Course ECTS Responsibility

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<td>T-WIWI-102839</td>
<td>Real Estate Economics and Sustainability Part 2: Reporting and Rating (S. 821)</td>
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<td>David Lorenz</td>
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</table>

Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The examination for the courses generally consist of a 60 minute written exam. A 20 minute oral exam is only offered after the second failure of the written exam. The exams for the respective parts (Part 1: Basics and Valuation and Part 2: Reporting and Rating) happen in the same semester in which the lectures take place.

Therefore, Part I currently only takes place in the winter semester and Part II takes place in the summer semester. In each semester there are two alternative dates for the exam and exams can be re-sat at any regular exam date.

The overall grade of the module is the average of the grades of each course weighted by the credits and truncated after the first decimal.

It is possible to include the grade of a seminar paper, dealing with a topic from the area of Real Estate Economics and Sustainability, into the final grade of the module (according to Section 4(2), 3 of the examination regulation). The seminar has a weight of 20 percent.

Conditions

None

Qualification Objectives

The student

- possesses an overview of key interrelationships within the real estate industry concerning macro- and microeconomic questions as well as the interaction of the industry’s key players;
- is aware of the basics concerning the sustainable development debate and knows about the possible contribution of buildings and the real estate industry to a more sustainable development;
- knows the basics, key methods and tools of property valuation and is able to apply them;
- is aware of the key influencing factors of a building’s market value and is able to factor in sustainability considerations into market value estimates;
- possess an overview of important other methods and processes – besides property valuation – which are applied within the real estate industry to assess property related risks (e.g. property ratings) and to communicate property performance towards third parties (e.g. sustainability assessment of buildings and sustainability reporting of companies).

Content

The implementation of sustainable development principles within the real estate industry requires taking into account sustainability considerations within real estate related procedures and decision making processes. Within this context, property valuation and valuation professionals play an important role.

Property valuations are carried out in almost any phase of the building life cycle and support, for example, financing as well as by and sell decisions.
Valuation methods and procedures, however, have to be adjusted to changing market participants’ preferences and their willingness to pay. For this reason, the issue of “valuation and sustainability” is of particular topicality and relevance. Within the real estate industry professionals are sought which combine micro- and macroeconomic knowledge and real estate specific expertise with knowledge and skills regarding the sustainability of buildings and building stocks. The real estate industry offers attractive working and career opportunities. This teaching module / course therefore offers insights into key methods applied within the real estate industry (particularly valuation) and places them into the context of sustainable development. The focus of the module / course, however, is not only on theoretical content but also on the provisioning of linkages to real estate practice; this will be realized, amongst other issues, by practical tutorials which are offered in addition to the course lectures.

**Recommendations**
A combination with courses in the area of
- Finance
- Insurance
- Civil engineering and architecture
is recommended.
Particularly recommended is the successful completion of the following Bachelor-Modules:
- Real Estate Management I and II
- Design, Construction and Assessment of Green Buildings I and II

**Remarks**
See German version.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
### Module: Sales Management [M-WIWI-101487]

**Responsibility:** Martin Klarmann  
**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:** Business Administration  

**Compulsory**

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<tr>
<td>T-WIWI-102890</td>
<td>Sales Management and Retailing (S. 833)</td>
<td>3</td>
<td>Martin Klarmann</td>
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**Ergänzungsangebot**  
Non-Compulsory Block; min. 6, max. 6 ECTS

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<tr>
<td>T-WIWI-102883</td>
<td>Pricing (S. 796)</td>
<td>4.5</td>
<td>Ju-Young Kim</td>
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<tr>
<td>T-WIWI-102811</td>
<td>Market Research (S. 710)</td>
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<tr>
<td>T-WIWI-102834</td>
<td>Case Studies in Sales and Pricing (S. 555)</td>
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<tr>
<td>T-WIWI-102891</td>
<td>Price Negotiation and Sales Presentations (S. 794)</td>
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<td>Martin Klarmann, Marc Schröder</td>
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<tr>
<td>T-WIWI-106137</td>
<td>Country Manager Simulation (S. 579)</td>
<td>1.5</td>
<td>Sven Feurer</td>
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</table>

**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course.

**Conditions**

None
Module: Service Analytics [M-WIWI-101506]

Responsibility: Christof Weinhardt, Hansjörg Fromm

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

ECTS Language Level
9 Deutsch 4

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-105778</td>
<td>Service Analytics A (S. 864)</td>
<td>4,5</td>
<td>Hansjörg Fromm, Thomas Setzer</td>
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<tr>
<td>T-WIWI-105779</td>
<td>Service Analytics B - Enterprise Data Reduction and Prediction (S. 865)</td>
<td>4,5</td>
<td>Christof Weinhardt, Thomas Setzer</td>
</tr>
<tr>
<td>T-WIWI-102822</td>
<td>Industrial Services (S. 664)</td>
<td>4,5</td>
<td>Hansjörg Fromm</td>
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<tr>
<td>T-WIWI-105777</td>
<td>Business Intelligence Systems (S. 548)</td>
<td>4,5</td>
<td>Alexander Mädche</td>
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<tr>
<td>T-WIWI-102706</td>
<td>Special Topics in Information Engineering &amp; Management (S. 881)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<td>T-WIWI-102899</td>
<td>Modeling and Analyzing Consumer Behavior with R (S. 731)</td>
<td>4,5</td>
<td>Christof Weinhardt, Verena Dorner</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students

- knows the theoretical bases and the key components of Business Intelligence systems,
- acquires the basic skills to make use of business intelligence and analytics software in the service context
- are introduced into various application scenarios of analytics in the service context
- are able to distinguish different analytics methods and apply them in context
- learn how to apply analytics software in the service context
- are trained for the structured compilation and solution of practice relevant problems with the help of commercial business intelligence software packages as well as analytics methods and tools

Content
The importance of services in modern economies is most evident – nearly 70% of gross value added are achieved in the tertiary sector and a growing number of industrial enterprises add customer specific services to their material goods or transform their business models fundamentally. The growing availability of data “Big Data” and their intelligent processing by applying analytic methods and business intelligence systems plays a key role.

It is the goal of the module to give students a comprehensive overview on the subject Business Intelligence & Analytics focusing on service issues. Various scenarios illustrate how the methods and systems introduced help to improve existing services or create innovative data-based services.
Recommendations
The courses Service Analytics A [2595501] or Service Analytics B [2540498] should be applied.

Remarks
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.
From the summer term 2016 the following courses should not be taken in the module Service Analytics
- Special Topics in Information Engineering & Management [2540498]
- Modeling and Analyzing Consumer Behaviour with R [2540470].

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Service Design Thinking [M-WIWI-101503]

Responsibility: Christof Weinhardt, Gerhard Satzger

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

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<td>9</td>
<td>Each term</td>
<td>1 semester</td>
<td>4</td>
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Identifier Course ECTS Responsibility
T-WIWI-102849 Team Work in the Area of Service Oriented Architectures (S. 906) 9 Christof Weinhardt, Gerhard Satzger

Learning Control / Examinations
The assessment is carried out as a general exam (according to Section 4(2), 3 of the examination regulation). The overall grade of the module is the grade of the examination (according to Section 4(2), 3 of the examination regulation).

Conditions
None

Qualification Objectives
- Deep knowledge of the innovation method “Design Thinking”, as introduced and promoted by Stanford University
- Development of new, creative solutions through extensive observation of oneself and one’s environment, in particular with regard to the relevant service users
- Know how to use prototyping and experimentation to visualize one’s ideas, to test and iteratively develop them, and to converge on a solution
- Communicate, work and present in an interdisciplinary and international project setting

Content
- Paper Bike: Learning about the basic method elements by building a paper bike that has to fulfill a given set of challenges.
- Design Space Exploration: Exploring the problem space through customer and user observation.
- Critical Function Prototype: Identification of critical features from the customer’s perspective that can contribute to the solution of the overarching problem. Building and testing prototypes that integrate these functionalities.
- Dark Horse Prototype: Inverting earlier assumptions and experiences, which leads to the inclusion of new features and solutions.
- Funky Prototype: Integration of the individually tested and successful functions to a complete solution, which is further tested and developed.
- Functional Prototype: Further selection and convergence of existing ideas. Building a higher resolution prototype that can be tested by customers.
- Final Prototype: Preparing and presenting the final solution to the customer.

Recommendations
This course is held in English – proficiency in writing and communication is required.

Remarks
Due to the project nature of the course, the number of participants is limited. For further information see the course description. This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Service Economics and Management [M-WIWI-102754]

Responsibility: Christof Weinhardt, Gerhard Satzger

Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

ECTS Language Level
9 Deutsch 4

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<td>T-WIWI-102881</td>
<td>Business and IT Service Management (S. 546)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-105772</td>
<td>Management of Information Systems (S. 703)</td>
<td>4,5</td>
<td>Alexander Mädche</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students
- understand the scientific basics of the management of digital services and corresponding systems
- gain a comprehensive insight in the importance and the most important features of information systems as an central component of the digitalization of business processes, products and services
- know the most relevant concepts and theories to shape the digital transformation process of service systems successfully
- understand the OR methods in the sector of service management and apply them adequately
- are able to use large amounts of available data systematically for the planning, operation and improvement of complex service offers and to design and control information systems
- are able to develop market-oriented coordination mechanisms and apply service systems.

Content
This module provides the foundation for the management of digital services and corresponding systems. The courses in this module cover the major concepts for a successful management of service systems and their digital transformation. Current examples from the research and practice enhance the relevance of the discussed topics.

Recommendations
None

Remarks
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
**Module: Service Innovation, Design & Engineering [M-WIWI-102806]**

**Responsibility:** Alexander Mädche, Gerhard Satzger

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:**
- Compulsory Elective
- Contained in: Business Administration
  - Compulsory Elective Modules 1/Compulsory Modules/Business Administration
  - Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
  - Additional Examinations

**ECTS** | **Language** | **Level**
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9 | Deutsch | 4

### Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-102641</td>
<td>Service Innovation (S. 866)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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<tr>
<td>T-WIWI-105773</td>
<td>Digital Service Design (S. 590)</td>
<td>4,5</td>
<td>Alexander Mädche</td>
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<tr>
<td>T-WIWI-102639</td>
<td>Business Models in the Internet: Planning and Implementation (S. 549)</td>
<td>4,5</td>
<td>Rico Knapper, Timm Teubner</td>
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<td>T-WIWI-102799</td>
<td>Practical Seminar Service Innovation (S. 783)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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<tr>
<td>T-WIWI-105774</td>
<td>Practical Seminar: Digital Service Design (S. 785)</td>
<td>4,5</td>
<td>Norbert Koppenhagen, Alexander Mädche</td>
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**Learning Control / Examinations**
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

Dependencies between courses:
The course Practical Seminar Service Innovation cannot be applied in combination with the course Practical Seminar Digital Service Design.

**Qualification Objectives**

**Students**
- know about the challenges, concepts, methods and tools of service innovation management and are able to use them successfully.
- have a profound comprehension of the development and design of innovative services and are able to apply suitable methods and tools on concrete and specific issues.
- are able to embed the concepts of innovation management, development and design of services into organisations
- are aware of the strategic importance of services, are able to present value creation in the context of services systems and to strategically exploit the possibilities of their digital transformation
- elaborate concrete and problem-solving solutions for practical tasks in teams.

**Content**
This module is designed to constitute the basis for the development of successful ICT supported innovations thus including the methods and tools for innovation management, for the design and the development of digital services and the implementation of new business models. Current examples from science and practice enhance the relevance of the topics addressed.

**Recommendations**
Attending the course Practical Seminar Service Innovation [2595477] is recommended in combination with the course Service Innovation [2595468].
Attending the course Practical Seminar Digital Service Design [new] is recommended in combination with the course Digital Service Design [new].

**Remarks**
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Service Management [M-WIWI-101448]

Responsibility: Christof Weinhardt, Gerhard Satzger
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

ECTS Language Level
9 Deutsch 4

Compulsory

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<tr>
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<td>Business and IT Service Management (S. 546)</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4,5, max. 4,5 ECTS

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<td>T-WIWI-102899</td>
<td>Modeling and Analyzing Consumer Behavior with R (S. 731)</td>
<td>4,5</td>
<td>Christof Weinhardt, Verena Dorner</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Business and IT Service Management [2590484] is compulsory and must be examined.

Qualification Objectives
The students
- understand the basics of developing and managing IT-based services,
- understand and apply OR methods in service management,
- systematically use vast amounts of available data for planning, operation, personalization and improvement of complex service offerings, and
- understand and analyze innovation processes in corporations.

Content
The module service management addresses the basics of developing and managing IT-based services. The lectures contained in this module teach the basics of developing and managing IT-based services and the application of OR methods in the field of service management. Moreover, students learn to systematically analyze vast amounts of data for planning, operation and improvement for complex service offerings. These tools enhance operational and strategic decision support and help to analyze and understand the overall innovation processes in corporations. Current examples from research and industry demonstrate the relevance of the topics discussed in this module.

Recommendations
None
Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Services Marketing [M-WIWI-101649]

Responsibility: Ju-Young Kim

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Business Administration
- Compulsory Elective Modules 1/Compulsory Modules/Business Administration
- Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
- Additional Examinations

**Wahlpflichtangebot**
Non-Compulsory Block; min. 9, max. 9 ECTS

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<td>T-WIWI-103140</td>
<td>Services Marketing (S. 869)</td>
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<tr>
<td>T-WIWI-103141</td>
<td>Online Marketing (S. 746)</td>
<td>4,5</td>
<td>Ju-Young Kim</td>
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<td>T-WIWI-102902</td>
<td>Marketing Communication (S. 712)</td>
<td>4,5</td>
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<td>T-WIWI-102834</td>
<td>Case Studies in Sales and Pricing (S. 555)</td>
<td>1,5</td>
<td>Martin Klarmann</td>
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**Learning Control / Examinations**
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the rst decimal.

**Conditions**
None

**Qualification Objectives**
Students
- gain knowledge about basic content and strategies of services marketing
- know about current topics (research and practice) in online marketing and learn how the transparency of the internet provides new opportunities to measure the success of marketing instruments
- get to know marketing communications objectives and strategies
- have a fundamental understanding of price management (in particular consumer behavior of pricing, pricing strategy, price determination)
- are able to implement their extensive sales and pricing knowledge in a practical context
- are able to implement their extensive marketing knowledge in a practical context
- have the knowledge to write a master thesis in Services Marketing

**Content**
understanding of services marketing. Besides the classical offline services, the module also focuses on online services. The course "Services Marketing" starts with an overview of basic content and strategies in services marketing.
Within the course "Online Marketing" students learn about current topics (research and practice) in online marketing and learn how the transparency of the internet provides new opportunities to measure the success of marketing instruments.
In "Marketingkommunikation" students learn about marketing communication objectives and strategies.
The course "Pricing" builds a fundamental understanding of price management.
In the course "Case Studies in Sales and Pricing" students work with case studies helping them to understand the bridge between theoretical and practical knowledge.

**Recommendations**
None
Remarks
new module starting winter term 2015/2016
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
See German version.
Module: Strategic Decision Making and Organization [M-WIWI-101509]

Responsibility: Hagen Lindstädt
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<td>Modeling Strategic Decision Making (S. 732)</td>
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<tr>
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<td>Public Management (S. 812)</td>
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<td>Ju-Young Kim</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
The module will not be offered any more from winterterm 2016/2017. Students who are already assigned on the module can still finish it until summer term 2017 (only for repeater).

Conditions
None

Qualification Objectives
See German version.

Content

Recommendations
None

Remarks
The course “Organization Theory” will not be offered any more from summer term 2015 on. The examination will be offered latest until winter term 2015/2016 (repeaters only).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Strategy, Communication, and Data Analysis [M-WIWI-101489]

Responsibility: Bruno Neibecker
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<td>Behavioral Approaches in Marketing (S. 539)</td>
<td>4,5</td>
<td>Bruno Neibecker</td>
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<td>T-WIWI-102618</td>
<td>Strategic and Innovative Decision Making in Marketing (S. 802)</td>
<td>4,5</td>
<td>Bruno Neibecker</td>
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<tr>
<td>T-WIWI-102635</td>
<td>Information Technology and Business Information (S. 668)</td>
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<td>T-WIWI-102883</td>
<td>Pricing (S. 795)</td>
<td>4,5</td>
<td>Ju-Young Kim</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students
- are familiar with general procedures and characteristics to develop new products and services under conditions of market orientation,
- can analyse customer needs, learn to realize competitive advantages and to work out interdisciplinary solutions,
- improve their statistic skills to cope with applied Marketing issues.

Content
The core product is everything a customer or business consumer receives. Marketers must understand what it takes to develop a new product successfully. It is important to understand that innovations differ in their degree of newness (up to radical innovations). This helps to determine how quickly the products will be adopted by a target market. Market orientation is on the front side of the medal, the reverse side includes meeting the needs of diverse stakeholders. To find out the critical drivers of success a deep understanding of analytical and statistical methods is essential. As a result, the developing of an effective marketing strategy is discussed as an empirical, scientific process. In addition, consumer behavior approaches in marketing are discussed as an important research area with a strong interdisciplinary and empirical orientation.

Recommendations
None

Remarks
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
6.2.3 Informatics

**Module: Electives in Informatics [M-WIWI-101630]**

<table>
<thead>
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<th>Course</th>
<th>ECTS</th>
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<tbody>
<tr>
<td>T-WIWI-102658</td>
<td>Algorithms for Internet Applications (S. 526)</td>
<td>5</td>
<td>Hartmut Schmeck</td>
</tr>
<tr>
<td>T-WIWI-102759</td>
<td>Requirements Analysis and Requirements Management (S. 827)</td>
<td>4</td>
<td>Ralf Kneuper</td>
</tr>
<tr>
<td>T-WIWI-102651</td>
<td>Applied Informatics II - IT Systems for eCommerce (S. 531)</td>
<td>5</td>
<td>Johann Marius Zöllner</td>
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<tr>
<td>T-WIWI-102680</td>
<td>Computational Economics (S. 566)</td>
<td>4,5</td>
<td>Simon Caton, Pradyumn Kumar Shukla</td>
</tr>
<tr>
<td>T-WIWI-102661</td>
<td>Database Systems and XML (S. 586)</td>
<td>5</td>
<td>Andreas Oberweis</td>
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<tr>
<td>T-WIWI-102663</td>
<td>Document Management and Groupware Systems (S. 593)</td>
<td>4</td>
<td>Stefan Klink</td>
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<tr>
<td>T-WIWI-102655</td>
<td>Efficient Algorithms (S. 598)</td>
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<td>Hartmut Schmeck</td>
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<td>Enterprise Architecture Management (S. 618)</td>
<td>5</td>
<td>Thomas Wolf</td>
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<tr>
<td>T-WIWI-102666</td>
<td>Knowledge Discovery (S. 687)</td>
<td>5</td>
<td>Rudi Studer</td>
</tr>
<tr>
<td>T-WIWI-102667</td>
<td>Management of IT-Projects (S. 704)</td>
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<td>Roland Schätzle</td>
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<tr>
<td>T-WIWI-102697</td>
<td>Business Process Modelling (S. 552)</td>
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<td>Andreas Oberweis</td>
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<tr>
<td>T-WIWI-102679</td>
<td>Nature-Inspired Optimisation Methods (S. 740)</td>
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<td>Pradyumn Kumar Shukla</td>
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<td>T-WIWI-105801</td>
<td>Service Oriented Computing (S. 868)</td>
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<td>Barry Norton, Sudhir Agarwal, Rudi Studer</td>
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<tr>
<td>T-WIWI-102845</td>
<td>Smart Energy Distribution (S. 874)</td>
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<td>Andreas Oberweis</td>
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<td>T-WIWI-102676</td>
<td>Special Topics of Enterprise Information Systems (S. 885)</td>
<td>5</td>
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<td>T-WIWI-102657</td>
<td>Special Topics of Efficient Algorithms (S. 884)</td>
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<td>T-WIWI-102678</td>
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<tr>
<td>T-WIWI-102671</td>
<td>Special Topics of Knowledge Management (S. 886)</td>
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<tr>
<td>T-WIWI-102669</td>
<td>Strategic Management of Information Technology (S. 895)</td>
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<td>Thomas Wolf</td>
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<tr>
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<td>Web Science (S. 941)</td>
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<td>York Sure-Vetter</td>
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<td>Workflow-Management (S. 978)</td>
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<td>T-WIWI-103523</td>
<td>Advanced Lab Informatics (S. 520)</td>
<td>4</td>
<td>Rudi Studer, Hartmut Schmeck, Andreas Oberweis, York Sure-Vetter, Johann Marius Zöllner</td>
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Please note the following information about the module component exams of Prof. Dr. H. Schmeck:
Algorithms for Internet Applications [T-WIWI-102658]: The examination will be offered latest until summer term 2017 (repeaters only).
Computational Economics [T-WIWI-102680]: The examination will be offered latest until summer term 2017 (repeaters only).
Efficient Algorithms [T-WIWI-102655]: The examination will be offered latest until winter term 2016/2017 (repeaters only).
Nature-Inspired Optimization Methods Optimierungsverfahren [T-WIWI-102679]: The examination will be offered latest until winter term 2016/2018 (repeaters only).
Organic Computing [T-WIWI-102659]: The examination will be offered latest until winter term 2016/2017 (repeaters only).
Smart Energy Distribution [T-WIWI-102845]: The examination will be offered latest until winter term 2016/2017 (repeaters only).

Conditions
None.

Qualification Objectives
The student
- has the ability to master methods and tools in a complex discipline and to demonstrate innovativeness regarding the methods used,
- knows the principles and methods in the context of their application in practice,
- is able to grasp and apply the rapid developments in the field of computer science, which are encountered in work life, quickly and correctly, based on a fundamental understanding of the concepts and methods of computer science,
- is capable of finding and defending arguments for solving problems.

Content
The thematic focus will be based on the choice of courses in the areas of Effiziente Algorithmen, Betriebliche Informations- und Kommunikationssysteme, Wissensmanagement, Komplexitätsmanagement and Software- und Systems Engineering.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
**Module: Emphasis in Informatics [M-WIWI-101628]**

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</tr>
</tbody>
</table>

**ECTS**

9

**Recurrence**

Each term

**Duration**

1 semester

**Level**

4
Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. For passing the module exam in every single partial exam the respective minimum requirements has to be achieved.
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Smart Energy Distribution [T-WIWI-102845]: The examination will be offered latest until winter term 2016/2017 (repeaters only).

Conditions
None.

Qualification Objectives
The student
- has the ability to master methods and tools in a complex discipline and to demonstrate innovativeness regarding the methods used,
- knows the principles and methods in the context of their application in practice,
- is able to grasp and apply the rapid developments in the field of computer science, which are encountered in work life, quickly and correctly, based on a fundamental understanding of the concepts and methods of computer science,
- is capable of finding and defending arguments for solving problems.

Content
The thematic focus will be based on the choice of courses in the areas of Effiziente Algorithmen, Betriebliche Informations- und Kommunikationssysteme, Wissensmanagement, Komplexitätsmanagement and Software- und Systems Engineering.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
6.2.4 Operations Research

**Module: Mathematical Programming [M-WIWI-101473]**

**Responsibility:** Oliver Stein

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Operations Research

**ECTS:** 9

**Recurrence:** Each term

**Duration:** 1 semester

**Level:** 4

**Wahlpflichtangebot**
Non-Compulsory Block; min. 9, max. 10 ECTS

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<td>T-WIWI-102720</td>
<td>Mixed Integer Programming II (S. 728)</td>
<td>4,5</td>
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<td>T-WIWI-102733</td>
<td>Mixed Integer Programming I and II (S. 727)</td>
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<tr>
<td>T-WIWI-102726</td>
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<tr>
<td>T-WIWI-102727</td>
<td>Global Optimization II (S. 648)</td>
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<td>T-WIWI-103638</td>
<td>Global Optimization I and II (S. 647)</td>
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<tr>
<td>T-WIWI-102723</td>
<td>Graph Theory and Advanced Location Models (S. 651)</td>
<td>4,5</td>
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<tr>
<td>T-WIWI-102856</td>
<td>Convex Analysis (S. 575)</td>
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<td>T-WIWI-103635</td>
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<td>T-WIWI-102724</td>
<td>Nonlinear Optimization I (S. 742)</td>
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<tr>
<td>T-WIWI-103636</td>
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<td>T-WIWI-102721</td>
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<td>T-WIWI-102722</td>
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**Learning Control / Examinations**
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
None

**Qualification Objectives**
The student
- names and describes basic notions for advanced optimization methods, in particular from continuous and mixed integer programming, location theory, and graph theory,
- knows the indispensable methods and models for quantitative analysis,
- models and classifies optimization problems and chooses the appropriate solution methods to solve also challenging optimization problems independently and, if necessary, with the aid of a computer,
- validates, illustrates and interprets the obtained solutions,
- identifies drawbacks of the solution methods and, if necessary, is able to make suggestions to adapt them to practical problems.
Content
The modul focuses on theoretical foundations as well as solution algorithms for optimization problems with continuous and mixed integer decision variables, for location problems and for problems on graphs.

Remarks
The lectures are partly offered irregularly. The curriculum of the next three years is available online (www.ior.kit.edu). For the lectures of Prof. Stein a grade of 30 % of the exercise course has to be fulfilled. The description of the particular lectures is more detailed.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.

Responsibility: Stefan Nickel
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Operations Research

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<td>Facility Location and Strategic Supply Chain Management</td>
<td>4,5</td>
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<td>Chain Management (S. 789)</td>
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<td>Management (S. 792)</td>
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<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102718</td>
<td>Discrete-Event Simulation in Production and Logistics</td>
<td>4,5</td>
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<td>(S. 592)</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to § 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Modeled Conditions
The following conditions must be met:

Qualification Objectives
The student
- is familiar with basic concepts and terms of Supply Chain Management,
- knows the different areas of SCM and their respective optimization problems,
- is acquainted with classical location problem models (in planes, in networks and discrete) as well as fundamental methods for distribution and transport planning, inventory planning and management,
- is able to model practical problems mathematically and estimate their complexity as well as choose and adapt appropriate solution methods.

Content
Supply Chain Management is concerned with the planning and optimization of the entire, inter-company procurement, production
and distribution process for several products taking place between different business partners (suppliers, logistics service providers, dealers). The main goal is to minimize the overall costs while taking into account several constraints including the satisfaction of customer demands.

This module considers several areas of SCM. On the one hand, the determination of optimal locations within a supply chain is addressed. Strategic decisions concerning the location of facilities as production plants, distribution centers or warehouses are of high importance for the rentability of Supply Chains. Thoroughly carried out, location planning tasks allow an efficient flow of materials and lead to lower costs and increased customer service. On the other hand, the planning of material transport in the context of supply chain management represents another focus of this module. By linking transport connections and different facilities, the material source (production plant) is connected with the material sink (customer). For given material flows or shipments, it is considered how to choose the optimal (in terms of minimal costs) distribution and transportation chain from the set of possible logistics chains, which asserts the compliance of delivery times and further constraints. Furthermore, this module offers the possibility to learn about different aspects of the tactical and operational planning level in Supply Chain Management, including methods of scheduling as well as different approaches in procurement and distribution logistics. Finally, issues of warehousing and inventory management will be discussed.

Recommendations

Basic knowledge as conveyed in the module Introduction to Operations Research [WI1OR] is assumed.

Remarks

Some lectures and courses are offered irregularly.
The planned lectures and courses for the next three years are announced online.

Workload

Total effort for 9 credits: ca. 270 hours

- Presence time: 84 hours
- Preparation/Wrap-up: 112 hours
- Examination and examination preparation: 74 hours

Responsibility: Stefan Nickel

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Operations Research
- Compulsory Elective Modules 2/Compulsory Elective Modules/Operations Research
- Additional Examinations

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<thead>
<tr>
<th>Identifier</th>
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<th>ECTS</th>
<th>Responsibility</th>
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<tbody>
<tr>
<td>T-WIWI-102872</td>
<td>Challenges in Supply Chain Management (S. 558)</td>
<td>4,5</td>
<td>Robert Blackburn</td>
</tr>
<tr>
<td>T-WIWI-102718</td>
<td>Discrete-Event Simulation in Production and Logistics (S. 592)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102723</td>
<td>Graph Theory and Advanced Location Models (S. 651)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102787</td>
<td>Hospital Management (S. 659)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102715</td>
<td>Operations Research in Supply Chain Management (S. 753)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102884</td>
<td>Operations Research in Health Care Management (S. 752)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102716</td>
<td>Practical Seminar: Health Care Management (with Case Studies) (S. 786)</td>
<td>7</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102784</td>
<td>Software Laboratory: OR Models II (S. 877)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-103061</td>
<td>Prerequisite for Facility Location and Strategic Supply Chain Management (S. 789)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102704</td>
<td>Facility Location and Strategic Supply Chain Management (S. 631)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102660</td>
<td>Supply Chain Management in the Process Industry (S. 901)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-105940</td>
<td>Prerequisite for Tactical and Operational Supply Chain Management (S. 792)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102714</td>
<td>Tactical and Operational Supply Chain Management (S. 903)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to § 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module.

The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Challenges in Supply Chain Management can only be assigned if this module is assigned as an elective module.

Qualification Objectives
The student
- is familiar with basic concepts and terms of Supply Chain Management,
- knows the different areas of SCM and their respective optimization problems,
- is acquainted with classical location problem models (in planes, in networks and discrete) as well as fundamental methods for distribution and transport planning, inventory planning and management,
- is familiar with general procedures and characteristics of Health Care Management and the possibilities for adapting mathematical models for non-profit organizations,
• is able to model practical problems mathematically and estimate their complexity as well as choose and adapt appropriate solution methods.

Content
Supply Chain Management is concerned with the planning and optimization of the entire, inter-company procurement, production and distribution process for several products taking place between different business partners (suppliers, logistics service providers, dealers). The main goal is to minimize the overall costs while taking into account several constraints including the satisfaction of customer demands.

This module considers several areas of SCM. On the one hand, the determination of optimal locations within a supply chain is addressed. Strategic decisions concerning the location of facilities as production plants, distribution centers or warehouses are of high importance for the rentability of Supply Chains. Thoroughly carried out, location planning tasks allow an efficient flow of materials and lead to lower costs and increased customer service. On the other hand, the planning of material transport in the context of supply chain management represents another focus of this module. By linking transport connections and different facilities, the material source (production plant) is connected with the material sink (customer). For given material flows or shipments, it is considered how to choose the optimal (in terms of minimal costs) distribution and transportation chain from the set of possible logistics chains, which asserts the compliance of delivery times and further constraints. Furthermore, this module offers the possibility to learn about different aspects of the tactical and operational planning level in Supply Chain Management, including methods of scheduling as well as different approaches in procurement and distribution logistics. Finally, issues of warehousing and inventory management will be discussed.

Health Care Management addresses specific Supply Chain Management problems in the health sector. Important applications arise in scheduling and internal logistics of hospitals.

Recommendations
Basic knowledge as conveyed in the module Introduction to Operations Research [WI1OR] is assumed.

Remarks
Some lectures and courses are offered irregularly.
The planned lectures and courses for the next three years are announced online.
The module will not be offered any more from summer term 2016. Students who are already assigned on the module can still finish it until summer term 2017 (repeaters only).

Workload
Total effort for 9 credits: ca. 270 hours
• Presence time: 84 hours
• Preparation/Wrap-up: 112 hours
• Examination and examination preparation: 74 hours
Module: Service Operations [M-WIWI-102805]

Responsibility: Stefan Nickel
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Operations Research
Compulsory Elective Modules 1/Compulsory Modules/Operations Research
Compulsory Elective Modules 2/Compulsory Elective Modules/Operations Research
Additional Examinations

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<tr>
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<td>4</td>
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### Wahlpflichtangebot
Non-Compulsory Block; min. 1, max. 2 Courses

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<tr>
<td>T-WIWI-102716</td>
<td>Practical Seminar: Health Care Management (with Case Studies) (S. 786)</td>
<td>7</td>
<td>Stefan Nickel</td>
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### Ergänzungsangebot
Non-Compulsory Block; max. 1 Courses

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<td>T-WIWI-102718</td>
<td>Discrete-Event Simulation in Production and Logistics (S. 592)</td>
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<td>Supply Chain Management in the Process Industry (S. 901)</td>
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<td>Hospital Management (S. 659)</td>
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<td>T-WIWI-102872</td>
<td>Challenges in Supply Chain Management (S. 558)</td>
<td>4,5</td>
<td>Robert Blackburn</td>
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</table>

### Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

### Conditions
At least one of the three courses Operations Research in Supply Chain Management, Operations Research in Health Care Management or Practical seminar: Health Care Management has to be assigned. The course Challenges in Supply Chain Management can only be assigned, if this module is assigned as an elective module.

### Qualification Objectives
Students
- knows the theoretical bases and the key components of Business Intelligence systems,
- acquires the basic skills to make use of business intelligence and analytics software in the service context
- are introduced into various application scenarios of analytics in the service context
- are able to distinguish different analytics methods and apply them in context
- learn how to apply analytics software in the service context
are trained for the structured compilation and solution of practice relevant problems with the help of commercial business intelligence software packages as well as analytics methods and tools.

**Content**
The importance of services in modern economies is most evident – nearly 70% of gross value added are achieved in the tertiary sector and a growing number of industrial enterprises add customer specific services to their material goods or transform their business models fundamentally. The growing availability of data “Big Data” and their intelligent processing by applying analytic methods and business intelligence systems plays a key role.

It is the goal of the module to give students a comprehensive overview on the subject Business Intelligence & Analytics focusing on service issues. Various scenarios illustrate how the methods and systems introduced help to improve existing services or create innovative data-based services.

**Recommendations**
The course Practical Seminar Health Care should be combined with the course OR in Health Care Management.

**Remarks**
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Stochastic Modelling and Optimization [M-WIWI-101454]

Responsibility: Karl-Heinz Waldmann

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Operations Research

Non-Compulsory Block; min. 9, max. 10 ECTS

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<tbody>
<tr>
<td>T-WIWI-102628</td>
<td>Optimization in a Random Environment (S. 757)</td>
<td>4.5</td>
<td>Karl-Heinz Waldmann</td>
</tr>
<tr>
<td>T-WIWI-102730</td>
<td>OR-Oriented Modeling and Analysis of Real Problems (Project) (S. 761)</td>
<td>4.5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102728</td>
<td>Quality Control I (S. 815)</td>
<td>4.5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102729</td>
<td>Quality Control II (S. 816)</td>
<td>4.5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102627</td>
<td>Simulation I (S. 871)</td>
<td>4.5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102703</td>
<td>Simulation II (S. 872)</td>
<td>4.5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102710</td>
<td>Markov Decision Models I (S. 715)</td>
<td>5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102711</td>
<td>Markov Decision Models II (S. 716)</td>
<td>4.5</td>
<td>Karl-Heinz Waldmann</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The student possesses detailed knowledge in modelling, analyzing and optimizing stochastic systems in economy and engineering.

Content
Markov Decision Models II: Queuing Systems, Stochastic Decision Processes
Simulation I: Generation of random numbers, Monte Carlo integration, Discrete event simulation, Discrete and continuous random variables, Statistical analysis of simulated data.
Simulation II: Variance reduction techniques, Simulation of stochastic processes, Case studies.
Quality Control I: Statistical Process Control, Acceptance Sampling, Design of experiments
Quality Control II: Reliability of complex systems with and without repair, Maintenance
OR-orientated modeling and analysis of real problems: project-based modelling and analysis

Remarks
The planned lectures and courses for the next two years are announced online (http://www.ior.kit.edu/).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
6.2.5 Natural and Engineering Sciences

Module: Automated Manufacturing Systems [M-MACH-101298]

Responsibility: Jürgen Fleischer
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<th>Duration</th>
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<tbody>
<tr>
<td>9</td>
<td>Each summer term</td>
<td>1 semester</td>
<td>4</td>
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</table>

Compulsory

Identifier Course ECTS Responsibility
T-MACH-102162 Automated Manufacturing Systems (S. 534) 9 Jürgen Fleischer

Conditions
none

Qualification Objectives
The students

- are able to analyze implemented automated manufacturing systems and describe their components.
- are capable to assess the implemented examples of implemented automated manufacturing systems and apply them to new problems.
- are able to name automation tasks in manufacturing plants and name the components which are necessary for the implementation of each automation task.
- are capable with respect to a given task to plan the configuration of an automated manufacturing system and to determine the necessary components to its realization.
- are able to design and select components for a given use case of the categories: “Handling Technology”, “Industrial Robotics”, “Sensory” and “Controls”.
- are capable to compare different concepts for multi-machine systems and select a suitable concept for a given use case.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: BioMEMS [M-MACH-101290]

Responsibility: Volker Saile
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

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<tr>
<td>9</td>
<td>Each term</td>
<td>1 semester</td>
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BioMEMS
Non-Compulsory Block; min. 9 ECTS

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<tbody>
<tr>
<td>T-MACH-102164</td>
<td>Practical Training in Basics of Microsystem Technology (S. 787)</td>
<td>3</td>
<td>Arndt Last</td>
</tr>
<tr>
<td>T-MACH-102165</td>
<td>Selected Topics on Optics and Microoptics for Mechanical Engineers (S. 836)</td>
<td>3</td>
<td>Timo Mappes</td>
</tr>
<tr>
<td>T-MACH-100966</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine I (S. 540)</td>
<td>3</td>
<td>Andreas Guber</td>
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<tr>
<td>T-MACH-100967</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine II (S. 541)</td>
<td>3</td>
<td>Andreas Guber</td>
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<tr>
<td>T-MACH-100968</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine III (S. 542)</td>
<td>3</td>
<td>Andreas Guber</td>
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<tr>
<td>T-MACH-101910</td>
<td>Microactuators (S. 724)</td>
<td>3</td>
<td>Manfried Kohl</td>
</tr>
<tr>
<td>T-MACH-102168</td>
<td>Replication Technologies in Micro System Technology (S. 826)</td>
<td>3</td>
<td>Matthias Worgull</td>
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<tr>
<td>T-MACH-102172</td>
<td>Bionics for Engineers and Natural Scientists (S. 543)</td>
<td>3</td>
<td>Hendrik Hölscher</td>
</tr>
<tr>
<td>T-MACH-102176</td>
<td>Current Topics on BioMEMS (S. 583)</td>
<td>3</td>
<td>Andreas Guber</td>
</tr>
</tbody>
</table>

Conditions
None

Qualification Objectives
The student
- has basic as well as extensive knowledge about different fields of applications of BioMEMS
- understands continuative aspects of the related subjects optics and microoptics, micro actuators, replications techniques and bionics

Content
Operations through small orifices, a pill which will take pictures on its way through your body or lab results right at the point of care - the need for easier and faster ways to help people is an important factor in research. The module BioMEMS (Bio(medical)-Micro-Electro-Mechanical-Systems) describes the application of microtechnology in the field of Life-Science, medical applications and Biotechnology and will teach you the necessary skills to understand and develop biological and medical devices.

The BioMEMS lectures will cover the fields of minimal invasive surgery, lab-on-chip systems, NOTES-Technology (Natural Orifice Transluminal Endoscopic Surgery), as well as endoscopic surgery and stent technology. Additionally to the BioMEMS lectures you can specialize in various related fields like fabrication, actuation, optics and bionics. The course Replication processes will teach you some cost efficient and fast ways to produce parts for medical or biological devices. In the course Microactuation it is discussed how to receive movements in micrometer scale in a microsystem, this could be e.g. to drive micro pumps or micro valves. The necessary tools for optical measurement and methods of analysis to gain high resolution pictures are also part of this module. To deepen your knowledge and to get a hands-on experience this module contains a one week lab course. In the lecture bionics you can see how biological effects can be transferred into technical products.

Remarks
If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber
Module: Combustion Engines I [M-MACH-101275]

Responsibility: Heiko Kubach

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

**ECTS** | **Recurrence** | **Duration** | **Level**
---|---|---|---
9 | Each winter term | 1 semester | 4

## Compulsory

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<tr>
<td>T-MACH-102194</td>
<td>Combustion Engines I (S. 562)</td>
<td>5</td>
<td>Thomas Koch, Heiko Kubach</td>
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<tr>
<td>T-MACH-105564</td>
<td>Energy Conversion and Increased Efficiency in Internal Combustion Engines (S. 611)</td>
<td>4</td>
<td>Thomas Koch, Heiko Kubach</td>
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</table>

## Conditions
None

### Qualification Objectives
The student can name and explain the working principle of combustion engines. He is able to analyse and evaluate the combustion process. He is able to evaluate influences of gas exchange, mixture formation, fuels and exhaust gas aftertreatment on the combustion performance. He can solve basic research problems in the field of engine development. The student can name all important influences on the combustion process. He can analyse and evaluate the engine process considering efficiency, emissions and potential.

### Content
Introduction, History, Concepts
Working Principle and Thermodynamics
Characteristic Parameters
Air Path
Fuel Path
Energy Conversion
Fuels
Emissions
Exhaust Gas Aftertreatment
Reaction kinetics
Gas exchange
Ignition
Flow field of gasoline engines
Working process
Pressure trace analysis
Thermodynamic analysis of the high pressure process
Exergy analysis and waste heat recuperation
Aspects of sustainability
## Module: Combustion Engines II [M-MACH-101303]

**Responsibility:** Heiko Kubach  
**Organisation:** KIT-Fakultät für Maschinenbau  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:**  
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences  
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences  
- Additional Examinations  

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<th>Identifier</th>
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<tr>
<td>9</td>
<td>Each term</td>
<td>4</td>
<td>Combustion Engines II (S. 563)</td>
<td>T-MACH-104609</td>
<td>5</td>
<td>Heiko Kubach</td>
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### Additional Courses

**Verbrennungsmotoren II**  
Non-Compulsory Block; min. 4 ECTS  

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<tr>
<td>T-MACH-105044</td>
<td>Fundamentals of Catalytic Exhaust Gas Aftertreatment (S. 639)</td>
<td>4</td>
<td>Egbert Lox</td>
</tr>
<tr>
<td>T-MACH-105173</td>
<td>Analysis of Exhaust Gas and Lubricating Oil in Combustion Engines (S. 528)</td>
<td>4</td>
<td>Marcus Gohl</td>
</tr>
<tr>
<td>T-MACH-105184</td>
<td>Fuels and Lubricants for Combustion Engines (S. 638)</td>
<td>4</td>
<td>Bernhard Kehrwald</td>
</tr>
<tr>
<td>T-MACH-105167</td>
<td>Analysis Tools for Combustion Diagnostics (S. 529)</td>
<td>4</td>
<td>Uwe Wagner</td>
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<tr>
<td>T-MACH-102197</td>
<td>Gas Engines (S. 642)</td>
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<td>Rainer Golloch</td>
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<tr>
<td>T-MACH-102199</td>
<td>Model Based Application Methods (S. 730)</td>
<td>4</td>
<td>Frank Kirschbaum</td>
</tr>
<tr>
<td>T-MACH-105169</td>
<td>Engine Measurement Techniques (S. 616)</td>
<td>4</td>
<td>Sören Bernhardt</td>
</tr>
</tbody>
</table>

### Conditions

None

**Modeled Conditions**
The following conditions must be met:

- Module [M-MACH-101275] *Combustion Engines I* has to be started before taking this module.

### Qualification Objectives

See courses.
### Module: Control Engineering II [M-ETIT-101157]

- **Responsibility:** Sören Hohmann
- **Organisation:** KIT-Fakultät für Elektrotechnik und Informationstechnik
- **Curricular Anchorage:** Compulsory Elective
- **Contained in:**
  - Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
  - Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
  - Additional Examinations

<table>
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<th>Course</th>
<th>ECTS</th>
<th>Level</th>
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<tr>
<td>T-ETIT-100981</td>
<td>Automation of Discrete Event and Hybrid Systems (S. 535)</td>
<td>3</td>
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<tr>
<td>T-ETIT-100666</td>
<td>Control of Linear Multivariable Systems (S. 573)</td>
<td>6</td>
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**ECTS:** 9  **Level:** 4
Module: Energy and Process Technology I [M-MACH-101296]

Responsibility: Heiner Wirbser

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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<tr>
<td>9</td>
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<td>1 semester</td>
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Compulsory

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<th>Identifier</th>
<th>Course</th>
<th>ECTS</th>
<th>Responsibility</th>
</tr>
</thead>
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Conditions
None

Qualification Objectives
In this modul students achieve a basic understanding of the technical properties of energy conversion processes and machines.

Content
Energy and Process Technology 1:
1. thermodynamic basics and cycle processes (ITT)
2. basics of piston engines (IFKM)
3. basics of turbomachines (FSM)
4. basics of thermal turbomachines (ITS)

Remarks
All lectures and exams are hold in German only.
Module: Energy and Process Technology II [M-MACH-101297]

Responsibility: Heiner Wirbser
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<tbody>
<tr>
<td>9</td>
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<td>1 semester</td>
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Compulsory

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<th>Responsibility</th>
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<tbody>
<tr>
<td>T-MACH-102212</td>
<td>Energy and Process Technology II (S. 610)</td>
<td>9</td>
<td>Corina Höfler, Heiner Wirbser</td>
</tr>
</tbody>
</table>

Conditions
None

Qualification Objectives
In this modul students achieve the ability to evaluate solitary and interconnected energy systems with respect to societal and economical aspects

Content
Energy and Process Technology 2:
1. basics in combustion and pollutant formation (ITT)
2. technical realisation and application of piston engines (IFKM) fluid flow engines (FSM) and thermal turbomachines (ITS)
3. technical aspects of energy supply systems and networks (ITS)

Remarks
All lectures and exams are hold in German only.
Module: Extracurricular Module in Engineering [M-WIWI-101404]

Responsibility:

Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

<table>
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<tr>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

- **T-ETIT-100724** Photovoltaics (S. 767) 3 N.N.
- **T-ETIT-101924** Power Generation (S. 779) 3 Bernd Hoferer
- **T-MACH-100966** BioMEMS - Microsystems Technologies for Life-Sciences and Medicine I (S. 540) 3 Andreas Guber
- **T-MACH-100967** BioMEMS - Microsystems Technologies for Life-Sciences and Medicine II (S. 541) 3 Andreas Guber
- **T-MACH-100968** BioMEMS - Microsystems Technologies for Life-Sciences and Medicine III (S. 542) 3 Andreas Guber
- **T-MACH-102107** Quality Management (S. 817) 4 Gisela Lanza
- **T-MACH-102176** Current Topics on BioMEMS (S. 583) 3 Andreas Guber
- **T-MACH-105234** Windpower (S. 977) 4 Norbert Lewald
- **T-BGU-100139** Hydro Power Engineering (S. 660) 6 Peter Oberle

Learning Control / Examinations
The assessment of the module is determined by the respective module coordinator. It can either be in the form of a general exam or partial exams, and must be contain at least 9 credit points and at least 6 hours per week. The examination may contain presentations, experiments, laboratories, term papers, etc. At least 50 percent of the module examination has to be in the form of a written or an oral examination (according to Section 4 (2), 1 or 2 of the examination regulation).

The formation of the overall grade of the module will be determined by the respective module coordinator.

Conditions
See German version.

Qualification Objectives
See German version.

Content
Entsprechend dem interdisziplinären Profil des Studiengangs können technisch-orientierte Lehrveranstaltungen zu einem außerplanmäßigen Ingenieurmodul zusammengestellt werden, die nicht oder nicht in dieser Kombination im Modulhandbuch des Studiengangs aufgeführt sind. Die im außerplanmäßigen Ingenieurmodul zusammengestellten technisch-orientierten Lehrveranstaltungen umfassen dabei in Summe mindestens 9 LP und mindestens 6 SWS.
Zunehmend bieten ingenieurwissenschaftliche Fakultäten Lehrveranstaltungen mit nicht technischem, meist wirtschaftswissenschaftlichen Bezug an. Diese aus ingenieurwissenschaftlicher Sicht sinnvolle Ergänzung zur technischen Ausbildung ihrer Studierenden, ist für die Studiengänge der Fakultät für Wirtschaftswissenschaften nicht geeignet. Daher genehmigt der Prüfungsausschuss solche Lehrveranstaltungen grundsätzlich nicht im Rahmen der zu erwerbenden 9 LP des außerplanmäßigen Ingenieurmoduls. Wer dennoch solche Lehrveranstaltungen in die Fachprüfung Ingenieurwissenschaften integrieren möchte, kann – in Übereinstimmung mit dem zuständigen Prüfer - ein Modul zusammenstellen, das dann entsprechend mehr Leistungspunkte umfassen muss.

Remarks
Die oben stehende Aufstellung ist nicht vollständig, sondern enthält nur eine Auswahl möglicher Teilleistungen. Die Liste wird fortlaufend aktualisiert. Wie oben beschrieben kann das außerplanmäßige Ingenieurmodul auf genehmigungspflichtigen Antrag...
Module: Fundamentals of Transportation [M-BGU-101064]

Responsibility: Peter Vortisch
Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften
Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

**ECTS** | **Recurrence** | **Duration** | **Level**
--- | --- | --- | ---
9 | Each summer term | 2 semester | 4

### Pflichtleistung
Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 6 ECTS

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<tr>
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<tbody>
<tr>
<td>T-BGU-101796</td>
<td>Characteristics of Transportation Systems (S. 559)</td>
<td>3</td>
<td>Peter Vortisch</td>
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<tr>
<td>T-BGU-101671</td>
<td>Transportation Systems (S. 928)</td>
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### Wahlpflicht
Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 6 ECTS

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<th>Responsibility</th>
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<tbody>
<tr>
<td>T-BGU-100619</td>
<td>Freight Transport (S. 637)</td>
<td>3</td>
<td>Bastian Chlond</td>
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<tr>
<td>T-BGU-100620</td>
<td>Long-distance and Air Traffic (S. 696)</td>
<td>3</td>
<td>Bastian Chlond</td>
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<tr>
<td>T-BGU-101005</td>
<td>Tendering, Planning and Financing in Public Transport (S. 912)</td>
<td>3</td>
<td>Peter Vortisch</td>
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<tr>
<td>T-BGU-100014</td>
<td>Seminar in Transportation (S. 860)</td>
<td>3</td>
<td>Bastian Chlond, Peter Vortisch</td>
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<tr>
<td>T-WIWI-103174</td>
<td>Seminar Mobility Services (Master) (S. 861)</td>
<td>3</td>
<td>Carola Stryja, Gerhard Satzger</td>
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<tr>
<td>T-BGU-103425</td>
<td>Mobility Services and new Forms of Mobility (S. 729)</td>
<td>3</td>
<td>Martin Kagerbauer</td>
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<tr>
<td>T-BGU-103426</td>
<td>Strategic Transport Planning (S. 896)</td>
<td>3</td>
<td>Volker Waßmuth</td>
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</table>

**Learning Control / Examinations**
The assessment is carried out as partial exams (according to § 4(2), 2-3 of the examination regulation) of the core course(s) and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The overall grade of the module is the average of the grades for each course weighted by the credits. The partial exams will take place jointly (if possible) at individually appointed dates.

**Conditions**
One course has to be chosen from the core courses. Core courses are: Fundamentals of Transportation Planning and Traffic Engineering [0170405] and Characteristics of Transportation Systems [6232806]. To achieve the required ECTS Credits, additional courses have to be chosen from the remaining courses.
From the courses Seminar in Transportation [6232903] and Seminar Mobility Services [2595475] only one course can be chosen.

**Qualification Objectives**
See German version.

**Content**

**Remarks**
Wurden bereits Vorlesungen gehört, die nun nicht mehr angeboten werden, können diese bei übereinstimmenden Inhalten dennoch innerhalb dieses Moduls geprüft werden. Kommen Sie in diesem Fall zwecks Abstimmung in die Sprechstunde!
Module: Generation and transmission of renewable power [M-ETIT-101164]

Responsibility: Thomas Leibfried, Bernd Hoferer

Organisation: KIT-Fakultät für Elektrotechnik und Informationstechnik

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

Compulsory

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<tr>
<th>Identifier</th>
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<th>Duration</th>
<th>Level</th>
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<tr>
<td>T-ETIT-100830</td>
<td>Power Network (S. 780)</td>
<td>6</td>
<td>Each term</td>
<td>2 semester</td>
<td>4</td>
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<tr>
<td>T-ETIT-101941</td>
<td>Power Transmission and Power Network Control (S. 781)</td>
<td>5</td>
<td>Each term</td>
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<td>4</td>
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<tr>
<td>T-ETIT-100724</td>
<td>Photovoltaics (S. 767)</td>
<td>3</td>
<td>Each term</td>
<td>2 semester</td>
<td>4</td>
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<tr>
<td>T-ETIT-101915</td>
<td>High-Voltage Test Technique (S. 655)</td>
<td>4</td>
<td>Each term</td>
<td>2 semester</td>
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</tbody>
</table>

Conditions
None

Qualification Objectives
The student
- has wide knowledge of electrical power engineering,
- is capable to analyse and develop electrical power engineering systems.

Content
The module deals with wide knowledge about the electrical power engineering. This ranges from the electric power equipment networks in terms of function, structure and interpretation on the calculation of electrical power networks to special areas such as the FACTS elements or power transformers.

Remarks
The course 23381 Windpower will not be offered any more from winter term 2014/15 on. The examination will be offered latest until summer term 2015 (repeaters only).
Module: **Global Production and Logistics [M-MACH-101282]**

**Responsibility:** Volker Schulze

**Organisation:** KIT-Fakultät für Maschinenbau

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

**ECTS**
- **Recurrence:** Each term
- **Duration:** 2 semester

**Globale Produktion und Logistik**
Non-Compulsory Block; min. 9 ECTS

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<tr>
<td>T-MACH-105158</td>
<td>Global Production and Logistics - Part 1: Global Production (S. 649)</td>
<td>4</td>
<td>Gisela Lanza</td>
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<tr>
<td>T-MACH-105159</td>
<td>Global Production and Logistics - Part 2: Global Logistics (S. 650)</td>
<td>4</td>
<td>Kai Furmans</td>
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<tr>
<td>T-MACH-105165</td>
<td>Automotive Logistics (S. 536)</td>
<td>4</td>
<td>Kai Furmans</td>
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<tr>
<td>T-MACH-102107</td>
<td>Quality Management (S. 817)</td>
<td>4</td>
<td>Gisela Lanza</td>
</tr>
<tr>
<td>T-MACH-102128</td>
<td>Information Systems and Supply Chain Management (S. 667)</td>
<td>4</td>
<td>Christoph Kilger</td>
</tr>
<tr>
<td>T-MACH-102189</td>
<td>Production Technology and Management in Automotive Industry (S. 804)</td>
<td>4</td>
<td>Volker Michael Stauch</td>
</tr>
<tr>
<td>T-MACH-105188</td>
<td>Integrative Strategies in Production and Development of High Performance Cars (S. 677)</td>
<td>4</td>
<td>Karl-Hubert Schlichtenmayer</td>
</tr>
<tr>
<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
</tr>
</tbody>
</table>

**Conditions**
None

**Qualification Objectives**
The students
- are able to analyze the main topics of global production and logistics.
- can explain the main topics about planning and operations of global supply chains and are able to use simple models for planning.
- are capable to name the main topics about planning of global production networks.

**Content**
The module Global Production and Logistics provides comprehensive and well-founded basics for the main topics of global production and logistics. The lectures aim to show opportunities and market conditions for global enterprises. Part 1 focuses on economic backgrounds, opportunities and risks of global production. Part 2 focuses on the structure of international logistics, their modeling, design and analysis. The threats in international logistics are discussed in case studies.
Module: High-Voltage Technology [M-ETIT-101163]

Responsibility: Thomas Leibfried, Bernd Hoferer

Organisation: KIT-Fakultät für Elektrotechnik und Informationstechnik

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<td>T-ETIT-101913</td>
<td>High-Voltage Technology I (S. 653)</td>
<td>4,5</td>
<td>2 semester</td>
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<tr>
<td>T-ETIT-101914</td>
<td>High-Voltage Technology II (S. 654)</td>
<td>4,5</td>
<td>2 semester</td>
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Qualification Objectives

The student
- has wide knowledge of electrical power engineering,
- is capable to analyse and develop electrical power engineering systems.

Content

The module deals with wide knowledge about the electrical power engineering. This ranges from the electric power equipment networks in terms of function, structure and interpretation on the calculation of electrical power networks to special areas such as the FACTS elements or power transformers.
Module: Integrated Production Planning [M-MACH-101272]

Responsibility: Volker Schulze
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<th>Level</th>
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<tr>
<td>9</td>
<td>Each summer term</td>
<td>1 semester</td>
<td>4</td>
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Compulsory

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<th>ECTS</th>
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<td>T-MACH-102106</td>
<td>Integrated Production Planning (S. 676)</td>
<td>9</td>
<td>Gisela Lanza</td>
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</table>

Conditions
None

Qualification Objectives
The students
- can discuss basic questions of production technology.
- are able to apply the methods of integrated production planning they have learned about to new problems.
- are able to analyze and evaluate the suitability of the methods, procedures and techniques they have learned about for a specific problem.
- can apply the learned methods of integrated production planning to new problems.
- can use their knowledge targeted for efficient production technology.

Content
Within this engineering sciences-oriented module the students will get to learn principle aspects of organization and planning of production systems. Further information can be found at the description of the lecture "Integrated Production Planning".

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
### Compulsory Modules 1

#### Module: Introduction to Logistics [M-MACH-101263]

<table>
<thead>
<tr>
<th>Responsibility:</th>
<th>Kai Furmans</th>
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<tbody>
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<td>Organisation:</td>
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<td>Additional Examinations</td>
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</table>

#### ECTS 9  | Recurrence Each term  | Duration 1 semester  | Level 4  |

#### Wahlblock
Non-Compulsory Block; min. 1, max. 1 Courses

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<th>ECTS</th>
<th>Responsibility</th>
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<tbody>
<tr>
<td>T-MACH-102128</td>
<td>Information Systems and Supply Chain Management (S. 667)</td>
<td>4</td>
<td>Christoph Kilger</td>
</tr>
<tr>
<td>T-MACH-102178</td>
<td>Elements of Technical Logistics and Project (S. 604)</td>
<td>6</td>
<td>Vladimir Madzharov, Martin Mittwollen</td>
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<tr>
<td>T-MACH-105149</td>
<td>Industrial Application of Technological Logistics Instancing Crane Systems (S. 663)</td>
<td>4</td>
<td>Markus Golder</td>
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<tr>
<td>T-MACH-105151</td>
<td>Energy Efficient Intralogistic Systems (S. 612)</td>
<td>4</td>
<td>Meike Braun, Frank Schönung</td>
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<tr>
<td>T-MACH-105165</td>
<td>Automotive Logistics (S. 536)</td>
<td>4</td>
<td>Kai Furmans</td>
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<tr>
<td>T-MACH-105175</td>
<td>Airport Logistics (S. 525)</td>
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<td>André Richter</td>
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<td>T-MACH-105187</td>
<td>IT-Fundamentals of Logistics (S. 686)</td>
<td>4</td>
<td>Frank Thomas</td>
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<tr>
<td>T-MACH-105174</td>
<td>Warehousing and Distribution Systems (S. 936)</td>
<td>4</td>
<td>Melanie Schwab, Judith Weiblen</td>
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<tr>
<td>T-MACH-105171</td>
<td>Safety Engineering (S. 832)</td>
<td>4</td>
<td>Hans-Peter Kany</td>
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<tr>
<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
</tr>
<tr>
<td>T-MACH-102159</td>
<td>Elements and Systems of Technical Logistics (S. 603)</td>
<td>4</td>
<td>Vladimir Madzharov, Martin Mittwollen</td>
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#### Pflichtblock
Non-Compulsory Block; min. 1, max. 1 Courses

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<thead>
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<tr>
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<td>Material Flow in Logistic Systems (S. 718)</td>
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<tr>
<td>T-MACH-102163</td>
<td>Basics of Technical Logistics (S. 538)</td>
<td>6</td>
<td>Vladimir Madzharov, Martin Mittwollen</td>
</tr>
</tbody>
</table>

#### Conditions
It is obligatory to choose one of the following courses:
- Material Flow in Logistic Systems
- Basics of technical logistics
- Elements and Systems of Technical Logistics

*Elements and systems of Technical Logistics* is only allowed to be examined if *Basics of Technical Logistics* is passed successfully in this or an other module. For simultaneous attending of both courses, examination dates are sequenced accordingly.

#### Qualification Objectives
The student
- acquires an overview of different logistic questions in practice,
- is able to model logistic systems with adequate accuracy by using simple models,
- is able to handle analytical methods for a performance evaluation of logistic systems,
• is able to identify cause and effects within logistic systems.

**Content**

The module *Introduction to Logistics* provides well-founded knowledge in main questions of logistics. In this module, focuses on the acquisition of theoretical basics linked with exemplary practice questions are laid. To gain a deeper understanding, the course is accompanied by exercises and further improved by case studies.
**Module: Lean Management in Construction [M-BGU-101884]**

**Responsibility:** Shervin Haghsheno

**Organisation:** KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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### Compulsory

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<tr>
<td>T-BGU-100148</td>
<td>Lean Construction (S. 692)</td>
<td>6</td>
<td>Shervin Haghsheno</td>
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<tr>
<td>T-BGU-101007</td>
<td>project paper Lean Construction (S. 809)</td>
<td>1,5</td>
<td>Shervin Haghsheno</td>
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### Wahlpflicht

Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4 5 ECTS

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<tr>
<td>T-BGU-103430</td>
<td>Turnkey Construction I - Processes and Methods (S. 930)</td>
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<td>Shervin Haghsheno</td>
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<tr>
<td>T-BGU-103431</td>
<td>Turnkey Construction II - Trades and Technology (S. 931)</td>
<td>3</td>
<td>Shervin Haghsheno</td>
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<tr>
<td>T-BGU-103427</td>
<td>Site Management (S. 873)</td>
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<tr>
<td>T-BGU-103429</td>
<td>Building Laws (S. 544)</td>
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<tr>
<td>T-BGU-103432</td>
<td>Project Management in Construction and Real Estate Industry I (S. 807)</td>
<td>3</td>
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<tr>
<td>T-BGU-103433</td>
<td>Project Management in Construction and Real Estate Industry II (S. 808)</td>
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<td>Shervin Haghsheno</td>
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### Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

The exam must be repeated at the latest 2 semesters after the first try. The exam will be based on the content of the latest lecture. The exam of the course Lean Construction consists of a preparatory and oral assessment. The preparatory assessment is a group work and consists of an assignment with presentation. The preparatory assessment is precondition to attend the oral examination (30 min) of the course Lean Construction. The grade of the exam Lean Construction is defined by weighted average of grades for oral examination (75 %) and preparatory assignment (25 %).

Examination of courses Projektmanagement in der Bau- und Immobilienwirtschaft I, Projektmanagement in der Bau- und Immobilienwirtschaft II, and Baurecht are carried out written. Combinations of courses Schlüsselfertiges Bauen I, Schlüsselfertiges Bauen II, Bauleitung, and Nachtragsmanagement are examined orally.

### Conditions

The course Lean Construction is compulsory and must be examined.

### Recommendations

It is recommend to take the module Fundamentals of construction [WI3INGBGU3] from the Bachelor’s degree program.

### Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Logistics in Value Chain Networks [M-MACH-101280]

**Responsibility:** Kai Furmans

**Organisation:** KIT-Fakultät für Maschinenbau

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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<td>T-MACH-102089</td>
<td>Logistics - Organisation, Design and Control of Logistic Systems (S. 694)</td>
<td>6</td>
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<tr>
<td>T-MACH-102128</td>
<td>Information Systems and Supply Chain Management (S. 667)</td>
<td>4</td>
<td>Christoph Kilger</td>
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<td>T-MACH-105165</td>
<td>Automotive Logistics (S. 536)</td>
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<td>Kai Furmans</td>
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<td>T-MACH-105175</td>
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<td>Knut Alicke</td>
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<td>T-MACH-105174</td>
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<td>4</td>
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<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
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**Logistik in Wertschöpfungsnetzwerken**
Non-Compulsory Block; min. 9 ECTS

**Learning Control / Examinations**
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

To improve the overall grade of the module up to one grading scale (0.3) there might be taken an optional term paper in the field of the IFL. The term paper may not be convalidated in the seminar module.

**Conditions**

One of the lectures
- Logistics – Organization, Design and Control of Logistic Systems [2118078]
- Supply Chain Management [2117062]

is compulsory and must be examined. Also the course Material flow in logistic systems is mandatory. In case of combining this module with Global Production and Logistics [WW4INGMB31] the course Material flow in logistic systems is not compulsory.

**Qualification Objectives**
The student
- is able to plan logistic systems and evaluate their performance,
- can use approaches of Supply Chain Management within the operational practice,
- identifies, analyses and evaluates risks within logistic systems.

**Content**
The module Logistics in value chain networks provides basics for the main topics of logistics. Within the lecture basic methods for planning and running logistic systems are introduced. Furthermore special issues like supply chain management and risks in logistic systems are focused. To gain a deeper understanding, the course is accompanied by exercises.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Machine Tools and Industrial Handling [M-MACH-101286]

Responsibility: Jürgen Fleischer
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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Compulsory

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<tr>
<td>T-MACH-102158</td>
<td>Machine Tools and Industrial Handling (S. 697)</td>
<td>9</td>
<td>Jürgen Fleischer</td>
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Conditions
None

Qualification Objectives
The students
- are capable to explain the use and application of machine tools and handling devices as well as differentiate their characteristics and structure.
- are able to name and describe the essential components (frame, main spindles, feed axis, peripheral equipment, control) of machine tools.
- are capable to distinguish and select and describe the essential components regarding structure, characteristics advantages and disadvantages.
- are enabled to dimension the main components of machine tools.
- are able to name and describe the control principles of machine tools.
- are capable to name examples of machine tools and industrial handling as well as to deduce compare the essential components. Additionally they can allocate manufacturing processes.
- are enabled to identify drawbacks as well as derive and asses measures for improvements.
- are qualified to apply methods for selection and evaluation of machine tools.
- are experienced to deduce the particular failure characteristics of a ball screw.

Content
The module overviews the assembly, dimensioning and application of machine tools and industrial handling. A consolidated and practice oriented knowledge is imparted about the choice, dimensioning and assessment of production machines. At first, the major components of machine tools are explained systematically. At this, the characteristics of dimensioning of machine tools are described in detail. Finally, the application of machine tools is demonstrated by means of example machines of the manufacturing processes turning, milling, grinding, massive forming, sheet metal forming and toothing.
Module: Manufacturing Technology [M-MACH-101276]

Responsibility: Volker Schulze

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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**Compulsory**

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<tr>
<td>T-MACH-102105</td>
<td>Manufacturing Technology (S. 708)</td>
<td>9</td>
<td>Frederik Zanger, Volker Schulze</td>
</tr>
</tbody>
</table>

**Conditions**

None

**Qualification Objectives**

The students

- can name different manufacturing processes, can describe their specific characteristics and are capable to depict the general function of manufacturing processes and are able to assign manufacturing processes to the specific main groups.
- are enabled to identify correlations between different processes and to select a process depending on possible applications.
- are capable to describe the theoretical basics for the manufacturing processes they got to know within the scope of the course and are able to compare the processes.
- are able to correlate based on their knowledge in materials science the processing parameters with the resulting material properties by taking into account the microstructural effects.
- are qualified to evaluate different processes on a material scientific basis.

**Content**

Within this engineering sciences-oriented module the students will get to learn principle aspects of manufacturing technology. Further information can be found at the description of the lecture “Manufacturing Technology”.

**Workload**

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Material Flow in Logistic Systems [M-MACH-101277]

Responsibility: Kai Furmans

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

Additional Examinations

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Materialfluss in Logistiksystemen
Non-Compulsory Block; min. 9 ECTS

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<tr>
<td>T-MACH-102151</td>
<td>Material Flow in Logistic Systems (S. 718)</td>
<td>6</td>
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<td>T-MACH-105174</td>
<td>Warehousing and Distribution Systems (S. 936)</td>
<td>4</td>
<td>Melanie Schwab, Judith Weiblen</td>
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<td>T-MACH-105175</td>
<td>Airport Logistics (S. 525)</td>
<td>4</td>
<td>André Richter</td>
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<td>Automotive Logistics (S. 536)</td>
<td>4</td>
<td>Kai Furmans</td>
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<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. To improve the overall grade of the module up to one grading scale (0.3) there might be taken an optional term paper in the field of the IFL. The term paper may not be convalidated in the seminar module.

Conditions
The course Material Flow in Logistic Systems [2117051] is compulsory and must be examined.

Qualification Objectives
The student
- acquires comprehensive and well-founded knowledge on the main topics of logistics, an overview of different logistic questions in practice and knows the functionality of material handling systems,
- is able to illustrate logistic systems with adequate accuracy by using simple models,
- is able to realize coherences within logistic systems,
- is able to evaluate logistic systems by using the learnt methods.

Content
The module Material Flow in Logistic Systems provides comprehensive and well-founded basics for the main topics of logistics. Within the lectures, the interaction between several components of logistic systems will be shown. The module focuses on technical characteristics of material handling systems as well as on methods for illustrating and evaluating logistics systems. To gain a deeper understanding, the course is accompanied by exercises and case studies.

Remarks
If the course 2117051 “Materialfluss in Logistiksystemen” had been taken already, one of the modules [WW4INGMB26], [WW4INGMB27] and [WW4INGMB28] can be chosen.

Workload
Regular attendance: 270 hours (9 credits). Lectures with 120 hours 4 credits. Lectures with 180 hours 6 credits.
Module: Material Flow in Networked Logistic Systems [M-MACH-101278]

Responsibility: Kai Furmans

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

Additional Examinations

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<td>T-MACH-105189</td>
<td>Introduction in Human Factors Engineering (S. 683)</td>
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Materialfluss in vernetzten Logistiksystemen
Non-Compulsory Block; min. 3 ECTS

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<td>Warehousing and Distribution Systems (S. 936)</td>
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<td>Airport Logistics (S. 525)</td>
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<td>T-MACH-105165</td>
<td>Automotive Logistics (S. 536)</td>
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<td>Kai Furmans</td>
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<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

To improve the overall grade of the module up to one grading scale (0.3) there might be taken an optional term paper in the field of the IFL. The term paper may not be convalidated in the seminar module.

Conditions
The course Analytical Models for Material Flow [2117060] is compulsory and must be examined.

Modeled Conditions
The following conditions must be met:

- Course [T-MACH-102151] Material Flow in Logistic Systems has to be started before taking this module.

Qualification Objectives
The student

- acquires in-depth knowledge on the main topics of logistics, gets an overview of different logistic questions in practice,
- is able to evaluate logistic systems by using the learnt methods,
- is able to analyze and explain the phenomena of industrial material and value streams.

Content
The module Material Flow in networked Logistic Systems provides in-depth basics for the main topics of logistics and industrial material and value streams. The obligatory lecture focuses on queuing methods to model production systems. To gain a deeper understanding, the course is accompanied by exercises.

Workload
Regular attendance: 270 hours (9 credits). Lectures with 180 hours attendance 6 credits. Lectures with 120 hours 4 credits.
Module: Microfabrication [M-MACH-101291]

Responsibility: Volker Saile

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Mikrofertigung
Non-Compulsory Block; min. 9 ECTS

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<td>T-MACH-102166</td>
<td>Fabrication Processes in Microsystem Technology (S. 630)</td>
<td>3</td>
<td>Klaus Bade</td>
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<td>T-MACH-102168</td>
<td>Replication Technologies in Micro System Technology (S. 826)</td>
<td>3</td>
<td>Matthias Worgull</td>
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<tr>
<td>T-MACH-100530</td>
<td>Physics for Engineers (S. 768)</td>
<td>6</td>
<td>Alexander Nesterov-Müller, Peter Gumbsch</td>
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<tr>
<td>T-MACH-102169</td>
<td>Chemical, Physical and Material Scientific Aspects of Polymers in Microsystem Technologies (S. 560)</td>
<td>3</td>
<td>Matthias Worgull</td>
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<tr>
<td>T-MACH-105186</td>
<td>Fundamentals of X-Ray Optics I (S. 640)</td>
<td>3</td>
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<tr>
<td>T-MACH-102167</td>
<td>Nanotribology and -Mechanics (S. 739)</td>
<td>3</td>
<td>Hendrik Hölscher, Martin Dienwiebel</td>
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<td>T-MACH-102191</td>
<td>Polymers in MEMS B: Physics, Microstructuring and Applications (S. 774)</td>
<td>3</td>
<td>Matthias Worgull</td>
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<tr>
<td>T-MACH-102192</td>
<td>Polymers in MEMS A: Chemistry, Synthesis and Applications (S. 772)</td>
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<td>Bastian Rapp</td>
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<td>T-MACH-102200</td>
<td>Polymers in MEMS C: Biopolymers and Bioplastics (S. 776)</td>
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<td>T-MACH-105556</td>
<td>Practical Course Polymers in MEMS (S. 782)</td>
<td>3</td>
<td>Matthias Worgull, Bastian Rapp</td>
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</tbody>
</table>

Conditions
None

Qualification Objectives
The student
- gains advanced knowledge concerning fabrication techniques in micrometer scale
- acquires knowledge in up-to-date developing research
- can detect and use causal relation in microfabrication process chains.

Content
This engineering module allows the student to gain advanced knowledge in the area of microfabrication. Different manufacturing methods are described and analyzed in an advanced manner. Necessary interdisciplinary knowledge from physics, chemistry, materials science and also up-to-date developments (nano and x-ray optics) in micro fabrication is offered.

Remarks
Starting summer term 2015, the course “Practical course Polymers in MEMS” [2142856] can be chosen in the module.
If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.
Module: Microoptics [M-MACH-101292]

Responsibility: Volker Saile

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

Additional Examinations

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Mikrooptik

Non-Compulsory Block; min. 9 ECTS

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<td>Practical Training in Basics of Microsystem Technology (S. 787)</td>
<td>3</td>
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<td>T-MACH-102165</td>
<td>Selected Topics on Optics and Microoptics for Mechanical Engineers (S. 836)</td>
<td>3</td>
<td>Timo Mappes</td>
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<td>Microoptics and Lithography (S. 725)</td>
<td>3</td>
<td>Timo Mappes</td>
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<td>Fundamentals of X-Ray Optics II (S. 641)</td>
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<td>T-ETIT-100741</td>
<td>Laser Physics (S. 689)</td>
<td>4</td>
<td>Christian Koos</td>
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<td>T-ETIT-101945</td>
<td>Optical Waveguides and Fibers (S. 756)</td>
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Conditions

None

Qualification Objectives

- Basic knowledge for the applications of microoptical systems
- Understanding fabrication processes of microoptical elements & systems
- Analyzing strengths and weaknesses of lithography processes
- Knowledge on the basics of optical sources and detectors and their use in technical systems
- Fundamental knowledge on different lasers and their design
- Knowledge on X-ray imaging methods

Content

Optical imaging, measuring and sensor systems are a base for modern natural sciences. In particular, life sciences and telecommunications have an intrinsic need for the application of optical technologies. Numerous fields of physics and engineering, e.g. astronomy and material sciences, require optical techniques. Micro optical systems are introduced in medical diagnostics and biological sensing as well as in products of the daily life.

In this module, an introduction to the basics of optics is provided; optical effects are presented with respect to their technical use. Optical elements and instruments are presented. Fabrication processes of micro optical systems and elements, in particular lithography, are discussed.

In addition, X-ray optics and X-ray imaging systems are presented as well as elements of optical telecommunication. A closer look on the physics behind lasers, being one of the most important technical light sources, is provided. As high end technology and clean room equipment is present in all the lectures of this module, the students will have a hands-on training with several experiments in micro optics.

Remarks

If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.

Economics Engineering (M.Sc.)
Modulhandbuch mit Stand 08/01/2016
Module: Microsystem Technology [M-MACH-101293]

Responsibility: Volker Saile
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

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<td>T-MACH-105182</td>
<td>Introduction to Microsystem Technology I (S. 684)</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9 ECTS

Conditions
None

Qualification Objectives
- construction and production of e.g. mechanical, optical, fluidic and sensory microsystems.

Content
The module offers courses in microsystem technology. Knowledge is imparted in various fields like basics in construction and production of e.g. mechanical, optical, fluidic and sensory microsystems.

Remarks
If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.
Module: Nanotechnology [M-MACH-101294]

Responsibility: Volker Saile

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<td>Manfred Kohl, Martin Sommer</td>
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<td>Quantum Functional Devices and Semiconductor Technology (S. 819)</td>
<td>3</td>
<td>Christian Koos</td>
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</table>

Qualification Objectives
The student
- has detailed knowledge in the field of nanotechnology
- is able to evaluate the specific characteristics of nanosystems.

Content
The module deals with the most important principles and fundamentals of modern nanotechnology. The compulsory module “Nanotechnology with scanning probe methods” introduces the basics of nanotechnology and nanoanalytics. The specific phenomena and properties found in nanoscale systems are the main topic of the module.

Remarks
If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.
Module: Natural Hazards and Risk Management 1 [M-WIWI-101642]

Responsibility: Michael Kunz

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 12 ECTS

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<td>Engineering Geophysics for external students (S. 617)</td>
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<td>Friedemann Wenzel</td>
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<tr>
<td>T-BGU-101859</td>
<td>Morphodynamics (S. 735)</td>
<td>3</td>
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<td>T-BGU-101676</td>
<td>Environmental Communication (S. 624)</td>
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<td>Charlotte Kämpf</td>
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<td>Water Resource Management and Engineering Hydrology (S. 940)</td>
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<td>Jürgen Ihringer</td>
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<td>T-BGU-102997</td>
<td>River and Floodplain Ecology (S. 830)</td>
<td>3</td>
<td>Gregory Egger</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
See German version

Content
See German version

Remarks
Students, who successfully completed both modules “Understanding and Prediction of Disasters” I and II (alternatively: one of the modules in Bachelor and Master) can get a certificate of the module coordinator (CEDIM). This certificate lists the successful completed courses within the two modules.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Natural Hazards and Risk Management 2 [M-WIWI-101644]

Responsibility: Michael Kunz

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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<td>Each term</td>
<td>1 Semester</td>
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**Wahlpflichtangebot**
Non-Compulsory Block; min. 9, max. 12 ECTS

**Learning Control / Examinations**
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
None

**Qualification Objectives**
See German version

**Content**
See German version

**Recommendations**
See German version

**Remarks**
Students, who successfully completed both modules “Understanding and Prediction of Disasters” I and II (alternatively: one of the modules in Bachelor and Master) can get a certificate of the module coordinator (CEDIM). This certificate lists the successful completed courses within the two modules.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
### Module: Optoelectronics and Optical Communication [M-MACH-101295]

**Responsibility:** Volker Saile  
**Organisation:** KIT-Fakultät für Maschinenbau  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:** Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences  
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences  
Additional Examinations

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<td>Novel Actuators and Sensors (S. 745)</td>
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<td>T-ETIT-101938</td>
<td>Communication Systems and Protocols (S. 564)</td>
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<td>T-ETIT-100741</td>
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<td>T-ETIT-101945</td>
<td>Optical Waveguides and Fibers (S. 756)</td>
<td>4</td>
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<td>T-ETIT-100639</td>
<td>Optical Transmitters and Receivers (S. 755)</td>
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**Qualification Objectives**
- Student has basic knowledge of optical communication systems and related device and fabrication technologies.  
- He/she can apply this knowledge to specific problems.

**Content**
This module covers practical and theoretical aspects in the areas of optical communications and optoelectronics. System aspects of communication networks are complemented by fundamental principles and device technologies of optoelectronics as well as and microsystem fabrication technologies.

**Remarks**
If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.
**Module: Process Engineering in Construction [M-BGU-101110]**

**Responsibility:** Shervin Haghsheno

**Organisation:** KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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**Wahlpflicht**

Non-Compulsory Block; min. 2, max. 3 Courses, min. 6, max. 7.5 ECTS

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<td>T-BGU-101832</td>
<td>Operation Methods for Foundation and Marine Construction (S. 750)</td>
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<td>T-BGU-101801</td>
<td>Operation Methods for Earthmoving (S. 749)</td>
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<td>T-BGU-101846</td>
<td>Tunnel Construction and Blasting Engineering (S. 929)</td>
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<td>T-BGU-101847</td>
<td>Project Studies (S. 810)</td>
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<td>T-BGU-101850</td>
<td>Disassembly Process Engineering (S. 591)</td>
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**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

The exam must be repeated at the latest 1 semester after the first try. The exam will be based on the content of the latest lecture. Examination of courses Verfahrenstechnik [6241704] und Maschinentechnik [6241703] is carried out written. Combinations of courses Tiefbau [6241911], Erdbau [6241913], Tunnelbau und Sprengtechnik [6241910], Projektstudien [6241826] and Verfahrenstechniken der Demontage [6241828] are examined orally.

**Conditions**

The course Verfahrenstechnik [6241704] is compulsory and must be examined.

**Qualification Objectives**

Students understand different processes and the related construction equipment, it’s technology, capabilities and constraints. Students can define process solutions consisting of machinery and devices. They can evaluate existing processes through knowledge about process performance and operating conditions, and they can identify potential for improvement.

**Content**

Within the frame of this module, various construction and conditioning processes will be presented as well as performance calculations conducted. Students learn about the construction machinery and devices of these processes. Transmission, generation, conversion and controlling of power are explained with the help of various practical examples. Moreover, the module includes possibilities for an on-site familiarization.
Module: Project in Public Transportation [M-BGU-101113]

Responsibility: Eberhard Hohnecker

Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Wahlpflicht

Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4,5 ECTS

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Learning Control / Examinations

See German version.

Conditions

See German version.

Qualification Objectives

See German version.

Content

See courses.

Recommendations

See German version.

Remarks

Starting summer term 2015, this new module replaces the old module Project in Public Transportation [WW4INGBGU18]

Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Project Management in Construction [M-BGU-101888]

Responsibility: Shervin Haghsheno

Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

Additional Examinations

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Compulsory

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Wahlpflicht

Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4,5 ECTS

<table>
<thead>
<tr>
<th>Identifier</th>
<th>Course</th>
<th>ECTS</th>
<th>Responsibility</th>
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<tbody>
<tr>
<td>T-BGU-103427</td>
<td>Site Management (S. 873)</td>
<td>1,5</td>
<td>Shervin Haghsheno</td>
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<tr>
<td>T-BGU-103430</td>
<td>Turnkey Construction I - Processes and Methods (S. 930)</td>
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<td>Shervin Haghsheno</td>
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<tr>
<td>T-BGU-103428</td>
<td>Supplementary Claim Management (S. 898)</td>
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<td>T-BGU-103429</td>
<td>Building Laws (S. 544)</td>
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<tr>
<td>T-BGU-103433</td>
<td>Project Management in Construction and Real Estate Industry II (S. 808)</td>
<td>3</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

The exam must be repeated at the latest 2 semesters after the first try. The exam will be based on the content of the latest lecture. Examination of courses Projektmanagement in der Bau- und Immobilienwirtschaft I, Projektmanagement in der Bau- und Immobilienwirtschaft II, and Baurecht are carried out written. Combinations of courses Schlüsselfertiges Bauen I, Schlüsselfertiges Bauen II, Bauleitung, and Nachtragsmanagement are examined orally.

Conditions

The courses Projektmanagement in der Bau- und Immobilienwirtschaft I and Schlüsselfertiges Bauen II are compulsory and must be examined.
Module: Public Transportation Operations [M-BGU-101111]

 Responsibility: Eberhard Hohnecker
 Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften
 Curricular Anchorage: Compulsory Elective

 Contained in:
 - Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
 - Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
 - Additional Examinations

### Compulsory

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<td>T-BGU-100060</td>
<td>Track Guided Transport Systems - Operational Logistics &amp; Management (S. 918)</td>
<td>6</td>
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### Wahlpflicht

Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4,5 ECTS

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<tr>
<td>T-BGU-101825</td>
<td>Environmental Aspects of Guided Transport Systems (S. 623)</td>
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<td>Economic Efficiency of Guided Transport Systems (S. 594)</td>
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<td>T-BGU-100619</td>
<td>Freight Transport (S. 637)</td>
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<td>Bastian Chlond</td>
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<td>Infrastructure Equipment of Railway Tracks (S. 670)</td>
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<td>Construction and Maintenance of Guided Track Infrastructure (S. 571)</td>
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<td>Homework “Public Transportation Operations” (S. 656)</td>
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### Learning Control / Examinations

The assessment mix of each course of this module is defined for each course separately. The final mark for the module is the average of the marks for each course weighted by the credits and truncated after the first decimal.

The exams are offered each semester. The re-examinations are offered upon prior agreement with the interested participants and not later than the next regular examination date.

Conditions
See German version.

Qualification Objectives
See German version.

Content
See courses.

Recommendations
See German version.

Remarks
New module starting summer term 2015.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Specialization in Food Process Engineering [M-CIWVT-101119]

Responsibility: Volker Gaukel

Organisation: KIT-Fakultät für Chemieingenieurwesen und Verfahrenstechnik

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Compulsory

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Conditions
The module “Principles of Food Process Engineering” must be passed.

Qualification Objectives
See German version.

Content
See courses.
Module: Specialization in Production Engineering [M-MACH-101284]

Responsibility: Volker Schulze

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Vertiefung der Produktionstechnik
Non-Compulsory Block; min. 9 ECTS

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<tr>
<td>T-MACH-102107</td>
<td>Quality Management (S. 817)</td>
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<td>Gisela Lanza</td>
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<tr>
<td>T-MACH-105166</td>
<td>Materials and Processes for Body Lightweight Construction in the Automotive Industry (S. 719)</td>
<td>4</td>
<td>Stefan Kienzle, Dieter Steegmüller</td>
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<td>T-MACH-105177</td>
<td>Metal Forming (S. 721)</td>
<td>4</td>
<td>Florian Herlan</td>
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<tr>
<td>T-MACH-105185</td>
<td>Control Technology (S. 574)</td>
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<td>Christoph Gönnheimer</td>
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<td>T-MACH-102148</td>
<td>Gear Cutting Technology (S. 645)</td>
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<td>Markus Klaiber</td>
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<tr>
<td>T-MACH-102189</td>
<td>Production Technology and Management in Automotive Industry (S. 804)</td>
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<td>Volker Michael Stauch</td>
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<tr>
<td>T-MACH-105188</td>
<td>Integrative Strategies in Production and Development of High Performance Cars (S. 677)</td>
<td>4</td>
<td>Karl-Hubert Schlichtenmayer</td>
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Qualification Objectives
Der/ die Studierende

- besitzt grundlegende Kenntnisse über die industrielle Anwendung der Informationstechnologie im Gebiet der Produktentstehung,
- versteht die gegenwärtige und zukünftige Nutzung von Informationssystemen im Produktentstehungsprozess im Kontext des Product Lifecycle Managements und des Virtual Engineering,
- ist in der Lage, gängige Cax-und PLM-Systeme im Produktentstehungsprozess einzusetzen.

Content

Remarks
Module: Technical Logistics [M-MACH-101279]

Responsibility: Kai Furmans
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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<td>Warehousing and Distribution Systems (S. 936)</td>
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<td>Melanie Schwab, Judith Weiblen</td>
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<tr>
<td>T-MACH-105171</td>
<td>Safety Engineering (S. 832)</td>
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<td>Hans-Peter Kany</td>
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<td>T-MACH-105149</td>
<td>Industrial Application of Technological Logistics Instancing Crane Systems (S. 663)</td>
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<td>Markus Golder</td>
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<td>Energy Efficient Intralogistic Systems (S. 612)</td>
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<td>Basics of Technical Logistics (S. 538)</td>
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<td>T-MACH-102159</td>
<td>Elements and Systems of Technical Logistics (S. 603)</td>
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<td>Selected Applications of Technical Logistics (S. 834)</td>
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<td>Selected Applications of Technical Logistics and Project (S. 835)</td>
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<tr>
<td>T-MACH-102178</td>
<td>Elements of Technical Logistics and Project (S. 604)</td>
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<td>Vladimir Madzharov, Martin Mittwollen</td>
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<tr>
<td>T-MACH-105187</td>
<td>IT-Fundamentals of Logistics (S. 686)</td>
<td>4</td>
<td>Frank Thomas</td>
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<tr>
<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

To improve the overall grade of the module up to one grading scale (0.3) there might be taken an optional term paper in the field of the IFL. The term paper may not be convalidated in the seminar module.

Conditions
The lecture basics of technical logistics has to be chosen. If the lecture Basics of technical logistics has been successfully examined in another module, the lecture elements and systems of technical logistics can be chosen instead. If both lectures are examined successfully, one can chose selected applications of technical logistics or selected applications of technical logistics and project instead.

Qualification Objectives
The student
- acquires well-founded knowledge on the main topics of technical logistics
- gets an overview of different applications of technical logistics in practice,
- acquires expertise and understanding about functionality of material handling systems.

Content
The module Technical Logistics provides in-depth basics on the main topics of technical logistics. The module focuses on technical
characteristics of material handling technology. To gain a deeper understanding, the course is accompanied by exercises.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
### Module: Track Guided Transport Systems / Engineering [M-BGU-101112]

**Responsibility:** Eberhard Hohnecker  
**Organisation:** KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:** Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences  
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences  
Additional Examinations

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<td>1 semester</td>
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**Compulsory**

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<td>T-BGU-100052</td>
<td>Track Guided Transport Systems - Technical Design and Components (S. 919)</td>
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<td>Eberhard Hohnecker</td>
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**Wahlpflicht**  
Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4,5 ECTS

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<tr>
<td>T-BGU-101848</td>
<td>Infrastructure Dimensioning and Running Dynamics Based Railway Alignment (S. 669)</td>
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<td>Eberhard Hohnecker</td>
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<tr>
<td>T-BGU-101849</td>
<td>Infrastructure Equipment of Railway Tracks (S. 670)</td>
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<td>Eberhard Hohnecker</td>
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<tr>
<td>T-BGU-101851</td>
<td>Construction and Maintenance of Guided Track Infrastructure (S. 571)</td>
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<td>Eberhard Hohnecker</td>
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<tr>
<td>T-MACH-102121</td>
<td>Electrical Railway Traction Systems (S. 602)</td>
<td>3</td>
<td>Peter Gratzfeld</td>
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<tr>
<td>T-BGU-101825</td>
<td>Environmental Aspects of Guided Transport Systems (S. 623)</td>
<td>3</td>
<td>Eberhard Hohnecker</td>
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<tr>
<td>T-BGU-101794</td>
<td>Economic Efficiency of Guided Transport Systems (S. 594)</td>
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<td>Eberhard Hohnecker</td>
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<tr>
<td>T-BGU-101793</td>
<td>Law Aspects of Guided Transport Systems (S. 690)</td>
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<td>Eberhard Hohnecker</td>
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<td>T-BGU-101858</td>
<td>Homework “Track Guided Transport Systems / Engineering” (S. 657)</td>
<td>3</td>
<td>Eberhard Hohnecker</td>
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**Learning Control / Examinations**  
See German version.

**Conditions**  
See German version.

**Qualification Objectives**  
See German version.

**Content**  
See courses.

**Recommendations**  
See German version.

**Remarks**  
New module starting summer term 2015.

**Workload**  
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Transportation Modelling and Traffic Management [M-BGU-101065]

Responsibility: Peter Vortisch

Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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Pflichtleistung
Non-Compulsory Block; min. 2, max. 3 Courses, min. 6, max. 9 ECTS

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<td>Methods and Models in Transportation Planning (S. 722)</td>
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<td>Traffic Engineering (S. 921)</td>
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<tr>
<td>T-BGU-101799</td>
<td>Traffic Management and Transport Telematics (S. 924)</td>
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<td>Traffic Flow Simulation (S. 922)</td>
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Wahlpflicht
Non-Compulsory Block; max. 1 Courses, max. 3 ECTS

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<td>Bastian Chlond</td>
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<td>Long-distance and Air Traffic (S. 696)</td>
<td>3</td>
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<td>Tendering, Planning and Financing in Public Transport (S. 912)</td>
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<td>Seminar Mobility Services (Master) (S. 861)</td>
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<td>Mobility Services and new Forms of Mobility (S. 729)</td>
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<td>Strategic Transport Planning (S. 896)</td>
<td>3</td>
<td>Volker Waßmuth</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to § 4(2), 2-3 of the examination regulation) of the core courses and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The overall grade of the module is the average of the grades for each course weighted by the credits. The partial exams will take place jointly (if possible) at individually appointed dates.

Conditions
Two courses have to be chosen from the core courses. Core courses are: Methods and Models in Transportation Planning [6232701], Traffic Engineering [6232703], Traffic Management and Transport Telematics [6232802] and Traffic Flow Simulation [6232804]. To achieve the required ECTS Credits, additional courses have to be chosen from the remaining courses. From the two possible seminars, only one can be chosen.

Qualification Objectives
See German version.

Content
Dieses Modul vertieft bereits vorhandenes Wissen im Verkehrsbereich. Durch die Wahl der Kernveranstaltungen wird die Spezialisierung gewählt - mehr in Richtung Verkehrplanung oder eher in Richtung Verkehrsrecht und/oder Verkehrssimulation. Das Modul versteht sich also als ideale Fortsetzung des Moduls Grundlagen des Verkehrswesens [WI4INGBGU15].

Remarks
Wurden bereits Vorlesungen gehört, die nun nicht mehr angeboten werden, können diese bei übereinstimmenden Inhalten dennoch innerhalb dieses Moduls geprüft werden. Kommen Sie in diesem Fall zwecks Abstimmung in die Sprechstunde!
Module: Virtual Engineering A [M-MACH-101283]

Responsibility: Jivka Ovtcharova

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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Compulsory Modules

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Virtual Engineering A
Non-Compulsory Block; min. 3 ECTS

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<tr>
<td>T-MACH-102149</td>
<td>Virtual Reality Practical Course (S. 935)</td>
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<tr>
<td>T-MACH-102153</td>
<td>PLM-CAD Workshop (S. 771)</td>
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<tr>
<td>T-MACH-102181</td>
<td>PLM for Product Development in Mechatronics (S. 770)</td>
<td>4</td>
<td>Martin Eigner</td>
</tr>
<tr>
<td>T-MACH-102209</td>
<td>Information Engineering (S. 665)</td>
<td>3</td>
<td>Jivka Ovtcharova</td>
</tr>
<tr>
<td>T-MACH-105937</td>
<td>Information management in production (S. 666)</td>
<td>4</td>
<td>Oliver Riedel</td>
</tr>
</tbody>
</table>

Conditions
None

Qualification Objectives

The students should:
- have basic knowledge about the industrial application of Information Technology in product development,
- have understanding about current and future application of information systems in product development processes in the context of Product Lifecycle Management and Virtual Engineering,
- be able to operate current CAx- and PLM-systems in the product development process
- understands demands and relevance of interconnected IT-systems and respective methods for product development

Content

The Module Virtual Engineering A gives an overview about product development processes, beginning with requirement engineering, verification of manufacturing feasibility and virtual operation in the scope of Digital Factory. The guest-lectures contained in this module complete the content of the lecture with introducing current product development processes focusing.

Remarks

Module: Virtual Engineering B [M-MACH-101281]

Responsibility: Jivka Ovtcharova
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

<table>
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<th>Course</th>
<th>ECTS</th>
<th>Responsibility</th>
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<tbody>
<tr>
<td>T-MACH-102124</td>
<td>Virtual Engineering II (S. 934)</td>
<td>4</td>
<td>Jivka Ovtcharova</td>
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Virtual Engineering B
Non-Compulsory Block; min. 3 ECTS

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<tbody>
<tr>
<td>T-MACH-102125</td>
<td>Computer Integrated Planning of New Products (S. 570)</td>
<td>4</td>
<td>Roland Kläger</td>
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<tr>
<td>T-MACH-102149</td>
<td>Virtual Reality Practical Course (S. 935)</td>
<td>4</td>
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<tr>
<td>T-MACH-102181</td>
<td>PLM for Product Development in Mechatronics (S. 770)</td>
<td>4</td>
<td>Martin Eigner</td>
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<tr>
<td>T-MACH-102209</td>
<td>Information Engineering (S. 665)</td>
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<td>Jivka Ovtcharova</td>
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<tr>
<td>T-MACH-102153</td>
<td>PLM-CAD Workshop (S. 771)</td>
<td>4</td>
<td>Jivka Ovtcharova</td>
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<td>T-MACH-102185</td>
<td>CATIA CAD Training Course (S. 557)</td>
<td>2</td>
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<td>T-MACH-102187</td>
<td>CAD-NX Training Course (S. 554)</td>
<td>2</td>
<td>Jivka Ovtcharova</td>
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<td>T-MACH-105937</td>
<td>Information management in production (S. 666)</td>
<td>4</td>
<td>Oliver Riedel</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Virtual Engineering II [2122378] is compulsory module and must be examined.

Qualification Objectives
The students should:
- have basic knowledge about industrial practice of Information Technology in the field of product development,
- have basic knowledge about innovative visualization techniques like Virtual Reality and feasible application of Virtual Mock-Ups (VMU) for validating product properties.
- Is able to estimate potentials and risks of current Virtual Reality Systems in product development.
- understands demands and relevance of interconnected IT-systems and respective methods for product development.

Content
The module Virtual Engineering B communicates basics of Virtual Reality applications and their fields of application for validating product properties and for supporting product development processes.
Optional courses of this module complete the content with practical application of VR techniques in product development (Virtual Reality Exercise) and current product development processes.

Recommendations
We recommend to attend/visit the courses Engineering I [2121352] before Virtual Engineering II [2122378].
Remarks

Workload
Workload at 9 graduate credits / credit points: ca. 270 hours.
- regular attendance: 100 hours
- Preparation and reworking: 50 hours
- Exam and exam revision/preparation: 120 hours

Detailed apportionment results from credit points of the courses of the module
Module: Water Chemistry and Water Technology I [M-CIWVT-101121]

Responsibility: Harald Horn

Organisation: KIT-Fakultät für Chemieingenieurwesen und Verfahrenstechnik

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<th>Level</th>
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<tr>
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<tr>
<td>T-CIWVT-101900</td>
<td>Water Chemistry and Water Technology I (S. 938)</td>
<td>6</td>
<td>Harald Horn</td>
</tr>
<tr>
<td>T-CIWVT-103351</td>
<td>Laboratory Work Water Chemistry (S. 688)</td>
<td>4</td>
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</table>

Conditions
none

Qualification Objectives
The student
- has knowledge of types and sum of the water constituents and their interaction with each other and with the water molecules,
- knows and understands the basics of water chemistry and the most important methods for the treatment of different types of raw water.

Content
This module gives the basis to understand the most important methods of raw water treatment.
Therefore types and sum of water constituents and their interaction with each other and with water molecules are introduced. The effects of the different treatment and purification methods are shown.
Module: Water Chemistry and Water Technology II [M-CIWVT-101122]

Responsibility: Harald Horn
Organisation: KIT-Fakultät für Chemieingenieurwesen und Verfahrenstechnik
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<tr>
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<td>2 semester</td>
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</table>

Compulsory

Identifier | Course | ECTS | Responsibility |
----------|--------|------|---------------|
T-CIWVT-101901 Water Chemistry and Water Technology II (S. 939) | 9 | Harald Horn |

Conditions
The Module “Water Chemistry and Water Technology I” must be passed.

Qualification Objectives
The student
- has knowledge of types and sum of the water constituents and their interaction with each other and with the water molecules,
- knows and understands the basics of water chemistry and the most important methods for the treatment of different types of raw water,
- knows about the different types of water treatment and water purification methods to convert, reduce or concentrate water constituents,

Content
The effects of the different treatment and purification methods are shown and it is explained how they can convert, reduce or concentrate water constituents.
6.2.6 Statistics

Module: Analytics and Statistics [M-WIWI-101637]

Responsibility: Oliver Grothe
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Statistics
Compulsory Elective Modules 2/Compulsory Elective Modules/Statistics
Additional Examinations

<table>
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<tbody>
<tr>
<td>T-WIWI-103123</td>
<td>Advanced Statistics (S. 523)</td>
<td>4,5</td>
<td>Oliver Grothe</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4.5, max. 5 ECTS

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<tbody>
<tr>
<td>T-WIWI-103124</td>
<td>Multivariate Statistical Methods (S. 736)</td>
<td>4,5</td>
<td>Oliver Grothe</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course "Advanced Statistics" is compulsory.

Qualification Objectives
A Student
- Deepens the knowledge of descriptive and inferential statistics.
- Deals with simulation methods.
- Learns basic and advanced methods of statistical analysis of multivariate and high-dimensional data.

Content
- Deriving estimates and testing hypotheses
- Stochastic processes
- Multivariate statistics, copulas
- Dependence measures
- Dimension reduction
- High-dimensional methods
- Prediction

Remarks
The planned lectures and courses for the next three years are announced online.

Workload
The total workload for this module is approximately 270 hours.
Module: Econometrics and Statistics I [M-WIWI-101638]

Responsibility: Melanie Schienle

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Statistics
Compulsory Elective Modules 2/Compulsory Elective Modules/Statistics
Additional Examinations

<table>
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<th>Recurrence</th>
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<tr>
<td>9</td>
<td>Each term</td>
<td>1 Semester</td>
<td>Deutsch</td>
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**Compulsory**

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<th>Course</th>
<th>ECTS</th>
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</thead>
<tbody>
<tr>
<td>T-WIWI-103125</td>
<td>Applied Econometrics (S. 530)</td>
<td>4,5</td>
<td>Melanie Schienle</td>
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**Ergänzungsangebot**

Non-Compulsory Block; min. 4,5, max. 5 ECTS

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<tr>
<td>T-WIWI-103066</td>
<td>Data Mining and Applications (S. 584)</td>
<td>4,5</td>
<td>Rheza Nakhaeizadeh</td>
</tr>
<tr>
<td>T-WIWI-103064</td>
<td>Financial Econometrics (S. 634)</td>
<td>4,5</td>
<td>Melanie Schienle</td>
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<tr>
<td>T-WIWI-103126</td>
<td>Non- and Semiparametrics (S. 741)</td>
<td>4,5</td>
<td>Melanie Schienle</td>
</tr>
<tr>
<td>T-WIWI-103127</td>
<td>Panel Data (S. 763)</td>
<td>4,5</td>
<td>Wolf-Dieter Heller</td>
</tr>
<tr>
<td>T-WIWI-103065</td>
<td>Statistical Modeling of generalized regression models (S. 890)</td>
<td>4,5</td>
<td>Wolf-Dieter Heller</td>
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</table>

**Learning Control / Examinations**

The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

The course "Advanced Statistics" [2520020] is compulsory and must be examined.

**Qualification Objectives**

The student shows an in depth understanding of advanced Econometric techniques suitable for different types of data. He/She is able to apply his/her theoretical knowledge to real world problems with the help of statistical software and to evaluate performance of different approaches based on statistical criteria.

**Content**

The courses of this module offer students a broad range of advanced Econometric techniques for state-of-the art data analysis.

**Remarks**


**Workload**

The total workload for this module is approximately 270 hours.
Module: Econometrics and Statistics II [M-WIWI-101639]

Responsibility: Melanie Schienle

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchor: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Statistics

Additional Examinations

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Recurrence</th>
<th>Duration</th>
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<tbody>
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<td>9</td>
<td>Each term</td>
<td>1 Semester</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 10 ECTS

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<tr>
<td>T-WIWI-103125</td>
<td>Applied Econometrics (S. 530)</td>
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<td>Melanie Schienle</td>
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<tr>
<td>T-WIWI-103066</td>
<td>Data Mining and Applications (S. 584)</td>
<td>4,5</td>
<td>Rheza Nakhaeizadeh</td>
</tr>
<tr>
<td>T-WIWI-103064</td>
<td>Financial Econometrics (S. 634)</td>
<td>4,5</td>
<td>Melanie Schienle</td>
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<tr>
<td>T-WIWI-103124</td>
<td>Multivariate Statistical Methods (S. 736)</td>
<td>4,5</td>
<td>Oliver Grothe</td>
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<td>T-WIWI-103126</td>
<td>Non- and Semiparametrics (S. 741)</td>
<td>4,5</td>
<td>Melanie Schienle</td>
</tr>
<tr>
<td>T-WIWI-103127</td>
<td>Panel Data (S. 763)</td>
<td>4,5</td>
<td>Wolf-Dieter Heller</td>
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<tr>
<td>T-WIWI-103128</td>
<td>Portfolio and Asset Liability Management (S. 778)</td>
<td>4,5</td>
<td>Mher Safarian</td>
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<td>T-WIWI-103129</td>
<td>Stochastic Calculus and Finance (S. 891)</td>
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<td>Mher Safarian</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
This module can only be passed if the module “Econometrics and Statistics I” has been finished successfully before.

Modeled Conditions
The following conditions must be met:
- Module [M-WIWI-101638] Econometrics and Statistics I has to be started before taking this module.

Qualification Objectives
The student shows an in depth understanding of advanced Econometric techniques suitable for different types of data. He/She is able to apply his/her theoretical knowledge to real world problems with the help of statistical software and to evaluate performance of different approaches based on statistical criteria.

Content
This modula builds on prerequisites acquired in Module “Econometrics and Statistics I”. The courses of this module offer students a broad range of advanced Econometric techniques for state-of-the art data analysis.

Remarks

Workload
The total workload for this module is approximately 270 hours.
7 Compulsory Elective Modules 2

7.1 Compulsory Elective Modules

7.1.1 Economics

**Module: Advanced Topics in Public Finance [M-WIWI-101511]**

<table>
<thead>
<tr>
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<tr>
<td>T-WIWI-102740</td>
<td>Public Management (S. 812)</td>
<td>4,5</td>
<td>Berthold Wigger</td>
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**Ergänzungsangebot**

Non-Compulsory Block; min. 4.5, max. 5 ECTS

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<tr>
<td>T-WIWI-102739</td>
<td>Public Revenues (S. 814)</td>
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<td>Berthold Wigger</td>
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<tr>
<td>T-WIWI-102790</td>
<td>Specific Aspects in Taxation (S. 889)</td>
<td>4,5</td>
<td>Armin Bader, Berthold Wigger</td>
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**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

The course “Public Management” is compulsory and must be examined.

**Qualification Objectives**

The student

- understands the theory and politics of taxation
- has knowledge in the area of public debt.
- understands efficiency problems of public organizations.
- is able to work on fiscal problems.

**Content**

As a branch of Economics, Public Finance is concerned with the theory and policy of the public sector and its interrelations with the private sector. It analyzes the economic role of the state from a normative as well as from a positive point of view. The normative view examines efficiency- and equity-oriented motives for government intervention and develops fiscal policy guidelines. The positive view explains the actual behavior of economic agents in public sector affairs.

In the course of the lectures within this module the students achieve knowledge in the areas of public revenues, national and international law of taxation and theory of public sector organizations.
Recommendations
Basic knowledge in the area of public finance and public management is required.

Remarks
Students who successfully passed the exam in „Public Management“ before the introduction of the module “Advanced Topics in Public Finance” in winter term 2014/15 are allowed to take both courses “Public Revenues” and “Specific Aspects in Taxation”. The module will be offered from winter term 2014/15.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Agglomeration and Innovation [M-WIWI-101497]

Responsibility: Ingrid Ott
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics

<table>
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<td>T-WIWI-103107</td>
<td>Spatial Economics (S. 879)</td>
<td>4,5</td>
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<td>T-WIWI-102840</td>
<td>Innovation theory and Policy (S. 672)</td>
<td>4,5</td>
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<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
<td>4,5</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must add up to at least 9. The overall grade for the module is the average of the grades for each course weighted by the credits.

Conditions
None

Qualification Objectives
The student
- applies quantitative methods in the context of economic models
- learns advanced micro- and macroeconomic theories
- is able to derive policy recommendations based on theory
- can identify the importance of alternative incentive mechanisms for the development and spread of innovations
- begins to understand the connections between market form and the development of innovations
- analyzes the determinants of the spatial distribution of economic activity
- understands how processes of concentration result from the interplay of agglomeration and dispersion forces

Content
The module comprises theories of incentives for the development of innovations as well as theories of wage-based labor mobility, which leads to spatial concentration processes. The microfounded optimality decisions of the actors are in each case transformed into macroeconomic results. In the context of the theory of innovations the diffusion of technological knowledge and the resulting effect on growth due to technological progress is discussed and economic-policy implications are derived. Spatial economics adds to the picture of economic activity by introducing a spatial point of view.

Recommendations
Successful completion of the courses Economics I: Microeconomics and Economics II: Macroeconomics is required.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Applied Strategic Decisions [M-WIWI-101453]

Responsibility: Johannes Philipp Reiß

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective


<table>
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<tr>
<td>T-WIWI-102861</td>
<td>Advanced Game Theory (S. 519)</td>
<td>4,5</td>
<td>Karl-Martin Ehrhart, Clemens Puppe, Johannes Philipp Reiß</td>
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Ergänzungsangebot

Non-Compulsory Block; min. 4,5, max. 5 ECTS

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<tr>
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<td>Auction Theory (S. 533)</td>
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<td>Karl-Martin Ehrhart</td>
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<tr>
<td>T-WIWI-102614</td>
<td>Experimental Economics (S. 629)</td>
<td>4,5</td>
<td>Christof Weinhardt, Timm Teubner</td>
</tr>
<tr>
<td>T-WIWI-102622</td>
<td>Corporate Financial Policy (S. 578)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102623</td>
<td>Financial Intermediation (S. 635)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102862</td>
<td>Predictive Mechanism and Market Design (S. 788)</td>
<td>4,5</td>
<td>Johannes Philipp Reiß</td>
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<tr>
<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
<td>4,5</td>
<td>Petra Nieken</td>
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</tbody>
</table>

Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

The course Advanced Game Theory is obligatory. Exception: The course Introduction to Game Theory [2520525] was completed.

Qualification Objectives

Students

- can model and analyze complex situations of strategic interaction using advanced game theoretic concepts;
- are provided with essential and advanced game theoretic solution concepts on a rigorous level and can apply them to understand real-life problems;
- learn about the experimental method, ranging from designing an economic experiment to data analysis.

Content

The module provides solid skills in game theory and offers a broad range of game theoretic applications. To improve the understanding of theoretical concepts, it pays attention to empirical evidence as well.

Recommendations

Basic knowledge in game theory is assumed.
Remarks
The course *Predictive Mechanism and Market Design* is not offered each year.
The course “Decision Theory” [2520365] will not be offered any more from summer term 2015 on. The examination will be offered latest until winter term 2015/2016 (repeaters only).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Collective Decision Making [M-WIWI-101504]

Responsibility: Clemens Puppe
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective

**ECTS** | **Recurrence** | **Duration** | **Level**
--- | --- | --- | ---
9 | Each term | 2 semester | 4

**Wahlpflichtangebot**
Non-Compulsory Block; min. 9, max. 9,5 ECTS

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<td>T-WIWI-102617</td>
<td>Mathematical Theory of Democracy (S. 720)</td>
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<td>Andranik Melik-Tangian</td>
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<tr>
<td>T-WIWI-102859</td>
<td>Social Choice Theory (S. 875)</td>
<td>4,5</td>
<td>Clemens Puppe</td>
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<tr>
<td>T-WIWI-102740</td>
<td>Public Management (S. 812)</td>
<td>4,5</td>
<td>Berthold Wigger</td>
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**Learning Control / Examinations**
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
None

**Qualification Objectives**
Students
- are able to model practical problems of the public sector and to analyze them with respect to positive and normative questions,
- understand individual incentives and social outcomes of different institutional designs,
- are familiar with the functioning and design of democratic elections and can analyze them with respect to their individual incentives.

**Content**
The focus of the module is on mechanisms of public decisions making, including voting and the aggregation of preferences and judgements.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Economic Policy II [M-WIWI-101481]

Responsibility: Jan Kowalski

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Economics

Compulsory Elective Modules 1/Compulsory Modules/Economics
Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
Additional Examinations

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Wahlplfichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<td>Economic Integration in Europe (S. 595)</td>
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<td>T-WIWI-102840</td>
<td>Innovation theory and -Policy (S. 672)</td>
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<td>T-WIWI-102897</td>
<td>International Economic Policy (S. 679)</td>
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<td>Jan Kowalski</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Remarks
Das Modul wird voraussichtlich eingestellt, da das Lehrangebot von Herrn Prof. Kowalski entfallen ist. Es kann daher ab Sommersemester 2016 nicht mehr neu belegt werden. Wer das Modul davor belegt hat, kann die Modulprüfung unter Beachtung der Regelungen zum letzten möglichen Prüfungsangebot von Herrn Prof. Kowalski abschließen.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Economic Theory and its Application in Finance [M-WIWI-101502]

Responsibility: Kay Mitusch

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Economics

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
<td>4,5</td>
<td>Kay Mitusch, Marten Hillebrand</td>
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<tr>
<td>T-WIWI-102622</td>
<td>Corporate Financial Policy (S. 578)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102623</td>
<td>Financial Intermediation (S. 635)</td>
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<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102647</td>
<td>Asset Pricing (S. 532)</td>
<td>4,5</td>
<td>Marliese Uhrig-Homburg, Martin Ruckes</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Qualification Objectives
The students
- have learnt the methods of formal economic modeling, particularly of General Equilibrium Theory and contract theory
- will be able to apply these methods to the topics in Finance, specifically the areas of financial markets and institutions and corporate finance
- have gained many useful insights into the relationship between firms and investors and the functioning of financial markets

Content
The mandatory course “Advanced Topics in Economic Theory” is devoted in equal parts to General Equilibrium Theory and to contract theory. The course “Asset Pricing” will apply techniques of General Equilibrium Theory to valuation of financial assets. The courses “Corporate Financial Policy” and “Financial Intermediation” will apply the techniques of contract theory to issues of corporate finance and financial institutions.

Remarks
Das Modul wird für die Masterstudiengänge Wirtschaftsingenieurwesen und Technische Volkswirtschaftslehre nur im Wahlpflichtbereich angeboten.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Environmental Economics [M-WIWI-101468]

Responsibility: Kay Mitusch
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective Module: Economics

Wahlpflichtangebot
Non-Compulsory Block; min. 9 ECTS

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<tr>
<td>T-WIWI-102615</td>
<td>Environmental Economics and Sustainability (S. 625)</td>
<td>5</td>
<td>Rainer Walz</td>
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<tr>
<td>T-WIWI-102616</td>
<td>Environmental and Resource Policy (S. 622)</td>
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<td>Rainer Walz</td>
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<td>T-WIWI-102650</td>
<td>Energy and Environment (S. 608)</td>
<td>4,5</td>
<td>Ute Karl</td>
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<td>T-WIWI-100007</td>
<td>Transport Economics (S. 925)</td>
<td>4,5</td>
<td>Eckhard Szimba, Gernot Liedtke</td>
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<td>T-INF-101348</td>
<td>Environmental Law (S. 626)</td>
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<td>Matthias Bäcker</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The students
- understand the treatment of non-market resources as well as future resource shortages
- are able to model markets of energy and environmental goods
- are able to assess the results of government intervention
- know legal basics and are able to evaluate conflicts with regard to legal situation

Content
Environmental degradation and increasing resource use are global challenges, which have to be tackled on a worldwide level. The module addresses these challenges from the perspective of economics, and imparts the fundamental knowledge of environmental and sustainability economics, and environmental and resource policy to the students. Additional courses address environmental law, environmental pressure, and applications to the transport sector.

Recommendations
Knowledge in the area of microeconomics and of the content of the course Economics I: Microeconomics[2600012], respectively, is required.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Experimental Economics [M-WIWI-101505]

Responsibility: Johannes Philipp Reiß

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1
- Compulsory Modules/Economics
- Compulsory Elective Modules 2
- Compulsory Elective Modules/Economics

Additional Examinations

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<tr>
<td>T-WIWI-102862</td>
<td>Predictive Mechanism and Market Design (S. 788)</td>
<td>4,5</td>
<td>Johannes Philipp Reiß</td>
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<tr>
<td>T-WIWI-102863</td>
<td>Topics in Experimental Economics (S. 917)</td>
<td>4,5</td>
<td>Johannes Philipp Reiß</td>
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<tr>
<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
<td>4,5</td>
<td>Petra Nieken</td>
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<tr>
<td>T-WIWI-102614</td>
<td>Experimental Economics (S. 629)</td>
<td>4,5</td>
<td>Christof Weinhardt, Timm Teubner</td>
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</table>

Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

None.

Qualification Objectives

Students

- are acquainted with the methods of Experimental Economics along with its strengths and weaknesses;
- understand how theory-guided research in Experimental Economics interacts with the development of theory;
- are provided with foundations in data analysis;
- design an economic experiment and analyze its outcome.

Content

The module Experimental Economics offers an introduction into the methods and topics of Experimental Economics. It also fosters and extends knowledge in theory-guided experimental economics and its interaction with theory development. Throughout the module, readings of selected papers are required.

Recommendations

Basic knowledge in mathematics, statistics, and game theory is assumed.

Remarks

- The course Advanced Game Theory is not offered before Winter 2014/15.
- The course Predictive Mechanism and Market Design is not offered each year.

Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Growth and Agglomeration [M-WIWI-101496]

Responsibility: Ingrid Ott
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics

ECTS
Recurrence
Duration
Level
9
Each term
1 semester
4

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-102785</td>
<td>Theory of Endogenous Growth (S. 916)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-103107</td>
<td>Spatial Economics (S. 879)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102897</td>
<td>International Economic Policy (S. 679)</td>
<td>4,5</td>
<td>Jan Kowalski</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial written exams (see the lectures descriptions).
The overall grade for the module is the average of the grades for each course weighted by the credits.

Conditions
None

Qualification Objectives
The student
- gains deepened knowledge of micro-based general equilibrium models
- understands how based on individual optimizing decisions aggregate phenomena like economic growth or agglomeration (cities / metropolises) result
- is able to understand and evaluate the contribution of these phenomena to the development of economic trends
- can derive policy recommendations based on theory

Content
The module includes the contents of the lectures Endogenous Growth Theory [2561503], Spatial Economics [2561260] and International Economic Policy [2560254]. While the first two lectures have a more formal-analytic focus, the third lecture approaches fundamental ideas and problems from the field of international economic policy from a more verbal perspective.
The common underlying principle of all three lectures in this module is that, based on different theoretical models, economic policy recommendations are derived.

Recommendations
Attendance of the course Introduction Economic Policy [2560280] is recommended.
Successful completion of the courses Economics I: Microeconomics and Economics II: Macroeconomics is required.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Innovation and growth [M-WIWI-101478]

Responsibility: Ingrid Ott

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Economics

Compulsory Elective Modules 1/Compulsory Modules/Economics
Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
Additional Examinations

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Wahlplfichtangebot
Non-Compulsory Block; min. 9, max. 10 ECTS

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<td>T-WIWI-102840</td>
<td>Innovation theory and -Policy (S. 672)</td>
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<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102785</td>
<td>Theory of Endogenous Growth (S. 916)</td>
<td>4.5</td>
<td>Ingrid Ott</td>
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Learning Control / Examinations
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The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students shall be given the ability to

- know the basic techniques for analyzing static and dynamic optimization models that are applied in the context of micro-and macroeconomic theories
- understand the important role of innovation to the overall economic growth and welfare
- identify the importance of alternative incentive mechanisms for the emergence and dissemination of innovations
- explain, in which situations market interventions by the state, for example taxes and subsidies, can be legitimized, and evaluate them in the light of economic welfare

Content
The module includes courses that deal with issues of innovation and growth in the context of micro-and macroeconomic theories. The dynamic analysis makes it possible to analyze the consequences of individual decisions over time, and sheds light on the tension between static and dynamic efficiency in particular. In this context is also analyzed, which policy is appropriate to carry out corrective interventions in the market and thus increase welfare in the presence of market failure.

Recommendations
Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2600012], and Economics II [2600014]. In addition, an interest in quantitative-mathematical modeling is required.

Workload
Total expenditure of time for 9 credits: 270 hours

Attendance time per lecture: 3x14h

Preparation and wrap-up time per lecture: 3x14h
Rest: Exam Preparation

The exact distribution is subject to the credits of the courses of the module.
Module: Innovation Economics [M-WIWI-101514]

Responsibility: Ingrid Ott
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

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<td>Innovation theory and -Policy (S. 672)</td>
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<td>Product and Innovation Marketing (S. 801)</td>
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<td>Seminar in Economic Policy (S. 843)</td>
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<tr>
<td>T-WIWI-102906</td>
<td>Methods in Economic Dynamics (S. 723)</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 10 ECTS

Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students shall be given the ability to

- understand the important role of innovation for economic growth and welfare
- understand the relevance of alternative incentive mechanisms for the emergence and dissemination of innovations
- know basic terms of product and innovation concepts
- know fundamental concepts of innovation management
- work with fundamental theoretical innovation models and to implement them in appropriate computer algebra systems
- query appropriate data sources and to analyse and visualise them using statistical methods

Content
The module provides students with knowledge about implications of technological and organizational changes. Addressed economic issues are incentives for developing innovations, diffusion processes, and associated effects. In this context the module analyses appropriate policies in the presence of market failures to take corrective action on the market process and thus to increase the dynamic efficiency of economies.

Furthermore, the module offers the possibility to learn about different aspects of theoretical modelling of innovation-based growth as a part of the seminar and the methods-workshop. This includes the implementation of formal models in computer algebra systems as well as recording, processing and econometric analysis of related data from relational databases (concerning for example patents or trademarks). Moreover, methods of network theory are applied.

Finally, the module emphasises the business perspective: Issues of all stages of innovation processes will be discussed, from innovation strategies up to the market commercialisation.

Recommendations
Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2600012] and Economics II [2600014]. Further, it is assumed that students have interest in using quantitativeMathematical methods.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Macroeconomic Theory [M-WIWI-101462]

Responsibility: Marten Hillebrand

Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

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<tr>
<td>T-WIWI-102825</td>
<td>Theory of Economic Growth (S. 915)</td>
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<td>T-WIWI-102824</td>
<td>Theory of Business Cycles (S. 914)</td>
<td>4,5</td>
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Learning Control / Examinations
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
See German version.

Content
See German version

Remarks
The module will not be offered any more from summer term 2016.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
**Module: Microeconomic Theory [M-WIWI-101500]**

**Responsibility:** Clemens Puppe

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

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<tr>
<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
<td>4,5</td>
<td>Kay Mitsch, Marten Hillebrand</td>
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<tr>
<td>T-WIWI-102861</td>
<td>Advanced Game Theory (S. 519)</td>
<td>4,5</td>
<td>Karl-Martin Ehrhart, Clemens Puppe, Johannes Philipp Reiß</td>
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<tr>
<td>T-WIWI-102859</td>
<td>Social Choice Theory (S. 875)</td>
<td>4,5</td>
<td>Clemens Puppe</td>
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<tr>
<td>T-WIWI-102613</td>
<td>Auction Theory (S. 533)</td>
<td>4,5</td>
<td>Karl-Martin Ehrhart</td>
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<tr>
<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
<td>4,5</td>
<td>Petra Nieken</td>
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</tbody>
</table>

**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
None

**Qualification Objectives**

Students
- are able to model practical microeconomic problems mathematically and to analyze them with respect to positive and normative questions,
- understand individual incentives and social outcomes of different institutional designs.

An example of a positive question is: which regulation policy results in which firm decisions under imperfect competition? An example of a normative question is: which voting rule has appealing properties?

**Content**

The student should gain an understanding of advanced topics in economic theory, game theory and welfare economics. Core topics are, among others, strategic interactions in markets, cooperative and non-cooperative bargaining (Advanced Game Theory), allocation under asymmetric information and general equilibrium over time (Advanced Topics in Economic Theory), voting and the aggregation of preferences and judgements (Social Choice Theory).

**Workload**

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Network Economics [M-WIWI-101406]

Responsibility: Kay Mitusch

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

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<tr>
<td>9</td>
<td>Each term</td>
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Compulsory

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<tr>
<td>T-WIWI-100005</td>
<td>Competition in Networks (S. 565)</td>
<td>4,5</td>
<td>Kay Mitusch</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4,5, max. 4,5 ECTS

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<tr>
<td>T-WIWI-100007</td>
<td>Transport Economics (S. 925)</td>
<td>4,5</td>
<td>Eckhard Szimba, Gernot Liedtke</td>
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<tr>
<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
<td>4,5</td>
<td>Kay Mitusch, Marten Hillebrand</td>
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<tr>
<td>T-WIWI-102712</td>
<td>Regulation Theory and Practice (S. 824)</td>
<td>4,5</td>
<td>Kay Mitusch</td>
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<tr>
<td>T-WIWI-102713</td>
<td>Telecommunication and Internet Economics (S. 910)</td>
<td>4,5</td>
<td>Kay Mitusch</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module.

The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
In this module the lecture Competition in Networks [2561204] (Prof. Mitusch) has to be attended.

Qualification Objectives
The students
- have acquired the basic knowledge for a future job in a network company or in a regulatory agency, ministry etc.
- recognize the specific characteristics of network sectors, know fundamental methods for an economic analysis of network sectors and recognize the interfaces for an interdisciplinary cooperation of economists, engineers and lawyers
- understand the interactions between infrastructures, control systems, and the users of networks, especially concerning their implications on investments, price setting and competitive behavior, and they can model or simulate exemplary applications
- can assess the necessity of regulation of natural monopolies and identify regulatory measures that are important for networks.

Content
The module is concerned with network or infrastructure industries in the economy, e.g. telecommunication, traffic and energy sectors. These sectors are characterized by close interdependencies of operators and users of infrastructure as well as on states. States intervene in various forms, by the public and regulation authorities, due to the importance of network industries and due to limited abilities of markets to work properly in these industries. The students are supposed to develop a broad knowledge of these sectors and of the political options available.

Recommendations
Basics of microeconomics obtained within the undergraduate programme (B.Sc) of economics are required. Useful, but not necessary, are basic knowledge of industrial economics, principal agent theory, and contract theory.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Transport infrastructure policy and regional development [M-WIWI-101485]

Responsibility: Kay Mitusch

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

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<tr>
<td>T-WIWI-100007</td>
<td>Transport Economics (S. 925)</td>
<td>4,5</td>
<td>Eckhard Szimba, Gernot Liedtke</td>
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<td>T-WIWI-103107</td>
<td>Spatial Economics (S. 879)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The students
- understand the economic issues related to transport and regional development with a main focus on economic policy issues generated by the relationship of transport and regional development with the public sector
- are able to compare different considerations of politics, regulation and the private sector and to analyse and assess the respective decision problems both qualitatively and by applying appropriate methods from economic theory
- are prepared for careers in the public sector, particularly for public companies, politics, regulatory agencies, related consultancies, mayor construction companies or infrastructure project corporations

Content
The development infrastructure (e.g. transport, energy, telecommunications) has always been one of the most relevant factors for economic development and particularly influences the development of the regional economy. From the repertoire of state actions, investments into transport infrastructure are often regarded the most important measure to foster regional economic growth. Besides the direct effects of transport policy on passenger and freight transport, a variety of individual economic activities is significantly dependent on the available or potential transport options. Decisions on the planning, financing and realization of major infrastructure projects require a solid and far-reaching consideration of direct and indirect growth effects with the occurring costs. Through its combination of lectures the module reflects the complex interdependencies between infrastructure policy, transport industry and regional policy and provides its participants with a comprehensive understanding of the functionalities of one of the most important sectors of the economy and its relevance for economic policy.

Remarks
The courses Assessment of Public Policies and Projects I (winter term) and Assessment of Public Policies and Projects II (summer term) will no longer be part of this module. Student who have already had exams in these courses can integrate these exams in this module.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
7.1.2 Business Administration

Module: Business & Service Engineering [M-WIWI-101410]

Responsibility: Christof Weinhardt
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-102639</td>
<td>Business Models in the Internet: Planning and Implementation (S. 549)</td>
<td>4,5</td>
<td>Rico Knapper, Timm Teubner</td>
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<tr>
<td>T-WIWI-102706</td>
<td>Special Topics in Information Engineering &amp; Management (S. 881)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102847</td>
<td>Recommender Systems (S. 822)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-102848</td>
<td>Personalization and Services (S. 766)</td>
<td>4,5</td>
<td>Andreas Sonnenbichler</td>
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<tr>
<td>T-WIWI-102641</td>
<td>Service Innovation (S. 866)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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<tr>
<td>T-WIWI-102799</td>
<td>Practical Seminar Service Innovation (S. 783)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The student should
- learn to develop and implement new markets with regards to the technological progresses of information and communication technology and the increasing economic networking
- learn to restructure and develop new business processes in markets under those conditions
- understand service competition as a sustainable competitive strategy and understand the effects of service competition on the design of markets, products, processes and services.
- improve his statistics skills and apply them to appropriate cases
- learn to elaborate solutions in a team

Content
This module addresses the challenges of creating new kinds of products, processes, services, and markets from a service perspective in the context of new developed information and communication technologies and the globalization process. The module describes service competition as a business strategy in the long term that leads to the design of business processes, business models, forms of organization, markets, and competition. This will be shown by actual examples from personalized services, recommender services and social networks.

Recommendations
None
Remarks
All practical Seminars offered at the IM can be chosen for Special Topics in Information Engineering & Management. Please update yourself on www.iism.kit.edu/im/lehre.

The courses Recommendersystems and Personalization and Services will take place in an alternating way from summer term 14. Details on the cycle and on the exams can be found on http://www.em.uni-karlsruhe.de/studies/.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Computational Finance [M-WIWI-101512]

Responsibility: Maxim Ulrich
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<td>T-WIWI-102878</td>
<td>Computational Risk and Asset Management (S. 568)</td>
<td>4,5</td>
<td>Each winter term</td>
<td>1 semester</td>
<td>4</td>
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<tr>
<td>T-WIWI-103110</td>
<td>Programming Internship: Solving Computational Risk and Asset Management Problems (S. 805)</td>
<td>4,5</td>
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Learning Control / Examinations
Successful completion of this module requires the successful completion of the lecture Computational Risk and Asset Management and the programming seminar: Solving Computational Risk and Asset Management Problems.

Conditions
None

Qualification Objectives
The objective of this module is to become familiar with empirical and numerical algorithms necessary for quantitative asset and risk management.
The students will learn how to empirically estimate the return characteristics of assets (expected return, volatility, and cross-correlations) using simulated and real-world data and apply them to the strategic portfolio allocation concept of Markowitz.
Also they are capable to understand the intuition and algorithm behind empirical methods and obtain an understanding and working knowledge of important numerical concepts.

Content
Markowitz portfolio optimization (empirical and numerical implementation)
Generating random numbers
Techniques for Monte Carlo Simulations
Time-Series methods (ARMA, predictions, impulse response functions, Wold decomposition, VAR, Granger causality, unit roots, cointegration)
Maximum-Likelihood and Kalman Filtering
CAPM, Fama/French and Fama/MacBeth regressions to estimate risk premia (i.e. expected returns on investment)
numerical root finding
numerical optimization
numerical integration of ode’s, pde’s, and sde’s.
analytical solution to simple ode’s and sde’s

Recommendations
This module is self contained and does not have any pre-requisites. Knowledge of finance is helpful but not a must. All necessary financial, statistical and numerical concepts are introduced during the lecture. The programming seminar focuses on implementing and applying most of the tools to real-world problems. Lecture and programming seminar must be completed in the same semester.

Remarks
The courses of the module are held in English.
The module will not be offered any more in its old form (Computational Risk and Asset Management [2530371] with 9 credits) from winter term 2015/16. Students who are already assigned on the module can still finish it until winter term 2015/16 (repeaters only).
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Cross-functional Management Accounting [M-WIWI-101510]

Responsibility: Marcus Wouters
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Compulsory

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<tr>
<td>T-WIWI-102885</td>
<td>Advanced Management Accounting (S. 522)</td>
<td>4.5</td>
<td>Marcus Wouters</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4.5, max. 4.5 ECTS

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<tr>
<td>T-WIWI-102883</td>
<td>Pricing (S. 795)</td>
<td>4.5</td>
<td>Ju-Young Kim</td>
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<tr>
<td>T-WIWI-102812</td>
<td>Product and Innovation Marketing (S. 801)</td>
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<tr>
<td>T-WIWI-102835</td>
<td>Marketing Strategy Business Game (S. 713)</td>
<td>1.5</td>
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<tr>
<td>T-WIWI-102621</td>
<td>Valuation (S. 932)</td>
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<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102803</td>
<td>Modeling Strategic Decision Making (S. 732)</td>
<td>4.5</td>
<td>Hagen Lindstädt</td>
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<tr>
<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
<td>4.5</td>
<td>Petra Nieken</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course “Advanced Management Accounting” is compulsory and must be examined.

Qualification Objectives
Students will be able to apply advanced management accounting methods to managerial decision-making problems in marketing, finance, organization and strategy.

Recommendations
None

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Data Science: Advanced CRM [M-WIWI-101470]

Responsibility: Andreas Geyer-Schulz
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<tr>
<td>T-WIWI-102847</td>
<td>Recommender Systems (S. 822)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
</tr>
<tr>
<td>T-WIWI-102848</td>
<td>Personalization and Services (S. 766)</td>
<td>4,5</td>
<td>Andreas Sonnenbichler</td>
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<td>T-WIWI-102642</td>
<td>Social Network Analysis in CRM (S. 876)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-102762</td>
<td>Business Dynamics (S. 547)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<td>T-WIWI-105778</td>
<td>Service Analytics A (S. 864)</td>
<td>4,5</td>
<td>Hansjörg Fromm, Thomas Setzer</td>
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<tr>
<td>T-WIWI-103549</td>
<td>Intelligent CRM Architectures (S. 678)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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</table>

Qualification Objectives
The student
- understands service competition as a sustainable competitive strategy and understands the effects of service competition on the design of markets, products, processes and services,
- models, analyzes and optimizes the structure and dynamics of complex business applications,
- develops and realizes personalized services, especially in the field of recommendation services,
- analyzes social networks and knows their application field in CRM,
- works in teams.

Content
Besides the foundations of modern customer oriented and service oriented management, developments of CRM systems are lectured together with tools for analysis and optimization of such systems.

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Recommendations
None
Remarks
The course Social Network Analysis in CRM [2540518] is currently not offered.
The courses Recommendersystems and Personalization and Services will take place in an alternating way from summer term 14.
Details on the cycle and on the exams can be found on http://www.em.uni-karlsruhe.de/studies/.
The module has been renamed to “Data Science: Advanced CRM” in winter term 2016/2017.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Data Science: Evidence-based Marketing [M-WIWI-101647]

Responsibility: Martin Klarmann

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Additional Examinations

ECTS 9

Language Deutsch

Wahlpflichtangebot

Non-Compulsory Block; min. 9, max. 9 ECTS

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<td>T-WIWI-102811</td>
<td>Market Research (S. 710)</td>
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<tr>
<td>T-WIWI-103139</td>
<td>Marketing Analytics (S. 711)</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the rst decimal.

Conditions

In order to attend Marketing Analytics [2572170], students are required to have passed the course Market Research [2571150].

Qualification Objectives

Students

- possess advanced knowledge of relevant market research contents
- know many different qualitative and quantitative methods for measuring customer behavior, preparation of strategic decisions, making causal deductions, usage of social media data and sales forecasting
- possess the statistical skills required for working in marketing research

Content

This module provides in-depth knowledge of relevant quantitative and qualitative methods used in market research. Students can attend the following courses:

- The course "Market Research" provides contents of practical relevance for measuring customer attitudes and customer behavior. The participants learn using statistical methods for strategic decision-making in marketing. Students who are interested in writing their master thesis at the Marketing & Sales Research Group are required to take this course.
- The course "Marketing Analytics" is based on "Market Research" and teaches advanced statistical methods for analyzing relevant marketing and market research questions.

Recommendations

None

Remarks


Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Digital Service Systems in Industry [M-WIWI-102808]

Responsibility: Stefan Nickel, Wolf Fichtner

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

Additional Examinations

ECTS Language Level
9 Deutsch 4

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-102690</td>
<td>Basics of Liberalised Energy Markets (S. 537)</td>
<td>3</td>
<td>Wolf Fichtner</td>
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<tr>
<td>T-WIWI-102872</td>
<td>Challenges in Supply Chain Management (S. 558)</td>
<td>4,5</td>
<td>Robert Blackburn</td>
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<td>T-WIWI-102822</td>
<td>Industrial Services (S. 664)</td>
<td>4,5</td>
<td>Hansjörg Fromm</td>
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<td>T-MACH-105159</td>
<td>Global Production and Logistics - Part 2: Global Logistics (S. 650)</td>
<td>4</td>
<td>Kai Furmans</td>
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<tr>
<td>T-WIWI-102784</td>
<td>Software Laboratory: OR Models II (S. 877)</td>
<td>4,5</td>
<td>Christof Weinhardt, Rudi Studer, Stefan Nickel, Wolf Fichtner, Alexander Mädche, York Sure-Vetter, Gerhard Satzger</td>
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<tr>
<td>T-WIWI-105776</td>
<td>Practical Seminar Special Topics in SSME (S. 784)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

This module can only be assigned as an elective module.

Qualification Objectives

Students
- understand the basics of the management of digital services applied on an industrial context
- gain an industry-specific insight into the importance and most relevant characteristics of information systems as key components of the digitalization of business processes, products and services
- are able to transfer and apply the models and methods introduced on practical scenarios and simulations.
- understand the control and optimization methods in the sector of service management and are able to apply them properly.

Content

This module aims at deepening the fundamental knowledge of digital service management in the industrial context. Various mechanisms and methods to shape and control connected digital service systems in different industries are discussed and demonstrated with real life application cases.

Recommendations

None

Remarks

This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Electronic Markets [M-WIWI-101409]

Responsibility: Andreas Geyer-Schulz

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

Wahlpflichtangebot
Non-Compulsory Block; min. 9 ECTS

<table>
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<tr>
<th>Identifier</th>
<th>Course</th>
<th>ECTS</th>
<th>Responsibility</th>
</tr>
</thead>
<tbody>
<tr>
<td>T-WIWI-102821</td>
<td>Markets and Organizations: Principles (S. 714)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
</tr>
<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102713</td>
<td>Telecommunication and Internet Economics (S. 910)</td>
<td>4,5</td>
<td>Kay Mitusch</td>
</tr>
<tr>
<td>T-WIWI-102762</td>
<td>Business Dynamics (S. 547)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
</tr>
<tr>
<td>T-WIWI-102886</td>
<td>Business Administration in Information Engineering and Management (S. 545)</td>
<td>5</td>
<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-105946</td>
<td>Price Management (S. 793)</td>
<td>4,5</td>
<td>Paul Glenn, Andreas Geyer-Schulz</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The student
- knows coordination and motivation methods and analyzes them regarding their efficiency,
- classifies markets and describes the roles of the participants in a formal way,
- knows the conditions for market failure and knows and develops countermeasures,
- knows institutions and market mechanisms, their fundamental theories and empirical research results,
- knows the design criteria of market mechanisms and a systematical approach for creating new markets,
- models, analyzes and optimizes the structure and dynamics of complex business applications.

Content
What are the conditions that make electronic markets develop and how can one analyse and optimize such markets?
In this module, the selection of the type of organization as an optimization of transaction costs is treated. Afterwards, the efficiency of electronic markets (price, information and allocation efficiency) as well as reasons for market failure are described. Finally, motivational issues like bounded rationality and information asymmetries (private information and moral hazard), as well as the development of incentive schemes, are presented. Regarding the market design, especially the interdependencies of market organization, market mechanisms, institutions and products are described and theoretical foundations are lectured.
Electronic markets are dynamic systems that are characterized by feedback loops between many different variables. By means of the tools of business dynamics such markets can be modelled. Simulations of complex systems allow the analysis and optimization of markets, business processes, policies, and organizations.

Topics include:
- classification, analysis, and design of markets
- simulation of markets
• auction methods and auction theory
• automated negotiations
• nonlinear pricing
• continuous double auctions
• market-maker, regulation, control

Recommendations
None

Remarks
The course *Electronic Marktes: Principles* is not offered at the moment.
The course *Price Management* is offered for the first time in summer term 2016.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.

Responsibility: Wolf Fichtner
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Compulsory

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<td>T-WIWI-102690</td>
<td>Basics of Liberalised Energy Markets (S. 537)</td>
<td>3</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 6 ECTS

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<tbody>
<tr>
<td>T-WIWI-102691</td>
<td>Energy Trade and Risk Management (S. 615)</td>
<td>4</td>
<td>Dogan Keles, Wolf Fichtner, Clemens Cremer</td>
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<tr>
<td>T-WIWI-102607</td>
<td>Energy Policy (S. 613)</td>
<td>3,5</td>
<td>Martin Wietschel</td>
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<tr>
<td>T-WIWI-102692</td>
<td>Gas-Markets (S. 643)</td>
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<td>Andrej Marko Pustisek</td>
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<tr>
<td>T-WIWI-102693</td>
<td>Simulation Game in Energy Economics (S. 870)</td>
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<td>Wolf Fichtner</td>
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<td>T-WIWI-102712</td>
<td>Regulation Theory and Practice (S. 824)</td>
<td>4,5</td>
<td>Kay Mitusch</td>
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<tr>
<td>T-WIWI-102794</td>
<td>eEnergy: Markets, Services, Systems (S. 596)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102889</td>
<td>Quantitative Methods in Energy Economics (S. 818)</td>
<td>4</td>
<td>Dogan Keles, Patrick Plötz</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations take place every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. Additional courses might be accredited upon request.

Conditions
The lecture Basics of Liberalised Energy Markets [2581998] has to be examined.

Qualification Objectives
The student
- gains detailed knowledge about the new requirements of liberalised energy markets,
- describes the planning tasks on the different energy markets,
- knows solution approaches to respective planning tasks.

Content
Basics of Liberalised Energy Markets: The European liberalisation process, energy markets, pricing, market failure, investment incentives, market power
Energy Trade and Risk Management: trade centres, trade products, market mechanisms, position and risk management
Gas-Markets: producing countries, market structures, market places, pricing
Energy Policy: Management of energy flows, energy-political targets and instruments (emission trading etc.)
Simulation Game in Energy Economics: Simulation of the German electricity system
Recommendations
The courses are conceived in a way that they can be attended independently from each other. Therefore, it is possible to start the module in winter and summer term.

Remarks
The course “Basics of Liberalised Energy Markets” [2581998] will be reduced to 3 credits in winter term 2015/2016.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Energy Economics and Technology [M-WIWI-101452]

Responsibility: Wolf Fichtner
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular An-chorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

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<td>Each term</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-102650</td>
<td>Energy and Environment (S. 608)</td>
<td>4,5</td>
<td>Ute Karl</td>
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<tr>
<td>T-WIWI-102633</td>
<td>Strategical Aspects of Energy Economy (S. 897)</td>
<td>3,5</td>
<td>Armin Ardone</td>
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<td>T-WIWI-102694</td>
<td>Technological Change in Energy Economics (S. 907)</td>
<td>3</td>
<td>Martin Wietzschel</td>
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<td>T-WIWI-102695</td>
<td>Heat Economy (S. 652)</td>
<td>3</td>
<td>Wolf Fichtner</td>
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<tr>
<td>T-WIWI-102830</td>
<td>Energy Systems Analysis (S. 614)</td>
<td>3</td>
<td>Valentin Bertsch</td>
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<tr>
<td>T-WIWI-102793</td>
<td>Efficient Energy Systems and Electric Mobility (S. 599)</td>
<td>3,5</td>
<td>Russell McKenna, Patrick Jochem</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations take place every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. Additional courses might be accredited upon request.

Conditions
None

Qualification Objectives
The student
- gains detailed knowledge about present and future energy supply technologies (focus on final energy carriers electricity and heat),
- knows the techno-economic characteristics of plants for energy provision, for energy transport as well as for energy distribution and demand,
- is able to assess the environmental impact of these technologies.

Content
Strategical Aspects of Energy Economy: Long-term planning methods, generation technologies
Technological Change in Energy Economics: Future energy technologies, learning curves, energy demand
Heat Economy: district heating, heating technologies, reduction of heat demand, statutory provisions
Energy Systems Analysis: Interdependencies in energy economics, energy systems modelling approaches in energy economics
Energy and Environment: emission factors, emission reduction measures, environmental impact
Efficient Energy Systems and Electric Mobility: concepts and current trends in energy efficiency, Overview of and economical, ecological and social impacts through electric mobility

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
## Module: Entrepreneurship (EnTechnon) [M-WIWI-101488]

**Responsibility:** Orestis Terzidis  
**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:** Business Administration  
**Curricular Anchorage:** Compulsory Elective Modules 1/Compulsory Modules/Business Administration  
**Curricular Anchorage:** Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration  
**Curricular Anchorage:** Additional Examinations  
**Level:** 4  
**Duration:** 2 semester  
**Recurrence:** Each term  
**ECTS:** 9

### Compulsory

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<tr>
<td>T-WIWI-102864</td>
<td>Entrepreneurship (S. 620)</td>
<td>3</td>
<td>Orestis Terzidis</td>
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### Wahlpflichtangebot

Non-Compulsory Block; min. 1, max. 2 Courses

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<tr>
<td>T-WIWI-102865</td>
<td>Business Planning (S. 551)</td>
<td>3</td>
<td>Orestis Terzidis</td>
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<tr>
<td>T-WIWI-102832</td>
<td>Business Plan Workshop (S. 550)</td>
<td>3</td>
<td>Martin Klarmann, Orestis Terzidis</td>
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<tr>
<td>T-WIWI-102866</td>
<td>Design Thinking (S. 588)</td>
<td>3</td>
<td>Orestis Terzidis</td>
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<tr>
<td>T-WIWI-102833</td>
<td>Entrepreneurial Leadership &amp; Innovation Management (S. 619)</td>
<td>3</td>
<td>Carsten Linz, Orestis Terzidis</td>
</tr>
<tr>
<td>T-WIWI-102894</td>
<td>Entrepreneurship Research (S. 621)</td>
<td>3</td>
<td>Orestis Terzidis</td>
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### Ergänzungsangebot

Non-Compulsory Block; max. 1 Courses

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<tbody>
<tr>
<td>T-WIWI-102612</td>
<td>Managing New Technologies (S. 706)</td>
<td>5</td>
<td>Thomas Reiß</td>
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<tr>
<td>T-WIWI-102893</td>
<td>Innovation Management: Concepts, Strategies and Methods (S. 671)</td>
<td>3</td>
<td>Marion Weissenerberger-Eibl</td>
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<tr>
<td>T-WIWI-102639</td>
<td>Business Models in the Internet: Planning and Implementation (S. 549)</td>
<td>4.5</td>
<td>Rico Knapper, Timm Teubner</td>
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<tr>
<td>T-WIWI-102851</td>
<td>Developing Business Models for the Semantic Web (S. 589)</td>
<td>3</td>
<td>Rudi Studer</td>
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<tr>
<td>T-WIWI-102852</td>
<td>Case Studies Seminar: Innovation Management (S. 556)</td>
<td>3</td>
<td>Marion Weissenerberger-Eibl</td>
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<tr>
<td>T-WIWI-102853</td>
<td>Roadmapping (S. 831)</td>
<td>3</td>
<td>Daniel Jeffrey Koch</td>
</tr>
</tbody>
</table>

### Learning Control / Examinations

See German version.

### Conditions

None

### Qualification Objectives

See German version.

### Content

Die Vorlesungen bilden die Grundlage des Moduls und geben einen Überblick über die Gesamthematik. Die Seminare vertiefen die Phasen der Gründungsprozesse von der Generierung einer Produkt- und Geschäftsidee, der Erfindung zur Innovation, die Planung (Geschäftsplan) und Umsetzung konkreter Gründungsvorhaben sowie die hierfür notwendigen und unterstützenden Prozesse. Die
Vorlesung Entrepreneurship bildet hierzu einen übergreifenden und verbindenden Rahmen.

**Recommendations**
None

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Finance 1 [M-WIWI-101482]

Responsibility: Marliese Uhrig-Homburg, Martin Ruckes

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Competency Objectives:
- has core skills in economics and methodology in the field of finance
- assesses corporate investment projects from a financial perspective
- is able to make appropriate investment decisions on financial markets

Content:
The courses of this module equip the students with core skills in economics and methodology in the field of modern finance. Securities which are traded on financial and derivative markets are presented, and frequently applied trading strategies are discussed. A further focus of this module is on the assessment of both profits and risks in security portfolios and corporate investment projects from a financial perspective.

Workload:
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Finance 2 [M-WIWI-101483]

**Responsibility:** Marliese Uhrig-Homburg, Martin Ruckes

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Business Administration

**Additional Examinations**

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<tr>
<td>T-WIWI-102644</td>
<td>Fixed Income Securities (S. 636)</td>
<td>4,5</td>
<td>Marliese Uhrig-Homburg</td>
</tr>
<tr>
<td>T-WIWI-102622</td>
<td>Corporate Financial Policy (S. 578)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102645</td>
<td>Credit Risk (S. 580)</td>
<td>4,5</td>
<td>Marliese Uhrig-Homburg</td>
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<tr>
<td>T-WIWI-102647</td>
<td>Asset Pricing (S. 532)</td>
<td>4,5</td>
<td>Marliese Uhrig-Homburg, Martin Ruckes</td>
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<td>T-WIWI-102621</td>
<td>Valuation (S. 932)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102643</td>
<td>Derivatives (S. 587)</td>
<td>4,5</td>
<td>Marliese Uhrig-Homburg</td>
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<tr>
<td>T-WIWI-102646</td>
<td>International Finance (S. 680)</td>
<td>3</td>
<td>Marliese Uhrig-Homburg</td>
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<tr>
<td>T-WIWI-102626</td>
<td>Business Strategies of Banks (S. 553)</td>
<td>3</td>
<td>Wolfgang Müller</td>
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<tr>
<td>T-WIWI-102625</td>
<td>Exchanges (S. 628)</td>
<td>1,5</td>
<td>Jörg Franke</td>
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<td>Financial Intermediation (S. 635)</td>
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<td>T-WIWI-102600</td>
<td>eFinance: Information Engineering and Management for Securities Trading (S. 600)</td>
<td>4,5</td>
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<tr>
<td>T-WIWI-102900</td>
<td>Financial Analysis (S. 633)</td>
<td>4,5</td>
<td>Torsten Luedecke</td>
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**Wahlpflichtangebot**

Non-Compulsory Block; min. 9, max. 9 ECTS

**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

It is only possible to choose this module in combination with the module Finance 1. The module is passed only after the final partial exam of Finance 1 is additionally passed.

**Modeled Conditions**

The following conditions must be met:

- Module [M-WIWI-101482] Finance 1 has to be started before taking this module.

**Qualification Objectives**

The student is in a position to discuss, analyze and provide answers to advanced economic and methodological issues in the field of modern finance.

**Content**

The module Finance 2 is based on the module Finance 1. The courses of this module equip the students with advanced skills in economics and methodology in the field of modern finance on a broad basis.

**Remarks**

The courses eFinance: Information Engineering and Management for Securities Trading [2540454] and Financial Analysis [2530205] can be chosen from summer term 2015 on.
**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
### Module: Finance 3 [M-WIWI-101480]

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<td>Credit Risk (S. 580)</td>
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<td>Wolfgang Müller</td>
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<td>Torsten Luedecke</td>
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### Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

### Conditions

It is only possible to choose this module in combination with the module Finance 1 and Finance 2. The module is passed only after the final partial exams of Finance 1 and Finance 2 are additionally passed.

### Modeled Conditions

The following conditions must be met:

1. Module [M-WIWI-101482] Finance 1 has to be started before taking this module.
2. Module [M-WIWI-101483] Finance 2 has to be started before taking this module.

### Qualification Objectives

The student is in a position to discuss, analyze and provide answers to advanced economic and methodological issues in the field of modern finance.

### Content

The courses of this module equip the students with advanced skills in economics and methodology in the field of modern finance on a broad basis.

### Remarks

The courses eFinance: Information Engineering and Management for Securities Trading [2540454] and Financial Analysis [2530205] can be chosen from summer term 2015 on.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Industrial Production II [M-WIWI-101471]

Responsibility: Frank Schultmann
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Compulsory

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<td>Planning and Management of Industrial Plants (S. 769)</td>
<td>5,5</td>
<td>Frank Schultmann</td>
</tr>
</tbody>
</table>

Ergänzungsangebot aus dem Modul Industrielle Produktion III
Non-Compulsory Block; max. 1 Courses

<table>
<thead>
<tr>
<th>Identifier</th>
<th>Course</th>
<th>ECTS</th>
<th>Responsibility</th>
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<tbody>
<tr>
<td>T-WIWI-102763</td>
<td>Supply Chain Management with Advanced Planning Systems (S. 902)</td>
<td>3,5</td>
<td>Christopher Sürie, Mathias Göbelt</td>
</tr>
<tr>
<td>T-WIWI-102826</td>
<td>Risk Management in Industrial Supply Networks (S. 829)</td>
<td>3,5</td>
<td>Marcus Wiens</td>
</tr>
<tr>
<td>T-WIWI-102828</td>
<td>Supply Chain Management in the Automotive Industry (S. 900)</td>
<td>3,5</td>
<td>Tilman Heupel, Hendrik Lang</td>
</tr>
<tr>
<td>T-WIWI-103134</td>
<td>Project Management (S. 806)</td>
<td>3,5</td>
<td>Frank Schultmann</td>
</tr>
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Ergänzungsangebot
Non-Compulsory Block; max. 1 Courses

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<th>Identifier</th>
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<tbody>
<tr>
<td>T-WIWI-102634</td>
<td>Emissions into the Environment (S. 605)</td>
<td>3,5</td>
<td>Ute Karl</td>
</tr>
<tr>
<td>T-WIWI-102882</td>
<td>International Management in Engineering and Production (S. 681)</td>
<td>3,5</td>
<td>Henning Sasse</td>
</tr>
<tr>
<td>T-WIWI-103133</td>
<td>Life Cycle Assessment (S. 693)</td>
<td>3,5</td>
<td>Heiko Keller</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to section 4 (2), 1 SPO) of the core course Planning and Managing of Industrial Plants [2581952] and one further single course of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Planning and Managing of Industrial Plants [2581952] and at least one additional activity are compulsory and must be examined.

Qualification Objectives
- Students shall be able to describe the tasks of tactical production management with special attention drawn upon industrial plants.
- Students shall understand the relevant tasks in plant management (projection, realisation and supervising tools for industrial plants).
- Students shall be able to describe the special need of a techno-economic approach to solve problems in the field of tactical production management.
• Students shall be proficient in using selected techno-economic methods like investment and cost estimates, plant layout, capacity planning, evaluation principles of production techniques, production systems as well as methods to design and optimize production systems.
• Students shall be able to evaluate techno-economical approaches in planning tactical production management with respect to their efficiency, accuracy and relevance for industrial use.

Content
• Planning and Management of Industrial Plants: Basics, circulation flow starting from projecting to techno-economic evaluation, construction and operating up to plant dismantling.

Remarks
Apart from the core course the courses offered are recommendations and can be replaced by courses from the Module Industrial Production III.

Workload
Total effort will account to 270 hours (9 credit points) and can be allocated according to the credit point rating. Therefore, a course with 3.5 credits requires an effort of approximately 105h and a course with 5.5 credits 165h. The total effort for each course consists of attending lectures and tutorials, examination times and the time an average student needs to prepare himself in order to pass the exam with an average grade.
Module: Industrial Production III [M-WIWI-101412]

Responsibility: Frank Schultmann
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

Compulsory

<table>
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<tbody>
<tr>
<td>T-WIWI-102632</td>
<td>Production and Logistics Management (S. 803)</td>
<td>5.5</td>
<td>Magnus Fröhling</td>
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Ergänzungsangebot aus dem Modul Industrielle Produktion II
Non-Compulsory Block; max. 1 Courses

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<tbody>
<tr>
<td>T-WIWI-102634</td>
<td>Emissions into the Environment (S. 605)</td>
<td>3.5</td>
<td>Ute Karl</td>
</tr>
<tr>
<td>T-WIWI-102882</td>
<td>International Management in Engineering and Production (S. 681)</td>
<td>3.5</td>
<td>Henning Sasse</td>
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<tr>
<td>T-WIWI-103133</td>
<td>Life Cycle Assessment (S. 693)</td>
<td>3.5</td>
<td>Heiko Keller</td>
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Ergänzungsangebot
Non-Compulsory Block; max. 1 Courses

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<tbody>
<tr>
<td>T-WIWI-102763</td>
<td>Supply Chain Management with Advanced Planning Systems (S. 902)</td>
<td>3.5</td>
<td>Christopher Sürje, Mathias Göbelt</td>
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<tr>
<td>T-WIWI-102826</td>
<td>Risk Management in Industrial Supply Networks (S. 829)</td>
<td>3.5</td>
<td>Marcus Wiens</td>
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<td>Project Management (S. 806)</td>
<td>3.5</td>
<td>Frank Schultmann</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to section 4 (2), 1 SPO) of the core course Production and Logistics Management [2581954] and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Production and Logistics Management [2581954] and at least one additional activity are compulsory and must be examined.

Qualification Objectives
- Students describe the tasks concerning general problems of an operative production and logistics management.
- Students describe the planning tasks of supply chain management.
- Students use proficiently approaches to solve general planning problems.
- Students explain the existing interdependencies between planning tasks and applied methods.
- Students describe the mail goals and set-up of software supporting tools in production and logistics management (i.e. APS, PPS-, ERP- and SCM Systems).
- Students discuss the scope of these software tools and their general disadvantages.

**Content**
- Planning tasks and exemplary methods of production planning and control in supply chain management.
- Supporting software tools in production and logistics management (APS, PPS- and ERP Systems).
- Project management in the field of production and supply chain management.

**Remarks**
Apart from the core course the courses offered are recommendations and can be replaced by courses from the Module Industrial Production II.

**Workload**
The course *Production and Logistics Management* [2581954] and at least one additional activity are compulsory and must be examined.
Module: Information Engineering [M-WIWI-101411]

Responsibility: Christof Weinhardt
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Compulsory

<table>
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<th>Identifier</th>
<th>Course</th>
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<tbody>
<tr>
<td>T-WIWI-102638</td>
<td>Principles of Information Engineering and Management (S. 797)</td>
<td>5</td>
<td>Christof Weinhardt, Timm Teubner</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4, max. 4 ECTS

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<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102706</td>
<td>Special Topics in Information Engineering &amp; Management (S. 881)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102794</td>
<td>eEnergy: Markets, Services, Systems (S. 596)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Principles of Information Engineering and Management [2540450] is compulsory and must be examined.

Qualification Objectives
The student
- understands and analyzes the central role of information as an economic good, a production factor, and a competitive factor,
- identifies, evaluates, prices, and markets information goods,
- analyze and evaluate existing markets regarding the missing incentives and the optimal solution of a given market mechanism, respectively,
- develop solutions in teams.

Content
In the lecture Principles of Information Engineering and Management, a clear distinction of information as a production, competitive, and economic good is introduced. The central role of information is explained through the concept of the “information lifecycle”. The single phases from existence/generation through allocation and evaluation until the distribution and usage of information are analyzed from the business administration perspective and the microeconomic perspective.

In a second course the student can deepen his knowledge on the one hand on the design and operation of markets and on the other hand on the impact of digital goods in network industries regarding the pricing policies, business strategies and regulation issues. If choosen, the course Special Topics in Information Engineering & Management additionally provides an opportunity of practical research in the aforementioned range of subjects.
Recommendations
None

Remarks
All practical Seminars offered at the IM can be chosen for Special Topics in Information Engineering & Management. Please update yourself on www.iism.kit.edu/im/lehre.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Innovation Management [M-WIWI-101507]

Responsibility: Marion Weissenberger-Eibl
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Compulsory

<table>
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<tr>
<td>T-WIWI-102893</td>
<td>Innovation Management: Concepts, Strategies and Methods (S. 671)</td>
<td>3</td>
<td>Marion Weissenberger-Eibl</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 1, max. 2 Courses

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<tbody>
<tr>
<td>T-WIWI-102853</td>
<td>Roadmapping (S. 831)</td>
<td>3</td>
<td>Daniel Jeffrey Koch</td>
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<tr>
<td>T-WIWI-102858</td>
<td>Technology Assessment (S. 909)</td>
<td>3</td>
<td>Daniel Jeffrey Koch</td>
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<tr>
<td>T-WIWI-102854</td>
<td>Technologies for Innovation Management (S. 908)</td>
<td>3</td>
<td>Daniel Jeffrey Koch</td>
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<tr>
<td>T-WIWI-102852</td>
<td>Case Studies Seminar: Innovation Management (S. 556)</td>
<td>3</td>
<td>Marion Weissenberger-Eibl</td>
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<tr>
<td>T-WIWI-102873</td>
<td>Current Issues in Innovation Management (S. 581)</td>
<td>3</td>
<td>Marion Weissenberger-Eibl</td>
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Ergänzungsangebot
Non-Compulsory Block; max. 1 Courses

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<tbody>
<tr>
<td>T-WIWI-102864</td>
<td>Entrepreneurship (S. 620)</td>
<td>3</td>
<td>Orestis Terzidis</td>
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<tr>
<td>T-WIWI-102866</td>
<td>Design Thinking (S. 588)</td>
<td>3</td>
<td>Orestis Terzidis</td>
</tr>
<tr>
<td>T-WIWI-102833</td>
<td>Entrepreneurial Leadership &amp; Innovation Management (S. 619)</td>
<td>3</td>
<td>Carsten Linz, Orestis Terzidis</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
See German version.

Conditions
The lecture "Innovation Management: Concepts, Strategies and Methods" and one of the seminars of the chair for Innovation and Technology Management are compulsory. The third course can be chosen from the courses of the module.

Qualification Objectives
Students develop a comprehensive understanding of the innovation process and its conditionality. There is an additional focus on the concepts and processes which are of particular relevance with regard to shaping the entire process. Various strategies and methods are then taught based on this.

After completing the module, students should have developed a systemic understanding of the innovation process and be able to shape this by developing and applying suitable methods.

Content
The Innovation Management: Concepts, Strategies and Methods lecture course teaches concepts, strategies and methods which help students to form a systemic understanding of the innovation process and how to shape it. Building on this holistic understanding, the seminar courses then go into the subjects in greater depth and address specific processes and methods which are central to
innovation management.

Recommendations
None

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: **Insurance Management I [M-WIWI-101469]**

**Responsibility:** Ute Werner

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Business Administration

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<tbody>
<tr>
<td>T-WIWI-102503</td>
<td>Principles of Insurance Management (S. 798)</td>
<td>4.5</td>
<td>Ute Werner</td>
</tr>
<tr>
<td>T-WIWI-102501</td>
<td>Insurance Marketing (S. 673)</td>
<td>4.5</td>
<td>Edmund Schwake</td>
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<tr>
<td>T-WIWI-102548</td>
<td>Insurance Production (S. 674)</td>
<td>4.5</td>
<td>Ute Werner</td>
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<tr>
<td>T-WIWI-102537</td>
<td>Current Issues in the Insurance Industry (S. 582)</td>
<td>2</td>
<td>Wolf-Rüdiger Heilmann</td>
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<tr>
<td>T-WIWI-102536</td>
<td>Insurance Risk Management (S. 675)</td>
<td>2.5</td>
<td>Harald Maser</td>
</tr>
<tr>
<td>T-WIWI-102597</td>
<td>P&amp;C Insurance Simulation Game (S. 762)</td>
<td>3</td>
<td>Ute Werner</td>
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<tr>
<td>T-WIWI-102549</td>
<td>Risk Communication (S. 828)</td>
<td>4.5</td>
<td>Ute Werner</td>
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<tr>
<td>T-WIWI-102581</td>
<td>Modelling, Measuring and Managing of Extreme Risks (S. 733)</td>
<td>2.5</td>
<td>Ute Werner</td>
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</table>

**Identification**
- **Non-Compulsory Block; min. 9, max. 9 ECTS**

**Learning Control / Examinations**
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
None

**Qualification Objectives**
See German version.

**Content**
See German version.

**Remarks**


**Workload**
See German version.
Module: Insurance Management II [M-WIWI-101449]

Responsibility: Ute Werner

Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

ECTS 9
Recurrence Each term
Duration 1 semester
Level 4

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-102601</td>
<td>Insurance Marketing (S. 673)</td>
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<td>Edmund Schwake</td>
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<tr>
<td>T-WIWI-102648</td>
<td>Insurance Production (S. 674)</td>
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<td>Ute Werner</td>
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<tr>
<td>T-WIWI-102637</td>
<td>Current Issues in the Insurance Industry (S. 582)</td>
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<td>T-WIWI-102636</td>
<td>Insurance Risk Management (S. 675)</td>
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<td>Harald Maser</td>
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<tr>
<td>T-WIWI-102649</td>
<td>Risk Communication (S. 828)</td>
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<td>Ute Werner</td>
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<tr>
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<td>P&amp;C Insurance Simulation Game (S. 762)</td>
<td>3</td>
<td>Ute Werner</td>
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<tr>
<td>T-WIWI-102603</td>
<td>Principles of Insurance Management (S. 798)</td>
<td>4,5</td>
<td>Ute Werner</td>
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<td>T-WIWI-102841</td>
<td>Modelling, Measuring and Managing of Extreme Risks</td>
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<td>(S. 733)</td>
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Learning Control / Examinations
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
It is only possible to choose this module in combination with the module Insurance Management I. The module is passed only after the final partial exam of Insurance Management I has been passed.

Modeled Conditions
The following conditions must be met:
- Module [M-WIWI-101469] Insurance Management I has to be started before taking this module.

Qualification Objectives
See German version.

Content
See German version.

Recommendations
The courses chosen from the modules Insurance Management I or Insurance Management II are supposed to complement each other. Advice and information is available from the person responsible for the examination process at the Insurance Department of FBV.

Remarks
See German version.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Management Accounting [M-WIWI-101498]

Responsibility: Marcus Wouters
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

<table>
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<tr>
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<tbody>
<tr>
<td>T-WIWI-102800</td>
<td>Management Accounting 1 (S. 699)</td>
<td>4,5</td>
<td>Marcus Wouters</td>
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<tr>
<td>T-WIWI-102801</td>
<td>Management Accounting 2 (S. 700)</td>
<td>4,5</td>
<td>Marcus Wouters</td>
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**Learning Control / Examinations**
The assessment is carried out as partial exams (according to Section 4 (2), 13 SPO) of the courses of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
None

**Qualification Objectives**
Students
- are familiar with various management accounting methods,
- can apply these methods for cost estimation, profitability analysis, and product costing,
- are able to analyze short-term and long-decisions with these methods,
- have the capacity to devise instruments for organizational control.

**Content**
The module consists of two courses "Management Accounting 1" and "Management Accounting 2". The emphasis is on structured learning of management accounting techniques.

**Remarks**
Students who like this module are probably also interested in the courses
- 2530216 Financial Management
- 2530210 Management Accounting

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Market Engineering [M-WIWI-101446]

Responsibility: Christof Weinhardt
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

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<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4,5, max. 4,5 ECTS

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<tr>
<td>T-WIWI-102613</td>
<td>Auction Theory (S. 533)</td>
<td>4,5</td>
<td>Karl-Martin Ehrhart</td>
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<tr>
<td>T-WIWI-102600</td>
<td>eFinance: Information Engineering and Management for Securities Trading (S. 600)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<td>T-WIWI-102614</td>
<td>Experimental Economics (S. 629)</td>
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<td>T-WIWI-102794</td>
<td>eEnergy: Markets, Services, Systems (S. 596)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<td>T-WIWI-103131</td>
<td>Regulatory Management and Grid Management - Economic Efficiency of Network Operation (S. 825)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Market Engineering: Information in Institutions [2540460] is compulsory and must be examined.

Qualification Objectives
The students
- know the design criteria of market mechanisms and the systematic approach to create new markets,
- understand the basics of the mechanism design and auction theory,
- analyze and evaluate existing markets regarding the missing incentives and the optimal solution of a given market mechanism, respectively,
- develop solutions in teams.

Content
This module explains the dependencies between the design von markets and their success. Markets are complex interaction of different institution and participants in a market behave strategically according to the market rules. The development and the design of markets or market mechanisms has a strong influence on the behavior of the participants. A systematic approach and a thorough analysis of existing markets is inevitable to design, create and operate a market place successfully. the approaches for a systematic analysis are explained in the mandatory course Market Engineering [2540460] by discussing theories about mechanism design and institutional economics. The student can deepen his knowledge about markets in a second course.
7 COMPULSORY ELECTIVE MODULES 2

7.1 Compulsory Elective Modules

**Recommendations**
None

**Remarks**
The course “Computational Economics” [2590458] will not be offered any more in this module from winter term 2015/2016 on. The examination will be offered latest until summer term 2016 (repeaters only).

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
7.1 Compulsory Elective Modules

Module: Marketing Management [M-WIWI-101490]

Responseability: Martin Klarmann

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration

Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

Additional Examinations

<table>
<thead>
<tr>
<th>ECTS</th>
<th>Recurrence</th>
<th>Duration</th>
<th>Level</th>
</tr>
</thead>
<tbody>
<tr>
<td>9</td>
<td>Each summer term</td>
<td>1 semester</td>
<td>4</td>
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</table>

Wahlpflichtangebot
Non-Compulsory Block; min. 1 Courses, min. 9, max. 9 ECTS

<table>
<thead>
<tr>
<th>Identifier</th>
<th>Course</th>
<th>ECTS</th>
<th>Responsibility</th>
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<tbody>
<tr>
<td>T-WIWI-102812</td>
<td>Product and Innovation Marketing (S. 801)</td>
<td>3</td>
<td>Martin Klarmann</td>
</tr>
<tr>
<td>T-WIWI-102811</td>
<td>Market Research (S. 710)</td>
<td>4,5</td>
<td>Martin Klarmann</td>
</tr>
<tr>
<td>T-WIWI-102619</td>
<td>Behavioral Approaches in Marketing (S. 539)</td>
<td>4,5</td>
<td>Bruno Neibecker</td>
</tr>
<tr>
<td>T-WIWI-102618</td>
<td>Strategic and Innovative Decision Making in Marketing (S. 892)</td>
<td>4,5</td>
<td>Bruno Neibecker</td>
</tr>
<tr>
<td>T-WIWI-102832</td>
<td>Business Plan Workshop (S. 550)</td>
<td>3</td>
<td>Martin Klarmann, Orestis Terzidis</td>
</tr>
<tr>
<td>T-WIWI-102835</td>
<td>Marketing Strategy Business Game (S. 713)</td>
<td>1,5</td>
<td>Martin Klarmann</td>
</tr>
<tr>
<td>T-WIWI-102842</td>
<td>Strategic Brand Management (S. 894)</td>
<td>1,5</td>
<td>Joachim Blickhäuser, Martin Klarmann</td>
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<tr>
<td>T-WIWI-102901</td>
<td>Open Innovation - Concepts, Methods and Best Practices (S. 747)</td>
<td>1,5</td>
<td>Alexander Hahn</td>
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<tr>
<td>T-WIWI-102902</td>
<td>Marketing Communication (S. 712)</td>
<td>4,5</td>
<td>Ju-Young Kim</td>
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</tbody>
</table>

Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

Only one of the following courses can be counted towards the final grade of the module:


Exception: In summer term 2016 exceptionally two of the courses can be chosen or, in case one course has already been chosen previously, a second course can be chosen.

Qualification Objectives

Students
- have an advanced knowledge about central marketing contents
- have a fundamental understanding of the marketing instruments
- know and understand several strategic concepts and how to implement them
- are able to implement their extensive marketing knowledge in a practical context
- know several qualitative and quantitative approaches to prepare decisions in Marketing
- have the theoretical knowledge to write a master thesis in Marketing
- have the theoretical knowledge to work in/together with the Marketing department

Content

The aim of this module is to deepen central marketing contents in different areas. Therefore the students can choose between the following marketing courses:

- “Product and Innovation Marketing”
“Market Research” – this course has to be completed successfully by students interested in seminar or master thesis positions at the chair of marketing
“Strategic and Behavioral Marketing”
“Strategic and Innovative Decision Making in Marketing”
“Business Plan Workshop”
“Marketing and Strategy Business Game”

Recommendations
None

Remarks
The course “Open Innovation – Concepts, Methods and Best Practices” [2571199] has been added summer 2015.
Please note that only one of the following courses can be chosen in the Marketing Management Module: Marketing Strategy Business Game, Strategic Brand Management, Open Innovation – Concepts, Methods and Best Practices or Business Plan Workshop. For further information please contact Marketing & Sales Research Group (marketing.ism.kit.edu).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Real Estate Economics and Sustainability [M-WIWI-101508]

Responsibility: David Lorenz
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

<table>
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<tr>
<th>Identifier</th>
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<th>Recurrence</th>
<th>Duration</th>
<th>Level</th>
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<tr>
<td>T-WIWI-102838</td>
<td>Real Estate Economics and Sustainability Part 1: Basics and Valuation (S. 820)</td>
<td>4,5</td>
<td>Each winter term</td>
<td>2 semester</td>
<td>4</td>
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<tr>
<td>T-WIWI-102839</td>
<td>Real Estate Economics and Sustainability Part 2: Reporting and Rating (S. 821)</td>
<td>4,5</td>
<td>Each winter term</td>
<td>2 semester</td>
<td>4</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The examination for the courses generally consist of a 60 minute written exam. A 20 minute oral exam is only offered after the second failure of the written exam. The exams for the respective parts (Part 1: Basics and Valuation and Part 2: Reporting and Rating) happen in the same semester in which the lectures take place.
Therefore, Part I currently only takes place in the winter semester and Part II takes place in the summer semester. In each semester there are two alternative dates for the exam and exams can be re-sat at any regular exam date.

The overall grade of the module is the average of the grades of each course weighted by the credits and truncated after the first decimal.
It is possible to include the grade of a seminar paper, dealing with a topic from the area of Real Estate Economics and Sustainability, into the final grade of the module (according to Section 4(2), 3 of the examination regulation). The seminar has a weight of 20 percent.

Conditions
None

Qualification Objectives
The student
- possesses an overview of key interrelationships within the real estate industry concerning macro- and microeconomic questions as well as the interaction of the industry’s key players;
- is aware of the basics concerning the sustainable development debate and knows about the possible contribution of buildings and the real estate industry to a more sustainable development;
- knows the basics, key methods and tools of property valuation and is able to apply them;
- is aware of the key influencing factors of a building’s market value and is able to factor in sustainability considerations into market value estimates;
- possess an overview of important other methods and processes – besides property valuation – which are applied within the real estate industry to assess property related risks (e.g. property ratings) and to communicate property performance towards third parties (e.g. sustainability assessment of buildings and sustainability reporting of companies).

Content
The implementation of sustainable development principles within the real estate industry requires taking into account sustainability considerations within real estate related procedures and decision making processes. Within this context, property valuation and valuation professionals play an important role.
Property valuations are carried out in almost any phase of the building life cycle and support, for example, financing as well as by and sell decisions.
Valuation methods and procedures, however, have to be adjusted to changing market participants’ preferences and their willingness to pay. For this reason, the issue of “valuation and sustainability” is of particular topicality and relevance. Within the real estate industry professionals are sought which combine micro- and macroeconomic knowledge and real estate specific expertise with knowledge and skills regarding the sustainability of buildings and building stocks. The real estate industry offers attractive working and career opportunities. This teaching module / course therefore offers insights into key methods applied within the real estate industry (particularly valuation) and places them into the context of sustainable development. The focus of the module / course, however, is not only on theoretical content but also on the provisioning of linkages to real estate practice; this will be realized, amongst other issues, by practical tutorials which are offered in addition to the course lectures.

**Recommendations**

A combination with courses in the area of

- Finance
- Insurance
- Civil engineering and architecture

is recommended.

Particularly recommended is the successful completion of the following Bachelor-Modules:

- Real Estate Management I and II
- Design, Construction and Assessment of Green Buildings I and II

**Remarks**

See German version.

**Workload**

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Sales Management [M-WIWI-101487]

Responsibility: Martin Klarmann
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

ECTS: 9
Duration: 1 semester
Level: 4

Compulsory

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<tr>
<td>T-WIWI-102890</td>
<td>Sales Management and Retailing (S. 833)</td>
<td>3</td>
<td>Martin Klarmann</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 6, max. 6 ECTS

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<tr>
<td>T-WIWI-102883</td>
<td>Pricing (S. 796)</td>
<td>4,5</td>
<td>Ju-Young Kim</td>
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<tr>
<td>T-WIWI-102811</td>
<td>Market Research (S. 710)</td>
<td>4,5</td>
<td>Martin Klarmann</td>
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<tr>
<td>T-WIWI-102834</td>
<td>Case Studies in Sales and Pricing (S. 555)</td>
<td>1,5</td>
<td>Martin Klarmann</td>
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<tr>
<td>T-WIWI-102891</td>
<td>Price Negotiation and Sales Presentations (S. 794)</td>
<td>1,5</td>
<td>Martin Klarmann, Marc Schröder</td>
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<tr>
<td>T-WIWI-106137</td>
<td>Country Manager Simulation (S. 579)</td>
<td>1,5</td>
<td>Sven Feurer</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course.

Conditions
None
Module: Service Analytics [M-WIWI-101506]

**Responsibility:** Christof Weinhardt, Hansjörg Fromm

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Business Administration

**Wahlpflichtangebot**

Non-Compulsory Block; min. 9, max. 9 ECTS

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<th>Language</th>
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<tr>
<td>T-WIWI-105778</td>
<td>Service Analytics A (S. 864)</td>
<td>4,5</td>
<td>Deutsch</td>
<td>Hansjörg Fromm, Thomas Setzer</td>
</tr>
<tr>
<td>T-WIWI-105779</td>
<td>Service Analytics B - Enterprise Data Reduction and Prediction (S. 865)</td>
<td>4,5</td>
<td>Deutsch</td>
<td>Christof Weinhardt, Thomas Setzer</td>
</tr>
<tr>
<td>T-WIWI-102822</td>
<td>Industrial Services (S. 664)</td>
<td>4,5</td>
<td>Deutsch</td>
<td>Hansjörg Fromm</td>
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<tr>
<td>T-WIWI-105777</td>
<td>Business Intelligence Systems (S. 548)</td>
<td>4,5</td>
<td>Deutsch</td>
<td>Alexander Mädche</td>
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<tr>
<td>T-WIWI-102706</td>
<td>Special Topics in Information Engineering &amp; Management (S. 881)</td>
<td>4,5</td>
<td>Deutsch</td>
<td>Christof Weinhardt</td>
</tr>
<tr>
<td>T-WIWI-102899</td>
<td>Modeling and Analyzing Consumer Behavior with R (S. 731)</td>
<td>4,5</td>
<td>Deutsch</td>
<td>Christof Weinhardt, Verena Dorner</td>
</tr>
</tbody>
</table>

**Learning Control / Examinations**
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
None

**Qualification Objectives**

Students
- knows the theoretical bases and the key components of Business Intelligence systems,
- acquires the basic skills to make use of business intelligence and analytics software in the service context
- are introduced into various application scenarios of analytics in the service context
- are able to distinguish different analytics methods and apply them in context
- learn how to apply analytics software in the service context
- are trained for the structured compilation and solution of practice relevant problems with the help of commercial business intelligence software packages as well as analytics methods and tools

**Content**
The importance of services in modern economies is most evident – nearly 70% of gross value added are achieved in the tertiary sector and a growing number of industrial enterprises add customer specific services to their material goods or transform their business models fundamentally. The growing availability of data “Big Data” and their intelligent processing by applying analytic methods and business intelligence systems plays a key role.

It is the goal of the module to give students a comprehensive overview on the subject Business Intelligence & Analytics focusing on service issues. Various scenarios illustrate how the methods and systems introduced help to improve existing services or create innovative data-based services.
Recommendations
The courses Service Analytics A [2595501] or Service Analytics B [2540498] should be applied.

Remarks
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.
From the summer term 2016 the following courses should not be taken in the module Service Analytics
- Special Topics in Information Engineering & Management [2540498]
- Modeling and Analyzing Consumer Behaviour with R [2540470].

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Service Design Thinking [M-WIWI-101503]

Responsibility: Christof Weinhardt, Gerhard Satzger
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

<table>
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<th>ECTS</th>
<th>Recurrence</th>
<th>Duration</th>
<th>Level</th>
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<tbody>
<tr>
<td>9</td>
<td>Each term</td>
<td>1 semester</td>
<td>4</td>
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**Identifier Course ECTS Responsibility**

| T-WIWI-102849 | Team Work in the Area of Service Oriented Architectures (S. 906) | 9 | Christof Weinhardt, Gerhard Satzger |

**Learning Control / Examinations**
The assessment is carried out as a general exam (according to Section 4(2), 3 of the examination regulation). The overall grade of the module is the grade of the examination (according to Section 4(2), 3 of the examination regulation).

**Conditions**
None

**Qualification Objectives**
- Deep knowledge of the innovation method “Design Thinking”, as introduced and promoted by Stanford University
- Development of new, creative solutions through extensive observation of oneself and one’s environment, in particular with regard to the relevant service users
- Know how to use prototyping and experimentation to visualize one’s ideas, to test and iteratively develop them, and to converge on a solution
- Communicate, work and present in an interdisciplinary and international project setting

**Content**
- Paper Bike: Learning about the basic method elements by building a paper bike that has to fulfill a given set of challenges.
- Design Space Exploration: Exploring the problem space through customer and user observation.
- Critical Function Prototype: Identification of critical features from the customer’s perspective that can contribute to the solution of the overarching problem. Building and testing prototypes that integrate these functionalities.
- Dark Horse Prototype: Inverting earlier assumptions and experiences, which leads to the inclusion of new features and solutions.
- Funky Prototype: Integration of the individually tested and successful functions to a complete solution, which is further tested and developed.
- Functional Prototype: Further selection and convergence of existing ideas. Building a higher resolution prototype that can be tested by customers.
- Final Prototype: Preparing and presenting the final solution to the customer.

**Recommendations**
This course is held in English – proficiency in writing and communication is required.

**Remarks**
Due to the project nature of the course, the number of participants is limited. For further information see the course description. This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
7.1 Compulsory Elective Modules

Module: Service Economics and Management [M-WIWI-102754]

Responsibility: Christof Weinhardt, Gerhard Satzger

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

ECTS 9

Language Deutsch

Level 4

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tbody>
<tr>
<td>T-WIWI-102881</td>
<td>Business and IT Service Management (S. 546)</td>
<td>4.5</td>
<td>Gerhard Satzger</td>
</tr>
<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
<td>4.5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-105772</td>
<td>Management of Information Systems (S. 703)</td>
<td>4.5</td>
<td>Alexander Mädche</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students

- understand the scientific basics of the management of digital services and corresponding systems
- gain a comprehensive insight in the importance and the most important features of information systems as an central component of the digitalization of business processes, products and services
- know the most relevant concepts and theories to shape the digital transformation process of service systems successfully
- understand the OR methods in the sector of service management and apply them adequately
- are able to use large amounts of available data systematically for the planning, operation and improvement of complex service offers and to design and control information systems
- are able to develop market-oriented coordination mechanisms and apply service systems.

Content
This module provides the foundation for the management of digital services and corresponding systems. The courses in this module cover the major concepts for a successful management of service systems and their digital transformation. Current examples from the research and practice enhance the relevance of the discussed topics.

Recommendations
None

Remarks
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Service Innovation, Design & Engineering [M-WIWI-102806]

Responsibility: Alexander Mädche, Gerhard Satzger

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Identifiers Course ECTS Responsibility
T-WIWI-102641 Service Innovation (S. 866) 4,5 Gerhard Satzger
T-WIWI-105773 Digital Service Design (S. 590) 4,5 Alexander Mädche
T-WIWI-102639 Business Models in the Internet: Planning and Implementation (S. 549) 4,5 Rico Knapper, Timm Teubner
T-WIWI-102799 Practical Seminar Service Innovation (S. 783) 4,5 Gerhard Satzger
T-WIWI-105774 Practical Seminar: Digital Service Design (S. 785) 4,5 Norbert Koppenhagen, Alexander Mädche

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
Dependencies between courses:
The course Practical Seminar Service Innovation cannot be applied in combination with the course Practical Seminar Digital Service Design.

Qualification Objectives
Students
- know about the challenges, concepts, methods and tools of service innovation management and are able to use them successfully.
- have a profound comprehension of the development and design of innovative services and are able to apply suitable methods and tools on concrete and specific issues.
- are able to embed the concepts of innovation management, development and design of services into organisations
- are aware of the strategic importance of services, are able to present value creation in the context of services systems and to strategically exploit the possibilities of their digital transformation
- elaborate concrete and problem-solving solutions for practical tasks in teams.

Content
This module is designed to constitute the basis for the development of successful ICT supported innovations thus including the methods and tools for innovation management, for the design and the development of digital services and the implementation of new business models. Current examples from science and practice enhance the relevance of the topics addressed.

Recommendations
Attending the course Practical Seminar Service Innovation [2595477] is recommended in combination with the course Service Innovation [2595468].
Attending the course Practical Seminar Digital Service Design [new] is recommended in combination with the course Digital Service Design [new].

**Remarks**
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
## Module: Service Management [M-WIWI-101448]

**Responsibility:** Christof Weinhardt, Gerhard Satzger  
**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:** Business Administration  

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<tr>
<td>T-WIWI-102881</td>
<td>Business and IT Service Management (S. 546)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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### Ergänzungsangebot

Non-Compulsory Block; min. 4,5, max. 4,5 ECTS

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<td>Service Innovation (S. 866)</td>
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<td>Gerhard Satzger</td>
</tr>
<tr>
<td>T-WIWI-105778</td>
<td>Service Analytics A (S. 864)</td>
<td>4,5</td>
<td>Hansjörg Fromm, Thomas Setzer</td>
</tr>
<tr>
<td>T-WIWI-102822</td>
<td>Industrial Services (S. 664)</td>
<td>4,5</td>
<td>Hansjörg Fromm</td>
</tr>
<tr>
<td>T-WIWI-102899</td>
<td>Modeling and Analyzing Consumer Behavior with R (S. 731)</td>
<td>4,5</td>
<td>Christof Weinhardt, Verena Dorner</td>
</tr>
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</table>

### Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

### Conditions

The course Business and IT Service Management [2590484] is compulsory and must be examined.

### Qualification Objectives

The students
- understand the basics of developing and managing IT-based services,
- understand and apply OR methods in service management,
- systematically use vast amounts of available data for planning, operation, personalization and improvement of complex service offerings, and
- understand and analyze innovation processes in corporations.

### Content

The module service management addresses the basics of developing and managing IT-based services. The lectures contained in this module teach the basics of developing and managing IT-based services and the application of OR methods in the field of service management. Moreover, students learn to systematically analyze vast amounts of data for planning, operation and improvement for complex service offerings. These tools enhance operational and strategic decision support and help to analyze and understand the overall innovation processes in corporations. Current examples from research and industry demonstrate the relevance of the topics discussed in this module.

### Recommendations

None
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Services Marketing [M-WIWI-101649]

Responsibility: Ju-Young Kim
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-103140</td>
<td>Services Marketing (S. 869)</td>
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<td>T-WIWI-103141</td>
<td>Online Marketing (S. 746)</td>
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<td>T-WIWI-102902</td>
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<td>T-WIWI-102883</td>
<td>Pricing (S. 795)</td>
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<tr>
<td>T-WIWI-102834</td>
<td>Case Studies in Sales and Pricing (S. 555)</td>
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<td>Martin Klarmann</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the rst decimal.

Conditions
None

Qualification Objectives
Students
- gain knowledge about basic content and strategies of services marketing
- know about current topics (research and practice) in online marketing and learn how the transparency of the internet provides new opportunities to measure the success of marketing instruments
- get to know marketing communications objectives and strategies
- have a fundamental understanding of price management (in particular consumer behavior of pricing, pricing strategy, price determination)
- are able to implement their extensive sales and pricing knowledge in a practical context
- are able to implement their extensive marketing knowledge in a practical context
- have the knowledge to write a master thesis in Services Marketing

Content
understanding of services marketing. Besides the classical offline services, the module also focuses on online services. The course “Services Marketing” starts with an overview of basic content and strategies in services marketing.
Within the course “Online Marketing” students learn about current topics (research and practice) in online marketing and learn how the transparency of the internet provides new opportunities to measure the success of marketing instruments.
In “Marketingkommunikation” students learn about marketing communication objectives and strategies.
The course “Pricing” builds a fundamental understanding of price management.
In the course “Case Studies in Sales and Pricing” students work with case studies helping them to understand the bridge between theoretical and practical knowledge.

Recommendations
None
Remarks
new module starting winter term 2015/2016
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
See German version.
Module: Strategic Decision Making and Organization [M-WIWI-101509]

Responsibility: Hagen Lindstädt
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

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<td>T-WIWI-102740</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
The module will not be offered any more from winterterm 2016/2017. Students who are already assigned on the module can still finish it until summer term 2017 (only for repeater).

Conditions
None

Qualification Objectives
See German version.

Content

Recommendations
None

Remarks
The course “Organization Theory” will not be offered any more from summer term 2015 on. The examination will be offered latest until winter term 2015/2016 (repeaters only).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Strategy, Communication, and Data Analysis [M-WIWI-101489]

Responsibility: Bruno Neibecker
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

Additional Examinations

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<td>T-WIWI-102635</td>
<td>Information Technology and Business Information (S. 668)</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students
- are familiar with general procedures and characteristics to develop new products and services under conditions of market orientation,
- can analyse customer needs, learn to realize competitive advantages and to work out interdisciplinary solutions,
- improve their statistic skills to cope with applied Marketing issues.

Content
The core product is everything a customer or business consumer receives. Marketers must understand what it takes to develop a new product successfully. It is important to understand that innovations differ in their degree of newness (up to radical innovations). This helps to determine how quickly the products will be adopted by a target market. Market orientation is on the front side of the medal, the reverse side includes meeting the needs of diverse stakeholders. To find out the critical drivers of success a deep understanding of analytical and statistical methods is essential. As a result, the developing of an effective marketing strategy is discussed as an empirical, scientific process. In addition, consumer behavior approaches in marketing are discussed as an important research area with a strong interdisciplinary and empirical orientation.

Recommendations
None

Remarks
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
7.1.3 Informatics

**Module: Electives in Informatics [M-WIWI-101630]**

**Responsibility:** Rudi Studer, Hartmut Schmeck, Andreas Oberweis, York Sure-Vetter, Johann Marius Zöllner

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Compulsory Elective Modules 1/Compulsory Modules/Informatics

**Additional Examinations**

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<td>T-WIWI-102759</td>
<td>Requirements Analysis and Requirements Management (S. 827)</td>
<td>4</td>
<td>Ralf Kneuper</td>
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<td>T-WIWI-102651</td>
<td>Applied Informatics II - IT Systems for eCommerce (S. 531)</td>
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<td>Johann Marius Zöllner</td>
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<td>T-WIWI-102680</td>
<td>Computational Economics (S. 566)</td>
<td>4,5</td>
<td>Simon Caton, Pradyumn Kumar Shukla</td>
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<td>T-WIWI-102661</td>
<td>Database Systems and XML (S. 586)</td>
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<td>Stefan Klink</td>
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<td>Knowledge Discovery (S. 687)</td>
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<td>Management of IT-Projects (S. 704)</td>
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<td>T-WIWI-103112</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. For passing the module exam in every single partial exam the respective minimum requirements has to be achieved. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. When every single examination is passed, the overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. 

Please note the following information about the module component exams of Prof. Dr. H. Schmeck:

Algorithms for Internet Applications [T-WIWI-102658]: The examination will be offered latest until summer term 2017 (repeaters only).

Comperational Economics [T-WIWI-102680]: The examination will be offered latest until summer term 2017 (repeaters only).

Efficient Algorithms [T-WIWI-102655]: The examination will be offered latest until winter term 2016/2017 (repeaters only).

Nature-Inspired Optimization Methods Optimierungsverfahren [T-WIWI-102679]: The examination will be offered latest until winter term 2017/2018 (repeaters only).

Organic Computing [T-WIWI-102659]: The examination will be offered latest until winter term 2016/2017 (repeaters only).

Smart Energy Distribution [T-WIWI-102845]: The examination will be offered latest until winter term 2016/2017 (repeaters only).

Conditions
None.

Qualification Objectives
The student

• has the ability to master methods and tools in a complex discipline and to demonstrate innovativeness regarding the methods used,

• knows the principles and methods in the context of their application in practice,

• is able to grasp and apply the rapid developments in the field of computer science, which are encountered in work life, quickly and correctly, based on a fundamental understanding of the concepts and methods of computer science,

• is capable of finding and defending arguments for solving problems.

Content
The thematic focus will be based on the choice of courses in the areas of Effiziente Algorithmen, Betriebliche Informations- und Kommunikationssysteme, Wissensmanagement, Komplexitätsmanagement and Software- und Systems Engineering.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
### Module: Emphasis in Informatics [M-WIWI-101628]

**Responsibility:** Rudi Studer, Hartmut Schmeck, Andreas Oberweis, York Sure-Vetter

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Compulsory Elective Modules 1/Compulsory Modules/Informatics

Compulsory Elective Modules 2/Compulsory Elective Modules/Informatics

Additional Examinations

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<td>Each term</td>
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**Wahlpflichtangebot**

Non-Compulsory Block; min. 9, max. 10 ECTS
Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. For passing the module exam in every single partial exam the respective minimum requirements has to be achieved.

The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

When every singled examination is passed, the overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Please note the following information about the module component exams of Prof. Dr. H. Schmeck:
- Algorithms for Internet Applications [T-WIWI-102658]: The examination will be offered latest until summer term 2017 (repeaters only).
- Computational Economics [T-WIWI-102680]: The examination will be offered latest until summer term 2017 (repeaters only).
- Efficient Algorithms [T-WIWI-102655]: The examination will be offered latest until winter term 2016/2017 (repeaters only).
- Nature-Inspired Optimization Methods Optimierungsverfahren [T-WIWI-102679]: The examination will be offered latest until winter term 2017/2018 (repeaters only).
- Organic Computing [T-WIWI-102659]: The examination will be offered latest until winter term 2016/2017 (repeaters only).
- Smart Energy Distribution [T-WIWI-102845]: The examination will be offered latest until winter term 2016/2017 (repeaters only).

Conditions

None.

Qualification Objectives

The student
- has the ability to master methods and tools in a complex discipline and to demonstrate innovativeness regarding the methods used,
- knows the principles and methods in the context of their application in practice,
- is able to grasp and apply the rapid developments in the field of computer science, which are encountered in work life, quickly and correctly, based on a fundamental understanding of the concepts and methods of computer science,
- is capable of finding and defending arguments for solving problems.

Content

The thematic focus will be based on the choice of courses in the areas of Effiziente Algorithmen, Betriebliche Informations- und Kommunikationssysteme, Wissensmanagement, Komplexitätsmanagement and Software- und Systems Engineering.

Workload

The total workload for this module is approximately 270 hours. For further information see German version.
7.1.4 Operations Research

**Module: Mathematical Programming [M-WIWI-101473]**

- **Responsibility:** Oliver Stein
- **Organisation:** KIT-Fakultät für Wirtschaftswissenschaften
- **Curricular Anchorage:** Compulsory Elective
- **Contained in:** Operations Research

**Additional Examinations**

<table>
<thead>
<tr>
<th>Identifier</th>
<th>Course Description</th>
<th>ECTS</th>
<th>Responsibility</th>
</tr>
</thead>
<tbody>
<tr>
<td>T-WIWI-102719</td>
<td>Mixed Integer Programming I (S. 726)</td>
<td>4.5</td>
<td>Oliver Stein</td>
</tr>
<tr>
<td>T-WIWI-102720</td>
<td>Mixed Integer Programming II (S. 728)</td>
<td>4.5</td>
<td>Oliver Stein</td>
</tr>
<tr>
<td>T-WIWI-102733</td>
<td>Mixed Integer Programming I and II (S. 727)</td>
<td>9</td>
<td>Oliver Stein</td>
</tr>
<tr>
<td>T-WIWI-102726</td>
<td>Global Optimization I (S. 646)</td>
<td>4.5</td>
<td>Oliver Stein</td>
</tr>
<tr>
<td>T-WIWI-102727</td>
<td>Global Optimization II (S. 648)</td>
<td>4.5</td>
<td>Oliver Stein</td>
</tr>
<tr>
<td>T-WIWI-103638</td>
<td>Global Optimization I and II (S. 647)</td>
<td>9</td>
<td>Oliver Stein</td>
</tr>
<tr>
<td>T-WIWI-102723</td>
<td>Graph Theory and Advanced Location Models (S. 651)</td>
<td>4.5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102856</td>
<td>Convex Analysis (S. 575)</td>
<td>4.5</td>
<td>Oliver Stein</td>
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<tr>
<td>T-WIWI-103635</td>
<td>Prerequisite for Nonlinear Optimization I (Master) (S. 790)</td>
<td>4.5</td>
<td>Oliver Stein</td>
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<tr>
<td>T-WIWI-102724</td>
<td>Nonlinear Optimization I (S. 742)</td>
<td>4.5</td>
<td>Oliver Stein</td>
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<tr>
<td>T-WIWI-103636</td>
<td>Prerequisite for Nonlinear Optimization II (Master) (S. 791)</td>
<td>4.5</td>
<td>Oliver Stein</td>
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<tr>
<td>T-WIWI-102725</td>
<td>Nonlinear Optimization II (S. 744)</td>
<td>4.5</td>
<td>Oliver Stein</td>
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<tr>
<td>T-WIWI-103637</td>
<td>Nonlinear Optimization I und II (S. 743)</td>
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<td>Oliver Stein</td>
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<tr>
<td>T-WIWI-102855</td>
<td>Parametric Optimization (S. 764)</td>
<td>4.5</td>
<td>Oliver Stein</td>
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<tr>
<td>T-WIWI-102721</td>
<td>Special Topics in Optimization I (S. 882)</td>
<td>4.5</td>
<td>Oliver Stein</td>
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<tr>
<td>T-WIWI-102722</td>
<td>Special Topics in Optimization II (S. 883)</td>
<td>4.5</td>
<td>Oliver Stein</td>
</tr>
</tbody>
</table>

**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

None

**Qualification Objectives**

The student

- names and describes basic notions for advanced optimization methods, in particular from continuous and mixed integer programming, location theory, and graph theory,
- knows the indispensable methods and models for quantitative analysis,
- models and classifies optimization problems and chooses the appropriate solution methods to solve also challenging optimization problems independently and, if necessary, with the aid of a computer,
- validates, illustrates and interprets the obtained solutions,
- identifies drawbacks of the solution methods and, if necessary, is able to makes suggestions to adapt them to practical problems.
Content
The module focuses on theoretical foundations as well as solution algorithms for optimization problems with continuous and mixed integer decision variables, for location problems and for problems on graphs.

Remarks
The lectures are partly offered irregularly. The curriculum of the next three years is available online (www.ior.kit.edu). For the lectures of Prof. Stein a grade of 30% of the exercise course has to be fulfilled. The description of the particular lectures is more detailed.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.

Responsibility: Stefan Nickel

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Operations Research
- Compulsory Elective Modules 1/Compulsory Modules/Operations Research
- Compulsory Elective Modules 2/Compulsory Elective Modules/Operations Research

Additional Examinations

<table>
<thead>
<tr>
<th>Identifier</th>
<th>Course</th>
<th>ECTS</th>
<th>Responsibility</th>
</tr>
</thead>
<tbody>
<tr>
<td>T-WIWI-102704</td>
<td>Facility Location and Strategic Supply Chain Management (S. 631)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-103061</td>
<td>Prerequisite for Facility Location and Strategic Supply Chain Management (S. 789)</td>
<td></td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102714</td>
<td>Tactical and Operational Supply Chain Management (S. 903)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-105940</td>
<td>Prerequisite for Tactical and Operational Supply Chain Management (S. 792)</td>
<td></td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102715</td>
<td>Operations Research in Supply Chain Management (S. 753)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102784</td>
<td>Software Laboratory: OR Models II (S. 877)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102718</td>
<td>Discrete-Event Simulation in Production and Logistics (S. 592)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102723</td>
<td>Graph Theory and Advanced Location Models (S. 651)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to § 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module.
The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Modeled Conditions
The following conditions must be met:

Qualification Objectives
The student:
- is familiar with basic concepts and terms of Supply Chain Management,
- knows the different areas of SCM and their respective optimization problems,
- is acquainted with classical location problem models (in planes, in networks and discrete) as well as fundamental methods for distribution and transport planning, inventory planning and management,
- is able to model practical problems mathematically and estimate their complexity as well as choose and adapt appropriate solution methods.

Content
Supply Chain Management is concerned with the planning and optimization of the entire, inter-company procurement, production
and distribution process for several products taking place between different business partners (suppliers, logistics service providers, dealers). The main goal is to minimize the overall costs while taking into account several constraints including the satisfaction of customer demands.

This module considers several areas of SCM. On the one hand, the determination of optimal locations within a supply chain is addressed. Strategic decisions concerning the location of facilities as production plants, distribution centers or warehouses are of high importance for the rentability of Supply Chains. Thoroughly carried out, location planning tasks allow an efficient flow of materials and lead to lower costs and increased customer service. On the other hand, the planning of material transport in the context of supply chain management represents another focus of this module. By linking transport connections and different facilities, the material source (production plant) is connected with the material sink (customer). For given material flows or shipments, it is considered how to choose the optimal (in terms of minimal costs) distribution and transportation chain from the set of possible logistics chains, which asserts the compliance of delivery times and further constraints. Furthermore, this module offers the possibility to learn about different aspects of the tactical and operational planning level in Supply Chain Management, including methods of scheduling as well as different approaches in procurement and distribution logistics. Finally, issues of warehousing and inventory management will be discussed.

Recommendations
Basic knowledge as conveyed in the module Introduction to Operations Research [WI1OR] is assumed.

Remarks
Some lectures and courses are offered irregularly.
The planned lectures and courses for the next three years are announced online.

Workload
Total effort for 9 credits: ca. 270 hours
- Presence time: 84 hours
- Preparation/Wrap-up: 112 hours
- Examination and examination preparation: 74 hours
7.1 Compulsory Elective Modules

**Module: Operations Research in Supply Chain Management and Health Care Management [M-WIWI-101415]**

- **Responsibility:** Stefan Nickel
- **Organisation:** KIT-Fakultät für Wirtschaftswissenschaften
- **Curricular Anchorage:** Compulsory Elective
- **Contained in:**
  - Compulsory Elective Modules 1/Compulsory Modules/Operations Research
  - Compulsory Elective Modules 2/Compulsory Elective Modules/Operations Research
  - Additional Examinations

**Additional Examinations**

<table>
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<tr>
<th>ECTS</th>
<th>Recurrence</th>
<th>Duration</th>
<th>Level</th>
</tr>
</thead>
<tbody>
<tr>
<td>9</td>
<td>Each term</td>
<td>1 semester</td>
<td>4</td>
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**Wahlpflichtangebot**

Non-Compulsory Block; min. 9, max. 11.5 ECTS

<table>
<thead>
<tr>
<th>Identifier</th>
<th>Course</th>
<th>ECTS</th>
<th>Responsibility</th>
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</thead>
<tbody>
<tr>
<td>T-WIWI-102872</td>
<td>Challenges in Supply Chain Management (S. 558)</td>
<td>4.5</td>
<td>Robert Blackburn</td>
</tr>
<tr>
<td>T-WIWI-102718</td>
<td>Discrete-Event Simulation in Production and Logistics (S. 592)</td>
<td>4.5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102723</td>
<td>Graph Theory and Advanced Location Models (S. 651)</td>
<td>4.5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102787</td>
<td>Hospital Management (S. 659)</td>
<td>4.5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102715</td>
<td>Operations Research in Supply Chain Management (S. 753)</td>
<td>4.5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102884</td>
<td>Operations Research in Health Care Management (S. 752)</td>
<td>4.5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102716</td>
<td>Practical Seminar: Health Care Management (with Case Studies) (S. 786)</td>
<td>7</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102784</td>
<td>Software Laboratory: OR Models II (S. 877)</td>
<td>4.5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-103061</td>
<td>Prerequisite for Facility Location and Strategic Supply Chain Management (S. 789)</td>
<td></td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102704</td>
<td>Facility Location and Strategic Supply Chain Management (S. 631)</td>
<td>4.5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102860</td>
<td>Supply Chain Management in the Process Industry (S. 901)</td>
<td>4.5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-105940</td>
<td>Prerequisite for Tactical and Operational Supply Chain Management (S. 792)</td>
<td></td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102714</td>
<td>Tactical and Operational Supply Chain Management (S. 903)</td>
<td>4.5</td>
<td>Stefan Nickel</td>
</tr>
</tbody>
</table>

**Learning Control / Examinations**

The assessment is carried out as partial exams (according to § 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

The course Challenges in Supply Chain Management can only be assigned if this module is assigned as an elective module.

**Qualification Objectives**

The student

- is familiar with basic concepts and terms of Supply Chain Management,
- knows the different areas of SCM and their respective optimization problems,
- is acquainted with classical location problem models (in planes, in networks and discrete) as well as fundamental methods for distribution and transport planning, inventory planning and management,
- is familiar with general procedures and characteristics of Health Care Management and the possibilities for adapting mathematical models for non-profit organizations,
• is able to model practical problems mathematically and estimate their complexity as well as choose and adapt appropriate solution methods.

Content
Supply Chain Management is concerned with the planning and optimization of the entire, inter-company procurement, production and distribution process for several products taking place between different business partners (suppliers, logistics service providers, dealers). The main goal is to minimize the overall costs while taking into account several constraints including the satisfaction of customer demands.

This module considers several areas of SCM. On the one hand, the determination of optimal locations within a supply chain is addressed. Strategic decisions concerning the location of facilities as production plants, distribution centers or warehouses are of high importance for the rentability of Supply Chains. Thoroughly carried out, location planning tasks allow an efficient flow of materials and lead to lower costs and increased customer service. On the other hand, the planning of material transport in the context of supply chain management represents another focus of this module. By linking transport connections and different facilities, the material source (production plant) is connected with the material sink (customer). For given material flows or shipments, it is considered how to choose the optimal (in terms of minimal costs) distribution and transportation chain from the set of possible logistics chains, which asserts the compliance of delivery times and further constraints. Furthermore, this module offers the possibility to learn about different aspects of the tactical and operational planning level in Supply Chain Management, including methods of scheduling as well as different approaches in procurement and distribution logistics. Finally, issues of warehousing and inventory management will be discussed.

Health Care Management addresses specific Supply Chain Management problems in the health sector. Important applications arise in scheduling and internal logistics of hospitals.

Recommendations
Basic knowledge as conveyed in the module Introduction to Operations Research [WI1OR] is assumed.

Remarks
Some lectures and courses are offered irregularly.
The planned lectures and courses for the next three years are announced online.
The module will not be offered any more from summer term 2016. Students who are already assigned on the module can still finish it until summer term 2017 (repeaters only).

Workload
Total effort for 9 credits: ca. 270 hours
• Presence time: 84 hours
• Preparation/Wrap-up: 112 hours
• Examination and examination preparation: 74 hours
Module: Service Operations [M-WIWI-102805]

Responsibility: Stefan Nickel

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Operations Research
- Compulsory Elective Modules 2/Compulsory Elective Modules/Operations Research

Additional Examinations

ECTS | Language | Level
---|---|---
9 | Deutsch | 4

Wahlpflichtangebot
Non-Compulsory Block; min. 1, max. 2 Courses

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<th>Identifier</th>
<th>Course</th>
<th>ECTS</th>
<th>Responsibility</th>
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<tbody>
<tr>
<td>T-WIWI-102715</td>
<td>Operations Research in Supply Chain Management (S. 753)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102884</td>
<td>Operations Research in Health Care Management (S. 752)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102716</td>
<td>Practical Seminar: Health Care Management (with Case Studies) (S. 786)</td>
<td>7</td>
<td>Stefan Nickel</td>
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Ergänzungsangebot
Non-Compulsory Block; max. 1 Courses

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<tr>
<td>T-WIWI-102718</td>
<td>Discrete-Event Simulation in Production and Logistics (S. 502)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102860</td>
<td>Supply Chain Management in the Process Industry (S. 901)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102787</td>
<td>Hospital Management (S. 659)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102872</td>
<td>Challenges in Supply Chain Management (S. 558)</td>
<td>4,5</td>
<td>Robert Blackburn</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
At least one of the three courses Operations Research in Supply Chain Management, Operations Research in Health Care Management or Practical seminar: Health Care Management has to be assigned.
The course Challenges in Supply Chain Management can only be assigned, if this module is assigned as an elective module.

Qualification Objectives
Students
- knows the theoretical bases and the key components of Business Intelligence systems,
- acquires the basic skills to make use of business intelligence and analytics software in the service context
- are introduced into various application scenarios of analytics in the service context
- are able to distinguish different analytics methods and apply them in context
- learn how to apply analytics software in the service context
• are trained for the structured compilation and solution of practice relevant problems with the help of commercial business intelligence software packages as well as analytics methods and tools

Content
The importance of services in modern economies is most evident – nearly 70% of gross value added are achieved in the tertiary sector and a growing number of industrial enterprises add customer specific services to their material goods or transform their business models fundamentally. The growing availability of data “Big Data” and their intelligent processing by applying analytic methods and business intelligence systems plays a key role.

It is the goal of the module to give students a comprehensive overview on the subject Business Intelligence & Analytics focusing on service issues. Various scenarios illustrate how the methods and systems introduced help to improve existing services or create innovative data-based services.

Recommendations
The course Practical Seminar Health Care should be combined with the course OR in Health Care Management.

Remarks
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Stochastic Modelling and Optimization [M-WIWI-101454]

Responsibility: Karl-Heinz Waldmann
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Operations Research

<table>
<thead>
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<th>Responsibility</th>
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<tr>
<td>T-WIWI-102628</td>
<td>Optimization in a Random Environment (S. 757)</td>
<td>4,5</td>
<td>Karl-Heinz Waldmann</td>
</tr>
<tr>
<td>T-WIWI-102730</td>
<td>OR-Oriented Modeling and Analysis of Real Problems (Project) (S. 761)</td>
<td>4,5</td>
<td>Karl-Heinz Waldmann</td>
</tr>
<tr>
<td>T-WIWI-102728</td>
<td>Quality Control I (S. 815)</td>
<td>4,5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102729</td>
<td>Quality Control II (S. 816)</td>
<td>4,5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102627</td>
<td>Simulation I (S. 871)</td>
<td>4,5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102703</td>
<td>Simulation II (S. 872)</td>
<td>4,5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102710</td>
<td>Markov Decision Models I (S. 715)</td>
<td>5</td>
<td>Karl-Heinz Waldmann</td>
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<td>T-WIWI-102711</td>
<td>Markov Decision Models II (S. 716)</td>
<td>4,5</td>
<td>Karl-Heinz Waldmann</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The student possesses detailed knowledge in modelling, analyzing and optimizing stochastic systems in economy and engineering.

Content
Markov Decision Models II: Queuing Systems, Stochastic Decision Processes
Simulation I: Generation of random numbers, Monte Carlo integration, Discrete event simulation, Discrete and continuous random variables, Statistical analysis of simulated data.
Simulation II: Variance reduction techniques, Simulation of stochastic processes, Case studies.
Quality Control I: Statistical Process Control, Acceptance Sampling, Design of experiments
Quality Control II: Reliability of complex systems with and without repair, Maintenance
OR-orientied modeling and analysis of real problems: project-based modelling and analysis

Remarks
The planned lectures and courses for the next two years are announced online (http://www.ior.kit.edu/).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
7.1.5 Natural and Engineering Sciences

Module: Automated Manufacturing Systems [M-MACH-101298]

Responsibility: Jürgen Fleischer
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

<table>
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<th>ECTS</th>
<th>Recurrence</th>
<th>Duration</th>
<th>Level</th>
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<tr>
<td>9</td>
<td>Each summer term</td>
<td>1 semester</td>
<td>4</td>
</tr>
</tbody>
</table>

Compulsory

Identifier Course ECTS Responsibility
T-MACH-102162 Automated Manufacturing Systems (S. 534) 9 Jürgen Fleischer

Conditions
none

Qualification Objectives
The students

- are able to analyze implemented automated manufacturing systems and describe their components.
- are capable to assess the implemented examples of implemented automated manufacturing systems and apply them to new problems.
- are able to name automation tasks in manufacturing plants and name the components which are necessary for the implementation of each automation task.
- are capable with respect to a given task to plan the configuration of an automated manufacturing system and to determine the necessary components to its realization.
- are able to design and select components for a given use case of the categories: “Handling Technology”, “Industrial Robotics”, “Sensory” and “Controls”.
- are capable to compare different concepts for multi-machine systems and select a suitable concept for a given use case.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
### Module: BioMEMS [M-MACH-101290]

**Responsibility:** Volker Saile  
**Organisation:** KIT-Fakultät für Maschinenbau  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:** Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences  
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences  
Additional Examinations

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<th>Recurrence</th>
<th>Duration</th>
<th>Level</th>
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<tbody>
<tr>
<td>T-MACH-102164</td>
<td>Practical Training in Basics of Microsystem Technology (S. 787)</td>
<td>3</td>
<td>Each term</td>
<td>1 semester</td>
<td>4</td>
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<tr>
<td>T-MACH-102165</td>
<td>Selected Topics on Optics and Microoptics for Mechanical Engineers (S. 836)</td>
<td>3</td>
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<tr>
<td>T-MACH-100966</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine I (S. 540)</td>
<td>3</td>
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<tr>
<td>T-MACH-100967</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine II (S. 541)</td>
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<td>T-MACH-100968</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine III (S. 542)</td>
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<td>T-MACH-101910</td>
<td>Microactuators (S. 724)</td>
<td>3</td>
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<tr>
<td>T-MACH-102168</td>
<td>Replication Technologies in Micro System Technology (S. 826)</td>
<td>3</td>
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<tr>
<td>T-MACH-102172</td>
<td>Bionics for Engineers and Natural Scientists (S. 543)</td>
<td>3</td>
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<tr>
<td>T-MACH-102176</td>
<td>Current Topics on BioMEMS (S. 583)</td>
<td>3</td>
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</table>

**Conditions**  
None

**Qualification Objectives**  
The student  
- has basic as well as extensive knowledge about different fields of applications of BioMEMS  
- understands continuative aspects of the related subjects optics and microoptics, micro actuators, replication techniques and bionics

**Content**  
Operations through small orifices, a pill which will take pictures on its way through your body or lab results right at the point of care - the need for easier and faster ways to help people is an important factor in research. The module BioMEMS (Bio(medical)-Micro-Electro-Mechanical-Systems) describes the application of microtechnology in the field of Life-Science, medical applications and Biotechnology and will teach you the necessary skills to understand and develop biological and medical devices.  
The BioMEMS lectures will cover the fields of minimal invasive surgery, lab-on-chip systems, NOTES-Technology (Natural Orifice Transluminal Endoscopic Surgery), as well as endoscopic surgery and stent technology.  
Additionally to the BioMEMS lectures you can specialize in various related fields like fabrication, actuation, optics and bionics. The course Replication processes will teach you some cost efficient and fast ways to produce parts for medical or biological devices. In the course Microactuation it is discussed how to receive movements in micrometer scale in a microsystem, this could be e.g. to drive micro pumps or micro valves. The necessary tools for optical measurement and methods of analysis to gain high resolution pictures are also part of this module. To deepen your knowledge and to get a hands-on experience this module contains a one week lab course. In the lecture bionics you can see how biological effects can be transferred into technical products.

**Remarks**  
If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber
### Module: Combustion Engines I [M-MACH-101275]

**Responsibility:** Heiko Kubach

**Organisation:** KIT-Fakultät für Maschinenbau

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

#### Compulsory

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<th>Duration</th>
<th>Level</th>
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<tr>
<td>T-MACH-102194</td>
<td>Combustion Engines I (S. 562)</td>
<td>5</td>
<td>Each winter term</td>
<td>1 semester</td>
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<tr>
<td>T-MACH-105564</td>
<td>Energy Conversion and Increased Efficiency in Internal Combustion Engines (S. 611)</td>
<td>4</td>
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</table>

**Conditions**

None

**Qualification Objectives**

The student can name and explain the working principle of combustion engines. He is able to analyse and evaluate the combustion process. He is able to evaluate influences of gas exchange, mixture formation, fuels and exhaust gas aftertreatment on the combustion performance. He can solve basic research problems in the field of engine development.

The student can name all important influences on the combustion process. He can analyse and evaluate the engine process considering efficiency, emissions and potential.

**Content**

- Introduction, History, Concepts
- Working Principle and Thermodynamics
- Characteristic Parameters
- Air Path
- Fuel Path
- Energy Conversion
- Fuels
- Emissions
- Exhaust Gas Aftertreatment
- Reaction kinetics
- Gas exchange
- Ignition
- Flow field of gasoline engines
- Working process
- Pressure trace analysis
- Thermodynamic analysis of the high pressure process
- Exergy analysis and waste heat recuperation
- Aspects of sustainability
Module: Combustion Engines II [M-MACH-101303]

Responsibility: Heiko Kubach
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

Compulsory

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<td>Combustion Engines II (S. 563)</td>
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Verbrennungsmotoren II
Non-Compulsory Block; min. 4 ECTS

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<tr>
<td>T-MACH-105044</td>
<td>Fundamentals of Catalytic Exhaust Gas Aftertreatment (S. 639)</td>
<td>4</td>
<td>Egbert Lox</td>
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<tr>
<td>T-MACH-105173</td>
<td>Analysis of Exhaust Gas and Lubricating Oil in Combustion Engines (S. 528)</td>
<td>4</td>
<td>Marcus Gohl</td>
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<tr>
<td>T-MACH-105184</td>
<td>Fuels and Lubricants for Combustion Engines (S. 638)</td>
<td>4</td>
<td>Bernhard Kehrwald</td>
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<tr>
<td>T-MACH-105167</td>
<td>Analysis Tools for Combustion Diagnostics (S. 529)</td>
<td>4</td>
<td>Uwe Wagner</td>
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<tr>
<td>T-MACH-102197</td>
<td>Gas Engines (S. 642)</td>
<td>4</td>
<td>Rainer Golloch</td>
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<td>T-MACH-102199</td>
<td>Model Based Application Methods (S. 730)</td>
<td>4</td>
<td>Frank Kirschbaum</td>
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<tr>
<td>T-MACH-105169</td>
<td>Engine Measurement Techniques (S. 616)</td>
<td>4</td>
<td>Sören Bernhardt</td>
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Conditions
None

Modeled Conditions
The following conditions must be met:
- Module [M-MACH-101275] Combustion Engines I has to be started before taking this module.

Qualification Objectives
See courses.
Module: Control Engineering II [M-ETIT-101157]

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<tr>
<td>T-ETIT-100981</td>
<td>Automation of Discrete Event and Hybrid Systems <em>(S. 535)</em></td>
<td>3</td>
<td>Sören Hohmann</td>
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<tr>
<td>T-ETIT-100666</td>
<td>Control of Linear Multivariable Systems <em>(S. 573)</em></td>
<td>6</td>
<td>Sören Hohmann</td>
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</table>
Module: Energy and Process Technology I [M-MACH-101296]

Responsibility: Heiner Wirbser
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Identification Course ECTS Responsibility

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Conditions
None

Qualification Objectives
In this modul students achieve a basic understanding of the technical properties of energy conversion processes and machines.

Content
Energy and Process Technology 1:
1. thermodynamic basics and cycle processes (ITT)
2. basics of piston engines (IFKM)
3. basics of turbomachines (FSM)
4. basics of thermal turbomachines (ITS)

Remarks
All lectures and exams are hold in German only.
## Module: Energy and Process Technology II [M-MACH-101297]

**Responsibility:** Heiner Wirbser

**Organisation:** KIT-Fakultät für Maschinenbau

**Curricular An-chorage:** Compulsory Elective

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

<table>
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### Compulsory

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<td>T-MACH-102212</td>
<td>Energy and Process Technology II (S. 610)</td>
<td>9</td>
<td>Corina Höfler, Heiner Wirbser</td>
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</table>

### Conditions
None

### Qualification Objectives

In this modul students achieve the ability to evaluate solitary and interconnected energy systems with respect to societal and economical aspects

### Content

Energy and Process Technology 2:
1. basics in combustion and pollutant formation (ITT)
2. technical realisation and application of piston engines (IFKM) fluid flow engines (FSM) and thermal turbomachines (ITS)
3. technical aspects of energy supply systems and networks (ITS)

### Remarks

All lectures and exams are hold in German only.
Module: Extracurricular Module in Engineering [M-WIWI-101404]

**Responsibility:**

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

**Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences**

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<td>T-ETIT-100724</td>
<td>Photovoltaics (S. 767)</td>
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<td>T-ETIT-101924</td>
<td>Power Generation (S. 779)</td>
<td>3</td>
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<tr>
<td>T-MACH-100966</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine I (S. 540)</td>
<td>3</td>
<td>Andreas Guber</td>
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<tr>
<td>T-MACH-100967</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine II (S. 541)</td>
<td>3</td>
<td>Andreas Guber</td>
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<tr>
<td>T-MACH-100968</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine III (S. 542)</td>
<td>3</td>
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<td>T-MACH-102107</td>
<td>Quality Management (S. 817)</td>
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<td>T-MACH-102176</td>
<td>Current Topics on BioMEMS (S. 583)</td>
<td>3</td>
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<td>T-MACH-105234</td>
<td>Windpower (S. 977)</td>
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<td>Norbert Lewald</td>
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<tr>
<td>T-BGU-100139</td>
<td>Hydro Power Engineering (S. 660)</td>
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<td>Peter Oberle</td>
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**Wahlpflichtangebot**

Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations

The assessment of the module is determined by the respective module coordinator. It can either be in the form of a general exam or partial exams, and must be contain at least 9 credit points and at least 6 hours per week. The examination may contain presentations, experiments, laboratories, term papers, etc. At least 50 percent of the module examination has to be in the form of a written or an oral examination (according to Section 4 (2), 1 or 2 of the examination regulation).

The formation of the overall grade of the module will be determined by the respective module coordinator.

Conditions

See German version.

Qualification Objectives

See German version.

Content

Entsprechend dem interdisziplinären Profil des Studiengangs können technisch-orientierte Lehrveranstaltungen zu einem außerplanmäßigen Ingenieurmodul zusammengestellt werden, die nicht oder nicht in dieser Kombination im Modulhandbuch des Studiengangs aufgeführt sind. Die im außerplanmäßigen Ingenieurmodul zusammengestellten technisch-orientierten Lehrveranstaltungen umfassen dabei in Summe mindestens 9 LP und mindestens 6 SWS.

Zunehmend bieten ingenieurwissenschaftliche Fakultäten Lehrveranstaltungen mit nicht technischem, meist wirtschaftswissenschaftlichem Bezug an. Diese aus ingenieurwissenschaftlicher Sicht sinnvolle Ergänzung zur technischen Ausbildung ihrer Studierenden, ist für die Studiengänge der Fakultät für Wirtschaftswissenschaften nicht geeignet. Daher genehmigt der Prüfungsausschuss solche Lehrveranstaltungen grundsätzlich nicht im Rahmen der zu erwerbenden 9 LP des außerplanmäßigen Ingenieurmoduls. Wer dennoch solche Lehrveranstaltungen in die Fachprüfung Ingenieurwissenschaften integrieren möchte, kann – in Übereinstimmung mit dem zuständigen Prüfer - ein Modul zusammenstellen, das dann entsprechend mehr Leistungspunkte umfassen muss.

Remarks

Die oben stehende Aufstellung ist nicht vollständig, sonderrnenthält nur eine Auswahl möglicher Teilleistungen. Die Liste wird fortlaufend aktualisiert. Wie oben beschrieben kann das außerplanmäßige Ingenieurmodul auf genehmigungspflichtigen Antrag...
Module: Fundamentals of Transportation [M-BGU-101064]

Responsibility: Peter Vortisch
Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<tr>
<td>T-BGU-101796</td>
<td>Characteristics of Transportation Systems (S. 559)</td>
<td>3</td>
<td>Peter Vortisch</td>
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<tr>
<td>T-BGU-101671</td>
<td>Transportation Systems (S. 928)</td>
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Pflichtleistung
Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 6 ECTS

Wahlpflicht
Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 6 ECTS

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<tr>
<td>T-BGU-100619</td>
<td>Freight Transport (S. 637)</td>
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<td>Bastian Chlond</td>
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<td>T-BGU-100620</td>
<td>Long-distance and Air Traffic (S. 696)</td>
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<td>T-BGU-101005</td>
<td>Tendering, Planning and Financing in Public Transport (S. 912)</td>
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<td>T-BGU-100014</td>
<td>Seminar in Transportation (S. 860)</td>
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<td>T-WIWI-103174</td>
<td>Seminar Mobility Services (Master) (S. 861)</td>
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<td>T-BGU-103425</td>
<td>Mobility Services and new Forms of Mobility (S. 729)</td>
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<td>Martin Kagerbauer</td>
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<tr>
<td>T-BGU-103426</td>
<td>Strategic Transport Planning (S. 896)</td>
<td>3</td>
<td>Volker Waßmuth</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to § 4(2), 2-3 of the examination regulation) of the core course(s) and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The overall grade of the module is the average of the grades for each course weighted by the credits.

The partial exams will take place jointly (if possible) at individually appointed dates.

Conditions
One course has to be chosen from the core courses. Core courses are: Fundamentals of Transportation Planning and Traffic Engineering [0170405] and Characteristics of Transportation Systems [6232806]. To achieve the required ECTS Credits, additional courses have to be chosen from the remaining courses.

From the courses Seminar in Transportation [6232903] and Seminar Mobility Services [2595475] only one course can be chosen.

Qualification Objectives
See German version.

Content

Remarks
Wurden bereits Vorlesungen gehört, die nun nicht mehr angeboten werden, können diese bei übereinstimmenden Inhalten dennoch innerhalb dieses Moduls geprüft werden. Kommen Sie in diesem Fall zwecks Abstimmung in die Sprechstunde!
Module: Generation and transmission of renewable power [M-ETIT-101164]

Responsibility: Thomas Leibfried, Bernd Hoferer

Organisation: KIT-Fakultät für Elektrotechnik und Informationstechnik

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<td>9</td>
<td>Each term</td>
<td>2 semester</td>
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Compulsory

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<td>Power Network (S. 780)</td>
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<td>T-ETIT-101941</td>
<td>Power Transmission and Power Network Control (S. 781)</td>
<td>5</td>
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<td>T-ETIT-100724</td>
<td>Photovoltaics (S. 767)</td>
<td>3</td>
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<td>T-ETIT-101915</td>
<td>High-Voltage Test Technique (S. 655)</td>
<td>4</td>
<td>Rainer Badent</td>
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Conditions
None

Qualification Objectives
The student
- has wide knowledge of electrical power engineering,
- is capable to analyse and develop electrical power engineering systems.

Content
The module deals with wide knowledge about the electrical power engineering. This ranges from the electric power equipment networks in terms of function, structure and interpretation on the calculation of electrical power networks to special areas such as the FACTS elements or power transformers.

Remarks
The course 23381 Windpower will not be offered any more from winter term 2014/15 on. The examination will be offered latest until summer term 2015 (repeaters only).
Module: Global Production and Logistics [M-MACH-101282]

Responsibility: Volker Schulze

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage:
- Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

ECTS: 9
Recurrence: Each term
Duration: 2 semester

Globale Produktion und Logistik
Non-Compulsory Block; min. 9 ECTS

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<td>T-MACH-105159</td>
<td>Global Production and Logistics - Part 2: Global Logistics (S. 650)</td>
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<td>Automotive Logistics (S. 536)</td>
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<td>T-MACH-102128</td>
<td>Information Systems and Supply Chain Management (S. 667)</td>
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<td>Christoph Kilger</td>
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<td>T-MACH-102189</td>
<td>Production Technology and Management in Automotive Industry (S. 804)</td>
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<td>Volker Michael Stauch</td>
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<td>T-MACH-105188</td>
<td>Integrative Strategies in Production and Development of High Performance Cars (S. 677)</td>
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<td>Production and Logistics Controlling (S. 802)</td>
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<td>Helmut Wlcek</td>
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</table>

Conditions
None

Qualification Objectives
The students
- are able to analyze the main topics of global production and logistics.
- can explain the main topics about planning and operations of global supply chains and are able to use simple models for planning.
- are capable to name the main topics about planning of global production networks.

Content
The module Global Production and Logistics provides comprehensive and well-founded basics for the main topics of global production and logistics. The lectures aim to show opportunities and market conditions for global enterprises. Part 1 focuses on economic backgrounds, opportunities and risks of global production. Part 2 focuses on the structure of international logistics, their modeling, design and analysis. The threats in international logistics are discussed in case studies.
Module: High-Voltage Technology [M-ETIT-101163]

Responsibility: Thomas Leibfried, Bernd Hoferer

Organisation: KIT-Fakultät für Elektrotechnik und Informationstechnik

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

<table>
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<tr>
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<th>Duration</th>
<th>Level</th>
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<tbody>
<tr>
<td>T-ETIT-101913</td>
<td>High-Voltage Technology I (S. 653)</td>
<td>4,5</td>
<td>2 semester</td>
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<tr>
<td>T-ETIT-101914</td>
<td>High-Voltage Technology II (S. 654)</td>
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</table>

Qualification Objectives
The student
- has wide knowledge of electrical power engineering,
- is capable to analyse and develop electrical power engineering systems.

Content
The module deals with wide knowledge about the electrical power engineering. This ranges from the electric power equipment networks in terms of function, structure and interpretation on the calculation of electrical power networks to special areas such as the FACTS elements or power transformers.
Module: Integrated Production Planning [M-MACH-101272]

Responsibility: Volker Schulze
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

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<tbody>
<tr>
<td>9</td>
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<td>4</td>
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</tbody>
</table>

Compulsory

Identifier Course ECTS Responsibility
T-MACH-102106 Integrated Production Planning (S. 676) 9 Gisela Lanza

Conditions
none

Qualification Objectives
The students
- can discuss basic questions of production technology.
- are able to apply the methods of integrated production planning they have learned about to new problems.
- are able to analyze and evaluate the suitability of the methods, procedures and techniques they have learned about for a specific problem.
- can apply the learned methods of integrated production planning to new problems.
- can use their knowledge targeted for efficient production technology.

Content
Within this engineering sciences-oriented module the students will get to learn principle aspects of organization and planning of production systems. Further information can be found at the description of the lecture "Integrated Production Planning".

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Introduction to Logistics [M-MACH-101263]

Responsibility: Kai Furmans
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
                                  Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

ECTS: 9  Recurrence: Each term  Duration: 1 semester  Level: 4

Wahlblock
Non-Compulsory Block; min. 1, max. 1 Courses

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<tbody>
<tr>
<td>T-MACH-102128</td>
<td>Information Systems and Supply Chain Management (S. 667)</td>
<td>4</td>
<td>Christoph Kilger</td>
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<tr>
<td>T-MACH-102178</td>
<td>Elements of Technical Logistics and Project (S. 604)</td>
<td>6</td>
<td>Vladimir Madzharov, Martin Mittwollen</td>
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<tr>
<td>T-MACH-105149</td>
<td>Industrial Application of Technological Logistics Instancing Crane Systems (S. 663)</td>
<td>4</td>
<td>Markus Golder</td>
</tr>
<tr>
<td>T-MACH-105151</td>
<td>Energy Efficient Intralogistic Systems (S. 612)</td>
<td>4</td>
<td>Meike Braun, Frank Schönung</td>
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<tr>
<td>T-MACH-105165</td>
<td>Automotive Logistics (S. 536)</td>
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<td>Kai Furmans</td>
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<tr>
<td>T-MACH-105175</td>
<td>Airport Logistics (S. 525)</td>
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<td>André Richter</td>
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<tr>
<td>T-MACH-105187</td>
<td>IT-Fundamentals of Logistics (S. 686)</td>
<td>4</td>
<td>Frank Thomas</td>
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<tr>
<td>T-MACH-105174</td>
<td>Warehousing and Distribution Systems (S. 936)</td>
<td>4</td>
<td>Melanie Schwab, Judith Weiblen</td>
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<tr>
<td>T-MACH-105171</td>
<td>Safety Engineering (S. 832)</td>
<td>4</td>
<td>Hans-Peter Kany</td>
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<tr>
<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
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<tr>
<td>T-MACH-102159</td>
<td>Elements and Systems of Technical Logistics (S. 603)</td>
<td>4</td>
<td>Vladimir Madzharov, Martin Mittwollen</td>
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Pflichtblock
Non-Compulsory Block; min. 1, max. 1 Courses

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<tbody>
<tr>
<td>T-MACH-102151</td>
<td>Material Flow in Logistic Systems (S. 718)</td>
<td>6</td>
<td>Kai Furmans</td>
</tr>
<tr>
<td>T-MACH-102163</td>
<td>Basics of Technical Logistics (S. 538)</td>
<td>6</td>
<td>Vladimir Madzharov, Martin Mittwollen</td>
</tr>
</tbody>
</table>

Conditions
It is obligatory to choose one of the following courses:
- Material Flow in Logistic Systems
- Basics of technical logistics
- Elements and Systems of Technical Logistics

Elements and systems of Technical Logistics is only allowed to be examined if Basics of Technical Logistics is passed successfully in this or an other module. For simultaneous attending of both courses, examination dates are sequenced accordingly.

Qualification Objectives
The student
- acquires an overview of different logistic questions in practice,
- is able to model logistic systems with adequate accuracy by using simple models,
- is able to handle analytical methods for a performance evaluation of logistic systems,
is able to identify cause and effects within logistic systems.

Content
The module *Introduction to Logistics* provides well-founded knowledge in main questions of logistics. In this module, focuses on the acquisition of theoretical basics linked with exemplary practice questions are laid. To gain a deeper understanding, the course is accompanied by exercises and further improved by case studies.
Module: Lean Management in Construction [M-BGU-101884]

Responsibility: Shervin Haghsheno
Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

Additional Examinations

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<th>Duration</th>
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<td>9</td>
<td>Each winter term</td>
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<td>Deutsch</td>
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Compulsory

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<th>ECTS</th>
<th>Responsibility</th>
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</table>
| T-BGU-100148| Lean Construction (S. 692)  
project paper Lean Construction (S. 809) | 6    | Shervin Haghsheno |
| T-BGU-101007| T-BGU-101007 Lean Construction (S. 692)  
project paper Lean Construction (S. 809) | 1.5  | Shervin Haghsheno |

Wahlpflicht
Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4.5 ECTS

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<tr>
<td>T-BGU-103430</td>
<td>Turnkey Construction I - Processes and Methods (S. 930)</td>
<td>1.5</td>
<td>Shervin Haghsheno</td>
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<tr>
<td>T-BGU-103431</td>
<td>Turnkey Construction II - Trades and Technology (S. 931)</td>
<td>3</td>
<td>Shervin Haghsheno</td>
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<tr>
<td>T-BGU-103427</td>
<td>Site Management (S. 873)</td>
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<td>Shervin Haghsheno</td>
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<tr>
<td>T-BGU-103429</td>
<td>Building Laws (S. 544)</td>
<td>3</td>
<td>Shervin Haghsheno</td>
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| T-BGU-103432| Project Management in Construction and Real Estate  
Industry I (S. 807) | 3    | Shervin Haghsheno |
| T-BGU-103433| Project Management in Construction and Real Estate  
Industry II (S. 808) | 3    | Shervin Haghsheno |

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

The exam must be repeated at the latest 2 semesters after the first try. The exam will be based on the content of the latest lecture. The exam of the course Lean Construction consists of a preparatory and oral assessment. The preparatory assessment is a group work and consists of an assignment with presentation. The preparatory assessment is precondition to attend the oral examination (30 min) of the course Lean Construction. The grade of the exam Lean Construction is defined by weighted average of grades for oral examination (75 %) and preparatory assignment (25 %).

Examination of courses Projektmanagement in der Bau- und Immobilienwirtschaft I, Projektmanagement in der Bau- und Immobilienwirtschaft II, and Baurecht are carried out written. Combinations of courses Schlüsselfertiges Bauen I, Schlüsselfertiges Bauen II, Bauleitung, and Nachtragsmanagement are examined orally.

Conditions
The course Lean Construction is compulsory and must be examined.

Recommendations
It is recommend to take the module Fundamentals of construction [WI3INGBGU3] from the Bachelor’s degree program.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Logistics in Value Chain Networks [M-MACH-101280]

Responsibility: Kai Furmans
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences Additional Examinations

<table>
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<th>Responsibility</th>
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<tr>
<td>T-MACH-102089</td>
<td>Logistics - Organisation, Design and Control of Logistic Systems (S. 694)</td>
<td>6</td>
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<tr>
<td>T-MACH-102128</td>
<td>Information Systems and Supply Chain Management (S. 667)</td>
<td>4</td>
<td>Christoph Kilger</td>
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<td>T-MACH-105165</td>
<td>Automotive Logistics (S. 536)</td>
<td>4</td>
<td>Kai Furmans</td>
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<td>T-MACH-105175</td>
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<td>André Richter</td>
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<td>T-MACH-105181</td>
<td>Supply Chain Management (S. 899)</td>
<td>6</td>
<td>Knut Alicke</td>
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<td>T-MACH-105174</td>
<td>Warehousing and Distribution Systems (S. 936)</td>
<td>4</td>
<td>Melanie Schwab, Judith Weiblen</td>
</tr>
<tr>
<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. To improve the overall grade of the module up to one grading scale (0.3) there might be taken an optional term paper in the field of the IFL. The term paper may not be convalidated in the seminar module.

Conditions
One of the lectures
- Logistics – Organization, Design and Control of Logistic Systems [2118078]
- Supply Chain Management [2117062]

is compulsory and must be examined. Also the course Material flow in logistic systems is mandatory. In case of combining this module with Global Production and Logistics [WW4INGMB31] the course Material flow in logistic systems is not compulsory.

Qualification Objectives
The student
- is able to plan logistic systems and evaluate their performance,
- can use approaches of Supply Chain Management within the operational practice,
- identifies, analyses and evaluates risks within logistic systems.

Content
The module Logistics in value chain networks provides basics for the main topics of logistics. Within the lecture basic methods for planning and running logistic systems are introduced. Furthermore special issues like supply chain management and risks in logistic systems are focused. To gain a deeper understanding, the course is accompanied by exercises.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Machine Tools and Industrial Handling [M-MACH-101286]

Responsibility: Jürgen Fleischer

Organisation: KIT-Fakultät für Maschinenbau

Curricular An- 
chorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<th>Level</th>
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<td>Each winter term</td>
<td>1 semester</td>
<td>4</td>
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</table>

Compulsory

Identifier | Course | ECTS | Responsibility
---|---|---|---
T-MACH-102158 | Machine Tools and Industrial Handling (S. 697) | 9 | Jürgen Fleischer

Conditions
None

Qualification Objectives
The students

- are capable to explain the use and application of machine tools and handling devices as well as differentiate their characteristics and structure.
- are able to name and describe the essential components (frame, main spindles, feed axis, peripheral equipment, control) of machine tools.
- are capable to distinguish and select and describe the essential components regarding structure, characteristics advantages and disadvantages.
- are enabled to dimension the main components of machine tools.
- are able to name and describe the control principles of machine tools.
- are capable to name examples of machine tools and industrial handling as well as to deduce compare the essential components. Additionally they can allocate manufacturing processes.
- are enabled to identify drawbacks as well as derive and asses measures for improvements.
- are qualified to apply methods for selection and evaluation of machine tools.
- are experienced to deduce the particular failure characteristics of a ball screw.

Content
The module overviews the assembly, dimensioning and application of machine tools and industrial handling. A consolidated and practice oriented knowledge is imparted about the choice, dimensioning and assessment of production machines. At first, the major components of machine tools are explained systematically. At this, the characteristics of dimensioning of machine tools are described in detail. Finally, the application of machine tools is demonstrated by means of example machines of the manufacturing processes turning, milling, grinding, massive forming, sheet metal forming and toothing.
Module: Manufacturing Technology [M-MACH-101276]

Responsibility: Volker Schulze

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

Additional Examinations

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<td>Each winter term</td>
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Compulsory

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<tr>
<td>T-MACH-102105</td>
<td>Manufacturing Technology (S. 708)</td>
<td>9</td>
<td>Frederik Zanger, Volker Schulze</td>
</tr>
</tbody>
</table>

Conditions

None

Qualification Objectives

The students

- can name different manufacturing processes, can describe their specific characteristics and are capable to depict the general function of manufacturing processes and are able to assign manufacturing processes to the specific main groups.
- are enabled to identify correlations between different processes and to select a process depending on possible applications.
- are capable to describe the theoretical basics for the manufacturing processes they got to know within the scope of the course and are able to compare the processes.
- are able to correlate based on their knowledge in materials science the processing parameters with the resulting material properties by taking into account the microstructural effects.
- are qualified to evaluate different processes on a material scientific basis.

Content

Within this engineering sciences-oriented module the students will get to learn principle aspects of manufacturing technology. Further information can be found at the description of the lecture "Manufacturing Technology".

Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Material Flow in Logistic Systems [M-MACH-101277]

Responsibility: Kai Furmans

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

Additional Examinations

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Materialfluss in Logistiksystemen
Non-Compulsory Block; min. 9 ECTS

<table>
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<tr>
<td>T-MACH-102151</td>
<td>Material Flow in Logistic Systems (S. 718)</td>
<td>6</td>
<td>Kai Furmans</td>
</tr>
<tr>
<td>T-MACH-105174</td>
<td>Warehousing and Distribution Systems (S. 936)</td>
<td>4</td>
<td>Melanie Schwab, Judith Weiblen</td>
</tr>
<tr>
<td>T-MACH-105175</td>
<td>Airport Logistics (S. 525)</td>
<td>4</td>
<td>André Richter</td>
</tr>
<tr>
<td>T-MACH-105165</td>
<td>Automotive Logistics (S. 536)</td>
<td>4</td>
<td>Kai Furmans</td>
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<tr>
<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. To improve the overall grade of the module up to one grading scale (0.3) there might be taken an optional term paper in the field of the IFL. The term paper may not be convalidated in the seminar module.

Conditions
The course Material Flow in Logistic Systems [2117051] is compulsory and must be examined.

Qualification Objectives
The student
- acquires comprehensive and well-founded knowledge on the main topics of logistics, an overview of different logistic questions in practice and knows the functionality of material handling systems,
- is able to illustrate logistic systems with adequate accuracy by using simple models,
- is able to realize coherences within logistic systems,
- is able to evaluate logistic systems by using the learnt methods.

Content
The module Material Flow in Logistic Systems provides comprehensive and well-founded basics for the main topics of logistics. Within the lectures, the interaction between several components of logistic systems will be shown. The module focuses on technical characteristics of material handling systems as well as on methods for illustrating and evaluating logistics systems. To gain a deeper understanding, the course is accompanied by exercises and case studies.

Remarks
If the course 2117051 “Materialfluss in Logistiksystemen” had been taken already, one of the modules [WW4INGMB26], [WW4INGMB27] and [WW4INGMB28] can be chosen.

Workload
Regular attendance: 270 hours (9 credits). Lectures with 120 hours 4 credits. Lectures with 180 hours 6 credits.
### Module: Material Flow in Networked Logistic Systems [M-MACH-101278]

**Responsibility:** Kai Furmans  
**Organisation:** KIT-Fakultät für Maschinenbau  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:** Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences  
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences  
Additional Examinations

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<th>Duration</th>
<th>Level</th>
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<tbody>
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<td>9</td>
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**Compulsory**

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<tr>
<td>T-MACH-105189</td>
<td>Introduction in Human Factors Engineering (S. 683)</td>
<td>6</td>
<td>Judith Stoll, Kai Furmans</td>
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**Materialfluss in vernetzten Logistiksystemen**  
Non-Compulsory Block; min. 3 ECTS

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<tr>
<td>T-MACH-105174</td>
<td>Warehousing and Distribution Systems (S. 936)</td>
<td>4</td>
<td>Melanie Schwab, Judith Weiblen</td>
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<tr>
<td>T-MACH-105175</td>
<td>Airport Logistics (S. 525)</td>
<td>4</td>
<td>André Richter</td>
</tr>
<tr>
<td>T-MACH-105165</td>
<td>Automotive Logistics (S. 536)</td>
<td>4</td>
<td>Kai Furmans</td>
</tr>
<tr>
<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
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</table>

**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

To improve the overall grade of the module up to one grading scale (0.3) there might be taken an optional term paper in the field of the IFL. The term paper may not be convalidated in the seminar module.

**Conditions**

The course *Analytical Models for Material Flow* [2117060] is compulsory and must be examined.

**Modeled Conditions**

The following conditions must be met:

- Course [T-MACH-102151] *Material Flow in Logistic Systems* has to be started before taking this module.

**Qualification Objectives**

The student

- acquires in-depth knowledge on the main topics of logistics, gets an overview of different logistic questions in practice,
- is able to evaluate logistic systems by using the learnt methods,
- is able to analyze and explain the phenomena of industrial material and value streams.

**Content**

The module *Material Flow in networked Logistic Systems* provides in-depth basics for the main topics of logistics and industrial material and value streams. The obligatory lecture focuses on queuing methods to model production systems. To gain a deeper understanding, the course is accompanied by exercises.

**Workload**

Regular attendance: 270 hours (9 credits). Lectures with 180 hours attendance 6 credits. Lectures with 120 hours 4 credits.
Module: Microfabrication [M-MACH-101291]

Responsibility: Volker Saile
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<td>T-MACH-102164</td>
<td>Practical Training in Basics of Microsystem Technology (S. 787)</td>
<td>3</td>
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<tr>
<td>T-MACH-102166</td>
<td>Fabrication Processes in Microsystem Technology (S. 630)</td>
<td>3</td>
<td>Klaus Bade</td>
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<td>T-MACH-102168</td>
<td>Replication Technologies in Micro System Technology (S. 826)</td>
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<td>T-MACH-102169</td>
<td>Chemical, Physical and Material Scientific Aspects of Polymers in Microsystem Technologies (S. 560)</td>
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<td>Matthias Worgull</td>
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<td>Fundamentals of X-Ray Optics I (S. 640)</td>
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<td>Nanotribology and -Mechanics (S. 739)</td>
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<td>Hendrik Hölscher, Martin Dienwiebel</td>
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<td>T-MACH-102191</td>
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<tr>
<td>T-MACH-102192</td>
<td>Polymers in MEMS A: Chemistry, Synthesis and Applications (S. 772)</td>
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<td>Bastian Rapp</td>
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<td>T-MACH-102200</td>
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<td>T-MACH-105556</td>
<td>Practical Course Polymers in MEMS (S. 782)</td>
<td>3</td>
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Conditions
None

Qualification Objectives
The student
- gains advanced knowledge concerning fabrication techniques in micrometer scale
- acquires knowledge in up-to-date developing research
- can detect and use causal relation in microfabrication process chains.

Content
This engineering module allows the student to gain advanced knowledge in the area of microfabrication. Different manufacturing methods are described and analyzed in an advanced manner. Necessary interdisciplinary knowledge from physics, chemistry, materials science and also up-to-date developments (nano and x-ray optics) in micro fabrication is offered.

Remarks
Starting summer term 2015, the course "Practical course Polymers in MEMS" [2142856] can be chosen in the module.
If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.
Module: Microoptics [M-MACH-101292]

Responsibility: Volker Saile
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

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<td>Practical Training in Basics of Microsystem Technology (S. 787)</td>
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<td>T-MACH-102165</td>
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<td>T-ETIT-101945</td>
<td>Optical Waveguides and Fibers (S. 756)</td>
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Conditions

Qualification Objectives

- basic knowledge for the applications of microoptical systems
- understanding fabrication processes of microoptical elements & systems
- analyzing strengths and weaknesses of lithography processes
- knowledge on the basics of optical sources and detectors and their use in technical systems
- fundamental knowledge on different lasers and their design
- knowledge on X-ray imaging methods

Content

Optical imaging, measuring and sensor systems are a base for modern natural sciences. In particular life sciences and telecommunications have an intrinsic need for the application of optical technologies. Numerous fields of physics and engineering, e.g. astronomy and material sciences, require optical techniques. Micro optical systems are introduced in medical diagnostics and biological sensing as well as in products of the daily life.

In this module, an introduction to the basics of optics is provided; optical effects are presented with respect to their technical use. Optical elements and instruments are presented. Fabrication processes of micro optical systems and elements, in particular lithography, are discussed.

In addition X-ray optics and X-ray imaging systems are presented as well as elements of optical telecommunication. A closer look on the physics behind lasers, being one of the most important technical light sources, is provided. As high end technology and clean room equipment is present in all the lectures of this module, the students will have a hands-on training with several experiments in micro optics.

Remarks

If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.
### Module: Microsystem Technology [M-MACH-101293]

**Responsibility:** Volker Saile  
**Organisation:** KIT-Fakultät für Maschinenbau  
**Curricular An-chorage:** Compulsory Elective  
**Contained in:** Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences, Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences, Additional Examinations

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<td>Introduction to Microsystem Technology I (S. 684)</td>
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<td>Matthias Worgull, Bastian Rapp</td>
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**Wahlpflichtangebot**  
Non-Compulsory Block; min. 9 ECTS

**Conditions**  
None

**Qualification Objectives**  
- construction and production of e. g. mechanical, optical, fluidic and sensory microsystems.

**Content**  
The module offers courses in microsystem technology. Knowledge is imparted in various fields like basics in construction and production of e. g. mechanical, optical, fluidic and sensory microsystems.

**Remarks**  
If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.
Module: Nanotechnology [M-MACH-101294]

Responsibility: Volker Saile

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<td>3</td>
<td>Each term</td>
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Qualification Objectives

The student
- has detailed knowledge in the field of nanotechnology
- is able to evaluate the specific characteristics of nanosystems.

Content

The module deals with the most important principles and fundamentals of modern nanotechnology. The compulsory module “Nanotechnology with scanning probe methods” introduces the basics of nanotechnology and nanoanalytics. The specific phenomena and properties found in nanoscale systems are the main topic of the module.

Remarks

If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.
Module: Natural Hazards and Risk Management 1 [M-WIWI-101642]

Responsibility: Michael Kunz

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

Additional Examinations

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<td>Engineering Geophysics for external students (S. 617)</td>
<td>4</td>
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<td>T-BGU-101676</td>
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<td>T-BGU-101805</td>
<td>Water Resource Management and Engineering Hydrology (S. 940)</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
See German version

Content
See German version

Remarks
Students, who successfully completed both modules “Understanding and Prediction of Disasters” I and II (alternatively: one of the modules in Bachelor and Master) can get a certificate of the module coordinator (CEDIM). This certificate lists the successful completed courses within the two modules.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Natural Hazards and Risk Management 2 [M-WIWI-101644]

Responsibility: Michael Kunz
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 12 ECTS

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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
See German version

Content
See German version

Recommendations
See German version

Remarks
Students, who successfully completed both modules “Understanding and Prediction of Disasters” I and II (alternatively: one of the modules in Bachelor and Master) can get a certificate of the module coordinator (CEDIM). This certificate lists the successful completed courses within the two modules.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
### Module: Optoelectronics and Optical Communication [M-MACH-101295]

**Responsibility:** Volker Saile  
**Organisation:** KIT-Fakultät für Maschinenbau  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:** Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences  
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences  
Additional Examinations

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**ECTS:** 9  
**Recurrence:** Each term  
**Duration:** 1 semester  
**Level:** 4

**Optoelektronik und Optische Kommunikationstechnik**  
Non-Compulsory Block; min. 9 ECTS

**Conditions**  
None

**Qualification Objectives**
- Student has basic knowledge of optical communication systems and related device and fabrication technologies.
- He/she can apply this knowledge to specific problems.

**Content**
This module covers practical and theoretical aspects in the areas of optical communications and optoelectronics. System aspects of communication networks are complemented by fundamental principles and device technologies of optoelectronics as well as and microsystem fabrication technologies.

**Remarks**
If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.
Module: Process Engineering in Construction [M-BGU-101110]

Responsibility: Shervin Haghsheno

Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

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**Wahlpflicht**
Non-Compulsory Block; min. 2, max. 3 Courses, min. 6, max. 7.5 ECTS

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<td>T-BGU-101832</td>
<td>Operation Methods for Foundation and Marine Construction (S. 750)</td>
<td>1.5</td>
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<td>T-BGU-101801</td>
<td>Operation Methods for Earthmoving (S. 749)</td>
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<td>T-BGU-101846</td>
<td>Tunnel Construction and Blasting Engineering (S. 929)</td>
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<td>T-BGU-101847</td>
<td>Project Studies (S. 810)</td>
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<td>Disassembly Process Engineering (S. 591)</td>
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**Learning Control / Examinations**
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

The exam must be repeated at the latest 1 semester after the first try. The exam will be based on the content of the latest lecture.

Examination of courses Verfahrenstechnik [6241704] und Maschinentechnik [6241703] is carried out written. Combinations of courses Tiefbau [6241911], Erdbau [6241913], Tunnelbau und Sprengtechnik [6241910], Projektstudien [6241826] and Verfahrenstechniken der Demontage [6241828] are examined orally.

**Conditions**
The course Verfahrenstechnik [6241704] is compulsory and must be examined.

**Qualification Objectives**
Students understand different processes and the related construction equipment, it’s technology, capabilities and constraints. Students can define process solutions consisting of machinery and devices. They can evaluate existing processes through knowledge about process performance and operating conditions, and the can identify potential for improvement.

**Content**
Within the frame of this module, various construction and conditioning processes will be presented as well as performance calculations conducted. Students learn about the construction machinery and devices of these processes. Transmission, generation, conversion and controlling of power are explained with the help of various practical examples. Moreover, the module includes possibilities for an on-site familiarization.
Module: Project in Public Transportation [M-BGU-101113]

Responsibility: Eberhard Hohnecker
Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

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<td>Traffic Infrastructure (S. 923)</td>
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**Wahlpflicht**

Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4,5 ECTS

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<td>Environmental Aspects of Guided Transport Systems (S. 623)</td>
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<td>Law Aspects of Guided Transport Systems (S. 690)</td>
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**Learning Control / Examinations**

See German version.

**Conditions**

See German version.

**Qualification Objectives**

See German version.

**Content**

See courses.

**Recommendations**

See German version.

**Remarks**

Starting summer term 2015, this new module replaces the old module Project in Public Transportation [WW4INGBGU18]

**Workload**

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Project Management in Construction [M-BGU-101888]

Responsibility: Shervin Haghsheno

Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Wahlpflicht
Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4.5 ECTS

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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

The exam must be repeated at the latest 2 semesters after the first try. The exam will be based on the content of the latest lecture. Examination of courses Projektmanagement in der Bau- und Immobilienwirtschaft I, Projektmanagement in der Bau- und Immobilienwirtschaft II, and Baurecht are carried out written. Combinations of courses Schlüsselfertiges Bauen I, Schlüsselfertiges Bauen II, Bauleitung, and Nachtragsmanagement are examined orally.

Conditions
The courses Projektmanagement in der Bau- und Immobilienwirtschaft I and Schlüsselfertiges Bauen II are compulsory and must be examined.
Module: Public Transportation Operations [M-BGU-101111]

Responsibility: Eberhard Hohnecker

Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

Additional Examinations

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Compulsory

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Wahlpflicht

Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4,5 ECTS

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<td>Homework “Public Transportation Operations” (S. 656)</td>
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Learning Control / Examinations

The assessment mix of each course of this module is defined for each course separately. The final mark for the module is the average of the marks for each course weighted by the credits and truncated after the first decimal. The exams are offered each semester. The re-examinations are offered upon prior agreement with the interested participants and not later than the next regular examination date.

Conditions

See German version.

Qualification Objectives

See German version.

Content

See courses.

Recommendations

See German version.

Remarks

New module starting summer term 2015.

Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Specialization in Food Process Engineering [M-CIWVT-101119]

Responsibility: Volker Gaukel

Organisation: KIT-Fakultät für Chemieingenieurwesen und Verfahrenstechnik

Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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Compulsory

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<td>Specialization in Food Process Engineering (S. 888)</td>
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Conditions

The module “Principles of Food Process Engineering” must be passed.

Qualification Objectives

See German version.

Content

See courses.
### Module: Specialization in Production Engineering [M-MACH-101284]

**Responsibility:** Volker Schulze

**Organisation:** KIT-Fakultät für Maschinenbau

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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<td>T-MACH-105166</td>
<td>Materials and Processes for Body Lightweight Construction in the Automotive Industry (S. 719)</td>
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<td>T-MACH-105177</td>
<td>Metal Forming (S. 721)</td>
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<td>Florian Herlan</td>
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<td>T-MACH-105185</td>
<td>Control Technology (S. 574)</td>
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<td>Christoph Gönnheimer</td>
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<td>T-MACH-102148</td>
<td>Gear Cutting Technology (S. 645)</td>
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<td>Markus Klaiber</td>
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<tr>
<td>T-MACH-102189</td>
<td>Production Technology and Management in Automotive Industry (S. 804)</td>
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<td>Volker Michael Stauch</td>
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<tr>
<td>T-MACH-105188</td>
<td>Integrative Strategies in Production and Development of High Performance Cars (S. 677)</td>
<td>4</td>
<td>Karl-Hubert Schlichtenmayer</td>
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</table>

**Vertiefung der Produktionstechnik**
Non-Compulsory Block; min. 9 ECTS

**Qualification Objectives**

- Der/ die Studierende

  - besitzt grundlegende Kenntnisse über die industrielle Anwendung der Informationstechnologie im Gebiet der Produktentstehung,
  - versteht die gegenwärtige und zukünftige Nutzung von Informationssystemen im Produktentstehungsprozess im Kontext des Product Lifecycle Managements und des Virtual Engineering,
  - ist in der Lage, gängige Cax-und PLM-Systeme im Produktentstehungsprozess einzusetzen.

**Content**


**Remarks**

### Module: Technical Logistics [M-MACH-101279]

**Responsibility:** Kai Furmans  
**Organisation:** KIT-Fakultät für Maschinenbau  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:**  
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences  
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences  
- Additional Examinations

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<td>Warehousing and Distribution Systems (S. 936)</td>
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<td>Melanie Schwab, Judith Weiblen</td>
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<tr>
<td>T-MACH-105171</td>
<td>Safety Engineering (S. 832)</td>
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<td>Hans-Peter Kany</td>
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<td>T-MACH-105149</td>
<td>Industrial Application of Technological Logistics Instancing Crane Systems (S. 663)</td>
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<td>Markus Golder</td>
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<td>T-MACH-105151</td>
<td>Energy Efficient Intralogistic Systems (S. 612)</td>
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<td>Meike Braun, Frank Schönung</td>
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<tr>
<td>T-MACH-102163</td>
<td>Basics of Technical Logistics (S. 538)</td>
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<td>T-MACH-102159</td>
<td>Elements and Systems of Technical Logistics (S. 603)</td>
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<td>Selected Applications of Technical Logistics (S. 834)</td>
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<td>Selected Applications of Technical Logistics and Project (S. 835)</td>
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<td>Elements of Technical Logistics and Project (S. 604)</td>
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<td>T-MACH-105187</td>
<td>IT-Fundamentals of Logistics (S. 686)</td>
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<td>Production and Logistics Controlling (S. 802)</td>
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#### Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

To improve the overall grade of the module up to one grading scale (0.3) there might be taken an optional term paper in the field of the IFL. The term paper may not be convalidated in the seminar module.

#### Conditions
The lecture basics of technical logistics has to be chosen. If the lecture Basics of technical logistics has been successfully examinated in another module, the lecture elements and systems of technical logistics can be choosen instead. If both lectures are examinated successfully, one can chose selected applications of technical logistics or selected applications of technical logistics and project instead.

#### Qualification Objectives
The student
- acquires well-founded knowledge on the main topics of technical logistics
- gets an overview of different applications of technical logistics in practice,
- acquires expertise and understanding about functionality of material handling systems.

#### Content
The module Technical Logistics provides in-depth basics on the main topics of technical logistics. The module focuses on technical...
characteristics of material handling technology. To gain a deeper understanding, the course is accompanied by exercises.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.

Responsibility: Eberhard Hohnecker
Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften
Curricular Anchorage: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

**Compulsory**

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**Wahlpflicht**

Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4,5 ECTS

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**Learning Control / Examinations**
See German version.

**Conditions**
See German version.

**Qualification Objectives**
See German version.

**Content**
See courses.

**Recommendations**
See German version.

**Remarks**
New module starting summer term 2015.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Transportation Modelling and Traffic Management [M-BGU-101065]

Responsibility: Peter Vortisch
Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

**Pflichtleistung**
Non-Compulsory Block; min. 2, max. 3 Courses, min. 6, max. 9 ECTS

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<td>Traffic Management and Transport Telematics (S. 924)</td>
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<td>Traffic Flow Simulation (S. 922)</td>
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**Wahlpflicht**
Non-Compulsory Block; max. 1 Courses, max. 3 ECTS

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<tr>
<td>T-BGU-100010</td>
<td>Transportation Data Analysis (S. 927)</td>
<td>3</td>
<td>Martin Kagerbauer</td>
</tr>
<tr>
<td>T-BGU-100619</td>
<td>Freight Transport (S. 637)</td>
<td>3</td>
<td>Bastian Chlond</td>
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<tr>
<td>T-BGU-100620</td>
<td>Long-distance and Air Traffic (S. 696)</td>
<td>3</td>
<td>Bastian Chlond</td>
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<tr>
<td>T-BGU-101005</td>
<td>Tendering, Planning and Financing in Public Transport (S. 912)</td>
<td>3</td>
<td>Peter Vortisch</td>
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<tr>
<td>T-BGU-100014</td>
<td>Seminar in Transportation (S. 860)</td>
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<td>Bastian Chlond, Peter Vortisch</td>
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<tr>
<td>T-WIWI-103174</td>
<td>Seminar Mobility Services (Master) (S. 861)</td>
<td>3</td>
<td>Carola Stryja, Gerhard Satzger</td>
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<tr>
<td>T-BGU-103425</td>
<td>Mobility Services and new Forms of Mobility (S. 729)</td>
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<tr>
<td>T-BGU-103426</td>
<td>Strategic Transport Planning (S. 896)</td>
<td>3</td>
<td>Volker Waßmuth</td>
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**Learning Control / Examinations**
The assessment is carried out as partial exams (according to § 4(2), 2-3 of the examination regulation) of the core courses and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The overall grade of the module is the average of the grades for each course weighted by the credits. The partial exams will take place jointly (if possible) at individually appointed dates.

**Conditions**
Two courses have to be chosen from the core courses. Core courses are: Methods and Models in Transportation Planning [6232701], Traffic Engineering [6232703], Traffic Management and Transport Telematics [6232802] and Traffic Flow Simulation [6232804]. To achieve the required ECTS Credits, additional courses have to be chosen from the remaining courses. From the two possible seminars, only one can be chosen.

**Qualification Objectives**
See German version.

**Content**
Dieses Modul vertieft bereits vorhandenes Wissen im Verkehrsbereich. Durch die Wahl der Kernveranstaltungen wird die Spezialisierung gewählt - mehr in Richtung Verkehrplanung oder eher in Richtung Verkehrsleistung und/oder Verkehrssimulation. Das Modul versteht sich also als ideale Fortsetzung des Moduls *Grundlagen des Verkehrswesens* [WI4INGBGU15].

**Remarks**
Wurden bereits Vorlesungen gehört, die nun nicht mehr angeboten werden, können diese bei übereinstimmenden Inhalten dennoch innerhalb dieses Moduls geprüft werden. Kommen Sie in diesem Fall zwecks Abstimmung in die Sprechstunde!
Module: Virtual Engineering A [M-MACH-101283]

Responsibility: Jivka Ovtcharova

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

Compulsory

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<tr>
<td>T-MACH-102123</td>
<td>Virtual Engineering I (S. 933)</td>
<td>6</td>
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Virtual Engineering A

Non-Compulsory Block; min. 3 ECTS

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<tr>
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<td>Computer Integrated Planning of New Products (S. 570)</td>
<td>4</td>
<td>Roland Kläger</td>
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<tr>
<td>T-MACH-102149</td>
<td>Virtual Reality Practical Course (S. 935)</td>
<td>4</td>
<td>Jivka Ovtcharova</td>
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<tr>
<td>T-MACH-102153</td>
<td>PLM-CAD Workshop (S. 771)</td>
<td>4</td>
<td>Jivka Ovtcharova</td>
</tr>
<tr>
<td>T-MACH-102181</td>
<td>PLM for Product Development in Mechatronics (S. 770)</td>
<td>4</td>
<td>Martin Eigner</td>
</tr>
<tr>
<td>T-MACH-102209</td>
<td>Information Engineering (S. 665)</td>
<td>3</td>
<td>Jivka Ovtcharova</td>
</tr>
<tr>
<td>T-MACH-105937</td>
<td>Information management in production (S. 666)</td>
<td>4</td>
<td>Oliver Riedel</td>
</tr>
</tbody>
</table>

Qualification Objectives

The students should:

- have basic knowledge about the industrial application of Information Technology in product development,
- have understanding about current and future application of information systems in product development processes in the context of Product Lifecycle Management and Virtual Engineering,
- be able to operate current CAx- and PLM-systems in the product development process
- understands demands and relevance of interconnected IT-systems and respective methods for product development

Content

The Module Virtual Engineering A gives an overview about product development processes, beginning with requirement engineering, verification of manufacturing feasibility and virtual operation in the scope of Digital Factory. The guest-lectures contained in this module complete the content of the lecture with introducing current product development processes focusing.

Remarks

### Module: Virtual Engineering B [M-MACH-101281]

**Responsibility:** Jivka Ovtcharova  
**Organisation:** KIT-Fakultät für Maschinenbau  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:**  
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences  
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences  
- Additional Examinations

#### Compulsory

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<tr>
<td>T-MACH-102124</td>
<td>Virtual Engineering II (S. 934)</td>
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#### Virtual Engineering B  
Non-Compulsory Block; min. 3 ECTS

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<td>4</td>
<td>Jivka Ovtcharova</td>
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<td>Martin Eigner</td>
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<tr>
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<td>Information Engineering (S. 665)</td>
<td>3</td>
<td>Jivka Ovtcharova</td>
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<tr>
<td>T-MACH-102153</td>
<td>PLM-CAD Workshop (S. 771)</td>
<td>4</td>
<td>Jivka Ovtcharova</td>
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<tr>
<td>T-MACH-102185</td>
<td>CATIA CAD Training Course (S. 557)</td>
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<td>T-MACH-102187</td>
<td>CAD-NX Training Course (S. 554)</td>
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<tr>
<td>T-MACH-105937</td>
<td>Information management in production (S. 666)</td>
<td>4</td>
<td>Oliver Riedel</td>
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</table>

**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

The course Virtual Engineering II [2122378] is compulsory module and must be examined.

**Qualification Objectives**

The students should:

- have basic knowledge about industrial practice of Information Technology in the field of product development,
- have basic knowledge about innovative visualization techniques like Virtual Reality and feasible application of Virtual Mock-Ups (VMU) for validating product properties.
- is able to estimate potentials and risks of current Virtual Reality Systems in product development.
- understands demands and relevance of interconnected IT-systems and respective methods for product development

**Content**

The module Virtual Engineering B communicates basics of Virtual Reality applications and their fields of application for validating product properties and for supporting product development processes.

Optional courses of this module complete the content with practical application of VR techniques in product development (Virtual Reality Exercise) and current product development processes.

**Recommendations**

We recommend to attend/visit the courses Engineering I [2121352] before Virtual Engineering II [2122378]
Remarks

Workload
Workload at 9 graduate credits / credit points: ca. 270 hours.
- regular attendance: 100 hours
- Preparation and reworking: 50 hours
- Exam and exam revision/preparation: 120 hours

Detailed apportionment results from credit points of the courses of the module
Module: Water Chemistry and Water Technology I [M-CIWVT-101121]

Responsibility: Harald Horn

Organisation: KIT-Fakultät für Chemieingenieurwesen und Verfahrenstechnik

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<th>Duration</th>
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<td>Each winter term</td>
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Compulsory

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<td>Water Chemistry and Water Technology I (S. 938)</td>
<td>6</td>
<td>Harald Horn</td>
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<tr>
<td>T-CIWVT-103351</td>
<td>Laboratory Work Water Chemistry (S. 688)</td>
<td>4</td>
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Conditions

none

Qualification Objectives

The student

- has knowledge of types and sum of the water constituents and their interaction with each other and with the water molecules,
- knows and understands the basics of water chemistry and the most important methods for the treatment of different types of raw water.

Content

This module gives the basis to understand the most important methods of raw water treatment. Therefore types and sum of water constituents and their interaction with each other and with water molecules are introduced. The effects of the different treatment and purification methods are shown.
Module: Water Chemistry and Water Technology II [M-CIWVT-101122]

Responsibility: Harald Horn

Organisation: KIT-Fakultät für Chemieingenieurwesen und Verfahrenstechnik

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

ECTS 9
Recurrence Each term
Duration 2 semester
Level 4

Compulsory

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<tr>
<td>T-CIWVT-101901</td>
<td>Water Chemistry and Water Technology II (S. 939)</td>
<td>9</td>
<td>Harald Horn</td>
</tr>
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</table>

Conditions
The Module “Water Chemistry and Water Technology I” must be passed.

Qualification Objectives
The student

- has knowledge of types and sum of the water constituents and their interaction with each other and with the water molecules,
- knows and understands the basics of water chemistry and the most important methods for the treatment of different types of raw water,
- knows about the different types of water treatment and water purification methods to convert, reduce or concentrate water constituents,

Content
The effects of the different treatment and purification methods are shown and it is explained how they can convert, reduce or concentrate water constituents.
7.1.6 Statistics

Module: Analytics and Statistics [M-WIWI-101637]

Responsibility: Oliver Grothe
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Statistics
Compulsory Elective Modules 2/Compulsory Elective Modules/Statistics
Additional Examinations

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<tr>
<td>T-WIWI-103123</td>
<td>Advanced Statistics (S. 523)</td>
<td>4,5</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4,5, max. 5 ECTS

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<tbody>
<tr>
<td>T-WIWI-103124</td>
<td>Multivariate Statistical Methods (S. 736)</td>
<td>4,5</td>
<td>Oliver Grothe</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course "Advanced Statistics" is compulsory.

Qualification Objectives
A Student
- Deepens the knowledge of descriptive and inferential statistics.
- Deals with simulation methods.
- Learns basic and advanced methods of statistical analysis of multivariate and high-dimensional data.

Content
- Deriving estimates and testing hypotheses
- Stochastic processes
- Multivariate statistics, copulas
- Dependence measures
- Dimension reduction
- High-dimensional methods
- Prediction

Remarks
The planned lectures and courses for the next three years are announced online.

Workload
The total workload for this module is approximately 270 hours.
Module: Econometrics and Statistics I [M-WIWI-101638]

Responsibility: Melanie Schienle

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Statistics
              Compulsory Elective Modules 2/Compulsory Elective Modules/Statistics
              Additional Examinations

<table>
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<td>9</td>
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**Compulsory**

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<tr>
<td>T-WIWI-103125</td>
<td>Applied Econometrics (S. 530)</td>
<td>4,5</td>
<td>Melanie Schienle</td>
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**Ergänzungsangebot**

Non-Compulsory Block; min. 4,5, max. 5 ECTS

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<tr>
<td>T-WIWI-103066</td>
<td>Data Mining and Applications (S. 584)</td>
<td>4,5</td>
<td>Rheza Nakhaeizadeh</td>
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<tr>
<td>T-WIWI-103064</td>
<td>Financial Econometrics (S. 634)</td>
<td>4,5</td>
<td>Melanie Schienle</td>
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<tr>
<td>T-WIWI-103126</td>
<td>Non- and Semiparametrics (S. 741)</td>
<td>4,5</td>
<td>Melanie Schienle</td>
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<tr>
<td>T-WIWI-103127</td>
<td>Panel Data (S. 763)</td>
<td>4,5</td>
<td>Wolf-Dieter Heller</td>
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<tr>
<td>T-WIWI-103065</td>
<td>Statistical Modeling of generalized regression models (S. 890)</td>
<td>4,5</td>
<td>Wolf-Dieter Heller</td>
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**Learning Control / Examinations**

The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

The course "Advanced Statistics" [2520020] is compulsory and must be examined.

**Qualification Objectives**

The student shows an in-depth understanding of advanced Econometric techniques suitable for different types of data. He/She is able to apply his/her theoretical knowledge to real world problems with the help of statistical software and to evaluate performance of different approaches based on statistical criteria.

**Content**

The courses of this module offer students a broad range of advanced Econometric techniques for state-of-the art data analysis.

**Remarks**


**Workload**

The total workload for this module is approximately 270 hours.
Module: Econometrics and Statistics II [M-WIWI-101639]

Responsibility: Melanie Schienle

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Statistics
Compulsory Elective Modules 2/Compulsory Elective Modules/Statistics
Additional Examinations

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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 10 ECTS

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<td>T-WIWI-103066</td>
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<td>4,5</td>
<td>Rheza Nakhaeizadeh</td>
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<td>T-WIWI-103064</td>
<td>Financial Econometrics (S. 634)</td>
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<td>Melanie Schienle</td>
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<td>4,5</td>
<td>Melanie Schienle</td>
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<td>Panel Data (S. 763)</td>
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<td>Wolf-Dieter Heller</td>
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<td>Portfolio and Asset Liability Management (S. 778)</td>
<td>4,5</td>
<td>Mher Safarian</td>
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<td>T-WIWI-103065</td>
<td>Statistical Modeling of generalized regression models (S. 890)</td>
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<td>Wolf-Dieter Heller</td>
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<td>T-WIWI-103129</td>
<td>Stochastic Calculus and Finance (S. 891)</td>
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<td>Mher Safarian</td>
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Learning Control / Examinations
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
This module can only be passed if the module “Econometrics and Statistics I” has been finished successfully before.

Modeled Conditions
The following conditions must be met:
- Module [M-WIWI-101638] Econometrics and Statistics I has to be started before taking this module.

Qualification Objectives
The student shows an in depth understanding of advanced Econometric techniques suitable for different types of data. He/She is able to apply his/her theoretical knowledge to real world problems with the help of statistical software and to evaluate performance of different approaches based on statistical criteria.

Content
This modula builds on prerequisites acquired in Module “Econometrics and Statistics I”. The courses of this module offer students a broad range of advanced Econometric techniques for state-of-the art data analysis.

Remarks

Workload
The total workload for this module is approximately 270 hours.


### Governance, Risk & Compliance [M-INFO-101242]

**Responsibility:** Thomas Dreier  
**Organisation:** KIT-Fakultät für Informatik  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:** Compulsory Elective Modules 2/Compulsory Elective Modules/Law

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<th>Level</th>
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<td>2 semester</td>
<td>Deutsch</td>
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**Qualification Objectives**

**Content**

Responsibility: Thomas Dreier
Organisation: KIT-Fakultät für Informatik
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 2/Compulsory Elective Modules/Law

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<tr>
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<td>Each term</td>
<td>1 semester</td>
<td>Deutsch</td>
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Recht des Geistigen Eigentums
Non-Compulsory Block; min. 1 Courses, min. 9 ECTS

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<td>T-INFO-101307</td>
<td>Internet Law (S. 682)</td>
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<td>T-INFO-101313</td>
<td>Trademark and Unfair Competition Law (S. 920)</td>
<td>3</td>
<td>Yvonne Matz</td>
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</tbody>
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Conditions
None

Qualification Objectives
Der/die Studierende

- besitzt detaillierte Kenntnisse in den hauptsächlichen Rechten des geistigen Eigentums,
- analysiert und bewertet komplexe Sachverhalte und führt sie einer rechtlichen Lösung zu,
- setzt die rechtlichen Grundlagen in Verträge über die Nutzung geistigen Eigentums um und löst komplexe Verletzungsfälle,
- kennt und versteht die Grundzüge der registerrechtlichen Anmeldeverfahren und hat einen weitreichenden Überblick über die durch das Internet aufgeworfenen Rechtsfragen
- analysiert, bewertet und evaluiert entsprechende Rechtsfragen unter einem rechtlichem, einem informationstechnischen, wirtschaftswissenschaftlichen und rechtspolitischen Blickwinkel.

Remarks
Die Lehrveranstaltung Patentrecht II - Rechte an Erfindungen im Rechtsverkehr findet nicht mehr statt.
Module: Private Business Law [M-INFO-101216]

Responsibility: Thomas Dreier

Organisation: KIT-Fakultät für Informatik

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 2/Compulsory Elective Modules/Law

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Recht der Wirtschaftsunternehmen
Non-Compulsory Block; min. 1 Courses, min. 9 ECTS

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Conditions
None

Qualification Objectives
The student
- has gained in-depth knowledge of German company law, commercial law and civil law;
- is able to analyze, evaluate and solve complex legal and economic relations and problems;
- is well grounded in individual labour law, collective labour law and commercial constitutional law, evaluates and critically assesses clauses in labour contracts;
- recognizes the significance of the parties to collective labour agreements within the economic system and has differentiated knowledge of labour disputes law and the law governing the supply of temporary workers and of social law;
- possesses detailed knowledge of national earnings and corporate tax law and is able to deal with provisions of tax law in a scientific manner and assesses the effect of these provisions on corporate decision-making.

Content
The module provides the student with knowledge in special matters in business law, like employment law, tax law and business law, which are essential for managerial decisions.
Module: Public Business Law [M-INFO-101217]

Responsibility: Matthias Bäcker
Organisation: KIT-Fakultät für Informatik
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 2/Compulsory Elective Modules/Law

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Öffentliches Wirtschaftsrecht
Non-Compulsory Block; min. 1 Courses, min. 9 ECTS

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Qualification Objectives
Der/die Studierende

- ordnet Probleme im besonderen Verwaltungsrecht ein, löst einfache Fälle mit Bezug zu diesen Spezialmaterien und hat einen Überblick über gängige Probleme,
- kann einen aktuellen Fall aus diesem Bereich inhaltlich und aufbautechnisch sauber bearbeiten,
- kann Vergleiche im Öffentlichen Recht zwischen verschiedenen Rechtsproblemen aus verschiedenen Bereichen ziehen,
- kennt die Rechtsschutzmöglichkeiten mit Blick auf das spezifische behördliche Handeln,
- kann das besondere Verwaltungsrecht unter dem besonderen Blickwinkel des Umgangs mit Informationen auch unter ökonomischen und technischen Aspekten analysieren.

Content
7.1.8 Sociology

Module: Sociology [M-GEISTSOZ-101169]

Responsibility: Gerd Nollmann
Organisation: KIT-Fakultät für Geistes- und Sozialwissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 2/Compulsory Elective Modules/Sociology
Additional Examinations

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<td>Projectseminar (S. 811)</td>
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Conditions

None

Qualification Objectives

The student

- Gains theoretical and methodical knowledge of social processes and structures.
- Is able to apply his/her gained knowledge practically.
- Is able to present his/her work results in a precise and clear way.

Content

The module sociology offers students the possibility to get to know problems touching social phenomena and to answer these theoretically as well as empirically. For example: Who does earn how much in his job and why? How do subcultures emerge? Why are boys’ grades in school always worse than those of girls? Do divorces have negative influences on the development of children? How does mass consumption influence the individual? Is there a world society emerging?

In addition the module contains courses on sociological methods that are essential to answer the above questions scientifically.
8 Additional Examinations

**Module: Additional Examinations [M-WIWI-101983]**

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**Zusatzleistungen**
Non-Compulsory Block; min. 30 ECTS

**Conditions**
None
Module: Advanced Topics in Public Finance [M-WIWI-101511]

Responsibility: Berthold Wigger

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Economics
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

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Compulsory

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<td>Public Management (S. 812)</td>
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Ergänzungsangebot

Non-Compulsory Block; min. 4,5, max. 5 ECTS

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<td>T-WIWI-102790</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

The course “Public Management” is compulsory and must be examined.

Qualification Objectives

The student
- understands the theory and politics of taxation
- has knowledge in the area of public debt.
- understands efficiency problems of public organizations.
- is able to work on fiscal problems.

Content

As a branch of Economics, Public Finance is concerned with the theory and policy of the public sector and its interrelations with the private sector. It analyzes the economic role of the state from a normative as well as from a positive point of view. The normative view examines efficiency- and equity-oriented motives for government intervention and develops fiscal policy guidelines. The positive view explains the actual behavior of economic agents in public sector affairs.

In the course of the lectures within this module the students achieve knowledge in the areas of public revenues, national and international law of taxation and theory of public sector organizations.

Recommendations

Basic knowledge in the area of public finance and public management is required.

Remarks

Students who successfully passed the exam in “Public Management“ before the introduction of the module “Advanced Topics in Public Finance“ in winter term 2014/15 are allowed to take both courses “Public Revenues“ and “Specific Aspects in Taxation“.
The module will be offered from winter term 2014/15.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Agglomeration and Innovation [M-WIWI-101497]

Responsibility: Ingrid Ott
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics Compulsory Elective Modules 1/Compulsory Modules/Economics
Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
Additional Examinations

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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<td>Innovation theory and -Policy (S. 672)</td>
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<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must add up to at least 9.
The overall grade for the module is the average of the grades for each course weighted by the credits.

Conditions
None

Qualification Objectives
The student
- applies quantitative methods in the context of economic models
- learns advanced micro- and macroeconomic theories
- is able to derive policy recommendations based on theory
- can identify the importance of alternative incentive mechanisms for the development and spread of innovations
- begins to understand the connections between market form and the development of innovations
- analyzes the determinants of the spatial distribution of economic activity
- understands how processes of concentration result from the interplay of agglomeration and dispersion forces

Content
The module comprises theories of incentives for the development of innovations as well as theories of wage-based labor mobility, which leads to spatial concentration processes. The microfounded optimality decisions of the actors are in each case transformed into macroeconomic results. In the context of the theory of innovations the diffusion of technological knowledge and the resulting effect on growth due to technological progress is discussed and economic-policy implications are derived. Spatial economics adds to the picture of economic activity by introducing a spatial point of view.

Recommendations
Successful completion of the courses Economics I: Microeconomics and Economics II: Macroeconomics is required.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Analytics and Statistics [M-WIWI-101637]

Responsibility: Oliver Grothe
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Statistics
Compulsory Elective Modules 2/Compulsory Elective Modules/Statistics
Additional Examinations

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Ergänzungsangebot
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course "Advanced Statistics" is compulsory.

Qualification Objectives
A Student
- Deepens the knowledge of descriptive and inferential statistics.
- Deals with simulation methods.
- Learns basic and advanced methods of statistical analysis of multivariate and high-dimensional data.

Content
- Deriving estimates and testing hypotheses
- Stochastic processes
- Multivariate statistics, copulas
- Dependence measures
- Dimension reduction
- High-dimensional methods
- Prediction

Remarks
The planned lectures and courses for the next three years are announced online.

Workload
The total workload for this module is approximately 270 hours.
Module: Applied Strategic Decisions [M-WIWI-101453]

Responsibility: Johannes Philipp Reiß
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics

Compulsory Examinations

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Ergänzungsangebot
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<td>Incentives in Organizations (S. 661)</td>
<td>4,5</td>
<td>Petra Nieken</td>
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</table>

Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

The course Advanced Game Theory is obligatory. Exception: The course Introduction to Game Theory [2520525] was completed.

Qualification Objectives

Students
- can model and analyze complex situations of strategic interaction using advanced game theoretic concepts;
- are provided with essential and advanced game theoretic solution concepts on a rigorous level and can apply them to understand real-life problems;
- learn about the experimental method, ranging from designing an economic experiment to data analysis.

Content

The module provides solid skills in game theory and offers a broad range of game theoretic applications. To improve the understanding of theoretical concepts, it pays attention to empirical evidence as well.

Recommendations

Basic knowledge in game theory is assumed.
Remarks
The course *Predictive Mechanism and Market Design* is not offered each year.
The course “Decision Theory” [2520365] will not be offered any more from summer term 2015 on. The examination will be offered
latest until winter term 2015/2016 (repeaters only).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Automated Manufacturing Systems [M-MACH-101298]

**Responsibility:** Jürgen Fleischer

**Organisation:** KIT-Fakultät für Maschinenbau

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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**Compulsory**

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<tr>
<td>T-MACH-102162</td>
<td>Automated Manufacturing Systems (S. 534)</td>
<td>9</td>
<td>Jürgen Fleischer</td>
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</table>

**Conditions**

none

**Qualification Objectives**

The students

- are able to analyze implemented automated manufacturing systems and describe their components.
- are capable to assess the implemented examples of implemented automated manufacturing systems and apply them to new problems.
- are able to name automation tasks in manufacturing plants and name the components which are necessary for the implementation of each automation task.
- are capable with respect to a given task to plan the configuration of an automated manufacturing system and to determine the necessary components to its realization.
- are able to design and select components for a given use case of the categories: “Handling Technology”, “Industrial Robotics”, “Sensory” and “Controls”.
- are capable to compare different concepts for multi-machine systems and select a suitable concept for a given use case.

**Workload**

The total workload for this module is approximately 270 hours. For further information see German version.
Module: BioMEMS [M-MACH-101290]

Responsibility: Volker Saile

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

Additional Examinations

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BioMEMS
Non-Compulsory Block; min. 9 ECTS

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<tr>
<td>T-MACH-102164</td>
<td>Practical Training in Basics of Microsystem Technology</td>
<td>3</td>
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<tr>
<td></td>
<td>(S. 787)</td>
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<tr>
<td>T-MACH-102165</td>
<td>Selected Topics on Optics and Microoptics for Mechanical</td>
<td>3</td>
<td>Timo Mappes</td>
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<td>Engineers (S. 836)</td>
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<tr>
<td>T-MACH-100966</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and</td>
<td>3</td>
<td>Andreas Guber</td>
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<td>Medicine I (S. 540)</td>
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<td>T-MACH-100967</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and</td>
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<td>T-MACH-100968</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and</td>
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<tr>
<td>T-MACH-101910</td>
<td>Microactuators (S. 724)</td>
<td>3</td>
<td>Manfred Kohl</td>
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<td>T-MACH-102168</td>
<td>Replication Technologies in Micro System Technology (S.</td>
<td>3</td>
<td>Matthias Worgull</td>
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<tr>
<td>T-MACH-102172</td>
<td>Bionics for Engineers and Natural Scientists (S. 543)</td>
<td>3</td>
<td>Hendrik Hölscher</td>
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<tr>
<td>T-MACH-102176</td>
<td>Current Topics on BioMEMS (S. 583)</td>
<td>3</td>
<td>Andreas Guber</td>
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</table>

Conditions
None

Qualification Objectives
The student

- has basic as well as extensive knowledge about different fields of applications of BioMEMS
- understands continuative aspects of the related subjects optics and microoptics, micro actuators, replications techniques and bionics

Content
Operations through small orifices, a pill which will take pictures on its way through your body or lab results right at the point of care - the need for easier and faster ways to help people is an important factor in research. The module BioMEMS (Bio(medical)-Micro-Electro-Mechanical-Systems) describes the application of microtechnology in the field of Life-Science, medical applications and Biotechnology and will teach you the necessary skills to understand and develop biological and medical devices. The BioMEMS lectures will cover the fields of minimal invasive surgery, lab-on-chip systems, NOTES-Technology (Natural Orifice Transluminal Endoscopic Surgery), as well as endoscopic surgery and stent technology. Additionally to the BioMEMS lectures you can specialize in various related fields like fabrication, actuation, optics and bionics. The course Replication processes will teach you some cost efficient and fast ways to produce parts for medical or biological devices. In the course Microactuation it is discussed how to receive movements in micrometer scale in a microsystem, this could be e.g. to drive micro pumps or micro valves. The necessary tools for optical measurement and methods of analysis to gain high resolution pictures are also part of this module. To deepen your knowledge and to get a hands-on experience this module contains a one week lab course. In the lecture bionics you can see how biological effects can be transferred into technical products.

Remarks
If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber

Economics Engineering (M.Sc.)
Modulhandbuch mit Stand 08/01/2016
Module: Business & Service Engineering [M-WIWI-101410]

Responsibility: Christof Weinhardt
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-102639</td>
<td>Business Models in the Internet: Planning and Implementation (S. 549)</td>
<td>4,5</td>
<td>Rico Knapper, Timm Teubner</td>
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<tr>
<td>T-WIWI-102706</td>
<td>Special Topics in Information Engineering &amp; Management (S. 881)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102847</td>
<td>Recommender Systems (S. 822)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-102848</td>
<td>Personalization and Services (S. 766)</td>
<td>4,5</td>
<td>Andreas Sonnenbichler</td>
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<tr>
<td>T-WIWI-102641</td>
<td>Service Innovation (S. 866)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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<tr>
<td>T-WIWI-102799</td>
<td>Practical Seminar Service Innovation (S. 783)</td>
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<td>Gerhard Satzger</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The student should
- learn to develop and implement new markets with regards to the technological progresses of information and communication technology and the increasing economic networking
- learn to restructure and develop new business processes in markets under those conditions
- understand service competition as a sustainable competitive strategy and understand the effects of service competition on the design of markets, products, processes and services.
- improve his statistics skills and apply them to appropriate cases
- learn to elaborate solutions in a team

Content
This module addresses the challenges of creating new kinds of products, processes, services, and markets from a service perspective in the context of new developed information and communication technologies and the globalization process. The module describes service competition as a business strategy in the long term that leads to the design of business processes, business models, forms of organization, markets, and competition. This will be shown by actual examples from personalized services, recommender services and social networks.

Recommendations
None

Remarks
All practical Seminars offered at the IM can be chosen for Special Topics in Information Engineering & Management. Please update yourself on www.iism.kit.edu/im/lehre .
The courses Recommendersystems and Personalization and Services will take place in an alternating way from summer term 14. Details on the cycle and on the exams can be found on http://www.em.uni-karlsruhe.de/studies/.

**Workload**

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Collective Decision Making [M-WIWI-101504]

Responsibility: Clemens Puppe

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Economics

**ECTS**

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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9.5 ECTS

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<tr>
<td>T-WIWI-102617</td>
<td>Mathematical Theory of Democracy (S. 720)</td>
<td>4,5</td>
<td>Andranik Melik-Tangian</td>
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<tr>
<td>T-WIWI-102859</td>
<td>Social Choice Theory (S. 875)</td>
<td>4,5</td>
<td>Clemens Puppe</td>
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<tr>
<td>T-WIWI-102740</td>
<td>Public Management (S. 812)</td>
<td>4,5</td>
<td>Berthold Wigger</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students
- are able to model practical problems of the public sector and to analyze them with respect to positive and normative questions,
- understand individual incentives and social outcomes of different institutional designs,
- are familiar with the functioning and design of democratic elections and can analyze them with respect to their individual incentives.

Content
The focus of the module is on mechanisms of public decisions making, including voting and the aggregation of preferences and judgements.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Combustion Engines I [M-MACH-101275]

Responsibility: Heiko Kubach

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Compulsory

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<tr>
<td>T-MACH-102194</td>
<td>Combustion Engines I (S. 562)</td>
<td>5</td>
<td>Thomas Koch, Heiko Kubach</td>
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<tr>
<td>T-MACH-105564</td>
<td>Energy Conversion and Increased Efficiency in Internal Combustion Engines (S. 611)</td>
<td>4</td>
<td>Thomas Koch, Heiko Kubach</td>
</tr>
</tbody>
</table>

Conditions
None

Qualification Objectives
The student can name and explain the working principle of combustion engines. He is able to analyse and evaluate the combustion process. He is able to evaluate influences of gas exchange, mixture formation, fuels and exhaust gas aftertreatment on the combustion performance. He can solve basic research problems in the field of engine development. The student can name all important influences on the combustion process. He can analyse and evaluate the engine process considering efficiency, emissions and potential.

Content
Introduction, History, Concepts
Working Principle and Thermodynamics
Characteristic Parameters
Air Path
Fuel Path
Energy Conversion
Fuels
Emissions
Exhaust Gas Aftertreatment
Reaction kinetics
Gas exchange
Ignition
Flow field of gasoline engines
Working process
Pressure trace analysis
Thermodynamic analysis of the high pressure process
Exergy analysis and waste heat recuperation
Aspects of sustainability
### Module: Combustion Engines II [M-MACH-101303]

**Responsibility:** Heiko Kubach  
**Organisation:** KIT-Fakultät für Maschinenbau  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:**  
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences  
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences  
- Additional Examinations

**Compulsory**

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<td>T-MACH-104609</td>
<td>Combustion Engines II (S. 563)</td>
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**Verbrennungsmotoren II**  
Non-Compulsory Block; min. 4 ECTS

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<tr>
<td>T-MACH-105044</td>
<td>Fundamentals of Catalytic Exhaust Gas Aftertreatment (S. 639)</td>
<td>4</td>
<td>Egbert Lox</td>
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<tr>
<td>T-MACH-105173</td>
<td>Analysis of Exhaust Gas and Lubricating Oil in Combustion Engines (S. 528)</td>
<td>4</td>
<td>Marcus Gohl</td>
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<tr>
<td>T-MACH-105184</td>
<td>Fuels and Lubricants for Combustion Engines (S. 638)</td>
<td>4</td>
<td>Bernhard Kehrwald</td>
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<tr>
<td>T-MACH-105167</td>
<td>Analysis Tools for Combustion Diagnostics (S. 529)</td>
<td>4</td>
<td>Uwe Wagner</td>
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<tr>
<td>T-MACH-102197</td>
<td>Gas Engines (S. 642)</td>
<td>4</td>
<td>Rainer Golloch</td>
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<tr>
<td>T-MACH-102199</td>
<td>Model Based Application Methods (S. 730)</td>
<td>4</td>
<td>Frank Kirschbaum</td>
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<tr>
<td>T-MACH-105169</td>
<td>Engine Measurement Techniques (S. 616)</td>
<td>4</td>
<td>Sören Bernhardt</td>
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</table>

**Conditions**
None

**Modeled Conditions**
The following conditions must be met:
- Module [M-MACH-101275] *Combustion Engines I* has to be started before taking this module.

**Qualification Objectives**
See courses.
Module: Computational Finance [M-WIWI-101512]

Responsibility: Maxim Ulrich

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory

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<td>T-WIWI-10287</td>
<td>Computational Risk and Asset Management (S. 568)</td>
<td>4.5</td>
<td>Maxim Ulrich</td>
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<tr>
<td>T-WIWI-103110</td>
<td>Programming Internship: Solving Computational Risk and Asset Management Problems (S. 805)</td>
<td>4.5</td>
<td>Maxim Ulrich</td>
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</table>

Learning Control / Examinations
Successful completion of this module requires the successful completion of the lecture Computational Risk and Asset Management and the programming seminar: Solving Computational Risk and Asset Management Problems.

Conditions
None

Qualification Objectives
The objective of this module is to become familiar with empirical and numerical algorithms necessary for quantitative asset and risk management.

The students will learn how to empirically estimate the return characteristics of assets (expected return, volatility, and cross-correlations) using simulated and real-world data and apply them to the strategic portfolio allocation concept of Markowitz.

Also they are capable to understand the intuition and algorithm behind empirical methods and obtain an understanding and working knowledge of important numerical concepts.

Content
Markowitz portfolio optimization (empirical and numerical implementation)
Generating random numbers
Techniques for Monte Carlo Simulations
Time-Series methods (ARMA, predictions, impulse response functions, Wold decomposition, VAR, Granger causality, unit roots, cointegration)
Maximum-Likelihood and Kalman Filtering
CAPM, Fama/French and Fama/MacBeth regressions to estimate risk premia (i.e. expected returns on investment)
numerical root finding
numerical optimziation
numerical integration of ode’s, pde’s, and sde’s
analytical solution to simple ode’s and sde’s

Recommendations
This module is self contained and does not have any pre-requisites. Knowledge of finance is helpful but not a must. All necessary financial, statistical and numerical concepts are introduced during the lecture. The programming seminar focuses on implementing and applying most of the tools to real-world problems. Lecture and programming seminar must be completed in the same semester.

Remarks
The courses of the module are held in English.
The module will not be offered any more in its old form (Computational Risk and Asset Management [2530371] with 9 credits) from winter term 2015/16. Students who are already assigned on the module can still finish it until winter term 2015/16 (repeaters only).
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Control Engineering II [M-ETIT-101157]

**Responsibility:** Sören Hohmann

**Organisation:** KIT-Fakultät für Elektrotechnik und Informationstechnik

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

**Compulsory Examinations**

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<tr>
<td>T-ETIT-100981</td>
<td>Automation of Discrete Event and Hybrid Systems</td>
<td>3</td>
<td>Sören Hohmann</td>
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<td>T-ETIT-100666</td>
<td>Control of Linear Multivariable Systems</td>
<td>6</td>
<td>Sören Hohmann</td>
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</table>
Module: Cross-functional Management Accounting [M-WIWI-101510]

Responsibility: Marcus Wouters

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

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<tr>
<td>T-WIWI-102885</td>
<td>Advanced Management Accounting (S. 522)</td>
<td>4,5</td>
<td>Marcus Wouters</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4,5, max. 4,5 ECTS

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<td>Ju-Young Kim</td>
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<tr>
<td>T-WIWI-102812</td>
<td>Product and Innovation Marketing (S. 801)</td>
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<td>Martin Klarmann</td>
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<td>T-WIWI-102835</td>
<td>Marketing Strategy Business Game (S. 713)</td>
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<td>Martin Klarmann</td>
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<tr>
<td>T-WIWI-102621</td>
<td>Valuation (S. 932)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102803</td>
<td>Modeling Strategic Decision Making (S. 732)</td>
<td>4,5</td>
<td>Hagen Lindstädt</td>
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<tr>
<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
<td>4,5</td>
<td>Petra Nieken</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course “Advanced Management Accounting” is compulsory and must be examined.

Qualification Objectives
Students will be able to apply advanced management accounting methods to managerial decision-making problems in marketing, finance, organization and strategy.

Recommendations
None

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Data Science: Advanced CRM [M-WIWI-101470]

Responsibility: Andreas Geyer-Schulz
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<th>Recurrence</th>
<th>Duration</th>
<th>Language</th>
<th>Level</th>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-102847</td>
<td>Recommender Systems (S. 822)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
</tr>
<tr>
<td>T-WIWI-102848</td>
<td>Personalization and Services (S. 766)</td>
<td>4,5</td>
<td>Andreas Sonnenbichler</td>
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<tr>
<td>T-WIWI-102642</td>
<td>Social Network Analysis in CRM (S. 876)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-102762</td>
<td>Business Dynamics (S. 547)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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<tr>
<td>T-WIWI-105778</td>
<td>Service Analytics A (S. 864)</td>
<td>4,5</td>
<td>Hansjörg Fromm, Thomas Setzer</td>
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<tr>
<td>T-WIWI-103549</td>
<td>Intelligent CRM Architectures (S. 678)</td>
<td>4,5</td>
<td>Andreas Geyer-Schulz</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The student
- understand service competition as a sustainable competitive strategy and understand the effects of service competition on the design of markets, products, processes and services,
- models, analyzes and optimizes the structure and dynamics of complex business applications,
- develops and realizes personalized services, especially in the field of recommendation services,
- analyzes social networks and knows their application field in CRM,
- works in teams.

Content
Besides the foundations of modern customer oriented and service oriented management, developments of CRM systems are lectured together with tools for analysis and optimization of such systems.
An overview of general aspects and concepts of personalization and their importance for service provider and customers is given. Then, different categories of recommendation systems are presented. Ranging from explicite recommendation services like reviews to implicit services like the calculation of recommendations based on the historic data about products and/or customers.
There exist a trend towards viewing economic systems and social systems as networks. This approach allows for the application of different methods from mathematics, economic sciences, sociology and physics. In CRM, net work analyses may provide benefits calculating customer network values.

CRM processes and marketing campaigns are just two examples of dynamic systems that are characterized by feedback loops between different process steps. By means of the tools of business dynamics such processes

Recommendations
None
Remarks
The course Social Network Analysis in CRM [2540518] is currently not offered.
The courses Recommendersystems and Personalization and Services will take place in an alternating way from summer term 14.
Details on the cycle and on the exams can be found on http://www.em.uni-karlsruhe.de/studies/.
The module has been renamed to “Data Science: Advanced CRM” in winter term 2016/2017.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Data Science: Evidence-based Marketing [M-WIWI-101647]

Responsibility: Martin Klarmann
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Additional Examinations

ECTS: 9
Recurrence: Once
Language: Deutsch

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-102811</td>
<td>Market Research (S. 710)</td>
<td>4,5</td>
<td>Martin Klarmann</td>
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<tr>
<td>T-WIWI-103139</td>
<td>Marketing Analytics (S. 711)</td>
<td>4,5</td>
<td>Martin Klarmann</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
In order to attend Marketing Analytics [2572170], students are required to have passed the course Market Research [2571150].

Qualification Objectives
Students
- possess advanced knowledge of relevant market research contents
- know many different qualitative and quantitative methods for measuring customer behavior, preparation of strategic decisions, making causal deductions, usage of social media data and sales forecasting
- possess the statistical skills required for working in marketing research

Content
This module provides in-depth knowledge of relevant quantitative and qualitative methods used in market research.

Students can attend the following courses:
- The course “Market Research” provides contents of practical relevance for measuring customer attitudes and customer behavior. The participants learn using statistical methods for strategic decision-making in marketing. Students who are interested in writing their master thesis at the Marketing & Sales Research Group are required to take this course.
- The course „Marketing Analytics“ is based on „Market Research“ and teaches advanced statistical methods for analyzing relevant marketing and market research questions.

Recommendations
None

Remarks

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
## Module: Digital Service Systems in Industry [M-WIWI-102808]

**Responsibility:** Stefan Nickel, Wolf Fichtner

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Business Administration

### ECTS Language Level

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<td>T-WIWI-102690</td>
<td>Basics of Liberalised Energy Markets (S. 537)</td>
<td>3</td>
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<td>T-WIWI-102872</td>
<td>Challenges in Supply Chain Management (S. 558)</td>
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<td>T-WIWI-102822</td>
<td>Industrial Services (S. 664)</td>
<td>4,5</td>
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<tr>
<td>T-MACH-105159</td>
<td>Global Production and Logistics - Part 2: Global Logistics (S. 650)</td>
<td>4</td>
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<td>T-WIWI-102784</td>
<td>Software Laboratory: OR Models II (S. 877)</td>
<td>4,5</td>
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<tr>
<td>T-WIWI-105776</td>
<td>Practical Seminar Special Topics in SSME (S. 784)</td>
<td>4,5</td>
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**Responsibility**

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<td>T-WIWI-102872</td>
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<td>Robert Blackburn</td>
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<td>Hansjörg Fromm</td>
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<td>Software Laboratory: OR Models II (S. 877)</td>
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<td>Christof Weinhardt, Rudi Studer, Stefan Nickel, Wolf Fichtner, Alexander Mädche, York Sure-Vetter, Gerhard Satzger</td>
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### Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

This module can only be assigned as an elective module.

### Qualification Objectives

Students
- understand the basics of the management of digital services applied on an industrial context
- gain an industry-specific insight into the importance and most relevant characteristics of information systems as key components of the digitalization of business processes, products and services
- are able to transfer and apply the models and methods introduced on practical scenarios and simulations.
- understand the control and optimization methods in the sector of service management and are able to apply them properly.

### Content

This module aims at deepening the fundamental knowledge of digital service management in the industrial context. Various mechanisms and methods to shape and control connected digital service systems in different industries are discussed and demonstrated with real life application cases.

### Recommendations

None

### Remarks

This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Econometrics and Statistics I [M-WIWI-101638]

Responsibility: Melanie Schienle
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Statistics
Compulsory Elective Modules 2/Compulsory Elective Modules/Statistics
Additional Examinations

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Compulsory

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<td>T-WIWI-103125</td>
<td>Applied Econometrics (S. 530)</td>
<td>4,5</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4,5, max. 5 ECTS

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<tr>
<td>T-WIWI-103066</td>
<td>Data Mining and Applications (S. 584)</td>
<td>4,5</td>
<td>Rheza Nakhaeizadeh</td>
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<tr>
<td>T-WIWI-103064</td>
<td>Financial Econometrics (S. 634)</td>
<td>4,5</td>
<td>Melanie Schienle</td>
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<tr>
<td>T-WIWI-103126</td>
<td>Non- and Semiparametrics (S. 741)</td>
<td>4,5</td>
<td>Melanie Schienle</td>
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<tr>
<td>T-WIWI-103127</td>
<td>Panel Data (S. 763)</td>
<td>4,5</td>
<td>Wolf-Dieter Heller</td>
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<tr>
<td>T-WIWI-103065</td>
<td>Statistical Modeling of generalized regression models (S. 890)</td>
<td>4,5</td>
<td>Wolf-Dieter Heller</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course "Advanced Statistics" [2520020] is compulsory and must be examined.

Qualification Objectives
The student shows an in-depth understanding of advanced Econometric techniques suitable for different types of data. He/She is able to apply his/her theoretical knowledge to realworld problems with the help of statistical software and to evaluate performance of different approaches based on statistical criteria.

Content
The courses of this module offer students a broad range of advanced Econometric techniques for state-of-the-art data analysis.

Remarks

Workload
The total workload for this module is approximately 270 hours.
Module: Econometrics and Statistics II [M-WIWI-101639]

Responsibility: Melanie Schienle
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Statistics
                 Compulsory Elective Modules 2/Compulsory Elective Modules/Statistics
                 Additional Examinations

ECTS 9
Recurrence Each term
Duration 1 Semester
Language Deutsch

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 10 ECTS

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<td>Applied Econometrics (S. 530)</td>
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<td>T-WIWI-103066</td>
<td>Data Mining and Applications (S. 584)</td>
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<td>T-WIWI-103064</td>
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<td>Multivariate Statistical Methods (S. 736)</td>
<td>4,5</td>
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<td>Portfolio and Asset Liability Management (S. 778)</td>
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<td>Statistical Modeling of generalized regression models (S. 890)</td>
<td>4,5</td>
<td>Wolf-Dieter Heller</td>
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<td>Stochastic Calculus and Finance (S. 891)</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
This module can only be passed if the module "Econometrics and Statistics I" has been finished successfully before.

Modeled Conditions
The following conditions must be met:

- Module [M-WIWI-101638] Econometrics and Statistics I has to be started before taking this module.

Qualification Objectives
The student shows an in depth understanding of advanced Econometric techniques suitable for different types of data. He/She is able to apply his/her theoretical knowledge to real world problems with the help of statistical software and to evaluate performance of different approaches based on statistical criteria.

Content
This modula builds on prerequisites acquired in Module "Econometrics and Statistics I". The courses of this module offer students a broad range of advanced Econometric techniques for state-of-the-art data analysis.

Remarks

Workload
The total workload for this module is approximately 270 hours.
Module: Economic Policy II [M-WIWI-101481]

**Responsibility:** Jan Kowalski

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Economics

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

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**Wahlpflichtangebot**
Non-Compulsory Block; min. 9, max. 9 ECTS

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<td>Economic Integration in Europe (S. 595)</td>
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<tr>
<td>T-WIWI-102840</td>
<td>Innovationtheory and -Policy (S. 672)</td>
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<td>T-WIWI-102897</td>
<td>International Economic Policy (S. 679)</td>
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**Learning Control / Examinations**
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
None

**Remarks**
Das Modul wird voraussichtlich eingestellt, da das Lehrangebot von Herrn Prof. Kowalski entfallen ist. Es kann daher ab Sommersemester 2016 nicht mehr neu belegt werden. Wer das Modul davor belegt hat, kann die Modulprüfung unter Beachtung der Regelungen zum letzten möglichen Prüfungsangebot von Herrn Prof. Kowalski abschließen.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version
Module: Economic Theory and its Application in Finance [M-WIWI-101502]

Responsibility: Kay Mitusch
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
<td>4,5</td>
<td>Kay Mitusch, Marten Hillebrand</td>
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<tr>
<td>T-WIWI-102622</td>
<td>Corporate Financial Policy (S. 578)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<td>T-WIWI-102623</td>
<td>Financial Intermediation (S. 635)</td>
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<td>T-WIWI-102647</td>
<td>Asset Pricing (S. 532)</td>
<td>4,5</td>
<td>Marliese Uhrig-Homburg, Martin Ruckes</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Qualification Objectives
The students
- have learnt the methods of formal economic modeling, particularly of General Equilibrium Theory and contract theory
- will be able to apply these methods to the topics in Finance, specifically the areas of financial markets and institutions and corporate finance
- have gained many useful insights into the relationship between firms and investors and the functioning of financial markets

Content
The mandatory course “Advanced Topics in Economic Theory” is devoted in equal parts to General Equilibrium Theory and to contract theory. The course “Asset Pricing” will apply techniques of General Equilibrium Theory to valuation of financial assets. The courses “Corporate Financial Policy” and “Financial Intermediation” will apply the techniques of contract theory to issues of corporate finance and financial institutions.

Remarks
Das Modul wird für die Masterstudiengänge Wirtschaftsingenieurwesen und Technische Volkswirtschaftslehre nur im Wahlpflichtbereich angeboten.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Electives in Informatics [M-WIWI-101630]

Responsibility: Rudi Studer, Hartmut Schmeck, Andreas Oberweis, York Sure-Vetter, Johann Marius Zöllner

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Informatics
Compulsory Elective Modules 2/Compulsory Elective Modules/Informatics
Additional Examinations

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Wahlpflichtangebot
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<td>Hartmut Schmeck</td>
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<td>T-WIWI-102759</td>
<td>Requirements Analysis and Requirements Management (S. 827)</td>
<td>4</td>
<td>Ralf Kneuper</td>
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<td>T-WIWI-102651</td>
<td>Applied Informatics II - IT Systems for eCommerce (S. 531)</td>
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<td>Document Management and Groupware Systems (S. 593)</td>
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<td>Stefan Klink</td>
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<td>Advanced Lab Informatics (S. 520)</td>
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<td>Rudi Studer, Hartmut Schmeck, Andreas Oberweis, York Sure-Vetter, Johann Marius Zöllner</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. For passing the module exam in every single partial exam the respective minimum requirements has to be achieved.
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When every singled examination is passed, the overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.
Please note the following information about the module component exams of Prof. Dr. H. Schmeck:
Algorithms for Internet Applications [T-WIWI-102658]: The examination will be offered latest until summer term 2017 (repeaters only).
Computational Economics [T-WIWI-102680]: The examination will be offered latest until summer term 2017 (repeaters only).
Efficient Algorithms [T-WIWI-102655]: The examination will be offered latest until winter term 2016/2017 (repeaters only).
Nature-Inspired Optimization Methods Optimierungsverfahren [T-WIWI-102679]: The examination will be offered latest until winter term 2017/2018 (repeaters only).
Organic Computing [T-WIWI-102659]: The examination will be offered latest until winter term 2016/2017 (repeaters only).
Smart Energy Distribution [T-WIWI-102845]: The examination will be offered latest until winter term 2016/2017 (repeaters only).

Conditions
None.

Qualification Objectives
The student
- has the ability to master methods and tools in a complex discipline and to demonstrate innovativeness regarding the methods used,
- knows the principles and methods in the context of their application in practice,
- is able to grasp and apply the rapid developments in the field of computer science, which are encountered in work life, quickly and correctly, based on a fundamental understanding of the concepts and methods of computer science,
- is capable of finding and defending arguments for solving problems.

Content
The thematic focus will be based on the choice of courses in the areas of Effiziente Algorithmen, Betriebliche Informations- und Kommunikationssysteme, Wissensmanagement, Komplexitätsmanagement and Software- und Systems Engineering.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Electronic Markets [M-WIWI-101409]

Responsibility: Andreas Geyer-Schulz

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration

Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

Additional Examinations

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<td>4,5</td>
<td>Deutsch</td>
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<td>T-WIWI-102640</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

None

Qualification Objectives

The student

- knows coordination and motivation methods and analyzes them regarding their efficiency,
- classifies markets and describes the roles of the participants in a formal way,
- knows the conditions for market failure and knows and develops countermeasures,
- knows institutions and market mechanisms, their fundamental theories and empirical research results,
- knows the design criteria of market mechanisms and a systematic approach for creating new markets,
- models, analyzes and optimizes the structure and dynamics of complex business applications.

Content

What are the conditions that make electronic markets develop and how can one analyse and optimize such markets?

In this module, the selection of the type of organization as an optimization of transaction costs is treated. Afterwards, the efficiency of electronic markets (price, information and allocation efficiency) as well as reasons for market failure are described. Finally, motivational issues like bounded rationality and information asymmetries (private information and moral hazard), as well as the development of incentive schemes, are presented. Regarding the market design, especially the interdependencies of market organization, market mechanisms, institutions and products are described and theoretical foundations are lectured.

Electronic markets are dynamic systems that are characterized by feedback loops between many different variables. By means of the tools of business dynamics such markets can be modelled. Simulations of complex systems allow the analysis and optimization of markets, business processes, policies, and organizations.

Topics include:

- classification, analysis, and design of markets
- simulation of markets
ADDITIONAL EXAMINATIONS

- auction methods and auction theory
- automated negotiations
- nonlinear pricing
- continuous double auctions
- market-maker, regulation, control

Recommendations
None

Remarks
The course Electronic Marktes: Principles is not offered at the moment.
The course Price Management is offered for the first time in summer term 2016.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
M Module: Emphasis in Informatics [M-WIWI-101628]

Responsibility: Rudi Studer, Hartmut Schmeck, Andreas Oberweis, York Sure-Vetter

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Informatics
Compulsory Elective Modules 2/Compulsory Elective Modules/Informatics
Additional Examinations

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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 10 ECTS
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Smart Energy Distribution [T-WIWI-102845]: The examination will be offered latest until winter term 2016/2017 (repeaters only).

Conditions
None.

Qualification Objectives
The student
- has the ability to master methods and tools in a complex discipline and to demonstrate innovativeness regarding the methods used,
- knows the principles and methods in the context of their application in practice,
- is able to grasp and apply the rapid developments in the field of computer science, which are encountered in work life, quickly and correctly, based on a fundamental understanding of the concepts and methods of computer science,
- is capable of finding and defending arguments for solving problems.

Content
The thematic focus will be based on the choice of courses in the areas of Effiziente Algorithmen, Betriebliche Informations- und Kommunikationssysteme, Wissensmanagement, Komplexitätsmanagement and Software- und Systems Engineering.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Energy and Process Technology I [M-MACH-101296]

Responsibility: Heiner Wirbser
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Compulsory

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Conditions
None

Qualification Objectives
In this modul students achieve a basic understanding of the technical properties of energy conversion processes and machines.

Content
Energy and Process Technology 1:
1. thermodynamic basics and cycle processes (ITT)
2. basics of piston engines (IFKM)
3. basics of turbomachines (FSM)
4. basics of thermal turbomachines (ITS)

Remarks
All lectures and exams are hold in German only.
Module: Energy and Process Technology II [M-MACH-101297]

Responsibility: Heiner Wirbser
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Identifier Course ECTS Responsibility
T-MACH-102212 Energy and Process Technology II (S. 610) 9 Corina Höfler, Heiner Wirbser

Conditions
None

Qualification Objectives
In this modul students achieve the ability to evaluate solitary and interconnected energy systems with respect to societal and economical aspects

Content
Energy and Process Technology 2:
1. basics in combustion and pollutant formation (ITT)
2. technical realisation and application of piston engines (IFKM) fluid flow engines (FSM) and thermal turbomachines (ITS)
3. technical aspects of energy supply systems and networks (ITS)

Remarks
All lectures and exams are hold in German only.

**Responsibility:** Wolf Fichtner  

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften  

**Curricular Anchorage:** Compulsory Elective  

**Contained in:** Business Administration  

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### Compulsory

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### Ergänzungsangebot

**Non-Compulsory Block; min. 6 ECTS**

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<td>Energy Trade and Risk Management (S. 615)</td>
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<td>T-WIWI-102607</td>
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<td>Regulation Theory and Practice (S. 824)</td>
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<td>T-WIWI-102794</td>
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<td>T-WIWI-102889</td>
<td>Quantitative Methods in Energy Economics (S. 818)</td>
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**Learning Control / Examinations**

The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations take place every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. Additional courses might be accredited upon request.

**Conditions**

The lecture *Basics of Liberalised Energy Markets* [2581998] has to be examined.

**Qualification Objectives**

The student

- gains detailed knowledge about the new requirements of liberalised energy markets,
- describes the planning tasks on the different energy markets,
- knows solution approaches to respective planning tasks.

**Content**

*Basics of Liberalised Energy Markets:* The European liberalisation process, energy markets, pricing, market failure, investment incentives, market power

*Energy Trade and Risk Management:* trade centres, trade products, market mechanisms, position and risk management

*Gas-Markets:* producing countries, market mechanisms, market places, pricing

*Energy Policy:* Management of energy flows, energy-political targets and instruments (emission trading etc.)

*Simulation Game in Energy Economics:* Simulation of the German electricity system
Recommendations
The courses are conceived in a way that they can be attended independently from each other. Therefore, it is possible to start the module in winter and summer term.

Remarks
The course “Basics of Liberalised Energy Markets” [2581998] will be reduced to 3 credits in winter term 2015/2016.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Energy Economics and Technology [M-WIWI-101452]

Responsibility: Wolf Fichtner
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

<table>
<thead>
<tr>
<th>Identifier</th>
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<th>ECTS</th>
<th>Recurrence Each term</th>
<th>Duration</th>
<th>Level</th>
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<tr>
<td>T-WIWI-102650</td>
<td>Energy and Environment (S. 608)</td>
<td>4,5</td>
<td>Each term</td>
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<td>T-WIWI-102633</td>
<td>Strategical Aspects of Energy Economy (S. 897)</td>
<td>3,5</td>
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<td>Technological Change in Energy Economics (S. 907)</td>
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<td>T-WIWI-102695</td>
<td>Heat Economy (S. 652)</td>
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<td>T-WIWI-102793</td>
<td>Efficient Energy Systems and Electric Mobility (S. 599)</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations take place every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. Additional courses might be accredited upon request.

Conditions
None

Qualification Objectives
The student
- gains detailed knowledge about present and future energy supply technologies (focus on final energy carriers electricity and heat),
- knows the techno-economic characteristics of plants for energy provision, for energy transport as well as for energy distribution and demand,
- is able to assess the environmental impact of these technologies.

Content
Strategical Aspects of Energy Economy: Long-term planning methods, generation technologies
Technological Change in Energy Economics: Future energy technologies, learning curves, energy demand
Heat Economy: district heating, heating technologies, reduction of heat demand, statutory provisions
Energy Systems Analysis: Interdependencies in energy economics, energy systems modelling approaches in energy economics
Energy and Environment: emission factors, emission reduction measures, environmental impact
Efficient Energy Systems and Electric Mobility: concepts and current trends in energy efficiency, Overview of and economical, ecological and social impacts through electric mobility

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
ADDITIONAL EXAMINATIONS

Module: Entrepreneurship (EnTechnon) [M-WIWI-101488]

Responsibility: Orestis Terzidis
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Compulsory

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Wahlpflichtangebot
Non-Compulsory Block; min. 1, max. 2 Courses

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<tr>
<td>T-WIWI-102894</td>
<td>Entrepreneurship Research (S. 621)</td>
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Ergänzungsangebot
Non-Compulsory Block; max. 1 Courses

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<td>T-WIWI-102893</td>
<td>Innovation Management: Concepts, Strategies and Methods (S. 671)</td>
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<td>Business Models in the Internet: Planning and Implementation (S. 549)</td>
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<td>Marion Weissenerberger-Eibl</td>
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<td>Roadmapping (S. 831)</td>
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<td>Daniel Jeffrey Koch</td>
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</table>

Learning Control / Examinations
See German version.

Conditions
None

Qualification Objectives
See German version.

Content
Die Vorlesungen bilden die Grundlage des Moduls und geben einen Überblick über die Gesamtthematik. Die Seminare vertiefen die Phasen der Gründungsprozesse von der Generierung einer Produkt- und Geschäftsidee, der Erfindung zur Innovation, die Planung (Geschäftsplan) und Umsetzung konkreter Gründungsvorhaben sowie die hierfür notwendigen und unterstützenden Prozesse. Die
Vorlesung Entrepreneurship bildet hierzu einen übergreifenden und verbindenden Rahmen.

**Recommendations**
None

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Environmental Economics [M-WIWI-101468]

Responsibility: Kay Mitusch

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Economics

ECTS

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Wahlpflichtangebot
Non-Compulsory Block; min. 9 ECTS

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<td>Energy and Environment (S. 608)</td>
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<td>Ute Karl</td>
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<tr>
<td>T-INFO-101348</td>
<td>Environmental Law (S. 626)</td>
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<td>Matthias Bäcker</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

None

Qualification Objectives

The students

- understand the treatment of non-market resources as well as future resource shortages
- are able to model markets of energy and environmental goods
- are able to assess the results of government intervention
- know legal basics and are able to evaluate conflicts with regard to legal situation

Content

Environmental degradation and increasing resource use are global challenges, which have to be tackled on a worldwide level. The module addresses these challenges from the perspective of economics, and imparts the fundamental knowledge of environmental and sustainability economics, and environmental and resource policy to the students. Additional courses address environmental law, environmental pressure, and applications to the transport sector.

Recommendations

Knowledge in the area of microeconomics and of the content of the course Economics I: Microeconomics [2600012], respectively, is required.

Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Experimental Economics [M-WIWI-101505]

Responsibility: Johannes Philipp Reiß
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics

Additional Examinations

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<td>T-WIWI-102862</td>
<td>Predictive Mechanism and Market Design (S. 788)</td>
<td>4,5</td>
<td>Johannes Philipp Reiß</td>
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<td>T-WIWI-102863</td>
<td>Topics in Experimental Economics (S. 917)</td>
<td>4,5</td>
<td>Johannes Philipp Reiß</td>
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<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
<td>4,5</td>
<td>Petra Nieken</td>
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<td>T-WIWI-102614</td>
<td>Experimental Economics (S. 629)</td>
<td>4,5</td>
<td>Christof Weinhardt, Timm Teubner</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 2, max. 2 Courses

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None.

Qualification Objectives
Students
- are acquainted with the methods of Experimental Economics along with its strengths and weaknesses;
- understand how theory-guided research in Experimental Economics interacts with the development of theory;
- are provided with foundations in data analysis;
- design an economic experiment and analyze its outcome.

Content
The module Experimental Economics offers an introduction into the methods and topics of Experimental Economics. It also fosters and extends knowledge in theory-guided experimental economics and its interaction with theory development. Throughout the module, readings of selected papers are required.

Recommendations
Basic knowledge in mathematics, statistics, and game theory is assumed.

Remarks
- The course Advanced Game Theory is not offered before Winter 2014/15.
- The course Predictive Mechanism and Market Design is not offered each year.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Finance 1 [M-WIWI-101482]

Responsibility: Marliese Uhrig-Homburg, Martin Ruckes

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration

Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

Additional Examinations

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Wahlpflichtangebot

Non-Compulsory Block; min. 9, max. 9 ECTS

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<tbody>
<tr>
<td>T-WIWI-102643</td>
<td>Derivatives (S. 587)</td>
<td>4,5</td>
<td>Marliese Uhrig-Homburg</td>
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<tr>
<td>T-WIWI-102621</td>
<td>Valuation (S. 932)</td>
<td>4,5</td>
<td>Martin Ruckes</td>
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<tr>
<td>T-WIWI-102647</td>
<td>Asset Pricing (S. 532)</td>
<td>4,5</td>
<td>Marliese Uhrig-Homburg, Martin Ruckes</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

None

Qualification Objectives

The student

- has core skills in economics and methodology in the field of finance
- assesses corporate investment projects from a financial perspective
- is able to make appropriate investment decisions on financial markets

Content

The courses of this module equip the students with core skills in economics and methodology in the field of modern finance. Securities which are traded on financial and derivative markets are presented, and frequently applied trading strategies are discussed. A further focus of this module is on the assessment of both profits and risks in security portfolios and corporate investment projects from a financial perspective.

Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Finance 2 [M-WIWI-101483]

Responsibility: Marliese Uhrig-Homburg, Martin Ruckes

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

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<td>Fixed Income Securities (S. 636)</td>
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<td>T-WIWI-102622</td>
<td>Corporate Financial Policy (S. 578)</td>
<td>4,5</td>
<td>Each term</td>
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<td>Credit Risk (S. 580)</td>
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<td>Each term</td>
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<td>Each term</td>
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<td>Each term</td>
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<td>International Finance (S. 680)</td>
<td>3</td>
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<td>Business Strategies of Banks (S. 553)</td>
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<td>4,5</td>
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<td>Financial Analysis (S. 633)</td>
<td>4,5</td>
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Wahlpflichtangebot

Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

It is only possible to choose this module in combination with the module Finance 1. The module is passed only after the final partial exam of Finance 1 is additionally passed.

Modeled Conditions

The following conditions must be met:

- Module [M-WIWI-101482] Finance 1 has to be started before taking this module.

Qualification Objectives

The student is in a position to discuss, analyze and provide answers to advanced economic and methodological issues in the field of modern finance.

Content

The module Finance 2 is based on the module Finance 1. The courses of this module equip the students with advanced skills in economics and methodology in the field of modern finance on a broad basis.

Remarks

The courses eFinance: Information Engineering and Management for Securities Trading [2540454] and Financial Analysis [2530205] can be chosen from summer term 2015 on.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Finance 3 [M-WIWI-101480]

Responsibility: Marliese Uhrig-Homburg, Martin Ruckes

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration

Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

Additional Examinations

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<td>Wolfgang Müller</td>
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Wahlpflichtangebot

Non-Compulsory Block; min. 9, max. 9 ECTS

Learning Control / Examinations
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The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
It is only possible to choose this module in combination with the module Finance 1 and Finance 2. The module is passed only after the final partial exams of Finance 1 and Finance 2 are additionally passed.

Modeled Conditions
The following conditions must be met:

1. Module [M-WIWI-101482] Finance 1 has to be started before taking this module.
2. Module [M-WIWI-101483] Finance 2 has to be started before taking this module.

Qualification Objectives
The student is in a position to discuss, analyze and provide answers to advanced economic and methodological issues in the field of modern finance.

Content
The courses of this module equip the students with advanced skills in economics and methodology in the field of modern finance on a broad basis.

Remarks
The courses eFinance: Information Engineering and Management for Securities Trading [2540454] and Financial Analysis [2530205] can be chosen from summer term 2015 on.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Fundamentals of Transportation [M-BGU-101064]

Responsibility: Peter Vortisch
Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

ECTS | Recurrence | Duration | Level
---|---|---|---
9 | Each summer term | 2 semester | 4

Pflichtleistung
Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 6 ECTS

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<th>Course</th>
<th>ECTS</th>
<th>Responsibility</th>
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<tbody>
<tr>
<td>T-BGU-101796</td>
<td>Characteristics of Transportation Systems (S. 559)</td>
<td>3</td>
<td>Peter Vortisch</td>
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<tr>
<td>T-BGU-101671</td>
<td>Transportation Systems (S. 928)</td>
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Wahlpflicht
Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 6 ECTS

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<tr>
<td>T-BGU-100619</td>
<td>Freight Transport (S. 637)</td>
<td>3</td>
<td>Bastian Chlond</td>
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<tr>
<td>T-BGU-100620</td>
<td>Long-distance and Air Traffic (S. 696)</td>
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<tr>
<td>T-BGU-101005</td>
<td>Tendering, Planning and Financing in Public Transport (S. 912)</td>
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<tr>
<td>T-BGU-100014</td>
<td>Seminar in Transportation (S. 860)</td>
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<td>Bastian Chlond, Peter Vortisch</td>
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<tr>
<td>T-WIWI-103174</td>
<td>Seminar Mobility Services (Master) (S. 861)</td>
<td>3</td>
<td>Carola Stryja, Gerhard Satzger</td>
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<tr>
<td>T-BGU-103425</td>
<td>Mobility Services and new Forms of Mobility (S. 729)</td>
<td>3</td>
<td>Martin Kagerbauer</td>
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<tr>
<td>T-BGU-103426</td>
<td>Strategic Transport Planning (S. 896)</td>
<td>3</td>
<td>Volker Waßmuth</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to § 4(2), 2-3 of the examination regulation) of the core course(s) and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The overall grade of the module is the average of the grades for each course weighted by the credits.
The partial exams will take place jointly (if possible) at individually appointed dates.

Conditions
One course has to be chosen from the core courses. Core courses are: Fundamentals of Transportation Planning and Traffic Engineering [0170405] and Characteristics of Transportation Systems [6232806]. To achieve the required ECTS Credits, additional courses have to be chosen from the remaining courses.
From the courses Seminar in Transportation [6232903] and Seminar Mobility Services [2595475] only one course can be chosen.

Qualification Objectives
See German version.

Content
Interesse für Verkehrsplanung und den Verkehrssektor wird vorausgesetzt.

Remarks
Wurden bereits Vorlesungen gehört, die nun nicht mehr angeboten werden, können diese bei übereinstimmenden Inhalten dennoch innerhalb dieses Moduls geprüft werden. Kommen Sie in diesem Fall zwecks Abstimmung in die Sprechstunde!
Module: Generation and transmission of renewable power [M-ETIT-101164]

Responsibility: Thomas Leibfried, Bernd Hoferer

Organisation: KIT-Fakultät für Elektrotechnik und Informationstechnik

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

<table>
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<td>2 semester</td>
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Compulsory

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<tr>
<td>T-ETIT-100830</td>
<td>Power Network (S. 780)</td>
<td>6</td>
<td>Thomas Leibfried</td>
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<tr>
<td>T-ETIT-101941</td>
<td>Power Transmission and Power Network Control (S. 781)</td>
<td>5</td>
<td>Thomas Leibfried</td>
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<tr>
<td>T-ETIT-100724</td>
<td>Photovoltaics (S. 767)</td>
<td>3</td>
<td>N.N.</td>
</tr>
<tr>
<td>T-ETIT-101915</td>
<td>High-Voltage Test Technique (S. 655)</td>
<td>4</td>
<td>Rainer Badent</td>
</tr>
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</table>

Conditions
None

Qualification Objectives
The student

- has wide knowledge of electrical power engineering,
- is capable to analyse and develop electrical power engineering systems.

Content
The module deals with wide knowledge about the electrical power engineering. This ranges from the electric power equipment networks in terms of function, structure and interpretation on the calculation of electrical power networks to special areas such as the FACTS elements or power transformers.

Remarks
The course 23381 Windpower will not be offered any more from winter term 2014/15 on. The examination will be offered latest until sommer term 2015 (repeaters only).
Module: Growth and Agglomeration [M-WIWI-101496]

Responsibility: Ingrid Ott

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective


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Wahlplfichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<td>T-WIWI-102785</td>
<td>Theory of Endogenous Growth (S. 916)</td>
<td>4,5</td>
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<tr>
<td>T-WIWI-103107</td>
<td>Spatial Economics (S. 879)</td>
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<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102897</td>
<td>International Economic Policy (S. 679)</td>
<td>4,5</td>
<td>Jan Kowalski</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (see the lectures descriptions).
The overall grade for the module is the average of the grades for each course weighted by the credits.

Conditions
None

Qualification Objectives
The student
- gains deepened knowledge of micro-based general equilibrium models
- understands how based on individual optimizing decisions aggregate phenomena like economic growth or agglomeration (cities / metropolises) result
- is able to understand and evaluate the contribution of these phenomena to the development of economic trends
- can derive policy recommendations based on theory

Content
The module includes the contents of the lectures *Endogenous Growth Theory* [2561503], *Spatial Economics* [2561260] and *International Economic Policy* [2560254]. While the first two lectures have a more formal-analytic focus, the third lecture approaches fundamental ideas and problems from the field of international economic policy from a more verbal perspective.
The common underlying principle of all three lectures in this module is that, based on different theoretical models, economic policy recommendations are derived.

Recommendations
Attendance of the course *Introduction Economic Policy* [2560280] is recommended.
Successful completion of the courses *Economics I: Microeconomics* and *Economics II: Macroeconomics* is required.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: High-Voltage Technology [M-ETIT-101163]

Responsibility: Thomas Leibfried, Bernd Hoferer

Organisation: KIT-Fakultät für Elektrotechnik und Informationstechnik

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

<table>
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<td>High-Voltage Technology I (S. 653)</td>
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<tr>
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</table>

Qualification Objectives
The student
- has wide knowledge of electrical power engineering,
- is capable to analyse and develop electrical power engineering systems.

Content
The module deals with wide knowledge about the electrical power engineering. This ranges from the electric power equipment networks in terms of function, structure and interpretation on the calculation of electrical power networks to special areas such as the FACTS elements or power transformers.
Additional Examinations

Module: Industrial Production II [M-WIWI-101471]

Responsibility: Frank Schultmann
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

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Compulsory

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<tr>
<td>T-WIWI-102631</td>
<td>Planning and Management of Industrial Plants (S. 769)</td>
<td>5,5</td>
<td>Frank Schultmann</td>
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Ergänzungsangebot aus dem Modul Industrielle Produktion III
Non-Compulsory Block; max. 1 Courses

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<tr>
<td>T-WIWI-102763</td>
<td>Supply Chain Management with Advanced Planning Systems (S. 902)</td>
<td>3,5</td>
<td>Christopher Sürie, Mathias Göbelt</td>
</tr>
<tr>
<td>T-WIWI-102826</td>
<td>Risk Management in Industrial Supply Networks (S. 829)</td>
<td>3,5</td>
<td>Marcus Wiens</td>
</tr>
<tr>
<td>T-WIWI-102828</td>
<td>Supply Chain Management in the Automotive Industry (S. 900)</td>
<td>3,5</td>
<td>Tilman Heupel, Hendrik Lang</td>
</tr>
<tr>
<td>T-WIWI-103134</td>
<td>Project Management (S. 806)</td>
<td>3,5</td>
<td>Frank Schultmann</td>
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Ergänzungsangebot
Non-Compulsory Block; max. 1 Courses

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<tr>
<td>T-WIWI-102634</td>
<td>Emissions into the Environment (S. 605)</td>
<td>3,5</td>
<td>Ute Karl</td>
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<tr>
<td>T-WIWI-102882</td>
<td>International Management in Engineering and Production (S. 681)</td>
<td>3,5</td>
<td>Henning Sasse</td>
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<tr>
<td>T-WIWI-103133</td>
<td>Life Cycle Assessment (S. 693)</td>
<td>3,5</td>
<td>Heiko Keller</td>
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</table>

Learning Control / Examinations

The assessment is carried out as partial exams (according to section 4 (2), 1 SPO) of the core course Planning and Managing of Industrial Plants [2581952] and one further single course of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Planning and Managing of Industrial Plants [2581952] and at least one additional activity are compulsory and must be examined.

Qualification Objectives

- Students shall be able to describe the tasks of tactical production management with special attention drawn upon industrial plants.
- Students shall understand the relevant tasks in plant management (projection, realisation and supervising tools for industrial plants).
- Students shall be able to describe the special need of a techno-economic approach to solve problems in the field of tactical production management.
ADDITIONAL EXAMINATIONS

- Students shall be proficient in using selected techno-economic methods like investment and cost estimates, plant layout, capacity planning, evaluation principles of production techniques, production systems as well as methods to design and optimize production systems.
- Students shall be able to evaluate techno-economical approaches in planning tactical production management with respect to their efficiency, accuracy and relevance for industrial use.

Content

- Planning and Management of Industrial Plants: Basics, circulation flow starting from projecting to techno-economic evaluation, construction and operating up to plant dismantling.

Remarks

Apart from the core course the courses offered are recommendations and can be replaced by courses from the Module Industrial Production III.

Workload

Total effort will account to 270 hours (9 credit points) and can be allocated according to the credit point rating. Therefore, a course with 3.5 credits requires an effort of approximately 105h and a course with 5.5 credits 165h.

The total effort for each course consists of attending lectures and tutorials, examination times and the time an average student needs to prepare himself in order to pass the exam with an average grade.
Module: Industrial Production III [M-WIWI-101412]

Responsibility: Frank Schultmann

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

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<tr>
<td>T-WIWI-102632</td>
<td>Production and Logistics Management (S. 803)</td>
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<td>Magnus Fröhling</td>
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Ergänzungsangebot aus dem Modul Industrielle Produktion II
Non-Compulsory Block; max. 1 Courses

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<td>Ute Karl</td>
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<td>International Management in Engineering and Production (S. 681)</td>
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<td>Henning Sasse</td>
</tr>
<tr>
<td>T-WIWI-103133</td>
<td>Life Cycle Assessment (S. 693)</td>
<td>3,5</td>
<td>Heiko Keller</td>
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Ergänzungsangebot
Non-Compulsory Block; max. 1 Courses

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<tr>
<td>T-WIWI-102763</td>
<td>Supply Chain Management with Advanced Planning Systems (S. 902)</td>
<td>3,5</td>
<td>Christopher Sürie, Mathias Göbelt</td>
</tr>
<tr>
<td>T-WIWI-102826</td>
<td>Risk Management in Industrial Supply Networks (S. 829)</td>
<td>3,5</td>
<td>Marcus Wiens</td>
</tr>
<tr>
<td>T-WIWI-102828</td>
<td>Supply Chain Management in the Automotive Industry (S. 900)</td>
<td>3,5</td>
<td>Tilman Heupel, Hendrik Lang</td>
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<tr>
<td>T-WIWI-103134</td>
<td>Project Management (S. 806)</td>
<td>3,5</td>
<td>Frank Schultmann</td>
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</table>

Learning Control / Examinations

The assessment is carried out as partial exams (according to section 4 (2), 1 SPO) of the core course Production and Logistics Management [2581954] and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

The course Production and Logistics Management [2581954] and at least one additional activity are compulsory and must be examined.

Qualification Objectives

- Students describe the tasks concerning general problems of an operative production and logistics management.
- Students describe the planning tasks of supply chain management.
- Students use proficiently approaches to solve general planning problems.
- Students explain the existing interdependencies between planning tasks and applied methods.
- Students describe the main goals and set-up of software supporting tools in production and logistics management (i.e. APS, PPS-, ERP- and SCM Systems).
Students discuss the scope of these software tools and their general disadvantages.

Content
- Planning tasks and exemplary methods of production planning and control in supply chain management.
- Supporting software tools in production and logistics management (APS, PPS- and ERP Systems).
- Project management in the field of production and supply chain management.

Remarks
Apart from the core course the courses offered are recommendations and can be replaced by courses from the Module Industrial Production II.

Workload
The course Production and Logistics Management [2581954] and at least one additional activity are compulsory and must be examined.
## Module: Informatics [M-WIWI-101472]

**Responsibility:** Rudi Studer, Hartmut Schmeck, Andreas Oberweis, York Sure-Vetter, Johann Marius Zöllner

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Informatics

**Additional Examinations**

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### Wahlpflichtangebot

Non-Compulsory Block; min. 9, max. 10 ECTS

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<td>5</td>
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<tr>
<td>T-WIWI-102759</td>
<td>Requirements Analysis and Requirements Management (S. 827)</td>
<td>4</td>
<td>Ralf Kneuper</td>
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<tr>
<td>T-WIWI-102651</td>
<td>Applied Informatics II - IT Systems for eCommerce (S. 531)</td>
<td>5</td>
<td>Johann Marius Zöllner</td>
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<tr>
<td>T-WIWI-102680</td>
<td>Computational Economics (S. 566)</td>
<td>4,5</td>
<td>Simon Caton, Pradyumn Kumar Shukla</td>
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<td>Database Systems and XML (S. 586)</td>
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<td>Andreas Oberweis</td>
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<td>T-WIWI-102663</td>
<td>Document Management and Groupware Systems (S. 593)</td>
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<td>Stefan Klink</td>
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<td>Hartmut Schmeck</td>
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<td>Enterprise Architecture Management (S. 618)</td>
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<td>Thomas Wolf</td>
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<tr>
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<td>Roland Schätzle</td>
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<tr>
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<td>Nature-Inspired Optimisation Methods (S. 740)</td>
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<tr>
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<td>Semantic Web Technologies (S. 837)</td>
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<td>Rudi Studer, Andreas Harth</td>
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<td>Service Oriented Computing (S. 868)</td>
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<td>Special Topics of Enterprise Information Systems (S. 885)</td>
<td>5</td>
<td>Andreas Oberweis</td>
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<td>T-WIWI-102657</td>
<td>Special Topics of Efficient Algorithms (S. 884)</td>
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<td>Hartmut Schmeck</td>
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<td>Andreas Oberweis</td>
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<td>Strategic Management of Information Technology (S. 895)</td>
<td>5</td>
<td>Thomas Wolf</td>
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<td>T-WIWI-103112</td>
<td>Web Science (S. 941)</td>
<td>5</td>
<td>York Sure-Vetter</td>
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<td>T-WIWI-102662</td>
<td>Workflow-Management (S. 978)</td>
<td>5</td>
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<tr>
<td>T-WIWI-103523</td>
<td>Advanced Lab Informatics (S. 520)</td>
<td>4</td>
<td>Rudi Studer, Hartmut Schmeck, Andreas Oberweis, York Sure-Vetter, Johann Marius Zöllner</td>
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</table>
Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. For passing the module exam in every single partial exam the respective minimum requirements has to be achieved.
The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.
When every single exam is passed, the overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Please note the following information about the module component exams of Prof. Dr. H. Schmeck:

- Algorithms for Internet Applications [T-WIWI-102658]: The examination will be offered latest until summer term 2017 (repeaters only).
- Computational Economics [T-WIWI-102680]: The examination will be offered latest until summer term 2017 (repeaters only).
- Efficient Algorithms [T-WIWI-102655]: The examination will be offered latest until winter term 2016/2017 (repeaters only).
- Nature-inspired Optimization Methods Optimierungsverfahren [T-WIWI-102679]: The examination will be offered latest until winter term 2017/2018 (repeaters only).
- Organic Computing [T-WIWI-102659]: The examination will be offered latest until winter term 2016/2017 (repeaters only).
- Smart Energy Distribution [T-WIWI-102845]: The examination will be offered latest until winter term 2016/2017 (repeaters only).

Conditions
It is only allowed to choose one lab.

Qualification Objectives
The student

- has the ability to master methods and tools in a complex discipline and to demonstrate innovativeness regarding the methods used,
- knows the principles and methods in the context of their application in practice,
- is able to grasp and apply the rapid developments in the field of computer science, which are encountered in work life, quickly and correctly, based on a fundamental understanding of the concepts and methods of computer science,
- is capable of finding and defending arguments for solving problems.

Content
The thematic focus will be based on the choice of courses in the areas of Effiziente Algorithmen, Betriebliche Informations- und Kommunikationssysteme, Wissensmanagement, Komplexitätsmanagement and Software- und Systems Engineering.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
ADDITIONAL EXAMINATIONS

Module: Information Engineering [M-WIWI-101411]

Responsibility: Christof Weinhardt
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<tr>
<td>T-WIWI-102638</td>
<td>Principles of Information Engineering and Management (S. 797)</td>
<td>5</td>
<td>Christof Weinhardt, Timm Teubner</td>
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Ergänzungsangebot

Non-Compulsory Block; min. 4, max. 4 ECTS

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<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102706</td>
<td>Special Topics in Information Engineering &amp; Management (S. 881)</td>
<td>4,5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-102794</td>
<td>eEnergy: Markets, Services, Systems (S. 596)</td>
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<td>Christof Weinhardt</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

The course Principles of Information Engineering and Management [2540450] is compulsory and must be examined.

Qualification Objectives

The student

- understands and analyzes the central role of information as an economic good, a production factor, and a competitive factor,
- identifies, evaluates, prices, and markets information goods,
- analyze and evaluate existing markets regarding the missing incentives and the optimal solution of a given market mechanism, respectively,
- develop solutions in teams.

Content

In the lecture Principles of Information Engineering and Management, a clear distinction of information as a production, competitive, and economic good is introduced. The central role of information is explained through the concept of the “information lifecycle”. The single phases from existence/generation through allocation and evaluation until the distribution and usage of information are analyzed from the business administration perspective and the microeconomic perspective.

In a second course the student can deepen his knowledge on the one hand on the design and operation of markets and on the other hand on the impact of digital goods in network industries regarding the pricing policies, business strategies and regulation issues. If choosen, the course Special Topics in Information Engineering & Management additionally provides an opportunity of practical research in the aforementioned range of subjects.
Recommendations
None

Remarks
All practical Seminars offered at the IM can be chosen for *Special Topics in Information Engineering & Management*. Please update yourself on [www.iism.kit.edu/im/lehre](http://www.iism.kit.edu/im/lehre).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Innovation and growth [M-WIWI-101478]

Responsibility: Ingrid Ott
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics

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<tr>
<td>T-WIWI-102840</td>
<td>Innovationtheory and -Policy (S. 672)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102785</td>
<td>Theory of Endogenous Growth (S. 916)</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Qualification Objectives
Students shall be given the ability to

- know the basic techniques for analyzing static and dynamic optimization models that are applied in the context of micro- and macroeconomic theories
- understand the important role of innovation to the overall economic growth and welfare
- identify the importance of alternative incentive mechanisms for the emergence and dissemination of innovations
- explain, in which situations market interventions by the state, for example taxes and subsidies, can be legitimized, and evaluate them in the light of economic welfare

Content
The module includes courses that deal with issues of innovation and growth in the context of micro- and macroeconomic theories. The dynamic analysis makes it possible to analyze the consequences of individual decisions over time, and sheds light on the tension between static and dynamic efficiency in particular. In this context is also analyzed, which policy is appropriate to carry out corrective interventions in the market and thus increase welfare in the presence of market failure.

Recommendations
Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2600012], and Economics II [2600014]. In addition, an interest in quantitative-mathematical modeling is required.

Workload
Total expenditure of time for 9 credits: 270 hours

Attendance time per lecture: 3x14h

Preparation and wrap-up time per lecture: 3x14h
Rest: Exam Preparation

The exact distribution is subject to the credits of the courses of the module.
Module: Innovation Economics [M-WIWI-101514]

Responsibility: Ingrid Ott
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics

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<td>T-WIWI-102812</td>
<td>Product and Innovation Marketing (S. 801)</td>
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<td>Martin Klarmann</td>
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<td>T-WIWI-102789</td>
<td>Seminar in Economic Policy (S. 843)</td>
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<td>T-WIWI-102906</td>
<td>Methods in Economic Dynamics (S. 723)</td>
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Wahlplflichtangebot
Non-Compulsory Block; min. 9, max. 10 ECTS

Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students shall be given the ability to
- understand the important role of innovation for economic growth and welfare
- understand the relevance of alternative incentive mechanisms for the emergence and dissemination of innovations
- know basic terms of product and innovation concepts
- know fundamental concepts of innovation management
- work with fundamental theoretical innovation models and to implement them in appropriate computer algebra systems
- query appropriate data sources and to analyse and visualise them using statistical methods

Content
The module provides students with knowledge about implications of technological and organizational changes. Addressed economic issues are incentives for developing innovations, diffusion processes, and associated effects. In this context the module analyses appropriate policies in the presence of market failures to take corrective action on the market process and thus to increase the dynamic efficiency of economies.

Furthermore, the module offers the possibility to learn about different aspects of theoretical modelling of innovation-based growth as a part of the seminar and the methods-workshop. This includes the implementation of formal models in computer algebra systems as well as recording, processing, and econometric analysis of related data from relational databases (concerning for example patents or trademarks). Moreover, methods of network theory are applied.

Finally, the module emphasises the business perspective: Issues of all stages of innovation processes will be discussed, from innovation strategies up to the market commercialisation.

Recommendations
Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2600012] and Economics II [2600014]. Further, it is assumed that students have interest in using quantitative-mathematical methods.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Innovation Management [M-WIWI-101507]

Responsibility: Marion Weissenberger-Eibl
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

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Compulsory

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<td>T-WIWI-102893</td>
<td>Innovation Management: Concepts, Strategies and Methods (S. 671)</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 1, max. 2 Courses

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<td>T-WIWI-102853</td>
<td>Roadmapping (S. 831)</td>
<td>3</td>
<td>Daniel Jeffrey Koch</td>
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<td>T-WIWI-102858</td>
<td>Technology Assessment (S. 909)</td>
<td>3</td>
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<td>T-WIWI-102854</td>
<td>Technologies for Innovation Management (S. 908)</td>
<td>3</td>
<td>Daniel Jeffrey Koch</td>
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<tr>
<td>T-WIWI-102852</td>
<td>Case Studies Seminar: Innovation Management (S. 556)</td>
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<td>Marion Weissenberger-Eibl</td>
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<tr>
<td>T-WIWI-102873</td>
<td>Current Issues in Innovation Management (S. 581)</td>
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Ergänzungsangebot
Non-Compulsory Block; max. 1 Courses

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<td>Entrepreneurship (S. 620)</td>
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<tr>
<td>T-WIWI-102866</td>
<td>Design Thinking (S. 588)</td>
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<td>T-WIWI-102833</td>
<td>Entrepreneurial Leadership &amp; Innovation Management (S. 619)</td>
<td>3</td>
<td>Carsten Linz, Orestis Terzidis</td>
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</table>

Learning Control / Examinations
See German version.

Conditions
The lecture “Innovation Management: Concepts, Strategies and Methods” and one of the seminars of the chair for Innovation and Technology Management are compulsory. The third course can be chosen from the courses of the module.

Qualification Objectives
Students develop a comprehensive understanding of the innovation process and its conditionality. There is an additional focus on the concepts and processes which are of particular relevance with regard to shaping the entire process. Various strategies and methods are then taught based on this.

After completing the module, students should have developed a systemic understanding of the innovation process and be able to shape this by developing and applying suitable methods.

Content
The Innovation Management: Concepts, Strategies and Methods lecture course teaches concepts, strategies and methods which help students to form a systemic understanding of the innovation process and how to shape it. Building on this holistic understanding, the seminar courses then go into the subjects in greater depth and address specific processes and methods which are central to...
innovation management.

**Recommendations**
None

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Insurance Management I [M-WWI-101469]

Responsibility: Ute Werner
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
  Compulsory Elective Modules 1/Compulsory Modules/Business Administration
  Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
  Additional Examinations

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Wahlpflichtangebot
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<td>T-WWI-102601</td>
<td>Insurance Marketing (S. 673)</td>
<td>4,5</td>
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<td>T-WWI-102648</td>
<td>Insurance Production (S. 674)</td>
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<td>T-WWI-102637</td>
<td>Current Issues in the Insurance Industry (S. 582)</td>
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<td>Insurance Risk Management (S. 675)</td>
<td>2,5</td>
<td>Harald Maser</td>
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<td>P&amp;C Insurance Simulation Game (S. 762)</td>
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<td>Ute Werner</td>
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<td>T-WWI-102649</td>
<td>Risk Communication (S. 828)</td>
<td>4,5</td>
<td>Ute Werner</td>
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<td>T-WWI-102841</td>
<td>Modelling, Measuring and Managing of Extreme Risks (S. 733)</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
See German version.

Content
See German version.

Remarks

Workload
See German version.
Module: Insurance Management II [M-WIWI-101449]

Responsibility: Ute Werner
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration
Compulsory Elective Modules 1/Compulsory Modules/Business Administration
Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
Additional Examinations

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Wahlpflichtangebot
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
It is only possible to choose this module in combination with the module Insurance Management I. The module is passed only after the final partial exam of Insurance Management I has been passed.

Modeled Conditions
The following conditions must be met:
- Module [M-WIWI-101469] Insurance Management I has to be started before taking this module.

Qualification Objectives
See German version.

Content
See German version.

Recommendations
The courses chosen from the modules Insurance Management I or Insurance Management II are supposed to complement each other. Advice and information is available from the person responsible for the examination process at the Insurance Department of FBV.

Remarks
See German version.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
**M** Module: Integrated Production Planning [M-MACH-101272]

**Responsibility:** Volker Schulze

**Organisation:** KIT-Fakultät für Maschinenbau

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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**Compulsory**

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<td>Integrated Production Planning (S. 676)</td>
<td>9</td>
<td>Gisela Lanza</td>
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</table>

**Conditions**

none

**Qualification Objectives**

The students

- can discuss basic questions of production technology.
- are able to apply the methods of integrated production planning they have learned about to new problems.
- are able to analyze and evaluate the suitability of the methods, procedures and techniques they have learned about for a specific problem.
- can apply the learned methods of integrated production planning to new problems.
- can use their knowledge targeted for efficient production technology.

**Content**

Within this engineering sciences-oriented module the students will get to learn principle aspects of organization and planning of production systems. Further information can be found at the description of the lecture "Integrated Production Planning".

**Workload**

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Introduction to Logistics [M-MACH-101263]

Responsibility: Kai Furmans

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

Additional Examinations

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<tr>
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Wahlblock
Non-Compulsory Block; min. 1, max. 1 Courses

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<tr>
<td>T-MACH-102128</td>
<td>Information Systems and Supply Chain Management (S. 667)</td>
<td>4</td>
<td>Christoph Kilger</td>
</tr>
<tr>
<td>T-MACH-102178</td>
<td>Elements of Technical Logistics and Project (S. 604)</td>
<td>6</td>
<td>Vladimir Madzarov, Martin Mittwollen</td>
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<tr>
<td>T-MACH-105149</td>
<td>Industrial Application of Technological Logistics Instancing Crane Systems (S. 663)</td>
<td>4</td>
<td>Markus Golder</td>
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<tr>
<td>T-MACH-105151</td>
<td>Energy Efficient Intralogistic Systems (S. 612)</td>
<td>4</td>
<td>Meike Braun, Frank Schönung</td>
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<tr>
<td>T-MACH-105165</td>
<td>Automotive Logistics (S. 536)</td>
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<td>Kai Furmans</td>
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<td>Airport Logistics (S. 525)</td>
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<td>André Richter</td>
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<tr>
<td>T-MACH-105187</td>
<td>IT-Fundamentals of Logistics (S. 686)</td>
<td>4</td>
<td>Frank Thomas</td>
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<tr>
<td>T-MACH-105174</td>
<td>Warehousing and Distribution Systems (S. 936)</td>
<td>4</td>
<td>Melanie Schwab, Judith Weiblen</td>
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<tr>
<td>T-MACH-105171</td>
<td>Safety Engineering (S. 832)</td>
<td>4</td>
<td>Hans-Peter Kany</td>
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<tr>
<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
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<tr>
<td>T-MACH-102159</td>
<td>Elements and Systems of Technical Logistics (S. 603)</td>
<td>4</td>
<td>Vladimir Madzarov, Martin Mittwollen</td>
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Pflichtblock
Non-Compulsory Block; min. 1, max. 1 Courses

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<tr>
<td>T-MACH-102151</td>
<td>Material Flow in Logistic Systems (S. 718)</td>
<td>6</td>
<td>Kai Furmans</td>
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<tr>
<td>T-MACH-102163</td>
<td>Basics of Technical Logistics (S. 538)</td>
<td>6</td>
<td>Vladimir Madzarov, Martin Mittwollen</td>
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</table>

Conditions
It is obligatory to choose one of the following courses:

- Material Flow in Logistic Systems
- Basics of technical logistics
- Elements and Systems of Technical Logistics

Elements and systems of Technical Logistics is only allowed to be examined if Basics of Technical Logistics is passed successfully in this or an other module. For simultaneous attending of both courses, examination dates are sequenced accordingly.

Qualification Objectives
The student

- acquires an overview of different logistic questions in practice,
- is able to model logistic systems with adequate accuracy by using simple models,
- is able to handle analytical methods for a performance evaluation of logistic systems,
is able to identify cause and effects within logistic systems.

Content
The module *Introduction to Logistics* provides well-founded knowledge in main questions of logistics. In this module, focuses on the acquisition of theoretical basics linked with exemplary practice questions are laid. To gain a deeper understanding, the course is accompanied by exercises and further improved by case studies.
### M Module: Lean Management in Construction [M-BGU-101884]

**Responsibility:** Shervin Haghsheno  
**Organisation:** KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:** Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences  
**Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences**  
**Additional Examinations**  

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#### Compulsory

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<td>T-BGU-100148</td>
<td>Lean Construction (S. 692)</td>
<td>6</td>
<td>Shervin Haghsheno</td>
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<tr>
<td>T-BGU-101007</td>
<td>project paper Lean Construction (S. 809)</td>
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**Wahlpflicht**  
Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4.5 ECTS

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<tr>
<td>T-BGU-103430</td>
<td>Turnkey Construction I - Processes and Methods (S. 930)</td>
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<tr>
<td>T-BGU-103431</td>
<td>Turnkey Construction II - Trades and Technology (S. 931)</td>
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<td>T-BGU-103427</td>
<td>Site Management (S. 873)</td>
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<tr>
<td>T-BGU-103429</td>
<td>Building Laws (S. 544)</td>
<td>3</td>
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<td>T-BGU-103432</td>
<td>Project Management in Construction and Real Estate Industry I (S. 807)</td>
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<tr>
<td>T-BGU-103433</td>
<td>Project Management in Construction and Real Estate Industry II (S. 808)</td>
<td>3</td>
<td>Shervin Haghsheno</td>
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</table>

#### Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

The exam must be repeated at the latest 2 semesters after the first try. The exam will be based on the content of the latest lecture.

The exam of the course Lean Construction consists of a preparatory and oral assessment. The preparatory assessment is a group work and consists of an assignment with presentation. The preparatory assessment is precondition to attend the oral examination (30 min) of the course Lean Construction. The grade of the exam Lean Construction is defined by weighted average of grades for oral examination (75 %) and preparatory assignment (25 %).

Examination of courses Projektmanagement in der Bau- und Immobilienwirtschaft I, Projektmanagement in der Bau- und Immobilienwirtschaft II, and Baurecht are carried out written. Combinations of courses Schlüsselfertiges Bauen I, Schlüsselfertiges Bauen II, Bauleitung, and Nachtragsmanagement are examined orally.

#### Conditions

The course Lean Construction is compulsory and must be examined.

#### Recommendations

It is recommend to take the module Fundamentals of construction [WI3INGBGU3] from the Bachelor’s degree program.

#### Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Logistics in Value Chain Networks [M-MACH-101280]

Responsibility: Kai Furmans
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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Logistik in Wertschöpfungsnetzwerken
Non-Compulsory Block; min. 9 ECTS

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<tr>
<td>T-MACH-102089</td>
<td>Logistics - Organisation, Design and Control of Logistic Systems (S. 694)</td>
<td>6</td>
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<tr>
<td>T-MACH-102128</td>
<td>Information Systems and Supply Chain Management (S. 667)</td>
<td>4</td>
<td>Christoph Kilger</td>
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<tr>
<td>T-MACH-105165</td>
<td>Automotive Logistics (S. 536)</td>
<td>4</td>
<td>Kai Furmans</td>
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<tr>
<td>T-MACH-105175</td>
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<td>4</td>
<td>André Richter</td>
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<tr>
<td>T-MACH-105181</td>
<td>Supply Chain Management (S. 899)</td>
<td>6</td>
<td>Knut Alicke</td>
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<td>Warehousing and Distribution Systems (S. 936)</td>
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<td>Melanie Schwab, Judith Weiblen</td>
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<tr>
<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.
To improve the overall grade of the module up to one grading scale (0.3) there might be taken an optional term paper in the field of the IFL. The term paper may not be convalidated in the seminar module.

Conditions
One of the lectures
- Logistics – Organization, Design and Control of Logistic Systems [2118078]
- Supply Chain Management [2117062]

is compulsory and must be examined. Also the course Material flow in logistic systems is mandatory. In case of combining this module with Global Production and Logistics [WW4INGMB31] the course Material flow in logistic systems is not compulsory.

Qualification Objectives
The student
- is able to plan logistic systems and evaluate their performance,
- can use approaches of Supply Chain Management within the operational practice,
- identifies, analyses and evaluates risks within logistic systems.

Content
The module Logistics in value chain networks provides basics for the main topics of logistics. Within the lecture basic methods for planning and running logistic systems are introduced. Furthermore special issues like supply chain management and risks in logistic systems are focused. To gain a deeper understanding, the course is accompanied by exercises.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Machine Tools and Industrial Handling [M-MACH-101286]

Responsibility: Jürgen Fleischer

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in:
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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<tr>
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<td>1 semester</td>
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**Compulsory**

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<tr>
<td>T-MACH-102158</td>
<td>Machine Tools and Industrial Handling (S. 697)</td>
<td>9</td>
<td>Jürgen Fleischer</td>
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</table>

**Conditions**

None

**Qualification Objectives**

The students
- are capable to explain the use and application of machine tools and handling devices as well as differentiate their characteristics and structure.
- are able to name and describe the essential components (frame, main spindles, feed axis, peripheral equipment, control) of machine tools.
- are capable to distinguish and select and describe the essential components regarding structure, characteristics advantages and disadvantages.
- are enabled to dimension the main components of machine tools.
- are able to name and describe the control principles of machine tools.
- are capable to name examples of machine tools and industrial handling as well as to deduce compare the essential components. Additionally they can allocate manufacturing processes.
- are enabled to identify drawbacks as well as derive and asses measures for improvements.
- are qualified to apply methods for selection and evaluation of machine tools.
- are experienced to deduce the particular failure characteristics of a ball screw.

**Content**

The module overviews the assembly, dimensioning and application of machine tools and industrial handling. A consolidated and practice oriented knowledge is imparted about the choice, dimensioning and assessment of production machines. At first, the major components of machine tools are explained systematically. At this, the characteristics of dimensioning of machine tools are described in detail. Finally, the application of machine tools is demonstrated by means of example machines of the manufacturing processes turning, milling, grinding, massive forming, sheet metal forming and toothing.
**Module: Macroeconomic Theory [M-WIWI-101462]**

**Responsibility:** Marten Hillebrand

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Economics
- Compulsory Elective Modules 1/Compulsory Modules/Economics
- Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
- Additional Examinations

**ECTS**
- **Recurrence:** Each term
- **Duration:** 2 semester
- **Level:** 4

**Wahlpflichtangebot**
Non-Compulsory Block; min. 9, max. 10 ECTS

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<td>T-WIWI-102785</td>
<td>Theory of Endogenous Growth (S. 916)</td>
<td>4,5</td>
<td>Ingrid Ott</td>
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<tr>
<td>T-WIWI-102825</td>
<td>Theory of Economic Growth (S. 915)</td>
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<tr>
<td>T-WIWI-102824</td>
<td>Theory of Business Cycles (S. 914)</td>
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**Learning Control / Examinations**
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
None

**Qualification Objectives**
See German version.

**Content**
See German version

**Remarks**
The module will not be offered any more from summer term 2016.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Management Accounting [M-WIWI-101498]

Responsibility: Marcus Wouters
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage:
- Compulsory Elective

Contained in:
- Business Administration
- Compulsory Elective Modules 1/Compulsory Modules/Business Administration
- Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
- Additional Examinations

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<tr>
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<td>Management Accounting 1 (S. 699)</td>
<td>4,5</td>
<td>Marcus Wouters</td>
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<tr>
<td>T-WIWI-102801</td>
<td>Management Accounting 2 (S. 700)</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 13 SPO) of the courses of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students
- are familiar with various management accounting methods,
- can apply these methods for cost estimation, profitability analysis, and product costing,
- are able to analyze short-term and long-decisions with these methods,
- have the capacity to devise instruments for organizational control.

Content
The module consists of two courses “Management Accounting 1” and “Management Accounting 2”. The emphasis is on structured learning of management accounting techniques.

Remarks
Students who like this module are probably also interested in the courses
- 2530216 Financial Management
- 2530210 Management Accounting

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
# Module: Manufacturing Technology [M-MACH-101276]

<table>
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<tr>
<th>Responsibility:</th>
<th>Volker Schulze</th>
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<tr>
<td>9</td>
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## Compulsory

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<tr>
<td>T-MACH-102105</td>
<td>Manufacturing Technology (S. 708)</td>
<td>9</td>
<td>Frederik Zanger, Volker Schulze</td>
</tr>
</tbody>
</table>

## Conditions
None

## Qualification Objectives

The students
- can name different manufacturing processes, can describe their specific characteristics and are capable to depict the general function of manufacturing processes and are able to assign manufacturing processes to the specific main groups.
- are enabled to identify correlations between different processes and to select a process depending on possible applications.
- are capable to describe the theoretical basics for the manufacturing processes they got to know within the scope of the course and are able to compare the processes.
- are able to correlate based on their knowledge in materials science the processing parameters with the resulting material properties by taking into account the microstructural effects.
- are qualified to evaluate different processes on a material scientific basis.

## Content

Within this engineering sciences-oriented module the students will get to learn principle aspects of manufacturing technology. Further information can be found at the description of the lecture “Manufacturing Technology”.

## Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Market Engineering [M-WIWI-101446]

Responsibility: Christof Weinhardt
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

<table>
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<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4.5, max. 4.5 ECTS

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<td>Auction Theory (S. 533)</td>
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<tr>
<td>T-WIWI-102600</td>
<td>eFinance: Information Engineering and Management for Securities Trading (S. 600)</td>
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<td>T-WIWI-102614</td>
<td>Experimental Economics (S. 629)</td>
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<tr>
<td>T-WIWI-102794</td>
<td>eEnergy: Markets, Services, Systems (S. 596)</td>
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<tr>
<td>T-WIWI-103131</td>
<td>Regulatory Management and Grid Management - Economic Efficiency of Network Operation (S. 825)</td>
<td>4.5</td>
<td>Christof Weinhardt</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Market Engineering: Information in Institutions [2540460] is compulsory and must be examined.

Qualification Objectives
The students
- know the design criterias of market mechanisms and the systematic approach to create new markets,
- understand the basics of the mechanism design and auction theory,
- analyze and evaluate existing markets regarding the missing incentives and the optimal solution of a given market mechanism, respectively,
- develop solutions in teams.

Content
This module explains the dependencies between the design von markets and their success. Markets are complex interaction of different institution and participants in a market behave strategically according to the market rules. The development and the design of markets or market mechanisms has a strong influence on the behavior of the participants. A systematic approach and a thorough analysis of existing markets is inevitable to design, create and operate a market place successfully. the approaches for a systematic analysis are explained in the mandatory course Market Engineering [2540460] by discussing theories about mechanism design and institutional economics. The student can deepen his knowledge about markets in a second course.
Recommendations
None

Remarks
The course “Computational Economics” [2590458] will not be offered any more in this module from winter term 2015/2016 on. The examination will be offered latest until summer term 2016 (repeaters only).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Marketing Management [M-WIWI-101490]

Responsibility: Martin Klarmann
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<th>Recurrence</th>
<th>Duration</th>
<th>Level</th>
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<tr>
<td>T-WIWI-102812</td>
<td>Product and Innovation Marketing (S. 801)</td>
<td>3</td>
<td>Each summer term</td>
<td>1 semester</td>
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<tr>
<td>T-WIWI-102811</td>
<td>Market Research (S. 710)</td>
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<td>T-WIWI-102619</td>
<td>Behavioral Approaches in Marketing (S. 539)</td>
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<td>T-WIWI-102832</td>
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<td>T-WIWI-102835</td>
<td>Marketing Strategy Business Game (S. 713)</td>
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<td>T-WIWI-102842</td>
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<tr>
<td>T-WIWI-102901</td>
<td>Open Innovation - Concepts, Methods and Best Practices (S. 747)</td>
<td>1,5</td>
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<td>T-WIWI-102902</td>
<td>Marketing Communication (S. 712)</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 1 Courses, min. 9, max. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
Only one of the following courses can be counted towards the final grade of the module:
Exception: In summer term 2016 exceptionally two of the courses can be chosen or, in case one course has already been chosen previously, a second course can be chosen.

Qualification Objectives
Students
- have an advanced knowledge about central marketing contents
- have a fundamental understanding of the marketing instruments
- know and understand several strategic concepts and how to implement them
- are able to implement their extensive marketing knowledge in a practical context
- know several qualitative and quantitative approaches to prepare decisions in Marketing
- have the theoretical knowledge to write a master thesis in Marketing
- have the theoretical knowledge to work in/together with the Marketing department

Content
The aim of this module is to deepen central marketing contents in different areas. Therefore the students can choose between the following marketing courses:
- “Product and Innovation Marketing”
ADDITIONAL EXAMINATIONS

- “Market Research” – this course has to be completed successfully by students interested in seminar or master thesis positions at the chair of marketing
- “Strategic and Behavioral Marketing”
- “Strategic and Innovative Decision Making in Marketing”
- “Business Plan Workshop”
- “Marketing and Strategy Business Game”

Recommendations
None

Remarks
The course “Open Innovation – Concepts, Methods and Best Practices” [2571199] has been added summer 2015.
Please note that only one of the following courses can be chosen in the Marketing Management Module: Marketing Strategy Business Game, Strategic Brand Management, Open Innovation – Concepts, Methods and Best Practices or Business Plan Workshop. For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Material Flow in Logistic Systems [M-MACH-101277]

Responsibility: Kai Furmans
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

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<tbody>
<tr>
<td>T-MACH-102151</td>
<td>Material Flow in Logistic Systems (S. 718)</td>
<td>6</td>
<td>Kai Furmans</td>
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<tr>
<td>T-MACH-105174</td>
<td>Warehousing and Distribution Systems (S. 936)</td>
<td>4</td>
<td>Melanie Schwab, Judith Weiblen</td>
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<tr>
<td>T-MACH-105175</td>
<td>Airport Logistics (S. 525)</td>
<td>4</td>
<td>André Richter</td>
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<tr>
<td>T-MACH-105165</td>
<td>Automotive Logistics (S. 536)</td>
<td>4</td>
<td>Kai Furmans</td>
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<tr>
<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
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</table>

Materialfluss in Logistiksystemen
Non-Compulsory Block; min. 9 ECTS

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal. To improve the overall grade of the module up to one grading scale (0.3) there might be taken an optional term paper in the field of the IFL. The term paper may not be convalidated in the seminar module.

Conditions
The course Material Flow in Logistic Systems [2117051] is compulsory and must be examined.

Qualification Objectives
The student
- acquires comprehensive and well-founded knowledge on the main topics of logistics, an overview of different logistic questions in practice and knows the functionality of material handling systems,
- is able to illustrate logistic systems with adequate accuracy by using simple models,
- is able to realize coherences within logistic systems,
- is able to evaluate logistic systems by using the learnt methods.

Content
The module Material Flow in Logistic Systems provides comprehensive and well-founded basics for the main topics of logistics. Within the lectures, the interaction between several components of logistic systems will be shown. The module focuses on technical characteristics of material handling systems as well as on methods for illustrating and evaluating logistics systems. To gain a deeper understanding, the course is accompanied by exercises and case studies.

Remarks
If the course 2117051 “Materialfluss in Logistiksystemen” had been taken already, one of the modules [WW4INGMB26], [WW4INGMB27] and [WW4INGMB28] can be chosen.

Workload
Regular attendance: 270 hours (9 credits). Lectures with 120 hours 4 credits. Lectures with 180 hours 6 credits.
Module: Material Flow in Networked Logistic Systems [M-MACH-101278]

Responsibility: Kai Furmans
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Compulsory

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<tr>
<td>T-MACH-105189</td>
<td>Introduction in Human Factors Engineering (S. 683)</td>
<td>6</td>
<td>Judith Stoll, Kai Furmans</td>
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Materialfluss in vernetzten Logistiksystemen
Non-Compulsory Block; min. 3 ECTS

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<tr>
<td>T-MACH-105174</td>
<td>Warehousing and Distribution Systems (S. 936)</td>
<td>4</td>
<td>Melanie Schwab, Judith Weiblen</td>
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<tr>
<td>T-MACH-105175</td>
<td>Airport Logistics (S. 525)</td>
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<td>André Richter</td>
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<td>T-MACH-105165</td>
<td>Automotive Logistics (S. 536)</td>
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<td>Kai Furmans</td>
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<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.
To improve the overall grade of the module up to one grading scale (0.3) there might be taken an optional term paper in the field of the IFL. The term paper may not be convalidated in the seminar module.

Conditions
The course Analytical Models for Material Flow [2117060] is compulsory and must be examined.

Modeled Conditions
The following conditions must be met:
- Course [T-MACH-102151] Material Flow in Logistic Systems has to be started before taking this module.

Qualification Objectives
The student
- acquires in-depth knowledge on the main topics of logistics, gets an overview of different logistic questions in practice,
- is able to evaluate logistic systems by using the learnt methods,
- is able to analyze and explain the phenomena of industrial material and value streams.

Content
The module Material Flow in networked Logistic Systems provides in-depth basics for the main topics of logistics and industrial material and value streams. The obligatory lecture focuses on queuing methods to model production systems. To gain a deeper understanding, the course is accompanied by exercises.

Workload
Regular attendance: 270 hours (9 credits). Lectures with 180 hours attendance 6 credits. Lectures with 120 hours 4 credits.
Module: Mathematical Programming [M-WIWI-101473]

Responsibility: Oliver Stein

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Operations Research

<table>
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<th>Identifier</th>
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<th>Recurrence Each term</th>
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<td>T-WIWI-102720</td>
<td>Mixed Integer Programming II (S. 728)</td>
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<td>T-WIWI-102723</td>
<td>Graph Theory and Advanced Location Models (S. 651)</td>
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<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102856</td>
<td>Convex Analysis (S. 575)</td>
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<tr>
<td>T-WIWI-103635</td>
<td>Prerequisite for Nonlinear Optimization I (Master) (S. 790)</td>
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<td>Oliver Stein</td>
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<td>T-WIWI-102724</td>
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<td>Prerequisite for Nonlinear Optimization II (Master) (S. 791)</td>
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<td>Parametric Optimization (S. 764)</td>
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<td>T-WIWI-102721</td>
<td>Special Topics in Optimization I (S. 882)</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

None

Qualification Objectives

The student

- names and describes basic notions for advanced optimization methods, in particular from continuous and mixed integer programming, location theory, and graph theory,
- knows the indispensable methods and models for quantitative analysis,
- models and classifies optimization problems and chooses the appropriate solution methods to solve also challenging optimization problems independently and, if necessary, with the aid of a computer,
- validates, illustrates and interprets the obtained solutions,
- identifies drawbacks of the solution methods and, if necessary, is able to makes suggestions to adapt them to practical problems.
Content
The module focuses on theoretical foundations as well as solution algorithms for optimization problems with continuous and mixed integer decision variables, for location problems and for problems on graphs.

Remarks
The lectures are partly offered irregularly. The curriculum of the next three years is available online (www.ior.kit.edu). For the lectures of Prof. Stein a grade of 30% of the exercise course has to be fulfilled. The description of the particular lectures is more detailed.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Microeconomic Theory [M-WIWI-101500]

Responsibility: Clemens Puppe

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Economics

Compulsory Elective Modules 1/Compulsory Modules/Economics
Compulsory Elective Modules 2/Compulsory Elective Modules/Economics
Additional Examinations

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<tr>
<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
<td>4,5</td>
<td>Kay Mitsusch, Marten Hillebrand</td>
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<tr>
<td>T-WIWI-102861</td>
<td>Advanced Game Theory (S. 519)</td>
<td>4,5</td>
<td>Karl-Martin Ehrhart, Clemens Puppe, Johannes Philipp Reiß</td>
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<tr>
<td>T-WIWI-102859</td>
<td>Social Choice Theory (S. 875)</td>
<td>4,5</td>
<td>Clemens Puppe</td>
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<tr>
<td>T-WIWI-102613</td>
<td>Auction Theory (S. 533)</td>
<td>4,5</td>
<td>Karl-Martin Ehrhart</td>
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<tr>
<td>T-WIWI-105781</td>
<td>Incentives in Organizations (S. 661)</td>
<td>4,5</td>
<td>Petra Nieken</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students
- are able to model practical microeconomic problems mathematically and to analyze them with respect to positive and normative questions,
- understand individual incentives and social outcomes of different institutional designs.

An example of a positive question is: which regulation policy results in which firm decisions under imperfect competition? An example of a normative question is: which voting rule has appealing properties?

Content
The student should gain an understanding of advanced topics in economic theory, game theory and welfare economics. Core topics are, among others, strategic interactions in markets, cooperative and non-cooperative bargaining (Advanced Game Theory), allocation under asymmetric information and general equilibrium over time (Advanced Topics in Economic Theory), voting and the aggregation of preferences and judgements (Social Choice Theory).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
## Module: Microfabrication [M-MACH-101291]

**Responsibility:** Volker Saile

**Organisation:** KIT-Fakultät für Maschinenbau

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Compulsory Elective Modules 1
- Compulsory Modules/Natural and Engineering Sciences
- Additional Examinations

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<td>9</td>
<td>Each term</td>
<td>1 semester</td>
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### Additional Examinations

- **Mikrofertigung**
  - Non-Compulsory Block; min. 9 ECTS

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<tr>
<td>T-MACH-102164</td>
<td>Practical Training in Basics of Microsystem Technology (S. 787)</td>
<td>3</td>
<td>Arndt Last</td>
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<tr>
<td>T-MACH-102166</td>
<td>Fabrication Processes in Microsystem Technology (S. 630)</td>
<td>3</td>
<td>Klaus Bade</td>
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<tr>
<td>T-MACH-102168</td>
<td>Replication Technologies in Micro System Technology (S. 826)</td>
<td>3</td>
<td>Matthias Worgull</td>
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<tr>
<td>T-MACH-100530</td>
<td>Physics for Engineers (S. 768)</td>
<td>6</td>
<td>Alexander Nesterov-Müller, Peter Gumbsch</td>
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<tr>
<td>T-MACH-102169</td>
<td>Chemical, Physical and Material Scientific Aspects of Polymers in Microsystem Technologies (S. 560)</td>
<td>3</td>
<td>Matthias Worgull</td>
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<tr>
<td>T-MACH-105186</td>
<td>Fundamentals of X-Ray Optics I (S. 640)</td>
<td>3</td>
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<tr>
<td>T-MACH-102167</td>
<td>Nanotribology and -Mechanics (S. 739)</td>
<td>3</td>
<td>Hendrik Hölscher, Martin Dienwiebel</td>
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<td>T-MACH-102191</td>
<td>Polymers in MEMS B: Physics, Microstructuring and Applications (S. 774)</td>
<td>3</td>
<td>Matthias Worgull</td>
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<tr>
<td>T-MACH-102192</td>
<td>Polymers in MEMS A: Chemistry, Synthesis and Applications (S. 772)</td>
<td>3</td>
<td>Bastian Rapp</td>
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<tr>
<td>T-MACH-102200</td>
<td>Polymers in MEMS C: Biopolymers and Bioplastics (S. 776)</td>
<td>3</td>
<td>Matthias Worgull, Bastian Rapp</td>
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<tr>
<td>T-MACH-105556</td>
<td>Practical Course Polymers in MEMS (S. 782)</td>
<td>3</td>
<td>Matthias Worgull, Bastian Rapp</td>
</tr>
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</table>

### Conditions

None

### Qualification Objectives

The student

- gains advanced knowledge concerning fabrication techniques in micrometer scale
- acquires knowledge in up-to-date developing research
- can detect and use causal relation in microfabrication process chains.

### Content

This engineering module allows the student to gain advanced knowledge in the area of microfabrication. Different manufacturing methods are described and analyzed in an advanced manner. Necessary interdisciplinary knowledge from physics, chemistry, materials science and also up-to-date developments (nano and x-ray optics) in micro fabrication is offered.

### Remarks

Starting summer term 2015, the course “Practical course Polymers in MEMS” [2142856] can be chosen in the module.

If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.
**Module: Microoptics [M-MACH-101292]**

**Responsibility:** Volker Saile

**Organisation:** KIT-Fakultät für Maschinenbau

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences

Additional Examinations

<table>
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<th>Duration</th>
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<tr>
<td>9</td>
<td>Each term</td>
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**Identifiers Course ECTS Responsibility**

- **T-MACH-101910** Microactuators (S. 724) 3 Manfred Kohl
- **T-MACH-102164** Practical Training in Basics of Microsystem Technology (S. 787) 3 Arndt Last
- **T-MACH-102165** Selected Topics on Optics and Microoptics for Mechanical Engineers (S. 836) 3 Timo Mappes
- **T-MACH-105176** Microoptics and Lithography (S. 725) 3 Timo Mappes
- **T-MACH-102174** Fundamentals of X-Ray Optics II (S. 641) 3 Arndt Last
- **T-MACH-105186** Fundamentals of X-Ray Optics I (S. 640) 3 Arndt Last
- **T-ETIT-100741** Laser Physics (S. 689) 4 Christian Koos
- **T-ETIT-101945** Optical Waveguides and Fibers (S. 756) 4 Christian Koos

**Conditions**

None

**Qualification Objectives**

- Basic knowledge for the applications of microoptical systems
- Understanding fabrication processes of microoptical elements & systems
- Analyzing strengths and weaknesses of lithography processes
- Knowledge on the basics of optical sources and detectors and their use in technical systems
- Fundamental knowledge on different lasers and their design
- Knowledge on X-ray imaging methods

**Content**

Optical imaging, measuring and sensor systems are a base for modern natural sciences. In particular life sciences and telecommunications have an intrinsic need for the application of optical technologies. Numerous fields of physics and engineering, e.g. astronomy and material sciences, require optical techniques. Micro optical systems are introduced in medical diagnostics and biological sensing as well as in products of the daily life.

In this module, an introduction to the basics of optics is provided; optical effects are presented with respect to their technical use. Optical elements and instruments are presented. Fabrication processes of micro optical systems and elements, in particular lithography, are discussed.

In addition X-ray optics and X-ray imaging systems are presented as well as elements of optical telecommunication. A closer look on the physics behind lasers, being one of the most important technical light sources, is provided. As high end technology and clean room equipment is present in all the lectures of this module, the students will have a hands-on training with several experiments in micro optics.

**Remarks**

If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.
Module: Microsystem Technology [M-MACH-101293]

Responsibility: Volker Saile

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<tbody>
<tr>
<td>9</td>
<td>Each term</td>
<td>1 semester</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9 ECTS

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<tbody>
<tr>
<td>T-MACH-105182</td>
<td>Introduction to Microsystem Technology I (S. 684)</td>
<td>3</td>
<td>Jan Gerrit Korvink, Andreas Guber</td>
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<tr>
<td>T-MACH-105183</td>
<td>Introduction to Microsystem Technology II (S. 685)</td>
<td>3</td>
<td>Andreas Guber</td>
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<tr>
<td>T-MACH-102164</td>
<td>Practical Training in Basics of Microsystem Technology (S. 787)</td>
<td>3</td>
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<tr>
<td>T-MACH-100967</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine II (S. 541)</td>
<td>3</td>
<td>Andreas Guber</td>
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<tr>
<td>T-MACH-100968</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine III (S. 542)</td>
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<td>Andreas Guber</td>
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<tr>
<td>T-MACH-100530</td>
<td>Physics for Engineers (S. 768)</td>
<td>6</td>
<td>Alexander Nesterov-Müller, Peter Gumbsch</td>
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<tr>
<td>T-MACH-102165</td>
<td>Selected Topics on Optics and Microoptics for Mechanical Engineers (S. 836)</td>
<td>3</td>
<td>Timo Mappes</td>
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<tr>
<td>T-MACH-101910</td>
<td>Microactuators (S. 724)</td>
<td>3</td>
<td>Manfred Kohl</td>
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<tr>
<td>T-MACH-102152</td>
<td>Novel Actuators and Sensors (S. 745)</td>
<td>4</td>
<td>Manfred Kohl, Martin Sommer</td>
</tr>
<tr>
<td>T-MACH-102080</td>
<td>Nanotechnology with Clusterbeams (S. 738)</td>
<td>3</td>
<td>Jürgen Gspann</td>
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<tr>
<td>T-MACH-102172</td>
<td>Bionics for Engineers and Natural Scientists (S. 543)</td>
<td>3</td>
<td>Hendrik Hölscher</td>
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<tr>
<td>T-ETIT-101907</td>
<td>Optoelectronic Components (S. 758)</td>
<td>4</td>
<td>Wolfgang Freude</td>
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<tr>
<td>T-MACH-102192</td>
<td>Polymers in MEMS A: Chemistry, Synthesis and Applications (S. 772)</td>
<td>3</td>
<td>Bastian Rapp</td>
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<tr>
<td>T-MACH-102191</td>
<td>Polymers in MEMS B: Physics, Microstructuring and Applications (S. 774)</td>
<td>3</td>
<td>Matthias Worgull</td>
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<tr>
<td>T-MACH-102200</td>
<td>Polymers in MEMS C: Biopolymers and Bioplastics (S. 776)</td>
<td>3</td>
<td>Matthias Worgull, Bastian Rapp</td>
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</table>

Conditions
None

Qualification Objectives
- construction and production of e.g. mechanical, optical, fluidic and sensory microsystems.

Content
The module offers courses in microsystem technology. Knowledge is imparted in various fields like basics in construction and production of e.g. mechanical, optical, fluidic and sensory microsystems.

Remarks
If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.
Module: Nanotechnology [M-MACH-101294]

Responsibility: Volker Saile
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Electives Modules/Natural and Engineering Sciences
Additional Examinations

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Nanotechnologie
Non-Compulsory Block; min. 9 ECTS

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<tr>
<td>T-MACH-102080</td>
<td>Nanotechnology with Clusterbeams (S. 738)</td>
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<td>Jürgen Gspann</td>
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<tr>
<td>T-MACH-102167</td>
<td>Nanotribology and -Mechanics (S. 739)</td>
<td>3</td>
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<tr>
<td>T-MACH-102164</td>
<td>Practical Training in Basics of Microsystem Technology (S. 787)</td>
<td>3</td>
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<tr>
<td>T-MACH-102152</td>
<td>Novel Actuators and Sensors (S. 745)</td>
<td>4</td>
<td>Manfred Kohl, Martin Sommer</td>
</tr>
<tr>
<td>T-MACH-102172</td>
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<td>3</td>
<td>Hendrik Hölscher</td>
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<td>T-MACH-105180</td>
<td>Nanotechnology for Engineers and Natural Scientists (S. 737)</td>
<td>4</td>
<td>Hendrik Hölscher, Stefan Walheim, Martin Dienwiebel</td>
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<tr>
<td>T-ETIT-100740</td>
<td>Quantum Functional Devices and Semiconductor Technology (S. 819)</td>
<td>3</td>
<td>Christian Koos</td>
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</table>

Qualification Objectives
The student
- has detailed knowledge in the field of nanotechnology
- is able to evaluate the specific characteristics of nanosystems.

Content
The module deals with the most important principles and fundamentals of modern nanotechnology. The compulsory module "Nanotechnology with scanning probe methods" introduces the basics of nanotechnology and nanoanalytics. The specific phenomena and properties found in nanoscale systems are the main topic of the module.

Remarks
If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.
Module: Natural Hazards and Risk Management 1 [M-WIWI-101642]

Responsibility: Michael Kunz

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

<table>
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<tr>
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<tr>
<td>T-PHYS-103118</td>
<td>Engineering Geophysics for external students (S. 617)</td>
<td>4</td>
<td>Each term</td>
<td>1 Semester</td>
<td>Deutsch</td>
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<tr>
<td>T-BGU-101859</td>
<td>Morphodynamics (S. 735)</td>
<td>3</td>
<td>Each term</td>
<td>1 Semester</td>
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<tr>
<td>T-BGU-101676</td>
<td>Environmental Communication (S. 624)</td>
<td>4</td>
<td>Each term</td>
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<td>T-BGU-101805</td>
<td>Water Resource Management and Engineering Hydrology (S. 940)</td>
<td>3</td>
<td>Each term</td>
<td>1 Semester</td>
<td>Deutsch</td>
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<tr>
<td>T-BGU-102997</td>
<td>River and Floodplain Ecology (S. 830)</td>
<td>3</td>
<td>Each term</td>
<td>1 Semester</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 12 ECTS

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
See German version

Content
See German version

Remarks
Students, who successfully completed both modules “Understanding and Prediction of Disasters” I and II (alternatively: one of the modules in Bachelor and Master) can get a certificate of the module coordinator (CEDIM). This certificate lists the successful completed courses within the two modules.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
### Module: Natural Hazards and Risk Management 2 [M-WIWI-101644]

**Responsibility:** Michael Kunz  
**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:** Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences  
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences  
Additional Examinations

<table>
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<tbody>
<tr>
<td>9</td>
<td>Each term</td>
<td>1 Semester</td>
<td>Deutsch</td>
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**Wahlpflichtangebot**  
Non-Compulsory Block; min. 9, max. 12 ECTS

<table>
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<tr>
<th>Identifier</th>
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<tbody>
<tr>
<td>T-PHYS-103118</td>
<td>Engineering Geophysics for external students (S. 617)</td>
<td>4</td>
<td>Friedemann Wenzel</td>
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<tr>
<td>T-BGU-101859</td>
<td>Morphodynamics (S. 735)</td>
<td>3</td>
<td>Franz Nestmann</td>
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<tr>
<td>T-BGU-101676</td>
<td>Environmental Communication (S. 624)</td>
<td>4</td>
<td>Charlotte Kämpf</td>
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<tr>
<td>T-BGU-101805</td>
<td>Water Resource Management and Engineering Hydrology (S. 940)</td>
<td>3</td>
<td>Jürgen Ihringer</td>
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<tr>
<td>T-BGU-102997</td>
<td>River and Floodplain Ecology (S. 830)</td>
<td>3</td>
<td>Gregory Egger</td>
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</table>

**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.  

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**  
None

**Qualification Objectives**  
See German version

**Content**  
See German version

**Recommendations**  
See German version

**Remarks**

Students, who successfully completed both modules “Understanding and Prediction of Disasters” I and II (alternatively: one of the modules in Bachelor and Master) can get a certificate of the module coordinator (CEDIM). This certificate lists the successful completed courses within the two modules.

**Workload**

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Network Economics [M-WIWI-101406]

Responsibility: Kay Mitusch

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective


<table>
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<th>Responsibility</th>
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<tr>
<td>T-WIWI-100005</td>
<td>Competition in Networks (S. 565)</td>
<td>4,5</td>
<td>Kay Mitusch</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4,5, max. 4,5 ECTS

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<tr>
<td>T-WIWI-100007</td>
<td>Transport Economics (S. 925)</td>
<td>4,5</td>
<td>Eckhard Szimba, Gernot Liedtke</td>
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<tr>
<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory (S. 524)</td>
<td>4,5</td>
<td>Kay Mitusch, Marten Hillebrand</td>
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<tr>
<td>T-WIWI-102712</td>
<td>Regulation Theory and Practice (S. 824)</td>
<td>4,5</td>
<td>Kay Mitusch</td>
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<tr>
<td>T-WIWI-102713</td>
<td>Telecommunication and Internet Economics (S. 910)</td>
<td>4,5</td>
<td>Kay Mitusch</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
In this module the lecture Competition in Networks [2561204] (Prof. Mitusch) has to be attended.

Qualification Objectives
The students
- have acquired the basic knowledge for a future job in a network company or in a regulatory agency, ministry etc.
- recognize the specific characterizations of network sectors, know fundamental methods for an economic analysis of network sectors and recognize the interfaces for an interdisciplinary cooperation of economists, engineers and lawyers
- understand the interactions between infrastructures, control systems, and the users of networks, especially concerning their implications on investments, price setting and competitive behavior, and they can model or simulate exemplary applications
- can assess the necessity of regulation of natural monopolies and identify regulatory measures that are important for networks.

Content
The module is concerned with network or infrastructure industries in the economy, e.g. telecommunication, traffic and energy sectors. These sectors are characterized by close interdependencies of operators and users of infrastructure as well as on states. States intervene in various forms, by the public and regulation authorities, due to the importance of network industries and due to limited abilities of markets to work properly in these industries. The students are supposed to develop a broad knowledge of these sectors and of the political options available.

Recommendations
Basics of microeconomics obtained within the undergraduate programme (B.Sc) of economics are required. Useful, but not necessary, are basic knowledge of industrial economics, principal agent theory, and contract theory.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
**Module: Operations Research in Supply Chain Management [M-WIWI-102832]**

Responsibility: Stefan Nickel

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in:
- Operations Research
- Compulsory Elective Modules 1
- Compulsory Modules/Operations Research
- Compulsory Elective Modules 2
- Compulsory Elective Modules/Operations Research
- Additional Examinations

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<td>T-WIWI-102704</td>
<td>Facility Location and Strategic Supply Chain Management (S. 631)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-103061</td>
<td>Prerequisite for Facility Location and Strategic Supply Chain Management (S. 789)</td>
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<tr>
<td>T-WIWI-102714</td>
<td>Tactical and Operational Supply Chain Management (S. 903)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-105940</td>
<td>Prerequisite for Tactical and Operational Supply Chain Management (S. 792)</td>
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<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102715</td>
<td>Operations Research in Supply Chain Management (S. 753)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102784</td>
<td>Software Laboratory: OR Models II (S. 877)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102718</td>
<td>Discrete-Event Simulation in Production and Logistics (S. 592)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102723</td>
<td>Graph Theory and Advanced Location Models (S. 651)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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**Wahlpflichtangebot**
Non-Compulsory Block; min. 9, max. 9 ECTS

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**Learning Control / Examinations**

The assessment is carried out as partial exams (according to § 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**
None

**Modeled Conditions**
The following conditions must be met:
- Module [M-WIWI-101415] *Operations Research in Supply Chain Management and Health Care Management* and this module are mutually exclusive.

**Qualification Objectives**
The student
- is familiar with basic concepts and terms of Supply Chain Management,
- knows the different areas of SCM and their respective optimization problems,
- is acquainted with classical location problem models (in planes, in networks and discrete) as well as fundamental methods for distribution and transport planning, inventory planning and management,
- is able to model practical problems mathematically and estimate their complexity as well as choose and adapt appropriate solution methods.

**Content**
Supply Chain Management is concerned with the planning and optimization of the entire, inter-company procurement, production
and distribution process for several products taking place between different business partners (suppliers, logistics service providers, dealers). The main goal is to minimize the overall costs while taking into account several constraints including the satisfaction of customer demands.

This module considers several areas of SCM. On the one hand, the determination of optimal locations within a supply chain is addressed. Strategic decisions concerning the location of facilities as production plants, distribution centers or warehouses are of high importance for the rentability of Supply Chains. Thoroughly carried out, location planning tasks allow an efficient flow of materials and lead to lower costs and increased customer service. On the other hand, the planning of material transport in the context of supply chain management represents another focus of this module. By linking transport connections and different facilities, the material source (production plant) is connected with the material sink (customer). For given material flows or shipments, it is considered how to choose the optimal (in terms of minimal costs) distribution and transportation chain from the set of possible logistics chains, which asserts the compliance of delivery times and further constraints. Furthermore, this module offers the possibility to learn about different aspects of the tactical and operational planning level in Supply Chain Management, including methods of scheduling as well as different approaches in procurement and distribution logistics. Finally, issues of warehousing and inventory management will be discussed.

**Recommendations**

Basic knowledge as conveyed in the module *Introduction to Operations Research* (OR) is assumed.

**Remarks**

Some lectures and courses are offered irregularly.

The planned lectures and courses for the next three years are announced online.

**Workload**

Total effort for 9 credits: ca. 270 hours

- Presence time: 84 hours
- Preparation/Wrap-up: 112 hours
- Examination and examination preparation: 74 hours

Responsibility: Stefan Nickel

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular An-chorage: Compulsory Elective

Contained in:
- Operations Research
- Compulsory Elective Modules 1/Compulsory Modules/Operations Research
- Compulsory Elective Modules 2/Compulsory Elective Modules/Operations Research
- Additional Examinations

ECTS 9
Recurrence Each term
Duration 1 semester
Level 4

Wahlpflichtangebot

Non-Compulsory Block; min. 9, max. 11.5 ECTS

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<tr>
<td>T-WIWI-102872</td>
<td>Challenges in Supply Chain Management (S. 558)</td>
<td>4,5</td>
<td>Robert Blackburn</td>
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<tr>
<td>T-WIWI-102718</td>
<td>Discrete-Event Simulation in Production and Logistics (S. 592)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td>T-WIWI-102723</td>
<td>Graph Theory and Advanced Location Models (S. 651)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<td>Hospital Management (S. 659)</td>
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<td>Stefan Nickel</td>
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<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102884</td>
<td>Operations Research in Health Care Management (S. 752)</td>
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<tr>
<td>T-WIWI-102716</td>
<td>Practical Seminar: Health Care Management (with Case Studies) (S. 786)</td>
<td>7</td>
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<tr>
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<td>Software Laboratory: OR Models II (S. 877)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-103061</td>
<td>Prerequisite for Facility Location and Strategic Supply Chain Management (S. 789)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102704</td>
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<tr>
<td>T-WIWI-102860</td>
<td>Supply Chain Management in the Process Industry (S. 901)</td>
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<tr>
<td>T-WIWI-105940</td>
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<tr>
<td>T-WIWI-102714</td>
<td>Tactical and Operational Supply Chain Management (S. 903)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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</table>

Learning Control / Examinations

The assessment is carried out as partial exams (according to § 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

The course Challenges in Supply Chain Management can only be assigned if this module is assigned as an elective module.

Qualification Objectives

The student

- is familiar with basic concepts and terms of Supply Chain Management,
- knows the different areas of SCM and their respective optimization problems,
- is acquainted with classical location problem models (in planes, in networks and discrete) as well as fundamental methods for distribution and transport planning, inventory planning and management,
- is familiar with general procedures and characteristics of Health Care Management and the possibilities for adapting mathematical models for non-profit organizations,

Economics Engineering (M.Sc.)
Modulhandbuch mit Stand 08/01/2016
is able to model practical problems mathematically and estimate their complexity as well as choose and adapt appropriate solution methods.

Content
Supply Chain Management is concerned with the planning and optimization of the entire, inter-company procurement, production and distribution process for several products taking place between different business partners (suppliers, logistics service providers, dealers). The main goal is to minimize the overall costs while taking into account several constraints including the satisfaction of customer demands.

This module considers several areas of SCM. On the one hand, the determination of optimal locations within a supply chain is addressed. Strategic decisions concerning the location of facilities as production plants, distribution centers or warehouses are of high importance for the rentability of Supply Chains. Thoroughly carried out, location planning tasks allow an efficient flow of materials and lead to lower costs and increased customer service. On the other hand, the planning of material transport in the context of supply chain management represents another focus of this module. By linking transport connections and different facilities, the material source (production plant) is connected with the material sink (customer). For given material flows or shipments, it is considered how to choose the optimal (in terms of minimal costs) distribution and transportation chain from the set of possible logistics chains, which asserts the compliance of delivery times and further constraints. Furthermore, this module offers the possibility to learn about different aspects of the tactical and operational planning level in Supply Chain Management, including methods of scheduling as well as different approaches in procurement and distribution logistics. Finally, issues of warehousing and inventory management will be discussed.

Health Care Management addresses specific Supply Chain Management problems in the health sector. Important applications arise in scheduling and internal logistics of hospitals.

Recommendations
Basic knowledge as conveyed in the module *Introduction to Operations Research* [WI1OR] is assumed.

Remarks
Some lectures and courses are offered irregularly.
The planned lectures and courses for the next three years are announced online.
The module will not be offered any more from summer term 2016. Students who are already assigned on the module can still finish it until summer term 2017 (repeaters only).

Workload
Total effort for 9 credits: ca. 270 hours
- Presence time: 84 hours
- Preparation/Wrap-up: 112 hours
- Examination and examination preparation: 74 hours
Module: Optoelectronics and Optical Communication [M-MACH-101295]

Responsibility: Volker Saile
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<tr>
<td>9</td>
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Optoelektronik und Optische Kommunikationstechnik
Non-Compulsory Block; min. 9 ECTS

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<tr>
<td>T-MACH-102166</td>
<td>Fabrication Processes in Microsystem Technology (S. 630)</td>
<td>3</td>
<td>Klaus Bade</td>
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<tr>
<td>T-MACH-102152</td>
<td>Novel Actuators and Sensors (S. 745)</td>
<td>4</td>
<td>Manfred Kohl, Martin Sommer</td>
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<tr>
<td>T-ETIT-101938</td>
<td>Communication Systems and Protocols (S. 564)</td>
<td>5</td>
<td>Jürgen Becker</td>
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<tr>
<td>T-ETIT-100741</td>
<td>Laser Physics (S. 689)</td>
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<td>Christian Koos</td>
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<tr>
<td>T-ETIT-100740</td>
<td>Quantum Functional Devices and Semiconductor Technol-ogy (S. 819)</td>
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<td>Christian Koos</td>
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<tr>
<td>T-ETIT-101945</td>
<td>Optical Waveguides and Fibers (S. 756)</td>
<td>4</td>
<td>Christian Koos</td>
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<td>T-ETIT-100639</td>
<td>Optical Transmitters and Receivers (S. 755)</td>
<td>4</td>
<td>Wolfgang Freude</td>
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Conditions
None

Qualification Objectives
- Student has basic knowledge of optical communication systems and related device and fabrication technologies.
- He/she can apply this knowledge to specific problems.

Content
This module covers practical and theoretical aspects in the areas of optical communications and optoelectronics. System aspects of communication networks are complemented by fundamental principles and device technologies of optoelectronics as well as and microsystem fabrication technologies.

Remarks
If you have any questions concerning the module, please contact Prof. Dr. Andreas E. Guber.
Module: Principles of Food Process Engineering [M-CIWVT-101120]

Responsibility: Volker Gaukel

Organisation: KIT-Fakultät für Chemieingenieurwesen und Verfahrenstechnik

Curricular Anchorage: Compulsory Elective

Contained in: Additional Examinations

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<tr>
<td>T-CIWVT-101874</td>
<td>Principles of Food Process Engineering (S. 796)</td>
<td>9</td>
<td>Volker Gaukel</td>
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Conditions

none

Qualification Objectives

See German version.

Content

Module: Process Engineering in Construction [M-BGU-101110]

Responsibility: Shervin Haghsheno
Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<td>Process Engineering (S. 800)</td>
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<td>Harald Schneider</td>
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Wahlpflicht

Non-Compulsory Block; min. 2, max. 3 Courses, min. 6, max. 7.5 ECTS

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<td>Sascha Gentes</td>
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<tr>
<td>T-BGU-101832</td>
<td>Operation Methods for Foundation and Marine Construction (S. 750)</td>
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<tr>
<td>T-BGU-101801</td>
<td>Operation Methods for Earthmoving (S. 749)</td>
<td>1.5</td>
<td>Heinrich Schlick</td>
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<td>T-BGU-101846</td>
<td>Tunnel Construction and Blasting Engineering (S. 929)</td>
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<td>T-BGU-101847</td>
<td>Project Studies (S. 810)</td>
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<td>T-BGU-101850</td>
<td>Disassembly Process Engineering (S. 591)</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

The exam must be repeated at the latest 1 semester after the first try. The exam will be based on the content of the latest lecture. Examination of courses Verfahrenstechnik [6241704] und Maschinentechnik [6241703] is carried out written. Combinations of courses Tiefbau [6241911], Erdbau [6241913], Tunnelbau und Sprengtechnik [6241910], Projektstudien [6241826] and Verfahrenstechniken der Demontage [6241828] are examined orally.

Conditions

The course Verfahrenstechnik [6241704] is compulsory and must be examined.

Qualification Objectives

Students understand different processes and the related construction equipment, it’s technology, capabilities and constraints. Students can define process solutions consisting of machinery and devices. They can evaluate existing processes through knowledge about process performance and operating conditions, and the can identify potential for improvement.

Content

Within the frame of this module, various construction und conditioning processes will be presented as well as performance calculations conducted. Students learn about the construction machinery and devices of these processes. Transmission, generation, conversion and controlling of power are explained with the help of various practical examples. Moreover, the module includes possibilities for an on-site familiarization.
### Module: Project in Public Transportation [M-BGU-101113]

**Responsibility:** Eberhard Hohnecker

**Organisation:** KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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<td>T-BGU-100066</td>
<td>Traffic Infrastructure (S. 923)</td>
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#### Wahlpflicht
Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4.5 ECTS

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<tr>
<td>T-BGU-101825</td>
<td>Environmental Aspects of Guided Transport Systems (S. 623)</td>
<td>3</td>
<td>Eberhard Hohnecker</td>
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<tr>
<td>T-BGU-101794</td>
<td>Economic Efficiency of Guided Transport Systems (S. 594)</td>
<td>1,5</td>
<td>Eberhard Hohnecker</td>
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<tr>
<td>T-BGU-101824</td>
<td>Operation Systems and Track Guided Infrastructure Capacity (S. 751)</td>
<td>3</td>
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<td>T-BGU-101795</td>
<td>Management in Public Transport (S. 702)</td>
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<td>Eberhard Hohnecker</td>
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<tr>
<td>T-BGU-101856</td>
<td>Homework &quot;Project in Public Transportation&quot; (S. 658)</td>
<td>3</td>
<td>Eberhard Hohnecker</td>
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#### Learning Control / Examinations
See German version.

#### Conditions
See German version.

#### Qualification Objectives
See German version.

#### Content
See courses.

#### Recommendations
See German version.

#### Remarks
Starting summer term 2015, this new module replaces the old module Project in Public Transportation [WW4INGBGU18]

#### Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Project Management in Construction [M-BGU-101888]

Responsibility: Shervin Haghsheno

Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<td>Project Management in Construction and Real Estate Industry I (S. 807)</td>
<td>3</td>
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<tr>
<td>T-BGU-103431</td>
<td>Turnkey Construction II - Trades and Technology (S. 931)</td>
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Wahlpflicht
Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4.5 ECTS

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<td>Site Management (S. 873)</td>
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<tr>
<td>T-BGU-103430</td>
<td>Turnkey Construction I - Processes and Methods (S. 930)</td>
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<td>T-BGU-103428</td>
<td>Supplementary Claim Management (S. 898)</td>
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<td>T-BGU-103429</td>
<td>Building Laws (S. 544)</td>
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<tr>
<td>T-BGU-103433</td>
<td>Project Management in Construction and Real Estate Industry II (S. 808)</td>
<td>3</td>
<td>Shervin Haghsheno</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

The exam must be repeated at the latest 2 semesters after the first try. The exam will be based on the content of the latest lecture. Examination of courses Projektmanagement in der Bau- und Immobilienwirtschaft I, Projektmanagement in der Bau- und Immobilienwirtschaft II, and Baurecht are carried out written. Combinations of courses Schlüsselfertiges Bauen I, Schlüsselfertiges Bauen II, Bauleitung, and Nachtragsmanagement are examined orally.

Conditions
The courses Projektmanagement in der Bau- und Immobilienwirtschaft I and Schlüsselfertiges Bauen II are compulsory and must be examined.
Module: Public Transportation Operations [M-BGU-101111]

Responsibility: Eberhard Hohnecker
Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Compulsory

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<td>Track Guided Transport Systems - Operational Logistics &amp; Management (S. 918)</td>
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Wahlpflicht
Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4,5 ECTS

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<td>T-BGU-101825</td>
<td>Environmental Aspects of Guided Transport Systems (S. 623)</td>
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<td>Bastian Chlond</td>
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<td>T-BGU-101849</td>
<td>Infrastructure Equipment of Railway Tracks (S. 670)</td>
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<td>Construction and Maintenance of Guided Track Infrastructure (S. 571)</td>
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<td>T-BGU-101857</td>
<td>Homework “Public Transportation Operations” (S. 656)</td>
<td>3</td>
<td>Eberhard Hohnecker</td>
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Learning Control / Examinations
The assessment mix of each course of this module is defined for each course separately. The final mark for the module is the average of the marks for each course weighted by the credits and truncated after the first decimal. The exams are offered each semester. The re-examinations are offered upon prior agreement with the interested participants and not later than the next regular examination date.

Conditions
See German version.

Qualification Objectives
See German version.

Content
See courses.

Recommendations
See German version.

Remarks
New module starting summer term 2015.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Real Estate Economics and Sustainability [M-WIWI-101508]

Responsibility: David Lorenz
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<td>T-WIWI-102838</td>
<td>Real Estate Economics and Sustainability Part 1: Basics and Valuation (S. 820)</td>
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<tr>
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<td>Real Estate Economics and Sustainability Part 2: Reporting and Rating (S. 821)</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The examination for the courses generally consist of a 60 minute written exam. A 20 minute oral exam is only offered after the second failure of the written exam. The exams for the respective parts (Part 1: Basics and Valuation and Part 2: Reporting and Rating) happen in the same semester in which the lectures take place.

Therefore, Part I currently only takes place in the winter semester and Part II takes place in the summer semester. In each semester there are two alternative dates for the exam and exams can be re-sat at any regular exam date.

The overall grade of the module is the average of the grades of each course weighted by the credits and truncated after the first decimal.

It is possible to include the grade of a seminar paper, dealing with a topic from the area of Real Estate Economics and Sustainability, into the final grade of the module (according to Section 4(2), 3 of the examination regulation). The seminar has a weight of 20 percent.

Conditions
None

Qualification Objectives
The student
- possesses an overview of key interrelationships within the real estate industry concerning macro- and microeconomic questions as well as the interaction of the industry’s key players;
- is aware of the basics concerning the sustainable development debate and knows about the possible contribution of buildings and the real estate industry to a more sustainable development;
- knows the basics, key methods and tools of property valuation and is able to apply them;
- is aware of the key influencing factors of a building’s market value and is able to factor in sustainability considerations into market value estimates;
- possess an overview of important other methods and processes – besides property valuation – which are applied within the real estate industry to assess property related risks (e.g. property ratings) and to communicate property performance towards third parties (e.g. sustainability assessment of buildings and sustainability reporting of companies).

Content
The implementation of sustainable development principles within the real estate industry requires taking into account sustainability considerations within real estate related procedures and decision making processes. Within this context, property valuation and valuation professionals play an important role.

Property valuations are carried out in almost any phase of the building life cycle and support, for example, financing as well as by and sell decisions.
Valuation methods and procedures, however, have to be adjusted to changing market participants’ preferences and their willingness to pay. For this reason, the issue of “valuation and sustainability” is of particular topicality and relevance. Within the real estate industry professionals are sought which combine micro- and macroeconomic knowledge and real estate specific expertise with knowledge and skills regarding the sustainability of buildings and building stocks. The real estate industry offers attractive working and career opportunities. This teaching module / course therefore offers insights into key methods applied within the real estate industry (particularly valuation) and places them into the context of sustainable development. The focus of the module / course, however, is not only on theoretical content but also on the provisioning of linkages to real estate practice; this will be realized, amongst other issues, by practical tutorials which are offered in addition to the course lectures.

Recommendations
A combination with courses in the area of
- Finance
- Insurance
- Civil engineering and architecture
is recommended.
Particularly recommended is the successful completion of the following Bachelor-Modules:
- Real Estate Management I and II
- Design, Construction and Assessment of Green Buildings I and II

Remarks
See German version.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Sales Management [M-WIWI-101487]

Responsibility: Martin Klarmann

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration

Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

Additional Examinations

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<td>Sales Management and Retailing (S. 833)</td>
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<td>Martin Klarmann</td>
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Ergänzungsangebot

Non-Compulsory Block; min. 6, max. 6 ECTS

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<tr>
<th>Identifier</th>
<th>Course</th>
<th>ECTS</th>
<th>Responsibility</th>
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<tr>
<td>T-WIWI-102883</td>
<td>Pricing (S. 795)</td>
<td>4,5</td>
<td>Ju-Young Kim</td>
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<tr>
<td>T-WIWI-102811</td>
<td>Market Research (S. 710)</td>
<td>4,5</td>
<td>Martin Klarmann</td>
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<tr>
<td>T-WIWI-102834</td>
<td>Case Studies in Sales and Pricing (S. 555)</td>
<td>1,5</td>
<td>Martin Klarmann</td>
</tr>
<tr>
<td>T-WIWI-102891</td>
<td>Price Negotiation and Sales Presentations (S. 794)</td>
<td>1,5</td>
<td>Martin Klarmann, Marc Schröder</td>
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<tr>
<td>T-WIWI-106137</td>
<td>Country Manager Simulation (S. 579)</td>
<td>1,5</td>
<td>Sven Feurer</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course.

Conditions

None
Module: Service Analytics [M-WIWI-101506]

Responsibility: Christof Weinhardt, Hansjörg Fromm

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Business Administration

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Business Administration

Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

Additional Examinations

Identifier | Course | ECTS | Responsibility
---|---|---|---
T-WIWI-105778 | Service Analytics A (S. 864) | 4,5 | Hansjörg Fromm, Thomas Setzer
T-WIWI-105779 | Service Analytics B - Enterprise Data Reduction and Prediction (S. 865) | 4,5 | Christof Weinhardt, Thomas Setzer
T-WIWI-102822 | Industrial Services (S. 664) | 4,5 | Hansjörg Fromm
T-WIWI-105777 | Business Intelligence Systems (S. 548) | 4,5 | Alexander Mädche
T-WIWI-102706 | Special Topics in Information Engineering & Management (S. 881) | 4,5 | Christof Weinhardt
T-WIWI-102899 | Modeling and Analyzing Consumer Behavior with R (S. 731) | 4,5 | Christof Weinhardt, Verena Dorner

Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions

None

Qualification Objectives

Students

- knows the theoretical bases and the key components of Business Intelligence systems,
- acquires the basic skills to make use of business intelligence and analytics software in the service context
- are introduced into various application scenarios of analytics in the service context
- are able to distinguish different analytics methods and apply them in context
- learn how to apply analytics software in the service context
- are trained for the structured compilation and solution of practice relevant problems with the help of commercial business intelligence software packages as well as analytics methods and tools

Content

The importance of services in modern economies is most evident – nearly 70% of gross value added are achieved in the tertiary sector and a growing number of industrial enterprises add customer specific services to their material goods or transform their business models fundamentally. The growing availability of data “Big Data” and their intelligent processing by applying analytic methods and business intelligence systems plays a key role.

It is the goal of the module to give students a comprehensive overview on the subject Business Intelligence & Analytics focusing on service issues. Various scenarios illustrate how the methods and systems introduced help to improve existing services or create innovative data-based services.
Recommendations
The courses Service Analytics A [2595501] or Service Analytics B [2540498] should be applied.

Remarks
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.
From the summer term 2016 the following courses should not be taken in the module Service Analytics
- Special Topics in Information Engineering & Management [2540498]
- Modeling and Analyzing Consumer Behaviour with R [2540470].

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Service Design Thinking [M-WIWI-101503]

Responsibility: Christof Weinhardt, Gerhard Satzger
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<td>1 semester</td>
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Compulsory

Identifier Course ECTS Responsibility
T-WIWI-102849 Team Work in the Area of Service Oriented Architectures (S. 906) 9 Christof Weinhardt, Gerhard Satzger

Learning Control / Examinations
The assessment is carried out as a general exam (according to Section 4(2), 3 of the examination regulation). The overall grade of the module is the grade of the examination (according to Section 4(2), 3 of the examination regulation).

Conditions
None

Qualification Objectives
- Deep knowledge of the innovation method “Design Thinking”, as introduced and promoted by Stanford University
- Development of new, creative solutions through extensive observation of oneself and one’s environment, in particular with regard to the relevant service users
- Know how to use prototyping and experimentation to visualize one’s ideas, to test and iteratively develop them, and to converge on a solution
- Communicate, work and present in an interdisciplinary and international project setting

Content
- Paper Bike: Learning about the basic method elements by building a paper bike that has to fulfill a given set of challenges.
- Design Space Exploration: Exploring the problem space through customer and user observation.
- Critical Function Prototype: Identification of critical features from the customer’s perspective that can contribute to the solution of the overarching problem. Building and testing prototypes that integrate these functionalities.
- Dark Horse Prototype: Inverting earlier assumptions and experiences, which leads to the inclusion of new features and solutions.
- Funky Prototype: Integration of the individually tested and successful functions to a complete solution, which is further tested and developed.
- Functional Prototype: Further selection and convergence of existing ideas. Building a higher resolution prototype that can be tested by customers.
- Final Prototype: Preparing and presenting the final solution to the customer.

Recommendations
This course is held in English – proficiency in writing and communication is required.

Remarks
Due to the project nature of the course, the number of participants is limited. For further information see the course description. This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Service Economics and Management [M-WIWI-102754]

Responsibility: Christof Weinhardt, Gerhard Satzger
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
<td>T-WIWI-102881</td>
<td>Business and IT Service Management (S. 546)</td>
<td>4.5</td>
<td>Gerhard Satzger</td>
</tr>
<tr>
<td>T-WIWI-102640</td>
<td>Market Engineering: Information in Institutions (S. 709)</td>
<td>4.5</td>
<td>Christof Weinhardt</td>
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<tr>
<td>T-WIWI-105772</td>
<td>Management of Information Systems (S. 703)</td>
<td>4.5</td>
<td>Alexander Mädche</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
Students
- understand the scientific basics of the management of digital services and corresponding systems
- gain a comprehensive insight in the importance and the most important features of information systems as an central component of the digitalization of business processes, products and services
- know the most relevant concepts and theories to shape the digital transformation process of service systems successfully
- understand the OR methods in the sector of service management and apply them adequately
- are able to use large amounts of available data systematically for the planning, operation and improvement of complex service offers and to design and control information systems
- are able to develop market-oriented coordination mechanisms and apply service systems.

Content
This module provides the foundation for the management of digital services and corresponding systems. The courses in this module cover the major concepts for a successful management of service systems and their digital transformation. Current examples from the research and practice enhance the relevance of the discussed topics.

Recommendations
None

Remarks
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
**Module: Service Innovation, Design & Engineering [M-WIWI-102806]**

**Responsibility:** Alexander Mädche, Gerhard Satzger

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Business Administration

**ECTS Language Level**

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<tr>
<td>T-WIWI-102641</td>
<td>Service Innovation (S. 866)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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<tr>
<td>T-WIWI-105773</td>
<td>Digital Service Design (S. 590)</td>
<td>4,5</td>
<td>Alexander Mädche</td>
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<tr>
<td>T-WIWI-102639</td>
<td>Business Models in the Internet: Planning and Implementation (S. 549)</td>
<td>4,5</td>
<td>Rico Knapper, Timm Teubner</td>
</tr>
<tr>
<td>T-WIWI-102799</td>
<td>Practical Seminar Service Innovation (S. 783)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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<tr>
<td>T-WIWI-105774</td>
<td>Practical Seminar: Digital Service Design (S. 785)</td>
<td>4,5</td>
<td>Norbert Koppenhagen, Alexander Mädche</td>
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**Wahlpflichtangebot**

Non-Compulsory Block; min. 9, max. 9 ECTS

**Learning Control / Examinations**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Conditions**

Dependencies between courses:
The course Practical Seminar Service Innovation cannot be applied in combination with the course Practical Seminar Digital Service Design.

**Qualification Objectives**

Students

- know about the challenges, concepts, methods and tools of service innovation management and are able to use them successfully.
- have a profound comprehension of the development and design of innovative services and are able to apply suitable methods and tools on concrete and specific issues.
- are able to embed the concepts of innovation management, development and design of services into organisations
- are aware of the strategic importance of services, are able to present value creation in the context of services systems and to strategically exploit the possibilities of their digital transformation
- elaborate concrete and problem-solving solutions for practical tasks in teams.

**Content**

This module is designed to constitute the basis for the development of successful ICT supported innovations thus including the methods and tools for innovation management, for the design and the development of digital services and the implementation of new business models. Current examples from science and practice enhance the relevance of the topics addressed.

**Recommendations**

Attending the course Practical Seminar Service Innovation [2595477] is recommended in combination with the course Service Innovation [2595468].
Attending the course Practical Seminar Digital Service Design [new] is recommended in combination with the course Digital Service Design [new].

Remarks
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Service Management [M-WIWI-101448]

Responsibility: Christof Weinhardt, Gerhard Satzger
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Business Administration

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<tr>
<td>T-WIWI-102881</td>
<td>Business and IT Service Management (S. 546)</td>
<td>4,5</td>
<td>Gerhard Satzger</td>
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Ergänzungsangebot
Non-Compulsory Block; min. 4,5, max. 4,5 ECTS

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Business and IT Service Management [2590484] is compulsory and must be examined.

Qualification Objectives
The students
- understand the basics of developing and managing IT-based services,
- understand and apply OR methods in service management,
- systematically use vast amounts of available data for planning, operation, personalization and improvement of complex service offerings, and
- understand and analyze innovation processes in corporations.

Content
The module service management addresses the basics of developing and managing IT-based services. The lectures contained in this module teach the basics of developing and managing IT-based services and the application of OR methods in the field of service management. Moreover, students learn to systematically analyze vast amounts of data for planning, operation and improvement for complex service offerings. These tools enhance operational and strategic decision support and help to analyze and understand the overall innovation processes in corporations. Current examples from research and industry demonstrate the relevance of the topics discussed in this module.

Recommendations
None
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Service Operations [M-WIWI-102805]

Responsibility: Stefan Nickel
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Operations Research
Compulsory Elective Modules 1/Compulsory Modules/Operations Research
Compulsory Elective Modules 2/Compulsory Elective Modules/Operations Research
Additional Examinations

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<th>ECTS</th>
<th>Language</th>
<th>Level</th>
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<tr>
<td>T-WIWI-102715</td>
<td>Operations Research in Supply Chain Management (S. 753)</td>
<td>4,5</td>
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<tr>
<td>T-WIWI-102844</td>
<td>Operations Research in Health Care Management (S. 752)</td>
<td>4,5</td>
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<tr>
<td>T-WIWI-102716</td>
<td>Practical Seminar: Health Care Management (with Case Studies) (S. 786)</td>
<td>7</td>
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Wahlpflichtangebot
Non-Compulsory Block; min. 1, max. 2 Courses

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<tr>
<td>T-WIWI-102718</td>
<td>Discrete-Event Simulation in Production and Logistics (S. 502)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102860</td>
<td>Supply Chain Management in the Process Industry (S. 901)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102787</td>
<td>Hospital Management (S. 659)</td>
<td>4,5</td>
<td>Stefan Nickel</td>
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<tr>
<td>T-WIWI-102872</td>
<td>Challenges in Supply Chain Management (S. 558)</td>
<td>4,5</td>
<td>Robert Blackburn</td>
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Ergänzungsangebot
Non-Compulsory Block; max. 1 Courses

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
At least one of the three courses Operations Research in Supply Chain Management, Operations Research in Health Care Management or Practical seminar: Health Care Management has to be assigned.
The course Challenges in Supply Chain Management can only be assigned, if this module is assigned as an elective module.

Qualification Objectives
Students
- knows the theoretical bases and the key components of Business Intelligence systems,
- acquires the basic skills to make use of business intelligence and analytics software in the service context
- are introduced into various application scenarios of analytics in the service context
- are able to distinguish different analytics methods and apply them in context
- learn how to apply analytics software in the service context
are trained for the structured compilation and solution of practice relevant problems with the help of commercial business intelligence software packages as well as analytics methods and tools

Content
The importance of services in modern economies is most evident – nearly 70% of gross value added are achieved in the tertiary sector and a growing number of industrial enterprises add customer specific services to their material goods or transform their business models fundamentally. The growing availability of data “Big Data” and their intelligent processing by applying analytic methods and business intelligence systems plays a key role.

It is the goal of the module to give students a comprehensive overview on the subject Business Intelligence & Analytics focusing on service issues. Various scenarios illustrate how the methods and systems introduced help to improve existing services or create innovative data-based services.

Recommendations
The course Practical Seminar Health Care should be combined with the course OR in Health Care Management.

Remarks
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Services Marketing [M-WIWI-101649]

Responsibility: Ju-Young Kim

Organisation: KIT-Fakultät für Wirtschaftswissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Business Administration

Compulsory Elective Modules 1/Compulsory Modules/Business Administration

Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration

Additional Examinations

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<td>Services Marketing (S. 869)</td>
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<tr>
<td>T-WIWI-103141</td>
<td>Online Marketing (S. 746)</td>
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<td>T-WIWI-102902</td>
<td>Marketing Communication (S. 712)</td>
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<td>Pricing (S. 795)</td>
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<td>Ju-Young Kim</td>
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<tr>
<td>T-WIWI-102834</td>
<td>Case Studies in Sales and Pricing (S. 555)</td>
<td>1,5</td>
<td>Martin Klarmann</td>
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Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the rst decimal.

Conditions

Non

Qualification Objectives

Students

- gain knowledge about basic content and strategies of services marketing
- know about current topics (research and practice) in online marketing and learn how the transparency of the internet provides new opportunities to measure the success of marketing instruments
- get to know marketing communications objectives and strategies
- have a fundamental understanding of price management (in particular consumer behavior of pricing, pricing strategy, price determination)
- are able to implement their extensive sales and pricing knowledge in a practical context
- are able to implement their extensive marketing knowledge in a practical context
- have the knowledge to write a master thesis in Services Marketing

Content

understanding of services marketing. Besides the classical offline services, the module also focuses on online services. The course "Services Marketing" starts with an overview of basic content and strategies in services marketing.

Within the course "Online Marketing" students learn about current topics (research and practice) in online marketing and learn how the transparency of the internet provides new opportunities to measure the success of marketing instruments.

In "Marketingkommunikation" students learn about marketing communication objectives and strategies.

The course "Pricing" builds a fundamental understanding of price management.

In the course "Case Studies in Sales and Pricing" students work with case studies helping them to understand the bridge between theoretical and practical knowledge.

Recommendations

None
Remarks
new module starting winter term 2015/2016
This module is part of the KSRI teaching profile “Digital Service Systems”. Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

Workload
See German version.
Module: Sociology [M-GEISTSOZ-101169]

Responsibility: Gerd Nollmann
Organisation: KIT-Fakultät für Geistes- und Sozialwissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 2/Compulsory Elective Modules/Sociology

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Compulsory

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<td>T-GEISTSOZ-101957</td>
<td>Special Sociology (S. 880)</td>
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<td>Gerd Nollmann</td>
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<td>T-GEISTSOZ-101962</td>
<td>Theoretical Sociology (S. 913)</td>
<td>2</td>
<td>Gerd Nollmann</td>
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<tr>
<td>T-GEISTSOZ-101958</td>
<td>Projectseminar (S. 811)</td>
<td>4</td>
<td>Gerd Nollmann</td>
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</table>

Conditions
None

Qualification Objectives
The student
- Gains theoretical and methodical knowledge of social processes and structures.
- Is able to apply his/her gained knowledge practically.
- Is able to present his/her work results in a precise and clear way.

Content
The module sociology offers students the possibility to get to know problems touching social phenomena and to answer these theoretically as well as empirically. For example: Who does earn how much in his job and why? How do subcultures emerge? Why are boys' grades in school always worse than those of girls? Do divorces have negative influences on the development of children? How does mass consumption influence the individual? Is there a world society emerging?

In addition the module contains courses on sociological methods that are essential to answer the above questions scientifically.
Module: Specialization in Food Process Engineering [M-CIWVT-101119]

Responsibility: Volker Gaukel

Organisation: KIT-Fakultät für Chemieingenieurwesen und Verfahrenstechnik

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Compulsory

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<tr>
<td>T-CIWVT-101875</td>
<td>Specialization in Food Process Engineering (S. 888)</td>
<td>9</td>
<td>Volker Gaukel</td>
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</table>

Conditions
The module “Principles of Food Process Engineering” must be passed.

Qualification Objectives
See German version.

Content
See courses.
### Module: Specialization in Production Engineering [M-MACH-101284]

**Responsibility:** Volker Schulze

**Organisation:** KIT-Fakultät für Maschinenbau

**Curricular Anchorage:** Compulsory Elective

**Contained in:** Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

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<td>9</td>
<td>Each term</td>
<td>2 semester</td>
<td>4</td>
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Vertiefung der Produktionstechnik
Non-Compulsory Block; min. 9 ECTS

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<tr>
<td>T-MACH-102107</td>
<td>Quality Management (S. 817)</td>
<td>4</td>
<td>Gisela Lanza</td>
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<tr>
<td>T-MACH-105166</td>
<td>Materials and Processes for Body Lightweight Construction in the Automotive Industry (S. 719)</td>
<td>4</td>
<td>Stefan Kienzle, Dieter Steegmüller</td>
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<tr>
<td>T-MACH-105177</td>
<td>Metal Forming (S. 721)</td>
<td>4</td>
<td>Florian Herlan</td>
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<tr>
<td>T-MACH-105185</td>
<td>Control Technology (S. 574)</td>
<td>4</td>
<td>Christoph Gönnheimer</td>
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<tr>
<td>T-MACH-102148</td>
<td>Gear Cutting Technology (S. 645)</td>
<td>4</td>
<td>Markus Klaiber</td>
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<tr>
<td>T-MACH-102189</td>
<td>Production Technology and Management in Automotive Industry (S. 804)</td>
<td>4</td>
<td>Volker Michael Stauch</td>
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<tr>
<td>T-MACH-105188</td>
<td>Integrative Strategies in Production and Development of High Performance Cars (S. 677)</td>
<td>4</td>
<td>Karl-Hubert Schlichtenmayer</td>
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</tbody>
</table>

**Qualification Objectives**

- Der/die Studierende

  - besitzt grundlegende Kenntnisse über die industrielle Anwendung der Informationstechnologie im Gebiet der Produktentstehung,
  - versteht die gegenwärtige und zukünftige Nutzung von Informationssystemen im Produktentstehungsprozess im Kontext des Product Lifecycle Managements und des Virtual Engineering,
  - ist in der Lage, gängige Cax- und PLM-Systeme im Produktentstehungsprozess einzusetzen.

**Content**


**Remarks**

## Module: Stochastic Modelling and Optimization [M-WIWI-101454]

**Responsibility:** Karl-Heinz Waldmann

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Operations Research

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Operations Research
- Compulsory Elective Modules 2/Compulsory Elective Modules/Operations Research

### Additional Examinations

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### Wahlpflichtangebot

Non-Compulsory Block; min. 9, max. 10 ECTS

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<td>Optimization in a Random Environment (S. 757)</td>
<td>4,5</td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>T-WIWI-102730</td>
<td>OR-Oriented Modeling and Analysis of Real Problems (Project) (S. 761)</td>
<td>4,5</td>
<td>Karl-Heinz Waldmann</td>
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<td>T-WIWI-102728</td>
<td>Quality Control I (S. 815)</td>
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<td>Quality Control II (S. 816)</td>
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<tr>
<td>T-WIWI-102627</td>
<td>Simulation I (S. 871)</td>
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<td>T-WIWI-102703</td>
<td>Simulation II (S. 872)</td>
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<td>T-WIWI-102710</td>
<td>Markov Decision Models I (S. 715)</td>
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<td>T-WIWI-102711</td>
<td>Markov Decision Models II (S. 716)</td>
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### Learning Control / Examinations

The assessment is carried out as partial written exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

### Conditions

None

### Qualification Objectives

The student possesses detailed knowledge in modelling, analyzing and optimizing stochastic systems in economy and engineering.

### Content

- Markov Decision Models II: Queuing Systems, Stochastic Decision Processes
- Simulation I: Generation of random numbers, Monte Carlo integration, Discrete event simulation, Discrete and continuous random variables, Statistical analysis of simulated data.
- Simulation II: Variance reduction techniques, Simulation of stochastic processes, Case studies.
- Quality Control I: Statistical Process Control, Acceptance Sampling, Design of experiments
- Quality Control II: Reliability of complex systems with and without repair, Maintenance
- OR-orientated modeling and analysis of real problems: project-based modelling and analysis

### Remarks

The planned lectures and courses for the next two years are announced online (http://www.ior.kit.edu/).

### Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Stochastic Modelling and Optimization [M-WIWI-101657]

Responsibility: Karl-Heinz Waldmann
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Additional Examinations

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Wahlpflichtangebot
Non-Compulsory Block; min. 9, max. 10 ECTS

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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
The student posses detailed knowledge in modelling, analyzing and optimizing stochastic systems in economy and engineering.

Content
Markov Decision Models II: Queuing Systems, Stochastic Decision Processes
Simulation I: Generation of random numbers, Monte Carlo integration, Discrete event simulation, Discrete and continuous random variables, Statistical analysis of simulated data.
Simulation II: Variance reduction techniques, Simulation of stochastic processes, Case studies.
Quality Control I: Statistical Process Control, Acceptance Sampling, Design of experiments
Quality Control II: Reliability of complexe systems with and without repair, Maintenance
OR-oriented modeling and analysis of real problems: project-based modelling and analysis

Remarks
The planned lectures and courses for the next two years are announced online (http://www.ior.kit.edu/).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Strategic Corporate Management and Organization [M-WIWI-101450]

Responsibility: Hagen Lindstädt
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Additional Examinations

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<td>Managing Organizations (S. 707)</td>
<td>3,5</td>
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<td>T-WIWI-102803</td>
<td>Modeling Strategic Decision Making (S. 732)</td>
<td>4,5</td>
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<tr>
<td>T-WIWI-102629</td>
<td>Management and Strategy (S. 701)</td>
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<td>T-WIWI-102871</td>
<td>Problem Solving, Communication and Leadership (S. 799)</td>
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Learning Control / Examinations
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
None

Qualification Objectives
See German version.

Content
The module emphasizes the following aspects: The students learn models and frameworks which are used in strategic management and managing organizations. In addition, the module provides knowledge about management concepts and their practical application. The module addresses three focal points: First, the students will learn models, frameworks and theoretical findings of the economic organization theory. Further, questions of a value-based concern leadership are discussed. Finally, the limitations of the basic models of economic decision theory are identified and advanced concepts are developed.

Recommendations
None

Remarks
The module will not be offered any more from summer term 2015. Students who are already assigned on the module can still finish it until summer term 2016.
The course "Organization Theory" will not be offered any more from summer term 2015 on. The examination will be offered latest until winter term 2015/2016 (repeaters only).
The credits for the courses “Managing Organizations” and “Management and Strategy” have been changed from 4 to 3,5 from summer term 2015 on.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Strategic Decision Making and Organization [M-WIWI-101509]

**Responsibility:** Hagen Lindstädt

**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Business Administration Compulsory Elective Modules 1/Compulsory Modules/Business Administration
- Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration
- Additional Examinations

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<td>Each term</td>
<td>1 semester</td>
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**Wahlpflichtangebot**
Non-Compulsory Block; min. 9, max. 9 ECTS

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<tr>
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<td>4,5</td>
<td>Hagen Lindstädt</td>
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<td>T-WIWI-102740</td>
<td>Public Management (S. 812)</td>
<td>4,5</td>
<td>Berthold Wigger</td>
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<tr>
<td>T-WIWI-102883</td>
<td>Pricing (S. 795)</td>
<td>4,5</td>
<td>Ju-Young Kim</td>
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</table>

**Learning Control / Examinations**
The module will not be offered any more from winterterm 2016/2017. Students who are already assigned on the module can still finish it until summer term 2017 (only for repeater).

**Conditions**
None

**Qualification Objectives**
See German version.

**Content**

**Recommendations**
None

**Remarks**
The course “Organization Theory” will not be offered any more from summer term 2015 on. The examination will be offered latest until winter term 2015/2016 (repeaters only).

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
## Module: Strategy, Communication, and Data Analysis [M-WIWI-101489]

**Responsibility:** Bruno Neibecker  
**Organisation:** KIT-Fakultät für Wirtschaftswissenschaften  
**Curricular Anchorage:** Compulsory Elective  
**Contained in:** Business Administration  
**Compulsory Elective Modules 1/Compulsory Modules/Business Administration**  
**Compulsory Elective Modules 2/Compulsory Elective Modules/Business Administration**

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<tr>
<td>T-WIWI-102619</td>
<td>Behavioral Approaches in Marketing (S. 539)</td>
<td>4,5</td>
<td>Bruno Neibecker</td>
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<tr>
<td>T-WIWI-102618</td>
<td>Strategic and Innovative Decision Making in Marketing (S. 802)</td>
<td>4,5</td>
<td>Bruno Neibecker</td>
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<tr>
<td>T-WIWI-102635</td>
<td>Information Technology and Business Information (S. 668)</td>
<td>4,5</td>
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### Wahlpflichtangebot  
Non-Compulsory Block; min. 9, max. 9 ECTS

### Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.  
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

#### Conditions
None

#### Qualification Objectives
Students
- are familiar with general procedures and characteristics to develop new products and services under conditions of market orientation,
- can analyse customer needs, learn to realize competitive advantages and to work out interdisciplinary solutions,
- improve their statistic skills to cope with applied Marketing issues.

#### Content
The core product is everything a customer or business consumer receives. Marketers must understand what it takes to develop a new product successfully. It is important to understand that innovations differ in their degree of newness (up to radical innovations). This helps to determine how quickly the products will be adopted by a target market. Market orientation is on the front side of the medal, the reverse side includes meeting the needs of diverse stakeholders. To find out the critical drivers of success a deep understanding of analytical and statistical methods is essential. As a result, the developing of an effective marketing strategy is discussed as an empirical, scientific process. In addition, consumer behavior approaches in marketing are discussed as an important research area with a strong interdisciplinary and empirical orientation.

#### Recommendations
None

#### Remarks
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).

#### Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Technical Logistics [M-MACH-101279]

Responsibility: Kai Furmans
Organisation: KIT-Fakultät für Maschinenbau
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<tr>
<td>T-MACH-105174</td>
<td>Warehousing and Distribution Systems (S. 936)</td>
<td>4</td>
<td>Melanie Schwab, Judith Weiblen</td>
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<tr>
<td>T-MACH-105171</td>
<td>Safety Engineering (S. 832)</td>
<td>4</td>
<td>Hans-Peter Kany</td>
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<td>T-MACH-105149</td>
<td>Industrial Application of Technological Logistics Instancing Crane Systems (S. 663)</td>
<td>4</td>
<td>Markus Golder</td>
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<td>T-MACH-105151</td>
<td>Energy Efficient Intralogistic Systems (S. 612)</td>
<td>4</td>
<td>Meike Braun, Frank Schönung</td>
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<tr>
<td>T-MACH-102163</td>
<td>Basics of Technical Logistics (S. 538)</td>
<td>6</td>
<td>Vladimir Madzharov, Martin Mittwollen</td>
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<tr>
<td>T-MACH-102159</td>
<td>Elements and Systems of Technical Logistics (S. 603)</td>
<td>4</td>
<td>Vladimir Madzharov, Martin Mittwollen</td>
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<tr>
<td>T-MACH-102160</td>
<td>Selected Applications of Technical Logistics (S. 834)</td>
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<td>Vladimir Madzharov, Martin Mittwollen</td>
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<tr>
<td>T-MACH-102161</td>
<td>Selected Applications of Technical Logistics and Project (S. 835)</td>
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<tr>
<td>T-MACH-102178</td>
<td>Elements of Technical Logistics and Project (S. 604)</td>
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<td>T-MACH-105187</td>
<td>IT-Fundamentals of Logistics (S. 686)</td>
<td>4</td>
<td>Frank Thomas</td>
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<td>T-WIWI-103091</td>
<td>Production and Logistics Controlling (S. 802)</td>
<td>3</td>
<td>Helmut Wlcek</td>
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Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

To improve the overall grade of the module up to one grading scale (0.3) there might be taken an optional term paper in the field of the IFL. The term paper may not be convalidated in the seminar module.

Conditions
The lecture basics of technical logistics has to be chosen. If the lecture Basics of technical logistics has been successfully examinated in another module, the lecture elements and systems of technical logistics can be choosen instead. If both lectures are examinated successfully, one can chose selected applications of technical logistics or selected applications of technical logistics and project instead.

Qualification Objectives
The student
- acquires well-founded knowledge on the main topics of technical logistics
- gets an overview of different applications of technical logistics in practice,
- acquires expertise and understanding about functionality of material handling systems.

Content
The module Technical Logistics provides in-depth basics on the main topics of technical logistics. The module focuses on technical...
characteristics of material handling technology. To gain a deeper understanding, the course is accompanied by exercises.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.

Responsibility: Eberhard Hohnecker

Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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Compulsory

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<td>Track Guided Transport Systems - Technical Design and Components (S. 919)</td>
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Wahlpflicht

Non-Compulsory Block; min. 1, max. 2 Courses, min. 3, max. 4,5 ECTS

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<td>Infrastructure Dimensioning and Running Dynamics Based Railway Alignment (S. 669)</td>
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<td>T-BGU-101849</td>
<td>Infrastructure Equipment of Railway Tracks (S. 670)</td>
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<td>Construction and Maintenance of Guided Track Infrastructure (S. 571)</td>
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<td>Electrical Railway Traction Systems (S. 602)</td>
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<td>Peter Gratzfeld</td>
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<td>Environmental Aspects of Guided Transport Systems (S. 623)</td>
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<td>T-BGU-101794</td>
<td>Economic Efficiency of Guided Transport Systems (S. 594)</td>
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<td>Law Aspects of Guided Transport Systems (S. 690)</td>
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<tr>
<td>T-BGU-101858</td>
<td>Homework “Track Guided Transport Systems / Engineering” (S. 657)</td>
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Learning Control / Examinations
See German version.

Conditions
See German version.

Qualification Objectives
See German version.

Content
See courses.

Recommendations
See German version.

Remarks
New module starting summer term 2015.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Transport infrastructure policy and regional development [M-WIWI-101485]

Responsibility: Kay Mitusch
Organisation: KIT-Fakultät für Wirtschaftswissenschaften
Curricular Anchorage: Compulsory Elective
Contained in: Economics

### Compulsory

<table>
<thead>
<tr>
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<th>Course</th>
<th>ECTS</th>
<th>Recurrence</th>
<th>Duration</th>
<th>Level</th>
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<tr>
<td>T-WIWI-100007</td>
<td>Transport Economics (S. 925)</td>
<td>4,5</td>
<td>Each term</td>
<td>2 semester</td>
<td>4</td>
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<tr>
<td>T-WIWI-103107</td>
<td>Spatial Economics (S. 879)</td>
<td>4,5</td>
<td>Each term</td>
<td>2 semester</td>
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### Learning Control / Examinations

The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

### Conditions

None

### Qualification Objectives

The students

- understand the economic issues related to transport and regional development with a main focus on economic policy issues generated by the relationship of transport and regional development with the public sector
- are able to compare different considerations of politics, regulation and the private sector and to analyse and assess the respective decision problems both qualitatively and by applying appropriate methods from economic theory
- are prepared for careers in the public sector, particularly for public companies, politics, regulatory agencies, related consultancies, mayor construction companies or infrastructure project corporations

### Content

The development infrastructure (e.g. transport, energy, telecommunications) has always been one of the most relevant factors for economic development and particularly influences the development of the regional economy. From the repertoire of state actions, investments into transport infrastructure are often regarded the most important measure to foster regional economic growth. Besides the direct effects of transport policy on passenger and freight transport, a variety of individual economic activities is significantly dependent on the available or potential transport options. Decisions on the planning, financing and realization of major infrastructure projects require a solid and far-reaching consideration of direct and indirect growth effects with the occurring costs. Through its combination of lectures the module reflects the complex interdependencies between infrastructure policy, transport industry and regional policy and provides its participants with a comprehensive understanding of the functionalities of one of the most important sectors of the economy and its relevance for economic policy.

### Remarks

The courses Assessment of Public Policies and Projects I (winter term) and Assessment of Public Policies and Projects II (summer term) will no longer be part of this module. Student who have already had exams in this courses can integrate these exams in this module.

### Workload

The total workload for this module is approximately 270 hours. For further information see German version.
Module: Transportation Modelling and Traffic Management [M-BGU-101065]

Responsibility: Peter Vortisch

Organisation: KIT-Fakultät für Bauingenieur-, Geo- und Umweltwissenschaften

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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### Pflichtleistung

Non-Compulsory Block; min. 2, max. 3 Courses, min. 6, max. 9 ECTS

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<tr>
<td>T-BGU-101797</td>
<td>Methods and Models in Transportation Planning (S. 722)</td>
<td>3</td>
<td>Peter Vortisch</td>
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<tr>
<td>T-BGU-101798</td>
<td>Traffic Engineering (S. 921)</td>
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<tr>
<td>T-BGU-101799</td>
<td>Traffic Management and Transport Telematics (S. 924)</td>
<td>3</td>
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<tr>
<td>T-BGU-101800</td>
<td>Traffic Flow Simulation (S. 922)</td>
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### Wahlpflicht

Non-Compulsory Block; max. 1 Courses, max. 3 ECTS

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<tr>
<td>T-BGU-100010</td>
<td>Transportation Data Analysis (S. 927)</td>
<td>3</td>
<td>Martin Kagerbauer</td>
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<tr>
<td>T-BGU-100619</td>
<td>Freight Transport (S. 637)</td>
<td>3</td>
<td>Bastian Chlond</td>
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<tr>
<td>T-BGU-100620</td>
<td>Long-distance and Air Traffic (S. 696)</td>
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<td>Bastian Chlond</td>
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<td>T-BGU-101005</td>
<td>Tendering, Planning and Financing in Public Transport (S. 912)</td>
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<td>T-BGU-100014</td>
<td>Seminar in Transportation (S. 860)</td>
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<td>Bastian Chlond, Peter Vortisch</td>
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<tr>
<td>T-WIWI-103174</td>
<td>Seminar Mobility Services (Master) (S. 861)</td>
<td>3</td>
<td>Carola Stryja, Gerhard Satzger</td>
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<td>T-BGU-103425</td>
<td>Mobility Services and new Forms of Mobility (S. 729)</td>
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<tr>
<td>T-BGU-103426</td>
<td>Strategic Transport Planning (S. 896)</td>
<td>3</td>
<td>Volker Waßmuth</td>
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### Learning Control / Examinations

The assessment is carried out as partial exams (according to § 4(2), 2-3 of the examination regulation) of the core courses and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The overall grade of the module is the average of the grades for each course weighted by the credits. The partial exams will take place jointly (if possible) at individually appointed dates.

**Conditions**

Two courses have to be chosen from the core courses. Core courses are: Methods and Models in Transportation Planning [6232701], Traffic Engineering [6232703], Traffic Management and Transport Telematics [6232802] and Traffic Flow Simulation [6232804]. To achieve the required ECTS Credits, additional courses have to be chosen from the remaining courses. From the two possible seminars, only one can be chosen.

### Qualification Objectives

See German version.

### Content

Dieses Modul vertieft bereits vorhandenes Wissen im Verkehrsbereich. Durch die Wahl der Kernveranstaltungen wird die Spezialisierung gewählt - mehr in Richtung Verkehrplanung oder eher in Richtung Verkehrstechnik und/oder Verkehrssimulation. Das Modul versteht sich also als ideale Fortsetzung des Moduls Grundlagen des Verkehrswesens [WI4INGBGU15].

### Remarks

Wurden bereits Vorlesungen gehört, die nun nicht mehr angeboten werden, können diese bei übereinstimmenden Inhalten dennoch innerhalb dieses Moduls geprüft werden. Kommen Sie in diesem Fall zwecks Abstimmung in die Sprechstunde!
**Addition: Additional Examinations**

**Module: Virtual Engineering A [M-MACH-101283]**

**Responsibility:** Jivka Ovtcharova

**Organisation:** KIT-Fakultät für Maschinenbau

**Curricular Anchorage:** Compulsory Elective

**Contained in:**
- Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
- Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
- Additional Examinations

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<tr>
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<td>Each term</td>
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**Compulsory**

**Identifier** | **Course** | **ECTS** | **Responsibility**
--- | --- | --- | ---
T-MACH-102123 | Virtual Engineering I (S. 933) | 6 | Jivka Ovtcharova

**Virtual Engineering A**

**Non-Compulsory Block; min. 3 ECTS**

<table>
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<th>Identifier</th>
<th>Course</th>
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<tbody>
<tr>
<td>T-MACH-102125</td>
<td>Computer Integrated Planning of New Products (S. 570)</td>
<td>4</td>
<td>Roland Kläger</td>
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<tr>
<td>T-MACH-102149</td>
<td>Virtual Reality Practical Course (S. 935)</td>
<td>4</td>
<td>Jivka Ovtcharova</td>
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<tr>
<td>T-MACH-102153</td>
<td>PLM-CAD Workshop (S. 771)</td>
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<td>Jivka Ovtcharova</td>
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<tr>
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<td>PLM for Product Development in Mechatronics (S. 770)</td>
<td>4</td>
<td>Martin Eigner</td>
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<tr>
<td>T-MACH-102209</td>
<td>Information Engineering (S. 665)</td>
<td>3</td>
<td>Jivka Ovtcharova</td>
</tr>
<tr>
<td>T-MACH-105937</td>
<td>Information management in production (S. 666)</td>
<td>4</td>
<td>Oliver Riedel</td>
</tr>
</tbody>
</table>

**Conditions**

None

**Qualification Objectives**
The students should:
- have basic knowledge about the industrial application of Information Technology in product development,
- have understanding about current and future application of information systems in product development processes in the context of Product Lifecycle Management and Virtual Engineering,
- be able to operate current CAx- and PLM-systems in the product development process
- understands demands and relevance of interconnected IT-systems and respective methods for product development

**Content**
The Module Virtual Engineering A gives an overview about product development processes, beginning with requirement engineering, verification of manufacturing feasibility and virtual operation in the scope of Digital Factory. The guest-lectures contained in this module complete the content of the lecture with introducing current product development processes focusing.

**Remarks**
Module: Virtual Engineering B [M-MACH-101281]

Responsibility: Jivka Ovtcharova

Organisation: KIT-Fakultät für Maschinenbau

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences

Additional Examinations

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<tr>
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Virtual Engineering B
Non-Compulsory Block; min. 3 ECTS

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<tr>
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<td>Virtual Reality Practical Course (S. 935)</td>
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<tr>
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<td>PLM for Product Development in Mechatronics (S. 770)</td>
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<td>3</td>
<td>Jivka Ovtcharova</td>
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<tr>
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<tr>
<td>T-MACH-102185</td>
<td>CATIA CAD Training Course (S. 557)</td>
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<td>T-MACH-102187</td>
<td>CAD-NX Training Course (S. 554)</td>
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<tr>
<td>T-MACH-105937</td>
<td>Information management in production (S. 666)</td>
<td>4</td>
<td>Oliver Riedel</td>
</tr>
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</table>

Learning Control / Examinations
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Conditions
The course Virtual Engineering II [2122378] is compulsory module and must be examined.

Qualification Objectives
The students should:

- have basic knowledge about industrial practice of Information Technology in the field of product development,
- have basic knowledge about innovative visualization techniques like Virtual Reality and feasible application of Virtual Mock-Ups (VMU) for validating product properties.
- is able to estimate potentials and risks of current Virtual Reality Systems in product development.
- understands demands and relevance of interconnected IT-systems and respective methods for product development

Content
The module Virtual Engineering B communicates basics of Virtual Reality applications and their fields of application for validating product properties and for supporting product development processes.

Optional courses of this module complete the content with practical application of VR techniques in product development (Virtual Reality Exercise) and current product development processes.

Recommendations
We recommend to attend/visit the courses Engineering I [2121352] before Virtual Engineering II [2122378]
Remarks

Workload
Workload at 9 graduate credits / credit points: ca. 270 hours.

- regular attendance: 100 hours
- Preparation and reworking: 50 hours
- Exam and exam revision/preparation: 120 hours

Detailed apportionment results from credit points of the courses of the module
Module: Water Chemistry and Water Technology I [M-CIWVT-101121]

Responsibility: Harald Horn
Organisation: KIT-Fakultät für Chemieingenieurwesen und Verfahrenstechnik
Curricular Anchorage: Compulsory Elective
Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<tr>
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Compulsory

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<td>Water Chemistry and Water Technology I (S. 938)</td>
<td>6</td>
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<tr>
<td>T-CIWVT-103351</td>
<td>Laboratory Work Water Chemistry (S. 688)</td>
<td>4</td>
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</table>

Conditions
none

Qualification Objectives
The student
- has knowledge of types and sum of the water constituents and their interaction with each other and with the water molecules,
- knows and understands the basics of water chemistry and the most important methods for the treatment of different types of raw water.

Content
This module gives the basis to understand the most important methods of raw water treatment. Therefore types and sum of water constituents and their interaction with each other and with water molecules are introduced. The effects of the different treatment and purification methods are shown.
Additional Examinations

Module: Water Chemistry and Water Technology II [M-CIWVT-101122]

Responsibility: Harald Horn

Organisation: KIT-Fakultät für Chemieingenieurwesen und Verfahrenstechnik

Curricular Anchorage: Compulsory Elective

Contained in: Compulsory Elective Modules 1/Compulsory Modules/Natural and Engineering Sciences
Compulsory Elective Modules 2/Compulsory Elective Modules/Natural and Engineering Sciences
Additional Examinations

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<tr>
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<td>Water Chemistry and Water Technology II (S. 939)</td>
<td>9</td>
<td>Harald Horn</td>
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</table>

Conditions

The Module “Water Chemistry and Water Technology I” must be passed.

Qualification Objectives

The student

- has knowledge of types and sum of the water constituents and their interaction with each other and with the water molecules,
- knows and understands the basics of water chemistry and the most important methods for the treatment of different types of raw water,
- knows about the different types of water treatment and water purification methods to convert, reduce or concentrate water constituents,

Content

The effects of the different treatment and purification methods are shown and it is explained how they can convert, reduce or concentrate water constituents.
Part VII

Module component exams

Course: Wildcard Key Competences Seminar 2 [T-WIWI-104681]

Responsibility:

Contained in: [M-WIWI-101808] Seminar Module

ECTS
2

Version
1
Course: Advanced Game Theory [T-WIWI-102861]

Responsibility: Karl-Martin Ehrhart, Clemens Puppe, Johannes Philipp Reiß

[M-WIWI-101500] Microeconomic Theory

ECTS: 4.5
Language: englisch
Version: 1

Events

<table>
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<tr>
<th>Term</th>
<th>Event-No.</th>
<th>Events</th>
<th>Type</th>
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<th>Lecturers</th>
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<tbody>
<tr>
<td>WS 16/17</td>
<td>2521533</td>
<td>Advanced Game Theory</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Nora Szech</td>
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<td>WS 16/17</td>
<td>2521534</td>
<td>Übung zu Advanced Game Theory</td>
<td>Übung (U)</td>
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<td>Nora Szech</td>
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Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None

Recommendations
Basic knowledge of mathematics and statistics is assumed.

Die folgenden Informationen stammen aus der Veranstaltung Advanced Game Theory (WS 16/17):

The student
- deepens and broadens his/her basic knowledge of Game Theory,
- develops a rigorous understanding of newer concepts in Game Theory,
- develops the capability to independently model and analyze complex systems of strategic decision-making, and to develop appropriate solutions.

Content
This course offers an advanced and rigorous treatment of game theory.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Compulsory textbook:

Additional Literature:
## Course: Advanced Lab Informatics [T-WIWI-103523]

**Responsibility:** Rudi Studer, Hartmut Schmeck, Andreas Oberweis, York Sure-Vetter, Johann Marius Zöllner

**Contained in:**
- [M-WIWI-101472] Informatics
- [M-WIWI-101630] Electives in Informatics
- [M-WIWI-101628] Emphasis in Informatics

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### Events

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<tr>
<td>SS 2016</td>
<td>2513306</td>
<td>Event Processing: Processing of Real-Time Data and their Business Potential</td>
<td>Seminar / Praktikum (S/P)</td>
<td>2</td>
<td>Ljiljana Stojanovic, Rudi Studer, Suad Sejdovic, Dominik Riemer, York Sure-Vetter</td>
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<tr>
<td>WS 16/17</td>
<td>2512200</td>
<td>Praktikum Betriebliche Informationssysteme: Moderne Technologien der Softwareentwicklung im Einsatz</td>
<td>Praktikum (P)</td>
<td>3</td>
<td>Meike Ullrich, Andreas Fritsch, Andreas Schoknecht, Andreas Oberweis, Murat Citak</td>
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<td>WS 16/17</td>
<td>2512100</td>
<td>Security</td>
<td>Praktikum (P)</td>
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<td>Hartmut Schmeck, Kaibin Bao Aditya Mogadala, Achim Rettinger, Rudi Studer, York Sure-Vetter, Andreas Thalhammer</td>
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<td>SS 2016</td>
<td>2512300</td>
<td>Knowledge Discovery and Data Mining</td>
<td>Seminar / Praktikum (S/P)</td>
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<td>Andreas Oberweis, Murat Citak</td>
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<td>SS 2016</td>
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<td>Praktikum Betriebliche Informationssysteme: Softwareanwendungen im Geschäftsprozessmanagement</td>
<td>Praktikum (P)</td>
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<td>Tobias Weller, Matthias Frank, Achim Rettinger, Rudi Studer, Maria Maleshkova, York Sure-Vetter Pradyumn Kumar Shukla</td>
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<tr>
<td>WS 16/17</td>
<td>2512307</td>
<td>Applications of Semantic MediaWiki</td>
<td>Seminar / Praktikum (S/P)</td>
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<td>Michael Meier, Andreas Drescher, Andreas Oberweis, Frederic Toussaint</td>
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<td>SS 2016</td>
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<td>Optimierung in der Lehre</td>
<td>Praktikum (P)</td>
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<td>SS 2016</td>
<td>2512101</td>
<td>Praktikum Betriebliche Informationssysteme: Realisierung innovativer Dienste für Studierende</td>
<td>Praktikum (P)</td>
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<tr>
<td>WS 16/17</td>
<td>2512301</td>
<td>Linked Open Data basierte Web 3.0 Anwendungen und Services</td>
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</tbody>
</table>
The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of:

- a practical work
- a presentation and
- a written seminar thesis

Practical work, presentation and written thesis are weighted according to the course.

Remarks
The title of this course is a generic one. Specific titles and the topics of offered seminars will be announced before the start of a semester in the internet at https://portal.wiwi.kit.edu.

Die folgenden Informationen stammen aus der Veranstaltung Event Processing: Processing of Real-Time Data and their Business Potential (SS 2016):

Content
Topics of interest include, but are not limited to:

- Prediction of lucrative areas / routes
- Real-time visualization of event streams
- Fraud Detection
- Sales forecast

Gladly, data with other data (e.g. weather or event data for NYC) can be linked.

Die folgenden Informationen stammen aus der Veranstaltung Knowledge Discovery and Data Mining (SS 2016):

Content
Domains of interest include, but are not limited to:

- Medicine
- Social Media
- Finance Market

Literature
Detailed references are indicated together with the respective subjects. For general background information look up the following textbooks:

- Mitchell, T.; Machine Learning

Die folgenden Informationen stammen aus der Veranstaltung Applications of Semantic MediaWiki (WS 16/17):

Content
Topics of interest include, but are not limited to:

- Analysis of Medical Processes
- Correlation analysis of medical data
- Visualization of data in SMW
- Sentiment analysis of Twitter data
- Upload Interface for SMW
- Process Matching of process data

Die folgenden Informationen stammen aus der Veranstaltung Linked Open Data basierte Web 3.0 Anwendungen und Services (WS 16/17):

Workload
Topics of interest include, but are not limited to:

- Travel Security
- Geo data
- Linked News
- Social Media
Course: Advanced Management Accounting [T-WIWI-102885]

Responsibility: Marcus Wouters

Contained in: [M-WIWI-101510] Cross-functional Management Accounting

ECTS 4,5 Language englisch Version 1

Events

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<tr>
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<tr>
<td>WS 16/17</td>
<td>2579907</td>
<td>Advanced Management Accounting</td>
<td>Vorlesung (V)</td>
<td>3</td>
<td>Michael Pelz, Marcus Wouters</td>
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</table>

Learning Control / Examinations
The assessment consists of an oral exam (20 min) taking place in the recess period (according to §4 (2), 2 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None.

Recommendations
The course requires significant prior knowledge of Management Accounting, similar to the content of the courses MA 1 and 2, although completion of these particular courses is not a formal requirement.

Remarks
This course is held in English.
The course is compulsory and must be examined.

Die folgenden Informationen stammen aus der Veranstaltung Advanced Management Accounting (WS 16/17):

Students will be able to identify and apply advanced management accounting methods to managerial decision-making problems in operations and innovation. They will also be able to identify relevant research results on such methods.

Content
The course addresses several topics where management accounting is strongly related to marketing, finance, or organization and strategy, such as customer value propositions, financial performance measures, managing new product development, and technology investment decisions.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.
Course: Advanced Statistics [T-WIWI-103123]

Responsibility: Oliver Grothe

Contained in: [M-WIWI-101637] Analytics and Statistics

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<tr>
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<tr>
<td>WS 16/17</td>
<td>2550552</td>
<td>Statistik für Fortgeschrittene</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Oliver Grothe</td>
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<td>WS 16/17</td>
<td>2550553</td>
<td>Übung zu Statistik für Fortgeschrittene</td>
<td>Übung (Ü)</td>
<td>2</td>
<td>Laura Hersing, Oliver Grothe</td>
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</table>

Learning Control / Examinations
The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation. A bonus program can improve the grade by one grade level (i.e. by 0.3 or 0.4). The exam is offered every semester. Re-examinations are offered only for repeaters.

Conditions
None

Remarks
New course starting winter term 2015/2016
Course: Advanced Topics in Economic Theory [T-WIWI-102609]

Responsibility: Kay Mitusch, Marten Hillebrand

Contained in:
- [M-WIWI-101497] Agglomeration and Innovation
- [M-WIWI-101502] Economic Theory and its Application in Finance
- [M-WIWI-101500] Microeconomic Theory
- [M-WIWI-101406] Network Economics

ECTS 4,5

Version 1

Learning Control / Examinations
The assessment consists of a written exam (60min) (following §4(2), 1 of the examination regulation) at the beginning of the recess period or at the beginning of the following semester.

Conditions
None

Recommendations
This course is designed for advanced Master students with a strong interest in economic theory and mathematical models. Bachelor students who would like to participate are free to do so, but should be aware that the level is much more advanced than in other courses of their curriculum.
Course: Airport Logistics [T-MACH-105175]

Responsibility: André Richter

Contains in:
- [M-MACH-101263] Introduction to Logistics
- [M-MACH-101280] Logistics in Value Chain Networks

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<td>WS 16/17</td>
<td>2117056</td>
<td>Airport logistics</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>André Richter</td>
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</tbody>
</table>

Conditions
none

Die folgenden Informationen stammen aus der Veranstaltung Airport logistics (WS 16/17):

Students are able to:
- Describe material handling and informations technology activities on airports,
- Evaluate processes and systems on airports as the law stands, and
- Choose appropriate processes and material handling systems for airports.

Content
Introduction
airport installations
luggage transport
passenger transport
security on the airport
legal bases of the air traffic
freight on the airport

Workload
regular attendance: 21 hours
self-study: 99 hours

Literature
None.
### Course: Algorithms for Internet Applications [T-WIWI-102658]

**Responsibility:** Hartmut Schmeck

**Contained in:**
- [M-WIWI-101472] Informatics
- [M-WIWI-101630] Electives in Informatics
- [M-WIWI-101628] Emphasis in Informatics

#### Events

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<tr>
<td>WS 16/17</td>
<td>2511103</td>
<td>Übungen zu Algorithms for Internet Applications</td>
<td>Übung (U)</td>
<td>1</td>
<td>Hartmut Schmeck, Jan Müller, Kaibin Bao</td>
</tr>
<tr>
<td>WS 16/17</td>
<td>2511102</td>
<td>Algorithms for Internet Applications</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Hartmut Schmeck</td>
</tr>
</tbody>
</table>

#### Learning Control / Examinations

The examination will be offered latest until summer term 2017 (repeaters only). The assessment consists of a written exam (60 min) (according to Section 4(2), 1 of the examination regulation) and an additional written examination (called “bonus exam”, 45 min) (according Section 4(2), 3 of the examination regulation). The grade of this course is the achieved grade in the written examination. If this grade is at least 4.0 and at most 1.3, a passed bonus exam will improve it by one grade level (i.e. by 0.3 or 0.4).

#### Conditions

None

#### Remarks

This course will not be offered after WS 2016/17

### Die folgenden Informationen stammen aus der Veranstaltung Algorithms for Internet Applications (WS 16/17):

The students will learn to master methods and concepts of essential algorithms within Internet applications and to develop capabilities for innovative improvements. The course aims at teaching advanced concepts for the design and application of algorithms with respect to the requirements in networked systems. Based on a fundamental understanding of taught concepts and methods the students should be able to select appropriate concepts and methods for problem settings in their future professional life, and - if necessary - customize and apply them in an adequate way. The students will be capable to find appropriate arguments for their chosen approach to a problem setting.

In particular, the student will

- know the structure and elementary protocols of the Internet (TCP/IP) and standard routing algorithms (distance vector and link state routing),
- know methods of information retrieval in the WWW, algorithms for searching information and be able to assess the performance of search engines,
- know how to design and use cryptographic methods and protocols to guarantee and check confidentiality, data integrity and authenticity,
- know algorithmic basics of electronic payment systems and of electronic money.

### Content

Internet and World Wide Web are changing our world, this core course provides the necessary background and methods for the design of central applications of the Internet. After an introduction into Internet technology the following topics are addressed: information retrieval in the www, structure and functioning of search engines, foundations of secure communication, electronic payment systems and digital money, and - if time permits - security architectures.

### Workload

The total workload for this course is approximately 150.0 hours. For further information see German version.

### Literature


Elective literature:

- Further references will be given in the course.
Course: Analysis of Exhaust Gas and Lubricating Oil in Combustion Engines [T-MACH-105173]

Responsibility: Marcus Gohl

Contained in: [M-MACH-101303] Combustion Engines II

ECTS: 4 Language: deutsch Version: 1

Events

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<td>SS 2016</td>
<td>2134150</td>
<td>Analysis of Exhaust Gas und Lubricating Oil in Combustion Engines</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Marcus Gohl</td>
</tr>
</tbody>
</table>

Conditions

none

Die folgenden Informationen stammen aus der Veranstaltung Analysis of Exhaust Gas und Lubricating Oil in Combustion Engines (SS 2016):

The Students can point out the challenges concerning the current emission standards in engine development. They can name and explain the basic principles of measurement techniques and methods to analyse exhaust gas components and components of engine oil. Hence, the students have the ability to choose the right methods for a given Problem and to interpret the results.

Content

The students get involved in the application of different measurement techniques in the field of exhaust gas and lubricating oil analysis. The functional principles of the systems as well as the application areas of the latter are discussed. In addition to a general overview of standard applications, current specific development and research activities are introduced.

Workload

regular attendance: 24 hrs
self study: 96 hrs

Literature

The lecture documents are distributed during the courses.
Course: Analysis Tools for Combustion Diagnostics [T-MACH-105167]

Responsibility: Uwe Wagner

Contained in: [M-MACH-101303] Combustion Engines II

ECTS Language Version
4 deutsch 1

Events

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<tr>
<td>SS 2016</td>
<td>2134134</td>
<td>Analysis tools for combustion diagnostics</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Jürgen Pfeil</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Analysis tools for combustion diagnostics (SS 2016):

The students can name and explain state-of-the-art methods to analyse the process in combustion as well as special measuring techniques such as optical and laser analysis. They are able to thermodynamically model, analyse and evaluate the engine process.

Content
- energy balance at the engine
- energy conversion in the combustion chamber
- thermodynamics of the combustion process
- flow velocities
- flame propagation
- special measurement techniques

Workload
- regular attendance: 24 hours
- self-study: 96 hours

Literature
Lecture notes available in the lectures
Course: Applied Econometrics [T-WIWI-103125]

Responsibility: Melanie Schienle

Contained in:
- [M-WIWI-101638] Econometrics and Statistics I
- [M-WIWI-101639] Econometrics and Statistics II

Events

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<td>SS 2016</td>
<td>2520020</td>
<td>Applied Econometrics</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Melanie Schienle</td>
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<td>SS 2016</td>
<td>2520021</td>
<td>Übungen zu Angewandte Ökonometrie</td>
<td>Übung (U)</td>
<td>2</td>
<td>Melanie Schienle, Carsten Bormann</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment of this course is a written examination (90 min) according to §4(2), 1 of the examination regulation.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Applied Econometrics (SS 2016):

Workload
The total workload for this course is approximately 150 hours. For further information see German version.

Literature

Course: Applied Informatics II - IT Systems for eCommerce [T-WIWI-102651]

Responsibility: Johann Marius Zöllner

Contained in: [M-WIWI-101472] Informatics
[M-WIWI-101630] Electives in Informatics
[M-WIWI-101628] Emphasis in Informatics

**ECTS** 5  **Language** deutsch  **Version** 1

### Events

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<td>SS 2016</td>
<td>2511032</td>
<td>Applied Informatics II - IT Systems for eCommerce</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Ingo Scholtes</td>
</tr>
<tr>
<td>SS 2016</td>
<td>2511033</td>
<td>Übungen zu Angewandte Informatik II: Informatiksysteme für eCommerce</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Andreas Schoknecht, Ingo Scholtes</td>
</tr>
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</table>

### Learning Control / Examinations

The assessment consists of a written exam (120 min) according to Section 4(2), 1 of the examination regulation. The successful completion of the compulsory exercises is prerequisite for the admission to the written exam. The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

### Conditions

None

### Recommendations

Knowledge of content of the modules Foundations in Informatics [IW1INF1] and Algorithms I [IW2INF2] is expected.

Die folgenden Informationen stammen aus der Veranstaltung Applied Informatics II - IT Systems for eCommerce (SS 2016):

The student learns about concepts and technologies for designing big, distributed application architectures. Students apply industry-relevant technology to solve application-oriented problems in lab classes.

### Content

The course Applied Informatics II [2511032] covers various facets of electronic commerce which have to be supported by adequate and efficient distributed information systems. Key topics are middleware technologies and distributed application architectures. Document description and exchange (incl. XML), Java EE, Web technologies, and Web services are additional topics.

### Workload

The total workload for this course is approximately 150 hours. For further information see German version.

### Literature

Tba in the lecture.
**Course: Asset Pricing [T-WIWI-102647]**

**Responsibility:** Marliese Uhrig-Homburg, Martin Ruckes

**Contained in:**
- [M-WIWI-101502] Economic Theory and its Application in Finance
- [M-WIWI-101482] Finance 1
- [M-WIWI-101483] Finance 2
- [M-WIWI-101480] Finance 3

**ECTS** 4,5  
**Language** deutsch  
**Version** 1

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<td>SS 2016</td>
<td>2530555</td>
<td>Asset Pricing</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Marliese Uhrig-Homburg, Martin Ruckes</td>
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<td>SS 2016</td>
<td>2530556</td>
<td>Übung zu Asset Pricing</td>
<td>Übung (Ü)</td>
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<td>Claus Schmitt, Marliese Uhrig-Homburg, Martin Ruckes</td>
</tr>
</tbody>
</table>

**Learning Control / Examinations**
See German version.

**Conditions**
None

**Recommendations**
We strongly recommend knowledge of the basic topics in investments (bachelor course), which will be necessary to be able to follow the course.

**Die folgenden Informationen stammen aus der Veranstaltung Asset Pricing (SS 2016):**

Students are familiar with advanced concepts in asset pricing (in particular the stochastic discount factor model). They are able to apply their acquired skills to solve empirical questions related to securities.

**Content**
This lecture deals with the valuation of risky cash flows. A stochastic discount model and a central equation will be introduced, which form the basis of nearly every valuation model in finance. That includes the valuation of stocks, bonds and derivatives. The first part of the lecture will present the theory, the second part covers empirical questions related to this approach.

**Workload**
The total workload for this course is approximately 135.0 hours. For further information see German version.

**Literature**

**Basic literature**

**Elective literature**
Course: Auction Theory [T-WIFI-102613]

Responsibility: Karl-Martin Ehrhart

Contained in:
- [M-WIFI-101453] Applied Strategic Decisions
- [M-WIFI-101500] Microeconomic Theory

ECTS: 4,5  Version: 1

Events

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<td>WS 16/17</td>
<td>2520409</td>
<td>Übungen zu Auktionstheorie</td>
<td>Übung (U)</td>
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<td>WS 16/17</td>
<td>2520408</td>
<td>Auktionstheorie</td>
<td>Vorlesung (V)</td>
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<td>Karl-Martin Ehrhart</td>
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</table>

Learning Control / Examinations

The assessment of this course is a written examination (following §4(2), 1 SPO) of 60 mins. The exam is offered each semester.

Conditions
None
Course: Automated Manufacturing Systems [T-MACH-102162]

Responsibility: Jürgen Fleischer

Contained in: [M-MACH-101298] Automated Manufacturing Systems

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Events

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<tr>
<td>SS 2016</td>
<td>2150904</td>
<td>Automated Manufacturing Systems</td>
<td>Vorlesung (V) / Übung 6</td>
<td></td>
<td>Jürgen Fleischer</td>
</tr>
</tbody>
</table>

Conditions
none

Die folgenden Informationen stammen aus der Veranstaltung Automated Manufacturing Systems (SS 2016):

The students ...  
- are able to analyze implemented automated manufacturing systems and describe their components.  
- are capable to assess the implemented examples of implemented automated manufacturing systems and apply them to new problems.  
- are able to name automation tasks in manufacturing plants and name the components which are necessary for the implementation of each automation task.  
- are capable with respect to a given task to plan the configuration of an automated manufacturing system and to determine the necessary components to its realization.  
- are able to design and select components for a given use case of the categories: “Handling Technology”, “Industrial Robotics”, “Sensory” and “Controls”.  
- are capable to compare different concepts for multi-machine systems and select a suitable concept for a given use case.

Content
The lecture provides an overview of the structure and functioning of automated manufacturing systems. In the introduction chapter the basic elements for the realization of automated manufacturing systems are given. This includes:  
- Drive and control technology  
- Handling technology for handling work pieces and tools  
- Industrial Robotics  
- Quality assurance in automated manufacturing  
- automatic machines, cells, centers and systems for manufacturing and assembly  
- structures of multi-machine systems  
- planning of automated manufacturing systems

In the second part of the lecture, the basics are illustrated using implemented manufacturing processes for the production of automotive components (chassis and drive technology). The analysis of automated manufacturing systems for manufacturing of defined components is also included. In the field of vehicle power train both, the automated manufacturing process for the production of the conventional internal-combustion engine and the automated manufacturing process for the production of the prospective electric power train (electric motor and battery) are considered. In the field of car body, the focus is on the analysis of the process chain for the automated manufacturing of conventional sheet metal body parts, as well as for automated manufacturing of body components made out of fiber-reinforced plastics. 

Within tutorials, the contents from the lecture are advanced and applied to specific problems and tasks.

Workload
- regular attendance: 63 hours  
- self-study: 177 hours

Literature
Lecture Notes
Course: Automation of Discrete Event and Hybrid Systems [T-ETIT-100981]

Responsibility: Sören Hohmann

Contained in: [M-ETIT-101157] Control Engineering II

ECTS
3

Version
1

Conditions
none
Course: Automotive Logistics [T-MACH-105165]

Responsibility: Kai Furmans

Contained in:
- [M-MACH-101282] Global Production and Logistics
- [M-MACH-101263] Introduction to Logistics
- [M-MACH-101280] Logistics in Value Chain Networks

ECTS: 4
Language: deutsch
Version: 1

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<td>SS 2016</td>
<td>2118085</td>
<td>Automotive Logistics</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Kai Furmans</td>
</tr>
</tbody>
</table>

Conditions
none

Die folgenden Informationen stammen aus der Veranstaltung Automotive Logistics (SS 2016):

Students are able to:

- Describe essential logistic questions, in a complex production network. As an example the automobile industry is used.
- Choose and apply solution possibilities for logistic problems in this area.

Content

- Logistic questions within the automobile industry
- Basic model of automobile production and distribution
- Relation with the suppliers
- Disposition and physical execution
- Vehicle production in the interaction of shell, paint shop and assembly
- Sequence planning
- Assembly supply
- Vehicle distribution and linkage with selling processes
- Physical execution, planning and control

Workload

regular attendance: 21 hours
self-study: 99 hours

Literature
None.
Course: Basics of Liberalised Energy Markets [T-WIWI-102690]

Responsibility: Wolf Fichtner

Contained in: [M-WIWI-102808] Digital Service Systems in Industry

ECTS 3
Language englisch
Version 1

Events

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<td>WS 16/17</td>
<td>2581998</td>
<td>Basics of Liberalised Energy Markets</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Wolf Fichtner</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment consists of a written exam according to Section 4(2), 1 of the examination regulation.

Conditions
See German version.

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Basics of Liberalised Energy Markets (WS 16/17):
The student has detailed knowledge concerning the new challenges of liberalised energy markets. He has the ability to:

- Understand the new economic reality of liberalised energy markets
- Obtain a deeper understanding of the different submarkets of the power market
- Identify problems of the liberalised energy markets

Content
1. The European liberalisation process
   1.1 The concept of a competitive market
   1.2 The regulated market
   1.3 Deregulation in Europe
2. Pricing and investments in a liberalised power market
   2.1 Merit order
   2.2 Prices and investments
   2.3 Market flaws and market failure
   2.4 Regulation in liberalised markets
   2.5 Additional regulation mechanisms
3. The power market and the corresponding submarkets
   3.1 List of submarkets
   3.2 Types of submarkets
   3.3 Market rules
4. Risk management
   4.1 Uncertainties in a liberalised market
   4.2 Investment decisions under uncertainty
   4.3 Estimating future electricity prices
   4.4 Portfolio management
5. Market power
   5.1 Defining market power
   5.2 Indicators of market power
   5.3 Reducing market power
6. Market structures in the value chain of the power sector

Workload
The total workload for this course is approximately 105.0 hours. For further information see German version.

Literature
Elective literature:
Course: Basics of Technical Logistics [T-MACH-102163]

Responsibility: Vladimir Madzharov, Martin Mittwollen

Contained in: [M-MACH-101263] Introduction to Logistics
[M-MACH-101279] Technical Logistics

ECTS 6
Language deutsch
Version 1

Events

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<th>Term</th>
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<th>Events</th>
<th>Type</th>
<th>SWS</th>
<th>Lecturers</th>
</tr>
</thead>
<tbody>
<tr>
<td>WS 16/17</td>
<td>2117095</td>
<td>Basics of Technical Logistics</td>
<td>Vorlesung (VÜ) / Übung 4</td>
<td>4</td>
<td>Jan Oellerich, Martin Mittwollen</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Basics of Technical Logistics (WS 16/17):

Students are able to:

- Describe processes and machines of technical logistics,
- Model the fundamental structures and the impacts of material handling machines with mathematical models,
- Refer to industrially used machines and
- Model real machines applying knowledge from lessons and calculate their dimensions.

Content

- Effect model of conveyor machines made for the change of position and orientation; conveyor processes; identification systems; drives; mechanical behaviour of conveyors; structure and function of conveyor machines; elements of intralogistics
- Sample applications and calculations in addition to the lectures inside practical lectures

Workload

- Presence: 42h
- Rework: 198h

Literature

Recommendations during lessons
**Course: Behavioral Approaches in Marketing [T-WIWI-102619]**

**Responsibility:** Bruno Neibecker

**Contained in:**
- [M-WIWI-101489] Strategy, Communication, and Data Analysis

**ECTS: 4,5**

**Language:** deutsch

**Version:** 1

### Events

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<tr>
<th>Term</th>
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<th>Lecturers</th>
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<tr>
<td>WS 16/17</td>
<td>2572168</td>
<td>Übung zu Verhaltenswissenschaftl. Marketing</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Bruno Neibecker</td>
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<tr>
<td>WS 16/17</td>
<td>2572167</td>
<td>Behavioral Approaches in Marketing</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Bruno Neibecker</td>
</tr>
</tbody>
</table>

### Learning Control / Examinations

The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The examination will be offered latest until winter term 2016/2017 (repeaters only).

### Conditions

None

### Recommendations

None

### Die folgenden Informationen stammen aus der Veranstaltung Behavioral Approaches in Marketing (WS 16/17):

Students have learned the following outcomes and competences:

- To specify the key terms in marketing and communication management
- To identify and define theoretical constructs in marketing communication, based on behavioral theory
- To indentify the main research trends
- To analyze and interpret high level academic articles
- To learn interactive skills to work in teams and to follow a goal-oriented approach
- To gain understanding of methodological research to develop concrete plans for marketing decision-making

### Content

This course gives an introduction to consumer behavior and the influence of cognitive and emotional information processing on consumer decision making. The contribution of advertising response models is considered and faced with social and environmental aspects (e.g. cross-cultural influences) on consumer behavior, mass communication and internet advertising. In addition, a scientific case study on the effectiveness of TV-commercials is discussed. Central issues of the course:

- Case Studies in brand management and advertising response.
- Psychological factors (research design and test marketing / arousal / effectiveness of TV-commercials as case studies).
- Emotions in marketing.
- Information processing and retention in memory (schema theory / visual information processing grounded theory).
- Complex advertising response models (attitude towards the ad / attitude towards the brand / persuasion / context effects in learning / decision making / Means-end-theory and strategic advertising).
- Social processes (culture / subculture / cross cultural influence / product design).
- Neuromarketing.

### Workload

The total workload for this course is approximately 140.0 hours. For further information see German version.

### Literature

(Literature is in English and German, see German description)
Course: BioMEMS - Microsystems Technologies for Life-Sciences and Medicine I [T-MACH-100966]

Responsibility: Andreas Guber

Contained in: [M-MACH-101290] BioMEMS
[M-WIWI-101404] Extracurricular Module in Engineering

ECTS: 3
Language: deutsch
Version: 1

Events

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<td>WS 16/17</td>
<td>2141864</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine I</td>
<td>Vorlesung (V)</td>
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<td>Andreas Guber</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung BioMEMS - Microsystems Technologies for Life-Sciences and Medicine I (WS 16/17):

The lecture will first address relevant microtechnical manufacturing methods. Then, selected biomedical applications will be presented, as the increasing use of microstructures and microsystems in Life-Sciences and medicine leads to improved medico-technical products, instruments, and operation and analysis systems.

Content

Introduction into various microtechnical manufacturing methods: LIGA, Micro milling, Silicon Micromachining, Laser Microstructuring, μEDM, Metal-Etching

Biomaterials, Sterilisation.

Examples of use in the life science sector: basic micro fluidic structures: micro channels, micro filters, micromixers, micropumps, microvalves, Micro and nanotiter plates, Microanalysis systems (μTAS), Lab-on-chip applications.

Workload

Literature: 20 h

Lessons: 21 h

Preparation and Review: 50 h

Exam preparation: 30 h

Literature

Menz, W., Mohr, J., O. Paul: Mikrosystemtechnik für Ingenieure, VCH-Verlag, Weinheim, 2005

M. Madou

Fundamentals of Microfabrication

Taylor & Francis Ltd.; Auflage: 3. Auflage. 2011
Course: BioMEMS - Microsystems Technologies for Life-Sciences and Medicine II [T-MACH-100967]

Responsibility: Andreas Guber

Contained in: [M-MACH-101290] BioMEMS
[M-WIWI-101404] Extracurricular Module in Engineering
[M-MACH-101293] Microsystem Technology

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<td>SS 2016</td>
<td>2142883</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine II</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Andreas Guber</td>
</tr>
</tbody>
</table>

The lecture will first shortly address some relevant microtechnical manufacturing methods. Then, selected biomedical applications will be presented, as the increasing use of microstructures and microsystems in Life-Sciences and medicine leads to improved medico-technical products, instruments, and operation and analysis systems.

**Content**

Examples of use in Life-Sciences and biomedicine: Microfluidic Systems:

- LabCD, Protein Cristallisation
- Microarrays
- Tissue Engineering
- Cell Chip Systems
- Drug Delivery Systems
- Micro reaction technology
- Microfluidic Cells for FTIR-Spectroscopy
- Microsystem Technology for Anesthesia, Intensive Care and Infusion
- Analysis Systems of Person’s Breath
- Neurobionics and Neuroprosthesis
- Nano Surgery

**Workload**

- Literature: 20 h
- Lessons: 21 h
- Preparation and Review: 50 h
- Exam preparation: 30 h

**Literature**

Menz, W., Mohr, J., O. Paul: Mikrosystemtechnik für Ingenieure, VCH-Verlag, Weinheim, 2005

Buess, G.: Operationslehre in der endoskopischen Chirurgie, Band I und II; Springer-Verlag, 1994

M. Madou
Fundamentals of Microfabrication
Die folgenden Informationen stammen aus der Veranstaltung BioMEMS - Microsystems Technologies for Life-Sciences and Medicine III (SS 2016):

The lecture will first shortly address some relevant microtechnical manufacturing methods. Then, selected biomedical applications will be presented, as the increasing use of microstructures and microsystems in Life-Sciences and in medicine leads to improved medico-technical products, instruments, and operation and analysis systems.

**Content**
Examples of use in minimally invasive therapy
Minimally invasive surgery (MIS)
Endoscopic neurosurgery
Interventional cardiology
NOTES
OP-robots and Endosystems
License of Medical Products and Quality Management

**Workload**
Literature: 20 h
Lessons: 21 h
Preparation and Review: 50 h
Exam preparation: 30 h

**Literature**
Menz, W., Mohr, J., O. Paul: Mikrosystemtechnik für Ingenieure, VCH-Verlag, Weinheim, 2005
Buess, G.: Operationslehre in der endoskopischen Chirurgie, Band I und II;
Springer-Verlag, 1994
M. Madou
Fundamentals of Microfabrication
Course: Bionics for Engineers and Natural Scientists [T-MACH-102172]

Responsibility: Hendrik Hölscher

Contained in: [M-MACH-101290] BioMEMS
[M-MACH-101293] Microsystem Technology
[M-MACH-101294] Nanotechnology

ECTS 3 Language deutsch Version 1

Events

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<td>SS 2016</td>
<td>2142140</td>
<td>Bionics for Engineers and Natural Scientists</td>
<td>Vorlesung (V)</td>
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<td>Hendrik Hölscher, Stefan Walheim, Christian Greiner</td>
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</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Bionics for Engineers and Natural Scientists (SS 2016):
The students should be able analyze, judge, plan and develop biomimetic strategies and products.

Content
Bionics focuses on the design of technical products following the example of nature. For this purpose we have to learn from nature and to understand its basic design rules. Therefore, the lecture focuses on the analysis of the fascinating effects used by many plants and animals. Possible implementations into technical products are discussed in the end.

Workload
lectures 30 h
self study 30 h
preparation for examination 30 h

Literature
Course: Building Laws [T-BGU-103429]

Responsibility: Shervin Haghsheno

Contained in: [M-BGU-101884] Lean Management in Construction
           [M-BGU-101888] Project Management in Construction

ECTS: 3
Version: 1

Events

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<td>Helmut Johannes</td>
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<td>Kohlhammer</td>
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Conditions
none
Course: Business Administration in Information Engineering and Management [T-WIWI-102886]

Responsibility: Andreas Geyer-Schulz

Contained in: [M-WIWI-101409] Electronic Markets

ECTS: 5  Language: deutsch  Version: 1

Events

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<tr>
<th>Term</th>
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<td>SS 2016</td>
<td>2540500</td>
<td>BWL der Informationsunternehmen</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Andreas Geyer-Schulz, Andreas Sonnenbichler</td>
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<td>SS 2016</td>
<td>2540501</td>
<td>Übungen zu BWL der Informationswirtschaft</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Fabian Ball, Andreas Sonnenbichler</td>
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</table>

Learning Control / Examinations
Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulations and by submitting written papers as part of the exercise (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).
The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from exercise work will be added.

Conditions
None

Recommendations
Basic knowledge from Operations Research (linear programming) and from decision theory are expected.

Die folgenden Informationen stammen aus der Veranstaltung BWL der Informationsunternehmen (SS 2016):

Content
The student is able to
- transfer models from Business Administration to situations in business whose basic conditions are changed due to the implementation of information and communication technology,
- apply methods from Business Administration (Decision theory, game theory, operations research, etc.) to questions of Information Engineering and Management,
- analyze the potential to automate the decision making process in businesses by data bases,
- describe the process to extract relevant data for decision making from operational accounting systems.

Literature

Economics Engineering (M.Sc.)
Modulhandbuch mit Stand 08/01/2016
Course: Business and IT Service Management [T-WIWI-102881]

Responsibility: Gerhard Satzger

Contained in: [M-WIWI-102754] Service Economics and Management
[M-WIWI-101448] Service Management

ECTS: 4.5
Language: englisch
Version: 1

Events

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<tr>
<td>WS 16/17</td>
<td>2595484</td>
<td>Business and IT Service Manage-</td>
<td>Vorlesung (V)</td>
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<td>Gerhard Satzger</td>
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<td>ment</td>
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<td>Gerhard Satzger, Stefan Seebacher</td>
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<td>WS 16/17</td>
<td>2595485</td>
<td>Übungen zu Business and IT Se-</td>
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</table>

Learning Control / Examinations

The assessment of this course is a written examination (60 min.) (following §4(2), 1 SPOs) and by submitting written papers as part of the exercise (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Business and IT Service Management (WS 16/17):

Students understand the importance of “servitization” for organizations, the challenges for the management of service-oriented enterprises and the interdependence of business and IT services.
Students learn standard concepts and methods of service-oriented management and are able to apply them in practical case studies.
Student get familiar with current research and tools and are able to critically evaluate them.
Students practice to communicate in English and to work on solutions in teams.

Content
The rapid development of information and communication technology transforms many enterprises towards service-oriented structures: with new digital services, new business models and process structures within larger service networks. Thus, strategic and operative management of service-oriented enterprises increasingly gains importance. In this course, we want to systematically acquire relevant know-how and apply this to real word examples. Particular focus will be on the interdependence of business, IT and legal aspects.

The course will be taught in English. It should provide ample opportunity for active participation of students. The course will integrate presentations of experts from business practice as well as a comprehensive case study (“en bloc” for 1 day) in which students will actively work on the strategic service-oriented shift of an enterprise.

Workload
The total workload for this course is approximately 135 hours. For further information see German version.

Literature
Maister, David H., Managing The Professional Service Firm, 1997
Teboul, J., Service is Front Stage: Positioning services for value advantage, 2006
Grönroos, Service Management and Marketing, 2007
Course: Business Dynamics [T-WIWI-102762]

Responsibility: Andreas Geyer-Schulz

Contained in:
- [M-WIWI-101470] Data Science: Advanced CRM
- [M-WIWI-101409] Electronic Markets

ECTS 4,5

Language deutsch

Version 1

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<tr>
<td>WS 16/17</td>
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<td>Business Dynamics</td>
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<td>WS 16/17</td>
<td>2540532</td>
<td>Übung zu Business Dynamics</td>
<td>Übung (Ü)</td>
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<td>Paul Glenn, Andreas Geyer-Schulz</td>
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Events

Learning Control / Examinations
Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulations and by submitting written papers as part of the exercise (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015 of the examination regulation). The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from exercise work will be added.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Business Dynamics (WS 16/17):

Students
- acquire the system thinking worldview for economics
- utilize different methods and tools to map the structure of complex economic systems
- are able to relate dynamic effects to these structures
- learn how to simulate systems within the computer for testing purposes
- use simulation results to improve models
- can independently as well as in teams model, analyze, and optimize business processes and applications
- know how to offer business dynamics as a consulting service and work together with client teams

Content
Corporate growth, the diffusion of new technologies, business processes, project management, product development, service quality management – all these are examples for application areas of business dynamics. They all are dynamic systems that are characterized by feedback loops between many different variables. By means of the tools of business dynamics such systems can be modelled. Simulations of complex systems allow the analysis, the goal centered design, as well as the optimization of markets, business processes, policies, and organizations.

Workload
The total workload for this lecture will amount to approximately 135 hours (4.5 credits).

Literature
Course: Business Intelligence Systems [T-WIWI-105777]

Responsibility: Alexander Mädche
Contained in: [M-WIWI-101506] Service Analytics

**Learning Control / Examinations**
Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulation and by submitting written papers as part of the exercise following §4 (2), 3 of the examination regulation. Students receive one aggregated grade consisting of a written exam (60%) and the Business Intelligence System challenge (40%). The exam and the Business Intelligence System challenge need to be both passed. A fail in one element results in a fail of the entire lecture. There will be one retake possibility for the exam, no retake possibilities will be provided for the Business Intelligence System challenge.

**Conditions**
None

**Recommendations**
Basic knowledge on database systems is helpful. We recommend attending the lecture Management of Information Systems.
Course: Business Models in the Internet: Planning and Implementation [T-WIWI-102639]

Responsibility: Rico Knapper, Timm Teubner

Contained in:
- [M-WIWI-101410] Business & Service Engineering
- [M-WIWI-101488] Entrepreneurship (EnTechnon)
- [M-WIWI-102806] Service Innovation, Design & Engineering

Events

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<tr>
<td>SS 2016</td>
<td>2540457</td>
<td>Übungen zu Geschäftsmodellen im Internet:</td>
<td>Übung (Ü)</td>
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<td>Florian Howlitschek,</td>
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<td></td>
<td>Planung und Umsetzung</td>
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<td>Timm Teubner</td>
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<td>SS 2016</td>
<td>2540456</td>
<td>Business Models in the Internet: Planning</td>
<td>Vorlesung (V)</td>
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<td></td>
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<td>and Implementation</td>
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Learning Control / Examinations

The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulations) and by submitting written essays as part of the exercise (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015). 50% of the final grade is based on the written exam and 50% is based on assignments from the exercises. Successful completion of the exercises is a prerequisite for admission to the written exam. The points obtained in the exercises only apply to the first and second exam of the semester in which they were obtained.

Conditions

None

Recommendations

None

Die folgenden Informationen stammen aus der Veranstaltung Business Models in the Internet: Planning and Implementation (SS 2016):

The student

- is able to list the most important features of web application lifecycles,
- analyses, designs and implements web applications,
- evaluates and argues internet business models with special requirements and features,
- is able to estimate the practicability of business models.

Content

The emergence of internet economy has resulted in an accelerated evolution of commerce models in eBusiness. Early adopters have experimented with a variety of new business models, technologies and application designs. At the same time, there has been a growing demand for new standards to facilitate the exchange of information, catalogue content and transactions between buyers and sellers. But the true understanding of how to bring buyers and sellers together is still widely missing, leading to multiple cases of costly missed investments. This course focuses on the design and implementation of successful business models for eBusiness applications for the World Wide Web (WWW), imparting the basic knowledge for building successful eBusiness applications. We consider not only technical foundations of eBusiness applications but also economical aspects. In small groups, students develop and implement an eBusiness model that is eventually discussed with a representative from the venture capitalist industry.

Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature

Will be announced within the course.
Course: Business Plan Workshop [T-WIWI-102832]

Responsibility: Martin Klarmann, Orestis Terzidis

Contained in: [M-WIWI-101488] Entrepreneurship (EnTechnon)

ECTS 3

Version 1

Learning Control / Examinations
See German version.

Conditions
None

Recommendations
None
Course: Business Planning [T-WWI-102865]

Responsibility: Orestis Terzidis

Contained in: [M-WWI-101488] Entrepreneurship (EnTechnon)

ECTS 3  Language deutsch  Version 1

Events

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<tr>
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<tr>
<td>SS 2016</td>
<td>2545005</td>
<td>Geschäftsplanung für Gründer</td>
<td>Seminar ($)</td>
<td>2</td>
<td>Ralph Henn</td>
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</tbody>
</table>

Learning Control / Examinations

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Geschäftsplanung für Gründer (SS 2016):

Students will learn methods on how to turn patents as well as business ideas into a solid business model and furthermore to develop them into a concrete Business Plan.

Literature
Osterwalter, Alexander, Pigneur, Yves (2010): Business Model Generation
Course: Business Process Modelling [T-WIWI-102697]

Responsibility: Andreas Oberweis

Contained in:  
[M-WIWI-101472] Informatics  
[M-WIWI-101630] Electives in Informatics  
[M-WIWI-101628] Emphasis in Informatics

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**Events**

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<td>WS 16/17</td>
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<td>Business Process Modelling</td>
<td>Vorlesung (V)</td>
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<td>Andreas Oberweis</td>
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</tbody>
</table>

**Learning Control / Examinations**

The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation in the first week after lecture period.

**Conditions**

None

Die folgenden Informationen stammen aus der Veranstaltung Business Process Modelling (WS 16/17):

**Students**

- describe goals of business process modeling and apply different modeling languages,
- choose the appropriate modeling language according to a given context,
- use suitable tools for modeling business processes,
- apply methods for analyzing and assessing process models to evaluate specific quality characteristics of the process model.

**Content**

The proper modeling of relevant aspects of business processes is essential for an efficient and effective design and implementation of processes. This lecture presents different classes of modeling languages and discusses the respective advantages and disadvantages of using actual application scenarios. For that simulative and analytical methods for process analysis are introduced. In the accompanying exercise the use of process modeling tools is practiced.

**Workload**

Lecture 30h  
Exercise 15h

Preparation of lecture 30h  
Preparation of exercises 30h  
Exam preparation 44h  
Exam 1h

Total: 150h

**Literature**


Further Literature will be given in the lecture.
Course: Business Strategies of Banks [T-WIWI-102626]

Responsibility: Wolfgang Müller

Contained in:
[M-WIWI-101483] Finance 2
[M-WIWI-101480] Finance 3

ECTS: 3  Language: deutsch  Version: 1

Events

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<tr>
<td>WS 16/17</td>
<td>2530299</td>
<td>Business Strategies of Banks</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Wolfgang Müller</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
See German version.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Business Strategies of Banks (WS 16/17):

Students are are in a position to discuss the principles of commercial banking. They are familiar with fundamental concepts of bank management and are able to apply them.

Content
The management of a bank is in charge of the determination and implementation of business policy - taking into account all relevant endogenous and exogenous factors - that assures the bank’s success in the long run. In this context, there exists a large body of banking models and theories which are helpful in describing the success and risk of a bank. This course is meant to be the bridging of banking theory and practical implementation. In the course of the lectures students will learn to take on the bank management’s perspective.

The first chapter deals with the development of the banking sector. Making use of appropriate assumptions, a banking policy is developed in the second chapter. The design of bank services (ch. 3) and the adequate marketing plan (ch. 4) are then built on this framework. The operational business of banks must be guided by appropriate risk and earnings management (ch. 5 and 6), which are part of the overall (global) bank management (ch. 7). Chapter eight, at last, deals with the requirements and demands of bank supervision as they have significant impact on a bank’s corporate policy.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Elective literature:
- A script is disseminated chapter by chapter during the course of the lecture.
- Hartmann-Wendels, Thomas; Pfingsten, Andreas; Weber, Martin; 2000, Bankbetriebslehre, 6th edition, Springer
Die folgenden Informationen stammen aus der Veranstaltung CAD-NX training course (WS 16/17):

Students are able to:
- create their own 3D geometric models in the CAD system NX and generate drawings due to the created geometry
- carry out FE-studies and kinematic simulations using the integrated CAE tools
- use advanced, knowledge-based functionalities of NX to automate the creation of geometry and thus to ensure the reusability of the models.

Content
The participant will learn the following knowledge:
- Overview of the functional range
- Introduction to the work environment of NX
- Basics of 3D-CAD modelling
- Feature-based modelling
- Freeform modelling
- Generation of technical drawings
- Assembly modelling
- Finite element method (FEM) and multi-body simulation (MBS) with NX

Workload
Regular attendance: 35 hours,
Self-study: 12 hours

Literature
Practical course skript
Course: Case Studies in Sales and Pricing [T-WIWI-102834]

Responsibility: Martin Klarmann

Contained in: [M-WIWI-101487] Sales Management
[M-WIWI-101649] Services Marketing

ECTS: 1.5

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<td>WS 16/17</td>
<td>2572182</td>
<td>Case Studies in Sales and Pricing</td>
<td>Sonstige (sonst.)</td>
<td>1</td>
<td>Martin Klarmann, Assistenten</td>
</tr>
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</table>

Learning Control / Examinations

Conditions
None

Recommendations
None

Remarks
For further information please contact Marketing and Sales Research Group (marketing.iism.kit.edu).
Course: Case Studies Seminar: Innovation Management [T-WIWI-102852]

Responsibility: Marion Weissenberger-Eibl

Contained in: [M-WIWI-101488] Entrepreneurship (EnTechnon)
[M-WIWI-101507] Innovation Management

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<td>WS 16/17</td>
<td>2545019</td>
<td>Case studies seminar: Innovation management</td>
<td>Seminar (S)</td>
<td>2</td>
<td>Marion Weissenberger-Eibl</td>
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</table>

Learning Control / Examinations

Conditions
None

Recommendations
Prior attendance of the course Innovation Management [2545015] is recommended.

Die folgenden Informationen stammen aus der Veranstaltung Case studies seminar: Innovation management (WS 16/17):

The students
- look critically into current research topics in the field of Innovation Management
- do literature search based on a given topic, identify relevant literature and evaluate this literature,
- give presentations in a scientific context in front of an auditorium to present the results of the research,
- train their presentation skills,
- present results of the research in a seminar thesis as a scientific publication.

Content
The objective of the seminar is to master selected concepts and methods of innovation management and then to apply these practically. Working in groups, the students apply the described concepts and methods of innovation management to a case study from the automotive industry to answer specific questions. Accordingly, the block seminar involves a switch from input to the application of this input. At the end, the results of the group work are presented in the form of a seminar paper and discussed by the whole course. A short introduction to presentation techniques is planned to help students prepare the seminar papers.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.
Course: CATIA CAD Training Course [T-MACH-102185]

Responsibility: Jivka Ovtcharova
Contained in: [M-MACH-101281] Virtual Engineering B

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<tr>
<td>WS 16/17</td>
<td>2123358</td>
<td>CATIA CAD training course</td>
<td>Praktikum (P)</td>
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<td>Jivka Ovtcharova, Mitarbeiter</td>
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Die folgenden Informationen stammen aus der Veranstaltung CATIA CAD training course (WS 16/17):

Students are able to:
- create their own 3D geometric models in the CAD system CATIA and generate drawings due to the created geometry
- carry out FE-studies and kinematic simulations using the integrated CAE tools
- use advanced, knowledge-based functionalities of CATIA to automate the creation of geometry and thus to ensure the reusability of the models.

Content
The participant will learn the following knowledge:
- Basics of CATIA such as user interface, handling etc.
- Production and processing of different model types
- Production of basic geometries and parts
- Generation of detailed drawings
- Integration of partial solutions in modules
- Working with constrains
- Strength analysis with FEM
- Kinematic simulation with DMU
- Dealing with CATIA Knowledgeware

Workload
Regular attendance: 35 hours,
self-study: 12 hours

Literature
practical course skript
Course: Challenges in Supply Chain Management [T-WIWI-102872]

Responsibility: Robert Blackburn

Contained in:
- [M-WIWI-102808] Digital Service Systems in Industry
- [M-WIWI-102805] Service Operations

ECTS: 4.5

Language: englisch

Version: 1

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<tr>
<td>SS 2016</td>
<td>2550494</td>
<td>Challenges in Supply Chain Management</td>
<td>Vorlesung (V)</td>
<td></td>
<td>Robert Blackburn</td>
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</table>

### Learning Control / Examinations

The assessment consists of a written paper and an oral exam (non exam assessment (§4 (2), 3 SPO 2007) respectively alternative exam assessments (§4(2), 3 SPO 2015)).

### Conditions

None

### Recommendations

Basic knowledge as conveyed in the module “Introduction to Operations Research [WI1OR]” is assumed.

### Remarks

Please notice that this course can be attended only in the elective part of the course program.

The number of participants is restricted due to the execution of joint projects with BASF teams and the resulting examination effort. Due to these capacity restrictions, registration before course start is required. For further information see the webpage of the course.

The course is offered irregularly. The planned lectures and courses for the next three years are announced online.

*Die folgenden Informationen stammen aus der Veranstaltung Challenges in Supply Chain Management (SS 2016):*

The student

- analyzes and evaluates current developments and approaches in the design and planning of supply chain strategies, especially with respect to future challenges in this area,
- explains and utilizes theoretical concepts and methods for the design and strategy of supply chains,
- classifies and accounts for trend-setting theories in the SCM context such as Behavioral Supply Chain Management or Supply Chain Analytics.

### Content

The course consists of case studies of BASF which cover future challenges of supply chain management. Thus, the course aims at a case-study based presentation, critical evaluation and exemplary discussion of recent questions in supply chain management. The focus lies on future challenges and trends, also with regard to their applicability in practical cases (especially in the chemical industry).

The main part of the course is working on a project together with BASF in Ludwigshafen. The students get in touch with scientific working: The in-depth work with a special scientific topic makes the students familiar with scientific literature research and argumentation methods. As a further aspect of scientific work, especially for Master students the emphasis is put on a critical discussion of the project topic.

This course will include working on cutting edge supply chain topics like Industry 4.0 / “Internet of Everything in production”, supply chain analytics, risk management, procurement and production in SCM. The team essays / project reports will be linked to industry-related challenges as well as to upcoming theoretical concepts. The topics of the seminar will be announced at the beginning of the term in a preliminary meeting.

### Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.

### Literature

To be defined depending on the topic.
## Course: Characteristics of Transportation Systems [T-BGU-101796]

**Responsibility:** Peter Vortisch  
**Contained in:** [M-BGU-101064] Fundamentals of Transportation

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<tr>
<td>SS 2016</td>
<td>6232806</td>
<td>Eigenschaften von Verkehrsmitteln</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Peter Vortisch</td>
</tr>
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</table>

### Conditions

none
Course: Chemical, Physical and Material Scientific Aspects of Polymers in Microsystem Technologies [T-MACH-102169]

Responsibility: Matthias Worgull

Contained in: [M-MACH-101291] Microfabrication

ECTS: 3

Version: 1

Conditions: none
Course: Civil Law for Advanced [T-INFO-101994]

Responsibility: Thomas Dreier

Contained in: [M-INFO-101216] Private Business Law

ECTS 3
Language deutsch
Version 1

Events

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<tr>
<td>SS 2016</td>
<td>24650</td>
<td>Civil Law for Advanced</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Benjamin Raue</td>
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</table>

Die folgenden Informationen stammen aus der Veranstaltung Civil Law for Advanced (SS 2016):


Content

Die Vorlesung befasst sich vertieft mit einzelnen Problemfeldern aus den Bereichen des Gesellschaftsrechts, des Handelsrechts und des Rechts der vertraglichen und gesetzlichen Schuldverhältnisse. Es werden rechtliche und wirtschaftliche Zusammenhänge anhand konkreter Beispiele eingehend und praxisnah besprochen.

Workload

Der Gesamtarbeitsaufwand für diese Lerneinheit beträgt 90 h, davon 22,5 h Präsenz, 45 h Vor- und Nachbereitungszeit sowie 22,5 h für die Klausurvorbereitung.

Literature

### Course: Combustion Engines I [T-MACH-102194]

**Responsibility:** Thomas Koch, Heiko Kubach

**Contained in:** [M-MACH-101275] Combustion Engines I

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<tr>
<td>WS 16/17</td>
<td>2133113</td>
<td>Combustion Engines I</td>
<td>Vorlesung (VÜ) / Übung 4</td>
<td>Thomas Koch</td>
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</table>

#### Learning Control / Examinations

**oral examination, Duration: 25 min., no auxiliary means**

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Die folgenden Informationen stammen aus der Veranstaltung Combustion Engines I (WS 16/17):

The student can name and explain the working principle of combustion engines. He is able to analyse and evaluate the combustion process. He is able to evaluate influences of gas exchange, mixture formation, fuels and exhaust gas aftertreatment on the combustion performance. He can solve basic research problems in the field of engine development.

**Content**

- Introduction, History, Concepts
- Working Principle and Thermodynamics
- Characteristic Parameters
- Air Path
- Fuel Path
- Energy Conversion
- Fuels
- Emissions
- Exhaust Gas Aftertreatment

**Workload**

- regular attendance: 32 hours
- self-study: 88 hours
Course: Combustion Engines II [T-MACH-104609]

Responsibility: Heiko Kubach

Contained in: [M-MACH-101303] Combustion Engines II

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<td>SS 2016</td>
<td>2134151</td>
<td>Combustion Engines II</td>
<td>Vorlesung (VÜ) / Übung 3</td>
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<td>Thomas Koch</td>
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Learning Control / Examinations
oral examination, duration: 25 minutes, no auxiliary means

Recommendations
Fundamentals of Combustion Engines I helpful

Die folgenden Informationen stammen aus der Veranstaltung Combustion Engines II (SS 2016):
The students deepen and complement their knowledge from the lecture combustion engines A. they can name and explain construction elements, development tools and latest development trends. They are be able to analyse and evaluate powertrain concepts which are subject of the lecture.

Content
Emissions
Fuels
Drive Train Dynamics
Engine Parts
Boosting
Alternative Powertrain Concepts

Special Engine Concepts

Power Transmission

Workload
regular attendance: 31,5 hours
self-study: 90 hours
Course: Communication Systems and Protocols [T-ETIT-101938]

Responsibility: Jürgen Becker

Contained in: [M-MACH-101295] Optoelectronics and Optical Communication

ECTS

5

Version

1

Conditions

none
Course: Competition in Networks [T-WIWI-100005]

Responsibility: Kay Mitusch
Contains in: [M-WIWI-101406] Network Economics

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<td>WS 16/17</td>
<td>2561204</td>
<td>Competition in Networks</td>
<td>Vorlesung (V)</td>
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<td>Kay Mitusch</td>
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</table>

Learning Control / Examinations
Result of success is made by a 60 minutes written examination during the semester break (according to §4(2), 1 ERSC). Examination is offered every semester and can be retried at any regular examination date.

Recommendations
Basics of microeconomics obtained within the undergraduate programme (B.Sc) of economics are required. Useful, but not necessary, are basic knowledge of industrial economics, principal agent theory, and contract theory.

Die folgenden Informationen stammen aus der Veranstaltung Competition in Networks (WS 16/17):

The Students
- will get a vivid idea of the special characteristics of network industries like telecom, utilities, IT and transport sectors.
- will acquire the basic economic understanding of network industries concerning competition, competitive distortion, state intervention, pricing and financing
- will be able to apply abstract concepts and formal methods to use in these fields

Content
Network or infrastructure industries like telecommunication, transport, and utilities form the backbone of modern economies. The lecture provides an overview of the economic characteristics of network industries. The planning of networks is complicated by the multitude of aspects involved (like spatial differentiation and the like). The interactions of different companies – competition or cooperation or both – are characterized by complex interdependencies within the networks: network effects, economies of scale, effects of vertical integration, switching costs, standardization, compatibility etc. appear increasingly in these sectors and even tend to appear in combination. Additionally, government interventions can often be observed, partly driven by the aims of competition policy and partly driven by the aims of industrial policy. All these issues are brought up, analyzed formally (in part) and illustrated by several examples in the lecture.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Will be announced in the lecture.
Course: Computational Economics [T-WIWI-102680]

Responsibility: Simon Caton, Pradyumn Kumar Shukla

Contained in: [M-WIWI-101472] Informatics
[M-WIWI-101630] Electives in Informatics
[M-WIWI-101628] Emphasis in Informatics

ECTS 4,5 Language englisch Version 1

Events

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<td>WS 16/17</td>
<td>2590459</td>
<td>Übungen zu Computational Economics</td>
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<td>Computational Economics</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Pradyumn Kumar Shukla</td>
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</table>

Learning Control / Examinations

The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulation). By successful completion of the exercises (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015) a bonus can be obtained. If the grade of the written exam is at least 4.0 and at most 1.3, the bonus will improve it by one grade level (i.e. by 0.3 or 0.4). The bonus only applies to the first and second exam of the semester in which it was obtained.

Conditions

None

Remarks

This course is offered in cooperation with the Institute of Applied Informatics and Formal Description Models (AIFB).

Die folgenden Informationen stammen aus der Veranstaltung Computational Economics (WS 16/17):

The student

• understands the methods of Computational Economics and applies them on practical issues,
• evaluates agent models considering bounded rational behaviour and learning algorithms,
• analyses agent models based on mathematical basics,
• knows the benefits and disadvantages of the different models and how to use them,
• examines and argues the results of a simulation with adequate statistical methods,
• is able to support the chosen solutions with arguments and can explain them.

Content

Examining complex economic problems with classic analytical methods usually requires making numerous simplifying assumptions, for example that agents behave rationally or homogeneously. Recently, widespread availability of computing power gave rise to a new field in economic research that allows the modeling of heterogeneity and forms of bounded rationality: Computational Economics. Within this new discipline, computer based simulation models are used for analyzing complex economic systems. In short, an artificial world is created which captures all relevant aspects of the problem under consideration. Given all exogenous and endogenous factors, the modelled economy evolves over time and different scenarios can be analyzed. Thus, the model can serve as a virtual testbed for hypothesis verification and falsification.

Literature


Elective literature:
Course: Computational Risk and Asset Management [T-WIWI-102878]

Responsibility: Maxim Ulrich

Contained in: [M-WIWI-101512] Computational Finance

ECTS 4,5 Version 1

Learning Control / Examinations
There will be an exam at the end of the lecture.

Conditions
The programming seminar “Solving Computational Risk and Asset Management Problems” has to be attended in the same semester.

Modeled Conditions
The following conditions must be met:
- Course [T-WIWI-103110] Programming Internship: Solving Computational Risk and Asset Management Problems has to be started before taking this course.

Recommendations
None

Remarks
The course is held in English.
The credits have been changed from 9 to 4,5.
### Course: Computer Contract Law [T-INFO-102036]

**Responsibility:** Thomas Dreier

**Contained in:** [M-INFO-101215] Intellectual Property Law

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<td>Law of Contracts</td>
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<td>2</td>
<td>Alexander Hoff</td>
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</table>

Die folgenden Informationen stammen aus der Veranstaltung Law of Contracts (SS 2016):


**Content**


**Workload**

Der Gesamtarbeitsaufwand für diese Lerneinheit beträgt ca. 90 Stunden davon 22,5 h Präsenz, 45 h Vor- und Nachbereitungszeit sowie 22,5 h für die Klausurvorbereitung.

**Literature**

Wird in der Vorlesung bekannt gegeben.
Course: Computer Integrated Planning of New Products [T-MACH-102125]

Responsibility: Roland Kläger

Contained in:
- [M-MACH-101283] Virtual Engineering A
- [M-MACH-101281] Virtual Engineering B

ECTS 4
Language deutsch
Version 1

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<tr>
<td>SS 2016</td>
<td>2122387</td>
<td>Computer Integrated Planning of New Products Vorlesung (V)</td>
<td>2</td>
<td></td>
<td>Roland Kläger</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Computer Integrated Planning of New Products (SS 2016):

Der/ die Studierende

- versteht die Standardabläufe im Produktplanungsbereich,
- besitzt grundlegende Kenntnisse über Zusammenhänge, Vorgänge und Strukturelemente als Handlungsleitfaden bei der Planung neuer Produkte,
- besitzt grundlegende Kenntnisse über die Grundlagen und Merkmale der Rapid Prototyping Verfahrenstechnologien,
- versteht die simultane Unterstützung des Produktplanungsprozesses durch entwicklungsbegleitend einsetzbare Rapid Prototyping (RP)-Systeme.

Content

Die Steigerung der Kreativität und Innovationsstärke bei der Planung und Entwicklung neuer Produkte wird u.a. durch einen verstärkten Recheneinsatz für alle Unternehmen zu einer der entscheidenden Einflussgrößen für die Wettbewerbsfähigkeit der Industrie im globalen Wettbewerb geworden ist.

Entsprechend verfolgt die Vorlesung folgende Ziele:

- Das Grundverständnis für Standardabläufe im Produktplanungsbereich erlangen, Kenntnis über Zusammenhänge, Vorgänge und Strukturelemente erwerben und als Handlungsleitfaden bei der Planung neuer Produkte benutzen lernen;
- Kenntnis über die Anforderungen und Möglichkeiten der Rechnerunterstützung erhalten, um die richtigen Methoden und Werkzeuge für die effiziente und sinnvolle Unterstützung eines spezifischen Anwendungsfalles auszuwählen;
- mit den Elementen und Methoden des rechnerunterstützten Ideenmanagements vertraut gemacht werden;
- die Möglichkeiten der simultanen Unterstützung des Produktplanungsprozesses durch entwicklungsbegleitend einsetzbare Rapid Prototyping (RP)-Systeme kennen lernen;

Kenntnis über die Grundlagen und Merkmale dieser RP-Verfahrenstechnologien erwerben und - in Abhängigkeit des zu entwickelnden Produkts - anhand von Beispielen effizient und richtig zur Anwendung bringen können.

Workload

Gesamtaufwand bei 3 Leistungspunkten: ca. 100 Stunden.

- Präsenzzeit: 26 Stunden
- Vor-/Nachbereitung: 26 Stunden
- Prüfung und Prüfungsvorbereitung: 48 Stunden
Course: Construction and Maintenance of Guided Track Infrastructure [T-BGU-101851]

Responsibility: Eberhard Hohnecker

Contained in: [M-BGU-101111] Public Transportation Operations

ECTS: 1.5
Version: 1

Events

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<tr>
<th>Term</th>
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<th>Events</th>
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<th>Lecturers</th>
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<tr>
<td>SS 2016</td>
<td>6234809</td>
<td>Bau und Instandhaltung von Schienenwegen</td>
<td>Vorlesung (V)</td>
<td>1</td>
<td>Mitarbeiter/innen, Eberhard Hohnecker</td>
</tr>
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</table>

Conditions
none
Course: Construction Equipment [T-BGU-101845]

Responsibility: Sascha Gentes

Contained in: [M-BGU-101110] Process Engineering in Construction

ECTS

Version

Conditions
none
Course: Control of Linear Multivariable Systems [T-ETIT-100666]

Responsibility: Sören Hohmann
Contained in: [M-ETIT-101157] Control Engineering II

ECTS: 6  Version: 1

Events

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<tr>
<th>Term</th>
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<tr>
<td>WS 16/17</td>
<td>23179</td>
<td>Übungen zu 23177 Regelung linearer Mehrgrößensysteme</td>
<td>Übung (Ü)</td>
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<td>Florian Köpf</td>
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<tr>
<td>WS 16/17</td>
<td>23177</td>
<td>Regelung linearer Mehrgrößensysteme</td>
<td>Vorlesung (V)</td>
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<td>Mathias Kluwe</td>
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</table>

Conditions
none
Course: Control Technology [T-MACH-105185]

Responsibility: Christoph Gönnheimer

Contained in: [M-MACH-101284] Specialization in Production Engineering

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Events

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<tr>
<td>SS 2016</td>
<td>2150683</td>
<td>Control Technology</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Christoph Gönnheimer</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Control Technology (SS 2016):

The students ... 

• are able to name the electrical controls which occur in the industrial environment and explain their function.
• can explain fundamental methods of signal processing. This involves in particular several coding methods, error protection methods and analog to digital conversion.
• are able to choose and to dimension control components, including sensors and actors, for an industrial application, particularly in the field of plant engineering and machine tools. Thereby, they can consider both, technical and economical issues.
• can describe the approach for projecting and writing software programs for a programmable logic control named Simatic S7 from Siemens. Thereby they can name several programming languages of the IEC 1131.

Content

The lecture control technology gives an integral overview of available control components within the field of industrial production systems. The first part of the lecture deals with the fundamentals of signal processing and with control peripherals in the form of sensors and actors which are used in production systems for the detection and manipulation of process states. The second part handles with the function of electric control systems in the production environment. The main focus in this chapter is laid on programmable logic controls, computerized numerical controls and robot controls. Finally the course ends with the topic of cross-linking and decentralization with the help of bus systems.

The lecture is very practice-oriented and illustrated with numerous examples from different branches.

The following topics will be covered

• Signal processing
• Control peripherals
• Programmable logic controls
• Numerical controls
• Controls for industrial robots
• Process control systems
• Field bus
• Trends in the area of control technology

Workload

regular attendance: 21 hours
self-study: 99 hours

Literature

Lecture Notes
Course: Convex Analysis [T-WIWI-102856]

Responsibility: Oliver Stein

Contained in: [M-WIWI-101473] Mathematical Programming

ECTS: 4,5  Version: 1

Learning Control / Examinations
The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation. The examination is held in the semester of the lecture and in the following semester. Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite.

Conditions
None

Recommendations
It is strongly recommended to visit at least one lecture from the Bachelor program of this chair before attending this course.

Remarks
The lecture is offered irregularly. The curriculum of the next three years is available online (www.ior.kit.edu).
Course: Copyright [T-INFO-101308]

Responsibility: Thomas Dreier

Contained in:
- [M-INFO-101242] Governance, Risk & Compliance
- [M-INFO-101215] Intellectual Property Law

ECTS: 3
Version: 1
Course: Corporate Compliance [T-INFO-101288]

Responsibility: Thomas Dreier

Contained in: [M-INFO-101242] Governance, Risk & Compliance

ECTS Version

3 1
Course: Corporate Financial Policy [T-WIWI-102622]

Responsibility: Martin Ruckes

Contained in:
- [M-WIWI-101453] Applied Strategic Decisions
- [M-WIWI-101502] Economic Theory and its Application in Finance
- [M-WIWI-101483] Finance 2
- [M-WIWI-101480] Finance 3

ECTS 4,5  Language englisch  Version 1

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<tr>
<td>SS 2016</td>
<td>2530214</td>
<td>Corporate Finance II</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Martin Ruckes</td>
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</tbody>
</table>

Learning Control / Examinations
The assessment of this course is a written examination (following §4(2), 1 SPO) of 60 mins. The exam is offered each semester.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Corporate Finance II (SS 2016):

Content
Students are told profound knowledge about appropriate financing of firms.

Literature
Elective Literature
**Course: Country Manager Simulation [T-WIWI-106137]**

**Responsibility:** Sven Feurer  
**Contained in:** [M-WIWI-101487] Sales Management

### Events

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<td>WS 16/17</td>
<td>2572172</td>
<td>Country Manager</td>
<td>Vorlesung (V)</td>
<td></td>
<td>Sven Feurer</td>
</tr>
</tbody>
</table>

### Learning Control / Examinations


### Modeled Conditions

The following conditions must be met:

1. Course [T-WIWI-102891] Price Negotiation and Sales Presentations and this course are mutually exclusive.
2. Course [T-WIWI-102834] Case Studies in Sales and Pricing and this course are mutually exclusive.

### Remarks

The course language is English. In order to participate in this course, you need to apply. Applications are usually accepted at the start of the lecture period in winter term. Detailed information on the application process is usually provided on the website of the Marketing and Sales Research Group (marketing.iism.kit.edu) shortly before the lecture period in winter term starts.

Please note that only one of the following courses can be chosen in the Sales Management Module: Country Manager Simulation, Case Studies in Sales and Pricing or Preisverhandlungen und Verkaufspräsentationen.

Please note: The number of participants for this course is limited. The Marketing and Sales Research Group typically provides the possibility to attend a course with 1,5 ECTS in the respective module to all students. Participation in a specific course cannot be guaranteed.
Course: Credit Risk [T-WIWI-102645]

Responsibility: Marliese Uhrig-Homburg

Contained in: [M-WIWI-101483] Finance 2
[M-WIWI-101480] Finance 3

ECTS: 4,5
Language: deutsch
Version: 1

Events

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<tr>
<td>WS 16/17</td>
<td>2530566</td>
<td>Übung Kreditrisiken</td>
<td>Übung (U)</td>
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<td>Michael Hofmann</td>
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<td>WS 16/17</td>
<td>2530565</td>
<td>Credit Risk</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Marliese Uhrig-Homburg</td>
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</tbody>
</table>

Learning Control / Examinations
The assessment consists of a written exam following §4, Abs. 2, 1.

Conditions
None

Recommendations
See German version.

Die folgenden Informationen stammen aus der Veranstaltung Credit Risk (WS 16/17):

The objective of this course is to become familiar with the credit markets and the credit risk indicators like ratings, default probabilities and credit spreads. The students learn about the components of credit risk (e.g. default time and default rate) and quantify these in different theoretical models to price credit derivatives.

Content
The lecture deals with the diverse issues arising in the context of measuring and controlling credit risk. At first, the theoretical and empirical relations between ratings, probabilities of default, and credit spreads are analysed. After that, the focus is on the valuation of credit risk. Finally, the management of credit risk, e.g. using credit derivatives and credit portfolio analysis, is examined, and the legal framework and its implications are discussed.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature

Elective literature:
Course: Current Issues in Innovation Management [T-WIWI-102873]

Responsibility: Marion Weissenberger-Eibl

Contained in: [M-WIWI-101507] Innovation Management

Learning Control / Examinations
Non exam assessment (following §4(2) 3 of the examination regulation).

Conditions
None

Recommendations
None

Remarks
See German version.
Course: Current Issues in the Insurance Industry [T-WIWI-102637]

Responsibility: Wolf-Rüdiger Heilmann

Contained in: [M-WIWI-101469] Insurance Management I
[M-WIWI-101449] Insurance Management II

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Events

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<td>SS 2016</td>
<td>2530350</td>
<td>Current Issues in the Insurance Industry</td>
<td>Seminar (S)</td>
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<td>Wolf-Rüdiger Heilmann</td>
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</table>

Learning Control / Examinations
The exam is offered latest in summer term 2016.
The assessment consists of a written exam (according to Section 4 (2), 1 of the examination regulation).
The exam takes place every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None

Recommendations
For the understanding of this course knowledge of Private and Social Insurance [2530050] is required.

Remarks
Block course. For organizational reasons, please register with the secretary of the chair: thomas.mueller3@kit.edu.

Die folgenden Informationen stammen aus der Veranstaltung Current Issues in the Insurance Industry (SS 2016):
Knowledge and understanding of important current characteristics of insurance, e.g., insurance markets, lines, products, investment, company pension schemes, corporate structures and governance as well as controlling.

Workload
The total workload for this course is approximately 60 hours. For further information see German version.
Course: Current Topics on BioMEMS [T-MACH-102176]

Responsibility: Andreas Guber

Contained in: [M-MACH-101290] BioMEMS
[M-WIWI-101404] Extracurricular Module in Engineering

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<th>Type</th>
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<th>Lecturers</th>
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<tbody>
<tr>
<td>SS 2016</td>
<td>2143873</td>
<td>Actual topics of BioMEMS</td>
<td>Seminar (S)</td>
<td>2</td>
<td>Andreas Guber, Giorgio Cattaneo</td>
</tr>
<tr>
<td>WS 16/17</td>
<td>2143873</td>
<td>Actual topics of BioMEMS</td>
<td>Seminar (S)</td>
<td>2</td>
<td>Andreas Guber</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Actual topics of BioMEMS (WS 16/17):

Knowledge in the actual activities in bio-medical and biological technologies under the view of micro technology. The student gets an overview on actual examples of new applications in BioMEMS. After successful participation of this seminar the student is able to prepare a new topic in BioMEMS and to present it to an audience.

Workload
Active participation on the seminar and preparation of an own presentation of a topic in BioMEMS.

Lecture time: 21 h
Preparation: 40 h
Preparation of own preparation: 60 h
Course: Data Mining and Applications [T-WIWI-103066]

Responsibility: Rheza Nakhaeizadeh

Contained in:
- [M-WIWI-101638] Econometrics and Statistics I
- [M-WIWI-101639] Econometrics and Statistics II

ECTS: 4,5
Version: 1

Events

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<tbody>
<tr>
<td>SS 2016</td>
<td>2520375</td>
<td>Data Mining and Applications</td>
<td>Vorlesung (V)</td>
<td>2/4</td>
<td>Rheza Nakhaeizadeh</td>
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</table>

Learning Control / Examinations
- Oral examination 70%
- Conduction of a small empirical study 30%

Conditions
None
<table>
<thead>
<tr>
<th>Course: Data Protection Law [T-INFO-101303]</th>
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<tr>
<td><strong>Responsibility:</strong> Matthias Bäcker</td>
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<tr>
<td><strong>Contained in:</strong></td>
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<tr>
<td>[M-INFO-101242] Governance, Risk &amp; Compliance</td>
</tr>
<tr>
<td>[M-INFO-101217] Public Business Law</td>
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<td><strong>ECTS</strong></td>
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<td>3</td>
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</table>
Course: Database Systems and XML [T-WIWI-102661]

Responsibility: Andreas Oberweis

Contained in: [M-WIWI-101472] Informatics
[M-WIWI-101630] Electives in Informatics
[M-WIWI-101628] Emphasis in Informatics

ECTS 5 Language deutsch Version 1

Events

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<td>2511202</td>
<td>Database Systems and XML</td>
<td>Vorlesung (V)</td>
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<td>Andreas Oberweis</td>
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<tr>
<td>WS 16/17</td>
<td>2511203</td>
<td>Übungen zu Datenbanksysteme und XML</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Andreas Oberweis, Andreas Fritsch, Timm Caporale</td>
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</tbody>
</table>

Learning Control / Examinations
The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation in the first week after lecture period.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Database Systems and XML (WS 16/17):

Students
- know the basics of XML and generate XML documents,
- are able to use XML database systems and to formulate queries to XML documents,
- know to assess the use of XML in operational practice in different application contexts.

Content
Databases are a proven technology for managing large amounts of data. The oldest database model, the hierarchical model, was replaced by different models such as the relational or the object-oriented data model. The hierarchical model became particularly more important with the emergence of the extensible Markup Language XML. XML is a data format for structured, semi-structured, and unstructured data. In order to store XML documents consistently and reliably, databases or extensions of existing data base systems are required. Among other things, this lecture covers the data model of XML, concepts of XML query languages, aspects of storage of XML documents, and XML-oriented database systems.

Workload
Lecture 30h
Exercise 15h
Preparation of lecture 30h
Preparation of exercises 30h
Exam preparation 44h
Exam 1h

Total: 150h

Literature
- W. Kazakos, A. Schmidt, P. Tomchyk: Datenbanken und XML. Springer-Verlag 2002
- G. Vossen: Datenbankmodelle, Datenbanksprachen und Datenbankmanagementsysteme. Oldenbourg 2008

Further literature will be given individually.
Course: Derivatives [T-WIWI-102643]

Responsibility: Marliese Uhrig-Homburg


ECTS 4.5 Language deutsch Version 1

Events

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<tr>
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<td>2530551</td>
<td>Übungen zu Derivate</td>
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<td>SS 2016</td>
<td>2530550</td>
<td>Derivatives</td>
<td>Vorlesung (V)</td>
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<td>Marliese Uhrig-Homburg</td>
</tr>
</tbody>
</table>

Learning Control / Examinations

See German version.

Conditions

None

Recommendations

None

Die folgenden Informationen stammen aus der Veranstaltung Derivatives (SS 2016):

The objective of the Derivatives lecture is to become familiar with financial markets, especially derivatives markets. Traded securities and frequently used trading strategies will be introduced. Furthermore the pricing of derivatives will be derived and their use in risk management will be discussed.

Content

The lecture deals with the application areas and valuation of financial derivatives. After an overview of the most important derivatives and their relevance, forwards and futures are analysed. Then, an introduction to the Option Pricing Theory follows. The main emphasis is on option valuation in discrete and continuous time models. Finally, construction and usage of derivatives are discussed, e.g. in the context of risk management.

Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature


Elective literature:

Course: Design Thinking [T-WIWI-102866]

Responsibility: Orestis Terzidis

Contained in: [M-WIWI-101488] Entrepreneurship (EnTechnon)
[M-WIWI-101507] Innovation Management

ECTS 3  Version 1

Events

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<tr>
<td>SS 2016</td>
<td>2545010</td>
<td>Design Thinking - Track 1</td>
<td>Seminar (S)</td>
<td>2</td>
<td>Boris Kneisel</td>
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</table>

Learning Control / Examinations

Conditions
None

Recommendations
None

Remarks
The seminar content will be published on the website of the institute.
Course: Developing Business Models for the Semantic Web [T-WIWI-102851]

Responsibility: Rudi Studer

Contained in: [M-WIWI-101488] Entrepreneurship (EnTechnon)

Events

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<td>WS 16/17</td>
<td>2513305</td>
<td>Developing IT-based Business Models</td>
<td>Seminar ($)</td>
<td>2</td>
<td>Rudi Studer, Maria Maleshkova, York Sure-Vetter, Felix Leif Keppmann</td>
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</table>

Learning Control / Examinations

Conditions
None

Recommendations
As a recommendation to attending the seminar, basic knowledge about semantic technologies and concepts should be available. This may be acquired by attending one of the following lectures – Wissensmanagement, Semantic Web Technologies 1, Semantic Web Technologies 2 or by studying related literature. Furthermore the topic entrepreneurship should be of interest.

Die folgenden Informationen stammen aus der Veranstaltung Developing IT-based Business Models (WS 16/17):

Content
Domains of interest include, but are not limited to:

- Medicine
- Social Media
- Finance Market
Course: Digital Service Design  [T-WIWI-105773]

Responsibility: Alexander Mädche

Contained in: [M-WIWI-102806] Service Innovation, Design & Engineering

Learning Control / Examinations
Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulation and by submitting written papers as part of the exercise following §4 (2), 3 of the examination regulation.

Students receive one aggregated grade consisting of a written exam (60%) and the Digital Service Design challenge (40%). The exam and the Digital Service Design challenge need to be both passed. A fail in one element results in a fail of the entire lecture.

There will be one retake possibility for the exam, no retake possibilities will be provided for the Digital Service Design challenge.

Conditions
None

Recommendations
None

Remarks
The course is held in English.
Course: Disassembly Process Engineering [T-BGU-101850]

Responsibility: Sascha Gentes
Contained in: [M-BGU-101110] Process Engineering in Construction

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<td>6241829</td>
<td>Übungen zu Verfahrenstechniken der Demontage</td>
<td>Übung (Ü)</td>
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<td>Sascha Gentes</td>
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<td>SS 2016</td>
<td>6241828</td>
<td>Verfahrenstechniken der Demontage</td>
<td>Vorlesung (V)</td>
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<td>Sascha Gentes</td>
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Conditions
none
Course: Discrete-Event Simulation in Production and Logistics [T-WIWI-102718]

Responsibility: Stefan Nickel

[M-WIWI-102805] Service Operations

ECTS: 4,5
Version: 1

Events

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<td>SS 2016</td>
<td>2550488</td>
<td>Ereignisdiskrete Simulation in Produktion und Logistik</td>
<td>Vorlesung (V)</td>
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<td>Sven Spieckermann</td>
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</table>

Learning Control / Examinations
The assessment consists of a written paper and an oral exam (non exam assessment (§4 (2), 3 SPO 2007) respectively alternative exam assessments (§4(2), 3 SPO 2015)).

Conditions
None

Recommendations
Basic knowledge as conveyed in the module Introduction to Operations Research [WI1OR] is assumed.

Remarks
Due to capacity restrictions, registration before course start is required. For further information see the webpage of the course. The course is planned to be held every summer term. The planned lectures and courses for the next three years are announced online.
Course: Document Management and Groupware Systems [T-WIWI-102663]

Responsibility: Stefan Klink

Contained in:
- [M-WIWI-101472] Informatics
- [M-WIWI-101630] Electives in Informatics
- [M-WIWI-101628] Emphasis in Informatics

ECTS 4 Language deutsch Version 1

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<tr>
<td>SS 2016</td>
<td>2511212</td>
<td>Document Management and Groupware Systems</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Stefan Klink</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment consists of an 1h written exam in the first week after lecture period according to Section 4(2), 1 of the examination regulation).

Conditions
None


Students master the basics of integration and structure of document management systems (DMS) and know the complete DMS process - from document capture of the archiving until retrieval. Students know how to realize operative workflows. They know which activities are needed to carry out the conceptual design and installation of DMS and they are able to apply a DMS as an archive system, workflow system and retrieval system. Furthermore, they know groupware systems exemplarily and can use them for collaborative tasks.

Content
The lecture gives basics of document management and groupware systems. It covers different system categories, their interaction and their use areas and illustrates this with concrete examples. These include document management in the strict sense, scanning, Document Imaging (acquisition and visualization of scanned documents), indexing, electronic archiving, retrieval of relevant documents, workflow, groupware, and office communications.

Workload
Workload: 120h overall,
Lecture 30h
Review and preparation of lectures 60h
Exam preparation 29h
Exam 1h

Literature

Further literature is given in each lecture individually.
**Course: Economic Efficiency of Guided Transport Systems [T-BGU-101794]**

**Responsibility:** Eberhard Hohnecker

**Contained in:**
- [M-BGU-101113] Project in Public Transportation
- [M-BGU-101111] Public Transportation Operations

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**Conditions**
none
Course: Economic Integration in Europe [T-WIWI-102896]

Responsibility: Jan Kowalski

Contained in: [M-WIWI-101481] Economic Policy II

Learning Control / Examinations
See German version

Conditions
None

ECTS 4,5
Version 1
Course: eEnergy: Markets, Services, Systems [T-WIWI-102794]

Responsibility: Christof Weinhardt

[M-WIWI-101411] Information Engineering

ECTS

Language

Version

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<td>SS 2016</td>
<td>2540464</td>
<td>eEnergy: Markets, Services, Systems</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Christof Weinhardt, Alexander Schuller, Johannes Gärttner, Alexander Schuller, David Dauer</td>
</tr>
<tr>
<td>SS 2016</td>
<td>2540465</td>
<td>Übung zu eEnergy: Markets, Services and Systems</td>
<td>Übung (Ü)</td>
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</table>

Learning Control / Examinations

The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulations). By successful completion of the exercises (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015) a bonus can be obtained. If the grade of the written exam is at least 4.0 and at most 1.3, the bonus will improve it by one grade level (i.e. by 0.3 or 0.4). The bonus only applies to the first and second exam of the semester in which it was obtained.

Conditions
None

Recommendations
None

Remarks
The lecture has also been added in the IIP Module Basics of Liberalised Energy Markets.


The student
- understands the tasks and basic structure of the energy economy, in particular concerning electricity markets,
- understands the change in the energy economy and the necessity for the development of a Smart Grid,
- knows the market mechanisms in the energy market and their role in coordination and allocation of electric energy,
- is able to describe the relation between OTC, spot and balancing energy markets,
- knows the regulation specifications for energy markets and can reflect them critically,
- is able to model smart grid mechanisms and to evaluate them by simulation based methods.

Content
Scope of the lecture eEnergy: Markets, Services, Systems is economics and information management in energy markets. Integration of the growing number of renewable energy sources imposes new challenges on energy markets and the power system. To improve coordination between supply and demand it is necessary to interlink centralized and decentralized generators as well as consumers by means of ICT. Current electricity networks are extended by intelligent IT components thus incorporating the “Smart Grid”. Existing market structures for electricity have to be adjusted for a successful implementation of demand side management and integration of an increasing number of renewable energy producers as well as electric vehicles. Apart from regulatory and economic concepts, methods for modeling and analysis of energy markets are introduced and explained during the course.
The lecture is structured as follows:

1. Electricity Markets
   - Market Models, EEX (spot and futures market), OTC Trading, Market Coupling
2. Regulation
   - Charges and Incentives, Network Congestion (Management)
3. Demand Side Management
   - Smart Meters, Tariffs, Price Elasticity, Storage Systems, Electric Mobility
4. Modeling and Analysis of Energy Markets
Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Course: Efficient Algorithms [T-WIWI-102655]

Responsibility: Hartmut Schmeck

Contained in:
- [M-WIWI-101472] Informatics
- [M-WIWI-101630] Electives in Informatics
- [M-WIWI-101628] Emphasis in Informatics

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<td>SS 2016</td>
<td>2511101</td>
<td>Übungen zu Effiziente Algorithmen</td>
<td>Übung (U)</td>
<td>1</td>
<td>Hartmut Schmeck, Marlon Braun</td>
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<td>SS 2016</td>
<td>2511100</td>
<td>Efficient Algorithms</td>
<td>Vorlesung (V)</td>
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<td>Hartmut Schmeck</td>
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Learning Control / Examinations
The examination will be offered latest until winter term 2016/2017 (repeaters only).
The assessment consists of assignments or of a bonus exam (wrt §4 (2), 3 SPO), and a written exam (60 min.) in the week after
the end of the lecturing period (wrt §4 (2), 1 SPO).
If the mark obtained in the written exam is in between 1.3 and 4.0, a successful completion of the assignments or the bonus exam
will improve the mark by one level (i.e. by 0.3 or 0.4).
Deviations from this type of assessment are announced at the beginning of this course.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Efficient Algorithms (SS 2016):
The student will learn how to use methods and concepts of efficient algorithms and how to demonstrate adequate innovative
capabilities with respect to the used methods.
This course emphasizes the teaching of advanced concepts for the design and application of algorithms, data structures, and computer
infrastructures in relation to their applicability in the real world. Based on a fundamental understanding of the covered concepts
and methods, students should know how to select appropriate concepts and methods for problem settings in their professional life,
and, if necessary, to extend and apply them in an adequate form. The students should be enabled to find adequate arguments for
justifying their chosen problem solutions.

Content
In a problem oriented way the course presents systematic approaches to the design and analysis of efficient algorithms using
standard tasks of information processing as generic examples. Special emphasis is put on the influence of data structures and
computer architectures on the performance and cost of algorithms. In particular, the course emphasizes the design and analysis of
algorithms on parallel computers and in hardware, which is increasingly important considering the growing presence of multicore
architectures.

Workload
The total workload for this course is approximately 150.0 hours. For further information see German version.

Literature
Borodin, Munro: The Computational Complexity of Algebraic and Numeric Problems (Elsevier 1975)
Cormen, Leiserson, Rivest: Introduction to Algorithms (MIT Press)
Sedgewick: Algorithms (Addison-Wesley) (many different versions available)

Elective literature:
will be announced in class
Course: Efficient Energy Systems and Electric Mobility [T-WIWI-102793]

Responsibility: Russell McKenna, Patrick Jochem

Contained in: [M-WIWI-101452] Energy Economics and Technology

ECTS 3.5

Language englisch

Version 1

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<td>SS 2016</td>
<td>2581006</td>
<td>Efficient Energy Systems and Electric Mobility</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Russell McKenna, Patrick Jochem</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
See German version.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Efficient Energy Systems and Electric Mobility (SS 2016):

- Understand the concept of energy efficiency as applied to specific systems
- Obtain an overview of the current trends in energy efficiency
- Be able to determine and evaluate alternative methods of energy efficiency improvement
- Overview of technical and economical stylized facts on electric mobility
- Judging economical, ecological and social impacts through electric mobility

Content
This lecture series combines two of the most central topics in the field of energy economics at present, namely energy efficiency and electric mobility. The objective of the lecture is to provide an introduction and overview to these two subject areas, including theoretical as well as practical aspects, such as the technologies, political framework conditions and broader implications of these for national and international energy systems.

The energy efficiency part of the lecture provides an introduction to the concept of energy efficiency, the means of affecting it and the relevant framework conditions. Further insights into economy-wide measurements of energy efficiency, and associated difficulties, are given with recourse to several practical examples. The problems associated with market failures in this area are also highlighted, including the Rebound Effect. Finally and by way of an outlook, perspectives for energy efficiency in diverse economic sectors are examined.

The electric mobility part of the lecture examines all relevant issues associated with an increased penetration of electric vehicles including their technology, their impact on the electricity system (power plants and grid), their environmental impact as well as their optimal integration in the future private electricity demand (i.e. smart grids and V2G). Besides technical aspects the user acceptance and behavioral aspects are also discussed.

Workload
The total workload for this course is approximately 105.0 hours. For further information see German version.

Literature
Will be announced in the lecture.
**Course: eFinance: Information Engineering and Management for Securities Trading [T-WIWI-102600]**

**Responsibility:** Christof Weinhardt

**Contained in:**
- [T-WIWI-101483] Finance 2
- [T-WIWI-101480] Finance 3

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<td>WS 16/17</td>
<td>2540455</td>
<td>Übungen zu eFinance: Informationswirtschaft für den Wertpapierhandel</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Christof Weinhardt, Felix Fritz</td>
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<tr>
<td>WS 16/17</td>
<td>2540454</td>
<td>eFinance: Information Engineering and Management for Securities Trading</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Christof Weinhardt, Felix Fritz</td>
</tr>
</tbody>
</table>

### Learning Control / Examinations

The assessment consists of a written exam (60 min) (§4(2), 1 of the examination regulations) and by submitting written essays as part of the exercise (§4(2), 3 SPO 2007 respectively §4(3) SPO 2015). 70% of the final grade is based on the written exam and 30% is based on assignments from the exercises. The points obtained in the exercises only apply to the first and second exam of the semester in which they were obtained.

**Conditions**

None

**Recommendations**

None

*Die folgenden Informationen stammen aus der Veranstaltung eFinance: Information Engineering and Management for Securities Trading (WS 16/17):*

The students

- are able to understand the theoretical and practical aspects of securities trading,
- are able to handle the relevant electronic tools for the evaluation of financial data,
- are able to identify the incentives of the traders for participation in different market platforms,
- are able to analyse capital marketplaces concerning their efficiency, weaknesses and technical configuration,
- are able to apply theoretical methods of econometrics,
- are able to understand, criticize and present articles with a finance-scientific background,
- learn to elaborate solutions in a team.

### Content

The theoretical part of the course examines the New Institutions Economics which provides a theoretically found explanation for the existence of markets and intermediaries. Building upon the foundations of the market micro structure, several key parameters and factors of electronic trading are examined. These insights gained along a structured securities trading process are complemented and verified by the analysis of prototypical trading systems developed at the institute as well as selected trading systems used by leading exchanges in the world. In the more practical-oriented second part of the lecture, speakers from practice will give talks about financial trading systems and link the theoretical findings to real-world systems and applications.

### Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.

### Literature


**Elective literature:**

Course: Electrical Railway Traction Systems [T-MACH-102121]

Responsibility: Peter Gratzfeld

ECTS 3
Language deutsch
Version 1

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<tr>
<td>SS 2016</td>
<td>2114346</td>
<td>Electric Rail Vehicles</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Peter Gratzfeld</td>
</tr>
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</table>

Learning Control / Examinations

The assessment will consist of an oral exam (20 min) according to §4 (2), 2 of the examination regulation. The exam is offered each semester. The re-examination is offered upon prior agreement with the interested participants and not later than the next regular examination date.

Die folgenden Informationen stammen aus der Veranstaltung Electric Rail Vehicles (SS 2016):

The students know the history of electric traction in railway transportation from the very beginning to modern vehicles with three-phase traction drives.
They know the basics of railway transportation, vehicle dynamics and wheel-rail-contact and can deduct the requirements for electric rail vehicles out of it.
They understand purpose, design and functionality of electric traction drives.
They learn about the different systems of traction power supply with its advantages and disadvantages.
They are informed about actual concepts and new developments in the field of electric railway vehicles.

Content
History of electric traction with railway vehicles, economic impact
Vehicle dynamics: running resistance, tractive effort diagram, running cycles
Wheel-rail-contact
Electric drives: traction motors, power conversion, drives for vehicles at dc and ac lines, dieselelectric vehicles, multi system vehicles, axle drives, transmission of tractive effort to the rails
Traction power supply: networks, substations, inductive power supply, energy management
Modern vehicle concepts for mass transit and main line

Workload
Regular attendance: 21 hours
Self-study: 21 hours
Exam and preparation: 78 hours

Literature
A bibliography is available for download (Ilias-platform).
Course: Elements and Systems of Technical Logistics [T-MACH-102159]

Responsibility: Vladimir Madzhharov, Martin Mittwollen

Contained in: [M-MACH-101263] Introduction to Logistics
[M-MACH-101279] Technical Logistics

ECTS: 4
Language: deutsch
Version: 1

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<tr>
<td>WS 16/17</td>
<td>2117096</td>
<td>Elements and systems of Technical Logistics</td>
<td>Vorlesung (VÜ) / Übung 3</td>
<td>3</td>
<td>Vladimir Madzhharov, Martin Mittwollen</td>
</tr>
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</table>

Conditions

none

Modeled Conditions

The following conditions must be met:

- Successful completion of course [T-MACH-102163] Basics of Technical Logistics is required before taking this course.

Die folgenden Informationen stammen aus der Veranstaltung Elements and systems of Technical Logistics (WS 16/17):

Students are able to:

- Describe elements and systems of technical logistics,
- Model and calculate structures and functions of special conveying machines,
- Describe interdependence of material flow systems and technique quantitatively and qualitatively and
- Equip material flow systems with appropriate machines.

Content

material flow systems and their (conveying) technical components
mechanical behaviour of conveyors;
structure and function of conveyor machines; elements of intralogistics (belt conveyor, racks, automatic guided vehicles, fan-in, bifurcation, and etc.)
sample applications and calculations in addition to the lectures inside practical lectures

Workload

presence: 31.5h
rework: 148.5h

Literature

recommendations during lectures
Course: Elements of Technical Logistics and Project [T-MACH-102178]

Responsibility: Vladimir Madzharov, Martin Mittwollen

Contained in: [M-MACH-101263] Introduction to Logistics
[M-MACH-101279] Technical Logistics

ECTS 6
Language deutsch
Version 1

Events

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<td>WS 16/17</td>
<td>2117097</td>
<td>Elements and systems of Technical Logistics plus project</td>
<td>Vorlesung (VÜ) / Übung 4</td>
<td>Vladimir Madzharov, Martin Mittwollen</td>
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</tr>
</tbody>
</table>

Conditions none

Die folgenden Informationen stammen aus der Veranstaltung Elements and systems of Technical Logistics plus project (WS 16/17):

Students are able to:

- Describe elements and systems of technical logistics,
- Model and calculate structures and functions of special conveying machines,
- Describe interdependence of material flow systems and technique quantitatively and qualitatively,
- Equip material flow systems with appropriate machines and
- Judge about systems in place and justify it in front of subject related persons.

Content

- mechanical behaviour of conveyors;
- structure and function of conveyor machines; elements of intralogistics (belt conveyor, racks, automatic guided vehicles, fan-in, bifurcation, and etc.)
- sample applications and calculations in addition to the lectures inside practical lectures

Self manufacturing of a project report to recesses the topic.

Workload

- presence: 42h
- rework: 198h

Literature

- recommendations during lectures
Course: Emissions into the Environment [T-WIWI-102634]

Responsibility: Ute Karl

Contained in: [M-WIWI-101471] Industrial Production II
[M-WIWI-101412] Industrial Production III

ECTS: 3.5
Language: deutsch
Version: 1

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<td>WS 16/17</td>
<td>2581962</td>
<td>Emissions into the Environment</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Ute Karl</td>
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</table>

Learning Control / Examinations

The assessment consists of an oral (30 minutes) or a written (60 minutes) exam (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Emissions into the Environment (WS 16/17):

The student should identify problems of industrial pollution control.
The student knows solutions to these problems and their ways of application.

Content
The course will provide an overview of sources of air pollution, waste and municipal waste; methods to monitor and to reduce/manage pollutant flows; regulatory framework on national and international level.

A Air pollution control

- Introduction and definitions
- Sources and pollutants
- Regulatory framework
- Emission monitoring
- Air pollution control measures

B Waste management and Recycling

- Introduction and regulatory framework
- Statistics and logistics
- Recycling and disposal
- Waste treatment

C Waste water treatment

- Municipal waste water treatment systems
- Sewage sludge disposal

Workload
The total workload for this course is approximately 105 hours. For further information see German version.

Literature
Will be announced in the course.
Course: Employment Law I [T-INFO-101329]

Responsibility: Thomas Dreier

Contained in: [M-INFO-101216] Private Business Law

ECTS 3
Version 1
Course: Employment Law II [T-INFO-101330]

Responsibility:  Thomas Dreier
Contained in:  [M-INFO-101216] Private Business Law

ECTS  3  Language  deutsch  Version  1

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<td>SS 2016</td>
<td>24668</td>
<td>Employment Law II</td>
<td>Vorlesung (V)</td>
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<td>Alexander Hoff</td>
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Die folgenden Informationen stammen aus der Veranstaltung Employment Law II (SS 2016):

Aufbaend auf den in Arbeitsrecht I erworbenen Kenntnissen sollen die Studenten einen vertieften Einblick in das Arbeitsrecht erhalten.

**Content**

Aufbaend auf den in Arbeitsrecht I erworbenen Kenntnissen sollen die Studenten einen vertieften Einblick in das Arbeitsrecht erhalten.

**Workload**

Der Gesamtarbeitsaufwand für diese Lerneinheit beträgt bei 3 Leistungspunkten 90 h, davon 22,5 Präsenz.

**Literature**

Literaturempfehlung wird in der Vorlesung bekanntgegeben.
## Course: Energy and Environment [T-WIWI-102650]

**Responsibility:** Ute Karl  
**Contained in:**  
- [M-WIWI-101468] Environmental Economics  
- [M-WIWI-101452] Energy Economics and Technology

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<td>SS 2016</td>
<td>2581004</td>
<td>Übungen zu Energie und Umwelt</td>
<td>Übung (U)</td>
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<td>Katrin Seddig</td>
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<td>SS 2016</td>
<td>2581003</td>
<td>Energy and Environment</td>
<td>Vorlesung (V)</td>
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<td>Ute Karl</td>
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### Learning Control / Examinations

The examination will be in form of a written exam acc. to §4(2), 2 ER.

### Conditions

None

Die folgenden Informationen stammen aus der Veranstaltung Energy and Environment (SS 2016):

The student should identify environmental problems of energy from fossil fuels. The student can identify appropriate technologies for pollution control. The student knows methods for assessing environmental problems and their ways of application.

### Content

The focus of the lecture is put on environmental impacts of fossil fuel conversion and related assessment methods. The list of topics is given below.

- Fundamentals of energy conversion
- Air pollutant formation from fossil fuel combustion
- Control of air pollutant emissions from fossil-fuelled power plants.
- Measures to improve conversion efficiency of fossil fuelled power plants.
- External effects of energy supply (Life Cycle Assessment of selected energy systems)
- Integrated Assessment models supporting the European Thematic Strategy on Air
- Cost-effectiveness analyses and cost-benefit analyses of air pollution control measures
- Monetary evaluation of external effects of energy supply (external costs)

### Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.
Course: Energy and Process Technology I [T-MACH-102211]

Responsibility: Corina Höfler, Amin Velji, Heiner Wirbser, Hans-Jörg Bauer

Contained in: [M-MACH-101296] Energy and Process Technology I

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<td>2157961</td>
<td>Energy and Process Technology I</td>
<td>Vorlesung (VÜ) / Übung 6</td>
<td>6</td>
<td>Heiner Wirbser, Uwe Wagner, Hans-Jörg Bauer, Mitarbeiter</td>
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Conditions

none

Die folgenden Informationen stammen aus der Veranstaltung Energy and Process Technology I (WS 16/17):

The students are able to:

• describe and calculate the basic physical-technical processes
• apply the mathematical and thermodynamical description
• reflect on and explain the diagrams and schematics
• comment on diagrams
• explain the functionality of gas and steam turbines and their components
• name the applications of thermal turbomachinery and their role in the field of electricity generation and propulsion technology

Content

The last third of the lecture deals with the topic Thermal Turbomachinery. The basic principles, the functionality and the scope of application of gas and steam turbines for the generation of electrical power and propulsion technology are addressed.
Course: Energy and Process Technology II [T-MACH-102212]

Responsibility: Corina Höfler, Heiner Wirbser

Contained in: [M-MACH-101297] Energy and Process Technology II

ECTS 9

Language deutsch

Version 1

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<td>SS 2016</td>
<td>2170832</td>
<td>Energy and Process Technology II</td>
<td>Vorlesung (V/U)</td>
<td>Übung 6</td>
<td>Corina Höfler, Heiner Wirbser</td>
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</tbody>
</table>

Conditions
none

Die folgenden Informationen stammen aus der Veranstaltung Energy and Process Technology II (SS 2016):

The students are able to:

- discuss and evaluate energy resources and reserves and their utility
- review the use of energy carriers for electrical power generation
- explain the concepts and properties of power-heat cogeneration, renewable energy conversion and fuel cells and their fields of application
- comment on and compare centralized and decentralized supply concepts
- calculate the potentials, risks and economic feasibility of different strategies aiming at the protection of resources and the reduction of CO2 emissions
- name and judge on the options for solar energy utilization
- discuss the potential of geothermal energy and its utilization

Content

Thermal Turbomachinery - In the first part of the lecture deals with energy systems. Questions regarding global energy resources and their use, especially for the generation and provision of electrical energy, are addressed. Common fossile and nuclear power plants for the centralized supply with electric power as well as concepts of power-heat cogeneration for the decentralized electrical power supply by means of block-unit heat and power plants, etc. are discussed. Moreover, the characteristics and the potential of renewable energy conversion concepts, such as wind and hydro-power, photovoltaics, solar heat, geothermal energy and fuel cells are compare and evaluated. The focus is on the description of the potentials, the risks and the economic feasibility of the different strategies aimed to protect resources and reduce CO2 emissions.
Course: Energy Conversion and Increased Efficiency in Internal Combustion Engines [T-MACH-105564]

Responsibility: Thomas Koch, Heiko Kubach
Contained in: [M-MACH-101275] Combustion Engines I

ECTS: 4
Language: deutsch
Version: 1

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<td>2133121</td>
<td>Energy Conversion and Increased Efficiency in Internal Combustion Engines</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Thomas Koch</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Energy Conversion and Increased Efficiency in Internal Combustion Engines (WS 16/17):

The students can name all important influences on the combustion process. They can analyse and evaluate the engine process considering efficiency, emissions and potential.

Content
1. Introduction
2. Thermodynamics of combustion engines
3. Fundamentals
4. gas exchange
5. Flow field
6. Wall heat losses
7. Combustion in gasoline engines
8. APR und DVA
9. Combustion in Diesel engines
10. Emissions
11. Waste heat recovery
12. Measures to increase efficiency

Workload
regular attendance: 24 hours, self-study: 96 hours
Course: Energy Efficient Intralogistic Systems [T-MACH-105151]

Responsibility: Meike Braun, Frank Schönung

Contained in: [M-MACH-101263] Introduction to Logistics
[M-MACH-101279] Technical Logistics

ECTS: 4
Language: deutsch
Version: 1

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<td>WS 16/17</td>
<td>2117500</td>
<td>Energy efficient intralogistic systems</td>
<td>Vorlesung (V)</td>
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<td>Meike Braun, Frank Schönung</td>
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</tbody>
</table>

Conditions
none

Die folgenden Informationen stammen aus der Veranstaltung Energy efficient intralogistic systems (WS 16/17):

Students are able to:
- Describe and choose basic measures to enhance energy efficiency,
- Specify this measures considering material handling processes like
  - steady conveyors,
  - unsteady conveyors,
  - as well as the necessary drives,
- Model based on this material handling systems and calculate their energy efficiency and
- Choose resource efficient material handling systems.

Content
The main focuses of the course are:
- green supply chain
- processes in Intralogistic systems
- evaluation of energy consumption of conveyors
- modeling of conveying systems
- methods for energy savings
- approaches for energy efficiency increasing of continuous and discontinuous conveyors
- dimensioning energy efficient drives
- new approaches for resource efficient conveying systems.

Workload
regular attendance: 21 hours
self-study: 99 hours

Literature
None.
Course: Energy Policy [T-WIWI-102607]

Responsibility: Martin Wietschel


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<td>SS 2016</td>
<td>2581959</td>
<td>Energy Policy</td>
<td>Vorlesung (V)</td>
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<td>Martin Wietschel</td>
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</table>

Learning Control / Examinations

The assessment consists of a written exam according to Section 4(2), 1 of the examination regulation. The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions

None

Die folgenden Informationen stammen aus der Veranstaltung Energy Policy (SS 2016):

See German version.

Content

The course deals with material and energy policy of policy makers and includes the effects of such policies on the economy as well as the involvement of industrial and other stakeholders in the policy design. At the beginning the neoclassical environment policy is discussed. Afterwards the Sustainable Development concept is presented and strategies how to translate the concept in policy decision follows. In the next part of the course an overview about the different environmental instruments classes, evaluation criteria for these instruments and examples of environmental instruments like taxes or certificates will be discussed. The final part deals with implementation strategies of material and energy policy.

Workload

The total workload for this course is approximately 105.0 hours. For further information see German version.

Literature

Will be announced in the lecture.
Course: Energy Systems Analysis [T-WIWI-102830]

Responsibility: Valentin Bertsch

Contained in: [M-WIWI-101452] Energy Economics and Technology

ECTS: 3  Language: englisch  Version: 1

Events

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<td>2581002</td>
<td>Energy Systems Analysis</td>
<td>Vorlesung (V)</td>
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<td>Valentin Bertsch</td>
</tr>
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</table>

Learning Control / Examinations

The assessment consists of a written exam according to Section 4(2), 1 of the examination regulation.

Conditions

None

Recommendations

None

Remarks

Since 2011 the lecture is offered in winter term. Exams can still be taken in summer term.

Die folgenden Informationen stammen aus der Veranstaltung Energy Systems Analysis (WS 16/17):

The student
- has the ability to understand and critically reflect the methods of energy system analysis, the possibilities of its application in the energy industry and the limits and weaknesses of this approach
- can use select methods of the energy system analysis by her-/himself

Content
1. Overview and classification of energy systems modelling approaches
2. Usage of scenario techniques for energy systems analysis
3. Unit commitment of power plants
4. Interdependencies in energy economics
5. Scenario-based decision making in the energy sector
6. Visualisation and GIS techniques for decision support in the energy sector

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature

Weiterführende Literatur:

Course: Energy Trade and Risk Management [T-WIWI-102691]

Responsibility: Dogan Keles, Wolf Fichtner, Clemens Cremer


ECTS: 4
Language: deutsch
Version: 1

Events

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<td>SS 2016</td>
<td>2581020</td>
<td>Energy Trade and Risk Management</td>
<td>Vorlesung (V)</td>
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</table>

Learning Control / Examinations
The assessment consists of a written exam according to Section 4(2), 1 of the examination regulation.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Energy Trade and Risk Management (SS 2016):

The student
• has acquired a broad understanding of the different energy commodity markets (power, emissions, gas, oil, hard coal)
• knows the major products traded on the relevant energy commodity markets
• has a deep understanding of pricing mechanisms on these markets
• knows the major evaluation methods from financial mathematics being able to be used for evaluating energy commodity products
• knows the key risk evaluation methods of energy commodity trading (VaR, CVaR, ...).

Content
1. Introduction to Markets, Mechanisms, Interactions
2. Basics of Risk Management
3. Oil Markets
4. Gas Markets
5. Coal Markets
6. Emission Markets
7. Simulation Game
8. Power Markets
9. Risk Management in Utilities

Workload
The total workload for this course is approximately 120.0 hours. For further information see German version.

Literature
Elective literature:
www.riskglossary.com
Course: Engine Measurement Techniques [T-MACH-105169]

Responsibility: Sören Bernhardt

Contained in: [M-MACH-101303] Combustion Engines II

ECTS 4 Language deutsch Version 1

Events

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<th>Type</th>
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<th>Lecturers</th>
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<td>SS 2016</td>
<td>2134137</td>
<td>Engine measurement techniques</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Sören Bernhardt</td>
</tr>
</tbody>
</table>

Modeled Conditions
The following conditions must be met:

- Successful completion of course [T-MACH-102194] Combustion Engines I is required before taking this course.

Die folgenden Informationen stammen aus der Veranstaltung Engine measurement techniques (SS 2016):

The students are able to explain the principles of modern measuring devices and are able to determine the right device for a certain measuring problem. They are able to analyse and evaluate the results.

Content
Students get to know state-of-the-art measurement techniques for combustion engines. In particular basic techniques for measuring engine operating parameters such as torque, speed, power and temperature.

Possible measurement errors and aberrations are discussed.

Furthermore techniques for measuring exhaust emissions, air/fuel ratio, fuel consumption as well as pressure indication for thermodynamic analysis are covered.

Workload
regular attendance: 21 hours
self-study: 100 hours

Literature
Lecture notes available in the lectures or in the ‘Studentenhaus’

1. Grohe, H.: Messen an Verbrennungsmotoren
2. Bosch: Handbuch Kraftfahrzeugtechnik
3. Veröffentlichungen von Firmen aus der Meßtechnik
4. Hoffmann, Handbuch der Meßtechnik
5. Klingenberg, Automobil-Meßtechnik, Band C
## Course: Engineering Geophysics for external students [T-PHYS-103118]

**Responsibility:** Friedemann Wenzel

**Contained in:**
- [M-WIWI-101642] Natural Hazards and Risk Management 1
- [M-WIWI-101644] Natural Hazards and Risk Management 2

**ECTS:** 4

**Version:** 1

### Events

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<td>4060212</td>
<td>Übungen zu Ingenieurgeophysik</td>
<td>Übung (Ü)</td>
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<td>SS 2016</td>
<td>4060211</td>
<td>Ingenieurgeophysik</td>
<td>Vorlesung (V)</td>
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</table>
Course: Enterprise Architecture Management [T-WIWI-102668]

Responsibility: Thomas Wolf

Contains in: [M-WIWI-101472] Informatics
[M-WIWI-101630] Electives in Informatics
[M-WIWI-101628] Emphasis in Informatics

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<td>Enterprise Architecture Management</td>
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<td>WS 16/17</td>
<td>2511601</td>
<td>Übungen zu Enterprise Architecture Management</td>
<td>Übung (Ü)</td>
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</table>

Learning Control / Examinations
The assessment of this course is a written or (if necessary) oral examination according to §4(2) of the examination regulation.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Enterprise Architecture Management (WS 16/17):

Students understand the connection between enterprise strategy, business processes and business objects and IT architecture; they know methods to depict these connections and how they can be developed based on each other.

Content
The following topics will be covered: components of enterprise architecture, enterprise strategy including methods to develop strategies, business process (re)engineering, methods to implement changes within enterprises (management of change)

Literature
- Doppler, K., Lauterburg, Ch.: Change Management. Campus Verlag 1997
Course: Entrepreneurial Leadership & Innovation Management [T-WIWI-102833]

Responsibility: Carsten Linz, Orestis Terzidis

Contained in: [M-WIWI-101488] Entrepreneurship (EnTechnon)
[M-WIWI-101507] Innovation Management

ECTS 3  Language englisch  Version 1

Events

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<td>Entrepreneurial Leadership &amp; Innovation Management</td>
<td>Seminar (S)</td>
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<td>Carsten Linz</td>
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</table>

Learning Control / Examinations

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Entrepreneurial Leadership & Innovation Management (WS 16/17):
- Seize what determines entrepreneurial performance
- Identify entrepreneurial opportunities and evaluate them
- Develop and sharpen innovative business ideas
- Pitch a business idea in front of potential share-/stakeholders
- Lead new business growth by driving the enterprise evolution
- Effectively deal with critical challenges and overcome obstacles

Content
On campus the seminar combines foundational knowledge, real-world examples, and practical exercise/group work sessions.

Workload
Time of attendance: 30 hours
Studying at home: 30 hours
Exam preparation: 30 hours
Course: Entrepreneurship [T-WIWI-102864]

Responsibility: Orestis Terzidis

Contained in: [M-WIWI-101488] Entrepreneurship (EnTechnon)  
[M-WIWI-101507] Innovation Management

ECTS  3  Language  englisch  Version  1

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<td>SS 2016</td>
<td>2545001</td>
<td>Entrepreneurship</td>
<td>Vorlesung (V)</td>
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<td>Orestis Terzidis</td>
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</table>

Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation).

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Entrepreneurship (SS 2016):

Students are generally introduced to the topic of entrepreneurship. After successful completion of the lecture they should have an overview of the sub-areas of entrepreneurship and have to be able to understand basic concepts of entrepreneurship.

Content
This lecture, as an obligatory part of the module “Entrepreneurship”, introduces basic concepts of entrepreneurship. It approaches the individual steps of dynamic corporate development. The focus here is the introduction to methods for generating innovative business ideas, the translation of patents into business concepts and general principles of financial planning. Other topics are the design and use of service-oriented information systems for founders, technology management, business model generation and lean startup methods for the implementation of business ideas in the way of controlled experiments in the market.

In addition to the lectures the KIT Entrepreneurship Talks, where successful entrepreneurs share their experiences from the early stages of their companies, will be given. Dates and times will be announced in time on the EnTechnon website.

More details: http://etm.entechnon.kit.edu/211.php

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Füglistaller, Urs, Müller, Christoph und Volery, Thierry (2008): Entrepreneurship  
Ries, Eric (2011): The Lean Startup  
**Course: Entrepreneurship Research [T-WIWI-102894]**

**Responsibility:** Orestis Terzidis  
**Contained in:** [M-WIWI-101488] Entrepreneurship (EnTechnon)

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### Events

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<td>2545002</td>
<td>Entrepreneurship Research</td>
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</table>

**Learning Control / Examinations**

The performance review is done via a so called other methods of performance review (term paper) (non exam assessment (§4 (2), 3 SPO 2007) respectively alternative exam assessments (§4(2), 3 SPO 2015)). The final grade is a result from both, the grade of the term paper and its presentation, as well as active participation during the seminar.

**Conditions**

None

**Recommendations**

None

**Remarks**

The topics will be prepared in groups. The presentation of the results is done during a a block period seminar at the end of the semester. Students have to be present all day long during the seminar.

*Die folgenden Informationen stammen aus der Veranstaltung Entrepreneurship Research (SS 2016):*

The students will work on a specific topic of Entrepreneurship Research. In their term paper, the chosen topic needs to be presented to scientific standards in written format on 15-20 pages. The results of the term paper will be presented during a block period seminar at the end of the semester (20 min presentation, 10 min discussion).

By writing the term paper, basic skills of autonomous scientific work, such as looking for literature, argumentation + discussion, citation and using qualitative, quantitative and simulative methods get trained. The term paper is therefore a preparation for the master thesis. For this reason the seminar is mainly for students that intend to write their master thesis at the Chair of Entrepreneurship and Technology Management.

**Content**

Content of the seminar is most recently discussed topics in the field of entrepreneurship. Topics and dates will be communicated online via the seminar portal.

**Workload**

The total workload for this course is approximately 90 hours. For further information see German version.

**Literature**

Will be announced during/prior to the seminar as this varies from topic to topic.
Course: Environmental and Ressource Policy [T-WIWI-102616]

Responsibility: Rainer Walz

Contained in: [M-WIWI-101468] Environmental Economics

ECTS: 4
Language: deutsch
Version: 1

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<td>Environmental and Ressource Policy</td>
<td>Vorlesung (VÜ) / Übung 2</td>
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<td>Rainer Walz</td>
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</table>

Learning Control / Examinations
See German version

Conditions
None

Recommendations
It is recommended to already have knowledge in the area of industrial organization and economic policy. This knowledge may be acquired in the courses Introduction to Industrial Organization [2520371] and Economic Policy [2560280].

Die folgenden Informationen stammen aus der Veranstaltung Environmental and Ressource Policy (SS 2016):
See German version.

Content

Workload
The total workload for this course is approximately 120 hours. For further information see German version.

Literature
Elective literature:
Michaelis, P.: Ökonomische Instrumente in der Umweltpolitik. Eine anwendungsorientierte Einführung, Heidelberg
OECD: Environmental Performance Review Germany, Paris
### Course: Environmental Aspects of Guided Transport Systems [T-BGU-101825]

#### Responsibility:
Eberhard Hohnecker

#### Contained in:
- [M-BGU-101113] Project in Public Transportation
- [M-BGU-101111] Public Transportation Operations

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</table>

#### Conditions
- none
## Course: Environmental Communication [T-BGU-101676]

### Responsibility:
Charlotte Kämpf

### Contained in:
- [M-WIWI-101642] Natural Hazards and Risk Management 1
- [M-WIWI-101644] Natural Hazards and Risk Management 2

### Events

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<td>SS 2016</td>
<td>6224905</td>
<td>Umweltkommunikation (Environmental Communication)</td>
<td>Seminar (S)</td>
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</table>

### Learning Control / Examinations
Non exam assessment (following §4(2), 3 of the examination regulation).

### Conditions
None

### Recommendations
None
Course: Environmental Economics and Sustainability [T-WIWI-102615]

Responsibility: Rainer Walz
Contained in: [M-WIWI-101468] Environmental Economics

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### Events

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<td>WS 16/17</td>
<td>2521547</td>
<td>Umweltökonomik und Nachhaltigkeit (mit Übung)</td>
<td>Vorlesung (VU) / Übung 2</td>
<td></td>
<td>Rainer Walz</td>
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</table>

Learning Control / Examinations
See German version

Conditions
None

Recommendations
It is recommended to already have knowledge in the area of macro- and microeconomics. This knowledge may be acquired in the courses Economics I: Microeconomics [2600012] and Economics II: Macroeconomics [2600014].
Course: Environmental Law [T-INFO-101348]

Responsibility: Matthias Bäcker

Contained in: [M-WIWI-101468] Environmental Economics
[M-INFO-101217] Public Business Law

ECTS 3  Version 1
Die folgenden Informationen stammen aus der Veranstaltung Europäisches und Internationales Recht (SS 2016):


Content


Workload

Der Gesamtarbeitsaufwand für diese Lerneinheit beträgt bei 3 Leistungspunkten 90 h, davon 22,5 Präsenz.

Literature

Literatur wird in der Vorlesung angegeben.

Weiterführende Literatur

Erweiterte Literaturangaben werden in der Vorlesung bekannt gegeben.
Course: Exchanges [T-WIWI-102625]

Responsibility: Jörg Franke

Contained in:
- Finance 2 [M-WIWI-101483]
- Finance 3 [M-WIWI-101480]

ECTS: 1.5
Language: deutsch
Version: 1

Events

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<tr>
<td>SS 2016</td>
<td>2530296</td>
<td>Exchanges</td>
<td>Vorlesung (V)</td>
<td>1</td>
<td>Jörg Franke</td>
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</table>

Learning Control / Examinations
See German version.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Exchanges (SS 2016):
Students are in a position to discuss and evaluate current developments regarding the organisation of exchanges and securities trading.

Content
- Organisation of exchanges: Changing Zeitgeist - Corporates instead of cooparative structures
- Market models: order driven vs. market maker - Liquidity provision for less frequently traded securities
- Trading systems: The end of an era? - No more need for running traders?
- Clearing: Diversity instead of uniformity - Safety for all?
- Settlement: Increasing importance - Does efficient settlement assure the “value added” of exchanges in the long run?

Workload
The total workload for this course is approximately 45.0 hours. For further information see German version.

Literature
Elective literature:
Educational material will be offered within the lecture.
Course: Experimental Economics [T-WIWI-102614]

Responsibility: Christof Weinhardt, Timm Teubner

[M-WIWI-101505] Experimental Economics

ECTS: 4.5
Language: deutsch
Version: 1

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<td>WS 16/17</td>
<td>2540489</td>
<td>Experimental Economics</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Jella Pfeiffer, Verena Dorner, Timm Teubner</td>
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<tr>
<td>WS 16/17</td>
<td>2540493</td>
<td>Übung zu Experimentelle Wirtschaftsforschung</td>
<td>Übung (U)</td>
<td>1</td>
<td>Jella Pfeiffer, Verena Dorner, Timm Teubner</td>
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</table>

Learning Control / Examinations

The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulations). By successful completion of the exercises (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015) a bonus can be obtained. If the grade of the written exam is at least 4.0 and at most 1.3, the bonus will improve it by one grade level (i.e. by 0.3 or 0.4). The bonus only applies to the first and second exam of the semester in which it was obtained.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Experimental Economics (WS 16/17):

The students should learn

- how to gain scientific experience and knowledge (philosophy of science),
- how Game Theory and Experimental Economics influenced each other in scientific research,
- about the methods as well as the strengths and weaknesses of Experimental Economics,
- some examples of experimental research, such as markets and auctions, coordination games, bargaining, decision making under risk,
- how to evaluate data.

Content

Experimental Economics have become a separate field in Economics. Nearly all fields of the economic discipline use economic experiments to verify theoretical results. Besides being used for empirical validation, this method is applied in political and strategic consulting. The lecture gives an introduction to experimental methods in economics and shows differences to experiments in natural sciences. Scientific studies are used to show exemplary applications.

Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature

- Strategische Spiele; S. Berninghaus, K.-M. Ehrhart, W. Güth; Springer Verlag, 2nd ed., 2006.
- Experimental Methods: A Primer for Economists; D. Friedman, S. Sunder; Cambridge University Press, 1994.
Course: Fabrication Processes in Microsystem Technology [T-MACH-102166]

Responsibility: Klaus Bade

Contained in: [M-MACH-101291] Microfabrication
[M-MACH-101295] Optoelectronics and Optical Communication

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<td>2143882</td>
<td>Fabrication Processes in Microsystem Technology</td>
<td>Vorlesung (V)</td>
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<td>Klaus Bade</td>
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<td>SS 2016</td>
<td>2143882</td>
<td>Fabrication Processes in Microsystem Technology</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Klaus Bade</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Fabrication Processes in Microsystem Technology (WS 16/17):

The student
- collects advanced knowledge
- understands process conditions and process layout
- gains interdisciplinary knowledge (chemistry, manufacturing, physics)

Content

The lecture offers an advanced understanding of manufacturing processes in microsystem technology. Basic aspects of microtechnological processing will be introduced. With examples from semiconductor microfabrication and microsystem technology the base processing steps for conditioning and finishing, patterning, removal are imparted. Nano-patterning is covered is also included and the micro-nano interface is discussed. By the help of typical processing steps elementary mechanisms, process execution, and equipment are explained. Additionally quality control, process control and environmental topics are included.

Workload

Präsenzzeit: 24 Stunden
Vor-/Nachbereitung: 24 Stunden
Prüfung und Prüfungsvorbereitung: 30 Stunden

Literature

M. Madou
Fundamentals of Microfabrication
CRC Press, Boca Raton, 1997

W. Menz, J. Mohr, O. Paul
Mikrosystemtechnik für Ingenieure
Dritte Auflage, Wiley-VCH, Weinheim 2005

L.F. Thompson, C.G. Willson, A.J. Bowden
Introduction to Microlithography
Course: Facility Location and Strategic Supply Chain Management [T-WIWI-102704]

Responsibility: Stefan Nickel


ECTS 4.5 Language deutsch Version 1

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<td>WS 16/17</td>
<td>2550487</td>
<td>Übungen zu Standortplanung und strategisches SCM</td>
<td>Übung (U)</td>
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<td>Brita Rohrbeck</td>
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<td>WS 16/17</td>
<td>2550486</td>
<td>Facility Location and Strategic Supply Chain Management</td>
<td>Vorlesung (V)</td>
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<td>Stefan Nickel</td>
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Learning Control / Examinations
The assessment consists of a written exam (120 min) according to Section 4 (2), 1 of the examination regulation. The exam takes place in every semester. Prerequisite for admission to examination is the successful completion of the online assessments.

Conditions
Prerequisite for admission to examination is the successful completion of the online assessments.

Modeled Conditions
The following conditions must be met:
- Successful completion of course [T-WIWI-103061] Prerequisite for Facility Location and Strategic Supply Chain Management is required before taking this course.

Recommendations
None

Remarks
The lecture is held in every winter term. The planned lectures and courses for the next three years are announced online.

Die folgenden Informationen stammen aus der Veranstaltung Facility Location and Strategic Supply Chain Management (WS 16/17):

The student
- knows and describes basic quantitative methods in location planning in the context of strategic Supply Chain Planning,
- applies several criteria for the evaluation of the locations of facilities in the context of classical location planning models (planar models, network models and discrete models) and advanced location planning models designed for Supply Chain Management (single-period and multi-period models),
- implements the considered models in practical problems.

Content
Since the classical work “Theory of the Location of Industries” of Weber from 1909, the determination of an optimal location of a new facility with respect to existing customers is strongly connected to strategical logistics planning. Strategic decisions concerning the location of facilities as production plants, distribution centers or warehouses are of high importance for the rentability of supply chains. Thoroughly carried out, location planning allows an efficient flow of materials and leads to lower costs and increased customer service.

Subject of the course is an introduction to the most important terms and definitions in location planning as well as the presentation of basic quantitative location planning models. Furthermore, specialized location planning models for Supply Chain Management will be addressed as they are part in many commercial SCM tools for strategic planning tasks.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Elective literature:
- Love, Morris, Wesolowsky: Facilities Location: Models and Methods, North Holland, 1988
Course: Financial Analysis [T-WIWI-102900]

Responsibility: Torsten Luedecke

Contained in: [M-WIWI-101483] Finance 2
         [M-WIWI-101480] Finance 3

ECTS: 4.5  Language: deutsch  Version: 1

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<td>SS 2016</td>
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<td>Übungen zu Financial Analysis</td>
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</table>

Learning Control / Examinations
See German version.

Conditions
None

Recommendations
Basic knowledge in corporate finance, accounting, and valuation is required.

Die folgenden Informationen stammen aus der Veranstaltung Financial Analysis (SS 2016):

Content
This course aims at providing students with the understanding of the purposes of alternative costing systems as well as the use of relevant information for decision making. The course will also examine techniques for the purpose of cost management and accounting for control.

Literature
Elective Literature

### Course: Financial Econometrics [T-WIWI-103064]

**Responsibility:** Melanie Schienle

**Contained in:**
- [M-WIWI-101638] Econometrics and Statistics I
- [M-WIWI-101639] Econometrics and Statistics II

**ECTS Version**
- ECTS: 4,5
- Version: 1

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<td>Financial Econometrics I</td>
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<td>Melanie Schienle</td>
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<td>SS 2016</td>
<td>2520023</td>
<td>Übungen zu Financial Econometrics I</td>
<td>Übung (Ü)</td>
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<td>Melanie Schienle, Chong Liang</td>
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**Learning Control / Examinations**

The assessment consists of a written exam (90 minutes) (following §4(2), 1 of the examination regulation).

**Conditions**
None

**Recommendations**
Knowledge of the contents covered by the course "Economics III: Introduction in Econometrics" [2520016]

**Remarks**
The course is offered in summer term 2016, in winter term 2017/18 and afterwards every second term.
Course: Financial Intermediation [T-WIWI-102623]

Responsibility: Martin Ruckes

Contained in:
- [M-WIWI-101453] Applied Strategic Decisions
- [M-WIWI-101502] Economic Theory and its Application in Finance
- [M-WIWI-101483] Finance 2
- [M-WIWI-101480] Finance 3

ECTS: 4.5
Language: deutsch
Version: 1

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<td>Übung zu Finanzintermediation</td>
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<td>WS 16/17</td>
<td>2530232</td>
<td>Financial Intermediation</td>
<td>Vorlesung (V)</td>
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</table>

Learning Control / Examinations

The assessment of this course is a written examination (following §4(2), 1 SPO) of 60 mins. The exam is offered each semester.

Conditions

None

Recommendations

None

Die folgenden Informationen stammen aus der Veranstaltung Financial Intermediation (WS 16/17):

Students

- are in a position to describe the arguments for the existence of financial intermediaries,
- are able of discuss and analyze both static and dynamic aspects of contractual relationships between banks and borrowers,
- are able to discuss the macroeconomic role of the banking system,
- are in a position to explain the fundamental principles of the prudential regulation of banks and are able to recognize and evaluate the implications of specific regulations.

Content

- Arguments for the existence of financial intermediaries
- Bank loan analysis, relationship lending
- Stability of the financial system
- The macroeconomic role of financial intermediation
- Principles of the prudential regulation of banks

Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature

Elective literature:

Course: Fixed Income Securities [T-WIWI-102644]

Responsibility: Marliese Uhrig-Homburg

Contained in: [M-WIWI-101483] Finance 2
[M-WIWI-101480] Finance 3

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<td>WS 16/17</td>
<td>2530260</td>
<td>Fixed Income Securities</td>
<td>Vorlesung (V)</td>
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<td>Marliese Uhrig-Homburg</td>
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<td>WS 16/17</td>
<td>2530561</td>
<td>Übung Festverzinsliche Titel</td>
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<td>Martin Hain</td>
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Learning Control / Examinations

The assessment consists of a written exam following §4, Abs. 2, 1.

Conditions

None

Recommendations
See German version.

Die folgenden Informationen stammen aus der Veranstaltung Fixed Income Securities (WS 16/17):

The objective of this course is to become familiar with national and international bond markets. Therefore, we first have a look at financial instruments that are of particular importance. Thereafter, specific models and methods that allow the evaluation of interest rate derivatives are introduced and applied.

Content

The lecture deals with both German and international bond markets, which are an important source of funding for both the corporate and the public sector. After an overview of the most important bond markets, various definitions of return are discussed. Based on that, the concept of the yield curve is presented. The modelling of the dynamics of the term structure of interest rates provides the theoretical foundation for the valuation of interest rate derivatives, which is discussed in the last part of the lecture.

Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature


Elective literature:

Course: Freight Transport [T-BGU-100619]

Responsibility: Bastian Chlond

Contained in:
- [M-BGU-101064] Fundamentals of Transportation
- [M-BGU-101111] Public Transportation Operations
- [M-BGU-101065] Transportation Modelling and Traffic Management

ECTS: 3
Version: 1

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<td>SS 2016</td>
<td>6232809</td>
<td>Güterverkehr</td>
<td>Vorlesung / Übung 2 (VÜ)</td>
<td>Bastian Chlond</td>
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Conditions
none
Die folgenden Informationen stammen aus der Veranstaltung Fuels and Lubricants for Combustion Engines (WS 16/17):

The students can name and explain composition and meaning of fuels, lubricants and coolants as important components in the system of today's Otto and Diesel engines as well as definition and chemical composition of fuels and lubricants, the meaning of crude oil as basic primary product, production processes, major properties, standards and specifications, testing methods.

They can point out future worldwide trends in the field of conventional and alternative fuels regarding emission standards and energy conservation.

Content
Introduction and basics

Fuels for Gasoline and Diesel engines

Hydrogen

Lubricants for Gasoline and Diesel engines

Coolants for combustion engines

Workload
regular attendance: 24 hours
self-study: 96 hours

Literature
Lecturer notes
Die folgenden Informationen stammen aus der Veranstaltung Fundamentals of catalytic exhaust gas aftertreatment (SS 2016):

The students can name and explain the scientific fundamentals of the catalytic exhaust gas aftertreatment, as well as the technical, political and economical parameters of its application in engines for passenger cars and HD vehicles.

The students are able to point out and explain which emissions are formed in combustion engines, why these emissions are health-related critical and which measures the legislator has established to reduce the emissions.

Content
1. kind and source of emissions
2. emission legislation
3. principal of catalytic exhaust gas aftertreatment (EGA)
4. EGA at stoichiometric gasoline engines
5. EGA at gasoline engines with lean mixtures
6. EGA at diesel engines
7. economical basic conditions for catalytic EGA

Workload
regular attendance: 36 hours
self-study: 84 hours

Literature
Lecture notes available in the lectures
**Course: Fundamentals of X-Ray Optics I [T-MACH-105186]**

**Responsibility:** Arndt Last  
**Contained in:**  
- [M-MACH-101291] Microfabrication  
- [M-MACH-101292] Microoptics

**ECTS** 3  
**Version** 1

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<td>2141007</td>
<td>Röntgenoptik</td>
<td>Vorlesung (V)</td>
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</table>
Course: Fundamentals of X-Ray Optics II [T-MACH-102174]

Responsibility: Arndt Last

Contained in: [M-MACH-101292] Microoptics

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<tr>
<td>WS 16/17</td>
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<td>X-ray Optics</td>
<td>Vorlesung (V)</td>
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</table>

Modeled Conditions
The following conditions must be met:
- Successful completion of course [T-MACH-105186] Fundamentals of X-Ray Optics I is required before taking this course.

Die folgenden Informationen stammen aus der Veranstaltung X-ray Optics (WS 16/17):
The lecture will enable the students to judge capabilities of different X-ray optical imaging methods and instrumentation and to select suitable methods for a given task.

Content
The lecture covers general principles of optics as well as basics, functioning and application of reflective, refractive and diffractive X-ray optical elements and systems. Selected X-ray analytical imaging methods and the necessary optical elements are discussed including their potentials and limitations.

Workload
lecture times plus assignment to review

Literature
M. Born und E. Wolf
Principles of Optics, 7th (expanded) edition
Cambridge University Press, 2010
A. Erko, M. Idir, T. Krist und A. G. Michette
Modern Developments in X-Ray and Neutron Optics
Springer Series in Optical Sciences, Vol. 137
Springer-Verlag Berlin Heidelberg, 2008
D. Attwood
Soft X-Rays and Extreme Ultraviolet Radiation: Principles and Applications
Cambridge University Press, 1999
Course: Gas Engines [T-MACH-102197]

Responsibility: Rainer Golloch

Contained in: [M-MACH-101303] Combustion Engines II

ECTS 4  Version 1
**Course: Gas-Markets [T-WIWI-102692]**

**Responsibility:** Andrej Marko Pustisek  
**Contained in:** [M-WIWI-101451] Energy Economics and Energy Markets

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<td>WS 16/17</td>
<td>2581022</td>
<td>Gas-Markets</td>
<td>Vorlesung (V)</td>
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</table>

**Learning Control / Examinations**
The assessment consists of a written exam according to Section 4(2), 1 of the examination regulation.

**Conditions**
None

**Recommendations**
None

*Die folgenden Informationen stammen aus der Veranstaltung Gas-Markets (WS 16/17):*

- Technical and economic principles of the natural gas industry
- Assessment of natural gas as energetic source
- Classification and assessment of the natural gas industry in a political and economic context
- Assessment of decisions, actions taken and consequences thereof in the natural gas industry
- Recognition, assessment and valuation of interdependencies between different energy markets
- Development of a qualified market view for natural gas markets

**Content**

- **Introduction and principles**
  - Definition and composition of natural gas
  - Main physical parameters of natural gas
  - The natural gas value chain and its interdependencies to other fuels

- **Natural gas markets**
  - Brief overview of sources and production (incl. shale gas)
  - Worldwide reserves of natural gas
  - Worldwide and European natural gas production and consumption
  - Natural gas market structure in Europe and Germany (incl. the role of hubs)
  - European and German energy (esp. natural gas) prices and their development
  - Parameters not harmonized in European natural gas markets and consequences thereof

- **Natural gas (commodity) contracts**
  - The impact of the market structure modification to contract structure
  - Main elements of natural gas purchase and sales contracts
  - General comparison of traditional and market based pricing

- **Natural gas transportation**
  - Technical description of pipeline transportation
  - Historical development of the European natural gas (pipeline) transportation system (incl. new projects)
  - LNG transportation
  - Comparison of LNG and pipeline transportation
  - Main elements of natural gas transportation contracts
  - Costs of natural gas transportation
  - Natural gas transportation pricing systems
- Transportation capacity trading

- Natural gas storage
  - Storage functions and parameters
  - Technical description of natural gas storages
  - Storage types
  - Natural gas storage in Europe
  - Main elements of natural gas storage contracts
  - Costs of storage
  - Natural gas storage pricing

- Special topics
  - Selected aspects of regulation and legislation relevant for the natural gas industry
  - Portfolio management and risk management in the natural gas industry
  - “Gas-to-Liquids” – technical description and economic impact
  - Brief overview of revenue management applied in the natural gas industry
  - Brief overview of bio-methane and its impact to natural gas markets in Germany

Workload
The total workload for this course is approximately 90 hours. For further information see German version.
Course: Gear Cutting Technology [T-MACH-102148]

Responsibility: Markus Klaiber
Contained in: [M-MACH-101284] Specialization in Production Engineering

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</table>

**Content**

Based on the gearing theory, manufacturing processes and machine technologies for producing gearings, the needs of modern gear manufacturing will be discussed in the lecture. For this purpose, various processes for various gear types are taught which represent the state of the art in practice today. A classification in soft and hard machining and furthermore in cutting and non-cutting technologies will be made. For comprehensive understanding the processes, machine technologies, tools and applications of the manufacturing of gearings will be introduced and the current developments presented. For assessment and classification of the applications and the performance of the technologies, the methods of mass production and manufacturing defects will be discussed. Sample parts, reports from current developments in the field of research and an excursion to a gear manufacturing company round out the lecture.

The following topics will be covered:

- Sample applications
- Basics of gearing geometry
- Need of gearboxes
- Soft machining processes
- Hardening processes
- Hard machining processes
- Bevel gear production
- Measurement and testing
- Manufacturing of gearbox components
- Special gearings

**Workload**

regular attendance: 21 hours
self-study: 99 hours

**Literature**

Lecture Slides
Course: Global Optimization I [T-WIWI-102726]

Responsibility: Oliver Stein

Contained in: [M-WIWI-101473] Mathematical Programming

ECTS 4.5 Version 1

Events

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<th>Type</th>
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<tbody>
<tr>
<td>SS 2016</td>
<td>2550144</td>
<td>Rechnerübung zu Globale Optimierung I+II</td>
<td>Übung (Ü)</td>
<td></td>
<td>Oliver Stein, Marcel Sinske, Tomás Bajbar, Oliver Stein</td>
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<td>Übungen zu Globale Optimierung I+II</td>
<td>Übung (Ü)</td>
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Learning Control / Examinations

The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation. The examination is held in the semester of the lecture and in the following semester. Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite. The examination can also be combined with the examination of Global Optimization II [2550136]. In this case, the duration of the written examination takes 120 minutes.

Conditions

None

Modeled Conditions

The following conditions must be met:

- Course [T-WIWI-103638] Global Optimization I and II and this course are mutually exclusive.

Recommendations

None

Remarks

Part I and II of the lecture are held consecutively in the same semester.
Learning Control / Examinations

The assessment of the lecture is a written examination (120 minutes) according to §4(2), 1 of the examination regulation. The examination is held in the semester of the lecture and in the following semester.

Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite.

Conditions
None

Modeled Conditions
The following conditions must be met:

1. Course [T-WIWI-102726] Global Optimization I and this course are mutually exclusive.
2. Course [T-WIWI-102727] Global Optimization II and this course are mutually exclusive.

Recommendations
None

Remarks
Part I and II of the lecture are held consecutively in the same semester.
Course: Global Optimization II [T-WIWI-102727]

Responsibility: Oliver Stein

Contained in: [M-WIWI-101473] Mathematical Programming

ECTS 4.5 Version 1

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<td>Tomás Bajbar, Oliver Stein</td>
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Learning Control / Examinations

The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation. The examination is held in the semester of the lecture and in the following semester. Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration to the written examination is subject to fulfilling the prerequisite. The examination can also be combined with the examination of Global Optimization I [2550134]. In this case, the duration of the written examination takes 120 minutes.

Conditions
None

Modeled Conditions
The following conditions must be met:

- Course [T-WIWI-103638] *Global Optimization I and II* and this course are mutually exclusive.

Remarks
Part I and II of the lecture are held consecutively in the same semester.
Course: Global Production and Logistics - Part 1: Global Production [T-MACH-105158]

Responsibility: Gisela Lanza
Contained in: [M-MACH-101282] Global Production and Logistics

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<td>Global Production and Logistics - Part 1:</td>
<td>Vorlesung (V)</td>
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<td>Global Production</td>
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</table>

The students . . .

- can explain the general conditions and influencing factors of global production.
- are capable to apply defined procedures for site selection and to evaluate site decisions with the help of different methods.
- are able to select the adequate scope of design for site-appropriate production and product construction case-specifically.
- can state the central elements in the planning process of establishing a new production site.
- are capable to make use of the methods to design and scale global production networks for company-individual problems.
- are able to show up the challenges and potentials of the departments sales, procurement as well as research and development on global basis.

Content
Target of the lecture is to depict the challenges and fields of action of global operating companies and to give an overview of central aspects in global production networks as well as establishing a deepening knowledge of established methods and procedures for design and scale. Within the course methods for site selection, procedures for site specific adjustment of product construction and product technology as well as planning approaches to establish a new production site are imparted. The course is rounded off by showing the characteristics of the departments sale, procurement as well as research and development under global aspects.

The topics are:

- Basic conditions and influencing factors of global production (historical development, targets, chances and threats)
- Global sales
- Site selection
- Site specific producion adjustment
- Establishing of new production sites
- Global procurement
- Design and management of global production networks
- Global research and development

Workload
regular attendance: 21 hours
self-study: 99 hours

Literature
Lecture Notes
recommended secondary literature:
Die folgenden Informationen stammen aus der Veranstaltung Global Production and Logistics - Part 2: Global Logistics (SS 2016):

Students are able to:
- assign basic problems of planning and operation of global supply chains and plan them with appropriate methods,
- describe requirements and characteristics of global trade and transport, and
- evaluate characteristics of the design from logistic chains regarding their suitability.

Content
Characteristics of global trade
- Incoterms
- Customs clearance, documents and export control

Global transport and shipping
- Maritime transport, esp. container handling
- Air transport

Modeling of supply chains
- SCOR model
- Value stream analysis

Location planning in cross-border-networks
- Application of the Warehouse Location Problem
- Transport Planning

Inventory Management in global supply chains
- Stock keeping policies

Inventory management considering lead time and shipping costs

Workload
regular attendance: 21 hours
self-study: 99 hours

Literature
Elective literature:
- Arnold/Isermann/Kuhn/Tempelemeier. HandbuchLogistik, Springer Verlag, 2002 (Neuauflage in Arbeit)
- Domschke. Logistik, Rundreisen und Touren, Oldenbourg Verlag, 1982
- Domschke/Drexl. Logistik, Standorte, Oldenbourg Verlag, 1996
- Gudehus. Logistik, Springer Verlag, 2007
Course: Graph Theory and Advanced Location Models [T-WWI-102723]

Responsibility: Stefan Nickel

Contained in:
- [M-WWI-101473] Mathematical Programming

Learning Control / Examinations
The assessment is a 120 minutes written examination (according to §4(2), 1 of the examination regulation).
The examination is held in the term of the lecture and the following lecture.

Conditions
None

Recommendations
Basic knowledge as conveyed in the module Introduction to Operations Research [WI1OR] is assumed.

Remarks
The lecture is offered irregularly. The planned lectures and courses for the next three years are announced online.
Course: Heat Economy [T-WIWI-102695]

Responsibility: Wolf Fichtner

Contained in: [M-WIWI-101452] Energy Economics and Technology

ECTS 3 Language deutsch Version 1

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<td>Heat Economy</td>
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</table>

Learning Control / Examinations
The assessment consists of a written exam according to Section 4(2), 1 of the examination regulation.

Conditions
None

Recommendations
None

Remarks
See German version.

Die folgenden Informationen stammen aus der Veranstaltung Heat Economy (SS 2016):
The student gains detailed knowledge about heat generating technologies and their areas of application, in particular in the area of combined heat and power. The student is able to deal with technical and economic questions in this field.

Content
1. Introduction: Heat economy
2. CHP technologies (incl. calculation of profitability)
3. Heat systems (incl. calculation of profitability)
4. Distribution of heat
5. Demand for space heating and thermal insulation measures
6. Heat storage
7. Legal framework conditions
8. Laboratory experiment: compression heat pump

Workload
The total workload for this course is approximately 90 hours. For further information see German version.
Course: High-Voltage Technology I [T-ETIT-101913]

Responsibility: Rainer Badent

Contained in: [M-ETIT-101163] High-Voltage Technology

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**Conditions**

none
### Course: High-Voltage Technology II [T-ETIT-101914]

**Responsibility:** Rainer Badent  
**Contained in:** [M-ETIT-101163] High-Voltage Technology

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**Events**

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<td>Übungen zu 23361 Hochspannungstechnik II</td>
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<td>Daniel Geißler</td>
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</table>

**Conditions**  
none
# High-Voltage Test Technique [T-ETIT-101915]

**Responsibility:** Rainer Badent  
**Contained in:** [M-ETIT-101164] Generation and transmission of renewable power

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## Events

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<td>Übungen zu 23392 Hochspannungsprüftechnik</td>
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<td>23392</td>
<td>Hochspannungsprüftechnik</td>
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## Conditions

none
Course: Homework “Public Transportation Operations” [T-BGU-101857]

Responsibility: Eberhard Hohnecker

Contained in: [M-BGU-101111] Public Transportation Operations

ECTS

Version

Conditions
none

Responsibility: Eberhard Hohnecker


ECTS: 3
Version: 1

Conditions: none
Course: Homework "Project in Public Transportation" [T-BGU-101856]

Responsibility: Eberhard Hohnecker

Contained in: [M-BGU-101113] Project in Public Transportation

ECTS: 3
Version: 1

Conditions: none
Course: Hospital Management [T-WIWI-102787]

Responsibility: Stefan Nickel

[M-WIWI-102805] Service Operations

ECTS: 4.5
Language: deutsch
Version: 1

Events

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<td>SS 2016</td>
<td>2550493</td>
<td>Hospital Management</td>
<td>Block (B)</td>
<td>1</td>
<td>Martin Hansis</td>
</tr>
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</table>

Learning Control / Examinations
The assessment consists of attendance, a seminar thesis and a final exam (according to §4(2), 1 of the examination regulation). The examination is held in the term of the lecture and the following lecture.

Conditions
None

Remarks
The lecture is held in every semester.
The planned lectures and courses for the next three years are announced online.

Die folgenden Informationen stammen aus der Veranstaltung Hospital Management (SS 2016):
The student
- understands the principles of work flows in hospitals,
- utilizes Operations Research methods in so-called non-profit-organisations to improve service qualities,
- explains, classifies and deals with the most important application areas for mathematical models, e.g. personnel planning or quality management.

Content
The lecture “Hospital management” presents internal organization structures, work conditions and work environments at the example of hospitals and relates this to common and expected conditions of other service industries. Covered topics include normative environment, intra-organizational structure, personnel management, quality, external networking and market appearance. Students have the possibility to participate in a final exam.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.
# Course: Hydro Power Engineering [T-BGU-100139]

**Responsibility:** Peter Oberle  
**Contained in:** [M-WIWI-101404] Extracurricular Module in Engineering

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## Events

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<td>6222802</td>
<td>Übungen zu Energiewasserbau</td>
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<td>Energiewasserbau</td>
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<td>Peter Oberle</td>
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</table>
Course: Incentives in Organizations [T-WWI-105781]

Responsibility: Petra Nieken

Contained in:
- [M-WWI-101453] Applied Strategic Decisions
- [M-WWI-101505] Experimental Economics
- [M-WWI-101500] Microeconomic Theory
- [M-WWI-101510] Cross-functional Management Accounting

**ECTS**

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**Version**

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</table>

**Learning Control / Examinations**

The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

**Conditions**

None

**Recommendations**

Knowledge of microeconomics, game theory, and statistics is assumed.

**Remarks**

The course will be offered from summer term 2016.

Responsibility: Jörg Föller

Contained in: [M-MACH-101263] Introduction to Logistics
[M-MACH-101279] Technical Logistics

ECTS 4 Language deutsch Version 1

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<td>SS 2016</td>
<td>2118089</td>
<td>Application of technical logistics in sorting- and distribution technology</td>
<td>Block-Vorlesung (BV)</td>
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</table>

Conditions
none

Die folgenden Informationen stammen aus der Veranstaltung Application of technical logistics in sorting- and distribution technology (SS 2016):

Students are able to:

- Describe and classify basics and characteristics of application of sorting and distribution of goods,
- Solve drive and control tasks with appropriate concept selection,
- Design systems with appropriate calculation methods and evaluate them financially, and
- Judge about the conformity of the system by using relevant standards and set of rules.

Content
Basics of goods sorting and distribution technology, employment characteristics, classification, interpretation, dimensioning, costs considerations. Relevant control, modern sets of rules and propulsion principles

Workload
regular attendance: 21 hours
self-study: 99 hours

Literature
None.
### Course: Industrial Application of Technological Logistics Instancing Crane Systems [T-MACH-105149]

**Responsibility:** Markus Golder  
**Contained in:**  
[M-MACH-101263] Introduction to Logistics  
[M-MACH-101279] Technical Logistics

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**Conditions**

- none
Course: Industrial Services [T-WIWI-102822]

Responsibility: Hansjörg Fromm

Contained in:
- [M-WIWI-102808] Digital Service Systems in Industry
- [M-WIWI-101506] Service Analytics
- [M-WIWI-101448] Service Management

ECTS: 4,5
Language: deutsch
Version: 1

Events

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<td>Vorlesung (V)</td>
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Learning Control / Examinations
A final written exam will be conducted

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Industrial Services (WS 16/17):
Participants understand the interrelation between Front-Office (Customer view, e.g. material availability, technician skills, maintenance quality, repair time) and Back-Office (Provider view, e.g. distribution planning, inventory optimization, technician work schedule, call center). They learn about forecasting algorithms for sporadic demands, which are typical in spare part supply, and they apply common inventory optimization models for stock planning. They also become familiar with full-cost service contracts, as well as with the latest product related services that have been enabled only in recent years by modern IT and mobile technology.

Content
Services are becoming ever more important in business. Today, the gross income share of services in Germany exceeds 70%. Following this trend, many companies that previously focused solely on the sale of goods, strive to an extension of their business model: In order to realize new competitive advantages in domestic and international markets, they enrich their material goods with customer-specific services. This transformation to a provider of integrated solutions is called “Servitization” (Neely 2009). For this reason, so-called industrial services to companies of increasing importance. They benefit from the increasingly detailed data collected (on “Big Data”), e.g. concerning user profiles, failure statistics, usage history, accrued expenses, etc. Only these data allow in principle to end products and spare parts are delivered faster, cheaper and more targeted and technicians can be used more efficiently with the correct skills. This requires, however, also suitable methods of optimization, prognosis or predictive modeling. When used properly, such methods can minimize logistics costs, increase availability, prevent potential failures and improve repair planning. This is also enabled by latest “Technology Enabled Services” along with corresponding data transfer and analysis (“Internet of Things”, automatic error detection, remote diagnostics, centralized collection of consumption data, etc.). The change from goods manufacturer to a provider of integrated solutions requires new services, transformation of business models as well as intelligent new contract types, which are addressed in the course as well.

More specifically, the lessons of this lecture will include:
- Servitization – The Manufacturer’s Transformation into Integrated Solution Provider
- Service Levels – Definitions, Agreements, Measurements and Service Level Engineering
- The “Services Supply Chain”
- Spare Parts Planning – Forecasting, Assortment Planning, Order Quantities and Safety Stocks
- Distribution Network Planning – Network Types, Models, Optimization
- Service Technician Planning
- Condition Monitoring, Predictive Maintenance, Diagnose Systems
- Call Center Services
- Full Service Contracts
- IT-enabled Value-Add Services – Industrial Service Innovation

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.
Course: Information Engineering [T-MACH-102209]

Responsibility: Jivka Ovtcharova

Contained in: [M-MACH-101283] Virtual Engineering A
[M-MACH-101281] Virtual Engineering B

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3 1

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<td>Information Engineering</td>
<td>Seminar (S)</td>
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**Course: Information management in production [T-MACH-105937]**

**Responsibility:** Oliver Riedel

**Contained in:**
- [M-MACH-101283] Virtual Engineering A
- [M-MACH-101281] Virtual Engineering B

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<td>SS 2016</td>
<td>2122400</td>
<td>Information Management in Production</td>
<td>Block-Vorlesung (BV)</td>
<td>2</td>
<td>Oliver Riedel</td>
</tr>
</tbody>
</table>
Course: Information Systems and Supply Chain Management [T-MACH-102128]

Responsibility: Christoph Kilger

Contained in:
- [M-MACH-101282] Global Production and Logistics
- [M-MACH-101263] Introduction to Logistics
- [M-MACH-101280] Logistics in Value Chain Networks

ECTS: 4  Language: deutsch  Version: 1

Events

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<tr>
<th>Term</th>
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<th>Lecturers</th>
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<tr>
<td>SS 2016</td>
<td>2118094</td>
<td>Information Systems in Logistics and Supply Chain Management</td>
<td>Vorlesung (V)</td>
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<td>Christoph Kilger</td>
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</table>

Conditions
none

Die folgenden Informationen stammen aus der Veranstaltung Information Systems in Logistics and Supply Chain Management (SS 2016):

Students are able to:
- Describe requirements of logistical processes regarding IT systems,
- Choose information systems to support logistical processes and use them according to the requirements of a supply chain.

Content
1) Overview of logistics systems and processes
2) Basic concepts of information systems and information technology
3) Introduction to IS in logistics: Overview and applications
4) Detailed discussion of selected SAP modules for logistics support

Workload
regular attendance: 21 hours
self-study: 99 hours

Literature
Course: Information Technology and Business Information [T-WIWI-102635]

Responsibility: Bruno Neibecker
Contained in: [M-WIWI-101489] Strategy, Communication, and Data Analysis

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<tr>
<td>SS 2016</td>
<td>2571162</td>
<td>Information Technology and Business Informa-</td>
<td>Vorlesung (V)</td>
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<td>Bruno Neibecker</td>
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<td>SS 2016</td>
<td>2571163</td>
<td>Übungen zu Informationstechnologie und be-</td>
<td>Übung (Ü)</td>
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</table>

Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The examination will be offered latest until winter term 2016/2017 (repeaters only).

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Information Technology and Business Information (SS 2016):

Students have learned the following outcomes and competences:

- To specify the key terms in marketing research
- To design a market research project
- To indentify the main research trends
- To analyze and interpret high level academic articles
- To learn interactive skills to work in teams and to follow a goal-oriented approach
- To gain understanding of methodological research to develop concrete plans for marketing decision-making

Content
The goal of the course is to create a text that is comprehensive, practical, applied, and managerial and that presents a balanced coverage of both, quantitative and qualitative approaches. It takes the perspective of users of marketing research and set out to reflect the current trends in the use of computers (e.g. statistical packages and online research). The course covers as main topics an introduction to interactive multimedia systems, techniques of internet marketing research, methods of primary data collection including questionnaires and scaling of psychological attributes, methods of observation, program analyzer, psychobiological methods, content analysis and cognitive response approach, experimental designs and panels, secondary data collection, management support systems, a case study in marketing decision support and an overview of philosophy of science.

Workload
The total workload for this course is approximately 140.0 hours. For further information see German version.

Literature
(Literature is in English and German, see German description)
### Course: Infrastructure Dimensioning and Running Dynamics Based Railway Alignment [T-BGU-101848]

**Responsibility:** Eberhard Hohnecker  
**Contained in:** [M-BGU-101112] Track Guided Transport Systems / Engineering

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#### Events

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<td>SS 2016</td>
<td>6234806</td>
<td>Infrastrukturbemessung und Fahrdynamik von Schienenwegen</td>
<td>Vorlesung (V)</td>
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<td>SS 2016</td>
<td>6234807</td>
<td>Übungen zu Infrastrukturbemessung und Fahrdynamik von Schienenwegen</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Mitarbeiter/innen, Eberhard Hohnecker</td>
</tr>
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</table>

**Conditions**

none
# Course: Infrastructure Equipment of Railway Tracks [T-BGU-101849]

**Responsibility:** Eberhard Hohnecker  
**Contained in:**  
- [M-BGU-101111] Public Transportation Operations  

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## Events

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<tbody>
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<td>SS 2016</td>
<td>6234808</td>
<td>Infrastrukturausrüstung von Schienenwegen</td>
<td>Vorlesung (V)</td>
<td>1</td>
<td>Mitarbeiter/innen, Eberhard Hohnecker</td>
</tr>
</tbody>
</table>

## Conditions

none

Responsibility: Marion Weissenberger-Eibl

Contained in: [M-WIWI-101488] Entrepreneurship (EnTechnon)
[M-WIWI-101507] Innovation Management

ECTS 3
Language deutsch
Version 1

Events

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<tr>
<th>Term</th>
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<th>Lecturers</th>
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<tbody>
<tr>
<td>SS 2016</td>
<td>2545015</td>
<td>Innovation Management: Concepts, Strategies and Methods</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Marion Weissenberger-Eibl</td>
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</table>

Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Innovation Management: Concepts, Strategies and Methods (SS 2016):

Students develop a differentiated understanding of the different phases and concepts of the innovation process, different strategies and methods in innovation management.

Content
The course ‘Innovation Management: Concepts, Strategies and Methods’ offers scientific concepts which facilitate the understanding of the different phases of the innovation process and resulting strategies and appropriate methodologies suitable for application.

The concepts refer to the entire innovation process so that an integrated perspective is made possible. This is the basis for the teaching of strategies and methods which fulfil the diverse demands of the complex innovation process. The course focuses particularly on the creation of interfaces between departments and between various actors in a company’s environment and the organisation of a company’s internal procedures. In this context a basic understanding of knowledge and communication is taught in addition to the specific characteristics of the respective actors. Subsequently methods are shown which are suitable for the profitable and innovation-led implementation of integrated knowledge.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.
Course: Innovationtheory and Policy [T-WIFI-102840]

Responsibility: Ingrid Ott

Contained in:
- [M-WIFI-101497] Agglomeration and Innovation
- [M-WIFI-101481] Economic Policy II
- [M-WIFI-101478] Innovation and growth
- [M-WIFI-101514] Innovation Economics

ECTS: 4.5
Language: deutsch
Version: 1

Events

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<tr>
<td>SS 2016</td>
<td>2560236</td>
<td>Innovationtheory and -policy</td>
<td>Vorlesung (V)</td>
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<td>Ivan Savin, Ingrid Ott</td>
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</table>

Learning Control / Examinations
The assessment consists of a written exam (60 min) according to Section 4(2), 1 of the examination regulation. The exam takes place in every semester. Re-examinations are offered at every ordinary examination date. Students will be given the opportunity of writing and presenting a short paper during the lecture time to achieve a bonus on the exam grade. If the mandatory credit point exam is passed, the awarded bonus points will be added to the regular exam points. A deterioration is not possible by definition, and a grade does not necessarily improve, but is very likely to (not every additional point improves the total number of points, since a grade can not become better than 1). The voluntary elaboration of such a paper can not counteract a fail in the exam.

Conditions
None

Recommendations
Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2600012], and Economics II [2600014]. In addition, an interest in quantitative-mathematical modeling is required.

Die folgenden Informationen stammen aus der Veranstaltung Innovationtheory and -policy (SS 2016):

Students shall be given the ability to

- identify the importance of alternative incentive mechanisms for the emergence and dissemination of innovations
- understand the relationships between market structure and the development of innovation
- explain, in which situations market interventions by the state, for example taxes and subsidies, can be legitimized, and evaluate them in the light of economic welfare

Content

- Incentives for the emergence of innovations
- Patents
- Diffusion
- Impact of technological progress
- Innovation Policy

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Excerpt:

Course: Insurance Marketing [T-WIWI-102601]

Responsibility: Edmund Schwake

Contained in:
- [M-WIWI-101469] Insurance Management I
- [M-WIWI-101449] Insurance Management II

ECTS: 4,5
Language: deutsch
Version: 1

Events

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<td>2530323</td>
<td>Insurance Marketing</td>
<td>Vorlesung (V)</td>
<td>3</td>
<td>Edmund Schwake</td>
</tr>
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</table>

Learning Control / Examinations
The assessment consists of oral presentations (incl. papers) within the lecture (according to Section 4 (2), 3 of the examination regulation) and a final oral exam (according to Section 4 (2), 2 of the examination regulation).
The overall grade consists of the assessment of the oral presentations incl. papers (50 percent) and the assessment of the oral exam (50 percent).

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Insurance Marketing (SS 2016):
See German version.

Content
See German version.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Elective literature:
- Farny, D.. Versicherungsbetriebslehre (Kapitel III.3 sowie V.4). Karlsruhe 2011
- Kurtenbach / Kühlmann / Käßer-Pawelka. Versicherungsmarketing... Frankfurt 2001
- Wiedemann, K.-P./Klee, A. Ertragsorientiertes Zielkundenmanagement für Finanzdienstleister, Wiesbaden 2003
Course: Insurance Production [T-WIWI-102648]

Responsibility: Ute Werner

Contained in: [M-WIWI-101469] Insurance Management I
[M-WIWI-101449] Insurance Management II

ECTS: 4.5
Language: deutsch
Version: 1

Events

Term | Event-No. | Events | Type | SWS | Lecturers
--- | --- | --- | --- | --- | ---
SS 2016 | 2530324 | Insurance Production | Vorlesung (V) | 3 | Ute Werner

Learning Control / Examinations
The assessment consists of oral presentations (incl. papers) within the lecture (according to Section 4 (2), 3 of the examination regulation) and a final oral exam (according to Section 4 (2), 2 of the examination regulation).
The overall grade consists of the assessment of the oral presentations incl. papers (50 percent) and the assessment of the oral exam (50 percent).

Conditions
None

Recommendations
None

Remarks
This course is offered on demand. For further information, see: http://insurance.fbv.kit.edu

Die folgenden Informationen stammen aus der Veranstaltung Insurance Production (SS 2016):
See German version.

Content
See German version.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Elective literature:
Course: Insurance Risk Management [T-WIWI-102636]

Responsibility: Harald Maser

Contained in: [M-WIWI-101469] Insurance Management I
[M-WIWI-101449] Insurance Management II

ECTS 2.5
Version 1

Learning Control / Examinations
The assessment consists of a written or an oral exam (according to Section 4 (2), 1 or 2 of the examination regulation).

Conditions
None

Recommendations
None

Remarks
Block course. For organizational reasons, please register with the secretary of the chair: thomas.mueller3@kit.edu.
Die folgenden Informationen stammen aus der Veranstaltung Integrated production planning (SS 2016):

The students …

• can discuss basic questions of production technology.
• are able to apply the methods of integrated production planning they have learned about to new problems.
• are able to analyze and evaluate the suitability of the methods, procedures and techniques they have learned about for a specific problem.
• can apply the learned methods of integrated production planning to new problems.
• can use their knowledge targeted for efficient production technology.

Content
As part of this lecture further engineering aspects of production technology are taught. This includes content from the manufacturing technology, machine tools and handling techniques as well as the organization and planning.

Planning factories within the context of value networks and integrated production systems (Toyota etc.) requires an integrated perspective for the consideration of all functions included in the “factory” system. This includes the planning of manufacturing systems including the product, the value network and factory production, and the examination of SOPs, the running of a factory and maintenance. Content and theory covered by this lecture are completed with many examples from industry and exercises based on real-life situations and conditions.

Main topics covered by the lecture:

• The basic principles of production planning
• Links between product planning and production planning
• Integrating a production site into a production network
• Steps and methods of factory planning
• Approach to the integrated planning of manufacturing and assembly plants
• Layout of production sites
• Maintenance
• Material flow
• Digital factory
• Process simulation for material flow optimisation
• Start-up

Workload
regular attendance: 63 hours
self-study: 177 hours

Literature
Lecture Notes
Course: Integrative Strategies in Production and Development of High Performance Cars [T-MACH-105188]

Responsibility: Karl-Hubert Schlichtenmayer

Contained in: [M-MACH-101282] Global Production and Logistics
[M-MACH-101284] Specialization in Production Engineering

ECTS 4  Language deutsch  Version 1

Events

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<td>SS 2016</td>
<td>2150601</td>
<td>Integrative Strategies in Production and Development of High Performance Cars</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Karl-Hubert Schlichtenmayer</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Integrative Strategies in Production and Development of High Performance Cars (SS 2016):

The students ... 

- are capable to specify the current technological and social challenges in automotive industry.
- are qualified to identify interlinkages between development processes and production systems.
- are able to explain challenges and solutions of global markets and global production of premium products.
- are able to explain modern methods to identify key competences of producing companies.

Content

The lecture deals with the technical and organizational aspects of integrated development and production of sports cars on the example of Porsche AG. The lecture begins with an introduction and discussion of social trends. The deepening of standardized development processes in the automotive practice and current development strategies follow. The management of complex development projects is a first focus of the lecture. The complex interlinkage between development, production and purchasing are a second focus. Methods of analysis of technological core competencies complement the lecture. The course is strongly oriented towards the practice and is provided with many current examples.

The main topics are:

- Introduction to social trends towards high performance cars
- Automotive Production Processes
- Integrative R&D strategies and holistic capacity management
- Management of complex projects
- Interlinkage between R&D, production and purchasing
- The modern role of manufacturing from a R&D perspective
- Global R&D and production
- Methods to identify core competencies

Workload

regular attendance: 21 hours
self-study: 99 hours

Literature

Lecture Slides
Course: Intelligent CRM Architectures [T-WIWI-103549]

Responsibility: Andreas Geyer-Schulz

Contained in: [M-WIWI-101470] Data Science: Advanced CRM

ECTS: 4.5

Version: 1

Events

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<tr>
<td>WS 16/17</td>
<td>2540526</td>
<td>Übung zu Intelligent CRM Architectures</td>
<td>Übung (Ü)</td>
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<td>Fabian Ball</td>
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<tr>
<td>WS 16/17</td>
<td>2540525</td>
<td>Intelligent CRM Architectures</td>
<td>Vorlesung (V)</td>
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<td>Andreas Geyer-Schulz</td>
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</table>

Learning Control / Examinations
Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulation and by elaborating CRM architectures as part of the exercise.

The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from exercise work will be added.

Conditions
None

Recommendations
It is recommended to additionally review the Bachelor-level lecture “Customer Relationship Management” from the module “CRM and Servicemanagement”.

Economics Engineering (M.Sc.)
Modulhandbuch mit Stand 08/01/2016
Course: International Economic Policy [T-WIWI-102897]

Responsibility: Jan Kowalski

Contained in: [M-WIWI-101481] Economic Policy II
[M-WIWI-101496] Growth and Agglomeration

ECTS 4.5 Version 1

Learning Control / Examinations
The assessment consists of a written exam (60min) according to Section 4(2), 1 of the examination regulation. The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None

Recommendations
Previous visit of the lectures *Economics II: Macroeconomics*[2600014] is recommended.

Remarks
The examination will be offered latest until summer term 2016 (repeaters only).
Course: International Finance [T-WIWI-102646]

Responsibility: Marliese Uhrig-Homburg

Contained in: [M-WIWI-101483] Finance 2
[M-WIWI-101480] Finance 3

ECTS: 3
Language: deutsch
Version: 1

Events

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<td>SS 2016</td>
<td>2530570</td>
<td>International Finance</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Marliese Uhrig-Homburg, Ulrich Walter</td>
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</table>

Learning Control / Examinations
See German version.

Conditions
None

Recommendations
None

Remarks
See German version.

Die folgenden Informationen stammen aus der Veranstaltung International Finance (SS 2016):

The objective of this course is to become familiar with the basics of investment decisions on international markets and to manage foreign exchange risks.

Content
The main aspects of this course are the chances and the risks which are associated with international transactions. We carry out our analysis from two distinct perspectives: First the point of view of an international investor second that of an international corporation. Several alternatives to the management of foreign exchange risks are shown. Due to the importance of foreign exchange risks, the first part of the course deals with currency markets. Furthermore current exchange rate theories are discussed.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Elective literature:
Course: International Management in Engineering and Production [T-WIWI-102882]

Responsibility: Henning Sasse

Contained in: [M-WIWI-101471] Industrial Production II
[M-WIWI-101412] Industrial Production III

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<td>WS 16/17</td>
<td>2581956</td>
<td>International Management in Engineering and Production</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Henning Sasse</td>
</tr>
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</table>

Learning Control / Examinations

The examination will be in form of a written exam acc. to §4(2), 1 ER. Exams are offered in every semester and can be re-examined at every ordinary examination date.

Conditions

None

Recommendations

None

Die folgenden Informationen stammen aus der Veranstaltung International Management in Engineering and Production (WS 16/17):

Students are taught advanced knowledge in the field of international production and the internationalization strategies of manufacturing companies. They acquire a basic understanding of international production companies and learn about the relevant business and economic models and schools of thought on the subject. Different approaches of the design of internationalization strategies and production networks are presented and relevant location factors for their particular design are investigated. Students learn about the risks of internationalization and methods of risk minimization. Issues of supply chain management are discussed in the context of different approaches to the discrete manufacturing and the process industry. The course concludes with selected case studies from the process and discrete manufacturing industry.

Content

- Fundamentals of international business
- Forms of international cooperation and value creation
- Site selection
- Cost driven internationalization and site selection
- Sales and customer driven internationalization and site selection
- Challenges, risks and risk mitigation
- Management of international production sites
- Types and case studies of international production

Workload

The total workload for this course is approximately 105 hours. For further information see German version.

Literature

Will be announced in the course.
<table>
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<tbody>
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</table>

**Course: Internet Law [T-INFO-101307]**

**Responsibility:** Thomas Dreier

**Contained in:** [M-INFO-101215] Intellectual Property Law
Course: Introduction in Human Factors Engineering [T-MACH-105189]

Responsibility: Judith Stoll, Kai Furmans


ECTS: 6

Language: englisch

Version: 1

Events

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<tr>
<td>WS 16/17</td>
<td>2117059</td>
<td>Mathematical models and methods for Production Systems</td>
<td>Vorlesung (V)</td>
<td>4</td>
<td>Judith Stoll, Kai Furmans</td>
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</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Mathematical models and methods for Production Systems (WS 16/17):

Students are able to:

- Describe material flow systems with analytical solvable stochastic models,
- Derive Approaches for control systems (KANBAN) based on easy models of queueing theory,
- Execute practical exercised on workstations and
- Use simulation and exact methods.

Content

- single server systems: M/M/1, M/G/1: priority rules, model of failures
- networks: open and closed approximations, exact solutions and approximations
- application to flexible manufacturing systems, AGV (automated guided vehicles) - systems
- modeling of control approaches like constant work in process (ConWIP) or kanban
- discrete-time modeling of queuing systems

Workload

regular attendance: 42 hours
self-study: 198 hours

Literature


Shanthikumar, Buzacott: Stochastic Models of Manufacturing Systems
Course: Introduction to Microsystem Technology I [T-MACH-105182]

Responsibility: Jan Gerrit Korvink, Andreas Guber

Contained in: [M-MACH-101293] Microsystem Technology

ECTS 3 Language englisch Version 1

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<tr>
<td>WS 16/17</td>
<td>2141861</td>
<td>Introduction to Microsystem Technology I</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Jan Gerrit Korvink</td>
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</table>

Die folgenden Informationen stammen aus der Veranstaltung Introduction to Microsystem Technology I (WS 16/17):

The lecture gives an introduction into the basics of microsystems technology. In analogy to processes employed in fabrication of microelectronics circuits the core technologies as well as materials for producing microstructures and components are presented. Finally, various techniques for Silicon micromachining are explained and illustrated with examples for micro-components and micro-systems.

Content

- Introduction in Nano- and Microtechnologies
- Silicon and processes for fabricating microelectronics circuits
- Basic physics background and crystal structure
- Materials for micromachining
- Processing technologies for microfabrication
- Silicon micromachining
- Examples

Workload

Literature: 20 h
Lessons: 21 h
Preparation and Review: 50 h
Exam preparation: 30 h

Literature

M. Madou
Fundamentals of Microfabrication
Taylor & Francis Ltd.; Auflage: 3. Auflage. 2011
Course: Introduction to Microsystem Technology II [T-MACH-105183]

Responsibility: Andreas Guber

Contained in: [M-MACH-101293] Microsystem Technology

ECTS: 3
Language: englisch
Version: 1

Events

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<td>SS 2016</td>
<td>2142874</td>
<td>Introduction to Microsystem Technology II</td>
<td>Vorlesung (V)</td>
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<td>Jan Gerrit Korvink, Oliver Gruschke</td>
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Die folgenden Informationen stammen aus der Veranstaltung Introduction to Microsystem Technology II (SS 2016):

The lecture gives an introduction into the basics of microsystems technology. In the first part, methods for lithographic pattern transfer are summarized. Then specific techniques such as the LIGA process, micro-machining, and laser-patterning are explained and examples are given. Finally assembly and packaging methods are presented leading into a discussion of entire microsystems.

Content
- Introduction in Nano- and Microtechnologies
- Lithography
- LIGA-technique
- Mechanical microfabrication
- Patterning with lasers
- Assembly and packaging
- Microsystems

Workload
Literature: 20 h
Lessons: 21 h
Preparation and Review: 50 h
Exam preparation: 30 h

Literature
M. Madou
Fundamentals of Microfabrication
Taylor & Francis Ltd.; Auflage: 3. Auflage. 2011
Course: IT-Fundamentals of Logistics [T-MACH-105187]

Responsibility: Frank Thomas

Contained in: [M-MACH-101263] Introduction to Logistics
[M-MACH-101279] Technical Logistics

ECTS 4  Language deutsch  Version 1

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<td>2118183</td>
<td>IT-Fundamentals of Logistics</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Frank Thomas</td>
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Conditions

none

Die folgenden Informationen stammen aus der Veranstaltung IT-Fundamentals of Logistics (SS 2016):

Students are able to:

- describe and classify automation technology for material flow and the information technology necessary,
- identify, analyze and design the business processes in internal logistics,
- identify risks of failure and counteract and
- transfer the knowledge to practical implementations.

Content

This lecture, with exercises, treats automation technology in material flow as well as the information technology that has a direct relationship with it. In the first few chapters and exercises, an overview is given of the motors and conveying technology elements used in materials handling, and the sensors required for the purpose are explained. The target control types as well as the topic of coding techniques and RFID (GS1, barcodes, scanner, etc.) are treated in detail. Material flow controls are defined based on these chapters. Among other things, the functions of a stored-memory controller are explained in this section. Hierarchically classified control structures and their integration in network structures are considered in detail. The principles of communications systems (bus systems etc.) are supplemented with information on the use of the Internet as well as data warehousing strategies. An overview of modern logistics systems, especially in stores administration, illustrates new problem solution strategies in the area of information technology for logistics systems. After an analysis of the causes for system failures, measures are worked out for reducing the risks of failure. Furthermore, the objectives, task areas as well as various scheduling strategies in the area of transport management and control are presented. Worthwhile information on Europe-wide logistics concepts round off this practice-oriented lecture series. The presentation of the lectures will be multimedia-based. Exercises repeat and extend the knowledge principles imparted in the lectures and illustrate the subject with practical examples.

Focuses:

- System architecture for logistics solutions / Modularization of conveyors
- Material Flow Control System (MFCS) / Transport Handling
- Coding technique, GS 1 / RFID
- Data communication between controllers, computers and networks
- Business processes for internal logistics – software follows function
- Adaptive IT - Future-oriented software architecture
- System stability and data backup –Software-Engineering
- XTS – The Extensible Transport System

Workload

regular attendance: 21 hours
self-study: 99 hours

Literature

Detailed script can be downloaded online (www.tup.com), updated and enhanced annually. CD-ROM with chapters and exercises at the end of the semester available from the lecturer, also updated and enhanced annually.
Course: Knowledge Discovery [T-WIWI-102666]

Responsibility: Rudi Studer

Contained in:
- [M-WIWI-101472] Informatics
- [M-WIWI-101630] Electives in Informatics
- [M-WIWI-101628] Emphasis in Informatics

ECTS 5 Language englisch Version 1

Events

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<td>2511303</td>
<td>Exercises to Knowledge Discovery</td>
<td>Übung (Ü)</td>
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<td>Aditya Mogadala, Achim Rettinger, Rudi Studer</td>
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<td>WS 16/17</td>
<td>2511302</td>
<td>Knowledge Discovery</td>
<td>Vorlesung (V)</td>
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<td>Achim Rettinger, Rudi Studer</td>
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Learning Control / Examinations
The assessment consists of an 1h written exam following §4, Abs. 2, 1 of the examination regulation. Students can be awarded a bonus on their final grade if they successfully complete special assignments.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Knowledge Discovery (WS 16/17):

Students
- know fundamentals of Machine Learning, Data Mining and Knowledge Discovery.
- are able to design, train and evaluate adaptive systems.
- conduct Knowledge Discovery projects in regards to algorithms, representations and applications.

Content
Topics of the lectures comprise the whole Machine Learning and Data Mining process like CRISP, data warehousing, OLAP-techniques, learning algorithms, visualization and empirical evaluation. Covered learning techniques range from traditional approaches like decision trees, neural networks and support vector machines to selected approaches resulting from current research. Discussed learning problems are amongst others featurevector-based learning, text mining and social network analysis.

Workload
- The total workload for this course is approximately 150 hours
- Time of presentness: 45 hours
- Time of preparation and postprocessing: 67.5 hours
- Exam and exam preparation: 37.5 hours

Literature
- M. Berhold, D. Hand (eds). Intelligent Data Analysis - An Introduction. 2003
- P. Tan, M. Steinbach, V. Kumar: Introduction to Data Mining, 2005, Addison Wesley
**Course:** Laboratory Work Water Chemistry [T-CIWVT-103351]

**Responsibility:**

**Contained in:** [M-CIWVT-101121] Water Chemistry and Water Technology I

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**Conditions**

none
## Course: Laser Physics [T-ETIT-100741]

### Responsibility:
Christian Koos

### Contained in:
- [M-MACH-101292] Microoptics
- [M-MACH-101295] Optoelectronics and Optical Communication

### ECTS
4

### Version
1

### Events

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<td>Laserphysics</td>
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<td>Marc Eichhorn</td>
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<td>WS 16/17</td>
<td>23481</td>
<td>Laserphysics (Tutorial)</td>
<td>Übung (Ü)</td>
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<td>Marc Eichhorn</td>
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### Conditions
none

Responsibility: Eberhard Hohnecker

Contained in:
- [M-BGU-101113] Project in Public Transportation
- [M-BGU-101111] Public Transportation Operations

ECTS
1.5

Version
1

Conditions
none
### Course: Law of Contracts [T-INFO-101316]

**Responsibility:** Thomas Dreier  
**Contained in:**  
- [M-INFO-101242] Governance, Risk & Compliance  
- [M-INFO-101216] Private Business Law

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<td>Law of Contracts</td>
<td>Vorlesung (V)</td>
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<td>Alexander Hoff</td>
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</table>

*Die folgenden Informationen stammen aus der Veranstaltung Law of Contracts (SS 2016):*


**Content**


**Workload**

Der Gesamtarbeitsaufwand für diese Lerneinheit beträgt ca. 90 Stunden davon 22,5 h Präsenz, 45 h Vor- und Nachbereitungszeit sowie 22,5 h für die Klausurvorbereitung.

**Literature**

Wird in der Vorlesung bekannt gegeben.
Course: Lean Construction [T-BGU-100148]

Responsibility: Shervin Haghsheno

Contained in: [M-BGU-101884] Lean Management in Construction

ECTS 6  Version 1
**Course: Life Cycle Assessment [T-WIWI-103133]**

**Responsibility:** Heiko Keller

**Contained in:**
- [M-WIWI-101471] Industrial Production II
- [M-WIWI-101412] Industrial Production III

![ECTS](3.5) ![Version](1)

**Learning Control / Examinations**
The assessment consists of an oral exam (30 min.) or a written exam (60 min.).

**Conditions**
None

**Recommendations**
None

**Remarks**
The course will be offered from winter term 2015/16 and replace the course "Material Flow Analysis and Life Cycle Assessment [2581995]".
Course: Logistics - Organisation, Design and Control of Logistic Systems [T-MACH-102089]

Responsibility: Kai Furmans

Contained in: [M-MACH-101280] Logistics in Value Chain Networks

ECTS 6  Language deutsch  Version 1

Events

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<td>2118078</td>
<td>Logistics - Organisation, Design, and Control of Logistic Systems</td>
<td>Vorlesung (V)</td>
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<td>Kai Furmans</td>
</tr>
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</table>

Learning Control / Examinations

The assessment consists of a written exam according to Section 4 (2), 1 of the examination regulation. The grade of the exam may be improved by passing case studies.

Conditions

None

Recommendations

Required are lectures on “Linear Algebra” and “Stochastic”.


Students are able to:

- Describe logistical tasks,
- Design logistical systems suitable to the respective task,
- Dimension stocastical stock models,
- Determine essential influencing parameters on the bullwhip effect and
- Use optimizing solution methods.

Content

Introduction

- historical overview
- lines of development

Structure of logistics systems

Distribution logistics

- location planning
- Vehicle Routing Planning
- distribution centers

Inventory management

- demand forecasting
- Inventory management policies
- Bullwhip effect

Production logistics

- layout planning
- material handling
- flow control

Supply Management

- information flow
- transportation organization
- controlling and development of a logistics system
- co-operation mechanisms
- Lean SCM
- SCOR model

Identification Technologies

**Workload**
180 hrs

**Literature**

**Elective literature:**
- Arnold/Isermann/Kuhn/Tempelmeier. Handbuch Logistik, Springer Verlag, 2002 (Neuausflage in Arbeit)
- Domschke. Logistik, Rundreisen und Touren, Oldenbourg Verlag, 1982
- Domschke/Drexel. Logistik, Standorte, Oldenbourg Verlag, 1996
- Gudehus. Logistik, Springer Verlag, 2007
- Tempelmeier. Bestandsmanagement in Supply Chains, Books on Demand 2006
Course: Long-distance and Air Traffic [T-BGU-100620]

Responsibility: Bastian Chlond

Contained in:
- [M-BGU-101064] Fundamentals of Transportation
- [M-BGU-101065] Transportation Modelling and Traffic Management

ECTS: 3
Version: 1

Conditions:
none
Course: Machine Tools and Industrial Handling [T-MACH-102158]

Responsibility: Jürgen Fleischer

Contained in: [M-MACH-101286] Machine Tools and Industrial Handling

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<tr>
<td>WS 16/17</td>
<td>2149902</td>
<td>Machine Tools and Industrial Handling</td>
<td>Vorlesung (VÜ) / Übung 6</td>
<td>Jürgen Fleischer</td>
<td></td>
</tr>
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</table>

Learning Control / Examinations

Allgemein
The assessment is carried out as an oral exam. The examination is offered every semester. Reexaminations are offered at every ordinary examination date.

TVWL (B.Sc.)
The assessment consists of a written exam (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

TVWL (M.Sc.)
The assessment consists of a written exam (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

WiIng (B.Sc.)
The assessment consists of a written exam (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

WiIng (M.Sc.)
The assessment consists of a written exam (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
none

Die folgenden Informationen stammen aus der Veranstaltung Machine Tools and Industrial Handling (WS 16/17):
The students . . .

- are capable to explain the use and application of machine tools and handling devices as well as differentiate their characteristics and structure.
- are able to name and describe the essential components (frame, main spindles, feed axis, peripheral equipment, control) of machine tools.
- Are capable to distinguish and select and describe the essential components regarding structure, characteristics advantages and disadvantages.
- are enabled to dimension the main components of machine tools.
- are able to name and describe the control principles of machine tools.
- are capable to name examples of machine tools and industrial handling as well as to deduce compare the essential components. Additionally they can allocate manufacturing processes.
- are enabled to identify drawbacks as well as derive and asses measures for improvements.
are qualified to apply methods for selection and evaluation of machine tools.
are experienced to deduce the particular failure characteristics of a ball screw.

Content
The lecture provides an overview of machine tool and handling devices structures, use and application areas. Within the lecture based and industrially oriented knowledge for selection, dimensioning and evaluation is conveyed. First the components of machine tools are explained systematically. Here the distinctive features of dimensioning machine tools are deduced followed by the integral dimensioning of machine tools. Subsequently the use of machine tools is shown in exemplary application areas e.g. turning, milling, grinding, metal forming, sheet metal forming and gear cutting.
The lecture provides an inside view of industrial application and is illustrated with current examples.
The topics are as follows:
- Frame and frame components
- Main drives and main spindles
- Requirements for feed axes
- Electro-mechanical feed axis
- Fluidic feed axes
- Control technologies
- Peripheral components
- Metrological assessment
- Machine maintenance
- Process-diagnosis
- Machinery Directiv
- Machine tool examples

Workload
regular attendance: 63 hours
self-study: 177 hours

Literature
Lecture Notes
Course: Management Accounting 1 [T-WIWI-102800]

Responsibility: Marcus Wouters

Contained in: [M-WIWI-101498] Management Accounting

ECTS 4,5

Language englisch

Version 1

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<td>2579901</td>
<td>Übung zu Management Accounting I</td>
<td>Übung (Ü)</td>
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<td>Michael Pelz, Marcus Wouters</td>
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<td>SS 2016</td>
<td>2579900</td>
<td>Management Accounting 1</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Marcus Wouters</td>
</tr>
</tbody>
</table>

Learning Control / Examinations

The assessment consists of a written exam (90 minutes) (following §4(2), 1 of the examination regulation) at the end of each semester.

Conditions

None

Die folgenden Informationen stammen aus der Veranstaltung Management Accounting 1 (SS 2016):

Students have an understanding of theory and applications of management accounting topics. They can use financial information for various purposes in organizations.

Content

The course covers topics in management accounting in a decision-making framework. Some of these topics in the course MA1 are: short-term planning, investment decisions, budgeting and activity-based costing.

We will use international material written in English.

We will approach these topics primarily from the perspective of the users of financial information (not so much from the controller who prepares the information).

The course builds on an introductory level of understanding of accounting concepts from Business Administration courses in the core program. The course is intended for students in Industrial Engineering.

Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature

- In addition, several papers that will be available on ILIAS.
Course: Management Accounting 2 [T-WIWI-102801]

Responsibility: Marcus Wouters

Contained in: [M-WIWI-101498] Management Accounting

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<td>2579903</td>
<td>Übung zu Management Accounting II</td>
<td>Übung (Ü)</td>
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<td>Marcus Wouters, Ana Mickovic</td>
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<td>WS 16/17</td>
<td>2579902</td>
<td>Management Accounting 2</td>
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</table>

Learning Control / Examinations
The assessment consists of a written exam (90 minutes) (following §4(2), 1 of the examination regulation) at the end of each semester.

Conditions
None

Recommendations
It is recommended to take part in the course "Management Accounting 1" before this course.

Die folgenden Informationen stammen aus der Veranstaltung Management Accounting 2 (WS 16/17):

Students have an understanding of theory and applications of management accounting topics. They can use financial information for various purposes in organizations.

Content
The course covers topics in management accounting in a decision-making framework. Some of these topics in the course MA2 are: cost estimation, product costing and cost allocation, financial performance measures, transfer pricing, strategic performance measurement systems and customer value propositions.

We will use international material written in English.

We will approach these topics primarily from the perspective of the users of financial information (not so much from the controller who prepares the information).

The course builds on an introductory level of understanding of accounting concepts from Business Administration courses in the core program. The course is intended for students in Industrial Engineering.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
- In addition, several papers that will be available on ILIAS.
Course: Management and Strategy [T-WIWI-102629]

Responsibility: Hagen Lindstädt

Contained in: [M-WIWI-101450] Strategic Corporate Management and Organization

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<td>Management and Strategy</td>
<td>Vorlesung (V)</td>
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**Learning Control / Examinations**

The assessment consists of a written exam (60 min) taking place at the beginning of the recess period (according to §4 (2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

**Conditions**

None

Die folgenden Informationen stammen aus der Veranstaltung Management and Strategy (SS 2016):

After passing this course students are able to

- prepare strategic decisions along the ideal-typical strategy process in practice ("strategic analysis").
- assess strategic options.
- explain the portfolio management (Parental advantage and best owner of business entities).
- discuss price and capacity decisions in oligopolies and explain them in examples.

**Content**

The participants learn about central concepts of strategic management along the ideal-typical strategy process: internal and external strategic analysis, concept and sources of competitive advantages, their importance when establishing competitive and corporate strategies as well as strategy assessment and implementation. This aims in particular to provide a summary of the basic concepts and models of strategic management, i.e. to provide in particular an action-oriented integration. Thereby a focus is on imparting knowledge about how price developments in oligopolistic markets can be understood, modeled and forecasted based on game theory.

**Workload**

The total workload for this course is approximately 105.0 hours. For further information see German version.

**Literature**


The relevant excerpts and additional sources are made known during the course.
Course: Management in Public Transport [T-BGU-101795]

Responsibility: Eberhard Hohnecker

Contained in: [M-BGU-101113] Project in Public Transportation

ECTS: 3
Version: 1

Events

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<td>Management im ÖV</td>
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Conditions
none
# Course: Management of Information Systems  [T-WIWI-105772]

**Responsibility:** Alexander Mädche  
**Contained in:** [M-WIWI-102754] Service Economics and Management

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### Learning Control / Examinations

Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulation and by submitting written papers as part of the exercise following §4 (2), 3 of the examination regulation.

Students receive one aggregated grade consisting of a written exam (60%) and case study deliverable (40%). The exam and the case study need to be both passed. A fail in one element results in a fail of the entire lecture. There will be one retake possibility for the exam, no retake possibilities will be provided for the case study.

### Conditions

None

### Remarks

The course will be held in English.
Course: Management of IT-Projects [T-WIWI-102667]

Responsibility: Roland Schätzle

Contained in: [M-WIWI-101472] Informatics
[M-WIWI-101630] Electives in Informatics
[M-WIWI-101628] Emphasis in Informatics

ECTS
5

Language
deutsch

Version
1

Events

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<tr>
<td>SS 2016</td>
<td>2511214</td>
<td>Management of IT-Projects</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Roland Schätzle</td>
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<tr>
<td>SS 2016</td>
<td>2511215</td>
<td>Übungen zu Management von Informatik-Projekten</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Roland Schätzle</td>
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Learning Control / Examinations

The assessment of this course is a written examination (60 min) in the first week after lecture period according to Section 4(2), 1 of the examination regulation.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Management of IT-Projects (SS 2016):

Students
• explain the terminology of IT project management and typical used methods for planning, handling and controlling,
• apply methods appropriate to current project phases and project contexts,
• consider organisational and social impact factors.

Content
The lecture deals with the general framework, impact factors and methods for planning, handling, and controlling of IT projects. Especially following topics are addressed:

• project environment
• project organisation
• project planning including the following items:
  – plan of the project structure
  – flow chart
  – project schedule
  – plan of resources
• effort estimation
• project infrastructure
• project controlling
• risk management
• feasibility studies
• decision processes, conduct of negotiations, time management.

Workload
Lecture 30h
Exercise 15h

Preparation of lecture 30h
Preparation of exercises 30h
Exam preparation 44h
Exam &1h
Total: 150h

**Literature**

Further literature is given in each lecture individually.
Course: Managing New Technologies [T-WIWI-102612]

Responsibility: Thomas Reiß

Contained in: [M-WIWI-101488] Entrepreneurship (EnTechnon)

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<td>SS 2016</td>
<td>2545003</td>
<td>Managing New Technologies</td>
<td>Vorlesung (V)</td>
<td>3</td>
<td>Thomas Reiß</td>
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<tr>
<td>SS 2016</td>
<td>2545004</td>
<td>Übung zu Management neuer Technologien</td>
<td>Übung (Ü)</td>
<td>2</td>
<td>Thomas Reiß</td>
</tr>
</tbody>
</table>

Learning Control / Examinations

Written exam 100% following §4, Abs. 2.

Conditions

None

Recommendations

None

Die folgenden Informationen stammen aus der Veranstaltung Managing New Technologies (SS 2016):

New technologies can contribute substantially to the international competitiveness of different industrial sectors. This course provides the necessary knowledge for understanding how industrial enterprises and policy-makers are dealing with the challenge to realise in time the potentials of new technologies and to use them most efficiently. Key tasks of the management of new technologies will be practised.

Content

The course provides an overview of the international development of a selected number of key technologies such as biotechnology, nanotechnology, neurotechnologies, converging technologies. Methods for monitoring new technologies including foresight approaches will be presented and the economic and social impacts of new technologies will be discussed.

Workload

The total workload for this course is approximately 150 hours. For further information see German version.

Literature

- Hausschildt/Salomo: Innovationsmanagement; Borchert et al.: Innovations- und Technologiemanagement;
- Specht/Möhrle; Gabler Lexikon Technologiemanagement
Course: Managing Organizations [T-WIWI-102630]

Responsibility: Hagen Lindstädt

Contained in: [M-WIWI-101450] Strategic Corporate Management and Organization

ECTS: 3.5
Language: deutsch
Version: 1

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<tr>
<td>WS 16/17</td>
<td>2577902</td>
<td>Managing Organizations</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Bettina Widmann, Hagen Lindstädt</td>
</tr>
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</table>

Learning Control / Examinations
The assessment will consist of a written exam (60 min) taking place at the beginning of the recess period (according to Section 4 (2), 2 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Managing Organizations (WS 16/17):
After passing this course students are able to
- evaluate strengths and weaknesses of existing organisational structures and rules.
- compare alternatives of organisational structure in practice and assess and interpret them regarding their effectiveness and efficiency.
- assess the management of organisational changes.

Content
The course should enable the participants to assess the strengths and weaknesses of existing organisational structures and rules using systematic criteria. Here concepts and models for designing organisation structures, regulating organizational processes and managing organisational changes are presented and discussed using case studies. The course is structured to relate to actions and aims to give students a realistic view of the opportunities and limits of rational design approaches.

Workload
The total workload for this course is approximately 105.0 hours. For further information see German version.

Literature

The relevant excerpts and additional sources are made known during the course.
Course: Manufacturing Technology [T-MACH-102105]

Responsibility: Frederik Zanger, Volker Schulze

Contained in: [M-MACH-101276] Manufacturing Technology

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<td>WS 16/17</td>
<td>2149657</td>
<td>Manufacturing Technology</td>
<td>Vorlesung / Übung (VÜ)</td>
<td>6</td>
<td>Frederik Zanger, Volker Schulze</td>
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</tbody>
</table>

Conditions

none

Die folgenden Informationen stammen aus der Veranstaltung Manufacturing Technology (WS 16/17):

The students …

• are capable to specify the different manufacturing processes and to explain their functions.
• are able to classify the manufacturing processes by their general structure and functionality according to the specific main groups.
• have the ability to perform a process selection based on their specific characteristics.
• are enabled to identify correlations between different processes and to select a process regarding possible applications.
• are qualified to evaluate different processes regarding specific applications based on technical and economic aspects.
• are experienced to classify manufacturing processes in a process chain and to evaluate their specific influence on surface integrity of workpieces regarding the entire process chain.

Content

The objective of the lecture is to look at manufacturing technology within the wider context of production engineering, to provide an overview of the different manufacturing processes and to impart detailed process knowledge of the common processes. The lecture covers the basic principles of manufacturing technology and deals with the manufacturing processes according to their classification into main groups regarding technical and economic aspects. The lecture is completed with topics such as process chains in manufacturing.

The following topics will be covered:

• Quality control
• Primary processing (casting, plastics engineering, sintering, additive manufacturing processes)
• Forming (sheet-metal forming, massive forming, plastics engineering)
• Cutting (machining with geometrically defined and geometrically undefined cutting edges, separating, abrading)
• Joining
• Coating
• Heat treatment and surface treatment
• Process chains in manufacturing

This lecture provides an excursion to an industry company.

Workload

regular attendance: 63 hours
self-study: 177 hours

Literature

Lecture Notes
Course: Market Engineering: Information in Institutions [T-WIWI-102640]

Responsibility: Christof Weinhardt

Contained in:
- [M-WIWI-101453] Applied Strategic Decisions
- [M-WIWI-101409] Electronic Markets
- [M-WIWI-101411] Information Engineering
- [M-WIWI-102754] Service Economics and Management

ECTS 4.5 Language englisch Version 1

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<tr>
<td>SS 2016</td>
<td>2540460</td>
<td>Market Engineering: Information in Institutions</td>
<td>Vorlesung (V)</td>
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<td>Christof Weinhardt, Margaret Hall</td>
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<tr>
<td>SS 2016</td>
<td>2540461</td>
<td>Übungen zu Market Engineering: Information in Übung (U) Institutions</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Christof Weinhardt, Ewa Lux</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulations). By successful completion of the exercises (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015) up to 6 bonus points can be obtained. The bonus points only apply to the first and second exam of the semester in which they were obtained.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Market Engineering: Information in Institutions (SS 2016):

The students
- understand the role of an economist as an engineer to design markets,
- compare different markets and market mechanisms to evaluate their efficiency,
- apply game theoretic modelling and mechanism design as well as auction theory for interdisciplinary evaluation.

Content
The ongoing advancements in information technology have revolutionized traditional business processes and given rise to electronic marketplaces. In contrast to physical marketplaces, electronic markets do not just evolve, but must be carefully designed, implemented and monitored and evaluated. Moreover electronic markets demand open and flexible platforms as well as adequate standards and information services. Future Market Engineers must therefore be able to consider the economic, legal and technological dimension of markets simultaneously. The lecture focuses on the discussion of (1) Microstructure, (2) IT infrastructure, and (3) Business Structure of electronic markets. Hence, students will be taught the economic incentives that a market can impose on market participants, development models for implementing markets, and business models for the application of markets.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Course: Market Research [T-WIWI-102811]

Responsibility: Martin Klarmann

Contained in: [M-WIWI-101647] Data Science: Evidence-based Marketing
[M-WIWI-101487] Sales Management

ECTS 4.5 Language deutsch Version 1

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<tr>
<td>SS 2016</td>
<td>2571151</td>
<td>Übung zu Marktforschung (Master)</td>
<td>Übung (Ü)</td>
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<td>Verena Rieger</td>
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<tr>
<td>SS 2016</td>
<td>2571150</td>
<td>Market Research</td>
<td>Vorlesung (V)</td>
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<td>Martin Klarmann</td>
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</table>

Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation).

Conditions
None

Recommendations
None

Remarks
Please note that this course has to be completed successfully by students interested in master thesis positions at the Marketing & Sales Research Group.

Die folgenden Informationen stammen aus der Veranstaltung Market Research (SS 2016):

Topics addressed in this course are for example:

Theoretical principles of market research
Statistical foundations of market research
Measuring customer attitudes
Understanding of customer reactions
Strategic decision making

Content
Topics addressed in this course are for example:

- Theoretical foundations of market research
- Statistical foundations of market research
- Measuring customer attitudes
- Understanding customer reactions
- Strategic decision making

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Course: Marketing Analytics [T-WIWI-103139]

Responsibility: Martin Klarmann

Contained in: [M-WIWI-101647] Data Science: Evidence-based Marketing

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### Events

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<tr>
<td>WS 16/17</td>
<td>2572171</td>
<td>Übung zu Marketing Analytics</td>
<td>Übung (Ü)</td>
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<td>Verena Rieger</td>
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<tr>
<td>WS 16/17</td>
<td>2572170</td>
<td>Marketing Analytics (englisch)</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Martin Klarmann</td>
</tr>
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</table>

### Learning Control / Examinations

The assessment consists of a written exam (60 min) (according to Section 4(2), 1 of the examination regulation)

### Conditions

In order to attend Marketing Analytics, students are required to have passed the course Market Research [2571150].

### Modeled Conditions

The following conditions must be met:

- Successful completion of course [T-WIWI-102811] *Market Research* is required before taking this course.

### Recommendations

None

### Remarks

For further information please contact the Marketing and Sales Research Group (marketing.iism.kit.edu).

Exchange students can bypass the requirement of passing Market Research if they can prove that they possess sufficient statistical knowledge based on courses attended at their home institution. This will be examined individually by the Marketing & Sales Research Group.
Course: Marketing Communication [T-WIWI-102902]

Responsibility: Ju-Young Kim

[M-WIWI-101649] Services Marketing

ECTS: 4,5
Language: deutsch
Version: 1

Events

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<tr>
<td>SS 2016</td>
<td>2540441</td>
<td>Übung zu Marketingkommunikation</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Wiebke Klingemann, Ju-Young Kim</td>
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<tr>
<td>SS 2016</td>
<td>2540440</td>
<td>Marketing Communication</td>
<td>Vorlesung (V)</td>
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<td>Ju-Young Kim</td>
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</table>

Learning Control / Examinations
The assessment consists of a written examination (60 min) (according to Section 4 (2),1 of the examination regulation).

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Marketing Communication (SS 2016):

Content
The aim of this lecture is to provide an overview of research on marketing communication tools, such as offline and online advertising, WOM communication and viral marketing, price promotions and corporate social responsibility activities.

Literature
- Esch, F-R./Herrmann, A./Sattler, H. “Marketing – Eine managementorientierte Einführung”
- Kroeber-Riel, W./Esch, F-R. “Strategie und Technik der Werbung”

See lecture slides for further recommendations on literature
Course: Marketing Strategy Business Game [T-WIWI-102835]

Responsibility: Martin Klarmann

Contained in: [M-WIWI-101510] Cross-functional Management Accounting

ECTS: 1.5
Language: deutsch
Version: 1

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<td>SS 2016</td>
<td>2571183</td>
<td>Marketing Strategy Business Game</td>
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<td>Martin Klarmann, Assistenten</td>
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</table>

Learning Control / Examinations

Conditions
None

Recommendations
None

Remarks
Please note: The number of participants for this course is limited. The Marketing and Sales Research Group typically provides the possibility to attend a course with 1,5 ECTS in the respective module to all students. Participation in a specific course cannot be guaranteed.

Die folgenden Informationen stammen aus der Veranstaltung Marketing Strategy Business Game (SS 2016):

Students
- are able to operate the strategic marketing simulation software “Markstrat”
- are able to take strategic marketing decisions in groups
- know how to apply strategic marketing concepts to practical contexts (e.g. for market segmentation, product launches, coordination of the marketing mix, market research, choice of the distribution channel or competitive behavior)
- are capable to collect and to select information usefully with the aim of decision-making
- are able to react appropriately to predetermined market conditions
- know how to present their strategies in a clear and consistent way
- are able to talk about the success, problems, critical incidents, external influences and strategy changes during the experimental game and to reflect and present their learning success

Content
Using Markstrat, a marketing strategy business game, students work in groups representing a company that competes on a simulated market against the other groups’ companies.

Workload
The total workload for this course is approximately 45.0 hours. For further information see German version.
## Course: Markets and Organizations: Principles [T-WIWI-102821]

### Responsibility:
Andreas Geyer-Schulz

### Contained in:
[M-WIWI-101409] Electronic Markets

### ECTS
4.5

### Version
1

## Learning Control / Examinations

Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulations and by submitting written papers as part of the exercise (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).

The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from exercise work will be added.

### Conditions
None

### Recommendations
None

### Remarks
The course is not offered at the moment. The last exam takes place at the end of summer term 14.
Course: Markov Decision Models I [T-WIWI-102710]

Responsibility: Karl-Heinz Waldmann

Contained in: [M-WIWI-101454] Stochastic Modelling and Optimization

ECTS: 5

Language: deutsch

Version: 1

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<td>WS 16/17</td>
<td>2550679</td>
<td>Markov Decision Models I</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Ellen Platt, Karl-Heinz Waldmann, André Lust</td>
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<tr>
<td>WS 16/17</td>
<td>2550681</td>
<td>Rechnerübungen zu Stochastische Entscheidungsmodelle I</td>
<td>Übung (Ü)</td>
<td>2</td>
<td>Ellen Platt, Karl-Heinz Waldmann, André Lust</td>
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<td>WS 16/17</td>
<td>2550680</td>
<td>Übungen zu Stochastische Entscheidungsmodelle I</td>
<td>Übung (Ü)</td>
<td>2</td>
<td>Ellen Platt, Karl-Heinz Waldmann, André Lust</td>
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</table>

Learning Control / Examinations
The assessment consists of an 1h written exam following Section 4(2), 1 of the examination regulations. Credit from the voluntary computer lab is accounted for in the overall grade raising the exam grade by a 2/3 step of a full grade (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Markov Decision Models I (WS 16/17):
The participants will be enabled to model and analyze stochastic systems with modern techniques. The discussion of practice-oriented case studies pursues two goals. On the one hand, typical problem settings are illustrated and on the other hand, criteria for the evaluation of the performance of stochastic systems are motivated. Properties and characteristics for the evaluation of the performance of Markov Chains, Poisson Processes and queuing systems are developed.

Content
Markov Chains, Poisson Processes, Markov Chains in Continuous Time, Queuing Systems

Workload
The total workload for this course is approximately 150 hours. For further information see German version.

Literature
- Elective literature:
Course: Markov Decision Models II [T-WIWI-102711]

Responsibility: Karl-Heinz Waldmann

Contained in:
[M-WIWI-101454] Stochastic Modelling and Optimization
[M-WIWI-101657] Stochastic Modelling and Optimization

ECTS 4.5
Language deutsch
Version 1

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<td>2550682</td>
<td>Markov Decision Models II</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Ellen Platt, Karl-Heinz Waldmann, André Lust</td>
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<tr>
<td>SS 2016</td>
<td>2550684</td>
<td>Rechnerübungen zu Stochastische Entscheidungsmodelle II</td>
<td>Übung (Ü)</td>
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<td>Karl-Heinz Waldmann</td>
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<td>SS 2016</td>
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<td>Übungen zu Stochastische Entscheidungsmodelle II</td>
<td>Übung (Ü)</td>
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<td>Karl-Heinz Waldmann</td>
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Learning Control / Examinations
The assessment consists of an 1h written exam following Section 4(2), 1 of the examination regulations. Credit from the voluntary computer lab is accounted for in the overall grade raising the exam grade by a 2/3 step of a full grade (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).

Conditions
None

Recommendations
Foundations in the field of the Markov Decision Models I [2550679] are desired.

Remarks
The lecture is offered irregularly. The curriculum of the next two years is available online.

Die folgenden Informationen stammen aus der Veranstaltung Markov Decision Models II (SS 2016):

The participants will be enabled to utilize Markov Decision Processes as a method for analyzing, controlling and optimizing dynamic stochastic systems. The discussion of practice-oriented case studies in the area of the management of energy systems, revenue management and logistics illustrates the application fields of Markov Decision Processes. Necessary mathematical concepts like theoretical foundations, optimality criteria and the solution of the optimality equation are presented. Particularly the development of simple structured decision rules, that are desired by practitioners on the one hand, and that permit the efficient solutions of the optimality equation on the other hand, are discussed. The facultative computer exercise course using the programming language Java comprises a practice-oriented case study that illustrates the opportunities of the optimization of stochastic systems.

Content
Queuing Systems, Stochastic Decision Processes

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Course: Master Thesis [T-WIWI-103142]

Responsibility: Martin Ruckes

Contained in: [M-WIWI-101659] Module Masterarbeit

ECTS 30  Version 1

Learning Control / Examinations
see module description

Conditions
see module description
Course: Material Flow in Logistic Systems [T-MACH-102151]

Responsibility: Kai Furmans

Contained in: [M-MACH-101263] Introduction to Logistics  

ECTS: 6  
Language: deutsch  
Version: 1

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<td>WS 16/17</td>
<td>2117051</td>
<td>Material flow in logistic systems</td>
<td>Vorlesung (V)</td>
<td>3</td>
<td>Kai Furmans</td>
</tr>
</tbody>
</table>

Conditions
none

Die folgenden Informationen stammen aus der Veranstaltung Material flow in logistic systems (WS 16/17):

Students are able to:
- describe material flow processes qualitativ and quantitativ,
- assign possibilities of technical solutions to a open operational task,
- plan material flow systems, illustrate them in simple models and analyse them regarding their performance,
- use methods to determine performance indicators like throughput, utilization, etc., and
- evaluate material flow systems regarding performance and availability.

Content
- elements of material flow systems (conveyor elements, fork, join elements)
- models of material flow networks using graph theory and matrices
- queue theory, calculation of waiting time, utilization
- warehousing and order-picking
- shuttle systems
- sorting systems
- simulation
- calculation of availability and reliability
- value stream analysis

Workload
regular attendance: 42 hours  
self-study: 138 hours

Literature
Arnold, Dieter; Furmans, Kai: Materialfluss in Logistiksystemen; Springer-Verlag Berlin Heidelberg, 2009
The students...
Course: Mathematical Theory of Democracy [T-WIWI-102617]

Responsibility: Andranik Melik-Tangian

Contained in: [M-WIWI-101504] Collective Decision Making

ECTS 4.5  Version 1

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<td>WS 16/17</td>
<td>2525537</td>
<td>Mathematical Theory of Democracy</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Andranik Melik-Tangian</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment consists of a written exam (120 min.) according to §4 (2), 1 of the examination regulation. It may be an oral exam (20 - 30 min.) (according to §4 (2), 2 of the examination regulation) in the case of poor attendance.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Mathematical Theory of Democracy (WS 16/17):

The student understands the foundations of democracy and the implementation problems and the masters the operationalization of the problems by mathematical models

Content
The mathematical theory of democracy deals with the selection of representatives who make decisions on behalf of the whole society. The concept of representation is operationalized with the popularity index (average percentage of the population represented on a number of issues), and with the universality index (percentage of cases when a majority of the population is represented). With these indexes, the characteristics of individual representatives (president, dictator) and representative bodies (parliament, coalition, cabinet, council, jurors) are investigated. To bridge the representative and direct democracies, an alternative election method is proposed, which is not based on voting, but on the indexing of the candidates with regard to the political profile of the electorate. In addition, societal applications (federal election, surveys) and non-social applications (multi-criteria decisions, finances, traffic control) are considered.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Course: Metal Forming [T-MACH-105177]

Responsibility: Florian Herlan
Contained in: [M-MACH-101284] Specialization in Production Engineering

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Events

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<td>2150681</td>
<td>Metal Forming</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Florian Herlan</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Metal Forming (SS 2016):

The students

- are able to reflect the basics, forming processes, tools, Machines and equipment of metal forming in an integrated and systematic way.
- are capable to illustrate the differences between the forming processes, tools, machines and equipment with concrete examples and are qualified to analyze and assess them in terms of their suitability for the particular application.
- are also able to transfer and apply the acquired knowledge to other metal forming problems.

Content

At the beginning of the lecture the basics of metal forming are briefly introduced. The focus of the lecture is on massive forming (forging, extrusion, rolling) and sheet forming (car body forming, deep drawing, stretch drawing). This includes the systematic treatment of the appropriate metal forming Machines and the corresponding tool technology.

Aspects of tribology, as well as basics in material science and aspects of production planning are also discussed briefly. The plastic theory is presented to the extent necessary in order to present the numerical simulation method and the FEM computation of forming processes or tool design. The lecture will be completed by product samples from the forming technology.

The topics are as follows:

- Introduction and basics
- Hot forming
- Metal forming machines
- Tools
- Metallographic fundamentals
- Plastic theory
- Tribology
- Sheet forming
- Extrusion
- Numerical simulation

Workload

- regular attendance: 21 hours
- self-study: 99 hours

Literature

Lecture Notes
Course: Methods and Models in Transportation Planning [T-BGU-101797]

Responsibility: Peter Vortisch

Contained in: [M-BGU-101065] Transportation Modelling and Traffic Management

ECTS

Version

Conditions
none
Course: Methods in Economic Dynamics [T-WIWI-102906]

Responsibility: Ingrid Ott

Contained in: [M-WIWI-101514] Innovation Economics

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<td>SS 2016</td>
<td>2560240</td>
<td>Methods in Economic Dynamics</td>
<td>Vorlesung (V)</td>
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<td>Ingrid Ott, Tim Deeken</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
Non exam assessment according to § 4 paragraph 3 of the examination regulation (SPO 2015).

Conditions
None

Recommendations
Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2600012] and Economics II [2600014]. Further, it is assumed that students have interest in using quantitative-mathematical methods.

Die folgenden Informationen stammen aus der Veranstaltung Methods in Economic Dynamics (SS 2016):

Students shall be given the ability to:
- work with fundamental theoretical innovation models and to implement them in appropriate computer algebra systems
- query appropriate data sources and to analyse and visualise them using statistical methods

Content
The workshop offers the possibility to deepen the understanding about different aspects of theoretical modelling of innovation-based growth and induced economic effects. This includes the implementation of formal models in computer algebra systems as well as recording, processing and econometric analysis of related data from relational databases (concerning for example patents or trademarks). Moreover, methods of network theory are discussed.

Workload
The total workload for this course is approximately 45 hours.
Lecture: 15h
Preparation of lecture/exam: 30h
Course: Microactuators [T-MACH-101910]

Responsibility: Manfred Kohl

Contained in: [M-MACH-101290] BioMEMS
[M-MACH-101292] Microoptics
[M-MACH-101293] Microsystem Technology

ECTS: 3
Language: deutsch
Version: 1

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<tr>
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<td>2142881</td>
<td>Microactuators</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Manfred Kohl</td>
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</table>

Die folgenden Informationen stammen aus der Veranstaltung Microactuators (SS 2016):

- Knowledge of the actuation principles including pros and cons
- Knowledge of important fabrication technologies
- Explanation of layout and function of the microactuators
- Calculation of important properties (time constants, forces, displacements, etc.)
- Development of a layout based on specifications

Content
- Basic knowledge in the material science of the actuation principles
- Layout and design optimization
- Fabrication technologies
- Selected developments
- Applications

The lecture includes amongst others the following topics:

- Microrobotics: Microgrippers, polymer actuators (smart muscle)
- Information technology: Optical switches, mirror systems, read/write heads

Workload
lecture time 1.5 h/week
self preparation: 8.5 h/week

Literature
- Lecture notes
- M. Kohl, Shape Memory Microactuators, M. Kohl, Springer-Verlag Berlin, 2004
Course: Microoptics and Lithography [T-MACH-105176]
Responsibility: Timo Mappes
Contained in: [M-MACH-101292] Microoptics

ECTS 3
Version 1
Course: Mixed Integer Programming I [T-WIWI-102719]

Responsibility: Oliver Stein

Contained in: [M-WIWI-101473] Mathematical Programming

ECTS

Version

Learning Control / Examinations
The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation. The examination is held in the semester of the lecture and in the following semester.
Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite.
The examination can also be combined with the examination of Mixed Integer Programming II [25140]. In this case, the duration of the written examination takes 120 minutes.

Conditions
None

Recommendations
It is strongly recommended to visit at least one lecture from the Bachelor program of this chair before attending this course.

Remarks
The lecture is offered irregularly. The curriculum of the next three years is available online (kop.ior.kit.edu).
## Course: Mixed Integer Programming I and II [T-WIWI-102733]

**Responsibility:**

**Contained in:** [M-WIWI-101473] Mathematical Programming

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### Learning Control / Examinations

The assessment of the lecture is a written examination (120 minutes) according to §4(2), 1 of the examination regulation.

### Conditions

None.
Course: Mixed Integer Programming II [T-WIWI-102720]

Responsibility: Oliver Stein

Contained in: [M-WIWI-101473] Mathematical Programming

ECTS: 4,5

Version: 1

Events

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<td>SS 2016</td>
<td>2550141</td>
<td>Übungen zu Gemischt-ganzzahlige Optimierung II</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Oliver Stein, Nathan Sudermann-Merx</td>
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<tr>
<td>SS 2016</td>
<td>2550140</td>
<td>Gemischt-ganzzahlige Optimierung II</td>
<td>Vorlesung (V)</td>
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<td>Oliver Stein</td>
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Learning Control / Examinations

The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation.

The examination is held in the semester of the lecture and in the following semester.

Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite.

The examination can also be combined with the examination of Mixed Integer Programming I [2550138]. In this case, the duration of the written examination takes 120 minutes.

Conditions

None

Recommendations

It is strongly recommended to visit at least one lecture from the Bachelor program of this chair before attending this course.

Remarks

The lecture is offered irregularly. The curriculum of the next three years is available online (kop.ior.kit.edu).
# Course: Mobility Services and new Forms of Mobility [T-BGU-103425]

**Responsibility:** Martin Kagerbauer  
**Contained in:**  
[MBGU-101064] Fundamentals of Transportation  
[MBGU-101065] Transportation Modelling and Traffic Management

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## Events

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<tr>
<td>SS 2016</td>
<td>6232811</td>
<td>Mobilitätsdienst und neue Formen der Mobilität</td>
<td>Vorlesung (VU) / Übung 2</td>
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<td>Martin Kagerbauer</td>
</tr>
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## Conditions

- none
Course: Model Based Application Methods [T-MACH-102199]

Responsibility: Frank Kirschbaum

Contained in: [M-MACH-101303] Combustion Engines II

ECTS: 4
Version: 1

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<td>2134139</td>
<td>Model based Application Methods</td>
<td>Vorlesung (V)</td>
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<td>Frank Kirschbaum</td>
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</table>

Die folgenden Informationen stammen aus der Veranstaltung Model based Application Methods (SS 2016):

The student can name the most important methods for model-based calibration of powertrain ECUs. Particularly he can choose and apply the correct approach for empirical modeling for a given powertrain calibration task (fuel consumption, emissions, air path, driveability, etc.) and type of plant (linear-nonlinear, static-dynamic, etc.). He is capable to solve typical Problems of a calibration engineer of automotive OEMs or suppliers.

Content

The efforts for the calibration of automotive powertrain ECUs are increasing due to new engine or powertrain technologies and tightening emission laws. From a present view only model based calibration methods are capable to handle this situation. The lecture presents a selection of practice-proofed model-based calibration methods.

Workload

regular attendance:
Lectures 2 SWS: approx. 22 h
Computer exercises 1 SWS: approx. 11 h
self study: approx. 87 h
Course: Modeling and Analyzing Consumer Behavior with R [T-WIWI-102899]

Responsibility: Christof Weinhardt, Verena Dorner

Contained in: [M-WIWI-101506] Service Analytics
[M-WIWI-101448] Service Management

ECTS 4,5
Language deutsch
Version 1

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<td>2540470</td>
<td>Modeling and Analyzing Consumer Behaviour with R</td>
<td>Vorlesung (V)</td>
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<td>Verena Dorner</td>
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<tr>
<td>SS 2016</td>
<td>2540471</td>
<td>Übung zu Modeling and Analyzing Consumer Behaviour with R</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Verena Dorner, Dominik Jung</td>
</tr>
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</table>

Learning Control / Examinations

The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulations). By successful completion of the exercises (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015) a bonus can be obtained. If the grade of the written exam is at least 4.0 and at most 1.3, the bonus will improve it by one grade level (i.e. by 0.3 or 0.4). The bonus only applies to the first and second exam of the semester in which it was obtained.

Conditions
None

Recommendations
None

Remarks
Limited number of slots
The course has been added summer term 2015.

Die folgenden Informationen stammen aus der Veranstaltung Modeling and Analyzing Consumer Behaviour with R (SS 2016):

The students
- learn to use the statistic software R on an advanced level
- understand the approach on how to model and simulate decision support systems
- know methods for evaluating, analyzing, and visualizing data

Content
The students use the R software for handling case studies from the fields of e-commerce and decision support system (DSS). On the implementation level, participants learn to write functions in R to simulate data, e.g., corporate data. On the user level, participants learn methods for analyzing and visualizing data, e.g., for the analysis of product reviews.

Main topics covered by the lecture:
1. Data types and programming concepts in R
2. Data selection and restructuring in data frames
3. Text Mining with R
4. Optimization with R
5. Visualization with R

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Wickham, Hadley, ggplot2: Elegant Graphics for Data Analysis (Use R!), Springer 2009 (2nd edition)
**Course: Modeling Strategic Decision Making [T-WIWI-102803]**

**Responsibility:** Hagen Lindstädt

**Contained in:**
- [M-WIWI-101510] Cross-functional Management Accounting
- [M-WIWI-101509] Strategic Decision Making and Organization
- [M-WIWI-101450] Strategic Corporate Management and Organization

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**Events**

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<td>SS 2016</td>
<td>2577908</td>
<td>Modeling Strategic Decision Making</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Kerstin Fehre, Hagen Lindstädt</td>
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</tbody>
</table>

**Learning Control / Examinations**
The course will not be offered anymore from winter term 2016/2017 on. The examination will be offered latest until summer term 2017 (repeaters only).
Written exam 100% following §4, Abs. 2.

**Conditions**
None

**Recommendations**
None

Die folgenden Informationen stammen aus der Veranstaltung Modeling Strategic Decision Making (SS 2016):

After passing this course students are able to
- discuss individual decisions under multiple goals and subjective expected utility theory.
- handle group decisions.
- assess the implications of asymmetric information and conflicting goals (Agency Theory) on the design of decision tasks
- recognize limits of the basic models and of the expected utility theory.
- illustrate and explain advancements in subjective expected utility theory.

**Content**
Starting from the basic model of economic decision theory, fundamental decision principles and calculi for multi-attribute decisions in certain and uncertain conditions up to subjective expected utility theory and the economic assessment of information are described. Subsequently participants will become familiar with agency-theoretical approaches and models for the function and design of organizational information and decision-making systems. To confront numerous infringements by decision-makers against principles and axioms of this calculus, in addition non-expected utility calculi and advanced models for decisions by economic agents are discussed; these are especially important for management decisions.

**Workload**
1 credit represents an estimated workload of 30h. The total workload for this course is approximately 135 hours. For further information see German version.

**Literature**
Course: Modelling, Measuring and Managing of Extreme Risks [T-WIWI-102841]

Responsibility: Ute Werner

Contained in:
- [M-WIWI-101469] Insurance Management I
- [M-WIWI-101449] Insurance Management II

ECTS: 2.5
Language: deutsch
Version: 1

Events

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<td>2530355</td>
<td>Modelling, Measuring and Managing of Extreme Risks</td>
<td>Vorlesung (V)</td>
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<td>Stefan Hochrainer-Stigler</td>
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</table>

Learning Control / Examinations
Non exam assessment (following §4(2), 3 of the examination regulation).

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Modelling, Measuring and Managing of Extreme Risks (SS 2016):
See German version.

Content

- Threshold models, generalized pareto distribution, threshold selection, parameter estimation, point process characterization, estimation under maximum domain: Pickands’s estimator, Hill’s estimator, Deckers-Einmahl-de Haan estimator.
- Catastrophe model approaches, simulation of earthquakes, hurricanes, and floods, vulnerability functions, loss estimation. Indirectvsdirecteffects.
- Case study presentations: Household level index based insurance systems (India, Ethiopia, SriLanka, China), insurance back-up systems coupled with public private partnerships (France, US), Reinsurance approaches (Munich Re, Swiss Re, Allianz).
- Climate Change topics: IPCC report, global and climate change.

Workload
The total workload for this course is approximately 75.0 hours. For further information see German version.

Literature

Course: Morphodynamics [T-BGU-101859]

Responsibility: Franz Nestmann

Contained in:
- [M-WIWI-101642] Natural Hazards and Risk Management 1
- [M-WIWI-101644] Natural Hazards and Risk Management 2

ECTS 3  Version 1

Learning Control / Examinations
See German version.

Conditions
None
Course: Multivariate Statistical Methods [T-WIWI-103124]

Responsibility: Oliver Grothe

Contained in:
- [M-WIWI-101637] Analytics and Statistics
- [M-WIWI-101639] Econometrics and Statistics II

ECTS: 4,5

Version: 1

Events

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<td>Multivariate Verfahren</td>
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<td>Übung zu Multivariate Verfahren</td>
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Learning Control / Examinations

The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation. A bonus program can improve the grade by one grade level (i.e. by 0.3 or 0.4).

The exam is offered every semester. Re-examinations are offered only for repeaters.

Conditions

None

Recommendations

It is strongly recommended to attend the courses Statistics 1, Statistics 2 and Analysis of multivariate Data.
Course: Nanotechnology for Engineers and Natural Scientists [T-MACH-105180]

Responsibility: Hendrik Hölscher, Stefan Walheim, Martin Dienwiebel

Contained in: [M-MACH-101294] Nanotechnology

ECTS: 4
Language: deutsch
Version: 1

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<tr>
<td>WS 16/17</td>
<td>2142861</td>
<td>Nanotechnology for Engineers and Natural</td>
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<td>Dienwiebel</td>
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</table>

Conditions

none

Die folgenden Informationen stammen aus der Veranstaltung Nanotechnology for Engineers and Natural Scientists (WS 16/17):

The student can

- explain the most common measurement principles of nanotechnology especially scanning probe methods and is able to use them for the characterisation of chemical and physical properties of surfaces
- describe interatomic forces and their influence on nanotechnology
- describe methods of micro- and nanofabrication and of –nanolithography
- explain simple models used in contact mechanics and nanotribology
- describe basic concepts used for nanoscale components

Content

1) Introduction into nanotechnology
2) History of scanning probe techniques
3) Scanning tunneling microscopy (STM)
4) Atomic force microscopy (AFM)
5) Dynamic Modes (DFM, ncAFM, MFM, KPFM, …)
6) Friction force microscopy & nanotribology
7) Nanolithography
8) Other families of the SPM family

Workload

lectures 30 h
self study 30 h
preparation for examination 30 h

Literature

1. Lecture notes, slides, script
## Course: Nanotechnology with Clusterbeams [T-MACH-102080]

### Responsibility:
Jürgen Gspann

### Contained in:
- [M-MACH-101293] Microsystem Technology
- [M-MACH-101294] Nanotechnology

### ECTS
3

### Language
Deutsch

### Version
1

### Events

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<td>2143876</td>
<td>Nanotechnology with Clusterbeams</td>
<td>Vorlesung (V)</td>
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<td>Jürgen Gspann</td>
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Die folgenden Informationen stammen aus der Veranstaltung Nanotechnology with Clusterbeams (WS 16/17):

Nanotechnology is presented on the basis of a technology for nano- and microstructuring by accelerated nanoparticles (clusters), mainly in view of nanomechanics.

### Content
- Nanotechnology in biology
- Nanosystemstechnology
- Cluster beam generation, ionisation and acceleration; cluster properties
- Structure generation using accelerated metal clusters
- Structuring via gas cluster impact; reactive accelerated cluster erosion (RACE)
- Atomic force microscopy of impact structures; nanotribology
- Comparison with femtosecond laser machining (Winter term only)
- Simulations; Fullerene synthesis, impact structures, visionary nanomachinery

### Literature
Foil copies with short commentaries are distributed during the lectures.
Course: Nanotribology and -Mechanics [T-MACH-102167]

Responsibility: Hendrik Hölscher, Martin Dienwiebel

Contained in: [M-MACH-101291] Microfabrication
[M-MACH-101294] Nanotechnology

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<td>Nanotribology and -Mechanics</td>
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</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Nanotribology and -Mechanics (WS 16/17):

The student can

- explain the physical foundations and common models used in the field of nanotribology and nanomechanics
- describe the most important experimental methods in nanotribology
- critically evaluate scientific papers on nanotribological issues with respect to their substantial quality

Content

Part 1: Basics:

- Nanotechnology
- Forces at nanometer scale
- contact mechanics models (Hertz, JKR, DMT)
- Experimental methods (SFA, QCM, FFM)
- Prandtl-Tomlinson model
- Superlubricity
- Atomic-Scale Wear

Part 2: Topical papers

Workload

regular attendance: 22,5 hours
preparation for presentation: 22,5 hours
self-study: 75 hours

Literature

Lecture notes, slides and copies of articles
Course: Nature-Inspired Optimisation Methods [T-WIWI-102679]

Responsibility: Pradyumn Kumar Shukla

Contained in: [M-WIWI-101472] Informatics
[M-WIWI-101630] Electives in Informatics
[M-WIWI-101628] Emphasis in Informatics

ECTS 5
Language englisch
Version 1

Events

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<tr>
<td>SS 2016</td>
<td>2511106</td>
<td>Nature-Inspired Optimization Methods</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Pradyumn Kumar Shukla</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The examination will be offered latest until winter term 2017/2018 (repeaters only).
The assessment consists of a written exam (60 min) (according to Section 4(2), 1 of the examination regulation) and an additional written examination called “bonus exam”, 60 min (according Section 4(2), 3 of the examination regulation) or a selection of exercises. The bonus exam may be split into several shorter written tests.
The grade of this course is the achieved grade in the written examination. If this grade is at least 4.0 and at most 1.3, a passed bonus exam will improve it by one grade level (i.e. by 0.3 or 0.4).

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Nature-Inspired Optimization Methods (SS 2016):

Literature
* E. Bonabeau, M. Dorigo, G. Theraulaz: ‘Swarm Intelligence’. Oxford University Press, 1999  
Course: Non- and Semiparametrics [T-WIWI-103126]

Responsibility: Melanie Schienle

Contained in: [M-WIWI-101638] Econometrics and Statistics I
[M-WIWI-101639] Econometrics and Statistics II

Learning Control / Examinations
The assessment consists of a written exam (90 minutes) (following §4(2), 1 of the examination regulation).

Conditions
None

Recommendations
Knowledge of the contents covered by the course “Applied Econometrics” [2520020]
Course: Nonlinear Optimization I [T-WIWI-102724]

Responsibility: Oliver Stein

Contained in: [M-WIWI-101473] Mathematical Programming

Learning Control / Examinations
The assessment consists of a written exam (60 minutes) according to Section 4(2), 1 of the examination regulation and possibly of a compulsory prerequisite.
The exam takes place in the semester of the lecture and in the following semester.
The examination can also be combined with the examination of Nonlinear Optimization II [2550113]. In this case, the duration of the written examination takes 120 minutes.

Conditions
The successful completion of a compulsory prerequisite is mandatory for admission to the exam.

Modeled Conditions
The following conditions must be met:
1. Successful completion of course [T-WIWI-103635] Prerequisite for Nonlinear Optimization I (Master) is required before taking this course.
2. Course [T-WIWI-103637] Nonlinear Optimization I und II and this course are mutually exclusive.

Remarks
Part I and II of the lecture are held consecutively in the same semester.
Course: Nonlinear Optimization I und II [T-WIWI-103637]

Responsibility:

Contained in:  [M-WIWI-101473] Mathematical Programming

ECTS

Version

Events

Term | Event-No. | Events | Type | SWS | Lecturers
---|---|---|---|---|---
WS 16/17 | 2550142 | Rechnerübung zu Nichtlineare Optimierung I + II Übung (Ü) | Oliver Stein, Robert Mohr
WS 16/17 | 2550112 | Übungen zu Nichtlineare Optimierung I + II Übung (Ü) | Oliver Stein, Robert Mohr

Learning Control / Examinations
The assessment consists of a written exam (120 minutes) according to Section 4(2), 1 of the examination regulation and possibly of a compulsory prerequisite.
The exam takes place in the semester of the lecture and in the following semester.

Conditions
The successful completion of a compulsory prerequisite is mandatory for admission to the exam.

Modeled Conditions
The following conditions must be met:

1. Successful completion of course [T-WIWI-103635] Prerequisite for Nonlinear Optimization I (Master) is required before taking this course.
2. Successful completion of course [T-WIWI-103636] Prerequisite for Nonlinear Optimization II (Master) is required before taking this course.
3. Course [T-WIWI-102724] Nonlinear Optimization I and this course are mutually exclusive.
4. Course [T-WIWI-102725] Nonlinear Optimization II and this course are mutually exclusive.

Remarks
Part I and II of the lecture are held consecutively in the same semester.
Course: Nonlinear Optimization II [T-WIWI-102725]

Responsibility: Oliver Stein

Contained in: [M-WIWI-101473] Mathematical Programming

ECTS 4,5

Learning Control / Examinations
The assessment consists of a written exam (60 minutes) according to Section 4(2), 1 of the examination regulation and possibly of a compulsory prerequisite.
The exam takes place in the semester of the lecture and in the following semester.
The exam can also be combined with the examination of Nonlinear Optimization [2550111]. In this case, the duration of the written exam takes 120 minutes.

Conditions
The successful completion of a compulsory prerequisite is mandatory for admission to the exam.

Modeled Conditions
The following conditions must be met:
1. Successful completion of course [T-WIWI-103636] Prerequisite for Nonlinear Optimization II (Master) is required before taking this course.
2. Course [T-WIWI-103637] Nonlinear Optimization I und II and this course are mutually exclusive.

Remarks
Part I and II of the lecture are held consecutively in the same semester.
### Course: Novel Actuators and Sensors [T-MACH-102152]

**Responsibility:** Manfred Kohl, Martin Sommer

**Containing:**
- [M-MACH-101293] Microsystem Technology
- [M-MACH-101294] Nanotechnology
- [M-MACH-101295] Optoelectronics and Optical Communication

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<th>Lecturers</th>
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<tbody>
<tr>
<td>WS 16/17</td>
<td>2141865</td>
<td>Novel actuators and sensors</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Manfred Kohl, Martin Sommer</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Novel actuators and sensors (WS 16/17):

- Knowledge of the principles of actuation and sensing including pros and cons
- Explanation of layout and function of important actuators and sensors
- Calculation of important properties (time constants, forces, displacements, sensitivity, etc.)
- Development of a layout based on specifications

**Content**

**Contents:**
- Basic knowledge in the material science of actuator and sensor principles
- Layout and design optimization
- Fabrication technologies
- Selected developments
- Applications

**Index:** The lecture includes amongst others the following topics:

- Piezo actuators
- Magnetostrictive actuators
- Shape memory actuators
- Electro-/magnetorheological actuators
- Sensors: Concepts, materials, fabrication
- Micromechanical sensors: Pressure, force, inertia sensors
- Temperature sensors
- Micro sensors for bio analytics
- Mechano-magnetic sensors

The lecture addresses students in the fields of mechanical engineering, mechatronics and information technology, materials science and engineering, electrical engineering and economic sciences. A comprehensive introduction is given in the basics and current developments on the macroscopic length scale.

The lecture is core subject of the major course “Actuators and Sensors” of the specialization “Mechatronics and Microsystems Technology” in Mechanical Engineering.

**Workload**

**Work Lecture:**
- Time of attendance: 1.5 hours/week
- Self-study: 7 hours/week

**Work Tutorial:**
- Time of attendance: 1.5 hours/week
- Self-study: 3.5 hours/week

**Literature**

- Lecture notes
- Donald J. Leo, Engineering Analysis of Smart Material Systems, John Wiley & Sons, Inc., 2007
Course: Online Marketing [T-WIWI-103141]

Responsibility: Ju-Young Kim

Contained in: [M-WIWI-101649] Services Marketing

<table>
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<tr>
<th>Events</th>
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<tr>
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<td>WS 16/17</td>
<td>2572201</td>
<td>Übung zu Online Marketing</td>
<td>1</td>
<td>Wiebke Klingemann, Ju-Young Kim</td>
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<tr>
<td></td>
<td>WS 16/17</td>
<td>2572200</td>
<td>Online Marketing</td>
<td>2</td>
<td>Ju-Young Kim</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulation).

Conditions
None

Recommendations
None

Remarks
new course starting winter term 2015/2016

Die folgenden Informationen stammen aus der Veranstaltung Online Marketing (WS 16/17):

Workload
ca. 135 Stunden (entspricht 4.5 ECTS)

Literature
werden in der Vorlesung gegeben
Course: Open Innovation - Concepts, Methods and Best Practices [T-WIWI-102901]

Responsibility: Alexander Hahn

ECTS 1,5 Language englisch Version 1

Events

<table>
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<tr>
<th>Term</th>
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<th>Events</th>
<th>Type</th>
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<th>Lecturers</th>
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<tbody>
<tr>
<td>SS 2016</td>
<td>2571199</td>
<td>Open Innovation – Concepts, Methods and Best Practices</td>
<td>Block (B)</td>
<td></td>
<td>Alexander Hahn</td>
</tr>
</tbody>
</table>

Learning Control / Examinations

Conditions
None

Recommendations
None

Remarks
In order to participate in this course, you need to apply. Applications are usually accepted at the start of the lecture period in summer term. Detailed information on the application process is usually provided on the website of the Marketing and Sales Research Group (marketing.ism.kit.edu) shortly before the lecture period in summer term starts.

Please note that only one of the following courses can be chosen in the Marketing Management Module: Marketing Strategy Business Game, Strategic Brand Management, Open Innovation – Concepts, Methods and Best Practices or Business Plan Workshop.

Exception: In summer term 2016 exceptionally two courses can be chosen or, in case one course has already been chosen previously, a second course can be chosen.

Please note: The number of participants for this course is limited. The Marketing and Sales Research Group typically provides the possibility to attend a course with 1,5 ECTS in the respective module to all students. Participation in a specific course cannot be guaranteed.

Die folgenden Informationen stammen aus der Veranstaltung Open Innovation – Concepts, Methods and Best Practices (SS 2016):

Students
- know approaches, objectives, advantages and disadvantages of Open Innovation,
- know strategy, processes, methods and fields of application of Open Innovation,
- understand success factors by means of best practices from real life projects,
- can apply Open Innovation methods on their own.

Content
Joy’s Law: “No matter who you are, most of the smartest people work for someone else” (Bill Joy, Co-Founder Sun Microsystems)
This lecture conveys an understanding and practical application of Open Innovation, i.e. the collaborative opening of the innovation process to customers, suppliers, partners, competitors, new markets. . . . The contents encompass among others:
- approaches, objectives, advantages and disadvantages of Open Innovation
- knowledge of approaches, objectives, advantages and disadvantages of Open Innovation
- strategy, processes, methods and fields of application of Open Innovation
- focus mainly on customer integration into the innovation process (e.g. Netnography, Crowdsourcing, Lead User, Trend Receiver, . . .)
- Independent application of Open Innovation methods.

Workload
Gesamtaufwand bei 1,5 Leistungspunkten: ca. 45 Stunden.
- Präsenzzeit: 15 Stunden
- Vor- /Nachbereitung: 22,5 Stunden
• Prüfung und Prüfungsvorbereitung: 7,5 Stunden

**Literature**
To be announced in the course.
<table>
<thead>
<tr>
<th>Course: Operation Methods for Earthmoving [T-BGU-101801]</th>
</tr>
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<tbody>
<tr>
<td><strong>Responsibility:</strong> Heinrich Schlick</td>
</tr>
<tr>
<td><strong>Contained in:</strong> [M-BGU-101110] Process Engineering in Construction</td>
</tr>
<tr>
<td><strong>ECTS</strong> 1.5</td>
</tr>
<tr>
<td><strong>Version</strong> 1</td>
</tr>
</tbody>
</table>

**Conditions**
none
Course: Operation Methods for Foundation and Marine Construction [T-BGU-101832]

Responsibility: Harald Schneider

Contained in: [M-BGU-101110] Process Engineering in Construction

ECTS

Version

Conditions
none
Course: Operation Systems and Track Guided Infrastructure Capacity [T-BGU-101824]

Responsibility: Eberhard Hohnecker

Contained in: [M-BGU-101113] Project in Public Transportation

ECTS Version

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<tr>
<td>SS 2016</td>
<td>6234804</td>
<td>Betriebssysteme und Infrastrukturkapazität von Schienenwegen</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Mitarbeiter/innen, Eberhard Hohnecker</td>
</tr>
</tbody>
</table>

Conditions
none
Course: Operations Research in Health Care Management [T-WIWI-102884]

Responsibility: Stefan Nickel

Contained in:
- [M-WIWI-102805] Service Operations

ECTS: 4.5
Language: englisch
Version: 1

Events

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<tr>
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<tr>
<td>SS 2016</td>
<td>2550495</td>
<td>Operations Research in Health Care Manage-ment</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Stefan Nickel</td>
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<tr>
<td>SS 2016</td>
<td>2550496</td>
<td>Übungen zu OR im Health Care Management</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Anne Zander, Stefan Nickel</td>
</tr>
</tbody>
</table>

Learning Control / Examinations

The assessment is a 120 minutes written examination (according to §4(2), 1 of the examination regulation). The examination is held in the term of the lecture and the following lecture.

Conditions
None

Recommendations
Basic knowledge as conveyed in the module Introduction to Operations Research [WI1OR] is assumed.

Remarks
The lecture is planned to be held in the summer term 2016. The planned lectures and courses for the next three years are announced online.

Die folgenden Informationen stammen aus der Veranstaltung Operations Research in Health Care Management (SS 2016):

The student
- knows applications of basic and advanced methods of Operations Research applied to health services,
- gains the ability to use quantitative models for the operations planning and logistics in a hospital environment, e.g. appointment, transportation, operating room planning or nurse rostering as well as inventory management and layout planning
- describes the advantages and benefits of simulation models and OR methods to plan home health care services,
- applies the introduced methods in detail in practical case studies.

Content
In the last years reforms of the German health system, e.g. the introduction of the G-DRG-system, have put an increasing cost pressure on hospitals. Therefore their target is to improve quality, transparency, and efficiency of hospital services, e.g. by reducing the length of stay of patients. To achieve this, processes have to be analyzed in order to optimize them if necessary. When looking at the targets of optimization not only efficiency but also quality of care and patient satisfaction (e.g. waiting times) have to be taken into account.

Besides hospitals also home health care services and their planning are discussed in this lecture. Because of the demographic development this is an emerging field in the health care sector. Here, e.g. nurse rosters have to be built which give details about which nurse visits which patient at what time. While doing so different targets have to be regarded, e.g. the continuity of nurse-patient relationship or the minimization of the distances the nurses have to travel.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Elective literature:
- Fleßa: Grundzüge der Krankenhausbetriebslehre, Oldenbourg, 2007
- Fleßa: Grundzüge der Krankenhaussteuerung, Oldenbourg, 2008
Course: Operations Research in Supply Chain Management [T-WIWI-102715]

Responsibility: Stefan Nickel

[M-WIWI-102805] Service Operations

ECTS 4,5  Language englisch  Version 1

Events

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<td>WS 16/17</td>
<td>2550480</td>
<td>Operations Research in Supply Chain Manage-</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Stefan Nickel</td>
</tr>
<tr>
<td></td>
<td>2550481</td>
<td>ment Übungen zu OR in Supply Chain Manage-</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Fabian Dunke</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment is a 120 minutes written examination (according to §4(2), 1 of the examination regulation). The examination is held in the term of the lecture and the following lecture.

Conditions
None

Recommendations
Basic knowledge as conveyed in the module Introduction to Operations Research and in the lectures Facility Location and Strategic SCM, Tactical and operational SCM is assumed.

Remarks
The lecture is planned to be held in the winter term 2016/17. The planned lectures and courses for the next three years are announced online.

Die folgenden Informationen stammen aus der Veranstaltung Operations Research in Supply Chain Management (WS 16/17):

The student
- knows and applies basic and advanced modeling techniques playing an important role in today’s problem solving occurring in supply networks
- models problems with a mathematical approach to technical-economical problems, and derives optimal solutions,
- classifies problems both conceptually and mathematically by identifying central variables and parameters in a specific problem setting,
- evaluates current developments in operations research and supply chain management.

Content
Supply Chain Management constitutes a general tool for logistics process planning in supply networks. To an increasing degree quantitative decision support is provided by methods and models from Operations Research. The lecture “OR in Supply Chain Management” conveys concepts and approaches for solving practical problems and presents an insight to current research topics. The lecture’s focus is set on modeling and solution methods for applications originating in different domains of a supply chain. The emphasis is put on mathematical methods like mixed integer programming, valid inequalities or column generation, and the derivation of optimal solution strategies.

In form and content, the lecture addresses all levels of Supply Chain Management: After a short introduction, the tactical and operational level will be discussed with regard to inventory models, scheduling as well as cutting and packing. The strategic level will be discussed in terms of layout planning. Another main focus of the lecture is the application of methods from online optimization. This optimization discipline has gained more and more importance in the optimization of supply chains over the several past years due to an increasing amount of dynamic data flows.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
• Dyckhoff, H.; Finke, U.: Cutting and Packing in Production and Distribution - A Typology and Bibliography, Physica-Verlag, 1992
Course: Optical Transmitters and Receivers [T-ETIT-100639]

Responsibility:  Wolfgang Freude

Contained in:  [M-MACH-101295] Optoelectronics and Optical Communication

<table>
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<tr>
<td>WS 16/17</td>
<td>23460</td>
<td>Optical Transmitters and Receivers</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Wolfgang Freude</td>
</tr>
<tr>
<td>WS 16/17</td>
<td>23461</td>
<td>Optical Transmitters and Receivers (Tutorial)</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Wolfgang Freude</td>
</tr>
</tbody>
</table>

Conditions
none
# Course: Optical Waveguides and Fibers [T-ETIT-101945]

**Responsibility:** Christian Koos  
**Contained in:**  
- [M-MACH-101292] Microoptics  
- [M-MACH-101295] Optoelectronics and Optical Communication

## ECTS  
Version 1

### Events

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<td>WS 16/17</td>
<td>23465</td>
<td>Übungen zu 23464 Optical Waveguides and Fibers</td>
<td>Übung (U)</td>
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<td>Christian Koos</td>
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<tr>
<td>WS 16/17</td>
<td>23464</td>
<td>Optical Waveguides and Fibers</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Christian Koos</td>
</tr>
</tbody>
</table>

### Conditions

none
Course: Optimization in a Random Environment [T-WIWI-102628]

Responsibility: Karl-Heinz Waldmann

Contents: [M-WIWI-101454] Stochastic Modelling and Optimization
[M-WIWI-101657] Stochastic Modelling and Optimization

ECTS: 4.5
Version: 1

Learning Control / Examinations
The assessment consists of an 1h written exam following Section 4(2), 1 of the examination regulations. Credit from the voluntary computer lab is accounted for in the overall grade raising the exam grade by a 2/3 step of a full grade (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).

Conditions
None

Remarks
The lecture is offered irregularly. The curriculum of the next two years is available online.
Kurs: Optoelektronische Komponenten [T-ETIT-101907]

Verantwortung: Wolfgang Freude

Inhaltsverzeichnis: [M-MACH-101293] Mikrosystemtechnik

ECTS: 4
Version: 1

Bedingungen: keine
Course: Organic Computing [T-WIWI-102659]

Responsibility: Hartmut Schmeck

Contained in:
- [M-WIWI-101472] Informatics
- [M-WIWI-101630] Electives in Informatics
- [M-WIWI-101628] Emphasis in Informatics

ECTS: 5
Language: englisch
Version: 1

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<th>Term</th>
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<th>Lecturers</th>
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<tr>
<td>SS 2016</td>
<td>2511104</td>
<td>Organic Computing</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Hartmut Schmeck</td>
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<tr>
<td>SS 2016</td>
<td>2511105</td>
<td>Übungen zu Organic Computing</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Micaela Wünsche, Hartmut Schmeck, Friederike Pfeiffer-Bohnen, Lukas König</td>
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</table>

Events

Learning Control / Examinations
The examination will be offered latest until winter term 2016/2017 (repeaters only).
The assessment of this course consists of a written examination (60 min) (following §4(2), 1 SPOs) and of submitting written exercises that recapitulate the content of the course. The exercises include theoretical questions as well as practical programming. For providing a successful solution to all exercises, a bonus will be granted, improving the grade of a passed exam by one grade-step (0.3 or 0.4,) (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015). The course will be offered every second semester (summer term) and exams may be repeated at every ordinary exam date.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Organic Computing (SS 2016):

The student acquires the ability to master methods and concepts of Organic Computing and to demonstrate innovation skills regarding the used methods.
Therefore the course aims at the teaching of fundamentals and methods of Organic Computing within the context of its applicability in practice. On the basis of a fundamental understanding of the taught concepts and methods the students should be able to choose the adequate methods and concepts, if necessary further develop them according to the situation and use them properly when facing related problems in their later job. The students should be capable of finding arguments for the chosen solutions and express them to others.

Content
The mission of Organic Computing is to tame complexity in technical systems by providing appropriate degrees of freedom for self-organized behaviour adapting to changing requirements of the execution environment, in particular with respect to human needs. According to this vision an organic computer system should be aware of its own capabilities, the requirements of the environment, and it should be equipped with a number of "self-x" properties allowing for the anticipated adaptiveness and for a reduction in the complexity of system management. These self-x properties are self-organisation, self-configuration, self-optimization, self-healing, self-protection and self-explanation. In spite of these self-x properties, an organic system should be open to external control actions which might be necessary to prevent undesired behaviour.

Workload
The total workload for this course is approximately 150.0 hours. For further information see German version.

Literature

Elective literature:


Further references will be announced in class
Course: OR-Oriented Modeling and Analysis of Real Problems (Project) [T-WIWI-102730]

Responsibility: Karl-Heinz Waldmann

Contained in: [M-WIWI-101454] Stochastic Modelling and Optimization
[M-WIWI-101657] Stochastic Modelling and Optimization

ECTS: 4.5
Version: 1

Learning Control / Examinations
Presentation and documentation of the results.

Conditions
None

Remarks
The lecture is offered irregularly. The curriculum of the next two years is available online.
### Course: P&C Insurance Simulation Game [T-WIWI-102797]

**Responsibility:** Ute Werner

**Contained in:**
- [M-WIWI-101469] Insurance Management I
- [M-WIWI-101449] Insurance Management II

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**Learning Control / Examinations**
See German version.

**Conditions**
None

**Recommendations**
See German version.
## Course: Panel Data [T-WIWI-103127]

**Responsibility:** Wolf-Dieter Heller

**Contained in:**
- [M-WIWI-101638] Econometrics and Statistics I
- [M-WIWI-101639] Econometrics and Statistics II

### Events

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### Conditions

None
Course: Parametric Optimization [T-WIWI-102855]

Responsibility: Oliver Stein

Contained in: [M-WIWI-101473] Mathematical Programming

ECTS: 4,5

Learning Control / Examinations
The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation. The examination is held in the semester of the lecture and in the following semester. Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite.

Conditions
None

Recommendations
It is strongly recommended to visit at least one lecture from the Bachelor program of this chair before attending this course.

Remarks
The lecture is offered irregularly. The curriculum of the next three years is available online (www.ior.kit.edu).
Die folgenden Informationen stammen aus der Veranstaltung Patent Law (SS 2016):


Content

Workload
Der Gesamtarbeitsaufwand für diese Lerneinheit beträgt bei 3 Leistungspunkten 90 h, davon 22,5 Präsenz.
Course: Personalization and Services [T-WIWI-102848]

Responsibility: Andreas Sonnenbichler

Contained in: [M-WIWI-101410] Business & Service Engineering
[M-WIWI-101470] Data Science: Advanced CRM

ECTS Version
4,5 1

Learning Control / Examinations
Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulations and by submitting written papers as part of the exercise (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).
The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from exercise work will be added.

Conditions
None

Recommendations
None

Remarks
As of summer term 2014 this lecture is held in alternation with the lecture “2540506 - Recommendersystems”.
Course: Photovoltaics [T-ETIT-100724]

Responsibility: N.N.

Contained in:
- [M-WIWI-101404] Extracurricular Module in Engineering
- [M-ETIT-101164] Generation and transmission of renewable power

ECTS: 3  SWS: 2  Version: 1

Conditions
none
Course: Physics for Engineers [T-MACH-100530]

Responsibility: Alexander Nesterov-Müller, Peter Gumbsch

Contained in:
[M-MACH-101291] Microfabrication
[M-MACH-101293] Microsystem Technology

ECTS: 6
Language: deutsch
Version: 1

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<td>Vorlesung (V)</td>
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<td>Tobias Christoph Förtsch, Daniel Weygang, Alexander Nesterov-Müller, Peter Gumbsch</td>
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</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Physics for Engineers (SS 2016):

The student
- has the basic understanding of the physical foundations to explain the relationship between the quantum mechanical principles and the optical as well as electrical properties of materials
- can describe the fundamental experiments, which allow the illustration of these principles

Content
1) Foundations of solid state physics
   - Wave particle dualism
   - Tunnelling
   - Schrödinger equation
   - H-atom
2) Electrical conductivity of solids
   - solid state: periodic potentials
   - Pauli Principle
   - band structure
   - metals, semiconductors and isolators
   - p-n junction / diode
3) Optics
   - quantum mechanical principles of the laser
   - linear optics
   - non-linear optics

Workload
regular attendance: 22,5 hours (lecture) and 22,5 hours (excerises 2142891)
self-study: 97,5 hours and 49 hours (excerises 2142891)

Literature
- Tipler und Mosca: Physik für Wissenschaftler und Ingenieure, Elsevier, 2004
Course: Planning and Management of Industrial Plants [T-WIWI-102631]

Responsibility: Frank Schultmann

Contained in: [M-WIWI-101471] Industrial Production II

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<td>Übungen Anlagenwirtschaft</td>
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<td>Carmen Mayer, Ann-Kathrin Müller</td>
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</table>

Learning Control / Examinations
The assessment consists of a written exam (90 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Planning and Management of Industrial Plants (WS 16/17):

- Students shall be able to describe the tasks of plant management.
- Students shall be proficient in using selected methods of investment and cost estimates.
- Students shall be able to consider necessary processing and logistical requirements of designing industrial plants.
- Students shall be able to discuss interdependencies between capacity planning, process design and plant optimization.
- Students shall be proficient in discussing and applying selected methods of quality management, plant maintenance and plant dismantling.

Content
Industrial plant management incorporates a complex set of tasks along the entire life cycle of an industrial plant, starting with the initiation and erection up to operating and dismantling. During this course students will get to know special characteristics of industrial plant management. Students will learn important methods to plan, realize and supervise the supply, start-up, maintenance, optimisation and shut-down of industrial plants. Alongside, students will have to handle the inherent question of choosing between technologies and evaluating each of them. This course pays special attention to the specific characteristics of plant engineering, commissioning and investment.

Workload
Total effort required will account for approximately 165h (5.5 credits).

Literature
will be announced in the course
Course: PLM for Product Development in Mechatronics [T-MACH-102181]

Responsibility: Martin Eigner

Contained in: [M-MACH-101283] Virtual Engineering A
[M-MACH-101281] Virtual Engineering B

ECTS 4  Language deutsch  Version 1

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Die folgenden Informationen stammen aus der Veranstaltung PLM for product development in mechatronics (SS 2016):

Students have a basic overview about product data management and product lifecycle management.
Students know components and core functions of PLM solutions
Students can describe trends in research and practice in the environment of PLM

Workload
The total workload for this course is approximately 120 hours. For further information see German version.
### Course: PLM-CAD Workshop [T-MACH-102153]

**Responsibility:** Jivka Ovtcharova  
**Contained in:**  
- [M-MACH-101283] Virtual Engineering A  
- [M-MACH-101281] Virtual Engineering B

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<td>PLM-CAD Workshop</td>
<td>Praktikum (P)</td>
<td>4</td>
<td>Jivka Ovtcharova, Mitarbeiter</td>
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</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung PLM-CAD Workshop (WS 16/17):

Ziel des Workshops ist es, den Nutzen der kollaborativen Produktentwicklung mit PLM aufzuzeigen und deren Mehrwert gegenüber einer klassischen CAD-Entwicklung hervorzuheben. Den Studierenden wird im Einzelnen vermittelt, wie durch PLM produktbeschreibende Daten, wie z. B. Stücklisten und Zeichnungen, ganzheitlich und transparent verwaltet werden, sowie Abläufe in der Produktentwicklung automatisiert gesteuert werden können.

**Content**

Im Rahmen des Workshops wird eine Produktentwicklung als Projektauftrag innerhalb des Produktlebenszyklus durch den Einsatz moderner PLM/PDM- und CAD- Systeme abgewickelt.
The aim of the lecture is providing mechanical or chemical engineers, as well as interested students from the life or material sciences, the basic knowledge required for understanding what polymers are and how they are made, highlighting their importance for modern MEMS systems with a wide view to applications in everyday life. After attending the lecture the students will be able:

- ... to understand the physic/chemical basics of organic chemistry in polymer synthesis.
- ... to state the most important polymers and polymer classes and to develop application examples for these.
- ... to state the most important polymers in MEMS.
- ... to understand the most important techniques for rapid prototyping.
- ... to state and to understand the most important resists in MEMS.
- ... to understand the chemical synthesis of polymers.

... to correctly estimate the application scope of the individual classes of polymers.

Content

We all come in contact with numerous polymeric products in everyday life. From water bottles to packaging to the cover of the iPad, many things are made of polymers. Polymers are also important materials for modern microelectromechanical systems (MEMS) allowing cost effective mass market compatible products, e.g., in the life sciences or diagnostics. But polymers are not just cost-effective replacements for more expensive classical materials in MEMS (such as, e.g., silicon) – some polymers have intrinsic properties that make them ideal materials for sensors, actuators or templates for biology and chemistry in MEMS.

This lecture will introduce the basics of organic chemistry required for understanding what polymers are, how they are manufactured and which mechanisms are responsible for their unique properties. The lecture will highlight (in the context of MEMS but also in a wider scope) where and why polymers are applied with a strong focus on their chemical and physical properties (and on their synthesis).

Some of the topics covered are:

- What is the basic chemistry of polymers? What are monomers, what are macromolecules and how are they formed?
- How are polymers produced on industrial scale – but also on the laboratory scale? Numerous examples of how to make (commonly and lesser known) polymers will be discussed including materials such as Plexiglas.
- Why are polymers so important for biochemistry and tissue engineering?
- How do photoresists work and why do some polymers contract when exposed to light?
- What are high-performance polymers and why do they have such a wide application range, e.g., in implants?
- What polymers fuel the household 3D printing community and what materials do 3D printers such as, e.g., the RepRap work with?
- How does 3D printing and rapid prototyping work and which polymers can be employed for which techniques?
- Why does silicone always smell like vinegar and why is this material so important for modern day microfluidics? How do you build fluid-logic devices using silicone?
- How do shape memory polymers remember their shape?
- What are polymer foams and why are they not only important for heat insulation but also for organic chemistry?
- How do glues work? Why are there two-component glues, what is superglue and how can you make glue from potatoes?

The lecture will be given in German language unless non-German speaking students attend. In this case, the lecture will be given in English (with some German translations of technical vocabulary). The lecture slides are in English language and will be handed out for taking notes. Additional literature is not required.
For further details, please contact the lecturer, Dr. Ing. Bastian E. Rapp (bastian.rapp@kit.edu). Preregistration is not necessary. The examination will be held in oral form at the end of the lecture. The lecture can be chosen as “Nebenfach” or part of a “Hauptfach”. The second lecture of the lecture series “Polymers in MEMS B – Physics, manufacturing and applications” (which is also held in winter semester) can be combined with this lecture as part of a “Hauptfach”. In summer semester, the third part of the lecture series “Polymers in MEMS C – Biopolymers, Biopolymers and applications” will be given which may be combined with lectures A and B to form a complete “Hauptfach”.

Workload

- lecture: 15 * 1.5 h (22 h)
- lecture preparation (before and after lecture): 15 * 2 h (30 h)
- preparation of final exam: 70 h
The aim of the lecture is providing mechanical or chemical engineers, as well as interested students from the life or material sciences the basic knowledge required for understanding what polymers are and how they are made, highlighting their importance for modern MEMS systems with a wide view to applications in everyday life.

After attending the lecture the students will be able:

- to understand the properties of polymers as a consequence of their morphology.
- to describe the most important structuring techniques and technologies for polymers in MEMS.
- to understand the mathematical basis of the most important physical models for polymers.
- to correctly judge polymer properties and the applicability of the polymers for their industrial processability.
- to understand the basics of process simulation in polymer structuring.
- to state the most important technical thermoplasts in MEMS and to understand their properties.
- to correctly classify the various types of polymers, blends, composite materials.

Content

We all come in contact with numerous polymeric products in everyday life. From water bottles to packaging to the cover of the iPad, many things are made of polymers. Polymers are also important materials for modern microelectromechanical systems (MEMS) allowing cost effective mass market compatible products, e.g., in the life sciences or diagnostics. But polymers are not just cost-effective replacements for more expensive classical materials in MEMS (such as, e.g., silicon) – some polymers have intrinsic properties that make them ideal materials for sensors, actuators or templates for biology and chemistry in MEMS.

This lecture will introduce the basics of physics and material science required for the understanding of the mechanical behavior seen from the engineers view. Micro and nanostructuring of polymers allows the fabrication of micro parts fulfilling their tasks in mostly invisible different applications. But also the fabrication of polymer parts with functional surfaces inspired from Bionics will be presented in this lesson. The lesson will give further an overview over the polymer based structuring processes and will underline the importance by a number of applications e.g. photonic structures or Lotus-like structures.

Some of the topics covered are:

- How can polymers described from the view of engineers?
- What are the differences between polymers and metals?
- Rheology of polymer melts – How does polymer melts flow?
- How can polymers be formed and demolded?
- Which structuring processes (replication) processes are available?
- How does stress influence molded parts (e.g. the deformation of a CD in a hot car)
- Shrinkage of polymers – which precision is achievable
- Gluing or welding – How can polymers be assembled?
- Simulation of replication processes
- Characterization of polymers – which properties can be measured?

The lecture will be given in German language unless non-German speaking students attend. In this case, the lecture will be given in English (with some German translations of technical vocabulary). The lecture slides are in English language and will be handed out for taking notes. Additional literature is not required.

For further details, please contact the lecturer, PD Dr.-Ing. Matthias Worgull (matthias.worgull@kit.edu). Preregistration is not necessary.
The examination will be held in oral form at the end of the lecture. The lecture can be chosen as “Nebenfach” or part of a “Hauptfach”. The second lecture of the lecture series “Polymers in MEMS A – Chemistry, synthesis and applications” (which is also held in winter semester) can be combined with this lecture as part of a “Hauptfach”. In summer semester, the third part of the lecture series “Polymers in MEMS C – Biopolymers, Biopolymers and applications” will be given which may be combined with lectures A and B to form a complete “Hauptfach”.

Workload

- lecture: 15 * 1.5 h (22 h)
- lecture preparation (before and after lecture): 15 * 2 h (30 h)
- preparation of final exam: 70 h
The aim of the lecture is providing mechanical or chemical engineers, as well as interested students from the life or material sciences the basic knowledge of biopolymers and bioplastics, highlighting their importance for modern MEMS systems with a wide view to applications in everyday life.

After attending the lecture the students will be able:

- ... to correctly classify biopolymers and bioplastics.
- ... to correctly state their properties, advantages and disadvantages.
- ... to correctly estimate their application scope in MEMS.
- ... to understand their usage in everyday life.
- ... to correctly judge their sustainability.
- ... to develop further applications of this class of materials.

... to correctly estimate the suitability of biopolymers and bioplastics, especially compared to conventionally polymers.

### Content

Polymers are ubiquitous in everyday life: from packaging materials all the way to specialty products in medicine and medical engineering. Today it is difficult to find a product which does not (at least in parts) consist of polymeric materials. The question of how these materials can be improved with respect to their disposal and consumption of (natural) resources during manufacturing is often raised. Today polymers must be fully recycled in Germany and many other countries due to the fact that they do not (or only very slowly) decompose in nature. Furthermore significant reductions of crude oil consumption during synthesis are of increasing importance in order to improve the sustainability of this class of materials. With respect to disposal polymers which do not have to be disposed by combustion but rather allow natural decomposition (composting) are of increasing interest. Polymers from renewable sources are also of interest for modern microelectromechanical systems (MEMS) especially if the systems designed are intended as single-use products.

This lecture will introduce the most important classes of these so-called biopolymers and bioplastics. It will also discuss and highlight polymers which are created from naturally created analogues (e.g. via fermentation) to petrochemical polymer precursors and describe their technical processing. Numerous examples from MEMS as well as everyday life will be given.

Some of the topics covered are:

- What are biopolyurethanes and how can you produce them from castor oil?
- What are “natural glues” and how are they different from chemical glues?
- How do you make tires from natural rubbers?
- What are the two most important polymers for life on earth?
- How can you make polymers from potatoes?
- Can wood be formed by injection molding?
- How do you make buttons from milk?
- Can you play music on biopolymers?
- Where and how do you use polymers for tissue engineering?
- How can you built LEGO with DNA?

The lecture will be given in German language unless non-German speaking students attend. In this case, the lecture will be given in English (with some German translations of technical vocabulary). The lecture slides are in English language and will be handed out for taking notes. Additional literature is not required.

For further details, please contact the lecturer, Dr. Ing. Bastian E. Rapp (bastian.rapp@kit.edu) and PD Dr.-Ing. Matthias Worgull (matthias.worgull@kit.edu). Preregistration is not necessary.

### Workload

Economics Engineering (M.Sc.)
- lecture: 15 * 1.5 h (22 h)
- lecture preparation (before and after lecture): 15 * 2 h (30 h)

preparation of final exam: 70 h

**Literature**
Additional literature is not required.
Course: Portfolio and Asset Liability Management [T-WIWI-103128]

Responsibility: Mher Safarian

Contained in: [M-WIWI-101639] Econometrics and Statistics II

ECTS 4,5  Language englisch  Version 1

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Learning Control / Examinations
The assessment of this course consists of a written examination (following §4(2), 1 SPOs) and of possible additional assignments during the course (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Portfolio and Asset Liability Management (SS 2016):

Introduction and deepening of various portfolio management techniques in the financial industry.

Content
Portfolio theory: principles of investment, Markowitz-portfolio analysis, Modigliani-Miller theorems and absence of arbitrage, efficient markets, capital asset pricing model (CAPM), multi factorial CAPM, arbitrage pricing theory (APT), arbitrage and hedging, multi factorial models, equity-portfolio management, passive strategies, active investment
Asset liability: statistical portfolio analysis in stock allocation, measures of success, dynamic multi seasonal models, models in building scenarios, stochastic programming in bond and liability management, optimal investment strategies, integrated asset liability management

Workload
The total workload for this course is approximately 150 hours. For further information see German version.

Literature
To be announced in lecture.

Elective literature:
To be announced in lecture.
## Course: Power Generation [T-ETIT-101924]

**Responsibility:** Bernd Hoferer  
**Contained in:** [M-WIWI-101404] Extracurricular Module in Engineering

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### Conditions

none
Course: Power Network [T-ETIT-100830]

Responsibility: Thomas Leibfried

Contained in: [M-ETIT-101164] Generation and transmission of renewable power

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**Course: Power Transmission and Power Network Control [T-ETIT-101941]**

**Responsibility:** Thomas Leibfried

**Contained in:** [M-ETIT-101164] Generation and transmission of renewable power

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**Conditions**

none
Die folgenden Informationen stammen aus der Veranstaltung Practical Course Polymers in MEMS (SS 2016):

The practical course will provide mechanical or chemical engineers, as well as interested students from the life or material sciences a deeper understanding of polymers, their synthesis and their processing.

After attending the lecture the students will be able:

- ... to synthesize relevant polymers on a laboratory scale.
- ... to characterize these materials.
- ... to structure these polymers.

... to use these polymers in exemplary MEMS applications.

Content
This practical course complements the lectures “Polymers in MEMS A”, “Polymers in MEMS B” and “Polymers in MEMS C” and will allow students to gain a deeper understanding of polymers and their processing. During the course of this practical course, various polymers will be synthesized and molded into components suitable for microelectromechanical systems (MEMS) applications. The aim of the course is to bring a polymer all the way from synthesis to application. The practical course will be given in German language unless non-German speaking students attend. In this case, the course will be given in English (with some German translations of technical vocabulary). Lecture notes for the experiments are in English language and will be handed out to the students. The practical course will be held “en block” at the end of the semester (presumably beginning of October).

For further details, please contact the lecturer, Dr. Ing. Bastian E. Rapp (bastian.rapp@kit.edu) and PD Dr.-Ing. Matthias Worgull (matthias.worgull@kit.edu). Preregistration is mandatory. The number of participants is limited to 5 students.

Workload
- practical course: 3 * 8 h (24 h)
- experiment preparation (before and after lecture): 30 h
- preparation of final exam: 66 h

Literature
Scripts of the corresponding lectures, further literature as named there.
Course: Practical Seminar Service Innovation [T-WIWI-102799]

Responsibility: Gerhard Satzger

Contained in: [M-WIWI-101410] Business & Service Engineering
[M-WIWI-102806] Service Innovation, Design & Engineering

ECTS Version 4,5 1

Learning Control / Examinations
The assessment of this course is according to §4(2), 3 SPO in form of a written documentation, a presentation of the outcome of the conducted practical components and an active participation in class.
Please take into account that, beside the written documentation, also a practical component (such as a survey or an implementation of an application) is part of the course. Please examine the course description for the particular tasks.
The final mark is based on the graded and weighted attainments (such as the written documentation, presentation, practical work and an active participation in class).

Conditions
None

Modeled Conditions
The following conditions must be met:
- Course [T-WIWI-105774] Practical Seminar: Digital Service Design and this course are mutually exclusive.

Recommendations
Knowledge of Service Innovation Methods is assumed. Therefore it is recommended to attend the course Service Innovation [2540468] beforehand.

Remarks
Due to the project work, the number of participants is limited and participation requires knowledge about models, concepts and approaches that are taught in the Service Innovation lecture. Having taken the Service Innovation lecture or demonstrating equivalent knowledge is a prerequisite for participating in this Practical Seminar. Details for registration will be announced on the web pages for this course.
Course: Practical Seminar Special Topics in SSME [T-WIWI-105776]

Responsibility: Christof Weinhardt, Rudi Studer, Stefan Nickel, Wolf Fichtner, Alexander Mädche, York Sure-Vetter, Gerhard Satzger

Contained in: [M-WIWI-102808] Digital Service Systems in Industry

Learning Control / Examinations
The assessment consists of a seminar paper, a presentation of the results and the contribution to the discussion (according to §4(2), 3 of the examination regulation). The final grade is based on the evaluation of each component (seminar paper, oral presentation, and active participation).

Conditions
None

Recommendations
None

Remarks
The current range of seminar topics is announced on the KSRI website www.ksri.kit.edu.
Course: Practical Seminar: Digital Service Design [T-WIWI-105774]

Responsibility: Norbert Koppenhagen, Alexander Mädche

Contained in: [M-WIWI-102806] Service Innovation, Design & Engineering

ECTS 4,5

Version 1

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<th>Lecturers</th>
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<tr>
<td>SS 2016</td>
<td>2540554</td>
<td>Practical Seminar: Digital Service Design</td>
<td>Seminar (S)</td>
<td></td>
<td>Silvia Schacht, Norbert Koppenhagen, Alexander Mädche</td>
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</table>

Learning Control / Examinations

The assessment of this course is according to §4(2), 3 SPO in form of a written documentation, a presentation of the outcome of the conducted practical components and an active participation in class. Please take into account that, beside the written documentation, also a practical component (e.g. implementation of a prototype) is part of the course. Please examine the course description for the particular tasks. The final mark is based on the graded and weighted attainments (such as the written documentation, presentation, practical work and an active participation in class).

Conditions

None.

Modeled Conditions

The following conditions must be met:

- Course [T-WIWI-102799] Practical Seminar Service Innovation and this course are mutually exclusive.

Recommendations

Attending the course „Digital Service Design“ is recommended, but not mandatory.

Remarks

The course is held in English.
Course: Practical Seminar: Health Care Management (with Case Studies) [T-WIWI-102716]

Responsibility: Stefan Nickel

[M-WIWI-102805] Service Operations

ECTS: 7
Language: deutsch
Version: 1

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<td>SS 2016</td>
<td>2550498</td>
<td>Practical seminar: Health Care Management (with Case Studies)</td>
<td>Seminar ($)</td>
<td>5</td>
<td>Melanie Reuter-Oppermann, Anne Zander, Stefan Nickel</td>
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</table>

Learning Control / Examinations
The assessment consists in a case study, the writing of a corresponding paper, and an oral exam (according to §4(2), 2 of the examination regulation).

Conditions
None

Recommendations
Basic knowledge as conveyed in the module Introduction to Operations Research is assumed.

Remarks
The lecture is offered every term.
The planned lectures and courses for the next three years are announced online.

Die folgenden Informationen stammen aus der Veranstaltung Practical seminar: Health Care Management (with Case Studies) (SS 2016):

The student
- is familiar with real problems arising in a hospital
- develops solution approaches for these problems by using well-known methods of Operations Research,
- is able to analyze processes and structures, to collect relevant data as well as to develop and solve models for hospital-specific problems.

Content
Processes in a hospital are often grown historically ("We have always done it this way"), so that there has not been the need to analyze processes until reforms of the health system have put increasing pressure on hospitals. Consequently, nowadays hospitals look for possibilities to improve their processes. The students are confronted with case studies and are asked to develop a solution. Therefore they have to collect and analyze relevant data, processes and structures. When developing the solution the students have to bear in mind that besides the economic efficiency also the quality of care and patient satisfaction (e.g. measured in waiting time) may not be neglected in the health care sector.

Workload
The total workload for this course is approximately 210 hours. For further information see German version.

Literature
Elective literature:
- Fleßa: Grundzüge der Krankenhausbetriebslehre, Oldenbourg, 2007
- Fleßa: Grundzüge der Krankenhaussteuerung, Oldenbourg, 2008
Course: Practical Training in Basics of Microsystem Technology [T-MACH-102164]

Responsibility: Arndt Last

Contained in: [M-MACH-101290] BioMEMS
[M-MACH-101291] Microfabrication
[M-MACH-101292] Microoptics
[M-MACH-101293] Microsystem Technology
[M-MACH-101294] Nanotechnology

ECTS 3 Language deutsch Version 1

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<td>SS 2016</td>
<td>2143875</td>
<td>Introduction to Microsystem Technology - Practical Course</td>
<td>Praktikum (P)</td>
<td>2</td>
<td>Arndt Last</td>
</tr>
<tr>
<td>WS 16/17</td>
<td>2143875</td>
<td>Introduction to Microsystem Technology - Practical Course</td>
<td>Praktikum (P)</td>
<td>2</td>
<td>Arndt Last</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Introduction to Microsystem Technology - Practical Course (WS 16/17):

- Deepening of the contents of the lecture MST I resp. II
- Understanding the technological processes in the micro system technology
- Experience in lab-work at real workplaces where normally research is carried out

Content
In the practical training includes nine experiments:
1. Hot embossing of plastics micro structures
2. Micro electroforming
4. UV-lithography
5. Optical waveguides
6. Capillary electrophoresis on a chip
7. SAW gas sensor
8. Metrology
9. Atomic force microscopy
Each student takes part in only five experiments. The experiments are carried out at real workstations at the IMT and coached by IMT-staff.

Workload
Time of attendance: 21 h + 2 h exam
Privat studies: 5 h preparing experiments + 10 h preparing the exam

Literature
Menz, W., Mohr, J.: Mikrosystemtechnik für Ingenieure, VCH-Verlag, Weinheim, 1997
Unterlagen zum Praktikum zur Vorlesung ’Grundlagen der Mikrosystemtechnik’
Course: Predictive Mechanism and Market Design [T-WIWI-102862]

Responsibility: Johannes Philipp Reiß
[M-WIWI-101505] Experimental Economics

Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation).

Conditions
None

Remarks
See German version
Course: Prerequisite for Facility Location and Strategic Supply Chain Management [T-WIWI-103061]

Responsibility: Stefan Nickel


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Learning Control / Examinations

Proof of successful participation in the practical lessons.

Conditions

None
Course: Prerequisite for Nonlinear Optimization I (Master) [T-WIWI-103635]

Responsibility:

Contained in: [M-WIWI-101473] Mathematical Programming

ECTS

Version

1

Learning Control / Examinations
See German version

Conditions
None
Course: Prerequisite for Nonlinear Optimization II (Master) [T-WWI-103636]

Responsibility:

Contained in: [M-WWI-101473] Mathematical Programming

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Learning Control / Examinations
see german version

Conditions
None
Course: Prerequisite for Tactical and Operational Supply Chain Management [T-WIWI-105940]

Responsibility: Stefan Nickel

Learning Control / Examinations
Proof of successful participation in the practical lessons.

Conditions
None
**Course: Price Management [T-WIWI-105946]**

**Responsibility:** Paul Glenn, Andreas Geyer-Schulz  
**Contained in:** [M-WIWI-101409] Electronic Markets

### Events

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<tr>
<td>SS 2016</td>
<td>2540530</td>
<td>Übung zu Preismanagement</td>
<td>Übung (Ü)</td>
<td></td>
<td>Paul Glenn</td>
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<tr>
<td>SS 2016</td>
<td>2540529</td>
<td>Preismanagement</td>
<td>Vorlesung (V)</td>
<td></td>
<td>Paul Glenn</td>
</tr>
</tbody>
</table>

### Learning Control / Examinations

Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulation and by submitting written papers as part of the exercise following §4 (2), 3 of the examination regulation. The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from exercise work will be added. The grade consists of approximately 91% of exam points and 9% of exercise points.

### Conditions

None

### Recommendations

None

### Remarks

The lecture is offered for the first time in summer term 2016.
Course: Price Negotiation and Sales Presentations [T-WIWI-102891]

Responsibility: Martin Klarmann, Marc Schröder
Contained in: [M-WIWI-101487] Sales Management

ECTS: 1.5  Language: deutsch  Version: 1

Events

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<tr>
<td>WS 16/17</td>
<td>2572198</td>
<td>Price Negotiation and Sales Presentations</td>
<td>Block (B)</td>
<td>1</td>
<td>Martin Klarmann, Marc Schröder</td>
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</tbody>
</table>

Learning Control / Examinations

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Price Negotiation and Sales Presentations (WS 16/17):

Students
- gain a clear impression of the theoretical knowledge about price negotiations and sales presentations
- improve their own negotiation abilities

Content

Workload
The total workload for this course is approximately 45.0 hours. For further information see German version.
Course: Pricing [T-WIWI-102883]

Responsibility: Ju-Young Kim

Contained in:
- [M-WIWI-101510] Cross-functional Management Accounting
- [M-WIWI-101487] Sales Management
- [M-WIWI-101649] Services Marketing
- [M-WIWI-101509] Strategic Decision Making and Organization
- [M-WIWI-101489] Strategy, Communication, and Data Analysis

ECTS 4.5

Language deutsch

Version 1

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<td>WS 16/17</td>
<td>2572157</td>
<td>Pricing</td>
<td>Vorlesung (V)</td>
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<td>WS 16/17</td>
<td>2572169</td>
<td>Pricing (Übung)</td>
<td>Übung (U)</td>
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<td>N.N., Ju-Young Kim, Maik Schulze</td>
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</tbody>
</table>

Learning Control / Examinations

The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation).

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Pricing (WS 16/17):

See German version.

Content
This course addresses central elements and peculiarities of pricing goods and services. The topics are below others:

- Price demand functions
- Concept of the price elasticity of demand
- Key concepts of behavioral pricing
- Decision-making areas in pricing

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
### Course: Principles of Food Process Engineering [T-CIWVT-101874]

**Responsibility:** Volker Gaukel  
**Contained in:** [M-CIWVT-101120] Principles of Food Process Engineering

#### ECTS 9  Version 1

**Events**

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<tr>
<td>SS 2016</td>
<td>22214</td>
<td>Vertiefung verfahrenstechnischer Grundlagen am Beispiel Lebensmittel</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Volker Gaukel</td>
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<tr>
<td>SS 2016</td>
<td>22215</td>
<td>Ringvorlesung Produktgestaltung</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Peter Braun, Frank Müller, Ulrich Bröckel, Guenter Esper, Heike Schuchmann, Reinhold Scherer, Matthias Kind, Michael Türk, Hermann Nirschl, Matthias Sass</td>
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<tr>
<td>WS 16/17</td>
<td>22213</td>
<td>Verfahrenstechnische Grundlagen am Beispiel der Lebensmittelverarbeitung (für LmCh, WiWi)</td>
<td>Vorlesung (V)</td>
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<td>Volker Gaukel</td>
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<tr>
<td>WS 16/17</td>
<td>22207</td>
<td>Lebensmittelkunde und -funktionalität</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Bernhard Watzl</td>
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**Conditions**

none
Course: Principles of Information Engineering and Management [T-WIWI-102638]

Responsibility: Christof Weinhardt, Timm Teubner

Contained in: [M-WIWI-101411] Information Engineering

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<td>WS 16/17</td>
<td>2540451</td>
<td>Übungen zu Grundzüge der Information-</td>
<td>Übung (U)</td>
<td>1</td>
<td>Verena Dorner, Timm Teubner</td>
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<td>WS 16/17</td>
<td>2540450</td>
<td>Principles of Information Engineering and</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Christof Weinhardt, Verena Dorner, Timm</td>
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<td></td>
<td></td>
<td>Management</td>
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<td>Teubner</td>
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</table>

Learning Control / Examinations

The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulation).

Conditions

None

Recommendations

None

Die folgenden Informationen stammen aus der Veranstaltung Principles of Information Engineering and Management (WS 16/17):

The students should be able to understand and analyze the central role of information as an economic good, a production factor, and a competitive factor in today’s societies. Students are supposed to be able to identify, evaluate, price, and market information goods with the help of the concepts and methods taught in the lecture. Furthermore, students learn basic aspects about information systems and information flows within and between organizations, as well as their design parameters.

Content

Information plays a central role in today’s society. The resulting structures and processes cannot be explained intuitively with traditional approaches of economic theory. Formerly, information has only been implicitly treated as a production factor; its role as a competitive factor used to be neglected. In order to deal with the central role of information we developed the concept of the “information lifecycle” that systematizes all phases from information generation to information distribution. The single phases of that cycle,

• extraction/generation,
• storage,
• transformation,
• evaluation,
• marketing
• and usage of information

are analyzed from the business administration perspective and the microeconomic perspective. The state of the art of economic theory is presented across this information lifecycle within the lectures. The content of the lecture is deepened in accompanying lecture courses.

Workload

The total workload for this course is approximately 150 hours. For further information see German version.

Literature

Course: Principles of Insurance Management [T-WIWI-102603]

Responsibility: Ute Werner

Contained in:
- [M-WIWI-101469] Insurance Management I
- [M-WIWI-101449] Insurance Management II

ECTS 4.5

Language deutsch

Version 1

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<td>SS 2016</td>
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<td>Principles of Insurance Management</td>
<td>Vorlesung (V)</td>
<td>3</td>
<td>Ute Werner</td>
</tr>
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</table>

Learning Control / Examinations

The assessment consists of oral presentations (incl. papers) within the lecture (according to Section 4 (2), 3 of the examination regulation) and a final oral exam (according to Section 4 (2), 2 of the examination regulation).

The overall grade consists of the assessment of the oral presentations incl. papers (50 percent) and the assessment of the oral exam (50 percent).

Conditions

None

Recommendations

None

Die folgenden Informationen stammen aus der Veranstaltung Principles of Insurance Management (SS 2016):

See German version.

Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature

- U. Werner. Einführung in die Versicherungsbetriebslehre. Skript zur Vorlesung.

Elective literature:

Will be announced during the lecture.
Course: Problem Solving, Communication and Leadership [T-WIWI-102871]

Responsibility: Hagen Lindstädt
Contained in: [M-WIWI-101450] Strategic Corporate Management and Organization

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<tr>
<td>SS 2016</td>
<td>2577910</td>
<td>Problem solving, communication and leadership</td>
<td>Vorlesung (V)</td>
<td>1</td>
<td>Kerstin Fehre, Hagen Lindstädt</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment consists of a written exam (30 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Problem solving, communication and leadership (SS 2016):

After passing this course students are able to

- structure problem solving processes.
- apply the principles of focused communication based on charts and presentations.
- understand leadership in the context of situation and personality.

Content
The course deals with various aspects of problem solving and communication processes and is divided into two parts. The first part of the course addresses the fundamental steps in the problem-solving process; namely, problem identification, problem structuring, problem analysis and communication of solution. Ideas for structuring problem solving processes will be discussed and the perquisites for and principles of structured communication based on charts and presentations will be explained. The second part of the course addresses important concepts in leadership, including the context-specificity of influence, the choice of leader and the characteristics of employees. The course content reflects current issues in management and communication practice and is oriented toward the practical application of theoretical insights to these issues. In this respect, the course aims to develop interdisciplinary skills.

Workload
The total workload for this course is approximately 60 hours. For further information see German version.

Literature
The relevant excerpts and additional sources are made known during the course.
Course: Process Engineering [T-BGU-101844]

Responsibility: Harald Schneider

Contained in: [M-BGU-101110] Process Engineering in Construction

ECTS 3

Version 1

Conditions none
Course: Product and Innovation Marketing [T-WIWI-102812]

Responsibility: Martin Klarmann

Contained in:
- [M-WIWI-101514] Innovation Economics
- [M-WIWI-101510] Cross-functional Management Accounting

ECTS Language Version
3 deutsch 1

Events

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<tr>
<td>SS 2016</td>
<td>2571154</td>
<td>Product and Innovation Marketing</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Martin Klarmann</td>
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</tbody>
</table>

Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation).

Conditions
None

Remarks
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).

Die folgenden Informationen stammen aus der Veranstaltung Product and Innovation Marketing (SS 2016):
See German version.

Content
This course addresses topics around the management of new as well as existing products. After the foundations of product management, especially the product choice behavior of customers, students get to know in detail different steps of the innovation process. Another section regards the management of the existing product portfolio.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Course: Production and Logistics Controlling [T-WIWI-103091]

Responsibility: Helmut Wlcek

contained in:
- [M-MACH-101282] Global Production and Logistics
- [M-MACH-101263] Introduction to Logistics
- [M-MACH-101280] Logistics in Value Chain Networks
- [M-MACH-101279] Technical Logistics

ECTS: 3
Version: 1

Learning Control / Examinations

The assessment consists of a written exam (following §4(2), 1 of the examination regulation).
The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None
Course: Production and Logistics Management [T-WIWI-102632]

Responsibility: Magnus Fröhling

Contained in: [M-WIWI-101412] Industrial Production III

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<tbody>
<tr>
<td>SS 2016</td>
<td>2581955</td>
<td>Übung zu Produktions- und Logistikmanagement</td>
<td>Übung (Ü)</td>
<td>2</td>
<td>Andreas Rudi, Tobias Zimmer</td>
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<tr>
<td>SS 2016</td>
<td>2581954</td>
<td>Production and Logistics Management</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Magnus Fröhling</td>
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</table>

Learning Control / Examinations
The assessment consists of a written exam (90 minutes) (following § 4(2), 1 of the examination regulation). The exam takes place in every semester. Reexaminations are offered at every ordinary examination date.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Production and Logistics Management (SS 2016):

- Students discuss the basic tasks of an operative production and logistics management.
- Students discuss approaches to solve these tasks and shall be able to apply certain ones.
- Students explain the interdependencies between the tasks and methods to solve.
- Students discuss possible IT tools for production and logistics management.
- Students describe emerging trends in production and logistics management.

Content
This course covers central tasks and challenges of operational production and logistics management. Systems analytically, central planning tasks are discussed. Exemplary solution approaches for these tasks are presented. Further practical approaches are explained. Students get to know the set-up and mode of operation of planning systems such as PPS-, ERP- and Advanced Planning Systems to cope with the accompanying planning tasks. Alongside to MRP II, students will be introduced to integrated supply chain management approaches in Supply Chain Management.

Workload
Total effort required will account for approximately 165h (5.5 credits).

Literature
will be announced in the course
Course: Production Technology and Management in Automotive Industry [T-MACH-102189]

Responsibility: Volker Michael Stauch

Contained in:  
[M-MACH-101282] Global Production and Logistics  
[M-MACH-101284] Specialization in Production Engineering

ECTS: 4  Language: deutsch  Version: 1

Events

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<th>Term</th>
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<th>Lecturers</th>
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<tr>
<td>WS 16/17</td>
<td>2149001</td>
<td>Production Technology and Management in Automotive</td>
<td>Vorlesung (VÜ) / Übung 2</td>
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<td>Volker Michael Stauch</td>
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</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Production Technology and Management in Automotive (WS 16/17):

The students...

- are capable to specify the current challenges in automotive industry and to explain approaches to solve them.
- are able to classify the main parts of an automotive plant and its key elements (production facilities).
- are qualified to identify interlinkages between development processes and production systems (such as lean production).
- have the ability to classify modern concepts of logistics and tasks in management and design of value added networks.
- are enabled to explain the importance of an integrated quality management in product development and production as well as related methods.
- are able to characterize methodical approaches of analytical assessment and optimization of production planning tasks.

Content

The lecture deals with the technical and organizational aspects of automotive production. The course starts with an introduction to the automotive industry, current trends in vehicle technology and integrated product development. A selection of manufacturing processes are subjects of the second lecture block. Experiences of the applications of the Mercedes Production System in production, logistics and maintenance are the subject of the third event. During the last block approaches to quality management, global networks and current analytical planning methods in research are discussed. The course is strongly oriented towards the practice and is provided with many current examples. Mr. Stauch was Head of Powertrain Production Mercedes Benz Cars and plant manager Untertürkheim until 2010.

The following topics will be covered:

- Introduction to Automotive Industry and Technology
- Basics of Product Development
- Selected Automotive Manufacturing Technologies
- Automotive Production Systems
- Logistics
- Quality Assurance
- Global Networks
- Analytical Approaches of Production Planning

Workload

regular attendance: 21 hours
self-study: 99 hours

Literature

Lecture Slides
Learning Control / Examinations
There are weekly learning controls in the form of weekly programming problem sets. During the first three weeks, problem sets are voluntary to set expectations on the workload and degree of difficulty that is to be expected. Starting in week 4, all weekly problem sets are part of the course wide exam. The final course grade coincides with the equal weighted average across all weekly programming problem sets (starting in week 4). It is planned that programming problem sets can be solved in a group of 2 students. Every student has to submit his own solution and must document for which part of the solution he has been responsible (to satisfy KIT exam regulations). More information will be shared at the first day of class.

Conditions
The lecture Computational Risk and Asset Management has to be attended in the same semester.

Recommendations
None

Remarks
New course starting winter term 2015/16.
Course: Project Management [T-WIWI-103134]

Responsibility: Frank Schultmann

Contained in: [M-WIWI-101471] Industrial Production II
[M-WIWI-101412] Industrial Production III

ECTS 3,5 Language deutsch Version 1

Events

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<td>Übung zu Project Management</td>
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<td>Rebekka Volk, Marcus Wiens, Felix Hübner, Anna Kühlen</td>
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<td>WS 16/17</td>
<td>2581963</td>
<td>The Management of R&amp;D Projects with Case Studies</td>
<td>Vorlesung (V)</td>
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<td>Rebekka Volk, Marcus Wiens, Felix Hübner, Anna Kühlen, Frank Schultmann, Jérémy Rimbon</td>
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</table>

Learning Control / Examinations

The examination will be in form of a written exam acc. to §4(2), 1 ER. Exams are offered in every semester and can be re-examined at every ordinary examination date.

Conditions

None

Recommendations

None

Remarks

The course will be offered from winter term 2015/16 and replace the course “The Management of R&D Projects with Case Studies [2581963]”.

Die folgenden Informationen stammen aus der Veranstaltung The Management of R&D Projects with Case Studies (WS 16/17):

- Students shall be able to discuss different tasks of R&D-management.
- Students shall be able to apply common approaches to solve these general problems.

Content

- The communication between R&D, production and marketing.
- Problems concerning measuring the productivity of the R&D system.
- Methods for improving the productivity of R&D systems.
- Planning of R&D projects with the help of the Communication-Matrix-Methods for controlling R&D projects’ progress.
- The marketing of scientific skills.
- The communication matrix as a tool for the implementation of simultaneous engineering.
- Case studies.

Workload

The total workload for this course is approximately 105 hours. For further information see German version.

Literature

will be announced in the course
Course: Project Management in Construction and Real Estate Industry I [T-BGU-103432]

Responsibility: Shervin Haghsheno

Contained in: [M-BGU-101884] Lean Management in Construction
[M-BGU-101888] Project Management in Construction

ECTS 3  Version 1

Conditions none
Course: Project Management in Construction and Real Estate Industry II [T-BGU-103433]

Responsibility: Shervin Haghsheno

Contained in:
- [M-BGU-101884] Lean Management in Construction
- [M-BGU-101888] Project Management in Construction

ECTS: 3  Version: 1

Conditions: none
Course: project paper Lean Construction [T-BGU-101007]

Responsibility: Shervin Haghsheno

Contained in: [M-BGU-101884] Lean Management in Construction

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Conditions: none
**Course: Project Studies [T-BGU-101847]**

**Responsibility:** Sascha Gentes

**Contained in:** [M-BGU-101110] Process Engineering in Construction

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**Events**

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<td>6241827</td>
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<td>Projektstudien</td>
<td>Vorlesung (V)</td>
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<td>Stephan Haupenthal</td>
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**Conditions**

none
### Course: Projectseminar [T-GEISTSOZ-101958]

**Responsibility:** Gerd Nollmann  
**Contained in:** [M-GEISTSOZ-101169] Sociology

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**Conditions**  
None.
Course: Public Management [T-WIWI-102740]

Responsibility: Berthold Wigger

Contained in: [M-WIWI-101511] Advanced Topics in Public Finance
[M-WIWI-101504] Collective Decision Making
[M-WIWI-101509] Strategic Decision Making and Organization

ECTS: 4.5
Language: deutsch
Version: 1

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<tr>
<td>WS 16/17</td>
<td>2561127</td>
<td>Public Management</td>
<td>Vorlesung (VÜ) / Übung 3</td>
<td>Berthold Wigger</td>
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Learning Control / Examinations
The assessment consists of an 1h written exam following Art. 4, para. 2, clause 1 of the examination regulation. The grade for this course equals the grade of the written exam.

Conditions
None

Recommendations
Basic knowledge of Public Finance is required.

Die folgenden Informationen stammen aus der Veranstaltung Public Management (WS 16/17):
See German version.

Content
The lecture “Public Management” deals with the economic theory of public sector administration. It is divided into four parts. The first section gives an overview of the legal framework of governmental administration in the Federal Republic of Germany and introduces the classical theory of administration as developed by Weber. Part two studies concepts of public decision-making, which have a significant impact on the operation of public sector administrations and where one focus is on consistency problems of collective decision-making. The third chapter deals with efficiency problems arising in conventionally organized public administrations and companies. X-inefficiency, information and control problems, the isolated consideration of income-spending-relations as well as rent-seeking problems will be considered. In section four the concept of New Public Management, which is a new approach to public sector administration that is mainly based in contract theory, is introduced. Its foundations in institutional economics are developed, with a focus on the specific incentive structures in self-administered administrations. Finally, the achievements of New Public Management approaches are discussed.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Elective literature:
Course: Public Media Law [T-INFO-101311]

Responsibility: Thomas Dreier

Contained in: [M-INFO-101217] Public Business Law

ECTS: 3
Version: 1
**Course: Public Revenues [T-WIWI-102739]**

**Responsibility:** Berthold Wigger

**Contained in:** [M-WIWI-101511] Advanced Topics in Public Finance

**ECTS** 4,5

**Language** deutsch

**Version** 1

**Events**

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<td>2560120</td>
<td>Public Revenues</td>
<td>Vorlesung (V)</td>
<td>2</td>
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**Learning Control / Examinations**

The assessment consists of an 1h written exam following Art. 4, para. 2, clause 1 of the examination regulation. The grade for this course equals the grade of the written exam.

**Conditions**

None

**Recommendations**

Basic knowledge of Public Finance is required.

*Die folgenden Informationen stammen aus der Veranstaltung Public Revenues (SS 2016):*

See German version.

**Content**

The Public Revenues lecture is concerned with the theory and policy of taxation and public dept. In the first chapter, fundamental concepts of taxation theory are introduced, whereas the second chapter deals with key elements of the German taxation system. The allocative and distributive effects of different taxation types are examined in chapter three and four. Chapter five integrates both allocative and distributive components in order to derive a theory of optimal taxation. The core of the sixth chapter is represented by international aspects of taxation. The debt part begins with a description of the extent and structure of public dept in chapter seven. In the following chapter, macroeconomic theories of national dept are evolved, while chapter nine is concerned with its long term consequences when employed as a regular instrument of budgeting. Finally, the tenth chapter deals with constitutional limits to public debt-incurring.

**Workload**

The total workload for this course is approximately 135.0 hours. For further information see German version.

**Literature**

Elective literature:

Course: Quality Control I [T-WIWI-102728]

Responsibility: Karl-Heinz Waldmann

Contained in: [M-WIWI-101454] Stochastic Modelling and Optimization
[M-WIWI-101657] Stochastic Modelling and Optimization

ECTS
Version

Learning Control / Examinations
The assessment consists of an 1h written exam following Section 4(2), 1 of the examination regulations. Credit from the voluntary computer lab is accounted for in the overall grade raising the exam grade by a 2/3 step of a full grade (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).

Conditions
None

Remarks
The lecture is offered irregularly. The curriculum of the next two years is available online.
Course: Quality Control II [T-WIWI-102729]

Responsibility: Karl-Heinz Waldmann

Contained in: [M-WIWI-101454] Stochastic Modelling and Optimization
[M-WIWI-101657] Stochastic Modelling and Optimization

ECTS
Version
4.5 1

Learning Control / Examinations
The assessment consists of an 1h written exam following Section 4(2), 1 of the examination regulations. Credit from the voluntary computer lab is accounted for in the overall grade raising the exam grade by a 2/3 step (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).

Conditions
None

Remarks
The lecture is offered irregularly. The curriculum of the next two years is available online.
T Course: Quality Management [T-MACH-102107]

Responsibility: Gisela Lanza

Contained in:
- [M-WIWI-101404] Extracurricular Module in Engineering
- [M-MACH-101282] Global Production and Logistics
- [M-MACH-101284] Specialization in Production Engineering

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<tr>
<td>WS 16/17</td>
<td>2149667</td>
<td>Quality Management</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Gisela Lanza</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Quality Management (WS 16/17):

The students ...  
- are capable to comment on the content covered by the lecture.
- are capable of substantially quality philosophies.
- are able to apply the QM tools and methods they have learned about in the lecture to new problems from the context of the lecture.
- are able to analyze and evaluate the suitability of the methods, procedures and techniques they have learned about in the lecture for a specific problem.

Content

Based on the quality philosophies Total Quality Management (TQM) and Six Sigma, the lecture deals with the requirements of modern quality management. Within this context, the process concept of a modern enterprise and the process-specific fields of application of quality assurance methods are presented. The lecture covers the current state of the art in preventive and non-preventive quality management methods in addition to manufacturing metrology, statistical methods and service-related quality management. The content is completed with the presentation of certification possibilities and legal quality aspects.

Main topics of the lecture:
- The term “quality”
- Total Quality Management (TQM) and Six Sigma
- Universal methods and tools
- QM during early product stages – product definition
- QM during product development and in procurement
- QM in production – manufacturing metrology
- QM in production – statistical methods
- QM in service
- Quality management systems
- Legal aspects of QM

Workload

regular attendance: 21 hours
self-study: 99 hours

Literature

Lecture Notes
Course: Quantitative Methods in Energy Economics [T-WIWI-102889]

Responsibility: Dogan Keles, Patrick Plötz


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<td>WS 16/17</td>
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<td>Quantitative Methods in Energy Economics</td>
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<td>WS 16/17</td>
<td>2581008</td>
<td>Übung zu Quantitative Methods in Energy Economics</td>
<td>Übung (Ü)</td>
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Learning Control / Examinations

The assessment consists of a written exam (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions

None

Recommendations

None

Die folgenden Informationen stammen aus der Veranstaltung Quantitative Methods in Energy Economics (WS 16/17):

The student

- knows and understands selected quantitative methods of energy economics
- is able to use selected quantitative methods of energy economics
- understands they range of usage, limits and is autonomously able to adress new problems by them.

Content

Energy economics makes use of many quantitative methods in exploration and analysis of data as well as in simulations and modelling. This lecture course aims at introducing students of energy economics into the application of quantitative methods and techniques as taught in elementary courses to real problems in energy economics. The focus is mainly on regression, simulation, time series analysis and related statistical methods as applied in energy economics.

Workload

The total workload for this course is approximately 120 hours. For further information see German version.

Literature

Wird in der Vorlesung bekannt gegeben.
Course: Quantum Functional Devices and Semiconductor Technology [T-ETIT-100740]

Responsibility: Christian Koos

Contained in:
- [M-MACH-101294] Nanotechnology
- [M-MACH-101295] Optoelectronics and Optical Communication

ECTS 3  Version 1

Conditions
none
Course: Real Estate Economics and Sustainability Part 1: Basics and Valuation [T-WIWI-102838]

Responsibility: [M-WIWI-101508] Real Estate Economics and Sustainability

Events

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<td>WS 16/17</td>
<td>2586408</td>
<td>Übung zu Immobilienwirtschaft und Nachhaltigkeit, Teil 1</td>
<td>Übung (Ü)</td>
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<tr>
<td>WS 16/17</td>
<td>2586407</td>
<td>Real Estate Economics and Sustainability Part 1: Basics and Valuation</td>
<td>Vorlesung (V)</td>
<td>2</td>
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Learning Control / Examinations
The examination for the courses generally consist of a 60 minute written exam. A 20 minute oral exam is only offered after the second failure of the written exam. The exams for the respective parts (Part 1: Basics and Valuation and Part 2: Reporting and Rating) happen in the same semester in which the lectures take place. Therefore, Part I currently only takes place in the winter semester and Part II takes place in the summer semester. In each semester there are two alternative dates for the exam and exams can be re-sat at any regular exam date.

Conditions
None

Recommendations
A combination with courses in the area of
- Finance
- Insurance
- Civil engineering and architecture

is recommended.
Particularly recommended is the successful completion of the following Bachelor-Modules:
- Real Estate Management I and II
- Design, Construction and Assessment of Green Buildings I and II

Die folgenden Informationen stammen aus der Veranstaltung Real Estate Economics and Sustainability Part 1: Basics and Valuation (WS 16/17):
The student
- possesses an overview of key interrelationships within the real estate industry concerning macro- and microeconomic questions as well as the interaction of the industry’s key players;
- is aware of the basics concerning the sustainable development debate and knows about the possible contribution of buildings and the real estate industry to a more sustainable development;
- knows the basics, key methods and tools of property valuation and is able to apply them;
- is aware of the key influencing factors of a building’s market value and is able to factor in sustainability considerations into market value estimates;

Content
This course is concerned with the implementation of sustainable development principles within the real estate industry. The focus lies on the role of property valuation and of property professionals. The basics, key methods and tools of property valuation are explained in detail and are discussed within the context of the sustainable development debate. The tutorial provides examples in order to practice the application of theoretical knowledge to practical problems; i.e. valuation assignments.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.
Course: Real Estate Economics and Sustainability Part 2: Reporting and Rating [T-WIWI-102839]

Responsibility: David Lorenz
Contained in: [M-WIWI-101508] Real Estate Economics and Sustainability

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<td>SS 2016</td>
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<td>Übungen zu Immobilienwirtschaft und Nachhaltigkeit - Teil 2</td>
<td>Übung (Ü)</td>
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<td>David Lorenz</td>
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### Learning Control / Examinations

The examination for the courses generally consist of a 60 minute written exam. A 20 minute oral exam is only offered after the second failure of the written exam. The exams for the respective parts (Part 1: Basics and Valuation and Part 2: Reporting and Rating) happen in the same semester in which the lectures take place. Therefore, Part I currently only takes place in the winter semester and Part II takes place in the summer semester. In each semester there are two alternative dates for the exam and exams can be re-sat at any regular exam date.

### Conditions

None

### Recommendations

A combination with courses in the area of
- Finance
- Insurance
- Civil engineering and architecture

is recommended.

Particularly recommended is the successful completion of the following Bachelor-Modules:
- Real Estate Management I and II
- Design, Construction and Assessment of Green Buildings I and II

### Content

This course is concerned with the implementation of sustainable development principles within the real estate industry. The course explains important methods and procedures – besides property valuation – which are applied within the industry in order to assess property related risks (e.g. property ratings) and discusses them within the context of the sustainable development debate. Further topics in this regard are:
- sustainability assessment of buildings,
- sustainability reporting of companies,
- sustainable property investment products,
- assessment of real estate funds and investment vehicles, and
- sustainability and real estate lending.

The tutorial provides examples in order to practice the application of theoretical knowledge to practical real estate related problems.

### Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.
Course: Recommender Systems [T-WIWI-102847]

Responsibility: Andreas Geyer-Schulz

Contained in: [M-WIWI-101410] Business & Service Engineering
[M-WIWI-101470] Data Science: Advanced CRM

ECTS 4,5
Language deutsch
Version 1

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</table>

Learning Control / Examinations
Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulations and by submitting written papers as part of the exercise (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).
The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from exercise work will be added.

Conditions
None

Recommendations
None

Remarks
As of summer term 2014 this lecture is held in alternation with the lecture “2540533 - Personalization and Services”.

Die folgenden Informationen stammen aus der Veranstaltung Recommender Systems (SS 2016):
The student
• is proficient in different statistical, data-mining, and game theory methods of computing implicit and explicit recommendations
• evaluates recommender systems and compares these with related services

Content
At first, an overview of general aspects and concepts of recommender systems and its relevance for service providers and customers is given. Next, different categories of recommender systems are discussed. This includes explicit recommendations like customer reviews as well as implicit services based on behavioral data. Furthermore, the course gives a detailed view of the current research on recommender systems at the Chair of Information Services and Electronic Markets.

Workload
The total workload for this lecture will amount to approximately 135 hours (4.5 credits).

Literature


**Elective literature:**


Course: Regulation Theory and Practice [T-WIWI-102712]

Responsibility: Kay Mitusch

Contained in: [M-WIWI-101406] Network Economics

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### Events

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<tr>
<td>SS 2016</td>
<td>2560234</td>
<td>Regulation Theory and Practice</td>
<td>Vorlesung (V)</td>
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<td>Kay Mitusch</td>
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</table>

#### Learning Control / Examinations

Result of success is made by a 60 minutes written examination during the semester break (according to §4(2), 1 ERSC). Examination is offered every semester and can be retried at any regular examination date.

#### Conditions

None

#### Recommendations

Basic knowledge and skills of microeconomics from undergraduate studies (bachelor’s degree) are expected. Particularly helpful but not necessary: Industrial Economics and Principal-Agent- or Contract theories. Prior attendance of the lecture Competition in Networks [26240] is helpful in any case but not considered a formal precondition.

**Die folgenden Informationen stammen aus der Veranstaltung Regulation Theory and Practice (SS 2016):**

**Students**
- will learn the basic aims and possibilities as well as the problems and limits of regulation
- will achieve an understanding of regulation as an incentive system under severe problems of asymmetric information and corporate governance
- will be able to apply general formal methods to the practice of regulation.

The lecture is suited for all students who want to work in companies of the network sectors – or who would like to become active on the side of regulators or in the respective political areas

#### Content

In network industries – like transport, utilities or communication – the forces of competition often fail in certain critical areas, so that monopolies will arise. In these cases the usual competition laws often turn out to be insufficient. Then they are complemented by special regulation laws. Accordingly, the regulation authority (in Germany the federal network agency, Bundesnetzagentur) is in charge for network industries side by side with the Federal Cartel Office as another supervisory authority. The lecture begins with a short description about the history of regulation and its relation to competition policies. Then it turns to the aims, the possibilities and the practice of regulation which are presented and analyzed critically. This happens from both a theoretical (microeconomic modelling) perspective as well as from a practical perspective with the help of various examples.

#### Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.

#### Literature

Literature and lecture notes are handed out during the course.
Course: Regulatory Management and Grid Management - Economic Efficiency of Network Operation [T-WIWI-103131]

Responsibility:


ECTS 4,5  Version 1

Events

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<tr>
<td>WS 16/17</td>
<td>2540494</td>
<td>Regulierungsmanagement und Netzwirtschaft – Wirtschaftlichkeit des Betriebs von Energienetzen</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Christof Weinhardt, N.N.</td>
</tr>
<tr>
<td>WS 16/17</td>
<td>2540495</td>
<td>Übung zu Regulierungsmanagement und Netzwirtschaft – Wirtschaftlichkeit des Betriebs von Energienetzen</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Christof Weinhardt, N.N.</td>
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Learning Control / Examinations
The assessment consists of a written exam according to Section 4 (2), 1 of the examination regulation. The exam is offered every semester. Re-examinations are offered on every ordinary examination date.

Conditions
None

Recommendations
None

Remarks
New course starting winter term 2015/2016
Course: Replication Technologies in Micro System Technology [T-MACH-102168]

Responsibility: Matthias Worgull

Contained in:
[M-MACH-101290] BioMEMS
[M-MACH-101291] Microfabrication

ECTS 3  Version 1
### Course: Requirements Analysis and Requirements Management [T-WIWI-102759]

**Responsibility:** Ralf Kneuper  
**Contained in:**  
- [M-WIWI-101472] Informatics  
- [M-WIWI-101630] Electives in Informatics  
- [M-WIWI-101628] Emphasis in Informatics  

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#### Events

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<th>Lecturers</th>
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<tbody>
<tr>
<td>WS 16/17</td>
<td>2511218</td>
<td>Requirements Analysis and Requirements Management</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Ralf Kneuper</td>
</tr>
</tbody>
</table>

### Learning Control / Examinations

The assessment of this course is a written or (if necessary) oral examination according to §4(2) of the examination regulation.

### Conditions

None

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Die folgenden Informationen stammen aus der Veranstaltung Requirements Analysis and Requirements Management (WS 16/17):

The students have a full understanding of the foundations of the analysis and management of requirements as part of the development process of software and systems. They know the main terminology and approaches of this topic, and are able to express requirements themselves using different description methods.

**Content**

The analysis and management of requirements is a central task in the development of software and systems, addressing the border between the application discipline and computer science. The adequate performance of this task has a decisive influence on the whether or not a development project will be successful. The lecture provides an introduction to this topic, using the syllabus for the “Certified Professional for Requirements Engineering” (CPRE) as a guideline.

**Lecture structure:**

1. Introduction and overview, motivation
2. Identifying requirements
3. Documenting requirements (in natural language or using a modelling language such as UML)
4. Verification and validation of requirements
5. Management of requirements
6. Tool support

**Workload**

Workload: 120h overall,  
Lecture 30h  
Review and preparation of lectures 60h  
Exam preparation 29h  
Exam 1h

**Literature**

Literature will be given in the lecture.
Course: Risk Communication [T-WIWI-102649]

Responsibility: Ute Werner

Contained in:
- [M-WIWI-101469] Insurance Management I
- [M-WIWI-101449] Insurance Management II

ECTS: 4.5

Version: 1

Events

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<tr>
<td>WS 16/17</td>
<td>2530395</td>
<td>Risk Communication</td>
<td>Vorlesung (V)</td>
<td>3</td>
<td>Ute Werner</td>
</tr>
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</table>

Learning Control / Examinations
The assessment consists of oral presentations (incl. papers) within the lecture (according to Section 4 (2), 3 of the examination regulation) and a final oral exam (according to Section 4 (2), 2 of the examination regulation).
The overall grade consists of the assessment of the oral presentations incl. papers (50 percent) and the assessment of the oral exam (50 percent).

Conditions
None

Recommendations
None
Course: Risk Management in Industrial Supply Networks [T-WIWI-102826]

Responsibility: Marcus Wiens

Contained in: [M-WIWI-101471] Industrial Production II
[M-WIWI-101412] Industrial Production III

ECTS: 3.5
Language: englisch
Version: 1

Events

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<tr>
<td>WS 16/17</td>
<td>2581992</td>
<td>Risk Management in Industrial Supply Networks Vorlesung (V)</td>
<td>2</td>
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<td>Marcus Wiens</td>
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</table>

Learning Control / Examinations

The assessment consists of an oral (30 minutes) or a written (60 minutes) exam (following § 4(2), 1 of the examination regulation). The exam takes place in every semester. Reexaminations are offered at every ordinary examination date.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Risk Management in Industrial Supply Networks (WS 16/17):

Students shall learn methods and tools to manage risks in complex and dynamically evolving supply chain networks. Students learn the characteristics of modern logistics and supply chain management including trends such as globalization, lean production and e-business and learn to identify and analyze the arising risks. On the basis of this overview on supply chain management, the students gain knowledge about approaches and methods of industrial risk management. These approaches will be adapted to answer the specific questions arising in supply chain management. Key aspects include the identification of major risks, which provide the basis for the development of robust networks, and the design of strategic and tactic risk prevention and mitigation measures. In this manner, students will gain knowledge in designing and steering of robust internal and external value-creating networks.

Content

- supply chain management: introduction, aims and trends
- industrial risk management
- definition und characterization of risks: sourcing and procurement, demand, production and infrastructure
- identification of risks
- risk controlling
- risk assessment and decision support tools
- risk prevention and mitigation strategies
- robust design of supply chain networks
- supplier selection
- capacity management
- business continuity management

Workload

The total workload for this course is approximately 105 hours. For further information see German version.

Literature

will be announced in the course
Course: River and Floodplain Ecology [T-BGU-102997]

Responsibility: Gregory Egger

Contained in:
- [M-WIWI-101642] Natural Hazards and Risk Management 1
- [M-WIWI-101644] Natural Hazards and Risk Management 2

ECTS: 3
Version: 1

Conditions
None

Recommendations
None

Remarks
None
Course: Roadmapping [T-WIWI-102853]

Responsibility: Daniel Jeffrey Koch

Contained in: [M-WIWI-101488] Entrepreneurship (EnTechnon)
[M-WIWI-101507] Innovation Management

ECTS 3 Version 1

Learning Control / Examinations

Conditions
None

Recommendations
Prior attendance of the course Innovation Management [2545015] is recommended.

Remarks
See German version.
Course: Safety Engineering [T-MACH-105171]

Responsibility: Hans-Peter Kany

Contained in: [M-MACH-101263] Introduction to Logistics
[M-MACH-101279] Technical Logistics

ECTS: 4
Language: deutsch
Version: 1

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<th>Lecturers</th>
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<tr>
<td>WS 16/17</td>
<td>2117061</td>
<td>Safety Engineering</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Hans-Peter Kany</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Safety Engineering (WS 16/17):

Students are able to:
- Name and describe relevant safety concepts of safety engineering,
- Discuss basics of health at work and labour protection in Germany,
- Evaluate the basics for the safe methods of design of machinery with the national and European safety regulations and
- Realize these objectives by using examples in the field of storage and material handling systems.

Content
The course provides basic knowledge of safety engineering. In particular the basics of health at the working place, job safety in Germany, national and European safety rules and the basics of safe machine design are covered. The implementation of these aspects will be illustrated by examples of material handling and storage technology. This course focuses on: basics of safety at work, safety regulations, basic safety principles of machine design, protection devices, system security with risk analysis, electronics in safety engineering, safety engineering for storage and material handling technique, electrical dangers and ergonomics. So, mainly, the technical measures of risk reduction in specific technical circumstances are covered.

Workload
regular attendance: 21 hours
self-study: 99 hours

Literature
**Course: Sales Management and Retailing [T-WIWI-102890]**

**Responsibility:** Martin Klarmann

**Contained in:** [M-WIWI-101487] Sales Management

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**Events**

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<tr>
<td>WS 16/17</td>
<td>2572156</td>
<td>Sales Management and Retailing</td>
<td>Vorlesung (V)</td>
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<td>Martin Klarmann</td>
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</table>

**Learning Control / Examinations**

The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation).

**Conditions**

None

**Recommendations**

None

**Remarks**

For further information please contact Marketing and Sales Research Group (marketing.iism.kit.edu).

Die folgenden Informationen stammen aus der Veranstaltung Sales Management and Retailing (WS 16/17):

**Students**

- know challenges regarding the organization of distribution systems
- have knowledge in the field of forecasting and are able to predict the expected sales with the help of different approaches (e.g. exponential smoothing and moving averages)
- are able to plan and to put into practice customer satisfaction measurements
- know the main goals of customer relationship management and are able to implement them with the suitable instruments (e.g. loyalty programs, cross selling and customers-recruit-customers programs)
- are capable to put customer prioritization into place and to calculate the customer lifetime value
- know and have mastered the processes to generate recommendations (e.g. collaborative filtering process and affinity analysis)
- have well-founded knowledge of complaint management and customer recovery
- understand the transaction cost theory and know its meaning in practice
- know different kinds of sales channels and can analyze their success
- are aware of power sources and conflicts between producer and retailer and can use this knowledge for a successful vertical marketing
- know the particularities of trade marketing regarding the components of the extended marketing mix
- have well-founded knowledge of quantitative determining of retail prices

**Content**

The aim of the course “Sales Management and Retailing” is on the one hand to give insights into the challenging realization of a successful sales management and on the other hand to discuss peculiarities of retailing contexts. The contents are below others:

- Customer relationship management (word-of-mouth-analysis, key account management, loyalty programs, complain management etc.)
- Retail marketing (trends, point of sale design etc.)
- Retailer-producer relationships

**Workload**

The total workload for this course is approximately 90 hours. For further information see German version.

**Literature**

**Course: Selected Applications of Technical Logistics [T-MACH-102160]**

**Responsibility:** Vladimir Madzharov, Martin Mittwollen  
**Contained in:** [M-MACH-101279] Technical Logistics

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<tr>
<td>SS 2016</td>
<td>2118087</td>
<td>Selected Applications of Technical Logistics</td>
<td>Vorlesung (V)</td>
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<td>Martin Mittwollen</td>
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**Conditions**

none

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*Die folgenden Informationen stammen aus der Veranstaltung Selected Applications of Technical Logistics (SS 2016):*

Students are able to:

- Model the dynamic behaviour of material handling systems and based on this calculate the dynamical behaviour and
- Transfer this approach autonomous to further, different material handling installations and
- Discuss the knowledge with subject related persons.

**Content**

design and dimension of machines from intralogistics // static and dynamic behaviour // operation properties and specifics // visit of real intralogistic system  
Inside practical lectures: sample applications and calculations in addition to the lectures

**Workload**

presence: 31.5h  
rework: 148.5h

**Literature**

Recommendations during lessons
Course: Selected Applications of Technical Logistics and Project [T-MACH-102161]

Responsibility: Vladimir Madzharov, Martin Mittwollen
Contained in: [M-MACH-101279] Technical Logistics

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<td>SS 2016</td>
<td>2118088</td>
<td>Selected Applications of Technical Logistics and Seminar (S) Project</td>
<td>4</td>
<td>Martin Mittwollen</td>
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</table>

Die folgenden Informationen stammen aus der Veranstaltung Selected Applications of Technical Logistics and Project (SS 2016):

Students are able to:

- Model the dynamic behaviour of material handling systems and based on this calculate the dynamical behaviour and
- Transfer this approach autonomous to further, different material handling installations,
- Discuss the knowledge with subject related persons and
- Judge about systems in place and justify it in front of subject related persons.

Content
design and dimension of machines from intralogistics // static and dynamic behaviour // operation properties and specifics // visit of real intralogistic system // self manufactured project report
Inside practical lectures: sample applications and calculations in addition to the lectures
Self manufacturing of a project report to recesses the topic.

Workload
presence: 42h
rework: 198h

Literature
Recommendations during lessons
Die folgenden Informationen stammen aus der Veranstaltung Selected Topics on Optics and Microoptics for Mechanical Engineers (SS 2016):

Die Vorlesung “Ausgewählte Kapitel der Optik und Mikrooptik für Maschinenbauer” verfolgt folgende Lernziele:

(a) Die Studierenden können den Aufbau eines optischen Instruments beschreiben und erklären.
(b) Die Studierenden können Fertigungsverfahren (mikro)optischer Bauteile gegeneinander abwägen und bewerten sowie Ansätze zu neuen Fertigungsprozessen entwickeln.
(c) Die Studierenden können die Ursachen von Aberrationen beschreiben und unterschiedliche optische Effekte in die technische Nutzung übertragen.
(d) Die Studierenden können Kontrastverfahren zur optimalen Sichtbarmachung mikroskopischer Strukturen im Auf- und Durchlicht problemorientiert auswählen.
(e) Die Studierenden wenden das Wissen um den Aufbau und die Fertigungsverfahren eines optischen Instruments im Design eines Instruments mit ungewöhnlichen Anforderungen konkret an und skizzieren die Vor- und Nachteile der entwickelten Konstruktionsansätze.
(f) Die Studierenden können die erlernten Techniken (Auslegung eines optischen Strahlengangs, Funktionsweisen einfacher mikroskopischer Kontrastverfahren und zudem des Projektmanagements) in einem der Aufgabe entsprechenden Format präsentieren.

Content

Workload
Präsenzzeit: 26 Stunden
Selbststudium: 94 Stunden

Literature
(a) Hecht Eugene: Optik; 5., überarb. Aufl.; Oldenbourg Verlag, München und Wien, 2009
(b) Folien der Vorlesung als *.pdf
**Course: Semantic Web Technologies [T-WIWI-102874]**

**Responsibility:** Rudi Studer, Andreas Harth  
**Contained in:**  
[M-WIWI-101472] Informatics  
[M-WIWI-101630] Electives in Informatics  
[M-WIWI-101628] Emphasis in Informatics

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<td>SS 2016</td>
<td>2511311</td>
<td>Exercises to Semantic Web Technologies</td>
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<td>Rudi Studer, Mariel Acosta Deibe, Andreas Harth, York Sure-Vetter</td>
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<td>SS 2016</td>
<td>2511310</td>
<td>Semantic Web Technologies</td>
<td>Vorlesung (V)</td>
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<td>Rudi Studer, Andreas Harth, York Sure-Vetter</td>
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</table>

**Learning Control / Examinations**

The assessment consists of an 1h written exam following §4, Abs. 2, 1 of the examination regulation or of an oral exam (20 min) following §4, Abs. 2, 2 of the examination regulation. The exam takes place every semester and can be repeated at every regular examination date.

**Conditions**
None

**Recommendations**
Lectures on Informatics of the Bachelor on Information Management (Semester 1-4) or equivalent are required.

*Die folgenden Informationen stammen aus der Veranstaltung Semantic Web Technologies (SS 2016):*

The student
- understands the motivation and foundational ideas behind Semantic Web and Linked Data technologies, and is able to analyse and realise systems
- demonstrates basic competency in the areas of data and system integration on the web
- masters advanced knowledge representation scenarios involving ontologies

**Content**
The following topics are covered:
- Resource Description Framework (RDF) and RDF Schema (RDFS)
- Web Architecture and Linked Data
- Web Ontology Language (OWL)
- Query language SPARQL
- Rule languages
- Applications

**Workload**
- The total workload for this course is approximately 150 hours
- Time of presentness: 45 hours
- Time of preparation and postprocessing: 67.5 hours
- Exam and exam preparation: 37.5 hours

**Literature**
Additional Literature

Course: Seminar in Business Administration A (Master) [T-WIWI-103474]

Responsibility: Martin Klarmann, Marliese Uhrig-Homburg, Christof Weinhardt, Andreas Geyer-Schulz, Ju-Young Kim, Hagen Lindstädt, Thomas Lützkendorf, Stefan Nickel, Marcus Wouters, Petra Nieken, Wolf Fichtner, Hansjörg Fromm, Ute Werner, David Lorenz, Gerhard Satzger, Frank Schultmann, Bruno Neibecker, Orestis Terzidis, Marion Weissenberger-Eibl, Martin Ruckes

Contained in: [M-WIWI-101808] Seminar Module

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<tr>
<td>SS 2016</td>
<td>2579904</td>
<td>Seminar Management Accounting</td>
<td>2</td>
<td>Frank Stadtherr, Michael Pelz</td>
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<tr>
<td>SS 2016</td>
<td>2579905</td>
<td>Special Topics in Management Accounting</td>
<td>2</td>
<td>Ana Mickovic</td>
</tr>
<tr>
<td>WS 16/17</td>
<td>2572197</td>
<td>Seminar in strategic and behavioral marketing</td>
<td>2</td>
<td>Bruno Neibecker</td>
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<td>WS 16/17</td>
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<td>Seminar in Marketing und Vertrieb (Master)</td>
<td>2</td>
<td>Martin Klarmann</td>
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<tr>
<td>SS 2016</td>
<td>2540510</td>
<td>Masterseminar aus Informationswirtschaft (auch Diplom)</td>
<td>2</td>
<td>Andreas Sonnenbichler</td>
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</table>

Learning Control / Examinations
The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of
- a talk about the research topic of the seminar together with discussion,
- a written summary about the major issues of the topic and
- attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

Conditions None.

Recommendations
See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

Remarks
The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required.

The available places are listed on the internet: https://portal.wiwi.kit.edu.

Die folgenden Informationen stammen aus der Veranstaltung Seminar Management Accounting (SS 2016):

Students
- are largely independently able to identify a distinct topic in Management Accounting,
- are capable to research the topic, analyze the information, to conceptualize and deduct fundamental principles and relationships from relatively unstructured information,
- can afterwards logically and systematically present the results in writing and as an oral presentation, following a scientific approach (structuring, terminology, sources).

Content
The course will be a mix of lectures, discussions, and student presentations. Students will write a paper in small groups, and present this in the final week. You are to a large extent free to select your own topic. The seminar course is concentrated in four meetings that are spread throughout the semester.

Meeting 1: Introductory lecture. You need to conduct a first literature search and at the end of the first week you should identify (provisionally) the topic for your paper.

Meeting 2 and 3: The purpose of the second week is to define the topics and research questions in much more detail. Different types of papers may be selected: literature review, research paper, descriptive case study, or teaching case. Students will present their ideas and all participants should ask questions, help each other focus, offer ideas, etc.

Meeting 4: In the third week we are going to present and discuss the final papers.
Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Will be announced in the course.

Die folgenden Informationen stammen aus der Veranstaltung Special Topics in Management Accounting (SS 2016):

Students
- are largely independently able to identify a distinct topic in Management Accounting,
- are capable to research the topic, analyze the information, to conceptualize and deduct fundamental principles and relationships from relatively unstructured information,
- can afterwards logically and systematically present the results in writing and as an oral presentation, following a scientific approach (structuring, terminology, sources).

Content
The course will be a mix of lectures, discussions, and student presentations. Students will write a paper in small groups, and present this in the final week. Topics are selectively prediscibed. The seminar course is concentrated in four meetings that are spread throughout the semester.
Meeting 1: Introductory lecture. You need to conduct a first literature search and at the end of the first week you should identify (provisionally) the topic for your paper.
Meeting 2 and 3: The purpose of the second week is to define the topics and research questions in much more detail. Different types of papers may be selected: literature review, research paper, descriptive case study, or teaching case. Students will present their ideas and all participants should ask questions, help each other focus, offer ideas, etc.
Meeting 4: In the third week we are going to present and discuss the final papers.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Will be announced in the course.

Die folgenden Informationen stammen aus der Veranstaltung Seminar in strategic and behavioral marketing (WS 16/17):

Students
- do literature search based on a given topic, identify relevant literature and evaluate this literature,
- give presentations in a scientific context in front of an auditorium to present the results of the research,
- present results of the research in a seminar thesis as a scientific publication using format requirements such as those recommended by well-known publishers.

Content
In the seminar the student should learn to apply the research methods to a predefined topic area. The topics are based on research questions in marketing. This problem analysis requires an interdisciplinary examination. As a special option, the implementation of methodological solutions for market research can be accomplished and discussed with respect to its application.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Will be allocated according the individual topics.
Course: Seminar in Business Administration B (Master) [T-WIWI-103476]

Responsibility: Martin Klarmann, Marliese Uhrig-Homburg, Christof Weinhardt, Andreas Geyer-Schulz, Ju-Young Kim, Hagen Lindstädt, Thomas Lützkendorf, Stefan Nickel, Marcus Wouters, Petra Nieken, Wolf Fichtner, Hansjörg Fromm, Ute Werner, David Lorenz, Gerhard Satzger, Frank Schultmann, Bruno Neibecker, Orestis Terzidis, Marion Weissenberger-Eibl, Martin Ruckes

Contained in: [M-WIWI-101808] Seminar Module

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<td>Andreas Sonnenbichler</td>
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Learning Control / Examinations
The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) of
- a talk about the research topic of the seminar together with discussion,
- a written summary about the major issues of the topic and
- attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

Conditions
None.

Recommendations
See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

Remarks
The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required. The available places are listed on the internet: https://portal.wiwi.kit.edu.

Die folgenden Informationen stammen aus der Veranstaltung Seminar Management Accounting (SS 2016):

Students
- are largely independently able to identify a distinct topic in Management Accounting,
- are capable to research the topic, analyze the information, to conceptualize and deduct fundamental principles and relationships from relatively unstructured information,
- can afterwards logically and systematically present the results in writing and as an oral presentation, following a scientific approach (structuring, terminology, sources).

Content
The course will be a mix of lectures, discussions, and student presentations. Students will write a paper in small groups, and present this in the final week. You are to a large extent free to select your own topic. The seminar course is concentrated in four meetings that are spread throughout the semester.

Meeting 1: Introductory lecture. You need to conduct a first literature search and at the end of the first week you should identify (provisionally) the topic for your paper.

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Meeting 4: In the third week we are going to present and discuss the final papers.
**Workload**
The total workload for this course is approximately 90 hours. For further information see German version.

**Literature**
Will be announced in the course.

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**Die folgenden Informationen stammen aus der Veranstaltung Special Topics in Management Accounting (SS 2016):**

**Students**
- are largely independently able to identify a distinct topic in Management Accounting,
- are capable to research the topic, analyze the information, to conceptualize and deduct fundamental principles and relationships from relatively unstructured information,
- can afterwards logically and systematically present the results in writing and as an oral presentation, following a scientific approach (structuring, terminology, sources).

**Content**
The course will be a mix of lectures, discussions, and student presentations. Students will write a paper in small groups, and present this in the final week. Topics are selectively prediscibed. The seminar course is concentrated in four meetings that are spread throughout the semester.

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Meeting 4: In the third week we are going to present and discuss the final papers.

**Workload**
The total workload for this course is approximately 90 hours. For further information see German version.

**Literature**
Will be announced in the course.

---

**Die folgenden Informationen stammen aus der Veranstaltung Seminar in strategic and behavioral marketing (WS 16/17):**

**Students**
- do literature search based on a given topic, identify relevant literature and evaluate this literature,
- give presentations in a scientific context in front of an auditorium to present the results of the research,
- present results of the research in a seminar thesis as a scientific publication using format requirements such as those recommended by well-known publishers.

**Content**
In the seminar the student should learn to apply the research methods to a predefined topic area. The topics are based on research questions in marketing. This problem analysis requires an interdisciplinary examination. As a special option, the implementation of methodological solutions for market research can be accomplished and discussed with respect to its application.

**Workload**
The total workload for this course is approximately 90 hours. For further information see German version.

**Literature**
Will be allocated according to the individual topics.
Course: Seminar in Economic Policy [T-WIWI-102789]

Responsibility: Ingrid Ott

Contained in: [M-WIWI-101514] Innovation Economics

ECTS
Version

Learning Control / Examinations
The assessment is carried out through a term paper within the range of 12 to 15 pages, a presentation of the results of the work in a seminar meeting, and active participation in the discussions of the seminar meeting (§ 4 (2), 3 SPO).

The final grade is composed of the weighted graded examinations. (Essay 50%, 40% oral presentation, active participation 10%).

Conditions
None

Recommendations
At least one of the lectures “Theory of Endogenous Growth” or “Innovation Theory and Policy” should be attended in advance, if possible.
Course: Seminar in Economics A (Master) [T-WIWI-103478]

Responsibility: Kay Mitsu, Ingrid Ott, Jan Kowalski, Marten Hillebrand, Clemens Puppe, Johannes Philipp Reiß, Berthold Wigger

Contained in: [M-WIWI-101808] Seminar Module

ECTS

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Learning Control / Examinations
The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of

- a talk about the research topic of the seminar together with discussion,
- a written summary about the major issues of the topic and
- attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

Conditions
None.

Recommendations
See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

Remarks
The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required.
The available places are listed on the internet: https://portal.wiwi.kit.edu.
**Course: Seminar in Economics B (Master) [T-WIWI-103477]**

**Responsibility:** Kay Mitusch, Ingrid Ott, Jan Kowalski, Marten Hillebrand, Clemens Puppe, Johannes Philipp Reiß, Berthold Wigger

**Contained in:** [M-WIWI-101808] Seminar Module

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**Learning Control / Examinations**

The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of

- a talk about the research topic of the seminar together with discussion,
- a written summary about the major issues of the topic and
- attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

**Conditions**

None.

**Recommendations**

See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

**Remarks**

The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required. The available places are listed on the internet: https://portal.wiwi.kit.edu.
Course: Seminar in Engineering Science (Master) [T-WIWI-103147]

Responsibility: Fachvertreter ingenieurwissenschaftlicher Fakultäten

Contained in: [M-WIWI-101808] Seminar Module

ECTS

Version

Learning Control / Examinations
See German version.

Conditions
See module description.

Recommendations
None
# Seminar in Informatics A (Master) [T-WIWI-103479]

**Responsibility:** Rudi Studer, Hartmut Schmeck, Andreas Oberweis, York Sure-Vetter, Johann Marius Zöllner

**Contained in:** [M-WIWI-101808] Seminar Module

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## Events

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<td>Event Processing: Processing of Real-Time Data and their Business Potential</td>
<td>Seminar (S/P)</td>
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<td>WS 16/17</td>
<td>2513305</td>
<td>Developing IT-based Business Models</td>
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<td>SS 2016</td>
<td>2595470</td>
<td>Seminar Service Science, Management &amp; Engineering</td>
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<td>WS 16/17</td>
<td>2512307</td>
<td>Applications of Semantic MediaWiki</td>
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<td>SS 2016</td>
<td>2513103</td>
<td>Energieinformatiksysteme weltweit</td>
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<td>SS 2016</td>
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**Learning Control / Examinations**

The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of

- a talk about the research topic of the seminar together with discussion,
- a written summary about the major issues of the topic and
- attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

**Conditions**

None.

**Recommendations**

See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

**Remarks**

The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required.

The available places are listed on the internet: https://portal.wiwi.kit.edu.

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**Die folgenden Informationen stammen aus der Veranstaltung Event Processing: Processing of Real-Time Data and their Business Potential (SS 2016):**

**Content**

Topics of interest include, but are not limited to:

- Prediction of lucrative areas / routes
- Real-time visualization of event streams
- Fraud Detection
- Sales forecast

Gladly, data with other data (e.g. weather or event data for NYC) can be linked.

**Die folgenden Informationen stammen aus der Veranstaltung Developing IT-based Business Models (WS 16/17):**

**Content**

Domains of interest include, but are not limited to:

- Medicine
- Social Media
- Finance Market

**Die folgenden Informationen stammen aus der Veranstaltung Seminar Service Science, Management & Engineering (WS 16/17):**

The student
• illustrates and evaluates classic and current research questions in service science, management and engineering,
• applies models and techniques in service science, also with regard to their applicability in practical cases,
• successfully gets in touch with scientific working by an in-depth working on a special scientific topic which makes the student familiar with scientific literature research and argumentation methods,
• acquires good rhetorical and presentation skills.

As a further aspect of scientific work, especially for Master students the emphasis is put on a critical discussion of the seminar topic.

Content
Each Semester, the seminar will cover topics from a different selected subfield of Service Science, Management & Engineering. Topics include service innovation, service economics, service computing, transformation and coordination of service value networks as well as collaboration for knowledge intensive services.
See the KSRI website for more information about this seminar: www.ksri.kit.edu

Workload
The total workload for this course is approximately 120 hours. For further information see German version.

Literature
The student will receive the necessary literature for his research topic.

Die folgenden Informationen stammen aus der Veranstaltung Knowledge Discovery and Data Mining (SS 2016):

Content
Domains of interest include, but are not limited to:

• Medicine
• Social Media
• Finance Market

Literature
Detailed references are indicated together with the respective subjects. For general background information look up the following textbooks:

• Mitchell, T.; Machine Learning
• McGraw Hill, Cook, D.J. and Holder, L.B. (Editors) Mining Graph Data, ISBN:0-471-73190-0

Die folgenden Informationen stammen aus der Veranstaltung Applications of Semantic MediaWiki (WS 16/17):

Content
Topics of interest include, but are not limited to:

• Analysis of Medical Processes
• Correlation analysis of medical data
• Visualization of data in SMW
• Sentiment analysis of Twitter data
• Upload Interface for SMW
• Process Matching of process data

Die folgenden Informationen stammen aus der Veranstaltung Cognitive Computing in the Medical Domain (SS 2016):

The purpose of this seminar is to collect and analyses popular medical datasets, to compare an contrast existing medical systems, to explore approaches for supporting patient diagnosis and to determine the potential of adopting already exciting solutions and algorithms to the medical domain.

Content
Topics of interest include, but are not limited to:

• Decision Support Systems
• Clinical Pathway Analysis
• AI Systems in the Medical Domain
• Ontology Analysis

Literature
Relevant Literature will be announced during the Seminar.

Die folgenden Informationen stammen aus der Veranstaltung Linked Open Data basierte Web 3.0 Anwendungen und Services (WS 16/17):
Workload
Topics of interest include, but are not limited to:

- Travel Security
- Geo data
- Linked News
- Social Media
## Course: Seminar in Informatics B (Master) [T-WIWI-103480]

**Responsibility:** Rudi Studer, Hartmut Schmeck, Andreas Oberweis, York Sure-Vetter, Johann Marius Zöllner  
**Contained in:** [M-WIWI-101808] Seminar Module

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<td>WS 16/17</td>
<td>2595470</td>
<td>Seminar Service Science, Management &amp; Engineering</td>
<td>Seminar (S)</td>
<td>2</td>
<td>Jan Ullmer, Sascha Alpers, Manuela Wagner, Andreas Oberweis, Oliver Raabe, Gunther Schiefer, Stefanie Betz</td>
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<tr>
<td>SS 2016</td>
<td>2513200</td>
<td>Seminar Betriebliche Informationssysteme: Datenschutz und IT-Sicherheit (Master)</td>
<td>Seminar (S)</td>
<td>2</td>
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</tbody>
</table>
The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of

- a talk about the research topic of the seminar together with discussion,
- a written summary about the major issues of the topic and
- attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

**Conditions**

None.

**Recommendations**

See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

**Remarks**

The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required.

The available places are listed on the internet: https://portal.wiwi.kit.edu.

**Die folgenden Informationen stammen aus der Veranstaltung Event Processing: Processing of Real-Time Data and their Business Potential (SS 2016):**

**Content**

Topics of interest include, but are not limited to:

- Prediction of lucrative areas / routes
- Real-time visualization of event streams
- Fraud Detection
- Sales forecast

Gladly, data with other data (e.g. weather or event data for NYC) can be linked.

**Die folgenden Informationen stammen aus der Veranstaltung Developing IT-based Business Models (WS 16/17):**

**Content**

Domains of interest include, but are not limited to:

- Medicine
- Social Media
- Finance Market

**Die folgenden Informationen stammen aus der Veranstaltung Seminar Service Science, Management & Engineering (WS 16/17):**

The student
illustrates and evaluates classic and current research questions in service science, management and engineering,
• applies models and techniques in service science, also with regard to their applicability in practical cases,
• successfully gets in touch with scientific working by an in-depth working on a special scientific topic which makes the student familiar with scientific literature research and argumentation methods,
• acquires good rhetorical and presentation skills.

As a further aspect of scientific work, especially for Master students the emphasis is put on a critical discussion of the seminar topic.

Content
Each Semester, the seminar will cover topics from a different selected subfield of Service Science, Management & Engineering. Topics include service innovation, service economics, service computing, transformation and coordination of service value networks as well as collaboration for knowledge intensive services.
See the KSRI website for more information about this seminar: www.ksri.kit.edu

Workload
The total workload for this course is approximately 120 hours. For further information see German version.

Literature
The student will receive the necessary literature for his research topic.

Die folgenden Informationen stammen aus der Veranstaltung Knowledge Discovery and Data Mining (SS 2016):

Content
Domains of interest include, but are not limited to:
• Medicine
• Social Media
• Finance Market

Literature
Detailed references are indicated together with the respective subjects. For general background information look up the following textbooks:
• Mitchell, T.; Machine Learning
• McGraw Hill, Cook, D.J. and Holder, L.B. (Editors) Mining Graph Data, ISBN:0-471-73190-0

Die folgenden Informationen stammen aus der Veranstaltung Applications of Semantic MediaWiki (WS 16/17):

Content
Topics of interest include, but are not limited to:
• Analysis of Medical Processes
• Correlation analysis of medical data
• Visualization of data in SMW
• Sentiment analysis of Twitter data
• Upload Interface for SMW
• Process Matching of process data

Die folgenden Informationen stammen aus der Veranstaltung Cognitive Computing in the Medical Domain (SS 2016):

The purpose of this seminar is to collect and analyses popular medical datasets, to compare an contrast existing medical systems, to explore approaches for supporting patient diagnosis and to determine the potential of adopting already exciting solutions and algorithms to the medical domain.

Content
Topics of interest include, but are not limited to:
• Decision Support Systems
• Clinical Pathway Analysis
• AI Systems in the Medical Domain
• Ontology Analysis

Literature
Relevant Literatur will be announced during the Seminar.

Die folgenden Informationen stammen aus der Veranstaltung Linked Open Data basierte Web 3.0 Anwendungen und Services (WS 16/17):
**Workload**

Topics of interest include, but are not limited to:

- Travel Security
- Geo data
- Linked News
- Social Media
Course: Seminar in Mathematics (Master) [T-MATH-105944]

Responsibility: Günter Last, Martin Folkers

Contained in: [M-WIWI-101808] Seminar Module

ECTS: 3
Version: 1
Course: Seminar in Operations Research A (Master) [T-WIWI-103481]

Responsibility: Oliver Stein, Karl-Heinz Waldmann, Stefan Nickel

Contained in: [M-WIWI-101808] Seminar Module

ECTS
Version

Learning Control / Examinations
The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of

- a talk about the research topic of the seminar together with discussion,
- a written summary about the major issues of the topic and
- attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

Conditions
None.

Recommendations
See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

Remarks
The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required.

The available places are listed on the internet: https://portal.wiwi.kit.edu.
Learning Control / Examinations

The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of

- a talk about the research topic of the seminar together with discussion,
- a written summary about the major issues of the topic and
- attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

Conditions

None.

Recommendations

See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

Remarks

The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required.

The available places are listed on the internet: https://portal.wiwi.kit.edu.
Course: Seminar in Statistics A (Master) [T-WIWI-103483]

Responsibility: Wolf-Dieter Heller, Melanie Schienle, Oliver Grothe

Contained in: [M-WIWI-101808] Seminar Module

ECTS: 3  Version: 1

Learning Control / Examinations
The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of

- a talk about the research topic of the seminar together with discussion,
- a written summary about the major issues of the topic and
- attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

Conditions
None.

Recommendations
See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

Remarks
The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required.
The available places are listed on the internet: https://portal.wiwi.kit.edu.
Learning Control / Examinations
The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of

• a talk about the research topic of the seminar together with discussion,
• a written summary about the major issues of the topic and
• attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

Conditions
None.

Recommendations
See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

Remarks
The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required.

The available places are listed on the internet: https://portal.wiwi.kit.edu.
Course: Seminar in Transportation [T-BGU-100014]

Responsibility: Bastian Chlond, Peter Vortisch

Contained in: [M-BGU-101064] Fundamentals of Transportation
[M-BGU-101065] Transportation Modelling and Traffic Management

ECTS: 3
Version: 1

Events

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<th>Events</th>
<th>Type</th>
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<tr>
<td>SS 2016</td>
<td>6232903</td>
<td>Seminar Verkehrswesen</td>
<td>Seminar (S)</td>
<td>2</td>
<td>Bastian Chlond, Peter Vortisch</td>
</tr>
</tbody>
</table>

Conditions
none
Course: Seminar Mobility Services (Master) [T-WIWI-103174]

Responsibility: Carola Stryja, Gerhard Satzger

Contained in:
- [M-BGU-101064] Fundamentals of Transportation
- [M-BGU-101065] Transportation Modelling and Traffic Management

ECTS: 3

Version: 1

Learning Control / Examinations
A final written exam will be conducted.

Conditions
None
**Course: Seminar: Legal Studies I [T-INFO-101997]**

**Responsibility:** Thomas Dreier  
**Contained in:** [M-WIWI-101808] Seminar Module  
[M-INFO-101242] Governance, Risk & Compliance

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<td>deutsch</td>
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### Events

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<tr>
<td>SS 2016</td>
<td>2400054</td>
<td>Datenschutz durch Technik</td>
<td>Seminar (S)</td>
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<td>Oliver Raabe</td>
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<tr>
<td>SS 2016</td>
<td>2400079</td>
<td>Seminar Digitale Transformation des Bürgerlichen Gesetzbuchs</td>
<td>Seminar (S)</td>
<td>2</td>
<td>Benjamin Raue, Michael Bartsch</td>
</tr>
<tr>
<td>SS 2016</td>
<td>2400041</td>
<td>Governance, Risk &amp; Compliance</td>
<td>Seminar (S)</td>
<td>2</td>
<td>Hans-Rudolf Röhm</td>
</tr>
<tr>
<td>SS 2016</td>
<td>24820</td>
<td>Current Issues in Patent Law</td>
<td>Seminar (S)</td>
<td>2</td>
<td>Klaus-Jürgen Melullis</td>
</tr>
<tr>
<td>SS 2016</td>
<td>2400087</td>
<td>Aktuelle Probleme des Geistigen Eigentums und des Internetrechts</td>
<td>Seminar (S)</td>
<td>2</td>
<td>Benjamin Raue</td>
</tr>
<tr>
<td>SS 2016</td>
<td>2400088</td>
<td>Seminar &quot;Sicherer Datenaustausch in Drittstaaten nach dem Schrems-Urteil - Rolle der Datenschutzbehörden und zukünftige Regelung des Datenaustausches&quot;</td>
<td>Seminar (S)</td>
<td>2</td>
<td>Franziska Boehm</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Governance, Risk & Compliance (SS 2016):

Der/die Studierende hat vertiefte Kenntnisse hinsichtlich der Thematik “Governance, Risk & Compliance” sowohl auf regulatorischer Ebene als auch auf betriebswirtschaftlicher Ebene. Er/sie ist in der Lage, eine konkrete Fragestellung schriftlich in Form einer Seminararbeit auszuarbeiten sowie anschließend im mündlichen Vortrag zu präsentieren.

**Content**


**Workload**

21 h Präsenzzeit, 60 h schriftliche Ausarbeitung, 9h Vortrag vorbereiten.


**Workload**

Der gesamte Arbeitsaufwand beträgt ca. 75-100 h, davon sind 22,5 h Präsenzzeit.
Course: Seminar: Legal Studies II [T-INFO-105945]
Responsibility: Thomas Dreier
Contained in: [M-WIWI-101808] Seminar Module

ECTS: 3  Version: 1
Course: Service Analytics A [T-WWI-105778]

Responsibility: Hansjörg Fromm, Thomas Setzer

Contained in: [M-WWI-101470] Data Science: Advanced CRM
[M-WWI-101506] Service Analytics
[M-WWI-101448] Service Management

ECTS
Version

4.5
1

Learning Control / Examinations
The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulations). By successful completion of the exercises (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015) a bonus can be obtained. If the grade of the written exam is at least 4.0 and at most 1.3, the bonus will improve it by one grade level (i.e. by 0.3 or 0.4). The bonus only applies to the first and second exam of the semester in which it was obtained.

Conditions
None

Recommendations
The lecture is addressed to students with interests and basic knowledge in the topics of Operations Research, descriptive and inductive statistics.
**Course: Service Analytics B - Enterprise Data Reduction and Prediction [T-WIWI-105779]**

**Responsibility:** Christof Weinhardt, Thomas Setzer

**Contained in:** [M-WIWI-101506] Service Analytics

**ECTS**

**Version**

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**Learning Control / Examinations**

The assessment consists of a written exam (60 min) (according to §4(2), 1 of the examination regulations). By successful completion of the exercises (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015) a bonus can be obtained. If the grade of the written exam is at least 4.0 and at most 1.3, the bonus will improve it by one grade level (i.e. by 0.3 or 0.4). The bonus only applies to the first and second exam of the semester in which it was obtained.

**Conditions**

None

**Recommendations**

None

**Remarks**

The course has been added summer term 2016.

Limited number of slots
**Course: Service Innovation [T-WIWI-102641]**

**Responsibility:** Gerhard Satzger

**Contained in:**
- [M-WIWI-101410] Business & Service Engineering
- [M-WIWI-102806] Service Innovation, Design & Engineering
- [M-WIWI-101448] Service Management

**ECTS:** 4.5  
**Language:** englisch  
**Version:** 1

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<tr>
<th>Term</th>
<th>Event-No.</th>
<th>Events</th>
<th>Type</th>
<th>SWS</th>
<th>Lecturers</th>
</tr>
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<tbody>
<tr>
<td>SS 2016</td>
<td>2595468</td>
<td>Service Innovation</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Ronny Schüritz, Gerhard Satzger, Niels Feldmann, Fabian Hunke</td>
</tr>
</tbody>
</table>

**Learning Control / Examinations**
The assessment consists of a 1h written exam (following §4(2) 1 of the examination regulations) and of assignments during the course as a non exam assessment (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).

**Conditions**
None

**Recommendations**
None

**Content**
Understand the difference between innovation and invention and gain an overview of different types of innovations. Understand particular challenges of innovation in services. Know the ambidexterity challenge for service organizations and ways to deal with it. Know examples for innovation in processes, organization and business models; understand how service and product innovation differ. Get to know several methods and tools that support service innovation (service design thinking, open innovation, technology and strategic foresight, etc.)

**Workload**
The total workload for this course is approximately 135 hours. For further information see German version.

**Literature**
- von Hippel, Erich (2007) Horizontal innovation networks - by and for users. Industrial and Corporate Change, 16:2

**Elective literature:**
• Fundamentals of Service Systems: http://primo.bibliothek.kit.edu/primo_library/libweb/action/display.do;jsessionid=EB30837DDB85CB
Course: Service Oriented Computing [T-WIWI-105801]

Responsibility: Barry Norton, Sudhir Agarwal, Rudi Studer

Contained in:
- [M-WIWI-101472] Informatics
- [M-WIWI-101630] Electives in Informatics
- [M-WIWI-101628] Emphasis in Informatics

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<tr>
<td>SS 2016</td>
<td>2511308</td>
<td>Service Oriented Computing</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Rudi Studer, Maria Maleshkova</td>
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<tr>
<td>SS 2016</td>
<td>2511309</td>
<td>Exercises to Service Oriented Computing</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Rudi Studer, Maria Maleshkova, Felix Leif Keppmann</td>
</tr>
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</table>

Learning Control / Examinations
The assessment consists of an 1h written exam following §4, Abs. 2, 1 of the examination regulation or of an oral exam (20 min) following §4, Abs. 2, 2 of the examination regulation.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Service Oriented Computing (SS 2016):

Students will extend their knowledge and proficiency in the area of modern service-oriented technologies. Thereby, they acquire the capability to understand, apply and assess concepts and methods that are of innovative and scientific nature.

Content
Building upon basic Web service technologies the lecture introduces selected topics from advanced service computing and service engineering. In particular, focus will be placed on new Web-based architectures and applications leveraging Web 2.0, Cloud Computing, Semantic Web and other emerging technologies.

Workload
- The total workload for this course is approximately 150 hours
- Time of presentness: 45 hours
- Time of preparation and postprocessing: 67.5 hours
- Exam and exam preparation: 37.5 hours

Literature
Literature will be announced in the lecture.
Course: Services Marketing [T-WIWI-103140]

Responsibility: Ju-Young Kim

Contained in: [M-WIWI-101649] Services Marketing

ECTS: 3
Version: 1

Learning Control / Examinations
The assessment consists of a written exam (60 min) (according to §4(2)).

Conditions
None

Recommendations
None

Remarks
new course starting summer term 2016
Course: Simulation Game in Energy Economics [T-WIWI-102693]

Responsibility: Wolf Fichtner

ECTS 3 Language deutsch Version 1

Events

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<tr>
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<th>Type</th>
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<tr>
<td>SS 2016</td>
<td>2581025</td>
<td>Simulation Game in Energy Economics</td>
<td>Vorlesung</td>
<td>/ Übung 2</td>
<td>Massimo Genoese</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment consists of a written exam according to Section 4(2), 1 of the examination regulation.

Conditions
None

Recommendations
Visiting the course “Introduction to Energy Economics”

Remarks
See German version.

Die folgenden Informationen stammen aus der Veranstaltung Simulation Game in Energy Economics (SS 2016):

Students
- understand market mechanisms, pricing and investment decisions in a liberalised electricity market,
- apply methods and instruments in a subarea of “Energy Economics”,
- choose the appropriate methods to solve given problems (unit dispatch, investment planning) and apply them,
- find and discuss arguments for solution approaches.

Content
- Introduction
- Agents and market places in the electricity industry
- Selected planning tasks of energy service companies
- Methods of modelling in the energy sector
- Agent-based simulation: The PowerACE model
- Simulation game: Simulation in energy economics (electricity and emission trading, investment decisions)

The lecture is structured in a theoretical and a practical part. In the theoretical part, the students are taught the basics to carry out simulations themselves in the practical part which comprises amongst others the simulation of the power exchange. The participants of the simulation game take a role as a power trader in the power market. Based on various sources of information (e.g. prognosis of power prices, available power plants, fuel prices), they can launch bids in the power exchange.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Elective literature:
Course: Simulation I [T-WIWI-102627]

Responsibility: Karl-Heinz Waldmann

Contained in: [M-WIWI-101454] Stochastic Modelling and Optimization
[M-WIWI-101657] Stochastic Modelling and Optimization

ECTS: 4,5
Language: deutsch
Version: 1

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<th>Term</th>
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<th>Type</th>
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<th>Lecturers</th>
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<tr>
<td>SS 2016</td>
<td>2550663</td>
<td>Übung zu Simulation I</td>
<td>Übung (U)</td>
<td></td>
<td>Karl-Heinz Waldmann</td>
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<tr>
<td>SS 2016</td>
<td>2550662</td>
<td>Simulation I</td>
<td>Vorlesung (V)</td>
<td></td>
<td>Ellen Platt, Karl-Heinz Waldmann, André Lust</td>
</tr>
<tr>
<td>SS 2016</td>
<td>2550664</td>
<td>Rechnerübung zu Simulation I</td>
<td>Übung (U)</td>
<td></td>
<td>Karl-Heinz Waldmann</td>
</tr>
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</table>

Learning Control / Examinations
The assessment consists of an 1h written exam following Section 4(2), 1 of the examination regulations. Credit from the voluntary computer lab is accounted for in the overall grade raising the exam grade by a 2/3 step of a full grade (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).

Conditions
None

Recommendations
None

Remarks
The course will be offered in the summer term 2015 and the summer term 2016.

Die folgenden Informationen stammen aus der Veranstaltung Simulation I (SS 2016):

The participants will be enabled to model discrete event systems that underlie stochastic influences and to analyze them using simulation. The discussion of practice-oriented case studies pursues two goals. On the one hand, the participants will be sensitized for different criteria to evaluate the performance of a stochastic discrete-event system. On the other hand, an overview of application areas of stochastic simulation is provided. In the context of the course, the basic elements of discrete-event simulation are introduced and a procedure model for the execution of simulation studies is developed. Properties of existing mathematical methods for the generation of random variables are discussed and are assigned to concrete application cases. Statistical methods for the description of simulation input data and for the interpretation of simulation results will be exemplified. The facultative computer exercise course using a simulation software comprises a practice-oriented case study that illustrates the opportunities and limitations of stochastic simulation.

Content
Generation of random numbers, Monte Carlo Integration, discrete event simulation, discrete random variables, continuous random variables, statistical analysis of simulated data.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
- Lecture Notes
Course: Simulation II [T-WIWI-102703]

Responsibility: Karl-Heinz Waldmann

Contained in: [M-WIWI-101454] Stochastic Modelling and Optimization
[M-WIWI-101657] Stochastic Modelling and Optimization

ECTS: 4,5
Version: 1

Events

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<td>Simulation II</td>
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<td>Karl-Heinz Waldmann</td>
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<td>WS 16/17</td>
<td>2550666</td>
<td>Übungen zu Simulation II</td>
<td>Übung (U)</td>
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<td>Karl-Heinz Waldmann</td>
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<tr>
<td>WS 16/17</td>
<td>2550667</td>
<td>Rechnerübungen zu Simulation II</td>
<td>Übung (U)</td>
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<td>Karl-Heinz Waldmann</td>
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Learning Control / Examinations
The assessment consists of a 1h written exam following Section 4(2), 1 of the examination regulations. Credit from the voluntary computer lab is accounted for in the overall grade raising the exam grade by a 2/3 step of a full grade (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).

Conditions
None

Recommendations
Foundations in the field of Simulation I [2550662] are desired.

Remarks
The course will be offered in the winter term 2015/2016.
Course: Site Management [T-BGU-103427]

Responsibility: Shervin Haghsheno

Contained in: [M-BGU-101884] Lean Management in Construction
[M-BGU-101888] Project Management in Construction

ECTS: 1.5  Version: 1

Events

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<td>6241832</td>
<td>Bauleitung</td>
<td>Vorlesung (V)</td>
<td>1</td>
<td>Peter Steffek</td>
</tr>
</tbody>
</table>

Conditions
none

Economics Engineering (M.Sc.)
Modulhandbuch mit Stand 08/01/2016
Course: Smart Energy Distribution [T-WIWI-102845]

Responsibility: Hartmut Schmeck

Contained in:
- [M-WIWI-101472] Informatics
- [M-WIWI-101630] Electives in Informatics
- [M-WIWI-101628] Emphasis in Informatics

ECTS: 4
Language: englisch
Version: 1

Events

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<tr>
<td>SS 2016</td>
<td>2511108</td>
<td>Smart Energy Distribution</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Hartmut Schmeck</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The examination will be offered latest until winter term 2016/2017 (repeaters only). Written exam, unless the number of registered students is too small.

Conditions
None

Recommendations
The students should have an understanding of informatics, they would benefit from some previous knowledge of self-organisation and methods for optimisation, but this is not mandatory.

Remarks
This course is offered to students of the (KIC) MSc program EnTech but may also be taken by students of the Master programs Industrial Engineering, Economics Engineering, Information Engineering and Management, and Mathematics in Economics.

Die folgenden Informationen stammen aus der Veranstaltung Smart Energy Distribution (SS 2016):
The students will develop an understanding of the basic problems that arise from decentralisation and an increased share of renewables in the power mix and they will know how to deal with these problems by using concepts like virtualisation and self-organisation. They will know how to design and apply adequate methods for smart energy distribution in various related problem settings and they will be capable to explain the appropriate use of these methods. The students will get to know the scope of topics in energy informatics.

Content
The course addresses the role of information and communication technologies for the distribution of energy. The increasing share of power generation from renewable sources and the decentralisation of power generation lead to an increasing need for local balancing of power supply and demand. While traditional power management was based on the assumption that power consumption is not controllable and that electric power cannot be stored effectively, future power management will depend significantly on much more flexibility in demand and in innovative ways of storing energy.
The course will present concepts for smart energy management that have been developed in projects on “e-energy” and electric mobility, like virtual power plants, local agent-based power management, concepts of load shifting, autonomic and organic approaches to power management in smart homes, utilization of mobile and stationary batteries for stabilization of the power grid.
The concepts presented in this course are essential for the new disciplin of energy informatics.

Workload
The workload is about 120 hours (4 LP)
Course: Social Choice Theory [T-WIWI-102859]

Responsibility: Clemens Puppe

Contained in: [M-WIWI-101504] Collective Decision Making
[M-WIWI-101500] Microeconomic Theory

ECTS
Language
Version

4.5
englisch
1

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<tbody>
<tr>
<td>SS 2016</td>
<td>2520539</td>
<td>Übung zu Social Choice Theory</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Anselma Wörner, Clemens Puppe, Tobias Dittrich</td>
</tr>
<tr>
<td>SS 2016</td>
<td>2520537</td>
<td>Social Choice Theory</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Clemens Puppe, Michael Müller</td>
</tr>
</tbody>
</table>

Learning Control / Examinations

The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions

None

Die folgenden Informationen stammen aus der Veranstaltung Social Choice Theory (SS 2016):

The student should acquire knowledge of formal theories of collective decision making and learn to apply them to real life situations.

Content

The course provides a comprehensive treatment of preference and judgement aggregation, including proofs of general results that have Arrow’s famous impossibility theorem and Gibbard’s oligarchy theorem as corollaries. The second part of the course is devoted to voting theory. Among other things, we prove the Gibbard-Satterthwaite theorem. An introduction into tournament theory concludes the course.

Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature

Main texts:

Secondary texts:
Learning Control / Examinations
Assessment consists of a written exam of 1 hour length following §4 (2), 1 of the examination regulations and by submitting written papers as part of the exercise (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).
The course is considered successfully taken, if at least 50 out of 100 points are acquired in the written exam. In this case, all additional points (up to 10) from exercise work will be added.

Conditions
None

Recommendations
None

Remarks
The course is currently not offered.
Course: Software Laboratory: OR Models II [T-WIWI-102784]

Responsibility: Stefan Nickel

Contained in:
- [M-WIWI-102808] Digital Service Systems in Industry

ECTS
Version 4.5

Learning Control / Examinations
The assessment is a 120 minutes examination, including a written and a practical part (according to §4(2), 1 of the examination regulation).
The examination is held in the term of the software laboratory and the following term.

Conditions
None

Recommendations
Basic knowledge as conveyed in the module Introduction to Operations Research is assumed.
Successful completion of the course Software Laboratory: OR-Models I [2550490].

Remarks
Due to capacity restrictions, registration before course start is required. For further information see the webpage of the course.
The lecture is held irregularly. The planned lectures and courses for the next three years are announced online.
Course: Software Quality Management [T-WIWI-102895]

Responsibility: Andreas Oberweis

Contained in: [M-WIWI-101472] Informatics
[M-WIWI-101630] Electives in Informatics
[M-WIWI-101628] Emphasis in Informatics

ECTS 5
Language deutsch
Version 1

Events

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<th>Events</th>
<th>Type</th>
<th>SWS</th>
<th>Lecturers</th>
</tr>
</thead>
<tbody>
<tr>
<td>SS 2016</td>
<td>2511209</td>
<td>Übungen zu Software-Qualitätsmanagement</td>
<td>Übung (U)</td>
<td>1</td>
<td>Meike Ullrich, Andreas Oberweis, Timm Caporale</td>
</tr>
<tr>
<td>SS 2016</td>
<td>2511208</td>
<td>Software Quality Management</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Andreas Oberweis</td>
</tr>
</tbody>
</table>

Learning Control / Examinations

The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation in the first week after lecture period.

Conditions
None

Remarks
This course was formerly named “Software Technology: Quality Management”.

Die folgenden Informationen stammen aus der Veranstaltung Software Quality Management (SS 2016):

Students
- explain the relevant quality models,
- apply methods to evaluate the software quality and evaluate the results,
- know the mail models of software certification, compare and evaluate these models,
- write scientific theses in the area of software quality management and find own solutions for given problems.

Content
This lecture imparts fundamentals of active software quality management (quality planning, quality testing, quality control, quality assurance) and illustrates them with concrete examples, as currently applied in industrial software development. Keywords of the lecture content are: software and software quality, process models, software process quality, ISO 9000-3, CMM(I), BOOTSTRAP, SPICE, software tests.

Workload
Lecture 30h
Exercise 15h
Preparation of lecture 30h
Preparation of exercises 30h
Exam preparation 44h
Exam 1h

Total: 150h

Literature
- Peter Liggesmeyer: Software-Qualität, Testen, Analysieren und Verifizieren von Software. Spektrum Akademischer Verlag 2002
- Mauro Pezzè, Michal Young: Software testen und analysieren. Oldenbourg Verlag 2009

Further literature is given in lectures.
Course: Spatial Economics [T-WIWI-103107]

Responsibility: Ingrid Ott

Contained in:
- [M-WIWI-101497] Agglomeration and Innovation
- [M-WIWI-101496] Growth and Agglomeration
- [M-WIWI-101485] Transport infrastructure policy and regional development

ECTS 4.5 Language englisch Version 1

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<tbody>
<tr>
<td>WS 16/17</td>
<td>2561261</td>
<td>Übung zu Spatial Economics</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Ingrid Ott, David Bälz</td>
</tr>
<tr>
<td>WS 16/17</td>
<td>2561260</td>
<td>Spatial Economics</td>
<td>Vorlesung (V)</td>
<td></td>
<td>Ingrid Ott</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation).

Conditions
None

Recommendations
Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2600012], and Economics II [2600014]. In addition, an interest in quantitative-mathematical modeling is required. The attendance of the course Introduction to economic policy [2560280] is recommended.

Die folgenden Informationen stammen aus der Veranstaltung Spatial Economics (WS 16/17):

The student
- analyses how spatial distribution of economic activity is determined
- uses quantitative methods within the context of economic models
- has basic knowledge of formal-analytic methods
- understands the link between economic theory and its empirical applications
- understands to what extent concentration processes result from agglomeration and dispersion forces
- is able to determine theory based policy recommendations

Content
Geography, trade and development
Geography and economic theory
Core models of economic geography and empirical evidence
Agglomeration, home market effect, and spatial wages
Applications and extensions

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Steven Brakman, Harry Garretsen, Charles van Marrewijk (2009). The New Introduction to Geographical Economics
Further literature recommendations will be announced in the course of the lecture.
Course: Special Sociology [T-GEISTSOZ-101957]

Responsibility: Gerd Nollmann

Contained in: [M-GEISTSOZ-101169] Sociology

ECTS: 4
Version: 1

Conditions
None.
Course: Special Topics in Information Engineering & Management [T-WIWI-102706]

Responsibility: Christof Weinhardt

Contained in: [M-WIWI-101410] Business & Service Engineering
[M-WIWI-101411] Information Engineering
[M-WIWI-101506] Service Analytics

Learning Control / Examinations
The assessment of this course is according to §4(2), 3 SPO in form of a written documentation, a presentation of the outcome of the conducted practical components and an active participation in class.
Please take into account that, beside the written documentation, also a practical component (such as a survey or an implementation of an application) is part of the course. Please examine the course description for the particular tasks.
The final mark is based on the graded and weighted attainments (such as the written documentation, presentation, practical work and an active participation in class).

Conditions
None

Recommendations
None

Remarks
All the practical seminars offered at the chair of Prof. Dr. Weinhardt can be chosen in the Special Topics in Information Engineering & Management course. The current topics of the practical seminars are available at the following homepage: www.iism.kit.edu/im/lehre
The Special Topics Information Engineering and Management is equivalent to the practical seminar, as it was only offered for the major in “Information Management and Engineering” so far. With this course students majoring in “Industrial Engineering and Management” and “Economics Engineering” also have the chance of getting practical experience and enhance their scientific capabilities.
The Special Topics Information Engineering and Management can be chosen instead of a regular lecture (see module description).
Please take into account, that this course can only be accounted once per module.
**Course: Special Topics in Optimization I [T-WIWI-102721]**

**Responsibility:** Oliver Stein

**Contained in:** [M-WIWI-101473] Mathematical Programming

**ECTS**

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**Learning Control / Examinations**

The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation.

The examination is held in the semester of the lecture and in the following semester.

Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite.

The examination can also be combined with the examination of *Special Topics in Optimization II [25126]*. In this case, the duration of the written examination takes 120 minutes.

**Conditions**

None

**Recommendations**

It is strongly recommended to visit at least one lecture from the Bachelor program of this chair before attending this course.

**Remarks**

The lecture is offered irregularly. The curriculum of the next three years is available online (www.ior.kit.edu).
Course: Special Topics in Optimization II [T-WIWI-102722]

Responsibility: Oliver Stein

Contained in: [M-WIWI-101473] Mathematical Programming

ECTS

Version

Learning Control / Examinations
The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation.

The examination is held in the semester of the lecture and in the following semester.

Prerequisite for admission to the written examination is attaining at least 30% of the exercise points. Therefore the online-registration for the written examination is subject to fulfilling the prerequisite.

The examination can also be combined with the examination of Special Topics in Optimization I [25128]. In this case, the duration of the written examination takes 120 minutes.

Conditions
None

Recommendations
It is strongly recommended to visit at least one lecture from the Bachelor program of this chair before attending this course.

Remarks
The lecture is offered irregularly. The curriculum of the next three years is available online (www.ior.kit.edu).
Course: Special Topics of Efficient Algorithms [T-WIWI-102657]

Responsibility: Hartmut Schmeck

Contained in: [M-WIWI-101472] Informatics
[M-WIWI-101630] Electives in Informatics
[M-WIWI-101628] Emphasis in Informatics

ECTS 5  Version 1

Learning Control / Examinations
The assessment consists of assignments or of a bonus exam (wrt §4 (2), 3 SPO), and a written exam (60 min.) in the week after the end of the lecturing periodwrt (§4 (2), 1 SPO). The exam will be offered in every semester and can be repeated on regular examination dates.
If the mark obtained in the written exam is in between 1.3 and 4.0, a successful completion of the assignments or the bonus exam will improve the mark by one level (i.e. by 0.3 or 0.4).

Conditions
None

Remarks
This course can be particularly used for recognising the external courses with the topics in the area of algorithms, data-structures and computer infrastructures but are not associated in other courses in this subject area.
Course: Special Topics of Enterprise Information Systems [T-WIWI-102676]

Responsibility: Andreas Oberweis

Contained in: [M-WIWI-101472] Informatics
[M-WIWI-101630] Electives in Informatics
[M-WIWI-101628] Emphasis in Informatics

ECTS 5 Version 1

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<td>WS 16/17</td>
<td>2511224</td>
<td>Spezialvorlesung Betriebliche Informationssysteme:</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Stefanie Betz</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Informationssicherheitsmanagement</td>
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Learning Control / Examinations
The assessment of this course is a written or (if necessary) oral examination according to §4(2) of the examination regulation.

Conditions
None
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<th>Course: Special Topics of Knowledge Management [T-WIWI-102671]</th>
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<td><strong>Responsibility:</strong> Rudi Studer</td>
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<tr>
<td>[M-WIWI-101628] Emphasis in Informatics</td>
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<td><strong>ECTS</strong></td>
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### Learning Control / Examinations
Assessment is provided by a written exam of 60 minutes or an oral exam during the first few weeks after the lecturing period (acc. to §4(2), 1 or 2 SPO). The exam is offered each semester and may be repeated at the regular examination day.

### Conditions
None

### Remarks
see german version
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<th>Course: Special Topics of Software- and Systems Engineering [T-WIWI-102678]</th>
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<td><strong>Responsibility:</strong> Andreas Oberweis</td>
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<td><strong>Contained in:</strong></td>
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<tr>
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<td>[M-WIWI-101628] Emphasis in Informatics</td>
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<td><strong>ECTS</strong></td>
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</table>

**Learning Control / Examinations**
The assessment consists of an 1h written exam in the first week after lecture period.

**Conditions**
None

**Remarks**
This course can be used in particular for the acceptance of external courses whose content is in the broader area of software and systems engineering, but cannot assigned to another course of this topic.
Course: Specialization in Food Process Engineering [T-CIWVT-101875]

Responsibility: Volker Gaukel

Contained in: [M-CIWVT-101119] Specialization in Food Process Engineering

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<tr>
<td>SS 2016</td>
<td>22933</td>
<td>Mikrobiologie für Ingenieure</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Thomas Schwartz</td>
</tr>
<tr>
<td>SS 2016</td>
<td>6601</td>
<td>Grundlagen der Lebensmittelchemie für Studierende der Lebensmittelchemie und des Chemieingenieurwesens</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Mirko Bunzel</td>
</tr>
<tr>
<td>SS 2016</td>
<td>22215</td>
<td>Ringvorlesung Produktgestaltung</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Peter Braun, Frank Müller, Ulrich Bröckel, Guenter Esper, Heike Schuchmann, Reinhold Scherer, Matthias Kind, Michael Türk, Hermann Nirschl, Matthias Sass</td>
</tr>
<tr>
<td>WS 16/17</td>
<td>22209</td>
<td>Hilfs- und Effektstoffe</td>
<td>Veranstaltung (Veranstaltung anst.)</td>
<td>1</td>
<td>Ulrike Schmidt</td>
</tr>
<tr>
<td>WS 16/17</td>
<td>22207</td>
<td>Lebensmittelkunde und -funktionalität</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Bernhard Watzl</td>
</tr>
<tr>
<td>WS 16/17</td>
<td>22246</td>
<td>Extrusion technology in food processing</td>
<td>Vorlesung (V)</td>
<td>1</td>
<td>Azad Emin</td>
</tr>
</tbody>
</table>

Conditions

The Module “Principles of Food Process Engineering” must be passed.

Modeled Conditions

The following conditions must be met:

- Successful completion of module [M-CIWVT-101120] Principles of Food Process Engineering is required before taking this course.
Course: Specific Aspects in Taxation [T-WIWI-102790]

Responsibility: Armin Bader, Berthold Wigger

Contained in: [M-WIWI-101511] Advanced Topics in Public Finance

ECTS 4,5
Language deutsch
Version 1

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<td>WS 16/17</td>
<td>2560129</td>
<td>Specific Aspects in Taxation</td>
<td>Vorlesung / Übung (VÜ)</td>
<td>3</td>
<td>Armin Bader, Berthold Wigger</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment consists of an 1h written exam following Art. 4, para. 2, clause 1 of the examination regulation. The grade for this course equals the grade of the written exam.

Conditions
None

Recommendations
Knowledge of the collection of public revenues is assumed. Therefore it is recommended to attend the course “Öffentliche Einnahmen” beforehand.

Die folgenden Informationen stammen aus der Veranstaltung Specific Aspects in Taxation (WS 16/17):
See German version.

Content
The lecture “Special Aspects of Taxation” focuses on the effects of different taxes. The main emphasis is on German tax legislation. In addition to that, international aspects of taxation, in particular with respect to the European integration, will be discussed. The lecture consists of four parts: First specific tax problems of corporate, income and consumption taxes are treated. Part two introduces the advantages and disadvantages of each of these taxes, in particular their incidence (“Who actually carries the tax burden?”) and their effects within the value chain. The third part then deals with the question how the different taxes contribute to public revenues. Finally, the last part compares tax systems within and outside Europe. As a special feature, guest lecturers will provide insight into practical aspects of taxation.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Elective literature:

Course: Statistical Modeling of generalized regression models [T-WIWI-103065]

Responsibility: Wolf-Dieter Heller

Contained in: [M-WIWI-101638] Econometrics and Statistics I
[M-WIWI-101639] Econometrics and Statistics II

ECTS: 4.5
Version: 1

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<tr>
<td>WS 16/17</td>
<td>2521350</td>
<td>Statistische Modellierung von Allgemeinen Regressionsmodellen</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Wolf-Dieter Heller</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation.

Conditions
None

Recommendations
Knowledge of the contents covered by the course "Economics III: Introduction in Econometrics" [2520016]
Course: Stochastic Calculus and Finance [T-WIWI-103129]

Responsibility: Mher Safarian

Language: deutsch

Version: 1

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<tr>
<td>WS 16/17</td>
<td>2521331</td>
<td>Stochastic Calculus and Finance</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Mher Safarian</td>
</tr>
</tbody>
</table>

Learning Control / Examinations

The assessment of this course consists of a written examination (§4(2), 1 SPOs) and of possible additional assignments during the course (§4 (2), 3 SPO 2007 respectively §4 (3) SPO 2015).

Conditions

None

Remarks

For more information see http://statistik.econ.kit.edu/

Die folgenden Informationen stammen aus der Veranstaltung Stochastic Calculus and Finance (WS 16/17):

After successful completion of the course students will be familiar with many common methods of pricing and portfolio models in finance. Emphasis will be put on both finance and the theory behind it.

Content

The course will provide rigorous yet focused training in stochastic calculus and finance. The program will cover modern approaches in stochastic calculus and mathematical finance. Topics to be covered:


Stochastic processes (Poisson-process, Brownian motion, martingales), stochastic Integral (Integral, quadratic und co-variation, Ito-formula), stochastic differential equation for price-processes, trading strategies, option pricing (Feynman-Kac), neutral risk rating (equivalent martingale measure, Girsanov theorem), term structure models

Workload

The total workload for this course is approximately 150 hours. For further information see German version.

Literature

To be announced in lecture.

Elective literature:

- An Introduction to Stochastic Integration (Probability and its Applications) by Kai L. Chung , Ruth J. Williams , Birkhaueser, 1994
- Methods of Mathematical Finance by Ioannis Karatzas , Steven E. Shreve , Springer 1998
Course: Strategic and Innovative Decision Making in Marketing [T-WIWI-102618]

Responsibility: Bruno Neibecker

Contained in:
- [M-WIWI-101489] Strategy, Communication, and Data Analysis

ECTS: 4.5
Language: deutsch
Version: 1

Events

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<th>Events</th>
<th>Type</th>
<th>SWS</th>
<th>Lecturers</th>
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</thead>
<tbody>
<tr>
<td>SS 2016</td>
<td>2571166</td>
<td>Übungen zu Strategische und Innovative Marktingentscheidungen</td>
<td>Übung (U)</td>
<td>1</td>
<td>Bruno Neibecker</td>
</tr>
<tr>
<td>SS 2016</td>
<td>2571165</td>
<td>Strategic and Innovative Decision Making in Marketing</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Bruno Neibecker</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The examination will be offered latest until winter term 2016/2017 (repeaters only).

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Strategic and Innovative Decision Making in Marketing (SS 2016):

Students have learned the following outcomes and competences:
- To specify the key terms in strategic management and innovation research, based on methodological and behavioral approaches
- To apply statistical tools to analyze and interpret strategic problems in marketing
- To indentify the main research trends
- To analyze and interpret high level academic articles
- To learn interactive skills to work in teams and to follow a goal-oriented approach
- To gain understanding of methodological research to develop concrete plans for marketing decision-making

Content
The course places emphasis on the role of marketing in strategic planning. The planning and implementation stages are discussed using a case study in business portfolio analysis, talking about experience effects, approaches in defining strategic business units.

A critical view on market orientation and sustainable competitive advantage is given according to Kumar et al. Further topics are innovation and diffusion models, behavioral approaches to innovative decision processes and a discussion on Porter’s single diamond theory and globalization.

Workload
The total workload for this course is approximately 140.0 hours. For further information see German version.

Literature
**Course: Strategic Brand Management [T-WWI-102842]**

**Responsibility:** Joachim Blickhäuser, Martin Klarmann  
**Contained in:** [M-WWI-101490] Marketing Management

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**Events**

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<td>SS 2016</td>
<td>2571185</td>
<td>Strategic Brand Management</td>
<td>Block (B)</td>
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<td>Joachim Blickhäuser, Martin Klarmann</td>
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</table>

**Learning Control / Examinations**  

**Conditions**  
None

**Recommendations**  
None

**Remarks**  
Please note: The number of participants for this course is limited. The Marketing and Sales Research Group typically provides the possibility to attend a course with 1.5 ECTS in the respective module to all students. Participation in a specific course cannot be guaranteed.

*Die folgenden Informationen stammen aus der Veranstaltung Strategic Brand Management (SS 2016):*

See German version.

**Content**  

**Workload**  
The total workload for this course is approximately 45.0 hours. For further information see German version.
Course: Strategic Management of Information Technology [T-WIWI-10269]

Responsibility: Thomas Wolf

Contained in: [M-WIWI-101472] Informatics
[M-WIWI-101630] Electives in Informatics
[M-WIWI-101628] Emphasis in Informatics

ECTS: 5
Language: deutsch
Version: 1

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<tr>
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<td>2511602</td>
<td>Strategic Management of Information Technology</td>
<td>Vorlesung (V)</td>
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<td>Thomas Wolf</td>
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<tr>
<td>SS 2016</td>
<td>2511603</td>
<td>Übungen zu Strategisches Management der betrieblichen Informationsverarbeitung</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Thomas Wolf</td>
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Learning Control / Examinations
The assessment of this course is a written or (if necessary) oral examination according to §4(2) of the examination regulation.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Strategic Management of Information Technology (SS 2016):

Students know the outer frame of IT in an enterprise and know which functions IT has within an enterprise. They understand the organization and the content of these functions.

Content
The following topics will be covered: strategic planning of ICT, architecture of ICT, overall planning of ICT, outsourcing, operation and controlling of ICT.

Literature
Course: Strategic Transport Planning [T-BGU-103426]

Responsibility: Volker Waßmuth

Contained in: [M-BGU-101064] Fundamentals of Transportation
[M-BGU-101065] Transportation Modelling and Traffic Management

ECTS 3

Version 1

Events

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<tr>
<td>SS 2016</td>
<td>6232808</td>
<td>Strategische Verkehrsplanung</td>
<td>Vorlesung (V)</td>
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<td>Volker Waßmuth</td>
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Conditions

none
Course: Strategical Aspects of Energy Economy [T-WIWI-102633]

Responsibility: Armin Ardone

Contained in: [M-WIWI-101452] Energy Economics and Technology

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<tr>
<td>WS 16/17</td>
<td>2581958</td>
<td>Strategical Aspects of Energy Economy</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Armin Ardone</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment consists of a written exam according to Section 4 (2),1 of the examination regulation.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Strategical Aspects of Energy Economy (WS 16/17):

Students
- have in-depth knowledge of current and future technologies for power generation,
- know methods and approaches regarding short- to long-term electricity system planning and market modeling - in particular the cost of generating electricity.

Content
1) Energy supply
   1.1 Basic concepts
   1.2 Global supply & demand (oil, coal, gas, electricity)
2) Power plant types
   2.1 Thermal power plants
   2.2 Renewables
3) Cost of electricity generation
   3.1 Cost depending on the investment (CAPEX)
   3.2 Operational fixed cost (OPEX)
   3.3 Variable cost
   3.4 Full cost of power generation
4) Electricity markets
   4.1 Development of power markets
5) Energy system planning
   5.1 basic concepts
   5.2 Drivers
   5.3 Stages of power planning
   5.4 Short-term optimization: dispatch decisions
   5.5 Mid-term optimization: fuel procurement and overhaul planning
   5.6 Long-term optimization: additions & Retirements
   5.7 Mathematical tools for system planning and market modeling

Workload
The total workload for this course is approximately 105.0 hours. For further information see German version.

Literature
Will be announced in the lecture.
Course: Supplementary Claim Management [T-BGU-103428]

Responsibility: Shervin Haghsheno

Contained in: [M-BGU-101888] Project Management in Construction

ECTS 1.5

Version 1

Events

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<td>SS 2016</td>
<td>6241822</td>
<td>Nachtragsmanagement</td>
<td>Vorlesung (V)</td>
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<td>Ralph Bartsch</td>
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</table>

Conditions

none
Course: Supply Chain Management [T-MACH-105181]

Responsibility: Knut Alicke
Contained in: [M-MACH-101280] Logistics in Value Chain Networks

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<tr>
<td>WS 16/17</td>
<td>2117062</td>
<td>Supply chain management</td>
<td>Vorlesung (V)</td>
<td>3</td>
<td>Knut Alicke</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Supply chain management (WS 16/17):

Students are able to:
- Discuss the requirements on modern supply chains,
- Use the basic concepts of demand forecast, stock optimization and supply in practical exercises,
- Analyse the typical questions of dimensioning a supply chain and evaluate a supply chain with the results.

Content
- Bullwhip-Effect, Demand Planning & Forecasting
- Conventional planning processes (MRP + MRPII)
- Stock keeping strategy
- Data acquisition and analysis
- Design for logistics (Postponement, Mass Customization, etc.)
- Logistic partnerships (VMI, etc.)
- Distribution structures (central vs. distributed, Hub&Spoke)
- SCM-metrics (performance measurement) e-business
- Special sectors as well as guest lectures

Workload
regular attendance: 42 hours
self-study: 138 hours

Literature
Alicke, K.: Planung und Betrieb von Logistiknetzwerken

Simchi-Levi, D., Kaminsky, P.: Designing and Managing the Supply Chain

Goldratt, E., Cox, J.: The Goal
Course: Supply Chain Management in the Automotive Industry [T-WIWI-102828]

Responsibility: Tilman Heupel, Hendrik Lang

Contained in: [M-WIWI-101471] Industrial Production II
[M-WIWI-101412] Industrial Production III

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<tr>
<td>WS 16/17</td>
<td>2581957</td>
<td>Supply Chain Management in the automotive industry</td>
<td>Vorlesung (V)</td>
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<td>Tilman Heupel, Hendrik Lang</td>
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</table>

Learning Control / Examinations

The examination will be in form of a written exam acc. to §4(2), 1 ER. Exams are offered in every semester and can be re-examined at every ordinary examination date.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Supply Chain Management in the automotive industry (WS 16/17):

Students are taught knowledge, methods and tools in the field of automotive supply chain management. With the help of concrete examples of a global automotive company, they acquire a basic understanding of challenges in the implementation of those solutions. Students learn about theoretic concepts and their transfer to practice in designing value-added structures, procurement logistics, risk management, quality engineering, cost engineering, and purchasing. They are able to identify, analyze and assess problems and to design adequate solutions within those aspects. In the end of the lecture, students can integrate the aspects into the general context of automotive supply chain management and development process.

Content

- Automotive industry significance
- The automotive supply chain
- Adding value structures of the automotive supply chain and mastering of the production systems as factors of success in the SCM
- Strategic procurement logistics
- Risk management
- Quality engineering and management in the automotive supply chain
- Cost engineering and management in the automotive supply chain
- Purchasing (Supplier selection, contract management)
- Performance measurement of the supply chain / organization

Workload

The total workload for this course is approximately 105.0 hours. For further information see German version.

Literature

Will be announced in the course.
Course: Supply Chain Management in the Process Industry [T-WIWI-102860]

Responsibility: Stefan Nickel

[M-WIWI-102805] Service Operations

ECTS 4.5 Language englisch Version 1

Events

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<th>Events</th>
<th>Type</th>
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<th>Lecturers</th>
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<tr>
<td>WS 16/17</td>
<td>2550494</td>
<td>Supply Chain Management in the Process Industry</td>
<td>Vorlesung (VU) / Übung 3</td>
<td>Robert Blackburn</td>
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Learning Control / Examinations
The assessment is a 60 minutes written examination (according to §4(2), 1 of the examination regulation) (individual grading), case study presentation by student teams (team grading) and classroom participation (individual grading). The examination is held in the term of the lecture.

Conditions
None

Recommendations
Basic knowledge as conveyed in the module Introduction to Operations Research is assumed. Advanced knowledge of Operations Research (e.g., as conveyed in the lectures Facility Location and Strategic SCM, Tactical and operational SCM) is recommended.

Remarks
The number of participants is restricted due to the execution of interactive case studies and the resulting examination effort. Due to these capacity restrictions, registration before course start is required according to the information on the course website. The course is planned to be held every winter term. The planned lectures and courses for the next three years are announced online.

Die folgenden Informationen stammen aus der Veranstaltung Supply Chain Management in the Process Industry (WS 16/17):

The student
- knows and classifies state-of-the art approaches for designing, planning and managing global supply chains in the process industry
- distinguishes quality in supply chains and identifies important building blocks, repeating patterns and concepts crucial to supply chain strategy, design and planning,
- explains specific challenges and approaches towards supply chain operations within the process industry with regards to transportation and warehousing, and describes the interdisciplinary linkage of SCM with information systems, performance management, project management, risk management and sustainability management,
- transfers gained knowledge into practice by using SCM case studies and SCM real life project documentations.

Content
The course “Supply Chain Management in the Process Industry” covers fundamental concepts in the field of supply chain management with special focus on process industry. Strategic, planning and operational topics within the end-to-end supply chain are examined, covering relevant approaches in design, processes and performance measurement. Additional focus within the course is on showing the interdisciplinary linkages SCM has with information systems, performance management, project management, risk management and sustainability management. The course is enriched by various insights from the world’s leading chemical company BASF, provided by executive management as real life examples and cases.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
- Various case studies, which will be provided during the course.

Economics Engineering (M.Sc.)
Modulhandbuch mit Stand 08/01/2016
Course: Supply Chain Management with Advanced Planning Systems [T-WIWI-102763]

Responsibility: Christopher Süre, Mathias Göbelt

Contained in:
- [M-WIWI-101471] Industrial Production II
- [M-WIWI-101412] Industrial Production III

ECTS: 3,5
Language: englisch
Version: 1

Events

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<tr>
<td>SS 2016</td>
<td>2581961</td>
<td>Supply Chain Management with Advanced Planning Systems</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Claus J. Bosch, Mathias Göbelt</td>
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</table>

Learning Control / Examinations

The assessment consists of an oral (30 minutes) or a written (60 minutes) exam (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Supply Chain Management with Advanced Planning Systems (SS 2016):

This lecture deals with supply chain management from a practitioner’s perspective with a special emphasis on the software solution SAP SCM and the planning domain. First, the term supply chain management is defined and its scope is determined. Methods to analyze supply chains as well as indicators to measure supply chains are derived. Second, the structure of an APS (advanced planning system) is discussed in a generic way. Later in the lecture, the software solution SAP SCM is mapped to this generic structure. The individual planning tasks and software modules (demand planning, supply network planning, production planning / detailed scheduling, transportation planning / vehicle scheduling, global available-to-promise) are presented by discussing the relevant business processes, providing academic background, describing planning processes for a fictive company and showing the user interface and user-related processes in the software solution.

The lecture is supported by a self-explanatory tutorial, in which students can explore the software solution for the fictive company offline on their own.

Content
1. Introduction to Supply Chain Management
   1.1. Supply Chain Management Fundamentals
   1.2. Supply Chain Management Analytics
2. Structure of Advanced Planning Systems
3. SAP SCM
   3.1. Introduction / SCM Solution Map
   3.2. Demand Planning
   3.3. Supply Network Planning
   3.4. Production Planning and Detailed Scheduling
   3.5. Deployment
   3.6. Transportation Planning and Vehicle Scheduling
   3.7. [Optional] Global Available to Promise
4. SAP SCM in Practice
   4.1. Success Stories
   4.2. SAP Implementation Methodology

Workload
The total workload for this course is approximately 105 hours. For further information see German version.
**Course: Tactical and Operational Supply Chain Management [T-WIWI-102714]**

Responsibility: Stefan Nickel  

**ECTS**: 4,5  
**Language**: deutsch  
**Version**: 1

### Events

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<td>2550486</td>
<td>Taktisches und operatives SCM</td>
<td>Vorlesung (V)</td>
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<td>SS 2016</td>
<td>2550487</td>
<td>Übungen zu Taktisches und operatives SCM</td>
<td>Übung (Ü)</td>
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<td>Brita Rohrbeck, Stefan Nickel</td>
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</table>

### Learning Control / Examinations

The assessment consists of a written exam (120 minutes) according to Section 4(2), 1 of the examination regulation. The exam takes place in every the semester. Prerequisite for admission to examination is the successful completion of the online assessments.

### Conditions

Prerequisite for admission to examination is the successful completion of the online assessments.

### Modeled Conditions

The following conditions must be met:

- Successful completion of course [T-WIWI-105940] Prerequisite for Tactical and Operational Supply Chain Management is required before taking this course.

### Recommendations

None

### Remarks

The lecture is held in every summer term. The planned lectures and courses for the next three years are announced online.

**Die folgenden Informationen stammen aus der Veranstaltung Taktisches und operatives SCM (SS 2016):**

### Content

The lecture covers basic quantitative methods in location planning in the context of strategic Supply Chain Planning. Besides the discussion of several criteria for the evaluation of the locations of facilities, the students are acquainted with classical location planning models (planar models, network models and discrete models) and advanced location planning models designed for Supply Chain Management (single-period and multi-period models). The exercises accompanying the lecture offer the possibility to apply the considered models to practical problems.

### Literature

**Elective Literature**

- Love, Morris, Wesolowsky: Facilities Location: Models and Methods, North Holland, 1988
Course: Tax Law I [T-INFO-101315]

Responsibility: Thomas Dreier

Contained in:
- [M-INFO-101242] Governance, Risk & Compliance
- [M-INFO-101216] Private Business Law

ECTS: 3
Version: 1
Course: Tax Law II [T-INFO-101314]

Responsibility: Detlef Dietrich, Thomas Dreier

Contained in: [M-INFO-101216] Private Business Law

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<td>24646</td>
<td>Tax Law II</td>
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<td>Detlef Dietrich</td>
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Die folgenden Informationen stammen aus der Veranstaltung Tax Law II (SS 2016):


Content


Workload

Der Gesamtarbeitsaufwand für diese Lerneinheit beträgt bei 3 Leistungspunkten 90 h, davon 22,5 Präsenz.

Literature

- Spangemacher, Gewerbesteuer, Band 5, Grüne Reihe, Erich Fleischer Verlag
- Falterbaum/Bolk/Reiß/Eberhart, Buchführung und Bilanz, Band 10, Grüne Reihe, Erich Fleischer Verlag
- Tipke, K./Lang, J., Steuerrecht, Köln, in der neuesten Auflage.
- Jäger/Lang Körperschaftsteuer, Band 6, Grüne Reihe, Erich Fleischer Verlag
- Lippross Umsatzsteuer, Band 11, Grüne Reihe, Erich Fleischer Verlag
- Plückebaum/Wendt/Niemeier/Schlierenkämper Einkommensteuer, Band 3, Grüne Reihe, Erich Fleischer Verlag

Weiterführende Literatur
Course: Team Work in the Area of Service Oriented Architectures [T-WIWI-102849]

Responsibility: Christof Weinhardt, Gerhard Satzger

Contained in: [M-WIWI-101503] Service Design Thinking

ECTS: 9
Language: englisch
Version: 1

Events

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<td>SS 2016</td>
<td>2595600</td>
<td>Service Design Thinking</td>
<td>Vorlesung (V)</td>
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<td>Christof Weinhardt, Michael Knierim, Gerhard Satzger, Niels Feldmann</td>
</tr>
</tbody>
</table>

Learning Control / Examinations


Conditions

The course is compulsory and must be examined.

Recommendations

See German version.

Remarks

Due to the project nature of the course, the number of participants is limited. For further information see german version.

Die folgenden Informationen stammen aus der Veranstaltung Service Design Thinking (SS 2016):

- Deep knowledge of the innovation method “Design Thinking”, as introduced and promoted by Stanford University
- Development of new, creative solutions through extensive observation of oneself and one’s environment, in particular with regard to the relevant service users
- Know how to use prototyping and experimentation to visualize one’s ideas, to test and iteratively develop them, and to converge on a solution
- Communicate, work and present in an interdisciplinary and international project setting

Content

- Paper Bike: Learning about the basic method elements by building a paper bike that has to fulfill a given set of challenges.
- Design Space Exploration: Exploring the problem space through customer and user observation.
- Critical Function Prototype: Identification of critical features from the customer’s perspective that can contribute to the solution of the overarching problem. Building and testing prototypes that integrate these functionalities.
- Dark Horse Prototype: Inverting earlier assumptions and experiences, which leads to the inclusion of new features and solutions.
- Funky Prototype: Integration of the individually tested and successful functions to a complete solution, which is further tested and developed.
- Functional Prototype: Further selection and convergence of existing ideas. Building a higher resolution prototype that can be tested by customers.
- Final Prototype: Preparing and presenting the final solution to the customer.

Workload

The total workload for this course is approximately 270 hours. For further information see German version.
Course: Technological Change in Energy Economics [T-WIWI-102694]

Responsibility: Martin Wietschel
Contained in: [M-WIWI-101452] Energy Economics and Technology

ECTS 3  Language deutsch  Version 1

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<td>Technological Change in Energy Economics</td>
<td>Vorlesung (V)</td>
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<td>Martin Wietschel</td>
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</table>

Learning Control / Examinations
The assessment consists of a written exam.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Technological Change in Energy Economics (WS 16/17):

The student

- has an understanding of innovation theory, innovation economy, and innovation systems,
- has skills in different quantitative method for the forecast of technology change in the energy sector, such as technology cycle models, optimization and simulation models as well as indicators and is able to select the adequate approach depending from the task,
- is able to evaluate most important technological developments in the energy sector (energy supply, energy demand, alternative fuels and propulsion systems in the transport sector, and infrastructure (storage, grids)) from a techno-economic perspective.

Content
I. Wichtige Rahmenbedingungen für den technologischen Wandel
Energienachfrageentwicklung und Ressourcensituation
Der Klimawandel und weitere umweltpolitischen Herausforderungen
Charakteristika der Energiewirtschaft und Liberalisierung der Energiewirtschaft
Grundlagen zur Innovationsökonomie
Innovationssystem
II. Methoden zur Abbildung des technologischen Wandels
Wachstumskurven
Einführung in die Modellbildung
Optimiermethoden
Simulationsmethoden
Indikatorik
Foresight und Delphi-Methode
III. Übersicht zu neuen technologischen Entwicklungen
Kernspaltung und -fusion
Konventionelle Kraftwerke
Erneuerbare Kraftwerke
Rationelle Energienutzung
Wasserstoff und Brennstoffzelle
Energy-to-Mobility (Elektromobilität, Biokraftstoffe)

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Wird in der Vorlesung bekannt gegeben.
Course: Technologies for Innovation Management [T-WIWI-102854]

Responsibility: Daniel Jeffrey Koch

Contained in: [M-WIWI-101507] Innovation Management

ECTS 3  Version 1

Events

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<th>Events</th>
<th>Type</th>
<th>SWS</th>
<th>Lecturers</th>
</tr>
</thead>
<tbody>
<tr>
<td>WS 16/17</td>
<td>2545018</td>
<td>Technologien für das Innovationsmanagement</td>
<td>Block (B)</td>
<td>2</td>
<td>Daniel Jeffrey Koch</td>
</tr>
</tbody>
</table>

Learning Control / Examinations

Conditions
None

Recommendations
Prior attendance of the course Innovation Management [2545015] is recommended.
Course: Technology Assessment [T-WIWI-102858]

Responsibility: Daniel Jeffrey Koch

Contained in: [M-WIWI-101507] Innovation Management

ECTS: 3
Version: 1

Events

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<tr>
<td>SS 2016</td>
<td>2545017</td>
<td>Technologiebewertung</td>
<td>Seminar (S)</td>
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<td>Daniel Jeffrey Koch</td>
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</table>

Learning Control / Examinations


Conditions

None

Recommendations

Prior attendance of the course Innovation Management [2545015] is recommended.

Remarks

See German version.
Course: Telecommunication and Internet Economics [T-WIWI-102713]

Responsibility: Kay Mitusch

Contained in: [M-WIWI-101406] Network Economics
[M-WIWI-101409] Electronic Markets

ECTS: 4.5
Language: deutsch
Version: 1

Events

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<th>Events</th>
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<th>Lecturers</th>
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<tr>
<td>WS 16/17</td>
<td>2561232</td>
<td>Telecommunication and Internet Economics</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Kay Mitusch</td>
</tr>
</tbody>
</table>

Learning Control / Examinations

Result of success is made by a 60 minutes written examination during the semester break (according to §4(2), 1 ERSC). Examination is offered every semester and can be retried at any regular examination date.

Conditions

None

Recommendations

Basic knowledge and skills of microeconomics from undergraduate studies (bachelor’s degree) are expected. Particularly helpful but not necessary: Industrial Economics. Prior attendance of the lecture „Competition in Networks“ [26240] or “Industrial Organisation” is helpful in any case but not considered a formal precondition. The English taught course “Communications Economics” is complementary and recommendet for anyone interested in the sector.

Die folgenden Informationen stammen aus der Veranstaltung Telecommunication and Internet Economics (WS 16/17):

The students

- will know economically relevant technological and organization characteristics of telecommunication networks - fixed and mobile - as well as of the internet
- will understand the complex competition processes in the telecommunication and internet sector
- will be able to analyse these competitive processes by means of analytic instruments and to assess current debates on economic and regulation policies

The lecture is suited for all students who will deal with these sectors in their professional life.

Content

Among the network sectors the telecommunication and internet sector is the most dynamic one and the one with and highest variety of phenomena. Problems of natural monopoly still exist in some parts. But there is also competition, not only at the service level but also at the infrastructural level. Both levels are characterized by (vertical) quality differentiations and by high technology dynamics. What should the regulation of this sector look like? How should the mutual network access prices of two telecommunication providers be regulated and how can regulators set incentives for infrastructure investments? The internet is a free market par excellence, because everybody can open internet businesses without high entry costs. Why then can a company like ebay dominate the market for internet-auction platforms so strongly? The causes of market concentration on the internet will be analyzed. So will be the economic implications of the Next Generations Networks.

Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature

Further literature will be provided during the lecture.
Course: Telecommunications Law [T-INFO-101309]

Responsibility: Matthias Bäcker

Contained in: [M-INFO-101217] Public Business Law

### Events

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<th>SWS</th>
<th>Lecturers</th>
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<tr>
<td>SS 2016</td>
<td>24632</td>
<td>Telekommunikationsrecht</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Matthias Bäcker</td>
</tr>
</tbody>
</table>

Die folgenden Informationen stammen aus der Veranstaltung Telekommunikationsrecht (SS 2016):


**Content**

Die Vorlesung bietet einen Überblick über das neue TKG. Dabei wird die ganze Bandbreite der Regulierung behandelt: Von den materiellrechtlichen Instrumenten der wettbewerbschaffenden ökonomischen Regulierung (Markt-, Zugangs-, Entgeltregulierung sowie besondere Missbrauchsaufsicht) und der nicht-ökonomischen Regulierung (Kundenschutz; Rundfunkübertragung; Vergabe von Frequenzen, Nummern und Wegrechten; Fernmeldegeheimnis; Datenschutz und öffentliche Sicherheit) bis hin zur institutionellen Ausgestaltung der Regulierung. Zum besseren Verständnis werden zu Beginn der Vorlesung die technischen und ökonomischen Grundlagen sowie die gemeinschafts- und verfassungsrechtlichen Vorgaben geklärt.

**Workload**

Der Gesamtarbeitsaufwand für diese Lerneinheit beträgt bei 3 Leistungspunkten 90 h, davon 22,5 Präsenz.

**Literature**

Da der Rechtsstoff teilweise im Diskurs mit den Studierenden erarbeitet werden soll, ist eine aktuelle Version des TKG zu der Vorlesung mitzubringen.

Weitere Literatur wird in der Vorlesung angegeben.

**Weiterführende Literatur**

Erweiterte Literaturangaben werden in der Vorlesung bekannt gegeben.
**Course: Tendering, Planning and Financing in Public Transport [T-BGU-101005]**

**Responsibility:** Peter Vortisch  
**Contained in:**  
- [M-BGU-101064] Fundamentals of Transportation  
- [M-BGU-101065] Transportation Modelling and Traffic Management

**ECTS**  
3  

**Version**  
1  

### Events

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<th>Lecturers</th>
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<tr>
<td>SS 2016</td>
<td>6232807</td>
<td>Wettbewerb, Planung und Finanzierung im ÖPNV</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Alexander Pischon</td>
</tr>
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</table>

**Conditions**  
none
Course: Theoretical Sociology [T-GEISTSOZ-101962]

Responsibility: Gerd Nollmann

Contained in: [M-GEISTSOZ-101169] Sociology

ECTS: 2
Version: 1

Conditions:
None.
Course: Theory of Business Cycles [T-WIWI-102824]

Responsibility: Marten Hillebrand
Contained in: [M-WIWI-101462] Macroeconomic Theory

ECTS: 4,5
Version: 1

Learning Control / Examinations
The assessment consists of 60 min. written exam (according to Section 4 (2), 1 of the examination regulation).
Exams are confined to the following dates: Beginning of the recess period (mid February) and beginning of the summer semester (early April).
Please note: There are no further examination dates for this course.

Recommendations
Basic knowledge in micro- and macroeconomics, as conveyed in the courses Economics I: Microeconomics [2600012] and Economics II: Macroeconomics [2600014], is assumed.
Participants are expected to bring a strong interest in mathematical economics and quantitative model building.

Remarks
All classes will be held in English.
**Course: Theory of Economic Growth [T-WIWI-102825]**

**Responsibility:** Marten Hillebrand  
**Contained in:** [M-WIWI-101462] Macroeconomic Theory

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</table>

**Learning Control / Examinations**

The assessment consists of a 60 min. written exam (according to Section 4 (2), 1 of the examination regulation). Examinations are confined to the following dates: At the beginning of the recess period (mid July) and of the winter semester (early October). Please note: There are no further examination dates for this course.

**Conditions**
None

**Recommendations**

The courses *Economics I: Microeconomics* [2600012] and *Economics II: Macroeconomics* [2600014] have to be completed beforehand. According the focus of the course quantitativ-mathematical modelling should be in participant’s interest.

**Remarks**
All classes will be held in English.
Course: Theory of Endogenous Growth [T-WWI-102785]

Responsibility: Ingrid Ott

Contained in: [M-WWI-101496] Growth and Agglomeration
[M-WWI-101478] Innovation and growth
[M-WWI-101462] Macroeconomic Theory

ECTS 4,5  Language deutsch  Version 1

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<th>Type</th>
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<th>Lecturers</th>
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<tr>
<td>WS 16/17</td>
<td>2561504</td>
<td>Übungen zu Endogene Wachstumstheorie</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Ingrid Ott, Levent Eraydin</td>
</tr>
<tr>
<td>WS 16/17</td>
<td>2561503</td>
<td>Theory of endogenous growth</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Ingrid Ott</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment consists of a written exam (60 min) according to Section 4(2), 1 of the examination regulation. The exam takes place in every semester. Re-examinations are offered at every ordinary examination date. Students will be given the opportunity of writing and presenting a short paper during the lecture time to achieve a bonus on the exam grade. If the mandatory credit point exam is passed, the awarded bonus points will be added to the regular exam points. A deterioration is not possible by definition, and a grade does not necessarily improve, but is very likely to (not every additional point improves the total number of points, since a grade can not become better than 1). The voluntary elaboration of such a paper can not countervail a fail in the exam.

Conditions
None

Recommendations
Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2600012], and Economics II [2600014]. In addition, an interest in quantitative-mathematical modeling is required.

Die folgenden Informationen stammen aus der Veranstaltung Theory of endogenous growth (WS 16/17):
Students shall be given the ability to understand, analyze and evaluate selected models of endogenous growth theory.

Content
- Basic models of endogenous growth
- Human capital and economic growth
- Modelling of technological progress
- Diversity Models
- Schumpeterian growth
- Directional technological progress
- Diffusion of technologies

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Excerpt:
Course: Topics in Experimental Economics [T-WIWI-102863]

Responsibility: Johannes Philipp Reiß

Contained in: [M-WIWI-101505] Experimental Economics

ECTS
Version 4.5 1

Events

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<tr>
<td>SS 2016</td>
<td>25602333</td>
<td>Übungen zu Topics in Experimental Economics</td>
<td>Übung (Ü)</td>
<td>1</td>
<td>Martin Schmidt,</td>
</tr>
<tr>
<td></td>
<td></td>
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<td></td>
<td></td>
<td>Johannes Philipp Reiß</td>
</tr>
<tr>
<td>SS 2016</td>
<td>2560232</td>
<td>Topics in Experimental Economics</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Martin Schmidt,</td>
</tr>
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<td></td>
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<td></td>
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<td>Johannes Philipp Reiß</td>
</tr>
</tbody>
</table>

Learning Control / Examinations
The assessment consists of a written exam (following §4(2), 1 of the examination regulation).

Conditions
None

Recommendations
Basic knowledge of Experimental Economics is assumed. Therefore, it is strongly recommended to attend the course Experimental Economics beforehand.

Remarks
The course is offered in summer 2016 for the first time. The course is not offered in every academic year.
**Course:** Track Guided Transport Systems - Operational Logistics & Management [T-BGU-100060]

**Responsibility:** Eberhard Hohnecker

**Contained in:** [M-BGU-101111] Public Transportation Operations

### ECTS & Version

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### Events

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<tr>
<td>SS 2016</td>
<td>6234805</td>
<td>Management im ÖV</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Eberhard Hohnecker</td>
</tr>
<tr>
<td>SS 2016</td>
<td>6234804</td>
<td>Betriebssysteme und Infrastrukturkapazität von Schienenwegen</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Mitarbeiter/innen, Eberhard Hohnecker</td>
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</table>

### Conditions

none
<table>
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<tr>
<th><strong>Course:</strong> Track Guided Transport Systems - Technical Design and Components [T-BGU-100052]</th>
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</thead>
<tbody>
<tr>
<td><strong>Responsibility:</strong> Eberhard Hohnecker</td>
</tr>
<tr>
<td><strong>Contained in:</strong> [M-BGU-101112] Track Guided Transport Systems / Engineering</td>
</tr>
<tr>
<td><strong>ECTS</strong></td>
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<tr>
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</table>

**Conditions**

none
Course: Trademark and Unfair Competition Law [T-INFO-101313]

Responsibility: Yvonne Matz

Contained in: [M-INFO-101215] Intellectual Property Law

ECTS: 3  Version: 1
Course: Traffic Engineering [T-BGU-101798]

Responsibility: Peter Vortisch

Contained in: [M-BGU-101065] Transportation Modelling and Traffic Management

ECTS: 3  Version: 1

Conditions:
none
Course: Traffic Flow Simulation [T-BGU-101800]

Responsibility: Peter Vortisch

Contained in: [M-BGU-101065] Transportation Modelling and Traffic Management

ECTS 3  Version 1

Events

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<tr>
<td>SS 2016</td>
<td>6232804</td>
<td>Simulation von Verkehr</td>
<td>Vorlesung (VÜ) / Übung 2</td>
<td>Mitarbeiter/innen, Peter Vortisch</td>
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Conditions
none
Course: Traffic Infrastructure [T-BGU-100066]

Responsibility: Eberhard Hohnecker

Contained in: [M-BGU-101113] Project in Public Transportation

ECTS: 6  Version: 1

Events

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<tr>
<td>SS 2016</td>
<td>6234811</td>
<td>Übungen zu Bedarfsermittlung, Fahrplankonzept und Streckenführung (CAD-gestützt)</td>
<td>Übung (Ü)</td>
<td>2</td>
<td>Mitarbeiter/innen, Eberhard Hohnecker</td>
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<tr>
<td>SS 2016</td>
<td>6234810</td>
<td>Bedarfsermittlung, Fahrplankonzept und Streckenführung (CAD-gestützt)</td>
<td>Vorlesung (V)</td>
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<td>Mitarbeiter/innen, Eberhard Hohnecker</td>
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Conditions

none
**Course: Traffic Management and Transport Telematics [T-BGU-101799]**

**Responsibility:** Peter Vortisch  
**Contained in:** [M-BGU-101065] Transportation Modelling and Traffic Management

### Events

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<th>Lecturers</th>
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<tbody>
<tr>
<td>SS 2016</td>
<td>6232802</td>
<td>Verkehrsmanagement und Telematik</td>
<td>Vorlesung (VÜ) / Übung 2</td>
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<td>Peter Vortisch</td>
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</table>

### Conditions

none
Course: Transport Economics [T-WIWI-100007]

Responsibility: Eckhard Szimba, Gernot Liedtke

Contained in: [M-WIWI-101468] Environmental Economics
[M-WIWI-101406] Network Economics
[M-WIWI-101485] Transport infrastructure policy and regional development

ECTS 4,5 Language deutsch Version 1

Term Event-No. Events Type SWS Lecturers
SS 2016 2560230 Transport Economics Vorlesung (V) Kay Mitusch, Eckhard Szimba

Learning Control / Examinations
The assessment is made by a 60 minutes written examination during the semester break (according to §4(2), 1 ERSC). Examination is offered every semester and can be retried at any regular examination date.

Conditions
None

The following informations stammen aus der Veranstaltung Transport Economics (SS 2016):

The course provides students an overview of transport economics. The field deals with the role of transport infrastructure, regulation and pricing in transportation from an economic perspective. The course shall prepare for a career entry in the public sector, a regulation authority or a transport related consultancy. The course also addresses future employees of major construction companies and project corporations for transport infrastructure.

The course gives insights in the complex trade offs to be dealt with in regulatory and infrastructre measures and explains the relevant political considerations. It will be demonstrated, how to estimate the quantitative effects of transport policies using transport models.

Content
The course shall provide an overview of classical welfare economic aspects in reference to planning, assessment, and pricing of transport infrastructure. It will be demonstrated, using new microeconomic models, which impacts regulation and pricing in transport have on the economic actions of individuals and logistics and which benefits and costs apply. The following topics will be discussed:

- Targets, areas and tools of transport policy,
- Project evaluation from the perspective of the public sector,
- Private sector costing and project evaluation,
- Transport system analysis,
- Macroscopic transport modelling,
- Microeconomic transport demand models, particularly logistics models,
- Case studies.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Will be announced in the lecture.
(for literature to prepare the lecture - see additional literature)

Elective literature:


BVU, ifo, ITP, and PLANCO (2001): Verkehrsprognose 2015 für die Bundesverkehrswegeplanung, online bei Bundesministerium für Verkehr-, Bau- und Wohnungswesen (http://www.bmvbs.de)


Course: Transportation Data Analysis [T-BGU-100010]

Responsibility: Martin Kagerbauer

Contained in: [M-BGU-101065] Transportation Modelling and Traffic Management

ECTS

Version

Conditions

none
T Course: Transportation Systems [T-BGU-101671]

Responsibility: Peter Vortisch
Contained in: [M-BGU-101064] Fundamentals of Transportation

ECTS 3 Version 1

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<tr>
<td>SS 2016</td>
<td>6200405</td>
<td>Verkehrswesen (bauiBFP5-MOBIN)</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Peter Vortisch</td>
</tr>
</tbody>
</table>

Conditions
none
**Course: Tunnel Construction and Blasting Engineering [T-BGU-101846]**

**Responsibility:** Shervin Haghsheno  
**Contained in:** [M-BGU-101110] Process Engineering in Construction

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**Conditions**  
none
Course: Turnkey Construction I - Processes and Methods [T-BGU-103430]

Responsibility: Shervin Haghsheno

Contained in: [M-BGU-101884] Lean Management in Construction
[M-BGU-101888] Project Management in Construction

ECTS: 1.5  Version: 1

Events

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<tr>
<td>SS 2016</td>
<td>6241833</td>
<td>Schlüsselfertiges Bauen I</td>
<td>Vorlesung (V)</td>
<td>1</td>
<td>Klaus Teizer</td>
</tr>
</tbody>
</table>

Conditions
none
**Course: Turnkey Construction II - Trades and Technology [T-BGU-103431]**

**Responsibility:** Shervin Haghsheno

**Contained in:**
- [M-BGU-101884] Lean Management in Construction
- [M-BGU-101888] Project Management in Construction

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### Events

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<tr>
<td>SS 2016</td>
<td>6241834</td>
<td>Schlüsselfertiges Bauen II (Gewerke und Technik)</td>
<td>Vorlesung (VÜ) / Übung 2</td>
<td>Klaus Teizer, Michael Denzer</td>
<td></td>
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</tbody>
</table>

**Conditions**

none
Course: Valuation [T-WIWI-102621]

Responsibility: Martin Ruckes

Contained in:
- [M-WIWI-101510] Cross-functional Management Accounting
- [M-WIWI-101482] Finance 1
- [M-WIWI-101483] Finance 2
- [M-WIWI-101480] Finance 3

ECTS: 4,5
Language: englisch
Version: 1

Events

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<td>WS 16/17</td>
<td>2530212</td>
<td>Corporate Finance I</td>
<td>Vorlesung (V)</td>
<td>2</td>
<td>Martin Ruckes</td>
</tr>
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</table>

Learning Control / Examinations
See German version.

Conditions
None

Recommendations
None

Die folgenden Informationen stammen aus der Veranstaltung Corporate Finance I (WS 16/17):

Content
Students learn to assess and compare corporate investment projects from a financial point of view.

Literature
Elective Literature
Course: Virtual Engineering I [T-MACH-102123]

Responsibility: Jivka Ovtcharova

Contained in: [M-MACH-101283] Virtual Engineering A

ECTS 6  Language deutsch  Version 1

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<td>Jivka Ovtcharova</td>
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<td>2121353</td>
<td>Exercises Virtual Engineering I</td>
<td>Übung (Ü)</td>
<td>3</td>
<td>Jivka Ovtcharova, Mitarbeiter</td>
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</table>

Die folgenden Informationen stammen aus der Veranstaltung Virtual Engineering I (WS 16/17):

Students are introduced to Product Lifecycle Management to understand its application in the scope of Virtual Engineering. They should be able to apply CAD/PLM systems in different phases of the product development process.

Furthermore, students should have an extensive knowledge of data models, specific modules and functions of CAD systems. They should be conscious about the IT fundament of CAx systems as well as integration issues and possible approaches. Students are given an overview on various CAE analysis methods along with possible application, constraints and limitations. They learn about different functions of preprocessors, solvers and postprocessors in CAE systems, different approaches for integrating CAD/CAE systems including advantages and disadvantages of the methods.

Students will learn how to integrate CAM modules or systems with CAD systems and are able to define and simulate production processes in CAM modules. Fundamental understanding of the Virtual Engineering philosophy and virtual factory are communicated. They should be able to identify the advantages of Virtual Engineering compared to conventional approaches.

Content

The lecture communicates IT aspects required for understanding virtual product development processes. For this purpose, the focus is set on systems used in industry supporting the process chain of Virtual Engineering:

- Product Lifecycle Management is an approach for managing product related data across the entire lifecycle of the product, beginning with the concept phase until disassembling and recycling.
- CAx-systems for virtual product development allow modeling digital products regarding design, construction, manufacturing and maintenance.
- Validation systems enable the analysis of products regarding statics, dynamics, safety and manufacturing feasibility.

The objective of the lecture is to clarify the relationship between construction and validation operations by applying virtual prototypes and VR/AR/MR visualization techniques in combination with PDM/PLM-systems. This is taught by introducing each particular system in applied exercises.

Workload

Präsenszeit: 52.5 Stunden
Selbststudium: 115 Stunden
Course: Virtual Engineering II [T-MACH-102124]

Responsibility: Jivka Ovtcharova

Contained in: [M-MACH-101281] Virtual Engineering B

ECTS 4
Language deutsch
Version 1

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Die folgenden Informationen stammen aus der Veranstaltung Virtual Engineering II (SS 2016):

Students are introduced to Virtual Reality, how to achieve stereoscopic visualization and which technologies can be used to create this effect. They are able to model a scene in VR and store VR data structures. Students should understand the functionality of VR pipelines for visualizing scenes. They should be familiar with several interaction systems and devices in a VR environment and should be able to assess the advantages and disadvantages of interaction and tracking devices. Furthermore, they should know which validation tests could be carried out in the process of product development with using virtual mock-up (VMU). The difference between VMU, physical mock-up (PMU) and virtual prototypes (VP) is introduced. The vision of an integrated virtual product development is communicated to understand the challenges to achieve this vision.

Content

The lecture presents the IT aspects required for understanding virtual product development processes:

- Corresponding models can be visualized in Virtual Reality Systems, from individual parts to complete assemblies.
- Virtual Prototypes combine CAD-data and information about properties of components and assemblies for immersive visualization, functionality tests and functional validation in VR/AR/MR environments.
- Integrated Virtual Product Development explains product development processes from the point of view of Virtual Engineering.

The objective of this lecture is to clarify the relationship between construction and validation operations by using virtual prototypes and VR/AR/MR visualization techniques in combination with PDM/PLM-systems. This will be achieved by introducing each particular IT-system with practical-oriented exercises.

Workload

Präsenzzeit: 31.5 Stunden
Selbststudium: 87 Stunden
### Course: Virtual Reality Practical Course [T-MACH-102149]

**Responsibility:** Jivka Ovtcharova  
**Contained in:**  
- [M-MACH-101283] Virtual Engineering A  
- [M-MACH-101281] Virtual Engineering B  

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Die folgenden Informationen stammen aus der Veranstaltung Virtual Reality Practical Course (WS 16/17):

The students are able to operate and use virtual reality hardware and software. They can:

- design complex tasks as team members
- solve subtasks in specific work packages keeping the interfaces in mind
- combining all parts to the final product.

**Content**

The lab course consists of:

1. Introduction and basics in virtual reality (hardware, software, application)
2. Introduction in 3DVIA Virtools tool kit as an application development system
3. IMplemetration and practice by developing a driving simulator in small groups.

**Workload**

Präsenzeit: 31.5 Stunden  
Selbststudium: 86 Stunden
Course: Warehousing and Distribution Systems [T-MACH-105174]

Responsibility: Melanie Schwab, Judith Weiblen

Contained in:  
[M-MACH-101263] Introduction to Logistics
[M-MACH-101280] Logistics in Value Chain Networks
[M-MACH-101279] Technical Logistics

ECTS: 4  Language: deutsch  Version: 1

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<td>2118097</td>
<td>Warehousing and distribution systems</td>
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Conditions

none

Die folgenden Informationen stammen aus der Veranstaltung Warehousing and distribution systems (SS 2016):

Students are able to:

- Describe the areas of typical warehouse and distribution systems with the respective processes and can illustrate it with sketches,
- Use and choose strategies of warehouse and distribution systems according to requirements,
- Classify typical systems using criteria discussed in the lecture, and
- Reason about the choice of appropriate technical solutions.

Content

- Introduction
- Yard management
- Receiving
- Storage and picking
- Workshop on cycle times
- Consolidation and packing
- Shipping
- Added Value
- Overhead
- Case Study: DCRM
- Planning of warehouses
- Case study: Planning of warehouses
- Distribution networks
- Lean Warehousing

Workload

regular attendance: 21 hours  
self-study: 99 hours

Literature

ARNOLD, Dieter, FURMANS, Kai (2005)  
Materialfluss in Logistiksystemen, 5. Auflage, Berlin: Springer-Verlag

ARNOLD, Dieter (Hrsg.) et al. (2008)  
Handbuch Logistik, 3. Auflage, Berlin: Springer-Verlag

Warehouse Science

GUDEHUS, Timm (2005)  
Logistik, 3. Auflage, Berlin: Springer-Verlag

FRAZELLE, Edward (2002)  
World-class warehousing and material handling, McGraw-Hill
MARTIN, Heinrich (1999)
Praxiswissen Materialflußplanung: Transport, Hanhanben, Lagern, Kommissionieren, Braunschweig, Wiesbaden: Vieweg

WISER, Jens (2009)
Der Prozess Lagern und Kommissionieren im Rahmen des Distribution Center Reference Model (DCRM); Karlsruhe : Universitätsverlag

A comprehensive overview of scientific papers can be found at:

ROODBERGEN, Kees Jan (2007)
Warehouse Literature
Course: Water Chemistry and Water Technology I [T-CIWVT-101900]

Responsibility: Harald Horn

Contained in: [M-CIWVT-101121] Water Chemistry and Water Technology I

ECTS: 6  Version: 1

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Conditions

none
Course: Water Chemistry and Water Technology II [T-CIWVT-101901]

Responsibility: Harald Horn

Contained in: [M-CIWVT-101122] Water Chemistry and Water Technology II

ECTS Version 9 1

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<td>Naturwissenschaftliche Grundlagen der Wasser-</td>
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Conditions

The module “Water Chemistry and Water Technology I” must be passed.

Modeled Conditions

The following conditions must be met:

- Successful completion of module [M-CIWVT-101121] Water Chemistry and Water Technology I is required before taking this course.
**Course: Water Resource Management and Engineering Hydrology [T-BGU-101805]**

**Responsibility:** Jürgen Ihringer

**Contained in:**
- [M-WIWI-101642] Natural Hazards and Risk Management 1
- [M-WIWI-101644] Natural Hazards and Risk Management 2

### ECTS 3  
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### Learning Control / Examinations
See German version.

### Conditions
None
Course: Web Science [T-WIWI-103112]

Responsibility: York Sure-Vetter

Contained in: [M-WIWI-101472] Informatics
[M-WIWI-101630] Electives in Informatics
[M-WIWI-101628] Emphasis in Informatics

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Learning Control / Examinations

The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation or an oral exam (20 min) following §4, Abs. 2, 2 of the examination regulation.

The exam takes place every semester and can be repeated at every regular examination date.

Conditions

None

Remarks


Die folgenden Informationen stammen aus der Veranstaltung Web Science (WS 16/17):

The students

- look critically into current research topics in the field of Web Science and learns in particular about the topics small-world-problem, network theory, social network analysis, bibliometrics, as well as link analysis and search.
- apply interdisciplinary thinking.
- train the application of technological approaches to social science problems.

Content

This course aims to provide students with a basic knowledge and understanding about the structure and analysis of selected web phenomena and technologies. Topics include the small world problem, network theory, social network analysis, graph search and technologies/standards/architectures.

Workload

- The total workload for this course is approximately 150 hours
- Time of presentness: 45 hours
- Time of preparation and postprocessing: 67.5 hours
- Exam and exam preparation: 37.5 hours

Literature

Course: Wildcard Additional Examinations 1 [T-WIWI-103777]

Responsibility:

Contained in:  [M-WIWI-101983] Additional Examinations

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1
Course: Wildcard Additional Examinations 10 [T-WIWI-103814]

Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations

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Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations

ECTS
Version
Course: Wildcard Additional Examinations 13 [T-WIWI-103817]

Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations
Course: Wildcard Additional Examinations 14 [T-WIWI-103818]

Responsibility:
Contained in: [M-WIWI-101983] Additional Examinations

ECTS: 2
Version: 1
Course: Wildcard Additional Examinations 15 [T-WIWI-103819]

Responsibility:
Contained in: [M-WIWI-101983] Additional Examinations

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Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations

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Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations

ECTS 2
Version 1
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Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations

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1
Course: Wildcard Additional Examinations 2 [T-WIWI-103780]

Responsibility: [M-WIWI-101983] Additional Examinations

ECTS: 2  Version: 1
Course: Wildcard Additional Examinations 20 [T-WIWI-103824]

Responsibility: [M-WIWI-101983] Additional Examinations

ECTS: 2
Version: 1
Course: Wildcard Additional Examinations 21 [T-WIWI-103825]

Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations

ECTS 5
Version 1
Course: Wildcard Additional Examinations 22 [T-WIWI-103826]

Responsibility: [M-WIWI-101983] Additional Examinations

ECTS: 5
Version: 1
Course: Wildcard Additional Examinations 23 [T-WIWI-103827]

Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations

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Course: Wildcard Additional Examinations 24 [T-WIWI-103828]

Responsibility: [M-WIWI-101983] Additional Examinations

ECTS: 3
Version: 1
**Course: Wildcard Additional Examinations 25 [T-WIWI-103829]**

**Responsibility:**

**Contained in:** [M-WIWI-101983] Additional Examinations

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Course: Wildcard Additional Examinations 26 [T-WIWI-103830]

Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations

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Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations

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Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations

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Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations

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Course: Wildcard Additional Examinations 4 [T-WIWI-103808]

Responsibility:
Contained in: [M-WIWI-101983] Additional Examinations

ECTS 2
Version 1
Course: Wildcard Additional Examinations 5 [T-WIWI-103809]

Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations

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Course: Wildcard Additional Examinations 6 [T-WIWI-103810]

Responsibility: [M-WIWI-101983] Additional Examinations

ECTS

Version

1
Course: Wildcard Additional Examinations 7 [T-WIWI-103811]

Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations
Course: Wildcard Additional Examinations 9 [T-WIWI-103813]

Responsibility:

Contained in: [M-WIWI-101983] Additional Examinations

ECTS Version

1
Course: Wildcard Key Competences Seminar 1 [T-WIWI-104680]

Responsibility:
Contained in: [M-WIWI-101808] Seminar Module

ECTS
1

Version
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Course: Wildcard Key Competences Seminar 3 [T-WIWI-104682]

Responsibility:

Contained in: [M-WIWI-101808] Seminar Module

ECTS 3
Version 1
Course: Wildcard Key Competences Seminar 4 [T-WIWI-104683]

Responsibility:

Contained in: [M-WIWI-101808] Seminar Module

ECTS: 1
Version: 1
Course: Wildcard Key Competences Seminar 5 [T-WIWI-104684]

Responsibility: [M-WIWI-101808] Seminar Module

ECTS: 2  Version: 1
Course: Wildcard Key Competences Seminar 6 [T-WIWI-104685]

Responsibility:

Contained in: [M-WIWI-101808] Seminar Module

ECTS

Version

3

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Course: Wildcard Key Competences Seminar 7 [T-WIWI-105955]

Responsibility:

Contained in: [M-WIWI-101808] Seminar Module

ECTS 4
Version 1
Course: Wildcard Key Competences Seminar 8 [T-WIWI-105956]

Responsibility:

Contained in: [M-WIWI-101808] Seminar Module

ECTS
Version
4
1
Course: Windpower [T-MACH-105234]

Responsibility: Norbert Lewald

Contained in: [M-WIWI-101404] Extracurricular Module in Engineering

ECTS: 4  Version: 1

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Course: Workflow-Management [T-WIWI-102662]

Responsibility: Andreas Oberweis

Contained in:
- [M-WIWI-101472] Informatics
- [M-WIWI-101630] Electives in Informatics
- [M-WIWI-101628] Emphasis in Informatics

ECTS: 5

Language: deutsch

Version: 1

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Learning Control / Examinations
The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation in the first week after lecture period.

Conditions
None

Die folgenden Informationen stammen aus der Veranstaltung Workflow-Management (SS 2016):

Students
- explain the concepts and principles of workflow management concepts and systems and their applications,
- create and evaluate business process models,
- analyze static and dynamic properties of workflows.

Content
A workflow is that part of a business process which is automatically executed by a computerized system. Workflow management includes the design, modelling, analysis, execution and management of workflows. Workflow management systems are standard software systems for the efficient control of processes in enterprises and organizations. Knowledge in the field of workflow management systems is especially important during the design of systems for process support. The course covers the most important concepts of workflow management. Modelling and design techniques are presented and an overview about current workflow management systems is given. Standards, which have been proposed by the workflow management coalition (WFMC), are discussed. Petri nets are proposed as a formal modelling and analysis tool for business processes. Architecture and functionality of workflow management systems are discussed. The course is a combination of theoretical foundations of workflow management concepts and of practical application knowledge.

Workload
Lecture 30h
Exercise 15h
Preparation of lecture 30h
Preparation of exercises 30h
Exam preparation 44h
Exam 1h

Total: 150h

Literature
  Further literature is given in the lecture.
Part VIII

Appendix: Qualification objectives of the Master’s program in Economics Engineering

Graduates of the interdisciplinary Master’s program in Economics Engineering have advanced and in-depth knowledge in economics, business administration, computer science and operations research. This mainly has its focus on business administration. Here, the students analyze how macroeconomic variables (e.g., the national product, the inflation rate or unemployment) are affected by interaction of individual decisions in alternative institutional arrangements and what roles the state and the increasing internationalization have to take up. Formal-theoretical models are analytically derived and simulated using quantitative methods. The objective here is a theoretically based derivation of economic policy recommendations. Other areas of specialization can be chosen based on individual interests. Depending on one’s wishes, courses on statistics, engineering sciences and law or sociology can be taken up and specialized in.

They have generalized or specialized expertise in the different disciplines.

The graduates are in a position to define and interpret the specifics, limits, terminologies and doctrines in the selected areas of these subjects, reproduce the current state of research and selectively use this as a basis for further development. Their extensive know-how enables them to think across the various disciplines as well as identify trends and macroeconomic developments at an early stage. They are able to evaluate, select and combine appropriate courses of action for research-related topics. They can then transfer and apply these to solve specific problems.

They can separately analyze extensive problems such as information and current challenges and analyze, compare and evaluate these using appropriate methods and concepts. They evaluate the complexity and risks, identify the improvement potentials and choose sustainable solution processes and improvement methods. This puts them in a position where they are able to make responsible and science-based decisions. They are able to come up with innovative ideas and apply them accordingly. They can oversee these approaches either independently or in teams. They are able to explain and discuss their decisions. They can independently interpret, validate and illustrate the obtained results.

The interdisciplinary use of knowledge also takes account of social, scientific and ethical insights.

The graduates can communicate with expert representatives on a scientific level and assume prominent responsibility both in local and international teams. Karlsruhe’s economic engineers are characterized by their interdisciplinary thinking as well as their innovation and management capability. They are particularly qualified for industrial occupations, the service sector or in public administration as well as a downstream scientific career (PhD).
Studien- und Prüfungsordnung
des Karlsruher Instituts für Technologie (KIT) für den Masterstudiengang
Technische Volkswirtschaftslehre

vom 24. September 2015


Der Präsident hat seine Zustimmung gemäß § 20 Absatz 2 KITG iVm. § 32 Absatz 3 Satz 1 LHG am 24. September 2015 erteilt.

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Das KIT hat sich im Rahmen der Umsetzung des Bolognaprozesses zum Aufbau eines Europäischen Hochschulraumes zum Ziel gesetzt, dass am Abschluss des Studiums am KIT der Mastergrad stehen soll. Das KIT sieht daher die am KIT angebotenen konsekutiven Bachelor- und Masterstudiengänge als Gesamtkonzept mit konsekutivem Curriculum.

I. Allgemeine Bestimmungen

§ 1 Geltungsbereich
Diese Masterprüfungsordnung regelt Studienablauf, Prüfungen und den Abschluss des Studiums im Masterstudiengang Technische Volkswirtschaftslehre am KIT.

§ 2 Ziel des Studiums, akademischer Grad
(1) Im konsekutiven Masterstudium sollen die im Bachelorstudium erworbenen wissenschaftlichen Qualifikationen weiter vertieft, verbreitert, erweitert oder ergänzt werden. Ziel des Studiums ist die Fähigkeit, die wissenschaftlichen Erkenntnisse und Methoden selbstständig anzuwenden und ihre Bedeutung und Reichweite für die Lösung komplexer wissenschaftlicher und gesellschaftlicher Problemstellungen zu bewerten.

(2) Aufgrund der bestandenen Masterprüfung wird der akademische Grad „Master of Science (M.Sc.)“ für den Masterstudiengang Technische Volkswirtschaftslehre verliehen.

§ 3 Regelstudienzeit, Studienaufbau, Leistungspunkte
(1) Die Regelstudienzeit beträgt vier Semester.


(4) Der Umfang der für den erfolgreichen Abschluss des Studiums erforderlichen Studien- und Prüfungsleistungen wird in Leistungspunkten gemessen und beträgt insgesamt 120 Leistungspunkte.

(5) Lehrveranstaltungen können nach vorheriger Ankündigung auch in englischer Sprache angeboten werden.

§ 4 Modulprüfungen, Studien- und Prüfungsleistungen

Erfolgskontrollen gliedern sich in Studien- oder Prüfungsleistungen.

(2) Prüfungsleistungen sind:
1. schriftliche Prüfungen,
2. mündliche Prüfungen oder
3. Prüfungsleistungen anderer Art.

(3) Studienleistungen sind schriftliche, mündliche oder praktische Leistungen, die von den Studierenden in der Regel lehrveranstaltungsbegleitend erbracht werden. Die Masterprüfung darf nicht mit einer Studienleistung abgeschlossen werden.

(4) Von den Modulprüfungen sollen mindestens 70 % benotet sein.

(5) Bei sich ergänzenden Inhalten können die Modulprüfungen mehrerer Module durch eine auch modulübergreifende Prüfungsleistung (Absatz 2 Nr. 1 bis 3) ersetzt werden.

§ 5 Anmeldung und Zulassung zu den Modulprüfungen und Lehrveranstaltungen

(1) Um an den Modulprüfungen teilnehmen zu können, müssen sich die Studierenden online im Studierendenportal zu den jeweiligen Erfolgskontrollen anmelden. In Ausnahmefällen kann eine Anmeldung schriftlich im Studierendenservice oder in einer anderen vom Studierendenservice autorisierten Einrichtung erfolgen. Für die Erfolgskontrollen können durch die Prüfenden Anmeldefristen festgelegt werden. Die Anmeldung der Masterarbeit ist im Modulhandbuch geregelt.


(3) Zu einer Erfolgskontrolle ist zuzulassen, wer
1. in den Masterstudiengang Technische Volkswirtschaftslehre am KIT eingeschrieben ist; die Zulassung beurlaubter Studierender ist auf Prüfungsleistungen beschränkt; und
2. nachweist, dass er die im Modulhandbuch für die Zulassung zu einer Erfolgskontrolle festgelegten Voraussetzungen erfüllt und
3. nachweist, dass er in dem Masterstudiengang Technische Volkswirtschaftslehre den Prüfungsanspruch nicht verloren hat.

(4) Nach Maßgabe von § 30 Abs. 5 LHG kann die Zulassung zu einzelnen Pflichtveranstaltungen beschränkt werden. Der/die Prüfende entscheidet über die Auswahl unter den Studierenden, die sich rechtzeitig bis zu dem von dem/der Prüfenden festgesetzten Termin angemeldet haben unter Berücksichtigung des Studienfortschritts dieser Studierenden und unter Beachtung von § 13 Abs. 1 Satz 1 und 2, sofern ein Abbau des Überhangs durch andere oder zusätzliche Veranstaltungen nicht möglich ist. Für den Fall gleichen Studienfortschritts sind durch die KIT-Fakultäten weitere Kriterien festzulegen. Das Ergebnis wird den Studierenden rechtzeitig bekannt gegeben.


§ 6 Durchführung von Erfolgskontrollen

(1) Erfolgskontrollen werden studienbegleitend, in der Regel im Verlauf der Vermittlung der Lehrinhalte der einzelnen Module oder zeitnah danach, durchgeführt.

(2) Die Art der Erfolgskontrolle (§ 4 Abs. 2 Nr. 1 bis 3, Abs. 3) wird von der/dem Prüfenden der betreffenden Lehrveranstaltung in Bezug auf die Lehrinhalte der Lehrveranstaltung und die
Lernziele des Moduls festgelegt. Die Art der Erfolgskontrolle, ihre Häufigkeit, Reihenfolge und Gewichtung sowie gegebenenfalls die Bildung der Modulnote müssen mindestens sechs Wochen vor Vorlesungsbeginn im Modulhandbuch bekannt gemacht werden. Im Einvernehmen von Prüfendem und Studierender bzw. Studierendem können die Art der Prüfungsleistung sowie die Prüfungssprache auch nachträglich geändert werden; im ersten Fall ist jedoch § 4 Abs. 4 zu berücksichtigen. Bei der Prüfungsorganisation sind die Belange Studierender mit Behinderung oder chronischer Erkrankung gemäß § 13 Abs. 1 zu berücksichtigen. § 13 Abs. 1 Satz 3 und 4 gelten entsprechend.

(3) Bei unvertretbar hohem Prüfungsaufwand kann eine schriftlich durchzuführende Prüfungsleistung auch mündlich, oder eine mündlich durchzuführende Prüfungsleistung auch schriftlich abgenommen werden. Diese Änderung muss mindestens sechs Wochen vor der Prüfungsleistung bekannt gegeben werden.

(4) Bei Lehrveranstaltungen in englischer Sprache (§ 3 Abs. 6) können die entsprechenden Erfolgskontrollen in dieser Sprache abgenommen werden. § 6 Abs. 2 gilt entsprechend.

(5) **Schriftliche Prüfungen** (§ 4 Abs. 2 Nr. 1) sind in der Regel von einer/einem Prüfenden nach § 18 Abs. 2 oder 3 zu bewerten. Sofern eine Bewertung durch mehrere Prüfende erfolgt, ergibt sich nach der Note aus dem arithmetischen Mittel der Einzelbewertungen. Entspricht ein Prüfender der in § 7 Abs. 2 Satz 2 definierten Notenstufen, so ist auf die nächstliegende Notenstufe aufzurunden. Bei gleichem Abstand ist auf die nächstbessere Notenstufe zu runden. Das Bewertungsverfahren soll sechs Wochen nicht überschreiten. Schriftliche Prüfungen dauern mindestens 60 und höchstens 300 Minuten.

(6) **Mündliche Prüfungen** (§ 4 Abs. 2 Nr. 2) sind von mehreren Prüfenden (Kollegialprüfung) oder von einer/einem Prüfenden in Gegenwart einer oder eines Beisitzenden als Gruppen- oder Einzelpfungen abzunehmen und zu bewerten. Vor der Festsetzung der Note hört die/der Prüfende die anderen an der Kollegialprüfung mitwirkenden Prüfenden an. Mündliche Prüfungen dauern in der Regel mindestens 15 Minuten und maximal 60 Minuten pro Studierenden.

Die wesentlichen Gegenstände und Ergebnisse der mündlichen Prüfung sind in einem Protokoll festzuhalten. Das Ergebnis der Prüfung ist den Studierenden im Anschluss an die mündliche Prüfung bekannt zu geben.

Studierende, die sich in einem späteren Semester der gleichen Prüfung unterziehen wollen, werden entsprechend den räumlichen Verhältnissen und nach Zustimmung des Prüfungsleiters als Zuhörerinnen und Zuhörer bei mündlichen Prüfungen zugelassen. Die Zulassung erstreckt sich nicht auf die Beratung und Bekanntgabe der Prüfungsergebnisse.

(7) **Für Prüfungsleistungen anderer Art** (§ 4 Abs. 2 Nr. 3) sind angemessene Bearbeitungsfristen einzuhalten und Abgabetermine festzulegen. Dabei ist durch die Art der Aufgabenstellung und durch entsprechende Dokumentation sicherzustellen, dass die erbrachte Prüfungsleistung dem/der Studierenden zurechenbar ist. Die wesentlichen Gegenstände und Ergebnisse der Erfolgskontrolle sind in einem Protokoll festzuhalten.

Bei mündlich durchgeführten Prüfungsleistungen anderer Art muss neben der/dem Prüfenden ein/e Beisitzende/r anwesend sein, die/der zusätzlich zum/zur Prüfenden das Protokoll zeichnet.

**Schriftliche Arbeiten** im Rahmen einer Prüfungsleistung anderer Art haben dabei die folgende Erklärung zu tragen: „Ich versichere wahrheitsgemäß, die Arbeit selbstständig angefertigt, alle benutzten Hilfsmittel vollständig und genau angegeben und alles kenntlich gemacht zu haben, was aus Arbeiten anderer unverändert oder mit Abänderungen entnommen wurde.“ Trägt die Arbeit diese Erklärung nicht, wird sie nicht angenommen. Die wesentlichen Gegenstände und Ergebnisse einer solchen Erfolgskontrolle sind in einem Protokoll festzuhalten.

§ 6 a Erfolgskontrollen im Antwort-Wahl-Verfahren

Das Modulhandbuch regelt, ob und in welchem Umfang Erfolgskontrollen im Wege des Antwort-Wahl-Verfahrens abgelegt werden können.
§ 6 b Computergestützte Erfolgskontrollen


(2) Vor der computergestützten Erfolgskontrolle hat die/der Prüfende sicherzustellen, dass die elektronischen Daten eindeutig identifiziert und unverwechselbar und dauerhaft den Studierenden zugeordnet werden können. Der störungsfreie Verlauf einer computergestützten Erfolgskontrolle ist durch entsprechende technische Betreuung zu gewährleisten, insbesondere ist die Erfolgskontrolle in Anwesenheit einer fachlich sachkundigen Person durchzuführen. Alle Prüfungsaufgaben müssen während der gesamten Bearbeitungszeit zur Bearbeitung zur Verfügung stehen.

(3) Im Übrigen gelten für die Durchführung von computergestützten Erfolgskontrollen die §§ 6 bzw. 6 a.

§ 7 Bewertung von Studien- und Prüfungsleistungen

(1) Das Ergebnis einer Prüfungsleistung wird von den jeweiligen Prüfenden in Form einer Note festgesetzt.

(2) Folgende Noten sollen verwendet werden:

<table>
<thead>
<tr>
<th>sehr gut (very good)</th>
<th>gut (good)</th>
<th>befriedigend (satisfactory)</th>
<th>ausreichend (sufficient)</th>
<th>nicht ausreichend (failed)</th>
</tr>
</thead>
<tbody>
<tr>
<td>hervorragende Leistung,</td>
<td>eine Leistung, die erheblich über den durchschnittlichen Anforderungen liegt,</td>
<td>eine Leistung, die durchschnittlichen Anforderungen entspricht,</td>
<td>eine Leistung, die trotz ihrer Mängel noch den Anforderungen genügt,</td>
<td>eine Leistung, die wegen erheblicher Mängel nicht den Anforderungen genügt.</td>
</tr>
</tbody>
</table>

Zur differenzierten Bewertung einzelner Prüfungsleistungen sind nur folgende Noten zugelassen:

<table>
<thead>
<tr>
<th>1,0; 1,3</th>
<th>1,7; 2,0; 2,3</th>
<th>2,7; 3,0; 3,3</th>
<th>3,7; 4,0</th>
<th>5,0</th>
</tr>
</thead>
<tbody>
<tr>
<td>sehr gut</td>
<td>gut</td>
<td>befriedigend</td>
<td>ausreichend</td>
<td>nicht ausreichend</td>
</tr>
</tbody>
</table>

(3) Studienleistungen werden mit „bestanden“ oder mit „nicht bestanden“ gewertet.

(4) Bei der Bildung der gewichteten Durchschnitte der Modulnoten, der Fachnoten und der Gesamtnote wird nur die erste Dezimalstelle hinter dem Komma berücksichtigt; alle weiteren Stellen werden ohne Rundung gestrichen.

(5) Jedes Modul und jede Erfolgskontrolle darf in demselben Studiengang nur einmal gewertet werden.

(6) Eine Prüfungsleistung ist bestanden, wenn die Note mindestens „ausreichend“ (4,0) ist.

(8) Die Ergebnisse der Erfolgskontrollen sowie die erworbenen Leistungspunkte werden durch den Studierendenservice des KIT verwaltet.

(9) Die Noten der Module eines Faches gehen in die Fachnote mit einem Gewicht proportional zu den ausgewiesenen Leistungspunkten der Module ein.

(10) Die Gesamtnote der Masterprüfung, die Fachnoten und die Modulnoten lauten:

\[
\begin{array}{lcl}
\text{bis } 1,5 & = & \text{sehr gut} \\
\text{von } 1,6 \text{ bis } 2,5 & = & \text{gut} \\
\text{von } 2,6 \text{ bis } 3,5 & = & \text{befriedigend} \\
\text{von } 3,6 \text{ bis } 4,0 & = & \text{ausreichend}
\end{array}
\]

§ 8 Wiederholung von Erfolgskontrollen, endgültiges Nichtbestehen

(1) Studierende können eine nicht bestandene schriftliche Prüfung (§ 4 Absatz 2 Nr. 1) einmal wiederholen. Wird eine schriftliche Wiederholungsprüfung mit „nicht ausreichend“ (5,0) bewertet, so findet eine mündliche Nachprüfung im zeitlichen Zusammenhang mit dem Termin der nicht bestandenen Prüfung statt. In diesem Falle kann die Note dieser Prüfung nicht besser als „ausreichend“ (4,0) sein.

(2) Studierende können eine nicht bestandene mündliche Prüfung (§ 4 Absatz 2 Nr. 2) einmal wiederholen.

(3) Wiederholungsprüfungen nach Absatz 1 und 2 müssen in Inhalt, Umfang und Form (mündlich oder schriftlich) der ersten entsprechen. Ausnahmen kann der zuständige Prüfungsausschuss auf Antrag zulassen.

(4) Prüfungsleistungen anderer Art (§ 4 Absatz 2 Nr. 3) können einmal wiederholt werden.

(5) Studienleistungen können mehrfach wiederholt werden.

(6) Die Prüfungsleistung ist endgültig nicht bestanden, wenn die mündliche Nachprüfung im Sinne des Absatzes 1 mit „nicht ausreichend“ (5,0) bewertet wurde. Die Prüfungsleistung ist ferner endgültig nicht bestanden, wenn die mündliche Prüfung im Sinne des Absatzes 2 oder die Prüfungsleistung anderer Art gemäß Absatz 4 zweimal mit „nicht bestanden“ bewertet wurde.

(7) Das Modul ist endgültig nicht bestanden, wenn eine für sein Bestehen erforderliche Prüfungsleistung endgültig nicht bestanden ist.


(9) Die Wiederholung einer bestandenen Prüfungsleistung ist nicht zulässig.
Die Masterarbeit kann bei einer Bewertung mit „nicht ausreichend“ (5,0) einmal wiederholt werden. Eine zweite Wiederholung der Masterarbeit ist ausgeschlossen.

§ 9 Verlust des Prüfungsanspruchs

§ 10 Abmeldung; Versäumnis, Rücktritt


(3) Die Abmeldung von Prüfungsleistungen anderer Art sowie von Studienleistungen ist im Modulhandbuch geregelt.

(4) Eine Erfolgskontrolle gilt als mit „nicht ausreichend“ (5,0) bewertet, wenn die Studierenden einen Prüfungstermin ohne triftigen Grund versäumen oder wenn sie nach Beginn der Erfolgskontrolle ohne triftigen Grund von dieser zurücktreten. Dasselbe gilt, wenn die Masterarbeit nicht innerhalb der vorgesehenen Bearbeitungszeit erbracht wird, es sei denn, der/die Studierende hat die Fristüberschreitung nicht zu vertreten.


§ 11 Täuschung, Ordnungsverstoß
(1) Versuchen Studierende das Ergebnis ihrer Erfolgskontrolle durch Täuschung oder Benutzung nicht zugelassener Hilfsmittel zu beeinflussen, gilt die betreffende Erfolgskontrolle als mit „nicht ausreichend“ (5,0) bewertet.


(3) Näheres regelt die Allgemeine Satzung des KIT zur Redlichkeit bei Prüfungen und Praktika in der jeweils gültigen Fassung.
§ 12 Mutterschutz, Elternzeit, Wahrnehmung von Familienpflichten


§ 13 Studierende mit Behinderung oder chronischer Erkrankung


(2) Weisen Studierende eine Behinderung oder chronische Erkrankung nach und folgt daraus, dass sie nicht in der Lage sind, Erfolgskontrollen ganz oder teilweise in der vorgeschriebenen Zeit oder Form abzulegen, kann der Prüfungsausschuss gestatten, die Erfolgskontrollen in einem anderen Zeitraum oder einer anderen Form zu erbringen. Insbesondere ist behinderten Studierenden zu gestatten, notwendige Hilfsmittel zu benutzen.

(3) Weisen Studierende eine Behinderung oder chronische Erkrankung nach und folgt daraus, dass sie nicht in der Lage sind, die Lehrveranstaltungen regelmäßig zu besuchen oder die gemäß § 19 erforderlichen Studien- und Prüfungsleistungen zu erbringen, kann der Prüfungsausschuss auf Antrag gestatten, dass einzelne Studien- und Prüfungsleistungen nach Ablauf der in dieser Studien- und Prüfungsordnung vorgesehenen Fristen absolviert werden können.

§ 14 Modul Masterarbeit

(1) Voraussetzung für die Zulassung zum Modul Masterarbeit ist, dass die/der Studierende Modulprüfungen im Umfang von mindestens 60 LP erfolgreich abgelegt hat. Über Ausnahmen entscheidet der Prüfungsausschuss auf Antrag der/des Studierenden.

(2) Die Masterarbeit kann von Hochschullehrer/innen und leitenden Wissenschaftler/innen gemäß § 14 Abs. 3 Ziff. 1 KITG vergeben werden. Darüber hinaus kann der Prüfungsausschuss

(3) Thema, Aufgabenstellung und Umfang der Masterarbeit sind von dem Betreuer bzw. der Betreuerin so zu begrenzen, dass sie mit dem in Absatz 4 festgelegten Arbeitsaufwand bearbeitet werden kann.


(5) Bei der Abgabe der Masterarbeit haben die Studierenden schriftlich zu versichern, dass sie die Arbeit selbstständig verfasst und keine anderen als die angegebenen Quellen und Hilfsmittel benutzt haben, die wörtlich oder inhaltlich übernommenen Stellen als solche kennlich gemacht und die Satzung des KIT zur Sicherung der wissenschaftlichen Praxis in der jeweils gültigen Fassung beachtet haben. Wenn diese Erklärung nicht enthalten ist, wird die Arbeit nicht angenommen. Die Erklärung kann wie folgt lauten: „Ich versichere wahrheitsgemäß, die Arbeit selbstständig verfasst, alle benutzten Hilfsmittel vollständig und genau angegeben und alles kennlich gemacht zu haben, was aus Arbeiten anderer verändert oder mit Abänderungen entnommen wurde sowie die Satzung des KIT zur Sicherung der wissenschaftlichen Praxis in der jeweils gültigen Fassung beachtet zu haben.” Bei Abgabe einer unwahren Versicherung wird die Masterarbeit mit „nicht ausreichend“ (5,0) bewertet.


§ 15 Zusatzleistungen

(1) Es können auch weitere Leistungspunkte (Zusatzleistungen) im Umfang von höchstens 30 LP aus dem Gesamtangebot des KIT erworben werden. § 3 und § 4 der Prüfungsordnung bleiben davon unberührt. Diese Zusatzleistungen gehen nicht in die Festsetzung der Gesamt- und Modulnoten ein. Die bei der Festlegung der Modulnote nicht berücksichtigten LP werden als Zu-

(2) Die Studierenden haben bereits bei der Anmeldung zu einer Prüfung in einem Modul diese als Zusatzleistung zu deklarieren.

§ 16 Prüfungsausschuss


(4) Der Prüfungsausschuss kann die Erledigung seiner Aufgaben für alle Regelfälle auf die/den Vorsitzende/n des Prüfungsausschusses übertragen. In dringenden Angelegenheiten, deren Erledigung nicht bis zu der nächsten Sitzung des Prüfungsausschusses warten kann, entscheidet die/der Vorsitzende des Prüfungsausschusses.


(6) In Angelegenheiten des Prüfungsausschusses, die eine an einer anderen KIT-Fakultät zu absolvierende Prüfungsleistung betreffen, ist auf Antrag eines Mitgliedes des Prüfungsausschusses eine fachlich zuständige und von der betroffenen KIT-Fakultät zu nennende prüfungsberechtigte Person hinzuzuziehen.

§ 17 Prüfende und Beisitzende

(1) Der Prüfungsausschuss bestellt die Prüfenden. Er kann die Bestellung der/dem Vorsitzenden übertragen.

(2) Prüfende sind Hochschullehr/innen sowie leitende Wissenschaftler/innen gemäß § 14 Abs. 3 Ziff. 1 KITG, habilitierte Mitglieder und akademische Mitarbeiter/innen gemäß § 52 LHG, welche einer KIT-Fakultät angehören und denen die Prüfungsbefugnis übertragen wurde; desgleichen kann wissenschaftlichen Mitarbeitern gemäß § 14 Abs. 3 Ziff. 2 KITG die Prüfungsbefugnis übertragen werden. Bestellt werden darf nur, wer mindestens die dem jeweiligen Prüfungsgegenstand entsprechende fachwissenschaftliche Qualifikation erworben hat.

(3) Soweit Lehrveranstaltungen von anderen als den unter Absatz 2 genannten Personen durchgeführt werden, sollen diese zu Prüfenden bestellt werden, sofern eine KIT-Fakultät eine Prüfungsbefugnis erteilt hat und sie diegemäß Absatz 2 Satz 2 vorausgesetzte Qualifikation nachweisen können.

(4) Die Beisitzenden werden durch die Prüfenden benannt. Zu Beisitzenden darf nur bestellt werden, wer einen akademischen Abschluss in einem Masterstudiengang der Wirtschafts- oder Naturwissenschaften oder einen gleichwertigen akademischen Abschluss erworben hat.

§ 18 Anerkennung von Studien- und Prüfungsleistungen, Studienzeiten

(1) Studien- und Prüfungsleistungen sowie Studienzeiten, die in Studiengängen an staatlichen oder staatlich anerkannten Hochschulen und Berufsakademien der Bundesrepublik Deutschland oder an ausländischen staatlichen oder staatlich anerkannten Hochschulen erbracht wurden, werden auf Antrag der Studierenden anerkannt, sofern hinsichtlich der erworbenen Kompetenzen kein wesentlicher Unterschied zu den Leistungen oder Abschlüssen besteht, die ersetzt werden sollen. Dabei ist kein schematischer Vergleich, sondern eine Gesamtbetrachtung vorzunehmen. Bezüglich des Umfangs einer zur Anerkennung vorgelegten Studienleistung (Anrechnung) werden die Grundsätze des ECTS herangezogen.

(2) Die Studierenden haben die für die Anerkennung erforderlichen Unterlagen vorzulegen. Studierende, die neu in den Masterstudiengang Technische Volkswirtschaftslehre immatrikuliert wurden, haben den Antrag mit den für die Anerkennung erforderlichen Unterlagen innerhalb eines Semesters nach Immatrikulation zu stellen. Bei Unterlagen, die nicht in deutscher oder englischer Sprache vorliegen, kann eine amtlich beglaubigte Übersetzung verlangt werden. Die Beweislast dafür, dass der Antrag die Voraussetzungen für die Anerkennung nicht erfüllt, liegt beim Prüfungsausschuss.

(3) Werden Leistungen angerechnet, die nicht am KIT erbracht wurden, werden sie im Zeugnis als „anerkannt“ ausgewiesen. Liegen Noten vor, werden die Noten, soweit die Notensysteme vergleichbar sind, übernommen und in die Berechnung der Modulnoten und der Gesamtnote einbezogen. Sind die Notensysteme nicht vergleichbar, können die Noten umgerechnet werden. Liegen keine Noten vor, wird der Vermerk „bestanden“ aufgenommen.

(4) Bei der Anerkennung von Studien- und Prüfungsleistungen, die außerhalb der Bundesrepublik Deutschland erbracht wurden, sind die von der Kultusministerkonferenz und der Hochschulrektorenkonferenz gebilligten Äquivalenzvereinbarungen sowie Absprachen im Rahmen der Hochschulpartnerschaften zu beachten.

(5) Außerhalb des Hochschulsystems erworbbene Kenntnisse und Fähigkeiten werden angerechnet, wenn sie nach Inhalt und Niveau den Studien- und Prüfungsleistungen gleichwertig sind, die ersetzt werden sollen und die Institution, in der die Kenntnisse und Fähigkeiten erworben wurden, ein genormtes Qualitätssicherungssystem hat. Die Anrechnung kann in Teilen versagt werden, wenn mehr als 50 Prozent des Hochschulstudiums ersetzt werden soll.

(6) Zuständig für Anerkennung und Anrechnung ist der Prüfungsausschuss. Im Rahmen der Feststellung, ob ein wesentlicher Unterschied im Sinne des Absatz 1 vorliegt, sind die zuständi-

II. Masterprüfung

§ 19 Umfang und Art der Masterprüfung

(1) Die Masterprüfung besteht aus den Modulprüfungen nach Absatz 2 sowie der Modul Masterarbeit.

(2) Es sind Modulprüfungen in folgenden Pflichtfächern abzulegen:

1. Volkswirtschaftslehre: Modul(e) im Umfang von 18 LP,
2. Betriebswirtschaftslehre: Modul(e) im Umfang von 9 LP,
3. Informatik: Modul(e) im Umfang von 9 LP,
4. Operations Research: Modul(e) im Umfang von 9 LP,
5. Wahlpflichtbereich 1: Modul(e) im Umfang von 27 LP,
6. Wahlpflichtbereich 2: Modul(e) im Umfang von 18 LP.

Die Festlegung der zur Auswahl stehenden Module und deren Fachzuordnung werden im Modulhandbuch getroffen.

§ 20 Bestehen der Masterprüfung, Bildung der Gesamtnote

(1) Die Masterprüfung ist bestanden, wenn alle in § 19 genannten Modulprüfungen mindestens mit „ausreichend“ bewertet wurden.

(2) Die Gesamtnote der Masterprüfung errechnet sich als ein mit Leistungspunkten gewichteter Notendurchschnitt der Fachnoten und dem Modul Masterarbeit.

(3) Haben Studierende die Masterarbeit mit der Note 1,0 und die Masterprüfung mit einem Durchschnitt von 1,1 oder besser abgeschlossen, so wird das Prädikat „mit Auszeichnung“ (with distinction) verliehen.

§ 21 Masterzeugnis, Masterurkunde, Diploma Supplement und Transcript of Records


(3) Mit dem Zeugnis erhalten die Studierenden ein Diploma Supplement in deutscher und englischer Sprache, das den Vorgaben des jeweils gültigen ECTS Users’ Guide entspricht, sowie ein Transcript of Records in deutscher und englischer Sprache.

Die Masterurkunde, das Masterzeugnis und das Diploma Supplement einschließlich des Transcript of Records werden vom Studierendenservice des KIT ausgestellt.

III. Schlussbestimmungen

§ 22 Bescheinigung von Prüfungsleistungen
Haben Studierende die Masterprüfung endgültig nicht bestanden, wird ihnen auf Antrag und gegen Vorlage der Exmatrikulationsbescheinigung eine schriftliche Bescheinigung ausgestellt, die die erbrachten Studien- und Prüfungsleistungen und deren Noten enthält und erkennen lässt, dass die Prüfung insgesamt nicht bestanden ist. Dasselbe gilt, wenn der Prüfungsanspruch erschlossen ist.

§ 23 Aberkennung des Mastergrades
(1) Haben Studierende bei einer Prüfungsleistung getäuscht und wird diese Tatsache nach der Aushändigung des Zeugnisses bekannt, so können die Noten der Modulprüfungen, bei denen getäuscht wurde, berichtigt werden. Gegebenenfalls kann die Modulprüfung für „nicht ausreichend“ (5,0) und die Masterprüfung für „nicht bestanden“ erklärt werden.
(2) Waren die Voraussetzungen für die Zulassung zu einer Prüfung nicht erfüllt, ohne dass die/der Studierende darüber täuschen wollte, und wird diese Tatsache erst nach Aushändigung des Zeugnisses bekannt, wird dieser Mangel durch das Bestehen der Prüfung geheilt. Hat die/der Studierende die Zulassung vorsätzlich zu Unrecht erwirkt, so kann die Modulprüfung für „nicht ausreichend“ (5,0) und die Masterprüfung für „nicht bestanden“ erklärt werden.
(3) Vor einer Entscheidung des Prüfungsausschusses ist Gelegenheit zur Äußerung zu geben.
(4) Das unrichtige Zeugnis ist zu entziehen und gegebenenfalls ein neues zu erteilen. Mit dem unrichtigen Zeugnis ist auch die Masterurkunde einzuziehen, wenn die Masterprüfung aufgrund einer Täuschung für „nicht bestanden“ erklärt wurde.
(6) Die Aberkennung des akademischen Grades richtet sich nach § 36 Abs. 7 LHG.

§ 24 Einsicht in die Prüfungsakten
(1) Nach Abschluss der Masterprüfung wird den Studierenden auf Antrag innerhalb eines Jahres Einsicht in das Prüfungsexemplar ihrer Masterarbeit, die darauf bezogenen Gutachten und in die Prüfungsprotokolle gewährt.
(2) Für die Einsichtnahme in die schriftlichen Modulprüfungen, schriftlichen Modulteilprüfungen bzw. Prüfungsprotokolle gilt eine Frist von einem Monat nach Bekanntgabe des Prüfungsergebnisses.
(3) Der/die Prüfende bestimmt Ort und Zeit der Einsichtnahme.
(4) Prüfungsunterlagen sind mindestens fünf Jahre aufzubewahren.
§ 25 Inkrafttreten, Übergangsvorschriften

(1) Diese Studien- und Prüfungsordnung tritt am 01. Oktober 2015 in Kraft und gilt für
1. Studierende, die ihr Studium im Masterstudiengang Technische Volkswirtschaftslehre am KIT im ersten Fachsemester aufnehmen, sowie
2. Studierende, die ihr Studium im Masterstudiengang Technische Volkswirtschaftslehre am KIT in einem höheren Fachsemester aufnehmen, sofern dieses Fachsemester nicht über dem Fachsemester liegt, das der erste Jahrgang nach Ziff. 1 erreicht.

1. Studierende, die ihr Studium im Masterstudiengang Technische Volkswirtschaftslehre am KIT zuletzt im Sommersemester 2015 aufgenommen haben, sowie
2. Studierende, die ihr Studium im Masterstudiengang Technische Volkswirtschaftslehre am KIT ab dem Wintersemester 2015/16 in einem höheren Fachsemester aufnehmen, sofern das Fachsemester über dem liegt, das der erste Jahrgang nach Absatz 1 Ziff. 1 erreicht hat. Im Übrigen tritt sie außer Kraft.


Karlsruhe, den 24. September 2015

Professor Dr.-Ing. Holger Hanselka
(Präsident)
I. Allgemeine Bestimmungen

§ 1 Geltungsbereich, Ziele
(1) Diese Masterprüfungsordnung regelt Studienablauf, Prüfungen und den Abschluss des Studi-ums im Masterstudiengang Technische Volkswirtschaftslehre an der Universität Karlsruhe (TH).

(2) Im Masterstudium sollen die im Bachelorstudium erworbenen wissenschaftlichen Qualifikationen weiter vertieft oder ergänzt werden. Der Studierende soll in der Lage sein, die wissenschaftlichen Erkenntnisse und Methoden selbstständig anzuwenden und ihre Bedeutung und Reichweite für die Lösung komplexer wissenschaftlicher und gesellschaftlicher Problemstellungen zu bewerten.

§ 2 Akademischer Grad
Aufgrund der bestandenen Masterprüfung wird der akademische Grad „Master of Science“ (abgekürzt: „M.Sc.“) für den Masterstudiengang Technische Volkswirtschaftslehre verliehen.

§ 3 Regelstudienzeit, Studienaufbau, Leistungspunkte
(1) Die Regelstudienzeit beträgt vier Semester. Sie umfasst Prüfungen und die Masterarbeit.

(2) Die im Studium zu absolvierenden Lehrinhalte sind auf Fächer verteilt. Die Fächer sind in Module gegliedert, die jeweils aus einer Lehrveranstaltung oder mehreren thematisch und zeitlich aufeinander bezogenen Lehrveranstaltungen bestehen. Studienplan oder Modulhandbuch beschreiben Art, Umfang und Zuordnung der Module zu einem Fach sowie die Möglichkeiten, Module untereinander zu kombinieren. Die Fächer und ihr Umfang werden in § 16 definiert.


(4) Der Umfang der für den erfolgreichen Abschluss des Studiums erforderlichen Studienleistungen wird in Leistungspunkten gemessen und beträgt insgesamt 120 Leistungspunkte.

(5) Die Leistungspunkte sind in der Regel gleichmäßig auf die Semester zu verteilen.

(6) Lehrveranstaltungen/Prüfungen können auch in englischer Sprache angeboten/abgenommen werden.

§ 4 Aufbau der Prüfungen

(2) Erfolgskontrollen sind:
1. schriftliche Prüfungen,
2. mündliche Prüfungen,
3. Erfolgskontrollen anderer Art.

Erfolgskontrollen anderer Art sind z. B. Vorträge, Marktstudien, Projekte, Fallstudien, Experimente, schriftliche Arbeiten, Berichte, Seminararbeiten und Klausuren, sofern sie nicht als schriftliche oder mündliche Prüfung in der Modul- oder Lehrveranstaltungsbeschreibung im Modulhandbuch ausgewiesen sind.
(3) In den Fachprüfungen (nach § 16 Absatz 2 Nr. 1 bis 6) sind mindestens 50 vom Hundert einer Modulprüfung in Form von schriftlichen oder mündlichen Prüfungen (Absatz 2 Nr. 1 und 2) abzulegen, die restliche Prüfung erfolgt durch Erfolgskontrollen anderer Art (Absatz 2 Nr. 3).

§ 5 Anmeldung und Zulassung zu den Prüfungen

(1) Die Zulassung zu den Prüfungen nach § 4 Absatz 2 Nr. 1 und 2 sowie zur Masterarbeit erfolgt im Studienbüro.

Um zu Prüfungen in einem Modul zugelassen zu werden, muss beim Studienbüro eine bindende Erklärung über die Wahl des betreffenden Moduls und dessen Zuordnung zu einem Fach, wenn diese Wahlmöglichkeit besteht, abgegeben werden.

(2) Die Zulassung darf nur abgelehnt werden, wenn der Studierende in einem mit Technischer Volkswirtschaftslehre vergleichbaren oder einem verwandten Studiengang bereits eine Diplomvorprüfung, Diplomprüfung, Bachelor- oder Masterprüfung endgültig nicht bestanden hat, sich in einem Prüfungsverfahren befindet oder den Prüfungsanspruch in einem solchen Studiengang verloren hat.

In Zweifelsfällen entscheidet der Prüfungsausschuss.

§ 6 Durchführung von Prüfungen und Erfolgskontrollen

(1) Erfolgskontrollen werden studienbegleitend, in der Regel im Verlauf der Vermittlung der Lehrinhalte der einzelnen Module oder zeitnah danach, durchgeführt.

(2) Die Art der Erfolgskontrollen (§ 4 Absatz 2 Nr. 1 bis 3) eines Moduls wird im Studienplan oder Modulhandbuch in Bezug auf die Lehrinhalte der betreffenden Lehrveranstaltungen und die Lehrziele des Moduls festgelegt. Die Art der Erfolgskontrollen, ihre Häufigkeit, Reihenfolge und Gewichtung, die Grundsätze zur Bildung der Modulteilprüfungsnoten und der Modulnote sowie Prüfer müssen mindestens sechs Wochen vor Semesterbeginn bekannt gegeben werden. Ein Einvernehmen von Prüfer und Studierendem kann die Art der Erfolgskontrolle auch nachträglich geändert werden. Dabei ist jedoch § 4 Absatz 3 zu berücksichtigen.

(3) Bei unvertretbar hohem Prüfungsaufwand kann eine schriftlich durchzuführende Prüfung auch mündlich oder eine mündlich durchzuführende Prüfung auch schriftlich abgenommen werden. Diese Änderung muss mindestens sechs Wochen vor der Prüfung bekannt gegeben werden.

Bei Einvernehmen zwischen Prüfer und Kandidat kann der Prüfungsausschuss in begründeten Ausnahmefällen auch kurzfristig die Änderung der Prüfungsform genehmigen.

Wird die Wiederholungsprüfung einer schriftlichen Prüfung in mündlicher Form abgelegt, entfällt die mündliche Nachprüfung nach § 8 Absatz 2.

(4) Macht ein Studierender glaubhaft, dass er wegen länger andauernder oder ständiger körperlicher Behinderung nicht in der Lage ist, die Erfolgskontrollen ganz oder teilweise in der vorgeschriebenen Form abzulegen, entscheidet der Prüfungsausschuss über eine alternative Form der Erfolgskontrollen.

(5) Bei Lehrveranstaltungen in englischer Sprache werden die entsprechenden Erfolgskontrollen in der Regel in englischer Sprache abgenommen.


(7) Mündliche Prüfungen (§ 4 Absatz 2 Nr. 2) sind von mehreren Prüfern (Kollegialprüfung) oder von einem Prüfer in Gegenwart eines Beisitzenden als Gruppen- oder Einzelprüfungen abzu-
nehmen und zu bewerten. Vor der Festsetzung der Note hört der Prüfer die anderen an der Kollegialprüfung mitwirkenden Prüfer an. Mündliche Prüfungen dauern in der Regel mindestens 15 Minuten und maximal 45 Minuten pro Studierendem.


(10) Für Erfolgskontrollen anderer Art sind angemessene Bearbeitungsfristen einzuräumen und Abgabetermine festzulegen. Dabei ist durch die Art der Aufgabenstellung und durch entsprechende Dokumentation sicherzustellen, dass die erbrachte Studienleistung dem Studierenden zurechenbar ist.

(11) Schriftliche Arbeiten im Rahmen einer Erfolgskontrolle anderer Art haben dabei die folgende Erklärung zu tragen: „Ich versichere wahrheitsgemäß, die Arbeit selbstständig angefertigt, alle benutzten Hilfsmittel vollständig und genau angegeben und alles kenntlich gemacht zu haben, was aus Arbeiten anderer unverändert oder mit Abänderungen entnommen wurde.“ Trägt die Arbeit diese Erklärung nicht, wird diese Arbeit nicht angenommen.

(12) Bei mündlich durchgeführten Erfolgskontrollen anderer Art muss neben dem Prüfer ein Beisitzer anwesend sein, der zusätzlich zum Prüfer die Protokolle zeichnet.

§ 7 Bewertung von Prüfungen und Erfolgskontrollen

(1) Das Ergebnis einer Erfolgskontrolle wird von den jeweiligen Prüfern in Form einer Note festgesetzt.

(2) Im Masterzeugnis dürfen nur folgende Noten verwendet werden:

<table>
<thead>
<tr>
<th>1</th>
<th>sehr gut (very good)</th>
<th>= hervorragende Leistung</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>gut (good)</td>
<td>= eine Leistung, die erheblich über den durchschnittlichen Anforderungen liegt</td>
</tr>
<tr>
<td>3</td>
<td>befriedigend (satisfactory)</td>
<td>= eine Leistung, die durchschnittlichen Anforderungen entspricht</td>
</tr>
<tr>
<td>4</td>
<td>ausreichend (sufficient)</td>
<td>= eine Leistung, die trotz ihrer Mängel noch den Anforderungen genügt</td>
</tr>
<tr>
<td>5</td>
<td>nicht ausreichend (failed)</td>
<td>= eine Leistung, die wegen erheblicher Mängel nicht den Anforderungen genügt</td>
</tr>
</tbody>
</table>

Für die Masterarbeit und die Modulteilprüfungen sind zur differenzierten Bewertung nur folgende Noten zugelassen:

<table>
<thead>
<tr>
<th>1</th>
<th>1.0, 1.3</th>
<th>= sehr gut</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>1.7, 2.0, 2.3</td>
<td>= gut</td>
</tr>
<tr>
<td>3</td>
<td>2.7, 3.0, 3.3</td>
<td>= befriedigend</td>
</tr>
<tr>
<td>4</td>
<td>3.7, 4.0</td>
<td>= ausreichend</td>
</tr>
<tr>
<td>5</td>
<td>4.7, 5.0</td>
<td>= nicht ausreichend</td>
</tr>
</tbody>
</table>

Diese Noten müssen in den Protokollen und in den Anlagen (Transcript of Records und Diploma Supplement) verwendet werden.
Für Erfolgskontrollen anderer Art kann die Benotung „bestanden“ (passed) oder „nicht bestanden“ (failed) vergeben werden.

Bei der Bildung der gewichteten Durchschnitte der Fachnoten, Modulnoten und der Gesamtnote wird nur die erste Dezimalstelle hinter dem Komma berücksichtigt; alle weiteren Stellen werden ohne Rundung gestrichen.

Jedes Modul, jede Lehrveranstaltung und jede Erfolgskontrolle darf jeweils nur einmal angerechnet werden.

Erfolgskontrollen anderer Art dürfen in Modulteilprüfungen oder Modulprüfungen nur eingerechnet werden, wenn die Benotung nicht nach Absatz 3 erfolgt ist. Die zu dokumentierenden Erfolgskontrollen und die daran geknüpften Bedingungen werden im Studienplan oder Modulhandbuch festgelegt.

Eine Modulteilprüfung ist bestanden, wenn die Note mindestens „ausreichend“ (4.0) ist.

Eine Fachprüfung ist bestanden, wenn die für das Fach erforderliche Anzahl von Leistungspunkten über die im Studienplan oder Modulhandbuch definierten Modulprüfungen nachgewiesen wird.

Die Noten der Module eines Faches gehen in die Fachnote mit einem Gewicht proportional zu den ausgewiesenen Leistungspunkten der Module ein.

Die Ergebnisse der Masterarbeit, der Modulprüfungen bzw. der Modulteilprüfungen, der Erfolgskontrollen anderer Art sowie die erworbenen Leistungspunkte werden durch das Studienbüro der Universität erfasst.

Innerhalb der Regelstudienzeit, einschließlich der Urlaubsemester für das Studium an einer ausländischen Hochschule (Regelprüfungszeit), können in einem Fach auch mehr Leistungspunkte erworben werden als für das Bestehen der Fachprüfung erforderlich sind. In diesem Fall werden bei der Festlegung der Fachnote nur die Modulnoten berücksichtigt, die unter Abdeckung der erforderlichen Leistungspunkte die beste Fachnote ergeben.

Die in diesem Sinne für eine Fachprüfung nicht gewerteten Erfolgskontrollen und Leistungspunkte können im Rahmen der Zusatzfachprüfung nach § 12 nachträglich geltend gemacht werden.

Die Gesamtnote der Masterprüfung, die Fachnoten und die Modulnoten lauten:

| bis 1,5 | = | sehr gut |
| 1.6 bis 2.5 | = | gut |
| 2.6 bis 3.5 | = | befriedigend |
| 3.6 bis 4.0 | = | ausreichend |
(13) Zusätzlich zu den Noten nach Absatz 2 werden ECTS-Noten für Fachprüfungen, Modulprüfungen und für die Masterprüfung nach folgender Skala vergeben:

<table>
<thead>
<tr>
<th>ECTS-Note</th>
<th>Quote</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>10</td>
<td>gehört zu den besten 10 % der Studierenden, die die Erfolgskontrolle bestanden haben</td>
</tr>
<tr>
<td>B</td>
<td>25</td>
<td>gehört zu den nächsten 25 % der Studierenden, die die Erfolgskontrolle bestanden haben</td>
</tr>
<tr>
<td>C</td>
<td>30</td>
<td>gehört zu den nächsten 30 % der Studierenden, die die Erfolgskontrolle bestanden haben</td>
</tr>
<tr>
<td>D</td>
<td>25</td>
<td>gehört zu den nächsten 25 % der Studierenden, die die Erfolgskontrolle bestanden haben</td>
</tr>
<tr>
<td>E</td>
<td>10</td>
<td>gehört zu den letzten 10 % der Studierenden, die die Erfolgskontrolle bestanden haben</td>
</tr>
<tr>
<td>FX</td>
<td>nicht bestanden (failed) – es sind Verbesserungen erforderlich, bevor die Leistungen anerkannt werden</td>
<td></td>
</tr>
<tr>
<td>F</td>
<td>nicht bestanden (failed) – es sind erhebliche Verbesserungen erforderlich</td>
<td></td>
</tr>
</tbody>
</table>

Die Quote ist als der Prozentsatz der erfolgreichen Studierenden definiert, die diese Note in der Regel erhalten. Dabei ist von einer mindestens fünfjährigen Datenbasis über mindestens 30 Studierende auszugehen. Für die Ermittlung der Notenverteilungen, die für die ECTS-Noten erforderlich sind, ist das Studienbüro der Universität zuständig.

§ 8 Erlöschen des Prüfungsanspruchs, Wiederholung von Prüfungen und Erfolgskontrollen

(1) Studierende können eine nicht bestandene schriftliche Prüfung (§ 4 Absatz 2 Nr. 1) einmal wiederholen. Wird eine schriftliche Wiederholungsprüfung mit „nicht ausreichend“ bewertet, so findet eine mündliche Nachprüfung im zeitlichen Zusammenhang mit dem Termin der nicht bestandenen Prüfung statt. In diesem Falle kann die Note dieser Prüfung nicht besser als 4.0 (ausreichend) sein.

(2) Studierende können eine nicht bestandene mündliche Prüfung (§ 4 Absatz 2 Nr. 2) einmal wiederholen.


(4) Die Wiederholung einer Erfolgskontrolle anderer Art (§ 4 Absatz 2 Nr. 3) wird im Modulhandbuch geregelt.


Bei nicht bestandener Erfolgskontrolle sind dem Kandidaten Umfang und Frist der Wiederholung in geeigneter Weise bekannt zu machen.

(6) Die Wiederholung einer bestandenen Erfolgskontrolle ist nicht zulässig.

(7) Eine Fachprüfung ist nicht bestanden, wenn mindestens ein Modul des Faches nicht bestanden ist.

Ist gemäß § 34 Absatz 2 Satz 3 LHG die Masterprüfung bis zum Beginn der Vorlesungszeit des achten Fachsemesters einschließlich etwaiger Wiederholungen nicht vollständig abgelegt, so erlischt der Prüfungsanspruch im Studiengang, es sei denn, dass der Studierende die Fristüberschreitung nicht zu vertreten hat. Die Entscheidung darüber trifft der Prüfungsausschuss.

Der Prüfungsanspruch erlischt endgültig, wenn mindestens einer der folgenden Gründe vorliegt:
1. Der Prüfungsausschuss lehnt einen Antrag auf Fristverlängerung nach Absatz 9 ab.
2. Die Masterarbeit ist endgültig nicht bestanden.
3. Eine Erfolgskontrolle nach § 4 Absatz 2 Nr. 1 und 2 ist in einem Fach endgültig nicht bestanden.

Eine Erfolgskontrolle ist dann endgültig nicht bestanden, wenn keine Wiederholungsmöglichkeit im Sinne von Absatz 2 mehr besteht oder gemäß Absatz 5 genehmigt wird. Dies gilt auch sinngemäß für die Masterarbeit.

§ 9 Versäumnis, Rücktritt, Täuschung, Ordnungsverstoß


Die Anerkennung des Rücktritts ist ausgeschlossen, wenn bis zum Eintritt des Hinderungsgründes bereits Prüfungsleistungen erbracht worden sind und nach deren Ergebnis die Prüfung nicht bestanden werden kann.

Wird der Grund anerkannt, wird ein neuer Termin anberaumt. Die bereits vorliegenden Prüfungsergebnisse sind in diesem Fall anzurechnen.

Bei Modulprüfungen, die aus mehreren Prüfungen bestehen, werden die Prüfungsleistungen dieses Moduls, die bis zu einem anerkannten Rücktritt bzw. einem anerkannten Versäumnis einer Prüfungsleistung dieses Moduls erbracht worden sind, angerechnet.

Versucht der Studierende das Ergebnis einer Erfolgskontrolle durch Täuschung oder Benutzung nicht zugelassener Hilfsmittel zu beeinflussen, gilt die betreffende Erfolgskontrolle als mit „nicht ausreichend“ (5.0) bewertet.


Näheres regelt die Allgemeine Satzung der Universität Karlsruhe (TH) zur Redlichkeit bei Prüfungen und Praktika.

§ 10 Mutterschutz, Elternzeit


Gleichfalls sind die Fristen der Elternzeit nach Maßgabe des jeweiligen gültigen Gesetzes (BErzGG) auf Antrag zu berücksichtigen. Der Studierende muss bis spätestens vier Wochen vor dem Zeitpunkt, von dem er die Elternzeit antreten will, dem Prüfungsausschuss unter Beifügung der erforderlichen Nachweise schriftlich mitteilen, in welchem Zeitraum er Elternzeit in Anspruch nehmen will. Der Prüfungsausschuss hat zu prüfen, ob die gesetzlichen Voraussetzungen vorliegen, die bei einem Arbeitnehmer den Anspruch auf Elternzeit auslösen würden. Vor der Entscheidung über die Frage der Anrechnung der Mutterschutz- und Elternzeitfristen ist der Studierende auch über die neuen Prüfungszeiten zu informieren.

§ 11 Masterarbeit

Voraussetzung für die Zulassung zur Masterarbeit ist, dass der Studierende sich in der Regel im 2. Studienjahr befindet und nicht mehr als vier der Fachprüfungen laut § 16 Absatz 2 Nr. 1 bis 6 noch nachzuweisen sind. Vor Zulassung sind Betreuer, Thema und Anmeldedatum dem Prüfungsausschuss bekannt zu geben und im Falle einer Betreuung außerhalb der Fakultät für Wirtschaftswissenschaften durch den Prüfungsausschuss zu genehmigen.


Thema, Aufgabenstellung und Umfang der Masterarbeit sind vom Betreuer so zu begrenzen, dass sie mit dem in Absatz 3 festgelegten Arbeitsaufwand bearbeitet werden kann.


Die Masterarbeit kann von jedem Prüfer nach § 14 Absatz 2 vergeben und betreut werden. Soll die Masterarbeit außerhalb der Fakultät angefertigt werden, so bedarf dies der Genehmigung des Prüfungsausschusses gemäß Absatz 1. Dem Studierenden ist Gelegenheit zu geben,
für das Thema Vorschläge zu machen. Die Masterarbeit kann auch in Form einer Gruppenarbeit zugelassen werden, wenn der als Prüfungsleistung zu bewertende Beitrag des einzelnen Studierenden aufgrund objektiver Kriterien, die eine eindeutige Abgrenzung ermöglichen, deutlich unterscheidbar ist und die Anforderung nach Absatz 3 erfüllt.

(5) Bei der Abgabe der Masterarbeit hat der Studierende schriftlich zu versichern, dass er die Arbeit selbstständig verfasst hat und keine anderen als die angegebenen Quellen und Hilfsmittel benutzt hat, die wörtlich oder inhaltlich übernommenen Stellen als solche kenntlich gemacht und die Satzung der Universität Karlsruhe (TH) zur Sicherung guther wissenschaftlicher Praxis in der jeweils gültigen Fassung beachtet hat. Wenn diese Erklärung nicht enthalten ist, wird die Arbeit nicht angenommen. Bei Abgabe einer unwahren Versicherung wird die Masterarbeit mit „nicht ausreichend“ (5.0) bewertet.


§ 12 Zusatzmodule, Zusatzleistungen

(1) Der Studierende kann sich weiteren Prüfungen in Modulen unterziehen. § 3, § 4 und § 8 Absatz 10 der Prüfungsordnung bleiben davon unberührt.


(3) Der Studierende hat bereits bei der Anmeldung zu einer Prüfung in einem Modul diese als Zusatzleistung zu deklarieren.

§ 13 Prüfungsausschuss


(2) Der Vorsitzende, sein Stellvertreter, die weiteren Mitglieder des Prüfungsausschusses sowie deren Stellvertreter werden vom Fakultätsrat bestellt, die Mitglieder der Gruppe der wissenschaftlichen Mitarbeiter nach § 10 Absatz 1 Satz 2 Nr. 2 LHG und der Vertreter der Studierenden
auf Vorschlag der Mitglieder der jeweiligen Gruppe; Wiederbestellung ist möglich. Der Vorsitzende und dessen Stellvertreter müssen Professor oder Juniorprofessor sein. Der Vorsitzende des Prüfungsausschusses nimmt die laufenden Geschäfte wahr und wird durch ein Prüfungssekretariat unterstützt.

(3) Der Prüfungsausschuss regelt die Auslegung und die Umsetzung der Prüfungsordnung in die Prüfungspraxis der Fakultät. Er achtet darauf, dass die Bestimmungen der Prüfungsordnung eingehalten werden. Er berichtet regelmäßig dem Fakultätsrat über die Entwicklung der Prüfungen und Studienzeiten sowie über die Verteilung der Fach- und Gesamtnoten und gibt Anregungen zur Reform des Studienplans und der Prüfungsordnung.

(4) Der Prüfungsausschuss kann die Erledigung seiner Aufgaben in dringenden Angelegenheiten und für alle Regelfälle auf den Vorsitzenden des Prüfungsausschusses übertragen.


(6) In Angelegenheiten des Prüfungsausschusses, die eine an einer anderen Fakultät zu absolvierte Prüfungsleistung betreffen, ist auf Antrag eines Mitgliedes des Prüfungsausschusses ein fachlich zuständiger und von der betroffenen Fakultät zu nennender Professor, Juniorprofessor, Hochschul- oder Privatdozent hinzuzuziehen. Er hat in diesem Punkt Stimmrecht.

(7) Belastende Entscheidungen des Prüfungsausschusses sind schriftlich mitzuteilen. Sie sind zu begründen und mit einer Rechtsbehelfsbelehrung zu versehen. Widersprüche gegen Entscheidungen des Prüfungsausschusses sind innerhalb eines Monats nach Zugang der Entscheidung schriftlich an die für die Lehre zuständigen Mitglieder des Rektorats vorzulegen.

§ 14 Prüfer und Beisitzende

(1) Der Prüfungsausschuss bestellt die Prüfer und die Beisitzenden. Er kann die Bestellung dem Vorsitzenden übertragen.

(2) Prüfer sind Hochschullehrer und habilitierte Mitglieder sowie wissenschaftliche Mitarbeiter der jeweiligen Fakultät, denen die Prüfungsbefugnis übertragen wurde. Bestellt werden darf nur, wer mindestens die dem jeweiligen Prüfungsgegenstand entsprechende fachwissenschaftliche Qualifikation erworben hat. Bei der Bewertung der Masterarbeit muss ein Prüfer Hochschullehrer sein.

(3) Soweit Lehrveranstaltungen von anderen als den unter Absatz 2 genannten Personen durchgeführt werden, sollen diese zum Prüfer bestellt werden, wenn die Fakultät ihnen eine diesbezügliche Prüfungsbefugnis erteilt hat.

(4) Zum Beisitzenden darf nur bestellt werden, wer einen dem jeweiligen Prüfungsgegenstand entsprechenden akademischen Abschluss erworben hat.

§ 15 Anrechnung von Studienzeiten, Anerkennung von Studienleistungen und Modulprüfungen

(2) Werden Leistungen angerechnet, so werden die Noten – soweit die Notensysteme vergleichbar sind – übernommen und in die Berechnung der Modulnoten und der Gesamtnote einbezogen. Falls es sich dabei um Leistungen handelt, die im Rahmen eines Auslandsstudiums erbracht werden, während der Studierende an der Universität Karlsruhe (TH) für Technische Volkswirtschaftslehre immatrikuliert ist, kann der Prüfungsausschuss für ausgewählte Sprachen die Dokumentation anerkannter Studienleistungen im Transcript of Records mit ihrer fremdsprachlichen Originalbezeichnung festlegen. Liegen keine Noten vor, wird die Leistung nicht anerkannt. Der Studierende hat die für die Anrechnung erforderlichen Unterlagen vorzulegen.

(3) Bei der Anrechnung von Studienzeiten und der Anerkennung von Studienleistungen und Modulprüfungen, die außerhalb der Bundesrepublik erbracht wurden, sind die von der Kultusministerkonferenz und der Hochschulrektorenkonferenz gebilligten Äquivalenzvereinbarungen sowie Absprachen im Rahmen der Hochschulpartnerschaften zu beachten.

(4) Absatz 1 gilt auch für Studienzeiten, Studienleistungen und Modulprüfungen, die in staatlich anerkannten Fernstudien und an anderen Bildungseinrichtungen, insbesondere an staatlichen oder staatlich anerkannten Berufsakademien erworben wurden.

(5) Die Anerkennung von Teilen der Masterprüfung kann versagt werden, wenn in einem Studiengang mehr als die Hälfte aller Erfolgskontrollen und/oder mehr als die Hälfte der erforderlichen Leistungspunkte und/oder die Masterarbeit anerkannt werden sollen.

(6) Zuständig für die Anrechnungen ist der Prüfungsausschuss. Vor Feststellungen über die Gleichwertigkeit sind die zuständigen Fachvertreter zu hören. Der Prüfungsausschuss entscheidet in Abhängigkeit von Art und Umfang der anzurechnenden Studien- und Prüfungsleistungen über die Einstufung in ein höheres Fachsemester.

II. Masterprüfung

§ 16 Umfang und Art der Masterprüfung

(1) Die Masterprüfung besteht aus den Fachprüfungen nach Absatz 2, einem Seminarmodul nach Absatz 3 sowie der Masterarbeit nach § 11.

(2) Es sind Fachprüfungen im Umfang von neun Modulen mit je neun Leistungspunkten abzulegen. Die Module verteilen sich wie folgt auf die Fächer:

1. Volkswirtschaftslehre: zwei Module im Umfang von je 9 Leistungspunkten,
2. Betriebswirtschaftslehre: ein Modul im Umfang von 9 Leistungspunkten,
3. Informatik: ein Modul im Umfang von 9 Leistungspunkten,
4. Operations Research: ein Modul im Umfang von 9 Leistungspunkten,


(4) Die Module, die ihnen zugeordneten Lehrveranstaltungen und Leistungspunkte sowie die Zuordnung der Module zu Fächern sind im Studienplan oder im Modulhandbuch geregelt.
Studienplan oder Modulhandbuch können auch Mehrfachmodule definieren, die aus 18 Leistungspunkten (Doppelmodul) bzw. 27 Leistungspunkten (Dreifachmodul) bestehen und für Fachprüfungen nach 1. bis 6. bei in Summe mindestens gleicher Leistungspunktzezahl entsprechend anrechenbar sind. Auch die Mehrfachmodule mit ihren zugeordneten Lehrveranstaltungen, Leistungspunkten und Fächern bzw. Fächerkombinationen sind im Studienplan oder Modulhandbuch geregelt.

(5) Im Studienplan oder Modulhandbuch können darüber hinaus inhaltliche Schwerpunkte definiert werden, denen Module zugeordnet werden können.

Legen die Studierenden ihre Fachprüfungen nach Absatz 2 und 3 in Modulen ab, die nach Art und Umfang den im Studienplan oder Modulhandbuch definierten Anforderungen an diese inhaltlichen Schwerpunkte entsprechen, und wird darüber hinaus die Masterarbeit diesem inhaltlichen Schwerpunkt zugeordnet, so wird der inhaltliche Schwerpunkt auf Antrag des Studierenden in das Diploma Supplement aufgenommen.

§ 17 Bestehen der Masterprüfung, Bildung der Gesamtnote

(1) Die Masterprüfung ist bestanden, wenn alle in § 16 genannten Prüfungsleistungen mindestens mit „ausreichend“ bewertet wurden.

(2) Die Gesamtnote der Masterprüfung errechnet sich als ein mit Leistungspunkten gewichteter Notendurchschnitt. Dabei werden die Fachprüfungen nach § 16 Absatz 2, das Seminarmodul nach § 16 Absatz 3 und die Masterarbeit nach § 11 mit ihren Leistungspunkten gewichtet.

(3) Hat der Studierende die Masterarbeit mit der Note 1.0 und die Masterprüfung mit einem Durchschnitt von 1.1 oder besser abgeschlossen, so wird das Prädikat „mit Auszeichnung“ (with distinction) verliehen.

§ 18 Masterzeugnis, Masterurkunde, Transcript of Records und Diploma Supplement


(2) Das Zeugnis enthält die in den Fachprüfungen, den Modulprüfungen sowie dem Seminarmodul und der Masterarbeit erzielten Noten, deren zugeordnete Leistungspunkte und ECTS-Noten und die Gesamtnote und die ihr entsprechende ECTS-Note. Das Zeugnis ist vom Dekan der Fakultät und vom Vorsitzenden des Prüfungsausschusses zu unterzeichnen.


(4) Die Abschrift der Studiendaten (Transcript of Records) enthält in strukturierter Form alle erbrachten Prüfungsleistungen. Dies beinhaltet alle Fächer, Fachnoten und ihre entsprechende ECTS-Note samt den zugeordneten Leistungspunkten, die dem jeweiligen Fach zugeordneten Module mit den Modulnoten, entsprechender ECTS-Note und zugeordneten Leistungspunkten sowie die den Modulen zugeordneten Lehrveranstaltungen samt Noten und zugeordneten Leistungspunkten. Aus der Abschrift der Studiendaten soll die Zugehörigkeit von Lehrveranstaltungen zu den einzelnen Modulen und die Zugehörigkeit der Module zu den einzelnen Fächern sowie
bei entsprechendem Antrag des Studierenden zum möglichen inhaltlichen Schwerpunkt gemäß § 16 Absatz 4 deutlich erkennbar sein. Angerechnete Studienleistungen sind im Transcript of Records aufzunehmen.

(5) Die Masterurkunde, das Masterzeugnis und das Diploma Supplement einschließlich des Transcript of Records werden vom Studienbüro der Universität ausgestellt.

III. Schlussbestimmungen

§ 19 Bescheid über Nicht-Bestehen, Bescheinigung von Prüfungsleistungen

(1) Der Bescheid über die endgültig nicht bestandene Masterprüfung wird dem Studierenden durch den Prüfungsausschuss in schriftlicher Form erteilt. Der Bescheid ist mit einer Rechtsbehelfsbelehrung zu versehen.

(2) Hat der Studierende die Masterprüfung endgültig nicht bestanden, wird ihm auf Antrag und gegen Vorlage der Exmatrikulationsbescheinigung eine schriftliche Bescheinigung ausgestellt, die die erbrachten Prüfungsleistungen und deren Noten sowie die zur Prüfung noch fehlenden Prüfungsleistungen enthält und erkennen lässt, dass die Prüfung insgesamt nicht bestanden ist. Dasselbe gilt, wenn der Prüfungsanspruch erloschen ist.

§ 20 Aberkennung des Mastergrads

(1) Hat der Studierende bei einer Prüfungsleistung getäuscht und wird diese Tatsache nach der Aushändigung des Zeugnisses bekannt, so können die Noten der Modulprüfungen, bei denen getäuscht wurde, berichtigt werden. Gegebenenfalls kann die Modulprüfung für „nicht ausreichend“ (5.0) und die Masterprüfung für „nicht bestanden“ erklärt werden.

(2) Waren die Voraussetzungen für die Zulassung zu einer Prüfung nicht erfüllt, ohne dass der Studierende darüber täuschen wollte, und wird diese Tatsache erst nach Aushändigung des Zeugnisses bekannt, wird dieser Mangel durch das Bestehen der Prüfung geheilt. Hat der Studierende die Zulassung vorsätzlich zu Unrecht erwirkt, so kann die Modulprüfung für „nicht ausreichend“ (5.0) und die Masterprüfung für „nicht bestanden“ erklärt werden.

(3) Vor einer Entscheidung ist Gelegenheit zur Äußerung zu geben.

(4) Das unrichtige Zeugnis ist zu entziehen und gegebenenfalls ein neues zu erteilen. Mit dem unrichtigen Zeugnis ist auch die Masterurkunde einzuziehen, wenn die Masterprüfung auf Grund einer Täuschung für nicht bestanden erklärt wurde.


(6) Die Aberkennung des akademischen Grads richtet sich nach den gesetzlichen Vorschriften.

§ 21 Einsicht in die Prüfungsakten

(1) Nach Abschluss der Masterprüfung wird dem Studierenden auf Antrag innerhalb eines Jahres Einsicht in seine Masterarbeit, die darauf bezogenen Gutachten und in die Prüfungsprotokolle gewährt.


(3) Prüfungsunterlagen sind mindestens fünf Jahre aufzubewahren.
§ 22 In-Kraft-Treten


(2) Gleichzeitig tritt die Prüfungsordnung der Universität Karlsruhe (TH) für den Diplomstudien-
gang Technische Volkswirtschaftslehre vom 22. Dezember 1995, zuletzt geändert durch Satzung
vom 17. September 1999 (Amtliche Bekanntmachung der Universität Karlsruhe (TH), Nr. 4 vom
9. März 2000) außer Kraft, behält jedoch ihre Gültigkeit bis zum 30. September 2013 für Prüflin-
ge, die auf Grundlage der Prüfungsordnung der Universität Karlsruhe (TH) für den Studiengang
Technische Volkswirtschaftslehre vom 22. Dezember 1995 ihr Studium an der Universität Karls-
ruhe (TH) aufgenommen haben. Über eine Fristverlängerung darüber hinaus entscheidet der
Prüfungsausschuss auf Antrag des Studierenden.

Über einen Antrag an den Prüfungsausschuss können Studierende, die auf Grundlage der Prü-
fungsordnung der Universität Karlsruhe (TH) für den Studiengang Technische Volkswirtschafts-
lehre vom 22. Dezember 1995 ihr Studium an der Universität Karlsruhe (TH) aufgenommen ha-
ben, ihr Studium auf Grundlage dieser Prüfungsordnung fortsetzen. Der Prüfungsausschuss
stellt dabei fest, ob und wie die bisher erbrachten Prüfungsleistungen in den neuen Studienplan
integriert werden können und nach welchen Bedingungen das Studium nach einem Wechsel
fortgeführt werden kann.

Karlsruhe, den 06.03.2007

Professor Dr. sc. tech. Horst Hippler
(Rektor)
Aufbau des Masterstudiengangs Technische Volkswirtschaftslehre

Die Regelstudienzeit im Masterstudiengang Technische Volkswirtschaftslehre beträgt vier Semester. Im Masterstudium sollen die im Bachelorstudium erworbenen wissenschaftlichen Qualifikationen weiter vertieft oder ergänzt werden. Der Studierende soll in die Lage versetzt werden, die wissenschaftlichen Erkenntnisse und Methoden selbstständig anzuwenden und ihre Bedeutung und Reichweite bei der Lösung komplexer wissenschaftlicher und gesellschaftlicher Problemstellungen zu bearbeiten.


Die folgende Abbildung zeigt die Fach- und Modulstruktur und die Zuordnung der Leistungspunkte zu den Fächern. Im Wahlbereich sind aus den angegebenen Fächern vier Module zu wählen, pro Fach maximal zwei Module und in den Fächern Recht und Soziologie in Summe maximal ein Modul.

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$\Sigma (6 \text{ Pflichtmodule} + 4 \text{ Wahlpflichtmodule}) : 90$

$\Sigma \text{ Master} : 120$
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