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1 Welcome to the new module handbook of your study programme

We are delighted that you have decided to study at the KIT Department of Economics and Management and wish you a good start into the new semester!

The following contact persons are at your disposal for questions and problems at any time.

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Write to us!

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https://www.wiwi.kit.edu/
2 About this handbook

2.1 Notes and rules

The program exists of several subjects (e.g. business administration, economics, operations research). Every subject is split into modules and every module itself consists of one or more interrelated module component exams. The extent of every module is indicated by credit points (CP), which will be credited after the successful completion of the module. Some of the modules are obligatory. According to the interdisciplinary character of the program, a great variety of individual specialization and deepening possibilities exists for a large number of modules. This enables the student to customize content and time schedule of the program according to personal needs, interest and job perspective. The module handbook describes the modules belonging to the program. It describes particularly:

- the structure of the modules
- the extent (in CP),
- the dependencies of the modules,
- the learning outcomes,
- the assessment and examinations.

The module handbook serves as a necessary orientation and as a helpful guide throughout the studies. The module handbook does not replace the course catalog, which provides important information concerning each semester and variable course details (e.g. time and location of the course).

2.1.1 Begin and completion of a module

Each module and each examination can only be selected once. The decision on the assignment of an examination to a module (if, for example, an examination in several modules is selectable) is made by the student at the moment when he / she is registered for the appropriate examination. A module is completed or passed when the module examination is passed (grade 4.0 or better). For modules in which the module examination is carried out over several partial examinations, the following applies: The module is completed when all necessary module partial examinations have been passed. In the case of modules which offer alternative partial examinations, the module examination is concluded with the examination with which the required total credit points are reached or exceeded. The module grade, however, is combined with the weight of the predefined credit points for the module in the overall grade calculation.

2.1.2 Module versions

It is not uncommon for modules to be revised due to, for example, new courses or cancelled examinations. As a rule, a new module version is created, which applies to all students who are new to the module. On the other hand, students who have already started the module enjoy confidence and remain in the old module version. These students can complete the module on the same conditions as at the beginning of the module (exceptions are regulated by the examination committee). The date of the student's "binding declaration" on the choice of the module in the sense of §5(2) of the Study and Examination Regulation is decisive. This binding declaration is made by registering for the first examination in this module.

In the module handbook, all modules are presented in their current version. The version number is given in the module description. Older module versions can be accessed via the previous module handbooks in the archive at http://www.wiwi.kit.edu/Archiv_MHB.php.

2.1.3 General and partial examinations

Module examinations can be either taken in a general examination or in partial examinations. If the module examination is offered as a general examination, the entire learning content of the module will be examined in a single examination. If the module examination is subdivided into partial examinations, the content of each course will be examined in corresponding partial examinations. Registration for examinations can be done online at the campus management portal. The following functions can be accessed on https://campus.studium.kit.edu/:

- Register/unregister for examinations
- Check for examination results
- Create transcript of records

For further and more detailed information, https://studium.kit.edu/Seiten/FAQ.aspx.

2.1.4 Types of exams

Exams are split into written exams, oral exams and alternative exam assessments. Exams are always graded. Non exam assessments can be repeated several times and are not graded.
2.1.5 Repeating exams
Principally, a failed written exam, oral exam or alternative exam assessment can repeated only once. If the repeat examination (including an eventually provided verbal repeat examination) will be failed as well, the examination claim is lost. A request for a second repetition has to be made in written form to the examination committee two months after loosing the examination claim. A counseling interview is mandatory.
For further information see http://www.wiwi.kit.edu/hinweiseZweitwdh.php.

2.1.6 Additional accomplishments
Additional accomplishments are voluntarily taken exams, which have no impact on the overall grade of the student and can take place on the level of single courses or on entire modules. It is also mandatory to declare an additional accomplishment as such at the time of registration for an exam. Additional accomplishments with at most 30 CP may appear additionally in the certificate.

2.1.7 Further information
More detailed information about the legal and general conditions of the program can be found in the examination regulation of the program (http://www.sle.kit.edu/amtlicheBekanntmachungen.php).

2.2 Contact
If you have any questions about modules or exams, please contact the examination office of the KIT Department of Economics and Management:

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3 The Bachelor's degree program in Economics Engineering

3.1 Qualification objectives of the Bachelor's degree in Economics Engineering

Graduates of the Bachelor's degree in Economics Engineering are equipped with strategically oriented knowledge in economics, science, law, mathematics and information technology acquired during the three-semester core program. The economics section includes economic-related topics from microeconomics, macroeconomics and econometrics as well as finance, business management, information industry, production management, marketing and accounting. The math section is divided into mathematics, statistics and operations research. It includes analysis and linear algebra, descriptive and inductive statistics, elementary probability theory and optimization methods.

In the engineering field, the focus is either on the physical or chemical field. Under law, the topics of private law and public law are covered.

The technological area is covered by the Applied and Theoretical Informatics. Through the comprehensive methodological basis, the graduates are in a position to acknowledge and apply specialized basic concepts, methods, models and approaches. They are also able to analyze and review economic, legal and technological structures as well as situations and processes.

They can apply the relevant mathematical and scientific concepts and methods as well as legal knowledge to solve concrete tasks.

The graduates have deeper knowledge in economics, business administration and selectively in statistics, informatics, operations research, law, sociology and engineering.

They are able to react based on this knowledge from the different subjects and disciplines. They thereby largely operate independently and can review, analyze, interpret and evaluate economic, legal, scientific and technical topics systematically. They can model and classify specialized problems and then come up with appropriate methods and procedures for solving the given tasks and derive improvement potentials.

The know how to validate, illustrate and interpret the obtained results.

This practical use of their know-how also takes into account the social, scientific and ethical aspects.

Graduates of the Bachelor's degree in Economics Engineering can assume responsibility in interdisciplinary teams, technically argue and defend their position before both expert representatives and laypersons.

They have the ability to apply the acquired information to career-related activities in the industry, service sector or in the public management as well as take up a Master's degree program in Economics Engineering or any other related course.

3.2 Structure of the Bachelor's degree program in Economics Engineering SPO 2015

The Bachelor's degree program in Economics Engineering entails a six-semester standard study period. The basic program is structured systematically and provides one with the fundamental knowledge in Economics Engineering. From the fourth semester, a more advanced, specialization program that can be structured depending on one's personal interests and goals is offered.

Figure 2 shows the course and module structure with the respective credit points as well as an example of a possible distribution of modules and courses in the basic program over the semesters which has proven to be useful.
In the **basic program** (blue), the shown modules under business administration, economics, informatics, law, physics/chemistry, mathematics and statistics are compulsory. One can choose between physics and chemistry.

In the **specialization program** (green), two modules from economics and one module from business administration must be selected. As part of the mandatory courses, one seminar module (independent of the course) and two optional modules must be completed. The two modules can be selected from informatics, operations research, business administration, economics, engineering, science, operations research, engineering, statistics, law or sociology. Basically, both optional modules can also be integrated in one course. Only one module should be omitted from law and sociology.

The **internship** can be completed before or during the Bachelor's program. The performance record of the completed internship is required for registration for the last module examination in the course.

One is free to structure his/her individual course plan as he/she wishes (taking into account the respective provisions of the study and examination regulations as well as applicable module regulations) and choose the semester he/she wishes to start and/or complete the selected modules. It is however strongly recommended to adhere to the proposal for the basic program. The content of the courses is interdisciplinary and coordinated accordingly; the intersection freedom of lectures and examination dates is guaranteed for the recommended study semester.

All modules of the basic and advanced program, including the various alternatives within the module, can be found in this module handbook. Seminars that can be taken up as part of the seminar module are published at the WiWi portal at https://portal.wiwi.kit.edu/Seminare.

### 3.3 Key Skills

The Bachelor's degree course in Economics Engineering at the Department of Economics and Management distinguishes itself by an exceptionally high level of interdisciplinarity. With the combination of business science, economics, informatics, operations research, mathematics as well as engineering and natural science, the integration of knowledge of different disciplines is an inherent element of the programme. As a result, interdisciplinary and connected thinking is encouraged in a natural way. The integrative taught key skills, which are acquired throughout the entire programme, can be classified into the following fields:

**Soft skills**

- Team work, social communication and creativity techniques
- Presentations and presentation techniques
- Logical and systematical arguing and writing
- Structured problem solving and communication

**Enabling skills**

- Decision making in business context
- Project management competences
- Fundamentals of business science
- English as a foreign language

**Orientational knowledge**
Acquisition of interdisciplinary knowledge
Institutional knowledge about economic and legal systems
Knowledge about international organisations
Media, technology and innovation

The integrative acquisition of key skills especially takes place in several compulsory courses during the bachelor programme, namely

- Basic programme in economics and business science
- Seminar module
- Mentoring of the bachelor thesis
- Internship
- Business science, economics and informatics modules
4 Field of study structure

<table>
<thead>
<tr>
<th>Mandatory</th>
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<tbody>
<tr>
<td>Preliminary Exam</td>
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<tr>
<td>Bachelor Thesis</td>
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<tr>
<td>Internship</td>
<td>10 CR</td>
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<td>Business Administration</td>
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<td>Law</td>
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<tr>
<td>Statistics</td>
<td>10 CR</td>
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<tr>
<td>Mathematics</td>
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<tr>
<td>Compulsory Elective Modules</td>
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4.2 Bachelor Thesis

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Modelled Conditions
The following conditions have to be fulfilled:

1. You need to earn at least 120 credits in the following fields:
   - Internship
   - Informatics
   - Mathematics
   - Operations Research
   - Physics or Chemistry
   - Law
   - Statistics
   - Compulsory Elective Modules

4.3 Internship

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<thead>
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<tr>
<td>M-WIWI-101610 Internship</td>
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## 4.4 Business Administration

**Election notes**
The modules in the specialization programme can only be started if the corresponding basic modules have been completed beforehand. On application, the examination office may grant permission to take part in examinations for specialization modules, even if the subject-related fundamentals, i.e. the subject-related modules of the basic programme, have not yet been successfully proven. Information on the procedure can be found at https://www.wiwi.kit.edu/ps_ankuendigung.php?aktid=278.

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<tr>
<th>Mandatory</th>
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<tr>
<td>M-WIWI-101494 Fundamentals of Business Admin 1</td>
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<tr>
<td>M-WIWI-101578 Fundamentals of Business Admin 2</td>
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**Election block: Vertiefungsprogramm Betriebswirtschaftslehre (1 item)**

| M-WIWI-101467 Design, Construction and Sustainability Assessment of Buildings | 9 CR |
| M-WIWI-101498 Management Accounting                                              | 9 CR |
| M-WIWI-101460 CRM and Service Management                                         | 9 CR |
| M-WIWI-101434 eBusiness and Service Management                                  | 9 CR |
| M-WIWI-101402 eFinance                                                          | 9 CR |
| M-WIWI-101464 Energy Economics                                                  | 9 CR |
| M-WIWI-101435 Essentials of Finance                                            | 9 CR |
| M-WIWI-102752 Fundamentals of Digital Service Systems                          | 9 CR |
| M-WIWI-101424 Foundations of Marketing                                          | 9 CR |
| M-WIWI-101437 Industrial Production I                                           | 9 CR |
| M-WIWI-104913 Information Systems & Digital Business: Servitization            | 9 CR |
| M-WIWI-101513 Human Resources and Organizations                                 | 9 CR |
| M-WIWI-101466 Real Estate Management                                            | 9 CR |
| M-WIWI-101425 Strategy and Organization                                         | 9 CR |
| M-WIWI-101465 Topics in Finance I                                              | 9 CR |
| M-WIWI-101423 Topics in Finance II                                             | 9 CR |
| M-WIWI-101422 Specialization in Customer Relationship Management                | 9 CR |

## 4.5 Economics

**Election notes**
The modules in the specialization programme can only be started if the corresponding basic modules have been completed beforehand. On application, the examination office may grant permission to take part in examinations for specialization modules, even if the subject-related fundamentals, i.e. the subject-related modules of the basic programme, have not yet been successfully proven. Information on the procedure can be found at https://www.wiwi.kit.edu/ps_ankuendigung.php?aktid=278.

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<tr>
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<tr>
<td>M-WIWI-101606 Economics</td>
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</table>

**Election block: Vertiefungsprogramm Volkswirtschaftslehre (at least 18 credits)**

| M-WIWI-101499 Applied Microeconomics          | 9 CR |
| M-WIWI-101403 Public Finance                  | 9 CR |
| M-WIWI-101420 Econometrics and Economics      | 9 CR |
| M-WIWI-101668 Economic Policy I               | 9 CR |
| M-WIWI-101501 Economic Theory                 | 9 CR |
## 4.6 Informatics

**Credits** 15

**Election notes**
The module in the specialization programme can only be started if the corresponding basic modules have been completed beforehand. On application, the examination office may grant permission to take part in examinations for specialization modules, even if the subject-related fundamentals, i.e. the subject-related modules of the basic programme, have not yet been successfully proven. Information on the procedure can be found at [https://www.wiwi.kit.edu/ps_ankuendigung.php?aktid=278](https://www.wiwi.kit.edu/ps_ankuendigung.php?aktid=278).

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<tr>
<td>M-WIWI-101417</td>
<td>Foundations of Informatics</td>
<td>10 CR</td>
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<tr>
<td>M-WIWI-101581</td>
<td>Introduction to Programming</td>
<td>5 CR</td>
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</table>

## 4.7 Operations Research

**Credits** 9

**Election notes**
The modules in the specialization programme can only be started if the corresponding basic modules have been completed beforehand. On application, the examination office may grant permission to take part in examinations for specialization modules, even if the subject-related fundamentals, i.e. the subject-related modules of the basic programme, have not yet been successfully proven. Information on the procedure can be found at [https://www.wiwi.kit.edu/ps_ankuendigung.php?aktid=278](https://www.wiwi.kit.edu/ps_ankuendigung.php?aktid=278).

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<tr>
<td>M-WIWI-101418</td>
<td>Introduction to Operations Research</td>
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## 4.8 Law

**Credits** 11

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<td>M-INFO-101190</td>
<td>Introduction to Civil Law</td>
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<tr>
<td>M-INFO-101192</td>
<td>Constitutional and Administrative Law</td>
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## 4.9 Physics or Chemistry

**Credits** 14

**Election block: Physik oder Chemie (14 credits)**

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<td>M-CHEMBIO-102335</td>
<td>General and Inorganic Chemistry</td>
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<td>Laboratory Work in Inorganic Chemistry</td>
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<tr>
<td>M-PHYS-100283</td>
<td>Experimental Physics</td>
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## 4.10 Statistics

**Credits** 10

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<tr>
<td>M-WIWI-101432</td>
<td>Introduction to Statistics</td>
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## 4.11 Mathematics

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<tr>
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<td>Mathematics 1</td>
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<td>M-MATH-101677</td>
<td>Mathematics 2</td>
</tr>
<tr>
<td>M-MATH-101679</td>
<td>Mathematics 3</td>
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### Compulsory Elective Modules

**Election notes**
The seminar module (independent of subject) and two elective modules are to be taken within the scope of the compulsory elective course. Both modules can be chosen from the following subjects: Informatics, Operations Research, Business Administration, Economics, Engineering, Natural Sciences, Statistics, Law or Sociology. In principle, both elective modules can also be completed in one subject. However, the subjects Law and Sociology may only have one module in total.

<table>
<thead>
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<td>Seminar Module</td>
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**Election block: Volkswirtschaftslehre (at most 18 credits)**

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<tr>
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<th>Course Title</th>
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<td>Applied Microeconomics</td>
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<td>M-WIWI-101403</td>
<td>Public Finance</td>
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<td>M-WIWI-101420</td>
<td>Econometrics and Economics</td>
<td>9 CR</td>
</tr>
<tr>
<td>M-WIWI-101668</td>
<td>Economic Policy I</td>
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<tr>
<td>M-WIWI-101501</td>
<td>Economic Theory</td>
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**Election block: Betriebswirtschaftslehre (at most 18 credits)**

<table>
<thead>
<tr>
<th>Module ID</th>
<th>Course Title</th>
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<tbody>
<tr>
<td>M-WIWI-101498</td>
<td>Management Accounting</td>
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<tr>
<td>M-WIWI-101460</td>
<td>CRM and Service Management</td>
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<tr>
<td>M-WIWI-101434</td>
<td>eBusiness and Service Management</td>
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<td>eFinance</td>
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<td>Energy Economics</td>
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<td>M-WIWI-101435</td>
<td>Essentials of Finance</td>
<td>9 CR</td>
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<tr>
<td>M-WIWI-102752</td>
<td>Fundamentals of Digital Service Systems</td>
<td>9 CR</td>
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<tr>
<td>M-WIWI-101424</td>
<td>Foundations of Marketing</td>
<td>9 CR</td>
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<tr>
<td>M-WIWI-101437</td>
<td>Industrial Production I</td>
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<tr>
<td>M-WIWI-104913</td>
<td>Information Systems &amp; Digital Business: Servitization</td>
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<td>M-WIWI-101513</td>
<td>Human Resources and Organizations</td>
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<td>M-WIWI-101466</td>
<td>Real Estate Management</td>
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<td>M-WIWI-101425</td>
<td>Strategy and Organization</td>
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<td>Topics in Finance II</td>
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<td>M-WIWI-101422</td>
<td>Specialization in Customer Relationship Management</td>
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**Election block: Informatik (at most 18 credits)**

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**Election block: Operations Research (at most 18 credits)**

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<td>Applications of Operations Research</td>
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<td>M-WIWI-101414</td>
<td>Methodical Foundations of OR</td>
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<td>M-WIWI-103278</td>
<td>Optimization under Uncertainty</td>
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**Election block: Ingenieurwissenschaften (at most 18 credits)**

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<td>Extracurricular Module in Engineering</td>
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<tr>
<td>M-MACH-101269</td>
<td>Introduction to Technical Logistics</td>
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<td>M-WIWI-104838</td>
<td>Introduction to Natural Hazards and Risk Analysis</td>
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<td>M-ETIT-102379</td>
<td>Power Network</td>
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<td>M-MACH-101276</td>
<td>Manufacturing Technology</td>
<td>9 CR</td>
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<tr>
<td>M-BGU-101004</td>
<td>Fundamentals of Construction</td>
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<td>M-MACH-101272</td>
<td>Integrated Production Planning</td>
<td>9 CR</td>
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<tr>
<td>M-MACH-101299</td>
<td>Mechanical Design</td>
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<td>M-MACH-101287</td>
<td>Microsystem Technology</td>
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<td>M-BGU-101067</td>
<td>Mobility and Infrastructure</td>
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<td>M-MACH-101270</td>
<td>Product Lifecycle Management</td>
<td>9 CR</td>
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<td>M-MACH-101275</td>
<td>Combustion Engines I</td>
<td>9 CR</td>
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<tr>
<td>M-MACH-101303</td>
<td>Combustion Engines II</td>
<td>9 CR</td>
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<td>M-MACH-101284</td>
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<td>M-MACH-101286</td>
<td>Machine Tools and Industrial Handling</td>
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<tr>
<td>M-WIWI-101608</td>
<td>Statistics and Econometrics</td>
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**Election block: Statistik (at most 9 credits)**

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<tr>
<td>M-WIWI-101608</td>
<td>Statistics and Econometrics</td>
<td>9 CR</td>
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**Election block: Recht oder Soziologie (at most 9 credits)**

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<tr>
<td>M/INFO-101217</td>
<td>Public Business Law</td>
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<tr>
<td>M/INFO-101215</td>
<td>Intellectual Property Law</td>
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<td>M/INFO-101216</td>
<td>Private Business Law</td>
<td>9 CR</td>
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<tr>
<td>M/GEISTSOZ-101167</td>
<td>Sociology/Empirical Social Research</td>
<td>9 CR</td>
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<tr>
<td>M/INFO-101191</td>
<td>Commercial Law</td>
<td>9 CR</td>
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</table>
5 Modules

5.1 Module: Applications of Operations Research [M-WIWI-101413]

Responsible: Prof. Dr. Stefan Nickel
Organisation: KIT Department of Economics and Management
Part of: Compulsory Elective Modules (Operations Research)

<table>
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Election block: Wahlpflichtangebot (between 1 and 2 items)

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<td>T-WIWI-102704</td>
<td>Facility Location and Strategic Supply Chain Management</td>
<td>4,5</td>
<td>CR Nickel</td>
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<tr>
<td>T-WIWI-102714</td>
<td>Tactical and Operational Supply Chain Management</td>
<td>4,5</td>
<td>CR Nickel</td>
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Election block: Ergänzungsangebot (at most 1 item)

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<tr>
<td>T-WIWI-102726</td>
<td>Global Optimization I</td>
<td>4,5</td>
<td>CR Stein</td>
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<tr>
<td>T-WIWI-106199</td>
<td>Modeling and OR-Software: Introduction</td>
<td>4,5</td>
<td>CR Nickel</td>
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<td>T-WIWI-106545</td>
<td>Optimization under Uncertainty</td>
<td>5</td>
<td>CR Rebennack</td>
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Competence Certificate
The assessment is carried out as partial exams (according to § 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module.
The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Competence Goal
The student
- is familiar with basic concepts and terms of Supply Chain Management,
- knows the different areas of Supply Chain Management and their respective optimization problems,
- is acquainted with classical location problem models (in the plane, on networks and discrete) as well as fundamental methods for distribution and transport planning, inventory planning and management,
- is able to model practical problems mathematically and estimate their complexity as well as choose and adapt appropriate solution methods.

Prerequisites
At least one of the courses Facility Location and Strategic Supply Chain Management and Tactical and Operational Supply Chain Management has to be taken.
Successful passing of the corresponding modules of the basic program.

Modeled Conditions
The following conditions have to be fulfilled:
1. The module M-WIWI-101418 - Introduction to Operations Research must have been passed.
Content
Supply Chain Management is concerned with the planning and optimization of the entire, inter-company procurement, production and distribution process for several products taking place between different business partners (suppliers, logistics service providers, dealers). The main goal is to minimize the overall costs while taking into account several constraints including the satisfaction of customer demands.

This module considers several areas of Supply Chain Management. On the one hand, the determination of optimal locations within a supply chain is addressed. Strategic decisions concerning the location of facilities like production plants, distribution centers or warehouses are of high importance for the rentability of supply chains. Thoroughly carried out, location planning tasks allow an efficient flow of materials and lead to lower costs and increased customer service. On the other hand, the planning of material transport in the context of Supply Chain Management represents another focus of this module. By linking transport connections and different facilities, the material source (production plant) is connected with the material sink (customer). For given material flows or shipments, it is considered how to choose the optimal (in terms of minimal costs) distribution and transportation chain from the set of possible logistics chains, which asserts the compliance of delivery times and further constraints.

Furthermore, this module offers the possibility to learn about different aspects of the tactical and operational planning level in Supply Chain Management, including methods of scheduling as well as different approaches in procurement and distribution logistics. Finally, issues of warehousing and inventory management will be discussed.

Recommendation
The courses Introduction to Operations Research I and II are helpful.

Annotation
The planned lectures and courses for the next three years are announced online.

Workload
The total workload of the module is about 240 hours. The workload is proportional to the credit points of the individual courses.
5.2 Module: Applied Microeconomics [M-WIWI-101499]

**Responsible:** Prof. Dr. Johannes Philipp Reiß

**Organisation:** KIT Department of Economics and Management

**Part of:** Economics (Vertiefungsprogramm Volkswirtschaftslehre)

Compulsory Elective Modules (Volkswirtschaftslehre)

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**Election block: Wahlpflichtangebot (at least 9 credits)**

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<tr>
<td>T-WIWI-102850</td>
<td>Introduction to Game Theory</td>
<td>4,5</td>
<td>CR</td>
<td>Puppe, Reiß</td>
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<tr>
<td>T-WIWI-102844</td>
<td>Industrial Organization</td>
<td>4,5</td>
<td>CR</td>
<td>Reiß</td>
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<tr>
<td>T-WIWI-100005</td>
<td>Competition in Networks</td>
<td>4,5</td>
<td>CR</td>
<td>Mitusch</td>
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<tr>
<td>T-WIWI-102739</td>
<td>Public Revenues</td>
<td>4,5</td>
<td>CR</td>
<td>Wigger</td>
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<tr>
<td>T-WIWI-102876</td>
<td>Auction &amp; Mechanism Design</td>
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<td>T-WIWI-102892</td>
<td>Economics and Behavior</td>
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<td>T-WIWI-102792</td>
<td>Decision Theory</td>
<td>4,5</td>
<td>CR</td>
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<td>T-WIWI-102736</td>
<td>Economics III: Introduction in Econometrics</td>
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**Competence Certificate**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competition Goal**

Students

- are introduced to the basic theoretical analysis of strategic interaction situations and shall be able to analyze situations of strategic interaction systematically and to use game theory to predict outcomes and give advice in applied economics settings, (course “Introduction to Game Theory”);
- are exposed to the basic problems of imperfect competition and its implications for policy making; (course “Industrial Organization”);
- are provided with the basic economics of network industries (e.g., telecom, utilities, IT, and transport sectors) and should get a vivid idea of the special characteristics of network industries concerning planning, competition, competitive distortion, and state intervention, (course “Competition in Networks”).

**Prerequisites**

Successful passing of the corresponding modules of the basic program.

**Modeled Conditions**

The following conditions have to be fulfilled:

1. The module M-WIWI-101606 - Economics must have been passed.

**Content**

The module's purpose is to extend and foster skills in microeconomic theory by investigating a variety of applications. Students shall be able to analyze real-life problems using microeconomics.

**Recommendation**

Completion of the module Economics is assumed.

**Workload**

The total workload for this module is approximately 270 hours. For further information see German version.
5.3 Module: Combustion Engines I [M-MACH-101275]

**Responsible:** Prof. Dr. Thomas Koch  
Dr.-Ing. Heiko Kubach

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** Compulsory Elective Modules (Ingenieurwissenschaften)

<table>
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**Mandatory**

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<tbody>
<tr>
<td>T-MACH-102194</td>
<td>Combustion Engines I</td>
<td>5 CR</td>
<td>Koch, Kubach</td>
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<tr>
<td>T-MACH-105564</td>
<td>Energy Conversion and Increased Efficiency in Internal Combustion Engines</td>
<td>4 CR</td>
<td>Koch, Kubach</td>
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</table>

**Competence Certificate**
The module examination contains of two oral examinations. The module score results from the two scores weighted according to the ECTS.

**Competence Goal**
The student can name and explain the working principle of combustion engines. He is able to analyse and evaluate the combustion process. He is able to evaluate influences of gas exchange, mixture formation, fuels and exhaust gas aftertreatment on the combustion performance. He can solve basic research problems in the field of engine development.

The student can name all important influences on the combustion process. He can analyse and evaluate the engine process considering efficiency, emissions and potential.

**Prerequisites**
None

**Content**
- Working Principle of ICE
- Characteristic Parameters
- Characteristic parameters
- Engine parts
- Crank drive
- Fuels
- Gasoline engine operation modes
- Diesel engine operation modes
- Emissions
- Fundamentals of ICE combustion
- Thermodynamics of ICE
- Flow field
- Wall heat losses
- Combustion in Gasoline and Diesel engines
- Heat release calculation
- Waste heat recovery

**Workload**
- regular attendance: 62 hours
- self-study: 208 hours
### 5.4 Module: Combustion Engines II [M-MACH-101303]

**Responsible:** Dr.-Ing. Heiko Kubach  
**Organisation:** KIT Department of Mechanical Engineering  
**Part of:** Compulsory Elective Modules (Ingenieurwissenschaften)

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#### Mandatory

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<tr>
<td>T-MACH-104609</td>
<td>Combustion Engines II</td>
<td>5 CR</td>
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#### Election block: Verbrennungsmotoren II (at least 4 credits)

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<tbody>
<tr>
<td>T-MACH-105044</td>
<td>Fundamentals of Catalytic Exhaust Gas Aftertreatment</td>
<td>4 CR</td>
<td>Deutschmann, Grunwaldt, Kubach, Lox</td>
</tr>
<tr>
<td>T-MACH-105173</td>
<td>Analysis of Exhaust Gas and Lubricating Oil in Combustion Engines</td>
<td>4 CR</td>
<td>Gohl</td>
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<tr>
<td>T-MACH-105184</td>
<td>Fuels and Lubricants for Combustion Engines</td>
<td>4 CR</td>
<td>Kehrwald, Kubach</td>
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<tr>
<td>T-MACH-105167</td>
<td>Analysis Tools for Combustion Diagnostics</td>
<td>4 CR</td>
<td>Pfeil</td>
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<tr>
<td>T-MACH-102197</td>
<td>Gas Engines</td>
<td>4 CR</td>
<td>Golloch</td>
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<tr>
<td>T-MACH-102199</td>
<td>Model Based Application Methods</td>
<td>4 CR</td>
<td>Kirschbaum</td>
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<tr>
<td>T-MACH-105169</td>
<td>Engine Measurement Techniques</td>
<td>4 CR</td>
<td>Bernhardt</td>
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#### Competence Certificate

The assessment consists of an oral exam (60 min) taking place in the recess period (according to §4 (2), 2 of the examination regulation). The exam takes place in every semester. Reexaminations are offered at every ordinary examination date.

#### Competence Goal

See courses.

#### Prerequisites

None

#### Modeled Conditions

The following conditions have to be fulfilled:

1. The module M-MACH-101275 - Combustion Engines I must have been started.

#### Content

**Compulsory:**

- Supercharging and air management
- Engine maps
- Emissions and Exhaust gas aftertreatment
- Transient engine operation
- ECU application
- Electrification and alternative powertrains

**Elective:**

- Fuels and lubricants for ICE
- Fundamentals of catalytic EGA
- Analysis tools for combustion diagnostics
- Engine measurement techniques
- Analysis of Exhaust Gas und Lubricating Oil in Combustion Engines

#### Workload

Regular attendance: 62 h  
Self-study: 208 h
5.5 Module: Commercial Law [M-INFO-101191]

**Responsible:** Prof. Dr. Thomas Dreier

**Organisation:** KIT Department of Informatics

**Part of:** Compulsory Elective Modules (Recht oder Soziologie)

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<td>T-INFO-102013</td>
<td>Exercises in Civil Law</td>
<td>9 CR</td>
<td>Dreier, Matz</td>
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# 5.6 Module: Constitutional and Administrative Law [M-INFO-101192]

**Responsible:** Prof. Dr. Nikolaus Marsch  
**Organisation:** KIT Department of Informatics  
**Part of:** Law

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<td>T-INFO-102042</td>
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**Workload**  
See German version.
5.7 Module: CRM and Service Management [M-WIWI-101460]

Responsible: Prof. Dr. Andreas Geyer-Schulz
Organisation: KIT Department of Economics and Management

Part of: Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)
Compulsory Elective Modules (Betriebswirtschaftslehre)

Election block: Wahlpflichtangebot (2 items)

<table>
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<tr>
<td>T-WIWI-102596</td>
<td>Analytical CRM</td>
<td>4.5 CR</td>
<td>Each term</td>
<td>1 semester</td>
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<td>T-WIWI-102597</td>
<td>Operative CRM</td>
<td>4.5 CR</td>
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<tr>
<td>T-WIWI-102595</td>
<td>Customer Relationship Management</td>
<td>4.5 CR</td>
<td>Each term</td>
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Competence Certificate
The assessment is carried out as partial exams (according to § 4 (1) S. 2 2nd clause of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Competence Goal
The student

- understands service management as the managerial foundation of customer relationship management and the resulting implications for strategic management, the organisational structure, and the functional areas of the company,
- develops and designs service concepts and service systems on a conceptual level,
- works in teams on case studies and respects project dates, integrates international literature of the discipline,
- knows the current developments in CRM in science as well as in industry,
- knows the scientific methods (from business administration, statistics, informatics) which are most relevant for analytic CRM and he autonomously applies these methods to standard cases,
- designs, implements, and analyzes operative CRM processes in concrete application domains (e.g. campaign management, call center management, ...).

Prerequisites
Successful passing of the corresponding modules of the basic program.

Modeled Conditions
The following conditions have to be fulfilled:

1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.

Content
In the module CRM and Service Management we teach the principles of modern customer-oriented management and its support by system architectures and CRM software packages. Choosing customer relationship management as a company's strategy requires service management and a strict implementation of service management in all parts of the company.

For operative CRM we present the design of customer-oriented, IT-supported business processes based on business process modelling and we explain these processes in concrete application scenarios (e.g. marketing campaign management, call center management, sales force management, field services, ...).

Analytic CRM is dedicated to improve the use of knowledge about customers in the broadest sense for decision-making (e.g. product-mix decisions, bonus programs based on customer loyalty, ...) and for the improvement of services. A requirement for this is the tight integration of operative systems with a data warehouse, the development of customer-oriented and flexible reporting systems, and – last but not least – the application of statistical methods (clustering, regression, stochastic models, ...).

Economics Engineering B.Sc.
Module Handbook as of 08.04.2019
Annotation
The lecture Customer Relationship Management [2540508] is given in English.

Workload
The total amount of work for this module is approximately 270 hours (9 credits). The subdivision is based on the credits of the courses of the module.
The total number of hours per course results from the time of visiting the lectures and exercises, as well as from the exam periods and the time that is required to achieve the objectives of the module as an average student with an average performance.
Module: Design, Construction and Sustainability Assessment of Buildings [M-WIWI-101467]

**Responsible:** Prof. Dr.-Ing. Thomas Lützkendorf  
**Organisation:** KIT Department of Economics and Management  
**Part of:** Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)

<table>
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<td>T-WIWI-102742</td>
<td>Design, Construction and Sustainability Assessment of Buildings I</td>
<td>4,5 CR</td>
<td>Lützkendorf</td>
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<tr>
<td>T-WIWI-102743</td>
<td>Design, Construction and Sustainability Assessment of Buildings II</td>
<td>4,5 CR</td>
<td>Lützkendorf</td>
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</table>

**Competence Certificate**
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**
The student

- knows the basics of sustainable design, construction and operation of buildings with an emphasis on building ecology
- has knowledge of building ecology assessment procedures and tools for design and assessment
- is capable of applying this knowledge to assessing the ecological advantageousness of buildings as well as their contribution to a sustainable development.

**Prerequisites**
Successful passing of the corresponding modules of the basic program.

**Modeled Conditions**
The following conditions have to be fulfilled:

1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.

**Content**
Sustainable design, construction and operation of buildings currently are predominant topics of the real estate sector, as well as "green buildings". Not only designers and civil engineers, but also other actors who are concerned with project development, financing and insurance of buildings or portfolio management are interested in these topics. On the one hand the courses included in this module cover the basics of energy-efficient, resource-saving and health-supporting design and construction of buildings. On the other hand fundamental assessment procedures for analysing and communicating the ecological advantageousness of technical solutions are discussed. With the basics of green building certification systems the lectures provide presently strongly demanded knowledge.

Additionally, videos and simulation tools are used for providing a better understanding of the content of teaching.

**Recommendation**
The combination with the module Real Estate Management is recommended. Furthermore a combination with courses in the area of

- Industrial production (energy flow in the economy, energy politics, emissions)
- Civil engineering and architecture (building physics, building construction)

is recommended.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
5.9 Module: eBusiness and Service Management [M-WIWI-101434]

**Responsible:** Prof. Dr. Christof Weinhardt

**Organisation:** KIT Department of Economics and Management

**Part of:** Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)

**Compulsory Elective Modules (Betriebswirtschaftslehre)**

<table>
<thead>
<tr>
<th>Credits</th>
<th>Language</th>
<th>Level</th>
<th>Version</th>
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<tbody>
<tr>
<td>9</td>
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</table>

**Election block: Wahlpflichtangebot (9 credits)**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
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<tbody>
<tr>
<td>T-WIWI-109938</td>
<td>Digital Services</td>
<td>4,5 CR</td>
</tr>
<tr>
<td>T-WIWI-109941</td>
<td>eFinance: Information Systems for Securities Trading</td>
<td>4,5 CR  Weinhardt</td>
</tr>
<tr>
<td>T-WIWI-109816</td>
<td>Foundations of Interactive Systems</td>
<td>4,5 CR  Mädche</td>
</tr>
<tr>
<td>T-WIWI-109936</td>
<td>Platform Economy</td>
<td>4,5 CR  Weinhardt</td>
</tr>
<tr>
<td>T-WIWI-109940</td>
<td>Special Topics in Information Systems</td>
<td>4,5 CR  Weinhardt</td>
</tr>
<tr>
<td>T-WIWI-109808</td>
<td>Wildcard eBusiness and Service Management</td>
<td>4,5 CR</td>
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</table>

**Competence Certificate**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**

The students

- understand the strategic and operative design of information and information products,
- analyze the role of information on markets,
- evaluate case studies regarding information products,
- develop solutions in teams.

**Prerequisites**

Successful passing of the corresponding modules of the basic program.

**Modeled Conditions**

The following conditions have to be fulfilled:

1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.
Content
This module gives an overview of the mutual dependencies of strategic management and information systems. The central role of information is exemplified by the structuring concept of the information life cycle.

The single phases of this life cycle from generation over allocation until dissemination and use of the information are analyzed from a business and microeconomic perspective, applying classical and new theories. The state of the art of economic theory on aspects of the information life cycle are presented. The lecture is complemented by exercise courses. The courses "Platform Economy", "eFinance: Information systems in finance" and "eServices" constitute three different application domains in which the basic principles of the Internet Economy are deepened. In the core lecture "Platform Economy" the focus is set on markets between two parties that act through an intermediary on an Internet platform. Topics discussed are network effects, peer-to-peer markets, blockchains and market design. The course is held in English and teaches parts of the syllabus with the support of a case study in which students analyze a platform.

The course "eFinance: information systems for securities trading" provides theoretically profound and also practical-oriented background about the functioning of international financial markets. The focus is placed on the economic and technical design of markets as information processing systems.

In "eServices" the increasing impact of electronic services compared to the traditional services is outlined. The Information-and Communication Technologies enable the provision of services, which are mainly characterized by interactivity and individuality. This course provides basic knowledge about the development and management of ICT-based services.

The theoretic fundamentals of Information systems can be enriched by a practical experience in Special Topics in Information Engineering and Management. Any practical Seminar at the IM can be chosen for the course Special Topics in Information systems.

Annotation
All practical Seminars offered at the IM can be chosen for Special Topics in Information Systems. Please update yourself on www.iism.kit.edu/im/lehre

Workload
The total workload of the module is about 240 hours. The workload is proportional to the credit points of the individual courses.
5.10 Module: Econometrics and Economics [M-WIWI-101420]

Responsibility: Dr. Wolf-Dieter Heller

Organisation: KIT Department of Economics and Management

Part of: Economics (Vertiefungsprogramm Volkswirtschaftslehre)
Compulsory Elective Modules (Volkswirtschaftslehre)

Credits: 9
Recurrence: Once
Level: 3
Version: 2

Election block: Wahlpflichtangebot (9 credits)

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<tr>
<td>T-WIWI-103063</td>
<td>Analysis of Multivariate Data</td>
<td>4,5</td>
<td>CR</td>
<td>Grothe</td>
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<tr>
<td>T-WIWI-102792</td>
<td>Decision Theory</td>
<td>4,5</td>
<td>CR</td>
<td>Ehrhart</td>
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<td>T-WIWI-103065</td>
<td>Statistical Modeling of Generalized Regression Models</td>
<td>4,5</td>
<td>CR</td>
<td>Heller</td>
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<tr>
<td>T-WIWI-102844</td>
<td>Industrial Organization</td>
<td>4,5</td>
<td>CR</td>
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</tbody>
</table>

Competence Certificate
See German version.

Competence Goal
See German version.

Prerequisites
Successful passing of the corresponding modules of the basic program.
For further information see German version.

Modeled Conditions
The following conditions have to be fulfilled:

1. The module M-WIWI-101606 - Economics must have been passed.

Recommendation
None

Annotation

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Economic Policy I [M-WIWI-101668]

**Responsible:** Prof. Dr. Ingrid Ott

**Organisation:** KIT Department of Economics and Management

**Part of:** Economics (Vertiefungsprogramm Volkswirtschaftslehre)

**Compulsory Elective Modules (Volkswirtschaftslehre)**

**Credits** 9

**Recurrence** Each term

**Language** Deutsch

**Level** 3

**Version** 7

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**Election block: Wahlpflichtangebot (9 credits)**

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<td>Basic Principles of Economic Policy</td>
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<td>Each term</td>
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<td>CR</td>
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<td>T-WIWI-109121</td>
<td>Macroeconomic Theory</td>
<td>4,5</td>
<td>Each term</td>
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<td>CR</td>
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<td>T-WIWI-102739</td>
<td>Public Revenues</td>
<td>4,5</td>
<td>Each term</td>
<td>Deutsch</td>
<td>CR</td>
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<td>T-WIWI-102908</td>
<td>Personnel Policies and Labor Market Institutions</td>
<td>4,5</td>
<td>Each term</td>
<td>Deutsch</td>
<td>CR</td>
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<td>T-WIWI-100005</td>
<td>Competition in Networks</td>
<td>4,5</td>
<td>Each term</td>
<td>Deutsch</td>
<td>CR</td>
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**Competence Certificate**

The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**

Students shall be given the ability to

- understand and deepen basic concepts of micro- and macroeconomic theories
- apply those theories to economic policy issues
- understand government interventions in the market and their legitimation from the perspective of economic welfare
- learn how theory-based policy recommendations are derived

**Prerequisites**

Successful passing of the corresponding modules of the basic program.

**Modeled Conditions**

The following conditions have to be fulfilled:

1. The module M-WIWI-101606 - Economics must have been passed.

**Content**

- Intervention in the market: micro-economic perspective
- Intervention in the market: macroeconomic perspective
- Institutional economic aspects
- Economic policy and welfare economics
- Carriers of economic policy: political-economic aspects

**Recommendation**

Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2610012], and Economics II [2600014].
**Workload**
Total expenditure of time for 9 credits: 270 hours.

Attendance time per lecture: 3x14h

Preparation and wrap-up time per lecture: 3x14h

Rest: Exam Preparation

The exact distribution is subject to the credits of the courses of the module.
5.12 Module: Economic Theory [M-WIWI-101501]

**Responsible:** Prof. Dr. Clemens Puppe

**Organisation:** KIT Department of Economics and Management

**Part of:** Economics (Vertiefungsprogramm Volkswirtschaftslehre)
Compulsory Elective Modules (Volkswirtschaftslehre)

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Election block: Wahlpflichtangebot (9 credits)

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<tr>
<td>T-WIWI-102609</td>
<td>Advanced Topics in Economic Theory</td>
<td>4.5 CR</td>
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<tr>
<td>T-WIWI-102876</td>
<td>Auction &amp; Mechanism Design</td>
<td>4.5 CR</td>
<td>Szech</td>
</tr>
<tr>
<td>T-WIWI-102892</td>
<td>Economics and Behavior</td>
<td>4.5 CR</td>
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<td>Introduction to Game Theory</td>
<td>4.5 CR</td>
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<td>Industrial Organization</td>
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<td>Reiß</td>
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<td>Macroeconomic Theory</td>
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<tr>
<td>T-WIWI-102610</td>
<td>Welfare Economics</td>
<td>4.5 CR</td>
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**Competence Certificate**
The assessment is carried out as partial exams (according to Section 4(2), 1 or 2 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**
See German version.

**Prerequisites**
Successful passing of the corresponding modules of the basic program.

**Modeled Conditions**
You have to fulfill one of 2 conditions:

1. The following conditions have to be fulfilled:
2. The module M-WIWI-101606 - Economics must have been passed.

**Content**
The lecture Introduction to Game Theory focuses on the basics of non-cooperative game theory. Model assumptions, solution concepts and applications are discussed in detail both for simultaneous games (normal form games) and for sequential games (extensive form games). Classical equilibrium concepts like the Nash equilibrium or the subgame perfect equilibrium, but also advanced concepts will be discussed in detail. If necessary, a brief insight into cooperative game theory will also be given.

The course Auction & Mechanism Design starts with the basic theory of equilibrium behavior and yield management in single object standard auctions. After introducing the yield equivalence theorem for standard auctions, the focus shifts to mechanism design and its applications for single-object auctions and bilateral exchanges.

The course Economics and Behavior introduces fundamental topics of behavioural economics in terms of content and methodology. Students will also gain insight into the design of economic experimental studies. Students will also be introduced to the reading of and critical examination of current research in behavioural economics.

**Recommendation**
None

**Annotation**
The course T-WIWI-102609 - Advanced Topics in Economic Theory is currently not available.
5.13 Module: Economics [M-WIWI-101606]

Responsible: Prof. Dr. Clemens Puppe
Organisation: KIT Department of Economics and Management
Part of: Economics (mandatory)

<table>
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Mandatory

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<tr>
<td>T-WIWI-102708</td>
<td>Economics I: Microeconomics</td>
<td>5 CR</td>
<td>Puppe, Reiß</td>
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<tr>
<td>T-WIWI-102709</td>
<td>Economics II: Macroeconomics</td>
<td>5 CR</td>
<td>Wigger</td>
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<tr>
<td>T-WIWI-102736</td>
<td>Economics III: Introduction in Econometrics</td>
<td>5 CR</td>
<td>Schienle</td>
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</table>

Competence Certificate
The assessment mix of each course of this module is defined for each course separately. The final mark for the module is the average of the marks for each course weighted by the credits of the course.

Competence Goal
The student

- knows and understands the basics of economic problems
- understands current economic policy problems which occur in a globalized world
- is able to find a solution strategies using an economical approach

Prerequisites
None

Content
Essential concepts, methods and models of the micro and macroeconomic theory are discussed.

The lecture Economics I [2610012] discusses basics of game theory in addition to microeconomic decision theory, questions of market theory and problems of imperfect competition. Economics II [2600014] handles the economical organizational model, national accounts as well as international trade and monetary policy. Furthermore, complex growth, boom and economic speculations are discussed.

In Economics III [2520016] the students learn about quantitative economic relations. The basic problems of econometrics are applied to simple economic studies.

Recommendation
It is recommended to attend the lectures in the following order: Economics I: Microeconomics [2610012], Economics II: Macroeconomics [2600014], Economics III: Introduction in Econometrics [2520016].

Annotation
Notice: The lecture Economics I: Microeconomics [2610012] is part of the preliminary examination concerning § 8(1) of the examination regulation. This examination must be passed until the end of the examination period of the second semester. Any Re-examinations has to be passed until the end of the examination period of the third semester. Otherwise the examination claim will be lost.

Workload
The total workload for this module is approximately 450 hours. For further information see German version.
Module: eFinance [M-WIWI-101402]

### Responsible
- Prof. Dr. Christof Weinhardt

### Organisation
- KIT Department of Economics and Management

### Part of
- Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)
- Compulsory Elective Modules (Betriebswirtschaftslehre)

### Content
The module "eFinance: Information engineering and management in finance" addresses current problems in the finance sector. It investigates the role of information and knowledge in the finance sector and how information systems can solve or extend these problems. Speakers from practice will contribute to lectures with their broad knowledge. Core courses of the module deal with the background of banks and insurance companies and the electronic commerce of stocks in global finance markets. In addition, the course Derivatives offers an insight into future and forward contracts as well as the assessment of options. Exchanges and International Finance are also alternatives that provide a supplementary understanding for capital markets.

Information management topics are in the focus of the lecture "eFinance: information engineering and management for securities trading". For the functioning of the international finance markets, it is necessary that there is an efficient information flow. Also, the regulatory frameworks play an important role. In this context, the role and the functioning of (electronic) stock markets, online brokers and other finance intermediaries and their platforms are presented. Not only IT concepts of German finance intermediaries are presented, but also international system approaches will be compared. The lecture is supplemented by speakers from the practice (and excursions, if possible) coming from the Deutsche Börse and the Stuttgart Stock Exchange.

### Prerequisites
Successful passing of the corresponding modules of the basic program.

The course **eFinance: Information Systems for Securities Trading** [2540454] is compulsory and must be examined.

### Modeled Conditions
The following conditions have to be fulfilled:

1. The module **M-WIWI-101494 - Fundamentals of Business Administration 1** must have been passed.
2. The module **M-WIWI-101578 - Fundamentals of Business Administration 2** must have been passed.

### Competence Certificate
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

### Competence Goal
The students

- are able to understand and analyze the value creation chain in stock broking,
- are able to adequately identify, design and use methods and systems to solve problems in finance,
- are able to evaluate and criticize investment decisions by traders,
- are able to apply theoretical methods of econometrics,
- learn to elaborate solutions in a team.

### Credits
- **1.5 credits**
- **4.5 credits**
- **3.0 credits**

### Module Handbook as of 08.04.2019

Economics Engineering B.Sc.
Annotation
The current seminar courses for this semester, which are complementary to this module, are listed on following webpage: the http://www.iism.kit.edu/im/lehre

Workload
The total workload of the module is about 240 hours. The workload is proportional to the credit points of the individual courses.
5.15 Module: Electives in Informatics [M-WIWI-101426]

Responsibility: Prof. Dr. Andreas Oberweis 
Prof. Dr. Ali Sunyaev 
Prof. Dr. York Sure-Vetter 
Prof. Dr. Melanie Volkamer

Organisation: KIT Department of Economics and Management
Part of: Compulsory Elective Modules (Informatik)

Credits: 9
Recurrence: Each term
Duration: 1 semester
Level: 3
Version: 9

Elective block: Wahlpflichtangebot (between 9 and 10 credits)

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<td>Applications of Artificial Intelligence</td>
<td>5 CR</td>
<td>Sure-Vetter</td>
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<tr>
<td>T-WIWI-102652</td>
<td>Applied Informatics I - Modelling</td>
<td>5 CR</td>
<td>Oberweis, Sure-Vetter</td>
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<tr>
<td>T-WIWI-109445</td>
<td>Applied Informatics II - Principles of Internet Computing: Foundations for Emerging Technologies and Future Services</td>
<td>5 CR</td>
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<td>T-WIWI-102660</td>
<td>Database Systems</td>
<td>5 CR</td>
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<td>T-WIWI-108716</td>
<td>Interdisciplinary Approach to Verifiable e-Voting</td>
<td>4 CR</td>
<td>Volkamer</td>
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<td>T-WIWI-104679</td>
<td>Foundations of Mobile Business</td>
<td>5 CR</td>
<td>Oberweis, Schiefer</td>
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<td>T-WIWI-108387</td>
<td>Information Security</td>
<td>5 CR</td>
<td>Volkamer</td>
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<td>T-WIWI-100809</td>
<td>Software Engineering</td>
<td>4 CR</td>
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<tr>
<td>T-WIWI-102910</td>
<td>Special Topics of Applied Informatics</td>
<td>5 CR</td>
<td>Oberweis, Sack, Sunyaev, Sure-Vetter, Volkamer, Zöllner</td>
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<tr>
<td>T-WIWI-110108</td>
<td>Visual Computing</td>
<td>5 CR</td>
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Competence Certificate
The assessment is carried out as two partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. For passing the module exam in every single partial exam the respective minimum requirements has to be achieved.

The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

When every singled examination is passed, the overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Competence Goal
The student

- knows and has mastered methods and systems for core topics and core application areas of computer science,
- can choose these methods and system situation adequately and can furthermore design and employ them for problem solving,
- is able to independently find strategic and creative answers in the finding of solutions to well defined, concrete, and abstract problems.

Prerequisites
Successful passing of the corresponding modules of the basic program.

Modeled Conditions
The following conditions have to be fulfilled:

1. The module M-WIWI-101417 - Foundations of Informatics must have been passed.
2. The module M-WIWI-101581 - Introduction to Programming must have been passed.
**Content**
The elective module conveys advanced knowledge in the area of applied computer science. This includes, for example, the efficient design and optimization of technical systems, the design and management of database applications or the systematic development of large software systems. Moreover, modeling of complex systems, the use of computer science methods to support knowledge management, and the design and implementation of service-oriented architectures are discussed in this module.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
5.16 Module: Emphasis Informatics [M-WIWI-101399]

Responsible: Prof. Dr. Andreas Oberweis
Prof. Dr. Ali Sunyaev
Prof. Dr. York Sure-Vetter
Prof. Dr. Melanie Volkamer

Organisation: KIT Department of Economics and Management
Part of: Compulsory Elective Modules (Informatik)

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Election block: Wahlpflichtangebot (5 credits)

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<td>Advanced Programming - Java Network Programming</td>
<td>5 CR</td>
<td>Ratz</td>
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<tr>
<td>T-WIWI-102748</td>
<td>Advanced Programming - Application of Business Software</td>
<td>5 CR</td>
<td>Klink, Oberweis</td>
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Election block: Ergänzungsangebot (between 4 and 5 credits)

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<tr>
<td>T-WIWI-102652</td>
<td>Applied Informatics I - Modelling</td>
<td>5 CR</td>
<td>Oberweis, Sure-Vetter</td>
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<tr>
<td>T-WIWI-109445</td>
<td>Applied Informatics II - Principles of Internet Computing: Foundations for Emerging Technologies and Future Services</td>
<td>5 CR</td>
<td>Sunyaev</td>
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<td>T-WIWI-109263</td>
<td>Applications of Artificial Intelligence</td>
<td>5 CR</td>
<td>Sure-Vetter</td>
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<td>T-WIWI-102660</td>
<td>Database Systems</td>
<td>5 CR</td>
<td>Oberweis</td>
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<tr>
<td>T-WIWI-108716</td>
<td>Interdisciplinary Approach to Verifiable e-Voting</td>
<td>4 CR</td>
<td>Volkamer</td>
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<tr>
<td>T-WIWI-104679</td>
<td>Foundations of Mobile Business</td>
<td>5 CR</td>
<td>Oberweis, Schiefer</td>
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<tr>
<td>T-WIWI-108387</td>
<td>Information Security</td>
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<td>T-WIWI-100809</td>
<td>Software Engineering</td>
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<td>T-WIWI-102910</td>
<td>Special Topics of Applied Informatics</td>
<td>5 CR</td>
<td>Oberweis, Sack, Sunyaev, Sure-Vetter, Volkamer, Zöllner</td>
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<tr>
<td>T-WIWI-110108</td>
<td>Visual Computing</td>
<td>5 CR</td>
<td>Landesberger von Antburg</td>
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Competence Certificate
The assessment is carried out as two partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module. For passing the module exam in every single partial exam the respective minimum requirements has to be achieved.

- Partial exam I: Advanced Programming - Java Network Programming or alternatively Advanced Programming - Application of Business Software
- Partial exam II: all the rest

The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

When every single examination is passed, the overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Competence Goal
The student

- has the capability of dealing with the practical application of the Java programming language (which is the dominating programming language in many application areas) or alternatively the ability to configure, parameterize and deploy enterprise software to enable, support and automate business processes,
- is familiar with methods and systems of a core topic or core application area of computer science,
- can choose these methods and system situation adequately and can furthermore design and employ them for problem solving,
- is able to independently find strategic and creative answers in the finding of solutions to well defined, concrete, and abstract problems.
Prerequisites
Successful passing of the corresponding modules of the basic program (except Advanced Programming - Java Network Programming and Advanced Programming - Application of Business Software).

Content
In this module, object-oriented programming skills using the Java programming language are further deepened. Alternatively important fundamentals of business information systems are conveyed that enable, support and accelerate new forms of business processes and organizational forms. Based on a core application area, basic methods and techniques of computer science are presented.

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
5.17 Module: Energy Economics [M-WIWI-101464]

Responsible: Prof. Dr. Wolf Fichtner
Organisation: KIT Department of Economics and Management
Part of: Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)
Compulsory Elective Modules (Betriebswirtschaftslehre)

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<td>Introduction to Energy Economics</td>
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Election block: Ergänzungsangebot (3,5 credits)

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<td>Renewable Energy-Resources, Technologies and Economics</td>
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<td>Jochem, McKenna</td>
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<td>T-WIWI-102607</td>
<td>Energy Policy</td>
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Competence Certificate
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) about the lecture Introduction into Energy Economics [2581010] and one optional lecture of the module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Competence Goal
The student

- is able to understand interdependencies in energy economics and to evaluate ecological impacts in energy supply,
- is able to assess the different energy carriers and their characteristics,
- knows the energy political framework conditions,
- gains knowledge about new market-based conditions and the cost and potentials of renewable energies in particular.

Prerequisites
Successful passing of the corresponding modules of the basic program.
The lecture Introduction into Energy Economics [2581010] has to be examined.

Modeled Conditions
The following conditions have to be fulfilled:

1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.

Content
Introduction to Energy Economics: Characterisation (reserves, suppliers, cost, technologies) of different energy carriers (coal, gas, oil, electricity, heat etc.)

Renewable Energy - Resources, Technology and Economics: Characterisation of different renewable energy carriers (wind, solar, hydro, geothermal etc.)

Energy Policy: Management of energy flows, energy-political targets and instruments (emission trading etc.)

Recommendation
The courses are conceived in a way that they can be attended independently from each other. Therefore, it is possible to start the module in winter and summer term.

Annotation
Additional study courses (E.g. from other universities) can be transferred to the grade of the module on special request at the institute.
**Workload**

The total workload for this module is approximately 270 hours. For further information see German version.
5.18 Module: Essentials of Finance [M-WIWI-101435]

**Responsible:** Prof. Dr. Martin Ruckes  
Prof. Dr. Marliese Uhrig-Homburg

**Organisation:** KIT Department of Economics and Management

**Part of:** Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)  
Compulsory Elective Modules (Betriebswirtschaftslehre)

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<td>Investments</td>
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<td>T-WIWI-102605</td>
<td>Financial Management</td>
<td>4,5</td>
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**Competence Certificate**
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**
The student

- has fundamental skills in modern finance
- has fundamental skills to support investment decisions on stock, bond and derivative markets
- applies concrete models to assess investment decisions on financial markets as well as corporate investment and financing decisions.

**Prerequisites**
Successful passing of the corresponding modules of the basic program.

**Modeled Conditions**
You have to fulfill one of 2 conditions:

1. The module **M-WIWI-101494 - Fundamentals of Business Administration 1** must have been passed.
2. The module **M-WIWI-101578 - Fundamentals of Business Administration 2** must have been passed.

**Content**
The module *Essentials of Finance* deals with fundamental issues in modern finance. The courses discuss fundamentals of the valuation of stocks. A further focus of this module is on modern portfolio theory and analytical methods of capital budgeting and corporate finance.

**Workload**
The total workload of the module is about 240 hours. The workload is proportional to the credit points of the individual courses.
5.19 Module: Experimental Physics [M-PHYS-100283]

**Responsible:** Prof. Dr. Thomas Schimmel

**Organisation:** KIT Department of Physics

**Part of:** Physics or Chemistry

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**Competence Certificate**
The grade of the module is determined by a written exam.

**Prerequisites**
none
Module: Extracurricular Module in Engineering [M-WIWI-101404]

Responsible: Prüfungsausschuss der KIT-Fakultät für Wirtschaftswissenschaften
Organisation: KIT Department of Economics and Management
Part of: Compulsory Elective Modules (Ingenieurwissenschaften)

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Election block: Wahlpflichtangebot (between 9 and 12 credits)

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<td>PH APL-ING-TL07</td>
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Competence Certificate
The assessment of the module is determined by the respective module coordinator. It can either be in the form of a general exam or partial exams, and must contain at least 9 credit points (max. 12 credits) and at least 6 hours per week (max. 8 hours per week). The examination may contain presentations, experiments, laboratories, term papers, etc. At least 50 percent of the module examination has to be in the form of a written or an oral examination (according to Section 4 (2), 1 or 2 of the examination regulation).

The formation of the overall grade of the module will be determined by the respective module coordinator.

Competence Goal
See German version.

Prerequisites
See German version.
5.21 Module: Foundations of Informatics [M-WIWI-101417]

**Responsible:** Dr. rer. nat. Pradyumn Kumar Shukla  
Prof. Dr. York Sure-Vetter

**Organisation:** KIT Department of Economics and Management  
Part of: Informatics

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<tr>
<td>T-WIWI-102749</td>
<td>Foundations of Informatics I</td>
<td>5 CR</td>
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<tr>
<td>T-WIWI-102707</td>
<td>Foundations of Informatics II</td>
<td>5 CR</td>
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**Competence Certificate**

The assessment is carried out as partial exams (according to Section 4(2), 1 and 3 of the examination regulation) of the individual courses of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. For a successful module assessment both partial exams have to be passed.

- Foundations of Informatics I: Written exam in the first week of the recess period (60 min)
- Foundations of Informatics II: Written exam in the first week of the recess period (90 min). It is possible to gain 0.3-0.4 additional grading points for a passed exam by successful completion of a bonus exam.

When both partial exams are passed, the overall grade of the module is the average of the grades for each course weighted by the credit points and truncated after the first decimal.

**Competence Goal**

The student knows the main principles, methods and systems of computer science, can use this knowledge for applications in advanced computer science courses and other areas for situation-appropriate problem solving, is capable of finding strategic and creative responses in the search for solutions to well defined, concrete, and abstract problems.

The student can deepen the learned concepts, methods, and systems of computer science in advanced computer science lectures.

**Prerequisites**

None

**Content**

This module conveys knowledge about modeling, logic, algorithms, sorting and searching algorithms, complexity theory, problem specifications, and data structures. From the field of theoretical computer science, formal models of automata, languages and algorithms are presented and applied to the architecture of computer systems.

**Recommendation**

It is strongly recommended to attend the courses of the core program in the following sequence: Introduction to Programming with Java, Foundations of Informatics I, Foundations of Informatics II

**Workload**

The total workload for this module is approximately 300 hours.
5.22 Module: Foundations of Marketing [M-WIWI-101424]

**Responsible:** Prof. Dr. Martin Klarmann

**Organisation:** KIT Department of Economics and Management

**Part of:** Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)
Compulsory Elective Modules (Betriebswirtschaftslehre)

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<td>Managing the Marketing Mix</td>
<td>4,5 CR</td>
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**Election block: Ergänzungsangebot (at least 4,5 credits)**

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<tr>
<td>T-WIWI-102806</td>
<td>Services Marketing and B2B Marketing</td>
<td>3 CR</td>
<td>Klarmann</td>
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<td>T-WIWI-102807</td>
<td>International Marketing</td>
<td>1,5 CR</td>
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**Competence Certificate**
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Prerequisites**
Successful passing of the corresponding modules of the basic program.

The course *Marketing Mix* is compulsory and must be examined.

**Modeled Conditions**
The following conditions have to be fulfilled:

1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.

**Content**
The core course of the module is “Marketing Mix”. This course is compulsory and must be examined. “Marketing Mix” contains instruments and methods that enable you to goal-oriented decisions in the operative marketing management (product management, pricing, promotion and sales management).

To deepen the marketing knowledge students can complete the courses “Services- and B2B-Marketing” and “International Marketing”.

**Annotation**
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
5.23 Module: Fundamentals of Business Administration 1 [M-WIWI-101494]

Responsible: Prof. Dr. Martin Ruckes  
Prof. Dr. Marliese Uhrig-Homburg  
Prof. Dr. Marcus Wouters  

Organisation: KIT Department of Economics and Management  
Part of: Business Administration (mandatory)

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<td>T-WIWI-102817</td>
<td>Business Administration: Strategic Management and Information Engineering and Management</td>
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<td>Nieken, Ruckes</td>
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<td>T-WIWI-102819</td>
<td>Business Administration: Finance and Accounting</td>
<td>4</td>
<td>Ruckes, Uhrig-Homburg, Wouters</td>
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Competence Certificate

The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the individual courses of this module. The examinations take place at the beginning of the recess period. Re-examinations are offered at every ordinary examination date. The assessment procedure of each course of this module is defined for each course separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Competence Goal

The student

- has core skills in business administration in particular with respect to decision making and the model based view of business corporations
- masters the fundamentals of business and information management as well as the fundamentals business finance and the principles of business accounting
- is able to analyze and assess central tasks, functions and decisions in modern corporations

The knowledge of the two fundamentals modules in business administration forms the basis for the successful completion of advanced courses in the field of business administration and management.

Prerequisites

None

Content

This module provides the fundamentals of business administration and management. Further, the module focuses on the fields of management and organization, information engineering and management, investment and financing as well as of the principles of management and financial accounting.

Recommendation

It is strongly recommended to take the courses in the first semester of study.

Workload

The total workload of the module is about 210 hours. The workload is proportional to the credit points of the individual courses.
5.24 Module: Fundamentals of Business Administration 2 [M-WIWI-101578]

**Responsible:** Prof. Dr. Martin Ruckes  
Prof. Dr. Marliese Uhrig-Homburg

**Organisation:** KIT Department of Economics and Management  
Part of: Business Administration (mandatory)

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<td>T-WIWI-102818</td>
<td>Business Administration: Production Economics and Marketing</td>
<td>4 CR Fichtner, Klarmann, Lützkendorf, Ruckes, Schultmann</td>
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<tr>
<td>T-WIWI-102816</td>
<td>Financial Accounting and Cost Accounting</td>
<td>4 CR Strych</td>
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**Competence Certificate**
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module. The examinations take place at the beginning of the recess period. Re-examinations are offered at every ordinary examination date. The assessment procedures of each course of this module is defined for each course separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**
The student

- has core skills in business administration in particular with respect to decision making and the model based view of business corporations
- masters the fundamentals of production and operations management and marketing as well as the fundamentals of management and financial accounting
- is able to analyze and assess central tasks, functions and decisions in modern corporations

The knowledge of the two fundamentals modules in business administration forms the basis for the successful completion of advanced courses in the field of business administration and management.

**Prerequisites**
None

**Content**
The basics of internal and external accounting and general business administration are taught as the theory of business in the company. Building on this, the focus will be on marketing and production management.

**Recommendation**
It is strongly recommended to take the courses in the second semester (Betriebswirtschaftslehre: Produktionswirtschaft und Marketing) and third semester (Rechnungswesen) of study.

**Workload**
The total workload of the module is about 240 hours. The workload is proportional to the credit points of the individual courses.
Module: Fundamentals of Construction [M-BGU-101004]

Responsible: Prof. Dr.-Ing. Shervin Haghsheno
Organisation: KIT Department of Civil Engineering, Geo- and Environmental Sciences
Part of: Compulsory Elective Modules (Ingenieurwissenschaften)

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<td>Project Management</td>
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Competence Goal

The student

- is familiar with all substantial domains of construction
- knows and understands substantial construction methods and construction machines
- masters basic construction calculations
- knows and understands the fundamentals of project management in civil engineering
- can apply his / her knowledge in a goal-oriented manner to accomplish a construction project efficiently

Prerequisites

none

Recommendation

None

Annotation

We encourage students to deepen their knowledge in construction by building additional customized modules from the courses offered by TMB. Please consult with the tutors of this module. Further information is available at www.tmb.kit.edu.

**Responsible:** Prof. Dr. Gerhard Satzger
Prof. Dr. Christof Weinhardt

**Organisation:** KIT Department of Economics and Management

**Part of:** Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)
Compulsory Elective Modules (Betriebswirtschaftslehre)

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**Election block: Wahlpflichtangebot (9 credits)**

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<th>Digital Services</th>
<th>4.5 CR</th>
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<td>T-WIWI-109816</td>
<td>Foundations of Interactive Systems</td>
<td>4.5 CR</td>
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<td>T-WIWI-105711</td>
<td>Practical Seminar Digital Services</td>
<td>4.5 CR</td>
<td>Fichtner, Mädche, Nickel, Satzger, Sure-Vetter, Weinhardt</td>
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**Competence Certificate**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO), whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**

Students

- understand services from different perspectives and the concept of value creation in service networks
- know about the concepts, methods and tools for the design, modelling, development and management of digital services and are able to use them
- understand the basic characteristics and effects of integrated information system as a an integral element of digital services
- gain experience in group work as well as in the analysis of case studies and the professional presentation of research results
- practice skills in the English language in preparation of jobs in an international environment

**Prerequisites**

Successful passing of the corresponding modules of the basic program.

**Modeled Conditions**

The following conditions have to be fulfilled:

1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.

**Content**

Global economy is increasingly determined by services: in industrialized countries nearly 70% of gross value added is achieved in the tertiary sector. Unfortunately, for the design, development and the management of services traditional concepts focused on goods are often insufficient or inappropriate. Besides, the rapid technical advance in the information and communication technology sector pushethe economic importance of digital services even further thus changing the competition environment. ICT-based interaction and individualization open up completely new dimensions of shared value between clients and providers, dynamic and scalable “service value networks” replace established value chains, digital services are provided globally crossing geographical boundaries. This module establishes a basis for further specialization in service innovation, service economics, service design, service modelling, service analytics as well as the transformation and coordination of service networks.
**Recommendation**
None

**Annotation**
This module is part of the KSRI teaching profile "Digital Service Systems". Further information on a service-specific profiling is available under www.ksri.kit.edu/teaching.

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
M 5.27 Module: General and Inorganic Chemistry [M-CHEMBIO-102335]

Organisation: KIT Department of Chemistry and Biosciences

Part of: Physics or Chemistry

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Mandatory

| T-CHEMBIO-101866 | General and Inorganic Chemistry | 7 CR | Ruben |

Prerequisites

none

Modeled Conditions

The following conditions have to be fulfilled:

1. The module M-PHYS-100283 - Experimental Physics must not have been started.
Module: Human Resources and Organizations [M-WIWI-101513]

Responsible: Prof. Dr. Petra Nieken

Organisation: KIT Department of Economics and Management

Part of: Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)
Compulsory Elective Modules (Betriebswirtschaftslehre)

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Election block: Ergänzungsangebot (between 4,5 and 5,5 credits)

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<td>Personnel Policies and Labor Market Institutions</td>
<td>4,5 CR</td>
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<td>T-WIWI-102630</td>
<td>Managing Organizations</td>
<td>3,5 CR</td>
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<tr>
<td>T-WIWI-102871</td>
<td>Problem Solving, Communication and Leadership</td>
<td>2 CR</td>
<td>Lindstädt</td>
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Competence Certificate
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Competence Goal
The student

- knows and analyzes basic concepts, instruments, and challenges of present human resource and organizational management.
- uses the techniques he / she has learned to evaluate strategic situations which occur in human resource and organizational management.
- evaluates the strengths and weaknesses of existing structures and rules based on systematic criterions.
- Discusses and evaluates the practical use of models and methods by using case studies.
- has basic knowledge of fit and challenges of different scientific methods in the context of personnel and organizational economics.

Prerequisites
Successful passing of the corresponding modules of the basic program.
The course Personal Management (Human Resource Management) is compulsory and must be examined.

Modeled Conditions
The following conditions have to be fulfilled:

1. The module M-WIWI-101694 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.

Content
Students acquire basic knowledge in the field of human resource and organizational management. Strategic as well as operative aspects of human resource management practices are analyzed. The module offers an up-to-date overview over basic concepts and models. It also shows the strengths and weaknesses of rational concepts in human resources and organizational management.

The students learn to apply methods and instruments to plan, select, and manage staff. Current issues of organizational management or selected aspects of personnel politics are examined and evaluated.

The focus lies on the strategic analysis of decisions and the use microeconomic or behavioral approaches. Empirical results of field or lab studies are discussed critically.
Recommendation
Completion of module Business Administration is recommended. Basic knowledge of microeconomics, game theory and statistics is recommended.

Workload
The total workload for this module is approximately 270 hours.
Module: Industrial Production I [M-WIWI-101437]

**5.29 Module: Industrial Production I [M-WIWI-101437]**

**Responsible:** Prof. Dr. Frank Schultmann  
**Organisation:** KIT Department of Economics and Management  
**Part of:** Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)  
Compulsory Elective Modules (Betriebswirtschaftslehre)

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<td>Fundamentals of Production Management</td>
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**Election block: Ergänzungsangebot (3,5 credits)**

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<td>Production Economics and Sustainability</td>
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</table>

**Responsible:** Rimbon  
**Responsible:** Wiens

**Compétence Certificate**

The assessment is carried out as partial exams (according to section 4 (2), 1 SPO) of the core course "Fundamentals of Production Management" [2581950] and one further single course of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Compétence Goal**

- Students shall be aware of the important role of industrial production and logistics for production management.
- Students shall use relevant concepts of production management and logistics in an adequate manner.
- Students shall be able to reflect on decision principles in firms and their circumstances in the light of the production management aspects studied.
- Students shall be proficient in describing essential tasks, difficulties and solutions to problems in production management and logistics.
- Students shall be able to describe relevant approaches of modeling production and logistic systems.
- Students shall be aware of the important role of material and energy-flows in production systems.
- Students shall be proficient in using exemplary methods for solving selected problems.

**Prerequisites**

Successful passing of the corresponding modules of the basic program.

The course “Fundamentals of Production Management" [2581950] and one additional activity have to be chosen.

**Modeled Conditions**

The following conditions have to be fulfilled:

1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.

**Content**

This module is designed to introduce students into the wide area of industrial production and logistics management. It focuses on strategic production management under the aspect of sustainability. The courses use interdisciplinary approaches of systems, also theory to describe the central tasks of industrial production management and logistics. Herein, attention is drawn upon strategic corporate planning, research and development as well as site selection. Students will obtain knowledge in solving internal and external transport and storage problems with respect to supply chain management and disposal logistics.

**Workload**

Total effort will account to 270 hours (9 credit points) and can be allocated according to the credit point rating. Therefore, a course with 3.5 credits requires an effort of approximately 105h and a course with 5.5 credits 165h.

The total effort for each course consists of attending lectures and tutorials, examination times and the time an average student needs to prepare himself in order to pass the exam with an average grade.

Responsible: Prof. Dr. Alexander Mädche  
Prof. Dr. Christof Weinhardt

Organisation: KIT Department of Economics and Management

Part of: Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)  
Compulsory Elective Modules (Betriebswirtschaftslehre)

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Election block: Wahlpflichtangebot ()

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<td>Foundations of Interactive Systems</td>
<td>4,5 CR</td>
<td>Mädche</td>
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<td>T-WIWI-109936</td>
<td>Platform Economy</td>
<td>4,5 CR</td>
<td>Weinhardt</td>
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<tr>
<td>T-WIWI-109935</td>
<td>Practical Seminar Interaction</td>
<td>4,5 CR</td>
<td>Mädche, Weinhardt</td>
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</table>

Competence Certificate

The module examination takes place in the form of partial examinations in accordance with § 4 Para. 2 No. 1 - No. 3 SPO via courses of the module amounting to a total of at least 9 LP. The overall score of the module is formed from the credit-weighted scores of the partial examinations and truncated after the first decimal place.

Prerequisites

Successful passing of the corresponding modules of the basic program.

Modeled Conditions

The following conditions have to be fulfilled:

1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.

Workload

Total effort for 9 credit points: approx. 270 hours. The distribution is based on the credit points of the courses of the module (120-135h for courses with 4.5 credit points). The total number of hours per course results from the effort required to attend lectures and exercises, as well as the examination times and the time required to achieve the learning objectives of the module for an average student for an average performance.

Responsible: Prof. Dr. Gerhard Satzger
Prof. Dr. Christof Weinhardt

Organisation: KIT Department of Economics and Management

Part of: Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)
Compulsory Elective Modules (Betriebswirtschaftslehre)

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Election block: Wahlpflichtangebot ()

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<td>T-WIWI-109941</td>
<td>eFinance: Information Systems for Securities Trading</td>
<td>4,5 CR  Weinhardt</td>
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<td>T-WIWI-109936</td>
<td>Platform Economy</td>
<td>4,5 CR  Weinhardt</td>
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<td>T-WIWI-109937</td>
<td>Practical Seminar Platforms</td>
<td>4,5 CR  Satzger, Weinhardt</td>
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Competence Certificate
The module examination takes place in the form of partial examinations in accordance with § 4 Para. 2 No. 1 – No. 3 SPO via courses of the module amounting to a total of at least 9 LP. The overall score of the module is formed from the credit-weighted scores of the partial examinations and truncated after the first decimal place.

Prerequisites
Successful passing of the corresponding modules of the basic program.

Modeled Conditions
The following conditions have to be fulfilled:
1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.

Workload
Total effort for 9 credit points: approx. 270 hours. The distribution is based on the credit points of the courses of the module (120-135h for courses with 4.5 credit points). The total number of hours per course results from the effort required to attend lectures and exercises, as well as the examination times and the time required to achieve the learning objectives of the module for an average student for an average performance.

Responsibility:  
Prof. Dr. Alexander Mädche  
Prof. Dr. Gerhard Satzger

Organisation:  
KIT Department of Economics and Management

Part of:  
Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)  
Compulsory Elective Modules (Betriebswirtschaftslehre)

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Election block: Wahlpflichtangebot ()

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<td>Foundations of Interactive Systems</td>
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<td>T-WIWI-109939</td>
<td>Practical Seminar Servitization</td>
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Competence Certificate
The module examination takes place in the form of partial examinations in accordance with § 4 Para. 2 No. 1 - No. 3 SPO via courses of the module amounting to a total of at least 9 LP. The overall score of the module is formed from the credit-weighted scores of the partial examinations and truncated after the first decimal place.

Prerequisites
Successful passing of the corresponding modules of the basic program.

Modeled Conditions
The following conditions have to be fulfilled:

1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.

Workload
Total effort for 9 credit points: approx. 270 hours. The distribution is based on the credit points of the courses of the module (120-135h for courses with 4.5 credit points). The total number of hours per course results from the effort required to attend lectures and exercises, as well as the examination times and the time required to achieve the learning objectives of the module for an average student for an average performance.
5.33 Module: Integrated Production Planning [M-MACH-101272]

**Responsible:** Prof. Dr.-Ing. Gisela Lanza

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** Compulsory Elective Modules (Ingenieurwissenschaften)

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<td>9 CR</td>
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**Competence Certificate**

Written Exam (120 min)

**Competence Goal**

The students

- can discuss basic questions of production technology.
- are able to apply the methods of integrated production planning they have learned about to new problems.
- are able to analyze and evaluate the suitability of the methods, procedures and techniques they have learned about for a specific problem.
- can apply the learned methods of integrated production planning to new problems.
- can use their knowledge targeted for efficient production technology.

**Prerequisites**

none

**Content**

Within this engineering sciences-oriented module the students will get to learn principle aspects of organization and planning of production systems.

**Workload**

regular attendance: 63 hours
self-study: 207 hours

**Learning type**

Lecture, exercise, excursion
5.34 Module: Intellectual Property Law [M-INFO-101215]

**Responsible:** Prof. Dr. Thomas Dreier

**Organisation:** KIT Department of Informatics

**Part of:** Compulsory Elective Modules (Recht oder Soziologie)

<table>
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<th>Level</th>
<th>Version</th>
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**Election block: Recht des Geistigen Eigentums (at least 1 item as well as at least 9 credits)**

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<td>Computer Contract Law</td>
<td>3 CR Dreier</td>
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<td>T-INFO-101308</td>
<td>Copyright</td>
<td>3 CR Dreier</td>
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<td>T-INFO-101313</td>
<td>Trademark and Unfair Competition Law</td>
<td>3 CR Matz</td>
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<td>T-INFO-101307</td>
<td>Internet Law</td>
<td>3 CR Dreier</td>
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<td>T-INFO-108462</td>
<td>Selected legal issues of Internet law</td>
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**Competence Certificate**
The module has been cancelled in summer term 2017.

**Prerequisites**
None
5.35 Module: Internship [M-WIWI-101610]

**Responsible:** Studiendekan der KIT-Fakultät für Wirtschaftswissenschaften

**Organisation:** KIT Department of Economics and Management

**Part of:** Internship

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</table>

**Competence Certificate**

The assessment is carried out by the evidence of completed full-time internships of at least 12 weeks with at least 20 working hours per week and a presentation of the internship in the form of a written report on the activities. The internship is not graded.

1. Information on evidence of completed full-time internships:

The internship is proofed by the certificate of the intern's office. The certificate has to be formally correct with official corporate letterhead and handwritten countersigned by a responsible employee of the company.

The certificate must at least contain the following information:

* Company / Location
* Duration: from ... to ...
* Hours of work (weakly)
* Working interruption, indicating the vacation and sick days
* Department
* Headwords to the activities

2. Information on to the presentation:

The internship report should be at least one page (typewritten, not handwritten) for each Location. It must be countersigned by a representative of the intern's office.

**Competence Goal**

The student

- has general insight into the essential processes in a company,
- is in a position to identify operation correlations and has the knowledge and skills to facilitate a fast understanding of the processes in the company,
- in addition to practical professional experience and competences, also has key competences such as own initiative, ability to work in a team and communication skills as well as ability to integrate into corporate hierarchies and procedures,
- has the experience to accomplish complex IT and business tasks under realistic conditions within the framework of the relevant legal aspects and while applying the total acquired knowledge (interlaced thinking),
- has an idea of the professional development potential in the economy through pursuit of study-related activities,
- knows the technical and professional requirements in the individually targeted future occupation and can take this knowledge into account for the future planning of his/her studies and career,
- can assess and estimate own technical and professional strengths and weaknesses through his/her evaluation of the company.

**Prerequisites**

None
Content
Primarily the internship should be done to gain economic and business work experiences. Certainly, the interns are free to integrate technical activities as well. A commercial internship provides an insight into business or administrative processes of business transactions. Therefor departments such as controlling, organizing, marketing and planning appear particularly suitable. It remains the companies and interns left, which stations and areas the intern will eventually go through. But the focus should always be in accordance with operational realities of the company.

Regarding the election of the company, in which the internship is absolved, there are no specific rules. Beside of banks, public administration or international organizations even large industrial companies be considered, because of the technical profile of the Bachelor Programme.

Recommendation
None

Annotation
Internships, that were completed even before studying may be recognized, if the criteria for recognition are met. After recognition of the compulsory internship, there can be taken a semester off for a voluntary, student-related internship.

Regarding to the election of the company, in which the internship is completed, there are no specific rules. Beside of banks, public administration or international organizations even large industrial companies be considered, because of the technical profile of the Bachelor Programme.

With a view to the future professional career, it is recommended to absolve the internship in a larger, possibly international company.

Vacation days are not figured into the internship.

Only three sick leave days may incurred at all. Any additional sick days are not figured into the internship.

A relevant vocational education of at least two years is accepted as a performance equivalent to the internship.

Workload
The total workload for this module is approximately 300 hours.
# Module: Introduction to Civil Law [M-INFO-101190]

**Responsible:** Prof. Dr. Thomas Dreier  
**Organisation:** KIT Department of Informatics  
**Part of:** Law

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<th>Civil Law for Beginners</th>
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Economics Engineering B.Sc.  
Module Handbook as of 08.04.2019
5.37 Module: Introduction to Natural Hazards and Risk Analysis [M-WIWI-104838]

**Responsible:** Prof. Dr. Michael Kunz  
**Organisation:** KIT Department of Economics and Management  
**Part of:** Compulsory Elective Modules (Ingenieurwissenschaften)

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**Election block: Wahlpflichtangebot (between 9 and 12 credits)**

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<td>3 CR</td>
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**Competence Certificate**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**

See German version

**Prerequisites**

There are no singular exams for Remote Sensing Systems [20241/42] and Remote Sensing Methods [20265/66]. Therefore it not possible to choose Remote Sensing [GEOD-BFB-1] and additionally the courses Remote Sensing Systems, Remote Sensing Methods or the project Angewandte Fernerkundung [20267] (because they are already included). See also “Recommendations”.

**Content**

See German version

**Recommendation**

The courses Remote Sensing Systems [20241/42] and Remote Sensing Methods [20265/66] may be chosen as a minimal combination for the exam. However, it is recommended to choose the comprehensive combination Remote Sensing [GEOD-BFB-1], which includes Remote Sensing Systems [20241/42], Remote Sensing Methods [20265/66] and the project Angewandte Fernerkundung [20267].

**Annotation**

Students, who successfully completed both modules “Understanding and Prediction of Disasters” I and II (alternatively: one of the modules in Bachelor and Master) can get a certificate of the module coordinator (CEDIM). This certificate lists the successful completed courses within the two modules.
Workload
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Introduction to Operations Research [M-WIWI-101418]

**Responsible:** Prof. Dr. Stefan Nickel  
Prof. Dr. Steffen Rebennack  
Prof. Dr. Oliver Stein

**Organisation:** KIT Department of Economics and Management  
Part of: Operations Research

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**Mandatory**

| T-WIWI-102758 | Introduction to Operations Research I and II | 9 CR | Nickel, Rebennack, Stein |

**Competence Certificate**
The assessment of the module is carried out by a written examination (120 minutes) according to Section 4(2), 1 of the examination regulation. In each term (usually in March and July), one examination is held for both courses.

**Competence Goal**
The student

- names and describes basic notions of the essential topics in Operations Research (Linear programming, graphs and networks, integer and combinatorial optimization, nonlinear programming, dynamic programming and stochastic models),
- knows the indispensable methods and models for quantitative analysis,
- models and classifies optimization problems and chooses the appropriate solution methods to solve optimization problems independently,
- validates, illustrates and interprets the obtained solutions.

**Module grade calculation**
The overall grade of the module is the grade of the written examination.

**Prerequisites**
None

**Content**
This module treats the following topics: linear programming, network models, integer programming, nonlinear programming, dynamic programming, queuing theory, heuristic models.  
This module forms the basis of a series of advanced lectures with a focus on both theoretical and practical aspects of Operations Research.

**Workload**
The total workload of the module is about 240 hours. The workload is proportional to the credit points of the individual courses.


**5.39 Module: Introduction to Programming [M-WIWI-101581]**

| Responsible: | Prof. Dr.-Ing. Johann Marius Zöllner |
| Organisation: | KIT Department of Economics and Management |
| Part of: | Informatics |

**Credits**: 5  
**Recurrence**: Each winter term  
**Language**: Deutsch  
**Level**: 3  
**Version**: 1

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<td>Introduction to Programming with Java</td>
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**Competence Certificate**
The assessment consists of a written resp. computer-based exam (60 min) according to Section 4 (2),1 of the examination regulation. The successful completion of the compulsory tests in the computer lab is prerequisites for admission to the written resp. computer-based exam. The examination takes place every semester. Re-examinations are offered at every ordinary examination date.

**Competence Goal**
see german version

**Prerequisites**
None

**Content**
see german version

**Workload**
The total workload for this course is approximately 150 hours. For further information see German version.
5.40 Module: Introduction to Statistics [M-WIWI-101432]

**Responsible:** Prof. Dr. Oliver Grothe  
Prof. Dr. Melanie Schienle

**Organisation:** KIT Department of Economics and Management

**Part of:** Statistics

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<td>T-WIWI-102738</td>
<td>Statistics II</td>
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### Competence Certificate

The assessment of this module consists of two written examinations according to Section 4(2), 1 of the examination regulation (one for each of the courses Statistics I and II).

The overall grade of the module is the average of the grades of these two written examinations.

### Competence Goal

See German version.

### Module grade calculation

The overall grade of the module is the average of the grades of these two written examinations.

### Prerequisites

**Notice:** The lecture Statistics I [25008/25009] is part of the preliminary examination concerning Section 8(1) of the examination regulation. This examination must be passed until the end of the examination period of the second semester. Any Re-examinations has to be passed until the end of the examination period of the third semester. Otherwise the examination claim will be lost.

### Content

The module contains the fundamental methods and scopes of Statistics.

A. Descriptive Statistics: univariate und bivariate analysis

B. Probability Theory: probability space, conditional and product probabilities, transformation of probabilities, parameters of location and dispersion, most important discrete and continuous distributions, covariance and correlation, limit distributions

C. Theory of estimation and testing: suffiency of statistics, point estimation (optimality, ML-method ), internal estimations, linear regression

### Workload

The total workload for this module is approximately 300 hours. For further information see German version.
5.41 Module: Introduction to Technical Logistics [M-MACH-101269]

**Responsible:** Prof. Dr.-Ing. Kai Furmans

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** Compulsory Elective Modules (Ingenieurwissenschaften)

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**Election block: Einführung in die Technische Logistik (Kernbereich) (between 1 and 2 items as well as 6 credits)**

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<td>6 CR</td>
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<td>T-MACH-102163</td>
<td>Basics of Technical Logistics</td>
<td>6 CR</td>
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**Election block: Einführung in die Technische Logistik (Ergänzungsbereich) (1 item as well as at least 3 credits)**

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<td>T-MACH-102160</td>
<td>Selected Applications of Technical Logistics</td>
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<td>Milushev, Mittwollen</td>
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<td>T-MACH-105174</td>
<td>Warehousing and Distribution Systems</td>
<td>3 CR</td>
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<td>Energy Efficient Intralogistic Systems</td>
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<td>Elements and Systems of Technical Logistics</td>
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<td>Selected Applications of Technical Logistics - Project</td>
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**Competence Certificate**
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**
The student acquires

- well-founded knowledge and method knowledge in the main topics of technical logistics,
- expertise and understanding about the functionality of conveyor technology,
- ability for modeling logistic systems with adequate accuracy by using simple models,
- ability to evaluate logistic systems and to identify cause-and-effects-chains within logistic systems.

**Prerequisites**
Successful passing of the corresponding modules of the basic program.

**Content**
The module *Introduction to Technical Logistics* provides first insights into main topics of technical logistics. Within the lectures, the interaction between several components of material handling systems will be clarified. The focus will be on technical characteristics of material handling technology and basics for sizing of material handling systems. To gain a deeper understanding, the course is accompanied by exercises and further improved by case studies.

**Workload**
270 hours

**Learning type**
Lecture, tutorial.
### 5.42 Module: Laboratory Work in Inorganic Chemistry [M-CHEMBIO-104026]

**Organisation:** KIT Department of Chemistry and Biosciences  
**Part of:** Physics or Chemistry

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**Prerequisites**

none
5.43 Module: Machine Tools and Industrial Handling [M-MACH-101286]

**Responsible:** Prof. Dr.-Ing. Jürgen Fleischer

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** Compulsory Elective Modules (Ingenieurwissenschaften)

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**Competence Certificate**
Written exam (120 minutes)

**Competence Goal**
The students

- are able to assess the use and application of machine tools and handling equipment and to differentiate between them in terms of their characteristics and design
- can describe and discuss the essential elements of the machine tool (frame, main spindle, feed axes, peripheral equipment, control unit)
- are able to select and dimension the essential components of a machine tool
- are capable of selecting and evaluating machine tools according to technical and economic criteria.

**Prerequisites**
None

**Content**
The module overviews the construction, use and application of machine tools and industrial handling equipment. A well-founded and practice-oriented knowledge is imparted about the selection, design and evaluation of machine tools. First, the main components of the machine tools are systematically explained and their design principles as well as the integral machine tool design are discussed. Subsequently, the use and application of machine tools will be demonstrated using typical machine examples. Based on examples from current research and industrial applications, the latest developments are discussed, especially concerning the implementation of Industry 4.0.

The individual topics are:

- Frames and frame components
- Feed axes
- Spindles
- Peripheral equipment
- Control unit
- Metrological evaluation and machine testing
- Process monitoring
- Maintenance of machine tools
- Safety assessment of machine tools
- Machine examples

**Workload**
regular attendance: 63 hours
self-study: 207 hours

**Learning type**
Lecture, exercise, excursio
5.44 Module: Management Accounting [M-WIWI-101498]

Responsible: Prof. Dr. Marcus Wouters
Organisation: KIT Department of Economics and Management
Part of: Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)
Compulsory Elective Modules (Betriebswirtschaftslehre)

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**Competence Certificate**
The assessment is carried out as partial exams (according to Section 4 (2), 13 SPO) of the courses of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**
Students
- are familiar with various management accounting methods,
- can apply these methods for cost estimation, profitability analysis, and product costing,
- are able to analyze short-term and long-decisions with these methods,
- have the capacity to devise instruments for organizational control.

**Prerequisites**
Successful passing of the corresponding modules of the basic program.

**Modeled Conditions**
The following conditions have to be fulfilled:

1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.

**Content**
The module consists of two courses "Management Accounting 1" and "Management Accounting 2". The emphasis is on structured learning of management accounting techniques.

**Annotation**
The following courses are part of this module:

- The course Management Accounting 1, which is offered in every summer semester
- The course Management Accounting 2, which is offered in every winter semester

**Workload**
The total workload for this module is approximately 270 hours. For further information see German version.
Module: Manufacturing Technology [M-MACH-101276]

**Responsible:** Prof. Dr.-Ing. Volker Schulze

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** Compulsory Elective Modules (Ingenieurwissenschaften)

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**Competence Certificate**

Written Exam (180 min)

**Competence Goal**

The students

- can name different manufacturing processes, can describe their specific characteristics and are capable to depict the general function of manufacturing processes and are able to assign manufacturing processes to the specific main groups.
- are enabled to identify correlations between different processes and to select a process depending on possible applications.
- are capable to describe the theoretical basics for the manufacturing processes they got to know within the scope of the course and are able to compare the processes.
- are able to correlate based on their knowledge in materials science the processing parameters with the resulting material properties by taking into account the microstructural effects.
- are qualified to evaluate different processes on a material scientific basis.

**Prerequisites**

None

**Content**

Within this engineering sciences-oriented module the students will get to learn principle aspects of manufacturing technology. Further information can be found at the description of the lecture "Manufacturing Technology".

**Workload**

- regular attendance: 63 hours
- self-study: 207 hours

**Learning type**

Lectures, exercise, excursion
### 5.46 Module: Mathematics 1 [M-MATH-101676]

**Responsible:** Prof. Dr. Günter Last  
**Organisation:** KIT Department of Mathematics  
**Part of:** Mathematics

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**Competence Certificate**

The assessment consists of two written exams of 60 min each (in accordance with §4(2), 1 of the examination regulations). The first (midterm) exam takes place after half of the course, the second (final) exam takes place shortly after the end of the lectures. Auxiliary means such as literature or calculators are not allowed. Resit exams for both exams are offered in the first weeks of the subsequent semester.

**Competence Goal**

Students
- are confident with basic terms and definitions of mathematical language (propositions, sets, number systems, mappings, etc.).
- have a basic knowledge of differentiable calculus for functions of a single variable.

**Module grade calculation**

The examination mark for Mathematics 1 is the average of the marks obtained in the midterm exam and final exam.

**Content**

The course Mathematics 1 is the first part of the three semester basic training in higher mathematics. Topics are
- Propositional logic and basic set theory,
- Combinatorics and principles of counting,
- Number systems and basic arithmetics,
- Systems of linear equations,
- Convergence of sequences and series,
- Mappings and functions,
- Continuous functions,
- Differentiable functions,
- Power series and special functions,
- Taylor's theorem.

**Recommendation**

There are no Prerequisites. We strongly recommend to attend the three maths courses in the order Mathematics 1, Mathematics 2, Mathematics 3.

**Workload**

work load: 210 hours (7 ECTS)  
classes: 60 hours lectures + 30 hours exercises
Module: Mathematics 2 [M-MATH-101677]

**Responsible:** Prof. Dr. Günter Last  
**Organisation:** KIT Department of Mathematics  
**Part of:** Mathematics

<table>
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<tr>
<td>T-MATH-102262</td>
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<td>Folkers, Hug, Last, Winter</td>
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<td>T-MATH-102263</td>
<td>Mathematics II - Final Exam</td>
<td>3,5 CR</td>
<td>Folkers, Hug, Last, Winter</td>
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**Competence Certificate**
The assessment consists of two written exams of 60 min each (in accordance with §4(2), 1 of the examination regulations). The first (midterm) exam takes place after half of the course, the second (final) exam takes place shortly after the end of the lectures. Auxiliary means such as literature or calculators are not allowed. Resit exams for both exams are offered in the first weeks of the subsequent semester.

**Competence Goal**
Students
- know basic concepts of matrix theory.
- have a basic knowledge of integral calculus in a single variable.
- have a basic knowledge of multivariate differential calculus.

**Module grade calculation**
The examination mark for Mathematics 2 is the average of the marks obtained in the midterm exam and final exam.

**Content**
The course Mathematics 2 is the second part of the three semester basic training in higher mathematics. Topics are
- Riemann integral,
- n-dimensional vector spaces,
- scalar product, length and angle,
- linear mappings and matrices,
- determinants,
- eigenvalue theory,
- multivariate calculus.

**Recommendation**
There are no Prerequisites. We strongly recommend to attend the three maths courses in the order Mathematics 1, Mathematics 2, Mathematics 3.

**Workload**
work load: 210 hours (7 ECTS)  
classes: 60 hours lectures + 30 hours exercises
5.48 Module: Mathematics 3 [M-MATH-101679]

**Responsible:** Prof. Dr. Günter Last

**Organisation:** KIT Department of Mathematics

**Part of:** Mathematics

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**Mandatory**

| T-MATH-102264 | Mathematics III - Final Exam | 7 CR | Folkers, Hug, Last, Winter |

**Competence Certificate**
The assessment consists of a written exams of 105 min (in accordance with §4(2), 1 of the examination regulations). The exam takes place shortly after the end of the lectures. Auxiliary means such as literature or calculators are allowed. A resit exam is offered in the first weeks of the subsequent semester.

**Competence Goal**

Students
- are confident with important concepts in the theory of normed vector spaces.
- have some basic knowledge of ordinary differential equations.
- have some basic knowledge of Fourier analysis.

**Module grade calculation**
The examination mark for Mathematics 3 is the mark of the written exam.

**Content**
The course Mathematics 3 is the third part of the three semester basic training in higher mathematics. Topics are
- Multiple integrals,
- Implicit functions,
- General linear spaces,
- Normed vector spaces,
- Banach’s fixed point theorem,
- Ordinary differential equations,
- Linear differential equations,
- Fourier analysis,
- Integral transformations.

**Workload**
work load: 210 hours (7 ECTS)
classes: 60 hours lectures + 30 hours exercises
5.49 Module: Mechanical Design [M-MACH-101299]

**Responsible:** Prof. Dr.-Ing. Sven Matthiesen

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** Compulsory Elective Modules (Ingenieurwissenschaften)

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<td>T-MACH-102132</td>
<td>Mechanical Design I, Tutorial</td>
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<td>T-MACH-102133</td>
<td>Mechanical Design II, Tutorial</td>
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</table>

**Competence Certificate**

Written examination on the contents of Mechanical Design I&II

Duration: 90 min plus reading time

Preliminary examination: Successful participation in the preliminary work in the field of Mechanical Design I&II
**Competence Goal**

Learning object springs:

- be able to recognize spring types and explain stress
- Identify and describe the properties of a resilient LSS in machine elements presented later on
- Understanding and explaining the principle of action
- Know and list areas of application for springs
- graphically illustrate the load and the resulting stresses
- be able to describe the degree of species usefulness as a means of lightweight construction
- be able to analyse different solution variants with regard to lightweight construction (use species efficiency)
- Being able to explain several springs as a circuit and calculate total spring stiffness

Learning objects Technical Systems:

- "Thinking in systems."
- Using system technology as an abstraction tool for handling complexity
- Recognizing functional relationships of technical systems
- Getting to know the concept of function
- be able to use C&C²-A as a means of system technology

Learning objects Visualization:

- Ability to create and interpret schematics
- Using freehand technical drawing as a means of communication
- To be able to apply the technical basics of freehand drawing
- Derivation of 2D representations into different perspective representations of technical structures and vice versa
- Master reading of technical drawings
- Dedicated dimensioning of technical drawings
- Create sectional views of technical systems as a technical sketch

Learning objects Bearings:

- be able to recognize bearings in machine systems and explain their basic functions
- name bearings (type/type/function) and recognize them in machine systems and technical drawings
- Being able to name areas of application and selection criteria for the various bearings and bearing arrangements and explain interrelationships
- Ability to functionally explain the design of the bearing definitions in different directions radially/axially and circumferentially
- Know and describe selection as an iterative process as an example
- be able to perform dimensioning of bearing arrangements as an example of the engineer's approach to dimensioning machine elements
- Develop first ideas for probabilities in predicting the life of machine elements
- Recognise from the damage pattern whether static or dynamic overload was the cause of material failure
- Calculate equivalent static and dynamic bearing loads from the catalogue and given external forces on the bearing
- Being able to name, explain and transfer the basic equation of the dimensioning to the bearing dimensioning

Learning objectives seals:

The students...

- can discuss the basic functions of seals
- can describe the physical causes for mass transfer
- can apply the C&C-Model on seals
- can name, describe and apply the three most important classification criteria of seals
- can explain the function of a contacting seal and a non-contacting seal.
- can differentiate the seal types and organize them to the classification criteria.
- can discuss the structure and the effect of a radial shaft seal
- can evaluate radial shaft seals, compression packings, mechanical seals, gap seals and labyrinth seals
- can describe and apply the constructional principle of selffortification
- can describe the stick-slip phenomenon during the movement sequences of a reciprocating seal

Learning design:

The students...

- understand the meaning of design
- are able to recognize and implement basic rules and principles of design
- are able to design the connection of partial systems into the total system
- can name requirements of design and take them into account
- know the main groups of manufacturing methods
are able to explain the manufacturing processes
are able to depict a casted design in a drawing clearly, e.g. draft of the mold, no material accumulation, ...
know how components are designed
Know how the production of the components has an effect on their design
Know the requirements and boundary conditions on design
Learning bolted connections:
The students...
• can list and explain various bolt applications.
• can recognize bolt types and explain their function
• can build a C&C² model of a bolted joint and discuss the influences on its function
• can explain the function of a bolted connection with the help of a spring model
• can reproduce, apply and discuss the screw equation.
• Can estimate the load-bearing capacity of low-loaded bolted joints for dimensioning purposes
• Can indicate which bolted joint is to be calculated and which only roughly dimensioned.
• Can carry out the dimensioning of bolted connections as flange connections
• Can create, explain and discuss the force deflection diagram of a bolted connection

Prerequisites
Successful passing of the corresponding modules of the basic program.

Content
MKL I:
Introduction to product development
Tools for visualization (technical drawing)
Product creation as a problem solution
Technical Systems Product Development
• Systems theorie
• Contact and Channel Approach C&C²-A

Basics of selected construction and machine elements
• Federn
• bearings and fence
• sealings

The lecture is accompanied by exercises with the following content:
gear workshop
Tools for visualization (technical drawing)
Technical Systems Product Development
• Systemtheorie
• Contact and Channel Approach C&C²-A

Exercises for springs
Exercises for bearings and fence

MKL II:
• sealings
• design
• dimensioning
• component connections
• bolts

Recommendation
An in-depth study of machine design (parts 3 + 4) can be carried out as part of the "Extracurricular Module in Engineering".
**Workload**

**MKL1:**
- Attendance at lectures (15 VL): 22,5h
- Presence exercises (8 exercises): 12h
- Attendance (3x 2h) and preparation (3x3h) Workshop sessions: 15h
- Preparation and execution of online test: 6h
- Personal preparation and follow-up of lecture and exercise: 34,5h

**MKL2:**
- Attendance lectures (15 VL): 22,5h
- Presence exercises (7 ÜB): 10,5h
- Personal preparation and follow-up of lecture and exercise, incl. prerequisite and preparation for the exam: 117h

**Learning type**
- Lecture
- Tutorial
- Project work during the semester
- Online-test
5.00 Module: Methodical Foundations of OR [M-WIWI-101414]

Responsible: Prof. Dr. Oliver Stein
Organisation: KIT Department of Economics and Management
Part of: Compulsory Elective Modules (Operations Research)

<table>
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Election block: Wahlpflichtangebot (at least 1 item as well as between 4,5 and 9 credits)

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<tr>
<td>T-WIWI-102726</td>
<td>Global Optimization I</td>
<td>4,5 CR</td>
<td>Stein</td>
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<tr>
<td>T-WIWI-103638</td>
<td>Global Optimization I and II</td>
<td>9 CR</td>
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<td>T-WIWI-102724</td>
<td>Nonlinear Optimization I</td>
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<td>T-WIWI-103637</td>
<td>Nonlinear Optimization I and II</td>
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Election block: Ergänzungsangebot ()

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<td>Introduction to Stochastic Optimization</td>
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<td>T-WIWI-102727</td>
<td>Global Optimization II</td>
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<td>T-WIWI-102725</td>
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<td>Stein</td>
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<tr>
<td>T-WIWI-102704</td>
<td>Facility Location and Strategic Supply Chain Management</td>
<td>4,5 CR</td>
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Competence Certificate
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Competence Goal
The student
- names and describes basic notions for optimization methods, in particular from nonlinear and from global optimization,
- knows the indispensable methods and models for quantitative analysis,
- models and classifies optimization problems and chooses the appropriate solution methods to solve also challenging optimization problems independently and, if necessary, with the aid of a computer,
- validates, illustrates and interprets the obtained solutions.

Prerequisites
At least one of the courses Nonlinear Optimization I [2550111] and Global Optimization I [2550134] has to be examined.

Successful passing of the corresponding modules of the basic program.

Content
The modul focuses on theoretical foundations as well as solution algorithms for optimization problems with continuous decision variables. The lectures on nonlinear programming deal with local solution concepts, whereas the lectures on global optimization treat approaches for global solutions.

Recommendation
The courses Introduction to Operations Research I and II are helpful.

Annotation
The planned lectures and courses for the next three years are announced online (http://www.ior.kit.edu).

Workload
The total workload for this module is approximately 270 hours. For further information see German version.
5.51 Module: Microsystem Technology [M-MACH-101287]

**Responsible:** Prof. Dr. Jan Gerrit Korvink

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** Compulsory Elective Modules (Ingenieurwissenschaften)

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**Election block: Mikrosystemtechnik (at least 9 credits)**

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<tr>
<td>T-MACH-102165</td>
<td>Selected Topics on Optics and Microoptics for Mechanical Engineers</td>
<td>3 CR</td>
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<tr>
<td>T-MACH-100967</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine II</td>
<td>3 CR</td>
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<td>T-MACH-100968</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine III</td>
<td>3 CR</td>
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<td>T-MACH-102172</td>
<td>Bionics for Engineers and Natural Scientists</td>
<td>3 CR</td>
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<td>T-MACH-105182</td>
<td>Introduction to Microsystem Technology I</td>
<td>3 CR</td>
<td>Badiliita, Jouda, Korvink</td>
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<td>T-MACH-105183</td>
<td>Introduction to Microsystem Technology II</td>
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<td>T-MACH-101910</td>
<td>Microactuators</td>
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<td>Practical Training in Basics of Microsystem Technology</td>
<td>3 CR</td>
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**Competence Certificate**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**

construction and production of e. g. mechanical, optical, fluidic and sensory microsystems.

**Prerequisites**

Successful passing of the corresponding modules of the basic program.

**Content**

The module offers courses in microsystem technology. Knowledge is imparted in various fields like basics in construction and production of e. g. mechanical, optical, fluidic and sensory microsystems.

**Workload**

270 hours
### 5.52 Module: Mobility and Infrastructure [M-BGU-101067]

**Responsible:** Prof. Dr.-Ing. Ralf Roos  
**Organisation:** KIT Department of Civil Engineering, Geo- and Environmental Sciences  
**Part of:** Compulsory Elective Modules (Ingenieurwissenschaften)

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**Prerequisites**
none

**Recommendation**
None

**Annotation**
None
Module: Module Bachelor Thesis [M-WIWI-101612]

**5.53 Module: Module Bachelor Thesis [M-WIWI-101612]**

**Responsible:** Prof. Dr. Martin Ruckes  
**Organisation:** KIT Department of Economics and Management  
**Part of:** Bachelor Thesis

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| Mandatory | T-WIWI-103096 | Bachelor Thesis | 12 CR | Ruckes |

**Competence Certificate**
The Bachelor Thesis is a written exam which shows that the student can autonomously investigate a scientific problem in Industrial Engineering and Management. The Bachelor Thesis is described in detail in § 11 (SPO 2007) and § 14 (SPO 2015) of the examination regulation. The review is carried out:

- according to SPO 2007 by at least one examiner of the Department of Economics and Management, or, after approval by at least one examiner of another faculty. The examiner has to be involved in the degree programme. Involved in the degree programme are the persons that coordinate a module or a lecture of the degree programme.
- according to SPO 2015 by at least two examiners of the Department of Economics and Management.

The regular processing time takes three/six months (SPO 2007/SPO2015). On a reasoned request of the student, the examination board can extend the processing time of a maximum of on month. If the Bachelor Thesis is not completed in time, this exam is “failed”, unless the student is not being responsible (eg maternity leave).

With consent of the examiner the thesis can be written in English as well. Other languages require besides the consent of the examiner the approval of the examination board. The issue of the Bachelor Thesis may only returned once and only within the first month of processing time. A new topic has to be released within four weeks.

The overall grade of the module is the grade of the Bachelor Thesis.

**Competence Goal**
The student can independently work on a relevant topic in accordance with scientific criteria within the specified time frame.

He/she is in a position to research, analyze the information, abstract and identify basic principles and regulations from less structured information.

He/she reviews the task ahead, can select scientific methods and techniques and apply them to solve a problem or identify further potential. This is basically also done under consideration of social and/or ethical aspects.

He/she can interpret, evaluate and if required, graphically present the obtained results.

He/she is in a position to clearly structure a research paper and communicate in writing using the technical terminology.

**Prerequisites**
Prerequisites for admission to the Bachelor Thesis:

- according to SPO 2007: the student is in the 3rd Academic year (5th and 6th semester) and has not been completed at most one of the exams of the basic program.
- according to SPO 2015: A minimum of 120 credits must be earned. All module examinations of the basic program must be passed.

At the request of the student, the examination committee decides on exceptions to these regulations.

It is recommended to begin the Bachelor Thesis in the 5th or 6th Semester.

A written confirmation of the examiner about supervising the Bachelor's Thesis is required.

Please pay regard to the institute specific rules for supervising a Bachelor Thesis.

The Bachelor Thesis has to contain the following declaration: "I hereby declare that I produced this thesis without external assistance, and that no other than the listed references have been used as sources of information. Passages taken literally or analogously from published or non published sources are marked as this." If this declaration is not given, the Bachelor Thesis will not be accepted.
Modeled Conditions
The following conditions have to be fulfilled:

1. You need to earn at least 120 credits in the following fields:
   - Internship
   - Business Administration
   - Informatics
   - Mathematics
   - Operations Research
   - Physics or Chemistry
   - Law
   - Statistics
   - Economics
   - Compulsory Elective Modules

2. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
3. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.
4. The module M-WIWI-101606 - Economics must have been passed.

Content
The Bachelor Thesis is the first major scientific work. The topic of the Bachelor Thesis will be chosen by the student themselves and adjusted with the examiner. The topic has to be related to Economics Engineering and has to refer to subject-specific or interdisciplinary problems.

Recommendation
None

Workload
See German version.
Module: Optimization under Uncertainty [M-WIWI-103278]

**Responsible:** Prof. Dr. Steffen Rebennack
**Organisation:** KIT Department of Economics and Management
**Part of:** Compulsory Elective Modules (Operations Research)

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**Election block: Wahlpflichtangebot (between 1 and 2 items)**

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**Election block: Ergänzungsangebot (at most 1 item)**

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<td>T-WIWI-102714</td>
<td>Tactical and Operational Supply Chain Management</td>
<td>4,5 CR</td>
<td>Nickel</td>
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</table>

**Competence Certificate**
The assessment is carried out as partial exams (according to § 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**
The student

- denominates and describes basic notions for optimization methods under uncertainty, in particular from stochastic optimization,
- knows the indispensable methods and models for quantitative analysis,
- models and classifies optimization problems under uncertainty and chooses the appropriate solution methods to solve also challenging optimization problems independently and, if necessary, with the aid of a computer,
- validates, illustrates and interprets the obtained solutions, in particular of stochastic optimization problems.

**Prerequisites**
At least one of the courses *Introduction to Stochastic Optimization* and *Optimization approaches under uncertainty* has to be taken.

**Modeled Conditions**
The following conditions have to be fulfilled:

1. The module *M-WIWI-101418 - Introduction to Operations Research* must have been passed.

**Content**
The module focuses on modeling and analyzing mathematical optimization problems where certain data is not fully present at the time of decision-making. The lectures on the introduction to stochastic optimization deal with methods to integrate distribution information into the mathematical model. The lectures on the optimization approaches under uncertainty offer alternative approaches such as robust optimization.

**Recommendation**
Knowledge from the lectures "Introduction to Operations Research I" and "Introduction to Operations Research II" are helpful.

**Annotation**
The curriculum, planned for three years in advance, can be found on the Internet at http://sop.ior.kit.edu/28.php.

**Workload**
The total workload of the module is about 240 hours. The workload is proportional to the credit points of the individual courses.
### 5.55 Module: Power Network [M-ETIT-102379]

**Responsible:** Dr.-Ing. Bernd Hoferer  
Prof. Dr.-Ing. Thomas Leibfried

**Organisation:** KIT Department of Electrical Engineering and Information Technology

**Part of:** Compulsory Elective Modules (Ingenieurwissenschaften)

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**Mandatory**

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<tbody>
<tr>
<td>T-ETIT-101923</td>
<td>Electric Energy Systems</td>
<td>5 CR</td>
<td>Leibfried</td>
</tr>
<tr>
<td>T-ETIT-100830</td>
<td>Power Network</td>
<td>6 CR</td>
<td>Leibfried</td>
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## Module: Preliminary Exam [M-WIWI-101726]

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### Credits, Language, Level, Version

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### Mandatory

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<tr>
<td>T-WIWI-102737</td>
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<td>5 CR</td>
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<td>Grothe, Schienle</td>
</tr>
<tr>
<td>T-WIWI-102708</td>
<td>Economics I: Microeconomics</td>
<td>5 CR</td>
<td>Deutsch</td>
<td>Puppe, Reiß</td>
</tr>
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</table>

### Modelled deadline

This module must be passed until the end of the 3. term.

### Prerequisites

none
Module: Private Business Law [M-INFO-101216]

**Responsible:** Prof. Dr. Thomas Dreier

**Organisation:** KIT Department of Informatics

**Part of:** Compulsory Elective Modules (Recht oder Soziologie)

<table>
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**Election block: Recht der Wirtschaftsunternehmen (at least 1 item as well as at least 9 credits)**

<table>
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<th>Course Title</th>
<th>Credits</th>
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<td>Employment Law I</td>
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<tr>
<td>T-INFO-101330</td>
<td>Employment Law II</td>
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<td>Dreier</td>
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<tr>
<td>T-INFO-101316</td>
<td>Law of Contracts</td>
<td>3 CR</td>
<td>Dreier</td>
</tr>
<tr>
<td>T-INFO-101314</td>
<td>Tax Law II</td>
<td>3 CR</td>
<td>Dietrich, Dreier</td>
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<tr>
<td>T-INFO-101315</td>
<td>Tax Law I</td>
<td>3 CR</td>
<td>Dreier</td>
</tr>
</tbody>
</table>

**Competence Goal**

The student

- has gained in-depth knowledge of German company law, commercial law and civil law;
- is able to analyze, evaluate and solve complex legal and economic relations and problems;
- is well grounded in individual labour law, collective labour law and commercial constitutional law, evaluates and critically assesses clauses in labour contracts;
- recognizes the significance of the parties to collective labour agreements within the economic system and has differentiated knowledge of labour disputes law and the law governing the supply of temporary workers and of social law;
- possesses detailed knowledge of national earnings and corporate tax law and is able to deal with provisions of tax law in a scientific manner and assesses the effect of these provisions on corporate decision-making.

**Prerequisites**

None

**Content**

The module provides the student with knowledge in special matters in business law, like employment law, tax law and business law, which are essential for managerial decisions.
5.58 Module: Product Lifecycle Management [M-MACH-101270]

**Responsible:** Prof. Dr.-Ing. Jivka Ovtcharova

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** Compulsory Elective Modules (Ingenieurwissenschaften)

<table>
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<td>Each term</td>
<td>1 semester</td>
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**Election block: Product Lifecycle Management (Kernbereich) (1 item)**

<table>
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<tr>
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<th>Course Title</th>
<th>Credits</th>
<th>Tutor</th>
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<tbody>
<tr>
<td>T-MACH-105147</td>
<td>Product Lifecycle Management</td>
<td>4 CR</td>
<td>Ovtcharova</td>
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**Election block: Product Lifecycle Management (2 items)**

<table>
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<tbody>
<tr>
<td>T-MACH-102153</td>
<td>PLM-CAD Workshop</td>
<td>4 CR</td>
<td>Ovtcharova</td>
</tr>
<tr>
<td>T-MACH-102181</td>
<td>PLM for Product Development in Mechatronics</td>
<td>4 CR</td>
<td>Eigner</td>
</tr>
<tr>
<td>T-MACH-102209</td>
<td>Information Engineering</td>
<td>3 CR</td>
<td>Ovtcharova</td>
</tr>
<tr>
<td>T-MACH-106744</td>
<td>Agile product innovation management - value-driven planning of new products</td>
<td>4 CR</td>
<td>Kläger</td>
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<tr>
<td>T-MACH-106457</td>
<td>I4.0 Systems platform</td>
<td>4 CR</td>
<td>Maier, Ovtcharova</td>
</tr>
<tr>
<td>T-MACH-102083</td>
<td>Integrated Information Systems for Engineers</td>
<td>4 CR</td>
<td>Ovtcharova</td>
</tr>
<tr>
<td>T-MACH-102155</td>
<td>Product, Process and Resource Integration in the Automotive Industry</td>
<td>4 CR</td>
<td>Ovtcharova</td>
</tr>
<tr>
<td>T-MACH-102149</td>
<td>Virtual Reality Practical Course</td>
<td>4 CR</td>
<td>Ovtcharova</td>
</tr>
<tr>
<td>T-MACH-102187</td>
<td>CAD-NX Training Course</td>
<td>2 CR</td>
<td>Ovtcharova</td>
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</table>

**Competence Certificate**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**

The students should:

- have basic knowledge about the challenges in product and process data management regarding the whole product lifecycle;
- have understanding about challenges and functional concepts of product lifecycle management;
- be able to rudimental operate common PLM/CAx/VR - systems;
- develop and present prototype solutions in teams of different domains.

**Prerequisites**

Successful passing of the corresponding modules of the basic program.

**Content**

Product Lifecycle Management (PLM), Generation and management of information, Architecture and functionality of information systems, Industry 4.0, CAx and VR-systems.

**Workload**

270 hours
5.59 Module: Public Business Law [M-INFO-101217]

**Responsible:** Prof. Dr. Matthias Bäcker

**Organisation:** KIT Department of Informatics

**Part of:** Compulsory Elective Modules (Recht oder Soziologie)

<table>
<thead>
<tr>
<th>Credits</th>
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</thead>
<tbody>
<tr>
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<td>Each term</td>
<td>1 semester</td>
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Election block: Öffentliches Wirtschaftsrecht (at least 1 item as well as at least 9 credits)

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<tr>
<th>Code</th>
<th>Title</th>
<th>Credits</th>
<th>Instructor</th>
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<tbody>
<tr>
<td>T-INFO-101309</td>
<td>Telecommunications Law</td>
<td>3 CR</td>
<td>Marsch</td>
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<tr>
<td>T-INFO-101303</td>
<td>Data Protection Law</td>
<td>3 CR</td>
<td>Marsch</td>
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<tr>
<td>T-INFO-101311</td>
<td>Public Media Law</td>
<td>3 CR</td>
<td>Dreier</td>
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<tr>
<td>T-INFO-101312</td>
<td>European and International Law</td>
<td>3 CR</td>
<td>Brühann</td>
</tr>
<tr>
<td>T-INFO-101348</td>
<td>Environmental Law</td>
<td>3 CR</td>
<td>Bäcker</td>
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</table>

**Competence Certificate**

The module has been cancelled in summer term 2017.
5.60 Module: Public Finance [M-WIWI-101403]

**Responsible:** Prof. Dr. Berthold Wigger  
**Organisation:** KIT Department of Economics and Management  
**Part of:** Economics (Vertiefungsprogramm Volkswirtschaftslehre)  
Compulsory Elective Modules (Volkswirtschaftslehre)

<table>
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<td>1 semester</td>
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**Election block: Wahlpflichtangebot (9 credits)**

<table>
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<th>Title</th>
<th>Credits</th>
<th>Lecturer</th>
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<tr>
<td>T-WIWI-102877</td>
<td>Introduction to Public Finance</td>
<td>4.5 CR</td>
<td>Wigger</td>
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<tr>
<td>T-WIWI-108711</td>
<td>Basics of German Company Tax Law and Tax Planning</td>
<td>4.5 CR</td>
<td>Gutekunst, Wigger</td>
</tr>
<tr>
<td>T-WIWI-102739</td>
<td>Public Revenues</td>
<td>4.5 CR</td>
<td>Wigger</td>
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<tr>
<td>T-WIWI-109590</td>
<td>Public Sector Finance</td>
<td>4.5 CR</td>
<td>Wigger</td>
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</table>

**Competence Certificate**  
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The exams are offered at the beginning of the recess period about the subject matter of the latest held lecture. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.  
The overall grade for the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**  
See German version.

**Prerequisites**  
Successful passing of the corresponding modules of the basic program.

**Modeled Conditions**  
The following conditions have to be fulfilled:

1. The module M-WIWI-101606 - Economics must have been passed.

**Content**  
As a branch of Economics, Public Finance is concerned with the theory and policy of the public sector and its interrelations with the private sector. It analyzes the economic role of the state from a normative as well as from a positive point of view. The normative view examines efficiency- and equity-oriented motives for government intervention and develops fiscal policy guidelines. The positive view explains the actual behavior of economic agents in public sector affairs. Special fields of Public Finance are public revenues, i.e. taxes and public debt, public expenditures for publicly provided goods, and welfare programs.

**Recommendation**  
It is recommended to attend the course 2560129 after having completed the course 2560120.

**Annotation**  
The course T-WIWI-102790 "Specific Aspects in Taxation" will no longer be offered in the module as of winter semester 2018/2019.

**Workload**  
The total workload for this module is approximately 270 hours. For further information see German version.
5.61 Module: Real Estate Management [M-WIWI-101466]

**Responsible:** Prof. Dr.-Ing. Thomas Lützkendorf

**Organisation:** KIT Department of Economics and Management

**Part of:** Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)

Compulsory Elective Modules (Betriebswirtschaftslehre)

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**Mandatory**

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<td>Real Estate Management I</td>
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<tr>
<td>T-WIWI-102745</td>
<td>Real Estate Management II</td>
<td>4,5 CR</td>
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**Competence Certificate**

The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the core course and further single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately. The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**

The student

- possesses an overview concerning the different facets and interrelationships within the real estate business, the important decision points in real estate lifecycle and the different views and interests of the actors concerned, and
- is capable of applying basic economic methods an procedures to problems within the real estate area.

**Prerequisites**

Successful passing of the corresponding modules of the basic program.

**Modeled Conditions**

The following conditions have to be fulfilled:

1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.

**Content**

The real estate business offers graduates very interesting jobs and excellent work- and advancement possibilities. This module provides an insight into the macroeconomic importance of this industry, discusses problems concerned to the administration of real estate and housing companies and provides basic knowledge for making decisions both along the lifecycle of a single building and the management of real estate portfolios. Innovative operating and financing models are illustrated, as well as the current development when looking at real estate as an asset-class. This module is also suitable for students who want to discuss macroeconomic, business-management or financial problems in a real estate context.

**Recommendation**

The combination with the module Design Constructions and Assessment of Green Buildings is recommended.

Furthermore a combination with courses in the area of

- Finance
- Insurance
- Civil engineering and architecture (building physics, building construction, facility management)

is recommended.

**Workload**

The total workload for this module is approximately 270 hours. For further information see German version.
5.62 Module: Seminar Module [M-WIWI-101816]

**Responsible:** Studiendekan der KIT-Fakultät für Wirtschaftswissenschaften

**Organisation:** KIT Department of Economics and Management

**Part of:** Compulsory Elective Modules (mandatory)

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**Election block: Wahlpflichtangebot (3 credits)**

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<td>Seminar in Business Administration (Bachelor)</td>
<td>3 CR</td>
<td>Professorenschaft des Fachbereichs Betriebswirtschaftslehre</td>
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<tr>
<td>T-WIWI-103485</td>
<td>Seminar in Informatics (Bachelor)</td>
<td>3 CR</td>
<td>Professorenschaft des Fachbereichs Informatik</td>
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<tr>
<td>T-WIWI-108763</td>
<td>Seminar in Engineering Science Master (approval)</td>
<td>3 CR</td>
<td>Fachvertreter ingenieurwissenschaftlicher Fakultäten</td>
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<td>T-MATH-102265</td>
<td>Seminar in Mathematics (Bachelor)</td>
<td>3 CR</td>
<td>Folkers, Last</td>
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<tr>
<td>T-WIWI-103488</td>
<td>Seminar in Operations Research (Bachelor)</td>
<td>3 CR</td>
<td>Nickel, Rebennack, Stein</td>
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<tr>
<td>T-INFO-101997</td>
<td>Seminar: Legal Studies I</td>
<td>3 CR</td>
<td>Dreier</td>
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<tr>
<td>T-WIWI-103487</td>
<td>Seminar in Statistics (Bachelor)</td>
<td>3 CR</td>
<td>Grothe, Schienle</td>
</tr>
<tr>
<td>T-WIWI-103487</td>
<td>Seminar in Economics (Bachelor)</td>
<td>3 CR</td>
<td>Professorenschaft des Fachbereichs Volkswirtschaftslehre</td>
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<tr>
<td>T-MACH-109062</td>
<td>Seminar Production Technology</td>
<td>3 CR</td>
<td>Fleischer, Lanza, Schulze</td>
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<tr>
<td>T-MACH-108737</td>
<td>Seminar Data-Mining in Production</td>
<td>3 CR</td>
<td>Lanza</td>
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**Competence Certificate**

**SPO 2015:** The modul examination consists of one seminar (according to §4 (3), 3 of the examintaion regulation). A detailed description of the assessment is given in the specific course characterisation.

**SPO 2007:** The modul examination consists of two seminars and of at least one key qualification (KQ) course (according to §4 (3), 3 of the examintaion regulation). As key qualification one of the following courses must be chosen: Academic Learning HoC (2-3 credits), Key Qualifikations ZAK (1-3 credits), Elective „Educational development for student teachers“ (2-3 credits) or language courses SpZ. A detailed description of every singled assessment is given in the specific course characterisation.

**Competence Goal**

- Students are able to independently deal with a defined problem in a specialized field based on scientific criteria.
- They are able to research, analyze the information, abstract and derive basic principles and regularities from unstructured information.
- They can solve the problems in a structured manner using their interdisciplinary know-how.
- They know how to validate the obtained results.
- Finally, they are able to logically and systematically present the results both orally and in written form in accordance with scientific guidelines (structuring, technical terminology, referencing). They can argue and defend the results professionally in the discussion.

**Prerequisites**

All modules of the basic program should be completed. For further information see German version.

**Content**

Competences which are gained in the seminar module especially prepare the student for composing the final thesis. Within the term paper and the presentation the student exercises himself in scientific working techniques supported by the supervisor.

Beside advancing skills in techniques of scientific working there are gained integrative key qualifications as well. A detailed description o these qualifications is given in the section “Key Qualifications” of the module handbook.

Furthermore, the module also includes additional key qualifications provided by the KQ-courses.
Annotation
The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required.
The available places are listed on the internet: https://portal.wiwi.kit.edu.

Workload
See German version.
5.63 Module: Sociology/Empirical Social Research [M-GEISTSOZ-101167]

**Responsible:** Prof. Dr. Gerd Nollmann  
**Organisation:** KIT Department of Humanities and Social Sciences  
**Part of:** Compulsory Elective Modules (Recht oder Soziologie)

### Mandatory

<table>
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<tbody>
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<td>T-GEISTSOZ-109047</td>
<td>Analysis of Social Structures (WiWi)</td>
<td>3</td>
<td>Deutsch</td>
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<td>T-GEISTSOZ-109049</td>
<td>Social Science B (WiWi)</td>
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</table>

### Competence Goal

The student

- Gains theoretical and methodical knowledge of social processes and structures
- Is able to apply acquired knowledge practically
- Is able to present work results in a precise and clear way

### Content

This module offers students the possibility to get to know research problems and to answer these theoretically as well as empirically. For example: Who does earn how much in his job and why? How do subcultures emerge? Why are boys' grades in school always worse than those of girls? Do divorces have negative influences on the development of children? How does mass consumption influence the individual? Is there a world society emerging? In addition, this module contains courses on sociological methods that are essential to answer such questions scientifically.

The lecture on social structure analysis gives an overview of large social structures such as the education system, labour market, institutions, demography, etc. for Germany and in international comparison. The content of the social research seminars is determined individually by the lecturers. Students are free to choose one seminar each for Social Research A/B.
5.64 Module: Specialization in Customer Relationship Management [M-WIWI-101422]

**Responsible:** Prof. Dr. Andreas Geyer-Schulz

**Organisation:** KIT Department of Economics and Management

**Part of:** Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)

**Compulsory Elective Modules (Betriebswirtschaftslehre)**

<table>
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<th>Credits</th>
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<tr>
<td>9</td>
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**Election block: Wahlpflichtangebot (between 1 and 2 items)**

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<td>Analytical CRM</td>
<td>4,5 CR</td>
<td>Geyer-Schulz</td>
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<tr>
<td>T-WIWI-102597</td>
<td>Operative CRM</td>
<td>4,5 CR</td>
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**Election block: Ergänzungsangebot (at most 1 item)**

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<td>Digital Services</td>
<td>4,5 CR</td>
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<tr>
<td>T-WIWI-100005</td>
<td>Competition in Networks</td>
<td>4,5 CR</td>
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</table>

**Compentence Certificate**

The assessment is carried out as partial exams (according to Section 4(1), S. 2 2nd clause of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**

The student

- knows the scientific methods (from business administration, statistics, informatics) which are most relevant for analytic CRM and he autonomously applies these methods to standard cases,
- gains an overview of the market for CRM software,
- designs, implements, and analyzes operative CRM processes in concrete application domains (e.g. campaign management, call center management,...),
- is aware of the problems of protecting the privacy of customers and the implications of privacy law.

**Prerequisites**

Successful passing of the corresponding modules of the basic program.

- It is only possible to choose this module in combination with the module CRM and Servicemanagement. The module is passed only after the final partial exam of CRM and Servicemanagement is additionally passed.
- At least, one of the courses Analytic CRM [2540522] and Operative CRM [2540520] has to be taken.

**Modeled Conditions**

The following conditions have to be fulfilled:

1. The module M-WIWI-101460 - CRM and Service Management must have been started.
2. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
3. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.
Content
In this module, analysis methods and techniques for the management and improvement of customer relations are presented. Furthermore, modelling, implementation, introduction, change, analysis and valuation of operative CRM processes are treated. Regarding the first part, we teach analysis methods and techniques suitable for the management and improvement of customer relations. For this goal we treat the principles of customer- and service-oriented management as the foundation of successful customer relationship management. In addition, we show how knowledge of the customer can be used for decision-making at an aggregate level (e.g. planning of sortiments, analysis of customer loyalty, ...). A basic requirement for this is the integration and collection of data from operative processes in a suitably defined data-warehouse in which all relevant data is kept for future analysis. The process of transferring data from the operative systems into the data warehouse is known as the ETL process (Extract / Transform / Load). The process of modelling a data-warehouse as well as the so-called extraction, transformation, and loading process for building and maintaining a data-warehouse are discussed in-depth. The data-warehouse serves as a base for flexible management reporting. In addition, various statistic methods (e.g. cluster analysis, regression analysis, stochastic models, ...) are presented which help in computing suitable key performance indicators or which support decision-making.

Regarding the operative part, we emphasize the design of operative CRM processes. This includes the modelling, implementation, introduction and change, as well as the analysis and evaluation of operative CRM processes. Petri nets and their extensions are the scientific foundation of process modelling. The link of Petri nets to process models used in industry as e.g. UML activity diagrams is presented. In addition, a framework for process innovation which aims at a radical improvement of key business processes is introduced. The following application areas of operative CRM processes are presented and discussed:
- Strategic marketing processes
- Operative marketing processes (campaign management, permission marketing, ...)
- Customer service processes (sales force management, field services, call center management, ...)

Workload
The total amount of work for this module is approximately 270 hours (9 credits). The subdivision is based on the credits of the courses of the module.

The total number of hours per course results from the time of visiting the lectures and exercises, as well as from the exam periods and the time that is required to achieve the objectives of the module as an average student with an average performance.
5.65 Module: Specialization in Production Engineering [M-MACH-101284]

**Responsible:** Prof. Dr.-Ing. Volker Schulze
**Organisation:** KIT Department of Mechanical Engineering
**Part of:** Compulsory Elective Modules (Ingenieurwissenschaften)

<table>
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**Election block: Vertiefung der Produktionstechnik (at least 9 credits)**

- T-MACH-105188 Integrative Strategies in Production and Development of High Performance Cars 4 CR Schlichtenmayer
- T-MACH-105783 Learning Factory “Global Production” 4 CR Lanza
- T-MACH-105166 Materials and Processes for Body Lightweight Construction in the Automotive Industry 4 CR Kienzle, Steegmüller
- T-MACH-108878 Laboratory Production Metrology 4 CR Häfner
- T-MACH-102107 Quality Management 4 CR Lanza
- T-MACH-105185 Control Technology 4 CR Gönnheimer
- T-MACH-105177 Metal Forming 3 CR Herlan
- T-MACH-102148 Gear Cutting Technology 4 CR Klaiber

**Competence Certificate**

Oral exams: duration approx. 5 min per credit point
Written exams: duration approx. 20 - 25 min per credit point

Amount, type and scope of the success control can vary according to the individually choice.

**Competence Goal**
The students

- are able to apply the methods of production science to new problems.
- are able to analyze and evaluate the suitability of the methods, procedures and techniques for a specific problem.
- are able to use their knowledge target-oriented to achieve an efficient production technology.
- are able to analyze new situations and choose methods of production science target-oriented based on the analyses, as well as justifying their selection.
- are able to describe and compare complex production processes exemplarily.

**Prerequisites**
Successful passing of the corresponding modules of the basic program.

**Content**
Within this module the students will get to know and learn about production science. Manifold lectures and excursions as part of several lectures provide specific insights into the field of production science.

**Workload**
The work load is about 270 hours, corresponding to 9 credit points.

**Learning type**
Lectures, seminars, workshops, excursions
Module: Statistics and Econometrics [M-WIWI-101608]

**Responsible:** Prof. Dr. Oliver Grothe  
Prof. Dr. Melanie Schienle  

**Organisation:** KIT Department of Economics and Management  

**Part of:** Compulsory Elective Modules (Statistik)

**Election block: Wahlpflichtangebot (9 credits)**

<table>
<thead>
<tr>
<th>Course Code</th>
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<tr>
<td>T-WIWI-103064</td>
<td>Financial Econometrics</td>
<td>4.5</td>
<td>Schienle</td>
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<tr>
<td>T-WIWI-103063</td>
<td>Analysis of Multivariate Data</td>
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<td>Statistical Modeling of Generalized Regression Models</td>
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<td>T-WIWI-103066</td>
<td>Data Mining and Applications</td>
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<td>Nakhaeizadeh</td>
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**Competence Certificate**
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.  
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**
The student  

- shows an advanced understanding of Econometric techniques and statistical model building.  
- is able to develop Econometric models for applied problems based on available data  
- is able to apply techniques and models with statistical software, to interpret results and to judge on different approaches with appropriate statistical criteria.

**Prerequisites**
Successful passing of the corresponding modules of the basic program.

**Modeled Conditions**
The following conditions have to be fulfilled:

1. The module **M-WIWI-101432 - Introduction to Statistics** must have been passed.

**Content**
The courses provide a solid Econometric and statistical foundation of techniques necessary to conduct valid regression, time series and multivariate analysis.

**Recommendation**
None

**Annotation**

**Workload**
The total workload for this module is approximately 270 hours.
5.67 Module: Strategy and Organization [M-WIWI-101425]

Responsible: Prof. Dr. Hagen Lindstädt
Organisation: KIT Department of Economics and Management
Part of: Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)
Compulsory Elective Modules (Betriebswirtschaftslehre)

Election block: Strategie und Organisation (at least 9 credits)

<table>
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<td>3</td>
<td>Management and Strategy</td>
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<td></td>
<td>Managing Organizations</td>
<td>3,5</td>
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<td>Problem Solving, Communication and Leadership</td>
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Competence Certificate
The assessment is carried out as partial written exams (according to Section 4(2), 1 of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Competence Goal

- The student describes both central concepts of strategic management as well as concepts and models for the design of organizational structures.
- He / she evaluates the strengths and weaknesses of existing organizational structures and regulations on the basis of systematic criteria.
- The management of organizational changes discusses and examines the students by means of case studies to what extent the models can be used in practice and what conditions must apply to them.
- In addition, students plan to use IT to support corporate governance.

Prerequisites
None

Modeled Conditions
The following conditions have to be fulfilled:

1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.

Content
The module has a practical and action-oriented structure and provides the student with an up-to-date overview of basic skills concepts and models of strategic management and a realistic picture of possibilities and limitations rational design approaches of the organization.
The focus is firstly on internal and external strategic analysis, concept and sources of competitive advantage, Formulation of competitive and corporate strategies as well as strategy assessment and implementation. Secondly strengths and weaknesses of organizational structures and regulations are assessed on the basis of systematic criteria. Concepts for the organization of organizational structures, the regulation of organizational processes and the control organizational changes are presented.

Workload
The total workload of the module is about 240 hours. The workload is proportional to the credit points of the individual courses.
Module: Supply Chain Management [M-WIWI-101421]

Responsible: Prof. Dr. Stefan Nickel
Organisation: KIT Department of Economics and Management
Part of: Compulsory Elective Modules (Betriebswirtschaftslehre)

Credits: 9
Recurrence: Each term
Duration: 1 semester
Level: 3
Version: 7

Mandatory
- T-WIWI-107506 Platform Economy 4,5 CR Straub, Weinhardt

Election block: Ergänzungsangebot (at most 4 items)
- T-WIWI-102704 Facility Location and Strategic Supply Chain Management 4,5 CR Nickel
- T-WIWI-102714 Tactical and Operational Supply Chain Management 4,5 CR Nickel
- T-MACH-102089 Logistics - Organisation, Design and Control of Logistic Systems 6 CR Furmans
- T-WIWI-109802 Wildcard Supply Chain Management 4,5 CR

Competence Certificate
This module is only available in the elective field. In the specialization program Business Administration, the election is not permitted.
The assessment is carried out as partial exams (according to Section 4 (2), 1-3 SPO) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The assessment procedures are described for each course of the module separately.
The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

Competence Goal
The students
- are able to understand and evaluate the control of cross-company supply chains based on a strategic and operative view,
- are able to analyse the coordination problems within the supply chains,
- are able to identify and integrate adequate information system infrastructures to support the supply chains,
- are able to apply theoretical methods from the operations research and the information management,
- learn to elaborate solutions in a team

Prerequisites
The course T-WIWI-107506 "Platform Economy" has to be taken.
Successful passing of the corresponding modules of the basic program.

Modeled Conditions
The following conditions have to be fulfilled:
1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.

Content
The module "Supply Chain Management" gives an overview of the mutual dependencies of information systems and of supply chains spanning several enterprises. The specifics of supply chains and their information needs set new requirements for the operational information management. In the core lecture "Platform Economy" the focus is set on markets between two parties that act through an intermediary on an Internet platform. Topics discussed are network effects, peer-to-peer markets, blockchains and market design. The course is held in English and teaches parts of the syllabus with the support of a case study in which students analyze a platform.
The module is completed by an elective course addressing appropriate optimization methods for the Supply Chain Management and for modern logistic approaches.

Annotation
The planned lectures in the next terms can be found on the websites of the respective institutes IISM, IFL and IOR.
**Workload**
The total workload of the module is about 240 hours. The workload is proportional to the credit points of the individual courses.
**5.69 Module: Topics in Finance I [M-WIWI-101465]**

**Responsible:** Prof. Dr. Martin Ruckes  
Prof. Dr. Marliese Uhrig-Homburg

**Organisation:** KIT Department of Economics and Management

**Part of:** Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)  
Compulsory Elective Modules (Betriebswirtschaftslehre)

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<th>Version</th>
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<td>Applied Asset Management</td>
<td>3 CR</td>
<td>Sauer</td>
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<td>T-WIWI-102625</td>
<td>Exchanges</td>
<td>1,5 CR</td>
<td>Franke</td>
</tr>
<tr>
<td>T-WIWI-102643</td>
<td>Derivatives</td>
<td>4,5 CR</td>
<td>Uhrig-Homburg</td>
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<tr>
<td>T-WIWI-109941</td>
<td>eFinance: Information Systems for Securities Trading</td>
<td>4,5 CR</td>
<td>Weinhardt</td>
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<td>T-WIWI-102623</td>
<td>Financial Intermediation</td>
<td>4,5 CR</td>
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<td>T-WIWI-107505</td>
<td>Financial Accounting for Global Firms</td>
<td>4,5 CR</td>
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<tr>
<td>T-WIWI-102626</td>
<td>Business Strategies of Banks</td>
<td>3 CR</td>
<td>Müller</td>
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<tr>
<td>T-WIWI-108711</td>
<td>Basics of German Company Tax Law and Tax Planning</td>
<td>4,5 CR</td>
<td>Gutekunst, Wigger</td>
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<tr>
<td>T-WIWI-102646</td>
<td>International Finance</td>
<td>3 CR</td>
<td>Uhrig-Homburg</td>
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</table>

**Competence Certificate**
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**
The student

- has advanced skills in modern finance
- is able to apply these skills in practice in the fields of finance and accounting, financial markets and banking

**Prerequisites**
Successful passing of the corresponding modules of the basic program.

It is only possible to choose this module in combination with the module Essentials in Finance. The module is passed only after the final partial exam of Essentials in Finance is additionally passed.

In addition to that it is possible to choose the module Topics in Finance II.

**Modeled Conditions**
The following conditions have to be fulfilled:

1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.
3. The module M-WIWI-101435 - Essentials of Finance must have been started.

**Content**
The module Topics in Finance I is based on the module Essentials of Finance. The courses deal with advanced issues concerning the fields of finance and accounting, financial markets and banking from a theoretical and practical point of view.

**Annotation**
The course T-WIWI-102790 "Specific Aspects in Taxation" will no longer be offered in the module as of winter semester 2018/2019.
Workload
The total workload of the module is about 240 hours. The workload is proportional to the credit points of the individual courses.
5.70 Module: Topics in Finance II [M-WIWI-101423]

**Responsible:** Prof. Dr. Martin Ruckes  
Prof. Dr. Marliese Uhrig-Homburg

**Organisation:** KIT Department of Economics and Management

**Part of:** Business Administration (Vertiefungsprogramm Betriebswirtschaftslehre)  
Compulsory Elective Modules (Betriebswirtschaftslehre)

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**Election block: Wahlpflichtangebot (9 credits)**

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<td>Derivatives</td>
<td>4,5 CR</td>
<td>Uhrig-Homburg</td>
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<tr>
<td>T-WIWI-109941</td>
<td>eFinance: Information Systems for Securities Trading</td>
<td>4,5 CR</td>
<td>Weinhardt</td>
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<td>Financial Intermediation</td>
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<td>Ruckes</td>
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<td>T-WIWI-107505</td>
<td>Financial Accounting for Global Firms</td>
<td>4,5 CR</td>
<td>Luedecke</td>
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<td>T-WIWI-102626</td>
<td>Business Strategies of Banks</td>
<td>3 CR</td>
<td>Müller</td>
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<td>T-WIWI-108711</td>
<td>Basics of German Company Tax Law and Tax Planning</td>
<td>4,5 CR</td>
<td>Gutekunst, Wigger</td>
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<tr>
<td>T-WIWI-102646</td>
<td>International Finance</td>
<td>3 CR</td>
<td>Uhrig-Homburg</td>
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**Competence Certificate**
The assessment is carried out as partial exams (according to Section 4(2) of the examination regulation) of the single courses of this module, whose sum of credits must meet the minimum requirement of credits of this module. The examinations are offered every semester. Re-examinations are offered at every ordinary examination date. The assessment procedures are described for each course of the module separately.

The overall grade of the module is the average of the grades for each course weighted by the credits and truncated after the first decimal.

**Competence Goal**
The student

- has advanced skills in modern finance
- is able to apply these skills in practice in the fields of finance and accounting, financial markets and banking

**Prerequisites**
Successful passing of the corresponding modules of the basic program.

It is only possible to choose this module in combination with the module Essentials in Finance. The module is passed only after the final partial exam of Essentials in Finance is additionally passed.

In addition to that it is possible to choose the module Topics in Finance I.

**Modeled Conditions**
The following conditions have to be fulfilled:

1. The module M-WIWI-101494 - Fundamentals of Business Administration 1 must have been passed.
2. The module M-WIWI-101578 - Fundamentals of Business Administration 2 must have been passed.
3. The module M-WIWI-101435 - Essentials of Finance must have been started.

**Content**
The module Topics in Finance II is based on the module Essentials of Finance. The courses deal with advanced issues concerning the fields of finance and accounting, financial markets and banking from a theoretical and practical point of view.

**Annotation**
The course T-WIWI-102790 "Special Taxation" will no longer be offered in the module as of winter semester 2018/1019.

**Workload**
The total workload for this module is approximately 270 hours.
6 Courses

6.1 Course: Advanced Programming - Application of Business Software [T-WIWI-102748]

- **Responsible:** Prof. Dr. Stefan Klink, Prof. Dr. Andreas Oberweis
- **Organisation:** KIT Department of Economics and Management
- **Part of:**
  - M-WIWI-101399 - Vertiefung Informatik
  - M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

### Events

<table>
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<tr>
<th>Term</th>
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<th>Course Title</th>
<th>Type</th>
<th>Credits</th>
<th>Recurrence</th>
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<td>WS 18/19</td>
<td>2511026</td>
<td>Advanced Programming - Application of Business Software</td>
<td>Lecture (V)</td>
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<td>2511027</td>
<td>Übungen zu Programmierung kommerzieller Systeme - Einsatz betrieblicher Standard-Software</td>
<td>Practice (Ü)</td>
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<td>WS 18/19</td>
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<td>Rechnerübung zu Programmierung kommerzieller Systeme - Einsatz betrieblicher Standard-Software</td>
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### Exams

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### Competence Certificate

The assessment consists of a written examination of 2 hours (Section 4 (2), 1 of the examination regulations) and of assignments during the course (Section 4 (2), 3 SPO 2007 respectively Section 4 (3) SPO 2015). Successful participation to the computer lab is precondition for permission to the assessment. Further information will be given at the first lesson and via the homepage of the course.

The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

### Prerequisites

This course cannot be taken together with Advanced Programming - Java Network Programming.

### Modeled Conditions

The following conditions have to be fulfilled:

1. The course **T-WIWI-102747** - Advanced Programming - Java Network Programming must not have been started.

### Recommendation

Knowledge of the course "Grundlagen der Informatik I und II" are helpful.

Below you will find excerpts from events related to this course:
Learning Content
Business information systems enable, support, and accelerate new forms of business processes and forms of organisation. They are the central infrastructure of the economy in the age of eBusiness. Thus, basic knowledge is given in lectures, in exercises and in the computer lab which deals with installation, configuration and parameterization of business information systems. The course communicates profound knowledge in following topics:

- Analysis of cooperation scenarios and business process scenarios
- Selection of modelling methods according to defined criteria
- Implementation of business process models and cooperation models with the help of standard software
- Identification and assessment of challenges during the installation of information systems
- Economical evaluation of business information systems.

Workload
Lecture 30h
Exercise course 17h
Review and preparation of lectures 30h
Review and preparation of exercises 15h
Computer Lab 30h
Exam preparation 29h
Exam 1h
Total 150 h
Exercise courses are done by student tutors (size about 50 students)

Literature

Further literature will be given during the course.
### 6.2 Course: Advanced Programming - Java Network Programming [T-WIWI-102747]

**Responsible:** Prof. Dr. Dietmar Ratz  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101399 - Vertiefung Informatik  
- M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

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**Competence Certificate**
At the end of the lecture period, a written examination (90 min.) (according to §4(2), 1 SPO) will be held for which admission must be granted during the semester after successful participation in the practices. The exact details will be announced in the lecture. The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

**Prerequisites**
This course cannot be taken together with Advanced Programming - Application of Business Software [2511026].

**Modeled Conditions**
The following conditions have to be fulfilled:

1. The course T-WIWI-102748 - Advanced Programming - Application of Business Software must not have been started.

**Annotation**
The registration for the participation in the computer lab (precondition for the exam participation) already takes place in the first lecture week!

*Below you will find excerpts from events related to this course:*

**Advanced Programming - Java Network Programming**
2511020, SS 2019, 2 SWS, [Open in study portal](#)
Learning Content
In the lecture, the exercises and computer labs to this course the practical handling with the programming language Java dominating within the range of economical applications is obtained. The basis for this is the current language standard. The knowledge from the lecture Introduction to Programming with Java will be deepened and extended. This is done, among other things, by addressing commercially relevant topics such as object-oriented modeling and programming, class hierarchy and inheritance, threads, applications and applets, AWT and Swing components for graphical user interfaces, exception and event processing, lambda expressions, input/output via streams, applications in networks, Internet communication, client and server programming, remote method invocation, servlets, Java Server Pages and Enterprise Java Beans.

Annotation
The registration for the participation in the computer lab (precondition for the exam participation) already takes place in the first lecture week!

Workload
The total workload for this course is approximately 150 hours. For further information see German version.

Literature

Elective literature:
- Further references will be given in the lecture.
### 6.3 Course: Advanced Topics in Economic Theory [T-WIWI-102609]

**Responsible:** Prof. Dr. Kay Mitusch  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
M-WIWI-101501 - Wirtschaftstheorie  
M-WIWI-104908 - Volkswirtschaftslehre

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<td>1 SWS</td>
<td>Practice (Ü)</td>
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#### Competence Certificate

The course T-WIWI-102609 "Advanced Topics in Economic Theory" restarts in summer term 2019. The assessment consists of a written exam (60min) (following §4(2), 1 of the examination regulation) at the end of the lecture period or at the beginning of the following semester.

#### Prerequisites

None

#### Recommendation

This course is designed for advanced Master students with a strong interest in economic theory and mathematical models. Bachelor students who would like to participate are free to do so, but should be aware that the level is much more advanced than in other courses of their curriculum.

_Below you will find excerpts from events related to this course:_

**Advanced Topics in Economic Theory**  
2520527, SS 2019, 2 SWS, [Open in study portal](#)

#### Learning Content

The course deals with basic elements of modern economic theory. It is divided into two parts. The first part introduces the microeconomic foundations of general equilibrium à la Debreu ("The Theory of Value", 1959) and Hildenbrand/Kirman ("Equilibrium Analysis",1988). The second part deals with asymmetric information and introduces the basic techniques of contract theory. The course is largely based on the textbook "Microeconomic Theory" (Chapters 1-5, 10, 13-20) by A.Mas-Colell, M.D.Whinston, and J.R.Green.

#### Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.

#### Literature

The course is based on the excellent textbook "Microeconomic Theory" (Chapters 1-5, 10, 13-20) by A.Mas-Colell, M.D.Whinston, and J.R.Green.
### 6.4 Course: Agile product innovation management - value-driven planning of new products [T-MACH-106744]

**Responsible:** Dr.-Ing. Roland Kläger  
**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
- M-MACH-101270 - Product Lifecycle Management  
- M-WIWI-104907 - Ingenieurwissenschaften

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#### Exams

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<td>Kläger</td>
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</table>

**Competence Certificate**  
Oral examination, 20 min.

**Prerequisites**  
None
### 6.5 Course: Airport Logistics [T-MACH-105175]

**Responsible:** André Richter  
**Organisation:** KIT Department of Mechanical Engineering  
**Part of:** M-MACH-101269 - Einführung in die Technische Logistik  
M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**  
The assessment consists of an oral exam (20 min.) taking place in the recess period according to § 4 paragraph 2 Nr. 2 of the examination regulation.

**Prerequisites**  
none

**Below you will find excerpts from events related to this course:**

#### Lecture (V)

**Airport logistics**  
2117056, WS 18/19, 2 SWS, [Open in study portal]

**Description**  
**Media:** presentations

**Learning Content**  
Introduction  
airport installations  
luggage transport  
passenger transport  
security on the airport  
legal bases of the air traffic  
freight on the airport

**Annotation**  
Limited number of participants: allocation of places in sequence of application (first come first served)  
Application via "ILIAS" mandatory  
personal presence during lectures mandatory

**Workload**  
regular attendance: 21 hours  
self-study: 99 hours

**Literature**  
6.6 Course: Analalysis of Social Structurs (WiWi) [T-GEISTSOZ-109047]

**Responsible:** Prof. Dr. Gerd Nollmann

**Organisation:** KIT Department of Humanities and Social Sciences

**Part of:**
- M-GEISTSOZ-101167 - Soziologie/Empirische Sozialforschung
- M-WIWI-104906 - Geistes- und Sozialwissenschaften

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<td>Analalysis of Social Structurs (WiWi)</td>
<td>Prüfung (PR)</td>
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</table>
6.7 Course: Analysis of Exhaust Gas and Lubricating Oil in Combustion Engines
[T-MACH-105173]

**Responsible:** Dr.-Ing. Marcus Gohl  
**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
M-MACH-101303 - Verbrennungsmotoren II  
M-WIWI-104907 - Ingenieurwissenschaften

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<td>Analysis of Exhaust Gas and Lubricating Oil in Combustion Engines</td>
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**Competence Certificate**

Letter of attendance or oral exam (25 minutes, no auxillary means)

**Prerequisites**

none

**Below you will find excerpts from events related to this course:**

**Analysis of Exhaust Gas und Lubricating Oil in Combustion Engines**

2134150, SS 2019, 2 SWS, Open in study portal

**Description**

**Media:**

Lecture with Powerpoint slides

**Learning Content**

The students get involved in the application of different measurement techniques in the field of exhaust gas and lubricating oil analysis. The functional principles of the systems as well as the application areas of the latter are discussed. In addition to a general overview of standard applications, current specific development and research activities are introduced.

**Workload**

regular attendance: 24 hrs  
self study: 96 hrs

**Literature**

The lecture documents are distributed during the courses.
6.8 Course: Analysis of Multivariate Data [T-WIWI-103063]

**Responsible:** Prof. Dr. Oliver Grothe

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101420 - Ökonometrie und VWL
- M-WIWI-101599 - Statistik und Ökonometrie
- M-WIWI-101608 - Statistik und Ökonometrie
- M-WIWI-104902 - Statistik

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**Competence Certificate**
The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation. The exam is offered every semester. Re-examinations are offered only for repeaters.

**Prerequisites**
None

**Recommendation**
Attendance of the courses Statistics 1 [2600008] and Statistics 2 [2610020] is recommended.

**Annotation**
The lecture is not offered regularly. The courses planned for three years in advance can be found online.
6.9 Course: Analysis Tools for Combustion Diagnostics [T-MACH-105167]

**Responsible:** Jürgen Pfeil  
**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101303 - Verbrennungsmotoren II  
M-WIWI-104907 - Ingenieurwissenschaften

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<th>2 SWS</th>
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**Competence Certificate**
oral examination, Duration: 25 min., no auxiliary means

**Prerequisites**
none

Below you will find excerpts from events related to this course:

**Analysis tools for combustion diagnostics**
2134134, SS 2019, 2 SWS, Open in study portal  
Lecture (V)

**Learning Content**
energy balance at the engine  
energy conversion in the combustion chamber  
thermodynamics of the combustion process  
flow velocities  
flame propagation  
special measurement techniques

**Workload**
regular attendance: 24 hours  
self-study: 96 hours

**Literature**
Lecture notes available in the lectures
6 COURSES

Course: Analytical CRM [T-WIWI-102596]

6.10 Course: Analytical CRM [T-WIWI-102596]

Responsible: Prof. Dr. Andreas Geyer-Schulz
Organisation: KIT Department of Economics and Management
Part of: M-WIWI-101422 - Vertiefung im Customer Relationship Management
M-WIWI-101460 - CRM und Servicemanagement
M-WIWI-104900 - Betriebswirtschaftslehre

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Exams

Competence Certificate
Written examination (60 minutes) according to §4(2), 1 SPO. The exam is considered passed if at least 50 out of a maximum of 100 possible points are achieved. The grades are graded in five steps (best grade 1.0 from 95 points). Details of the grade formation and scale will be announced in the course.

A bonus can be acquired through successful participation in the practice. If the grade of the written examination is between 4.0 and 1.3, the bonus improves the grade by one grade level (0.3 or 0.4). The exact criteria for awarding a bonus will be announced at the beginning of the course.

Prerequisites
None

Recommendation
We expect knowledge about data models and the UML modelling language concerning information systems.

Below you will find excerpts from events related to this course:

Analytical CRM
2540522, SS 2019, 2 SWS, Open in study portal

Learning Content
The course Analytical CRM deals with methods and techniques for analysis concerning the management and improvement of customer relationships. Knowledge about customers is aggregated and used for enterprise decision problems like product line planning, customer loyalty, etc. A necessary precondition for these analyses is the transformation of data stemming from operative systems into a common data warehouse that assembles all necessary information. This requires transformation of data models and processes for creating and managing a data warehouse, like ETL processes, data quality and monitoring. The generation of customer oriented and flexible reports for different business purposes is covered. The course finally treats several different statistical analysis methods like clustering, regression etc. that are necessary for generating important indicators (like customer lifetime value, customer segmentation). As external data source, customer surveys are introduced.
Workload
The total workload for this course is approximately 135 hours (4.5 credits):

Time of attendance

- Attending the lecture: 15 x 90min = 22h 30m
- Attending the exercise classes: 7 x 90min = 10h 30m
- Examination: 1h 00m

Self-study

- Preparation and wrap-up of the lecture: 15 x 180min = 45h 00m
- Preparing the exercises: 25h 00m
- Preparation of the examination: 31h 00m

Sum: 135h 00m

Literature
6.11 Course: Applications of Artificial Intelligence [T-WIWI-109263]

**Responsible:** Prof. Dr. York Sure-Vetter  
**Organisation:** KIT Department of Economics and Management

**Part of:**  
- M-WIWI-101399 - Vertiefung Informatik  
- M-WIWI-101426 - Wahlpflicht Informatik  
- M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

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**Competence Certificate**

Written Examination (60 min) according to §4, Abs. 2, 1 of the examination regulations or oral examination of 20 minutes according to §4, Abs. 2, 2 of the examination regulations. The exam takes place every semester and can be repeated at every regular examination date.

**Prerequisites**

None.

**Modeled Conditions**

You have to fulfill one of 2 conditions:

1. The module M-WIWI-101581 - Introduction to Programming must have been passed.
2. The module M-WIWI-101417 - Foundations of Informatics must have been passed.

**Recommendation**

Basics in logic, e.g. from lecture Foundations of Informatics 1 are important.

Below you will find excerpts from events related to this course:

### Applications of Artificial Intelligence

**2511314, WS 18/19, 2 SWS, Open in study portal**

**Description**

Applications of the AI is a sub-area of computer science dealing with the automation of intelligent behavior. In general, it is a question of mapping human intelligence. Methods of artificial intelligence are presented in various areas such as, for example, question answering systems, speech recognition and image recognition.

The lecture gives an introduction to the basic concepts of artificial intelligence. Essential theoretical foundations, methods and their applications are presented and explained.

**Learning Content**

This lecture aims to provide students with a basic knowledge and understanding of the structure, analysis and application of selected methods and technologies on artificial intelligence. The topics include, among others, knowledge modeling, machine learning, text mining, uninformed search, and intelligent agents.
Workload

- The total workload for this course is approximately 150 hours
- Time of presentness: 45 hours
- Time of preparation and postprocessing: 67.5 hours
- Exam and exam preparation: 37.5 hours

Exercises to Applications of Artificial Intelligence

2511315, WS 18/19, 1 SWS, Open in study portal

Description

Multiple exercises are held that capture the topics, held in the lecture Applications of AI and discuss them in detail. Thereby, practical examples are given to the students in order to transfer theoretical aspects into practical implementation.

Learning Content

This lecture aims to provide students with a basic knowledge and understanding of the structure, analysis and application of selected methods and technologies on artificial intelligence. The topics include, among others, knowledge modeling, machine learning, text mining, uninformed search, and intelligent agents.

Workload

The total workload for the lecture Anwendungen der KI is given out on the description of the lecture.
### Course: Applied Asset Management [T-WIWI-108445]

**Responsible:** Dr. Andreas Sauer

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101423 - Topics in Finance II
- M-WIWI-101465 - Topics in Finance I
- M-WIWI-104900 - Betriebswirtschaftslehre

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#### Events

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#### Competence Certificate

The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

#### Prerequisites

T-WIWI-102879 "Asset Management" must not be selected.

#### Recommendation

Proficiency of the topics covered in the course "Investments" is required.

#### Annotation

Former title of the course until winter term 2017/2018: "Asset Management"

---

** Below you will find excerpts from events related to this course: **

** Applied Asset Management **

2530219, WS 18/19, 2 SWS, Open in study portal

** Lecture (V) **

** Learning Content **

The course familiarizes students with the instruments, methods and terms of professional asset management. It conveys the knowledge of applying the relevant methods to students via practical exercises.

** Workload **

The total workload for this course is approximately 90 hours. For further information see German version.

** Literature **

- Investments and Portfolio Management, Zvi Bodie, Alex Kane, Alan J. Marcus,
- The Theory and Practice of Investment Management: Asset Allocation, Valuation, Portfolio Construction, and Strategies
  Frank J. Fabozzi, Harry Markowitz
  John Wiley & Sons; 2. Auflage (2011)

**Responsible:**
Prof. Dr. Andreas Oberweis
Prof. Dr. York Sure-Vetter

**Organisation:**
KIT Department of Economics and Management

**Part of:**
- M-WIWI-101399 - Vertiefung Informatik
- M-WIWI-101426 - Wahlpflicht Informatik
- M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

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**Competence Certificate**
The assessment consists of a written examination (60 min) in the first week after lecture period (according to Section 4 (2),1 of the examination regulation).

**Prerequisites**
None

**Modeled Conditions**
You have to fulfill one of 2 conditions:

1. The module **M-WIWI-101581 - Introduction to Programming** must have been passed.
2. The module **M-WIWI-101417 - Foundations of Informatics** must have been passed.

Below you will find excerpts from events related to this course:

**Description**
In the context of complex information systems, modelling is of central importance, e.g. – in the context of systems to be developed – for a better understanding of their functionality or in the context of existing systems for supporting maintenance and further development.

Modelling, in particular modelling of information systems, forms the core part of this lecture. The lecture is organized in two parts. The first part mainly covers the modelling of static aspects, the second part covers the modelling of dynamic aspects of information systems.

**Learning Content**
The lecture sets out with a definition of modelling and the advantages of modelling. After that, advanced aspects of UML, the Entity Relationship model (ER model) and description logics as a means of modelling static aspects will be explained. This will be complemented by the relational data model and the systematic design of databases based on ER models. For modelling dynamic aspects, different types of petri-nets together with their respective analysis techniques will be introduced.
Workload
Total effort: 120-150 hours
Presence time: 30 hours
Self study: 90-120 hours

Literature

Additional literature:

Exercises to Applied Informatics I - Modelling
2511031, WS 18/19, 1 SWS, Open in study portal

Description
Multiple exercises are held that capture the topics, held in the lecture Applied Informatics I - Modelling, and discuss them in detail. Thereby, practical examples are given to the students in order to transfer theoretical aspects into practical implementation.

Learning Content
The lecture sets out with a definition of modelling and the advantages of modelling. After that, advanced aspects of UML, the Entity Relationship model (ER model) and description logics as a means of modelling static aspects will be explained. This will be complemented by the relational data model and the systematic design of databases based on ER models. For modelling dynamic aspects, different types of petri-nets together with their respective analysis techniques will be introduced.

Workload
The total workload for the lecture Applied Informatics I - Modelling is given out on the description of the lecture.

Literature

Additional literature:

**Responsible:** Prof. Dr. Ali Sunyaev

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101399 - Vertiefung Informatik
- M-WIWI-101426 - Wahlpflicht Informatik
- M-WIWI-101628 - Vertiefung Informatik
- M-WIWI-101630 - Wahlpflicht Informatik
- M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

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### Events

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### Competence Certificate

The assessment consists of a written exam (120 min) according to Section 4(2), 1 of the examination regulation. The successful completion of the exercises is recommended for the written exam, which is offered at the end of the winter semester and at the end of the summer semester.

By successful processing the exercises a bonus can be obtained. If the grade of the written exam is at least 4.0 and at most 1.3, the bonus will improve it by one grade level (i.e. by 0.3 or 0.4).

### Prerequisites

None

### Modeled Conditions

The following conditions have to be fulfilled:

1. The module M-WIWI-101581 - Introduction to Programming must have been passed.
2. The module M-WIWI-101417 - Foundations of Informatics must have been passed.

---

Below you will find excerpts from events related to this course:

**Applied Informatics II - Principles of Internet Computing: Foundations for Emerging Technologies and Future Services**

Lecture (V)
Learning Content
The lecture Applied Computer Science II provides insights into fundamental concepts and future technologies of distributed systems and Internet computing. Students should be able to select, design and apply the presented concepts and technologies. The course first introduces basic concepts of distributed systems (e.g. design of architectures for distributed systems, internet architectures, web services, middleware).

In the second part of the course, emerging technologies of Internet computing will be examined in depth. These include, among others:

- Cloud Computing
- Edge & Fog Computing
- Internet of Things
- Blockchain
- Artificial Intelligence

Workload
The total workload for this course is approximately 150 hours. For further information see German version.

Literature
Tba in the lecture.
## Course: Auction & Mechanism Design [T-WIWI-102876]

### Responsible:
Prof. Dr. Nora Szech

### Organisation:
KIT Department of Economics and Management

### Part of:
- M-WIWI-101499 - Angewandte Mikroökonomik
- M-WIWI-101501 - Wirtschaftstheorie
- M-WIWI-104908 - Volkswirtschaftslehre

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### Competence Certificate

The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date. A bonus can be earned through successful participation in the exercise. If the grade of the written examination is between 4.0 and 1.3, the bonus improves the grade by one grade level (0.3 or 0.4). The exact criteria for awarding a bonus will be announced at the beginning of the course.

### Prerequisites
None

### Recommendation

Basic knowledge of microeconomics and statistics are recommended. A background in game theory is helpful, but not absolutely necessary.

### Annotation
The lecture will be held in English.

Below you will find excerpts from events related to this course:

### Auction and Mechanism Design

2560550, SS 2019, 2 SWS, Open in study portal

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### Learning Content

The course starts with the basic theory of equilibrium behavior and revenue management in one object standard auctions. The revenue equivalence theorem for standard auctions is introduced. Thereafter, the course focuses on mechanism design and its applications to one object auctions and bilateral trade.

### Annotation
The lecture will be held in English.

### Workload

The total workload for this course is approximately 135.0 hours. For further information see German version.

### Literature


6.16 Course: Automotive Logistics [T-MACH-105165]

**Responsible:** Prof. Dr.-Ing. Kai Furmans

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**
- M-MACH-101269 - Einführung in die Technische Logistik
- M-WIWI-104907 - Ingenieurwissenschaften

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**Events**

| SS 2019 | 2118085 | Automotive Logistics | 2 SWS | Lecture (V) | Furmans |

**Exams**

| WS 18/19 | 76-T-MACH-105165 | Automotive Logistics | Prüfung (PR) | Furmans, Mittwollen |
| SS 2019  | 76-T-MACH-105165 | Automotive Logistics | Prüfung (PR) | Mittwollen, Furmans |

**Competence Certificate**
The assessment consists of a 60 minutes written examination (according to §4(2), 1 of the examination regulation).

**Prerequisites**
none

**Below you will find excerpts from events related to this course:**

**Automotive Logistics**

2118085, SS 2019, 2 SWS, [Open in study portal](#)

**Description**

**Media:**
presentations, black board

**Notes**
The event will be offered for the last time in the summer semester 2019.

**Learning Content**

- Logistic questions within the automobile industry
- basic model of automobile production and distribution
- relation with the suppliers
- Disposition and physical execution
- Vehicle production in the interaction of shell, paint shop and assembly
- Sequence planning
- Assembly supply
- vehicle distribution and linkage with selling processes
- Physical execution, planning and control

**Annotation**
none

**Workload**

regular attendance: 21 hours
self-study: 99 hours

**Literature**

None.
6.17 Course: Bachelor Thesis [T-WIWI-103096]

**Responsible:** Prof. Dr. Martin Ruckes

**Organisation:** KIT Department of Economics and Management

**Part of:** M-WIWI-101612 - Modul Bachelorarbeit

---

**Type**
Abschlussarbeit  

**Credits**
12

**Version**
1

---

**Competence Certificate**
See module description

**Prerequisites**
See module description

**Final Thesis**
This course represents a final thesis. The following periods have been supplied:

- **Submission deadline:** 6 months
- **Maximum extension period:** 1 months
- **Correction period:** 8 weeks

This thesis requires confirmation by the examination office.

**Recommendation**
See module description

**Annotation**
See module description
6.18 Course: Basic Principles of Economic Policy [T-WIWI-103213]

Responsibility: Prof. Dr. Ingrid Ott
Organisation: KIT Department of Economics and Management
Part of: M-WIWI-101668 - Wirtschaftspolitik I
M-WIWI-104908 - Volkswirtschaftslehre

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Competence Certificate
The assessment consists of a written exam (60 min) according to Section 4(2), 1 of the examination regulation. The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Prerequisites
None

Recommendation
Basic knowledge of micro- and macroeconomics is assumed, as taught in the courses Economics I [2610012], and Economics II [2600014].

Below you will find excerpts from events related to this course:

Basic Principles of Economic Policy
2560280, SS 2019, 2 SWS, Open in study portal

Learning Content
- Intervention in the market: micro-economic perspective
- Intervention in the market: macroeconomic perspective
- Institutional economic aspects
- Economic policy and welfare economics
- Carriers of economic policy: political-economic aspects

Annotation
The course "Basic Principles of Economic Policy" [2560280] is not offered in summer term 2015.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
See announcements to the lecture
### 6.19 Course: Basics of German Company Tax Law and Tax Planning [T-WIWI-108711]

**Responsible:** Gerd Gutekunst  
Prof. Dr. Berthold Wigger

**Organisation:** KIT Department of Economics and Management

**Part of:**  
- M-WIWI-101403 - Finanzwissenschaft  
- M-WIWI-101423 - Topics in Finance II  
- M-WIWI-101465 - Topics in Finance I  
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**  
The assessment consists of a written exam (60 min.) according to § 4 paragraph 2 Nr. 1 of the examination regulation.

**Prerequisites**  
None

**Recommendation**  
Knowledge of the collection of public revenues is assumed. Therefore it is recommended to attend the course “Öffentliche Einnahmen” beforehand.
6.20 Course: Basics of Technical Logistics [T-MACH-102163]

**Responsible:** Dr.-Ing. Martin Mittwollen  
Jan Oellerich

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101269 - Einführung in die Technische Logistik  
M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**
The assessment consists of a written exam (60 min.).

**Prerequisites**
none

Below you will find excerpts from events related to this course:

**Basics of Technical Logistics**

**Description**

**Media:**
supplementary sheets, presentations, blackboard

**Notes**
lectures and practice; practice dates: look up ILIAS

**Learning Content**

- effect model of conveyor machines
- elements for the change of position and orientation
- conveyor processes
- identification systems
- drives
- mechanical behaviour of conveyors
- structure and function of conveyor machines
- elements of intralogistics
- sample applications and calculations in addition to the lectures inside practical lectures

**Annotation**
Basics knowledge of technical mechanics is preconditioned
**Workload**
- presence: 48h
- rework: 132h

**Literature**
Recommendations during lessons
6.21 Course: BioMEMS - Microsystems Technologies for Life-Sciences and Medicine II [T-MACH-100967]

**Responsibilities:** Prof. Dr. Andreas Guber

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**
- M-MACH-101287 - Mikrosystemtechnik
- M-WIWI-104907 - Ingenieurwissenschaften

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**Exams**

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<td>76-T-MACH-100967</td>
<td>BioMEMS - Microsystems Technologies for Life-Sciences and Medicine II</td>
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**Competence Certificate**

Written exam (75 Min.)

**Prerequisites**

none

Below you will find excerpts from events related to this course:

**BioMEMS - Microsystems Technologies for Life-Sciences and Medicine II**

2142883, SS 2019, 2 SWS, [Open in study portal](#)

**Description**

**Media:** Lecture script

**Learning Content**

Examples of use in Life-Sciences and biomedicine: Microfluidic Systems:
- LabCD, Protein Crystallisation
- Microarrays
- Tissue Engineering
- Cell Chip Systems
- Drug Delivery Systems
- Micro reaction technology
- Microfluidic Cells for FTIR-Spectroscopy
- Microsystem Technology for Anesthesia, Intensive Care and Infusion
- Analysis Systems of Person`s Breath
- Neurobionics and Neuroprosthesis
- Nano Surgery

**Workload**

- Literature: 20 h
- Lessons: 21 h
- Preparation and Review: 50 h
- Exam preparation: 30 h
Literature
Menz, W., Mohr, J., O. Paul: Mikrosystemtechnik für Ingenieure, VCH-Verlag, Weinheim, 2005

Buess, G.: Operationslehre in der endoskopischen Chirurgie, Band I und II; Springer-Verlag, 1994

M. Madou
Fundamentals of Microfabrication
6.22 Course: BioMEMS - Microsystems Technologies for Life-Sciences and Medicine III [T-MACH-100968]

**Responsible:** Prof. Dr. Andreas Guber  
**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
- M-MACH-101287 - Mikrosystemtechnik  
- M-WIWI-104907 - Ingenieurwissenschaften

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**Exams**

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**Competence Certificate**

Written exam (75 Min.)

**Prerequisites**

none

*Below you will find excerpts from events related to this course:*

**BioMEMS - Microsystems Technologies for Life-Sciences and Medicine III**

2142879, SS 2019, 2 SWS, Open in study portal

**Description**

**Media:**

Lecture script

**Learning Content**

Examples of use in minimally invasive therapy  
Minimally invasive surgery (MIS)  
Endoscopic neurosurgery  
Interventional cardiology  
NOTES  
OP-robots and Endosystems  
License of Medical Products and Quality Management

**Workload**

Literature: 20 h  
Lessions: 21 h  
Preparation and Review: 50 h  
Exam preparation: 30 h
Literature
Menz, W., Mohr, J., O. Paul: Mikrosystemtechnik für Ingenieure, VCH-Verlag, Weinheim, 2005
Buess, G.: Operationslehre in der endoskopischen Chirurgie, Band I und II;
Springer-Verlag, 1994
M. Madou
Fundamentals of Microfabrication
6.23 Course: Bionics for Engineers and Natural Scientists [T-MACH-102172]

**Responsible:** PD Dr. Hendrik Hölscher  
**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
M-MACH-101287 - Mikrosystemtechnik  
M-WIWI-104907 - Ingenieurwissenschaften

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</table>

**Competence Certificate**

written or oral exam

**Prerequisites**

none

Below you will find excerpts from events related to this course:

### Bionics for Engineers and Natural Scientists

**2142140, SS 2019, 2 SWS, Open in study portal**

**Lecture (V)**

**Description**

**Media:**

Slides of the lectures

**Learning Content**

Bionics focuses on the design of technical products following the example of nature. For this purpose we have to learn from nature and to understand its basic design rules. Therefore, the lecture focuses on the analysis of the fascinating effects used by many plants and animals. Possible implementations into technical products are discussed in the end.

**Workload**

lectures 30 h  
self study 30 h  
preparation for examination 30 h

**Literature**

**Course: Business Administration: Finance and Accounting [T-WIWI-102819]**

**Responsible:** Prof. Dr. Martin Ruckes  
Prof. Dr. Marliese Uhrig-Homburg  
Prof. Dr. Marcus Wouters

**Organisation:** KIT Department of Economics and Management

**Part of:**  
M-WIWI-101494 - Grundlagen BWL 1  
M-WIWI-104900 - Betriebswirtschaftslehre

---

### Type
- Prüfungsleistung schriftlich

### Credits
- 4

### Recurrence
- Each winter term

### Version
- 1

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#### Events

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#### Exams

#### Competence Certificate
The assessment consists of a written exam (90 min.) according to Section 4(2), 1 of the examination regulation. The assessment takes place in every semester. Re-examinations are offered at every ordinary examination date.

#### Prerequisites
None

#### Annotation
Key qualifications can be shown in an active participation through presentations of solutions and discussions in the tutorials which accompany the course. Each part of the course is taught by instructors specialised in the field of that part.

---

**Below you will find excerpts from events related to this course:**

**Business Administration: Finance and Accounting**

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**Learning Content**

- **Investment and Finance:**  
  - Valuation of Bonds and Stocks  
  - Capital Budgeting  
  - Portfolio Theory  
- **Financial Accounting**  
- **Management Accounting**

#### Annotation
Key qualifications can be shown in an active participation through presentations of solutions and discussions in the tutorials which accompany the course. Each part of the course is taught by instructors specialised in the field of that part.

#### Workload
The total workload for this course is approximately 120 hours. For further information see German version.
**Literature**

Extensive bibliographic information will be given in the materials to the lecture.
6.25 Course: Business Administration: Production Economics and Marketing [T-WIWI-102818]

**Responsible:**
Prof. Dr. Wolf Fichtner  
Prof. Dr. Martin Klarmann  
Prof. Dr.-Ing. Thomas Lützkendorf  
Prof. Dr. Martin Ruckes  
Prof. Dr. Frank Schultmann

**Organisation:** KIT Department of Economics and Management

**Part of:**
M-WIWI-101578 - Grundlagen BWL 2  
M-WIWI-104900 - Betriebswirtschaftslehre

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**Exams**

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**Competence Certificate**
The assessment consists of a written exam (90 minutes) according to Section 4(2), 1 of the examination regulation.

**Prerequisites**
None

Below you will find excerpts from events related to this course:

**Description**

1. **Marketing:**
Marketing is an organizational function to handle situations, activities, and processes for creating, communicating, and delivering value to customers in a best way. (Customer) relationship management comprises collecting, aggregating, and analyzing information (e.g., developments in the society, changing conditions of markets, alterations w.r.t. buying behavior) to benefit different target groups.

Main topics will deal with market research and optimized application of marketing mix instruments with emphasis on 'marketing and the web', 'innovation management', and 'international marketing'.

2. **Production economics**
In the part of production economics the student will learn basics in the field of production theory, procurement and resource acquisitions, production and operations management and industrial engineering.

Aspects of electrical engineering industry, technological foresights, construction industry and real estate markets will be treated.

3. **Information systems**
In today's economy, information is a competitive factor that calls for an interdisciplinary investigation from economics and business administration, informatics and law. In this part of the lecture, selected topics from information engineering and management and their impact in market competition are presented.

Topics include: Information in a company, Information processing: From an agent to business networks, social networks, service value networks, market engineering.
**Learning Content**
The course is made up of the following topics:

**Marketing**
- Foundations of marketing
- Strategic marketing
- Consumer behaviour
- Product
- Price
- Promotion
- Sales
- Marketing Metrics

**Production economics**
In the part of production economics the student will learn basics in the field of production theory, procurement and resource acquisitions, production and operations management and industrial engineering.
Aspects of energy economics, technological foresights, construction industry and real estate markets will be treated.

**Annotation**
Key qualifications can be shown in an active participation through presentations of solutions and discussions in the tutorials which accompany the course.
Each part of the course is taught by instructors specialised in the field of that part.

**Workload**
The total workload for this course is approximately 120 hours. For further information see German version.

**Literature**
Further literature references are announced in the materials to the lecture.
### 6.26 Course: Business Administration: Strategic Management and Information Engineering and Management [T-WIWI-102817]

**Responsible:** Prof. Dr. Petra Nieken  
Prof. Dr. Martin Ruckes

**Organisation:** KIT Department of Economics and Management

**Part of:**  
M-WIWI-101494 - Grundlagen BWL 1  
M-WIWI-104900 - Betriebswirtschaftslehre

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**Exams**

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**Competence Certificate**  
The assessment consists of a written exam (90 min.) according to Section 4(2), 1 of the examination regulation. The assessment takes place in every semester. Re-examinations are offered at every ordinary examination date.

**Prerequisites**  
None
6.27 Course: Business Strategies of Banks [T-WIWI-102626]

**Responsible:** Prof. Dr. Wolfgang Müller

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101423 - Topics in Finance II
- M-WIWI-101465 - Topics in Finance I
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**
See German version.

**Prerequisites**
None

**Recommendation**
None

Below you will find excerpts from events related to this course:

**Business Strategies of Banks**
2530299, WS 18/19, 2 SWS, [Open in study portal]

**Description**
The management of a bank is in charge of the determination and implementation of business policy - taking into account all relevant endogenous and exogenous factors - that assures the bank's success in the long run. In this context, there exists a large body of banking models and theories which are helpful in describing the success and risk of a bank. This course is meant to be the bridging of banking theory and practical implementation. In the course of the lectures students will learn to take on the bank management's perspective.

The first chapter deals with the development of the banking sector. Making use of appropriate assumptions, a banking policy is developed in the second chapter. The design of bank services (ch. 3) and the adequate marketing plan (ch. 4) are then built on this framework. The operational business of banks must be guided by appropriate risk and earnings management (ch. 5 and 6), which are part of the overall (global) bank management (ch. 7). Chapter eight, at last, deals with the requirements and demands of bank supervision as they have significant impact on a bank's corporate policy.

**Learning Content**
The management of a bank is in charge of the determination and implementation of business policy - taking into account all relevant endogenous and exogenous factors - that assures the bank's success in the long run. In this context, there exists a large body of banking models and theories which are helpful in describing the success and risk of a bank. This course is meant to be the bridging of banking theory and practical implementation. In the course of the lectures students will learn to take on the bank management's perspective.

The first chapter deals with the development of the banking sector. Making use of appropriate assumptions, a banking policy is developed in the second chapter. The design of bank services (ch. 3) and the adequate marketing plan (ch. 4) are then built on this framework. The operational business of banks must be guided by appropriate risk and earnings management (ch. 5 and 6), which are part of the overall (global) bank management (ch. 7). Chapter eight, at last, deals with the requirements and demands of bank supervision as they have significant impact on a bank's corporate policy.

**Workload**
The total workload for this course is approximately 90 hours. For further information see German version.
Literature

Elective literature:

- A script is disseminated chapter by chapter during the course of the lecture.
- Hartmann-Wendels, Thomas; Pfingsten, Andreas; Weber, Martin; 2000, Bankbetriebslehre, 6th edition, Springer
### Course: CAD-NX Training Course [T-MACH-102187]

**Responsible:** Prof. Dr.-Ing. Jivka Ovtcharova  
**Organisation:** KIT Department of Mechanical Engineering  
**Part of:**  
- M-MACH-101270 - Product Lifecycle Management  
- M-WIWI-104907 - Ingenieurwissenschaften

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|--------------|----------|------------|---------|
| **WS 18/19** | 2123357  | CAD-NX training course | 2 SWS | Practical course (P) | Ovtcharova, Mitarbeiter |
| **SS 2019**  | 2123357  | CAD-NX training course | 3 SWS | Practical course (P) | Ovtcharova, Mitarbeiter |

| Exams        |          |            |         |         |
|--------------|----------|------------|---------|
| **WS 18/19** | 76-T-MACH-102187 | CAD-NX Training Course | Prüfung (PR) | Ovtcharova |

**Competence Certificate**  
Practical examination on CAD computer, duration: 60 min.

**Prerequisites**  
None

**Recommendation**  
Dealing with technical drawings is required.

**Annotation**  
For the practical course compulsory attendance exists.

**Below you will find excerpts from events related to this course:**

**CAD-NX training course**  
2123357, WS 18/19, 2 SWS, [Open in study portal](#)  
Practical course (P)

**Learning Content**  
The participant will learn the following knowledge:

- Overview of the functional range  
- Introduction to the work environment of NX  
- Basics of 3D-CAD modelling  
- Feature-based modelling  
- Freeform modelling  
- Generation of technical drawings  
- Assembly modelling  
- Finite element method (FEM) and multi-body simulation (MBS) with NX

**Annotation**  
For the practical course compulsory attendance exists.

**Workload**  
Regular attendance: 35 hours,  
Self-study: 12 hours

**Literature**  
Practical course skript
Learning Content
The participant will learn the following knowledge:

• Overview of the functional range
• Introduction to the work environment of NX
• Basics of 3D-CAD modelling
• Feature-based modelling
• Freeform modelling
• Generation of technical drawings
• Assembly modelling
• Finite element method (FEM) and multi-body simulation (MBS) with NX

Annotation
For the practical course compulsory attendance exists.

Workload
Regular attendance: 35 hours,
Self-study: 12 hours

Literature
Practical course skript
6.29 Course: Civil Law for Beginners [T-INFO-103339]

**Responsible:** Prof. Dr. Thomas Dreier

**Organisation:** KIT Department of Informatics

**Part of:**
- M-INFO-101187 - Recht Wahlpflicht
- M-INFO-101190 - Einführung in das Privatrecht
- M-WIWI-104903 - Recht

**Type:** Prüfungsleistung schriftlich

**Credits:** 5

**Recurrence:** Each winter term

**Version:** 2

### Events

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6.30 Course: Climatology [T-PHYS-101092]

**Responsible:** Prof. Dr. Joaquim José Ginete Werner Pinto

**Organisation:** KIT Department of Physics

**Part of:**
- M-WIWI-101646 - Einführung in Naturgefahren und Risikoanalysen 1
- M-WIWI-101648 - Einführung in Naturgefahren und Risikoanalysen 2
- M-WIWI-104838 - Einführung in Naturgefahren und Risikoanalysen
- M-WIWI-104904 - Physik

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**Prerequisites**
none
### 6.31 Course: Combustion Engines I [T-MACH-102194]

**Responsible:** Prof. Dr. Thomas Koch  
Dr.-Ing. Heiko Kubach

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101275 - Verbrennungsmotoren I  
M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**

oral examination, Duration: 25 min., no auxiliary means

**Prerequisites**

none

Below you will find excerpts from events related to this course:

### Combustion Engines I

2133113, WS 18/19, 4 SWS, [Open in study portal](#)

**Learning Content**

- Introduction, History, Concepts  
- Working Principle and Thermodynamics  
- Characteristic Parameters  
- Air Path  
- Fuel Path  
- Energy Conversion  
- Fuels  
- Emissions  
- Exhaust Gas Aftertreatment

**Workload**

- regular attendance: 32 hours  
- self-study: 88 hours
6.32 Course: Combustion Engines II [T-MACH-104609]

**Responsible:** Dr.-Ing. Rainer Koch  
Dr.-Ing. Heiko Kubach

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101303 - Verbrennungsmotoren II  
M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**
oral examination, duration: 25 minutes, no auxiliary means

**Prerequisites**
none

**Recommendation**
Fundamentals of Combustion Engines I helpful

Below you will find excerpts from events related to this course:

**Learning Content**
Emissions  
Fuels  
Drive Train Dynamics  
Engine Parts  
Boosting  
Alternative Powertrain Concepts  
Special Engine Concepts  
Power Transmission

**Workload**
regular attendance: 31,5 hours  
self-study: 90 hours
6.33 Course: Competition in Networks [T-WIWI-100005]

**Responsible:** Prof. Dr. Kay Mitusch

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101422 - Vertiefung im Customer Relationship Management
- M-WIWI-101499 - Angewandte Mikroökonomik
- M-WIWI-101668 - Wirtschaftspolitik I
- M-WIWI-104908 - Volkswirtschaftslehre

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**Competence Certificate**

Result of success is made by a 60 minutes written examination during the semester break (according to §4(2), 1 ERSC). Examination is offered every semester and can be retried at any regular examination date.

**Prerequisites**

None.

**Recommendation**

Basics of microeconomics obtained within the undergraduate programme (B.Sc) of economics are required.

*Below you will find excerpts from events related to this course:*

**Competition in Networks**

2561204, WS 18/19, 2 SWS, [Open in study portal](#)

**Description**

Network or infrastructure industries like telecommunication, transport, and utilities form the backbone of modern economies. The lecture provides an overview of the economic characteristics of network industries. The planning of networks is complicated by the multitude of aspects involved (like spatial differentiation and the like). The interactions of different companies - competition or cooperation or both - are characterized by complex interdependencies within the networks: network effects, economies of scale, effects of vertical integration, switching costs, standardization, compatibility etc. appear increasingly in these sectors and even tend to appear in combination. Additionally, government interventions can often be observed, partly driven by the aims of competition policy and partly driven by the aims industrial policy. All these issues are brought up, analyzed formally (in part) and illustrated by several examples in the lecture.

**Workload**

The total workload for this course is approximately 135.0 hours. For further information see German version.

**Literature**

Will be announced in the lecture.
Course: Computer Contract Law [T-INFO-102036]

**Responsible:** Prof. Dr. Thomas Dreier  
**Organisation:** KIT Department of Informatics  
**Part of:** M-INFO-101215 - Recht des Geistigen Eigentums  
**M-WIWI-104903 - Recht**

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**Description**

The course deals with contracts from the following areas:

- Contracts of programming, licencing and maintaining software
- Contracts in the field of IT employment law
- IT projects and IT Outsourcing
- Internet Contracts

From these areas single contracts will be chosen and discussed (e.g. software maintenance, employment contract with a software engineer). Concerning the respective contract the technical features, the economic background and the subsumption in the national law of obligation (BGB-Schuldrecht) will be discussed. As a result different contractual clauses will be developed by the students. Afterwards typical contracts and conditions will be analysed with regard to their legitimacy as standard business terms (AGB). It is the aim to show the effects of the german law of standard business terms (AGB-Recht) and to point out that contracts are a means of drafting business concepts and market appearance.

**Learning Content**

It is the aim of this course to provide students with knowledge in the area of contract formation and formulation in practice that builds upon the knowledge the students have already acquired concerning the legal protection of computer programs. Students shall understand how the legal rules depend upon, and interact with, the economic background and the technical features of the subject. The contract drafts shall be prepared by the students and will be corporately completed during the lecture. It is the aim of the course that students will be able to formulate contracts by themselves.

**Literature**

- Langenfeld, Gerrit Vertragsgestaltung Verlag C.H.Beck, III. Aufl. 2004  
- Heussen, Benno Handbuch Vertragsverhandlung und Vertragsmanagement Verlag C.H.Beck, II. Aufl. 2002  
- Schneider, Jochen Handbuch des EDV-Rechts Verlag Dr. Otto Schmidt KG, III. Aufl. 2002

**Elective Literature**

Tba in the transparencies

Below you will find excerpts from events related to this course:
### 6.35 Course: Construction Technology [T-BGU-101691]

**Responsible:** Prof. Dr.-Ing. Shervin Haghsheno  
**Organisation:** KIT Department of Civil Engineering, Geo- and Environmental Sciences  
**Part of:** M-BGU-101004 - Grundlagen des Baubetriebs  
M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**  
written exam with 90 minutes

**Prerequisites**  
None

**Recommendation**  
None

**Annotation**  
None
6.36 Course: Control Technology [T-MACH-105185]

Responsible: Christoph Gönnheimer
Organisation: KIT Department of Mechanical Engineering

Part of: M-MACH-101284 - Vertiefung der Produktionstechnik
M-WIWI-104907 - Ingenieurwissenschaften

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Competence Certificate
Written Exam (60 min)

Prerequisites
none

Below you will find excerpts from events related to this course:

Control Technology
2150683, SS 2019, 2 SWS, Open in study portal

Description
Media:
Lecture notes will be provided in ilias (https://ilias.studium.kit.edu/).

Learning Content
The lecture control technology gives an integral overview of available control components within the field of industrial production systems. The first part of the lecture deals with the fundamentals of signal processing and with control peripherals in the form of sensors and actors which are used in production systems for the detection and manipulation of process states. The second part handles with the function of electric control systems in the production environment. The main focus in this chapter is laid on programmable logic controls, computerized numerical controls and robot controls. Finally the course ends with the topic of cross-linking and decentralization with the help of bus systems. The lecture is very practice-oriented and illustrated with numerous examples from different branches.

The following topics will be covered:

- Signal processing
- Control peripherals
- Programmable logic controls
- Numerical controls
- Controls for industrial robots
- Distributed control systems
- Field bus
- Trends in the area of control technology

Annotation
None

Workload
regular attendance: 21 hours
self-study: 99 hours
### 6.37 Course: Copyright [T-INFO-101308]

**Responsible:** Prof. Dr. Thomas Dreier  
**Organisation:** KIT Department of Informatics  
**Part of:**  
- M-INFO-101215 - Recht des Geistigen Eigentums  
- M-WIWI-104903 - Recht

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6.38 Course: Customer Relationship Management [T-WIWI-102595]

Responsible: Prof. Dr. Andreas Geyer-Schulz
Organisation: KIT Department of Economics and Management
Part of: M-WIWI-101460 - CRM und Servicemanagement
M-WIWI-104900 - Betriebswirtschaftslehre

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Competence Certificate

Written examination (60 minutes) according to §4(2), 1 SPO. The exam is considered passed if at least 50 out of a maximum of 100 possible points are achieved. The grades are graded in five steps (best grade 1.0 from 95 points). Details of the grade formation and scale will be announced in the course.

A bonus can be acquired through successful participation in the practice. If the grade of the written examination is between 4.0 and 1.3, the bonus improves the grade by one grade level (0.3 or 0.4). The exact criteria for awarding a bonus will be announced at the beginning of the course.

Prerequisites

None

Below you will find excerpts from events related to this course:

Customer Relationship Management

2540508, WS 18/19, 2 SWS, [Open in study portal]

Learning Content

The course begins with an introduction into Service Management as the strategic concept which also covers all CRM applications. The course is divided in the basics of Service Management as well as different topics within this concept like external and internal marketing, quality management and organizational requirements.

Workload

The total workload for this course is approximately 135 hours (4.5 credits):

Time of attendance

- Attending the lecture: 15 x 90min = 22h 30m
- Attending the exercise classes: 7 x 90min = 10h 30m
- Examination: 1h 00m

Self-study

- Preparation and wrap-up of the lecture: 15 x 180min = 45h 00m
- Preparing the exercises: 25h 00m
- Preparation of the examination: 31h 00m

Sum: 135h 00m
Literature

Elective literature:
6.39 Course: Data Mining and Applications [T-WIWI-103066]

**Responsible:** Rheza Nakhaeizadeh  
**Organisation:** KIT Department of Economics and Management  
**Part of:**
- M-WIWI-101599 - Statistik und Ökonometrie  
- M-WIWI-101608 - Statistik und Ökonometrie  
- M-WIWI-104902 - Statistik

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**Events**

| SS 2019 | 2520375 | Data Mining and Applications | 2/4 SWS | Lecture (V) | Nakhaeizadeh |

**Competence Certificate**

- Conduction of a larger empirical study in groups
- Reporting of milestones
- Final presentation (app. 45 minutes)

**Prerequisites**

None

Below you will find excerpts from events related to this course:

**Data Mining and Applications**  
2520375, SS 2019, 2/4 SWS, Open in study portal  
Lecture (V)

**Learning Content**

Part one: Data Mining

Why Data Mining?

- What is Data Mining?  
- History of Data Mining
- Conferences and journals on Data Mining
- Potential Applications
- Data Mining Process
- Business Understanding
- Data Understanding
- Data Preparation
- Modeling
- Evaluation
- Deployment
- Interdisciplinary aspects of Data Mining
- Data Mining tasks
- Data Mining Algorithms (Decision Trees, Association Rules, Regression, Clustering, Neural Networks)
- Fuzzy Mining
- OLAP and Data Warehouse
- Data Mining Tools
- Trends in Data Mining

Part two: Examples of application of Data Mining

- Success parameters of Data Mining Projects
- Application in industry
- Application in Commerce
Workload
The total workload for this course is approximately 135 hours. For further information see German version.

Literature

- Jiawei Han, Micheline Kamber, Data Mining : Concepts and Techniques, 2nd edition, Morgan Kaufmann, ISBN 1558609016, 2006.
- David J. Hand, Heikki Mannila and Padhraic Smyth, Principles of Data Mining, MIT Press, Fall 2000
## 6.40 Course: Data Protection Law [T-INFO-101303]

**Responsible:** Prof. Dr. Nikolaus Marsch  
**Organisation:** KIT Department of Informatics  
**Part of:**  
- M-INFO-101217 - Öffentliches Wirtschaftsrecht  
- M-WIWI-104903 - Recht

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6.41 Course: Database Systems [T-WIWI-102660]

**Responsible:** Prof. Dr. Andreas Oberweis

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101399 - Vertiefung Informatik
- M-WIWI-101426 - Wahlpflicht Informatik
- M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

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**Competence Certificate**
The assessment consists of an 1h written exam in the first week after lecture period.

**Prerequisites**
None

**Modeled Conditions**
You have to fulfill one of 2 conditions:

1. The module M-WIWI-101581 - Introduction to Programming must have been passed.
2. The module M-WIWI-101417 - Foundations of Informatics must have been passed.

Below you will find excerpts from events related to this course:

**Database Systems**
2511200, SS 2019, 2 SWS, [Open in study portal](#)

**Learning Content**
Database systems (DBS) play an important role in today's companies. Internal and external data is stored and processed in databases in every company. The proper management and organization of data helps to solve many problems, enables simultaneous queries from multiple users and is the organizational and operational base for the entire working procedures and processes of the company. The lecture leads in the area of the database theory, covers the basics of database languages and database systems, considers basic concepts of object-oriented and XML databases, conveys the principles of multi-user control of databases and physical data organization. In addition, it gives an overview of business problems often encountered in practice such as:

- Correctness of data (operational, semantic integrity)
- Restore of a consistent database state
- Synchronization of parallel transactions (phantom problem).
Workload
Lecture 30h
Exercise 15h
Preparation of lecture 30h
Preparation of exercises 30h
Exam preparation 44h
Exam &1h
Total: 150h

Literature


Further literature will be given individually.
Course: Decision Theory [T-WIWI-102792]

Responsible: Prof. Dr. Karl-Martin Ehrhart
Organisation: KIT Department of Economics and Management
Part of: M-WIWI-101420 - Ökonometrie und VWL
M-WIWI-101499 - Angewandte Mikroökonomik
M-WIWI-104908 - Volkswirtschaftslehre

Type: Prüfungsleistung schriftlich
Credits: 4,5
Recurrence: Each summer term
Version: 1

Events
SS 2019 2520365 Decision Theory 2 SWS Lecture (V) Ehrhart
SS 2019 2520366 Übungen zu Entscheidungstheorie 1 SWS Practice (Ü) Ehrhart

Exams
WS 18/19 7900223 Decision Theory Prüfung (PR) Ehrhart

Competence Certificate
The assessment of this course is a written examination (following §4(2), 1 SPO) of 60 mins. The exam is offered each semester.

Prerequisites
None

Recommendation
Knowledge in mathematics and statistics is required.

Below you will find excerpts from events related to this course:

Decision Theory
2520365, SS 2019, 2 SWS, Open in study portal

Description
In the first part of the course we deal with problems of decision making under uncertainty and introduce models like expected utility theory, stochastic dominance, risk aversion, and prospect theory. We also consider the empirical validity of the different approaches.

In the second part the concepts learned in the first part are applied for example to search models and Bayesian games.

Learning Content
This course deals with problems of decision making particularly under uncertainty. We introduce the expected utility theory of Neumann/Morgenstern and the prospect theory of Kahnemann/Tversky and discuss the concepts of stochastic dominance, risk aversion, loss aversion, reference points etc. We also consider the empirical validity of the different approaches. Additionally, the lecture provides an introduction to the theory of findings (epistemology), particularly with respect to decision theory.

Annotation
The course "Decision Theory" [2520365] will not be offered any more in M.Sc. from winter term 2015/2016 on.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
- Ehrhart, K.-M. und S.K. Berninghaus (2012): Decision Theory, Script, KIT.
**6.43 Course: Derivatives [T-WIWI-102643]**

**Responsible:** Prof. Dr. Marliese Uhrig-Homburg

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101402 - eFinance
- M-WIWI-101423 - Topics in Finance II
- M-WIWI-101465 - Topics in Finance I
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Exams**

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**Competence Certificate**

See German version.

**Prerequisites**

None

**Recommendation**

None

**Below you will find excerpts from events related to this course:**

**Derivatives**

2530550, SS 2019, 2 SWS, Open in study portal

**Description**

The lecture deals with the application areas and valuation of financial derivatives. After an overview of the most important derivatives and their relevance, forwards and futures are analysed. Then, an introduction to the Option Pricing Theory follows. The main emphasis is on option valuation in discrete and continuous time models. Finally, construction and usage of derivatives are discussed, e.g. in the context of risk management.

**Learning Content**

The lecture deals with the application areas and valuation of financial derivatives. After an overview of the most important derivatives and their relevance, forwards and futures are analysed. Then, an introduction to the Option Pricing Theory follows. The main emphasis is on option valuation in discrete and continuous time models. Finally, construction and usage of derivatives are discussed, e.g. in the context of risk management.

**Workload**

The total workload for this course is approximately 135.0 hours. For further information see German version.

**Literature**


**Elective literature:**

6.44 Course: Design, Construction and Sustainability Assessment of Buildings I [T-WIWI-102742]

Responsible: Prof. Dr.-Ing. Thomas Lützkendorf
Organisation: KIT Department of Economics and Management
Part of: M-WIWI-101467 - Bauökologie
M-WIWI-104900 - Betriebswirtschaftslehre

**Type**
Prüfungsleistung schriftlich

**Credits** 4,5

**Recurrence** Each winter term

**Version** 1

### Events

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**Competence Certificate**
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place two times only in the semester in which the lecture is takes place (winter semester). Re-examinations are offered at every ordinary examination date.

**Prerequisites**
None

**Recommendation**
A combination with the module Real Estate Management and with engineering science modules in the area of building physics and structural design is recommended.

Below you will find excerpts from events related to this course:

### Design and Construction of Buildings

**2586404, WS 18/19, 2 SWS, Open in study portal**

**Description**
Taking low-energy buildings as an example the course is an introduction to cheap, energy-efficient, resource-saving and health-supporting design, construction and operation of buildings. Questions of the implementation of the principles of a sustainable development within the building sector are discussed on the levels of the whole building, its components, building equipment as well as the materials. Besides technical interrelationships basics dimensioning and various approaches to ecological and economical assessment play a role during the lectures, as well as the different roles of people involved into the building process. Topics are the integration of economical and ecological aspects into the design process, strategies of energy supply, low-energy and passive buildings, active and passive use of solar energy, selection and assessment of construction details, selection and assessment of insulation materials, greened roofs plus health and comfort.
Learning Content
Taking low-energy buildings as an example the course is an introduction to cheap, energy-efficient, resource-saving and health-supporting design, construction and operation of buildings. Questions of the implementation of the principles of a sustainable development within the building sector are discussed on the levels of the whole building, its components, building equipment as well as the materials. Besides technical interrelationships basics dimensioning and various approaches to ecological and economical assessment play a role during the lectures, as well as the different roles of people involved into the building process. Topics are the integration of economical and ecological aspects into the design process, strategies of energy supply, low-energy and passive buildings, active and passive use of solar energy, selection and assessment of construction details, selection and assessment of insulation materials, greened roofs plus health and comfort.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Elective literature:
See german version.
6.45 Course: Design, Construction and Sustainability Assessment of Buildings II [T-WIWI-102743]

**Responsible:** Prof. Dr.-Ing. Thomas Lützkendorf

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101467 - Bauökologie
- M-WIWI-104900 - Betriebswirtschaftslehre

### Events

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<td>Lecture (V)</td>
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**Competence Certificate**

The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place two times only in the semester in which the lecture is takes place (summer semester). Re-examinations are offered at every ordinary examination date.

**Prerequisites**

None

**Recommendation**

A combination with the module Real Estate Management and with engineering science modules from the areas building physics and structural designis recommended.

**Below you will find excerpts from events related to this course:**

### Sustainability Assessment of Buildings

**2585404, SS 2019, 2 SWS, Open in study portal**

**Description**

The course identifies problems concerning the economical and environmental assessment of buildings along their lifecycle and discusses suitable procedures and tools supporting the decision making process. For example, the course addresses topics like operating costs, heat cost allocation, comparisons of heating costs, applied economical assessment methods, life cycle assessment as well as related design and assessment tools (e.g. element catalogues, databases, emblems, tools) and assessment procedures (e.g. carbon footprint, MIPS, KEA), which are currently available.

**Learning Content**

The course identifies problems concerning the economical and environmental assessment of buildings along their lifecycle and discusses suitable procedures and tools supporting the decision making process. For example, the course addresses topics like operating costs, heat cost allocation, comparisons of heating costs, applied economical assessment methods, life cycle assessment as well as related design and assessment tools (e.g. element catalogues, databases, emblems, tools) and assessment procedures (e.g. carbon footprint, MIPS, KEA), which are currently available.

**Workload**

The total workload for this course is approximately 135.0 hours. For further information see German version.

**Literature**

*Elective literature:*

See german version.
### 6.46 Course: Digital Services [T-WIWI-109938]

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101422 - Vertiefung im Customer Relationship Management
- M-WIWI-101434 - eBusiness und Service Management
- M-WIWI-102752 - Fundamentals of Digital Service Systems
- M-WIWI-104900 - Betriebswirtschaftslehre
- M-WIWI-104913 - Information Systems & Digital Business: Servitization

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**Competence Certificate**
The assessment consists of a written exam (60 min) (§4(2), 1 of the examination regulations). By successful completion of the exercises (§4(2), 3 SPO 2007 respectively §4(3) SPO 2015) a bonus can be obtained. If the grade of the written exam is at least 4.0 and at most 1.3, the bonus will improve it by one grade level (i.e. by 0.3 or 0.4).

**Prerequisites**
see below

**Modeled Conditions**
The following conditions have to be fulfilled:

1. The course T-WIWI-105771 - Foundations of Digital Services A must not have been started.

**Annotation**
This course replaces T-WIWI-105771 "Foundations of Digital Services A" as of winter semester 2019/2020.

Students who wish to register for the examination in the summer semester 2019 please select the examination "Foundations of Digital Services A".
6.47 Course: Economics and Behavior [T-WIWI-102892]

**Responsible:** Prof. Dr. Nora Szech

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101499 - Angewandte Mikroökonomik
- M-WIWI-101501 - Wirtschaftstheorie
- M-WIWI-104908 - Volkswirtschaftslehre

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**Exams**

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<td>7900135</td>
<td>Exam Economics and Behavior (2)</td>
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</table>

**Competence Certificate**
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date. The grade will be determined in a final written exam. Students can earn a bonus to the final grade by successfully participating in the exercises.

**Prerequisites**
None

**Recommendation**
Basic knowledge of microeconomics and statistics are recommended. A background in game theory is helpful, but not absolutely necessary.

**Annotation**
The lecture will be held in English.

**Below you will find excerpts from events related to this course:**

Economics and Behavior

E 2560137, WS 18/19, 2 SWS, Open in study portal

**Learning Content**
The course covers topics from behavioral economics with regard to contents and methods. In addition, the students gain insight into the design of economic experiments. Furthermore, the students will become acquainted with reading and critically evaluating current research papers in the field of behavioral economics.

**Annotation**
The lecture will be held in English.

**Workload**
The total workload for this course is approximately 135.0 hours. For further information see German version.

**Literature**
Course: Economics I: Microeconomics [T-WIWI-102708]

Responsible: Prof. Dr. Clemens Puppe
Prof. Dr. Johannes Philipp Reiß

Organisation: KIT Department of Economics and Management

Part of: M-WIWI-101606 - Einführung in die Volkswirtschaftslehre
M-WIWI-101726 - Orientierungsprüfung
M-WIWI-104908 - Volkswirtschaftslehre

Type: Prüfungsleistung schriftlich
Credits: 5
Recurrence: Each winter term
Version: 1

Competence Certificate
The assessment consists of a written exam (120 min) following §4, Abs. 2, 1 of the examination regulation. There may be offered a practice exam in the middle of the semester. The results of this exam may be used to improve the grade of the main exam. A detailed description of the examination modalities will be given by the respective lecturer.

The main exam takes place subsequent to the lecture. The re-examination is offered at the same examination period. As a rule, only repeating candidates are entitled for taking place the re-examination. For a detailed description on the exam regulations see the information of the respective chair.

Prerequisites
None

Below you will find excerpts from events related to this course:

Economics I: Microeconomics
2610012, WS 18/19, 3 SWS, Open in study portal

Description
The students learn the basic concepts in Microeconomics and some basics in game theory. The student will understand the working of markets in modern economies and the role of decision making. Furthermore, she should be able to understand simple game theoretic argumentation in different fields of Economics.

In the two main parts of the course problems of microeconomic decision making (household behavior, firm behavior) and problems of commodity allocation on markets (market equilibria and efficiency of markets) as well are discussed. In the final part of the course basics of imperfect competition (oligopolistic markets) and of game theory are presented.

Learning Content
The students learn the basic concepts in Microeconomics and some basics in game theory. The student will understand the working of markets in modern economies and the role of decision making. Furthermore, she should be able to understand simple game theoretic argumentation in different fields of Economics.

In the two main parts of the course, problems of microeconomic decision making (household behavior, firm behavior) and problems of commodity allocation on markets (market equilibria and efficiency of markets) are discussed. In the final part of the course, basics of imperfect competition (oligopolistic markets) and of game theory as well as welfare economics are presented.

Workload
The total workload for this course is approximately 150 hours.
Literature

- Pindyck, Robert S./Rubinfeld, Daniel L., Mikroökonomie, 6. Aufl., Pearson. Münchens, 2005
**Course: Economics II: Macroeconomics [T-WIWI-102709]**

**Responsible:** Prof. Dr. Berthold Wigger

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101606 - Einführung in die Volkswirtschaftslehre
- M-WIWI-104908 - Volkswirtschaftslehre

**Type** | **Credits** | **Recurrence** | **Version**
--- | --- | --- | ---
Prüfungsleistung schriftlich | 5 | Each summer term | 1

**Events**

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**Competence Certificate**

The assessment consists of a written exam (120 min.) according to § 4 paragraph 2 Nr. 1 of the examination regulation.

**Prerequisites**

None

Below you will find excerpts from events related to this course:

**Economics II: Macroeconomics**

2600014, SS 2019, 4 SWS, Open in study portal

**Learning Content**

**Classical Theory of Macroeconomic Production**

- Chapter 1: Gross domestic product
- Chapter 2: Money and Inflation
- Chapter 3: Open Economy I
- Chapter 4: Unemployment

**Growth: The economy in the long term**

- Chapter 5: Growth I
- Chapter 6: Growth II

**Business cycle: The economy in the short term**

- Chapter 7: Economy and aggregate demand I
- Chapter 8: Economy and aggregate demand II
- Chapter 9: Open Economy II
- Chapter 10: Macroeconomic supply

**Advanced topics of macroeconomics**

- Chapter 11: Dynamic model of the economy as a whole
- Chapter 12: Microeconomic foundations
- Chapter 13: Macroeconomic economic policy
Workload
Total effort for 5 credit points: approx. 150 hours
Presence time: 45 hours
Before and after the LV: 67.5 hours
Exam and exam preparation: 37.5 hours

Literature
This lecture is based on the well-known textbook "Macroeconomics" by Greg Mankiw from Schäffer Poeschel Verlag in the current version.
### Course: Economics III: Introduction in Econometrics [T-WIWI-102736]

**Responsible:** Prof. Dr. Melanie Schienle  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101499 - Angewandte Mikroökonomik  
- M-WIWI-101599 - Statistik und Ökonometrie  
- M-WIWI-101606 - Einführung in die Volkswirtschaftslehre  
- M-WIWI-104908 - Volkswirtschaftslehre

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**Competence Certificate**  
The assessment consists of an 1h written exam according to Section 4(2), 1 of the examination regulation.

**Prerequisites**  
None

Below you will find excerpts from events related to this course:

**Economics III: Introduction in Econometrics**  
2520016, SS 2019, 2 SWS, [Open in study portal](#)

**Learning Content**  
Simple and multiple linear regression (estimating parameters, confidence interval, testing, prognosis, testing assumptions)  
Multi equation models  
Dynamic models

**Workload**  
180 hours (6.0 Credits)

**Literature**

- Schneeweiß: Ökonometrie ISBN 3-7908-0008-2

**Elective literature:**  
Additional literature will be suggested in course

**Responsible:** Prof. Dr. Christof Weinhardt

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101402 - eFinance
- M-WIWI-101423 - Topics in Finance II
- M-WIWI-101434 - eBusiness und Service Management
- M-WIWI-101465 - Topics in Finance I
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**
The assessment consists of a written exam (60 min) (§4(2), 1 of the examination regulations) and by submitting written essays as part of the exercise (§4(2), 3 SPO 2007 respectively §4(3) SPO 2015). 70% of the final grade is based on the written exam and 30% is based on assignments from the exercises. The points obtained in the exercises only apply to the first and second exam of the semester in which they were obtained.

**Prerequisites**
see below

**Modeled Conditions**
The following conditions have to be fulfilled:

1. The course T-WIWI-102600 - eFinance: Information Engineering and Management for Securities Trading must not have been started.

**Recommendation**
None

Below you will find excerpts from events related to this course:

**eFinance: Information Systems for Securities Trading**
2540454, WS 18/19, 2 SWS, Open in study portal

**Description**
The theoretical part of the course examines the New Institutions Economics which provides a theoretically found explanation for the existence of markets and intermediaries. Building upon the foundations of the market micro structure, several key parameters and factors of electronic trading are examined. These insights gained along a structured securities trading process are complemented and verified by the analysis of prototypical trading systems developed at the institute as well as selected trading systems used by leading exchanges in the world. In the more practical-oriented second part of the lecture, speakers from practice will give talks about financial trading systems and link the theoretical findings to real-world systems and applications.
Learning Content
The theoretical part of the course examines the New Institutions Economics which provides a theoretically found explanation for the existence of markets and intermediaries. Building upon the foundations of the market micro structure, several key parameters and factors of electronic trading are examined. These insights gained along a structured securities trading process are complemented and verified by the analysis of prototypical trading systems developed at the institute as well as selected trading systems used by leading exchanges in the world. In the more practical-oriented second part of the lecture, speakers from practice will give talks about financial trading systems and link the theoretical findings to real-world systems and applications.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature

Elective literature:
6.52 Course: Electric Energy Systems [T-ETIT-101923]

**Responsible:** Prof. Dr.-Ing. Thomas Leibfried

**Organisation:** KIT Department of Electrical Engineering and Information Technology

**Part of:**
- M-ETIT-102379 - Elektrische Energienetze
- M-WIWI-104907 - Ingenieurwissenschaften

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**Prerequisites**

none
6.53 Course: Elements and Systems of Technical Logistics [T-MACH-102159]

**Responsible:** Georg Fischer  
Dr.-Ing. Martin Mittwollen  

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
M-MACH-101269 - Einführung in die Technische Logistik  
M-WIWI-104907 - Ingenieurwissenschaften

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| Exams | | |
|--------| | |
| WS 18/19 76-T-MACH-102159 Elements and Systems of Technical Logistics | Prüfung (PR) | Mittwollen |
| SS 2019 76-T-MACH-102159 Elements and Systems of Technical Logistics | Prüfung (PR) | Mittwollen |

**Competence Certificate**  
The assessment consists of an oral exam (20min) taking place in the recess period according to § 4 paragraph 2 Nr. 2 of the examination regulation.

**Prerequisites**  
none

**Recommendation**  
Knowledge out of Basics of Technical Logistics (T-MACH-102163) preconditioned

Below you will find excerpts from events related to this course:

**Elements and systems of Technical Logistics**  
2117096, WS 18/19, 3 SWS, Open in study portal

**Learning Content**
- material flow systems and their (conveying) technical components  
- mechanical behaviour of conveyors;  
- structure and function of conveyor machines; elements of intralogistics (belt conveyor, racks, automatic guided vehicles, fan-in, bifurcation, and etc.)  
- sample applications and calculations in addition to the lectures inside practical lectures

**Annotation**  
Knowledge out of Basics of Technical Logistics preconditioned

**Workload**
- presence: 36h  
- rework: 84h

**Literature**  
recommendations during lectures
6.54 Course: Elements and Systems of Technical Logistics - Project [T-MACH-108946]

**Responsible:** Georg Fischer  
Dr.-Ing. Martin Mittwollen

**Organisation:** KIT Department of Mechanical Engineering

### Part of:
- M-MACH-101269 - Einführung in die Technische Logistik  
- M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**  
Presentation of performed project and defense (30min) according to $4$ (2), No. 3 of the examination regulation

**Prerequisites**  
T-MACH-102159 (Elements and Systems of Technical Logistics) must have been started

**Modeled Conditions**  
The following conditions have to be fulfilled:

1. The course T-MACH-102159 - Elements and Systems of Technical Logistics must have been started.

**Recommendation**  
Knowledge out of Basics of Technical Logistics (T-MACH-102163) preconditioned

**Below you will find excerpts from events related to this course:**

**Elements and systems of Technical Logistics - project**  
2117097, WS 18/19, SWS, Open in study portal

**Description**  
**Media:**  
supplementary sheets,presentations, blackboard

**Learning Content**
- mechanical behaviour of conveyors;  
- structure and function of conveyor machines;  
- elements of intralogistics (belt conveyor, racks, automatic guided vehicles, fan-in, bifurcation, and etc.)  
- sample applications and calculations in addition to the lectures inside practical lectures  
- Self manufacturing of a project report to recesses the topic.

**Annotation**  
Knowledge out of Basics of Technical Logistics (LV 2117095) preconditioned
### 6.55 Course: Employment Law I [T-INFO-101329]

**Responsible:** Prof. Dr. Thomas Dreier  
**Organisation:** KIT Department of Informatics  
**Part of:**  
- M-INFO-101216 - Recht der Wirtschaftsunternehmen  
- M-WIWI-104903 - Recht

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# 6.56 Course: Employment Law II [T-INFO-101330]

**Responsible:** Prof. Dr. Thomas Dreier  
**Organisation:** KIT Department of Informatics  
**Part of:**  
- M-INFO-101216 - Recht der Wirtschaftsunternehmen  
- M-WIWI-104903 - Recht

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## Events

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Course: Energy Conversion and Increased Efficiency in Internal Combustion Engines [T-MACH-105564]

**Responsible:** Prof. Dr. Thomas Koch  
Dr.-Ing. Heiko Kubach

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
M-MACH-101275 - Verbrennungsmotoren I  
M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**  
oral exam, 25 minutes, no auxiliary means

**Prerequisites**  
none

**Below you will find excerpts from events related to this course:**

**Energy Conversion and Increased Efficiency in Internal Combustion Engines**  
2133121, WS 18/19, 2 SWS, [Open in study portal]

**Learning Content**
1. Introduction  
2. Thermodynamics of combustion engines  
3. Fundamentals  
4. gas exchange  
5. Flow field  
6. Wall heat losses  
7. Combustion in gasoline engines  
8. APR und DVA  
9. Combustion in Diesel engines  
10. Emissions  
11. Waste heat recovery  
12. Measures to increase efficiency

**Workload**  
regular attendance: 24 hours, self-study: 96 hours
6.58 Course: Energy Efficient Intralogistic Systems [T-MACH-105151]

**Responsibles:** Dr.-Ing. Meike Braun  
Dr.-Ing. Frank Schönung

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
- M-MACH-101269 - Einführung in die Technische Logistik  
- M-WIWI-104907 - Ingenieurwissenschaften

**Events**

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**Competence Certificate**

Oral, 30 min. examination dates after the end of each lesson period.

**Prerequisites**

none

**Recommendation**

The content of course “Basics of Technical Logistics” should be known.

**Annotation**

Visit the IFL homepage of the course for the course dates and/or possible limitations of course participation.

Below you will find excerpts from events related to this course:

---

**Energy efficient intralogistic systems**

**2117500, WS 18/19, 2 SWS, Open in study portal**

**Description**

Media: presentations, black board

**Notes**

The content of course “Basics of Technical Logistics” should be known.

**Learning Content**

The main focuses of the course are:

- green supply chain  
- processes in Intralogistic systems  
- evaluation of energy consumption of conveyors  
- modeling of conveying systems  
- methods for energy savings  
- approaches for energy efficiency increasing of continuous and discontinuous conveyors  
- dimensioning energy efficient drives  
- new approaches for resource efficient conveying systems.

**Annotation**

Visit the IFL homepage of the course for the course dates and/or possible limitations of course participation.
Workload
regular attendance: 21 hours
self-study: 99 hours

Literature
None.
Course: Energy Policy [T-WIWI-102607]

**Responsible:** Prof. Dr. Martin Wietschel

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101464 - Energiewirtschaft
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**

In all Master's degree programs the following applies: The exam is offered to first-time applicants for the last time in the winter semester 2017/18. The exam will continue to be offered in the bachelor's degree programs.

The assessment consists of a written exam (60 minutes) according to Section 4(2), 1 of the examination regulation.

**Prerequisites**

None.

**Below you will find excerpts from events related to this course:**

**Energy Policy**

2581959, SS 2019, 2 SWS, [Open in study portal](#)

**Lecture (V)**

**Description**

The course deals with material and energy policy of policy makers and includes the effects of such policies on the economy as well as the involvement of industrial and other stakeholders in the policy design. At the beginning the neoclassical environment policy is discussed. Afterwards the Sustainable Development concept is presented and strategies how to translate the concept in policy decision follows. In the next part of the course an overview about the different environmental instruments classes, evaluation criteria for these instruments and examples of environmental instruments like taxes or certificates will be discussed. The final part deals with implementation strategies of material and energy policy.

**Learning Content**

The course deals with material and energy policy of policy makers and includes the effects of such policies on the economy as well as the involvement of industrial and other stakeholders in the policy design. At the beginning the neoclassical environment policy is discussed. Afterwards the Sustainable Development concept is presented and strategies how to translate the concept in policy decision follows. In the next part of the course an overview about the different environmental instruments classes, evaluation criteria for these instruments and examples of environmental instruments like taxes or certificates will be discussed. The final part deals with implementation strategies of material and energy policy.

**Workload**

The total workload for this course is approximately 105.0 hours. For further information see German version.

**Literature**

Will be announced in the lecture.
6.60 Course: Engine Measurement Techniques [T-MACH-105169]

**Responsible:** Dr.-Ing. Sören Bernhardt

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101303 - Verbrennungsmotoren II
M-WIWI-104907 - Ingenieurwissenschaften

**Type** | **Credits** | **Recurrence** | **Version**
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Prüfungsleistung mündlich | 4 | Each summer term | 1

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**Competence Certificate**
oral examination, Duration: 0,5 hours, no auxiliary means

**Prerequisites**
none

**Recommendation**
T-MACH-102194 Combustion Engines I

Below you will find excerpts from events related to this course:

**Learning Content**
Students get to know state-of-the-art measurement techniques for combustion engines. In particular basic techniques for measuring engine operating parameters such as torque, speed, power and temperature.

Possible measurement errors and aberrations are discussed.

Furthermore techniques for measuring exhaust emissions, air/fuel ratio, fuel consumption as well as pressure indication for thermodynamic analysis are covered.

**Workload**
regular attendance: 21 hours
self-study: 100 hours

**Literature**

1. Grohe, H.: Messen an Verbrennungsmotoren
2. Bosch: Handbuch Kraftfahrzeugtechnik
3. Veröffentlichungen von Firmen aus der Meßtechnik
4. Hoffmann, Handbuch der Meßtechnik
5. Klingenberg, Automobil-Meßtechnik, Band C
6.61 Course: Environmental Law [T-INFO-101348]

**Responsible:** Prof. Dr. Matthias Bäcker

**Organisation:** KIT Department of Informatics

**Part of:**
- M-INFO-101217 - Öffentliches Wirtschaftsrecht
- M-WIWI-104903 - Recht

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### 6.62 Course: European and International Law [T-INFO-101312]

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T 6.63 Course: Exam on Climatology [T-PHYS-105594]

**Responsible:** Prof. Dr. Joaquim José Ginete Werner Pinto

**Organisation:** KIT Department of Physics

**Part of:**
- M-WIWI-101646 - Einführung in Naturgefahren und Risikoanalysen 1
- M-WIWI-101648 - Einführung in Naturgefahren und Risikoanalysen 2
- M-WIWI-104838 - Einführung in Naturgefahren und Risikoanalysen
- M-WIWI-104904 - Physik

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**Modeled Conditions**
The following conditions have to be fulfilled:

1. The course T-PHYS-101092 - Climatology must have been passed.
6.64 Course: Exchanges [T-WIWI-102625]

**Responsible:** Dr. Jörg Franke

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101402 - eFinance
- M-WIWI-101465 - Topics in Finance I
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**
The examination will be offered latest until winter term 2018/2019 (repeaters only).

**Prerequisites**
None

**Recommendation**
None
## 6.65 Course: Exercises in Civil Law [T-INFO-102013]

**Responsible:** Prof. Dr. Thomas Dreier  
Dr. Yvonne Matz

**Organisation:** KIT Department of Informatics

**Part of:**  
M-INFO-101191 - Wirtschaftsprivatrecht  
M-WIWI-104903 - Recht

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**Modeled Conditions**

The following conditions have to be fulfilled:

1. The module M-INFO-101190 - Introduction to Civil Law must have been passed.
# 6.66 Course: Experimental Physics [T-PHYS-100278]

**Responsible:** Prof. Dr. Thomas Schimmel  
**Organisation:** KIT Department of Physics  
**Part of:** M-PHYS-100283 - Experimentalphysik

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## Exams
Competence Certificate
Written exam (usually about 180 min)

Prerequisites
None
6.67 Course: Facility Location and Strategic Supply Chain Management [T-WIWI-102704]

**Responsible:** Prof. Dr. Stefan Nickel

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101413 - Anwendungen des Operations Research
- M-WIWI-101414 - Methodische Grundlagen des OR
- M-WIWI-101421 - Supply Chain Management
- M-WIWI-104899 - Operations Research

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**Competence Certificate**
Due to a research semester of Professor Nickel in WS 19/20, the course "Facility Location and Strategic Supply Chain Management" does NOT take place in WS 19/20. In particular, neither WS 19/20 nor SS 20 will offer an exam for the lecture. The follow-up exam to the lecture in WS 18/19 takes place in SS 19 and is exclusively for students in the second examination. The assessment consists of a written exam (60 min) according to Section 4 (2), 1 of the examination regulation. The exam takes place in every semester.
Prerequisite for admission to examination is the successful completion of the online assessments.

**Prerequisites**
Prerequisite for admission to examination is the successful completion of the online assessments.

**Recommendation**
None

**Annotation**
The lecture is held in every winter term. The planned lectures and courses for the next three years are announced online.

Below you will find excerpts from events related to this course:

**Facility Location and Strategic Supply Chain Management**
2550486, WS 18/19, 2 SWS, Open in study portal

**Learning Content**
Since the classical work "Theory of the Location of Industries" of Weber from 1909, the determination of an optimal location of a new facility with respect to existing customers is strongly connected to strategical logistics planning. Strategic decisions concerning the location of facilities as production plants, distribution centers or warehouses are of high importance for the rentability of supply chains. Thoroughly carried out, location planning allows an efficient flow of materials and leads to lower costs and increased customer service.
Subject of the course is an introduction to the most important terms and definitions in location planning as well as the presentation of basic quantitative location planning models. Furthermore, specialized location planning models for Supply Chain Management will be addressed as they are part in many commercial SCM tools for strategic planning tasks.

**Annotation**
The lecture is held in every winter term. The planned lectures and courses for the next three years are announced online.
Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Elective literature:

- Love, Morris, Wesolowsky: Facilities Location: Models and Methods, North Holland, 1988

**Responsible:** Dr. Jan-Oliver Strych

**Organisation:**
- KIT Department of Informatics
- KIT Department of Economics and Management

**Part of:**
- M-WIWI-101578 - Grundlagen BWL 2
- M-WIWI-104900 - Betriebswirtschaftslehre

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### Events

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**Competence Certificate**
The assessment consists of a written exam following §4, Abs. 2, 1 of the examination regulation. The examination takes place in every semester. Re-examinations are offered at every ordinary examination date.

**Prerequisites**
None

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**Below you will find excerpts from events related to this course:**

### Rechnungswesen I

**2600002, WS 18/19, 2 SWS, [Open in study portal](#)**

**Learning Content**
1. Introduction to accounting standards (IFRS, HGB)
2. Annual report and financial statements
3. Selected topics in financial accounting
4. Operational efficiency analysis
5. Financial Statement Analysis
6. Value-based management
7. Taxes
8. Creative accounting and compliance
9. Budgeting and benchmarking
10. Reporting

**Annotation**
It is recommended to have some skills about financial accounting on an introductory level.

**Workload**
The total workload for this course is approximately 120 hours. For further information see German version.
6.69 Course: Financial Accounting for Global Firms [T-WIWI-107505]

**Responsible:** Dr. Torsten Luedecke

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101423 - Topics in Finance II
- M-WIWI-101465 - Topics in Finance I
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**
The assessment consists of a written exam (60 min.) according to § 4 paragraph 2 Nr. 1 of the examination regulation.

**Prerequisites**
None

**Recommendation**
Basic knowledge in corporate finance and accounting.

**Annotation**
New lecture in the winter term 2017/18.

Below you will find excerpts from events related to this course:

**Financial Accounting for Global Firms**

2530242, WS 18/19, 2 SWS, Open in study portal

**Description**
Increasing globalization coupled with related regulations continues to put pressure on moving towards a common global accounting framework - International Financial Reporting Standards (IFRS). Currently, more than 100 countries use IFRS, so if a firm’s business include global transactions, it is critical to know about the impact of IFRS on the financial reporting process and business. In the EU, IFRS are compulsory for listed companies's consolidated statements but have also gained factual significance for companies without statutory duty to use IFRS. The course introduces the conceptual framework of IFRS, discusses the primary financial statements according to IFRS and explains the underlying principles, concepts, and methods to prepare the financial statements. Special focus is given to some more complex accounting issues related to revenue recognition from contracts with customers, consolidation of different types of intercorporate investments, and foreign currency translation.
Learning Content
The lecture covers the following topics:

- The context of financial accounting for global firms
- The mechanics of financial accounting
- Accounting frameworks and concepts
- Content and presentation of financial statements
- Preparing financial statements
- Revenue recognition from contracts
- Tangible and intangible non-current assets
- Financial assets, liabilities, and equity
- Consolidation and the assessment of control
- Investment in associates and joint arrangements
- Business combinations
- Foreign currency translation

Literature
6.70 Course: Financial Econometrics [T-WIWI-103064]

**Responsible:** Prof. Dr. Melanie Schienle

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101599 - Statistik und Ökonometrie
- M-WIWI-101608 - Statistik und Ökonometrie
- M-WIWI-104902 - Statistik

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**Type:** Prüfungsleistung schriftlich

**Credits:** 4,5

**Recurrence:** Irregular

**Version:** 1

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**Competence Certificate**

The assessment consists of a written exam (90 minutes) (following §4(2), 1 of the examination regulation).

**Prerequisites**

None

**Recommendation**

Knowledge of the contents covered by the course "Economics III: Introduction in Econometrics" [2520016]

**Annotation**

The course takes place each second summer term: 2018/2020....
6.71 Course: Financial Intermediation [T-WIWI-102623]

Responsible: Prof. Dr. Martin Ruckes
Organisation: KIT Department of Economics and Management
Part of: M-WIWI-101423 - Topics in Finance II
           M-WIWI-101465 - Topics in Finance I
           M-WIWI-104900 - Betriebswirtschaftslehre

Type: Prüfungsleistung schriftlich
Credits: 4,5
Recurrence: Each winter term
Version: 1

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<td>Financial Intermediation</td>
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<td>Financial Intermediation</td>
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</table>

Competence Certificate
The assessment of this course is a written examination (following §4(2), 1 SPO) of 60 mins. The exam is offered each semester.

Prerequisites
None

Recommendation
None

Below you will find excerpts from events related to this course:

Financial Intermediation
2530232, WS 18/19, 2 SWS, Open in study portal

Description
- Arguments for the existence of financial intermediaries
- Bank loan analysis, relationship lending
- Competition in the banking sector
- Stability of the financial system
- The macroeconomic role of financial intermediation

Learning Content
- Arguments for the existence of financial intermediaries
- Bank loan analysis, relationship lending
- Stability of the financial system
- The macroeconomic role of financial intermediation
- Principles of the prudential regulation of banks

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Elective literature:
### 6.72 Course: Financial Management [T-WIWI-102605]

**Responsible:** Prof. Dr. Martin Ruckes  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101435 - Essentials of Finance  
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**

The assessment consists of a written exam (60 min.) according to Section 4 (2), 1 of the examination regulation. The exam takes place at every semester. Re-examinations are offered at every ordinary examination date.

**Prerequisites**

None

**Recommendation**

Knowledge of the content of the course Business Administration: Finance and Accounting [25026/25027] is recommended.

*Below you will find excerpts from events related to this course:*

### Financial Management

**2530216, SS 2019, 2 SWS, Open in study portal**

**Lecture (V)**

**Description**

Analytical methods and theories in the field 'Capital investments and financing' with the main focus on:

- Capital Structure
- Dividend policy
- Essentials of valuation
- Investment decisions
- Short term/ long term finance
- Working Capital Management

**Learning Content**

Analytical methods and theories in the field of corporate finance with the main focus on:

- Liquidity and Working Capital Management
- Sources of short term/ long term finance
- Capital Structure
- Dividend policy

**Workload**

The total workload for this course is approximately 135.0 hours. For further information see German version.
Literature

Elective literature:

6.73 Course: Foundations of Informatics I [T-WIWI-102749]

**Responsible:** Prof. Dr. York Sure-Vetter  
**Organisation:** KIT Department of Economics and Management  
**Part of:** M-WIWI-101417 - Grundlagen der Informatik  
M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

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**Competence Certificate**

The assessment consists of an 1h written exam according to Section 4 (2), 1 of the examination regulation. The exam takes place every semester. Re-examinations are offered at every ordinary examination date.

**Prerequisites**

None

Below you will find excerpts from events related to this course:

**Exercises to Foundations of Informatics I**

2500002, SS 2019, SWS, Open in study portal

**Description**

Multiple exercises are held that capture the topics, held in the lecture Foundations of Informatics I, and discuss them in detail. Thereby, practical examples are given to the students in order to transfer theoretical aspects into practical implementation.

**Learning Content**

The following topics are covered:

- Object Oriented Modeling
- Logic (Propositional Calculus, Predicate Logic, Boolean Algebra)
- Algorithms and Their Properties
- Sort-and Search-Algorithms
- Complexity Theory
- Problem Specification
- Dynamic Data Structures

**Workload**

The total workload for the lecture Foundations of Informatics I is given out on the description of the lecture.
Literature


Additional literature will be announced in the lecture.

V Foundations of Informatics I
2511010, SS 2019, 2 SWS, Open in study portal

Description
The lecture provides an introduction to basic concepts of computer science and software engineering. Essential theoretical foundations and problem-solving approaches, which are relevant in all areas of computer science, are presented and explained, as well as shown in practical implementations.

Learning Content
The following topics are covered:

- Object Oriented Modeling
- Logic (Propositional Calculus, Predicate Logic, Boolean Algebra)
- Algorithms and Their Properties
- Sort-and Search-Algorithms
- Complexity Theory
- Problem Specification
- Dynamic Data Structures

Workload

- The total workload for this course is approximately 150 hours
- Time of presentness: 45 hours
- Time of preperation and postprocessing: 67.5 hours
- Exam and exam preperation: 37.5 hours

Literature


Additional literature will be announced in the lecture.

V Exercises to Foundations of Informatics I
2511011, SS 2019, SWS, Open in study portal

Description
Multiple exercises are held that capture the topics, held in the lecture Foundations of Informatics I, and discuss them in detail. Thereby, practical examples are given to the students in order to transfer theoretical aspects into practical implementation.

Learning Content
The following topics are covered:

- Object Oriented Modeling
- Logic (Propositional Calculus, Predicate Logic, Boolean Algebra)
- Algorithms and Their Properties
- Sort-and Search-Algorithms
- Complexity Theory
- Problem Specification
- Dynamic Data Structures

Workload
The total workload for the lecture Foundations of Informatics I is given out on the description of the lecture.
Literature


Additional literature will be announced in the lecture.
6 COURSES

6.74 Course: Foundations of Informatics II [T-WIWI-102707]

**Responsible:** Dr. rer. nat. Achim Rettinger
**Organisation:** KIT Department of Economics and Management
**Part of:**
- M-WIWI-101417 - Grundlagen der Informatik
- M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

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**Competence Certificate**
The assessment consists of a written exam (90 min.) according to Section 4(2), 1 of the examination regulation. The grade of the exam can be improved by successfully participating in the tutorials. The examination takes place every semester. Re-examinations are offered at every ordinary examination date.

**Prerequisites**
None

**Recommendation**
It is recommended to attend the course *Foundations of Informatics I* [2511010] beforehand. Active participation in the practical lessons is strongly recommended.

*Below you will find excerpts from events related to this course:*

**Foundations of Informatics II**
2511012, WS 18/19, 3 SWS, [Open in study portal](#)

**Learning Content**
The lecture deals with formal models for automata, languages and algorithms as well as real instances of these models, i.e. computer architecture and organization (hardware development, computer arithmetic, architecture models), programing languages (different language levels, from microprogramming to higher programming languages, as well as compiling and execution), operating systems and modes (architecture and properties of operating systems, operating system tasks, client-server systems), data organization and management (types of data organization, primary and secondary organization).

**Workload**
The total workload for this course is approximately 150 hours. For further information see German version.

**Literature**

**Elective literature:**
Will be announced in the lecture.
6.75 Course: Foundations of Interactive Systems [T-WIWI-109816]

**Responsible:** Prof. Dr. Alexander Mädche

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101434 - eBusiness und Service Management
- M-WIWI-102752 - Fundamentals of Digital Service Systems
- M-WIWI-104900 - Betriebswirtschaftslehre
- M-WIWI-104913 - Information Systems & Digital Business: Servitization

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**Compentence Certificate**
The assessment consists of a written exam (60 min.) according to § 4 paragraph 2 Nr. 1 of the examination regulation.

**Prerequisites**
None

**Recommendation**
None

**Annotation**
New course starting summer term 2019.

*Below you will find excerpts from events related to this course:*

**Foundations of Interactive Systems**
2540560, SS 2019, 3 SWS, [Open in study portal](#)

**Description**
Advanced information and communication technologies make interactive systems ever-present in the users’ private and business life. They are an integral part of smartphones, devices in the smart home, mobility vehicles as well as at the working place.

With the continuous growing capabilities of computers, the design of the interaction between human and computer becomes even more important. This lecture introduces foundations on design processes and principles for interactive systems.

The lecture focuses on foundational concepts, theories, practices and methods for the design of interactive systems. The students get the foundational knowledge to guide the design of interactive systems in business and private life.
**6.76 Course: Foundations of Mobile Business [T-WIWI-104679]**

**Responsible:** Prof. Dr. Andreas Oberweis  
Dr.-Ing. Gunther Schiefer

**Organisation:** KIT Department of Economics and Management

**Part of:**  
M-WIWI-101399 - Vertiefung Informatik  
M-WIWI-101426 - Wahlpflicht Informatik  
M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

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**Events**

| SS 2019 | 2511226 | Grundlagen für mobile Business | 2 SWS | Lecture (V) | Schiefer |
| SS 2019 | 2511227 | Übungen zu Grundlagen für mobile Business | 1 SWS | Practice (Ü) | Schiefer |

**Exams**

| WS 18/19 | 7900118 | Foundations of mobile Business | Prüfung (PR) | Oberweis |
| SS 2019  | 7900001 | Foundations of mobile Business | Prüfung (PR) | Oberweis |

**Competence Certificate**
The assessment of this course is a written (60 min.) or (if necessary) oral examination according to §4(2) of the examination regulation.

**Prerequisites**
None

**Modeled Conditions**
You have to fulfill one of 2 conditions:

1. The module M-WIWI-101581 - Introduction to Programming must have been passed.
2. The module M-WIWI-101417 - Foundations of Informatics must have been passed.

**Annotation**
Lecture and exercises are integrated.
6.77 Course: Fuels and Lubricants for Combustion Engines [T-MACH-105184]

**Responsible:** Dr.-Ing. Bernhard Ulrich Kehrwald  
Dr.-Ing. Heiko Kubach  
**Organisation:** KIT Department of Mechanical Engineering  
**Part of:** M-MACH-101303 - Verbrennungsmotoren II  
M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**  
oral examination, Duration: ca. 25 min., no auxiliary means

**Prerequisites**  
one none

Below you will find excerpts from events related to this course:

**Fuels and Lubricants for Combustion Engines**  
2133108, WS 18/19, 2 SWS, Open in study portal  
Lecture (V)

**Learning Content**  
Introduction and basics

Fuels for Gasoline and Diesel engines

Hydrogen

Lubricants for Gasoline and Diesel engines

Coolants for combustion engines

**Workload**  
regular attendance: 24 hours  
self-study: 96 hours

**Literature**  
Lecturer notes
6.78 Course: Fundamentals of Catalytic Exhaust Gas Aftertreatment [T-MACH-105044]

**Responsible:** Prof. Dr. Olaf Deutschmann  
Prof. Dr. Jan-Dierk Grunwaldt  
Dr.-Ing. Heiko Kubach  
Prof. Dr.-Ing. Egbert Lox

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
M-MACH-101303 - Verbrennungsmotoren II  
M-WIWI-104907 - Ingenieurwissenschaften

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**Events**

**SS 2019**  
2134138  
**Fundamentals of catalytic exhaust gas aftertreatment**  
2 SWS  
Lecture (V)  
Lox, Grunwaldt, Deutschmann

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**Competence Certificate**

oral examination, Duration: 25 min., no auxiliary means

**Prerequisites**

none

*Below you will find excerpts from events related to this course:*

**Fundamentals of catalytic exhaust gas aftertreatment**  
2134138, SS 2019, 2 SWS, Open in study portal  
Lecture (V)

**Learning Content**

1. kind and source of emissions  
2. emission legislation  
3. principal of catalytic exhaust gas aftertreatment (EGA)  
4. EGA at stoichiometric gasoline engines  
5. EGA at gasoline engines with lean mixtures  
6. EGA at diesel engines  
7. economical basic conditions for catalytic EGA

**Workload**

regular attendance: 36 hours  
self-study: 84 hours
Literature

Lecture notes available in the lectures

Responsibility: Prof. Dr. Frank Schultmann

Organisation: KIT Department of Economics and Management

Part of:
- M-WIWI-101437 - Industrielle Produktion I
- M-WIWI-104900 - Betriebswirtschaftslehre

Type: Prüfungsleistung schriftlich

Credits: 5.5

Recurrence: Each summer term

Version: 1

Events

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Exams

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Competence Certificate

The assessment consists of a written exam (90 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Prerequisites

None

Below you will find excerpts from events related to this course:

**Fundamentals of Production Management**

2581950, SS 2019, 2 SWS, Open in study portal

Description

This lecture focuses on strategic production management with respect to various economic aspects. Interdisciplinary approaches of systems theory will be used to describe the challenges of industrial production. This course will emphasize the importance of R&D as the central step in strategic corporate planning to ensure future long-term success.

In the field of site selection and planning for firms and factories, attention will be drawn upon individual aspects of existing and greenfield sites as well as existing distribution and supply centres. Students will obtain knowledge in solving internal and external transport and storage problems with respect to supply chain management and disposal logistics.

Medien und Pflichtliteratur: können aus der alten Fassung übernommen werden.

Learning Content

This lecture focuses on strategic production management with respect to various economic aspects. Interdisciplinary approaches of systems theory will be used to describe the challenges of industrial production. This course will emphasize the importance of R&D as the central step in strategic corporate planning to ensure future long-term success.

In the field of site selection and planning for firms and factories, attention will be drawn upon individual aspects of existing and greenfield sites as well as existing distribution and supply centres. Students will obtain knowledge in solving internal and external transport and storage problems with respect to supply chain management and disposal logistics.

Workload

Total effort required will account for approximately 165h (5.5 credits).

Literature

will be announced in the course
6.80 Course: Gas Engines [T-MACH-102197]

**Responsible:** Dr.-Ing. Rainer Golloch

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**
- M-MACH-101303 - Verbrennungsmotoren II
- M-WIWI-104907 - Ingenieurwissenschaften

**Type**
- Prüfungsleistung mündlich

**Credits**
- 4

**Recurrence**
- Each summer term

**Version**
- 1

**Competence Certificate**
Oral examination, duration 25 min., no auxiliary means

**Prerequisites**
none
6.81 Course: Gear Cutting Technology [T-MACH-102148]

Responsible: Dr. Markus Klaiber
Organisation: KIT Department of Mechanical Engineering

Part of: M-MACH-101284 - Vertiefung der Produktionstechnik
M-WIWI-104907 - Ingenieurwissenschaften

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Exams

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Competence Certificate

Oral Exam (20 min)

Prerequisites

none

Below you will find excerpts from events related to this course:

**Gear Cutting Technology**

2149655, WS 18/19, 2 SWS, Open in study portal

**Description**

Media:

Lecture notes will be provided in Ilias (https://ilias.studium.kit.edu/)

**Learning Content**

Based on the gearing theory, manufacturing processes and machine technologies for producing gearings, the needs of modern gear manufacturing will be discussed in the lecture. For this purpose, various processes for various gear types are taught which represent the state of the art in practice today. A classification in soft and hard machining and furthermore in cutting and non-cutting technologies will be made. For comprehensive understanding the processes, machine technologies, tools and applications of the manufacturing of gearings will be introduced and the current developments presented. For assessment and classification of the applications and the performance of the technologies, the methods of mass production and manufacturing defects will be discussed. Sample parts, reports from current developments in the field of research and an excursion to a gear manufacturing company round out the lecture.

**Workload**

regular attendance: 21 hours
self-study: 99 hours
### 6.82 Course: General and Inorganic Chemistry [T-CHEMBIO-101866]

**Responsible:** Prof. Dr. Mario Ruben  
**Organisation:** KIT Department of Chemistry and Biosciences  
**Part of:** M-CHEMBIO-102335 - Allgemeine und Anorganische Chemie

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### 6.83 Course: Geological Hazards and Risks for external students [T-PHYS-103117]

**Responsible:** Dr. Ellen Gottschämmer  
**Organisation:** KIT Department of Physics  
**Part of:**  
M-WIWI-101646 - Einführung in Naturgefahren und Risikoanalysen 1  
M-WIWI-101648 - Einführung in Naturgefahren und Risikoanalysen 2  
M-WIWI-104838 - Einführung in Naturgefahren und Risikoanalysen  
M-WIWI-104904 - Physik

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### Course: Global Optimization I [T-WIWI-102726]

**Responsible:** Prof. Dr. Oliver Stein

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101413 - Anwendungen des Operations Research
- M-WIWI-101414 - Methodische Grundlagen des OR
- M-WIWI-104899 - Operations Research

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#### Competence Certificate

Success is in the form of a written examination (60 min.) (according to § 4(2), 1 SPO) and possibly of a compulsory prerequisite.

The exam is offered in the lecture of semester and the following semester.

The success check can be done also with the success control for "Global optimization II". In this case, the duration of the written exam is 120 min.

**Prerequisites**

None

**Modeled Conditions**

The following conditions have to be fulfilled:

1. The course T-WIWI-103638 - Global Optimization I and II must not have been started.

**Recommendation**

None

**Annotation**

Part I and II of the lecture are held consecutively in the same semester.

---

**Below you will find excerpts from events related to this course:**

- **Globale Optimierung I**
  - 2550134, SS 2019, 2 SWS, Open in study portal

---

Economics Engineering B.Sc.
Module Handbook as of 08.04.2019

221
Learning Content
In many optimization problems from economics, engineering and natural sciences, numerical solution methods are only able to efficiently identify local optimizers, while it is much harder to find globally optimal points. This corresponds to the fact that by local search it is easy to find the summit of the closest mountain, but that the search for the summit of Mount Everest is rather elaborate.

Part I of the lecture treats methods for global optimization of convex functions under convex constraints. It is structured as follows:

- Introduction, examples, and terminology
- Existence results
- Optimality in convex optimization
- Duality, bounds, and constraint qualifications
- Numerical methods

Nonconvex optimization problems are treated in part II of the lecture.
The lecture is accompanied by computer exercises in which you can learn the programming language MATLAB and implement and test some of the methods for practically relevant examples.

Literature
- W. Alt Numerische Verfahren der konvexen, nichtglatten Optimierung Teubner 2004
- C.A. Floudas Deterministic Global Optimization Kluwer 2000
- R. Horst, H. Tuy Global Optimization Springer 1996
6.85 Course: Global Optimization I and II [T-WIWI-103638]

**Responsible:** Prof. Dr. Oliver Stein

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101414 - Methodische Grundlagen des OR
- M-WIWI-104899 - Operations Research

**Type**
Prüfung (PR)

**Credits**
9

**Recurrence**
Each summer term

**Version**
1

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**Exams**

| WS 18/19 7900001_NK_WS1819 | Global optimization I and II | Prüfung (PR) | Stein |

**Competence Certificate**
The assessment of the lecture is a written examination (120 minutes) according to §4(2), 1 of the examination regulation and possibly of a compulsory prerequisite.

The examination is held in the semester of the lecture and in the following semester.

**Prerequisites**
None

**Modeled Conditions**
The following conditions have to be fulfilled:

1. The course T-WIWI-102726 - Global Optimization I must not have been started.
2. The course T-WIWI-102727 - Global Optimization II must not have been started.

**Recommendation**
None

**Annotation**
Part I and II of the lecture are held consecutively in the same semester.

Below you will find excerpts from events related to this course:
Learning Content
In many optimization problems from economics, engineering and natural sciences, numerical solution methods are only able to efficiently identify local optimizers, while it is much harder to find globally optimal points. This corresponds to the fact that by local search it is easy to find the summit of the closest mountain, but that the search for the summit of Mount Everest is rather elaborate.

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- Duality, bounds, and constraint qualifications
- Numerical methods

Nonconvex optimization problems are treated in part II of the lecture.

The lecture is accompanied by computer exercises in which you can learn the programming language MATLAB and implement and test some of the methods for practically relevant examples.

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- W. Alt Numerische Verfahren der konvexen, nichtglatten Optimierung Teubner 2004
- C.A. Floudas Deterministic Global Optimization Kluwer 2000
- R. Horst, H. Tuy Global Optimization Springer 1996

Learning Content
In many optimization problems from economics, engineering and natural sciences, numerical solution methods are only able to efficiently identify local optimizers, while it is much harder to find globally optimal points. This corresponds to the fact that by local search it is easy to find the summit of the closest mountain, but that the search for the summit of Mount Everest is rather elaborate.

The global solution of convex optimization problems is subject of part I of the lecture.

Part II of the lecture treats methods for global optimization of nonconvex functions under nonconvex constraints. It is structured as follows:

- Introduction and examples
- Convex relaxation
- Interval arithmetic
- Convex relaxation via aBB method
- Branch and bound methods
- Lipschitz optimization

The lecture is accompanied by computer exercises in which you can learn the programming language MATLAB and implement and test some of the methods for practically relevant examples.

Literature
- W. Alt Numerische Verfahren der konvexen, nichtglatten Optimierung Teubner 2004
- C.A. Floudas Deterministic Global Optimization Kluwer 2000
- R. Horst, H. Tuy Global Optimization Springer 1996
### 6.86 Course: Global Optimization II [T-WIWI-102727]

**Responsible:** Prof. Dr. Oliver Stein  
**Organisation:** KIT Department of Economics and Management  
**Part of:** M-WIWI-101414 - Methodische Grundlagen des OR  
M-WIWI-104899 - Operations Research

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#### Events

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#### Competence Certificate

The assessment of the lecture is a written examination (60 minutes) according to §4(2), 1 of the examination regulation and possibly of a compulsory prerequisite.

The examination is held in the semester of the lecture and in the following semester.

The examination can also be combined with the examination of "Global optimization I". In this case, the duration of the written examination takes 120 minutes.

#### Prerequisites

None

#### Modeled Conditions

The following conditions have to be fulfilled:

1. The course T-WIWI-103638 - Global Optimization I and II must not have been started.

#### Annotation

Part I and II of the lecture are held consecutively in the same semester.

**Below you will find excerpts from events related to this course:**

#### Lecture (V)

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<th>V</th>
<th>Globale Optimierung II</th>
<th>2550136, SS 2019, 2 SWS, Open in study portal</th>
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Learning Content
In many optimization problems from economics, engineering and natural sciences, numerical solution methods are only able to efficiently identify local optimizers, while it is much harder to find globally optimal points. This corresponds to the fact that by local search it is easy to find the summit of the closest mountain, but that the search for the summit of Mount Everest is rather elaborate.

The global solution of convex optimization problems is subject of part I of the lecture. Part II of the lecture treats methods for global optimization of nonconvex functions under nonconvex constraints. It is structured as follows:

- Introduction and examples
- Convex relaxation
- Interval arithmetic
- Convex relaxation via aBB method
- Branch and bound methods
- Lipschitz optimization

The lecture is accompanied by computer exercises in which you can learn the programming language MATLAB and implement and test some of the methods for practically relevant examples.

Literature

- W. Alt Numerische Verfahren der konvexen, nichtglatten Optimierung Teubner 2004
- C.A. Floudas Deterministic Global Optimization Kluwer 2000
- R. Horst, H. Tuy Global Optimization Springer 1996
6.87 Course: Human Resource Management [T-WIWI-102909]

Responsible: Prof. Dr. Petra Nieken
Organisation: KIT Department of Economics and Management
Part of: M-WIWI-101513 - Personal und Organisation
M-WIWI-104900 - Betriebswirtschaftslehre

Type: Prüfungsleistung schriftlich
Credits: 4,5
Recurrence: Each winter term
Version: 1

Events

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Competence Certificate
The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation. The exam takes place in every semester. Re-examinations are offered at every ordinary examination date. In case of a small number of registrations, we might offer an oral exam instead of a written exam.

Prerequisites
None

Recommendation
Completion of module Business Administration is recommended. Basic knowledge of microeconomics, game theory, and statistics is recommended.

Below you will find excerpts from events related to this course:

Human Resource Management
2573003, WS 18/19, 2 SWS, Open in study portal
Lecture (V)

Learning Content
The students acquire basic knowledge in the fields of human resource planning, selection and talent management. Different processes and instruments and their link to corporate strategy are evaluated based on microeconomic and behavioral approaches. The results are tested and discussed based on empirical data.

Annotation
Recommendations
Completion of module Business Administration is recommended. Basic knowledge of microeconomics, game theory, and statistics is recommended.

Workload
The total workload for this course is approximately 135 hours.
Lecture 32h
Preparation of lecture 52h
Exam preparation 51h

Literature
• Personnel Economics in Practice, Lazear & Gibbs, John Wiley & Sons, 2014
• Strategic Human Resources. Frameworks for General Managers, Baron & Kreps, John Wiley & Sons, 1999
6.88 Course: Hydraulic Engineering and Water Management [T-BGU-101667]

**Responsible:** Prof. Dr. Franz Nestmann

**Organisation:** KIT Department of Civil Engineering, Geo- and Environmental Sciences

**Part of:**
- M-WIWI-101646 - Einführung in Naturgefahren und Risikoanalysen 1
- M-WIWI-101648 - Einführung in Naturgefahren und Risikoanalysen 2
- M-WIWI-104838 - Einführung in Naturgefahren und Risikoanalysen
- M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**
written exam with 60 minutes

**Prerequisites**
None

**Recommendation**
None

**Annotation**
None
6.89 Course: Hydrology [T-BGU-101693]

**Responsible:** Prof. Dr.-Ing. Erwin Zehe

**Organisation:** KIT Department of Civil Engineering, Geo- and Environmental Sciences

**Part of:**
- M-WIWI-101646 - Einführung in Naturgefahren und Risikoanalysen 1
- M-WIWI-101648 - Einführung in Naturgefahren und Risikoanalysen 2
- M-WIWI-104838 - Einführung in Naturgefahren und Risikoanalysen
- M-WIWI-104907 - Ingenieurwissenschaften

**Type**
- Prüfungsleistung schriftlich

**Credits**
- 4

**Recurrence**
- Each winter term

**Version**
- 2

**Events**

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**Prerequisites**
- None

**Recommendation**
- None

**Annotation**
- None
6.90 Course: I4.0 Systems platform [T-MACH-106457]

**Responsible:** Dipl.-Ing. Thomas Maier  
Prof. Dr.-Ing. Jivka Ovtcharova

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
M-MACH-101270 - Product Lifecycle Management  
M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**  
Alternative exam assessment (project work)

**Prerequisites**  
None

**Annotation**  
Limited number of participants.

Below you will find excerpts from events related to this course:

**I4.0 Systems platform**  
2123900, SS 2019, 4 SWS, Open in study portal  
Project/Seminar (PJ/S)

**Notes**  
Number of participants limited to 15 people. There is a participant selection process.

**Learning Content**  
Industry 4.0, IT systems for fabrication (e.g.: CAX, PDM, CAM, ERP, MES), process modelling and execution, project work in teams, practice-relevant I4.0 problems, in automation, manufacturing industry and service.
6.91 Course: Industrial Organization [T-WIWI-102844]

Responsible: Prof. Dr. Johannes Philipp Reiß
Organisation: KIT Department of Economics and Management
Part of:
- M-WIWI-101420 - Ökonometrie und VWL
- M-WIWI-101499 - Angewandte Mikroökonomik
- M-WIWI-101501 - Wirtschaftstheorie
- M-WIWI-104908 - Volkswirtschaftslehre

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Events

SS 2019 2560238 Industrial Organization 2 SWS Lecture (V) Reiß, Hofmann
SS 2019 2560239 Übung zu Industrieökonomie 2 SWS Practice (Ü) Reiß, Hofmann

Exams

WS 18/19 79191IO Industrial Organization Prüfung (PR) Reiß

Competence Certificate
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Prerequisites
None

Recommendation
Completion of the module Economics [WW1VWL] is assumed.

Annotation
This course is not given in summer 2017.

Below you will find excerpts from events related to this course:

V Industrial Organization 2560238, SS 2019, 2 SWS, Open in study portal
Lecture (V)

Learning Content
This course introduces the theory of industrial organization using game theoretical models. The course is divided into two parts: The first part reviews standard market forms (monopoly, oligopoly, perfect competition). The second part discusses more advanced topics including price discrimination, strategic product differentiation, cartel formation, market entry, and research and development.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Compulsory Textbook:

Additional Literature:
### 6.92 Course: Information Engineering [T-MACH-102209]

**Responsible:** Prof. Dr.-Ing. Jivka Ovtcharova  
**Organisation:** KIT Department of Mechanical Engineering  
**Part of:** M-MACH-101270 - Product Lifecycle Management  
M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**

Alternative exam assessment (written composition and speech)

**Prerequisites**

None
6.93 Course: Information Security [T-WIWI-108387]

Responsible: Prof. Dr. Melanie Volkamer
Organisation: KIT Department of Economics and Management
Part of: M-WIWI-101399 - Vertiefung Informatik
          M-WIWI-101426 - Wahlpflicht Informatik
          M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

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Competence Certificate

The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation or an oral exam (30 min) following §4, Abs. 2, 2 of the examination regulation.

The exam takes place every semester and can be repeated at every regular examination date.

Prerequisites

None.

Below you will find excerpts from events related to this course:

Information Security

2511550, SS 2019, 2 SWS, Open in study portal

Description

- Basics and concepts of information security
- Understanding the protection objectives of information security and various attack models (including associated assumptions)
- Introduction of measures to achieve the respective protection goals, taking into account different attack models
- Note: In contrast to the IT Security lecture, measures such as encryption algorithms are treated only abstractly, i.e. the idea of the measure, assumptions to the attacker and the deployment environment.
- Presentation and analysis of problems of information security arising from human-machine interaction and presentation of the Human Centered Security by Design approach.
- Introduction into organisational protective measures and standards to be observed for companies.

Learning Content

- Basics and concepts of information security
- Understanding the protection objectives of information security and various attack models (including associated assumptions)
- Introduction of measures to achieve the respective protection goals, taking into account different attack models
- Note: In contrast to the IT Security lecture, measures such as encryption algorithms are treated only abstractly, i.e. the idea of the measure, assumptions to the attacker and the deployment environment.
- Presentation and analysis of problems of information security arising from human-machine interaction and presentation of the Human Centered Security by Design approach.
- Introduction into organisational protective measures and standards to be observed for companies.
Literature

6.94 Course: Information Systems and Supply Chain Management [T-MACH-102128]

**Responsible:** Dr. Christoph Kilger

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**
- M-MACH-101269 - Einführung in die Technische Logistik
- M-WIWI-104907 - Ingenieurwissenschaften

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**Type**
- Prüfungsleistung mündlich

**Credits**
- 3

**Recurrence**
- Each summer term

**Version**
- 2

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**Competence Certificate**

The assessment consists of an oral exam (20 min.) taking place in the recess period according to § 4 paragraph 2 Nr. 2 of the examination regulation.

**Prerequisites**

none

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Below you will find excerpts from events related to this course:

**V** Information Systems in Logistics and Supply Chain Management

2118094, SS 2019, 2 SWS, Open in study portal

**Description**

**Media:**
- presentations

**Learning Content**

1) Overview of logistics systems and processes
2) Basic concepts of information systems and information technology
3) Introduction to IS in logistics: Overview and applications
4) Detailed discussion of selected SAP modules for logistics support

**Annotation**

none

**Workload**

regular attendance: 21 hours
self-study: 99 hours

**Literature**

6.95 Course: Integrated Information Systems for Engineers [T-MACH-102083]

**Responsible:** Prof. Dr.-Ing. Jivka Ovtcharova  
**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101270 - Product Lifecycle Management

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**Competence Certificate**  
Oral examination 20 min.

**Prerequisites**  
None

Below you will find excerpts from events related to this course:

**Integrated Information Systems for engineers**  
2121001, SS 2019, 3 SWS, Open in study portal

**Learning Content**
- Information systems, information management  
- CAD, CAP and CAM systems  
- PPS, ERP and PDM systems  
- Knowledge management and ontology  
- Process modeling

**Workload**  
Regular attendance: 31.5 hours, self-study: 108 hours

**Literature**  
Lecture slides
### 6.96 Course: Integrated Production Planning in the Age of Industry 4.0 [T-MACH-109054]

**Responsible:** Prof. Dr.-Ing. Gisela Lanza  
**Organisation:** KIT Department of Mechanical Engineering  
**Part of:** M-MACH-101272 - Integrierte Produktionsplanung

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#### Competence Certificate

- **Written Exam (120 min)**

#### Prerequisites

"T-MACH-108849 - Integrierte Produktionsplanung im Zeitalter von Industrie 4.0" as well as "T-MACH-102106 Integrierte Produktionsplanung" must not be commenced.

Below you will find excerpts from events related to this course:

#### Description

**Media:**  
Lecture notes will be provided in Ilias (https://ilias.studium.kit.edu/)

**Learning Content**

Integrated production planning in the age of industry 4.0 will be taught in the context of this engineering science lecture. In addition to a comprehensive introduction to Industry 4.0, the following topics will be addressed at the beginning of the lecture:

- Basics, history and temporal development of production  
- Integrated production planning and integrated digital engineering  
- Principles of integrated production systems and further development with Industry 4.0

Building on this, the phases of integrated production planning are taught in accordance with VDI Guideline 5200, whereby special features of parts production and assembly are dealt with in the context of case studies:

- Factory planning system  
- Definition of objectives  
- Data collection and analysis  
- Concept planning (structural development, structural dimensioning and rough layout)  
- Detailed planning (production planning and control, fine layout, IT systems in an industry 4.0 factory)  
- Preparation and monitoring of implementation  
- Start-up and series support

The lecture contents are rounded off by numerous current practical examples with a strong industry 4.0 reference. Within the exercises the lecture contents are deepened and applied to specific problems and tasks.
Workload
MACH:
regular attendance: 63 hours
self-study: 177 hours

WING:
regular attendance: 63 hours
self-study: 207 hours

Literature
Lecture Notes
6.97 Course: Integrative Strategies in Production and Development of High Performance Cars [T-MACH-105188]

**Responsible:** Karl-Hubert Schlichtenmayer  
**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
- M-MACH-101284 - Vertiefung der Produktionstechnik  
- M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**

Written Exam (60 min)

**Prerequisites**

none

Below you will find excerpts from events related to this course:

**Integrative Strategies in Production and Development of High Performance Cars**

**Description**

Media:

Lecture notes will be provided in Ilias (https://ilias.studium.kit.edu/).

**Learning Content**

The lecture deals with the technical and organizational aspects of integrated development and production of sports cars on the example of Porsche AG. The lecture begins with an introduction and discussion of social trends. The deepening of standardized development processes in the automotive practice and current development strategies follow. The management of complex development projects is a first focus of the lecture. The complex interlinkage between development, production and purchasing are a second focus. Methods of analysis of technological core competencies complement the lecture. The course is strongly oriented towards the practice and is provided with many current examples.

The main topics are:

- Introduction to social trends towards high performance cars
- Automotive Production Processes
- Integrative R&D strategies and holistic capacity management
- Management of complex projects
- Interlinkage between R&D, production and purchasing
- The modern role of manufacturing from a R&D perspective
- Global R&D and production
- Methods to identify core competencies

**Workload**

regular attendance: 21 hours

self-study: 99 hours
Literature
Lecture Slides
6.98 Course: Interdisciplinary Approach to Verifiable e-Voting [T-WIWI-108716]

**Responsible:** Prof. Dr. Melanie Volkamer

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101399 - Vertiefung Informatik
- M-WIWI-101426 - Wahlpflicht Informatik
- M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

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**Competence Certificate**

The assessment of this course is a written or (if necessary) oral examination according to §4(2) of the examination regulation.

**Prerequisites**

None.

**Annotation**

The lecture will not be held in the summer semester 2019.

*Below you will find excerpts from events related to this course:*

**Interdisciplinary approach to verifiable e-voting**

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**Learning Content**

The course consists of two parts. The first part is a lecture explaining the background of e-voting technologies and their applications in real-life elections. The lecture will consist of six parts, covering the following topics:

- Overview, including different types of e-voting systems, their advantages and disadvantages and real-world examples.
- Security of e-voting: requirements, adversary models, common risks.
- Verifiability of e-voting: definition and motivation of verifiability as well as its limitations.
- Further relevant topics, including long-term privacy, usability, use of new technologies such as blockchain.

The second part of the course takes part as a seminar, where the students have to present and discuss a specific topic with other participants. The seminar talk is a prerequisite for the participation in the final exam. The seminar topics will be distributed after all the foundations are covered in the lecture. After the topics are distributed, the students have three weeks to prepare their seminar talks. The talks will take place within one or several block seminars, depending on the number of the participating students.

The seminar includes following topics:

- Report on a specific e-voting system or state of e-voting in specific country. The report can focus either on technological aspects such as the cryptographic protocol, or on practical experiences.
- A more in-depth talk on one of the issues from the lecture, such as cryptographical aspects or studies on usability and acceptance of e-voting systems.
6.99 Course: International Finance [T-WIWI-102646]

**Responsible:** Prof. Dr. Marliese Uhrig-Homburg  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101402 - eFinance  
- M-WIWI-101423 - Topics in Finance II  
- M-WIWI-101465 - Topics in Finance I  
- M-WIWI-104900 - Betriebswirtschaftslehre

**Events**

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**Competence Certificate**

See German version.

**Prerequisites**

None

**Recommendation**

None

**Annotation**

See German version.

**Below you will find excerpts from events related to this course:**

### International Finance

**2530570, SS 2019, 2 SWS, Open in study portal**

**Lecture (V)**

**Description**

The main aspects of this course are the chances and the risks which are associated with international transactions. We carry out our analysis from two distinct perspectives: First, the point of view of an international investor second that of an international corporation. Several alternatives to the management of foreign exchange risks are shown. Due to the importance of foreign exchange risks, the first part of the course deals with currency markets. Furthermore, current exchange rate theories are discussed.

**Learning Content**

The main aspects of this course are the chances and the risks which are associated with international transactions. We carry out our analysis from two distinct perspectives: First, the point of view of an international investor second that of an international corporation. Several alternatives to the management of foreign exchange risks are shown. Due to the importance of foreign exchange risks, the first part of the course deals with currency markets. Furthermore, current exchange rate theories are discussed.

**Workload**

The total workload for this course is approximately 90 hours. For further information see German version.

**Literature**

**Elective literature:**

Course: International Marketing [T-WIWI-102807]

**Responsible:** Dr. Sven Feurer

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101424 - Grundlagen des Marketing
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Exams**

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**Competence Certificate**
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation).

**Prerequisites**
None

**Annotation**
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).

**Below you will find excerpts from events related to this course:**

**Description**
Doing marketing abroad creates a number of significant new challenges for firms. This class is intended to prepare you for meeting these challenges. In the first session, we will discuss the peculiarities of international marketing. The next five sessions will then be dedicated to methods that can be used to address them. For instance, we will look at the following issues:

- Internationalization strategies
- Market entry strategies
- Standardization vs. individualization (e.g. regarding products, prices, and communication)
- Measurement equivalence in international market research

In the final session, we will apply this knowledge to the case of Wal Mart. In particular, Wal Mart, despite being the largest retailing company worldwide, failed to successfully enter the German Market. We will discuss Wal Mart’s failure using the methods taught in the weeks before.
Learning Content
Doing marketing abroad creates a number of significant new challenges for firms. This class is intended to prepare you for meeting these challenges. In the first session, we will discuss the peculiarities of international marketing. The next five sessions will then be dedicated to methods that can be used to address them. For instance, we will look at the following issues:

- Internationalization strategies
- Market entry strategies
- Standardization vs. individualization (e.g. regarding products, prices, and communication)
- Measurement equivalence in international market research

In the final session, we will apply this knowledge to the case of Wal Mart. In particular, Wal Mart, despite being the largest retailing company worldwide, failed to successfully enter the German Market. We will discuss Wal Mart's failure using the methods taught in the weeks before.

Annotation
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).

Workload
The total workload for this course is approximately 45.0 hours. For further information see German version.

Literature
### 6.101 Course: Internet Law [T-INFO-101307]

**Responsible:** Prof. Dr. Thomas Dreier  
**Organisation:** KIT Department of Informatics  
**Part of:**  
- M-INFO-101215 - Recht des Geistigen Eigentums  
- M-WIWI-104903 - Recht

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### Exams

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### Modeled Conditions

The following conditions have to be fulfilled:

1. The course T-INFO-108462 - Selected legal issues of Internet law must not have been started.
6.102 Course: Internship [T-WIWI-102756]

Responsible: Prof. Dr. Martin Ruckes
Organisation: KIT Department of Economics and Management
Part of: M-WIWI-101610 - Berufspraktikum

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Competence Certificate
See module description

Prerequisites
See module description

Recommendation
See module description

Annotation
See module description
6.103 Course: Introduction to Energy Economics [T-WIWI-102746]

Responsible: Prof. Dr. Wolf Fichtner
Organisation: KIT Department of Economics and Management
Part of: M-WIWI-101464 - Energiewirtschaft
M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**
The assessment consists of a written exam (90 min.) according to § 4 paragraph 2 Nr. 1 of the examination regulation.

**Prerequisites**
None.

Below you will find excerpts from events related to this course:

**Learning Content**
1. Introduction: terms, units, conversions
2. The energy carrier gas (reserves, resources, technologies)
3. The energy carrier oil (reserves, resources, technologies)
4. The energy carrier hard coal (reserves, resources, technologies)
5. The energy carrier lignite (reserves, resources, technologies)
6. The energy carrier uranium (reserves, resources, technologies)
7. The final carrier source electricity
8. The final carrier source heat
9. Other final energy carriers (cooling energy, hydrogen, compressed air)

**Workload**
The total workload for this course is approximately 165.0 hours. For further information see German version.

**Literature**
**Complementary literature:**
Feess, Eberhard. Umweltökonomie und Umweltpolitik. ISBN 3-8006-2187-8
6.104 Course: Introduction to Engineering Geology [T-BGU-101500]

**Responsible:** Prof. Dr. Philipp Blum

**Organisation:** KIT Department of Civil Engineering, Geo- and Environmental Sciences

**Part of:**
- M-WIWI-101646 - Einführung in Naturgefahren und Risikoanalysen 1
- M-WIWI-101648 - Einführung in Naturgefahren und Risikoanalysen 2
- M-WIWI-104838 - Einführung in Naturgefahren und Risikoanalysen
- M-WIWI-104907 - Ingenieurwissenschaften

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**Prerequisites**

none
6.105 Course: Introduction to Game Theory [T-WIWI-102850]

Responsible: Prof. Dr. Clemens Puppe
Prof. Dr. Johannes Philipp Reiß

Organisation: KIT Department of Economics and Management

Part of: M-WIWI-101499 - Angewandte Mikroökonomik
M-WIWI-101501 - Wirtschaftstheorie
M-WIWI-104908 - Volkswirtschaftslehre

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Competence Certificate
The assessment consists of a written exam (60 minutes) according to Section 4(2),1 of the examination regulation. The exam takes place in the recess period and can be resited at every ordinary examination date.

Prerequisites
None

Recommendation
Basic knowledge of mathematics and statistics is assumed.

Below you will find excerpts from events related to this course:

Introduction to Game Theory
2520525, SS 2019, 2 SWS, Open in study portal

Learning Content
The course focuses on non-cooperative game theory. It discusses models, solution concepts, and applications for simultaneous games as well as sequential games. Various solution concepts, e.g., Nash equilibrium and subgame-perfect equilibrium, are introduced along with more advanced concepts. A short introduction to cooperative game theory is given if there is sufficient time.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Compulsory textbook:

Additional Literature:
### Course: Introduction to GIS for Students of Natural, Engineering and Geo Sciences [T-BGU-103541]

**Responsible:** Dr.-Ing. Norbert Rösch  
Dr.-Ing. Sven Wursthorn  

**Organisation:** KIT Department of Civil Engineering, Geo- and Environmental Sciences  

**Part of:**  
- M-WIWI-101646 - Einführung in Naturgefahren und Risikoanalysen 1  
- M-WIWI-101648 - Einführung in Naturgefahren und Risikoanalysen 2  
- M-WIWI-104838 - Einführung in Naturgefahren und Risikoanalysen  
- M-WIWI-104907 - Ingenieurwissenschaften

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6 COURSES

Course: Introduction to GIS for Students of Natural, Engineering and Geo Sciences [T-BGU-101681]

6.107 Course: Introduction to GIS for Students of Natural, Engineering and Geo Sciences [T-BGU-101681]

**Responsible:** Dr.-Ing. Norbert Rösch  
Dr.-Ing. Sven Wursthorn

**Organisation:** KIT Department of Civil Engineering, Geo- and Environmental Sciences

**Part of:**  
- M-WIWI-101646 - Einführung in Naturgefahren und Risikoanalysen 1  
- M-WIWI-101648 - Einführung in Naturgefahren und Risikoanalysen 2  
- M-WIWI-104838 - Einführung in Naturgefahren und Risikoanalysen  
- M-WIWI-104907 - Ingenieurwissenschaften

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**Exams**

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**Modeled Conditions**

The following conditions have to be fulfilled:

1. The course T-BGU-103541 - Introduction to GIS for Students of Natural, Engineering and Geo Sciences must have been passed.
Course: Introduction to Microsystem Technology I [T-MACH-105182]

**6.108 Course: Introduction to Microsystem Technology I [T-MACH-105182]**

**Responsible:** Dr. Vlad Badilita  
Dr. Mazin Jouda  
Prof. Dr. Jan Gerrit Korvink

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101287 - Mikrosystemtechnik  
M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**

written examination for implementation in a major field, 30 min oral exam for elective subject

**Prerequisites**

none

*Below you will find excerpts from events related to this course:*

**Introduction to Microsystem Technology I**

2141861, WS 18/19, 2 SWS, [Open in study portal](#)

**Learning Content**

- Introduction in Nano- and Microtechnologies  
- Silicon and processes for fabricating microelectronics circuits  
- Basic physics background and crystal structure  
- Materials for micromachining  
- Processing technologies for microfabrication  
- Silicon micromachining  
- Examples

**Workload**

- Literature: 20 h  
- Lessons: 21 h  
- Preparation and Review: 50 h  
- Exam preparation: 30 h

**Literature**

M. Madou  
Fundamentals of Microfabrication  
Taylor & Francis Ltd.; Auflage: 3. Auflage. 2011
6 COURSES

6.109 Course: Introduction to Microsystem Technology II [T-MACH-105183]

**Responsible:** Dr. Mazin Jouda
Prof. Dr. Jan Gerrit Korvink

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**
- **M-MACH-101287** - Mikrosystemtechnik
- **M-WIWI-104907** - Ingenieurwissenschaften

**Type** | **Credits** | **Recurrence** | **Version**
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Prüfungsleistung schriftlich | 3 | Each summer term | 1

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**Competence Certificate**

written examination for major field, oral exam (30 min) for elective field

**Prerequisites**

none

Below you will find excerpts from events related to this course:

---

**Learning Content**

- Introduction in Nano- and Microtechnologies
- Lithography
- LIGA-technique
- Mechanical microfabrication
- Patternning with lasers
- Assembly and packaging
- Microsystems

**Workload**

- Literature: 20 h
- Lessons: 21 h
- Preparation and Review: 50 h
- Exam preparation: 30 h

**Literature**

- M. Madou
  - Fundamentals of Microfabrication
  - Taylor & Francis Ltd.; Auflage: 3. Auflage. 2011

---
6.110 Course: Introduction to Operations Research I and II [T-WIWI-102758]

**Responsible:** Prof. Dr. Stefan Nickel  
Prof. Dr. Steffen Rebennack  
Prof. Dr. Oliver Stein

**Organisation:** KIT Department of Economics and Management

**Part of:**  
M-WIWI-101418 - Einführung in das Operations Research  
M-WIWI-104899 - Operations Research

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**Exams**  
WS 18/19 7900156 | Prüfung (PR) | Nickel

**Competence Certificate**
The assessment of the module is carried out by a written examination (120 minutes) according to Section 4(2), 1 of the examination regulation.

In each term (usually in March and July), one examination is held for both courses. The overall grade of the module is the grade of the written examination.

**Prerequisites**
None

**Recommendation**
Mathematics I und II. Programming knowledge for computing exercises.

It is strongly recommended to attend the course *Introduction to Operations Research I* [2550040] before attending the course *Introduction to Operations Research II* [2530043].

*Below you will find excerpts from events related to this course:*

**Introduction to Operations Research II**  
2530043, WS 18/19, 2 SWS, [Open in study portal](#)

**Description**
Integer and Combinatorial Programming: Basic notions, cutting plane methods, branch and bound methods, branch and cut methods, heuristics.

Nonlinear Programming: Basic notions, optimality conditions, solution methods for convex and nonconvex optimization problems.

Dynamic and stochastic models and methods: dynamical programming, Bellman method, lot sizing models, dynanical and stochastic inventory models, queuing theory.
Learning Content
Integer and Combinatorial Programming: Basic notions, cutting plane methods, branch and bound methods, heuristic.
Nonlinear Programming: Basic notions, optimality conditions, solution methods for convex and nonconvex optimization problems.
Dynamic and stochastic models and methods: dynamical programming, Bellman method, lot sizing models, dynamical and stochastic inventory models, queuing theory.

Workload
Berechnung des Arbeitsaufwands eines durchschnittlichen Studenten um die Lernziele zu erreichen. (Intern)
Eine Vernetzung von learningoutcomes (Wissen (content), Kompetenzen (skills) und levels mit dem dafür geschätzten Arbeitsaufwand eines durchschnittlichen Studenten ist anzustreben.

Literature
6 COURSES

Course: Introduction to Programming with Java [T-WIWI-102735]

6.111 Course: Introduction to Programming with Java [T-WIWI-102735]

**Responsibility:** Prof. Dr.-Ing. Johann Marius Zöllner

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101581 - Einführung in die Programmierung
- M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

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<td>Tutorien zu Programmieren I: Java</td>
<td>1 SWS</td>
<td>Tutorial (Tu)</td>
<td>Zöllner, Struppek, Ulrich</td>
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<td>WS 18/19</td>
<td>2511003</td>
<td>Rechnerpraktikum zu Programmieren I: Java</td>
<td>2 SWS</td>
<td>Practice (PÜ)</td>
<td>Zöllner, Struppek, Ulrich</td>
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<td>2511004</td>
<td>Tutorien zu Programmieren I: Java</td>
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<td>7900018</td>
<td>Introduction to Programming with Java</td>
<td>Prüfung (PR)</td>
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<td>7900042</td>
<td>Introduction to Programming with Java</td>
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</table>

**Competence Certificate**

The assessment consists of a written resp. computer-based exam (60 min) according to Section 4 (2),1 of the examination regulation.

The successful completion of the compulsory tests in the computer lab is prerequisite for admission to the written resp. computer-based exam.

The examination takes place every semester. Re-examinations are offered at every ordinary examination date.

**Annotation**

see german version

**Below you will find excerpts from events related to this course:**

### Introduction to Programming with Java

**2511000, WS 18/19, 3 SWS, Open in study portal**

**Lecture (V)**

**Learning Content**

The lecture "Introduction to Programming with Java " introduces systematic programming and provides essential practical basics for all advanced computer science lectures.

Based on considerations of the structured and systematic design of algorithms, the most important constructs of modern higher programming languages as well as programming methods are explained and illustrated with examples. One focus of the lecture is on teaching the concepts of object-oriented Programming. Java is used as the programming language. Knowledge of this language is required in advanced computer science lectures.

At the end of the lecture period, a written examination will be held for which admission must be granted during the semester after successful participation in the practices. The exact details will be announced in the lecture.

**Annotation**

see German version

**Workload**

The total workload for this course is approximately 150 hours. For further information see German version.
Literature
6.112 Course: Introduction to Public Finance [T-WIWI-102877]

**Responsible:** Prof. Dr. Berthold Wigger  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101403 - Finanzwissenschaft  
- M-WIWI-104908 - Volkswirtschaftslehre

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</table>

**Competence Certificate**

The assessment consists of a written exam (60 min.) according to § 4 paragraph 2 Nr. 1 of the examination regulation SPO 2015.

**Prerequisites**

None

Below you will find excerpts from events related to this course:

**Introduction to Public Finance**

2560131, WS 18/19, 3 SWS, Open in study portal

**Learning Content**

The course *Introduction to Public Finance* provides an overview of the fundamental issues in public economics. The first part of the course deals with normative theories about the economic role of the state in a market economy. Welfare economics theory is offered as a base model, with which alternative normative theories are compared and contrasted. Within this theoretical framework, arguments concerning efficiency and equity are developed as justification for varying degrees of economic intervention by the state. The second part of the course deals with the positivist theory of public economics. Processes of public decision making are examined and the conditions that lead to market failures resulting from collective action problems are discussed. The third part of the course examines a variety of public spending programs, including social security systems, the public education system, and programs aimed at reducing poverty. The fifth part of the course addresses the key theoretical and political issues associated with fiscal federalism.

**Workload**

The total workload for this course is approximately 135.0 hours. For further information see German version.

**Literature**

6.113 Course: Introduction to Stochastic Optimization [T-WIWI-106546]

Responsible: Prof. Dr. Steffen Rebennack
Organisation: KIT Department of Economics and Management
Part of:
- M-WIWI-101414 - Methodische Grundlagen des OR
- M-WIWI-103278 - Optimierung unter Unsicherheit
- M-WIWI-104899 - Operations Research

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<td>Einführung in die Stochastische Optimierung</td>
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Competence Certificate
The assessment consists of a written exam (60 minutes) according to Section 4(2), 1 of the examination regulation. The exam takes place in every the semester.

Prerequisites
None.
6 COURSES

Course: Investments [T-WIWI-102604]

6.114 Course: Investments [T-WIWI-102604]

**Responsible:** Prof. Dr. Marliese Uhrig-Homburg

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101435 - Essentials of Finance
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**
The assessment consists of a written exam (75 min) according to Section 4(2), 1 of the examination regulation. The examination takes place in every semester. Re-examinations are offered at every ordinary examination date. A bonus can be earned through successful participation in the exercise. If the grade of the written examination is between 4.0 and 1.3, the bonus improves the grade by one grade level (0.3 or 0.4). The exact criteria for awarding a bonus will be announced at the beginning of the course.

**Prerequisites**
None

**Recommendation**
Knowledge of Business Administration: Finance and Accounting [2610026] is recommended.

Below you will find excerpts from events related to this course:

**Investments**

2530575, SS 2019, 2 SWS, [Open in study portal](#)

**Description**
The lecture deals with investment decisions under uncertainty, where the main emphasis is on investment decisions on stock markets. After a discussion of the basic questions of corporate valuation, the lecture focuses on portfolio theory. After that, risk and return in equilibrium are derived using the Capital Asset Pricing Model and the Arbitrage Pricing Theory, followed by an introduction into derivatives markets, especially forwards and futures. The lecture concludes with investments on bond markets.

**Learning Content**
The lecture deals with investment decisions under uncertainty, where the main emphasis is on investment decisions on stock markets. After a discussion of the basic questions of corporate valuation, the lecture focuses on portfolio theory. After that, risk and return in equilibrium are derived using the Capital Asset Pricing Model and the Arbitrage Pricing Theory. The lecture concludes with investments on bond markets.

**Workload**
The total workload for this course is approximately 135.0 hours. For further information see German version.

**Literature**

**Elective literature:**
6.115 Course: Laboratory Production Metrology [T-MACH-108878]

**Responsible:** Dr.-Ing. Benjamin Häfner  
**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
M-MACH-101284 - Vertiefung der Produktionstechnik  
M-WIWI-104907 - Ingenieurwissenschaften

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<th>2150550</th>
<th>Laboratory Production Metrology</th>
<th>3 SWS</th>
<th>Practical course (P)</th>
<th>Häfner</th>
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</table>

**Competence Certificate**
Alternative test achievement:  
Group presentation

**Prerequisites**
none

*Below you will find excerpts from events related to this course:*

**Laboratory Production Metrology**

2150550, SS 2019, 3 SWS, Open in study portal

**Description**
Lecture notes will be provided in Ilias (https://ilias.studium.kit.edu/). Additional reference to literature will be provided, as well.

**Notes**
For organizational reasons the number of participants for the course is limited. Hence al selection process will take place. Applications are made via the homepage of wbk (http://www.wbk.kit.edu/studium-und-lehre.php).

**Learning Content**
During this course, students get to know measurement systems that are used in a production system. In the age of Industry 4.0, sensors are becoming more important. Therefore, the application of in-line measurement technology such as machine vision and non-destructive testing is focussed. Additionally, laboratory based measurement technologies such as computed tomography are addressed. The student learn the theoretical background as well as practical applications for industrial examples. The students use sensors by themselves during the course. Additionally, they are trained on how to integrate sensors in production processes and how to analyze measurement data with suitable software. The following topics are addressed:

- Classification and examples for different measurement technologies in a production environment
- Machine vision with optical sensors
- Information fusion based on optical measurements
- Robot-based optical measurements
- Non-destructive testing by means of acoustic measurements
- Coordinate measurement technology
- Industrial computed tomography
- Measurement uncertainty evaluation
- Analysis of production data by means of data mining

**Workload**
regular attendance: 31,5 hours  
self-study: 88,5 hours
6.116 Course: Laboratory Work in General and Inorganic Chemistry [T-CHEMBIO-108287]

**Organisation:**  KIT Department of Chemistry and Biosciences

**Part of:**  M-CHEMBIO-104026 - Anorganisch-Chemisches Praktikum

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**Exams**

| SS 2019 | 7100014 | Laboratory Work in General and Inorganic Chemistry | Prüfung (PR) | Anson |

**Prerequisites**

none
### 6.117 Course: Law of Contracts [T-INFO-101316]

**Responsible:** Prof. Dr. Thomas Dreier  
**Organisation:** KIT Department of Informatics  
**Part of:**  
- M-INFO-101216 - Recht der Wirtschaftsunternehmen  
- M-WIWI-104903 - Recht

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<td>SS 2019</td>
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<td>Law of Contracts</td>
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<td>Dreier, Matz</td>
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</table>
6.118 Course: Learning Factory "Global Production" [T-MACH-105783]

**Responsible:** Prof. Dr.-Ing. Gisela Lanza

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101284 - Vertiefung der Produktionstechnik

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**Competence Certificate**

Alternative test achievement (graded):

- Knowledge acquisition in the context of the seminar (3 achievements 20 min each) with weighting 40%.
- Interaction between participants with weighting 15%.
- Scientific colloquium (in groups of 3 students approx. 45 min each) with weighting 45%.

**Prerequisites**

Successful completion of one of the following courses:

- Integrated Production Planning in the Age of Industry 4.0 [T-MACH-108849 or T-MACH-109054]
- Integrated Production Planning [T-MACH-102106]
- Global Production and Logistics – Part 1: Global Production [T-MACH-105158]
- Quality Management [T-MACH-102107]

**Modeled Conditions**

You have to fulfill one of 5 conditions:

1. The course T-MACH-102106 - Integrated Production Planning must have been passed.
2. The course T-MACH-105158 - Global Production and Logistics - Part 1: Global Production must have been passed.
3. The course T-MACH-102107 - Quality Management must have been passed.
4. The course T-MACH-108849 - Integrated Production Planning in the Age of Industry 4.0 must have been passed.
5. The course T-MACH-109054 - Integrated Production Planning in the Age of Industry 4.0 must have been passed.

Below you will find excerpts from events related to this course:

**Lernfabrik Globale Produktion**

2149612, WS 18/19, 2 SWS, Open in study portal

**Description**

**Media:**
e-learning platform ilias, powerpoint, photo protocol. The media are provided through ilias (https://ilias.studium.kit.edu/).

**Notes**

For organizational reasons the number of participants for the course is limited to 20. Hence a selection process will take place. Applications are made via the homepage of wbk (http://www.wbk.kit.edu/studium-und-lehre.php).
Learning Content
The learning factory “Global Production” serves as a modern teaching environment for the challenges of global production. To make these challenges come alive, students can run a production of electric motors under real production conditions. The course is divided into e-learning units and presence dates. The e-learning units help to learn essential basics and to immerse themselves in specific topics (e.g. selection of location, supplier selection and planning of production networks). The focus of the presence appointments is the case-specific application of relevant methods for planning and control of production systems that are suitable for the location. In addition to traditional methods and tools to organize lean production systems (e.g. Kanban and JIT/JIS, Line Balancing) the lecture in particular deals with site-specific quality assurance and scalable automation. Essential methods for quality assurance in complex production systems are taught and brought to practical experience by a Six Sigma project. In the area of scalable automation, it is important to find solutions for the adaptation of the level of automation of the production system to the local production conditions (e.g. automated workpiece transport, integration of lightweight robots for process linking) and to implement them physically. At the same time safety concepts should be developed and implemented as enablers for human-robot collaboration. The course also includes an excursion to the production plant for the manufacturing of electric motors of an industrial partner.

Main focus of the lecture:
- site selection
- site-specific factory planning
- site-specific quality assurance
- scalable automation
- supplier selection

Workload
- e-Learning: ~ 24 h
- regular attendance: ~ 36 h
- self-study: ~ 60 h
6.119 Course: Logistics - Organisation, Design and Control of Logistic Systems [T-MACH-102089]

**Responsible:** Prof. Dr.-Ing. Kai Furmans

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**
- M-WIWI-101421 - Supply Chain Management
- M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**
The assessment consists of a 90 minutes written examination (according to §4(2), 1 of the examination regulation).

**Prerequisites**
None

**Recommendation**
Requied are lectures on "Linear Algebra" and “Stochastic”.

**Below you will find excerpts from events related to this course:**

**Logistics - Organisation, Design, and Control of Logistic Systems**
2118078, SS 2019, 3 SWS, Open in study portal

**Description**

**Media:**
Blackboard, LCD projector, in excercises also PCs.
Learning Content
Introduction

- historical overview
- lines of development

Structure of logistics systems
Distribution logistics

- location planning
- Vehicle Routing Planning
- distribution centers

Inventory management

- demand forecasting
- Inventory management policies
- Bullwhip effect

Production logistics

- layout planning
- material handling
- flow control

Supply Management

- information flow
- transportation organization
- controlling and development of a logistics system
- co-operation mechanisms
- Lean SCM
- SCOR model

Identification Technologies

Workload
180 hrs

Literature

- Arnold/Isermann/Kuhn/Tempelmeier. Handbuch Logistik, Springer Verlag, 2002 (Neuauflage in Arbeit)
- Domschke. Logistik, Rundreisen und Touren, Oldenbourg Verlag, 1982
- Domschke/Drexl. Logistik, Standorte, Oldenbourg Verlag, 1996
- Gudehus. Logistik, Springer Verlag, 2007
- Tempelmeier. Bestandsmanagement in Supply Chains, Books on Demand 2006
6.120 Course: Logistics and Supply Chain Management [T-WIWI-102870]

**Responsible:** Dr. Marcus Wiens

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101437 - Industrielle Produktion I
- M-WIWI-104900 - Betriebswirtschaftslehre

**Events**

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**Competence Certificate**

The assessment consists of an oral (30 minutes) or a written (60 minutes) exam (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

**Prerequisites**

None

_Below you will find excerpts from events related to this course:_

**Logistics and Supply Chain Management**

2581996, SS 2019, 2 SWS, [Open in study portal](#)

**Learning Content**

- Introduction: Basic Terms and Concepts
- Logistics Systems and Supply Chain Management
- Supply Chain Risk Management
- Extensions and Applications

**Workload**

Total effort required will account for approximately 105h (3.5 credits).

**Literature**

will be announced in the course
6.121 Course: Machine Tools and Industrial Handling [T-MACH-102158]

**Responsible:** Prof. Dr.-Ing. Jürgen Fleischer

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101286 - Werkzeugmaschinen und Handhabungstechnik
M-WIWI-104907 - Ingenieurwissenschaften

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**Exams**

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**Competence Certificate**

Written exam (120 minutes)

**Prerequisites**

"T-MACH-109055 - Werkzeugmaschinen und Handhabungstechnik" must not be commenced.

Below you will find excerpts from events related to this course:

**Description**

**Media:**

Lecture notes will be provided in Ilias (https://ilias.studium.kit.edu/)

**Notes**

Lectures on Mondays and Wednesdays, tutorial on Thursdays.
The tutorial dates will be announced in the first lecture.
Learning Content
The lecture gives an overview of the construction, use and application of machine tools and industrial handling equipment. In the course of the lecture a well-founded and practice-oriented knowledge for the selection, design and evaluation of machine tools is conveyed. First, the main components of the machine tools are systematically explained and their design principles as well as the integral machine tool design are discussed. Subsequently, the use and application of machine tools will be demonstrated using typical machine examples. Based on examples from current research and industrial applications, the latest developments are discussed, especially concerning the implementation of Industry 4.0.

The individual topics are:

- Frames and frame components
- Feed axes
- Spindles
- Peripheral equipment
- Control unit
- Metrological evaluation and machine testing
- Process monitoring
- Maintenance of machine tools
- Safety assessment of machine tools
- Machine examples

Annotation
None

Workload
MACH:
regular attendance: 63 hours
self-study: 177 hours

Wiling:/TVWL
regular attendance: 63 hours
self-study: 207 hours
### Course: Macroeconomic Theory [T-WIWI-109121]

**Responsible:** Prof. Dr. Johannes Brumm

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101501 - Wirtschaftstheorie
- M-WIWI-101668 - Wirtschaftspolitik I
- M-WIWI-104908 - Volkswirtschaftslehre

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**Competence Certificate**

The assessment consists of a written exam (60 min.) according to § 4 paragraph 2 Nr. 1 of the examination regulation.

**Prerequisites**

Successful completion of all relevant modules from the basic program.

Below you will find excerpts from events related to this course:

#### Lecture (V)

**Macroeconomic Theory**

2560404, WS 18/19, 2 SWS, [Open in study portal](#)

**Description**

This course introduces a modern approach to macroeconomics by building on microeconomic principles. To be able to rigorously address key macroeconomic questions, a general framework based on intertemporal decision making is introduced. Starting by the principles of consumer and firm behavior, this framework is successively expanded by introducing market imperfections, monetary factors as well as international trade. With this framework at hand, students are able to analyze labor market policies, government deficits, monetary policy, financial crises, trade policy, and other important macroeconomic problems. Throughout the course, we not only point out the power of theory but also its limitations.

**Workload**

The total workload for this course is approximately 135 hours. For further information see the German version.

**Literature**

Literature and lecture notes are provided during the course.
6.123 Course: Management Accounting 1 [T-WIWI-102800]

**Responsible:** Prof. Dr. Marcus Wouters

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101498 - Controlling (Management Accounting)
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**
The assessment consists of a written exam (90 minutes) (following §4(2), 1 of the examination regulation) at the end of each semester.

**Prerequisites**
None

Below you will find excerpts from events related to this course:

**Management Accounting 1**

Learning Content
The course covers topics in management accounting in a decision-making framework. Some of these topics in the course MA1 are: short-term planning, investment decisions, budgeting and activity-based costing.

We will use international material written in English.

We will approach these topics primarily from the perspective of the users of financial information (not so much from the controller who prepares the information).

The course builds on an introductory level of understanding of accounting concepts from Business Administration courses in the core program. The course is intended for students in Industrial Engineering.

Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
- In addition, several papers that will be available on ILIAS.
6.124 Course: Management Accounting 2 [T-WIWI-102801]

**Responsible:** Prof. Dr. Marcus Wouters

**Organisation:** KIT Department of Economics and Management

**Part of:** M-WIWI-101498 - Controlling (Management Accounting)
M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**

The assessment consists of a written exam (90 minutes) (following §4(2), 1 of the examination regulation) at the end of each semester.

**Prerequisites**

None

**Recommendation**

It is recommended to take part in the course "Management Accounting 1" before this course.

**Below you will find excerpts from events related to this course:**

### Management Accounting 2

**Lecture (V)**

**2579902, WS 18/19, 2 SWS, Open in study portal**

**Learning Content**

The course covers topics in management accounting in a decision-making framework. Some of these topics in the course MA2 are: cost estimation, product costing and cost allocation, financial performance measures, transfer pricing, strategic performance measurement systems and customer value propositions.

We will use international material written in English.

We will approach these topics primarily from the perspective of the users of financial information (not so much from the controller who prepares the information).

The course builds on an introductory level of understanding of accounting concepts from Business Administration courses in the core program. The course is intended for students in Industrial Engineering.

**Workload**

The total workload for this course is approximately 135.0 hours. For further information see German version.

**Literature**

- In addition, several papers that will be available on ILIAS.
6 COURSES

Course: Management and Strategy [T-WIWI-102629]

| Responsible: | Prof. Dr. Hagen Lindstädt |
| Organisation: | KIT Department of Economics and Management |
| Part of: | M-WIWI-101425 - Strategie und Organisation |
| | M-WIWI-104900 - Betriebswirtschaftslehre |

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Competence Certificate

The assessment consists of a written exam (60 min) taking place at the beginn of the recess period (according to §4 (2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Prerequisites

None

Below you will find excerpts from events related to this course:

Management and Strategy

2577900, SS 2019, 2 SWS, Open in study portal

Lecture (V)

Description

- Corporate management principles
- Strategic management principles
- Strategic analysis
- Competitive strategy: modelling and selection on a divisional level
- Strategies for oligopolies and networks: anticipation of dependencies
- Corporate strategy: modelling and evaluation on a corporate level
- Strategy implementation

Learning Content

The participants learn about central concepts of strategic management along the ideal-typical strategy process: internal and external strategic analysis, concept and sources of competitive advantages, their importance when establishing competitive and corporate strategies as well as strategy assessment and implementation. This aims in particular to provide a summary of the basic concepts and models of strategic management, i.e. to provide in particular an action-oriented integration. Thereby a focus is on imparting knowledge about how price developments in oligopolistic markets can be understood, modeled and forecasted based on game theory.

Annotation

The credits for the course "Management and Strategy" have been changed from 4 to 3,5 from summer term 2015 on.

Workload

The total workload for this course is approximately 105.0 hours. For further information see German version.

Literature


The relevant excerpts and additional sources are made known during the course.
6 COURSES

T 6.126 Course: Managing Organizations [T-WIWI-102630]

Responsible: Prof. Dr. Hagen Lindstädt
Organisation: KIT Department of Economics and Management
Part of: M-WIWI-101425 - Strategie und Organisation
M-WIWI-101513 - Personal und Organisation
M-WIWI-104900 - Betriebswirtschaftslehre

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Competence Certificate

The assessment will consist of a written exam (60 min) taking place at the beginning of the recess period (according to Section 4 (2), 2 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

Prerequisites

None

Below you will find excerpts from events related to this course:

Managing Organizations 2577902, WS 18/19, 2 SWS, Open in study portal

Description

- Principles of organisational management
- Managing organisational structures and processes: the selection of design parameters
- Ideal-typical organisational structures: choice and effect of parameter combinations
- Managing organisational changes

Learning Content

The course should enable the participants to assess the strengths and weaknesses of existing organisational structures and rules using systematic criteria. Here concepts and models for designing organisation structures, regulating organizational processes and managing organisational changes are presented and discussed using case studies. The course is structured to relate to actions and aims to give students a realistic view of the opportunities and limits of rational design approaches.

Annotation

The credits for the course "Managing Organizations" have been changed from 4 to 3,5 from summer term 2015 on.

Workload

The total workload for this course is approximately 105.0 hours. For further information see German version.

Literature


The relevant excerpts and additional sources are made known during the course.
# 6.127 Course: Managing the Marketing Mix [T-WIWI-102805]

**Responsible:** Prof. Dr. Martin Klarmann  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101424 - Grundlagen des Marketing  
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation).

**Prerequisites**
None

**Annotation**
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).

Below you will find excerpts from events related to this course:

**Managing the Marketing Mix**
2571152, SS 2019, 2 SWS, Open in study portal  

**Learning Content**
The content of this course concentrates on the four elements of the marketing mix. Therefore the four main chapters are:

- Product management
- Pricing
- Promotion
- Sales management

**Annotation**
For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).

**Workload**
The total workload for this course is approximately 135.0 hours. For further information see German version.
6.128 Course: Manufacturing Technology [T-MACH-102105]

**Responsible:** Prof. Dr.-Ing. Volker Schulze  
Dr.-Ing. Frederik Zanger

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101276 - Fertigungstechnik  
M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**
Written Exam (180 min)

**Prerequisites**
none

Below you will find excerpts from events related to this course:

**Manufacturing Technology**
2149657, WS 18/19, 6 SWS, Open in study portal

**Description**

**Media:**
Lecture notes will be provided in ilias (https://ilias.studium.kit.edu/).

**Learning Content**
The objective of the lecture is to look at manufacturing technology within the wider context of production engineering, to provide an overview of the different manufacturing processes and to impart detailed process knowledge of the common processes. The lecture covers the basic principles of manufacturing technology and deals with the manufacturing processes according to their classification into main groups regarding technical and economic aspects. The lecture is completed with topics such as process chains in manufacturing.

The following topics will be covered:

- Quality control
- Primary processing (casting, plastics engineering, sintering, additive manufacturing processes)
- Forming (sheet-metal forming, massive forming, plastics engineering)
- Cutting (machining with geometrically defined and geometrically undefined cutting edges, separating, abrading)
- Joining
- Coating
- Heat treatment and surface treatment
- Process chains in manufacturing

This lecture provides an excursion to an industry company.
Annotation
None

Workload
regular attendance: 63 hours
self-study: 177 hours

Literature
Lecture Notes

**Responsible:** Prof. Dr.-Ing. Kai Furmans

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**
- M-MACH-101269 - Einführung in die Technische Logistik
- M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**

The assessment (Prüfungsleistung anderer Art) consists of the following assignments:

- 40% assessment of the final case study as individual performance,
- 60% semester evaluation which includes working on 5 case studies and defending those (For both assessment types, the best 4 of 5 tries count for the final grade.):
  - 40% assessment of the result of the case studies as group work,
  - 20% assessment of the oral examination during the case study colloquiums as individual performance.

A detailed description of the learning control can be found under Annotations.

**Prerequisites**

none

**Recommendation**

Recommended elective subject: Probability Theory and Statistics

**Annotation**

Students are divided into groups for this course. Five case studies are carried out in these groups. The results of the group work during the lecture period are presented and evaluated in writing. In the oral examination during the case study colloquiums, the understanding of the result of the group work and the models dealt with in the course is tested. The participation in the oral defenses is compulsory and will be controlled. For the written submission the group receives a common grade, in the oral defense each group member is evaluated individually.

After the lecture period, there is the final case study. This case study contains the curriculum of the whole semester. The students work individually on this case study which takes place at a predefined place and time (duration: 4h).

**Below you will find excerpts from events related to this course:**

**Material flow in logistic systems**

2117051, WS 18/19, 4 SWS, Open in study portal
Description
Students are divided into groups for this course. Five case studies are carried out in these groups. The results of the group work during the lecture period are presented and evaluated in writing. In the oral examination during the case study colloquiums, the understanding of the result of the group work and the models dealt with in the course is tested. The participation in the oral defenses is compulsory and will be controlled. For the written submission the group receives a common grade, in the oral defense each group member is evaluated individually.

After the lecture period, there is the final case study. This case study contains the curriculum of the whole semester. The students work individually on this case study which takes place at a predefined place and time (duration: 4h).

Media: Presentations, black board, book, video recordings

Learning Content
- Elements of material flow systems (conveyor elements, fork, join elements)
- Models of material flow networks using graph theory and matrices
- Queueing theory, calculation of waiting time, utilization
- Warehouseing and order-picking
- Shuttle systems
- Sorting systems
- Simulation
- Calculation of availability and reliability
- Value stream analysis

Annotation
none

Workload
Regular attendance: 30 h
Self-study: 100 h
Group work: 50 h

Literature
Arnold, Dieter; Furmans, Kai: Materialfluss in Logistiksystemen; Springer-Verlag Berlin Heidelberg, 2009
6.130 Course: Materials and Processes for Body Lightweight Construction in the Automotive Industry [T-MACH-105166]

**Responsible:** Dr. Stefan Kienzle  
Dr. Dieter Steegmüller

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
M-MACH-101284 - Vertiefung der Produktionstechnik  
M-WIWI-104907 - Ingenieurwissenschaften

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<td>Materials and Processes for Body Lightweight Construction in the Automotive Industry</td>
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**Exams**

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<td>Materials and Processes for Body Lightweight Construction in the Automotive Industry</td>
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**Competence Certificate**

Oral Exam (20 min)

**Prerequisites**

none

**Below you will find excerpts from events related to this course:**

**Materials and Processes for Body Lightweight Construction in the Automotive Industry**

2149669, WS 18/19, 2 SWS, Open in study portal

**Description**

**Media:**

Lecture notes will be provided in Ilias (https://ilias.studium.kit.edu/)

**Notes**

The lecture is a block course. An application in Ilias is mandatory.

**Learning Content**

The objective of the lecture is to build up an overview of the relevant materials and processes for the production of a lightweight body. This includes both the actual production and the joining for the body. The lecture covers the different lightweight approaches and possible fields of application in the automotive industry. The methods are discussed with practical examples from the automotive industry.

The following topics will be covered:

- lightweight designs
- aluminium and steel for lightweight construction
- fiber-reinforced plastics by the RTM and SMC process
- joining of steel and aluminium (clinching, riveting, welding)
- bonding
- coating
- finishing
- quality assurance
- virtual factory
Workload
regular attendance: 21 hours
self-study: 99 hours
6.131 Course: Mathematics I - Final Exam [T-MATH-102261]

**Responsible:**
Dr. Martin Folkers  
Prof. Dr. Daniel Hug  
Prof. Dr. Günter Last  
PD Dr. Steffen Winter

**Organisation:**
KIT Department of Mathematics

**Part of:**
M-MATH-101676 - Mathematik 1  
M-WIWI-104905 - Mathematik

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### 6.132 Course: Mathematics I - Midterm Exam [T-MATH-102260]

**Responsible:**
- Dr. Martin Folkers
- Prof. Dr. Daniel Hug
- Prof. Dr. Günter Last
- PD Dr. Steffen Winter

**Organisation:**
- KIT Department of Mathematics

**Part of:**
- M-MATH-101676 - Mathematik 1
- M-WWI-104905 - Mathematik

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Course: Mathematics II - Midterm Exam [T-MATH-102262]

**Responsible:**
- Dr. Martin Folkers
- Prof. Dr. Daniel Hug
- Prof. Dr. Günter Last
- PD Dr. Steffen Winter

**Organisation:**
KIT Department of Mathematics

**Part of:**
- M-MATH-101677 - Mathematik 2
- M-WIWI-104905 - Mathematik

**Type**
Prüfungsleistung schriftlich

**Credits**
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**Version**
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### 6.135 Course: Mathematics III - Final Exam [T-MATH-102264]

**Responsible:** Dr. Martin Folkers  
Prof. Dr. Daniel Hug  
Prof. Dr. Günter Last  
PD Dr. Steffen Winter

**Organisation:** KIT Department of Mathematics

**Part of:**  
M-MATH-101679 - Mathematik 3  
M-WIWI-104905 - Mathematik

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6.136 Course: Mechanical Design I and II - CIW [T-MACH-104739]

**Responsible:** Prof. Dr.-Ing. Sven Matthiesen

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101299 - Maschinenkonstruktionslehre
M-WIWI-104907 - Ingenieurwissenschaften

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<td>Lecture (V)</td>
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<td>Mechanical Design I and II</td>
<td>Prüfung (PR)</td>
<td>Albers, Matthiesen</td>
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**Competence Certificate**

Written Exam (90min) on the topics of MKLI and MKLII for CIW.

**Prerequisites**

The bricks "T-MACH-102132 - Maschinenkonstruktionslehre I, Vorleistung" and "T-MACH-102133 - Maschinenkonstruktionslehre II, Vorleistung" must be passed successfully.

**Modeled Conditions**

The following conditions have to be fulfilled:

1. The course T-MACH-102132 - Mechanical Design II, Tutorial must have been passed.
2. The course T-MACH-102132 - Mechanical Design I, Tutorial must have been passed.

Below you will find excerpts from events related to this course:

**Mechanical Design I (CIW/VT/MIT/IP-M)**

2145179, WS 18/19, 2 SWS, Open in study portal

**Description**

**Media:**

- Beamer
- Visualizer

**Mechanical components**
Learning Content
Introduction in product engineering
Tools of visualization (technical drawing)
Product manufacturing as problem solving
Product manufacturing of technical systems:
  • system theory
  • Contact and Channel C&C²-A
Basics of chosen design- and machining elements
  • springs
  • bearings
  • sealings
Concomitant to the lectures tutorials take place with the following contents:
Gear workshop
Tutorial "tools of visualization (technical drawing)"
Tutorial "technical systems product development, sytem theory, Contact and Chanel C&C²-A"
Tutorial "springs"
Tutorial "bearing and bearing arrangements"

Annotation
Lecture notes:
The Productdevelopment knowledge base PKB will be provided in digital form for registered students. All lecture notes and additional slides will be provided in Ilias.

Workload
regular attendance: 42 h
self-study: 80 h

Literature
Lecture notes:
The lecture notes can be downloaded via the eLearning platform Ilias.

Literature:
Konstruktionelemente des Maschinenbaus - 1 und 2
Grundlagen der Berechnung und Gestaltung von Maschinenelementen;
or per full text access provided by university library
Grundlagen von Maschinenelementen für Antriebsaufgaben;
Steinhilper, Sauer, Springer Verlag, ISBN 3-540-29629-8

Description
Media:
Beamer
Visualizer
Mechanical components
Learning Content
Sealings
Design
Dimensioning
Component connections
Bolt connection
Tutorials take place in concomitant to the lectures.

Annotation
Lecture notes:
The Productdevelopment knowledge base PKB will be provided in digital form for registered students. All lecture notes and additional slides will be provided in Ilias.

Workload
regular attendance: 42 h
self-study: 80 h

Literature
Konstruktionselemente des Maschinenbaus - 1 und 2
Grundlagen der Berechnung und Gestaltung von
Maschinenelementen;
Steinhilper, Sauer, Springer Verlag, ISBN 3-540-22033-X,
also available as electronic paper at the KIT catalogue.

Grundlagen von Maschinenelementen für Antriebsaufgaben;
Course: Mechanical Design I, Tutorial [T-MACH-102132]

**Responsible:** Prof. Dr.-Ing. Sven Matthiesen

**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101299 - Maschinenkonstruktionslehre
M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**

To pass the preliminary work, attendance at 3 workshop sessions of the MKL1 transmission workshop and the passing of a colloquium at the beginning of each workshop are prerequisites. In addition, participation in an online test is a prerequisite.

**Prerequisites**

None

*Below you will find excerpts from events related to this course:*

**Tutorials Mechanical Design I (CIW/VT/MIT/IP-M)**

2145195, WS 18/19, 1 SWS, Open in study portal

**Description**

**Media:**
- Beamer
- Visualizer
- Gear box (Workshop)

**Learning Content**

Gear workshop
- Tutorial "tools of visualization (technical drawing)"
- Tutorial "technical systems product development, system theory, element model C&CM"
- Tutorial "springs"
- Tutorial "bearing and bearing arrangements"

**Literature**

- *Konstruktionselemente des Maschinenbaus* - 1 und 2
  Grundlagen der Berechnung und Gestaltung von Maschinenelementen;

- *Grundlagen von Maschinenelementen für Antriebsaufgaben*;
  Steinhilper, Sauer, Springer Verlag, ISBN 3-540-29629-8

**CAD:**

- Pro/Engineer Tipps und Techniken, Wolfgang Berg, Hanser Verlag, ISBN: 3-446-22711-3 (für Fortgeschrittene)
6.138 Course: Mechanical Design II, Tutorial [T-MACH-102133]

Responsible: Prof. Dr.-Ing. Sven Matthiesen
Organisation: KIT Department of Mechanical Engineering

Part of: M-MACH-101299 - Maschinenkonstruktionslehre
M-WIWI-104907 - Ingenieurwissenschaften

Type | Credits | Recurrence | Version
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Studienleistung | 1 | Each summer term | 2

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Competence Certificate

IP-MATH-CIW-NWT: For passing the prerequisite it is necessary that a design task is successfully completed as a technical hand drawing

MIT: To pass the preliminary examination, attendance at workshop sessions and a colloquium at the beginning of each workshop are required.

Prerequisites

None

Below you will find excerpts from events related to this course:

Tutorials Mechanical Design II (CIW/VT/MIT/IP-M)

2146196, SS 2019, 2 SWS, Open in study portal

Description

Media:
Beamer
Visualizer

Learning Content

Bearings
Sealings
Design
Tolerances and fittings
Shaft-hub connections
Literature

Konstruktionselemente des Maschinenbaus - 1 und 2
Grundlagen der Berechnung und Gestaltung von Maschinenelementen;

Grundlagen von Maschinenelementen für Antriebsaufgaben;
Steinhilper, Sauer, Springer Verlag, ISBN 3-540-29629-8

CAD:
Pro/Engineer Tipps und Techniken, Wolfgang Berg, Hanser Verlag, ISBN: 3-446-22711-3 (für Fortgeschrittene)
Course: Metal Forming [T-MACH-105177]

**Responsible:** Dr.-Ing. Thomas Herlan
**Organisation:** KIT Department of Mechanical Engineering

**Part of:**
- M-MACH-101284 - Vertiefung der Produktionstechnik
- M-WIWI-104907 - Ingenieurwissenschaften

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**Exams**

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**Competence Certificate**

Oral Exam (20 min)

**Prerequisites**

none

Below you will find excerpts from events related to this course:

**Metal Forming**

2150681, SS 2019, 2 SWS, Open in study portal

**Description**

**Media:**

Lecture notes will be provided in Ilias (https://ilias.studium.kit.edu/)

**Learning Content**

At the beginning of the lecture the basics of metal forming are briefly introduced. The focus of the lecture is on massive forming (forging, extrusion, rolling) and sheet forming (car body forming, deep drawing, stretch drawing). This includes the systematic treatment of the appropriate metal forming Machines and the corresponding tool technology. Aspects of tribology, as well as basics in material science and aspects of production planning are also discussed briefly. The plastic theory is presented to the extent necessary in order to present the numerical simulation method and the FEM computation of forming processes or tool design. The lecture will be completed by product samples from the forming technology. The topics are as follows:

- Introduction and basics
- Hot forming
- Metal forming machines
- Tools
- Metallographic fundamentals
- Plastic theory
- Tribology
- Sheet forming
- Extrusion
- Numerical simulation

**Annotation**

None
**Workload**
regular attendance: 21 hours
self-study: 99 hours
6.140 Course: Microactuators [T-MACH-101910]

**Responsible:** Prof. Dr. Manfred Kohl

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**
- M-MACH-101287 - Mikrosystemtechnik
- M-WIWI-104907 - Ingenieurwissenschaften

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### Events

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<td>Microactuators 2 SWS Lecture (V) Kohl</td>
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### Competence Certificate

oral exam

### Prerequisites

none

Below you will find excerpts from events related to this course:

#### Microactuators

2142881, SS 2019, 2 SWS, Open in study portal

**Lecture (V)**

### Description

**Media:**

Script of ppt-slides

### Learning Content

- Basic knowledge in the material science of the actuation principles
- Layout and design optimization
- Fabrication technologies
- Selected developments
- Applications

The lecture includes amongst others the following topics:

- Microelectromechanical systems: linear actuators, micorelais, micromotors
- Medical technology and life sciences: Microvalves, micropumps, microfluidic systems
- Microrobotics: Microgrippers, polymer actuators (smart muscle)
- Information technology: Optical switches, mirror systems, read/write heads

### Workload

- lecture time 1.5 h/week
- self preparation: 8.5 h/week
Literature
- Lecture notes
- M. Kohl, Shape Memory Microactuators, M. Kohl, Springer-Verlag Berlin, 2004
# 6.141 Course: Mobility and Infrastructure [T-BGU-101791]

**Responsible:** Prof. Dr.-Ing. Ralf Roos  
Prof. Dr.-Ing. Peter Vortisch

**Organisation:** KIT Department of Civil Engineering, Geo- and Environmental Sciences

**Part of:** M-BGU-101067 - Mobilität und Infrastruktur

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### Credits
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### Recurrence
Each term

### Version
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**Competence Certificate**  
written exam, 150 min.

**Prerequisites**  
None

**Recommendation**  
None

**Annotation**  
None
6.142 Course: Model Based Application Methods [T-MACH-102199]

**Responsible:** Dr. Frank Kirschbaum

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**
- M-MACH-101303 - Verbrennungsmotoren II
- M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**
take-home exam, short presentation with oral examination

**Prerequisites**
none
6.143 Course: Modeling and OR-Software: Introduction [T-WIWI-106199]

**Responsible:** Prof. Dr. Stefan Nickel  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101413 - Anwendungen des Operations Research  
- M-WIWI-104899 - Operations Research

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<td>Nickel, Bakker</td>
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**Competence Certificate**

The assessment is a 120 minutes examination, including a written and a practical part (according to §4(2), 1 of the examination regulation).

The examination is held in the term of the software laboratory and the following term.

**Prerequisites**

None

**Recommendation**

Firm knowledge of the contents from the lecture *Introduction to Operations Research* [2550040] of the module *Operations Research* [WW1OR].

**Annotation**

Due to capacity restrictions, registration before course start is required. For further information see the webpage of the course.

The lecture is offered in every term. The planned lectures and courses for the next three years are announced online.

*Below you will find excerpts from events related to this course:*

**Modellieren und OR-Software: Einführung**

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**Learning Content**

The task of solving combinatorial and nonlinear optimization problems imposes much higher requirements on suggested solution approaches as in linear programming.

During the course of this software laboratory, students get to know important methods from combinatorial optimization, e.g. Branch & Cut- or Column Generation methods and are enabled to solve problems with the software system IBM ILOG CPLEX Optimization Studio and the corresponding modeling language OPL. In addition, issues of nonlinear optimization, e.g. quadratic optimization, are addressed. As an important part of the software laboratory, students get the possibility to model combinatorial and nonlinear problems and implement solution approaches in the software system.

The software laboratory also introduces some of the most frequently used modelling and programming languages that are used in practice to solve optimization problems.

**Annotation**

Due to capacity restrictions, registration before course start is required. For further information see the webpage of the course.

The lecture is held irregularly. The planned lectures and courses for the next three years are announced online.

**Workload**

The total workload for this course is approximately 135.0 hours. For further information see German version.
6.144 Course: Nanotechnology with Clusterbeams [T-MACH-102080]

**Responsible:** Dr. Jürgen Gspann

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**
- M-MACH-101287 - Mikrosystemtechnik
- M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**
- written examination
- presence in more than 70% of the lectures
- Duration: 1 h

**aids:** none

**Prerequisites**
- none
T 6.145 Course: Nonlinear Optimization I [T-WIWI-102724]

Responsible: Prof. Dr. Oliver Stein
Organisation: KIT Department of Economics and Management
Part of:
- M-WIWI-101414 - Methodische Grundlagen des OR
- M-WIWI-103278 - Optimierung unter Unsicherheit
- M-WIWI-104899 - Operations Research

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<td>Lecture (V)</td>
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<td>WS 18/19 2550112</td>
<td>Übungen zu Nichtlineare Optimierung I + II</td>
<td>SWS</td>
<td>Practice (Ü)</td>
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<td>SWS</td>
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Competence Certificate
The assessment consists of a written exam (60 minutes) according to Section 4(2), 1 of the examination regulation and possibly of a compulsory prerequisite.

The exam takes place in the semester of the lecture and in the following semester.

The examination can also be combined with the examination of Nonlinear Optimization II [2550113]. In this case, the duration of the written examination takes 120 minutes.

Prerequisites
The module component exam T-WIWI-103637 "Nonlinear Optimization I and II" may not be selected.

Modeled Conditions
The following conditions have to be fulfilled:

1. The course T-WIWI-103637 - Nonlinear Optimization I and II must not have been started.

Annotation
Part I and II of the lecture are held consecutively in the same semester.

Below you will find excerpts from events related to this course:

V Nichtlineare Optimierung I
2550111, WS 18/19, 2 SWS, Open in study portal Lecture (V)
Learning Content
The lecture treats the minimization of smooth nonlinear functions under nonlinear constraints. For such problems, which occur very often in economics, engineering, and natural sciences, we derive optimality conditions that form the basis for numerical solution methods. The lecture is structured as follows:

- Introduction, examples, and terminology
- Existence results for optimal points
- First and second order optimality conditions for unconstrained problems
- Optimality conditions for unconstrained convex problems
- Numerical methods for unconstrained problems (line search, steepest descent method, variable metric methods, Newton method, Quasi Newton methods, CG method, trust region method)

Constrained problems are the contents of part II of the lecture.
The lecture is accompanied by computer exercises in which you can learn the programming language MATLAB and implement and test some of the methods for practically relevant examples.

Annotation
Part I and II of the lecture are held consecutively in the same semester.

Literature
Elective literature:

- W. Alt, Nichtlineare Optimierung, Vieweg, 2002
- M.S. Bazaraa, H.D. Sherali, C.M. Shetty, Nonlinear Programming, Wiley, 1993
### Course: Nonlinear Optimization I and II [T-WIWI-103637]

**Responsible:** Prof. Dr. Oliver Stein  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101414 - Methodische Grundlagen des OR  
- M-WIWI-104899 - Operations Research

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#### Events

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#### Exams

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**Competence Certificate**

The assessment consists of a written exam (120 minutes) according to Section 4(2), 1 of the examination regulation and possibly of a compulsory prerequisite. The exam takes place in the semester of the lecture and in the following semester.

**Prerequisites**

None.

**Modeled Conditions**

The following conditions have to be fulfilled:

1. The course T-WIWI-102724 - Nonlinear Optimization I must not have been started.
2. The course T-WIWI-102725 - Nonlinear Optimization II must not have been started.

**Annotation**

Part I and II of the lecture are held consecutively in the same semester.

Below you will find excerpts from events related to this course:

#### Nichtlineare Optimierung I

2550111, WS 18/19, 2 SWS, [Open in study portal](#)
Learning Content
The lecture treats the minimization of smooth nonlinear functions under nonlinear constraints. For such problems, which occur very often in economics, engineering, and natural sciences, we derive optimality conditions that form the basis for numerical solution methods. The lecture is structured as follows:

- Introduction, examples, and terminology
- Existence results for optimal points
- First and second order optimality conditions for unconstrained problems
- Optimality conditions for unconstrained convex problems
- Numerical methods for unconstrained problems (line search, steepest descent method, variable metric methods, Newton method, Quasi Newton methods, CG method, trust region method)

Constrained problems are the contents of part II of the lecture.
The lecture is accompanied by computer exercises in which you can learn the programming language MATLAB and implement and test some of the methods for practically relevant examples.

Annotation
Part I and II of the lecture are held consecutively in the same semester.

Literature
Elective literature:

- W. Alt, Nichtlineare Optimierung, Vieweg, 2002
- M.S. Bazaraa, H.D. Sherali, C.M. Shetty, Nonlinear Programming, Wiley, 1993

Learning Content
The lecture treats the minimization of smooth nonlinear functions under nonlinear constraints. For such problems, which occur very often in economics, engineering, and natural sciences, we derive optimality conditions that form the basis for numerical solution methods. Part I of the lecture treats unconstrained optimization problems. Part II of the lecture is structured as follows:

- Topology and first order approximations of the feasible set
- Theorems of the alternative, first and second order optimality conditions for constrained problems
- Optimality conditions for constrained convex problems
- Numerical methods for constrained problems (penalty method, multiplier method, barrier method, interior point method, SQP method, quadratic optimization)

The lecture is accompanied by computer exercises in which you can learn the programming language MATLAB and implement and test some of the methods for practically relevant examples.

Annotation
Part I and II of the lecture are held consecutively in the same semester.

Literature
Elective literature:

- W. Alt, Nichtlineare Optimierung, Vieweg, 2002
- M.S. Bazaraa, H.D. Sherali, C.M. Shetty, Nonlinear Programming, Wiley, 1993
Course: Nonlinear Optimization II [T-WIWI-102725]

**Responsible:** Prof. Dr. Oliver Stein  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101414 - Methodische Grundlagen des OR  
- M-WIWI-104899 - Operations Research

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**Exams**  
| WS 18/19 | 7900050_HK_WS1819 | Nonlinear Optimization II | Prüfung (PR) | Stein |

**Competence Certificate**  
The assessment consists of a written exam (60 minutes) according to Section 4(2), 1 of the examination regulation and possibly of a compulsory prerequisite.  
The exam takes place in the semester of the lecture and in the following semester.  
The exam can also be combined with the examination of Nonlinear Optimization I [2550111]. In this case, the duration of the written exam takes 120 minutes.

**Prerequisites**  
None.

**Modeled Conditions**  
The following conditions have to be fulfilled:  
1. The course T-WIWI-103637 - Nonlinear Optimization I and II must not have been started.

**Annotation**  
Part I and II of the lecture are held consecutively in the same semester.

Below you will find excerpts from events related to this course:

### Lecture (V)

**Nichtlineare Optimierung II**  
2550113, WS 18/19, 2 SWS, Open in study portal

**Learning Content**  
The lecture treats the minimization of smooth nonlinear functions under nonlinear constraints. For such problems, which occur very often in economics, engineering, and natural sciences, we derive optimality conditions that form the basis for numerical solution methods. Part I of the lecture treats unconstrained optimization problems. Part II of the lecture is structured as follows:  
- Topology and first order approximations of the feasible set  
- Theorems of the alternative, first and second order optimality conditions for constrained problems  
- Optimality conditions for constrained convex problems  
- Numerical methods for constrained problems (penalty method, multiplier method, barrier method, interior point method, SQP method, quadratic optimization)

The lecture is accompanied by computer exercises in which you can learn the programming language MATLAB and implement and test some of the methods for practically relevant examples.

**Annotation**  
Part I and II of the lecture are held consecutively in the same semester.
Literature

Elective literature:

- W. Alt, Nichtlineare Optimierung, Vieweg, 2002
- M.S. Bazaraa, H.D. Sherali, C.M. Shetty, Nonlinear Programming, Wiley, 1993
Course: Novel Actuators and Sensors [T-MACH-102152]

**Responsible:** Prof. Dr. Manfred Kohl  
Dr. Martin Sommer

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
M-MACH-101287 - Mikrosystemtechnik  
M-WIWI-104907 - Ingenieurwissenschaften

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**Exams**

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**Competence Certificate**

oral exam (30 Min.)

**Prerequisites**

none

Below you will find excerpts from events related to this course:

**Novel actuators and sensors**

2141865, WS 18/19, 2 SWS, Open in study portal

**Description**

**Media:**

Script / script of ppt foils (part 2)

**Learning Content**

**Contents:**
- Basic knowledge in the material science of actuator and sensor principles  
- Layout and design optimization  
- Fabrication technologies  
- Selected developments  
- Applications

**Index:**

The lecture includes amongst others the following topics:

- Piezo actuators  
- Magnetostrictive actuators  
- Shape memory actuators  
- Electro-/magnetorheological actuators  
- Sensors: Concepts, materials, fabrication  
- Micromechanical sensors: Pressure, force, inertia sensors  
- Temperature sensors  
- Micro sensors for bio analytics  
- Mechano-magnetic sensors

The lecture addresses students in the fields of mechanical engineering, mechatronics and information technology, materials science and engineering, electrical engineering and economic sciences. A comprehensive introduction is given in the basics and current developments on the macroscopic length scale.

The lecture is core subject of the major course "Actuators and Sensors" of the specialization "Mechatronics and Microsystems Technology" in Mechanical Engineering.
Workload

Work Lecture:
- time of attendance: 21 hours
- Self-study: 99 hours

Literature
- Lecture notes
- Donald J. Leo, Engineering Analysis of Smart Material Systems, John Wiley & Sons, Inc., 2007
Course: Operative CRM [T-WIWI-102597]

Responsible: Prof. Dr. Andreas Geyer-Schulz
Organisation: KIT Department of Economics and Management
Part of:
M-WIWI-101422 - Vertiefung im Customer Relationship Management
M-WIWI-101460 - CRM und Servicemanagement
M-WIWI-104900 - Betriebswirtschaftslehre

Type: Prüfungsleistung schriftlich
Credits: 4,5
Recurrence: Each winter term
Version: 1

Events
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Competence Certificate
Written examination (60 minutes) according to §4(2), 1 SPO. The exam is considered passed if at least 50 out of a maximum of 100 possible points are achieved. The grades are graded in five steps (best grade 1.0 from 95 points). Details of the grade formation and scale will be announced in the course.

A bonus can be acquired through successful participation in the practice. If the grade of the written examination is between 4.0 and 1.3, the bonus improves the grade by one grade level (0.3 or 0.4). The exact criteria for awarding a bonus will be announced at the beginning of the course.

Prerequisites
None

Recommendation
The attendance of courses Customer Relationship Management and Analytical CRM is advised.

Below you will find excerpts from events related to this course:

Operative CRM
2540522, WS 18/19, 2 SWS, Open in study portal

Learning Content
The Student should be able to understand and implement methods and applications within the operative CRM. This includes, but is not limited to the analysis of business processes, as a basis for improvements in CRM, and applications like call centers.

Workload
The total workload for this course is approximately 135 hours (4.5 credits):

Time of attendance
- Attending the lecture: 15 x 90min = 22h 30m
- Attending the exercise classes: 7 x 90min = 10h 30m
- Examination: 1h 00m

Self-study
- Preparation and wrap-up of the lecture: 15 x 180min = 45h 00m
- Preparing the exercises: 25h 00m
- Preparation of the examination: 31h 00m

Sum: 135h 00m
Literature

Elective literature:
6.150 Course: Optimization under Uncertainty [T-WIWI-106545]

**Responsible:** Prof. Dr. Steffen Rebennack

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101413 - Anwendungen des Operations Research
- M-WIWI-103278 - Optimierung unter Unsicherheit
- M-WIWI-104899 - Operations Research

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**Competence Certificate**
The assessment consists of a written exam (60 minutes) according to Section 4(2), 1 of the examination regulation. The exam takes place in every the semester.

**Prerequisites**
None.
### 6.151 Course: Optoelectronic Components [T-ETIT-101907]

**Responsible:** Prof. Dr. Wolfgang Freude  
**Organisation:** KIT Department of Electrical Engineering and Information Technology  
**Part of:**  
- M-MACH-101287 - Mikrosystemtechnik  
- M-WIWI-104907 - Ingenieurwissenschaften

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**Prerequisites**  
none

**Responsible:** Prof. Dr. Thomas Dreier

**Organisation:** KIT Department of Informatics

**Part of:**
- M-INFO-101215 - Recht des Geistigen Eigentums
- M-WIWI-104903 - Recht

### Type
- Prüfungsleistung schriftlich

### Credits
- 3

### Recurrence
- Each summer term

### Version
- 2

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</table>
Course: Personnel Policies and Labor Market Institutions [T-WIWI-102908]

**Responsible:** Prof. Dr. Petra Nieken

**Organisation:** KIT Department of Economics and Management

**Part of:** M-WIWI-101513 - Personal und Organisation  
M-WIWI-101668 - Wirtschaftspolitik I  
M-WIWI-104900 - Betriebswirtschaftslehre

**Type** Prüfungsleistung schriftlich  
**Credits** 4,5  
**Recurrence** Each summer term  
**Version** 1

### Events

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### Exams

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**Competence Certificate**
The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation. The exam takes place in every semester. Re-examinations are offered at every ordinary examination date. In case of a small number of registrations, we might offer an oral exam instead of a written exam.

**Prerequisites**
None

**Recommendation**
Completion of module Business Administration is recommended. Basic knowledge of microeconomics, game theory, and statistics is recommended.

Below you will find excerpts from events related to this course:

**Personnel Policies and Labor Market Institutions**
2573001, SS 2019, 2 SWS, [Open in study portal](#)

**Learning Content**
The students acquire knowledge about the process and the strategic aspects of collective bargaining about wages. They analyze selected aspects of corporate governance and co-determination in Germany. The lecture also addresses questions of personnel politics and issue of labor market discrimination. Microeconomic and behavioral approaches as well as empirical data is used and evaluated critically.

**Annotation**
Is carried out routinely in summer.

**Workload**
The total workload for this course is approximately 135 hours.
Lecture 32h
Preparation of lecture 52h
Exam preparation 51h

**Literature**
## 6.154 Course: PH APL-ING-TL01 [T-WIWI-106291]

**Organisation:** University

**Part of:** M-WIWI-101404 - Außerplanmäßiges Ingenieurmodul

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### 6.155 Course: PH APL-ING-TL02 [T-WIWI-106292]

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## 6.156 Course: PH APL-ING-TL03 [T-WIWI-106293]

**Organisation:** University  
**Part of:** M-WIWI-101404 - Außerplanmäßiges Ingenieurmodul

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6.157 Course: PH APL-ING-TL04 ub [T-WIWI-106294]

Organisation: University
Part of: M-WIWI-101404 - Außerplanmäßiges Ingenieurmodul

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6.158 Course: PH APL-ING-TL05 ub [T-WIWI-106295]

**Organisation:** University

**Part of:** M-WIWI-101404 - Außerplanmäßiges Ingenieurmodul

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6.159 Course: PH APL-ING-TL06 ub [T-WIWI-106296]

Organisation: University
Part of: M-WIWI-101404 - Außerplanmäßiges Ingenieurmodul

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**6.160 Course: PH APL-ING-TL07 [T-WIWI-108384]**

**Organisation:** University

**Part of:** M-WIWI-101404 - Außerplanmäßiges Ingenieurmodul

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6.161 Course: Physics for Engineers [T-MACH-100530]

**Responsible:** Prof. Dr. Martin Dienwiebel  
Prof. Dr. Peter Gumbsch  
Prof. Dr. Alexander Nesterov-Müller  
Dr. Daniel Weygand

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
M-MACH-101287 - Mikrosystemtechnik  
M-WIWI-104907 - Ingenieurwissenschaften

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| Events |  |  |  |
|--------|  |  |  |
| SS 2019 | 2142890 | Physics for Engineers | 2 SWS | Lecture (V) | Weygand, Dienwiebel, Nesterov-Müller, Gumbsch |

| Exams |  |  |  |
|-------|  |  |  |
| WS 18/19 | 76-T-MACH-100530 | Physics for Engineers | Prüfung (PR) | Gumbsch, Dienwiebel, Nesterov-Müller, Weygand |

**Competence Certificate**
written exam 90 min

**Prerequisites**
none

*Below you will find excerpts from events related to this course:*

**Physics for Engineers**
2142890, SS 2019, 2 SWS, [Open in study portal](#)

**Learning Content**
1) Foundations of solid state physics
   - Wave particle dualism
   - Tunnelling
   - Schrödinger equation
   - H-atom

2) Electrical conductivity of solids
   - solid state: periodic potentials
   - Pauli Principle
   - band structure
   - metals, semiconductors and isolators
   - p-n junction / diode

3) Optics
   - quantum mechanical principles of the laser
   - linear optics
   - non-linear optics

Exercises (2142891, 2 SWS) are used for complementing and deepening the contents of the lecture as well as for answering more extensive questions raised by the students and for testing progress in learning of the topics.
**Workload**
regular attendance: 22.5 hours (lecture) and 22.5 hours (exercises 2142891)
self-study: 97.5 hours and 49 hours (exercises 2142891)

**Literature**
- Tipler und Mosca: Physik für Wissenschaftler und Ingenieure, Elsevier, 2004
- Harris, Moderne Physik, Pearson Verlag, 2013
Course: Platform Economy [T-WIWI-109936]

Responsible: Prof. Dr. Christof Weinhardt
Organisation: KIT Department of Economics and Management
Part of: M-WIWI-101434 - eBusiness und Service Management
M-WIWI-104900 - Betriebswirtschaftslehre
M-WIWI-104911 - Information Systems & Digital Business: Interaction
M-WIWI-104912 - Information Systems & Digital Business: Platforms

Type: Prüfungsleistung schriftlich
Credits: 4.5
Recurrence: Each winter term
Version: 3

Competence Certificate
The assessment consists of a written exam (60 min.) according to § 4 paragraph 2 Nr. 1 of the examination regulation. Details of the grades will be announced at the beginning of the course.

Prerequisites
see below

Modeled Conditions
The following conditions have to be fulfilled:

1. The course T-WIWI-107506 - Platform Economy must not have been started.

Recommendation
None
6.163 Course: Platform Economy [T-WIWI-107506]

**Responsible:** Tim Straub  
Prof. Dr. Christof Weinhardt  

**Organisation:** KIT Department of Economics and Management  

**Part of:** M-WIWI-101421 - Supply Chain Management

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**Competence Certificate**

The assessment consists of a written exam (60 min.) according to § 4 paragraph 2 Nr. 1 of the examination regulation. Details of the grades will be announced at the beginning of the course.

**Prerequisites**

None

**Recommendation**

None

**Annotation**

6.164 Course: PLM for Product Development in Mechatronics [T-MACH-102181]

Responsible: Prof. Dr.-Ing. Martin Eigner
Organisation: KIT Department of Mechanical Engineering

Part of: M-MACH-101270 - Product Lifecycle Management
         M-WIWI-104907 - Ingenieurwissenschaften

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Competence Certificate

Oral examination 20 min.

Prerequisites

none

Below you will find excerpts from events related to this course:

PLM for product development in mechatronics

Lecture (V)

2122376, SS 2019, SWS, Open in study portal

Workload

The total workload for this course is approximately 120 hours. For further information see German version.
### 6.165 Course: PLM-CAD Workshop [T-MACH-102153]

**Responsible:** Prof. Dr.-Ing. Jivka Ovtcharova  
**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101270 - Product Lifecycle Management  
M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**

Alternative exam assessment (graded)

**Prerequisites**

None

**Annotation**

Number of participants is limited, compulsory attendance
### 6.166 Course: Power Network [T-ETIT-100830]

**Responsible:** Prof. Dr.-Ing. Thomas Leibfried  
**Organisation:** KIT Department of Electrical Engineering and Information Technology  
**Part of:** M-ETIT-102379 - Elektrische Energienetze  
M-WIWI-104907 - Ingenieurwissenschaften

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6.167 Course: Practical Seminar Digital Services [T-WIWI-105711]

**Responsible:**
- Prof. Dr. Wolf Fichtner
- Prof. Dr. Alexander Mädche
- Prof. Dr. Stefan Nickel
- Prof. Dr. Gerhard Satzger
- Prof. Dr. York Sure-Vetter
- Prof. Dr. Christof Weinhardt

**Organisation:**
- KIT Department of Economics and Management

**Part of:**
- M-WIWI-102752 - Fundamentals of Digital Service Systems
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**
The assessment consists of a seminar paper, a presentation of the results and the contribution to the discussion (according to §4(2), 3 of the examination regulation). The final grade is based on the evaluation of each component (seminar paper, oral presentation, and active participation).

**Prerequisites**
None

**Recommendation**
None

**Annotation**
The current range of seminar topics is announced on the KSRI website www.ksri.kit.edu.
6.168 Course: Practical Seminar Interaction [T-WIWI-109935]

**Responsible:** Prof. Dr. Alexander Mädche  
Prof. Dr. Christof Weinhardt  

**Organisation:** KIT Department of Economics and Management  

**Part of:**  
M-WIWI-104900 - Betriebswirtschaftslehre  
M-WIWI-104911 - Information Systems & Digital Business: Interaction

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**Competence Certificate**
The assessment of this course is according to §4(2), 3 SPO in form of a written documentation, a presentation of the outcome of the conducted practical components and an active participation in class. Please take into account that, beside the written documentation, also a practical component (e.g. implementation of a prototype) is part of the course. Please examine the course description for the particular tasks. The final mark is based on the graded and weighted attainments (such as the written documentation, presentation, practical work and an active participation in class). In the winter terms, the course is only offered as a seminar.

**Prerequisites**
None.
Course: Practical Seminar Platforms [T-WIWI-109937]

**Responsible:** Prof. Dr. Gerhard Satzger  
Prof. Dr. Christof Weinhardt

**Organisation:** KIT Department of Economics and Management

**Part of:**  
M-WIWI-104900 - Betriebswirtschaftslehre  
M-WIWI-104912 - Information Systems & Digital Business: Platforms

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**Competence Certificate**  
The assessment of this course is according to §4(2), 3 SPO in form of a written documentation, a presentation of the outcome of the conducted practical components and an active participation in class. Please take into account that, beside the written documentation, also a practical component (e.g. implementation of a prototype) is part of the course. Please examine the course description for the particular tasks. The final mark is based on the graded and weighted attainments (such as the written documentation, presentation, practical work and an active participation in class). In the winter terms, the course is only offered as a seminar.

**Prerequisites**  
None.
**6.170 Course: Practical Seminar Servitization [T-WIWI-109939]**

**Responsible:** Prof. Dr. Alexander Mädche  
Prof. Dr. Gerhard Satzger

**Organisation:** KIT Department of Economics and Management

**Part of:**  
M-WIWI-104900 - Betriebswirtschaftslehre  
M-WIWI-104913 - Information Systems & Digital Business: Servitization

### Competence Certificate

The assessment of this course is according to §4(2), 3 SPO in form of a written documentation, a presentation of the outcome of the conducted practical components and an active participation in class. Please take into account that, beside the written documentation, also a practical component (e.g. implementation of a prototype) is part of the course. Please examine the course description for the particular tasks. The final mark is based on the graded and weighted attainments (such as the written documentation, presentation, practical work and an active participation in class). In the winter terms, the course is only offered as a seminar.

### Prerequisites

None.
### 6.171 Course: Practical Training in Basics of Microsystem Technology [T-MACH-102164]

**Responsible:** Dr. Arndt Last  
**Organisation:** KIT Department of Mechanical Engineering

- **Part of:** M-MACH-101287 - Mikrosystemtechnik  
  M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**  
The assessment consists of a written exam

**Prerequisites**  
none

Below you will find excerpts from events related to this course:

### Introduction to Microsystem Technology - Practical Course

**2143875, WS 18/19, 2 SWS, Open in study portal**

**Practical course (P)**

#### Learning Content

In the practical training includes nine experiments:
1. Hot embossing of plastics micro structures
2. Micro electroforming
4. UV-lithography
5. Optical waveguides
6. Capillary electrophoresis on a chip
7. SAW gas sensor
8. Metrology
9. Atomic force microscopy

Each student takes part in only five experiments.  
The experiments are carried out at real workstations at the IMT and coached by IMT-staff.

#### Workload

- Time of attendance: 21 h + 2 h exam  
- Privat studies: 5 h preparing experiments + 10 h preparing the exam
Introduction to Microsystem Technology - Practical Course
2143877, WS 18/19, 2 SWS, [Open in study portal]

Learning Content
In the practical training includes nine experiments:
1. Hot embossing of plastics micro structures
2. Micro electroforming
3. Mikro optics: "LIGA-micro spectrometer"
4. UV-lithography
5. Optical waveguides
6. Capillary electrophoresis on a chip
7. SAW gas sensor
8. Metrology
9. Atomic force microscopy
Each student takes part in only five experiments.
The experiments are carried out at real workstations at the IMT and coached by IMT-staff.

Workload
Time of attendance: 21 h + 2 h exam
Privat studies: 5 h preparing experiments + 10 h preparing the exam
6.172 Course: Problem Solving, Communication and Leadership [T-WIWI-102871]

**Responsible:** Prof. Dr. Hagen Lindstädt
**Organisation:** KIT Department of Economics and Management
**Part of:**
- M-WIWI-101425 - Strategie und Organisation
- M-WIWI-101513 - Personal und Organisation
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**
The assessment consists of a written exam (30 minutes) (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

**Prerequisites**
None

Below you will find excerpts from events related to this course:

**Problem solving, communication and leadership**

2577910, SS 2019, 1 SWS, Open in study portal

**Learning Content**
The course deals with various aspects of problem solving and communication processes and is divided into two parts. The first part of the course addresses the fundamental steps in the problem-solving process; namely, problem identification, problem structuring, problem analysis and communication of solution. Ideas for structuring problem solving processes will be discussed and the perquisites for and principles of structured communication based on charts and presentations will be explained. The second part of the course addresses important concepts in leadership, including the context-specificity of influence, the choice of leader and the characteristics of employees. The course content reflects current issues in management and communication practice and is oriented toward the practical application of theoretical insights to these issues. In this respect, the course aims to develop interdisciplinary skills.

**Workload**
The total workload for this course is approximately 60 hours. For further information see German version.

**Literature**
The relevant excerpts and additional sources are made known during the course.

**Responsible:** Dr.-Ing. Uwe Weidner

**Organisation:** KIT Department of Civil Engineering, Geo- and Environmental Sciences

**Part of:**
- M-WIWI-101646 - Einführung in Naturgefahren und Risikoanalysen 1
- M-WIWI-101648 - Einführung in Naturgefahren und Risikoanalysen 2
- M-WIWI-104838 - Einführung in Naturgefahren und Risikoanalysen
- M-WIWI-104907 - Ingenieurwissenschaften

**Type:** Prüfungsleistung mündlich

**Credits:** 3

**Version:** 1

**Modeled Conditions**
The following conditions have to be fulfilled:

1. The course T-BGU-101638 - Procedures of Remote Sensing, Prerequisite must have been passed.
Course: Procedures of Remote Sensing, Prerequisite [T-BGU-101638]

**Responsible:** Dr.-Ing. Uwe Weidner

**Organisation:** KIT Department of Civil Engineering, Geo- and Environmental Sciences

**Part of:**
- M-WIWI-101646 - Einführung in Naturgefahren und Risikoanalysen 1
- M-WIWI-101648 - Einführung in Naturgefahren und Risikoanalysen 2
- M-WIWI-104838 - Einführung in Naturgefahren und Risikoanalysen
- M-WIWI-104907 - Ingenieurwissenschaften

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**Prerequisites**

None

**Recommendation**

None

**Annotation**

None
Course: Product Lifecycle Management [T-MACH-105147]

Responsibility: Prof. Dr.-Ing. Jivka Ovtcharova
Organisation: KIT Department of Mechanical Engineering

Part of: M-MACH-101270 - Product Lifecycle Management
M-WIWI-104907 - Ingenieurwissenschaften

Type: Prüfungsleistung schriftlich
Credits: 4
Recurrence: Each winter term
Version: 2

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<td>Product Lifecycle Management</td>
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Competence Certificate
Written examination 90 min.

Prerequisites
None

Below you will find excerpts from events related to this course:

Learning Content
Product Lifecycle Management (PLM) is an approach to the holistic and cross-company management and control of all product-related processes and data throughout the life cycle along the extended supply chain - from design and production to sales, to the dismantling and recycling.

Product Lifecycle Management is a comprehensive approach for effective and efficient design of the product life cycle. Based on all product information, which comes up across the entire value chain and across multiple partners, processes, methods and tools are made available to provide the right information at the right time, quality and the right place.

The course covers:

- A consistent description of all business processes that occur during the product life cycle (development, production, sales, dismantling, ...)
- the presentation of methods for the performance of the PLM business processes,
- explaining the most important corporate information systems to support the life cycle (PDM, ERP, SCM, CRM systems) to sample the software manufacturer SAP

Workload
regular attendance: 42 hours
self-study: 128 hours
Literature
Lecture slides.


6.176 Course: Product, Process and Resource Integration in the Automotive Industry [T-MACH-102155]

**Responsible:** Prof. Dr.-Ing. Jivka Ovtcharova  
**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101270 - Product Lifecycle Management

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**Competence Certificate**  
Oral examination 20 min.

**Prerequisites**  
None

**Annotation**  
Limited number of participants.

*Below you will find excerpts from events related to this course:*

**Product, Process and Resource Integration in the Automotive Industry**  
2123364, SS 2019, 2 SWS, [Open in study portal](#)

**Learning Content**  
The lecture

- Overview of product development in the automotive sector (process- and work cycle, IT-Systems)
- Integrated product models in the automotive industry (product, process and resource)
- New CAx modeling methods (intelligent feature technology, templates & functional modeling)
- Automation and knowledge-based mechanism for product design and production planning
- Product development in accordance with defined process and requirement (3D-master principle, tolerance models)
- Concurrent Engineering, shared working
- Enhanced concepts: the digital and virtual factory (application of virtual technologies and methods in the product development)
- Systems: Siemens NX.

Additionally, a practical industrial project study is offered, which is based on an integrated application scenario (from design of production resources, over testing and validation method planning to the manufacturing and implementation of the production resources).

Since the student will be divided in small teams, this study will also teach the students about team work and distributed development.

**Annotation**  
Max. 20 students, registration necessary (ILIAS)

**Workload**  
regular attendance: 32 hours  
self-study: 72 hours

**Literature**  
Lecture slides
6.177 Course: Production and Logistics Controlling [T-WIWI-103091]

**Responsible:** Alexander Rausch

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-MACH-101269 - Einführung in die Technische Logistik
- M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**
The assessment consists of a written exam (60 minutes) following §4(2), 1 of the examination regulation. The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

**Prerequisites**
None

*Below you will find excerpts from events related to this course:*

**Produktions- und Logistikcontrolling**

2500005, WS 18/19, 2 SWS, [Open in study portal](#)

**Learning Content**

1. Overview of Controlling
2. Performance Measurement
3. Planning
4. Reporting
5. Deviation Analysis
6.178 Course: Production Economics and Sustainability [T-WIWI-102820]

**Responsible:** Dr. Jérémy Rimbon

**Organisation:** KIT Department of Economics and Management

**Part of:** M-WIWI-101437 - Industrielle Produktion I
M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**
The assessment consists of an oral (30 minutes) or a written (60 minutes) exam (following §4(2), 1 of the examination regulation). The exam takes place in every semester. Re-examinations are offered at every ordinary examination date.

*Below you will find excerpts from events related to this course:*

### Learning Content
The analysis and management of material flows on the company level and above will be the focus of this lecture. Herein, the discussion will be about cost-effective and environmentally acceptable steps to avoid, abate and recycle emissions and waste as well as ways of efficient resources handling. As methods material flow analysis (MFA), life cycle assessment (LCA) and OR methods, e.g. for decision support, are introduced.

**Topics:**
- regulations related to materials and substances
- raw materials, reserves and their availabilities/lifetimes
- material and substance flow analysis (MFA/SFA)
- material related ecoprofiles, e.g. Carbon Footprint
- LCA
- resource efficiency
- emission abatement
- waste management and closed-loop recycling
- raw material oriented production systems
- environmental management (EMAS, ISO 14001, Ecoprofit), eco-controlling

**Workload**
Total effort required will account for approximately 105h (3.5 credits).

**Literature**
will be announced in the course

**Responsible:** Prof. Dr.-Ing. Stefan Hinz

**Organisation:** KIT Department of Civil Engineering, Geo- and Environmental Sciences

**Part of:**
- M-WIWI-101646 - Einführung in Naturgefahren und Risikoanalysen 1
- M-WIWI-101648 - Einführung in Naturgefahren und Risikoanalysen 2
- M-WIWI-104838 - Einführung in Naturgefahren und Risikoanalysen
- M-WIWI-104907 - Ingenieurwissenschaften

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**Modeled Conditions**

The following conditions have to be fulfilled:

1. The course T-BGU-101638 - Procedures of Remote Sensing, Prerequisite must have been passed.
## 6.180 Course: Project Management [T-BGU-101675]

**Responsible:** Prof. Dr.-Ing. Shervin Haghsheno

**Organisation:** KIT Department of Civil Engineering, Geo- and Environmental Sciences

**Part of:**
- M-BGU-101004 - Grundlagen des Baubetriebs
- M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**
written exam with 60 minutes

**Prerequisites**
None

**Recommendation**
None

**Annotation**
None
### 6.181 Course: Public Law I - Basic Principles [T-INFO-101963]

**Responsible:** Prof. Dr. Nikolaus Marsch  
**Organisation:** KIT Department of Informatics  
**Part of:**  
- M-INFO-101187 - Recht Wahlpflicht  
- M-INFO-101192 - Verfassungs- und Verwaltungsrecht  
- M-WIWI-104903 - Recht

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### 6.182 Course: Public Law II [T-INFO-102042]

**Responsible:** Prof. Dr. Nikolaus Marsch

**Organisation:** KIT Department of Informatics

**Part of:**
- M-INFO-101187 - Recht Wahlpflicht
- M-INFO-101192 - Verfassungs- und Verwaltungsrecht
- M-WIWI-104903 - Recht

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6.183 Course: Public Media Law [T-INFO-101311]

**Responsible:** Prof. Dr. Thomas Dreier

**Organisation:** KIT Department of Informatics

**Part of:**
- M-INFO-101217 - Öffentliches Wirtschaftsrecht
- M-WIWI-104903 - Recht

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### Course: Public Revenues [T-WIWI-102739]

**Responsible:** Prof. Dr. Berthold Wigger  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101403 - Finanzwissenschaft  
- M-WIWI-101499 - Angewandte Mikroökonomik  
- M-WIWI-101668 - Wirtschaftspolitik I  
- M-WIWI-104908 - Volkswirtschaftslehre

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**Competence Certificate**  
The assessment consists of an 1h written exam following Art. 4, para. 2, clause 1 of the examination regulation. The grade for this course equals the grade of the written exam.

**Prerequisites**  
None

**Recommendation**  
Basic knowledge of Public Finance is required.

**Below you will find excerpts from events related to this course:**

### Public Revenues

**2560120, SS 2019, 2 SWS, Open in study portal**

**Lecture (V)**

**Description**  
The Public Revenues lecture is concerned with the theory and policy of taxation and public dept. In the first chapter, fundamental concepts of taxation theory are introduced, whereas the second chapter deals with key elements of the German taxation system. The allocative and distributive effects of different taxation types are examined in chapter three and four. Chapter five integrates both allocative and distributive components in order to derive a theory of optimal taxation. The core of the sixth chapter is represented by international aspects of taxation. The debt part begins with a description of the extent and structure of public dept in chapter seven. In the following chapter, macroeconomic theories of national dept are evolved, while chapter nine is concerned with its long term consequences when employed as a regular instrument of budgeting. Finally, the tenth chapter deals with constitutional limits to public dept-incurring.

**Learning Content**  
The Public Revenues lecture is concerned with the theory and policy of taxation and public dept. In the first chapter, fundamental concepts of taxation theory are introduced, whereas the second chapter deals with key elements of the German taxation system. The allocative and distributive effects of different taxation types are examined in chapter three and four. Chapter five integrates both allocative and distributive components in order to derive a theory of optimal taxation. The core of the sixth chapter is represented by international aspects of taxation. The debt part begins with a description of the extent and structure of public dept in chapter seven. In the following chapter, macroeconomic theories of national dept are evolved, while chapter nine is concerned with its long term consequences when employed as a regular instrument of budgeting. Finally, the tenth chapter deals with constitutional limits to public dept-incurring.

**Workload**  
The total workload for this course is approximately 135.0 hours. For further information see German version.
Literature
Elective literature:

6.185 Course: Public Sector Finance [T-WIWI-109590]

Responsible: Prof. Dr. Berthold Wigger
Organisation: KIT Department of Economics and Management
Part of: M-WIWI-101403 - Finanzwissenschaft
M-WIWI-104908 - Volkswirtschaftslehre

Type
Prüfungsleistung schriftlich

Credits
4,5

Recurrence
Each winter term

Version
1

Events
WS 18/19 2560120 Öffentliches Finanzwesen 3 SWS Lecture (V) Wigger, Groh

Exams
WS 18/19 790oef Public Sector Finance Prüfung (PR) Wigger
SS 2019 790oef Public Sector Finance Prüfung (PR) Wigger

Competence Certificate
The assessment consists of a written exam (60 min.) according to § 4 paragraph 2 Nr. 1 of the examination regulation SPO 2015.

Prerequisites
T-WIWI-107763 "Municipal Finance" must not be selected.

Annotation
Previous title until winter semester 2018/19 "Municipal Finance".

Below you will find excerpts from events related to this course:

Öffentliches Finanzwesen 2560120, WS 18/19, 3 SWS, Open in study portal Lecture (V)

Learning Content
The course Municipal Finance addresses the theory and policy of municipal revenues and spending including grants, municipal revenue equalisation, taxation as well as municipal and public enterprises.

At the beginning of the course, fundamental concepts of taxation theory as well as key elements of the German taxation system are introduced. The allocative and distributive effects of different taxation methods are examined thereafter and are combined within the theory of optimal taxation. The following chapter is concerned with municipal borrowing and illustrates ways to acquire additional funding. After addressing the extent, structure and variety of municipal borrowing, macroeconomic theories are introduced and applied to the municipal sector. In the course of this final chapter, special attention will be paid to the long term consequences and the sustainability of municipal borrowing as a means of budgeting.

Literature
- Several publications of the Ministry of Interior and the Ministry of Finance Baden-Württemberg.
6.186 Course: Quality Management [T-MACH-102107]

**Responsible:** Prof. Dr.-Ing. Gisela Lanza

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**
- M-MACH-101284 - Vertiefung der Produktionstechnik
- M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**

Written Exam (60 min)

**Prerequisites**

none

Below you will find excerpts from events related to this course:

**Quality Management**

2149667, WS 18/19, 2 SWS, Open in study portal

**Description**

**Media:**

Lecture notes will be provided in Ilias (https://ilias.studium.kit.edu/)

**Learning Content**

Based on the quality philosophies Total Quality Management (TQM) and Six Sigma, the lecture deals with the requirements of modern quality management. Within this context, the process concept of a modern enterprise and the process-specific fields of application of quality assurance methods are presented. The lecture covers the current state of the art in preventive and non-preventive quality management methods in addition to manufacturing metrology, statistical methods and service-related quality management. The content is completed with the presentation of certification possibilities and legal quality aspects.

Main topics of the lecture:

- The term "quality"
- Total Quality Management (TQM) and Six Sigma
- Universal methods and tools
- QM during early product stages – product definition
- QM during product development and in procurement
- QM in production – manufacturing metrology
- QM in production – statistical methods
- QM in service
- Quality management systems
- Legal aspects of QM

**Annotation**

None

**Workload**

regular attendance: 21 hours
self-study: 99 hours
T 6.187 Course: Real Estate Management I [T-WIWI-102744]

**Responsible:** Prof. Dr.-Ing. Thomas Lützkendorf

**Organisation:** KIT Department of Economics and Management

**Part of:** M-WIWI-101466 - Real Estate Management  
M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place two times only in the semester in which the lecture is taken place (winter semester). Re-examinations are offered at every ordinary examination date.

**Prerequisites**
None

**Annotation**
The course is replenished by excursions and guest lectures by practitioners out of the real estate business.

Below you will find excerpts from events related to this course:

**Real Estate Management I**

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**Description**
The course Real Estate Management I deals with questions concerning the economy of a single building throughout its lifecycle. Among other topics this includes project development, location and market studies, German federal building codes as well as finance and assessment of economic efficiency. The tutorial recesses the contents of the course by means of practical examples and, in addition to that, goes into the possible use of software tools.

**Learning Content**
The course Real Estate Management I deals with questions concerning the economy of a single building throughout its lifecycle. Among other topics this includes project development, location and market studies, German federal building codes as well as finance and assessment of economic efficiency. The tutorial recesses the contents of the course by means of practical examples and, in addition to that, goes into the possible use of software tools.

**Annotation**
The course is replenished by excursions and guest lectures by practitioners out of the real estate business.

**Workload**
The total workload for this course is approximately 135.0 hours. For further information see German version.
Literature

Elective literature:

Course: Real Estate Management II [T-WIWI-102745]

**Responsible:** Prof. Dr.-Ing. Thomas Lützkendorf

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101466 - Real Estate Management
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**
The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation). The exam takes place two times only in the semester in which the lecture is takes place (summer semester). Reexaminations are offered at every ordinary examination date.

**Prerequisites**
None

**Recommendation**
A combination with the module *Design Construction and Assessment of Green Buildings* is recommended. Furthermore it is recommended to choose courses of the following fields

- Finance and Banking
- Insurance
- Civil Engineering and Architecture (building physics, structural design, facility management)

**Annotation**
The course is replenished by excursions and guest lectures by practitioners out of the real estate business.

Below you will find excerpts from events related to this course:

**Real Estate Management II**
2585400, SS 2019, 2 SWS, Open in study portal

**Description**
The course Real Estate Management II gives special attention to topics in connection to the management of large real estate portfolios. This especially includes property valuation, market and object rating, maintenance and modernization, as well as real estate portfolio and risk management. The tutorial provides examples in order to practice the application of theoretical knowledge to practical problems.

**Notes**
The course is replenished by excursions and guest lectures by practitioners out of the real estate business.

**Learning Content**
The course Real Estate Management II gives special attention to topics in connection to the management of large real estate portfolios. This especially includes property valuation, market and object rating, maintenance and modernization, as well as real estate portfolio and risk management. The tutorial provides examples in order to practice the application of theoretical knowledge to practical problems.

**Annotation**
The course is replenished by excursions and guest lectures by practitioners out of the real estate business.
Workload
The total workload for this course is approximately 135.0 hours. For further information see German version.

Literature
Elective literature:
See german version.
6.189 Course: Remote Sensing, Exam [T-BGU-101636]

**Responsible:** Prof. Dr.-Ing. Stefan Hinz

**Organisation:** KIT Department of Civil Engineering, Geo- and Environmental Sciences

**Part of:**
- M-WIWI-101646 - Einführung in Naturgefahren und Risikoanalysen 1
- M-WIWI-101648 - Einführung in Naturgefahren und Risikoanalysen 2
- M-WIWI-104838 - Einführung in Naturgefahren und Risikoanalysen
- M-WIWI-104907 - Ingenieurwissenschaften

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**Modeled Conditions**

The following conditions have to be fulfilled:

1. The course T-BGU-101637 - Systems of Remote Sensing, Prerequisite must have been passed.
2. The course T-BGU-101638 - Procedures of Remote Sensing, Prerequisite must have been passed.

**Recommendation**

None

**Responsible:** PD Dr. Patrick Jochem  
Prof. Dr. Russell McKenna  

**Organisation:** KIT Department of Economics and Management  

**Part of:**  
M-WIWI-101464 - Energiewirtschaft  
M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**

The assessment consists of a written exam (60 min., in English, answers in English or German) according to § 4 paragraph 2 Nr. 1 of the examination regulation SPO2015.

**Prerequisites**

None.

---

Below you will find excerpts from events related to this course:

**Renewable Energy – Resources, Technologies and Economics**

2581012, WS 18/19, 2 SWS, Open in study portal

**Learning Content**

1. General introduction: Motivation, Global situation
2. Basics of renewable energies: Energy balance of the earth, potential definition
3. Hydro
4. Wind
5. Solar
6. Biomass
7. Geothermal
8. Other renewable energies
9. Promotion of renewable energies
10. Interactions in systemic context
11. Excursion to the "Energieberg" in Mühlburg

**Workload**

The total workload for this course is approximately 105.0 hours. For further information see German version.
Literature
Elective literature:

6.191 Course: Selected Applications of Technical Logistics [T-MACH-102160]

**Responsible:** Viktor Milushev
Dr.-Ing. Martin Mittwollen

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**
- M-MACH-101269 - Einführung in die Technische Logistik
- M-WIWI-104907 - Ingenieurwissenschaften

**Type** | Credits | Recurrence | Version
---|---|---|---
Prüfungsleistung mündlich | 4 | Each summer term | 1

**Events**

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**Competence Certificate**
The assessment consists of an oral exam (20 min.) taking place in the recess period according to § 4 paragraph 2 Nr. 2 of the examination regulation.

**Prerequisites**
none

**Recommendation**
Knowledge out of Basics of Technical Logistics (T-MACH-102163) / Elements and Systems of Technical Logistics (T-MACH-102159) preconditioned

Below you will find excerpts from events related to this course:

**Selected Applications of Technical Logistics**
2118087, SS 2019, 3 SWS, Open in study portal

**Description**
Media:
- supplementary sheets
- projector
- blackboard

**Notes**
Details according schedule will be published

**Learning Content**
- design and dimension of machines from intralogistics
- static and dynamic behaviour
- operation properties and specifics
- Inside practical lectures: sample applications and calculations in addition to the lectures

**Annotation**
Knowledge out of Basics of Technical Logistics preconditioned

**Workload**
presence: 36h
rework: 84h
Literature
Recommendations during lessons
6.192 Course: Selected Applications of Technical Logistics - Project [T-MACH-108945]

**Responsible:** Viktor Milushev  
Dr.-Ing. Martin Mittwollen  

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
- M-MACH-101269 - Einführung in die Technische Logistik  
- M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**  
Presentation of performed project and defense (30min) according to §4 (2), No. 3 of the examination regulation

**Prerequisites**  
T-MACH-102160 (selected applications of technical logistics) must have been started

**Modeled Conditions**  
The following conditions have to be fulfilled:

1. The course T-MACH-102160 - Selected Applications of Technical Logistics must have been started.

**Recommendation**  
Knowledge out of Basics of Technical Logistics (T-MACH-102163) / Elements and Systems of Technical Logistics (T-MACH-102159) preconditioned
6.193 Course: Selected legal issues of Internet law [T-INFO-108462]

**Responsible:** Prof. Dr. Thomas Dreier

**Organisation:** KIT Department of Informatics

**Part of:**
- M-INFO-101215 - Recht des Geistigen Eigentums
- M-WIWI-104903 - Recht

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**Modeled Conditions**

The following conditions have to be fulfilled:

1. The course T-INFO-101307 - Internet Law must not have been started.
6.194 Course: Selected Topics on Optics and Microoptics for Mechanical Engineers [T-MACH-102165]

Responsible: Dr.-Ing. Timo Mappes
Organisation: KIT Department of Mechanical Engineering

Part of: M-MACH-101287 - Mikrosystemtechnik
M-WIWI-104907 - Ingenieurwissenschaften

Type
Prüfungsleistung mündlich

Credits
3

Recurrence
Each term

Version
1

Competence Certificate
Oral examination

Prerequisites
none
**6.195 Course: Seminar Data-Mining in Production [T-MACH-108737]**

**Responsible:** Prof. Dr.-Ing. Gisela Lanza  
**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
M-WIWI-101816 - Seminarmodul  
M-WIWI-104907 - Ingenieurwissenschaften

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**Exams**  
WS 18/19 76-T-MACH-108737 Seminar Data-Mining in Production Prüfung (PR) Lanza

**Competence Certificate**  
alternative test achievement (graded):  
- written elaboration (workload of at least 80 h)  
- oral presentation (approx. 30 min)

**Prerequisites**  
none

**Annotation**  
The number of students is limited to twelve. Dates and deadlines for the seminar will be announced at [https://www.wbk.kit.edu/studium-und-lehre.php](https://www.wbk.kit.edu/studium-und-lehre.php).

*Below you will find excerpts from events related to this course:*

**Seminar Data Mining in Production**  
2151643, WS 18/19, 2 SWS, [Open in study portal](https://www.wbk.kit.edu/studium-und-lehre.php)

**Description**  
**Media:**  
KNIME Analytics Platform

**Notes**  
The dates and deadlines for the seminar will be announced at [https://www.wbk.kit.edu/studium-und-lehre.php](https://www.wbk.kit.edu/studium-und-lehre.php). The number of students is limited to twelve.

**Learning Content**  
In the age of Industry 4.0, large amounts of production data are generated by the global production networks and value chains. Their analysis enables valuable conclusions about production and lead to an increasing process efficiency. The aim of the seminar is to get to know production data analysis as an important component of future industrial projects. The students get to know the data mining tool KNIME and use it for analyses. A specific industrial use case with real production data enables practical work and offers direct references to industrial applications. The participants learn selected methods of data mining and apply them to the production data. The work within the seminar takes place in small groups on the computer. Subsequently, presentations on specific data mining methods have to be prepared.
Annotation
The number of students is limited to twelve. Dates and deadlines for the seminar will be announced at https://www.wbk.kit.edu/studium-und-lehre.php.

Workload
regular attendance: 10 hours
self-study: 80 hours

Description
Media:
KNIME Analytics Platform

Learning Content
In the age of Industry 4.0, large amounts of production data are generated by the global production networks and value chains. Their analysis enables valuable conclusions about production and lead to an increasing process efficiency. The aim of the seminar is to get to know production data analysis as an important component of future industrial projects. The students get to know the data mining tool KNIME and use it for analyses. A specific industrial use case with real production data enables practical work and offers direct references to industrial applications. The participants learn selected methods of data mining and apply them to the production data. The work within the seminar takes place in small groups on the computer. Subsequently, presentations on specific data mining methods have to be prepared.

Annotation
The number of students is limited to twelve. Dates and deadlines for the seminar will be announced at https://www.wbk.kit.edu/studium-und-lehre.php.

Workload
regular attendance: 10 hours
self-study: 80 hours
### 6.196 Course: Seminar in Business Administration (Bachelor) [T-WIWI-103486]

**Responsibility:** Professorenschaft des Fachbereichs Betriebswirtschaftslehre  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101816 - Seminarmodul  
- M-WIWI-104900 - Betriebswirtschaftslehre

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Module Handbook as of 08.04.2019
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<td>SS 2019</td>
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<td>Seminar Management Accounting (Bachelor)</td>
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<td>SS 2019</td>
<td>79-2579905-01</td>
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<td>Prüfung (PR)</td>
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Competence Certificate
The non examassessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of

- a talk about the research topic of the seminar together with discussion,
- a written summary about the major issues of the topic and
- attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

Prerequisites
None.

Recommendation
See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

Annotation
The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required. The available places are listed on the internet: https://portal.wiwi.kit.edu.

Below you will find excerpts from events related to this course:

Bachelor Seminar in CRM
2540524, WS 18/19, 2 SWS, Open in study portal

Learning Content
This seminar serves as an introduction into the process of scientific work. As a consequence, four (mandatory) introductory lessons are given that will give insight to philosophy of science, researching literature, typesetting with LaTeX and writing/presenting of content.

The seminar roughly treats questions of Customer Relationship Management. Exact topics are announced with the beginning of the application period.

Workload
The total workload for this course is approximately 90 hours (3 credits):

- Time of attendance
  - Introductory lessons: 4 x 90min = 6h 00m
  - Presentations: 4 x 90min = 6h 00m

- Selbststudium
  - Preparing the presentation: 8h
  - Literature research: 40h
  - Writing the seminar paper: 30h

Summe: 90h 00m

Literature
Elective literature:

Annotation
Please register on the seminar website.

Seminar in Marketing & Innovation (Bachelor)
2572173, WS 18/19, SWS, Open in study portal

Learning Content
The seminar teaches students to gain a systematic overview of a field of literature in Marketing - an important prerequisite for a successful thesis. Central aspects are identification of relevant literature sources, systematization of the field, working out central insights, and writing comprehensively.

Annotation
Students interested in thesis positions at the chair of marketing should participate in the marketing seminar. For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu)

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
will be announced in the seminar

Seminar Human Resources and Organizations
2573010, WS 18/19, 2 SWS, Open in study portal

Learning Content
The topics are redefined each semester on basis of current research topics. The topics will be announced on the website of the Chair.

Workload
The total workload for this course is approximately 90 hours.

Lecture 30h
Preparation of lecture 45h
Exam preparation 15h

Seminar Human Resource Management
2573011, WS 18/19, 2 SWS, Open in study portal

Workload
The total workload for this course is approximately 90 hours.

Lecture 30h
Preparation of lecture 45h
Exam preparation 15h

Special Topics in Management Accounting
2579905, WS 18/19, 2 SWS, Open in study portal

Learning Content
The course will be a mix of lectures, discussions, and student presentations. Students will write a paper in small groups, and present this in the final week. Topics are selectively prediscibed. The seminar course is concentrated in four meetings that are spread throughout the semester.

Meeting 1: Introductory lecture. You need to conduct a first literature search and at the end of the first week you should identify (provisionally) the topic for your paper.

Meeting 2 and 3: The purpose of the second week is to define the topics and research questions in much more detail. Different types of papers may be selected: literature review, research paper, descriptive case study, or teaching case. Students will present their ideas and all participants should ask questions, help each other focus, offer ideas, etc.

Meeting 4: In the third week we are going to present and discuss the final papers.
Annotation
Maximum of 24 students.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Will be announced in the course.

Seminar in Finance (Master, Prof. Uhrig-Homburg)
2530580, SS 2019, 2 SWS, Open in study portal

Learning Content
Within this seminar different topics of current concern are treated. These topics have their foundations in the contents of certain lectures.

The topics of the seminar are published on the website of the involved finance chairs at the end of the foregoing semester.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Will be announced at the end of the foregoing semester.

Seminar Human Resources and Organizations (Bachelor)
2573010, SS 2019, 2 SWS, Open in study portal

Learning Content
The topics are redefined each semester on basis of current research topics. The topics will be announced on the website of the Chair.

Workload
The total workload for this course is approximately 90 hours.

Lecture 30h
Preparation of lecture 45h
Exam preparation 15h

Seminar Human Resource Management (Bachelor)
2573011, SS 2019, 2 SWS, Open in study portal

Learning Content
The topics are redefined each semester on basis of current research topics. The topics will be announced on the website of the Chair.

Workload
The total workload for this course is approximately 90 hours.

Lecture 30h
Preparation of lecture 45h
Exam preparation 15h

Literature
Selected journal articles and books.

Seminar Management Accounting
2579904, SS 2019, 2 SWS, Open in study portal
Learning Content
The course will be a mix of lectures, discussions, and student presentations. Students will write a paper in small groups, and present this in the final week. You are to a large extent free to select your own topic. The seminar course is concentrated in four meetings that are spread throughout the semester.

Meeting 1: Introductory lecture. You need to conduct a first literature search and at the end of the first week you should identify (provisionally) the topic for your paper.

Meeting 2 and 3: The purpose of the second week is to define the topics and research questions in much more detail. Different types of papers may be selected: literature review, research paper, descriptive case study, or teaching case. Students will present their ideas and all participants should ask questions, help each other focus, offer ideas, etc.

Meeting 4: In the third week we are going to present and discuss the final papers.

Annotation
Maximum of 24 students.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Will be announced in the course.

Special Topics in Management Accounting
2579905, SS 2019, 2 SWS, Open in study portal

Learning Content
The course will be a mix of lectures, discussions, and student presentations. Students will write a paper in small groups, and present this in the final week. Topics are selectively prediscibed. The seminar course is concentrated in four meetings that are spread throughout the semester.

Meeting 1: Introductory lecture. You need to conduct a first literature search and at the end of the first week you should identify (provisionally) the topic for your paper.

Meeting 2 and 3: The purpose of the second week is to define the topics and research questions in much more detail. Different types of papers may be selected: literature review, research paper, descriptive case study, or teaching case. Students will present their ideas and all participants should ask questions, help each other focus, offer ideas, etc.

Meeting 4: In the third week we are going to present and discuss the final papers.

Annotation
Maximum of 24 students.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Will be announced in the course.
### 6.197 Course: Seminar in Economics (Bachelor) [T-WIWI-103487]

**Responsible:** Professorenschaft des Fachbereichs Volkswirtschaftslehre  
**Organisation:** KIT Department of Economics and Management  
**Part of:** M-WIWI-101816 - Seminarmodul  
**M-WIWI-104908 - Volkswirtschaftslehre**

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| **Recurrence** | Jedes Semester  
| **Version** | 1  

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<td><strong>WS 18/19</strong></td>
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| 2512312 | Cooperation seminar: Innovative applications on single board computers as well as their economic relevance | 3 SWS | Seminar / Practical course (S/P) | Sure-Vetter, Ott, Weller, Bälz  
| 2520405 | Topics in Experimental Economics | SWS | Seminar (S) | Reiß, Hofmann, Mitarbeiter  
| 2521310 | Topics in Econometrics | 2 SWS | Seminar (S) | Buse, Görgen  
| 2560140 | Topics on Political Economics | 2 SWS | Seminar (S) | Szech, Engel  
| 2560141 | Morals & Social Behavior | 2 SWS | Seminar (S) | Szech, Huber  
| 2560400 | Seminar in Macroeconomics | 2 SWS | Seminar (S) | Brumm, Krause, Pegorari  
| 2561208 | Ausgewählte Aspekte der europäischen Verkehrsplanung und -modellierung | 1 SWS | Seminar (S) | Szimba  
| **SS 2019** |  
| 2560553 | Topics in Political Economics (Bachelor) | 2 SWS | Seminar (S) | Szech, Maus  
| 2560555 | Morals and Social Behavior (Bachelor) | 2 SWS | Seminar (S) | Szech, Huber  

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</table>
| 7900094 | Selected Topics in Text Mining - Cooperation Seminar AIFB and ECON | Prüfung (PR) | Sure-Vetter, Ott  
| 7900132 | Seminar in Economics A (Master) | Prüfung (PR) | Fuchs-Seliger  
| 7900139 | Seminar in Economics (Bachelor/Master) | Prüfung (PR) | Mitusch  
| 7900141 | Seminar on Voting Theory | Prüfung (PR) | Puppe  
| 7900216 | Seminar in Macroeconomics | Prüfung (PR) | Brumm  
| 7900254 | Topics in Econometrics. Seminar in Economics (Bachelor) | Prüfung (PR) | Schienle  
| 7900257 | Date Mining | Prüfung (PR) | Nakhaeizadeh  
| 7900278 | Seminar on Morals and Social Behavior | Prüfung (PR) | Szech  
| 7900282 | Seminar in Political Economics (Bachelor) | Prüfung (PR) | Szech  
| 79191ee | Seminar Topics in Experimental Economics | Prüfung (PR) | Reiß  
| 79sefi1 | Seminar in Economics (Bachelor) | Prüfung (PR) | Wigger  
| **SS 2019** |  
| 7900130 | Seminar in Economics (Bachelor) | Prüfung (PR) | Szech  
| 7900131 | Seminar in Economics (Bachelor) | Prüfung (PR) | Szech  
| 79sefi1 | Seminar in Economics (Bachelor) | Prüfung (PR) | Wigger  

Economics Engineering B.Sc.  
Module Handbook as of 08.04.2019  
373
Competence Certificate
The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of

- a talk about the research topic of the seminar together with discussion,
- a written summary about the major issues of the topic and
- attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

Prerequisites
None.

Recommendation
See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

Annotation
The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required. The available places are listed on the internet: https://portal.wiwi-kit.edu.

Below you will find excerpts from events related to this course:

V Cooperation seminar: Innovative applications on single board computers as well as their economic relevance Seminar / Practical course (S/P)
2512312, WS 18/19, 3 SWS, Open in study portal

Description
This seminar is offered cooperatively by the Chair of Web Science (AIFB) and the Chair of Economic Policy (ECON). The cooperation seminar deals with the technical realization of innovative applications using single board computers such as Arduino (https://www.arduino.cc) or Raspberry Pi (https://www.raspberrypi.org). These single board computers can be extended by various sensors and modules, thus fulfilling a wide range of tasks. Thus, the addition of a camera allows for example gesture and face detection, or the equipment with different sensors enables the measurement of temperature and perception of moving objects.

At the same time, the implications of cost-effective availability of these basic technologies are analyzed from an economic-scientific perspective. The spread and use of these single-board computers, as well as the concepts associated with their success, can have a decisive impact on innovation processes. The reasons and obstacles as well as their relevance to innovation are therefore also addressed from an economic perspective.

Microcomputers such as the Raspberry Pi, for example, are increasingly being used and expanded in the private environment, with numerous applications being possible in the household sector. They can be used as a monitoring system, as a home server or as an electronic function opener. Likewise, due to their low cost, size and ease of use, they can also significantly support the development of innovative processes, for example in the development of prototypes.

Within the scope of this seminar, the possibilities of a single board computer are investigated using the Raspberry Pi. The students are to conceive, realize and present innovative applications in two-teams. Each team is provided with a Raspberry Pi. In addition to the realization of an innovative application, each team has to deal with and discuss an economic science issue. The use of the Raspberry Pi or the underlying concepts from an innovation-economic perspective are to be analyzed.

In addition to the Raspberry Pis, various sensors and expansion modules are also provided and can be purchased after consultation with the supervisors. Furthermore, it may be necessary to develop extensions in Python during the seminar. Previous knowledge in Python and Semantic Web technologies are therefore an advantage but not an imperative requirement.

Notes
The exact dates and information for registration will be announced at the event page.

Learning Content
Topics of interest include, but are not limited to:

- Smart Home Applications
- Environmental measurements
- Gesture control
- Security systems
### Topics in Experimental Economics

**Course Information**
- **Code**: 2520405, **WS 18/19**, 2 SWS
- **Open in study portal**

**Seminar (S)**

**Learning Content**
The course covers selected topics in experimental economics and deepens the understanding of the experimental method. In particular, topics of current research into experimental and behavioral economics are discussed, along with a treatment of advanced methodic issues.

**Annotation**
The course is offered in summer 2016 for the first time. The course is not offered in every academic year.

**Workload**
The total workload for this course is approximately 90.0 hours. For further information see German version.

**Literature**
A selection of published papers is compulsory reading for the course. The course syllabus provides references and is announced at the beginning of the course.

### Topics in Econometrics

**Course Information**
- **Code**: 2521310, **WS 18/19**, 2 SWS
- **Open in study portal**

**Seminar (S)**

**Annotation**
In the winter semester 2018/19 the course will be held in English.

### Topics on Political Economics

**Course Information**
- **Code**: 2560140, **WS 18/19**, 2 SWS
- **Open in study portal**

**Seminar (S)**

**Workload**
About 90 hours.

### Topics in Political Economics (Bachelor)

**Course Information**
- **Code**: 2560553, **SS 2019**, 2 SWS
- **Open in study portal**

**Seminar (S)**
Description
In many companies relative reward schemes are used whereby employees earn a bonus if they perform better than their colleagues. Moreover, hierarchical structures mean that in many organizations, employees find themselves in constant competition for promotions. This is meant to provide incentives for higher performance. However, competitive remuneration schemes could also have detrimental effects such that individual workers may view their colleagues as direct competitors generating more selfish and/or less helpful behavior in the workplace. Furthermore, age, gender and culture seem to have impacts on willingness to compete. For example, in western cultures, adult men sometimes enter competition even though their performance level is way too low for success, i.e., they harm themselves by over-competitiveness. In contrast, adult females sometimes compete less than they could do successfully.

Another challenge in contest design, e.g. in sports, is that when competition takes place among workers with mixed abilities it may lead to a discouragement effect, which establishes that lower ability individuals often reduce effort competing against an individual they do not feel up to (e.g. it has been found that average golf players performed significantly worse when competing against a superstar like Tiger Woods). One solution suggested by the economic literature is to level the playing field between advantaged and disadvantaged individuals by favoring weaker individuals through bid-caps, asymmetric tie-breaking rules, or advances. In sports, asymmetric tie-breaking is already common, for instance, in the Champions League soccer playoffs “away goals” become the decisive factor in determining the winning team in case of a tie.

Contests are not only a well-established mechanism for incentivizing workers but also for encouraging innovation and advancing R&D. Elements of research and innovation contests can be found in the procurement of various goods and services. For instance, the construction of new buildings, proposals in a venture capital firm or TV shows for entertainment companies all flow through a similar innovation process that involves the solicitation of bids from multiple potential suppliers and the preparation of a pilot or a proposal. In other cases, e.g., in lobbying contests, it is often discussed whether investments are beneficial or not. Some authors have argued that investments into lobbying should be capped in order to soften competition among asymmetrically strong interest groups (e.g. the lobbying industry versus consumers’ interest groups). Of course, then the question arises whether such caps achieve the respective design goal or not.

In this seminar, we discuss questions like: How can we design workplaces and labor contracts to increase motivation and productivity? How can contests be used to foster innovation? Which role should social preferences play and how could they inspire specific contest designs? How should sport contests be engineered depending on the respective goals? How should we design lobbying contests?

Also related topics are very welcome!

Notes
Participation will be limited to 12 students.

Annotation
For further questions, please contact Patrick Maus (Patrick.Maus@kit.edu).

Workload
About 90 hours

Literature


Morals and Social Behavior (Bachelor)
2560555, SS 2019, 2 SWS, Open in study portal

Description
For a long time, economists studied given markets and mechanisms to predict outcomes, future developments or generally the participants’ behavior. In contrast, Market Design uses theory, empirical and experimental work to design markets which incentivize their participants in a way that leads to a “desirable” outcome. In this, the designer can have different objectives, for example: Maximizing efficiency, welfare or minimizing negative externalities.

Prominent applications of Market Design include, quite topical, Germany’s auction of 5G mobile licenses and matching markets, where there are two large populations that need to be matched to one another (think of hospitals and interns, students and dorm rooms or kidney donors and receivers). In this seminar, we think about ways to either design new markets or how we could alter existing ones in a socially beneficial way. Alternatively, research ideas could focus on finding failures or shortcomings of ineffectively designed markets.
Notes
Participation will be limited to 12 students.

Annotation
For further questions, please contact David Huber (david.huber@kit.edu).

Workload
About 90 hours.
### 6.198 Course: Seminar in Engineering Science Master (approval) [T-WIWI-108763]

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**Competence Certificate**
See German version.

**Prerequisites**
See module description.

**Modeled Conditions**
The following conditions have to be fulfilled:

1. The course T-WIWI-103147 - Seminar in Engineering Science (Master) must not have been started.
2. The course T-WIWI-102755 - Seminar in Engineering Science (Bachelor) must not have been started.

**Recommendation**
None
## 6.199 Course: Seminar in Informatics (Bachelor) [T-WIWI-103485]

**Responsible:** Professorenschaft des Fachbereichs Informatik  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101816 - Seminarmodul  
- M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

### Events

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<td>WS 18/19</td>
<td>2512311</td>
<td>Real-World Challenges in Data Science and Analytics</td>
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<tr>
<td>WS 18/19</td>
<td>2512312</td>
<td>Cooperation seminar: Innovative applications on single board computers as well as their economic relevance</td>
<td>3 SWS</td>
<td>Seminar / Practical course (S/P)</td>
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<td>Emerging Trends in Critical Information Infrastructures</td>
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<td>Seminar (S)</td>
<td>Weinhardt, Satzger, Nickel, Fromm, Fichtner, Sure-Vetter</td>
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<td>SS 2019</td>
<td>2512300</td>
<td>Knowledge Discovery and Data Mining</td>
<td>3 SWS</td>
<td>Seminar / Practical course (S/P)</td>
<td>Sure-Vetter, Färber, Nguyen, Weller</td>
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<td>SS 2019</td>
<td>2513200</td>
<td>Seminar Betriebliche Informationssysteme: Datenschutz und IT-Sicherheit (Bachelor)</td>
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<td>SS 2019</td>
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<td>Data Science &amp; Real-time Big Data Analytics</td>
<td>2 SWS</td>
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### Exams

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<td>WS 18/19</td>
<td>7900038</td>
<td>Linked Data and the Semantic Web</td>
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<td>7900094</td>
<td>Selected Topics in Text Mining - Cooperation Seminar AIFB and ECON</td>
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<td>Sure-Vetter, Ott</td>
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<td>WS 18/19</td>
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<tr>
<td>WS 18/19</td>
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<td>Seminar “Privacy Awareness”</td>
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Competence Certificate
The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of

- a talk about the research topic of the seminar together with discussion,
- a written summary about the major issues of the topic and
- attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

Prerequisites
None.

Recommendation
See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

Annotation
Placeholder for seminars offered by the Institute AIFB. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required.

The available places are listed on the internet: https://portal.wiwi.kit.edu.

Below you will find excerpts from events related to this course:

**Linked Data and the Semantic Web**
2512301, WS 18/19, 3 SWS, Open in study portal

**Description**
The Linked Data principles are a set of practices for data publishing on the web. Linked Data builds on the web architecture and uses HTTP for data access, and RDF for describing data, thus aiming towards web-scale data integration. There is a vast amount of data available published according to those principles: recently, 4.5 billion facts have been counted with information about various domains, including music, movies, geography, natural sciences. Linked Data is also used to make web-pages machine-understandable, corresponding annotations are considered by the big search engine providers. On a smaller scale, devices on the Internet of Things can also be accessed using Linked Data which makes the unified processing of device data and data from the web easy.

In this practical seminar, students will build prototypical applications and devise algorithms that consume, provide, or analyse Linked Data. Those applications and algorithms can also extend existing applications ranging from databases to mobile apps.

For the seminar, programming skills or knowledge about web development tools/technologies are highly recommended. Basic knowledge of RDF and SPARQL are also recommended, but may be acquired during the seminar. Students will work in groups. Seminar meetings will take place as 'Block-Seminar'.

**Notes**
The exact dates and information for registration will be announced at the event page.

**Learning Content**
Topics of interest include, but are not limited to:

- Travel Security
- Geo data
- Linked News
- Social Media
Real-World Challenges in Data Science and Analytics

Desired dates and information for registration will be announced at the event page.

Cooperation seminar: Innovative applications on single board computers as well as their economic relevance

Description
This seminar is offered cooperatively by the Chair of Web Science (AIFB) and the Chair of Economic Policy (ECON). The cooperation seminar deals with the technical realization of innovative applications using single board computers such as Arduino (https://www.arduino.cc) or Raspberry Pi (https://www.raspberrypi.org). These single board computers can be extended by various sensors and modules, thus fulfilling a wide range of tasks. Thus, the addition of a camera allows for example gesture and face detection, or the equipment with different sensors enables the measurement of temperature and perception of moving objects.

At the same time, the implications of cost-effective availability of these basic technologies are analyzed from an economic-scientific perspective. The spread and use of these single-board computers, as well as the concepts associated with their success, can have a decisive impact on innovation processes. The reasons and obstacles as well as their relevance to innovation are therefore also addressed from an economic perspective.

Microcomputers such as the Raspberry Pi, for example, are increasingly being used and expanded in the private environment, with numerous applications being possible in the household sector. They can be used as a monitoring system, as a home server or as an electronic function opener. Likewise, due to their low cost, size and ease of use, they can also significantly support the development of innovative processes, for example in the development of prototypes.

Within the scope of this seminar, the possibilities of a single board computer are investigated using the Raspberry Pi. The students are to conceive, realize and present innovative applications in two-teams. Each team is provided with a Raspberry Pi. In addition to the realization of an innovative application, each team has to deal with and discuss an economic science issue. The use of the Raspberry Pi or the underlying concepts from an innovation-economic perspective are to be analyzed.

In addition to the Raspberry Pis, various sensors and expansion modules are also provided and can be purchased after consultation with the supervisors. Furthermore, it may be necessary to develop extensions in Python during the seminar. Previous knowledge in Python and Semantic Web technologies are therefore an advantage but not an imperative requirement.

Learning Content
Topics of interest include, but are not limited to:

- Smart Home Applications
- Environmental measurements
- Gesture control
- Security systems

Emerging Trends in Critical Information Infrastructures

Description
The block seminar Emerging Trends in Critical Information Infrastructures aims to provide insights into emerging topics in the field of information systems and to offer students an opportunity to write their first academic paper alone or in a group of students. Each semester, different topics are offered around the lectures and research domains of Prof. Sunyaev's chair, especially Trusted Engineering, Digital Health, Internet Technologies as well as Auditing and Certifications. Students can also submit their own topic suggestions within the framework of the main topics specified in the respective semester.

Seminar Service Science, Management & Engineering

Description

Learning Content
Each Semester, the seminar will cover topics from a different selected subfield of Service Science, Management & Engineering. Topics include service innovation, service economics, service computing, transformation and coordination of service value networks as well as collaboration for knowledge intensive services.
See the KSRI website for more information about this seminar: www.ksri.kit.edu

Workload
The total workload for this course is approximately 120 hours. For further information see German version.

Literature
The student will receive the necessary literature for his research topic.

Knowledge Discovery and Data Mining
2512300, SS 2019, 3 SWS, Open in study portal

Description
The seminar includes different methods of machine learning and data mining. Participants of the seminar should have basic knowledge of machine learning and programming skills.

Notes
The exact dates and information for registration will be announced at the event page.

Learning Content
Domains of interest include, but are not limited to:

- Medicine
- Social Media
- Finance Market

Literature
Detailed references are indicated together with the respective subjects. For general background information look up the following textbooks:

- Mitchell, T.; Machine Learning

Data Science & Real-time Big Data Analytics
2513306, SS 2019, 2 SWS, Open in study portal

Description
Event processing and real-time data are everywhere: financial market data, sensors, business intelligence, social media analytics, logistics. Many applications collect large volumes of data in real time and are increasingly faced with the challenge of being able to process them quickly and react promptly. The challenges of this real-time processing are currently also receiving a great deal of attention under the term "Big Data". The complex processing of real-time data requires both knowledge of methods for data analysis (data science) and their processing (real-time analytics). Seminar papers are offered on both of these areas as well as on interface topics, the input of own ideas is explicitly desired.

Seminar Service Science, Management & Engineering
2595470, SS 2019, 2 SWS, Open in study portal

Learning Content
Each Semester, the seminar will cover topics from a different selected subfield of Service Science, Management & Engineering. Topics include service innovation, service economics, service computing, transformation and coordination of service value networks as well as collaboration for knowledge intensive services.
See the KSRI website for more information about this seminar: www.ksri.kit.edu

Workload
The total workload for this course is approximately 90 hours. For further information see German version.
Literature
The student will receive the necessary literature for his research topic.
### 6.200 Course: Seminar in Mathematics (Bachelor) [T-MATH-102265]

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**Responsible:** Dr. Martin Folkers  
Prof. Dr. Günter Last

**Organisation:** KIT Department of Mathematics

**Part of:**  
M-WIWI-101816 - Seminarmodul  
M-WIWI-104905 - Mathematik
6.201 Course: Seminar in Operations Research (Bachelor) [T-WIWI-103488]

Responsible: Prof. Dr. Stefan Nickel
Prof. Dr. Steffen Rebennack
Prof. Dr. Oliver Stein

Organisation: KIT Department of Economics and Management
Part of: M-WIWI-101816 - Seminarmodul
M-WIWI-104899 - Operations Research

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Competence Certificate
The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of

- a talk about the research topic of the seminar together with discussion,
- a written summary about the major issues of the topic and
- attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

Prerequisites
None.

Recommendation
See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

Annotation
The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required. The available places are listed on the internet: https://portal.wiwi.kit.edu.

Below you will find excerpts from events related to this course:

Seminar zu Methodische Grundlagen des Operations Research (BA) 2550131, WS 18/19, SWS, Open in study portal

Learning Content
The current seminar topics are announced under http://kop.ior.kit.edu at the end of the preceding semester.
Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
References and relevant sources are announced at the beginning of the seminar.

Seminar: Recent Topics in OR
2550491, WS 18/19, SWS, Open in study portal

Learning Content
The topics of the seminar will be announced at the beginning of the term in a preliminary meeting. Dates will be announced on the internet.

Annotation
The seminar is offered in each term.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Literature and relevant sources will be announced at the beginning of the seminar.

Seminar zur diskreten Optimierung
2550491, SS 2019, SWS, Open in study portal

Learning Content
The topics of the seminar will be announced at the beginning of the term in a preliminary meeting. Dates will be announced on the internet.

Annotation
The seminar is offered in each term.

Workload
The total workload for this course is approximately 90 hours. For further information see German version.

Literature
Literature and relevant sources will be announced at the beginning of the seminar.
6.202 Course: Seminar in Statistics (Bachelor) [T-WIWI-103489]

**Responsible:** Prof. Dr. Oliver Grothe  
Prof. Dr. Melanie Schienle

**Organisation:** KIT Department of Economics and Management

**Part of:**  
M-WIWI-101816 - Seminarmodul  
M-WIWI-104902 - Statistik

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**Competence Certificate**

The non exam assessment (§4(2), 3 SPO 2007) or alternative exam assessment (§ 4(2), 3 SPO 2015) consists of:

- a talk about the research topic of the seminar together with discussion,
- a written summary about the major issues of the topic
- attending the discussions of the seminar

The grade is achieved by the weighted sum of the grades.

**Prerequisites**

None.

**Recommendation**

See seminar description in the course catalogue of the KIT (https://campus.kit.edu/)

**Annotation**

The listed seminar titles are placeholders. Currently offered seminars of each semester will be published on the websites of the institutes and in the course catalogue of the KIT. In general, the current seminar topics of each semester are already announced at the end of the previous semester. Furthermore for some seminars there is an application required. The available places are listed on the internet: https://portal.wiwi.kit.edu.

Below you will find excerpts from events related to this course:

**Topics in Econometrics**

2521310, WS 18/19, 2 SWS, [Open in study portal](#)

**Annotation**

In the winter semester 2018/19 the course will be held in English.
6.203 Course: Seminar Production Technology [T-MACH-109062]

**Responsible:** Prof. Dr.-Ing. Jürgen Fleischer  
Prof. Dr.-Ing. Gisela Lanza  
Prof. Dr.-Ing. Volker Schulze

**Organisation:** KIT Department of Mechanical Engineering

**Part of:**  
M-WIWI-101816 - Seminarmodul  
M-WIWI-104907 - Ingenieurwissenschaften

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**Competence Certificate**  
alternative test achievement (graded):  
- written elaboration (workload of at least 80 h)  
- oral presentation (approx. 30 min)

**Prerequisites**  
none

**Annotation**  
The specific topics are published on the homepage of the wbk Institute of Production Science.

*Below you will find excerpts from events related to this course:*

**Seminar Production Technology**  
2149665, SS 2019, 1 SWS, [Open in study portal](#)

**Description**  
The specific topics are published on the homepage of the wbk Institute of Production Science.

**Learning Content**  
In course of the seminar Production Technology current issues of the wbk main fields of research "Manufacturing and Materials Technology", "Machines, Equipment and Process Automation" as well as "Production Systems" are discussed

**Workload**  
regular attendance: 10 hours  
self-study: 80 hours
6.204 Course: Seminar: Legal Studies I [T-INFO-101997]

**Responsible:** Prof. Dr. Thomas Dreier

**Organisation:** KIT Department of Informatics

**Part of:**
- M-WIWI-101816 - Seminarmodul
- M-WIWI-104903 - Recht

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Below you will find excerpts from events related to this course:

**Internet und Gesellschaft - gesellschaftliche Werte und technische Umsetzung**

2400061, SS 2019, 2 SWS, Open in study portal

**Notes**

Registration via [https://portal.wiwi.kit.edu/ys/2708](https://portal.wiwi.kit.edu/ys/2708)
6.205 Course: Services Marketing and B2B Marketing [T-WIWI-102806]

**Responsible:** Prof. Dr. Martin Klarmann

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101424 - Grundlagen des Marketing
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**

The assessment consists of a written exam (60 minutes) (following §4(2), 1 of the examination regulation).

**Prerequisites**

None

**Annotation**

For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).

**Below you will find excerpts from events related to this course:**

**Services Marketing and B2B Marketing**

**Learning Content**

The aim of this course is to prepare students for two certain marketing perspectives. The service marketing is concentrated on the particularities coming up when a company sells services instead of products. Subjects in this section are for example:

- Measuring service quality
- Pricing services
- Management of service staff

The second part of the course contains a business-to-business marketing perspective. Topics are below others:

- Management of buying centers
- Competitive Bidding
- B2B-Branding

**Annotation**

For further information please contact Marketing & Sales Research Group (marketing.iism.kit.edu).

**Workload**

The total workload for this course is approximately 90 hours.

**Literature**

### T 6.206 Course: Social Science A (WiWi) [T-GEISTSOZ-109048]

**Responsible:** Prof. Dr. Gerd Nollmann  
**Organisation:** KIT Department of Humanities and Social Sciences  
**Part of:** M-GEISTSOZ-101167 - Soziologie/Empirische Sozialforschung  
**Type:** Studienleistung schriftlich  
**Credits:** 3  
**Recurrence:** Each winter term  
**Version:** 1

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### 6.207 Course: Social Science B (WiWi) [T-GEISTSOZ-109049]

**Responsible:** Prof. Dr. Gerd Nollmann  
**Organisation:** KIT Department of Humanities and Social Sciences  
**Part of:**  
- M-GEISTSOZ-101167 - Soziologie/Empirische Sozialforschung  
- M-WIWI-104906 - Geistes- und Sozialwissenschaften

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<td>5011014</td>
<td>Sozialforschung: Schön neue Arbeitswelt? Erwerbstätigkeit in Deutschland: früher, heute und in Zukunft</td>
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6.208 Course: Software Engineering [T-WIWI-100809]

**Responsible:** Prof. Dr. Andreas Oberweis

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101399 - Vertiefung Informatik
- M-WIWI-101426 - Wahlpflicht Informatik
- M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

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<td>Übungen zu Software Engineering</td>
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**Competence Certificate**
The assessment consists of an 1h written exam in the first week after lecture period.

**Prerequisites**
None

**Modeled Conditions**
You have to fulfill one of 2 conditions:
1. The module M-WIWI-101581 - Introduction to Programming must have been passed.
2. The module M-WIWI-101417 - Foundations of Informatics must have been passed.

**Below you will find excerpts from events related to this course:**

**Software Engineering**

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**Learning Content**
The course deals with fundamental aspects of the systematically development of huge software systems. The course covers topics such as:

- software developing process models
- methods and tools for the development phases: requirements analysis, system specification, system design, programming and testing.

**Workload**

Lecture 30h
Exercise 15h

Review und Preparation of lectures 30h
Review and Preparation of exercises 15h
Exam preparation 29h
Exam 1h

Total: 120h
Literature


Further literature is given in the course.
**6.209 Course: Special Topics in Information Systems [T-WIWI-109940]**

**Responsible:** Prof. Dr. Christof Weinhardt  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101434 - eBusiness und Service Management  
- M-WIWI-104900 - Betriebswirtschaftslehre

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**Competence Certificate**  
The assessment of this course is according to §4(2), 3 SPO in form of a written documentation, a presentation of the outcome of the conducted practical components and an active participation in class.

Please take into account that, beside the written documentation, also a practical component (such as a survey or an implementation of an application) is part of the course. Please examine the course description for the particular tasks.

The final mark is based on the graded and weighted attainments (such as the written documentation, presentation, practical work and an active participation in class).

**Prerequisites**  
see below

**Modeled Conditions**  
The following conditions have to be fulfilled:

1. The course T-WIWI-102706 - Special Topics in Information Engineering & Management must not have been started.

**Recommendation**  
None

**Annotation**  
All the practical seminars offered at the chair of Prof. Dr. Weinhardt can be chosen in the Special Topics in Information Systems course. The current topics of the practical seminars are available at the following homepage: www.iism.kit.edu/im/lehre

The Special Topics Information Systems is equivalent to the practical seminar, as it was only offered for the major in "Information Management and Engineering" so far. With this course students majoring in "Industrial Engineering and Management" and "Economics Engineering" also have the chance of getting practical experience and enhance their scientific capabilities.

The Special Topics Information Systems can be chosen instead of a regular lecture (see module description). Please take into account, that this course can only be accounted once per module.
6.210 Course: Special Topics of Applied Informatics [T-WIWI-102910]

**Responsible:** Prof. Dr. Andreas Oberweis
Prof. Dr. Harald Sack
Prof. Dr. Ali Sunyaev
Prof. Dr. York Sure-Vetter
Prof. Dr. Melanie Volkamer
Prof. Dr.-Ing. Johann Marius Zöllner

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101399 - Vertiefung Informatik
- M-WIWI-101426 - Wahlpflicht Informatik

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**Competence Certificate**
The assessment of this course is a written or (if necessary) oral examination according to §4(2) of the examination regulation. Depending on the particular course associated with this placeholder a bonus on the examination grade is possible.

**Prerequisites**
None

**Modeled Conditions**
You have to fulfill one of 2 conditions:

1. The module M-WIWI-101581 - Introduction to Programming must have been passed.
2. The module M-WIWI-101417 - Foundations of Informatics must have been passed.

**Annotation**
This course can be used in particular for the acceptance of external courses whose content is in the broader area of applied informatics, but is not equivalent to another course of this topic.
**6.211 Course: Statistical Modeling of Generalized Regression Models [T-WIWI-103065]**

**Responsible:** Dr. Wolf-Dieter Heller  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101420 - Ökonometrie und VWL  
- M-WIWI-101599 - Statistik und Ökonometrie  
- M-WIWI-101608 - Statistik und Ökonometrie  
- M-WIWI-104902 - Statistik

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**Competence Certificate**  
The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation.

**Prerequisites**  
None

**Recommendation**  
Knowledge of the contents covered by the course "Economics III: Introduction in Econometrics" [2520016]

**Below you will find excerpts from events related to this course:**

### V Statistische Modellierung von Allgemeinen Regressionsmodellen

2521350, WS 18/19, 2 SWS, [Open in study portal](#)

**Annotation**  
Knowledge of the contents covered by the course "Economics III: Introduction in Econometrics" [2520016]

**Workload**  
The total workload for this course is approximately 135 hours (4.5 credits).  
- regular attendance: 30 hours  
- self-study: 65 hours  
- exam preparation: 40 hours
6.212 Course: Statistics I [T-WIWI-102737]

**Responsible:** Prof. Dr. Oliver Grothe  
Prof. Dr. Melanie Schienle

**Organisation:** KIT Department of Economics and Management

**Part of:**  
M-WIWI-101432 - Einführung in die Statistik  
M-WIWI-101726 - Orientierungsprüfung  
M-WIWI-104902 - Statistik

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**Competence Certificate**
The assessment consists of a written exam according to Section 4 (2), 1 of the examination regulation. The exam takes place at the end of the lecture period or at the beginning of the recess period. The re-examination takes place in the following semester.

**Prerequisites**
None

*Below you will find excerpts from events related to this course:*

<table>
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<tr>
<th>Course</th>
<th>2600008, SS 2019, 4 SWS, <a href="#">Open in study portal</a></th>
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</table>

**Learning Content**

A. Descriptive Statistics: univariate und bivariate analysis  
B. Probability Theory: probability space, conditional and product probabilities  
C. Random variables: location and shape parameters, dependency measures, concrete distribution models

**Workload**
150 hours (5.0 Credits).

**Literature**

Skriptum: Kurzfassung Statistik I  

**Elective literature:**

6.213 Course: Statistics II [T-WIWI-102738]

**Responsible:** Prof. Dr. Oliver Grothe

Prof. Dr. Melanie Schienle

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101432 - Einführung in die Statistik
- M-WIWI-104902 - Statistik

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**Competence Certificate**

The assessment consists of a written exam according to Section 4 (2), 1 of the examination regulation. The exam takes place at the end of the lecture period or at the beginning of the recess period. The re-examination takes place in the following semester.

**Prerequisites**

None

**Recommendation**

It is recommended to attend the course Statistics I [2600008] before the course Statistics II [2610020].

---

Below you will find excerpts from events related to this course:

**Statistics II**

2610020, WS 18/19, 4 SWS, [Open in study portal](#)

**Learning Content**

D. Sampling and Estimation Theory: Sampling distributions, estimators, point and interval estimation

E. Test Theory: General Principles of Hypothesis Testing, Concrete 1- and 2-Sampling Tests

F. Regression analysis: Simple and multiple linear regression, statistical inference

**Workload**

150 hours (5.0 Credits).
Literature
Script: Kurzfassung Statistik II

Elective literature:
6.214 Course: Systems of Remote Sensing, Prerequisite [T-BGU-101637]

Responsible: Prof. Dr.-Ing. Stefan Hinz
Organisation: KIT Department of Civil Engineering, Geo- and Environmental Sciences

Part of:
- M-WIWI-101646 - Einführung in Naturgefahren und Risikoanalysen 1
- M-WIWI-101648 - Einführung in Naturgefahren und Risikoanalysen 2
- M-WIWI-104838 - Einführung in Naturgefahren und Risikoanalysen
- M-WIWI-104907 - Ingenieurwissenschaften

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Events
SS 2019 6020242 Fernerkundungssysteme, Übung 1 SWS Practice (Ü) Weidner

Exams
SS 2019 8284101637 Systems of Remote Sensing, Prerequisite Prüfung (PR) Weidner

Prerequisites
None

Recommendation
None

Annotation
None
6.215 Course: Tactical and Operational Supply Chain Management [T-WIWI-102714]

**Responsible:** Prof. Dr. Stefan Nickel  
**Organisation:** KIT Department of Economics and Management  
**Part of:**  
- M-WIWI-101413 - Anwendungen des Operations Research  
- M-WIWI-101421 - Supply Chain Management  
- M-WIWI-103278 - Optimierung unter Unsicherheit  
- M-WIWI-104899 - Operations Research

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**Competence Certificate**

The assessment consists of a written exam (60 minutes) according to Section 4(2), 1 of the examination regulation. The exam takes place in every the semester.

**Prerequisites**

Prerequisite for admission to examination is the succesful completion of the online assessments.

**Recommendation**

None

**Annotation**

The lecture is held in every summer term. The planned lectures and courses for the next three years are announced online.

*Below you will find excerpts from events related to this course:*

### Taktisches und operatives SCM

**Description**

Since the classical work 'Theory of the Location of Industries' of Weber from 1909, the determination of an optimal location of a new facility with respect to existing customers is strongly connected to strategical logistics planning. Strategic decisions concerning the location of facilities as production plants, distribution centers or warehouses are of high importance for the rentability of supply chains. Thoroughly carried out, location planning allows an efficient flow of materials and leads to lower costs and increased customer service.

Subject of the course is an introduction to the most important terms and definitions in location planning as well as the presentation of basic quantitative location planning models. Furthermore, specialized location planning models designed for Supply Chain Management will be addressed as they are part in many commercial SCM tools for strategic planning tasks.

**Learning Content**

The lecture covers basic quantitative methods in location planning in the context of strategic Supply Chain Planning. Besides the discussion of several criteria for the evaluation of the locations of facilities, the students are acquainted with classical location planning models (planar models, network models and discrete models) and advanced location planning models designed for Supply Chain Management (Single-period and multi-period models). The exercises accompanying the lecture offer the possibility to apply the considered models to practical problems.
**Annotation**
The lecture is held in every summer term. The planned lectures and courses for the next three years are announced online.

**Literature**

*Elective Literature*

### 6.216 Course: Tax Law I [T-INFO-101315]

**Responsible:** Prof. Dr. Thomas Dreier  
**Organisation:** KIT Department of Informatics  
**Part of:**  
- M-INFO-101216 - Recht der Wirtschaftsunternehmen  
- M-WIWI-104903 - Recht

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# 6.217 Course: Tax Law II [T-INFO-101314]

**Responsible:** Detlef Dietrich
Prof. Dr. Thomas Dreier

**Organisation:** KIT Department of Informatics

**Part of:**
- M-INFO-101216 - Recht der Wirtschaftsunternehmen
- M-WIWI-104903 - Recht

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### 6.218 Course: Telecommunications Law [T-INFO-101309]

| Responsible: | Prof. Dr. Nikolaus Marsch |
| Organisation: | KIT Department of Informatics |
| Part of: | M-INFO-101217 - Öffentliches Wirtschaftsrecht |
| | M-WIWI-104903 - Recht |

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### 6.219 Course: Trademark and Unfair Competition Law [T-INFO-101313]

- **Responsible:** Dr. Yvonne Matz
- **Organisation:** KIT Department of Informatics
- **Part of:**
  - M-INFO-101215 - Recht des Geistigen Eigentums
  - M-WIWI-104903 - Recht

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# 6.220 Course: Virtual Reality Practical Course [T-MACH-102149]

**Responsible:** Prof. Dr.-Ing. Jivka Ovtcharova  
**Organisation:** KIT Department of Mechanical Engineering

**Part of:** M-MACH-101270 - Product Lifecycle Management  
M-WIWI-104907 - Ingenieurwissenschaften

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### Competence Certificate

**Assessment of another type (graded)**

### Prerequisites

None

### Annotation

Number of participants is limited

Below you will find excerpts from events related to this course:

## Virtual Reality Practical Course

**2123375, WS 18/19, 3 SWS, [Open in study portal](#)**

### Learning Content

The lab course consists of:

1. Introduction and basics in virtual reality (hardware, software, application)  
2. Introduction in 3DVIA Virtools tool kit as an application development system  
3. Implementation and practice by developing a driving simulator in small groups.
6.221 Course: Visual Computing [T-WIWI-110108]

**Responsible:** Dr. Tatiana Landesberger von Antburg
**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101399 - Vertiefung Informatik
- M-WIWI-101426 - Wahlpflicht Informatik
- M-WIWI-104901 - Informatik (KIT-Fakultät für Wirtschaftswissenschaften)

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**Events**

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**Exams**

| SS 2019 | 7900069 | Visual Computing | Prüfung (PR) | Landesberger von Antburg |

**Competence Certificate**
The examination is offered for first writers only in the summer semester 2019. The repeat exam will take place in the winter semester 2019/2020 (only for “repeaters”).

The assessment of this course is a written examination (60 min) according to §4(2), 1 of the examination regulation or an oral exam (30 min) following §4, Abs. 2, 2 of the examination regulation.

**Prerequisites**
None.

**Annotation**
The lecture will be offered once in the summer semester 2019.

Below you will find excerpts from events related to this course:

**Visual Computing**

2500005, SS 2019, 2 SWS, Open in study portal

**Learning Content**
The lecture will provide basic knowledge about various aspects of visual computing - visualization of data, and processing of visual information. Course content will have application context of business, transport and business. Content will include data visualization of business and operational data (2D, 3D and multivariate data, time series, networks) perceptual aspects, visual design, color design, interaction, as well as basics of image processing and object recognition.

**Workload**
Total effort for 5 credit points: approx. 150 hours.

**Literature**
Literature recommendations are regularly updated and include, for example:


Economics Engineering B.Sc.
Module Handbook as of 08.04.2019
Exercise Visual Computing
2500009, SS 2019, 1 SWS, [Open in study portal](#)

Notes
Please note that the exercise does not begin until the second week of lectures.
6.222 Course: Warehousing and Distribution Systems [T-MACH-105174]

Responsible: Prof. Dr.-Ing. Kai Furmans
Organisation: KIT Department of Mechanical Engineering

Part of: M-MACH-101269 - Einführung in die Technische Logistik
M-WIWI-104907 - Ingenieurwissenschaften

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Events

| SS 2019 | 2118097 | Warehousing and distribution systems | 2 SWS | Lecture (V) | Furmans |

Exams

| WS 18/19 | 76-T-MACH-105174 | Warehousing and Distribution Systems | Prüfung (PR) | Furmans, Mittwollen |
| SS 2019 | 76-T-MACH-105174 | Warehousing and Distribution Systems | Prüfung (PR) | Furmans |

Competence Certificate
The assessment consists of a 60 minutes written examination (according to §4(2), 1 of the examination regulation).

Prerequisites
none

Below you will find excerpts from events related to this course:

Warehousing and distribution systems

2118097, SS 2019, 2 SWS, Open in study portal

Description

Media:
presentations, black board

Learning Content

- Introduction
- Yard management
- Receiving
- Storage and picking
- Workshop on cycle times
- Consolidation and packing
- Shipping
- Added Value
- Overhead
- Case Study: DCRM
- Planning of warehouses
- Case study: Planning of warehouses
- Distribution networks
- Lean Warehousing

Annotation
none

Workload
regular attendance: 21 hours
self-study: 99 hours
Literature

ARNOLD, Dieter, FURMANS, Kai (2005)
Materialfluss in Logistiksystemen, 5. Auflage, Berlin: Springer-Verlag

ARNOLD, Dieter (Hrsg.) et al. (2008)
Handbuch Logistik, 3. Auflage, Berlin: Springer-Verlag

Warehouse Science

GUDEHUS, Timm (2005)
Logistik, 3. Auflage, Berlin: Springer-Verlag

FRAZELLE, Edward (2002)
World-class warehousing and material handling, McGraw-Hill

MARTIN, Heinrich (1999)
Praxiswissen Materialflußplanung: Transport, Hanshaben, Lagern, Kommissionieren, Braunschweig, Wiesbaden: Vieweg

WISER, Jens (2009)
Der Prozess Lagern und Kommissionieren im Rahmen des Distribution Center Reference Model (DCRM); Karlsruhe: Universitätsverlag

A comprehensive overview of scientific papers can be found at:

ROODBERGEN, Kees Jan (2007)
Warehouse Literature
6.223 Course: Welfare Economics [T-WIWI-102610]

**Responsible:** Prof. Dr. Clemens Puppe

**Organisation:** KIT Department of Economics and Management

**Part of:**
- M-WIWI-101501 - Wirtschaftstheorie
- M-WIWI-104908 - Volkswirtschaftslehre

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**Competence Certificate**
The assessment consists of a written exam at the end of the semester (according to Section 4 (2), 1 or 2 of the examination regulation).

**Prerequisites**
The courses Economics I: Microeconomics [2610012] and Economics II: Macroeconomics [2600014] have to be completed beforehand.

**Modeled Conditions**
The following conditions have to be fulfilled:

1. The course T-WIWI-102708 - Economics I: Microeconomics must have been passed.
2. The course T-WIWI-102709 - Economics II: Macroeconomics must have been passed.

**Recommendation**
None

Below you will find excerpts from events related to this course:

**Welfare Economics**

2520517, SS 2019, SWS, Open in study portal

**Learning Content**
The lecture "Welfare economics" deals with the question of efficiency and distributional properties of economic allocations, in particular allocations of market equilibria. The lecture is based on the two welfare theorems: The first welfare theorem (under weak preconditions) says that every competitive equilibrium is efficient.

According to the second welfare theorem (under stronger preconditions), every efficient allocation can be preserved as a competitive equilibrium through adequate choices of initial endowments. Afterwards, the terms and definitions of envy-freeness and the related concept of egalitarian equivalence in the context of the general theory of equilibrium will be discussed.

The second part of the lecture deals with the principle of "social justice" (i.e. distributational justice). The fundamental principles of utilitarianism, Rawl's theory of justice as well as John Roemer's theory of equality of opportunity are explained and critically analyzed.

**Annotation**
The course will be held every two years in the summer.

**Workload**
The total workload for this course is approximately 135 hours. For further information see German version.
Literature
Elective literature:

6.224 Course: Wildcard eBusiness and Service Management [T-WIWI-109808]

**Organisation:** University

**Part of:** M-WIWI-101434 - eBusiness und Service Management

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### 6.225 Course: Wildcard Supply Chain Management [T-WIWI-109802]

**Organisation:** University  
**Part of:** M-WIWI-101421 - Supply Chain Management

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### 6.226 Course: Wildcard Supply Chain Management [T-WWI-109803]

**Organisation:** University  
**Part of:** M-WWI-101421 - Supply Chain Management

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